CANADIAN GROCER
& GENERAL STOREKEEPER.

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SPECIAL TO OUR READERS.

he design of THE CANADIAN GROCER nefit mutually all interested in the busi- would request all parties ordering goods ng purchases of any description from advertising with us to mention in their that such advertisement was noticed in CANADIAN GROCER.

Father Time has punched the last s on the calendar of 1891, and that on ticket will carry none of us any her To-day the sun rises on a new year. ay the lease of opportunity which we all this day turn out profitably! To all ur readers we wish A Happy New Year.

* * * *

We begin with a fair legacy from the old year. In its actual possessions Eighteen Ninety-two gives better earnest at its outset that it will be a prosperous year than many f its predecessors ever gave. No former year ever succeeded in this country to so full a store of natural products as falls to 1892. The grain yield of the country has been enormous, and most of it is yet in the hands of the growers. This is not a bad place for it to be, if the grain market develops it has all along been expected to develop ring the winter. It is at all events better t we should be able to turn our eyes efully to a large balance from the crop of year than be obliged to turn our fully towards the crop of the new e actual is always better than the s a consequence of our large fruit e been able to do already a lar- siness in apples than we have- ral years past, and we are but midway in the season of the outside demand. Last summer and early fall our butter shipments were surprisingly large, there is reason to believe that English consumers are recovering confidence in our butter, prices have been steadily on the side of fair value, and we turn the year with none of that huge accumulation that has heretofore been a familiar resource of the domestic market at Christmas. Our cheese holds its own abroad, the full season's make is out of the hands of the manufacturers, and prices are good. With the exception of a dull spell in the summer, eggs had a good year of it during 1891, despite the fact that that year was the first one throughout which we shipped to the British market. We have clearly lost nothing for our eggs as a result of the compulsion the McKinley Act placed us under to abandon the United States market. The tariff protection afforded to hog-raising, while it has led to an increase in in the number of hogs fed—the number raised in 1891 exceeding that of 1890 by about one-sixth of the latter—has been prevented from giving undue benefit to a few packers by the increase it has caused in the number of persons who are in that industry. The benefit has accrued mainly to the producer, and therefore acts upon trade very directly. The action of several European countries—Germany, Austria, Italy, and in a less degree France—in removing the prohibition upon United States pork has reduced the strain of United States competition upon this market. The increased duty which the McKinley Act placed on wool and hides has had a depressing effect upon these products. But, taken all in all, the basis of trade is far more substantial and the atmosphere of business more bracing than it was this time last year.

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Industrially there has been perhaps no very appreciable advance, if any. But the crops of 1891 have scarcely begun to tell yet upon the output of our manufactories and upon the volume of money the wage-earning class keep afloat in trade. The first of January is an arbitrary breaking, point in the trade year. Speaking roughly, the motive power of whatever trade is transacted lies on one side of that date, and the trade itself on the other. There have been no strikes, at all events, and this is an evidence of content among the working classes that points to fairly satisfactory conditions of employment. Labor generally commanded good pay, and even at the dullest period hands were scarce for harvest work.

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In grocery lines the most important event of the year was the removal of the duty upon raw sugar. That, and the uncommonly large crop of summer fruits, were the causes of the great trade in sugar during July and August, during which the volume sold far exceeded that of any former summer. The British Columbia salmon pack has been but an average one, while the lobster pack was short. The extent of the canned vegetable pack was for a considerable time a perplexing factor in the situation for buyers, but it is evidently now a settled conviction that it is not excessive. The year is remarkable for the bareness of the market at the time of natural renewal, and consequently for its very large consumption of canned goods. The dried fruit crop of the year was large, and prices ruled low. The large yield of California raisins caused a vast shrinkage in the United States demand for Valencias, and this, together with the large crop in Spain, the surplus of old stock carried from 1890, and the large proportion of inferior fruit, caused a remarkable weakness in prices. The prices of tea have been on the easy side, mainly on account of the competition among importers. Lower freights since we have begun to receive direct by the Pacific and C. P. R. route have something to do with this. There has

been some internal increase in the production of certain lines. More canneries were at work last year; there were also more evaporating houses. In Quebec beet root sugar was successfully grown on an encouraging scale, and a refinery at Farnham was put in operation in the fall. The economy and utility of this sugar, in comparison with the product of sugar-cane, are not yet settled. A new refinery, the British Columbia Sugar Refinery, has been at work throughout the year in the east.

The political events and tendencies of the year that have had a marked bearing upon trade have not been as numerous as they have been important. The agitation of a plan for facilitating trade among all parts of the British Empire has roused considerable interest in this country, and is meeting with more encouragement in England since the conclusion of the great Zollverein of Central Europe, which, along with the McKinley Act, must have the effect of narrowing Britain's markets and probably tend to increase trade relations among the parts of the Empire. Pointing in the direction of the latter object is the request made by the Canadian Parliament at its last session, that the Imperial Government do not embody the most favored nation clause in the renewals of existing commercial treaties with certain European countries. Overtures have also been made from this side for the establishment of a measure of trade reciprocity between Canada and the United States, but no progress has been made. The last important event in commercial politics has been the disagreement with Newfoundland, the Government of that colony provoking this country to retaliate by imposing a duty on Newfoundland fish, which course was followed by a reprisal in the form of a heavy increase of duty upon Canadian flour and certain other products imported into Newfoundland.

As to the record of the retail grocers and general merchants of the country during the past year, the failures have been quite numerous, but with a few very notable exceptions they have been for comparatively small amounts. Credit is generally given with more caution. To the retailers it has been limited throughout the year to the terms adopted by the Guild. Several of the millers have made a departure in the matter of selling flour to grocers on time. Collections have been slow. Buying by retailers has been largely non-speculative and in small parcels. The early closing movement was very considerably extended last summer. Association-forming made progress in the towns. A preliminary convention was held in this city, at which leading associations were represented, and arrangements are under consideration for larger meetings of a like nature. The peddling question has been a prominent one under the consideration of the trade. A new element of antagonism to the trade, an association called the Patrons of Industry, has gained ground in territory, but perhaps not in power to do mischief. How the year's returns compare with those of other years, has to be learnt by the results of the annual inventories of individual traders.

NOW FOR THE INVENTORY.

Usage has fixed the first of the year as the time for traders to take the value of all the assets they have in their business. It would seem to correspond better with the course of nature if the beginning of a new trade year, instead of a new calendar year, were chosen as the time for stock-taking, as the trade year is marked out by the coming in of the staple crops of the country and by the more or less complete exhaustion of old year natural products. Just with the country's last instalment of resources, it seems fitting that the trader should begin afresh and take due note of what he has to begin with. But a more important thing than agreement with nature is agreement among the trade upon the matter, as it is desirable that the merchants of the country should conform to a common usage in respect to the time for stock-taking. This they do, and that is the main thing. It is possible that every trader is now so far abreast of the times as to be in the yearly habit of taking an inventory of all his mercantile belongings. If there are some who do not observe this salutary and necessary custom, it is time they got about it. The man who does not take stock must grope his way. He cannot properly direct his business. A veil of ignorance covers a multitude of dangers if the trader does not clearly inform himself as to his position once a year. There are some people superstitious enough to believe in going it blind. They go on buying and selling, they spend money freely upon the necessaries and the extras of life, and the business stands it. Their fortune works itself out in the dark, and they are happy in their ignorance of how they escape pitfalls. The thing usually ends badly, and is certainly not to be trusted. Good, plain old-fashioned thrift, no matter how much discounted by some people who have realized sudden success, is the very best principle a man can have at work in his affairs. If he has not this his business is apt to go to pieces in the long run. A spur to the exercise of thrift is a knowledge of one's weakness. That can be got only by taking an inventory at least once a year. Then the trader can see if last year's profits, business methods, concession of credit, standard of living, etc., can be maintained for another year, or if any or all need to be modified. The inventory is full of lessons for the trader, and is a most conservative influence in business. The man is at a disadvantage who begins the year without its wholesome enlightenment. The inventory includes not only stock-taking but a summary of the results of the year's business. In the January review of his position the trader ought to bring out clearly how much he started the year with (i. e., the result of last year's stock taking), and the quantity of stock bought during the year closed ; against this should be the total sales of the year, and the value of the stock entered in the sheets now being made up. The difference will be the gross profit on the year's business,and against this are to be set the year's expenses—as bad debts, interest, freight, advertising, salaries, postage, etc.—and the difference will be the net profit or loss. To get at the desired information as to the issue of the year's business the books should be in first-rate shape, as the stock should be well-disposed for the purposes of stock-taking. If the trader finds that the sales of the last six months do not total up as much as those of the last half of 1890 or any average year, he should not be disheartened. He has probably sold more stock, but he should remember that the great staple, sugar, went down in price at the beginning of the half year as a consequence of the removal of the duty. Instead $18 to $21 per barrel, sugar has sold at $12 to $15 per barrel.

Preparations for taking stock ought to precede the work itself. The goods should be grouped so as to facilitate entering. One man should do the entering on an improvised pad of heavy, properly ruled paper tacked to a board back, and as each sheet is filled with entries it may be detached and passed to somebody else for pricing, extending and adding. The contents of the stock sheets should be arranged under headings to indicate the locality where the goods are kept, as Left Shelving, Cellar, etc. A plan of operations ought to be sketched out at the beginning to introduce order into the work. There will be a good deal of more or less shopworn, damaged, or superannuated stock discovered. This should be thrown together and put aside by itself as a bargain stock to bring out in dull times or catch a purchaser who wants abnormally easy prices. Notes should be made, not upon the inventory but in a book kept for entering Wants, etc., if any shortages are revealed in the stock-taking. Goods have to be on sale all the time the entering is going on. If sales are made from goods already entered, alterations should not be made in the figures upon the sheets, but the value to be deducted with a minus sign before it should be entered in the margin beside the entry for such goods. Errors should be corrected in the same way, placing the plus sign before amounts to be added. The total result of such additions and subtractions should be collected at the end and added to or subtracted from, as required, the aggregate of the stock-taking. Five per cent should be deducted from the total result of the sheets for shrinkage or other losing factor.

THE MERCHANT'S IDEAL.

"An ideal, far in advance of practicability though it may be, is always needful for right guidance." These are the words of one of England's philosophers, and there is no valid reason why even a philosopher's wisdom may not be turned to account by the practical man of business. Unless a business man sets a goal, he will not know how nor where to direct his course. The merchant should have his ideal in business as much as a poet, a painter, or a philosopher in their respective vocations.

To take a walk down the business street of any town is to find that different merchants have different ideals. Some show extreme care of outward appearances. A prominent, attractive sign, a neatly painted front, a well-dressed window, a well-arranged out-door display—these are the signs by which the passer-by may judge of the merchant's ideal. A dingy front and a poor, weather-worn display will not attract customers nor increase a merchant's reputation. It may save trouble and expense, but a dollar saved in this way is not a dollar earned. Then, when the interior of a store shows careful planning and artistic execution, it may be certain that the merchant or his head clerk has an ideal,and that a high one.

Every merchant should aim to have his store the best of its kind in the town. His capital may be smaller than that of his competitor, but he must use it to the greatest possible advantage, making up for this disadvantage by extra careful management. His store may not be the largest, but the largest knife will not always do the most cutting. The way in which space is utilized in a store overcomes difficulties as to lack of space. The situation may not be the most convenient for his business but he must make up for this by increased attractiveness. His clerks should be the best procurable. Do not keep a poor clerk from a mere desire to avoid the trouble of filling his place. A merchant must also have his ideal as to how his customers should be treated, how their orders should be executed, how their wishes should be gratified, and how their custom should be retained. He should know how a good business should be managed, financially and otherwise, and to find out this he must profit by the expe rience of others, which he should be always seeking to discover, and by his own experience. The wide awake merchant must be always learning from contact with others who have had the experience he is trying to gain.

To accomplish all this, he should set a high ideal before him and daily try to attain that high standard. The nigher the standard, the greater the attempts to attain it. He must be enthusiastic in his business, and his whole energy must bend towards the making this business a successful one. Mediocrity is to be shunned. Aim high and gain the height, or at least come so near it that you may have the satisfaction of looking down the rugged road and of feeling that you have traversed a goodly distance.

THE VICTIMS OF THE PATRONS.

Mr. R. J. McLoughlin, Wallaceburg, Ont., writes a letter which we print on another page, with every expectation that it will do good wherever it is read. There has been a great deal of clamor about the campaign the Patrons are carrying on against independent traders. The formation of every new lodge is hailed with an uproar of rejoicing that swells from one side of the province to the other; the local press starts the cry, and the metropolitan papers re-echo it, until the public begin to think that the Patrons are carrying everything before them. From the assailed trade, on the other hand, there is only now and then an audible murmur, and this silence tends to confirm onlookers in the opinion the fuss of the Patrons is calculated to scatter abroad, that the latter are having it all their own way. The trade ought to be, if not equally vociferous, at all events equally prominent in the struggle, and then no credit would be given to the Patrons for their superior aggressiveness. Such facts as Mr. McLoughlin brings before the attention of his fellow-traders are never mentioned by the Patrons. If they are not made conspicuous by the trade, they will never leak out to forewarn and encourage men who have yet to face the temptation or the co-ercion of Patron agents. To check this movement it is the duty of all who know anything of the association to put it at the service of their fellow-merchants. Our colums are open.

The movement is not to be dreaded for its permanency — for that is a property that is not inherent in it and that cannot be accidental to it—but for its disastrous effects upon trade while it exists. Its track will be marked by more sepulchres of ruined businesses before those are through with it who have foolishly embraced it. A Patron store is the tomb, not the nursery, of business, and the sad epitaph on the three stores whose former owners have been obliged to give up the struggle in Wallaceburg will be the death sentence of the Patrons throughout this country in a very short time. But one short year sufficed to hurry into hopeless insolvency two men whose reputed business sagacity led to their appointment to the chief offices in a local business men's association. This ought to be instructive and admonitory reading for some weak-kneed traders, who are wavering towards the side of the Patrons. Mr. McLoughlin's clearly-worded, well-written letter ought to be pondered by every one in the trade.

SOUND ADVICE.

In the American Cultivator of the 19th inst. the following sterling advice to farmers appears:

"The advice not to get trusted, and to buy only what you have money to pay for immediately, is for most of the year much easier to give than to act upon. A large proportion of American farmers begin and work through life with too little capital. They buy too much land in the first place, and to make this land productive are obliged to borrow money to stock and work it. Even then they usually borrow less than profitable management of the land requires. The result is a multitude of petty debts that harass worse than large debts, are more often the subject of disagreements, and prevent farmers from one year's end to another from knowing exactly how they stand financially. No good business man will allow himself to remain long in such financial condition as this. He will pay off the numerous small debts, even if he has to borrow the money in a lump to do so. At this season of the year, and through the winter, money is more plentiful with farmers than at other times. It ought to be possible for most of them to hold in reserve money sufficient to pay cash for all they need to buy. They will probably buy rather less paying cash than if they received credit. What they buy for cash will be at a large reduction, more than enough in most cases to leave a good profit after deducting legal interest on borrowed money."

If to the foregoing had been added the injunction to practice rigid economy until the burden of debt has disappeared, the paragraphs would have deserved a place in every farmer's scrap-book or a frame upon his living-room wall. As it is, it merits the highest praise, and the lesson it teaches might be learned by many merchants to their great pecuniary advantage not to mention the freedom from the mental strain and the annoyances produced by a number of petty debts.

Too many of the farmers' organs seldom refer to the farmers' indebtedness except when in need for a text for articles denouncing the "middleman" and the "bloated" mortgage holder. How much wiser is the policy of the Cultivator, which offers valuable suggestions instead of indulging in diatribes against perfectly innocent people, and advocating the formation of Alliance exchanges and other schemes for the extermination of the middleman. With the exception of wage-earners who are paid at intervals of a fortnight or more, and of farmers who seem to be, as a rule, destitute of cash except immediately after harvest, the people who actually need credit from retail merchants are not numerous, and if with the passage and enforcement of a weekly payment law, and the acquirement of businesslike and thrifty habits by the farmers, the necessity for granting credit to those two classes could be obviated, a general system of strictly cash dealing could be established, to the betterment of every branch of trade, and an improvement of the purchasing power or the condition of consumers, owing to the lower prices at which cash sales can be made.—Merchants' Review.

THE DECAY OF PATRON STORES.

WALLACEBURG, Ont., Dec. 22, 1891.

Editor of THE CANADIAN GROCER :

SIR,—From perusal of Mr. Weismiller's letter in a recent issue of THE GROCER, I am led to give you, for the benefit of the trade generally, a short history of that very ephemeral organization known to fame as "The Patrons of Industry." As I will give nothing but facts, I must perforce detail only what has come under my own observation here. About one year ago the pestiferous thing first made its appearance in the townships adjacent and tributary to our town. This section was, I believe, one of the earliest visited by the "organizers," who hailed from Michigan, only a few miles distant from us. You will probably remember that I wrote a short letter to THE GROCER at that time under the nom de plume of "Merchant," counselling united and determined opposition to "the Patrons" on the part of all merchants. In that letter I also stated that the only two merchants in our town who could be found to take up the Patrons were the President and Vice-President of a so-called Business Men's Association which had been organized here a short time previous.

Only one little year since these events occurred, and what do we find now? The aforesaid president and vice-president both failed and out of business, as well as a third foolish merchant who listened to the voice of the charmer and marred a hitherto unsullied business record by pandering to the selfishness of the Patrons of Industry. With these three victims lying hors de combat, and fortunately no others being available to take their places, the Patrons have come to an abrupt and inglorious ending here. Almost daily we are informed of lodges that have been broken up and scattered. In fact it has been a complete rout of horse, foot and artillery.

Now why could not this have been accomplished one year ago? Why could not the "Patrons" have received their death blow then, instead of having been permitted to gratify their inordinate selfishness for a twelve-month to the utter ruin of three of our business men? Simply because there was not unanimity in opposing them. Had all the merchants refused to sell them goods at 12½ per cent. advance on invoice price (which any sensible man knows is selling at a loss), I have no doubt the three insolvent ones referred to would be still in business, and every one else engaged in trade in our town much better off to-day.

In recounting the somewhat short-lived career of Patron-ism here, believe me, Mr. Editor, I am actuated only by motives of true devotion to the best interests of Canadian merchants, in whose ranks I have stood for a good many years, and to whose welfare I, long since, became sincerely attached, during a very pleasant part of my life spent amongst them on the road as "A Knight of the Grip." I remain, very sincerely, etc.,

R. J. MCLOUGHLIN.

MY LATE PARTNER.

The selection of my late partner was the result of mature deliberation on my part, and all the resources at my command were called into play to thoroughly investigate his character. All I could learn of him, together with surface indications, led me to believe that he was honest and honorable. I accepted his statement that he desired to engage in the retail business. After several years' experience in this line I had accumulated sufficient capital to start half a store, hence my need of a partner. A mutual friend suggested our names to each other, and the matter of joining forces was taken under advisement. My proposed partner was head bookkeeper in a wholesale house, which was loth to give him up. After taking the precautions referred to, it took but a short time to arrange the preliminaries and to decide upon a location. He was not an entire stranger to me, as we had had a bowing acquaintance for some time, and I had also met him in a social way. He was one of those exceedingly genial fellows in whose presence one feels good natured and perfectly at ease ; one that readily makes friends. To correct any false impression as to the lack of respect I entertain for those who have departed this life, or that it is my desire to knowingly cast any reflections on such, I wish to emphatically state that my late partner is not dead, but that he is appropriately spoken of as late because of his habitual lack of punctuality. Being desirous of keeping expenses at as low a figure as possible we decided not to employ clerks, but to do the work entirely ourselves. The division of labor naturally adjusted itself, he keeping the books and I doing the buying. We were, of course, both to interest ourselves in selling goods, sweeping the store, cleaning lamps, washing windows, and all such necessary duties as fall to the lot of those who are entirely independent of help. We were fortunate in creating a favorable impression in our new home, and our business proved all that could be expected for beginners. I did not fail to recognize the good qualities of my partner upon closer acquaintance, as they stood out the more clearly against the background of his defects. I may have been somewhat critical, but as his shortcomings affected me directly and personally, I could not be otherwise. He found it convenient to get to business in the morning after I had swept, put out the show goods and cleaned up generally. He was tardy in getting back from dinner and supper ; and many times a day he would run out just for a minute, and return in an hour. I expostulated with him after I became convinced that his actions were premeditated, when he laughingly promised to reform. I felt considerable hesitation in taking him to task, as we had an equal monied interest in the business, and should have been equally interested in other rerpects. He proved to be an excellent salesman, social and obliging, but he never developed any aptitude for putting away goods. In fact, I could always tell what goods he had shown during my absence at meals by the accumulation of stock on the counters. When asked to assist in straightening up, he would betake himself to the books, or to brushing goods, seeming to find much amusement and pleasure in the latter. I should not have been surprised to have found the polish all wiped off the blades of the pocket knives, so industriously did he employ himself in this direction. I always found him ready to lead the procession when any show was to be made, myself coming in for the work ; in fact, I found in the course of time that he had numberless pleasant little ways of making himself disagreeable. Another point which was a constant source of solicitude on my part was the persistent manner in which he gave credit indiscriminately. His genial disposition, upon which I had counted so much, seemed to totally incapacitate him for refusing a request to "just charge this," even when he knew that the party was utterly unworthy of credit. When spoken to about the matter, he acknowledged that this policy would end in numerous bad accounts, but excused himself on the ground that he found it so hard to say no. He proved to be a better servant than master, for though considered an excellent bookkeeper in the position he had held, his posting was never up to date and we were obliged to look over the books whenever a customer called to pay his account. It is said one must travel with a person to know them, but I found that business association answered the same purpose. The climax was reached, during his protracted absence from the store on account of sickness, when it became necessary for me to bring the books up to date. The condition in which I found them, and the manner in which they had been kept, caused me to believe that his design was to keep me in ignorance of the condition of our business. I was strengthened in this belief, because after he had figured up the inventory a short time before, he was unable to find that any money had been made on the year's business. I felt almost confident at the time, from the amount of business we had been doing, that such was not the case ; now I was certain of it. Upon his recovery and return to the store I accused him of deception, and rather than have any further disclosures made he agreed to withdraw from the firm, upon terms dictated by myself. I hardly need add that this ended my experience with partners ; but I often wonder if other people who are apparently serene find their partners more congenial than mine proved to be.—Exchange.

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DO YOU LIKE YOUR BUSINESS.

Perhaps a few days prior to beginning the new year spent in considering this question would prove to be very profitable before another twelve months roll around. It might materially change the plans that have been made, or cause the merchant whose lack of interest has made him indifferent, to mature plans that have been allowed to decay for the want of nourishment. The proneness of the retail merchant to get into a rut and stay there is almost excusible when we remember all the petty details that call his attention from one to the other in rapid succession. Not a few are apt to tire of this life, especially when they find that they are at best only making a living for their families and devoting their best years to confining work. In the start it will be well for the retailer to remember that his business is just what he makes it. He is the business and should do the driving. With the dissatisfied merchants it will nearly always be found that the business is in the seat and using the lash very freely.

In the grocery business one thing that militates against it to some extent is the general impression that it does not require any business training and can be picked up by anyone. As this article will doubtless be read by those who have had experience in selling groceries, it is not necessary to explain the fallacy of such an argument. It is also unnecessary to say that the men who think that it requires only indifferent attention are the men who will answer the caption about in the negative. They have found that in addition to the very hard work, there is an endless amount of annoyance that they had not anticipated. Would it not be better then to take a kind of an inventory of ability, talent and tact at the end of the year as well as stock. In summing up the whole with the results of the year's business the grocer may find that he is cheating the country out of a good mechanic, or farmer, or perhaps a statesman or a preacher, by remaining behind the counter. On the other hand, however, he may find that he possesses the necessary qualifications to make money in his present calling. Some men come to the conclusion after having a few years' experience in the grocery business that they have no talent for that line, and their decision prevents them from developing whatever natural tact they may have. Talent is all very well as far as it goes, but it does not bring customers into the store and make them pay a good profit on goods. Talent is wealth, tact is ready money. For all practical purposes of business tact carries it against talent ten to one. Tact causes people to wonder how you can compete with your neighbor and make money.

The secret of success is in being alive to what is going on around one and adopting one's self to his conditions. The man who relies solely on his talent will get left, for he must know that the country is full of talent that hasn't energy enough behind it to make a living. Some of the most successful merchants in the country never had an opportunity to acquire more than a common school education. They were thrown into the business in which they made a success by chance. Their energy made an opening for them and experience added tact. These laid the foundation for talent which followed in due time. The trade is full of men who want to take the second step before they take the first. Small beginnings are too slow and they look for relief in a change of almost any kind. The trouble is that too often they think more of selling out than they think of improving their opportunities. That the number of grocery stores in proportion to the population in most sections is large cannot be denied, but the number does not always make competition. It is not necessary to quit business because you are one of the many. Your name may be Jones and there may be other members of this numerous family in the grocery business, but remember that while there is a number of men keeping grocery stores, the same business also furnishes ample opportunity for distinguishing one's self from the common lot. A story is told of a grocer whose name was Smith. In addition to having to fight against sharp competition in his town he was obliged to compete with two other grocers by the name of Smith. Did he give up and want to sell out? No, he had red hair and he distinguished himself by advertising as "Red-headed Smith the Grocer," and built up a good business under this anomalous trade-mark.—Chicago Grocer.

POINTS FOR CLERKS.

An old writer says that the best education for a youth destined for business pursuits is that which draws out, develops, trains and educates those faculties which distinguish the accomplished man of business.

A good man needs physical vigor and strong nerves, and should be able to read well, speak correctly, write plainly, and count quickly and accurately; therefore a youth should be taught reading, spelling, writing and arithmetic.

A business man needs good sense and a retentive memory; therefore the senses and the memory should be educated.

A business man should have business habits; therefore a youth should be trained to industry, system, punctuality and perseverance.

A business man must be decided in character, yet courteous in manner; a youth should therefore cultivate self-reliance, presence of mind and politeness.

A business man needs sharpness and versatility; there should be nothing in the plan of education which has a tendency to produce excessive prudence.

A business man is all the time concerned with money; therefore a youth should be taught early the use and value of money and practiced in self-denial.—American Grocer.

MONTREAL WHOLESALE GROCER'S ASSOCIATION.

At the annual meeting of The Montreal Wholesale Grocers' Association at the Board of Trade rooms last week, the election of officers resulted as follows:—President, George Childs; vice-president, Charles P. Hebert; treasurer, D. T. Tees. Directors; Chas. Chaput, W. W. Lockerby and J. C. Rose. Committee of Arbitration: Arthur Birks, D. C. Brosseau, Wm. Kinloch, H. Laporte and H. Regan.

DON'T BE TOO FUNNY IN BUSINESS

Of course it was a good joke. Hadn't the boss said that he didn't want everybody in the office running in too see him on every little pretext? Hadn't he told one of the clerks that if the latter wanted anything brought to his attention he should speak to his immediate superior and have the matter come to him through the proper channels?

Naturally, in view of this, everyone was tickled when the assistant bookkeeper said to the bookkeeper:

"Mr. Smith, will you please ask Mr. Brown to ask Mr. Wilkins to ask Mr. Johnson to ask the boss if I can get off Friday at 4 o'clock."

The bookkeeper saw the humor of the thing, and promptly delivered the message to Mr. Brown, and so it went up step by step to the boss, who smiled a sickly sort of smile when the request was repeated to him.

"Ah, yes," he said, "the assistant bookkeeper seems to be a great stickler for office etiquette.

"Yes, sir," returned Mr. Johnson, "he was anxious that the request should reach you through the proper channels."

"Quite right," said the boss. "Now, I might call him in and give him my answer in person, but that would hardly be in conformity with his idea of propriety, would it?"

"Well, sir, I suppose it is only a little joke?"

"Yes, yes, of course. Very amusing this stepladder business. Now, Mr. Johnson, will you please tell Mr. Wilkins to tell Mr. Brown to tell Mr. Smith to tell the assistant bookkeeper that his services are dispensed with. And while you are passing the message down you might add that if we have any more of this stepladder business, I'll kick the whole ladder over and throw it out of the office."—Chicago Tribune.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than Coal Oil?

BECAUSE:
It is less expense than coal oil.
No trouble in preparing kindling.
It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling.
It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample

STAR MANUFACTURING CO., London.

"A HAPPY NEW YEAR."

To all our Customers and Friends.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

TORONTO.

GREETING

To Our Business Friends.

Thankful for past favors and hopeful for the future, we greet you at the close of 1891, and wish you a Happy New Year.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate;
Cowan's Chocolate Icing;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

500 CASES!!!

ATLAS BRAND PREPARED BOSNIA PRUNES

--CROP 1891,--

To arrive in the first days of January 1892.

Hudon, Hebert & Cie., Montreal.

Now arriving to be sold cheap for the holidays and before taking stock:

Fresh Grenoble Walnuts--S. S. Taragona.
Almonds, 1,000 boxes Fine Off Stalk Valencia
Raisins, Citron, Lemon and Orange Peels.

Also a very large assortment of Fine Liquors, etc.

L. CHAPUT, FILS & CIE.

MONTREAL.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

THE EXTERIOR OF THE STORE.

In order that the retail store shall present a good appearance to the eyes of the passers-by, and thus attract them within, it is necessary that goods and empty barrels and cases should not be allowed to accumulate about the sidewalk. Several of the most successful grocers in New York and Brooklyn have almost as many goods piled up outside their stores as there are inside of those establishments. The effect is not at all pleasing, and people passing along in front of the store experience considerable difficulty in getting by without rubbing flour upon their clothes from a pile of barrels upon one side of the walk, or in escaping violent contact with nails and splinters that project from boxes upon the opposite side. This state of affairs is usually due to want of room inside the store, and my be taken as a sign of prosperity, because it indicates that the business has outgrown its original quarters. From the point of view of the public, however, the contrast between the first-class dry goods store and the first-class grocery establishment that offends the eye in the manner just mentioned, is very disagreeable, and not at all flattering to the grocers. In the former all about the store is attractive. The building itself is usually of ornate style of architecture, and the show windows specious and the contents artistically arranged. No goods occupy the sidewalks, on the contrary, although they are usually as broad as they can possibly be made, nothing interferes with the free passage of the public or with one's view of the show windows. Mark the difference between such stores and at least one city grocery doing an enormous business. In the latter case barrels are piled up to a level with the stone coping of the windows in the story above the store, and the rows of the barrels stretch half the length of the store, which is on a corner. Vegetables protrude in ranks of baskets and boxes six or seven feet out from the line of the building's front, and up each side of the doorway salt sacks mount up into the air for a dozen feet or more. Along the curbstone empty barrels are ranged, besides empty soap and starch boxes. A good display is made in the windows, but it is overshadowed by the piles of goods upon the sidewalks, and, indeed, it is impossible to get near enough to distinguish closely just what the windows contain. The interior of this store is more inviting than the outside, the goods being placed in systematic piles or arranged upon the shelves with an eye to the artistic effect, and once inside, the intending customer is gratified by the scene. But it would be far better to reverse the method and let the interior suffer, provided the outside of the store, which is the first seen by customers, were made to attract instead of repel. When the store space is ample there is no excuse if the dealer litters up his sidewalk with full or empty barrels and boxes, but even want of room is a poor reason for a dealer to continue to use the sidewalk for a store, because, whenever other classes of business men find their original stores too small for their increasing trade, they usually take measures to secure more roomy quarters. It is only the grocer who is unbusiness-like in that respect.—Merchants' Review.

THE MAN BEHIND THE COUNTER.

This individual has it in his power to create or destroy trade, and it is for that reason why every employer should exercise the closest scrutiny as to the character of those they employ, particularly as to the temperment and disposition of employes. A man may be an early riser, attentive to business, industrious and sober, and yet a most undesirable salesman. One of the most important matters to be taken into consideration when employing a salesman, is whether or not he is good natured and obliging. If he lacks these two very essential qualifications, then he lacks the principal ingredients that go to make up a successful salesman. The disobliging, sour-faced, and ill-natured clerk will wreck any business, if he is employed long enough; and all the advertising in the world will not help matters. If there is one thing more than another that irritates and annoys, it is to be waited upon by an ill-natured clerk. One such experience is enough for the average person, when they invariably go elsewhere for supplies. The majority of persons will never say anything or make any complaint, but they transfer their patronage elsewhere just the same. This is usually a very effective remedy, and a satisfactory one. This is forcibly illustrated with the travelling salesman, who will always give a hotel the "go by," if not "boycott" it, and all on account of a surly, impertinent specimen of humanity behind the hotel desk as an excuse for a clerk. It is a safe plan to always avoid the disobliging clerk, to the extent of withdrawing one's patronage from the store where he is employed. Anyone who would knowingly employ or retain in his employ one of those miserable creatures, is not deserving of success.—Ex.

AS TO SALESMANSHIP.

Considering the great importance of commercial travellers, says an exchange, it is a very natural question, "What constitutes a good salesman?" and it is likewise one more easily asked than answered. There are all sorts of formulas for selecting first-class travellers, being guided by their personal appearance, family connections, antecedents and personal address; but the general experience is that a good salesman is born—not made—and that it is a difficult matter to make one out of a man who has not natural fitting qualifications. It seems likewise difficult to define just what these qualifications should be. Men of the most opposite temperaments and diverse gifts are equally successful. It would naturally be thought that a man with good address and knowledge of the business would be a success, but many such are the most disastrous failures. Men that are a success with one house frequently fail with another in just the same territory, and the reverse proposition is quite true; besides, they have to be differentiated to different sections of the country. Southern merchants are not, strictly speaking, suited by such exact business principles as those in the North; in other words, they are more influenced by the individuality of travellers, and when treated right are generally very loyal to one particular man; while on the other hand, the Northern men buy solely wherever they can do so to the best advantage, without taking friendship as a factor in the case. The only thing that can be said with any approach to certainty, is that it seems more a question of character than ability. The salesmen who wear well and have a long run of success are not always the "brainiest" of their tribe, but are sure to be men of good character—are industrious, reliable and sincere, and possess the confidence of their customers.

WHEN, HOW, HOW MUCH TO ADVERTISE.

These three questions confront the house that has something to sell: 1, When to advertise; 2, how to advertise; 3, how much to pay for advertising.

1, A great many of the most successful business men advertise continuously. There is no sentiment about this matter. They wouldn't do it if it didn't pay them. Nevertheless, you may have goods to offer that are seasonable only at certain periods; then advertise them in season. If they are saleable the whole year, then advertise them the whole year. That's "good business."

2. Now, how to advertise, and 3, how much to pay for advertising: The actual cash value of advertising space in any medium is based on two factors, viz.: The Extent and the Quality of that medium's circulation. While circulars may be a valuable adjunct, (there is room for doubt as to this) it must be obvious that for their expense in cash, labor and time, the returns make them a costly and unsatisfactory method of reaching customers. While the periodical is examined (by many beside the one to whom it is addressed) and often kept for reference, a large number of the circulars sent out by any house are never examined at all. Hence let us consider here the periodical alone.

If it be an established fact that the readers of a paper are almost exclusively of that class which constitutes the regular or probable buyers of your grade of goods, then, manifestly, the only question in determining the value of space is that of the extent of circulation. At a glance advertising rates might seem high, or sound high, and yet in reality be very cheap indeed. It is self evident that it is far cheaper, more profitable and less trouble to reach, say 4,000 readers of the right kind, through one medium at 10 cents a line, than the same number through five or six mediums at 5 cents per line.

Among advertisers there is no folly like that of buying space simply because "it dosen't cost much." The best is not too good for the man who pays his money.

A level headed business man advertises for business, not for sentiment or pleasure. If this is not his motive, why advertise at all? And if this is his motive, why not advertise where he will get returns adequate to the cost of his investment?—Exchange.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST

BACON

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

BROOM CORN.

An advance of fully 100 per cent. has taken place in this staple article which means a considerable advance in cost to all manufacturers.

As the effect will be to drive the cheaper grades out of the market the result will be to the advantage of the best retail trade, who can then sell a better article at a fair margin of profit and give their customers good satisfaction.

EXTRA SELECT BROOMS.

Made specially for first-class trade, selected Corn, Handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20

We are also making a specialty of Scrub, Shoe and Store Brushes for the best trade.

Pails, Tubs, Matches, Washboards, Clothes Pins, Cordage Baskets, etc.

Prices and quality right.

CHAS. BOECKH & SONS,

80 YORK STREET,
TORONTO.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | **Hamilton, Ont.**

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.

1 Wellington Street East, Toronto.

JAMES TURNER & CO., Hamilton,

See our prices in California Evaporated Fruits and Beans, quality was never better and figures are down to hard pan :

APRICOTS, PEARS, PLUMS, PEACHES,
NECTORINES, RASPBERRIES, BLACKBERRIES,
LIMA BEANS.

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

VOLUME VI., NO. 1.

In the above heading is quoted the distinguishing mark borne by this issue. We have entered upon our sixth year and have no reason to complain of how we find ourselves. Five years ago the point we are now at was a dim and distant one, to all but the eyes of hope, and these everyone knows are too apt to invest the future with a glow that makes the reality a disappointment. It has not been so with us. We were sanguine at the outset that THE GROCER would be a success, and its record has more than borne out our hopes. It is the paper of the trade and the trade gives its sanction to it by its all but unanimous subscription. We begin the new year as we began the last, with the resolution of doing our best to promote the commercial welfare of our readers.

COFFEE SAMPLES ANALYZED FOR $14 PER LB.

The Inland Revenue Department may soon be expected to issue a bulletin upon the quality and composition of the commodity usually sold as coffee in this country. Grocers everywhere need to be on their guard that they do not make themselves liable for the expense of analyzing, etc., samples that turn out to be adulterated An instance of such charges having been imposed has just come under our notice and is worth mentioning. The knowledge of it may make other members of the trade cautious, and will throw some light on the methods followed by some collectors of samples.

W. N. Luke runs a restaurant in connection with his store at 51 and 53 York street, Toronto, and the store is stocked mainly with candies, cigars and fruits. On the 9th of October a man called and asked for a pound of coffee. Mr. Luke keeps coffee, but not so much to sell it as to consume it in his restaurant. The man was waited on by an employe, Mr. Luke not being at home. The only coffee in stock was in tin packages, put up by a house in this city, and on every package the label bore the term "compound." From one of these packages, placed on the counter, the customer was served. He paid for his purchase, took out a quarter of a pound from it which he enclosed in an envelope-package, sealed it with the seal of the Inland Revenue, wrote a few particulars upon a blank form it bore and handed it back to the attendant, mentioning at the same time that he was Mr. Watson of the Inland Revenue Department and that this package was to be kept till some word was heard from him or the Department. That was the last of the matter till the 18th of the present month, when Mr. Luke received, through the Collector here, a letter from Mr. Miall, Commissioner of Inland Revenue at Ottawa, stating that the sample taken on the 9th of October was found to contain chicory and farinaceous matter, and notifying Mr. Luke that within ten days he must pay the local Collector $14 for the expense of procuring and analyzing this coffee.

This letter naturally rather astonished Mr. Luke. All the coffee he sells over the counter in a year would not amount to $14. Why should he be picked on to contribute $14 for the public enlightenment as to the constituents of so-called coffee? But why was an example made at all? The manufacturers admitted in their labels that the coffee was not pure. Then do the eyes of the public need opening? The public were warned by the label, which protects maker and seller alike. What these inspectors are supposed to forward are samples of what is branded and sold as Coffee, not Coffee Compound Mr. Luke has not forwarded the $14 charged, having sent in his protest.

The trade everywhere need to be very cautious. Anything with the epithet 'compound' marked upon it should never be named to any customer or inquirer without the addition of that distinguishing term, for the order may come from a detective. If your goods are marked simply coffee, ginger, etc., and you know where you got them, you can sell them as coffee, ginger, etc., as if you are mulcted for a breach of the second sub-division of section 11 of the Adulteration Act, you have some one else to put in for defrauding you. But, when a man asks for coffee, and you have what is marked coffee-compound, call it the latter. You can truly enough say that there is very little pure coffee sold.

FROST ON WINDOWS.

"A Subscriber" writes to ask how show windows should be ventilated to keep them from frosting. The window is not a separate compartment, as there is no partition, glazed or otherwise, between it and the remaining portion of the store. It is simply a recess. The lack of a back window makes it difficult if not impossible to keep the glass clear of frost deposits. In the air of the room, kept heated all day by the furnace, there is and indeed ought to be some moisture. The outer air keeps the window glass cool, and from the internal air coming in contact with this the moisture is distilled and frozen. There seems to be nothing to prevent it if the window is not backed by a partition which keeps the warmth pretty much outside of the space within the window. If there is this back-partition the front window can be kept clean by apertures for a circulation within it, holes being bored for this purpose in the top and bottom bars of the sash. If any of our readers know of a method for keeping single window fronts clear of frost, they will oblige us by describing it.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
James Turner & Co., Hamilton.
Eby, Blain & Co., Toronto.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
Whitehead, & Turner, Quebec.
M. F. Eager, Halifax.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

Chat by the way

The store and stock of Mr. G. C. Coderre, grocer, Notre Dame St., Montreal, were badly damaged by fire the other morning.

A clerk in a Windsor grocery sold saltpetre in mistake for Epsom salts, and a Mrs. Whitely who used it narrowly escaped poisoning.

Mr. Wm. Eardley, of T. B. Escott & Co., wholesale grocers, London, Ont., has left on a trip to his old home in London, Eng. He will be gone a month or two.

Messrs. James Turner & Co., wholesale grocers, Hamilton, at Christmas presented the men in the fire department with a case of tobacco.

Mr. J. R. Minhinnick, jun., late with the Imperial Oil Company, London, Ont., has been appointed western traveling representative of the Empire Oil Company, London.

It is freely reported in Orangeville that Mr. G. F. Hawkins, the big egg man, has left Canada to return no more. It is rumored that he owes the Bank of Hamilton not less than $50,000.

The Pure Gold Manufacturing Co. present their New Year compliments in neat language upon a very elegant card which we have to thank them for. The device, which is beautifully embossed where the flaps of the card meet to envelope the missive, is very appropriately the graceful golden rod.

A carload containing 30,000 lbs. of fresh salmon has been shipped by the Fraser River Freezing Co., of Port Haney, to Hamburg, Germany. It is going via Canadian Pacific Railway to New York, thence in the cold storage department of a German steamship. This is the first shipment of fresh salmon from British Columbia to Europe.

Mr. J. W. Borsbery, the well-known and popular traveller for Eby, Blain & Co., was made the recipient the other evening of a handsome silver tea-service, the gift of his Oshawa fellow-townsmen upon the 15th anniversary of his marriage. It does not always express itself that way, but there is a great deal of esteem for Mr. Borsbery lying informally scattered through the grocery and general stores of the country.

A serious accident occurred the other day to W. H. Carruthers, Postmaster of Wodehouse, Ont. Messrs. Wiley and Woods met in Carruthers' store in the morning, the former having a Winchester rifle, and upon some remarks being made respecting the gun, Mr. Woods asked to examine it. Before handing the gun to Mr. Woods, Mr. Wiley took out a cartridge, believing it to be the last one in the gun, but unfortunately there was another one in it, for soon after Mr. Woods began to examine it, off the rifle went, the ball entering Mr. Carruthers' leg just below the knee, penetrating the leg, coming out at the opposite side and lodged in the floor.

It was in Holmes' store, Newry, Ont., the other night, that a party offered to buy as much stuff as a certain young local glutton could eat. The challenge was accepted, and the young man straightway proceeded to mow away the following bill of fare :—Three plates of oysters, 2 cans of salmon, 10 dry soda biscuits, in seven minutes ; sucked six eggs, and finished up on a pound of figs. This was devoured after eating his supper a few minutes previous.

At half-past six on Christmas evening burglars broke in through the windows of Messrs. Hislop, Meldrum & Co.'s store, commission merchants and dairy produce dealers, Commissioners street Montreal, and stole a case of poultry, which they carried out at the front door and placed in a waggon. Soon afterwards the police discovered what had occurred, and a hunt was made for the thieves. A man named John Keenan was was caught by constables Heezele and Cote with twenty chickens and a turkey in his possession, which he could not satisfactorily account for. The result was that he was taken to No. 5 police station on suspicion of being concerned in the burglary.

According to the new Banking Act the Government will, on Jan. 1, possess itself of all unclaimed sums that have been lying in any of the chartered banks for five years It therefore behooves all parties who have funds in any of the banks, and have not made any claim thereon, or had any transaction therewith, for five years, to call at the banks and make good their claims. There are a great many persons in this situation, some of them parents who, on the birth of a child, have laid by a small sum to gather interest for ten or twenty years, and who never imagine that it is in any danger of disappearing.

On the 1st inst., a deputation representing the Dominion Commercial Travellers' association, sister societies from the West, and the Montreal Board of Trade, waited upon the Canadian Pacific and Grand Trunk Railway companies to ask certain concessions. They desired that commercial travellers should be allowed to carry 500 lbs. of baggage, instead of 300 lbs., without paying excess rate ; that fares should only be two cents per mile instead of two and a quarter cents ; that the return tickets issued on Saturday at one fare for the double journey, and available for return up to Monday should be issued on Friday. The railway companies promised to consider the requests, and on Monday, Mr. Wadsworth, secretary of the Dominion Commercial Travellers' Association, received a communication to the effect that the only concession which would be granted was that in reference to the Saturday return tickets. They would in future be issued on Friday, but their sale would be limited to the stations at Montreal, Toronto, Hamilton and London, and to the places of business or residence of the traveller, which latter must be shown by an endorsation or otherwise on his traveller's certificate.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a cience worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

BUSINESS CHANCES.

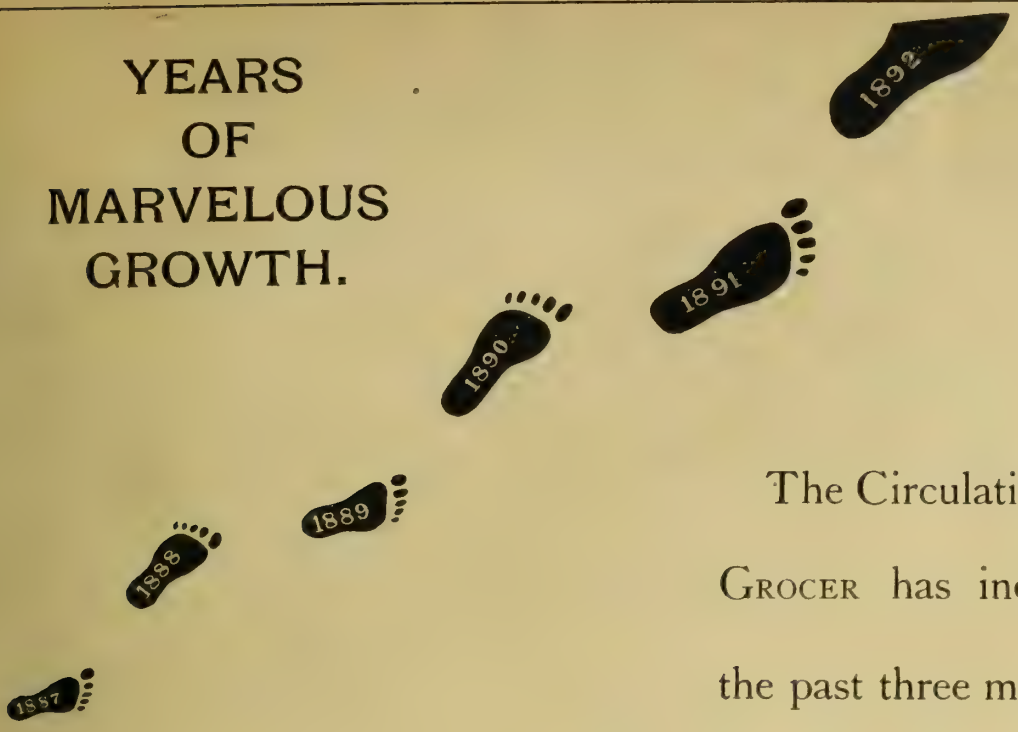
HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

COFFEE MILL FOR SALE, CHEAP—ENTERprise make; stands two feet four inches high; grinds 1½ lb. per minute; good as new. Stroud Bros., Belleville, Ont.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

"CAIRN'S"
HOME MADE MARMALADE.
In 1, 2 and 7 lbs., in Glass, White and Stone Jars.
We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."
BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL
TORONTO AGENTS :
WRIGHT & COPP,
40 Wellington St. East, Toronto.

YEARS OF MARVELOUS GROWTH.



The Circulation of THE CANADIAN GROCER has increased one third in the past three months and it has now more than double the circulation among Grocers and General Merchants than that of any other journal in the Dominion. Advertisers make a note of this.

We have been steadily on the march after subscribers for the past five years and our footprints may be traced through every village, town and city from the Atlantic to the Pacific. Thousands of dollars have been spent yearly in the work. We now have our reward in seeing THE CANADIAN GROCER the leading trade journal in Canada.

TORONTO MARKETS.

TORONTO, Dec. 31, 1891.

GROCERIES.

The holiday week is a blank link between the market of the old year and that of the new. It is always an off-week so far as trade is concerned, and there is nothing exceptional about the present instance of it. The Christmas trade done at retail counters did not run stocks down to such a point that any considerable ordering had to be done to be able to meet the New Year's Day demand. Still an occasional small order does come in by mail or wire for nuts, dried fruits, peels, etc. They cannot well come otherwise as the travellers are all in. Stock-taking is now the work that both wholesalers and retailers are busied with. It is not expected to be an unusually heavy piece of work this year, as buying has been late as a rule. The jobbers carry no heavy stocks of anything, unless it be tea, and the retailers as a rule can go on but a short time upon present supplies. Their stock-taking is expected to reveal a considerable volume of more or less immediately pressing wants which shall tell beneficially on trade during January and February. But payments are backward, over-due accounts and renewals are a more noticeable feature of the closing this year than they were a year ago. Some members of the wholesale trade are disposed to regard this as an unfavorable omen for the winter trade, which so far has had little stimulus from seasonable weather or marketing of grain. The street is quiet, the brokers have withdrawn from it for a season, and little is to be heard but the voice of the inventory-checker calling off the items for entry.

CANNED GOODS.

The business done just now in canned goods is nominal. Sales are not likely to be heard of until the New Year is well opened. But the market is in a healthy condition. We are turning the year with comparatively light stocks, the fall trade having honeycombed stocks very considerably and more than ever before. Heretofore the ante-Christmas demand was not entirely dependent upon the new pack, as a residuum was usually carried over from the former year's pack, but the sole vegetable supply this fall was new stock, and the season's consumption has been uncommonly large. Prices are steady at $1.05 to $1.10 for tomatoes and peas, $1.05 for corn, and $1.05 to $1.10 for assorted lots made up of equal portions of peas, corn and tomatoes. In salmon and lobsters the market is at a temporary standstill, with the volume of stock moderate.

COFFEES.

While coffee is neglected locally, the outside market continues in the course of its development. Uncertainty as to the position appears to prevail in New York as to Rios. It is expected that a strong European demand will begin to tell improvingly upon the situation shortly, though without that influence the market must rule dull and prices low. Stocks here are fairly large, but high grades are scarce.

DRIED FRUIT.

A few orders for fancy stock have been filled and the prices of Malaga have hardened in the quotations of most houses, though there are some yet quoting at values marked in Prices Current. The tendency of Valencia raisins is unchanged and prices remain as low as 5¼c. In New York and London the market is weak and evidently glutted. Offers from both markets are liberal and bids are invited. The stock in the country is lighter on this account, neither jobbers nor retailers stocking freely in anticipation of easier values before the winter is well on. Currants are steady and unchanged at 5¾c. upwards.

NUTS.

A few parcels of Grenoble walnuts have gone out since Christmas, as a considerable supply came to jobbers' hands at the last moment before that holiday. All prices are unchanged and stocks are reasonably full.

RICE AND SPICES.

A featureless, inactive market rules for rice. Prices are unchanged. In spices there is also a nominal trade, with no present indications of change.

SUGAR.

The sales of the past month have been light, but prices appear to stand the dulness very well. There is some expectation that easier quotations will supervene. Against the chances in favor of this possibility must be placed the fact that the new crop of beet sugar is likely to be short, another recent bulletin from M. Licht reducing his estimate by 100,000 tons more. In New York refiners are still coquetting with importers of raw, but if the consumptive demand should become lively the former would have to go up to the ideas of the raw sugar men. The fundamental position of the sugar market appears everywhere to be strong, temporary and local dulness being the only factors on the side of weakness. Prices are unchanged at 4⅞ to 5c. for granulated, and from 3½c. upwards for yellows.

Willet & Gray's statistical report says: Nothing occurred during the week to change the dull and stagnant state of the raw sugar market, and, with the exception that refiners show a little more interest at the decline in the last day or two, there is nothing to remark about the past week. A very significant fact affecting the future of sugar, however, was received late yesterday in cable messages from Mr. E. O. Licht, of Magdebourg, the recognized authority on beet sugar, to the effect that he has found it necessary to reduce his estimates of the beet crop another 100,000 tons, making total crop of Europe 3,530,000 tons, against 3,670,782 tons last year, a deficiency of 140,782 tons. It is quite possible that he may be obliged to make a still further reduction. The size of the cane sugar crop is now a matter of great importance, but it is too early yet for close estimates. The latest news points to an excess over the last crop, although the crop of beet and cane together are smaller than last year. As soon as the domestic crop of the United States has gone largely into consumption, the United States must be larger buyers of raw sugars abroad than they have been in 1891, and it can be only a question of a short time when sugar will rule at higher prices all over the world. Europe will very likely take the lead in the advance, but the United States must follow. The situation may become quite serious should the president issue a proclamation cutting off some of the sources of supply for the United States markets.

The demand for refined sugars has been only moderate, as the country buys on a hand-to-mouth basis, as is usual at the close of the year, and are carrying very little stock into the new year, which will probably prove a mistake from a speculative point of view. The extremely low prices now current for refined, as compared with raws and the prospects for raws, can scarcely be accounted for. Refiners have had a good business during the year, and perhaps care more for the

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.
New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.
Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock :—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS, Stanway & Bayley, Toronto.
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" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

PURE CONFECTIONERY, FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

LEONARD BROS.,
Wholesale Fish Dealers,
Are now prepared to fill all orders for their
Celebrated Boneless Codfish
(from new fish)
packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.
SEND FOR QUOTATIONS.
ST. JOHN, N.B. MONTREAL, P.Q.

TO GROCERS.
SIMCOE CANNING COY'S
Goods are warranted first-class.
PUSH THEM.
Order through your wholesale House.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.
If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.
PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.
This applies to all our goods, especially
Jams, Jellies, Mince Meat,
Catsup and Soup.
Every Tin, Jar and Bottle new, fresh and pure.
EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).
Delhi Fruit and Vegetable Co.,
FACTORIES : DELHI AND NIAGARA.

TO MERCHANTS.
My Special Teas:
Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.
Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.
MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the
COMBINATION.
JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

influence of low prices for refined upon the raw sugar markets at the beginning of the cane sugar crops than for a profit on their limited December business. We repeat what we have already written this month, that it is advisable to take advantage of the concessions of refiners, and also to carry a good line of refined sugars during 1892. We will not be surprised at a very considerable advance in prices, and it may begin at any time. The Spreckels refinery in Philadelphia is said to have put in two new vacuum pans for manufacture of a full line of soft refined, and the refinery has resumed with this week. The Brooklyn house will be closed to-day until January 2, and the Havemeyers & Elder and other New York houses until Monday, the 28th inst. The salesroom of the American Sugar Refining Company will, however, be open for business on Saturday.

Stocks in all countries 53,793 tons over last year. Cane crops estimated 72,149 tons over last year. Beet crops 140,782 tons under last year. European markets rising. Refiners, under competition, selling granulated at 3.92c. net cash, made mainly from raw sugar costing 3⅛c. net cash. Domestic crop of the United States now being marketed 40,000 tons less than last year's. Consumption of United States increased 24½ per cent. in 1891. From the above, an advance in refined sugar seems quite imminent, and is only delayed by the competition of refiners.

SYRUPS AND MOLASSES.

The supply of syrups has plainly outrun the demand. The prices quoted at the refineries are exceptionally low. Some United States makers have been pushing sales here. Canadian syrups range from 2¼c. up.

In molasses, as in everything else at the moment, business is at a standstill. New Orleans quotes at 30 to 50c. per gallon, and West Indies from 35c. up in barrels.

TEAS.

As buying has been somewhat reserved for some time and stocks have been accumulating in wholesale hands, both sides of the market are believed to be in condition to do an active business when the new year trade begins. The prices quoted range as low as 14c. for Japans, 15c. for Congous and 16c. for Young Hysons. The present appears to be a very good time to buy tea. Business in Indian teas has been very quiet during the past week, but the home market is firmer especially for fine teas, all desirable lines maintaining their position. Private advices say a much improved market is expected after the holiday, and Pekoe Souchongs and such like which are now selling at very low prices, will not be procurable any more at previous figures.

PETROLEUM.

There have been no changes in the market. A quiet business is reported at standing prices.

The Petrolia Advertiser says: Petrolia crude is $1.30 per bbl.; Oil Springs crude $1.30 per bbl. The fight between the Premier Oil Co. and the Imperial still goes bravely on. Prices are a mystery, but one thing we must say that both companies are manufacturing a most magnificent oil. We are informed that refined is worth about 11½c., and perhaps less where occasion calls for a cut. For quite a while there has been a depression in the lubricating oil trade here. The selling of a low class of goods, has been a disturbing element in the market. Oils improperly made from tail-ends, and which should have been dumped into the creek, were offered at prices to get contracts. Those corporations who are always on the hunt for "bargains" are in our opinion sadly taken in. Cheapness is no longer a recommendation, when the wear and tear of machinery is taken into consideration, and the lessons of the past few years should cause buyers to look after their interests more closely. Dark steam refined is most popular from the fact that the miserable apology formerly sold under that name by some refiners could find no market, and the better product of well-known brands commands a ready sale at higher prices. Improved process for manufacture have worked a revolution in the lubricating oil line, and the increasing demand is the assurance that these particular oils are highly appreciated.

BUTTER AND CHEESE.

There is no lack of butter for immediate purposes, as a strong supply streamed into the market on the eve of Christmas. The stock ran more into large rolls which quotes at 14 to 16c. There was a declining income of tubs at 15 to 18c., the upper price being for strictly choice. Except in a local way the market is inactive. The present large supply is not expected to last long, once the dull spell is passed.

Cheese is steady at 10½ to 11c. The market presents no new feature this week.

COUNTRY PRODUCE.

APPLES—A quiet spell succeeds rather an active one for Christmas trade. The prices run from $1.50 to $2.75.

BEANS—Are easier at $1.20 to $1.30 in round lots, and $1.30 to $1.40 jobbed out.

CRANBERRIES—A considerable run on stocks has taken place at $7.50 to $8 per barrel.

DRIED APPLES—The interest now felt in the market is based on no expectations of further very large orders as the lumber camps are pretty well supplied. The price is 4 to 4¾c. according to quantity.

EVAPORATED APPLES—The market is quiet, the operations of the Montreal house referred to last week being followed by rather a tranquil spell. The price runs from 6½ to 8c., according to size of lot.

EGGS—The trade keeps at a fairly active rate, 18c. being paid for strictly fresh and 14 to 15c. for limed, the latter of which are abundant.

GAME — Partridges are steady at 45 to 50c., and rabbits are quiet at 15 to 25c.

HIDES—The dulness is unbroken, in fact is rather deepened. Green quote at 4½c. for No. 1 cows', while cured are hard to sell at 5c.

HONEY—A small business is reported at prices that have held for a long time, that is, 8 to 10c. for extracted and 14 to 16c. for sections.

HOPS—The position is unchanged. Prices are steady at 18 to 22c., and buyers are not coming forward freely.

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Soap.

Do you sell them ? SURPRISE is good Soap with a good profit.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches :
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WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Fxtracts, Etc.

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A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

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Commission Merchants,

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We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

FLORIDA ORANGES.

J Cleghorn & Son,

—OFFER—

Car Florida Russetts "all sizes" low
" " Brights "choice."
" " "fancy."

The later car to arrive from the celebrated grove of D. H. Nortray, "Orange Bend" Florida. A line that commands extra price on account of quality. Superior pack, reliability of marks. If you are in want of something fancy send in your orders.

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J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

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NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

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Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS. APPLES.

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THOMPSON & KING,

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Storage. Correspondence Solicited.

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

ONIONS—Are dull and unchanged at $2.25 to $2.50.

POULTRY—The price has been a variable one for turkeys, ranging from 8½ to 11c., geese are 6 to 7c., chickens 25 to 40c., ducks 50 to 75c.

POTATOES—Not much interest is evinced by buyers. The price ranges from 40 to 43c. for cars, and 50 to 55c. for out of store lots.

SEEDS—The weather is still adverse to heavy or even average receipts. The market is practically unchanged, $5.50 to $6 holding for alsike, and $5 to $5.25 for red clover.

SKINS—The price continues to be 95c. to $1 for sheepskins and 5 to 7c. for calfskins, with little doing just now.

TALLOW—Is plentiful at 5½ to 5¾c. for refined and 2c. for rough.

WOOL—No receipts are reported. The price is 19c. and weak.

DRESSED HOGS AND PROVISIONS.

Offers are free at $5.40 for choice western selected, but packers manifest little interest, being quite loaded up for a few days, their purchases last week carrying them fairly over this one. A few lots of both rail and street delivery have been bought as low as $5.25, but they were for the most part northern hogs and of variable descriptions.

BACON.—Nothing is doing. Long clear quotes at 7¾c., backs at 10c., bellies 10½c., and rolls 8¾c.

HAMS—Are quiet at 10½ to 11c

LARD.—Pure is steady at 9½ to 9¾c.

BARREL PORK.—Mess is $13.75, and short cut is $15.50 to $16.

FRESH MEATS.—Overbuying for Christmas leaves the market well stocked without the necessity of laying in supplies now. Beef is 4½ to 5c. for fore-quarters and 6 to 9c. for hind quarters. Mutton is 6 to 7c., and lamb 7 to 9c.

FISH AND OYSTERS.

The week's business has not been important. Though the demand is languid and the weather unreliable there is little apprehension as to the prospects of the winter's trade, as stocks are light. Heretofore this market has frequently been deranged at Christmas by the dumping of a lot of herrings, smelts, etc., which often had to be carted away as waste. This year the trouble with Newfoundland has caused great difficulty in getting stock, and now herring is a scarce article. There appears to be no excess in any line. Prices are unchanged.

SALT.

A very easy outward movement at steady prices is all the activity the market exhibited this week. During the holiday period the demand for salt, as for all lines, shrinks to small proportions.

GREEN FRUIT.

Stocks of green fruit do not melt away fast under the action of so light a demand as has been experienced this week. Prices are steady. In oranges, Valencias are $5.25 to $5.50, Floridas $2.75 to $3.25, Jamaicas $5.50 to $6. Lemons quote at $3.50 to $4 for Malagas in boxes and $7.50 to $8 in half-chests, $4.50 to $5 for Messinas. Bananas are $2 to $2.75 per bunch. Pineapples are $3 per dozen.

DRY GOODS.

The present week can affect the situation but little except in the respect that it makes it seven days older and nearer to the time when activity is expected. There is not much doing. Unseasonable weather and delayed grain deliveries are negative forces, whose effect is seen in the shrunken volume of business and the backwardness of payments.

MONTREAL MARKETS.

MONTREAL, Dec. 31, 1891.

The markets throughout the week with the exception of those which are particularilly effected have shown the usual holiday dullness; consequently there are few features to note of importance. Leading lines of groceries such as sugars, teas, etc., have been dull and nominal the only activity to note being in seasonable lines of green fruit oranges and grapes, and in poultry and such lines of provisions as are in demand for immediate wants. These furnished some business but the damp unseasonable weather had a depressing effect on poultry which however is improving with the cold spell which set in last Sunday.

SUGAR, ETC.

The movement of refined sugar during the week was only moderate, for refiners are not pressing sales, and grocers are only buying for immediate requirements. Prices are unchanged, 4½c. for granulated, and 3½ to 4⅜c for yellows.

SYRUPS AND MOLASSES.

There is only a fair trade doing in syrups at unchanged prices, and molasses is only selling in small lots, the bad country roads restricting business. We quote Montreal syrups 28 to 30c; American 25c.; Barbados molasses 36c., and New Orleans 28 to 30c.

TEAS.

The tea market has not furnished any important business since our last report, for business is practicaily suspended until after the holidays. A few Japans have changed hands at 15½ to 21c., and some low grade blacks have been called for.

COFFEES.

The firm tone of coffee is maintained, but business has been small during the week. Rio stock continues strong at 19 to 20c., and Jamaica and Maracaibo have ruled at the same basis.

RICE.

Rice is practically without feature locally, and we quote prices nominally unchanged: Patna, $4.50 to $5; Japan, $4.75 to $5; standard, $3.90, and off grades, $3.50 in car lots.

DRIED FRUIT.

The demand necessitated by the holidays was supplied a fortnight ago, and since then business has been rather quiet with nothing important to note. Currants continue firm and scarce at 5½ to 6c., and raisins are steady at 5 to 5¼c. for firsts.

GREEN FRUIT.

There has been considerable activity in seasonable lines of dried fruit, and oranges and grapes have benefited on this account. Florida oranges are firmer in consequence from jobbers, and business is now doing at $3 per box as the best figure. Almeria grapes have also encountered good enquiry at $5 to $5.50 per barrel.

NUTS.

Of course there was the usual call for nuts on holiday account, but no change is noted. Almonds move 13½ to 14c. for Terragona,

(Continued on page 20.)

FLOUR AND FEED.

TORONTO, DEC. 31 1891.

Nothing to disturb the rather featureless market that existed last week has occurred since. The output has been continuous but at a normal rate, nothing of the special activity in breadstuffs that frequently characterizes the closing of the year coming in for record. Prices have remained for the most part the same, though an undertone of weakness is observable in the transactions that have taken place. Not much inquiry for business is reported at the moment from the east.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1 25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers' $4.90 to $5.10; Ontario patents, $4.50 to $4.90; straight roller, $4.15 to $4.20; extra, $4.00 to $4.05; low grades, per bag, $1.25 to $1.75.

MEAL.—Little impulse has been given to business by the demand this week, as buying for present consumption has been considerable before holidays. Cornmeal is $3.90 to $4 for gold dust and similar grades. In carloads the price is $3.50 to $3.60. Grits are $4, hominy $4 and oatmeal $4 to $4.25, the price of the last easing materially since a week ago.

FEED.—Bran is slightly easier but still scarce at $17. Shorts are unchanged at $18 to $19. Mixed feed is $25. Cracked corn $1.35 per cwt., corn 70 to 71c. per bushel, oats 33½ to 35c., feeding barley 48 to 49c.

HAY—Timothy is a shade lower, carloads quoting at $12. Mixed is $10.

STRAW.—is steady at $6 to $6.50 for oat.

MONTREAL.

FLOUR—The flour market continues dull, with no change to note in prices. The stocks in store shows an increase of 4,868 barrels compared with a week ago, and a decilne of 1,285 bbls. compared with a year ago. Patent spring, $5 to $5.35; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.80; Extra $4.30 to $4.40; Superfine $4.00 to $4.10; City strong bakers' $5.00 to $5.10; Strong bakers' $4.75 to 5.00.

OATMEAL—The oatmeal market is dull but holds firm. Standard, per bag, $2 20 to $2.30; granulated, $2.20 to $2.30; rolled, $2.20 to $2.30.

FEED—Is quiet and firm. Bran and shorts are scarce, with prices strong at $17 to $19, and $19 to $20 respectively, while mouillie is quiet and unchanged at $25.

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You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

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EMBROIDERIES & FANCY SILKS.

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Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P. Q.

For particulars apply
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Importers of

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Direct from their estates in Assam.
New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
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Samples and Quotations on application.
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FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St.
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Dominion Mills,

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HEADQUARTERS FOR

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

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303 to 311 Talbot St.

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BRANDS:
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OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont.

BRANDON ROLLER MILLS,

Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

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PROPRIETORS.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

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PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS.—Continued

and Grenoble walnuts 14½ to 15c. Filberts, peccans, etc., are the same.

CANNED GOODS.

Jobbers report the movement in all lines of canned goods small. Grocers have a good stock on hand, and no improvement is expected for a few weeks at least. In the absence of business, prices are nominal.

APPLES.

Apples have shown no change since a week ago, and prices rule firm at $2.10 to $2.25 in car lots and $2.50 to $3 in jobbing quantities. Evaporated apples furnish nothing particular locally, and dried stock are without feature, with no change in values.

FISH.

The fish market is featureless at the moment, and prices are nominally unchanged. Stocks of all staple lines, however, are limited, and holders have no anxiety as to the future, confidently awaiting the Easter demand.

PROVISIONS.

The movement in provisions is unimportant, for there is practically little or no demand at the moment. Canadian short cut, per brl. $15.75 to $16.00; mess pork, western, per brl. $13.50 to $14.00; short cut, western, per brl. $16.25 to $16.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c; lard, com. refined, per lb. 7¾ to 8c.

CHEESE.

Holders are nursing their stocks at the moment until the turn of the year and it is a purely nominal market at 11c in the absence of important business. No anxiety is manifested about the future however. We quote: Finest fall made Western 11 to 11⅛c.; finest fall made Townships 10⅞ to 11c.; Medium descriptions 10½ to 10⅝c.; Cable 55s.

BUTTER.

It is a firm quiet butter market with only a shady jobbing business doing. The demand is only for local wants but prices are maintained all round. We quote: Late made creamery 24c.; Finest Townships, 20 to 20½c.; Finest Western, 16½ to 17½c.

EGGS.

The demand for eggs is fair, and prices are unchanged at 15 to 16c. for limed stock, which is practically the only kind offering.

POULTRY.

Of course there was an active market for poultry, but a week of confirmed rainfall upset calculations materially. Turkeys early in the week were stiff at 11c., but fresh receipts and the damp muggy weather frightened buyers, and they dropped off until 9½ to 10c. was the ruling, and we know of several round shipments which were cleared out at the inside figure. In fact some holders who are pretty well loaded up, are praying earnestly that the cold weather which set in last Sunday will be continuous. Chickens, geese, etc., fared the same way as turkeys. At present we quote prices as follows: Turkeys 10c. to 11c., geese 4 to 6c.; chickens at 7 to 8c.; ducks 7 to 8c.

GRAIN.

The grain market was dull and without feature throughout the week. The stocks in store compared with those of a week ago show an increase of 14,624 wheat, 1,667 oats, 3,339 rye, and a decrease of 117,089 peas, 14,293 barley. Compared with a year ago there is an increase of 87,655 wheat, 37,016 peas, 174,315 barley, and a decrease of 4,235 corn, 71,363 oats. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds; oats, 35c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 30, 1891.

Christmas has come and gone, and the trade which grocers were expecting has proved to some disappointing, to others quite up to their expectations, though we think on the whole the volume of business done was equal to other years. The roads are in a wretched condition and prevented a large number of farmers getting their produce to market. The meats and poultry were very fine and prices satisfactory.

FLOUR.—The market shows signs of weakness. There is only a limited quantity moving, and that in a jobbing way. Prices are about the same as last quoted.

MEAL—Is some easier the advance noticed last week was only temporary, and is selling at $3.10 to $3.15.

SUGARS are unchanged, and sales made are in small lots.

SYRUPS—No change to quote.

MOLASSES—Very little moving with prices same as last quoted.

BUTTER—The market is well supplied prices are low.

EGGS—In cases are selling at 19 to 22c choice henery 24 to 26c.

FISH—Dry cod medium $4.35 to 4.50; large cod $4.90 to 5.25; pollock $2.30 to 2.50; herring pickeled eastern ½ bls. $3.25 to 3.40, bay ½ bls. $1.80 to 2.

THE MANUFACTURE OF LEMON ESSENCES IN SICILY.

According to a report from the United States Consul at Messina the following is a condensed account of the Sicilian method of manufacturing lemon essences. With three strokes of a sharp knife the cutter peels the lemon lengthwise, and lets the peel fall into a tub under the chopping block. He then cuts the lemon in two and throws it from his knife into a bucket. He works with wonderful rapidity, and fills from ten to twelve tubs with peel a day, and is paid 2½d. a tub, weighing 77 lbs. His left hand and right index finger are protected with bands of osnaburgs or leather. The fresh peel is soaked in water fifteen minutes before the essence is extracted. Peel that has stood for a day or two remains soaking from thirty to forty minutes, that it may swell and offer a greater resistanee to the sponge. The workman holds a small sponge in his left hand, against which he presses each piece of peel two or three times—simple pressure, followed by rotary pressure. The women employed in this work run a piece of cane through their sponges to enable them to hold them more firmly. The outside of the peel is pressed against the sponge, as the oil glands are in the epicarp. The crushing of the oil cells liberates the essence therein contained. The sponge, when saturated with the essence, is squeezed into an earthen vessel held in the lap. The peel is so thoroughly pressed that not a single cell escapes. This is ascertained by holding the pressed peel to the flame of a candle; should it neither crackle nor diminish the brilliancy of the flame the cells are empty. The process yields, besides the essence, a small quantity of juice and feccia (dregs). The seperation of the essence, juice and feccia soon takes place if the vessels are not disturbed; the oil floats on the juice and the dregs fall into the bottom. These three products derived from the peel have no affinity with each other. As the essence rises to the surface it is skimmed off, bottled, and left to settle for a few days. It is then drawn off with a glass syphon into copper cans, which are hermetically sealed. After the essence has been expressed a small quantity of juice is pressed from the peels, which are then given to oxen or goats, or thrown on the manure heap and well rotted, or they would make too heating a fertiliser. The yield of essence is variable. The industry is carried on five months in the year. Immature fruit contains the most oil. From November to April in the province of Messina 1,000 lemons yield about fourteen ounces of essence and 17 gallons of juice. The essence is so valuable that the workman are closely watched, for they are most ingenious in secreting it about their persons. Six men can work up 8,000 lemons a day; two cut off the peel, while four extract the much valued essence.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

ARRIVED

Since the great drop in prices:

VALENCIA RAISINS.
TURKEY PRUNES.
SPHINX "

Get our Prices.

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

REMOVAL.

Having just removed into our new premises, No. 19 Front St. East, we invite the attention of the Trade to our large stock of Canned Goods, Teas, Sugars, Syrups and General Groceries. A call solicited.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW

Grenoble Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

LIMA BEANS

In bags about 60 lbs.

Fine and Cheap.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

INSOLVENCY JURISDICTION.

In discussing legislation affecting matters in insolvency, we have advanced the opinion that such legislation was the exclusive prerogative of the Parliament of the Dominion of Canada, and that the provincial legislatures were exceeding their jurisdiction in dealing with it. If we refer to the question once again, it is to draw attention to the opinions of the judges of the Supreme Court expressed in regard to the subject in an appeal which came before them on Saturday last. The case of Gibbons vs MacDonald, which was an appeal from a judgment of the Court of Appeals at Toronto, was under argument and raised a question of insolvency under the Ontario Act. One of the points at issue involved the meaning to be attached to the word "pressure." Mr. Justice Gwynne remarked that such cases should not come before the Supreme Court, but that an Insolvency Act should be passed by the Dominion Parliament. Later on, Mr. Justice Strong raised the constitutional question and intimated that the point at issue involved the constitutionality of the Ontario Insolvent Act, expressing it as his opinion that it would be better not to proceed any further until both Sir John Thompson and Mr. Mowat were notified of what was being done. Counsel for the parties objected that such a course would be most unfair to the parties in the case, as it would involve the laying over of the whole matter until next term. The judges took counsel together, and then the Chief Justice, Sir William Ritchie, announced that as the case before them did not come under the Ontario Act as amended at the last session of the legislature, the Court would proceed with the hearing so far as could be done without touching upon the constitutional point, but that in any future case under the amended Act which should be brought before the Supreme Court, the Attorney-General of the Dominion and of Ontario would have to be made parties to the cause, in order that the question of the jurisdiction of the province to legislate upon insolvency matters might be set at rest. We have in the foregoing an expression of doubt on the part of the judges of the Supreme Court as to the constitutionality of insolvency legislation by the provinces, and we trust that this suggestion will have the effect of leading to action on the part of the Dominion Government. It is difficult to understand the unwillingness of the law officers of the Dominion to deal with a question involving such important interests as those arising out of the question of insolvency. The British North America Act, which is Canada's written constitution, gives exclusive jurisdiction in matters of insolvency and bankruptcy to the Parliament of the Dominion. That Parliament has already recognised its rights by passing an act respecting insolvent banks, insurance companies, loan companies, building societies and trading corporations, known as "The Winding-Up Act." What it has done for these corporations it has the power to do for firms and individuals. The constitutionality of the Winding-Up Act has never been questioned, and is not likely to be; but even if it were, the objections would not be maintained. Under these circumstances we trust that the next session of Parliament will have the credit of enacting a measure which will have the effect of doing away with the incongruities, contrarieties and imperfections which are so glaring in the provincial enactments on the subject.—The Shareholder.

IS IT WELL TO ADVERTISE PRICES ?

Does it pay to advertise prices? Always, no; frequently, yes.

There are reasons a-plenty why prices ought not to be advertised.

In the case where one is selling a better article than his competitors, and is obliged to charge a little more for it, there would be no gain in calling attention to prices at all. You must emphasize quality, and sink the matter of cost out of sight.

Take an almost exactly opposite case where you find yourself with goods on hand upon which, thanks to some fortunate circumstance, you are able to undersell the market. You may take the view, as some do, that you do not wish to directly challenge the trade. You want your customers to know about your bargains, but hesitate about telling your competitors. Hence you do not commit the news to print. You advertise that you are selling very cheap, but do not give the figures that would tell how cheap. That is not the way the largest and shrewdest houses would look at it, but is a view that more or less prevails.

Or suppose you are doing a business that is partly cash and partly credit. Here the same set of prices will not fit both conditions. Either they will be so high as to drive the cash customers away, or so low that you cannot afford to give the credit that many of your customers expect.

This side of the case can be supported by other hypothetical citations—all from the point of view of the dealer.

As for the buyer, it can be set down as an axiom that a would-be purchaser always wants to know the price. If the thing advertised appeals to his tastes or necessities at all, the matter of prices comes next. "How much is it?" is the invariable question

Thus the point of view of the buyer seems diametrically opposed to that of the seller.

But in the larger sence it is not opposed at all. For it should be the seller's study to learn what the buyer wants and what pleases him. Their interests ought to be identical, and they are in all fair dealing.

A person likes to know whether such and such a thing he sees advertised comes reasonably within his scope. Left in doubt just then, when he is interested, he may never take the trouble to find out. His attention, arrested for a moment, leads him to contemplate a purchase, though not in a very definite way. He cannot reach a definite conclusion while the price remains an unknown quantity.

Unless he wants the goods very much, the average man is pretty likely to let the matter drop. True, he might write to inquire or ask in person, but that involves exertion. And then, not every one likes to bother a tradesman or his clerks with inquiries that perhaps seem aimless and may lead to nothing.

London shopkeepers, who are admitted to be the best in the world, almost invariably tag their goods. A shop window there is a true index to the business inside. If you see anything you want you have only to step in and lay down your shillings. Newspaper advertising in England is based upon that idea, I think, to a far greater extent than it is with us. The price is given.

Coods of considerable value are often brought to the attention of business men by means of newspapers and circulars, with everything stated but the price. This is particularly true of costly machinery. Such and such a machine may seem exactly suited to the requirements of the merchant or manufacturer who has studied a description of it. It is worth thinking about for purchase, three months, six months hence. Cost must first be counted, contingencies considered, everything planned ahead. But first—what is the price? Let him ask for it, and for answer down swoops the voluble drummer, eager to close a trade before the going down of the sun.

This was not what he wanted at all. It is not even what the machine builder wanted if he studied his own interests. It is too premature, too bothersome.

So then, with all objections weighed and all exceptions granted, I am confident that a more general advertising of prices would please the people and sell goods. While not in all cases feasible or important, a more general adoption of the idea would seem to be demanded.—N. A. Lindsey, in Printers' Ink.

Headquarters for Fruits. We beg to quote you: Oranges—Jamaica, Finest; Florida Lemons.—Fine Bright Lemons Messinas, Choice Florida Lemons. Bananas.—Fine Yellows. Onions.—Canadian Yellow and Red; Spanish; Canadian Fancy Yellows "Spanish," in crates. Apples.—Choice Winters; Fine Fameuse. Cranberries, Cape Cod Fancy, cheap and good; Malaga Grapes. Fancy New Hallawii Dates. (G M's.) Raisins, New Bevans Brand. New Imperial London Layers. New Extra Desert Clusters, New Buckingham, New Imperial Russians, New Connois eur Clusters, Fancy Cartoon Raisins, fancy style. Fancy California Pears.—Exceptionally fine Fruit. Canned Goods.—French Peas, F. Delory's Petits Pois Fins, 2-lb tins; Peaches 3 lb; Chicken, Turkey, Pig's Feet, Simcoe Corn, Boulter's Peas and Corn, Simcoe Tomatoes, Pears, and Plums; Honey; Fine Fall Cabbages. Evaporated Fruit.—Apples, fine, 50 lb. boxes; Peaches, fine, 25 lb. boxes. Dried Fruit.—Figs 10 and 18 lb. boxes, New; Prunes fine and fancy; Dried Apples. Nuts.—Grenoble Walnuts, Finest New; Filberts, Sicily; Peanuts, Green and Roasted; Valencia Shelled Almonds, finest; Almonds, Soft Shell; Brazil, Finest; Pecans, fine polished. Florida Oranges.—We can now fu nish you with the best trades in lucious Florida Oranges. A lot of very choice Almeria Grapes have been received, and are bound to please you. Please send trial order. Fine Jellies and Jams in 7 lb. pails, at 75c. per pail.
McBRIDE, HARRIS & CO., Montreal, P.Q.

SALES MADE OR PENDING.

Watson Lutz, fruit dealer, Moncton, N.B., has sold out.

George Bingham, grocer, Victoria, B. C., has sold out to G. J. Cook.

Mr. G. W. Mahon, general merchant, Egbert, Ont., offers his stock for sale and his store with dwelling attached for rent. Mr. Mahon thinks of going to Manitoba. Anybody who wants to invest in a well-established country business should communicate with Mahon.

PARTNERSHIPS FORMED AND DISSOLVED.

Pelletier & Morency, general merchants, Quebec, have dissolved.

Jackson & Collinge, general merchants, Melita, Man., have dissolved, Mr. Jackson continuing.

D. A. McLeod and John C. McLeod, River Inhabitants, Que., have formed a co-partnership as general merchants under the style John McLeod & Son.

Alphonse Bertrand and Patrick Lynott have formed a co-partnership as general merchants in Edmunston, N.B., under the style Alphonse Bertrand & Co.

REMOVALS AND DEATHS.

Charler Erdman, grocer, Hamilton, Ont., is dead.

C. A. Harmon, of C. A. Harmon & Co, general merchants, Peel, N.B., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. E. A. Loiseau, grocer, Montreal, has assigned.

W. S. Fraser, grocer, Point Edward, Ont., has assigned.

J. B. H. Rickaby Co., grocer, Montreal, have assigned.

James Smith, grocer, St. John, N.B. is offering to compromise.

W. J. Mowatt, grocer, Chatham, N.B., is offering to compromise.

Charles E. Johnson, general merchant, Warwick, Que., has assigned.

D. R. Larue, grocer, Kingston, has assigned to W. Ferguson, Kingston.

W. E. Foreham & Co., general merchants, Acadia Mines, N.S., has assigned.

Mrs. Margaret Kerrighan, general merchant, Grand Falls, N.B., has sold out.

E. Gale, general merchant, Glen Meyer, Ont., has assigned to W. A. Dowler, Tilsonburg.

Wm. Cairns, general merchant, McGregor, Man., has sold out his groceries and boots and shoes to J. C. Lowrie.

D. Patterson & Son, general merchants, New Glasgow, Man., have sold their crockeryware department to Roy Stewart.

THE RETAIL GROCER

No more potent factor in the distribution of food products exists than the retail grocer. His influence is greater and the results more direct and lasting than the efforts of the manufacturer and jobber combined. It is the retailer who deals with and comes directly in contact with the consumer. And it is for this reason that so much is expected of him in the way of selling nice goods of a fine quality. The retailer often says, when approached on the subject of handling fine goods, that he has not the time to expatiate on the merits of certain brands of goods. He expects the manufacturer to create the demand, which is clearly the duty of the manufacturer, instead of making an effort in that direction himself. The manufacturer can not do it all, and it is wrong for the retailer to think so. There is no retail grocer of any standing whatever but has some select trade—customers who want the best. This class are willing to pay more for a better article, and it should be the first duty of the retailer to encourage them by catering to this class of trade. Every honest and reputable dealer has a great deal of influence with his customers. Those in the habit of dealing with a grocer who has always treated them squarely, will invariably take that grocer's word when it comes down to a question of quality. The retail grocer underestimates his influence in this regard. A great many grocers have not a trade for table luxuries, and it would be worse than folly for such grocers to stock up on a lot of fancy goods, and have them lie idle on their shelves. But the majority can sell goods of a fine quality, and those who have never tried should do so, and they would be surprised to know how very much they can accomplish. Even though they at first confine their purchase to a dozen or a half dozen, they will find it will pay them in the end. Begin in a small way and display such goods well to the front, where everyone coming in or going out can see them. A little attention to this all-important matter, and the grocer will find himself much better off in purse at the end of the year.

It is generally supposed that all grocers deal in such staples as pork, flour, sugar, molasses, etc., therefore there is no occasion for littering up the store with those unsightly affairs. There is money in fancy groceries, which most every grocer will find out if he would inform himself by making a practical test.—Grocers' Monthly Review.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

LAKE HURON

HERRING AND TROUT.

Heads off and Split.

Every package guaranteed.

WRITE OR WIRE,

HAY, The Grocer,
KINCARDINE, ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

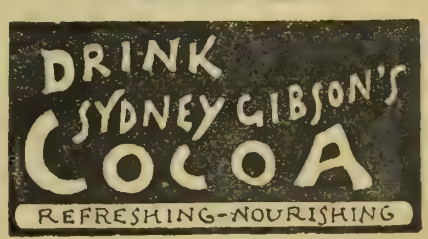
Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

WINDOW DRESSING!

300 ways! for Grocers, General Storekeepers, and all lines of business, a book of 250 pages and 150 illustrations giving every information on the art of Window Dressing and Store Decorating. Price, postpaid, $1.50. Cut this out (CANADIAN GROCER) send to me and I will give you FREE with book a Phamphlet of valuable information. Harry Harman, Window Dresser and Decorator, P.O. Box 113, Louisville, Ky.



THE MANUFACTURE OF OLIVE OIL.

The gathering of the olive is, as far as possible, done by hand, and the greatest care must be taken to pick only the dead-ripe olives, and to avoid breaking the bearing twigs which will produce the next year's crop. Coarse sheets are sometimes spread under the trees, and the fruit gently shaken off, so that only the perfectly light portion falls. It is then looked over, cleared of accidental admixture and inferior berries, and taken to the mills as soon as possible. The peasants often pretend that keeping the fruit till it ferments facilitates pressing and gives a larger yield. This is, however, only an excuse for delay, and any supposed advantage is more than counterbalanced by a deterioration of quality. The simplest and most primitive mill was one in which one or two large mill-stones travelled edgewise over a bed of hard stone. Oxen or horses attached to a strong radial axis furnished the power. In this way the fruit was reduced, stones and all, to a slimy paste. But more perfect and complete machinery of modern design has superseded the old picturesque oil mill, which, as far as France is concerned, is now only to be found in remote villages. Besides, changes in the arrangements of the industry have tended to do away with the old cumbrous mill. It is now very unusual for a farmer or olive grower to press his own crops. In all centres of olive culture, there are sure to be one or more professional oil pressers, who have embarked considerable capital in the requisite plant. Of these there are two classes. First, there are those who simply crush and press for the farmer who brings his crop to them, and who are paid in kind by retaining a percentage of the produce as agreed upon. Then there are others who may be called merchant crushers. These buy up olives from the growers and dealers, manufacture the oil, and sell it themselves. Several large firms in Marseilles possess branch mills in different centres of olive culture and in Algeria and Tunis, working upon a large scale, and their produce is as well known by its trade as are special wines. The system of the lower grade of oil crushers is obviously liable to abuses which are difficult to suppress, and the peasant frequently finds, when his oil is returned to him, it is very far below the calculation he had made of the probable yield of his crop. The crushed fruit is distributed into short squat sacks, made of esparto and horse hair, holding about 15lbs. each. The mouths of these scourtins, as they are called, are indrawn, as if half closed. Consequently when 10 or 12 of them are piled one above the other on the bed plate of the press the bottom of one bag rests on the mouth of the next below and perfectly closes it. When the pile is set true the press is worked very slowly and gradually. The oil oozes from all sides of the scourtins, and trickles from the delivery groove of the bed plate into a receiver. The first pressing is huile vierge—virgin oil—and has a delicate greenish colour, and a peculiar nutty flavour. Cleanliness in the crushing mill and press is an essential. Everything about the oil must be scrupulously clean, so that no colour or stale and rancid flavour be communicated to it. When the oil ceases to flow, the bags are taken out, and their hard, apparently dry contents broken up. The mass is mixed with boiling water, and steamed. A second time it is pressed, precisely as before, and the mixture of oil and water that comes away is allowed to stand till the oil has cleared and risen to the top. It is then syphoned off as a second quality oil. The marc, or residue, is either sold as oilcake for stock feeding or manure, or is treated by quite another class of manufacturers, who get from it a third quality of oil, suitable only for soap-making by treating it with chemicals, chiefly bisulphide of carbon. The processes up to this point do not admit of any variety, but the skill of different firms is supposed to be shown in clarifying and refining. The product of the presses is kept in immense tanks or in jars, till a sediment has deposited itself, when the clear oil is separated and filtered through specially prepared papers, through cotton, or other ways fancied to be trade secrets. It will be clear then, that olive growing and oil pressing are two distinct grades, and that they are best kept separate. Unless a grower had a large capital at command to work a mill, and kept a staff of skilled hands, he would never be able to attend to the digging, pruning and fertilizing of his olive trees, more particularly as this has to be done just at the same time of the year as the all important first pressing. The grower has plenty to do, if he attends to his work properly. Left to itself the olive tree certainly produces some fruit, but one well cultivated repays its owner ten-fold. An outlay of about £10 an acre is considered a sound investment. A full grown Pendoulier well cared for will give about 30 gallon measures of olives for its crop; the Cayon under similar circumstances may give an average of 7 or 8 gallons. The output of oil is about 14 per cent. for the two pressings.—The Provision Trades Gazette.

St. John, N. B.,
Dec. 15, 1891.

To Toronto Salt Works.

Ship another twenty-five case lot of "Acme" table salt, at last quotation. The first twenty-five cases sold well and given good satisfaction.

Stephen & Figgares,
Wholesale Grocers.

Per Great Northwestern Telegraph Co.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,

MANUFACTURERS.

A MODERN PYRAMUS.

SCENE—Office of Messrs. Franklin & White.

Mail Clerk (stepping from telephone box)—Here, Carpenter, somebody wants you.

Carpenter—'Ll righ'! (Nods abstractedly, and totes a long column of figures before entering the box. The faint scratch of pens and rustle of paper alone break the silence, until the office boy, catching a glimpse of Carpenter's rapturous countenance, slyly opens the door,and fastens it back by a chair.) Carpenter (oblivious, and talking into the telephone)—You poor darling! And you didn't sleep a bit all the night? I do wonder (archly) what you could have been thinking of. (Pause.) No, I don't. Well, may be I do; but—you tell me!

Office boy (sotto voce, but audible to the clerical staff)—For pity's sake tell him! Dis suspense is killin' me.

Carpenter (still to telephone)—Were you? Were you, really? Did you think of your horrid old boy? (Pause.) Yes, he is horrid, too. But he loves you so he can't help being glad you—oh, my beautiful darling! (Passionately.) Do you love me? (Pause.) Do you love me, just a little bit? (Tenderly.) Do you love me? (A little disheartened now, but still tender.)

Office Boy (encouragingly, but sotto voce—Never say die!

Bookkeeper (with unfeeling scorn, also sotto voce)—Oh, come off!

Carpenter (at it again)—Do—you—love—me? (Pause.) I asked you (in patient despair) if you love me?

Mail Clerk (sotto voce)—Spell it!

Bookkeeper (sotto voce)—Ring up the Trouble Clerk.

Carpenter—Yes; I knew it! I only wanted (suddenly lapsing again into tenderness) to hear you say you did. Tell me one more time.

Office Boy (sotto voce)—He wants de eart' and heav'n too.

Carpenter—You know I never loved any one but you!

Mail Clerk (sotto voce) Ah, there! How about that Baltimore girl?

Carpenter - Ye-es. I slept—a little. But I dreamed of you all night long.

Carpenter's Room Mate (sotto voce) I bet he slept.

Carpenter—And I dreamed you—but you will think me awfully silly.

Sarcastic Chorus (sotto voce)—Oh, no!

Carpenter—Well, I dreamed that you—that you—kissed me!

Enthusiastic Chorus (sotto voce)—Um—um!

Carpenter—Well I was pretty busy; but that dosen't matter.

Junior Partner (sotto voce)—Oh, doesn't it?

Carpenter—I'll come early. Good by—you know how I would like to tell you good-by don't you?

Chorus (arising to the occasion aloud)—We do! (Kissing the backs of their hands) Smack! smack!! smack!!! smack!!!!

Carpenter (looking around, and suddenly taking in the situation; in agony)—Good-by! (Is about to ring off.) Nothing! Indeed' there's nothing the matter! (Pause.) Anybody hear us? Why, of course not!

Chorus (aloud)—Oh, no! Of course not!

Carpenter—You know I do—why do you want me to say it? (Suppressed laughter). Well, then, I—I—oh, you know I do!

Bookkeeper (heartlessly)—See him squirm.

Carpenter (nearly crazy)—Indeed, I—I—I—love—oh, hang it all! (Dashes from the box and flees into the hall in desperation, leaving the Office Boy to ring off).

Chorus (with a sigh of relief)—Ah-h-h!—Puck.

The Waterloo Advertiser announces that the Farnham beet root sugar factory has been seized by Sheriff Cotton, at the instance of Gault Bros., Montreal. The claims against the realty reach about $80,000. The sale is fixed for February.

SCIENCE OF STOREKEEPING.

"If you were to sum up the science of storekeeping, what would be its chief points?" was the question propounded to an old and experienced merchant the other day. "A good stock of goods, good name, good credit and good experience are the most important requisites for a merchant. A good stock of goods is the best 'store attraction' possible, and there is a natural reason for it. Merit, in the long run, will attract; good men draw the best people around them, and on the same principle, the best merchandise draws the best trade. I have customers of many years' standing, and they are among the best citizens. I have kept this trade because I dealt in honest fabrics, and never sailed under false colors.

"In the long course of years every business man finds his own level, and his trade partakes of the class of goods he keeps. If he sells a poor trade, it is because he deals in a poor class of merchandise, and for no other reason. I think the initial or starting point in successful storekeeping is an attractive stock of goods.

"The legitimate result of keeping good, honest assortments is a good name, and a good name in the community is a store attraction that has holding and staying power; people respect it and have confidence in it."—Ex.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

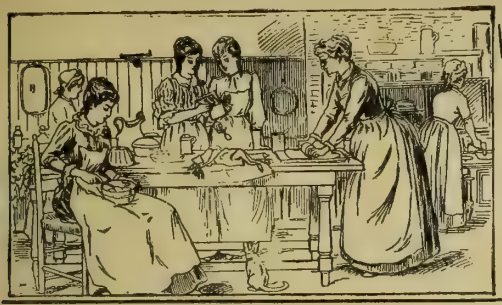
Goods conveniently located save time, money and temper in showing.

The neglect to look after minute details in the factory is a source of great loss to many producers

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"One man ov genius in 97 thousand 4 hundred and 42 men of ordinary business talent, is just about the right proportion for actual business."—JOSH BILLINGS.

When preparing the Christmas Dinner JOHNSTON'S FLUID BEEF should be on hand for making rich gravy and for a



Warming and Strengthening DRINK.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

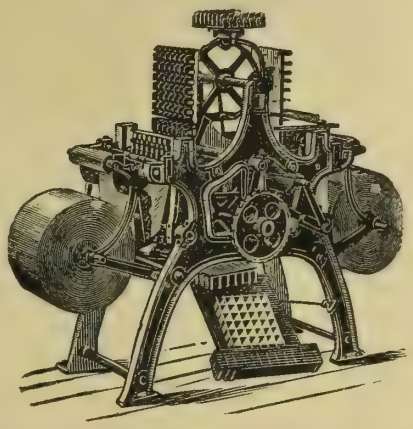
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS	
STANDARD,	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 31, 1891.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb.	.....	5 50
5 lbs.	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	$1 80
F. F. DALLEY & CO.	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb	13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 25	1 40
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 90	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Crown	....	2 70
" Other brands	1 90	2 15
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11½
" " ½'s "	....	18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	.....	23, 25
" " ½'s "	.....	33, 36
Sardines Amer, ¼'s "	.....	6½, 8
" " ½'s "	.....	9, 11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans	$1 50	$1 65
" "	2 "	2 55	2 70
" "	4 "	4 80	5 00
" "	6 "	8 00	8 25
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans	.....	2 60
Roast Beef	1 "	.....	1 50
"	2 "	2 60	2 75
"	4 "	.....	4 75
Par Ox Tongue,	2½ "	$8 50	8 75
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "	....	3 25
"	2 "	6 00	6 25
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
"	2 "	....	4 00
Soups, assorted	1 "	....	1 35
"	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
"	6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto, 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	$12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Sweet Fern,	230 " ...	0 75
Red Rose,	115 pieces ...	0 75
Magic Trick,	115 " ...	0 75
Oolah " "	115 " ...	0 75
Puzzle Gum	115 "	0 75
Bo-Kay (new)	150 pieces ...	1 00
Mexican Fruit, 36 5c. bars	.....	1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c—	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

	per doz	
Gibson's Icina, 1 lb	24 lbs in case	2 25
do do ½ lb		1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb.
Mocha.....	28, 33
Old Government Java.....	27, 32
Rio	18, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own "	31
Laguayra "	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.	
Currants, Provincial, bbls...	5¾,	6
" " ½ bbls	5¾,	6¼
" " cases	6¼,	6½
" Filiatras, bbls....	6,	6¼
" " ½ bbls ...	6⅜,	6¼
" " cases ..	6¼,	6½
Patras, bbls.....	6⅞,	7
" " ½ bbls	7,	7⅛
" " cases.....	7¼,	7⅜
" Vostizzas, cases.	7⅞,	9¼
" " ½ cases	8½,	10
" 5-crown Excelsior (cases).....	9½,	10
" " ½ case....	9⅛,	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, bags	...	...
" " cases, old ..	5½	6½
Raisins, Valencia, off stalk, old.....	3	4
" New, off stalk... ...	5½	6
Selected	7½	8
Layers	7	8
Raisins, Sultanas.....	9,	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes.....	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs	1 80	1 90
Lemons, Malaga boxes.....	3 50	4 00
" " chests ...	7 00	8 00
" Messinas	4 50	5 00
Oranges, Jamaicas	5 50	6 00
" Floridas.....	2 75	3 25
" Valencias	5 25	5 50

DOMESTIC.

Apples, Dried, per lb ...	0 04	0 04½
do Evaporated.....	0 07	0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box..... 1 25	1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars...	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary....	28	30
Brazil.....	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily.....	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases		...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ¼ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt. bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub...	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

BARM YEAST

Stands head and shoulders above all rivals as being the

Biggest, Strongest, and Quickest

5 cent package in the market, and by all odds the best value ever given to the Grocer. Try it! Buy it!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11½
COUNTRY		
Eggs, fresh, per doz		0 17
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 42	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 07½
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10	0 11
Rolls		0 08½
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09½	0 09¾
Hogs	5 00	5 40
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7¼
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO.'S LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ½ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4¼
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4¾
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜
Bright Yellow	4⅛
Medium "	3¾ 4
Brown	3½ 3⅝
Raw	3⅝ 4½

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	2⅝
M	2⅝	2¾
B	2¾	2⅞
V.B	2⅞	2¾
E. V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

KINGSFORD'S OSWEGO .·. STARCH.

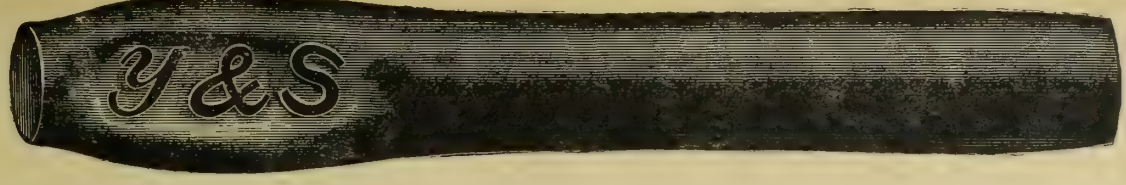
"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,** BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots		1 15
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Glob. Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

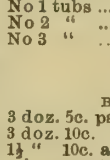
WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00



BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy		2 40
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy C.P.	3 95	4 00
3 dy A.P	3 45	3 50

HORSE NAILS:
"C" 60 and 10 per cent. from list.
HORSE SHOES:
From Toronto, per keg 3 40 3 50
SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla		0 12½
Sisal	0 08	0 09½
New Zealand	0 08	0 08¾

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 7½ per cent.
HINGES: Heavy T and strap 04¾ 05
" Screw, hook & strap. 03¾ 04¾
WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5¼	5½
No. 1 "		5
No. 2 "		4½
No. 3 "		4

TURPENTINE: Selected packages, per gal 0 54 0 55
LINSEED OIL per gal, raw 0 57 0 58
Boiled, per gal 0 60 0 61
GLUE: Common. per lb 0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 6
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25	
" select, per gallon		1 50
Pickerel per lb		0 06
Pike do		0 05
White fish do		0 07½
Manitoba White fish do		0 08
Salmon Trout do	0 07	0 08
Lake herring do		0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50	5 75
Shore herring "		5 00
Salmon trout, per ½ bbl	4 25	4 50

Dried Fish:

Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04
Boneless cod "	0 06½	0 08

Smoked Fish:

Finnan Haddies per lb		0 07
Bloaters per box	1 00	2 25
Digby herring "		15

Sea Fish:

Haddock per lb		0 05½
Cod "		0 08
B.C. salmon "		0 13

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2 00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED

LION

BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ORDER
IVORY BAR
SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

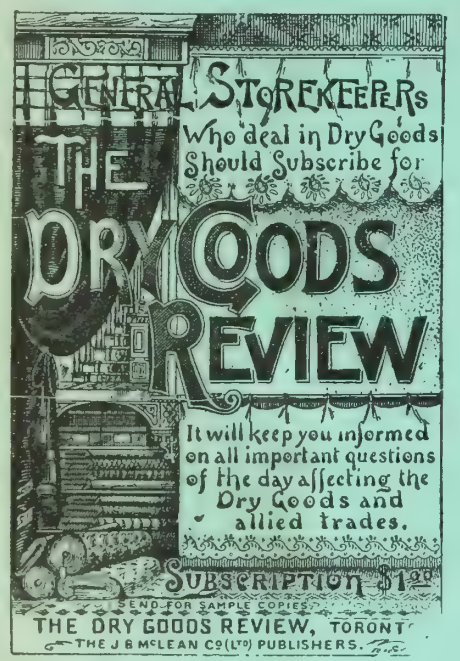
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



THE GAIL BORDEN

Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,

Alma, Ont.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

107 KING ST. W.

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, JANUARY 8, 1892. No. 2

BRANTFORD PREPARED CORN
"Challenge" Prepared Corn
For Cooking.

LILY WHITE GLOSS.
BRANTFORD LAUNDRY.
For Laundry Use.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST

IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

MADRE E' HIJO (7 SIZES)
EL PADRE AND CABLE.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

— ALL —

THE LEADING GROCERS ARE NOW SELLING THE

CELEBRATED

Royal Dandelion Coffee

It is a genuine article—a rapid seller, and gives universal satisfaction.

No first-class grocery stock is complete without it.

Put up in pounds and half pound cans only.

ELLIS & KEIGHLEY,
Sole Manufacturers,
Toronto.

Beware of Imitations.

No Advance

IN PRICE OF

The Original Globe Improved

The Cheapest and Best Washboard in the Market, for sale by all the leading wholesale grocers.

MADE ONLY BY

THE BRANDON MANUFACTURING CO., LTD.,
Strachan Ave., Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JANUARY 8, 1892. No. 2

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

To say a man is narrow-minded is a reproach, and to say that he is broad-minded is a compliment. These propositions are true with reference to opinion, but not with reference to action. Men of thought, in the domain of morals, religion, politics, science, etc., should take broad views and proceed upon them, but men of action must usually proceed upon narrow views, especially if they have to work against opponents. The business man is a man of action. His conception of business may be liberal or it may be contracted, but he will find that it is best to focus all his energies upon it. Narrowness must be cultivated by the man who would succeed in trade. The amplitude of mental grasp that qualifies a man to run a store, a farm, a gristmill, be a magistrate, take an active part in local politics, belong to two or three fraternal or secret societies and be a success in everything is rare. This many-sidedness is a dangerous thing for a business man to exhibit before he has begun to write his capital in a notation of six figures. That sort of thing may be all very well for men who have got past the breakers that lie along the very shore of success, for men who are able to pay for capable financial management. Even for those who have the money-power to run several concerns at once, narrowness is necessary for the success of these. Narrowness means concentration, and one must concentrate one's powers the more on one's business the more that business expands or branches out. There is no spare energy for public service or political glory. Broad-mindedness or versatility means shallowness in a business man.

* * *

Narrowness is the fundamental element in all business success. A single point is kept in view, all side issues, no matter how tempting, are disregarded. The aim is kept in sight, every little gain brings it closer, and soon it becomes the absorbing object of the plodder's attention. The man who clearly selects something as the object of the first half of an average life, and gets into the habit of letting that object over-rule his wayward inclinations, is sure to realize that object if he lives, but narrowness of view is involved in the very singleness of his purpose. The business man who sets before himself and steadily pursues an object, will be accumulating substance, while his broad minded competitor will be dissipating his power over several objects. The strict business man has no time for anything but business. His very narrowness will beget breadth. This is paradoxical, but it is true within the limits of a business man's care. Constant contemplation of the one object, constant study of the means to accomplish it, constant husbanding of resources, cannot fail to broaden and strengthen the mind that is engaged in such work. Such a mind will in a few years have far wider commercial compass than will that of the man who is busy in many spheres of activity. The following up of a single object is an excellent training and unfolds a man's powers wonderfully.

* * *

This is an age of specialists. It is necessarily so. The book of knowledge is growing every year, and it would be folly for any man to attempt a mastery of even a very few things as they are known now. Consequently there is a division of knowledge as there is a division of labor each man is supposed to know something one well. If he be thoroughly versed in that, he will be an exceptional man. Narrowing as the tendency of special occupation is it it a great means of developing knowledge. For the contraction in breadth it makes up in depth. It liberalizes and invigorates instead of enfeebling or enslaving our minds. No man will find he has too little to do if he gives faithful study and attention to the matters that concern any person in trade in this country. He is always on the alert against competitors; he has to save his profits by close buying, cash buying, selection of goods, etc.; he has to watch over his resources that he may lose little or none through misplaced credit; he has to please his customers; he has to advertise; he has to have enterprise, and now and then do a clever thing; he has to keep abreast of the times in his methods, his stock, his knowledge of the market, and a thousand details furnish nooks and corners wherein to dispose his attention. He has to vary the routine of his life by the use of changes as often as possible, and that necessity will make a bright, active, earnest man, fertile in expedients for the improvement of his business. "The penny saved is the penny made," "Look out for the cents and the dollars will look after themselves," are good maxims, but are not the only ones learned and practised by the trader who concentrates and expends freely his energy, his time and his talents upon his business. He will be rich in experience, and probably in money, before he is an old man. Method grows out of narrownees and concentration. The amount of method that can be introduced into even a small business is incredible. The real breadth that is born of this sort of narrowness may be expressed in these words: That a man of many-sided activity will rarely succeed in business, but a man who has succeeded in business will succeed in nearly anything else.

HYPERBOLICAL ADVERTISEMENTS

On the boards of road fences, in the newspapers of country towns, and in circulars scattered among consumers, one will occasionally meet a style of language that rivals in exaggeration the most magnificent efforts of the Oriental poets. Only in the matter of exaggeration is comparison allowable. If there was any proportionate fancy involved in the wording or the conception of the advertisement, the effect of the unreasonable superlatives would be melted down, perhaps by the humor or perhaps by some catchy quality in the phrasing of the form adopted. But plain, unvarnished lying is an exhausted resource; it has done all it can do in the way of bringing into prominence the merchant or his stock, but is still potent to bring both into disrepute. Exaggeration that is intentionally adopted with the object of making people laugh, is of course transparent, and is not resorted to for the purpose of abusing people's credulity. There is usually a form of expression that reveals the meaning of the advertiser, whose purpose is to crack a joke with those who pass by, not to boast extravagantly.

But how overwhelmed some stores must seem to be by the pretensions of their advertisements. Stores, whose claims as put forth in advertisements completely eclipse the reality, are beginning to fall into their true place, and are among business houses what braggarts are among men. Their absurd pretensions of superiority to everything else in existence estranges rather than attracts trade. A very humble little shop in a rather squalid part of this city is in mind. On its front appears the legend, "The cheapest store in the city." The thing was more pitiful than laughable. It seemed like cruel irony. Not an extreme case. It is probably a more pardonable one than the majority of similar cases of foolish advertising swagger. The great number of those who magnify themselves in advertisements do so, not in remote corners of their district, not to an ignorant lot of people, but to the intelligent, respectable public. They cannot expect to be believed, for their unveracious stories are usually palpably so, because of the wide sweep and ambitiousness of what they profess to be able to do.

"The cheapest store in the country," "the lowest prices ever heard of," "the finest goods ever offered to the public," "positively must all be sold in a fortnight," "selling below cost," are a few of the phrases that challenge reason and common sense along the high-ways and the by-ways. What excuse is there for such stuff? It is not believed by anybody, and reflecting people do not like it. They feel that the man who advertises in such a style must believe them to be grossly stupid if he thinks they can be deceived by a lot of downright lies. The fence boards, the public prints, the little sheets that fly from hand to hand ought not to be defaced with such common, played-out gasconade. Lying, as we said before, is an exploded device. The majority who resort to it do so from force of habit, because it had become conventional to use extravagant terms of business supremacy in advertising. The untruthful advertisement in fact is an outgrowth of overstrained competition. It is a bad outgrowth, but not the worst of that abnormal condition of trade. But it is an index to the rest. If traders are driven to state flagrant untruths in their advertisements, what security have their customers that these traders will tell them the truth in representations made of goods sold? Can they depend on the honesty of men whose advertisement stands in the market place with improbability, impossibility, stamped on the face of it? Let the fitness of things, above all let truth, be respected in advertisements.

CIVIL SERVICE DEBTORS.

A wholesome lesson to delinquent civil service debtors was administered by Judge Ross last week at the Ottawa Division Court, in the case of O'Meara vs McRae. This was an action to recover $24 on a judgment summons after default. The defendant admitted he was in receipt of $2 per day, Sundays included. The Judge upon being satisfied that McCrae could afford to pay his debts addressed him thus:

"I am going to be very severe with you civil servants, every mother's son of you. I will make an order for peremptory payment, failing that I shall commit you to jail. You shall pay down $6 and 30 per cent, a month of your salary."

Defendant—"But you do not understand."

Judge—"Oh, yes, I do, and I will do the same thing with every civil servant that comes before me, and it is as well they should know it." Judgment was accordingly given.

That is the sort of medicine that some of these gentry need an occasional dose of, and it is a pity they did not get more of it. It is a shame that honest tradesmen have no better protection against civil servants who are capable of taking advantage of their position for purposes of fraud. The fact that their wages cannot be garnished does not afford complete immunity to them. A little exposure to the head of their department is usually a quick way to effect recovery of the debt. The position is apt to be untenable for a man who is notorious for his neglect to pay his bills. In the departments of the local governments of the various provinces there are men not above the meanness of shirking payment for what they and their families lived on. Employes of civic corporations also frequently evince a disinclination to pay their just debts. The same is true of many men employed by railways, only in this case it is not entire immunity from the garnishee law that befriends them. One of the railway companies it is understood makes it a rule to discharge any man who will persist in owing what he is able to pay. Such influences on the trader's side ought to be made more of, and complaint to the head of a government department, the chairman of a municipal committee or board of works, or the manager of the employing concern will usually hasten payment.

THE GAUDY CALENDAR.

As the old year shades into the new, the flight of calendars usually begins to grow thick, and myriads of prettily designed plans of the new year are carried over the mails. This year, however, there has been a wonderfully marked falling-off in calendars. As compared with last year the number of calendars received at this office is exceedingly meagre. The lithographers also report a big decline in this part of their late season's business. The calendar appears to be going out as a diffuser of advertising matter. It has proved itself an unsatisfactory instrument for the purposes of the advertiser. Business fame is not to be won by it. We showed the reasons for this in an article that appeared above a year ago in this paper. The business notice or card upon the calendar is completely overlaid by that portion which may be called the chronicle. In the same way the dial of a clock would cast in the shade any accidental marks upon it, anything irrelevant to the purpose of indicating the time. It is for that purpose the calendar or clock is consulted, and a very slight impression can anything else make that is sought to be forced upon the observer's attention. Also there is an increasing aversion on the part of recipients to be the sandwich men of the issuers of these calendars. The person who receives a calendar intends to make use of it for his own purposes, and does not care always to make an advertising bureau of his office or his library More and more, opinion is becoming settled as to the true place of the advertisement. That place for the retailer is the newspaper. The character of the advertisement as news is becoming more distinct, and advertisements will be read in whatever medium has a reputation for giving news. When the chief distributors of news were the gossips of the town, it would have paid a man in business to pay these for mentioning his announcements, for then he would have been making use of a distinct agency of news. For the manufacturer and wholesaler the approved trade journal is the proper circulator of advertisements, for it deals with the facts that most concern the business of the men whose interest in the wholesaler's or manufacturer's wares is essential to trade. The calendar has been well tried; it has indeed been overworked. Its mission as an advertising medium has been a failure.

SACRIFICING GOODS.

Is it well to cut prices in order to force the sale of a certain class of goods? It must be admitted that it is not just to brother merchants in all cases. There is a certain esprit de corps which every merchant should try to obtain and foster, and which will tend to keep the trade from degenerating into paltry oppositionists. Nevertheless, in many cases cutting of price must be resorted to for self-preservation, and this should be done carefully and systematically.

One of the largest retailers in Toronto sells goods on the principle that if they will not sell for $1, they will for 50c., if not for that then for 25c. The dealer must not allow his stock to accumulate nor depreciate in value. Goods must not be kept on the shelf for two or three years waiting for a purchaser. There must be a ceaseless turning-over of stock. A man should know his stock and know when not to delay the sacrifice. The time to do this is not when the trade in that article is over, but just before the demand for it is about to slacken. Then, if a dealer has a large stock of a particular line which is liable to go out of fashion or fluctuate in value, he is wise to make a push to clear it out, if not at full prices, then at slowly reducing prices until the public are tempted and he is relieved. The essence of the transaction is that a dealer's money must never be locked up in goods which are liable to depreciate in value.

FROST-COATED WINDOWS.

The following suggestion as to the best means of keeping windows clear of frost was called forth by our request last week under the inquiry of a correspondent :—

DEAR GROCER,—In your issue of the 1st inst. you want to know how to keep store windows, which have no back partition, free from frost. Try this : Wash the windows very clean, and then with a clean cloth, and with no dust flying about, rub the glass over with pure glycerine. Of course, the glass with this on will catch more dust than one without, but it will certainly keep clean a week or two, and that is as long as a store window ought to remain without a fresh display of goods. Another hint : Put very few goods on display at one time, and, if possible, one kind of goods—say canned goods one week, fruit another, etc. A sample of everything kept inside displayed in a window is not "catchy" and looks cheap. Never show biscuits in a shop window. If you want to show the tins or boxes of a certain manufacturer, get him to label you a few empties. FORT.

A large number of the leading wholesale grocery firms, of Montreal, agreed to give their employes an extra New Year's holiday by closing their stores from Thursday evening till Monday morning. The Toronto houses would have lost little by being equally generous.

QUESTIONS FOR ASSOCIATIONS.

We have noticed several times of late, a complaint that association attendance was on the decline, says the National Grocer, and that there was coniderably less interest taken in association work than had been in times gone by. The complaint certainly does not come from one particular part of the country, but it comes in a kind of universal manner all round. There have been many suggestions regarding how this annoying feature could be changed. It must not be overlooked that the fact of a poor attendance does not mean that association work is on the wane. It only points out the necessity, that in order to keep the interest in association matters up to the proper pitch, there should not be any lagging of matters interesting to the trade brought under discussion. We have noticed how many times the attendance at association meetings has been increased by the last revival of in the discussion of matters which are of vital interest to the trade. It is just like the question of religious revival, so long as the public interest can be kept up, then so long will the attendance be large.

As we have said before, however, it is not necessary for a large attendance at association meetings for reform and good work to be kept up. Still, the larger the attendance is the more likely it will be that the action and work of the association will be of a representative character. There are, at the same time, more likely to be found new workers who are willing and able to continue the good work which has been begun by others. It is necessary in all association matters that new blood be brought into the actual work of the association, because it enhances the interest and creates, in many cases, very good workers, and thus assists in the general reformation of the trade.

There are abundant subjects which if properly brought under the notice of associations would create such an interest that the attendance would be large, and the enthusiasm for work greatly increased. All great movements of reform, whether social, religious or political have to be accomplished upon similar lines, and the accomplishment, to a very large extent, depends upon the enthusiasm which can be developed in many ways by the leaders and organizers. We have often pointed out the fact, that one of the things which the merchants' movement suffers from is the lack of organizing force. It would be quite another question if the organizing force of the country could be thoroughly developed, brought, as it were, under one directing influence, so that it could be concentrated and developed in such a manner, that the highest results could be obtainable.

So far as subjects for discussion are concerned, the trade itself is best fitted to bring those forward which are of the most interest, but we think that the suggestion made by one of our correspondents would not be a bad one for practical discussion. Lack of energy in association work is no doubt an evidence that the interest of the trade is hardly so great as it was, and that an effor should be made by the leaders to bring about a resuscitation of the old time interest in association work.

MAXIMS FOR 1892.

Pin these up before your mind's eye ; it is a new year, and you should gather in a few ideas so as to promote improvement in yourself and your business.

I am a hustler.

Little bustle but much progress.

Some advertisements might aid business growth.

Don't wait for business to grow—push it.

Make your windows attractive.

Make your prices no higher than consistent with a fair profit.

Keep courteous clerks, and set them an example.

People are fond of smiles and small attentions.

Make a name for yourself for keeping the best goods.

Keep ahead of the other man.

Don't get angry if a customer doesn't buy.

Try to do without cutting prices.

Have a system, an ideal and an advertisement.

MEMORIES.

Say, Pete, do you remember, in them happy days of yore,
When me and you was workin' in ole Stubbs's gros'ry-store,
A-chewin' Stubbs's apples, nuts, 'n' raisins all the day,
An' kep' poor Bill a-wonderin' why the biz-niss din't pay ?
'N' how our dads they lectered us for perpetratin' crime,
A-playin' penny-ante in th' church at sermon-time ?

'N' how we loved Sal Peterby, as lived ter Hickoryville.
'N' how we punched each other's heads, 'n fit as tho' ter kill,
Becuz Sal bowed to me one day, 'n' wouldn't bow ter you,
'N' nex' day smiled so sweet on you, 'n' cut me dead in two ?
'N' how she jilted both on us, 'n' married Silas Prime,
Becuz we penny-anted in the church at sermon-time ?

Haw, haw ! Ye do ? Yer got it all stored deep down in yer heart,
'N' from no single mem'ry of them days gone by ye'd part ?
Waal, Pete, I'm glad ter hear ye say those words what you has spoke,
'N' jest ter prove yer mem'ry's good, 'n' yaint a-tryin' ter joke,
Jest shell out that there dollar, Pete, 'n' likewise that there dime,
Ye've owed me sence we played that last small game at sermon-time !

—John Hendrick Bangs in Harper's Weekly.

KITING CHECKS.

Generally speaking, the purpose of the man who "kites" checks is to gain time rather than money. A, for example, owes B $5,000. The day comes when he must pay or take ruinous consequences. He has a small balance in bank—say $896.70. After banking hours on the day when payment must be made A gives B a check for $5.000. B deposits it in his bank the next day and it arrives at A's bank the day after. Meanwhile A scurries around among his friends to borrow money enough to meet the check. He appeals to C, who has no such sum as $5,000 at all. But on A's assurance that "it will be all right," he accepts $87.34 in money and A's check, "to be used to-morrow," for $4,443 82. This A deposits and his credit is thereby increased to $5,840.55, so that when the check he gave to B comes in there is a fictitious but unsuspected sufficiency to meet it.

Before the check A gave to C has reached A's bank two or three more days have passed, and thus by securing the kind offices of other friends he can keep his and their worthless checks in motion almost indefinitely. If finally he scrapes together the actual cash which he should have originally paid, his account becomes really good, and what might have been a loss to any of a dozen banks is averted.

If a reasonable degree of care is taken, the fact that he has been "kiting" checks may not be suspected at his bank. His motive in making a small money payment to C, which practice he continues with each person of whom he borrows, is in order that the checks he gives may always be written in different figures than those he receives. This is usually an effective blind, for unless the bank officials have some outside cause to suspect the integrity of a depositor, they will not be likely to investigate each deposit and each draft—the only course by which the relation existing between drafts and deposits can be detected.—American Storekeeper.

TOMATO PACK---1891.

We present herewith the twelfth annual report of the tomato pack throughout the United States and Canada. The total output is slightly ahead of that of 1890, and is only 263,667 cases above the annual average pack for the previous four years. It appears that since 1887 the output has been almost stationary so far as regards quantity, which goes to show that the number of factories diminishes rather than increases, or else that packers are turning attention to the canning of a different class of goods. At the prices which have ruled for the past few years the production of standard tomatoes cannot be classed as a profitable industry. The total production of tomatoes in 1891 was 3,405,365 cases, against 3,166,177 cases in 1890, showing an increase of 239,188 cases. The pack was heaviest in New Jersey, where it exceeded that of the previous year by over 16 per cent. In Maryland it shows a marked decrease. In some of the Western States there are very satisfactory gains. These changes are largely due to climatic conditions and are a very unsafe index to the actual status of the tomato canning establishments. Our estimate in detail compares with the returns for the previous year as follows:—

	1891.	1890.
New Jersey	950,833	815,485
Maryland	744,010	949,157
Indiana	341,217	243,920
Delaware	264,950	230,025
California	218,311	222,173
New York	114,774	101,952
Virginia	98,360	95,694
Iowa	94,800	98,904
Ohio	90,590	75,060
Missouri	90,350	28,400
Canada	83,000	73,246
Michigan	73,506	51,484
Illinois	68,324	32,250
Kansas	50,700	29,590
Nebraska	26,900	5,670
Pennsylvania	15,000	21,285
Connecticut	14,400	15,500
Colorado	12,600	4,500
Massachusetts	10,000	18,000
Kentucky	10,000	14,972
Arkansas	14,500	20,000
Tennessee	6,840	1,910
Texas	4,500	10,850
North Carolina	3,900	3,150
Georgia	3,000	3,000
Total	3,405,365	3,166,177

The above statement is based almost entirely upon returns received from packers, commission agents, brokers and special correspondents. The total represents the minimum number of cases packed. The total output in 1891 compares with the pack of previous years as follows:—

Year—	Cases of 2 dozen.
1891	3,405,365
1890	3,166,177
1889	2,976,765
1888	3,343,137
1887	2,817,048
Total for five years	15,708,493
Average per year	3,141,698
Average per year 1889-91	3,182,769

We think that the general average quality of the pack of 1891 is superior to that of 1890; the weather on the Atlantic Coast being very advantageous to growers, particularly in New Jersey and Delaware. The supply of high grade or hand packed goods continues to be below trade requirements. There has been the same variation in quotations as have existed in previous years. This difference amounts to as much as from 25 to 50 cents per dozen, and yet this great variation does not seem to stimulate packers to raise the standard of quality and establish a steady and permanent demand for their products at high figures. It is safe to say there is not a packer of high grade tomatoes in the United States whose product is not sold before the packing season is well advanced.—American Grocer.

A FEW QUESTIONS FOR 1892.

Have you taken account of stock, and are you satisfied with financial results from last year's business?

Have you considered any improvement in your method of business, whereby the labor of yourself, wife or help can be lessened?

Are you as careful as you might be in your daily business transactions? Do you weigh, count, measure or gauge everything you buy?

Do you get 180 pounds of potatoes to each barrel that you buy, or do you take any weight offered to you?

Are you sure that you get full count as marked on each barrel or box of eggs?

How about your tares on butter tubs? Do you pay butter prices for wood, pickle or salt?

Do you pay full price for snide boxes of cranberries? Can you tell a snide box when you see it?

Do you pay your bills promptly and take advantage of all discounts for prompt settlements?

Do you keep a watchful eye on your clerks when weighing or measuring goods?

Do your clerks endeavor to push the sales of teas and coffees? If not, is it not your fault?

Do you not think it would pay you to hire a cashier to handle your money and take care of your books?

Do you, when asked for credit, make proper inquiry as to the responsibility of the applicant before granting the same?

Do you know how much per cent. you are making on your sales of goods?

Do you allow any margin for waste, shrinkage or other sources of loss on goods when making your calculations for profits?

Do you render bills promptly and insist upon payment as per agreement made?

Do you depend upon the judgment of the salesmen when purchasing teas or coffees, or are you able to judge of the quality you want?

Do you know that you miss many good things by not subscribing for and reading your trade paper? Many dollars are saved by careful readers.

Do you know that it will pay you to attend the meetings of your association? You will become better acquainted with your fellow members in the trade. You will be astonished to find that there are many who are your peers in the grocery business.—N. Y. Grocers' Advocate.

At the meeting of the Dominion Central Circle in Hamilton there were delegates from Toronto and Hamilton circles. The constitution was revised and officers were elected as follows:—R. M. Stewart, Hamilton, president; E. Fielding, Toronto, secretary-treasurer; J. C. Ascott, London, vice-president; J. Carter, Montreal, chaplain; T. Gain and Will T. Spence were appointed to draft a circular showing to merchants the benefits of the circle.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment
—OF—
Standard Packs.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

See our prices in California Evaporated Fruits and Beans, quality was never better and figures are down to hard par :

APRICOTS, PEARS, PLUMS, PEACHES,
NECTORINES, RASPBERRIES, BLACKBERRIES,
LIMA BEANS.

BARM YEAST

Stands head and shoulders above all rivals as being the

Biggest, Strongest, and Quickest

5 cent package in the market, and by all odds the best value ever given to the Grocer. Try it! Buy it!

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

WHOLESOME QUALITIES OF SUGAR

A correspondent of the London Produce Markets' Review writes as follows :

I have only this morning seen the Spectator for October 31, 1891. It contains an article headed "Tall Girls." The following extract will interest those who are engaged in the cane sugar industry : "Nothing improves physique like good milk ; that and porridge, is the cause of the tall Highlanders, Irishmen, Sikhs, and the little children of our day are nourished on cream and water, or milk procured from the great dairies, which is as good as milk can be, and as different from the milk of 30 years ago as brand is different from old beef-tea. Then a prejudice of an extraordinarily injurious character—we write these sentences on first-class medical evidence—has silently, no one knows why entirely disappeared. Nothing nourishes like good sugar, possessing as it does just the requisite heat-giving quality ; but the mothers of 1830-50 dreaded sugar. They had an idea that it sickened babies, who always crave for it like horses for salt. They therefore withheld sugar, thus leaving the children half nourished, and permanently sensitive to a climate which, for seven months in the year, is always chilly. Nowadays everybody among the cultivated knows that sugar is beneficial, and the children are left to their instincts, with the result that they make flesh and are almost always warm."

I should be glad if other papers would publish this extract. In the West Indies, during crop time, the mules and cattle become fat and sleek by drinking the skimmings of the cane juice taken from it in the process of boiling. The comparison between their condition during crop time and when the mills are not crushing is remarkable, and testifies to the fattening power of any extract of sugar. The English farmer would find his stock greatly improved by the use of molasses or low-priced sugar. Inferior hay when so mixed would be devoured greedily.

HINTS ON PACKING AND SHIPPING BUTTER.

Some months ago we attempted to explain why so much inferior butter is shipped to market. We suggested that the competition between country merchants for the patronage of the farmers render the former too careless in regard to the quality of the butter which they purchase from the latter, and that so long as a country grocer could sell groceries to a farmer he would accept from him without objection butter hardly salable, and even pay a price far beyond its real value. That this was and still is true of the the manner of purchasing butter in many sections of the country, we have the statements of several grocers who have suffered from this form of competition, but no doubt there are other reasons why the supply of poor butter is excessive, and the Chicago Produce Trade Reporter, in an article on the proper keeping and shipping of the staple, suggests one very important reason which country grocers, or those at least who are responsible therefor, have in their power to remove. It says :

"Yet the entire responsibility of the quality of butter at the time it arrives on the market does not by far rest wholly on the butter-maker. Many country merchants that buy and barter this article keep large quantities of good butter on their counters, or in open, dirty boxes in their storeroom, exposed to the fumes of coal oil, fish, paints, tar, fertilizers, tobacco smoke, etc. Yet many of them do not give it a thought that the longer butter is so exposed the more money they are out of pocket, and consequently the smaller their bank account.

"This is only one way some country merchants have of reducing the quality of their butter. There are many others—probably some with which we are not familiar ; all of them can only be avoided by care and thoughtfulness. It is to those merchants and shippers that we address these words. Commission men are often severely censured by such careless shippers, after receivers have tried very hard, although in vain, to place such butter on the market at top prices ; the fault entirely lies with the shipper.

"Butter should only be placed or rehandled in a cool, dry cellar or room, which should solely be used for that purpose. Never should it come in contact with any foreign odors of any kind or be exposed to the air any longer than is absolutely necessary to prepare it for shipment. In packing butter always use new tubs or firkins. Scald the package out with hot water, then replace the hot with cold water and let it stand for fifteen or twenty minutes, then pour it out and rub the sides and bottom of the package with fine salt. Never allow the hands to come in contact with the butter, as their natural warmth and heat is very injurious.

"Place the butter in the package with paddles and press it down firmly as you pack. Always fill the package well and fully; then level off the butter a little below the top of the package, place a clean muslin cloth over the butter and spread a small quantity of salt on top of the cloth. Fasten the lid on tight with three or four pieces of strap iron, one end being tacked on top of the lid and the other end on the side of the package. Then mark the gross weight and tare on the package. Keep in a cool place and ship as soon as possible, for age never improves butter.

"We know that good packages are a little more expensive and that proper care requires time and labor, but the better prices obtained for the goods so handled will more than pay for the packages and time and care required."—Merchants' Review.

EAST INDIAN GINGER IN THE LONDON MARKET.

The London Commercial Record reviews the market for East Indian ginger as follows : "The great activity lately displayed in ginger has somewhat subsided, and a quieter tone has taken it's place. Prices, both for spot and arrival, have in consequence experienced a slight decline, but next to no business transpired, although shippers tried very hard to tempt buyers with cheap offers, especially of white washed Cochin. Fifty tons of this description were offered at 38s. 6d., c.i.f., without, however, eliciting a single counter bid. There can be no doubt the large and continual offers of washed rough Cochin thrown upon our market by almost every shipper in the trade thoroughly frightened the buyers, and prompted them to abstain from purchasing further at present. We are told on good authority that the total sales of washed rough Cochin so far amount to from 300 to 400 tons, at prices varying from 39s. to 42s. 6d. c. i. f., a very respectable quantity, especially if we take into consideration the practical obscurity which this particular kind of ginger up to the present had enjoyed. Hitherto it was not deemed worth the attention of speculators, but the Calicut crop being a failure again, and next to no supplies expected from that quarter, any sort of ginger apparently sufficed to satisfy speculation. Had the offers been brought forward more judiciously we feel confident the market would have maintained its firm position, for after all the Cochin crop is only a limited one, at the best of times not exceeding 1,000 tons, or about one-third of the Calicut crop. Its poor quality used not to be considered good enough for the European markets; it merely served to supply the wants of the less particular native. However, it has attained some importance this year, and we trust that it may prove a first-class speculative article to those who have raised it to this high position. Further large transactions in it may hardly be anticipated, and with the new year and the falling off of fresh offers a moderate revival of the past activity may with some amount of certainty be predicted."

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

LET US ARGUE TOGETHER.

Why is the Star Fire Lighter better than Coal Oil ?

BECAUSE:
It is less expense than coal oil.
No trouble in preparing kindling.
It is more effective, one square will burn 10 to 15 minutes, and is warranted to light a fire without coal oil or kindling.
It is cleaner, and is perfectly safe.

Quick seller. Good profit. Send for free sample

STAR MANUFACTURING CO., London.

Evaporated California Fruits

Apricots, Peaches, Nectarines.

Quality good. Prices low.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

TORONTO.

GREETING To Our Business Friends.

Thankful for past favors and hopeful for the future, we greet you at the close of 1891, and wish you a Happy New Year.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate;
Cowan's Chocolate Icing;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

500 CASES!!!

ATLAS BRAND PREPARED BOSNIA PRUNES

--CROP 1891,--

To arrive in the first days of January 1892.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade:

1800 packages Japan Tea.
700 do Black do
700 do Green do

Comprising all grades and quantities.

Send for samples and prices.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

EVOLUTION IN BUSINESS.

Holiday times with its glorious festivities some times bring about reminiscences which if they are not gratifying may be considered at least interesting and at the same time instructive. Even the grocery trade, dull and uninteresting as it sometimes appears to be, has received the impress at times as well as many of the benefits of progressive evolution. Those young in the business are absolutely unacquainted with the peculiarities and difficulties which existed in the business in the memory of some of those now living. Let some of those now engaged in business picture to themselves the grocery store as seen by the writer some thirty years ago. Instead of the incandescent electric light there was hung about the store in questionably clean candlesticks dipped candles weighing about eight to the pound. At one end of the store there was a clerk industriously cutting loaf sugar with a hatchet, managing, perhaps, to chop about a pound of sugar in five minutes. At another part of the store was a large sugar mill which was used for crushing West Indian sugar, and a big tray near in which various grades were put in and mixed. One of the clerks was suffering from the evil effects of the sugar mite. Going down into the cellar things were no better than in the store. There was a clerk engaged in cleaning fruit with a solitary candle by his side. His hands on being washed were of a very darkish brown color, the action of the fruit in the sieve making stained hands as to almost disfigure them. Things appeared to go very slow indeed in the store. Customers came in more like as if they were going to pay a visit in a social manner than to purchase goods. Nearly every one carried a basket in which they placed the goods purchased and took them home with them. The order clerk was apparently unknown in this store and there was certainly very little about the store that was attractive. The hours of labor were very long, commencing at 5 o'clock in the morning and extending in a beneficent kind of manner up to 9 or 10 o'clock at night. The only cheerful aspect in the old store in comparison to a modern one was the genuine healthy appearance of all concerned. Work long and hard appeared to agree with the constitutions of everybody in the store.

The quality of the goods sold, however, is the point in which there is the greatest contrast to the present day. The loaf sugar which was being industriously chopped would be practically unsalable to-day, as it was about the color of a fine manilla paper. The whitest sugar in the place was some Barbadoes. Canned goods were practically unknown, at least in that store, Tea was sold at a dollar a pound and was in quality equal to about half that price to-day. Coffee, perhaps, was quite as good as it is now, and so on, the quality of the goods which were consumed bore a marked contrast to what is sold to-day.

The question is, Which has benefited most by the evolution of business—the grocer, the clerk or the consumer? When the modern store is considered in all its advantages there appears to be no doubt that the consumer received the greatest benefit, the clerk the next and employer the least. It would be practically impossible to find a clerk to-day who would be willing to go through the hardship which a clerk had to do in the store named above. Even now in some stores which are not well regulated the owner is obliged to recruit his staff from newly-arrived immigrants. The rapid changes which have taken place in New York during the last ten years have been all favorable to a better condition of employes. Of course the employer has received his reward with having more rest and less anxiety about his business. The better regulated a store is the more likely it is that the owner will obtain and retain good clerks. Anything which tends to elevate a store cannot help but have an elevating influence upon all those concerned—the owner, the clerk and the customer. Let progressive evolution continue,—National Grocer.

POINTS FOR CLERKS.

Those who read an article by Professor Wells on "How to Work," may recall his first table of commandments about labor which were to be remembered by the letter P; do not procrastinate, do not putter; read work's parables; remember the promises. His second table he fixes by the vowels A, E, I, O, U.

First, be ambitious. A great man once wished to select from a crowd of applicants a teacher for his young boys. "Now for a test," he said, "you shall each show me how you would teach my sons to do one of the simplest things, to break a stone in two." So he led them to a pile of boulders. The first took the hammer, and quite dexterously split a slab of limestone. "Very neat," remarked the great man, "but limestone is easily broken." The second, with a shrewd blow, parted a mass of hard quartz. "Better," said the great man; but something is lacking still." The third chose an equally large piece of quartz, broke it nicely, and then selected a very tough boulder of greenstone. The hammer fell sharply, and the obstinate stone was scattered. "That's what I want my sons taught," said the great man,—"to go on from what is hard to what is harder."

The great man understood what parts mediocrity from success. The first is content with mastery of the difficult. The second takes to heart Browning's grand words:

"Ah, but a man's reach should exceed his grasp
Or what's heaven for?"

"Good things are hard." That was Plato's favorite saying. But Plato himself would agree that what is good fades to worse and worst unless the worker goes on to harder and hardest. Be ambitious.

Then be easy. That is, never be contented until your work has become second nature to you. You know how the young girl learns to play on the piano. How like witchery it seems, as her white fingers flash rippling along the keys, moving them to obedient music! But that pliant dexterity came by way of stiff knuckles, aching muscles, weary hours, strong patience, and the "try" that means "triumph."

Do you remember how it was when you learned to ride the bicycle; how tensely you held your arms, and how bent was your mind on turning your wheel to balance the push on the opposite pedal; how your brain whirled and your shoulders complained at the end of your first mile? Now you pedal instinctively, and you turn the wheel to and fro with no consciousness of effort.

And the girl does not really play the piano, nor the boy ride the bicycle, nor any worker do any work at his best, until this thing has happened to him, that his work has become his play. "What we must do," says Coleridge, "let us love to do." It is a noble chemistry that turns necessity into pleasure. And so against our sixth labor commandment, Be ambitious—go on from hard to harder—we must hasten to set this seventh, Be easy—continue at the hard work until it has become play to you.

Next, be Intelligent. Add to your work that last important item in the old lady's recipe for bread, "Stir in a little judgment," said the dear old soul. You want me to estimate the yield of that wheat field? Let me see. Rich, deep loam. Good situation. Ought to give twenty bushels to the acre. But stay. Let me see the farmer. That stupid, lazy lout. The field will not give ten bushels to the acre, such a good year as this. "As the man is worth, his land is worth," says the shrewd Frenchman.

"Stir in judgment." Do not make two trips of it with one hand full when the filling of both hands might finish it in one trip. Do not run upstairs to bring something down and then go up again to take something up. Do not go down town for a stick of sealing-wax, and after your return bethink yourself of the meat you must get for dinner. Do not hunt through the book page by page when a glance at the index would show you what you wish.

The old proverb is right. "Contrivance is better than hard work," not merely because it is more enconomical of God-given strength and time, but because it puts our work on a higher plane. For what does Ruskin tell us? "It is only by labor that thought can be made healthy, and only by thought that labor can be made happy." Be intelligent, then, as well as ambitious and easy.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST

BACON

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

Fancy Cheese.

Roquefort.	Pine Apple.
Gorgonzola.	Edam.
Limberger.	Sap Sago.
Parmesan.	Sage.
Swiss.	Cream.
Paragon.	Neufchatel.

Direct Importations received weekly.

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40 Wellington St. E.,
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PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

A. HAAZ & CO.,

Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO., MONTREAL.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

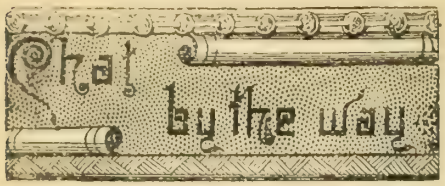
NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers.
Toronto and Winnipeg.



Stratford expects a $60,000 joint stock company to start a biscuit factory shortly.

John Ward, a prominent grocer of Kingston, died on Sunday after years of suffering from locomotor ataxis.

Several shipments of Prince Edward Island oysters have been made to the Northwest and the Pacific province.

The Hamilton branch of the Commercial Travellers' Circle of the Y. M. C. A. met on the 28th inst. A musical programme interspersed with speeches was enjoyed.

The Sarnia Salt Company has made a contract with the Patrons of Industry to supply them salt at a reduced rate. Membership certificates must be presented when purchasing.

The general stock of E. A. Cairncross, of Shakespeare, Ont., amounting to nearly $20,000, was sold by auction at London, to Mr. Smith, of St. Thomas, the price being 58½ cents on the dollar.

The grocery stock of A. Gregory & Co., Windsor, Ont., was entirely ruined by fire on Sunday. The loss is fully covered by insurance. Mr. Gregory estimates his loss at $6,000 ; insurance, $2,500.

Mr. M. Black, general merchant, Springfield, and Miss Romania Chambers, of Aylmer, were united in marriage on the last night of the old year by Rev. Dr. Thompson at the residence of the bride's father.

Neil Gow, a Winnipeg letter-carrier, partook of poisoned sardines the other day and came within an ace of losing his life. He was unconscious for three hours, but the doctors restored animation and Gow may live.

Last year eleven cargoes of potatoes were shipped from Hantz county, N. S., to Havana. This year twenty-two cargoes have been shipped.

The bankrupt stock of W. S. Fraser, of Point Edward, was sold by auction to Henry Macklin, of London, on Tuesday, for 46c. on the dollar.

The Lunenburg schooner Virgesco arrived on Monday, from Newfoundland, with a cargo of 40,000 frozen herring. This is the first cargo of fish caught by a Canadian vessel on the Newfoundland coast for some time.

About 3 o'clock, last Saturday morning, burglars forced an entrance into Mr. George Lorenz's general store, in Hanover, Ont., by smashing the plate glass front. About $25 worth of silk handkerchiefs were stolen.

The Kerr Evaporating Company, of Canning, N. S., have a contract for supplying the British navy with 13,000 pounds of evaporated vegetables. They are now asked to tender for the supply of 17,000 pounds to the British army.

Some persons obtained an entrance to the premises of Ed. Dunn, general merchant, of Thorndale, during Tuesday night, the 29th ult., and abstracted therefrom about $100 worth of jewelry. No clue has yet been secured as to the thieves.

Three Strathroy merchants are being proceeded against under the lottery act for selling prize baking powder. In these cases one hundred pounds of baking powder are sold and the purchaser who draws a certain number gets a prize consisting of an oak sideboard.

George E. Tuckett, George T. Tuckett, James Lamoreaux, Elizabeth Duggan and Adeline Hawry, of Hamilton, are seeking incorporation as the George E. Tuckett & Son Company, limited, for the purpose of carrying on the well known tobacco factory, etc., at Hamilton. The capital stock is placed at half a million dollars.

On Christmas Eve the employes of Sloan & Crowther took the opportunity of expressing their good wishes to the firm by presenting Mr. John Sloan with an elegant mahogany morocco-covered office chair, and Mr. Crowther with a sterling silver inkstand. The presentation was made by Mr. Jas. Owen, city traveller. Mr. Sloan, on behalf of the firm, replied in his usual happy manner.

On Christmas Eve the employes of D. S. Perrin & Co presented Mr. Charles Fitzwater, foreman of the biscuit department, with two very handsome easy chairs—one for himself the other for his wife—accompanied with an address as a slight token of their respect and esteem, he having held the position for fifteen years. Mr. Fitzwater, after he recovered his "breath," thanked them in a neat speech for their handsome present.

Mr. Frederick Perkins, an old and highly esteemed citizen of Toronto, died on Saturday. Mr. Perkins had been suffering from bronchitis during the past three or four days. He was eighty-one years of age, and was for many years connected with the wholesale grocery business of Messrs. Perkins, Ince & Company. He retired from active business life about twenty-five years ago, and afterwards lived a quiet and retired life at his residence on College street.

Judge Gresham, of the Federal Court of the United States on the last day of the old year issued an injunction restraining Hasterlik Bros., of Chicago, from selling flasks of whiskey bearing over the stoppers alleged fraudulent certificates purporting to have been issued by the Inland Revenue Department of Canada, and bearing labels in imitation of those used by Hiram Walker & Sons (limited), of Walkerville, Ont. The action was brought by the Messrs. Walker, but the Canadian Government was represented by counsel on behalf of the integrity of its certificates, the court making a special order entitling it to be represented.

A pleasing event took place on Thursday afternoon, the 31st ult., at the office of the Pure Gold Manufacturing Co., when the travelling staff of the firm presented the proprietor, Mr. Alex. Jardine, with a handsomely framed souvenir group of themselves. The proprietor, although taken by surprise, in his usual happy manner replied feelingly. An adjournment was made at the invitation of Mr. Jardine for dinner, when a couple of hours were pleasantly spent.

The officers of the Imperial Oil Company, will, from the beginning of the present year, make St. Thomas their principal distributing depot for Western Ontario, from Stratford to Wiarton in the north, and also south and west. The business for this district will be conducted from the London office in future, under the management of Chas. J. Mills, one of the company's stockholders. The new offices of the company, as well as the works and warerooms, are now completed.

At the Annual Convention of the Ontario Creamery Association, at Brockville, Ont., on Wednesday, Thursday and Friday, January 13, 14 and 15, 1892, some of the best talent on the American continent on dairy subjects will be present and will address the Convention, including Hon. John Dryden, Minister of Agriculture, Toronto. Prof. J. W. Robertson, Dominion Dairy Commissioner, Ottawa. Prof. Dean, director of Dairying, Ontario Agricultural College, Guelph. Prof. McFarlane, Dominion Analyst, Ottawa, and others.

T. S. Simms & Co., broom and brush makers, St. John, N.B., have made a new departure. They employ about 80 hands, to whom they gave a dinner the other evening. After the banquet Mr. Simms made an address, speaking in high terms of the efficiency and faithfulness of the hands, many of whom are girls, and outlined a new plan of operations. He said he proposed to divide with the employes all profits of the business after interest was provided on the capital. The

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

It pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by

Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Caverhill, Rose, Hughes & Co., Montreal.
M. F. Eager, Halifax.
Eby, Blain & Co., Toronto.
James Turner & Co., Hamilton.
Whitehead, & Turner, Quebec.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

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MANUFACTURERS OF THE

C. B.

CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

EMPIRE TOBACCO COMPANY'S COLUMN

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

division is on the following basis :—Capital and annual salaries and wages are added together to make one sum, and all profits over 6 per cent. interest are to be so divided that a dollar of earnings receives the same profit as a dollar of capital. The proposition was submitted to the hands and accepted unanimously. This is the first arrangement for profit-sharing ever made in St. John.

A commercial traveller walked tnto an East End London grocery store the other day and deposited his grip on the counter. After he had laid out his stock of samples and taken out some of the advertising matter which he had, he stepped to one side for a quiet chat with the grocer. While his back was turned one of the clerks removed the remaining advertising matter from the grip and filled it with that of a firm which is a rival of the one represented by the drummer. The man of much cheek soon fastened up the grip, without noticing what had been done, and bade the grocer "good day," saying that he was going to call on a certain grocer on the west side. While he was on the way, the man whom he was about to visit was informed of the joke by telephone, and as soon as the drummer walked in the wink was given to the bystanders. The salesman, as he unpacked his grip, began to discourse on the inferior quality of the goods put up by the rival firm, and his dismay may be imagined as he pulled out a profusion of the advertising matter of the concern he had been running down.

CHOOSING A BUSINESS.

The all-important question to every young man when he arrives at that age where he begins to look about him for the purpose of settling upon something as his life's work, says an exchange, is one that is not always easily determined or judiciously considered.

Advice upon this subject is frequently but slightly appreciated, as most young men consider themselves capable of choosing for themselves. However, it is fair to suppose that the experiences of others are worth something, and when these experiences have proven successful they are all the more worthy of consideration.

We judge of a man's success by the fortune he has accumulated in the business he has chosen to follow, and upon this theory the following advice, from one of the most successful men of the present time, Mr. Russell Sage, is worth a careful study. He says : "The question of choosing a business is a serious one. As a rule, a young man should adopt the calling for which he has a preference. If he has no particular choice, it would be well for him to try different occupations, until he finds one that suits him. I do not counsel changing about to gratify a spirit of uneasiness, for once a young man is installed in the business that he is suited to, he ought to stick to it. I have known young men who entered employments reluctantly, and after a trial became fond of them. A young man must be determined to succeed. After all, there is one great lever, and that is will power. Without it very few men succeed.

"It depends on the circumstances whether failures betray incapacity in a man. If a failure is due to a cause not general, then it may be attributed to lack of foresight and understanding. A shrewd merchant will not stock up with unsalable things; a shrewd farmer will not plant his ground to raise unsalable crops. Both the merchant and the farmer must find out what is salable, and act accordingly. There are exigencies, to be sure, like contagions, disasters, combinations, strikes and boycotts, that cannot be foreseen. The prudent man of business has prepared himself to stand losses from such causes, and when the troubles have passed the fact of his having weathered them makes his financial position in the community stronger than ever. The present condition of the coal trade well illustrates the uncertainty of things. The mild open winter could not be foreseen, and has caused great dullness and loss in the trade. Then there is the march of improvement. This is an age of competition, and it requires energy and perception to meet it. It used to take 90 days to find out the condition of the tea crop in Japan or the coffee crop in Brazil. Now the inquiry can be sent and an answer scured in a single day.

"The young man should start out in the world by the time he is 21. If he is qualified to begin life at an earlier age he should do it. I began as a clerk when I was 12. At 18 I was in business for myself, and I have kept my sign up ever since. I should say that the average boy could take a clerkship at the age of 16 or 18. A wrong start may not mean a permanent failure. Many of the most successful men have started wrong and afterward righted themselves. There are many instances where men educated for the pulpit have gone to the bar and been conspicious successes. Then, again, men educated for the bar have gone to the pulpit and achieved success."—American Cultivator.

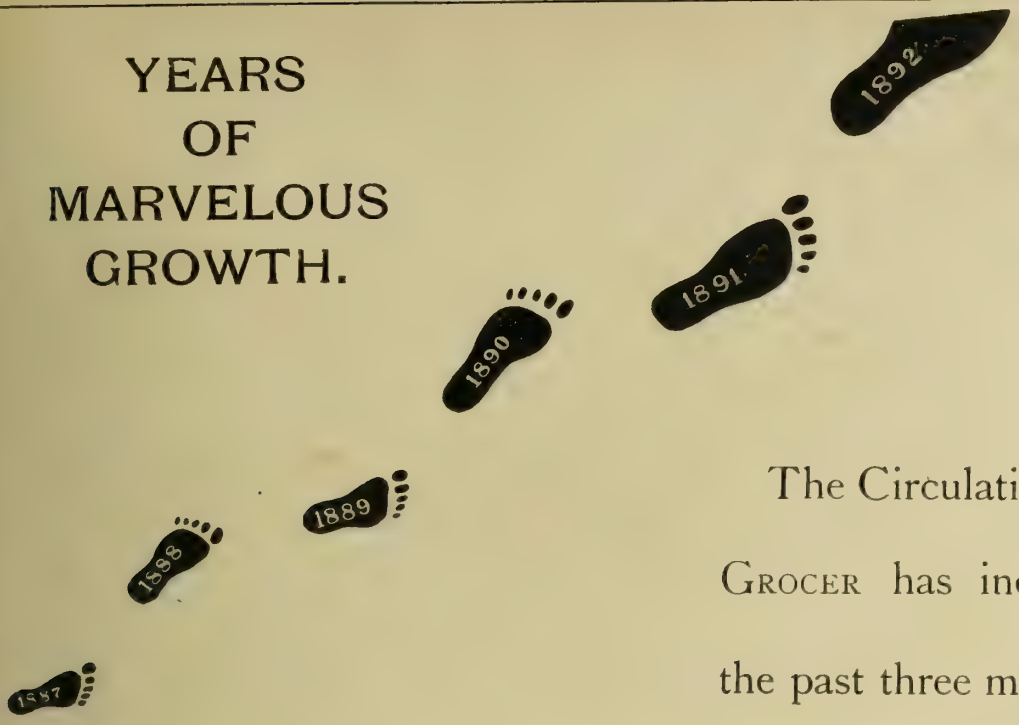
YES, CANADA CAN DO IT.

Drown all the mineral waters in Yankeedom out of sight with St. Leon. Just as the stars are lost to sight in the bright halo of the morning sun, so the great Canadian St. Leon Mineral Water outshines all. July 18 Mayor Thompson, Lawrence, Mass., wires : Repeat June shipments, great demand for St. Leon ; also large orders to Vancouver, Dublin Ireland, besides the great increase locally.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

YEARS OF MARVELOUS GROWTH.



The Circulation of THE CANADIAN GROCER has increased one third in the past three months and it has now more than double the circulation among Grocers and General Merchants than that of any other journal in the Dominion. Advertisers make a note of this.

We have been steadily on the march after subscribers for the past five years and our footprints may be traced through every village, town and city from the Atlantic to the Pacific. Thousands of dollars have been spent yearly in the work. We now have our reward in seeing THE CANADIAN GROCER the leading trade journal in Canada.

TORONTO MARKETS.

TORONTO, Jan. 7, 1892.

GROCERIES.

The wholesale houses are now at work upon their stock-sheets, and find little disturbance in the calls of customers to forward goods. The trouble is that customers are not likely for some time to be importunate enough in this particular way. There never is any marked revival before about the middle of the month. The results of the inventories, though not yet completely cast up, do not promise to be exceptional. Most of them appear to agree in assigning to 1891 credit for a considerably greater volume of trade than was done in the previous year, and warrant the belief that the retail stores of the country are in sounder financial health than they were a year ago. On the other hand, the profits do not show up so well, the evidence so far going to show that the chief feature of the trade record of 1891 is the prevalence of cutting. The losses during the year were naturally limited by the restrictive effect of what are still called "the new terms," though they have been in existence for about fifteen months. These make it difficult for a man to fail owing a very large amount to wholesale grocers. Hence dishonesty has played a smaller part in the failures, as a trader whose tactics are to ride for a fall, will not be tempted by the slim chances he has in the grocery business. Thus, the failures, though as numerous as they were a year ago, have tended to purge and tone up rather than weaken the trade, as they were for small amounts for the most part, and weeded out the feeble dealers. The unpaid accounts carried over do not aggregate a larger amount than those of a year ago. The stocks carried in the country are believed to be very light in all staples, so that a good winter's trade is anticipated. There needs to be more money, however. From some quarters the reports come of loans being made to farmers to not maturing interest and mortgages at the close of the old year, farmers preferring to borrow and hold on to their grain.

CANNED GOODS.

The advance which one or two houses contemplated at the beginning of the New Year has not yet been made. There appears to be no material change in the position of vegetables, except that canners are said to be revealing a larger reserve than they were supposed to possess, one canner who claimed to be sold completely out in October having offered 500 cases of assorted goods for instant delivery. It is not believed that the volume of stock held at the canneries is large enough to depress prices below the point they have reached, but its influence appears to be felt against any further advance. Round assorted lots of choice brands are firm at $1.05. There are some inferior brands quoted at $1. A carload of corn and peas was sold on Monday to an outside buyer at equal to $1.05 here. There is negotiation in progress for two or three cars more on outside account, as the result of inquiry developed since the opening of the year. The scarcity of peas is more acute than ever, and a very small stock is held on the spot. Some houses quote $1.10 to $1.15. In fact the shortage that is beginning to be felt on the street has served as a test of the extent of the holdings at the canneries. Jobbers are forced into the position of buyers, but have not operated freely yet. In salmon the trade has not been so intermittent as in former years; a very steady demand has been experienced. The price remains at a basis of $1.40.

The following British Columbia salmon canners have reported their pack in addition to the list published in the "Commercial Journal" of the 17th November: Lowe Inlet Packing Co., Naas River, 8,057 cases; Lulu Island Canning Co., Fraser River, 11,458 cases; Annandale Packing Co., Fraser River, 200 cases; Canoe Pass Cannery, Fraser River, 4,030 cases; British America Cannery, Fraser River, 4,191 cases; Wadham's Cannery, Fraser River, 11,790 cases; Bon Accord Cannery, Fraser River, 8,770 cases; Sea Island Canning Co., Fraser River, 11,240 cases; English's Cannery, Fraser River, 7,824 cases; Laidlaw & Co.'s Sapperton, Fraser River, 6,756 cases; Laidlaw & Co.'s Lulu Island, Fraser River, 6,750 cases; Delta Canning Co., Fraser River, 6,770 cases; Wellington Packing Co., Fraser River, 7,291 cases; Ewen's Cannery, Fraser River, 25,000 cases. Total, 120,127 cases; previously reported, 192,070 cases; grand total, 312,197 cases. There are still a few to be heard from.

COFFEES.

The play of strengthening and weakening influences at primary and leading distributing points hold each other in balance outside The sales here made since last report do not figure up very gratifyingly, as demand has for the most part been kept at rest by supplies bought before holidays. Prices are unchanged at quotations in Prices Current.

DRIED FRUIT.

Though purchases throughout the season were made cautiously by retailers, they were not outrun by the supplies laid in by wholesalers, who bought sparingly on a constantly weakening market. The effect of this is that stocks of '91 fruit are quite light on spot. All the blue fruit, as usual, has gone out. New Valencias are in limited supply. Currants are in very moderate volume. Taken all round, there has been a considerable clearing up of stocks. There was more interpurchasing done this year by houses along the street than usual at the end of December. There is a considerable stock of old Valencias on hand, but with the low prices for new that rule in New York and London, there is little doubt that the holders of old stock will stand to lose something on it. Valencia raisins are quoted from 5¼c. upward. Currants are quiet at from 5¾c.

NUTS.

No element of change has entered into the situation this week, the supply, the demand and the price remaining stationary. Almonds, filberts and walnuts—the seasonable lines—are held in moderate supply. There will not be much doing till present stocks in retail hands are sold off.

RICE AND SPICES.

The leaven of trade is necessary to modify the conditions that held last week, and that influence is lacking. Sales of rice or of spices just now would be surprises to traders. Prices are steady and unchanged.

Says the New York Commercial Bulletin: Considerable curiosity having been excited here by the brief cable announcement of public sales of cloves at Zanzibar, the following details received by mail will be read with interest: "The Zanzibar Government, recently inaugurated by arrangement between H. H. The Sultan and Mr. Gerald Portal, C. B., H. B. M.'s Consul-General, on November 21 introduced its first improvement directly affecting the mercantile business of Zanzibar by holding at 9 a. m. a public sale of cloves belonging to the Government as duty in kind. Mr. Portal addressed the merchants, briefly pointing out that the sale of Government property about to take place, though small in itself, was really most important, as making a new departure in the trading system of Zanzibar. Mr. Portal expressed his firm belief in the practicability of making Zanzibar a great central market for Africa, and in conclusion stated that in a very short time the Government hoped to remove the few remaining restrictions upon trade. The sale was well attended by all European and Indian merchants, and the stock offered was disposed of at fair prices, although heavy purchases for Bombay during the early part of the week somewhat restricted the demand. Pemba quality realized $2.36 to $2.40 per fracila, and Zanzibar (new crop) $2.60. The first sale proved a decided success, and there is no doubt these public auctions, which are henceforth to be held fortnightly, will prove a beneficial change from the plan formerly followed of selling the cloves privately."

SUGAR.

Trade is still stranded in holiday shallows, and until the tide of the demand comes in again things will be at a standstill. The

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.
New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.
Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We have now in stock :—

New Malaga Fruit all grades,
New Grenoble Walnuts.
New Sicilly Filberts.
New Taragona Almonds.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

WINDOW DRESSING !

300 ways ! for Grocers, General Storekeepers, and all lines of business, a book of 250 pages and 150 illustrations giving every information on the art of Window Dressing and Store Decorating. Price, postpaid, $1.50. Cut this out (CANADIAN GROCER) send to me and I will give you FREE with book a Phamphlet of valuable information. Harry Harman, Window Dresser and Decorator, P.O. Box 113, Louisville, Ky.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

BRUSHES.

BROOMS.

WOODENWARE.

We have new, attractive and saleable goods to offer the trade for the coming season and our travellers are now on the road with complete lines of samples.

Please reserve your orders.

CHAS. BOECKH & SONS,

MANUFACTURERS,

80 YORK STREET,

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TRADE MARK

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

DELHI PACKING COMPY

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Dress Boots and Shoes is more elastic and easier to use than any other.

MARKETS—Continued.

supply is sharing in the off-spell as well as the demand, all the refineries running light except The Canada, which is not running at all, the latter having shut down for a while. The refiners report raws hard to buy. The price of refined went up in New York on Monday and the raw sugar men closed in. The situation appears to increase in strength. Jobbers are evidently of the mind that higher prices will ensue, and that a retailers' demand can be depended on. They show the courage of their convictions, in freer buying at the refineries, several having entered the market and taken large quantities since the opening of the year. It is an indication of assured strength when the refiners refuse to take contracts for forward delivery of round lots at prices ruling to-day for small parcels. The inside price for yellow is now 3 5/8c. Granulated is unchanged at 4 7/8 to 5c. There is no raw now in stock. Activity in the sugar market is looked for on account of the limited supply in the retail stores of the country. Once that activity begins, prices are expected to harden. On Wednesday refiners' prices advanced 1-16c. on yellows, and the feeling in the market is strong.

SYRUPS AND MOLASSES.

Syrups are uncommonly cheap, plentiful and dull. A very dark grade is obtainable at as low a price as 2c., and that even is susceptible to shading. All varieties are easier and quotations are amended accordingly. There are some United States grades in store that second the effect of cutting between our eastern and western refiners

Molasses calls for no especial comment, as all interest on the part of the demand has for the moment dropped off. The New Orleans crop is reported to be short, almost 40 per cent. below the yield of 1890. Already the meltings are said to be 80,000 barrels below those of '90. Prices are therefore not likely to be lower than they are now, namely, 30 to 50c. per gallon. West Indies are quiet at 35c. in barrels.

TEAS.

The tea market cannot but mend, as sparing purchases have been the rule for a very considerable time. The stocks held here are large and varied, and were bought advantageously for the most part. Values are therefore good, and buyers can replenish supplies now at as favorable prices as ever ruled at the corresponding season in former years. Some interest has already been signified by retailers, and travellers' orders have been larger and more numerous the past few days than they were at any time in December. The range of values begins at 15c. for Congous, 16c. for Young Hysons and 12c. for Japans. The last description is plentiful. There is a very good supply of medium and superior teas of all growths.

MARKET NOTES

In another column appears the advertisement of Messrs. E. Brown & Son, manufacturers of Meltonian blacking, polish and other well known kindred lines, London and Paris Their goods have met with strong favor wherever they have been offered. The firm is about to open an agency in this city.

A new article in grocers' fittings is shown on the week's advertisement of Messrs. Geo. Sparrow & Co., of Colborne St., Toronto, being a counter slicing machine for slicing all kinds of cooked and uncooked meats, canned meats, sausage, etc. It is fitted with a very injenious device for regulating the thickness of the cut, and has a dial showing plainly at what thickness it is working, the guage being divided in sixteenths up to one inch. Messrs. Sparrow & Co., claim for their machine the best workmanship in both knife and woodwork, and guarantee satisfaction in its operation. It is well worth every grocers' attention who needs one to send for their circular.

PETROLEUM.

Prices are at the bottom of the scale and show no tendency to ascend. Business is normal, no special activity in round lots being noticeable.

The Petrolia Advertiser reports: Petrolia crude $1.31 per bbl.; Oil Springs crude $1.31 per bbl. The past has been another quiet week in the crude oil market. Prices, however, remain unchanged, although an advance of one or two cents without premonitory symptoms, other than those incident to the general situation, would not occasion much surprise. Apropos of the possibilities of the situation there seems to be no disposition to force prices beyond what the legitimate conditions of supply and demand will justify.

BUTTER AND CHEESE.

Large rolls threaten to accumulate. The supply of stock that comes forward in this form is increasing relatively and absolutely. Choice tubs are wanted. They are becoming rarer and rarer. The price for them is firm at 17 to 18c. For ordinary tubs 15 to 16c. rules, and for seconds the price runs down to 14c. The tendency of large rolls is downward, though 14 to 16c. is going just now. They represent the newly-made, white, turnip flavored butter. Such is rarely put down in tubs, as the market for it is not trustworthy beyond the winter and early spring months, after which yellow butter becomes obtainable. On export account there is nothing doing from this market, the supply being as much to blame for this as the demand, packages suitable for export being so scarce that they are not equal to filling the local demand.

Cheese is quiet. Nothing has occurred to affect the internal market, which continues to yield 10½ to 11c. for prime Septembers.

COUNTRY PRODUCE.

APPLES.—There is not much strength in the consumptive demand. Shipments on export account are being sent forward by one or two local buyers, who are taking advantage of a recent rise of 1s. in the English market. The price here is $1.75 to $2.75.

BEANS.—Native are dull at $1.20 to $1.30 laid down here in round lots, and are sold out in retailers' lots at $1.30 to $1.40. Lima beans, very clean bright stock, are selling at $5.50 to $6.

CRANBERRIES.—The price is stationary at $7.50 to $8, last week's quotation for barrels. There is a considerable shrinkage noticeable

KEEP==
SURPRISE SOAP
==IN STOCK.
'Tis Best.
People who use it say so.
The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.
Branches:
MONTREAL: 17 St. Nicholas St.
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WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

From the Wringer to the Starch Bowl.

NEW PROCESS
IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,
MANUFACTURERS.

MARKETS—Continued.

in the supply held here, but this is accompanied by a falling off in the demand that is always the case after holidays.

DRIED APPLES—Country holders appear to be getting stronger ideas as to the value of their stock, and can scarcely be induced to sell, though buyers are freely offering 4c. for round lots. The price here for fair-sized lots is 4½ to 4¾c.

EVAPORATED APPLES—The corner which was supposed to be consummated a few weeks ago brought together a big stock of apples, but there is no report of any sales made by the holders, and as prices abroad do not favor sellers particularly, the thing may not prove so remunerative as it promised. The prices ruling here are 6¾ to 7¼c. for round lots and 8 to 8½c. for smaller parcels.

EGGS—The price of good fresh eggs in cases is firm at 18c. Limed are plentiful and easy at 14c., and some sales have been reported at as low as 12c., the stock being not very acceptable.

GAME—Partridges are plentiful but not in much request at 50c. a brace. Rabbits are a drug on the market at from 10 to 15c.

HIDES—No discernible improvement has been made in the hide market, prices being easy and trade dull. Green quote at 5c. for steers', at 4½c. for No. 1 cows', 3½c. for No. 2, and 2½c. for No. 3. Buffs sell slowly at 5c.

HONEY—A languid demand supplies a slow outlet to the stocks held, which, made up of fair supplies in the hands of several holders, is of considerable volume. The price of extracted is 8 to 10c., and of sections 14 to 16c.

HOPS—The market has not been disturbed by operations of brewers for the past two or three weeks, and the position remains unchanged, Canadian quoting at 18 to 22c., and Bavarian at 40 to 42c.

ONIONS—The demand is easy and stocks are fairly full at $2.25 to $2.50 per barrel for Canadian.

POULTRY—The surplus fowl carried over from the holidays furnishes the bulk of the stock now on hand. Fresh poultry is scarce and but in moderate demand, the strongest call being for spring chickens, which are very hard to get. Turkeys are 7 to 9c., geese 6 to 7c. per lb., fowls and chickens 35 to 55c., and ducks 60 to 70c. per pair.

POTATOES—Buyers are under no pressure to make offers, as they have plenty of stock in store. Cars on track would find slow sale at 40c., and sellers are not ready to take that figure. Out of store lots are sold at 55c.

SEEDS—Alsike has a wide range, the extremes of the scale in price corresponding to inferior and extra choice in quality. The quotations are all the way from $5.50 to $6.50. Red clover is $5 to $5.75. A freer delivery of both classes of seed has been experienced.

SKINS—The price of sheepskins has gone up 5c. farther, the range being now $1 to $1.05. Calfskins are unchanged at 5 to 7c.

TALLOW—There is no change in tallow, which is dull at 5½ to 5¾c. for refined, and 2c. for rough.

WOOL—The dull state of the market shows no sign of mitigation, and 19c. continues to represent outside value for fleeces.

DRESSED HOGS AND PROVISIONS.

A check has been given to business by the liberality of the supplies forwarded in the last days of the old year. Buyers and sellers are drifting apart in their ideas of value, the latter holding out quite stiffly and uniformly for $5.50 for cars of selected western. There are plenty of hogs to be had, as the numerous telegraph inquiries prove. These sometimes offer at a quotation and sometimes ask for a bid, but all agree pretty well in ultimately wanting the top price. This firmness has resulted in a stand-off course on the part of packers, and for some days there have practically been no sales made. Anything done has been at $5.25, but the hogs taken at that price do not represent the pick of the market.

BACON—Long clear is quiet and steady at 7¾c., backs at 10c., bellies 10½c., rolls 8½ to 8¾c.

HAMS—An unimportant demand at 10½ to 11c. is all there is to report.

LARD—Pure is fairly active at 9½ to 10c., and compound is dull at 8½ to 9c.

BARREL PORK—has undergone no change, mess being $1.375 and short-cut $15.50 to $16.

FRESH MEATS—A steady seasonable movement is reported, without any new features to speak of. Beef in fore-quarters is 4½ to 5c., in hind quarters 6 to 9c.; mutton is dull at 6 to 7c.; lamb is 7 to 9c.

FISH AND OYSTERS.

Oysters are firm at $1.25 per gal., while the trade is exceedingly brisk. There is never an over-supply, as the market is kept at the proper point of supply by telegraphic orders. Dried fish are easy and the demand for salt fish is easily satisfied. Fresh fish are quiet, but in a week or two markets will assume a more decided tone and the fish dealers be kept busier than for months past.

SALT.

Considerable salt has been received this week but the demand is comparatively quiet. Small lots as usual keep moving and the packers are still taking a few large lots, otherwise the demand is easy.

GREEN FRUIT.

A new supply of Valencia oranges has just come in at easier prices, the quotation sinking all the way down to $4, and ranging from that to $5.25. The quality is very good. Floridas are also easier, $2.60 to $3 being the prices ruling now. There is a strong probability that the prices of Floridas will be marked up in the near future, as stocks arrive so wasty, in some cases, as to necessitate re-packing. There are a few Jamaicas at $5,50 to $6. Messina lemons are down as low as $4, but choice specimens go up to $5, the highest point of last week's scale. They are very fine stock. Malaga lemons, in boxes, are easier at $3 to $3.50, and in chests at $6.75 to $7 50. Bananas are scarce at $2 to 2.75 per bunch. Pineapples are out of stock.

DRY GOODS.

What is needed is three or more weeks' sleighing, in order to increase the trade in the country villages and towns. The larger retail houses in the cities had a good Christmas trade, but unfavorable weather has disappointed, somewhat, the country dealers. But there are prospects for better times as the resources of buyers have not been touched as yet. Money is moving none too freely.

MONTREAL MARKETS.

MONTREAL, Jan. 7, 1892.

The market has not assumed any activity yet after the holidays,but with the snow fall, cold weather, and accompanying country roads, merchants generally anticipate improvement. They contend on this ground that stocks generally in third hands are

FLOUR AND FEED.

TORONTO, Jan. 6, 1891.

The distribution of flour from this centre has been very limited since the opening of the year. No considerable shipments eastward have been made. The demand for cars on both domestic and export account is at a standstill. Local sales, on the other hand, have been more numerous, and city mills have begun the year very promisingly, the run of grocers' and flour dealers' orders being brisker than it usually is immediately after holidays. In feed the movement has been at the best but steady. Certain winter activities in which horses are largely employed have been very dull on account of the lack of snow. Present atmospheric symptoms are more favorable, as the temperature points downward and snow has begun to come. Money is scarce, but better roads and weather, if we are to have them, will help traffic.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.25 ; strong bakers', $4.85 ; Ontario patents, $5 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.30 to $5.50 ; Manitoba strong bakers' $4.90 to $5.10 ; Ontario patents, $4.50 to $4.90 ; straight roller, $4.10 to $4.15 ; extra, $4 ; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is unchanged and selling fairly feely. It is quoted at from $4 to $4.25. Grits and hominy are steady at $4. Cornmeal goes out in car loads at $3.80 to $4, and in small orders at $4.25.

FEED—Bran is more plentiful and easier in value, $16.50 per ton being now the quotation. Shorts are quiet at $18. Mixed feed is in moderate request at $25 for good. Cracked corn is $1.25 per cwt. Corn, as in fact all feed this week, is lower. The price for car lots is 50 to 53c. outside, and 54 to 56c. on spot. Oats are 34 to 34½c. laid down here, and 31 to 32c. outside.

HAY—Timothy is moderately active and in fair supply at $12. Mixed is $10. There are offers in both classes at these figures.

STRAW—The market is rather dull, but all sales of oat are upon a basis of $6 to $6,50.

MONTREAL.

FLOUR.—The snow-fall and cold weather have put holders in a better humor, but the market, as an actual fact, shows little or no change from that reported a week ago. Business was of the merest jobbing kind and prices easy. The stock in store is 3,497 barrels larger than that of a week ago, and 395 bbls. less than that at the same time last year. Patent spring, $5 to $5.35; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.80.

OATMEAL—Is dull and prices are easier than they were a week ago rolled stock been moved at $2.10 and we quote $2 10 to $2.20 for standard, per bag, granulated, $2.20 to $2.30 ; rolled, $2.20 to $2.30.

FEED—The feed market is quiet and unchanged. We quote bran $17 to $18. Shorts $19 to $20, and moullie $25.

ST. JOHN, N.B.,

FLOUR.—We cannot say the market is lifeless, though the quantity moving is very small, and the impresion seems to be that prices will gradually go lower, though present holders of stocks are asking the same figures as a few weeks ago. Manitoba is quoted $5.90 to $6.05, Ontario High grades $5.30 to $5.35, Medium Patents $5.10 to $5.15.

CORN MEAL—There is a but a limited quantity moving, and prices are steady at $3.10 to $3.15. OATMEAL—Without change.

We need your Money.

You need our goods. Let us get acquainted. Send for our catalogue, free. We positively assert we can add much to your profits, Pocket and Table Cutlery, Flat and Hollow ware, Jewelry, and a great variety of most salable and profitable Show Case Goods.

THE SUPPLY CO.,
Niagara Falls, Ont.

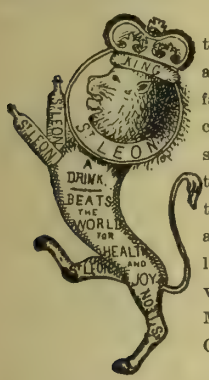
CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

HEALTH IS WEALTH.



Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
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Telephone 2354.

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FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St.
Wharves, No. 1 and 2: False Creek, Westminster Avenue,
VANCOUVER, B.C.

Dominion Mills,

LONDON, ONT
HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
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OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont.

BRANDON ROLLER MILLS,

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—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS.—Continued

small, and that once the movement commences, the influence of this will be felt in an appreciable way In the meantime there is little to note, but payments don't improve, although they are expected to do so once the farmer commences to move about.

SUGAR.

The demand for refined sugars continued rather slow, grocers evidently having enough on hand for immediate requirements. Refiners though are not pushing business at all, for they contend that once the movement commences, it will be found that stocks in third hands are only light. In the meantime there are few changes to note, while values rule steady to strong, granulated being quoted at 4½c., and yellows at 3½ to 4⅜c.

SYRUP AND MOLASSES.

There is only a moderate call for syrups, American moving in a jobbing way at 25c., and domestic 28 to 30c. Molasses has a moderate movement at 36c. for Barbadoes, and 28 to 30c. for New Orleans.

TEAS.

High grade Japan teas have shown some improvement during the week under more enquiry for grades, running at 20c., but business on the whole continues dull yet.

COFFEE.

Stocks of all descriptions of coffee on the market are light, and as a consequence values rule firm. There is practically no Rios in first hands at present, but a shipment is close at hand on which offers of 18 to 19c. are being booked for delivery shortly. Common Jamaicas have been moving at 16c. in a small way.

RICE.

Locally there is absolutely nothing to note in rice and prices are unchanged as follows:—Patna, $4.50 to $5.50; Japan, $4.75 to $5; standard, $30 ; and off grades, $3.50, in car lots. Advices from foreign markets to importers here state that the crop in lower Burmah is estimated 10 to 12½ per cent. short, and that demand is good, while a large business is passing at higher rates.

DRIED FRUIT.

On this market reports of low offers from primary markets do not seem to have had very much effect on holders. The fact is supplies in first hands are not excessive, but of course the report depressed values in Valencia fruit somewhat, but in the absence of business they are nominal. We quote Valencia firsts 5c. and seconds 4⅝c., while there are offers of some off quality at 4½c. Currants for the first time this fall show an easier tendency, but the alteration is not appreciable. Half-barrels and cases are scarce, with prices steady at 5½ to 5¾c. respectively, but barrel stock is more plentiful and 5½c. is certainly an outside figure for a round lot.

CANNED GOODS.

There is no change in canned goods, the demand from jobbers being very small. The general tone of the market is firm, however, and improvement is looked for in the near future. In the meantime prices are purely nominal.

GREEN FRUIT.

The market for green fruit is dull after the holidays, with only a small jobbing trade doing. Valencia oranges move slowly at $4.50 to $4.75, while Florida stocks are in fair demand at $3 to $3.50. Lemons are dull but steady at $3.50 to $3.75, and other lines show no change, and cranberries are quoted at $7 to $7.50, and Almeria grapes at $5 to $5.50 per keg. New figs, in boxes of assorted sizes bring 9 to 11c., and new dates 5½c.

APPLES.

The apple market moves along quietly in a jobbing way and there are no transactions in large lots to report. We quote values $2.50 to $3 for this sort of business. Evaporated and dried descriptions furnish no features.

PROVISIONS.

The provision market remains quiet. Buyers are holding off in anticipation of lower pricesand it is possible that their surmises will prove correct. Owing to the small business or rather absence of business values are nominal. Lard also is very quiet. Canadian short cut, per brl. $14.75 to $15.00; mess pork, western, per brl. $13.50 to $14.00 ; short cut, western, per brl. $16 to $16.25; hams, city cured, per lb. 10⅛c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c ; lard, com. refined, per lb. 7¾ to 8c.

CHEESE.

Cheese continues firm, but there is no change to report. We note sales in our last of several round lots, and since then a considerable block has been moved at 10⅞ to 11c. from the hands of the same holder.who is reputed to have made a handsome thing on the turn over. We quote values firm for finest at 11 to 11¼c.

BUTTER.

Butter is quiet but steady. Some lines of fall made Townships are offering for shipment around 18c., but to move anything really choice our quotations represent the market. Western dairy is held at 16c. and over, and there has been business for shipment on this basis, creamery is too high priced for any business except in a jobbing way. Late made creamery 24c. ; Finest Townships, 20 to 20½c. ; Finest Western, 16½ to 17½c.

POULTRY.

The market for poultry has fluctuated between dullness and activity according to the weather. Now that we seem likely to have a continued cold spell, holders are feeling better. We quote: Turkeys 9 to 10c., geese 4½ to 6c., ducks 7 to 8c., and chickens 7½ to 8c.

GRAIN.

This market is uninteresting as ever, and if dealers are sincere in what they assert, their offices might as well be closed. Really the market is extremely dull. The stocks in store, compared with those of a week ago show an increase of 26,503 wheat, 108,464 peas, 839 oats, 142 rye, and a decrease of 42,090 barley. Compared with a year ago there is an increase of 78,012 wheat, 138,504 peas, 129,804 barley, and a decrease of 4,667 corn, 90,132 oats, 10,527 rye. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 75 to 76c. per 66 pounds; oats, 35c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 63c.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Jan. 6, 1892.

BREADSTUFFS.—With reference to breadstuffs markets are of a holiday character. There is very little business doing. No change in quotations.

Manitoba highest grade patents. $5.75 to 6.00 ; High grade patents, $5.10 to 5.20 ; Good 90 per cent Patents, $4.90 to 5.00 ; Straight grade, $0.00 to 4.80; Good seconds, $0.00 to 4.40 ; Graham flour, $0.00 to 5.60 ; Oatmeal, $0.00 to 4.15; Rolled wheat, $5.55 ; Wheat bran per ton, $20.00 to $21.00; Middlings, $00 00 to $23.50 ; Shorts, $00.00 to $22.50.; Moulee, $24.00 to $28.50 ; Split Peas $0.00 to $4.10; White beans per bushel, $1.50 to 1.53 ; Pot Barley per bbl, $3.90 to $4.50 ; Canadian oats, choice quality, 43c. to 45c. ; P. E. I. oats 41 to 45c.

SUGAR.—The local market is very quiet, sufficient purchases having been made to carry over the holidays and further.

Cut loaf, 5½c.; Granulated, 4½. to 4⅝c; Circle A, 4⅜c.; White extra C, 4¼c.; Standard, 3⅝c. to 3¼c ; Extra Yellow C, 3½c.; Yellow C, 3⅜c.

MOLASSES.—Barbados 35c. ; Demerara 35 to 38c. ; Diamond N. 48c. ; Porto Rico 34 to 35c. ; Trinidad 32½ to 36c. ; Antigua 33 to 34c.

Did it ever strike you that each 5c. package of Breadmakers Yeast contains 6 large sized cakes not 5.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

LAKE HURON

HERRING AND TROUT.

Heads off and Split.

Every package guaranteed.

WRITE OR WIRE,

HAY, The Grocer,

KINCARDINE, ONT.

ARRIVED

Since the great drop in prices :

VALENCIA RAISINS.

TURKEY PRUNES.

SPHINX "

Get our Prices.

T. B. Escott & Co.,

London, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

SOUP.

Just arriving fresh preserved "Aylmer Chicken Soup" very strengthening and nutritious. The use of this wholesome food product builds up the system and fortifies it against diseases prevalent at this season. Sells well. Try it.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW

Grenoble Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

California Evaporated Fruits.

Buy Them

Apricots.
Peaches.
Pears.
Prunes.
Boxes 25lbs.

Try Them

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Jan. 6, 1892.

GROCERIES.

Trade has been rather quiet the past week, though jobbers usually do not expect much during the holiday season. The markets are steady, and there is nothing to indicate any immediate change in any line of groceries.

SUGARS.—Granulated is quoted 4 to 4½c, Yellows 3½ to 3¾c,

SYRUPS.—The demand is light, with prices unchanged at 2⅞ to 3¼c.

CANNED GOODS.—There is not much movement in canned goods. The retailers have all the stocks they will require for a few weeks. Prices are steady.

RAISINS.—Valencia off-stalk and layers are somewhat easier and selling at 5½ to 6c. Currents are 5¼ to 5½c., with very little selling.

FISH.—The market is without change. A few lots of fresh cod and pollock were placed on the market, but the sale was slow.

PRODUCE.

CHEESE—Is scarce and prices are steady and firm at 10½ to 11c.

BEANS—Hand-picked are quoted at $1.65 to $1.70.

HOW CAN I INCREASE THE PROFITS OF MY BUSINESS.

The writer is personally acquainted with many retailers who can increase the profits of their business as surely as they live, by acting upon the suggestions contained in last week's installment of this subject. Didn't read it, eh? Well, if you can't find the paper, ask your most intelligent clerk to tell you about it and then you will be prepared to consider this installment,

Assuming that the domestic management, which was treated of last week, is a wise and economical one and not susceptable of material improvement we will proceed to the store management. If we find anything wrong here, you will not be able to attribute the cause to your wife or some member or members of your family. If the ministering angels who preside over the destinies of our household affairs present such marked contrasts in the matter of mastering details and economical management, remember that men exhibit the same characteristics and that a lack of order and system which would lead to a neglect of minute details and improvident management would be more disastrous in the management of the store by such a man than it would be in the management of the home by such a woman.

A retail business is made up exclusively of little things, and no man whose head is screwed on his shoulders in such a manner as to confine his scope of vision above the horizon among the stars, thereby making it impossible for him to see the many little things which lie about his feet, should ever invest his money in a retail business. Reader, if you belong to this class, you will not be able to increase the profits of your trade. You have blundered into the wrong pew, and the sooner you get out the better it will be for you. Don't wait until the "money wee s' which make up your "muckle" have all flitted away, but sell out the very first chance you get and place your money somewhere where you can keep you eye on it. But the man who has a joint in his neck and whose eyes are not too far gone to see a little thing can increase his profits by exercising "eternal vigilance" in the manner of treating these minute details. Commence to-morrow morning and see to it that every act and deed affecting value to the extent of one penny shall receive the same careful forethought, and be guided and controlled by the same application of thought and business judgment that would be brought to bear in a transaction involving value to the extent of ten dollars. Do this and you will be surprised at the sudden increase of the profits of your trade. No more will a whole bin full of potatoes freeze solid through neglect to close a window. No more will the wareroom be flooded with the contents of the molasses barrel because you ran to the door to see a dogfight and forgot all about it.

Never, again will you lose the sale of a five dollar pair of fine shoes because you permitted yourself to utter an unkind word in a moment of anger, in reply to a very commonplace and womanly remark on the part of your lady customer. Never again will you neglect to wire that stove-pipe until it falls down and ruins five rolls of butter, a basket of eggs and three dollars' worth of glassware. You will no longer pay delivery clerks for hauling four hundred pounds of boys all over the city, through the mud and sand, for every pound and a half of goods he carries. If some fellow who is a little smarter than you are, has "waxed it to you on a hoss trade," don't wait until the "new hoss" kicks the bottom out of your business, send your unfortunate delivery clerk to his long home, where he will have no further use for his overcoat or mittens, and lands you in the poor-house, but trade him off to the meanest man you know of (I mean the "hoss" not the delivery clerk) and then say you will never again disgrace your family, imperil the life of the poor delivery clerk, or cast reflections on your character as an intelligent business man, by swapping horses. This is absolutely necessary if you wish to increase the profits of your business. Of course, you cannot expect to increase your profits by keeping half-a-dozen boxes of blacking with as many brushes lying about the store for the use of the adjoining townships, or by sacrificing a pair of hose every time you want a "try on" sock. These are small matters, but they denote that the little things and minute details of a concern are neglected. In the aggregate these little things make up the business and they cannot be neglected without neglecting the business to a greater or less extent.

Who of all the thousands of retailers whose eyes will ever glance over this article will endorse its sentiments and general tenor? Not the grocer who keeps wooden plugs in his vinegar and molasses barrels; decorates his front window with spoiled fruit and rotten vegetables; keeps his cookies and doughnuts in a showcase with the top broken out, and allows his cat to nest the tea chest. Such a fellow has no particular use for "The Tradesman," or anything in it, and if he should accidentally read this article or hear someone else read it, he would call it "small potatoes" of the "tweedle dum" variety. If you would step into his store, a very positive odor would meet you more than half way and impress you as being more domestic than foreign. The clerk who receives four dollars per week and boards at home tells you that business is awful dull and that Mr. Loosends, the proprietor, wants to sell out awful bad. Two able-bodied, long-tailed mice run a foot race down one of the shelves for your special entertainment, dodging in and out among the cans of baking powder, knocking over a poor old weather-beaten package of saleratus, and disappearing behind a row of bath-brick. One glance around the store will convince you that the proprietor will soon be out of the business whether he sells out or not. This man is playing a losing game and no one can convince him that incompetency or wilful neglect is the sole cause of the unprofitableness of his business.

Every successful retail merchant will endorse the general drift of this article, for well he knows that unless the greatest diligence be exercised in the management of these insignificant little details, the elements of destruction will fasten themselves upon the very vitality of the business, draining it of its life-sustaining resourses and forcing it into ruin and decay.

So far we have been considering the subject from a sort of house-keeping standpoint. We shall now take up larger matters connected with the transaction of business, and endeavor to point out other ways and means by which the retailer's profits can be augmented.—E. A. Owen, in the Michigan Tradesman.

The Northumberland Paper and Egg Case Co., Campbellford, Ont., is opening an office on the corner of Front and Church streets in this city.

Look in this journal for our advertisement on package fish. They are like gold dollars now-a-days—few of them. Merchants' buy your stock of fish from Hay the grocer.

Mr. James McIntosh, 109 Front st. east, was very much surprised on Christmas Eve by his employes waiting upon him and presenting him with an address accompanied by a dressing-case for himself and one for Mrs. McIntosh. Mr. McIntosh made a feeling reply, showing that he thoroughly appreciated the thoughtfulness of his staff.

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

THE YEAR'S RECORD.

The mercantile failures in the Dominion of Canada and Newfoundland for 1891, as reported to Bradstreet's, aggregated as follows :

	Failures.		Liabilities.		Assets.	
	1891.	1890.	1891.	1890.	1891.	1890.
Ontario	834	837	$5,371,000	$5,657,000	$2,143,000	$2,459,000
Quebec	680	491	7,538,000	4,027,000	2,751,000	2,585,000
New Brunswick	93	66	599,000	1,108,000	342,000	736,000
Nova Scotia	122	114	594,000	607,000	310,000	353,000
Prince Edward Island.	10	7	106,000	40,000	73,000	23,000
Newfoundland	7	6	96,000	141,000	50,000	96,000
Manitoba	51	53	340,000	565,000	225,000	303,000
North-West	17	17	159,000	158,000	85,000	85,000
British Columbia	23	35	81,000	178,000	55,000	101,000
	1,846	1,626	14,884,000	12,481,000	6,034,000	6,741,000

THE METRIC SYSTEM.

There is an attempted revival in the United States of agitation of the project of a uniform system of weights and measures for all civilized nations. It cannot be said to have attracted a great deal of popular attention as yet, though it is bound to continue to be pressed by progressive men until its final adoption, which is certainly only a question of time. Uniformity in the standards which register amounts and values in the exchanges of commerce is so desirable, and in a more extended system of commerce will be so necessary, that it may be regarded as sure to be ultimately brought about.

Bradstreet's favorably discusses the matter at length, and incidentally brings out many facts of interest in connection with its progress in the United States and elsewhere.

While some of the most important commercial states, as the United States and Great Britain, use one system in their ordinary transactions, they have made another, the metric system, optional, as have some other states, while the great majority of the civilized nations of the world have made the system obligatory. The states which have made the use of the metric system obligatory are Germany, Austria, Hungary, Belgium, the Argentine Republic, France, Italy, Peru, Portugal, Roumania, Servia, Sweden, Norway, Switzerland and Venezuela. The countries which have made the use of the metric system optional are the United States, Great Britain and Turkey, while the system has not yet been legalized in Russia and Denmark. The weight of authority, so to speak, may therefore be said to be in favor of the adoption of the metric system, and it is this system which is most energetically advocated, and with reason, when the project of a uniform system of weights and measures is discussed. The use of the metric system in the United States has been optional for a long time, but its adoption has been confined mainly to governmental departments and scientific bodies.

There are always difficulties in the way of the adoption of a new system of any kind. At the same time the advantages of the metric system are so great that they bid fair to overcome even the force of long habit. The system in the first place is decimal, and has the advantage for purposes of computation that decimal systems have over others based on a different principle. Again, the metric units of length, bulk, weight, etc., are simply related to each other, a circumstance which gives the system a great advantage over the irregularly related or unrelated units of other systems. Finally, the system has become an international one, and intercourse between nations has increased to such an extent that it is now as important to have the same weights and measures used in different countries as it was a century ago to have the same weights and measures used in different parts of the same country.—Manitoba Free Press.

A SUGAR WAR.

Mr. B. T. Rogers, the manager of the B. C. Sugar Refinery, has returned from a trip to the east on business connected with the Refinery. One of the chief objects of his trip was to interview the C. P. R. officials with reference to freight rates in Manitoba. These rates are very high, and Mr. Rogers endeavoured to secure a reduction, but in this he was unsuccessful, the reason assigned being that the greater part of the traffic is from westward to the eastward, and thus cars would have to be taken to Vancouver empty. The eastern refineries are thus enabled to sell sugar at 35 cents a hundred less than the Vancouver refinery can, and these refineries will not maintain prices at living rates, but in order to cut the Vancouver refinery out of the Manitoba trade, they will sell it cheaper in Manitoba than in New York and Montreal or even Halifax. The Intercolonial authorities have recently reduced the rate on raw sugar from Halifax to Montreal from 20 to 18 cents per 100 pounds, so that another advantage is conceded to the eastern refineries. Owing to these reasons the Vancouver refinery will be closed down for a few weeks until the stock on hand is disposed of. —B. C. Commerce and Maritime Register.

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

COFFEE MILL FOR SALE, CHEAP—ENTERprise make; stands two feet four inches high; grinds 1½ lb. per minute; good as new. Stroud Bros., Belleville, Ont.

GENERAL STORE TO RENT—Stock for sale. Snap for good man with about ONE THOUSAND DOLLARS. Reason for selling—going to MANITOBA. Address G. W. Mahon, Egbert, Ont.

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

Traveller wants Situation.
WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

OYSTERS! OYSTERS!
W. Heyson's Celebrated Baltimore daily by express. Write for quotations.
Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.
Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

It is not claimed for
BREADMAKERS YEAST
that it is
1000 TIMES BETTER than other YEASTS but simply that it does its work as well if not better than any in the WORLD. Being carefully and scientifically made and containing the purest ingredients it can always be relied upon.

BAR-LOCK TYPE WRITER.
The Best Machine on the Market.
Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.
A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E, Toronto.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Business Changes

PARTNERSHIPS FORMED AND DISSOLVED.

St. Pierre & Paradis, grocers, Montreal, have dissolved.

Pelletier & Morency, general merchants, Quebec, have dissolved.

W. Nightingale & Co., general merchants, Brussels, Ont., have dissolved.

James Dwyer, of the firm John Tobin & Co., wholesale grocers and liquor dealers, Halifax, has retired.

Lucas, Park & Co., wholesale grocers, Hamilton, have dissolved, Mr. J. H. Park retiring. The business is continued by the remaining partners—R. A. Lucas, R. T. Steele, Geo. E. Bristol—under the style Lucas, Steele & Bristol.

REMOVALS AND DEATHS.

Geo. Morton, Boissevain, Man., is dead.

Nazaire Turcotte, wholesale grocer, Quebec, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Gordon & Howie, general merchants, Beebe Plain, Que., have assigned.

George Forest, general merchant, Bonaventure River, Que., has assigned.

Dubuc & Co., general merchants, Drummondville East, have assigned.

Pierre Brisbois, grocer, Montreal, has assigned.

Octave Renaud, general merchant, St. Janvier, Que., has assigned.

Joseph Langlois, general merchant, St. Scholastique, Que., has assigned.

Philip E. Gough, grocer and victualler, Halifax, has assigned.

Geo. E. Hawes & Co., grocers, Victoria, B.C., have assigned.

McIntyre & Davis, general merchants, Aylmer, Ont, have assigned. Stock is to be sold on the 11th inst.

Hugh C. Clark, general merchant, Caledonia, Ont., has assigned to D. Blackley, Hamilton.

Gedeon Lalonde, grocer, Coteau du Lac, Que., has compromised.

Herritt & Smith, general merchants, Spring Hill, N. S., have assigned.

George E. Forsythe & Co., wholesale grocers, Halifax, N, S., have failed with liabilities $100,000; Forsythe & Co., did a large business in provisions and were also engaged in many outside enterprises, such as gold mines, street railways, steamships, etc.,

IMPORTANCE OF A GOOD CLERK.

It may not be out of place just at the beginning of the new year to remark that a bright clerk who has made himself popular with everybody is one of the most essential things about a grocery store, and in mapping out the plan of action for the next twelve months it is worth while to carefully consider his relations to the success of the business. The fact that there is any number of young men available at any wages the grocer chooses to pay, has a tendency to make him rather careless and independent about his help. While he may devote much time to the management of the store in its various details, it must be admitted that the clerk is really in the position to accomplish much that is essential to success. It is not always the cheapest prices that attract trade. Polite attention with a show of interest in the welfare of every customer holds trade when the competitor on the next corner is making bids for it with cheap prices. If the grocer could hear his clerks discussed in the homes of his customers he would be greatly benefitted and be better able to decide upon the merits of his employes.

With the female portion of the household the grocery clerk is a character that is the subject of frequent comment. If he is a good fellow you may be sure he comes in for a share of their appreciation. Little attentions that men would not notice often win the favor of a woman and retain it so long as they can be distinguished from the commonplaced. Women like to flatter themselves with the idea that they have established their individuality with the clerk, and no matter what station of life they may occupy they are pleased to refer to the special attentions they have received at their grocery. No greater blunder is made by a clerk than that of indifference to any female customer. He may not notice it and the proprietor cannot appreciate it unless it comes directly under his observation, but the customer takes it home and it often makes her say in the family circle or to her neighbor that she does not like so and so at the grocer's because he is too indifferent. A North Side grocer recently found that he had a treasure in a German boy whom he had given work out of sympathy about a year ago. The young man could scarcely master English, but he had long ago mastered the art of being a gentleman. One of the first things he learned was the names of all the lady customers, and it was not long before the proprietor found that a large proportion of his customers were in the habit of calling for "Otto," the young German. Notwithstanding the fact that the proprietor had a number of older and more experienced clerks, Otto was given a regular place behind the counter, and it was not long before the secret of his success fired the other clerks with envy. Otto spoke pleasantly to every woman who entered, calling her by name. Those who gave him their orders were treated as though they were the most important personages in the neighborhood. Suffice to say that the proprietor appreciates his services. He is all that constitutes a good clerk and more besides.

It is poor economy to engage cheap men. Some of the salaries paid to salesmen by Chicago jobbing houses would no doubt open the eyes of country merchants, but they are easily explained. It is not a question of how much the jobber can afford to pay, it is "How much money can you make for us?" They are paid according to their ability. Jobbing houses do not want men who can only sell goods to people who want to buy. In this inventive age a machine could probably be constructed that would answer such purposes. A story is told of a Jew clothing merchant who advertised for a clerk. A young man applied, giving the best reference as to his character. He was asked if he could sell a man a suit of clothes who only wanted a vest. The applicant thought he might make an effort, but he did not know what success he would have. He was sure, however, that he could sell the vest. "You won't do," said the Hebrew. "We want a man who can sell people what they don't want."

The illustration, while not exactly applicable to the grocery business, bears a suggestion. Every grocer ought at least to have one salesman who can do justice to the stock which is profitable to the extent of the rapidity with which it is turned over and who can maintain agreeable relations with the customers.—Chicago Grocer.

NOTICE.

Notice is hereby given that the partnership heretofore existing between the undersigned, who carried on business as Wholesale Grocers in Hamilton under the name, style and firm of LUCAS, PAR & CO., has been dissolved by mutual consent, Mr. J. H. Park retiring therefrom.

R. A. LUCAS.
J. H. PARK.
R. T. STEELE.
GEO. E. BRISTOL.

Witness: W. FRED. WALKER.

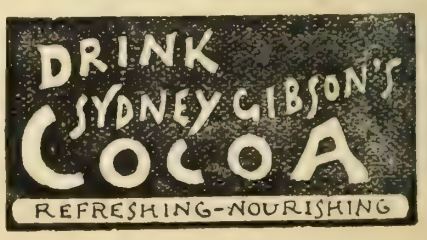
NOTICE.

Referring to the above the undersigned give notice that they will continue the business of Wholesale Grocers heretofore carried on in Hamilton under the name, style and firm of LUCAS, PARK & CO., under the name, style and firm of

LUCAS, STEELE & BRISTOL.

(Signed) R. A. LUCAS
R. T. STEELE.
GEO. E. BRISTOL.

Witness: W. FRED. WALKER.
Dated 31st December, A. D. 1891.



THE GREAT MUSCLE-FORMER

The nutricious elements of Beef that make Muscle, sinew, and give Strength are supplied by

Johnston's Fluid Beef

Used largely by ATHLETES when training.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

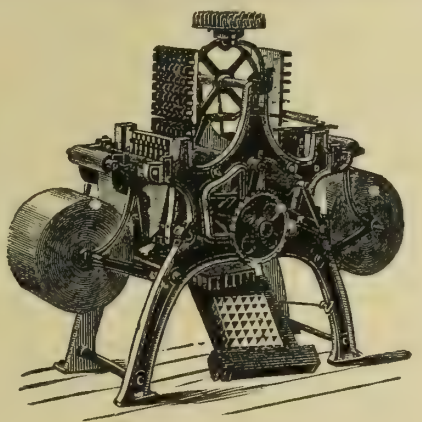
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

REDUCED COST TO BUYERS.

TORONTO BRANCH:
29 FRONT ST. WEST.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING:
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING:
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 7, 1892

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No. 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Crown	.....	2 70
" Other brands	1 90	2 15
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11½
" " ½'s "	.....	18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 80	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 50
"	2 "		2 60	2 75
"	4 "			4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		7 85	8 00
Lunch Tongue	1 "			3 25
"	2 "		6 00	6 25
English Brawn.	2 "		2 75	2 80
Camb. Sausage.	1 "			2 50
"	2 "			4 00
Soups, assorted.	1 "			1 35
"	2 "			2 25
Soups & Boulli.	2 "			1 80
"	6 "			4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 60
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 40
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

Sweet Fern,	230 " ...	0 75
Red Rose,	115 pieces ...	0 75
Magic Trick,	115 " ...	0 75
Oolah " "	115 " ...	0 75
Puzzle Gum	115 "	0 75
Bo-Kay (new)	150 pieces ...	1 00
Mexican Fruit, 36 5c. bars		1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 0

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c–	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1 lb / do do ½ lb / 24 lbs in case	2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb.
Mocha	28, 33
Old Government Java	27, 32
Rio	18, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20, 30
Say's Parisien, in ⅛ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls	5½, 6
" " ½ bbls	5½, 6½
" " cases	6½, 6½
" Filiatras, bbls	6, 6½
" " ½ bbls	6½, 6¾
" " cases	6¼, 6½
" Patras, bbls	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases	7½, 7⅝
" Vostizzas, cases.	7⅞, 9½
" " ½ cases	8½, 10
" 5-crown Excelsior (cases)	9½, 10
" " ½ case	9⅛, 9⅝
Dates, Persian, boxes,	5½ 6
Figs, Elemes, 14 oz., per box	9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	
" " cases, old	5½ 6½
Raisins, Valencia, off stalk. old	3 4
" New, off stalk	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas	9, 13
" Eleme	
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes	3 00 3 50
" " chests	6 75 7 50
" Messinas	4 00 5 00
Oranges, Jamaicas	5 50 6 00
" Floridas	2 60 3 00
" Valencias	4 00 4 50

DOMESTIC.

Apples, Dried, per lb	0 04 0 04½
do Evaporated	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans per can	2 00
" " Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09¼
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona	13	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary	28	30
Brazil	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases		
" Marbots	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" mixed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	
Orange, "	
Citron "	

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts.	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

BOTOFOTOPETO.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11½
COUNTRY		
Eggs, fresh, per doz		0 17
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 42	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 07½
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10	0 11
Rolls		0 08½
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09½	0 09¾
Hogs	5 00	5 40
Tallow, refined, per lb	0 05	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "		18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4¾
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅜
Bright Yellow	4¼
Medium "	4⅛
Brown	3⅞
Raw	

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2⅛
M	2⅛	2¼
B	2¼	2⅜
V.B	2⅜	2½
E. V. B.	2⅝	2⅝
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" " in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
¼ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per b
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

KINGSFORD'S OSWEGO .·. STARCH.

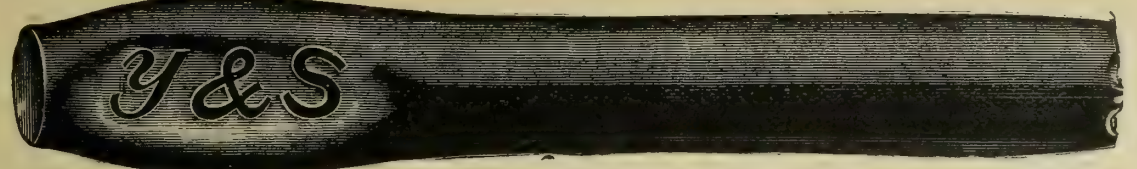
"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .·. Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGERS, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement? BROOKLYN, NEW YORK.

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04¾
Defiance	0 04½
Toronto 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars.	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

per box

5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

10 dy. to 60 dy	2 40
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy C.P.	3 95 4 00
3 dy A.P	3 45 3 50

HORSE NAILS:
"C" 60 and 5 to 60 and 10 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 40 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½
Sisal	0 09½
New Zealand	0 08¾

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap 04¾ 05
" Screw, hook & strap. 03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5¼ 5½
No. 1 "	5
No. 2 "	4¾
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 54 0 55

LINSEED OIL per gal, raw 0 57 0 58
Boiled, per gal. 0 60 0 61

GLUE: Common. per lb 0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	$0 15
Canadian	0 18
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 10 0 11
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 26
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 6
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25
" select, per gallon	1 50
Pickerel per lb	0 06
Pike do	0 05
White fish do	0 07½
Manitoba White fish do	0 08
Salmon Trout do	0 07 0 08
Lake herring do	0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50 5 75
Shore herring "	5 00
Salmon trout, per ½ bbl	4 25 4 50

Dried Fish:

Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08

Smoked Fish:

Finnan Haddies per lb	0 07
Bloaters per box	1 00 2 25
Digby herring "	15

Sea Fish:

Haddock per lb	0 05½
Cod "	0 08
B.C. salmon "	0 13

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

The Circulation of this paper has increased one-third in the past three months.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

TO MERCHANTS.

My Special Teas:

Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.

Are excellent values to retail at 50 cents per pound. **SEND FOR SAMPLES.**

MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the

COMBINATION.

JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,
LIMITED.
WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

McWilliam & Everist,

Have on hand for Holiday Trade :

Three cars Ripe Florida Oranges, all sizes, Two cars Valencia Oranges. Also full line of Lemons, Dates, Nuts, Figs, Grapes, California Evaporated Fruits, Bananas, Pine Apples, etc.

Prices as low as any House in the Trade.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Fxtracts, Etc.

Our aim is to cultivate and increase the demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Another Car D. R. Northy's FANCY PACKED FLORIDA ORANGES just arrived. If you see this Stock, you will use no others. Every Box Guaranteed.

IN STOCK.—Car Fancy Messina Lemons; Almeria Grapes, Nuts, Spanish Onions, California Dried Fruits, etc.

J Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References : Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST, Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following :

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East, TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES : Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director — J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

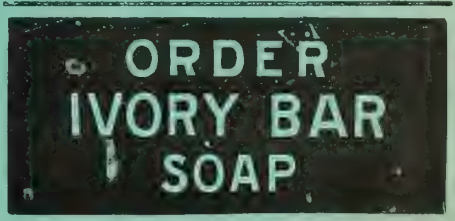
The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2 00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c



TORONTO SALT WORKS,

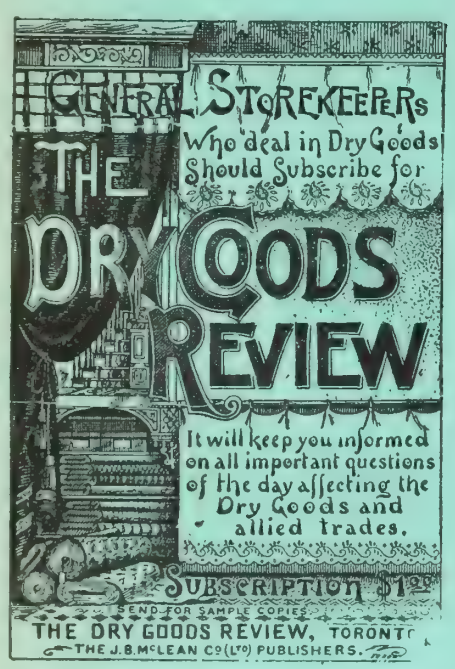
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



BUY ONLY THE BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Grocers' Slicing Machine.

IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. No waste material.

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

Price $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, JANUARY 15, 1892. No. 3

Registered.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1841

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

FOR PEARLEY TEETH.

TRY SOMERVILLE'S Mexican Fruit **CHEWING GUM.**

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,

MANUFACTURERS.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JANUARY 15, 1892. No. 3

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

There are some people who appear to believe that a great change will be wrought in the distributing system of the country by the Patrons of Industry. They have the idea that the mediators between the producer and the consumer will be abolished or reduced in number, and that the primary source of supply will be brought into closer relation with the ultimate demand. Such an opinion of the results of the present agitation to do away with profits is unwarranted. The agitation in question has no constructive object; all that its supporters now aim at is to destroy. They would destroy nine-tenths of the machinery of trade without a thought of the conditions that would be brought upon trade by such a step. They would be entirely unprepared to replace the present distributive apparatus, for the simple reason that they have not given thought to the matter, for if they had given thought to the matter they would leave well enough alone. A system cannot be founded in mere greed, and greed is the sole basis of the movement. In all times there have been large numbers of people who begrudge the living the trader makes. But these people could not devise a system of distribution that would take the place of what we have to-day. The really thinking part of the community have nothing to do with the advocates of reforms that aim at the extinction of the trader. As we said before, the profits of the trade are looked upon by the covetous eyes of the merely greedy, and appeals to that grudging sentiment are frequently and successfully made by sharpers. A month or so ago in this city some adventurers started a consumers' association. They fleeced a few of the natural enemies of the traders and then retired. Their victims are the laughing stock of local retailers to-day.

* * *

Do the Patrons of Industry ever look at any other function of the retailer but that which enables him to make a living out of his business? They evidently do not. The work that traders have done is easily contemplated, but there is a disinclination or an inability to regard the traders and that work as cause and effect. We have foreign markets to-day, we have a practically assured outlet for the produce raised by the farmer, we have normal prices, and we would not have had these things in anything like the same degree if merchants had not existed in the proportion in which we have had them. If there had not been enterprise and capital to hold what the producer raised and distribute what the consumer wanted, our condition as a people would have been a very crude one now. How is the single and isolated farmer going to dispose of his grain to single and isolated consumers thousands of miles away? The big operations that have been rendered possible by a mercantile system could not be transacted if the Patrons flourished everywhere and there were no independent traders. For business to be possible upon anything like ideal lines it is necessary that there shall be a body of capital not engaged in production. Distribution is a distinct operation, and it is necessary that it be distinct, as without it the functions of production, and the resources of consumption would not be developed as they are to-day. Distribution has created a market in many cases where mere production could not. The merchants have helped to make the fields of the farmers profitable to them, because the local merchants are part of the distributive system through which the farmers' products find their way to distant consumers. Even the man who sells future wheat when he has not a bushel in possession or under contract, benefits the farmer, for his enterprise is a vehicle of business between the farmer and somebody else. The immense part played by the merchants in building up the commerce which figures up so high in our export and import returns, ought to be thought of when the Patrons suggest that the capital of the merchants shall not be free to expand or shrink under the unfettered direction of the merchant.

* * *

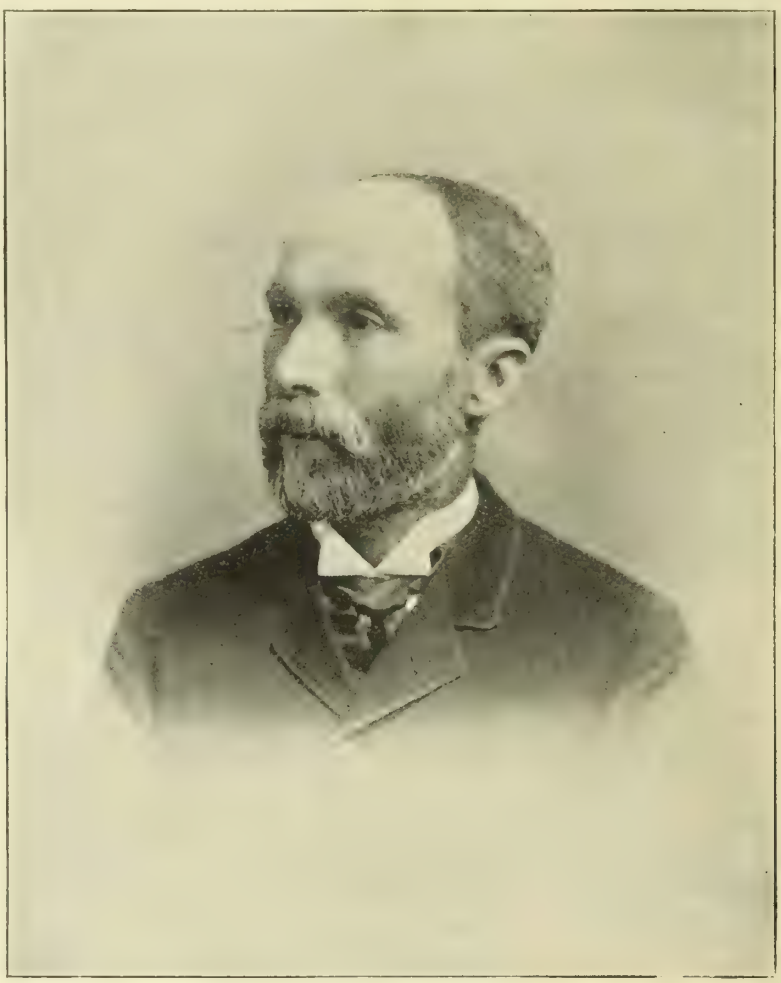
If the Patrons succeed in grafting their organization for a year or two upon the social system of the country, they will begin to realize how helpless they are. They will perceive that the mechanism of trade is a necessary thing even for the accomplishment of their own selfish ends. Already there are symptoms of a reactionary movement upon the dial of progress in districts where the Patrons have obtained a foothold. The movement to do away with toll gates and market fees, that has in recent years been gaining ground in the growing towns and cities, has been arrested wherever the Patrons are strong. This movement has had for its enlightened object the freeing of trade from all local restrictions, that business may be facilitated between the farmers and the city and town people. But in Hamilton, for instance, the disposition among business men to unite to get these municipal taxes thrown off has been chilled by the growth of a Patron sentiment in the surrounding country. Merchants do not feel like exerting themselves for the enfranchisement of trade that is going to only one or two of their number. This is one evidence of the way the Patrons will help along progress. There will be plenty of evidence in actual decay if the Patrons once become supreme.

MEN OF THE TIMES.

MR. J. C. ROSE.

On his bold visage middle age
Had lightly pressed its signet sage.
—SCOTT.

It is interesting and instructive to analyze any instance of great success. The men who have the force to harness Opportunity and press it into the service of their fortunes are the ones whose biographies best serve the cause of progress. There are numberless people in very good commercial positions, the story of whose life would have little moral bearing to make it worth publishing for anybody. Such have simply kept unimproved and unfruitful the talent they were given at the outset. It is those whose power to be useful has been multiplied by their own good husbandry that are entitled to be held up as examples for those who are yet at the foot of the ladder. The child of fortune is a less common phenomenon than many people—particularly disappointed or unsuccessful people—think. We are all given a chance to rough-hew our destiny, no matter though our ends are shaped for us. Ability there must be in the majority of cases where there is success. It is because the perception of true ability is perhaps as rare as ability itself, that there is a popular tendency to assign the credit for this or that man's success to chance, and not to ability. It often requires exceptional ability to avail oneself fully of chance.



MR. J. C. ROSE.

Mr. J. C. Rose is a business man whose career exemplifies the value of a good fundamental basis in character and training as the groundwork of success. Mr. Rose is a member of the firm Caverhill, Rose, Hughes & Co., wholesale grocers, Montreal. He is an Englishman, having been born in the year 1845, at Swalefield House, Yorkshire. Only in the matter of birth may Mr. Rose be regarded as an Englishman, for he was reared from childhood, educated and all but trained in this country. He was only three years old when his parents left the old country and came to Canada. He has been immersed in Canadian mercantile activities from his youth up. His family chose Hamilton as their place of residence when they first came to the country, but shortly afterwards moved to Toronto. When Mr. Rose was 16 years old, his uncle—a Mr. Collet—who carried on a grocery business in Northallerton, Yorkshire, offered to give the youth a start in life by bringing him up to the trade. This opportunity was accepted, the young man returned to his native land and entered into a five years' apprenticeship in the store of his uncle. The uncle turned out to be a strict employer, not an indulgent relative. The apprenticeship had nothing nominal about it; the young learner had to render hard end exact service. The motto that was to be most respected in that shop was, "Learn first to do a thing well, next to do it quickly." Thoroughness and despatch were well ingrained into the habits of the apprentice, and he owes much to the severe principles inculcated and practised in his uncle's grocery. It would be a great thing for the Canadian grocery trade if it had more men who were trained in the school that Mr. Rose was. The position of that trade to-day would be much more satisfactory than it is. The apprentice system produced few carpet-knights of trade, and it is the worse for trade that the excellences of that system had to be let go of with its drawbacks. When Mr. Rose returned to Canada he accepted a situation with James Berwick, who at that time was in the grocery business on East Market street, in this city. From Berwick's he went to Dodgson, Shields & Co.—afterwards James Shields & Co.—in whose retail department he worked for two years. From there he graduated to the wholesale department of the same grocery house. In this connection he began his career as a traveller, taking the ground north and west of Toronto. In 1876 he entered the employment of Mr. J. C. Fitch, then in the stand now occupied by Messrs. Davidson & Hay, in this city. After being in this position for some time an opening presented itself upon the travelling staff of Messrs. James Turner & Co., wholesale grocers, Hamilton. His ability was so clearly demonstrated in this situation that he was offered a partnership in the branch of that firm's business which in 1881 was started in Montreal. This opportunity was embraced, and the Montreal offshoot started under the style Turner, Rose & Co., Mr. Rose's duties being to do the buying and to look after the travellers. In time the branch developed into an independent house, doing an immense business. Last summer the fusion of this firm with that of Caverhill, Hughes & Co., also of Montreal, combined the assemblage of business talent and financial strength that is now flourishing under the style Caverhill, Rose, Hughes & Co. Since these two houses have gone double the trade that has flowed through their joint connections has been a huge one and is still growing. In both Ontario and Quebec, as well as in remoter provinces, they have built up a strong business upon their reputation as honorable traders and upon the strength of personal relations with the trade, relations established while on the road by Mr. Rose and Mr. Hughes. The range of distribution covered by this firm extends from Halifax to Winnipeg. A practical man knows what value to place on travellers, and Mr. Rose makes it a point to select the very best men to be got hold of. He is successful in getting good men. He studies carefully the requirements of the trade and is a hard worker. These are elements of success in themselves, which are not incapable of supporting the biggest superstructure of achievement that a man can rear.

RECUSANT TRAVELLERS.

It is reported that the provisions recently adopted by the Guild to ensure the observance of the sugar agreement are not found easy of application. This may be owing to mere tardiness or it may be owing to contumaciousness. The oath, it appears, has not been administered to travellers of some of the houses. In one or two individual cases the cause is alleged to be conscientious scruples. Whatever it is, it is at all events a temporary obstacle to the adoption of a boiler-plated arrangement. If it turns out to be a permanent obstacle, it will show that the houses who employ the recusants think more of their travellers than they do of the Guild, or think more of the liberty the travellers stand out for than they do of the Guild. It is possible that a traveller may object on principle to binding himself by an oath to observe certain restrictions as to price. It is very probable, also, that such a traveller, being a man with convictions and having the courage of them, is a faithful and valued employe whom his firm would be unwilling to part with. There may be also an alternative and probably collateral reason for the deadlock, in the fact that the principals covertly oppose the new arrangement through their travellers while openly acquiescing in it. This would be unworthy of any candid house.

Whatever is the real cause of the difficulty the nominal cause is the objection the travellers have to taking the affidavit. This might have been foreseen. The travellers are entitled to consideration. They have principles and they have influence, and probably enough of both to prevent the establishment of the new order. In some cases also they can be used as the scapegoat, made to bear the responsibility of a hitch which practically nullifies the arrangement, but in those cases they will not lose their position. It is noticeable that loyalty to the Guild on the part of the house, on the one hand, and loyalty to liberty of action on the part of the traveller, on the other hand, have not led to any travellers being discharged. The new arrangement is unable to rouse a sufficient fervor of fidelity in the breasts of some who have approved it. If it were, there would be no need for it, but opposition must be expected from those it was intended to bridle.

It is unfortunate that the retail trade can not have some assurance that there is no inequality in the way they are treated by the wholesalers. An agreement upon any line that is notoriously cut is a good thing for the retailer, but open prices are a long way better than an agreement that is but a mockery. Though the Guild has been in existence for some years, and though its members appear to be a unit in everything but prices they are pledged to agree upon, it is nevertheless a fact that favors have been dispensed in violation of other cardinal principles professed by it. Nothing appeared to be more rigid than the terms relating to time and discounts, and favored buyers have been exempted from the letter and spirit of both. There has been a latitude of liberty exercised in these matters that cannot but perplex, when it is considered that the strongest restraints of honor are supposed to hold a man from taking any liberty.

EARLY CLOSING IN HALIFAX.

The Halifax Retail Grocers' Association evidently believes that an evil, to be got rid of, must be encountered with more than a formal resolution. Unanimous resolutions have been launched at a great many of the abuses and annoyances of the trade, but these utterances are innocuous, if not supported by energetic action. The Halifax grocers concluded that late hours were a waste of time and bodily strength. They passed a resolution condemning them and then began a vigorous campaign to abolish them. They have met with the reasonable success that goes to those who really try. At a meeting of the Halifax Retail Grocers' Association, held on Nov. 2nd, the following resolution was adopted: That a committee be appointed to ascertain and report at the next monthly meeting what number of retail grocers and other retailers in the city will approve of closing their respective places of business at 8 p.m. on all evenings excepting Fridays and Saturdays, commencing on January 1st, 1892. Thus time was taken by the forelock. The year 1892 was desired to be one of limited hours of service, and preparations were commenced as early as the first of November for beginning it right. The issue of this seasonable care was encouraging. The whole ground was thoroughly beaten by canvassers for signatures to the early closing agreement, and when the new year opened 49 grocers and 134 other retail merchants had agreed to close at 8 o'clock on all evenings except Fridays and Saturdays throughout 1892.

The departure was approved by the public, many of the leading consumers co-operating with the traders, the former promising to abstain from shopping after the hour named as the closing one, so that those who remain open will not be encouraged to continue doing so. The Trade and Labor Council of Halifax gave its support to the movement by the following resolution :

"Whereas, a committee from the Retail Grocers' Association has for some time been endeavoring to have the different establishments in the city to close at 8 o'clock on all evenings except Friday and Saturday, by so doing giving themselves and employes a better chance for exercise and rest, instead of being compelled to remain in the stores for 12 or 14 hours a day to serve customers, whose goods could be ordered before 8 o'clock ;

Therefore be it resolved, that the members of this Trade and Labor Council, representing the different trade and labor associations, request their members at their next meetings to instruct their wives, mothers and sisters to purchase their household necessaries during the day and before the hour of 8 o'clock in the evenings from the stores where the proprietors have signed a petition to close, and pass the doors of those who are opened after that hour, thus preventing their employes from enjoying the privileges of shorter hours of labor that we now so beneficially enjoy ; and that the secretary of the council be instructed to write the different associations to the above effect.

The success of the appeal to the retailers of the city may have been due in some measure to the moderation of it. The Grocers' Association did not ask much. It made the hour of closing 8 o'clock, which instead of being an early closing hour is really a compromise between the early and late closing trader. It was very well to start out with an accommodation, as, that would be more likely to catch extremists on both sides and would be certain to secure all moderate men. This would be a good means of introducing a greater measure of the same principle at some later date, as once an experience of even an imperfect early closing agreement was had, there would be a disposition to try an earlier hour afterwards. If there was a little more of the zeal as well as of the diplomacy of the Halifax grocers shown in other cities there would be a more general prevalence of early closing.

A NEW NAIL LIST.

The general store trade will be interested in the change that has recently been made in the prices of nails. The manufacturers have formed a combine upon very strong lines, and agreed to adopt the American list as the form in which we quote. Prices had been cut to a ruinously low figure for the past year, during the greater part of which the makers were apart, their former combine having dissolved. The following is the present list for cut nails :

(1.) EITHER CANADA OR AMERICAN PATTERN.

Basis—50 to 60 dy.	nails,	$2 30.
40 dy.	"	5c. more.
30 dy.	"	10c. "
20, 16 & 12 dy.	"	15c. "
10 dy.	"	20c. "
8 & 9 dy.	"	25c. "
6 & 7 dy.	"	40c. "
5 dy.	"	60c. "

(2.) AMERICAN PATTERN ONLY.

4 dy.	nails (shingle),	60c. more.
3 dy "	(lath),	$1.00 "

(3.) CANADA PATTERN ONLY.

4 dy.	nails (shingle),	50c. more.
3 dy. "	(lath),	90c. "

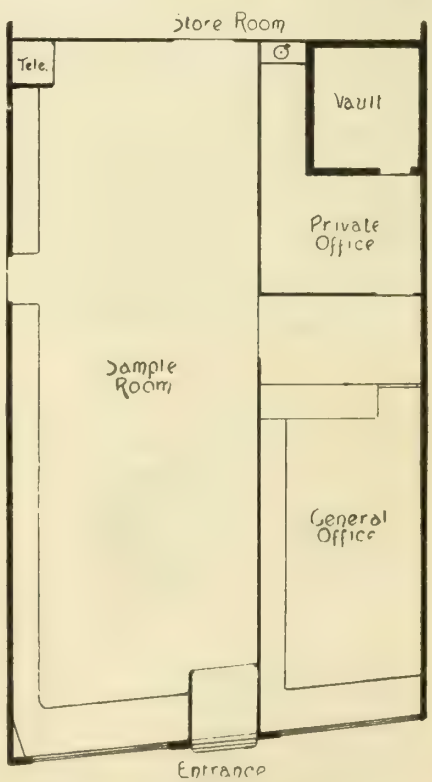
Steel nails are to be quoted from a basis 10c. higher, that is from $2.40, the additions for the various sizes being the same as those above.

MESSRS. T. KINNEAR & CO'S NEW WAREHOUSE.

In its new quarters at No. 49 Front St. east, the business of Messrs. T. Kinnear & Co., wholesale grocers, is now completely domiciled. An air of peace and faultless order, giving no hint of the turmoil of moving and settling or the hurly-burly of the annual stock-taking, pervades the premises. The whole effect is well calculated to invite notice, and the time is opportune for it to receive some notice from THE GROCER. For eleven years T. Kinnear & Co. carried on business one door west of where they are now. They would probably have been at No. 47 yet if they had not been crowded out of it by the sheer expansion of their trade. For the past two years the need of a larger stage for their extensive operations was manifest to them, and they were on the look-out for a suitable building. No. 49 became vacant, six months ago they bought it, and now they are occupying it.

The new premises are spacious. They have a frontage of 36½ feet and they run back 181 feet and are four storeys high in the main part. They are also conveniently situated. Fronting the principal commercial street of the city, they are backed by a wood-paved lane of ample width for handling freight easily. The disposition of the space and the equipment of the interior are on a par with the commodiousness and convenient location of the premises. Two doors open upon Front St., one into the sample room, the other into a wide corridor, whose whole length is traversed by a truck-track running into the warehouse. This makes an exceedingly convenient front outlet or inlet for freight, and shipping is facilitated by an extension that brings the track to the verge of the pavement level with the dray. To the right of this passage into the shipping department are the sample room and offices. These are very tastefully appointed and laid out. The wood-work is beautiful, the whole being finished in cherry. A feature of the sample rooms and office that strikes the attention at once, is the abundance of light that is admitted into the front rooms. The very finest plate glass forms a material portion of the partitions that separate the rooms, and a beautiful setting is given to this by the polished cherry casements. The sample room as well as the offices is elegantly furnished. The shelves in the former are surrounded by glazed work that throws further light from the corridor. In the rear of the offices are the lavatory and vault. At the back of all extends the ample storage area of the first floor. Here everything is planned for despatch and convenience. In the upper storeys everything is equally ship-shape. On those floors are the bonded ware houses, both customs and excise, though a bonded chamber is also divided off from the rest of the basement. An hydraulic hoist runs from the basement to the top floor. The offices and sample room are lighted by electricity, the remainder of the building by gas. The building is strong, spacious, well laid out, well fitted up and could have no better facilities for the handling of a large stock. Messrs. Kinnear & Co. can now handle a much larger stock, keep a larger staff and do business on a much larger scale than ever before.

INTERIOR OF SAMPLE ROOM.



PLAN OF FIRST FLOOR.

With one of the best equipped houses in the city this successful firm cannot fail to enlarge their business, which is already of dimensions creditable to its eleven years of growth. Seven travellers are kept constantly on the road and ten men are employed inside. The firm keep their own teams to do their city business and customers can always depend on prompt delivery. The business is personally supervised by Mr. Kinnear himself, who has had twenty years of experience in the trade, as retailer traveller, and wholesaler. He is in a position therefore to know the wants of the trade, to whom he extends an invitation to visit him in his new premises.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment
—OF—
Standard Packs.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,

Mackerel Kitts, 1s and 3s, Codfish Whole, Boned and Skinned,

Munn's Best Boneless, Genuine Digby Chickens.

BARM YEAST

Has no equal as an early riser, a quick seller and a sharp competitor amongst its rivals.

Every Grocer should have a Box of our big **5 Cent** packages.

BARM YEAST MFG. CO.,

TELEPHONE 1920. 35 Wellington St. E., Toronto.

PRACTISE WHAT THE PATRONS PROFESS.

EDITOR CANADIAN GROCER:

SIR,—Every movement whether right or wrong, may be turned into an object lesson either to those who are participants or to those against whom it is directed. Let us then briefly note one or two lessons which the trade can learn from the Patron movement

The eagerness with which farmers embraced the organization against the trader, should teach and convince him that organization on his part is not an idle dream, but a matter of necessity and self-preservation. Let every merchant take this matter into his "most serious consideration."

Paying cash being one of the underlying principles of the movement, should not the merchant, encouraged by its success, strike out boldly to curtail credits? If farmers are so ready to join the movement they can and should be asked to practise what they preach.

I should be pleased to see the subject thoroughly handled through your valuable paper, by the trade generally.

D. WEISMILLER.

THE HALIBUT FISHERIES.

For some time past the winter quarters of the halibut have been a mystery, which many have endeavored to solve. About this time last year the B. C. Deep Sea Fishing Company sent out a vessel, but were unsuccessful in discovering the haunts of this toothsome fish. This year the B. C. Fishing and Trading Company have been fishing regularly, but about three weeks ago the halibut disappeared and they have been unable to trace them. On Tuesday evening the steamer Eliza Edwards left this port to endeavor to trace the fish, and she may probably be more successful, being an excellent sea boat with sufficient strength to withstand the storms of the North Pacific Ocean. It is supposed that the halibut remain during the winter in the coves of the Queen Charlotte Islands and in the northern inlets of British Columbia. The steamer is provisioned for one month and will probably stay out that period, and efforts will be made to discover the breeding grounds of the fish. Her owners have gone to considerable expense in fitting her out, and she has all the necessary appliances for fishing in deep waters. The demand for this fish in eastern Canada and the United States has largely increased of late, and with the splendid facilities for shipment offered by the Canadian Pacific Railway Company, it should become one of the chief industries of Vancouver when once the waters frequented by the fish are discovered. As this is a matter which is of the most vital importance to the whole Province, the Government would do well to take the matter up, and in all probability representations to this effect will be made shortly —B.C., Commerce.

AN IDEAL BUSINESS MAN.

A business man is a vision of every day, but among those that we meet so frequently there are so few of the really succestful ones that one is tempted to remark, we need some pattern from which to model our future business men. Now let me tell you of my ideal business man :

You may imagine his, one of any of the firm faces which, while including the possibility of expressing kindness and even joviality, positively excludes from its expression all semblance to harshness.

His dress may be plain without being gaudy ; rich without being extravagant ; but let there be a nicety pervading his apparel, from his hat to the gloss of his boots.

We will now enter his office and observe him at his work. The furniture must be in order ; and, however plain, the fittings of the office must be neat. As he enters let us notice that each clerk pays him a dutiful homage, with a pleased expression, and goes on with his work with an attention secured through love of the work. This will denote that kindness and deference have been used in dealing with his inferiors.

He is honest, truthful, prompt, systematic, attentive to small things, punctual in payment, firm in collection (but willing, if needs be, to tide a friend over) orderly, polite, watchful, slow to decide, but quick to act, never narrow or inconsiderate.

Honesty he feels is the basis upon which all true business must stand. Upon his neighbor's honesty he depends (without trusting to it) as well as his neighbor relies upon his honesty. Truthfulness, that essence of honesty, which precedes the exchange of money or goods, is of absolute necessity to proper transaction of business. What he agrees to do he feels he must do, and in order to be faithful in this matter he must have a certain system which will not admit of the omission of a single act, backed up by his word, or that of his neighbor.

Upon this thorough basis of honesty, truthfulness, system, he builds his sympathies for his friends in business.

Kindness he knows to be what he loves best. Kindness draws kindness, which is love, which is sympathy. As he feels, he admits that others may feel ; and does unto no man what he would not have done unto him.

These things he carries out himself and exacts in others because he knows them to be right.

But because he is just, honest, etc., he does not admit that all men are so. Without being narrow, his idea of system prompts him to require that all business transactions should be done in a business-like manner, namely : that there be no loop holes which the dishonest may seize to do him injustice.

We have said that he is slow to decide. We do not mean that he should allow golden opportunities to pass ; but, that applying the learning of these essential elements of successful business in their relation to transaction, requires time ; and, arrived at his decision, he acts with a promptitude urged by the security of his position.

Any of these mentioned above could be dwelt upon at great length by entering into detail ; but it is not our idea to tell you in detail what the ideal business man is, but to place before the reader those elements which he will admit to be essential. He may add unto these, but will withhold none of them. Nor do we claim that through these means the business man will acquire great wealth, but to effect this, he will accomplish the great aim of a true business man, namely : to float to the end of his life with a name untarnished, and friends on all sides who will refer to the old sign with pleasure and unbroken faith.—Max in Kingston Kicker.

PRACTICAL WINDOW DRESSING.

"Nearly 300 Ways to Dress Show Windows" is a work that ought to do a great deal of good. It has a wide scope of usefulness, and the matter of the book shows that its author is conscious of the extent of the field that is yet to be covered by clear and tasteful ideas on the subject of window dressing. The importance of such a work in a shopkeeper's education cannot but be very great. The work is liberally illustrated, the letter-press is very full and plain in its hints, and there is no stereotyped device in the 236 pages of the book. The trade should have it. It is published by Harry Harman, window dresser and decorator, P. O. Box 113, Louisville, Ky.

The vest pocket silicate slate which the Monetary Times sends out as a souvenir of the 25th year of its publication is a handsome and serviceable memento of the occasion. It is just the thing for a business man, who seldom charges his pocket note-book with more than a transient entry, and for whom on that account a folio is as good as a hundred pages. The slate is in fact better, as it reminds a man, as well, that he must either record in a more permanent medium or otherwise dispose of the matter noted, for the space must be cleared for new items. Important things are apt to be submerged in a lot of leaves when noted in a voluminous book. On the inside surfaces of the cover are a few Don'ts that a business man cannot too often look over. We thank our contemporary for including us in the list of those to whom the Souvenir is sent.

TEAS

H. P. ECKARDT & CO.,

Wholesale Grocers and Importers of Teas, TORONTO.

GREETING To Our Business Friends.

Thankful for past favors and hopeful for the future, we greet you at the close of 1891, and wish you a Happy New Year.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate;
Cowan's Chocolate Icing;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

500 CASES!!!

ATLAS BRAND PREPARED BOSNIA PRUNES

--CROP 1891,--

To arrive in the first days of January 1892.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade:

1800 packages Japan Tea.
700 do Black do
700 do Green do

Comprising all grades and qualities.

Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

TORONTO RETAIL GROCERS' ASSOCIATION.

The first meeting for the new year, of the Toronto Retail Grocers' Association was held on Monday night, in the Association's rooms in Richmond Hall. The following members assembled : Messrs. Booth, Clark, Mills, White, Gibson, Butcher, McCulloch, Johnson, Lindsey, Barron, Saunders, Radcliffe, Sykes, Westren, Sinclair, Stewart, and Mulqueen.

The chair was taken by President Booth, and the proceedings opened at 5 minutes to 9 o'clock.

Mr. Mills, secretary pro tem., read the minutes of last meeting, which, upon the motion of Mr. Clark, seconded by Mr. Gibson, were confirmed.

The officers' roll-call found the Treasurer, and Mr. Roberts, and Mr. Westren, members of the Executive Committee, absent. Mr. Westren came in a little later.

REPORT OF THE EXECUTIVE.

The acting secretary read the report of the Executive Committee upon the appointment of a secretary. The report recommended that the position be kept open till the evening of the present meeting, that the salary be $100, that 50 per cent of the membership fees collected from any excess over 90 members go to the secretary, that the salary be paid quarterly, that the secretary's dismissal be at the option of the Association at the end of any quarter, that he visit the members every quarter, that he render an account of all fees received at the end of every month, and amount of such fees in arrears.

This report was received, and upon the motion of Mr. Clark, seconded by Mr. McCulloch, the discussion of it was postponed till a later stage of the proceedings, in order to give any person who might be late in arriving a chance to join in it.

THE AT HOME REPORT.

Mr. Mills presented the report of the At Home committee. It had met on the 5th inst. It recommended that the At Home be held in Webb's parlors on the evening of the 28th inst., that the price of double tickets be $1.75, extra ladies' tickets 60c., and assigned committees their duties by the following arrangement : Printing—Mr. Mills ; Music—Messrs. Gibson, Mulqueen, Stewart, Westren ; Refreshments—Mr. Gibson ; Concert programme—Messrs. Barron, Booth, and McCulloch. The limit of outlay for music was fixed at $25, for the concert $50. The issue of complimentary tickets was recommended to be restricted to the Mayor, THE GROCER, the Merchant, the President and Secretary of the City Travellers' Association, and the same officers of the Bakers' Association. The number of tickets recommended to be printed is the same as was printed last year.

It was moved by Mr. Clark, seconded by Mr. Mills, that this report be adopted, and that tickets be given to members for sale. - Carried.

COMMUNICATIONS.

The secretary had answered one or two communications relative to inquiries for information to start associations outside.

A letter from Stratford asking what course should be taken with tea peddlers, who paid no license, was also reported as answered.

ACCOUNTS.

Some small accounts due for printing Christmas notices of the association's intention to give no presents, were brought in, as also one for printing notices of this meeting They were passed and ordered to be paid.

THE SECRETARYSHIP.

Upon motion of Mr. Clark, seconded by Mr. Sinclair, the report relating to the secretaryship was adopted.

Applications were read, first, from R. M. Corrie, 137 Gerrard street east, who stated that he covered the city in his travels every week ; second, from Arthur Jones, of Jones & Westren. Mr. Mills explained that he had a verbal intimation from Mr. Thackray that he would be willing to serve again. Mr. Corrie, it was stated, travelled for D. Williams & Co.

Mr. Barron moved that Mr. Jones be secretary. This was seconded by Mr. Radcliffe.

Mr. Johnson, seconded by Mr. Butcher, moved in amendment that Mr. Thackray receive the appointment.

Mr. Gibson moved in amendment to the amendment that Mr. Corrie be the man. This was seconded by Mr. Saunders.

Mr. Radcliffe felt that no commercial traveller should be appointed. It gave one traveller a pull over the rest of the travellers.

A ballot was taken, which resulted in the election of Mr. Corrie by a vote of 11 against 6, a second ballot being necessitated, as no one had a majority of all the votes in the first, Mr. Thackray's name dropping out on the first.

Upon the motion of Mr. Barron, seconded by Mr. Johnson, the election was made unanimous.

Mr. Gibson offered himself as bondsman for the new secretary for whatever amount might be required.

Mr. Clark moved that Mr. Corrie be notified of his election, and that the Executive Committee consider what bonds he shall give. Mr. Barron seconded, and the resolution was passed.

THE CONVENTION QUESTIONS.

The sixteen questions drafted at the meeting of the delegates held here in the fall were distributed among the members. The discussion began upon the first question :

What is the feeling of your Association on the time terms as last put in force by the Wholesale Grocers' Guild.

Mr. Gibson considered it a great injustice to cut down the time from 60 to 30 days on sugar and to reduce the time for cash discount to 10 days. He approved the change from 4 to 3 months on general groceries. Four months he believed to be too long, it tended to encumber a man with dead stock if the time between purchase and payment were unduly long. A trader can better meet his payments if but reasonable time is given. On the four months time a grocer very commonly bought twice as much tea as he wanted, so that when payment was due he had not realized upon all the stock. Of course tea can still be bought on four months time, but it is not what can be done, but what is prescribed that the Association had to consider. The wholesale houses do not get the big orders they used to get ; their business is now a matter of supplying parcels to keep stocks sorted up, so that the effect of the terms is hard on the wholesalers themselves. So far as the letter of the time terms was concerned, he knew it was not strictly observed, as supply stores, maintained by wholesale houses, had been allowed renewals at a less rate of interest than if they were under a chattel mortgage. The terms were in this way hardest on the cash buyer.

The question as to whether the terms were always literally carried out led to an informal vote, not called from the chair, in which but one man stood up to answer No to the question, How many grocers present have received no favors from the Guild, in violation of professed Guild principles ?

Upon the motion of Mr. Clark, seconded by Mr. Johnson, the following answer was returned to the first question : We believe the Guild's time terms to be detrimental to trade.

Question 2 then came up for consideration, It asked, What is the feeling of your Association as to the sliding scale of prices on quantities of starches, sugar, and various other goods as enforced by the Guild ?

Mr. Gibson moved that the following answer be made : The limit to obtain the extra ⅛c. per lb. on granulated sugar should be 5 barrels instead of 15 barrels ; that 20 boxes of starch instead of 50 should be made the basis on which the 5 per cent trade discount is given. Mr. Western seconded.

Speaking to the motion, Mr. Gibson said that in the present money stringency it was unfair to oblige a man to take 15 barrels in order to obtain the extra ⅛c. It was difficult to get a hold of enough money to get the advantage conceded with quantities. Also he did not believe in loading any man down with starch. Twenty boxes ought to be the outside quantity.

The motion was carried.

Mr. Radcliffe thought the present discussion a very good occasion to recall to mind that a resolution had been passed some time ago, binding the association to buy but one make of sugar. He thought that resolution should be strictly carried out. The association should declare its purpose to buy only the best sugar.

Mr. Butcher supposed that the resolution referred to was being carried out. He had

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

TO GROCERS.

SIMCOE CANNING COY'S
Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

GROCERS MAKE MONEY BY SELLING THE
EMPIRE
BAKING
POWDER.
Purity and Strength combined.
ELLIS & KEIGHLEY,
TORONTO

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

TO THE TRADE
—IN—
Canned Goods.
We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

The Circulation of this paper has increased one-third in the past three months.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

FRY'S COCOA.

EMPIRE TOBACCO COMPANY'S COLUMN

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

always acted upon it except during the summer, when sugar of any kind was very hard to get.

Mr. Mills said the sugar resolution had been virtually suspended in summer, owing to the great shortage in the supply. But he believed that the granulated of the St. Lawrence refinery should be used solely, as by confining themselves to trade in that sugar the grocers could raise the standard of quality, which had been going down very perceptibly lately. The quality can be kept up, if the monopoly can not be broken,by an agreement among the grocers to use only the best, viz., the granulated of the St. Lawrence refinery. At present, the refiners feel that the trade must take what is given them.

Mr. Barron would revive the resolution, and have each member pledge himself to use only St. Lawrence granulated when it is possible to get it.

Mr. Gibson said that yellow sugar should be included in the resolution. Redpath's yellow he declared was at the bottom of the barrels, like tutti frutti chewing gum. Loss was suffered in handling it, especially if weighed out by juniors, as it would stick to the scales, and stick to the barrels, so that fully one and a half per cent. of it was lost.

Mr. Mills, experience of Redpath's sugar was not more satisfactory than Mr. Gibsons.

The discussion of the questions was then proceeded with. The third question, Would you be in favor of the following terms on sugars and syrups: 45 days, with 1½ per cent. discount for cash in 15 days, all other goods 3 months, with 3 per cent. discount for cash in 15 days?

Upon the motion of Mr. Clark, seconded by Mr. Barron, the answer returned to this question was Yes.

As the hour was late, as a meeting of the At Home committee was to be held after the adjournment of this, as the discussion of the questions so far had proceeded very slowly, and as it was deemed advisable not to go too hurriedly through the rest of them, it was moved by Mr. Clark, seconded by Mr. Radcliffe, that the further consideration of the questions be postponed till the next meeting. Carried.

THE SUGAR RESOLUTION.

The question of committing the Association to a particular make of granulated sugar was then returned to. After some further discussion, wherein it was shown that the difference between the resolution some months ago adopted upon this matter and the resolution now in view was, that the former was calculated to break the monoply while the present sought to raise the standard of quality, the following, moved by Mr. Barron, seconded by Mr. Radcliffe, was passed:

Inasmuch as under the present Guild combination some of the refiners are manufacturing granulated sugar of inferior quality; in order to mark our disapproval of this we hereby recommend members of the Association and the grocery trade, to support the St. Lawrence sugar refinery only, as in our estimation its sugars are the best on the market at the present time.

Mr. Radcliffe said the refineries would fill an order from any retailer at the prices charged by the wholesalers.

The meeting then adjourned.

THE AT HOME COMMITTEE.

The At Home Committee then assembled, with Vice-President Clark in the chair. The reports of the various sub-committees were presented, showing progress in printing, arrangements for refreshments, music, etc. The concert programme was referred back to the sub-committee in charge of it, which has under consideration an offer from Mr. R. L. Corrie to put a programme on.

Messrs. Gibson, Butcher and Barron were named a committee to wait on the wholesale trade with tickets for the At Home.

The committee then adjourned.

OTTAWA LETTER.

The agitation which ended in the adoption of an early closing hour by the dry goods merchants here is now being carried on amongst retail grocers. The hour is to be 7 o'clock. We wish them success.

In your last issue you quote Judge Ross' remarks re dishonest civil servants. You approve of these remarks; so do we, and hope they will have the effect the learned judge so desires—make these people live within their means and pay their honest debts. The amount due the trading people of this city by government officials is almost incredibly large. They owe to everybody. There are many noble exceptions, but the majority are not trustworthy. You suggest going to headquarters. This course has often been tried, and almost as often failed. The employes have the ear of their superiors and they use it to their advantage. They make promises, but seldom carry them out. They also have the law to protect them and we are at their mercy.

The Ottawa Canning Co's pack of tomatoes this year was very large, and the goods are turning out to be first-class. I understand they have about 2,800 cases in stock yet.

Messrs. Baskerville & Bros' storehouse and bonded warehouse, which were destroyed by fire some time ago, have been rebuilt, and are now ready for occupation. It is a substantial two-story stone building, 200 feet long by 33 feet in width, and will be a great boon to the occupants.

POINT BLANK.

Something new in biscuit packages. The T. B. & C. Co. have discarded their yellow box, for the reason that it shows the grease and dust too readily. Their new one is very attractive.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4.50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Compare quality with any others.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
SPECIAL PRICES.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

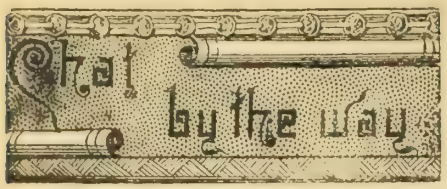
GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT



Fire has almost destroyed the town of Lachute, a thriving manufacturing centre, 60 miles from Montreal.

A fire broke out among some rags in the attic of John Eustice's grocery Hamilton on Monday. Little damage was done.

The Patrons of Industry are canvassing the riding of East Elgin to get the farmers' opinion of bringing out a candidate for the House of Commons in the coming election.

A fire on Wednesday in Thorold, Ont., destroyed John Cloy's grocery store. His loss on the building was $8,000 insured for $4,000; loss on stock $7,000, insured for $3,000. Two neighboring stores were destroyed.

At a largely attended meeting of the Montreal Grocers' Association, held in the Mechanics' institute one night last week it was decided to hold a grand drive, sometime between the 1st and 15th of February. Details were left to a committee to look after, who will fix the date and arrange the route and rendezvous.

One of Leamington's business men left nearly $1,000 under his pillow at the Luck House, where it was found by one of the chambermaids, a Miss Hastings, who gave it to her employer. The owner in the meantime had missed it, and wired to Mr. Luck. When he got it he said "Thank you" to the honest girl.

The Retail Grocers' Association of Hamilton have elected the following officers: John Ronan, president; B. Winnifreth, first vice-president; H. Taylor, second vice-president; Charles Bremner, treasurer; William Harvey, secretary; executive committee, John O. Carpenter, C. H. Peebles, J. F. Kavanagh, Adam Ballentine, James Main, George Hunt and R. C. Cooper; auditors, Cyrus King and W. H. McLaren.

The employes of Eby, Blain & Co. have been organized by Captain Bennett into a hockey club. Already an admission of their prowess has been wrung from antagonists, but not on the ice. The Ontario Bank hockey club was challenged, accepted, but finally backed out. A victory has therefore been scored by Captain Bennett's team, a victory by default it is true, but nevertheless a glorious victory. The conquerors are now ready for all comers.

The Patrons of Industry are looking for a grocer to sell them at the usual discount in London, but so far have failed. The London grocers are a level-headed lot, and know what it costs to do business. The Patrons also called on the London Brush Mfg Co., and wanted brushes at ten per cent. advance on cost of manufacture. The average Patron does not use 50c. worth of brushes in a year, and it is not very fair to the grocer who gives him per contract goods at 12 per cent. advance, for brushes belong to a grocer's stock.

The early closing law has gone into effect in Grand Forks.

A. & L. Cameron, general merchants at Beachburg and Cobden, Ont., have assigned. The business is continued by Archibald Cameron under the style A. Cameron & Co.

Louis Wigle has been continued in the management of S. Wigle & Son, the Leamington firm which failed for over $100,000, and whose assets were sold to realize 20 cents on the dollar.

We understand that Messrs. L. Chaput, Fils & Cie., wholesale grocers, of Montreal, have secured the services of Mr. C. H. Lewis, of Belleville, who is well known to business men from Kingston to Toronto, and all through the midland district.

The successful tenderers for supplying the provincial gaol at New Westminster, B.C., Jan. 5, are as follows: Groceries, James D. Rae; meat and vegetables, W. W. Dickinson; bread, Attanasse. The tenders for fish were not accepted, as they were considered too high.

SUPPLY STORES.

It is asserted now and then that there are certain jobbers in this city (whose names I have not heard) who make it a business to set up and support in business dealers who establish themselves in neighborhoods where these jobbers do not sell to the dealers already established. I do not know how true this statement is, but there can not, on the face of matters, be very much of this sort of work done, for the reason that it would come quite soon to the knowledge of rival jobbers; and then where would the sugar agreement be? As this agreement is practically unviolated in this city, one would suppose that the practice of establishing retailers under the wing of the jobber cannot be very extensively practised. "The National Grocer" would be glad to spread before its readers any facts which are in the possession of the retail trade, and I hope that any retail grocer, knowing of such arrangements, will make it known to the writer, or to the managers of this paper. It is an established law of the trade that such practices are against the rights of the retailers, as well as against the best interests of the whole jobbing trade, and that firm which allows itself to do such things does not deserve to obtain the patronage of the retail trade. I understand that the sugar agreement, by the way, is being violated in Albany and Troy, and I presume that a good many dealers in this city would like to hear the same news of the agreement in this city. It is not unlikely that they will, by and by, but up to date it is as fervently held as the small boy holds to his first pair of boots.—Harlem in National Grocer.

MAHOMET AND THE MOUNTAIN.

With a few notable exceptions the retail grocers in our cities make but feeble efforts to capture new customers. Advertising is seldom resorted to, except that which is afforded by an attractive display of goods in the show window or by the distribution of circulars and handbills, and even these methods of reaching the public are not as generally adopted as they should be. As a consequence, the businesses of the majority of urban grocers are of very slow growth, while not a few are summarily closed out by their jobbers after a quite brief existence. Some months ago we made a suggestion that retail grocers, instead of sending their youngest and most inferior clerks out to take orders and drum up new trade, should try their own luck at that branch of the business. We urged a trial of this plan as the simplest and most effective way of extending a retail business. The other day, in a conversation with a prominent grocer in a near-by town, we learned that at least one dealer—a newly established grocer—in that place had made the experiment, and with very encouraging results. Our informant, however, had suffered severely by the enterprising and novel tactics of new-comer, and was inclined to severely condemn them. It appeared that not content with personally canvassing every house in the neighborhood of his store the recently established retailer had watched our informant's delivery wagons on their rounds, and at every residence where they delivered goods he made a point of calling and requesting a share of the people's trade. As he always took especial pains with his personal appearance, being dressed in fashionable clothing, and silk-hatted and kid gloved, besides having a very courteous and attractive manner, his request to see the lady of the house usually was acceded to, and the resulting interviews, during which a neatly engraved business card was presented and received, were generally fruitful, and the

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

lder dealer lost part of his trade. Hence iis chagrin and indignation. We recommended our friend to adopt similar tactics, and assured him that the story of Mahomet and he mountain just about fitted the cases of himself and his energetic rival. When the prophet found that the mountain wouldn't come to him, he, like a wise man, went to he mountain. As a class the grocers expect the mountain to meet them half way, and will fail rather than follow Mahomet's example.

When the absence of the proprietor from the store would jeopard the business, the work of canvassing for orders should be deputed to a skilled and sagacious employe, not the boy who is usually sent out to the houses of regular customers to book the day's orders. A good clerk could not only attend to the regular taking of orders, but also visit a certain number of non-customers' houses every day, but the best results could not be expected from an employe.

In small stores where the clerical force is limited, and only the boy can be spared to go the rounds of customers' houses daily, we suggest that on the receipt of new goods a circular describing them be prepared and distributed by the boy on his trip. This plan may bring customers to the store to examine the new invoices, but if it fails in this respect, the chances are that the boy will book some orders for the novelties.

As regards the system of personal canvassing, it is worth the grocer's while to note the manner in which the most successful peddlers of fruits and other produce make most of their sales. With, say, half a dozen grocery stores within a radius of a small fraction of a mile, and all keeping fruits for sale, a peddler of fruits will enter the neighborhood and dispose of more stock than all of the grocers together, simply because he goes right to the consumers instead of waiting for them to come to him.

THE JOBBING GROCER.

An interesting discussion has arisen as to the future of the jobbing grocer. One of the Western grocery journals asks the question boldly, "is not his field of usefulness becoming more circumscribed year by year, and is he not being reduced to a mere agent of the manufacturer? Such is the history of wholesaling or jobbing in European countries. There are no immense jobbing houses doing an enormous general distributing business in Europe as there are in the United States. The manufacturers distribute their products to the retail trade direct. They may not do so at lower prices or by cheaper methods, but they do so upon the added expense of the jobbers' profit which they, the manufacturers, use to promote their individual interests instead of paying them to the jobber to promote the general interest of hundreds of manufacturers. How soon will this occur and how long will it be before the jobber, as in European countries, is superseded by the manufacturer or converted into an immense retailer or a manufacturer's agent, no longer asserting his former autocratic control over the distributing system?"

The Merchants' "Review," on behalf of the jobbing interest, replies as follows: "Certainly there are at present no signs of decadence in the jobbing trade. During the past decade there has been a greater growth of the leading jobbing houses of the country than ever before in twice the number of years, and all indications point to a corresponding increase of the transactions of these firms in the future. The condition of the grocery trade abroad is no safe guide in predicting the course of events in the same trade in this country, and there is a greater likelihood of foreigners adopting the American system than of American jobbers following in the footsteps of the foreigners. It is true that many foreign, or rather English, retail grocers buy direct from manufacturers, but the majority are much nearer the markets than the majority of our retailers are, this country being so much larger and less thickly populated. The American jobber stands between the manufacturer and the retailer, and protects the former from loss in the event of the failure of the latter. He also breaks packages of many kinds of goods and maintains a very costly credit department. If the jobber is abolished each manufacturer will be compelled to increase his clerical and shipping force, to break packages and to make up his mind to suffer a serious annual loss through failing retailers. From the fact that some of the grocery jobbers pack a few canned goods and prepare certain other articles for the retail trade, people have been led to believe that eventually the wholesalers will in time monopolize the manufacture and packing of specialties. Such is not our opinion, however."

The President of the Wholesale Grocers' Association, Mr. G. Waldo Smith, was questioned relative to the alleged decadence of the usefulness of the jobbing grocer. Mr. Smith did not believe there was the slightest foundation for such a belief. "I discussed the subject to some extent at a recent meeting of the Retail Grocers' Association, and I can only repeat what I then said. I believe that the manufacturer, wholesale grocer and retail grocer are actually necessary to human existence in this city. It is manifestly impossible for the manufacturer to deal directly with the consumer, and supply him at his home without the aid of the retailer As it takes at least 3,000 retailers to supply one million consumers, it is equally impossible for the manufacturer to deal directly with them, as it involves too great an outlay for salesmen, collectors, bookkeepers, delivery clerks, credit clerks, horses, wagons, etc. Although it is their privilege to do it if they have the capital to establish the necessary plant, and have in addition the knowledge as manufacturer, and the ability to carry on a great distributing business. As on the average it takes but thirty wholesale grocers to reach and supply 30,000 retailers, and through them one million of consumers, and as the wholesale dealer carries in stock the goods of all manufacturers, and has accounts with all retailers, the manufacturer must depend upon the wholesaler for the distribution of his goods. As their business is organized for, and has the necessary plant for this purpose, the wholesaler can distribute the goods of a large number of manufacturers much more promptly and with much less expense than the manufacturers can do it for themselves. The great question for the consideration of the Retail Grocers' Union and the Wholesale Grocers' Association is to find some fair and just basis on which the equities between each can be adjusted so that each can receive a fair remuneration for their services rendered to the public.

"The great obstacle that stands in the way of the success of the wholesaler and retailer is found in the reckless extension of credit to irresponsible parties, and in the ruinous cutting of prices that is indulged in by those who are not willing to pursue a 'live and let live' policy.

"This is an age of associations, and I firmly believe that the remedy for many of the evils in the trade will be met and cured by friendly associations, and co-operation brought about by the meetings of merchants in business and social relations."—N. Y. Commercial Bulletin.

Messrs. Allen & Price, Brockville, Ont., will open on Saturday on Perth street with a full line of groceries, flour and feed, etc.

The question has often been discussed as to which class of men succeed best in trade, the slow and safe sort or the more rapid and speculative. After some little experience with both in their mercantile capacity we are inclined to the opinion that the former more frequently attain prosperity than the latter. They are to be sure often a long time on the road, but as the saying is they 'get there all the same." During the time the slow man is carefully acquiring a modest competency the rustling and erratic merchant may have made several fortunes, only to have lost them, and there comes a time at last when he cannot recover himself and his subsequent career is chiefly useful as a warning. The advantages of making haste slowly may not be apparant to the young and inexperienced merchant, but those who have seen the results of its utter neglect in business, more fully appreciate its wisdom.—Grocer and Country Merchant.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

TORONTO MARKETS.

TORONTO, Jan. 14, 1892.

GROCERIES.

Trade might be quieter and yet not disappointing, for there never is very much expected of the first fortnight of the new year. Buyers have taken more interest in certain lines, notably tea, than is usually signified so early in January. In sugar the movement has been respectable, but not large. The interest in fruits had pretty well spent itself before Christmas, and nothing is heard of new orders yet. Canned goods are fairly active. Wants continue to crop up in general groceries, some in this line, some in that, with little agreement in the orders but in the matter of tea, which at the moment is the most prominent commodity in demand. With very good signs in the first part of a month that is commonly a very backward one, the new year trade opens promisingly, for there ought to be room in the retail stores of the country for the disposal of a lot of groceries before spring. One full year of the new terms brought the retailers to the brink of '91 with a smaller aggregate of stock on hand than has been in the retail stores for years. Replenishment of supplies seems to have begun, as entries of a few tidy sales—ranging from $300 to $500, are already on the books of houses since the year opened. Payments come forward tardily.

CANNED GOODS.

Steadiness is the ascendant condition. Holders of good brands are easy in their minds and disinclined to part with them at anything below $1.05 for round lots of assorted vegetables. There are brands obtainable at $1, but the unanimity of jobbers at $1.05 for well-known labels is complete. Inquiries from the east show that many outside stocks are very low in peas, which of themselves are quoted at $1.10, but usually shipped at $1.05. The range in quality this year is as wide as ever. It is possible that there were tomatoes in the pack of '90 that touched a lower point of quality than any put up in '91, but the line of quality upwards has been pushed higher by the canners of goods that have always been distinguished for their merit. Fruits are very quiet and call for no further notice, all prices being stationary. Salmon is in incidental demand as part of "sundry" orders, but no especial interest in it is exhibited from any quarter. The price begins at $1.40. Lobster is steady but inactive, at $1.90 for ordinary brands, $2.70 for Crown and $2.95 for Horse Shoe.

According to returns received at the Fisheries Department the approximate total of salmon put up by the British Columbia canneries during the past season was 304,978 cases, or 14,638,944 pound cans. This is a falling off in the pack of about 84,000 cases as compared with previous year. The run on the Skeena river has been about an average, but on the Fraser river and Alert bay the past has been an off year. It is reported that a commission will be appointed to investigate canning methods on the Fraser and devise means for preventing the depletion of the salmon fisheries on that river as has been the case on the Columbia river. The commission will probably consist of Mr. Samuel Wilmot, superintendent of fish culture for the Dominion; Sheriff Armstrong, of New Westminister, and Mr. Hy. W. Higgins, Victoria, B. C.

COFFEES.

The market for Rios continues to be a matter of doubtful balance between buyers and sellers at New York. No lasting change has taken place, as every move is followed by recovery or relapse. Prices here are not at all perturbed by any uncertainties in the local market, for the prime condition necessary for a market—that is a demand—is a matter that is decided enough in the certainty of its absence. Prices hold at quotations in Prices Current. Javas and Mochas are likewise unchanged and quiet. Choice Rios are scarce, both here and in New York.

DRIED FRUIT.

Valencia raisins are purchasable at the easy prices they had dropped to in late December. The range is from 5¼c. for offstalk. They are very quiet, being now left almost absolutely alone. Malaga fruit, with the exception of a few packages of black baskets, is out of stock. Currants quote still at 5¾c. and upwards on spot, but offers from abroad have been received at prices which make it possible to shade the above. A purchase of a considerable lot was made by one house on Monday however at steadfast prices. Nobody appears to want figs. Natural, in bags, are 4¾ to 5c. Tenpound boxes quote at $1.15 to $1.20. Sevencrowned are worth 16c. California evaporated fruits are selling well on account of their cheapness, the abundance of the crop this year bringing prices down nearly 50 per cent on apricots. They job out as low as 12½c. per lb. A considerable quantity of stock is on the way to this market direct from California, and some is already in store.

NUTS.

Movement out of stock has not begun since Christmas, the sales made on holiday account sufficing to keep retail stocks adequate for the demand that is now experienced. Grenoble walnuts are 14 to 15c. Bordeaux 10 to 11c., Sicily filberts are 10 to 11c.

RICE AND SPICES.

Rice calls for no comment. This market has no business to report. Stocks are in a good condition quantitatively. The price is steady. Spices tend upwards. The value of ginger and pepper inclines towards the upper part of the range in Prices Current. Outside markets are very firm, and an advance in pepper is expected. Buying is freer on that the strength of that expectation. All spices are more active, and the strong tendency is uppermost in nearly all lines.

SUGAR.

There is some business going forward. The incentives to buying are, first, scarcity in retail hands, second, the increasing evidences of strength in present prices. The signs have not wavered in their indications of intrinsic strength in the future position of the market, which would surprise no one by an advance. The thing necessary to bring about an advance, if there is to be one, is an active demand. But what is looked for as an effect is becoming a cause of an active demand. The probability of higher

HOLIDAY FRUITS.

Fancy Florida Oranges.
Choice Valencia do
Fancy Messina and Malaga Lemons.
New Hallowee Dates.
New Grenoble Walnuts.
New Tarragona Almonds.
New Sicilly Filberts.
New Brazils.
Almeria Grapes.
Fancy California Evaporated Apricots & Peaches
Fancy Dark C.C. Cranberries.
Figs, best Elemes, all sizes.
do do 7 Crown.

Please send trial order.

CLEMES BROS., 51 Front St. E., Toronto.

We will gladly send Samples and Quotations on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

GROCERS MAKE MONEY BY SELLING THE

EMPIRE BAKING POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
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REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

WINDOW DRESSING !

300 ways ! for Grocers, General Storekeepers, and all lines of business, a book of 250 pages and 150 illustrations giving every information on the art of Window Dressing and Store Decorating. Price, postpaid, $1.50. Cut this out (CANADIAN GROCER) send to me and I will give you FREE with book a Phamphlet of valuable information. Harry Harman, Window Dresser and Decorator, P.O. Box 113, Louisville, Ky.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

BRUSHES.

BROOMS.

WOODENWARE.

We have new, attractive and saleable goods to offer the trade for the coming season and our travellers are now on the road with complete lines of samples.

Please reserve your orders.

CHAS. BOECKH & SONS,

MANUFACTURERS,

80 YORK STREET,

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B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Dress Boots and Shoes is more elastic and easier to use than any other.

MARKETS—Continued.

prices is bringing buyers out, and though their operations have not amounted to much yet, they are large enough to make the trade very good for January. Yellow sugar is no longer to be had at the low price ruling at the end of '91. The very lowest, and that is exceptional, is 3.55. The price that holds by the general consent is 3⅝c. Granulated is unchanged at 4⅞ to 5c.

The following notes are from Willet & Gray's New York Sugar Statistical:

As has been plainly evident since the reduced estimates of crops began to be made, a considerable advance in prices must result with the coming in of the new year. During the first week of the year the advance has started, and has made quite a little progress. Sellers have found ready buyers, and a very considerable business has resulted at the advance.

The low point of the year 1892 for refined was unquestionably on the second day of the year, when orders were freely taken for granulated sugar at 3.92c. net cash. This sugar was made from raw sugar costing about 3.44c., and gave no profit to refiners. It was a foregone conclusion, therefore, that unless the competition between refiners was to be continued at a loss, an advance must be made in refined with the new year. Although a few small purchases of cane were made at below 3.44c., under special circumstances no large amount of supply was available, or likely to be, under the strong conditions affecting raw sugar throughout the world. Hence an advance in granulated to 3.98c., and a second advance to 4.04c. net cash during the week, calls for no surprise, and further advances will no doubt follow the course of the raw sugar market. Our advice still holds good to carry a full line of stock in 1892.

Total receipts of foreign sugar in 1891 into the United States were 1,760,449 tons against 1,338,047 tons in 1890. The domestic crop of Louisiana is estimated at 180,000 tons last year. The crops of Florida and Texas at 7,000 tons. The beet root sugar production in the United States in 1891 was 5,400 tons, and of sorghum sugar 570 tons, and of maple sugar 22,000 tons, and of molasses sugar 31,320 tons. The total production of the United States is 246,290 tons, against 280,000 tons last season. The total consumption of sugar in the United States in 1891 was 1,885,994 tons (say 1,619,704 tons foreign, 234,970 tons domestic, 31,320 tons home manufacture from foreign molasses), against 1,522,731 tons in 1890 (say 1,257,292 tons foreign, 212,000 tons domestic 53,439 tons home manufacture from foreign molasses). The increased consumption of 1891 over 1890 was 363,263 tons, or 23.86 per cent., and the consumption for each individual (per capita) 67.46 lbs., against 54.56 lbs. in 1890. The importation of refined sugar in 1891 was 2,772 tons at New York, 1,227 tons at Philadelphia, and 1,925 tons at New Orleans, and 833 tons at San Francisco. The export of raw and refined sugar in 1891 was 29 837 tons from the four ports, and 4,693 tons from San Francisco, and 212 tons from New Orleans. The extra increase of 18 per cent. in consumption above the usual average yearly increase of 5 per cent. is due directly to the free sugar tariff, and the extreme low range of prices ruling during the entire year, with small fluctuations. We do not look for an increase in 1892 much if any above the nominal rate of 5 per cent., especially as the range of prices in 1892 will be on a higher level than in 1891.

Recommend's SURPRISE

THOS. PARDOE, INGERSOL, writes: The Soap sells well and fills the bill in every case. My own wife uses no other.

MRS. J. CAMBAY, ST. CATHARINES, writes: I can with pleasure, recommend your Surprise Soap. I have used it for nearly two years and find no other soap to equal it, for it does not hurt the hands or clothes. It leaves the linen a beautiful white.

JOS. GOODWIN, MONTREAL, writes: I am pushing your "Surprise Soap" as much as possible. My wife says she would not use any other soap, for she considers it the best soap she ever tried.

IT PAYS.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

SYRUP AND MOLASSES.

There is a considerable quantity of United States syrup on the market, and a good deal continues to be offered. The lowest point quoted is 2c. Canadian low grades are scarcer. There is not a very active business in any description.

Molasses moves in small quantities at unchanged prices. There is a very fine sample of New Orleans obtainable at 55c. On account of the shortage N.O. molasses has advanced several cents in New York.

TEAS.

A quite active demand for teas is the leading feature of the week's business. The partiality of the demand is quite pronounced for mediums, valued at 23c. upwards. A considerable number of packages at about 18c. have also been moved. The price of Japans is stronger outside, and good medium grades have developed a cent or even two in some cases in New York. Even locally the buyer finds fewer favors this week than were within his reach throughout the six weeks preceding the close of the old year. The lowest point in Japans here is 12½c., and the quality is sufficiently commented upon by giving the quotation. Black range upwards from 15c., Young Hysons from 16c.

The demand for Indian tea, says the Produce Markets Review, continues active, and a large business has been transacted in all kinds. The tendency of the market is stronger, more particularly for the medium and lower grades the latter having risen from ¼d. to ½d., and from the lowest point about ¾d. Notwithstanding this advance, prices are quite 1 1-2d. lower than at this time last year, and providing there is no further material increase in values, there is no reason to anticipate any check in the satisfactory demand. On the other hand, if any attempt to force up prices to an unjustifiable level met with any measure of success, it would be sure to stop the demand, and similar unsatisfactory results to those experienced in the earlier part of the year would have again to be contended with. The quantity of Ceylon tea offered has again been small, and prices are firmer. The demand from the country has somewhat diminished, chiefly owing no doubt to the cheapness of Indian teas, which at the moment, except where Ceylon flavor is demanded, undoubtedly show superior value. The quality of the imports during the week has shown a slight improvement, and as reports from the island point to better weather, teas of good quality may be on the way. Java teas are much neglected except for export, for which the demand is rather more active. The quantity of Indian tea brought forward has continued heavy, which, it is satisfactory to

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1889.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Have on hand for Holiday Trade :

Three cars Ripe Florida Oranges, all sizes, Two cars Valencia Oranges. Also full line of Lemons, Dates, Nuts, Figs, Grapes, California Evaporated Fruits, Bananas, Pine Apples, etc.

Prices as low as any House in the Trade.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Fxtracts, Etc.

Our aim is to cultivate and increase the demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Another Car D. R. Northy's FANCY PACKED FLORIDA ORANGES just arrived. If you see this Stock, you will use no others. Every Box Guaranteed.

IN STOCK.—Car Fancy Messina Lemons; Almeria Grapes, Nuts, Spanish Onions, California Dried Fruits, etc.

J Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References : Bank of British Columbia.

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PORK PACKER

70 and 72 FRONT ST. EAST,
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NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of the following :

Tub, Large and Pound Roll BUTTER.

POULTRY.

BEANS. ONIONS. APPLES.

CHEESE.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC.

42 Front Street East,
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THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

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83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants,

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

say, met an active demand, and were nearly all taken off with a healthier competition than for some time past, at a further slight advance. The common sorts are gradually recovering from the recent depression, and are now ¼d. to ½d. per lb. dearer than they were a fortnight ago. The better and strong-liquoring kinds also have been more readily purchased, and still form the smallest proportion of the general supply.

MARKET NOTES.

A new chewing gum has been placed on the market by the Toronto Biscuit and Confectionery Co. It is called Botofotopeto. Already large sales are reported.

Mr. E. J. Berneche, representing the Meyer-Bain Mfg. Co., manufacturer of tomato catsup, St. Louis, Missouri, was in the city on Monday.

Mr. C. A. Smylie of Young & Smylie, licorice manufacturers, Brooklyn, N. Y., was visiting the trade on Friday and Saturday last.

Mr. J. C. Conlin, of J. W. Lang & Co., leaves this week on his western trip. He has crossed the Rockies sixteen times.

Messrs. Smith & Keighley have just received a large consignment of California evaporated fruit. It is very choice, and orders for assorted lots will be filled at 12½ to 15c. in 25 lb. boxes.

Walter Thomson, the well known oatmeal miller from Mitchell, was in the city this week. He says the demand for oatmeal is dull, and that most of the millers are consigning to Scotch and English markets.

PETROLEUM.

The prices of refined are unchanged in quotation, though by a drop of 10c. on empty barrels the price of the oil is in effect reduced ¼c. per gal. The "empties" are now taken at 65c., f.o.b., Toronto. Until lately they brought 75c. Business in refined is normal.

The Petrolia Advertiser reports: Petrolia Crude $1.30½ per bbl. Oil Springs crude $1.30½. Quietness has been the principal feature in the crude market during the past week, and only a limited business has been done at and about the old quotations. Producers may expect an advance shortly. It is only a question of time, however, and probably a very short time too, when an upward movement will be inagurated. Both refiners and producers expect it from day to day, but what figures it will ultimately touch no one pretends to guess. As far as refined is concerned the conjectural question that awakens most interest just now is, what is probably the actual supply of burning oil in the hands of our largest refiners, and stored in the eastern markets, Montreal and Quebec in particular. Prices are cut very fine and dealers have but little opportunity to make a profitable turn.

BUTTER AND CHEESE.

The market improves for choice tubs, though it is necessary for the tubs to be actually offered to elicit the highest quotation. In the absence of exceptional stock the figures quoted are 16 to 17c., but when really prime is obtainable the price is capable of a rise of 2c. A few packages have been bought at 19c. There is more money at the same price for a few days' steady supply of the same quality. The number of large rolls continues undiminished in the daily receipts, and the quality of an increasing proportion continues to be below what is wanted. The value going just now is 14 to 16c. Low grade butter is hard to get, the country having been pretty well scoured to make up a shipment on Montreal account. Mediums are 13 to 15c.

Cheese is firm at 11 to 11¼c. This price holds for choice fall makes. The English market is steady.

COUNTRY PRODUCE.

APPLES—Good shipping stock ranges from $1.50 to $2.50 according to class. A fairly active market exists. The supply threatens to overtake the demand and bring down values.

BEANS—Jobbed out, the price is $140 to $1.50, while cars outside are to be had at from $1.20 to $1.30. The market is very dull just now, small stocks sufficing for all the demand.

CRANBERRIES—Are quiet and in moderate volume in stock at $7.50 to $8. A quiet business is kept up.

DRIED APPLES—The supply is limited, but this fact does not excite quotations, which are unchanged at 4c. outside and 4½c. here. Deliveries and offers are both backward.

EVAPORATED APPLES—Nothing is doing just now. The concentration of stock has not been followed by any fresh transaction for export. The price is nominal at 7¼ to 7½c. for cars and 8c. for smaller lots.

EGGS—Are firm. Choice case lots of fresh are worth 18c., with a slight advance on small lots. The price sinks to 16c. for some descriptions which are received. Limed are steady at 14 to 15c.

GAME—Rabbits are plentiful and hard to sell at more than 15c.

HIDES—There has been no change either in the quotations or the state of the market, No. 1 green cows' being 4½c., with a cent off for each grade below No. 1. Cured are 5c.

HONEY—The sale of honey is retarded by the abundance of canned fruit and the cheapness of sugar. Extracted is 8 to 10c., and filled combs are 14 to 16c.

HOPS—A smarter movement is to be noted in hops at about 20c. for round lots, though as high as 22c. is asked and as low as 18c. is offered.

ONIONS—Are inactive and steady at $2.25 to $2.50 per bbl.

POULTRY—Turkeys are worth 10c., chickens 40 to 60c., geese 6 to 7c. Poultry is scarce, chickens particularly so.

POTATOES—Offers are not numerous, nor is there anything to invite them. It is hard to obtain 40c. on track, and offers have been made below that without a sale being effected. Out of store the price is about 50c.

SEEDS—The offerings have been quite free, and all have been taken at $6.25 to $6 50 for alsike, and for red clover $5.23 to $5.75, the former price, and about 25c. upwards being for Western Ontario, while the latter, ranging down to $5.50, went for northern and eastern deliveries.

SKINS—Sheep are steady at $1 to $1.05. Calf are quiet at 5 to 7c.

TALLOW—There is no change, the price continuing at 2c. for rough and 5½ to 5¾c. fot refined.

WOOL—Fleeces are dull at 19c. Pulled is worth 21 to 22½c. for ordinary, and 25 to 27c. for extra.

DRESSED HOGS AND PROVISIONS.

The views of sellers as to the value of dressed hogs strengthen with the advance of the season and the colder weather. They now ask $5.60 to $5.65 for selected western

(Continued on page 20.)

FLOUR AND FEED.

TORONTO, Jan. 14, 1892.

The week's trade has been almost entirely local. Inquirers have not been a feature of the week any more than have actual transactions on outward account. Prices have been steady and those of last week recur almost throughout the list this week. In feed there has been more activity than in flour, but the supply, which had got behind sometime ago is now abreast of the demand. Credit continues to be a feature of the business in flour from some milis.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.25; strong bakers', $4.85; Ontario patents, $5; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.30 to $5.50; Manitoba strong bakers' $4.90 to $5.10; Ontario patents, $4.50 to $4.90; straight roller, $4.10 to $4.15; extra, $4; low grades, per bag, $1.25 to $1.75.

MEAL—The price of oatmeal has not fluctuated, $4 to $4.25 representing the range, with $3.90 for cars. Cornmeal is also steady at $3.80 to $4.25. Grits and hominy are unchanged at $4.

FEED—Bran is easier at $15 to $15.50. Shorts are unchanged at $18. Mixed feed is $25, cracked corn $1.25, feeding corn 53c., oats 34 to 35c.

HAY—No. 1 timothy is firm at $12 to $12.50. Mixed is $10 to $10.50.

STRAW—The market is kept supplied at $6 to $6.50 for oat.

Mr. John Campbell, Erie Mills, St. Thomas, is now developing a trade with the West Indies, and is filling a large order for flour for those islands.

MONTREAL

The flour market continues very quiet, the demand from outside points being small. Prices are unchanged. Patent spring, $5 to $5.35; patent winter, $5 to $5.25; straight roller, $4.65 to $4.75: extra, $4.30 to $4 35; superfine, $4 to $4.10; city strong bakers', $5 to $5.10; strong bakers', $4.80 to $4.90.

There is a very limited movement in oatmeal at unchanged prices. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20; rolled, $2.10 to $2.20.

Feed rules quiet and unchanged. We quote bran $16 to $17; shorts, $19 to $20; and mouillie, $25.

ST. JOHN, N. B.

FLOUR—The market does not show any improvement; what is moving is only in a jobbing way, with prices about the same as last quoted, viz., Manitoba $5.90 to $6, Ontario High Grade $5.25 to $5.35, Medium Patents $5.10 to $5.15.

CORN MEAL—There is not much moving. Prices are a shade easier at $3.05 to $3.10.

OATMEAL—Is quoted $4.65 to $4.80 for Roller, and for Standard $4.60 to $4.70, with very little demand.

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"Beaver Mills" Flour.
J. H. TAYLOR & CO.,
CHATHAM, ONT.,
MANUFACTURERS.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL
ROLLED OATS
——Write for Samples.——
ARCHIBALD BROS.. INGERSOLL, ONT.

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GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
Quotations by Wire or Letter.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impur ties, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

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Importers of
INDIAN TEAS
Direct from their estates in Assam.
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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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BRANDON ROLLER MILLS,
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——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

laid down here and have been quite tenacious for this price. Actual business hangs back on account of this position of sellers, and what sales have been made were on a basis of $5.50, to which point packers have consented to come. Those handled this week have included a large proportion of good northern which came up to the highest price paid. Products are quiet.

BACON—The price is easier. Long clear is now 7½ to 7¾c., backs are 10½c., bellies 9½c., to 10c., rolls 8½ to 8¾c.

HAMS—Some improvement is notable in the demand at 10½ to 11c.

LARD—Canadian pure is 9¼ to 9¾c. Compound is a cent lower.

BARREL PORK—Mess is $13.75 to $14.25: short cut is $15.50 to $16.

FRESH MEATS—There are freer offerings and more sales of lamb and beef, the former at 7½ to 8c., the latter at 4½ to 5c. for forequarters and 7 to 8c. for hind quarters. Mutton is 6½ to 7½c.

FISH AND OYSTERS.

There is a probability of an advance in the prices of oysters, as there has been a considerable advance in Baltimore prices, and if this continues, an advance will be necessary here. Dried fish have not a very brisk demand, and the demand for fresh fish has been very sluggish and will continue so for another week, when the trade will undoubtedly improve. But the last week has been the quietest in fresh fish that has been experienced for some months.

SALT.

Four carloads have been moved this week, but on account of the cold weather packers are not needing so much, and consequently the demand is not as brisk, but there is a prospect for a large demand when a mild spell sets in.

GREEN FRUIT.

The green fruit market undergoes little change. The demand for lemons is considerably improved since la grippe became prevalent. Values are steady at last week's quotations. Valencia oranges are $5.25, Floridas $2.60 to $3. Messina lemons are $4 to $5. Malaga lemons in boxes are $3 to $3.50, in chests $6.75 to $7.50. Bananas are $2 to $2.75 per bunch.

DRY GOODS.

Nothing special has transpired during this week. The trade at the wholesale houses is somewhat sluggish at present, but wholesale merchants are looking forward to a brisk spring trade. The sleighing at present general over Ontario, will materially aid the country dealer to work off his surplus winter stock and prepare the way for a better spring trade.

MONTREAL MARKETS.

MONTREAL, Jan. 12, 1892.

There has been no particular feature to mention in connection with the grocery trade since our last, except it be the advance in sugar, which went into effect on Thursday last. With the continued firmness of raw stock in outside markets this was inevitable sooner or later, and it is not at all improbable that further stiffening may result in the very near future. At any rate, although buyers are more disposed for business, it is noticeable that sellers are not urging business at all. Otherwise the week has furnished no special features.

SUGAR.

Since our last there has been an advance in yellows, which was decided upon by the refiners on Thursday last, and since then buyers have been more disposed for business, but sellers are not urging business to any extent. We now quote granulated unchanged at 4½c, but yellows a full ¼c. higher at 3½ to 4 3-16c. With the disposition shown at present a further rise would not be surprising.

SYRUPS AND MOLASSES.

Syrups are moving very slowly at about 25c. for the American product and 28 to 30c. for the domestic. Molasses have a small jobbing sale at 36c. for Barbadoes.

TEAS.

The tea market is quiet, the only movement confined to low grade Japans. The market, however, is in a very healthy condition and a good trade is looked for in the near future.

COFFEES.

Coffee continues firm all round under light supplies, and there is no possibility of any lower prices at present. Demand is fair but the movement is restricted by the supply. We quote :—Rios, 15 to 20c.; Java, 26 to 30oc.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Moracaibo, 23 to 25c.

RICE.

The rice market is dull and without change, the local movement being cofined to small jobbing orders. We quote :—Patna, $4.50 to $5; Japan, $4.75 to $5; standard, $3.90, and off grades $3.50, all in car lots.

DRIED FRUIT.

The market for dried fruit is firm but dull, with no business of importance to note. Valencia raisins are steady at 5c. for No. 1 and there are some off-stalk moving at 5½ to 6c., while layers are held for 6½ to 7c. Currants rule firm at 5¼ to 6c. for Patras and Vostizzas in cases 7½ to 8c.

NUTS.

Nuts rule quiet and dull, with no change under a small business. Walnuts are steady at 12½ to 13c. for Grenoble and 10½ to 11c. for Bordeaux; Toicos, 12 to 13c.; Terragona almonds, 14 to 15c.

CANNED GOODS.

The business in this line is small and unimportant, with little or nothing to note. Values generally rule firm, but of course are nominal in the absence of business.

GREEN FRUIT.

The green fruit business is dull and restricted to a small jobbing movement. Oranges are steady for Floridas $3 to $3.50 per box, while Valencias are dull at $4.50 to $4,75 per case. Lemons are in more demand recently, but no change in values, which remain at $3.50 to $3.75.

APPLES.

It is now only a jobbing market for apples, and we hear of nothing doing in the way of car lots. For ordinary jobbing trade we quote $2.50 to $3 per bbl. Evaporated and dried furnish nothing note worthy.

HOPS.

Business in this line is small and restricted to an odd purchase now and then to satisfy brewers' actual requirements. Holders in the country continue firm, and nothing at present here could be moved except at 20 to 22c.

PROVISIONS.

The provision market continues dull with no new feature to mention. Pork is only being taken to satisfy immediate wants, owing to the belief that prices will be lower. Canadian short cut, per brl. $14.75 to $15.00; mess pork, western, per brl. $13.50 to $14.00 ; short cut, western, per brl. $15.75 to $16; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

The market has been steady with some movement to note, but it cannot be called active. The fact is, although buyers in England are coming up to holders' ideas here, they are doing so slowly, and of course this makes business quiet. All the under-priced

BUSINESS CHANCE.

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Did it ever strike you that each 5c. package of Breadmakers Yeast contains 6 large sized cakes not 5.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

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Since the great drop in prices :

VALENCIA RAISINS.
TURKEY PRUNES.
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Get our Prices.

T. B. Escott & Co.,
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Just arriving fresh preserved "Aylmer Chicken Soup" very strengthening and nutritious. The use of this wholesome food product builds up the system and fortifies it against diseases prevalent at this season. Sells well. Try it.

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A Large and Well-Assorted Stock of

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NOW IN STORE:

New Muscatels,
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NEW SALMONS.

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Write for samples of Sugars.

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—AND—

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This is superior to any other grade in the market. Try it.

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Dates.
Malaga Raisins.
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Wholesale Grocers and Importers of

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Send for prices before buying elsewhere.

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J. W. LANG & CO.,

WHOLESALE GROCERS,

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If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW

Grenoble Walnuts

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NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

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EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL MARKETS.—Continued

stock here has been pretty well weeded out, and to move finest would certainly take 11 to 11½c. The Liverpool cable is unchanged at 55s.

BUTTER.

There is a fair jobbing enquiry for creamery and Townships dairy at quotations. The high values of both these goods renders shipping business in them difficult, but in Western dairy a good trade is possible, but holders want extreme figures We quote:—Late-made creamery, 00 to 24 ; finest Townships, 20 to 20½c. ; finest Western, 16½ to 17½c.

EGGS.

There is a fairly steady movement in eggs, the market having a decidedly stronger tendency. Round lots are still moving at 15 to 16c., but 17c. is obtainable for single cases of choice stock.

POULTRY, ETC.

The poultry market is well cleaned up. Turkeys continue in fair demand while chickens are scarce. Ducks have a good call but geese and fowls are slow. We quote : Turkeys 9 to 10c., chickens 6 to 8c., fowls 5 to 6c., geese 5 to 6c., ducks 8 to 9c.

GRAIN.

The local grain market continues dull and uninteresting. The stocks in store, compared with those of a week ago show an increase of 187,957 wheat, 17,263 oats, 560 rye, and a decrease of 80,399 peas, and 22,304 barley. Compared with a year ago there is an increase of 233,716 wheat, 52,827 peas, 104,646 barley, and a decrease of 80,408 oats, 11,711 rye. We quote :—No. 2 hard Manitoba $1.03 to $1.04 ; No. 3, do., 97c; No. 2 Northern, $1.04 ; peas, 75 to 76c. per 66 pounds; oats, 35c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 63c.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Jan. 14, 1892.

BREADSTUFFS.—Breadstuffs remain much the same, although wheat in Chicago has advanced we dont look for much change before the latter part of the month.

Manitoba highest grade patents, $5.75 to 6.00 ; High grade patents, $5.10 to 5.20 ; Good 90 per cent Patents, $4.90 to 5.00 ; Straight grade, $0.00 to 4.80; Good seconds, $0.00 to 4.40 ; Graham flour, $0.00 to 4.60 ; Oatmeal, $0.00 to 4.15 ; Rolled wheat, $5.58 ; Wheat bran per ton, $20.00 to $21.00; Middlings, $00.00 to $26.50 ; Shorts, $00.00 to $22.50.; Moulee, $24.00 to $28.50; Split Peas $0.00 to $4.10; White beans per bushel, $1.50 to 1.53 ; Pot Barley per bbl, $3.90 to $4.50 ; Canadian oats, choice quality, 43c. to 45c. ; P. E. I. oats 41 to 45c.

SUGAR.—Both local and foreign markets are very quiet after the holidays, and the situation as well as prices remain unchanged.

Cut loaf, 5⅜c.; Granulated, 4⅜. to 4⅞c; Circle A, 4½c.; White extra C, 4⅜c.; Standard, 3⅞c. to 3⅞c ; Extra Yellow C, 3⅝c.; Yellow C, 3½c.

MOLASSES.—Barbados 35c. ; Demerara 35 to 38c. ; Diamond N. 48c. ; Porto Rico 34 to 35c. ; Trinidad 32½ to 38c. ; Antigua 33 to 34c.

FISH.—There is nothing new to note regarding fish. Herring are said to be plentiful on Newfoundland coasts, but as our vessels are prohibited from catching them, they are hard to obtain for use as bait, and consequently our deep sea fisheries cannot be prosecuted as usual.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Jan. 14, 1892.

MOLASSES—The market has been fairly active. Prices are somewhat easier and quoted at 34 to 35c. for Barbadoes. Other kinds are very little called for.

SUGAR—Is reported higher, though holders of stocks have not advanced their prices yet and are selling granulated at $4.45 to $4.55.; yellows 3½ to 3¾c.; pulverized 6 to 6¼c.; Paris lumps 6 to 6½c.

PRODUCE—Eggs are very dull of sale, as all dealers are well supplied. The prices are 16 to 20c.

BUTTER—Is in fair demand. Any choice article is quickly picked up at 17 to 19c.

CHEESE—Is not much called for. The price is unchanged.

CHANGE THE SYSTEM.

It is next to impossible to look through the columns of a trade paper without finding something in the shape of advice relative to how merchants shall, or ought to, do this, that or the other thing. We have also, to some extent, indulged in this little well meant pleasantry, looking at the matters in question possibly more from the high journalistic standpoint than from the entirely practical plane on which everyday business affairs are conducted. At this time, however, we shall reverse the order and offer a few suggestions which may not inappropriately be termed negative advice.

It is quite natural, right and proper that every man should desire what is due him, and he is entirely right in using all proper means to obtain that which belongs to him. No one will dispute the correctness of this statement, but in the collection of debts there is a right way and a wrong way—if not a wrong, at least an unjustifiable or unavailing way—to go about it.

Just so long as the indiscriminate credit system prevails among retailers, just that long will people buy injudiciously, and the books of the merchant be burdened with many accounts which he will be unable to collect. Not every person who gets in debt to the merchant is a "dead beat," by any means ; neither is every one who is slow in paying his bills dishonest Many such an one has simply followed the system, thoughtlessly gone beyond his financial depth, and while perfectly willing to pay finds it an exceedingly difficult matter to do so. Others, again, meet with misfortunes or unexpected reverses; they must have certain things which cash alone can provide ; because of the system they are indebted to the too accommodating merchant who has furnished them the "necessaries of life," and while they would be glad to pay every cent they owe, find it absolutely impossible to do so, without being granted time.

The unfortunate classes above mentioned are simply victims of the universal credit system, for which the retail merchants themselves are more responsible than anyone else. They have educated the people up—or down—to procuring their necessary supplies by the credit method, and must, perforce, expect to accumulate a large stock of so-called "bad debts."

Change the system and a better state of things will follow.—Grocer and Trade Index.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Backwoods Farmer (who has just finished the sign) :—I kinder like the idea, somehow'r other there's a religious feellin' runnin' through it, an at the same time means bus'ness !—Canadian Almanac.

YEARS OF MARVELOUS GROWTH.

The Circulation of THE CANADIAN GROCER has increased one third in the past three months and it has now more than double the circulation among Grocers and General Merchants than that of any other journal in the Dominion. Advertisers make a note of this.

We have been steadily on the march after subscribers for the past five years and our footprints may be traced through every village, town and city from the Atlantic to the Pacific. Thousands of dollars have been spent yearly in the work. We now have our reward in seeing THE CANADIAN GROCER the leading trade journal in Canada.

Business Changes.

SALES MADE OR PENDING.

The stock of H. C. Clark, general store, Caledonia, Ont., is to be sold on 14th inst.

Messrs. Robertson & Cliff, general merchants, Dunchurch and Ahmic Harbor, Ont., have concluded to close up their stores. They have also purchased Mr. John Croswell's stock at Ahmic Harbor.

PARTNERSHIPS FORMED AND DISSOLVED.

Mitchell & Hitchen, lobster packers, Louisburg, N.S., have dissolved partnership.

I. E. Gass has been taken as partner into the new firm of I. A. Gass & Son, grocers, Halifax, N.S.

The firm of C. H. Robertson, wholesale and retail dealers in crockeryware, Halifax, has been changed to Bell & Berry.

The firm of C. R. Hart & Co., general merchants, Boddeck, Que., have dissolved. Albert J. Hart continues the business.

REMOVALS AND DEATHS.

Jas. A. Scott, general merchant, Milford, N.S., is dead.

Jno. Ward, of Jno. Ward & Co., grocers, Kingston, is dead.

W. R. Thistle, of Carswell, Thistle & McKay, Calabogie, Ont., is dead.

FIRES.

Fraser Bros., general merchants, Lachute, Que., have been burnt out.

A fire occurred on Tuesday in the general store of Weir & Bothwell, Port Stanley, which entirely consumed the building and caused a loss of $3,000, which is partly covered by insurance. How the fire originated is unknown at present.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

T. F. Granville, grocer, St. John, N.B., has assigned.

Geo. E. Hawes & Co., grocer, Victoria, have assigned.

J. Z. Touchette, general merchant, Abbotsford, Que., has assigned.

E. Claremont, dealer in coffeee and crockery, Montreal, has assigned.

Richard Fitzgerald, grocer, St. Catharines, has assigned to Thos. C. Dawson.

R. B. O'Flynn, grocer, Trenton, Ont., has assigned to F. E. Flynn, Belleville.

James B. Bell, grocer, Halifax, has assigned to R. J. Sweet. Liabilities $800.

James Lee & Co., importers and wholesale grocers, Montreal, are offering to compromise.

Ransom Bros., general merchants, Delhi, Ont., have assigned to D. Wade, of that village.

A meeting of the creditors of J. H. Wigh & Bro., general store, Ruthven, Ont., is called for the 15th inst.

A meeting of the creditors of Hendery & Williamson, wholesale teas and fruits, Montreal, will be held soon.

C. E. Murray, wholesale grocer, New Glasgow, N. S., has assigned to George Patterson. Liabilities, $4,000 ; preferences, $3,000; assets not stated.

M. Simonsky, grocer, 338 Queen St. West, Toronto, has failed. Liabilities amounting to $4,000, and assets about $1,600. Peter Ryan and Bradshaw & Son, are among the principal creditors.

BE YOUR OWN WINDOW DRESSER.

By procuring "300 Ways to Dress Windows," which tells you how to arrange your displays and adapted to grocers and all lines of business. In book form of 250 pages and 150 illustrations, price, post paid, $1.50. Free to any purchaser a pamphlet on novelty window dressing and store decoration. Address Harry Harman, Window Dresser and Decorator, Box 113, Louisville, Ky.

ATTENTION TO BUSINESS.

There never was a time in the history of the industrial and commercial world when strict and personal attention to business was more necessary than at the present time. The growing competition in every line of trade and manufacture requires not only the strictest economy in every department and detail, but strict personal attention as well. This is one reason why Americans are, and have been, successful in almost every enterprise they have undertaken. Instead of leaving the work to be performed by a paid manager or agent, the American manufacturer attends to the business himself, so far at least as the general management is concerned. He is a worker in every sense of the word.

Those who are inclined to think that employers are overbearing and grasping in their dealings with others should not be too severe in their criticisms. The employe has a very easy time of it compared with his employer. His hours of labor are fixed, and his work is of a routine nature, requiring very little thought or care, except that necessary to the faithful performance of his duties. He knows just how much he is making, and when his day's work is done he can lay aside all care without fret or worry.

But with his employer it is quite different. With him it is constant, unceasing work, and his mind can never be entirely free from his business cares. He has to meet and overcome competition. He must watch the markets, both as a purchaser and a seller of goods. He must plan and devise, direct and control everything pertaining to his business. Not for a moment can he rest, for in that moment he may lose large sums of money, which years of patient industry have accumulated.

The life of a successful business man is one constant round of work from morning till night, and often far into the latter. His hours of labor are not fixed by any arbitrary law, nor is his labor that of fulfilling a duty to another for which he is paid a stipulated price.

The young man who, ambitious to enter business upon his own account, chafing at the position he holds or the wages he receives, will do well to give the matter careful consideration before undertaking the responsibilities and risks which are a part of every business man's life.

There is too much competition, too many shrewd and prosperous men already in the field, for a young man to combat with unless he be endowed with pluck and perseverance sufficient to carry him through a long and severe struggle, willing to work, not for day wages, not a certain number of hours per day, but for recognition as a successful business man, whether it call for one hour or 24 each day, whether the pay be one cent or $1 per hour.

In any case or under any conditions, either as the man of business, who works for his success through the employment and direction of others, or the laborer who gains his livelihood by working for another, strict attention to business, the faithful performance of the duties involved, and the considerate adaptation of means to an end is the only sure method of winning success.—The Manufacturers' Gazette.

MUST DRAW THE LINE SOMEWHERE.

A well known travelling man, so the story goes, was recently taken to task by his employer upon the excessive amount of his expense account. Being a valuable man, and unfortunately (for the house) well aware of the value of his services, he immediately threatened to resign. Whereupon the proprietor mildly said : "Don't be hasty. Wait until I finish. I notice you charge 25 cents for blacking your shoes. We don't kick about that. You have frequently stopped at $4 a day hotels ; that's all right. You sometimes pay $1 for a bus ; we let that pass. But when you charged for sleeping car fare from St. Paul to Minneapolis, we thought it about time to enter a protest.—American Implement Herald.

All readers must be aware, after the deplorable death at Hamilton, just now, of the danger of lighting or starting fires with coal oil. Many of your customers are in such danger, who never would be, if a good substitute was brought to their notice. Such an article we offer in the Star Fire Lighter which sells fast, affords a good profit, and is put up in a most attractive manner. Send for a few samples and judge for yourself. Price $1.70 per case. Star Mfg., Co., London.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

AN OLD RETAILER GONE DOWN.

We are sorry to have to record the failure of Mr. Richard Fitzgerald, a man who had grown venerable in the grocery trade of St. Catharines. That city had to fail in its prospects before the honorable trader could be overcome. There are few who can stand the adversity that tells on a whole city, and Mr. Fitzgerald's interests were bound up in the prosperity of St. Catharines. Mr. Fitzgerald leaves a business record behind him that failure can cast no shadow over, and it is a pity that worth cannot always win. The St. Catharines Journal thus refers to the failure:

It is with the deepest regret that we today publish the announcement that Mr. Richard Fitzgerald, who for the past forty years carried on the leading grocery business in this city, has been compelled by adverse circumstances to make an assignment of his estate for the benfit of his creditors. We regard it as nothing less than a public calamity that a citizen who has earned so high a reputation as an honest merchant, and who has done so much for the city, should be brought to this low estate. Mr. Fitzgerald is one of the largest land owners in this city, and it is to his unfailing confidence in the ever coming but never arriving prosperity of the city that he owes his present difficulties. The Loan Company, which hold a mortgage for some $25,000 against Mr. Fitzgerald, has real estate security, dwellings and stores, which a few years ago were valued at fully four times their present claim. The rentals were then more than sufficient to meet the mortgagee's annual demand, but year after year they have dwindled, and now a large number of the dwellings are unoccupied, while the taxes and interest continually increase. Mr. Fitzgerald's liabilities beyond the Loan Company's claim are comparatively small, and he has made a long and vigorous fight, hoping against hope in the face of a decreasing trade, hard times and ever increasing burdens, and now that he is compelled through no fault of his own to succumb, he deserves and will receive the deepest sympathy from his fellow citizens. His suspension involves no personal stain; no attempt, we are informed, has been made to prefer any creditor or protect his own family, but all he possesses has been unreservedly delivered to the assignee. We sincerely hope that Mr. Fitzgerald's creditors, many of whom have dealt with him for years and benefited largely by his trade, will deal kindly and generously with him in his adversity, and with thousands in this city and neighborhood we hope to see, in the near future, Mr. Fitzgerald again on his feet. At all events no dishonor attaches to Mr. Fitzgerald, for he never knew the word.

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

COFFEE MILL FOR SALE, CHEAP—ENTERprise make; stands two feet four inches high; grinds 1½ lb. per minute; good as new. Stroud Bros., Belleville, Ont.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,
26 W. Market St., Toronto.
Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

Stock Taking

Is about done with now. How is your stock of Star Fire Lighters, is it low? then order at once; now is the time of the year for them; they are selling faster every day; if you have not already handled them, you are certainly behind the times.

These goods are now put up attractively, 3 cakes in paper. Retails at 5c. Each case contains ad. card. Price per gross case $1.70. Send for sample.

STAR MANUFACTURING CO., London.

LAKE HURON
HERRING AND TROUT.
Heads off and Split.
Every package guaranteed.

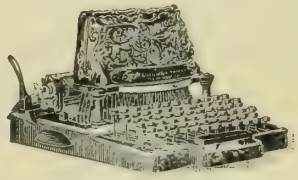
WRITE OR WIRE,
HAY, The Grocer,
KINCARDINE, ONT

Grocers make money by selling the
Empire
Baking
Powder.
Purity and strength combined.
Ellis & Keighley,
TORONTO.

-STORAGE-
(BOND AND FREE)
Warehouse Receipts Issued.
THE SHEDDEN CO., Ltd.,
184 Front St. East,
TORONTO

P. CORRIDI,
Accountant, Auditor, Etc.
EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package, or 3 for 5c



BAR-LOCK TYPE WRITER.
The Best Machine on the Market.
Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.
A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E, Toronto.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 14, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins		1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.		5 50
5 lbs.		25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ⅔ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 95
" Crown		2 70
" Other brands	1 90	2 15
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" ½'s "		19
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 86	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 50
"	2 "		2 60	2 75
"	4 "			4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		7 85	8 00
Lunch Tongue	1 "			3 25
"	2 "		6 00	6 25
English Brawn	2 "		2 75	2 80
Camb. Sausage	1 "			2 50
"	2 "			4 00
Soups, assorted	1 "			1 35
"	2 "			2 25
Soups & Boulli.	2 "			1 80
"	6 "			4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 60
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 40
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115	pieces ...	0 75
Magic Trick,	115	" ...	0 75
Oolah " "	115	" ...	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150	pieces ...	1 00
Mexican Fruit, 36	5c.	bars.....	1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 0

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per 1b.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c,¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma..... .....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3 65	
Spanish Tablets, 100 in box, 12 bxs in case.....3 00	
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes. 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross...	1 00

	per doz
Gibson's Icina, 1 lb } 24 lbs in case	2 25
do do ½ lb } 24 lbs in case	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb
Mocha.....	28, 33
Old Government Java.....	27, 32
Rio	18, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	35
Arabian Mocha	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	33
Our Own "	31
Laguayra "	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government	30, 32
Arabian Mocha.....	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins.....	$2 75	$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	5½, 6
" ½ bbls	5⅝, 6½
" cases	6½, 6¾
" Filiatras, bbls....	6, 6½
" ½ bbls ...	6⅛, 6¼
" cases ..	6¼, 6½
Patras, bbls.....	6⅞, 7
" ½ bbls	7, 7⅛
" cases.....	7¼, 7⅜
" Vostizzas, cases.	7⅞, 9¼
" ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	5⅜ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17½
Prunes, Bosnia, bags	... ...
" " cases, old ..	5½ 6½
Raisins, Valencia, off stalk. old.....	3 4
" New, off stalk... ...	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas.....	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes.....	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes.....	3 00 3 50
" " chests ...	6 75 7 50
" Messinas	4 00 5 00
Oranges, Jamaicas	5 50 6 00
" Floridas.....	2 60 3 00
" Valencias.....	4 00 4 50

DOMESTIC.

Apples, Dried, per lb ...	0 04 0 04½
do Evaporated.....	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb.	
Almonds, Ivica	14	15
" Tarragona..... ...	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary....	28	30
Brazil	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily.....	10½	11
Pecans	11	15
Peanuts, roasted	11,	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10,	11
" Naples, cases	...	...
" Marbots.....	12	13
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

Terry's Candied Peels.	c. per peels
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce— genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub...	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12

TRY
"BOTOFOTOPETO"
CHEWING GUM.
Made only by
THE TORONTO BISCUIT AND CONFECTIONERY CO.,
7 Front St. East, Toronto.
More Money in this gum than in any other on the Market.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11½
COUNTRY		
Eggs, fresh, per doz		0 17
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 42	0 55
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 07½
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10	0 11
Rolls		0 08½
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09½	0 09¾
Hogs	5 00	5 40
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	30	12½30 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ½ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR.

c. per lb

Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15bbls	4⅞
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅝
Bright Yellow	4¼
Medium "	3⅞
Brown	3⅝
Raw	..

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2¼
M	2⅛	2⅜
B	2¼	2⅜
V.B	2⅜	2½
E. V. B.	2⅝	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57½
Brier, 7's	55
Index, 7's	50½
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ⅛, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - " "	90c
Victoria, - - - " "	75c
High Court, - - " "	70c
Jersey Lilly, - - " "	65c
Golden Thread, 1-16 " Foil in ½ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

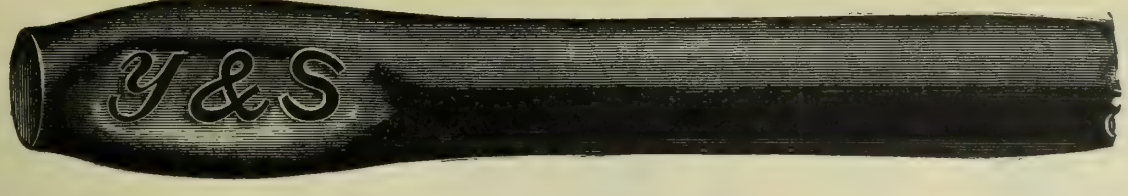
Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,** BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices current, continued—

Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots	1 15
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz. 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
"C" 60 and 5 to 60 and 10 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 40 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manilla	0 12½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	5½ 5½
No. 1 "	5
No. 2 "	4½
No. 3 "	4
TURPENTINE: Selected packages, per gal	0 54 0 55
LINSEED OIL per gal, raw	0 57 0 58
Boiled, per gal	0 60 0 61
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal,
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 10 0 11
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 6
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25
" select, per gallon	1 50
Pickerel per lb	0 06
Pike do	0 05
White fish do	0 07½
Manitoba White fish do	0 08
Salmon Trout do	0 07 0 08
Lake herring do	0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	5 50 5 75
Shore herring "	5 00
Salmon trout, per ½ bbl	5 00
White Fish, ½ bbl	5 50

Dried Fish:

Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04
Boneless cod "	0 06½ 0 08

Smoked Fish:

Finnan Haddies per lb	0 07 0 07
Bloaters per box	1 00 2 25
Digby herring "	15
Sea Fish: Haddock per lb	0 05½
Cod "	0 08
B.C. salmon "	0 13

HEISEL'S RED JACKET CHEWING CHEWING GUM GUM HEISEL'S ROYAL FRUIT

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Grocers make money by selling the
EMPIRE BAKING POWDER.

Purity and Strength combined.
ELLIS & KEIGHLEY,
Toronto.

It is not claimed for
BREADMAKERS YEAST
that it is
1000 TIMES BETTER than other
YEASTS but simply that it does its work as well if not better than any in the WORLD. Being carefully and scientifically made and containing the purest ingredients it can always be relied upon.

TO MERCHANTS.

My Special Teas:
Black Tea at 23 cents per pound.
Hyson Tea at 23 cents per pound.
Japan Tea at 23 cents per pound.
Assam Tea at 23 cents per pound.
Are excellent values to retail at 50 cents per pound. SEND FOR SAMPLES.

MY PRICE FOR
Extra Granulated Sugar 4-83 per lb., being 17 cents per hundred less than the
COMBINATION.

JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,
LIMITED.
WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

Sufferers from the "Grippe" will gain

Strength, Nourishment, Stimulus

BY TAKING

Johnston's Fluid Beef

THE GREAT STRENGTH-GIVER.

An easily digested food.

A Powerful Invigorator.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

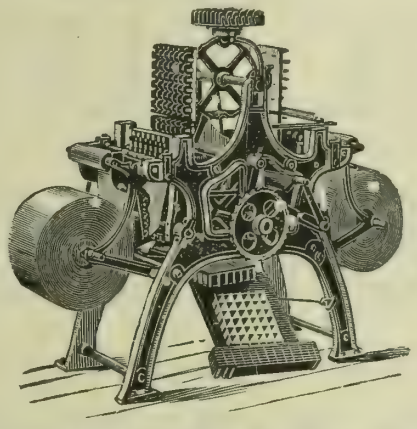
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

The OLD WOODEN BUCKET MUST GO

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. EDDY CO.

MAMMOTH WORKS

HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director
J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R.
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED
LION

BRAND
Canned Fruits and Vegetables.
Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.
Bay of Quinte Canning Factories.
Head Office, PICTON. Branch, DEMORESTVILLE.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

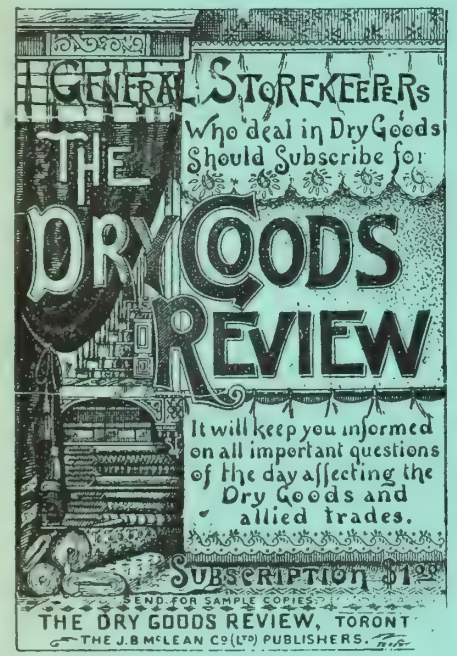
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

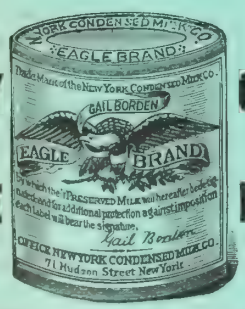
Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



BUY THE



ONLY BEST

THE GAIL BORDEN

Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

107 KING ST. W.

- PARISIAN -

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, JANUARY 22, 1892. No. 4

BRANTFORD PREPARED CORN
"Challenge" Prepared Corn
For Cooking.

LILY WHITE GLOSS.
BRANTFORD LAUNDRY.
For Laundry Use.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.
ASK FOR
MOTT'S

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST

IS THE CHEAPEST.
Retail Price, 25c.
—o—
For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

BRYANT, GIBSON & Co.,

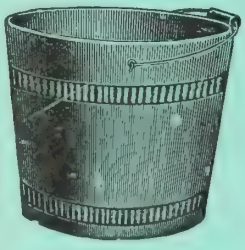
TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 25 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

Write for Prices.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JANUARY 22, 1892. No. 4

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The Patrons want cheap goods. Are they proceeding in the right way to get them? Here is their argument: There are too many retailers; if we cut off the consumptive demand from one-half or three-fourths of them we shall drive one-half or three fourths of them out of the trade; prices will be lightened by the reduction in the cost of distribution which will ensue. They reason that the public will get much cheaper goods, prices easing under the removal of the extra profits formerly levied for the support of the people unnecessarily engaged in trade. That is, the fewer the traders are the cheaper the prices will be, an inversion of the law of competition. Monopoly then must be a nursery of cheapness. Of course the Patrons can say that their position is not reducible to the last proposition. Though the number of traders is cut down, yet the profits of those traders are prescribed by the consumers, and thus they point out, is held in check the tendency of relaxed competition to advance prices. But this provision amounts to nothing, and it is childish to put any faith in it. The one thing that the Patrons can control is the margin of profit that the subservient trader shall be allowed. They cannot control the price, and the more they thin out the ranks of the retailers the more unmanageable will prices become. Have these Patrons so slight an acquaintance with the trade question as not to see that the body of the retail trade exerts, by the very force of its numbers, a powerful downward pressure upon prices? Lighten or remove that pressure and prices will shoot up. The Patrons are constantly crying out against wholesale combines. They would cry out more against them if the retailers' influence did not intervene to modify the prices that combines might be pleased to place on goods.

* * *

As was remarked in a former article, the retailer is regarded by the patrons solely as a seller, and in this character is obnoxious to them. But he is also a buyer and in this relation is beneficial to the consumer. For the retailer in the present circumstances of trade must lose a large share of his profit in the friction of competition. He cannot get what he feels is a reasonable compensation for his services, his outlay and his risk. He knows it is useless to try to force selling prices up to the point he considers profitable. His resource is therefore to force buying prices down. And when an army of retailers are all operating for the same object, and have a wide field of wholesale ground to work on, they cannot help but depress prices considerably below the ideas that wholesalers wish to realize. The buying competition of the retailers benefits consumers as much as the selling competition of the retailers does. The more traders there are in a place the more will they vie with each other to get bargains in the wholesale market, and the more they will prevail, to the great advantage of consumers. Take the Wholesale Grocers' Guild. If there is any body of men in this country that might be credited with the power to dictate prices, surely it should be. It is strongly organized, its members are pledged and bound to uphold prices and terms, yet that association is very powerfully affected by the retail grocery trade. Would it be, if that trade were extinguished and its place taken by one-fourth or one-fifth the number of agents of consumers? It certainly would not. The disappearance of free local competition would make the Guild the arbiter of prices in a degree that its members never hoped for.

* * *

The Patrons take a very shallow view of the price question. They forget that the retail trade is but one layer, and that the forces that make for large profits do not reside in that layer but in ones below it. The retail trade is really the conserver of easy prices. If it should be abolished—which of course it will not be—there will be an era of high prices for the infatuated people who destroy it. No quicker means could be taken to hasten the reign of unrestricted monopoly. The Patrons' store keepers will not be on the side of low prices as the free storekeepers are. The former want to get as many dollars out of their 12½ per cent. margin as it will yield them, and the higher the prices the larger sum will that 12½ per cent. amount to. The Patron trader can eke out a little on high cost prices, as the independent retailer can on low cost prices. He will be in the service of Monopoly, which will then have both the wholesale and the so-called retail trade enlisted in its cause. The farmers have now a big advantage, and too many of them are aware of it for the Patron movement to come to much. They perceive that goods are sold at low prices, that ready money is not necessary to get possession of them, and that the war of traders is altogether a great benefit to consumers. They will not surrender this for the mirage that is to be seen through Patron glasses.

"CHEAP CASH STORE."

Time and weather may furrow the front of the wayside trading shop, but they cannot obliterate or erase the motto which describes it as a Cheap Cash Store. Everything else crumbles away before the corroding power of oxygen, but the words which make that sign remain. The board which bears it may scarcely hang together, but the legend seems to give a bond of union to its particles and keeps it from falling to pieces. Such, at all events, seems to be the case. A few decrepit and dilapidated buildings that we know of, once stores but now deserted, still bear aloft that relic of their ancient dignity. The old fossil-like sign on any building is enough to superannuate it. It has done service long enough. It speaks too mournfully of the past. It may be a new sign so far as the adoption of it by a particular store goes, but it has a retrospective effect alike for the middle-aged man and the centenarian. It is time it was dropped. Judged by some of the stories which bear this sign, it would seem that cheapness and cash are about as unsubstantial a basis as sweetness and light to build a business upon. We frequently see the motto upon stores whose trade appears to be in the last stages of decay. There are several stock phrases used in advertising that would be obsolete in any other service in the language, and would long ago have been cast off. This is one of them. A trader should aim to coin phrases for his own use in advertising. If he uses a motto at all, it should individualize his store as much as that upon an escutcheon individualizes the family it belongs to.

The phrase "Cheap Cash Store" does not advertise. In the first place it is too common to be capable of giving a distinguishing character to a store, and it is the object of advertising to give a distinguishing character. In the second place, the phrase does not name anybody, and therein is faulty as an advertising sign. The trader wants his name known and should allow nothing to eclipse that in conspicuousness The name will connote many things. If the owner has kept that truth in mind he will be always careful in his business practices, that the qualities of honesty, business sagacity, amiability, neatness, etc.. may become associated with his name and may be recalled to mind every time his name is seen in print or heard in utterance. In such cases the best advertisement is the name. There is simplicity about it, and there is effect. Of course, not everybody succeeds in makign his name a synonym of all the commercial virtues, but all should try to do so. It is a considerable capital in itself, is a good name among your customers. Whatever additions a trader may affix to his sign or put upon his store front, he should always remember to have his name there. We know of an instance in which a storekeeper and his assistant were popularly confused, the principal being as often taken for the clerk as otherwise. The store lacked a sign with the trader's name on, and what increased the chances for confusion was the greater age of the clerk, his more pleasing address and his prominence in the affairs of the business. His employer rather shunned than courted popularity. When the other man finally started in opposition to him the trade followed the former. The name was lacking in the popular mind to rivet the acquired trade to the original store.

The term "Cheap Cash Store" is as often as not a misnomer. A customer usually finds he pays as high prices as at stores where this sign does not hang, and he can buy as often on credit too as he can buy elsewhere. That is another fault from the astute advertisers stand point, for the successful business man finds it pays to say nothing but what sounds like the truth in his advertisement. When a man gets the name of issuing reliable advertisements he has a great advantage over competitors not so reputed.

THE SPOKEN WORD, THE WRITTEN BOND.

In business experience there is much that is liable to make a man sceptical of human virtue. There are probably as many honorable men now as there ever were, but there are fewer men whose word would be taken as readily as their bond. This is not a paradox: it does not mean that there is less honor, but it does mean that there is more insistence on business form, or more cynicism, or more of both than there used to be. Honor of itself is not accepted as a sufficient security. Business men can scarcely be brought together into union for any purpose unless each individual is bound by an oath, or a forfeit, or both, to assure all the rest that he means to do what he promises. Hardly can a body of retailers in the smallest town agree to observe an early closing hour unless each is satisfied that all the rest are strongly bound by some inviolable moral engagement or some material consideration. The same guarantees are required in the larger matters of commercial concern, and the reinforcements lately introduced into the Guild compact illustrate this. The agreement among the manufacturers to uphold the prices of nails is another evidence of how great the mutual distrust is among men engaged in the same business. Five thousand dollars forfeit and an affidavit are required of each man before his promise to comply with the terms of the agreement is accepted. This makes his fellows independent of his honor. It may be untainted or it may be rotten to the core; there are other interests to secure his adhesion.

If such restraints as an oath and a heavy forfeit will not hold a man, certainly the voice of honor will have little influence over him; on the other hand, a man who will not keep his word as a point of honor, is worth watching even after he has deposited his forfeit and taken the oath. These securities do not necessarily root the obligation any deeper in the moral nature of a man whose word is worse than his bond, but they make detection a more perilous thing. The right or wrong of a violation of a pledged oath is merely a matter of casuistry for a man who will break his passed word. The money forfeit will do more to keep such men up to their engagements than the moral obligation.

These trade agreements are hard to keep intact it seems upon any other assumption than that every man is a rogue. If the practice of giving wives and children as hostages for the good faith of the signatories to a trade compact could be legalized, it is probable that it would be brought in requisition for the mutual satisfaction of all the parties to such an agreement. Suspicion, not honor, is the bond of union.

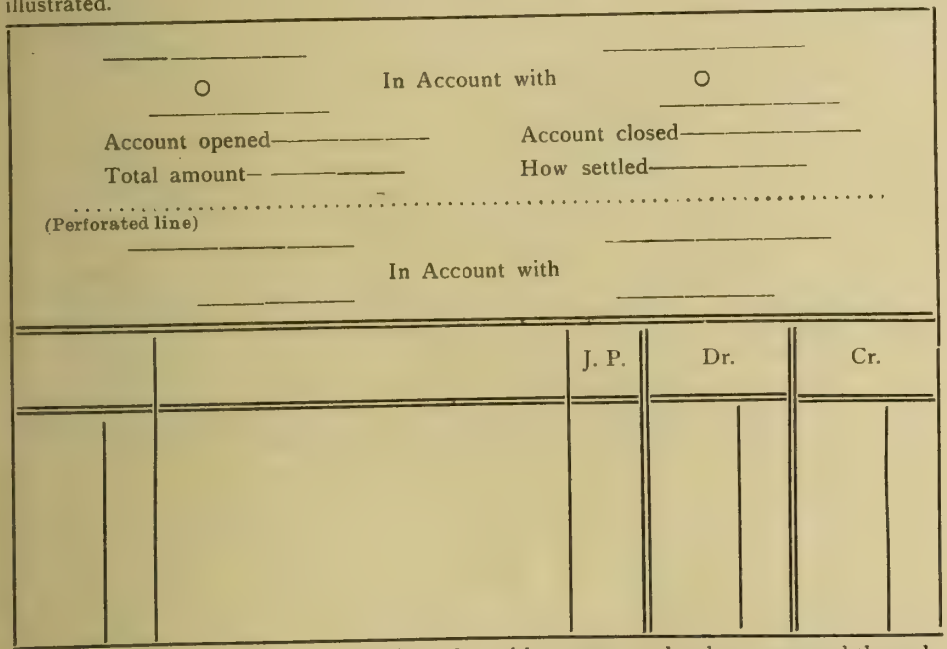
WINDSOR GROCERS' ASSOCIATION.

The annual meeting of the Windsor Grocers' and Provision Dealers' Association was held in the Manning house parlor on Wednesday evening, the 13th inst. There was a large attendance of the members. The secretary's report showed an increase in the membership of five during the half year of the association's existence, till there was now in Windsor, Walkerville and Sandwich, a total membership of thirty-three. The treasurer's report showed the financial standing of the association to be good with a balance on hand. The following are the officers elect for 1892 :—President, James F. Smyth; vice-president, John Spiers, Sandwich ; secretary, C. G. Davis, re-elected ; treasurer, Alex. Black, re-elected ; guard, Nelson Stevens. Board of directors : Messrs. Pequegnot, Sandwich ; Lajeunesse, Walkerville, and Messrs. Meloche, Hawkins and Chauvin of Windsor. Messrs. Meloche and Chauvin were re-elected to their seat on the board of directors. The board of directors with the five officers of the association form the executive committee and advisory board of the association. They are to meet on Wednesday evening, the 20th inst, at the Manning house and proceed by the 8.30 car to Sandwich, where a business meeting will be held, and the circular sent out from the joint meeting of the Toronto, Hamilton, London, Sarnia, Trenton, Chatham and Simcoe associations in November last at Toronto will be discussed and a report prepared to be laid before a special meeting of the association to be called by the secretary.

Orders have been issued to American express agents in villages and small towns where deliveries are made, to deliver all packages immediately after their arrival. The custom of leaving express packages from late trains in the office over night will thus be abolished. The change has been made on account of recent robberies in small offices.

IMPROVEMENTS IN BOOK-KEEPING

We are accustomed to hear of advances in science, of inventions in manufactures and of improvements in the application of steam and electricity, and yet how startling it is to our old fogy notions when some one gently intimates that book-keeping could be done without books, that is, without bound books. The invoice file is new, yet it has rapidly spread itself over the country, and is now to be found in the office of every well-managed retailer in the Dominion. The card-index is the point in this file which is of greatest importance in application to future improvements. This card-index is used in the system of letter filing now adopted in most large offices. It is also in use in what is called a "petty ledger." This handy little 'book' is like a letter or invoice file with a card-index and ruled sheets, like the pages in a ledger placed between. It is now used for small accounts. The ruled sheet is here illustrated.



When the account is to be settled, and not until then, the upper part is filled in (when the account was opened, when closed, amount, and how settled), and the lower part torn off, receipted, and given to the customer. The advantages are obvious. The accounts are easily found by means of the card-index, the entry in the ledger serves for a ledger account and finally is used as a rendered bill, while the stub serves as a summary of the account. To avoid the filling up of the file consequent upon the placing on of new sheets, the stubs of the others remaining, a sheet might be placed at the bottom of the file, marked 'closed accounts,' and the stubs may then be removed, their substance having been transferred to the last sheet. Of course, a stock of sheets must be always at hand to be placed under any letter, whenever those under that letter are all in use or settled.

The extension of some such system to ordinary ledger-keeping has been accomplished and can easily be carried into practice by any one desiring to do so. Bound ledgers are bulky and hard to handle, and they fill up rapidly because of the amount of dead matter in them, while the number of accounts in actual use may be small. A great deal of labor is required to change the used accounts to a new ledger when the old one has been filled. The plan described above must be modified to suit a large business, and can be modified to suit any business. Some number of files less than twenty-six may be used, marked A, B, C—D, E—F, etc. Then instead of using the card-index on each file for surname it will be used for Christian names, the account being placed on the particular file that bears the letter with which the surname begins. Every ingenious book-keeper can work out this inexpensive method in book-keeping for himself, and in the way best adapted for the business, the records of which are to be kept. Instead of a 'file' with bent wires operating with a spring, as has been assumed throughout in this description, a file made of pasteboard pockets, lettered properly, with an extra pocket for closed accounts, may be used. In this case the stub may be done away with altogether, and the account, when settled, entered in an appropriate list of 'accounts closed.' It may not be necessary to use the ledger account for a rendered bill, but it may be destroyed when its usefulness, as a summary of the transactions, is passed. A case may be made to hold these ledger files in alphabetical order.

This latter plan has been adopted in principle, but varying in detail, by some of the largest firms in the United States, and the system is well worthy of study and careful thought.

A board of trade, with a membership of 24, has been organized in Oakville. It includes the prominent business men of the place, and is starting under very favorable auspices.

PROFIT IN QUICK PAYMENTS.

The question "Are Quick Payments Profitable?" can only be answered in one way. They certainly are, both to the buyer and to the seller. For the buyer a saving of interest, at a high rate easy to be calculated, and for the seller a prompt settlement of the account. This cancels the risk, besides giving him ready money to use in his business. The interesting part of the question is, however, not whether such payments are profitable, but why we do not find more firms taking advantage of them. This opens up nearly the whole of the very large subject of general credits, if not of the conduct of business. At the present time, I will undertake to discuss only that part of the subject which concerns the reasons why discounts are not more often taken, rather than what is to be gained by so doing.

This, as hinted above, carries with it the discussion of methods of business. Lack of capital is perhaps, more often assigned as a reason for inability to discount one's purchases than anything else, and this, to the man who sees no way of increasing his capital, appears an insuperable difficulty. Those persons, however, who have had the pleasure of seeing a large business grow under their hands from very small beginnings, have learned that there are other ways to practically increase capital without actually having ready cash put in from outside sources. This is, perhaps, the portion of the subject which will prove, if not the most interesting, certainly the most valuable to the ordinary retail merchant. Good collecting—the calling in of funds which have for a long time been locked up in outstanding accounts, perhaps some of them being due from what the merchant is in the habit of considering the best class of trade, and which he fears to make much of an effort to collect from, owing to the danger of incurring ill-will and perhaps losing patronage—good collecting, I repeat, is essential. He should remember that there is no money made on the sale until the account is paid, and that over it stands an interest charge which slowly but surely eats up the profit. Often in this best class of accounts are found those which for one reason or another drop into the lower class, and a fair proportion of them are never paid at all. The nearer the seller, who has not an unlimited cash capital, can arrange to do a strictly cash business himself, the more possible it will be for him to do his buying for cash.

Another method of increasing the ready capital at one's command is by turning old stock into cash. There are few stores, if any, in which goods do not accumulate which are not easy to sell. Changes of styles, broken assortment, to say nothing of actual mistakes in buying, all contribute to this end. A certain amount of stock must necessarily be carried, but no matter how carefully this part of the business is looked after, there are accumulated goods which

originally cost money, but which it is hard to again turn into it. Every dollar of such stock that is sold furnishes the merchant with a dollar with which to buy goods which can be turned in a short time, thus giving him the cash with which to discount new purchases.

Another cell in which is locked up many a good dollar is that of too large a stock. In these days when most of the business is done by travelling salesmen, who are selected in the main, simply for their ability to sell the most goods, it is not always easy to confine one's purchases within the limit originally dictated by the best judgment. Added to this is the demand which every storekeeper has often had from people coming in every day asking for an article which he has not on his shelves. It is easy at such times to think that if the wished-for article were only in his store, an easy sale and sure profit might have been made. Every one of our most successful business men have, however, learned that there are some sales which it is more profitable to lose than to make, very largely because the profit on an occasional transaction is more than compensated for by the interest on the stock of goods which he would be compelled to carry, and from which he would sell only at rare intervals.

These are only a few of the many methods of increasing an active capital which will suggest themselves to the mind of a man who gives the matter careful thought. The reward which comes to the merchant who conducts his business on a cash basis is so ample that it should stimulate an intelligent effort on the part of those who have heretofore thought it impossible to accomplish. —Ex.

A LONG FELT WANT.

What an interesting work on business vicissitudes could be produced annually by either of the leading commercial agencies in this country if it could afford to devote the time to it. Yet it probably would prove a profitable undertaking, provided the right kind of information were gathered. The annual record of failures is published by both agencies, and one at least prepares later in the year a pamphlet giving a list of the chief causes of mercantile insolvency and the percentage of failures due to each. But what is needed in the work that we have in mind is more detailed information regarding the causes of failures. For instance in the list of "incompetents" as given in the pamphlet mentioned, how many of these unfortunates have owed their business ruin to failure to keep a proper set of books, or to ignorance in buying? And how many of the insolvents who give as a reason for failure bad debts or the credit system, should be properly classed as incompetent dealers? Speculation is alleged as the cause of the downfall of a certain percentage of business men—how many of these, among retail grocers, have suffered from too heavy purchases of "futures" in canned goods and other groceries, or were the speculations of this class of dealers confined to ventures in stocks or "playing horses?' How many business men who fail start in business again, and how many of this number eventually succeed? And how many of this class belong to the retail trade? Do company stores make life a burden for retail merchants in certain sections, or at least does the record of failures in those sections prove that the company is a preventive of success in independent lines? Is the grocery business more hazardous in a pecuniary sense than other branches of the retail trade? Does the percentage of failures in general storekeeping prove that that is a safe or unsafe business for inexperienced men to engage in? These and other conundrums that we have no space for at present await answers. Such a work as we have suggested might yield a good profit to the publishers providing the above questions were answered in its pages.—Merchant's Review.

WHAT CONSTITUTES A SALESMAN.

I have frequently, in the course of a quarter of a century's experience, been asked the question by fathers, wishing to launch their sons in a mercantile career, what constitutes the requisite of a successful retail salesman. The query, like that of the chemical analysis of a glass of water, lager beer, bread, meats, or a hundred other articles of diet, that we all partake of daily, and of which we do not doubt our understanding, is one more easily propounded than precisely answered. There are so many ingredients entering into the grand total of an ideal salesman that an exhaustive category would be equivalent to the task of writing a psychological treatise. Yet in the years of a somewhat close observation I have passed in trade and the views interchanged with others similarly situated, a few deductions may be drawn that will prove of interest and possibly instructive.

It must be premised at the outset that the young man upon entering his business career, must be endowed with common sense and a fair knowledge of language and arithmetic—for with reference to the former it is an axiom that mercantile pursuits develop but never originate, whilst without the latter he is constantly tripping over the stumbling block of mortification.

Equipped with these qualifications, the first aim of every salesman aspiring to ultimate and permanent success is to make a close and careful study of the merchandise he is about to handle. in all its details; to have a master knowledge of the property, not only its name and uses, but its composition, its history and merits, so that in presenting and representing it to a customer he can speak with the freedom and mien born of information of his subject and inspire that confidence in his goods he himself possesses. I find that the pre-disposition of a great many young men, after they have acquired a superficial knowledge of their chosen vocation, a very "smattering," so to speak, is to labor under the delusion that they have graduated, and that there is nothing more to learn. The natural consequence follows, when they come in contact with an obdurate or cynical customer and have exhausted the stock arguments that an article is the latest, and it's nice, and good, and cheap; with the exception of being able to transpire there adjectives, their vocabulary is drained, they close up like an oyster, and nine chances out of ten they are "swopped."

It requires energy and assiduous application to keep "posted," but the end justifies the means; and the end is success. As a corrolary of the foregoing, a retail salesman must be a good "stockkeeper." Next to a complete knowledge of the composition of your stock is that of its arrangement and location.

This is important at all times, but extremely so in busy seasons. In no place is the truism, "time is money," better illustrated than in a retail store.

Goods so disposed that they can be handled at a moment's notice wonderfully facilitates sales; whereas, on the other hand, if the salesman goes moping around rummaging his stock in search of the required article the lynx-eyed customer receives the impression he can not deliver the goods, or is nor "up" in his business—a result equally to be deplored. Keep your stock tastefully arranged, classified and well assorted, giving prominence to whatever you desire to attract particular attention, and when the day of invoice comes you will find your labor well repaid.

Building upon the bed-rock foundations intimated above, the superstructure might be known as the etiquette of the business. This consists of a man's habits, temperament and raiment. Upon such a theme volumes could be written, but this is not the place.

It goes without saying, however, that successful salesmanship and dissipated habits do not go hand in hand. If there is a place on the globe, outside of the pulpit, where a man's brain should be clear, his mind untrammeled, his temper unruffled and his eye clear, that place is behind a retail counter; for no where else is there a more varied or critical audience to humor and please. The midnight hour, the flowing bowl, the deep carousal and the addled brain of the following morning, are not conducive to these conditions. Sooner or latter something will "drop," regardless of a man's other qualifications.

Such habits, moreover, have a tendency to beget carelessness as to personal appearance, slovenliness in dress, as well as curtailing the means of procuring good clothes; and as every business man is aware, the appearance of the outer man is a wonderful adjunct to the skilful salesman.

Numberless minutiæ upon this almost exhaustless subject suggest themselves to my mind in the way of reminiscenes and illustrations of men and occurrences I have met and witnessed, but I will postpone the recital to some future occasion.—E. F. K. in Grocer and Trade Index.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

NEW CANNED FRUITS AND VEGETABLES.

Complete Assortment
—OF—
Standard Packs.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,
Mackerel Kitts, 1s and 3s, Codfish Whole, Boned and Skinned,
Munn's Best Boneless, Genuine Digby Chickens.

ROYAL EGG MACARONIS.

WHOLESALE BY

EBY, BLAIN & CO.....Toronto.
PERKINS, INCE & CO.....do
JAMES TURNER & CO.....Hamilton.
EDWARD ADAMS & CO.....London.
CAVERHILL, ROSE, HUGHES & CO., Montreal.
H. N. BATE & SONS.....Ottawa.

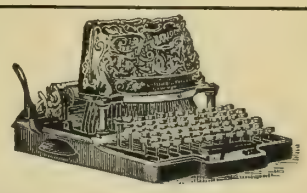
WRIGHT & COPP,
AGENTS,
TORONTO.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER
—AND—
BRONZE MEDALS
20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.



BAR-LOCK TYPE WRITER.
The Best Machine on the Market.
Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E, Toronto.

OPINIONS ACCORDANT AND OPINIONS DIFFERENT.

EDITOR CANADIAN GROCER:

DEAR SIR,—Your editorials on the Patrons of Industry, as well as several letters you have published, are very apropos, and the writers deserve the thanks of the mercantile community. Some little time ago the writer interviewed the merchants here, with a view to freeing the market, and there was a good prospect of success, but to-day the feeling is so strong against the Patrons, not of industry by any means, but the pattons of the extinction of mercantile competition, that any attempt to secure a free market would be useless. We are pleased to hear and observe that the more intelligent and far-seeing portion of the farming community entirely disapprove of the Patron arrangement. The well-known lack of success of co-operative stores, and the natural inference that if A's dollar be worth $1.10 B's is equally valuable, (more especially if he be a larger purchaser than A) whether he be no Patron or the right worshipful master of a Patron lodge, clearly point to a short life for the combination, and the storekeepers who have unwisely agreed to sell to A at 90c. will have to supply B at the some rate, or follow the long, long procession of lapsed merchants.

To change the subject. When you advise grocers to "go out and take orders and drum up new trade," we claim the privilege of protesting against any such degradation of mercantile life, such conditions are a disgrace; the store-circular or newspaper are the reasonable methods and places for extending business, not the residence of the customer, and were this rule rigidly adhered to, it would be much better for the trade in many respects. You must admit the right, not only of every grocer, but of every merchant in every line to go and do likewise. Picture the result. When you say it is worth the grocer's while to follow the example of the fruit pedlar, you give advice which should be repugnant to the feelings of every respectable merchant who reads your article, and we must express our surprise at such ideas appearing in the columns of a paper which we have learned to read with attention and appreciation.

Yours truly,
HAMILTON TEA CO.,
LAING.

[Mr. Laing's approval of our course with reference to the Patrons of Industry movement is encouraging, and we thank him for this and the complimentary words with which he concludes. We are indebted to him also for being the indirect means of our discovering that we have unwittingly done an injustice to a very highly esteemed contemporary. The article he finds fault with was not one of our own, but was clipped from the New York Merchants' Review, the credit, owing to an unfortunate oversight, not having been allowed to the journal to which it belonged. We beg our contemporary's pardon, and are of the opinion that we will be absolved from any suspicion of having been wilfully guilty of doing it or ourselves such a wrong.

As to the practice of calling upon customers, we approve it as a necessary evil. It appears to be the only way the stationary trader has of protecting himself against the pedlar and the producer. It is because we have seen the utter inadequacy of the law to regulate the peddling trade satisfactorily that we commend to the resident merchant the practice of calling for orders. The encroachment of pedlars last year upon the trade of grocers was unusually large in such commodities, as fruits, fish and potatoes. There is no analogy between such calls as we recommend and those of troublesome fakirs. The grocer has his customers. He does not bore them, but he serves them, by calling upon them. The goods he asks orders for are such as the people have to buy in any case, and if he can anticipate the pedlar and crowd him out, he is rendering his own business a service that should outweigh any damage to his dignity that in a theoretical view of this method of trading would seem to be done. Several of the leading grocers in this city look after business in this way. They are expected by their best customers to do so, who to a large extent hold the grocer responsible for keeping himself informed as to their wants. They consider the matter in his hands. He is retained, as it were, to look after them, and if he does not there is likely to be a little pettishness that ends in the transfer of a customer to some other store. The grocer in such cases calls to look after clearly defined wants that he is depended upon to keep filled.

EDITOR.]

A WORD FOR CLERKS.

Good clerks are proven to have been a contributing source to the success of many merchants. While it is advisable and, in fact, the only safeguard to success for anyone starting in business to conduct the same on such a basis as to limit the expenditures within the income, still it is necessary to conduct the same properly and have the necessary help. Many men have started in the grocery business and have failed for this very reason. It should be taken into consideration that whenever a store is opened, the first and most essential thing is the perso nal attention of the proprietor. The next is to leave in the store during the absence of th storekeeper an able and fit representative who in every way is equal as far as the business interests are concerned. Of what benefit will it be to any business to leave a boy there to represent the owner, who can only inform you that "the boss is not in at present; come in some other time?"

Storekeepers should hire at least one competent clerk, who would look to the growth of their business and assist them in building up their trade. It will take but a short time to convince most grocers that they have been laboring under difficulties and disadvantages by not having behind their counters men of sound judgment, instead of boys who are of little use behind the grocery counter. Boys should be hired for the purpose of apprenticeship to give them an opportunity to learn the grocery business, a knowledge of which is very necessary in order to properly conduct the same. Instead of building up a business first and then hiring a clerk, reverse the practice, and it will be found that good clerks will be a great help.

One reason why there are so many stores, and consequently such close competition, is because good men who have been educated and trained in the grocery business cannot find employment, and therefore invest what little money they have in a stock of groceries and launch out as competitors. Whereas, if the generality of storekeepers would turn their attention to hiring able and competent clerks, they would have found employment, and would refrain from entering into competition with others.—San Francisco Retail Grocers' Journal.

A VERY "NEAR" CUSTOMER.

A certain wholesale grocery house here, says the Michigan Tradesman, had a retail customer who buys in such small quantities and acts so penuriously that the house salesmen would as soon see the store invaded by an army of beggars as to be compelled to wait on him. The other day the old fellow dropped in and spent a couple of hours in making his usual selections, including half a dozen cans of a certain kind of canned goods. The latter were placed in his wagon in a case, and a short time afterward the old gentleman appeared at the office with the empty box, when he registered the inquiry:

"You pay 5 cents apiece for empty boxes, don't you?"

On being answered in the affirmative, he replied:

"Well, give me the money. You treat your customers to a cigar, too, don't you?"

The cashier smilingly produced a cheap cigar, when the old man paralyzed the office force with the remark:

"I don't smoke, so give me 5 cents instead."

The cashier laughed until he turned red in the face, when he took the old fellow by the arm, quietly informed him that his patronage was not desired hereafter and led him to the door.

TEAS

H. P. ECKARDT & CO.,

Wholesale Grocers and Importers of Teas, TORONTO.

GREETING To Our Business Friends.

Thankful for past favors and hopeful for the future, we greet you at the close of 1891, and wish you a Happy New Year.

Very respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

---

500 CASES ! ! !

ATLAS BRAND PREPARED BOSNIA PRUNES

--CROP 1891,--

To arrive in the first days of January 1892.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade :

1800 packages Japan Tea.
700 do Black do
700 do Green do

Comprising all grades and qualities.

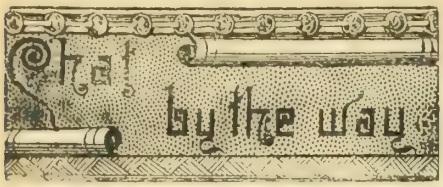
Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.



Ridgetown is shipping six carloads of pork weekly.

The Consumers' Cordage Company will rush the construction of their factory in Winnipeg.

The stock of Jas. Cunningham, grocer, Clinton, Ont., narrowlw escaped destruction by a fire which destroyed the block in which he did business.

The wholesale grocery business formerly carried on by James H. Dunlap, Moncton, N. B., has been purchased by Dunlap & Co. who propose carrying a full line of groceries.

A Company has been organized at Digby, N. S., to breed and ship live lobsters to Boston. They have put $10,000 into the enterprise, and expect to ship 40,000 lobsters this season.

Mr. M. B. Clemens, who has been local salesman for Messrs. Simpson & Co., of Berlin, for the last half a dozen years, has been appointed Inspector of the Mercantile Insurance Co., Waterloo.

There's some significance in the fact that Mr. Stewart Munn, who handles more fish than any other business man in Canada, received his commercial training in Newfoundland.—St. John's (Nfd.) Evening Telegram.

Mr. A. P. Johnston, L. Booth and H. C. Ellis have started the early closing movement among grocers in Ottawa. They commenced Monday evening to close their shops at 7 o'clock and would like to see other grocers follow.

Robert Bateman, of the grocery firm of Bateman & Sons, Belleville, was married last week to Miss Blanche Fuller, daughter of Charles Fuller, Toronto. The happy couple left Toronto for an extended tour through Western Canada.

Messrs. John S. Pearce & Co., seedsmen, London, Ont, have issued a very tasteful and useful catalogue for 1892. It is exhaustive as a source of information to the intending purchaser. The illustrations are rich and life-like, and must promote buying among gardners of all degrees of pretension. The classification of the matter is very detailed.

W. H. Rowley, manager of the E.B. Eddy Co., has shaken off the sickness that clung to him for above a month, and has gone to recruit his strength

"Where the remote Bermudas ride
In the ocean's bosom unespied."

There we hope he will find a few weeks' nepenthe from the cares that the big industries at Hull must make press heavy on his brow.

STATESMEN DIFFER.

The following correspondence between Mr. W. A. Munn of the firm Stewart Munn & Co., Montreal, and the Colonial Secretary of Newfoundland has been forwarded to us for publication, and is self-explanitory. Mr. Munn was in St. John's Nfd., at the time of the writing.

ATLANTIC HOTEL, ST. JOHNS, NFLD.
Dec. 30th 1891.

HON. ROBERT BOND,
Colonial Secretary, City,

DEAR SIR,—I now enclose to you a copy of a speech delivered by the Hon. C. H. Tupper, at Toronto, on the 16th inst., and which has had considerable circulation in Canada. Would you kindly favor me with your reply to the following question regarding a statement in the above named speech, and which seems to be the main argument in this speech, and which I believe to be grossly incorrect.

Is he right when he states that in your convention with Mr. Blaine you proposed to shut out Canadian products by placing a discriminating tariff in favor of the United States? If you can give me the statistics of the gross value of the imports and exports between Canada and Newfoundland I will be very pleased, as I intend publishing your reply, and it will disabuse the prevailing feeling that Newfoundland will suffer more than Canada by this tariff fight. Please let me know whether the new tariff which you have lately put in force against Canada will apply to American goods shipped through Canada in bond for Newfoundland. The bulk of the flour trade with this colony is shipped from Montreal, and it will make very little difference to Newfoundland merchants whether the flour is Canadian or American (as they can always be had at the same price) if the goods can only be forwarded be the cheapest route. An early reply will oblige,

Your humble servant,
W. A. MUNN.

Colonial Secretary's Office,
St. Johns, Newfoundland, Jan. 4, 1892.

Sir, I have the honor to acknowledge the receipt of your letter of the 30th ultimo enclosing an extract from what purports to be a report of a speech delivered by the Hon. Charles H. Tupper, the Canadian Minister of Marine and Fisheries, at Toronto, on the 16 ultimo; and asking if the statement contained in said extract is correct. Also, whether the duty at present collected upon Canadian goods will apply to American goods shipped through Canada in bond for Newfoundland.

Reffering to the extract aforesaid which is as follows, namely :—"Under the Bond-Blaine negotiations it was proposed to shut out our flour and our products of the Western part of Canada out of that market, and to impose a tariff discriminating in favor altogether of the goods and products of a foreign country, the United States of America." I hesitate to believe that the Hon. Mr. Tupper deliberately asserted that which he knew to be untrue, yet, I can only say that if he did make the statement contained in what purports to be a report of his speech at Toronto on the 16th ultimo, it was contrary to the facts and for which no possible excuse can be forthcoming. "The Bond-Blaine negotiations" did not propose to shut "out Canadian flour and the products of the Western parts of Canada from Newfoundland," neither did it propose a tariff discriminating "in favor of the goods and products of a foreign country, the United States of America." When a similar statement was forwarded by the Canadian Cabinet to Her Majesty's Government as the justification of its unwarrantable interference with the Newfoundland negotiations, this colony at once intimated to the Imperial and Canadian Governments that such a contingency was not contained in the proposed convention or contemplated by the government of this colony. As a member of the Canadian Cabinet the Hon. Mr. Tupper must have been aware of this even if his own interpretation of the "negotiations" had led him into error, hence my unwillingness to believe that he made the untruthful statement that has been attributed to him.

In reply to your query as to the amount of our imports from and exports to Canada, I beg to say that the Blue Book for 1890 gives the imports from Canada as equal to $2,400,000, and the exports from this colony to Canada as equal to $600,000.

With reference to American goods shipped through Canada in bond for Newfoundland, the additional tariff to which you refer will not apply to such.

I have the honor to be Sir,
Your most obedient humble servant,
R. BOND, Colonial Secretary.

To Wm. A. Munn Esq., care Messrs. Stewart, Munn & Co., Montreal, Canada.

MONTREAL TRADE NOTES.

Mr. Jas. Strachan, the soap manufacturer, has refused the nomination for St. Lawrence ward.

The sales of leaf and bulk gelatine have been small lately, but it is coming on to the season for it now.

The Edwardsburg Starch Co., hold their annual meeting on the 19th of the month at their office, St. John St.

J. A. Mathewson & Co. say their men are out and doing as well as can be expected, considering the weather.

Messrs. Fraser, Viger & Co. say they are having a big run on game and English and American canned goods.

The Lady Charlotte Gelatine Co. say the sales this year are larger than last. This speaks well for the quality.

French sardines are scarce in this market, and the dealers say the fish do not run nearly as good as last year's catch.

The St. Catherine St. retail grocers' are spreading themselves as regards their windows, and a few of them really do look fine.

Messrs. Lockerby Bros. say their men are doing the best business they have done for some time. This speaks well for their customers.

Lyon Silverman is putting up a nice sauce for the Canadian market, which is really first class. He deserves credit for working it up to such a standard.

Several of the produce dealers have been fined for selling game out of season. The actions were taken out by the Fish and Game Club of Quebec.

The retail Grocers' Association have decided to hold their annual drive and dinner on the 10th of next month, when several of them will drive tandem.

Canned goods are bringing a good price now, and are going up every day, several wholesale houses say they wish they had more of them in stock.

The nominations for President of the Montreal Board of Trade are as follows: Messrs. Robert Archer, Hon. Geo. Drummond, A. F. Gault, E. B. Greenshields. Mr. Archer and Mr. Gault have positively declined to remain in the field.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

TO GROCERS.

SIMCOE CANNING COY'S
Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

GROCERS MAKE MONEY BY SELLING THE
EMPIRE
BAKING
POWDER.
Purity and Strength combined.
ELLIS & KEIGHLEY,
TORONTO

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

TO THE TRADE
—IN—
Canned Goods.
We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.
Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers,
124--128 RICHMOND ST. W.,
TORONTO.

The Circulation of this paper has increased one-third in the past three months.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

FRY'S
PURE
CHOCOLATE
ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto.

EMPIRE TOBACCO COMPANY'S COLUMN

TWO KINDS

—OF—

Business Men.

WIDE AWAKE

kind buy from the

EMPIRE

because they get goods that are right and are up to the times.

Another kind are

FAST ASLEEP

but they are waking up every day to the fact that we can give them goods that will please them.

We sell direct to retailers. Send for sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

WHAT BREAKS MEN DOWN.

One of the features of American business life about which men are compelled to think when they have time, says the Galveston News, but of which certainly those who know and feel it most cannot be expected to write, is the irregularity with which the strain of mental and accompanying physical exertion falls upon them. Business comes with a rush and for some months those in positions of responsibility and greatest usefulness are compelled by circumstances to wrestle with figures, facts and circumstances at a rate and during an extended day, the result of which must be to wreck the nerves of the strongest and most determined who undertake to do their duty if in employment, or to keep their heads above water if in the swim for themselves. There is no patent method for reforming this under the actual conditions, but the thought that able men are being worn out too quickly by the system will suggest that where a saving of time can be effected no routine should be adhered to that is not strictly necessary to safety and efficiency. Another thing is that as service becomes more valuable by experience in a place, those whose business which can by care in management be shaped to employ a steady and adequate personnel by the year will gain something in the course of time by making the endeavour intelligently. Other points are that all facilities to bring busy men to and from their places of business are of increasing importance as to saving that time which would be devoted to rest and meals. The motherly housekeeper, also, needs to be aware that upon her devolves no small portion of responsibility for the health of the toiling man. It is business rush and worry that breaks men down more than manual labor ever did. The temperance advocates, too, may stop and think that they have to deal with causes, and that often, indeed, the habit of taking stimulants to success is merely a result of business pressure. On the other hand, enforced idleness is as bad morally, while less injurious in its direct physical results. Overwook and strain fall upon the clerk and bookkeeper as upon the manager, but on the former classes the blight of no work at all is more likely to fall. While apparently small safeguards are all that can at present be practically suggested, it should not be forgotten that safeguards, in appearance small, are often sure and effective. It should be in the power of every reasonable man at least to banish worry; to attend closely to what is presented, decide promptly, press forward serenely and care nothing for consequences while doing what seems best in the time which nature allows for work. A good strong resolution in competently managing men, when they are able to take leisure and save health, to do so, no matter if it costs much in money, would be very wise and would have a wholesome effect in making places for others and in compelling corporations to seek their interest in a reasonable conservation of the health of their capable employes.

LONDON RETAIL GROCERS' ASSOCIATION.

The regular meeting of the above association was held in Sherwood hall on Wednesday, Jan. 13th, with the President, Mr. W. H. Ferguson in the chair. The meeting opened at 8 p.m.

The minutes of last meeting were confirmed as read.

A communication from a merchant in Melville was read asking what action was being taken by this association respecting the peddling of goods, stating that they had found it a nuisance in that part of the country and thought united action should be taken by the different associations and merchants generally to see that a license fee be imposed, as very few of the pedlars pay taxes or even do statute labor to the extent of more than from $1.50 to $5 per year, and license fees are practically evaded.

It was moved and seconded that a reply be sent stating that the different associations were considering the best means to be employed to suppress peddling, or impose a fee equal in proportion to the taxes paid by merchants.

Under the head of "Remarks in the interest of the Association" the Patrons of industry were discussed, some of the members stating that they understood that the patrons had been interviewing some of the grocers of this city asking for tenders to supply them with groceries. It was the feeling of the members present that the patrons should not be sold goods on any different terms than those of general customers, and groceries are already being sold at the closest living profit, and any extra inducement savors of dishonest dealing, generally speaking.

Some other matters of local interest were discussed and disposed of and the meeting closed at 10 p. m. to meet again on Feb. 10th.

Prince Edward County has exported over 100,000 bushels of buckwheat to Germany this season, for which they have received an average price of 50 cents per bushel. This is a handsome return to that county.

The magnitude of the output of the E. B. Eddy Co.'s match factory at Hull would be a good competitive guessing problem, only that it is so large the guesses would all fall on the under side. This factory turns out 27,360,000 matches every day. These goods must have a huge share of the consumption that goes to matches in this country.

At the annual meeting of the shareholders of the Ogilvie Milling Company, held in Winnipeg, the following directers were elected for the ensuing year:—Messrs. W. W. Ogilvie, Shirley Ogilvie, A. T. Ogilvie, and F. W. Thompson. Officers subsequently elected were:—Messrs. W. W. Ogilvie, vice-president; F. W. Thompson, general manager; W. A. Black, secretary. It is understood that the reported results of the business for the past year were highly satisfactory.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Compare quality with any others.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
SPECIAL PRICES.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
C. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT

TORONTO MARKETS.

TORONTO, Jan. 21, 1892.

GROCERIES.

The weather has at last taken a spell of decision, and it is to be hoped it will be a steady one throughout the remainder of the winter. With the thermometer down about zero and plenty of snow on the roads there is reason to expect that the movement of grain from farmers' barns to elevators and railway stations will be very general. If the hauling of grain were once more set going over the country, the effect of it upon trade would be immediate and powerful. It may require more than hard weather and snow, however to bring out the grain; prices may have to improve before the farmers will sell freely. But the equivalent of the grain in money would supply the stimulus now wanting in trade, and it is to be hoped that it will soon be circulating. Trade this week has been fully up to expectations. The orders have been more liberal than they usually are at this time of vear. Tea continues to be the largest part of the invoices sent out. Otherwise the orders are of a sorting up description. The week has not been fertile of changes. No new stock, except a few prunes, has been received. Prices are of an easier tendency on staples, yellow sugar, currants and Malaga raisins quoting generally lower. There seems to be enough money for fragments as but little grumbling is heard about backwardness in remittance.

CANNED GOODS.

The output has been small. Prices are generally steady at the quotation which has been ruling for a long time, that is $1.05 for round assorted lots of vegetables. There are brands obtainable, however, at $1, but strictly first-class goods are quite firm at the higher figure. Peas appear to be as scarce as the evidence of indications now more than a month old has led everybody to suppose they were. Packers have been called upon to forward more, but most of them agree in the answer that they have not a case left. The quotation for peas alone is $1.10. The prices of all fruits are steady and the trade dull. In salmon and lobster the usual limited business proceeds uneventfully at unchanged prices. There is some rumor of a combine among the salmon canners of the Fraser.

COFFEES.

This market shares very little in the ups and downs of Rio coffee in the large distributing centres. This present week in New York is marked by a continuance of the equal strife for advantages between buyer and seller, and the issue inclines now one way, now the other. Here prices are unchanged and business is small in volume. This applies to all descriptions.

DRIED FRUIT.

Currants are easier, as quotations from outside led buyers last week to expect they would be. Provincials in barrels quote from as low as 5½c. Valencia raisins range from 5c, for last crop off-stalk goods, selected are from 7c upwards and layers are 7 to 8c. There is more Malaga fruit on the market this week, but it is not divided up, being mostly in the hands of one holder. The prices of it are easier in the more staple descriptions and higher in the choice lines. Figs have not been in much request since the year opened. The stock on hand is a small one. Prunes are being quoted to arrive at 6¾ to 7c. for U, the only grade of the Sphinx brand now on the way. Already a few Atlas prunes have been received and are held at the following prices: for A 8½c., for B 8c., for C 7½c., for D 6¾c. Old case prunes are steady at 5½ to 6¼c. There is this year more California evaporated fruit on this market than there ever was before. The prices are: 12½ to 14c for apricots, 12 to 13c. for peaches, 12¾ to 14c for nectarines.

NUTS.

The call for nuts is a very light one. A few Grenoble and Bordeaux walnuts are asked for but the parcels moving out are small and not numerous. Prices have eased materially in New York. A very small business is all that can be looked for from this out. Stocks are light.

RICE AND SPICES.

Rice is quiet and featureless. Orders are far apart in the procession of calls for stock, and are for very small parcels. Spices are dull, with quotations standing at points marked last week.

Foreign mail advices just received from Yokohama, says the New York Daily Commercial, note that the occurrence of violent gales which swept over the country when the grain was ripening, has resulted in a disappointment in regard to expectations for the rice crop. The total of the early, middle, and late crops is returned as 34,464,280 koku, and and as an average yield is 34,257,000 koku, last year's yield shows an excess of only 206,880 koku, above the average. According to one native paper, the yield for 1891 has been only 31,378,234 koku, a quantity considerably below the average. In consideration of the deficiency in the rice crop of Burmah and other important sources of rice supply, the disappointment in Japan is considered quite important in relation to the international market, as well as in connection with trade prospects in Japan in particular.

SUGAR.

Sugar buying is not at its best these days. The Canadian market is not lacking in firmness, though an easier tone in New York is one of the features of the week. As usual with downward movements in that market the significance attached to this change is the desire to lay in supplies of raw and to bear the market accordingly. Our refiners are steady in their firmness for current prices, and bids for big orders do not affect their quotations materially. Locally, some jobbers go as low as 3½c. for yellows, others will sell at 3.55c., but the majority want 3⅝c. Granulated is unchanged and quiet at 4⅞ to 5c.

Willett & Gray, New York, in their Weekly Sugar Statistical say:

Raws—The market has been quiet during the week. There has been no news of importance from any direction to influence it either way. Further reductions in the beet crop are not now looked for as much as they were, and to this extent the market is in favor of buyers. Cuba sugars are also more freely offered, which, taken in connection with the condition of the refined market as to prices, is also in favor of buyers, and a slightly easier market may result, particularly as values of raws are considerably higher than at the opening of crops last year. The action of the American Sugar Refining Company yesterday, if put into force by purchase of competing refineries, will also have an important influence in keeping raw sugar at low prices.

Refined—The demand not proving sufficient to keep refiners free of accumulation, another break in prices resulted, back to the former low point of 3.92c. net cash for granulated. With centrifugals at 3½c., a loss of 10c per 100 lbs, or 30c. per barrel results to refiners on basis of their report for 1891, given elsewhere in the paper. Buyers can decide as well as we whether this fact has any bearing on the immediate future of refined, taken in connection with what we say about raws. We may add that at the reduced prices the demand for refined increases, and some grades of softs show a hardening tendency.

SYRUP AND MOLASSES.

The week's sales of syrups have amounted to a very good aggregate. The prices rule as low as ever, with stocks well supplied with low-grade United States syrup.

Molasses has also had a comparatively good week of it. In New Orleans molasses the trading has been largest. Values run from 30 to 55c.

TEAS.

Low stocks in the country and good value obtainable from jobbers are causing a marked increase in the orders, both as to the number of them and the quantity of tea they each call for. There has not been for a long time so steady a run of fair-sized sales. Medium-priced teas preponderate in buying favor. A better supply of low grade Young Hyson would promote trade, as for that variety a smart demand is just now heard from. Japans and blacks at 23 to 30c. sell particularly well.

McMeekin & Co., in their notes on Indian and Ceylon teas for the month of December, say:

The offerings of Indian were 109,000 packages, against 103,000 packages in the same month of 1890. The supplies during the

WRITE
—TO—
CLEMES BROS.
TORONTO,
FOR
DATES.
FIGS.
NUTS.
SPANISH ONIONS.
LEMONS,
ORANGES.
CRANBERRIES.

We will gladly send Samples and Quotations on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

LAKE HURON
HERRING AND TROUT.

Heads off and Split.
Every package guaranteed.

WRITE OR WIRE,

HAY, The Grocer,
KINCARDINE, ONT.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

GROCERS MAKE MONEY BY SELLING THE

EMPIRE BAKING POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,
TORONTO.

GREAT SELLERS.

Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

BOYCOTTED! BOYCOTTED!

Members of the Wholesale Grocers' Guild are paying 4.37½ per lb. for Granulated Sugar, and are selling it at 5 cents per lb.

They are allowed 2½ per cent. discounts by the Refineries and they only allow you 1 per cent.

My price is Seventeen Cents per hundred less than their Combination, and I allow one and one-half per cent. Discount.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

first week were fully equal to the demand, and common teas were slightly lower, but the offerings falling off, and a large business being transacted in the country, more spirit was evinced in the biddings at auction. Prices have gradually hardened, and in many cases show a rise of fully 1d. per lb. in the lower grades, and 1d. to 2d. per lb. on good liquoring teas. The sales closed for the year with a very firm tone. The low range of prices has induced buyers in the country to hold more stock than usual, and it is not probable that the market will continue so firm. The quality of the teas offering towards the end of the month shows an improvement, and some specially fine teas from Darjeeling and Assam have realized very full prices. This has also contributed to the improvement in prices, together with the knowledge that we are not likely to receive more for the remainder of the season than last year. The average of public sale prices for the month was 8¾d. per lb., the same price as in November. The imports were 14,416,000 lbs., and the deliveries 9,284,000 lbs., leaving in stock on 31st Dec. 45,496,000 lbs. The offerings of Ceylon were 47,700 packages, against 28,700 packages in the same month of 1890. The demand has continued good throughout the month, and prices have slowly advanced. Pekoe Souchongs and Pekoes show a rise of ½d. per lb., and Broken Pekoes 1d per lb. The average of public sale prices was 9¾d. per lb. for the corresponding month last year. The imports were 4,756,000 lbs. and the deliveries 4,283,000 lbs., leaving in stock on 31st Dec. 13,440,000 lbs. China teas have been more in request, and prices have advanced in sympathy with Indian and Ceylon teas. Java teas are not much in demand, owing to the low range of prices ruling for Indian and Ceylon teas.

PETROLEUM.

The price is steady and the volume of trade about the same as it was a week ago, Canadian refined quoting at 15c. Empties are unchanged at 65c.

The Petrolia Advertiser reports: Petrolia crude $1.29 per bbl., Oil Springs crude $1.29. The past week has been very quiet on the crude oil market. The price of crude oil on going to press is $1.29, two cents lower than over last week's quotations. Refined oil can be purchased all the way from 11 to 12½c. according to customers and terms.

BUTTER AND CHEESE.

The position of the butter market has been the same for several weeks. Large rolls with pretensions to classification in the highest grades abound, but the majority of them have to be sold at the prices ruling for medium stock. An occasional lot rises to the standard of merit which brings 17c. and 18c., but the representative range for ordinary large roll butter is 14 to 16c. For very choice dairy tub 18c. is easily obtainable. This is very scarce. Really prime butter would develop rather than bring down prices if it were to be had in quantities. Low grade stock at 11 to 13c. also commands sale these days, a very considerable quantity having been taken for eastern consumption. The movement of creamery stock continues very limited from this market, though a very considerable revival has been awakened in the English market for both Canadian creamery and choice western dairy.

Cheese is firm at 11 to 11¼c. for fine fall makes. Early summer stock is easy and out of demand at 9½ to 10c.

IT PAYS TO PUSH
Surprise Soap.

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COUNTRY PRODUCE.

APPLES.—Buyers are not eager for stock either to store or ship at once. There is just at the present time nothing to be made out of exportation. Prices have a wide range on spot, $1.50 to $2.50.

BEANS.—There is very little life in the market. A few small parcels sell out at $1.40 to $1.50, but $1.20 to $1.30 are the prices for car lots.

CRANBERRIES.—Prices are easier at $7 to $7.50, with stock plentiful and demand inactive.

DRIED APPLES Odd small lots are moving into buyers' hands here at 4 to 4¼c. outside, and 4¼ to 4½c. here. The easier market for green is causing a relaxing of the views that prevailed among country holders as to the value of their stock, and offering is freer.

EVAPORATED APPLES—No sales of any magnitude have been reported. Prices are nominal at 6½ to 8c., according to quantity.

EGGS—The market is moderately well supplied with fresh stock at 18c., and limed are plentiful at 14 to 15c.

GAME—Rabbits are scarcely salable at 10c. a pair.

HIDES—The hide market makes no progress. Green cows' run from 4½c. downward from No. 1, with a cent off for each of the two lower grades. Steers' are half a cent higher. Buffs are 5 to 5¼c. on car.

HONEY—Choice extracted is worth 10c, and there are grades as low as 7c. Sections range from 13 to 17c., the uppermost quotation being for very fancy stock.

HOPS—Transactions are rare just now, but the condition of the market warrants sellers in holding out for 18 to 22c., for the various grades now offering.

ONIONS—Are dull and unchanged at $2.25 to $2.50 per barrel.

POULTRY—The scarcity of fine stock is a check to trade. Even very common stock, though not in demand, is not accumulating on account of the backwardness of the supply. Good turkeys are worth 10c, geese are scarce at 7 to 8c, chickens are worth 40 to 80c.

POTATOES—Buyers are scarce and sellers quite eager and numerous. Some car lots have been taken at 35c. Out of store lots are 50c and dull at that.

SEEDS—The deliveries this week have been freer as befits the weather we are having. The quantity of alsike in the country is large, but the quality does not rule high. The range of prices is $6 to $6.75. Exceptional cases of lower and higher figures are reported. Red clover sells at $5.50 to $5.90

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

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BROKERS
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Our aim is to cultivate and increase the demand for pure goods.

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We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

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IN STOCK.—Car Fancy Messina Lemons; Almeria Grapes, Nuts, Spanish Onions, California Dried Fruits, etc.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

SKINS—Sheepskins now sell on their merit, rather than on their name as sheepskins, the quotation having been pretty uniform for all classes till a dollar was reached. Ordinary good skins are worth $1, but superior skins range upwards, with inferior skins quoting downward. Calf skins are 5 to 7c.

TALLOW—A very quiet business at old prices—2c. for rough and 5½ to 5¾c. for refined—continues to be done.

WOOL—Nothing has appeared to reclaim this commodity from the dulness in which it has lain for months. Fleeces are 19c., pulled is 21 to 21½c. for ordinary and 25 to 27c. for extra.

DRESSED HOGS AND PROVISIONS.

Sellers are impressing their views upon the market, as prices have gone up for hogs and offerings are far from free. A few cars of selected weights of western hogs have sold this week at $5.75, and northern selected hogs have been taken at $5.50. Even these prices do not stimulate offering, the weather now favoring holders. All products are firmer in sympathy with higher prices for the raw material.

BACON—Long clear is firm at 7½ to 7¾c., backs at 10½c., bellies at 10c., rolls at 8¾c.

HAMS—The price has hardened but not advanced, 10½ to 11c. remaining the quotation.

LARD—Pure is 9½ to 9¾c., compound is dull at 8½ to 8¾c.

BARREL PORK—has undergone no change, $13.75 to $14.25 going for heavy mess and $15.50 to $16 for short cut.

FRESH MEATS—Sales are active at 4¼ to 6c. for beef in the fore quarter and 7½ to 8½c. in the hindquarter, 7½ to 8½c. for lamb, 6 to 7c. for mutton and 7 to 8½c. for new veal.

FISH AND OYSTERS.

Oysters have risen, being quoted at $1.30 to $1.35, with select at $1.60 to $1.70. Even at these prices they are scarce. Mackerel, smelts, and flounders have appeared on the fish market this week. Prices Current show various changes in the prices of dried and salt fish. The trade in fresh fish is still quiet, and prices are easy, but pickled white fish has advanced owing to the strong demand. Mackerel 10 to 12c. per lb. ; Smelts 7c. per lb. ; Flounders 5c. per lb.

SALT.

Barrel salt has advanced 5c. a barrel, and at this price the demand is strong, several carloads having been moved at the advance. It is probable that the price may attain the height attained last spring. Other classes of salt are quiet with prices almost unchanged. Trade in small lots is brisk.

GREEN FRUIT.

Malaga lemons are out of stock. New Palermo lemons have just come in time to take the place left vacant by Malagas. Palermos are $4 to $4.50, and are good stock this year. Messinas are at $4 to $5. In New York prices are stiffer, and there is an immense demand all over for lemons for la grippe patients. Oranges are higher, Florida stock having to be repacked on account of the wasty conditions in which they arrive. Valencias are plentiful and of better quality than they were. Bananas are scarce in low demand at $1.50 to $2.50. Pineapples are unchanged.

DRY GOODS.

The trade in winter goods is somewhat brisker than might be expected, and such goods as flannels, blankets, etc., are selling very well. The prospects for a good spring trade are brightening. As the stock of the retailer lessens, so his capacity to buy a larger stock for the next season increases. Money is moving freely and will ease the strain of Feb. 4th.

MONTREAL MARKETS.

MONTREAL, Jan. 21, 1892.

Business in groceries since our last letter has not shown any material change, but indications point to favorable trade in the near future. Travellers for the jobbing houses have just gone out, so that reports from them are not full, but if some sorting up orders are any criterion, a movement fully equal if not superior to that of last season may be expected. Values with a few exceptions show a higher tendency, sugar being a notable example in this connection. The refiners, owing to the firm tendency of raw material, are operating very cautiously, so that although buyers are well disposed, business is not large. In teas a satisfactory movement in gun powders, ranging 13 to 22 cts, is a favorable feature, but the somewhat irregular methods adopted by large dealers who hold large lots of consigned Japan stock, and are jobbing it out in small quantities in competition with regular jobbers, is causing complaint. In other lines there is nothing special to note except free offering of inferior quality of Valencia raisins, which are begging sale at almost any price, and unsettling the market. Green fruit and canned goods are firm, especially the latter.

SUGAR.

The week has been a fairly active one in sugars, but the refiners are operating very cautiously on account of the firm position of the raw material, which, high as it is, gives indications that it may go higher. There have been transactions in yellows at the advance, a fair quantity in the aggregate being turned over at 3½ to 4 3-16c. Granulated is firm at the old figure, 4½c.

Agents for the beet sugar refineries speak of increasing orders, both for raw and granulated. A round quantity of the latter was moved from first hands since our last, at a figure somewhere around 4½c. Raw beet is quoted about 3¼c.

SYRUPS AND MOLASSES.

Syrups are moving quietly under a very slow demand, both for the American and Canadian product. We quote American 25c. and Canadian 28 to 30c.

Molasses very quiet and dull, a small jobbing movement in Barbadoes being all there is to note, on a basis of 36c.

TEAS.

The tea market on the whole is quiet, and there are complaints from jobbers that the importers of consigned lots of Japan stock are cutting prices. The former bought pretty freely of this description of stock, and now find that they have to compete with the latter to secure their own customers. This is hardly a legitimate operation, but a large quantity of this consigned stock in first hands no doubt makes the holders anxious to realize. There is not much activity to note in black and green stock. Still the latter has encountered fair call, gunpowder ranging from 13½ to 22c furnishing a fair turnover.

COFFEE.

Coffee is dull, but firm under extremely light supplies, and for the sorting up trade that is doing buyers are paying full figures,

(Continued on page 18.)

FLOUR AND FEED.

TORONTO, Jan. 22, 1892.

The dullness in the flour trade is as monotonous this week as it was last, hardly a sale of any considerable size being visible on the horizon of the market. An evidence that the millers are loaded up close to the full capacity of their storage, is the fact that they are consigning just now, shipments having gone forward to Maritime Province points, and one or two having been sent over sea. The market has been without exciting influences with the exception of rumors of trouble between Chili and the United States, which caused an advance of 1c. in the price of wheat. Local business in flour is moderately good. Feed is dull and pointing downward in value.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.25 ; strong bakers', $4.85 ; Ontario patents, $5 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.30 to $5.60 ; Manitoba strong bakers' $4.90 to $5.10 ; Ontario patents, $4.50 to $4.90 ; straight roller, $4.10 to $4.15 ; extra, $3.95 to $4 ; low grades, per bag, $1.25 to $1.75.

MEAL—A very moderate output is reported but at prices that are well maintained. Oatmeal is $3.90 to $4.25, the lower value being for cars. Cornmeal is $3.80 to $4.25.

FEED—Bran is $15 per ton, but the price is weak, purchases being reported possible at $13 on track. Shorts are $16 to $17 and also weak. Mixed feed is $23 to $25, cracked corn $1.25, feeding corn 54 to 55c. in cars and 60c. in smaller lots, oats are easier at 33c.

HAY—Good timothy is firm at $12 to $12.50. Mixed hay is in better demand at $10.50 to $11.

STRAW—Oat straw commands fairly ready sale at $6 to $6,50.

MONTREAL.

Expectations of flour dealers that good roads in the country would improve trade have not been fully realized, and there is still only a jobbing business to note. Prices although not quotably changed have an easier tendency. We quote, Patent spring, $5 to $5.35; patent winter, $5 to $5.25; straight roller, $4.65 to $4.75 : extra, $4.30 to $4 35 ; superfine, $4 to $4.10; city strong bakers', $5 to $5.10; strong bakers', $4.80 to $4.90.

Oatmeal is dull with a small hand to mouth trade doing on the old basis. We quote, Standard, per bag, $2.10 to $2.20 ; granulated, $2.10 to $2.20 ; rolled, $2.10 to $2.20.

ST. JOHN, N. B.

FLOUR—We cannot note any change in the amount of flour moving, as the roads are in such a condition it is about impossible to do any hauling. What is selling is purely local, with prices slightly easier. Manitoba is quoted $5.90 to $6, Ontario High Grade $5.20 to $5.30, Medium Patents $4.95 to $5.10.

CORNMEAL—There has been a steady demand for meal during the past week, the market is slightly easier and lower prices will probably be given in the near future Quotations are $2.90 to $3.

OATMEAL—There is a steady market with sufficient for all requirements. Present prices are: Roller, $4.65 to $4.75; Standard, $4.60 to $4.70.

FEED—There is a fair demand for shorts, which is selling from $21.50 to $23 per ton Oats are 42 to 45c. per bushel. Hay is very scarce at present, owing to the poor condition of roads.

TRY
"Beaver Mills" Flour.
J. H. TAYLOR & CO.,
CHATHAM, ONT.,
MANUFACTURERS.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL
ROLLED OATS
——Write for Samples.——
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GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
Quotations by Wire or Letter.

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Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

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BRANDON ROLLER MILLS,
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——MANUFACTURERS OF——
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-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
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D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
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Feed of all kinds.
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LEITCH BROS.
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.
MILLERS, OAK LAKE.

MONTREAL MARKETS.—Continued

and would no doubt be open to place much larger orders were the supply greater. We quote :—Rios, 15 to 20c.; Java, 26 to 30c.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Maracaibo, 23 to 25c.

RICE.

The rice market is dull and unchanged. There is only a small jobbing business doing. We quote :—Patna, $4.50 to $5; Japan, $4.75 to $5; standard, $3.90, and off grades, $3.50, all in car lots.

DRIED FRUIT.

The dried fruit market is dull and quiet; free offerings of inferior stock by representatives of New York people are unsettling the market somewhat. In fact the stock is almost begging a sale, the following being an instance of how it is offered : A wholesaler was offered a line of stock first at 4c. then 3¾ and finally at 3¾c, but the stock was of such a nature that he would not have it at any price. For good stock, therefore prices are not quotably changed, but there is nothing doing, and the jobbers who loaded up pretty freely have cause for complaint, as their chances for business are interfered with. However, we quote prime Valencias 5 to 5¼c. Currants rule firm and unchanged at 5¼ to 6c for Patras, and 7 to 8c. for Vostizzas in cases.

NUTS.

There is only a small jobbing trade in nuts, which show no change. We quote :—Walnuts steady at 12¾ to 13c., for Grenoble and 10½ to 11c. for Bordeaux ; Toicos, 12 to 13.; Tarragona almonds, 14 to 15c.

CANNED GOODS.

There is no particular business to note in canned goods, but the tendency of values is firmer, especially for fruits, and jobbers are more disposed towards ordering in this line than formerly. Fish also show a stronger tendency, recent advices from the coast in regard to salmon being much firmer. In vegetables, also, the feeling in staple lines is stronger, and the canned goods market as a whole may be set down as much firmer, which requires only some movement to develop into an actual advance.

GREEN FRUIT.

Green fruit is dull with only a small jobbing trade to note. Valencia oranges rule unchanged at $3.75 to $4 for 420's, and $4.25 to $4.50 for 714's in cases. Florida oranges show a fair degree of activity, ruling steady at $3 to $3.50 in boxes. Lemons are unchanged with only a small business at $3.50 per box. Cranberries run from $6 to $6.50 per barrel.

APPLES.

There is a small jobbing business in apples at steady prices. We quote $2.50 to $3 per bbl. Dried and evaporated fruit are controlled by one firm here, who are holding for 5 to 6c. and 8 to 9c. respectively.

FISH.

The fish market is not active, and with the weather experienced lately dealers do not anticipate a long lenten season, and are acting in accordance. There is little to note therefore in the way of business either in the wholesale or jobbing way. Some fresh trout are coming in and meet with a slow movement at $4 50 to $4.75, while white fish are offering at $6.25. Advices from the Maratime provinces do not furnish anything of interest except that the stock of cod is small

HOPS.

There is nothing doing in hops, which continue firm. Bulk stock are held stiff under a light supply at a wide range, 18 to 25c. There have been speculative dickers in pressed hops, and some round lots have changed hands on this account within the week.

PROVISIONS.

Owing to the firmness of dressed hogs, which are now selling at $6 per cwt. in car lots, the price of Canada short cut has advanced to $15.50 and $16. A great improvement is reported in business, therefore, dealers placing their orders freely in anticipation of a still further advance. Dressed hogs are not coming in as expected. We quote :—Canadian short cut, per brl. $15.50 to $16.00; mess pork, western, per brl. $13.50 to $14.00 ; short cut, western, per brl. $15.75 to $16; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

Cheese is unmistakably strong at an advance of ¼c. on the prices we quoted last week. This advance is due to various causes, the most influential being free buying on behalf of some operators who were short for delivery in the last half of January. The strength of the situation also induced speculative operations, both the causes resulting in the turnover of a round quantity of stock anywhere from 10,000 to 15,000 cheeses at 11 to 11⅜c., and we quote the market stiff with a higher tendency at 11¼ to 11½c. The Liverpool cable is a shilling higher than a week ago at 56s.

BUTTER.

Butter remains firm and quiet. Supplies are small and prices firm, holders jobbing out their stock both of creamery and dairy at full figures for local wants. There is demand for export for both descriptions, but the cost precludes the idea of business. We quote:—Finest creamery, 24 to 24½c.; finest Townships, 18 to 20c.; Morrisburg and Brockville, 18 to 19c: finest Western, 16½ to 18½c.

EGGS.

The egg market continues steady, and prices are unchanged. Round lots are still moving at 15 to 16c., but 17c. is obtainable for single cases of choice stock.

POULTRY, ETC.

There is no change in poultry. We quote: Turkeys 9 to 10c., chickens 6 to 8c., fowls 5 to 6c., geese 5 to 6c., ducks 8 to 9c.

GRAIN.

The grain market is precisely as it was a week ago, and there is positively no business doing. Prices are nominal. The stocks in store compared with those of a week ago show a decrease of 21,264 wheat, 8,040 peas, 11,404 oats, and an increase of 49,478 barley, and 1,192 rye. Compared with last year stocks there is an increase of 200,002 wheat, 83,482 peas, 155,124 barley. and a decrease of 76,467 oats, and 11,138 rye. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04 ; peas, 75 to 76c. per 66 pounds; oats, 35c. to 36c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 63c.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Jan. 21, 1892.

BREADSTUFFS—The present is essentially a dull season. We think in the whole course of our business experience we have scarcely seen anything to match it. The weather has been so soft that winter operations could not be carried on in the usual way, consequently trade has been very dull.

We may look for improvement in prices and a steady gain all through the spring months. We make no changes in our quotations.

Manitoba highest grade patents, $5.75 to 6.00 ; High grade patents, $5.10 to 5.20 ; Good 90 per cent Patents, $4.90 to 5.00 ; Straight grade, $0.00 to 4.80; Good seconds, $0.00 to 4.40 ; Graham flour, $0.00 to 5.60 ; Oatmeal, $0.00 to 4.15 ; Rolled wheat, $5.55 ; Wheat bran per ton, $20.00 to $21.00; Middlings, $00 00 to $26.50 ; Shorts, $00.00 to $22.50.; Moulee, $24.00 to $28.50 ; Split Peas $0.00 to $4.10; White beans per bushel, $1.50 to 1.53 ; Pot Barley per bbl, $3.90 to $4.50 ; Canadian oats, choice quality, 43c. to 45c. ; P. E. I. oats 41 to 45c.

SUGAR—Last Saturday our local refineries advanced prices ⅛c. to ¼c., and still further advances are spoken of as necessary owing to the very firm attitude of the raw article.

Cut loaf, 5⅝c.; Granulated, 4⅝. to 4⅞c; Circle A, 4½c.; White extra C, 4⅜c.; Standard, 3⅞c. to 3⅞c ; Extra Yellow C, 3⅝c.; Yellow C, 3½c.

MOLASSES.—Barbados 35c. ; Demerara 35 to 38c. ; Diamond N. 48c. ; Porto Rico 34 to 35c. ; Trinidad 32½ to 38c. ; Antigua 33 to 34c.

FISH—There is nothing new to report regarding the local fish situation, which remains as dull as possible for it to be. There is absolutely no life at all manifested in this line.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

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Highest award, Toronto Exhibition.

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Since the great drop in prices :

VALENCIA RAISINS.
TURKEY PRUNES.
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DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW

Grenoble Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

TEAS.

Our tea sales are constantly increasing —REASON—We carry the largest and best assorted stock in Canada. Write us for samples and be convinced.

EBY, BLAIN & CO.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Jan. 20, 1892.

To the present time we have not had any snow or cold weather to speak of, and as a consequence the roads are in very poor condition ; the rivers are open and the ice is so poor that it is unsafe to travel on ; the lumbermen are coming out of the woods ; the supplies in the country are getting very low with no chance to replenish ; and trade here is very quiet, with not a very encouraging outlook for the future ; all are complaining about the difficulty in collecting money.

SUGAR—Is somewhat higher and in fair demand.

MOLASSES—Is without change, either in price or quantity arriving.

PRODUCE—Butter shows a very small proportion of choice, though all are well supplied with medium quality. The price is unchanged.

CHEESE—Is in fair demand, with no change in prices.

EGGS—Are beginning to be called for, though the price is low, 17 to 18c.

BEEF—Extra plate $13.75 to $14.20.

PORK—Clear $16.75 to $17.

FISH.—Fish are very scarce, especially cod. Report says the curers are holding for higher prices. Herring, pickled, are in good demand especially the better qualities. Smoked herring are fairly plentiful with a limited market.

SUCKLING & CO.,

64 WELLINGTON ST. WEST,

We have received instructions from the Assignee, to offer for sale by Public Auction, at our warerooms, on

TUESDAY, JAN. 26th,

at two o'clock, p.m., the stock in trade belonging to the insolvent estate of

F. C. CUBITT, SARNIA.

The stock consists of Paints, Oils, Glass, Varnishes, Brushes, Tools, House Furnishings, Bolts, Nails, Shelf Hardware, Cutlery, Plated Ware, Granite Ware, etc... $5,823.00
Fixtures, Furniture, etc..... 777.00

Total, $6,600.00

Stock and Inventory may be seen on the premises at Sarnia, and Inventories at our office.

TERMS—⅓ cash (10% at time of sale) balance in 2, 4 and 6 months, bearing interest at 7%, secured to the satisfaction of the Assignee.

"CAIRN'S"

HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St East, Toronto

Grocers make money by selling the

Empire Baking Powder.

Purity and strength combined.

Ellis & Keighley,
TORONTO.

Stock Taking

Is about done with now. How is your stock of Star Fire Lighters, is it low? then order at once; now is the time of the year for them; they are selling faster every day; if you have not already handled them, you are certainly behind the times.

These goods are now put up attractively, 3 cakes in paper. Retails at 5c. Each case contains ad. card. Price per gross case $1.70. Send for sample.

STAR MANUFACTURING CO., London.

From the Wringer to the Starch Bowl.

NEW PROCESS

IVORINE STARCH

Requires no boiling. Collars, Cuffs, etc., may be starched directly after passing through the Wringer.

WILL NOT STICK TO THE IRON.

Saves Labor! Saves Time! Saves Linen! Makes Perfect Work. Full Directions on each package.

TRY IT.

St. Lawrence Starch Company, Limited,

MANUFACTURERS.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package, or 3 for 5c

---

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

BRUSHES.

BROOMS.

WOODENWARE.

We have new, attractive and saleable goods to offer the trade for the coming season and our travellers are now on the road with complete lines of samples.

Please reserve your orders.

CHAS. BOECKH & SONS,

MANUFACTURERS,

80 YORK STREET,

TORONTO.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat, Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Dress Boots and Shoes is more elastic and easier to use than any other.

SALES MADE OR PENDING.

Milne & Co., grocers, Bowmanville, have sold to John Lyle.

E. Balmer, general merchant, Gravenhurst, has sold out to John Balmer.

The estate of J. B. Bell, grocer, Halifax, N. S., is advertised for sale by tender.

Chas. M. Cawker, Bowmanville, has sold his grocery business to Arthur Cawker.

Rose Aspray, Medicine Hat, N. W. T. dealer in confectionery and fruit has sold to Mrs. Smith.

J. M. Howard, hardware and grocery merchant, Exeter, Ont., has sold out to Cobbledick & Folland.

PARTNERSHIPS FORMED AND DISSOLVED.

McKay & Ross, grocers, have dissolved partnership. J. D. Ross, continues the business.

Gilmour & Co., crockery dealers, Halifax, have been registered as a copartnership of Robert Gilmour and George W. Evans.

Jesse Whiteway continues the business of R. H. and J. Whiteway, St. John's, Newfoundland, who have dissolved partnership.

FIRES.

S. H. Bower, general merchant, Brandon, Man., suffered by a recent fire.

J. W. Young & Co., grocers, Brandon, Man., were burned out last week.

A fire in R. H. Cullis' grocery, London, Ont., did $300 worth of damage on Monday.

On Sunday night, James Watson, grocer, Simcoe, Ont., suffered by a fire which destroyed his stock completely. Loss $3,000, insurance $2,300.

REMOVALS AND DEATHS.

P. J. Colford, oyster dealer, Halifax, N.S. is dead.

Peter Wilson, grocer, Vancouver, B. C., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. R. Huff, Winnipeg, confectionery and fruit dealer, has assigned.

Edward Ferguson, grocer, Owen Sound, has assigned to John Parker.

F. E. Tourigny, general merchant, St. Wincelas, Que., has assigned.

John Windsor, general merchant, Petit Rocher, N.B., has assigned.

Samuel W. Marotte, coffee and spice merchant, Montreal, Que., has assigned.

Edwin G. Smith & Co., tea merchants, Stratford, have assigned to A. Smith.

Eugene Godin, grocer, Montreal, has assigned. The liabilities are $1,600.

McIntyre & Davis, general storekeepers, Aylmer, have assigned to C. B. Armstrong.

John Tod, flour and feed dealer, Toronto, has assigned in trust to James Parkyn, Toronto.

Trudeau & Frere, provision and flour merchants, Stanbridge station, Que., have assigned.

J. P. Graves, general merchant, Mount Elgin, Ont., has assigned in trust to R. C. Struthers, London.

Mathieu & Frere, general merchants, Henryville, Que., are offering to compromise. They were burnt out last week, but were not insured. They can pay 50c. in the dollar.

Mrs. Calista Scofield, general storekeeper, Port Dover, has assigned to John McClung, of Campbell & May, Toronto. The liabilities amount to about $18,000.

John R. Munro, crockery and tea dealer, St. Catharines, has assigned in trust to Thos. D. Dawson. Judging from Mr. Munro's presistent ill-success in St. Catharines, it would appear that fate was against him.

At the instance of the Bank of Montreal John G. Heare, soap manufacturer, Montreal, has assigned for the benefit of his creditors. Liabilities about $16,000.

Several of the Toronto wholesale grocery houses are interested in the assignment of Geo. E. Hawes & Co., Victoria, B.C. They owe $7.000, with assets nominally $4,000.

George E. Forsyth & Co., the wholesale grocers of Halifax, are offering 50 cents on the dollar, with liabilities reaching $100,000. If this is not accepted the whole estate will be wound up.

Scott & Co., general storekeepers, Coboconk, Ont., have convened a meeting of their creditors which will be held at the offices of Henry Barber & Co., assignees and accountants, of Toronto.

The failure of the Ruthven Wigles is attributed to the insolvency of J. Birrell & Co., of London, but they have also been too free with their credits, and have managed to run up book accounts to the tune of $15,000.

Messrs. Hendry & Williamson, wholesale grocers, Montreal, have made a private assignment, Messrs. Pease, of the Merchants' Bank of Halifax, and Rose, of Messrs. Caverhill, Rose, Hughes & Co., being appointed trustees, and Mr. Hendry liquidator. Liabilities $30,000.

Hood, Mann & Co., wholesale dealers in china, etc., Montreal, have assigned at the instance of Fred. D. Lawrence, who is their creditor for $36,533. The liabilities of the insolvent firm are $96,400, of which $26,000 is indirect. The other creditors are in England and New York.

Walter Woods & Co., wholesale woodenware merchants, of Hamilton, have convened a meeting of their creditors. The firm is commercially regarded as one of the most reputable in the province, and its present misfortune is attributed almost entirely to accumulated bad debts. The Bank of Hamilton is largely interested in the failure, but it is thought that an arrangement will be possible by which the business may be continued as before.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

WANTED PARTNER IN GENERAL STORE, 1st March, best town in Southern Manitoba. First-class stone building and good trade. Young man preferred, with good references and practical knowledge. Capital from $4,000 to $6,000. Address P.O. Box 83, Boissevain, Manitoba, or A. A. Allan & Co., Toronto, Ont.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 21, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb.	5 50
5 lbs.	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases.	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00

JACQUAND FRENCH BLACKING.

No 2 per gross	2 30
No 3 "	3 45
No 4 "	4 60
No 5 "	6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 95
" Crown	.....	2 70
" Other brands	1 90	2 15
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	11¼
" " ½'s "	.....	18
Martiny, ¼'s "	10	10½
" ½'s "	16,	17
" Other brands, 9¾,	11, 16,	17
" P & C, ¼'s tins	23,	25
" " ½'s "	33,	36
Sardines Amer, ¼'s "	6½,	8
" " ½'s "	9,	11

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef	1 lb cans		$1 50	$1 65
" "	2 "		2 55	2 70
" "	4 "		4 80	5 00
" "	6 "		8 00	8 25
" "	14 "		17 50	18 50
Minced Collops,	2 lb cans			2 60
Roast Beef	1 "			1 50
"	2 "		2 60	2 75
"	4 "			4 75
Par Ox Tongue,	2½ "		$8 50	8 75
Ox Tongue	2 "		7 85	8 00
Lunch Tongue	1 "			3 25
"	2 "		6 00	6 25
English Brawn	2 "		2 75	2 80
Camb. Sausage	1 "			2 50
"	2 "			4 00
Soups, assorted	1 "			1 35
"	2 "			2 25
Soups & Boulli	2 "			1 80
"	6 "			4 50
Potted Chicken, Turkey, or Game, 6 oz cans				1 60
Potted Ham, Tongue or Beef, 6 oz cans				1 35
Devilled Tongue or Ham, ½ lb cans				1 40
Devilled Chicken or Turkey, ½ lb cans				2 25
Sandwich Ham or Tongue, ½ lb cans				1 50
Ham, Chicken and Tongue, ½ lb cans				1 75

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto, 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... $12 00

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 80
(with brilliant stone ring)	
Sappota, 150 "	1 00

ALWAYS ORDER RECKITT'S BLUE.

Price Current, Continued—

Sweet Fern,	230	" ...	0 75
Red Rose,	115 pieces	...	0 75
Magic Trick,	115	" ...	0 75
Oolah " "	115	" ...	0 75
Puzzle Gum	115	"	0 75
Bo-Kay (new)	150 pieces	...	1 00
Mexican Fruit, 36 5c. bars			1 20

C. T. HEISEL.

	To retailers per box
Red Jacket,	115 pieces. 0 75
Royal Fruit,	36 5c. pkgs. 1 20
Digestive,	120 pieces. 0 80
Largest Heart	150 " 1 00
Globe picture	150 " 1 0

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz.....	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....22c–	40
Mott's Sweet Choc. Liquors 21c—	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb....	20
Cocoa Nibs, any quantity ...	30, 35
Cocoa Shells, any quantity...	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' .in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....3	65
Spanish Tablets, 100 in box, 12 bxs in case.....3	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins.....	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " " ...	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s.	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross ...	1 00

	per doz
Gibson's Icina, 1 lb } do do ½ lb } 24 lbs in case	2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

COFFEE.

GREEN	c. per lb
Mocha.....	28, 33
Old Government Java.....	27, 32
Rio	18, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha	34, 36
Plantation Ceylon.....	...35
Arabian Mocha	...37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	...26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend.....	...33
Our Own "	...31
Laguayra "	...29
Mocha and Java.....	32, 33
Java, Standard.....	...33
" Old Government	30, 32
Arabian Mocha.....	...36
Santos	...28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins. 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins.....	$2 75 $3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currants, Provincial, bbls...	5½, 6
" " ½ bbls	5¾, 6¼
" " cases	6¼, 6½
" Filiatras, bbls....	6, 6¼
" " ½ bbls ...	6⅛, 6¼
" " cases ..	6¼, 6½
Patras, bbls.....	6⅞, 7
" " ½ bbls	7, 7⅛
" " cases.....	7¼, 7⅜
" Vostizzas, cases.	7¾, 9¼
" " ½ cases	8½, 10
" 5-crown Excelsior (cases).....	9½, 10
" " ½ case....	9⅛, 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags	... ..
" " cases, old ..	5½ 6½
Raisins, Valencia, off stalk, old.....	3 4
" New, off stalk... ...	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas.....	9, 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes.....	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Malaga boxes.....	3 00 3 50
" " chests ...	6 75 7 50
" Messinas	4 00 5 00
Oranges, Jamaicas	5 50 6 00
" Floridas.....	2 60 3 00
" Valencias	4 00 4 50

DOMESTIC.

Apples, Dried, per lb	0 04 0 04½
do Evaporated.....	0 07 0 08

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
" " Fancy boxes (30s) per box.....	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" 5 lb cans.....	1 50
Purity" Licorice, 200 sticks ...	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ¼ and ½ lb tins	cts
per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona.....	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary....	28 30
Brazil	10 12½
Cocoanuts, per 100	6 00
Filberts, Sicily.....	10½ 11
Pecans	11 15
Peanuts, roasted	11, 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10, 11
" Naples, cases	... ...
" Marbots.....	12 13
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk.....	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.....	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar ...	2 25

Perry's Candied Peels.	c. per peel
Lemon, 7 lb boxes.....	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts...	$3 60 $3 75
" pints	6 25 6 50

LAZENBY & SONS.

	Per doz
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	$0 26 $0 27
" " tub...	0 24 0 25
" dairy, tubs, choice	0 17 0 18
" " medium	0 12 0 15
" low grades to com.	0 10 0 12

TRY

"BOTOFOTOPETO"

CHEWING GUM.

Made only by

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

More Money in this gum than in any other on the Market.

Prices current, continued—

Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11½
COUNTRY		
Eggs, fresh, per doz	....	0 18
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb	0 07¾
Pork, mess, p. bbl	13 75 14 00
" short cut	15 50 16 00
Hams, smoked, per lb	0 10½ 0 11
" pickled	....
Bellies	0 10 0 11
Rolls	.... 0 08½
Backs	0 10 0 10½
Lard, Canadian, per lb	0 09½ 0 09¾
Hogs	5 25 5 75
Tallow, refined, per lb	0 05 0 05½
"rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5¾
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	23
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8⅜
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ½ "	10
40-lb " assorted ½ and ¼ lbs	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8¾

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅝
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4¾
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5½
" less than a bbl.	5⅝
Extra bright refined	4⅜ 4½
Bright Yellow	4¼ 4⅜
Medium "	3⅞ 4
Brown	3⅝ 3¾
Raw	.. ...

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2⅛
M	2⅛	2¼
B	2¼	2⅜
V.B	2⅜	2½
E.V.B.	2½	2⅝
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and readv, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	51
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
¼ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75

The Great Cake

OF THE FUTURE

IS

BARM YEAST

Prices current, continued—

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS. Per lb

Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½

Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

Per box

Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Per doz

Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box

" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz

White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " " ..... "	1 90
Pails, 2 hoops, clear ..... No. 2	$1 60
" 3 " " ..... "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Glob Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz.

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
"C" 60 and 5 to 60 and 10 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 40 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under)	1 40
2nd "	(26 to 40 inches)	1 55
3rd "	(41 to 50 ")	3 40
4th "	(51 to 60 ")	3 70
5th "	(61 to 70 ")	4 00

ROPE: Manilla 0 12½
Sisal 0 09½
New Zealand 0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½ 5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE: Selected packages, per gal 0 54 0 55

LINSEED OIL per gal, raw 0 57 0 58
Boiled, per gal 0 60 0 61

GLUE: Common, per lb 0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03½
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 10 0 11
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 26
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits	2 00 to	2 25

FISH.

Oysters, per gallon	1 30	1 35
" select, per gallon	1 60	1 70
Pickerel per lb		0 06
Pike do		0 05
White fish do		0 07½
Manitoba White fish do		0 08
Salmon Trout do	0 07	0 08
Lake herring do		0 04

Pickled and Salt Fish:

Labrador herring, p. bbl	6 00	6 25
Shore herring "		5 00
Salmon trout, per ½ bbl		5 00
White Fish, ½ bbl	5 50	5 75

Dried Fish:

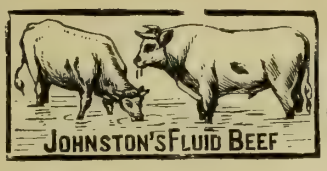
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb		0 04½
Boneless cod "		0 06½ 0 08

Smoked Fish:

Finnan Haddies per lb	0 07	0 08½
Bloaters per box	1 00	2 25
Digby herring "		15

Sea Fish: Haddock per lb 0 05½
Cod " 0 08
B.C. salmon " 0 13

JOHNSTON'S FLUID BEEF



The Great Strength-giver

The most perfect form of Concentrated Nourishment.

Stimulating, Strengthening, Invigorating.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

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The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

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Grocers make money by selling the

EMPIRE BAKING POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,

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By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

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IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES

IMPERIAL,	4½ x 6½	1000 sheets.
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— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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INSLEY & EDWARDS, Proprietors.

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
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Newly built, newly furnished, Four large sample rooms.
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Strictly first-class. The favorite commercial house along the line of C. P. R
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The Clarendon Hotel,
Winnipeg, Man.
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Best sample rooms west of Winnipeg. Strictly first-class.
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Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

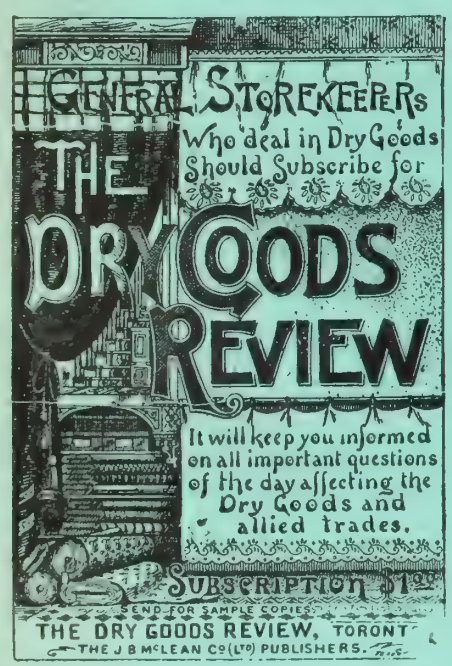
128 Adelaide E., Toronto,

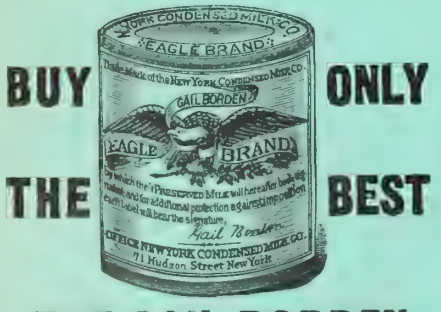
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.





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Eagle Brand Condensed Milk

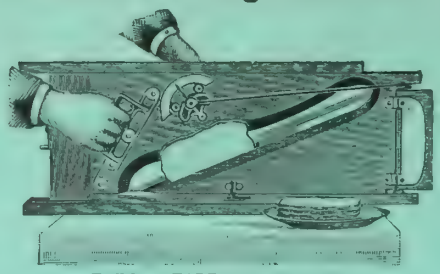
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Grocers' Slicing Machine.



IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. No waste material.

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

Price $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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GOLD MEDAL, PARIS, 1878.

W. Baker & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

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H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our **New Process** the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

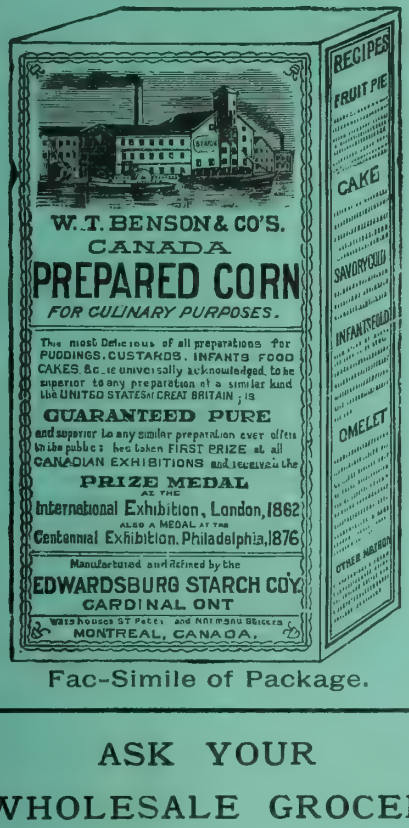
S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, JANUARY 29, 1892. No. 5

Registered.



Fac-Simile of Package.

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BENSON'S -:- -:-
CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

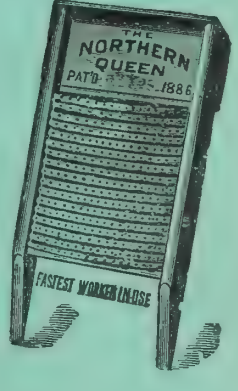
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

Advise your Customers

To use SURPRISE SOAP on wash day and do the wash without boiling or scalding the clothes.

'Tis Quickest.
'Tis Easiest.
'Tis most satisfactory.
'Tis most economical way.

Surprise Soap does it.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JANUARY 29, 1892. No. 5

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The independent retail traders of the country have a right to object to their wholesalers doing business with Patron store-keepers. Their objection is not based on any tolerance they expect from wholesalers; it is based on a rule of trade that the wholesalers profess to be bound by. That rule is, that they do not sell to consumers. In selling to Patron merchants they violate the principle of this rule, for the Patron merchant is nothing but a consumers' broker, bound to buy for an association of consumers on a commission of 12½ per cent. upon the money invested. He is simply the agent of the people who ultimately get the goods, and as such, does not put the consumers on any different footing of eligibility to buy directly from wholesalers than they are on as unorganized purchasers. Unorganized consumers are supposed to have no privileges at wholesale warehouses, and their orders it would be a breach of a covenant with the retailers to accept. Why should their orders be more acceptable through the medium of a broker than through the medium of themselves? There is no difference corresponding to the distinction.

* * *

The retailer who preserves his independence does not ask the wholesalers to back him up in a commendable course. As a man of backbone he deserves such support, even if he had no claim to it as a matter of right. It is doubtful, however, if either sentiment or principle will be very heavily taxed in his behalf; the man who brings the order and appears likely to pay for the goods will get them somewhere, whether his neck wears the yoke of the Patrons or not. There are Patron merchants already, and they find no difficulty in getting stock; it is doubtful indeed if they ever were refused on the ground of their connection with the association. This is something the retail trade should bring home at once to the mind of the wholesalers. The latter are making themselves the competitors of their own deserving customers when they forward supplies to any Patron store that does business within range of any free store. This ought to be discontinued, first, because the wholesalers are committed to the principle of not opposing their retail customers by selling to consumers; second, because it is in the interest of wholesalers to uphold retail profits; and third, because such a consumers' association as the Patrons is a business anomaly. The retailers should not be left alone to fight the Patrons. The wholesalers not only withhold their support from the steadfast men of the retail trade, but they lend their co-operation to the other side by selling to the Patron merchants.

* * *

The short-sightedness of such a course as that of supplying Patron stores ought to be apparent to the wholesalers and dissuade them from pursuing it. Cash is a good thing, but in the present circumstances of Canadian economy it presents too narrow a basis for trade. If the wholesaler were asked to choose between the results of trade upon an exclusively cash basis on a margin of 12½ per cent. retail profit, and trade upon a basis that would accommodate itself to the circumstances and eligibility of the purchasers for credit, with perfect freedom among retailers, there is little doubt that they would unhesitatingly choose the latter. If trade were tied to the one motive-power of ready money, it would shrink to much smaller proportions than those of to-day; it would also be slower. The effect of the Patron movement would thus react upon the wholesalers, who are making themselves parties to a big contraction in the volume of trade, as well as a shrinkage of profits, when they supply Patron merchants.

* * *

The matter may be brought before the Guild by the self-interest of wholesalers, if the right conjunction of circumstances is brought about in a few cases. If a wholesale house that has long had a good customer in a particular place, finds that his orders fall away to a mere shadow of their former volume, and discovers the reason to be that his competitor—the customer of a rival house—has gone over to the Patrons and got all the local trade, there will naturally be enough chagrin felt over the loss of a good customer to call forth a protest against the cause of this loss. Thus the new form of the old evil—the selling directly to consumers through Patron agents—will be likely to come up for another outburst of righteous denunciation, and some check may be given to the evil. Happily the evil is not likely to obtain a strong foot-hold. The Patrons cannot get themselves established permanently or generally, and as they cripple every man who takes them up, it is probably the best plan to let the merchants who tamper with them run their course. If these merchants who are so ready to sell their commercial liberty, are permitted to get goods the same as usual, they will get through the measure of their humiliation, but it would be merciful of the wholesalers to save them this experience by firmly refusing to sell goods to them.

THE SALESMAN AND PROFITS.

Profits are not solely dependent upon the state of competition, the quality of the goods and the means or liberality of consumers. There is another element that enters into the result. It is the resourcefulness of the salesman. An able salesman will sell goods to better advantage than an ordinary salesman will. The test of salesmanship is not the amount of the sales but the profit on them. A brilliant salesman is not necessarily a good one, judged by this standard. The difficulty is not so much to sellgoodsas to make some money on them. A store can hold goods, a tasteful industrious clerk can display them to good advantage, the goods can help to sell themselves, but it takes a man of consummate ability to save the margin intact.

The training of salesmen is carried on in the right school, and that is behind the counter. But it could be very generally brought to higher perfection of result than it reaches. The stock difficulties should be theorized as well as acted upon. Much in the same way as imaginary legal questions are argued out formally by law students during their professional course, so should imaginary problems be discussed between principal and learner. Here is a grade of coffee, for example, that cannot be sold under 40c.; there is an abundance of lower, priced coffee in the stocks of competitors; what plea should the seller work upon to get the full price in these circumstances from So-and-So, a well-known enemy of profits? Such a question might be forced on the clerk by the necessities of practical business, and it is well that the salesman should have some defence of his profits to fall back upon. He must know that there is no chickory in this coffee, that it is Java or Mocha or a mixture of both, and not a South or Central American coffee. He must know something of the differences between the two classes of coffee, must be able to talk about mild and strong coffees, must know something of the market circumstances prevailing at the moment, and be able generally to impress his customer with the fulness and superiority of his knowledge. That sort of problem should be often conned. Not only does the discussion of questions like this furnish both the novice and veteran with ready answers for particular cases, but exercises them in the habit of equipping themselves to answer haggling customers. To-day the haggling customer is usually met by a concession. Prices are commonly quoted for shading, the belief being that a debateable margin in addition to a fair profit is a good thing, as it enables the salesman to make a seeming sacrifice if the customer happens to be one of the persistent kind.

It is almost as difficult to try to do business with a depleted stock as with an exhausted reserve of pleas to obtain full prices. Often a line of stock will be found lying unsold in one store while the competing store will be found cleaned out of that description of goods. The demand is not lacking in such cases or the goods would be immobile in both stores. The price may check business in one place and may not be allowed to do so in the other, but as often as not the price could be obtained if the salesman was as artful in holding on to the price and letting go the goods as the customer is in the opposite course. The capacity of the demand is sometimes capable of more than the capacity of the salesman's resources. The auctioneer has to be a nimble-witted man. If he were not, if he relied on no other art but that of steady plodding in asking bids, he would soon run his business into the ground. The salesman at the counter must be something more than an automaton. He must be full of expedients to protect his profits and yet push sales. He must know something of varieties in every line of stock, something of markets, and be possessed of the latest information available. If he reads his trade paper diligently he will keep his mind open to the progress of events, and will have a constantly furnished memory to draw from in presenting the case for the profit he is expected to get on everything that it is possible to make a profit on.

A grocer one morning walked into a branch store that a manager was running for him in a suburb, and observing a lot of feed baskets that had been put in stock four or five weeks before, demanded why more of them were not sold before this. The reply was that the price was too high. "Well," said he, "I'll send Jack up a day or two, and we'll see if he can't thin them out." This instance shows what store is placed by experienced men on salesmanship that sells but does not sacrifice.

"NEXT!"

What principle of precedence should the shopkeeper observe in waiting upon his customers? Rank or beauty, age or sex, or simply order of arrival? This is a question which a man's own natural diplomacy, in the presence of the actual facts of each particular case, must provide him with an answer for. A generalized answer, with ample room for the play of exceptions, can be devised for any question, and such an answer to the question asked above would be, Wait on people in the order of their arrival. This is the even-handed way; it levels down all conditions of means, standing,influence, disposition, etc,, and is unobjectionable from a purely moral standpoint. But the purely moral standpoint is not the one from which the customers usually look at the matter. The purely selfish standpoint is the popular one. This fact the trader must become familiar with for his own advantage, and he must make some allowance for it in the application of the general rule quoted above. Potent selfishness is the law which must determine what exceptions are to be made to the general rule.

Tact, discrimination, adroitness, are called for very often, especially in cities, when the store is crowded with all sorts and conditions of men, women and children. The one who is in the greatest hurry feels most obliged by the first care, while the one who has most time to spare is least offended, unless dignity be touched, by the longest waiting. Where gallantry or respect for age seems to have paramount claims over strict adherence to order of arrival, or to the necessities of haste, it is no doubt very often good policy to defer to those claims. This is where nice judgment and subtle acquaintance with human nature are brought into play. It is one of the things learned by the shopkeeper to know how to give the minimum of offence and the maximum of self-satisfaction. A polite word of apology to any one who has been kept waiting ought not to be forgotten. The sourest people like that little deference to their selfishness. A salesman ought to feel that he is born to please. Unswerving adherence to the barber's rule of priority of arrival is right but not politic in all cases. If it gives less offence to deviate from it, the deviation ought to be made. There is one thing though: the man that ignores the rule "First come, first served," will need to know how to apply balm to wounded feelings often, or he will estrange trade. Nothing could be more offensive, nothing more deserving of condemnation than a toadyish spirit in a shopkeeper. Above all things, he must make no display of that. To pass over a poorer customer who stood at his or her place next in order of arrival and ostentatiously evince a readiness to wait on a later and greater person first is unmannerly. When discrimination has to be made unjustly as a matter of policy, it should be done with as much grace as possible.

ADVERTISING PRECEPTS.

It is better to give your money to an orphan's home than to invest it in a poor advertisement.

You must use your brains if you are going to have your advertisement read, Do not be slangy nor coarse, but try to have the ideas attractive and the whole article readable.

It pays to have your advertisement in a good place in your local paper, even if the cost is twice as great. Select a space and always use that space, and people will know where to find your advertisement, just as they know where to find your store. You wouldn't move it once a week, would you?

Select the best paper. That will be a hard task, but try to make sure that the medium you use in talking to your customers is the one that they have most respect for, the one that they like best to read. The paper with the largest circulation is no

always the best, for its publisher must have some ideas as to how to set up an advertisement.

Learn how to advertise. Train yourself in the work. Watch for the most striking and most readable advertisements and catch their points of excellence. Try to realize according to the excellence of that investment. You are advertising to make a profit, and the better the medium, the greater will be that profit.

Did you ever ask one of your clerks to write an advertisement for the line of goods he is selling? Try the experiment. It may startle him, and the product of his effort may startle you, but nevertheless it will cause him to take a greater interest in his business, and he will undoubtedly feel that you are watching him and that you consider him as a helper, not as a mere machine for taking down goods and writing out checks.

If you can afford it, buy a nice electro every three months. If you cannot afford that, borrow one from your wholesale merchant. He uses a great many for his own advertisements and for his catalogues. He will willingly lend them to you for a few insertions, and you will be benefited thereby. Do not repel people from your advertisements by the use of a repulsive cut. Get attractive cuts, with artistic merit if possible. Like the rest of the advertisement it should aim to please; and the whole advertisement should be arranged to get the greatest benefit from the cut, in using it as a guide to the reading matter that you place around it.

Advertise always. You do not close your store during the off season, neither should you close your advertisement. When staples are not selling very briskly, that is, between seasons, advertise bargains. Find some line of goods that you have too much of, and make a small reduction and use your advertisement in telling people that you always give bargains, but sometimes extra bargains. Seize the golden opportunity. If there is no opportunity make one. But when you advertise a bargain keep your word. Don't advertise special bargains when you have none Be honest with the public, and they will reward your honesty with confidence. There is no use of saying that you have the cheapest goods on earth; people won't believe you because it occurs to their reasoning faculties that you do not know whether you have or not.

TORONTO BOARD OF TRADE.

The following are the officers elected at the annual meeting of the Toronto Board of Trade:

President—Mr. H. N. Baird.

Vice-President—Mr. Hugh Blain.

Second Vice-President—Mr. S. F. McKinnon.

Council, in order of vote—Messrs. Wm. Christie, D. R. Wilkie, W. R. Brock, W. D. Matthews, Warring Kennedy, A. A. Allan, Geo. H. Bertram, G. M. Bosworth, A. B. Lee, B. Cumberland, John Donogh, W. B. Hamilton, B. W. Elliot, S. Caldecott, John Earls.

Board of Arbitration—Messrs. Geo. A. Chapman, J. H. G. Hagarty, W. Galbraith, Jos. Oliver, J. D. Laidlaw, B. J. Stark, R. S. Baird, T. Flynn, Chas. Pearson, Thomas McLaughlin, S. Crane, Wm. Spink.

Harbour Commission—Messrs. J. T. Matthews, A. M. Smith.

Industrial Exhibition — Messrs. James Carruthers, W. B. Hamilton, W. C. Matthews.

IT COSTS NOTHING.

There is, perhaps, not a business man, today, who would not be willing to entertain a proposition which contained the offer of some tangible commodity at no cost to himself, and which would bring him a good price when placed upon the market. More particulary would he grasp this opportunity if with the financial gain he secured friends and social standing. If he did not accept such a proposition, bringing such results, we would undoubtedly, at least, term the action most foolish and short-sighted. Notwithstanding this, it seems men will not or can not understand the value of common business courtesy, which can be used unsparingly, and at no cost to themselves, with the assurance of a most liberal return.

Purely as a matter of business policy, aside from the desire to be and to act as a gentleman, which should be the aim of every man, it pays to be careful in the smaller details of our meeting and every day intercourse with our fellow-men.

We are well aware of "the cares that beset the day," and especially the busy day of the average, overworked, rushing, American business man, but in a review of all the trials, which must inevitably go to "make up the sum of living," we can find no justifiable reason for hiding every kindly impulse of our better natures, which would tend to brighten our own and others lives, under a cold, austere and oft-times rude exterior.

In the case of younger men, who are just entering active business life, just in the process of being transposed from the position of a zero to that of the unknown quantity in the equation of men and circumstances, we can excuse, on the ground of ignorance, the lack of common civility which too often occurs in their business relations; but in the case of those who are older and who have had the benefit of long experience in commercial circles, there can be advanced no plausible reason for the oversight, if it may be so termed, which leads to the reception you will many times meet with in our best offices and business places.

A smile and pleasant word cost no more exertion than a frown and a gruff reply, and accomplish much more, or at least the same result, leaving the recipient your friend.

It is just as easy on this busy day of yours to tell the life insurance agent pleasantly, that you have not the time to talk with him, as it is to be unkind. It matters not if it is only an Italian banana peddler, it is well to remember he is a man pushing to the full extent of his ability the vocation, which is to him, in its humble way, what your more exalted position is to you under your more favorable circumstances.

The world has not too much sunshine, and will it not pay you to send out a little in the form of business courtesy when it don't cost you anything and you can not estimate its probable value to others.

The writer a few days ago in conversation with one of the most successful travelling salesmen of his acquaintance, was very much impressed with the account of what he termed the "turning point" in his life. He stated that early in his experience, for some unknown cause, it was his misfortune to meet, in his effort to introduce his line in a certain section, a number of that class of business men (?) who seem to think, that if they do not buy the more ruff, bluff, and "cranky" they can be the higher they can place themselves in their own estimation. With his lack of experience, and consequently inability to place the proper estimate upon such people and actions, he had become about discouraged, when fortunately he met, in the person of an old and very influential business man, a friend who did not know he was extending so great a kindness.

In his own language he says: While he did not buy a thing, his kindness was an inspiration which tided me over the discouraging disappointments and I really think made me a salesman and a success."

Out from that office went that which cost the giver nothing and yet, perhaps, started a successful life.

Did it pay?—Grocer and Trade Index.

The C. P. R. Co. has decided to make Windsor its chief shipping point to Chicago, preceding and during the World's Fair. Contracts have been let for building docks along Windsor's front, extending over a quarter of a mile in length, and all freight coming over its Canadian branches and other adjacent connections will be unloaded at Windsor and reloaded on the company's steamers for Chicago. Steamers owned by he company which have hitherto operated on Lakes Huron and Superior will be transferred to the route between Windsor and Chicago. Passengers as well as freight will also be changed at Windsor. The company expects to secure a large portion of the traffic to Chicago. Work on the docks at Windsor will be begun as soon as weather permits.

I. Anderson, J. Anderson, C. Smith, W. C. Matthews and E. Barr, of Toronto, have received incorporation as the Anderson Trading Company with a capital stock of $12,000.

MAHOMET AND THE MOUNTAIN AGAIN.

EDITOR CANADIAN GROCER :

DEAR SIR,—On looking over your remarks on "Mahomet and the Mountain" it seems to me he must be a kind of sneaking merchant to do as you mention, and not worthy by any means to be set up as a pattern for other merchants to imitate. We have had example of such mercnants (?) but they did not appear to gain the confidence of the thinking public, and their business career was of very short duration. They seem to have too much of the "I came, I saw, I conquered," style about them, good for a dash, but deplorably lacking in "staying" qualities as a rule, and resemble "Jonah's gourd that grew up in a night and disappeared in as short a time." Don't let your prominent grocer get disheartened, but "Keep a stoot hirt for a stey brae," and keep his wits about him, looking for his opportunity, and I have no doubt he has learned, as I have, that the Mountain has often come to the place of business when Mahomet was out on necessary business, and the Mountain was lost for that time.

But there is one bit of information I would like to get from your valuable journal, and that is, How is the proprietor to know when his absence will jeopardise business? Couldn't you by some process or another in this age of invention manufacture a kind of ubiquitous merchant who could be here, there, and everywhere else at the same time. Poor Richard said, "Keep thy shop and thy shop will keep thee," but then he had no experience of sneak merchants and Patrons of Industry. I cannot understand how a woman can allow herself to be pestered with persons calling at all hours soliciting orders, taking up her valuable time, perhaps, at an hour when her whole attention is required at her necessary home duties, and I for one would be more than inclined to tell this fashionably dressed, silk-hatted, and kid-gloved gentleman (?) with the courteous and attractive manner to make himself scarce. I always look with a great deal of suspicion on these oily tongued gentry, that you would think butter woudn't melt in their mouth, and yet they can chew cheese.

Yours truly, CRITIC.

It is understood that Mr. Charles Elliott, of the firm of Elliott & Marr, wholesale grocers, has been named as License Commissioner for London to fill the vacancy caused by the resignation of Alderman Leonard.

HINTS ON TEA BLENDING.

The art of tea blending is such a peculiarity that it is impossible to actually teach it in print, or give such advice as regards quantities, flavors, etc., as would suit all neighborhoods and people, and all that can be done is to lay down such general precepts and principles as may form a foundation for the blender to work upon.

The taste for tea being an acquired and not a natural one, it frequently occurs that no single variety of tea suits consumers, and therefore the blending of one or two kinds is resorted to. Experience has proved that the skillful blending of a variety of teas will give a more uniform, more pleasing, more satisfying, and less costly beverage than any straight tea, which cannot be followed with any degree of regularity, either in strength or flavor. The blending of one variety or growth of tea with another of different value, in order to bring out a quality and price that was supposed to suit a certain class of tea drinkers, has been practiced from early times. A writer in 1730, after describing the various kinds of tea then known, says: "Hence, if you mix Pekoe (meaning first crop black leaf) and Congou, you shall have an admirably fine tea; you have all the goodness of the last in the first two waters, and of the first in the last two or three, but even then the water should not stand long." But blending, as now understood, is of recent growth; in fact, it is only since the introduction of Indian and Ceylon teas that the subject has been studied. Although these teas (Indian and Ceylons), owing to their pungency and strength, are unacceptable as self-drinking teas, they are most useful in toning up those of China and Formosa.

With the advent of Indian and Ceylon teas, experience has also matured the knowledge of the different grades and growth of the leaf—those grown on high and low land; the leaf produced on heavy and on light soils—until by skillful combination the practiced tea blender is able to produce a variety of mixtures never dreamt of in the early days of the tea trade—in the rusty old times of Bohea and Congou. Cultivators have now learned to produce an infinite variety of leaf, as varied as the wines of the south of France, and possessing as fully as delicate a range of taste in them; one producing a tea that draws a liquor of a dark color; another, a tea with delicate flavor and aroma; while another secures intense strength and pungency, and it is the art of the modern blender so to combine these as to suit the water of his district, and thus get the most satisfactory results in the tea cup.

The successful tea blenders are few. The failure of those who, seeing the desirability of the practice and have attempted it, with the result that, instead of an improvement, there has been a reduction in value so great that a good common Congou or Formosa would have pleased better and cost less, is undoubtedly due to the fact that, not only have their teas been unskillfully mixed, but they have also been wanting in the requisite knowledge of the characteristics of the various classes of teas, or the lines on which they should be blended—which teas are improved and which are deteriorated by combination.

The disideratum in tea mixing is so to combine quality, pungency and strength, that the mixture shall not only come out well in the water, but shall possess a flavor which will please the public, and at the same time be sufficiently distinctive to make the blend a specialty; and also to so arrange the mixture that this result may be attained at the least possible cost.

The importance of studying the characteristics of the water in the blenders' district has been gone into in a previous article. A tea which will "liquor" well in one locality will show poor results in a town a few miles distant, where the water is affected, more or less, by chalk, lime, or other mineral.

The taste for tea varies in different sections of the country, therefore the taste and flavor prevailing in the blenders' district must, to a great extent be followed. Yet, when the taste has been lowered by a too profuse use of Caper, Orange Pekoe, or greens (which are really unfermented black leaves colored), or rather breach of the laws of good blending, it may be as well to strike out a line of your own, and endeavor to elevate and educate the tastes of the consumers; many have adopted this plan and have achieved success. In pursuing this course care must be taken to keep the blend regular and distinctive, thereby insuring the return again and again of the same customer, and thus building up a steady and progressive business. While the advantage of this course is apparent, it is a slow and arduous process, and many dealers will prefer the simple method of falling in with the established taste of their district, gradually introducing improvements as opportunity occurs; but in following this plan the blender is liable to allow his teas to sink to dead level of his competitors', winout distinctive character or quality. A peculiarity in the blend can always be obtained without infringing upon the taste of the district; some particular class of Indians, say Darjeeling or Namuna tea (an Indian tea made from the unfermented leaf, as is the case with Oolongs and basket-fired Japans), or a high-grown Ceylon, or some particular scented or Oolong tea, or some combination of these or other flavors, will give and endless series of distinctive character which can be imparted to the blend. But where the taste is more varied, as in London, New York, and other large centres of consumption, there is a much wider range from which to select a special flavor and style. Of the many mixtures used in London, hardly two are alike; they are most distinct, one using for a foundation a strong, rough Saryune, another a delicate

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RICH AND DELICIOUS.

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If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

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Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,

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Munn's Best Boneless, Genuine Digby Chickens.

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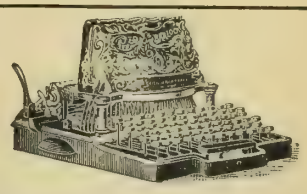

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flavored Chin Wo, another a plain Ning Chow, to which is added broken Assam Pekoe Souchong for thickness, Assam Pekoe to give point, and a little red leaf to reduce cost ; another uses one-third or one-fourth Indian, or one-fifth Oolong, with red leaf—the aim of each dealer being to produce a blend that cannot be obtained elsewhere, knowing that when the consumer has once used his tea and is pleased with its distinctive flavor, his custom is assured. The large business of well-known blenders has been built up in this manner. The dealer too often ignores this point. Always give the blend some distinctive flavor. I know a tea dealer, doing a large business, who, before he commenced to blend, always sold straight Oolong and Moning (English breakfast.) Although his customers still call for their teas by these names, and his canisters are still so labeled, they are filled with the same mixture. It took him two years to effect the change, but by pursuing the course he did he considerably increased his trade. The following shows how the change was effected, each alteration in the blend being made about every three months :

USED IN THE OOLONG CANISTER.

1st Blend, Formosa Oolong	12	lbs.
Ning Chow	2	"
Paklin or Chin Wo	1	"
2d Blend, Formosa Oolong	12	"
Ning Chow	1	"
Paklin or Chin Wo	1	"
Ceylon	1	"
3d Blend, Formosa Oolong	10	"
Ning Chow	1	"
Paklin or Chin Wo	1	"
Darjeeling	1½	"
Ceylon	1½	"
4th Blend, Formosa	8	"
Ning Chow	2	"
Paklin or Chin Wo	2	"
Darjeeling	1½	"
Ceylon	1½	"

USED IN THE ENGLISH BREAKFAST CANISTER

1st Blend, Ning Chow	12	lbs.
Formosa	2	"
Paklin or Chin Wo	1	"
2d Blend, Ning Chow	12	"
Formosa	1	"
Paklin or Chin Wo	1	"
Ceylon	1	"
3d Blend, Ning Chow	10	"
Formosa	1	"
Paklin or Chin Wo	1	"
Darjeeling	1½	"
Ceylon	1½	"
4th Blend, Ning Chow	8	"
Formosa	2	"
Paklin or Chin Wo	2	"
Darjeeling	1½	"
Ceylon	1½	"

USED IN BOTH THE OOLONG AND THE ENGLISHBREAKFAST CANISTERS.

Final Blend, Formosa	6	lbs.
Ning Chow	4	"
Pakin or Chin Wo	2	"
Darjeeling	1½	"
Ceylon	1½	"

Now, take your nine tasting cups and try these mixtures in the above rotation, and allowing for the time between the changes you will find they were so gradually made as not to be noticeable to the public. I think the final blend might have been improved by using a little orange pekoe or basket-fired Japan in the proportion of one in sixteen. From the foregoing remarks it will be seen that, to make a retail tea trade a permanent success, the palate of the consumer must be educated and adapted to the quality and flavor of the tea. Granted that fair value is given by the dealer in return for money, in nine cases out of ten, when the purchasers' palates become habituated to a particular flavor and strength, and the eye to a particular color, they will reject as grossly inferior a much more expensive and superior tea. * * *

It may be necessary to remind the blender that he should always keep a sample of the mixture, and also samples of its different parts, with a list of their proportions, so that when the batch is used up they will form a guide upon which to make the succeeding mixture ; by this means the blend may always be kept at a regular flavor and quality. If this necessary precaution is neglected it would not be known how the last blend was composed or how to match it, and the novice would be unable to do so. These samples should be kept in air-tight glass jars or tin boxes ; for if kept in paper or card-board boxes the tea in a little while absorbs the flavor of the material, and then they taste dull and "papery."

Never use scoops or measures in mixing, but always use weights and scales, for the plain reason that some teas weigh heavier than others, and therefore less bulky. The difference in an ordinary scoopful of the following teas, of equal quality and value, is about 1½ ounce : Oolong (Formosa), Moning, Assam and basket-fired Japan; the latter is the heaviest, and a scoopful of it will weigh nearly four ounces more than the Oolong, so, consequently, by the use of scoops or measures there will be sometimes more and sometimes less of a certain tea in the blend than would be desirable. Why go to the trouble of carefully tasting and selecting the most suitable teas, and arranging them in the most advantageous proportions, to allow the beauties of the combination to be spoiled, and a muddling of its component parts by the use of scoops and measures? The advantages of weighing in blending teas cannot be overestimated ; it is one of the means by which a blend can be kept at all regular.

Having arranged the various ingredients of the blend, be sure to get them thoroughly mixed; for this purpose a tea-mixer should be used; the leaves and dust of the various teas are distributed throughout the bulk in a more even manner by a machine than when tea mixing is done by hand. The various teas being blended, in order to procure a thorough assimulation of the different flavors the mixture should be put into air-tight canisters and allowed to stand for one or two weeks before using. Should the mixture be used as soon as prepared, first one, then another part of its ingredients will find its way into the teapot in too great a proportion, thus, to a great extent, nullifying all the care and trouble that has been taken in arranging the blend, no one liking tea that does not taste twice the same, whereas if the mixture be allowed to stand as above mentioned, it will be "always good alike."

It is said that "tea is not sold to be looked at," yet the appearance of your tea should not be neglected, many people being prejudiced for or against a tea by its appearance. Where teas of rough, irregular leaf are used, they should be sifted before putting in the mixer, in order to remove the large leaves, which should be cut to gauge by means of a tea-cutter, and then placed in the mixer with the rest of the blend. The dust in a blend should always be sold with it, as it is the best liquoring part of the tea ; but it should be so evenly distributed as not to be distinguishable to the purchaser ; this can only be done by using a tea-mixer.

Tea, if not improved, is deteriorated by blending. The first rule of tea blending is not to allow the smallest quantity of unsound tea to be introduced into any blend. The least portion of "musty" or "mousy" flavored tea, or unclean, scented, or sour or acrid Indian in a blend will spoil the whole mixture ; no matter how well the rest of the blend may be arranged, the nastiness of the unsound tea will taste through. Do not, for the sake of a bargain, be tempted to turn to poor qualities, which are likely to alter the character of the tea in the cup. Good clean tea can always be bought for a fraction above the rubbish that is sold for "quotation." By the gain of a present cent or two your future trade is most likely ruined, the public is disgusted and discredit is cast on tea as an article of food, whereas, by making a small present sacrifice for the sake of future trade, satisfaction is given, trade fostered, an impetus given to consumption and the trader will find his "best thing last."—The Spice Mill.

THE APPRENTICE SYSTEM.

The English people, says a contemporary, are intensely conservative in their views, and are in the habit of sticking to their old customs and traditions with as much tenacity as an ivy plant does to a church ruin ; it is not to be wondered, therefore, that the shadow of the passing of the apprenticeship system, a practice handed down from a time beyond which the memory of man goeth not, should awaken comment. While we may be inclined to indulge in occasional pleasantry at the old-fashioned ways of our cousins over the water, there is no denying the fact that a system which assures to a boy a thorough training under wholesome influences during the years when he is most susceptible to good or evil ascendencies, is one which it would be almost a national misfortune to see swept away. It is an acknowledged fact the world over that men who have faithfully served out their terms of apprenticeship under the English system are almost without exception competent workers, whether as handicraftsmen or as tradesmen. Having learned thoroughly a certain trade, they are content to devote their lives to it, and so the knowledge acquired during the long term of apprenticeship serves as a foundation, we may say, upon which their industrial lives are built.

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OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

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The standard preparations for culinary purposes.
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Coffees,
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SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

500 CASES ! ! !

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To arrive in the first days of January 1892.

Hudon, Hebert & Cie., Montreal.

We offer to the Trade :

1800 packages Japan Tea.
700 do Black do
700 do Green do

Comprising all grades and qualities.

Send for samples and prices.

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Caverhill, Rose, Hughes & Co., Montreal.

THE JOBBER IN BANKRUPT STOCKS

It looks as if the present method of throwing bankrupt stocks upon the open market would have to become intolerable before it is remedied. Traders who pay one hundred cents in the dollar have shown unusual patience and self-restraint under the continued injustice of this slovenly way of closing up insolvent businesses. The man whose honesty and good husbandry enable him to hold his own against the assaults that are persistently made upon his profits in the ordinary circumstances of competition, is entitled to protection and support from the wholesalers, when his business is threatened to be swamped by the failure and settlement of his rival. In the equal terms upon which he competed before the flag of his opponent was lowered, he ran risks of coming out vanquished. Because he did not come out vanquished he deserves praise and consideration. But what does he commonly receive? He gets a readjustment of the terms of competition; his rival or some jobber in bankrupt stocks is allowed to take the goods of the competing store at probably less than half their value; the trader who has maintained his solvency is thus handicapped, and the race between the two stores is begun anew, with this incalculable advantage on the side of the former loser. The seeming object of such a mode of disposing of bankrupt stocks is to force the abler or worthier man to succumb to a stronger power than his competitor could wield. It is the power of the wholesaler's influence on the side of the less deserving.

But while it is not desirable that the victim of his own price-cutting proclivities, or his own business shortcomings generally, should be given any unfair advantage over the man who meets all his engagements, it is still less desirable that advantage should be given to any interloper over the stalwarts of the trade. The bankrupt stock jobbers are doing an enormous lot of mischief because of the availability at easy prices of insolvent stocks. These men are the worst enemies of square, stand-up methods of doing business. They get a hold of the stock at 40 to 60c on the dollar, and are much more formidable in competition than the trader who has failed would be, if he were allowed to take the stock at the same price. He would probably aim to make enough money out of it to buy a new stock when the bankrupt goods were exhausted, and would therefore aim at a reasonably good profit on the low cost prices he had to pay. The jobber in bankrupt stocks, on the other hand, is generally a man with some spare money, and can be operating in two or three places with different stocks at the same time. Thus lower profits on his low cost will pay him, and he will undermine the legitimate dealer's prices much more than the former owner, if the latter had obtained a settlement, would have done.

WINDSOR RETAIL GROCERS' ASSOCIATION.

The Executive Committee of Windsor Retail Grocers' Association met on Thursday evening, the 21st inst., according to arrangement, at the Manning house, promptly at 8 o'clock, and proceeded to Sandwich, where the task of formulating answers to the sixteen questions sent to the Association was thoroughly performed. Much regret was expressed at the unavoidable absence of the Secretary, he having sent word by Director J. W. Hawkins that Mrs. Davis was very ill and could not be left. Mr. Meloche kindly acted as secretary, and after the business of the evening was got through, the company adjourned from the office of John Speers Esq., to the residence of that gentleman, where the meeting was held, and where they were most royally entertained. A very pleasant two hours were spent. In honor of John's election to the vice-presidency, the native wines for which the old town of Sandwich is now becoming famous were freely sampled, so much so that some of the Windsor merchants were a little behind time in getting down to business next morning

The following are the answers made:

1. We do not regard the new terms favorably. The old terms were more satisfactory.

2. We approve the sliding scale on quantities of starch, sugar, etc.

3. We would not be in favor of the terms proposed instead, that is: 45 days, with 1½ per cent. discount for cash in 15 days, all other goods 3 months, with 3 per cent. discount for cash in 15 days.

4. Not to any extent are wholesale houses here in the habit of selling to consumers.

5. They do not sell to any extent to charitable institutions, etc.

6. Have no suggestion to make to check wholesalers selling to consumers.

7. We know of no wholesale houses selling to consumers.

8. Would by all means favor withdrawal of custom from wholesale houses which give credit to irresponsible traders.

9. Bankrupts should be dealt with as the circumstances causing the failure may call for. If through unforeseen circumstances, adversity, etc., deal leniently; if through fast living, etc., let the insolvent be treated as he deserves.

10. There are no supply stores here.

11. We would withdraw our trade from houses maintaining supply stores.

12. The peddling business is conducted indiscriminately, no license being required, to the injury of every grocery keeper's business.

13. A delegation of this Association waited on the Mayor to ascertain if anything could be done in the matter of regulating or suppressing the peddling nuisance. The mayor, who is a lawyer, looked up the law on the subject, and we were informed that nothing could be done without a change in the act, as at present any resident of the province can sell goods how, when, and where he pleases.

14. Let a delegate from each association attend the Legislative Committee at the next session of the Legislature, and urge them to restore to the towns and cities the power to pass by-laws regulating peddling in connection with their market by-laws, as they formerly had.

15. The license fee here is $10 a year from the hucksters who come over from Detroit only.

16. We think it desirable to hold a retail merchants' Convention. Would recommend Windsor as the place, and the first of July next as the time. There we will show you the best electric railway in America, the garden of Canada right at our door here, and the most beautiful river and liveliest Island park in the world.

SELL EVERYTHING.

The London Grocer, in reviewing the past year, has the following in relation to the sell-everything system: While the past year has not witnessed any startling developements in this direction, a good deal of quiet, steady progress has been made, and many of our readers have, as suitable opportunities offered, been adding new goods to their stock. Thus the area of the grocer's business is gradually extending; he is continually opening up new ground; and if this be done judiciously, such expansion is pretty certain to be profitable. It is all a question of public demand. Customers' wants must be carefully studied. In these days of hurry and push, people do not like to have to go into six different shops for six different articles; they prefer to buy the lot at one shop, and the trader who gives them this facility will get there business. This is merely an illustration but it is well within the mark. Grocers should strive never to send a customer empty away. If they have not what he wants they should get it at once; thus they will please the buyer, who, favorably impressed by their enterprise, will, as the saying is, 'come again.' They will also gain additional experience in a new line, will make a distinct step forward, will extend their business, and will lay the foundation of a development which may become almost indefinite, and which promises satisfactory results. We recognize the difficulties to be overcome. Some traders may not have the necessary capital; others lack the needful storage accommodation; a few, we are afraid, are deficient in enterprise. And the last is the most serious difficulty of all. But, whatever may be the particular obstacles in the way, the system can always be adopted with modifications—partially, tentatively—and thus begun, may be left to its natural growth. This is what many grocers have done during the past year, and they have no reason to complain of the results.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

TO GROCERS.

SIMCOE CANNING COY'S
Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

GROCERS MAKE MONEY BY SELLING THE

EMPIRE
BAKING
POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,
TORONTO

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

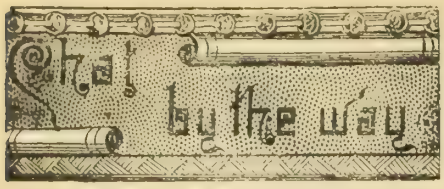
T. A. LYTLE & CO.,
Bonded Manufacturers
124--128 RICHMOND ST. W.,
TORONTO.

The Circulation of this paper has increased one-third in the past three months.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

ARTHUR P. TIPPET & CO.,
Wholesale Agents for Canada.
1 Wellington Street East, Toronto.



Winnipeg continues steadily progressive, judging from the fact that the Inland Revenue collections last month amounted to $34,625, being an increase of $10,714 over the corresponding month of last year.

One night last week, thieves secured an entrance to the grocery store of Christopher Webb, 273 Queen street west, Toronto. All that is missed so far is what the till contained, which amounted to about $3 in coppers and silver.

The many friends of Mr. Hugh Blain, of the prominent firm of Eby, Blain & Co., will read with sorrow of the death of Mrs. Blain, which occurred at the family residence, No. 50 St. George street, last evening. Mrs. Blain was only 28 years of age, having been married four and a half years ago. She belonged to a well-known southern family. Mrs. Blain has been ill about four weeks.

Mr. Henry Harrison, manager of China hall, Toronto, died last week of typhoid fever. He had been ill for about two weeks, but his death was totally unexpected. The deceased was one of the heirs of his uncle, Mr. Glover Harrison, the founder of China hall, and since the death of his uncle has carried on the business.

Mr. Wilson, of the firm of Wilson & Ranahan, grocers, London, Ont., has had a severe attack of la grippe, and has not been able to leave his room since the first of the month. He is getting better, and is expected to be in his accustomed place of business in a few days. La grippe has had a strong hold on many London merchants, but fortunately all are recovering.

Mr. W. C. Horton, late of Kingston, and Mr. W. Ainsworth, of Cape Vincent, were on trial at Rome, N. Y., charged with smuggling fish from Canada. They purchased 1,063,391 lbs. of fish, and duty on this amounted to $8,000. Fishermen say they have not defrauded the Government because they owned the apparatus used by the fishermen. The case was adjourned to February 12th.

An experiment is being made in shipping fresh salmon from the Pacific coast to Europe. If it be successful, fresh salmon will be shipped hereafter instead of canned salmon. Thirty thousand pounds of fresh salmon were shipped in a car from the Frazer last week, going by way of the Canadian Pacific to New York, and thence, in the cold storage room of a German steamship, to Hamburg.

Mr. J. B. Kelly, one of the successful merchants of Calgary, Alberta, was in the city a few days ago. Mr. Kelly was on a business trip east, and will visit Montreal before returning to Calgary. He went from Kincardine, Ontario, to British Columbia 13 years ago, and prosperity seems to have followed his footsteps. Mr. Kelly is loud in his praises of the great Canadian North-west. He predicts a splendid future for Calgary, which has a population now of between 4,500 and 5,000 people. "The man who goes to the North-west prepared to work," said Mr. Kelly, "need have no fear of his success. We want the people, and new comers will never be able to say that they have not been well treated by the residents who are there now"

Messrs. Perkins, Ince & Co., have now in store the "Sterling" brand lobsters in flat and tall tins. Prunes, Bosnia, in casks and "Sphinx" brand in cases.

The daughter of a well-to-do grocer, in St. Johns, Newfoundland, named Dempsey, was one of the parties in a strange picture in a New York police court, last week. She stood before the judge and pleaded for the release of a young man just convicted of theft, that she might marry and reform him. The judge released him on the condition that the marriage ceremony was performed at once.

A burglary took place at the grocery store of Mr. J. Beauchamp, corner of Amherst and Mignonne street, Montreal, early on Saturday morning the window being broken in and $60 worth of goods stolen. The constable on the beat did not know of the occurrence until it was reported to headquarters, and hence he was discharged. This would seem to mean that police are not allowed to sleep on their beats in Montreal.

Mr. C. J. Peter, of the Toronto Biscuit & Confectionery Co., is in the city, from a trip through western Canada. He speaks in glowing terms of the state of trade in the different towns he visited, says merchants are very busy for this month, and all express the opinion that Canada, from a business standpoint, is all o. k. His company certainly have no reason to complain of the state of trade, because they are running the same staff now that they did during the busy weeks before Christmas. Push, energy, and attention to business get there every time.

While in the city on Wednesday, Mr. JohnMc Dermid, grocer, Georgetown, kindly spent a few spare minutes in this office. Mr. McDermid trades in a district that is infested by Patrons of Industry, and in a county where that association has had the hardihood to place in the field a candidate for the House of Commons. His remarks upon the Patrons were particularly interesting, bringing out some aspects of the Patron movement that could occur only to a very intelligent practical man of business, Mr. McDermid had some complimentary and encouraging words to say of THE GROCER.

RESPECTING SPECIALTIES.

Messrs. Taylor, Scott & Co., Toronto, are the sole agents here for the Standard Cash Register. Traders are beginning to realize the value of a cash register as a check upon errors, and as a means of making very careful everybody who has the handling of cash. The Standard has special claims upon the consideration of merchants, and those who want a cash register ought to communicate with Taylor, Scott & Co. for particulars.

Messrs. John S. Pearce & Co., London, are the Ontario agents for Lister's Alexandria Cream Separators. These separators are equally useful to the owner of one cow or a score of cows. They enable the dairymaid to separate the cream from the milk as it is drawn from the cow, and effect a large saving in butter-fat, in which there is now an unnecessary waste. The trade should recommend them to farmers, and write to Pearce & Co. for full particulars as to cost, etc.

FARMERS' INSTITUTES.

The following sensible letter on Farmers' Institutes was written to the Stratford Evening Herald by a well-known grocer of that city:

To the Editor of the Herald.

DEAR SIR,—In reading the proceedings of the Farmers' Institute in your paper the other day I notice the great cry was the lack of attendance of farmers. This certainly is a great mistake on the part of the farmers. Farming, like every other business in this advanced day needs education. It is clearly proven that the wrong fertilizer may be applied and many of the points brought out so to show the great waste of labor, time, etc., by our farmers simply for want of the proper information on all the important points in connection with their occupation. Crops are not sown in the proper rotation; thistles and weeds are allowed in many places to grow higher than the grain. Who are the wealthy farmers in our county? Why, the men who watch all these points and give them attention. Every farmer within a radious of 12 miles should have attended the Institute meetings. If the farmers of this beautiful section do not thrive and even make money it is because they do not make a proper study of their business. How is it that while some farmers are adding land to land, others alongside of them are always in debt? Lack of agricultural knowledge. Take the man in business—how long will he stand if he allowed his business to go slip shod? He has got to watch closely his invoices, his collections, waste in values, and a thousand minor items that take the business man's whole energies when margins are so low and competition so keen. If the Patrons of Industry, who are wasting their time trying to be merchant and farmer both, would abandon that idea and give all their energies to a a thorough knowledge of their business, they would be infinitely and better paid. The farmer has a healthy occupation, no little petty annoyances, takes his grain to market, gets his cash and is the most independent man on earth. It seems to be only a few that fancy the merchant has a soft time, but if they had one year behind the counter I think they would return to the rural district, more than ever satisfied that farming is the best occupation after all. It is to be hoped that farmers' sons will take a greater interest in acquiring a thorough knowledge of the affairs to improve themselves in pursuits of the farm. I have tried both and know which is best.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Recommend this for cooking and drinking

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
Special Prices in Victoria, B.C.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINDSAY, ONT

"Something Good"

Is the name of a new

BRAND

only on the Market a few months and which has met with

a very large sale.

Order a box with your next lot.

Empire Tobacco Co.,

MONTREAL.

MIDDELEMEN.

Every little while there is a revival of the war against middlemen. It is a favorite theory that it is possible to distribute goods from the factory or farm direct to consumers, thereby doing away with the services of middlemen—the jobber, commission merchant, broker. This theory is the stock-in-trade of those who originate co-operative schemes and who would lure the small dealer or the consumer out of the beaten tracks of trade. Middlemen exist and prosper because there is a demand for their services. They are not parasites or leeches, preying on the importer, manufacturer, grower or producer, but helps, auxiliaries. In many cases they are trained specialists whose services are as indispensable to the general conduct of trade and commerce as are those of the specialist in surgery or in the practice of medicine to the afflicted.

The services of middlemen cost less than if rendered by the first-hand dealer. As a rule, the middleman is an expert, with a special knowledge of markets and a wider clientage than is ordinarily controlled by the producer or manufacturer. He saves time and expense, rather than imposes any additional charge. Consumers are, in their sphere, learning the lessons which the middlemen have been teaching for years, viz., that it is a saving of time, trouble and expense to pay somebody else for doing anything which can be performed with greater celerity and in better manner at lower cost than by themselves.

For instance, the thrifty housekeeper, dependent upon an inexperienced servant, discovers that it is economy for her to buy soup, mincemeat, catsup, preserves and other articles of prepared food at the store, rather than attempt to prepare the same at home. She has learned that time, fuel, labor and worry are saved, while better and more uniform results are secured by using goods prepared by expert manufacturers (middlemen) in a scientific way at low cost. Machinery, steam and the economies of the large establishment combine to do what could not possibly be done as well in the home. The division of labor in this way is one of the greatest economic factors of the time. What housekeeper is there who would think for a moment of abandoning the use of baking powder and going back to the universal custom of a quarter of a century ago, of mixing for herself cream of tartar and baking soda of uncertain quality? The old sodden or yellow biscuit has departed forever, because a manufacturer (middleman) has come between the consumer and the storekeeper.

Every little while the retailers in some city or town get the idea that they can combine and purchase certain proprietary goods and by distributing them among themselves and others save the jobbers' (middlemen's) profit. In time they discover that the cost involved in handling the large lot, breaking it up into small lots, distributing the same, added to the expense and risk involved in collecting from several parties to pay one large bill amounts to more than the profit they sought to save. Thus it is that all such schemes sooner or later fall to the ground.

"Live and let live," is a good old axiom that strictly, followed, brings the greatest satisfaction and best results. Recently the President of the Wholesale Grocers' Association of New York and vicinity, has been doing good missionary work in the interest of the middlemen. He says:

"I believe that the manufacturer, wholesale grocer and retail grocer are actually necessary to human existence in this city. It is manifestly impossible for the manufacturer to deal directly with the consumer and supply him at his home without the aid of the retailer. As it takes at least 3,000 retailers to supply 1,000,000 consumers, it is equally impossible for the manufacturer to deal directly with them, as it involves too great an outlay for salesmen, collectors, bookkeepers, delivery clerks, credit clerks, horses, wagons, etc. Although it is their privilege to do it if they have the capital to establish the necessary plant, and have in addition the knowledge as manufacturer, and the ability to carry on a great distributing business. As on the average it takes but thirty wholesale grocers to reach and supply 3,000 retailers, and through them 1,000,000 of consumers, and as the wholesale dealer carries in stock the goods of all manufacturers, and has accounts with all retailers, the manufacturer must depend upon the wholesaler for the distribution of his goods. As their business is organized for, and has the necessary plant for this purpose, the wholesaler can distribute the goods of a large number of manufacturers much more promptly and with less expense than the manufacturers can do it for themselves. The great question for the consideration of the Retail Grocers' Union and the Wholesale Grocers' Association is to find some fair and just basis on which the equities between each can be adjusted so that each can receive a fair remuneration for services rendered to the public.

"The great obstacle that stands in the way of the success of the wholesaler and retailer is found in the reckless extension of credit to irresponsible parties, and the ruinous cutting of prices that is indulged in by those who are not willing to pursue a 'live and let live' policy.

"This is an age of associations, and I firmly believe that the remedy for many of the evils in the trade will be met and cured by friendly associations, and co-operation brought about by the meetings of merchants in business and social relations."—American Grocer.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

The World Moves !

Move with it !

And try a case of the Star Fire Lighter now sold in every Province in the Dominion.

This article is now put up in a most attractive manner, packed 3 cakes (5c. worth) in blue and white wrappers assorted, red labelled. Will do equally as well for shelf or counter goods.

GOOD PROFIT. GOOD SELLER.

Send for free sample.

STAR MANUFACTURING CO., London.

Grocers make money by selling the

Empire Baking Powder.

Purity and strength combined.

Ellis & Keighley,

TORONTO.

GROCERS

Your stock is not complete without a first-class line of Brooms to suit all classes of trade, and it will pay you to keep an assortment of sizes and qualities. We call your attention to our different grades, which are made specially to meet the demand, and which we are prepared to sell at closest possible prices.

Fine Carpet Brooms,
Standard House Brooms
Kitchen Brooms,
Hearth or Toy Brooms.

Price List mailed on application.

Remember that we sell these Brooms to first-class trade only, and not to Peddlars, Cheap John's, nor P. I. s.

CHAS. BOECKH & SONS,

MANUFACTURERS,

TORONTO, ONT.

We also manufacture a full line of Scrub, Shoe, Stove, and Whitewash Brushes, which we guarantee to be the most attractive and salable goods made. Also Pails, Tubs, Washboards, Clothes Pins, Matches, Cordage, Twines, etc., etc.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,
Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Dress Boots and Shoes is more elastic and easier to use than any other.

TORONTO MARKETS.

TORONTO, Jan. 28, 1892.

GROCERIES.

The grocery trade is seldom so dull as it is this week. The business done by all the houses on the street would not be a great matter for the smallest of them to handle alone in a time of ordinary activity. Not since holidays, hardly even then, has there been less doing than there now is. Both city and country traders keep aloof from the market, and the former report a very light call on consumptive account. The big local retailers note a very perceptible slackening of the demand. Travellers report from the country that sales are extremely hard to effect, and their orders verify their words. Sleighing suffered badly on Monday when the hard spell was broken by a thaw. The stagnation of trade is nearly the only characteristic to note. Minor features are the receipt of new Sphinx prunes, cutting in yellow sugars, the scarcity of good medium teas, a reduction in the price of Clover Leaf lobsters, a stronger tone outside on currants and Sultana raisins, a tendency towards hardness in coffees and some movement of round lots of canned vegetables. Money is less free on accounts due than it was a week ago.

CANNED GOODS.

Though retailers' orders have contributed little to the strength of prices this week, the market holds its own. Jobbers talk of advancing quotations on vegetables. No good brands can be got in round assorted lots below $1.05, and $1.10 is held out for without concession by one or two houses. Two cars of assorted vegetables were sold on eastern account on Monday at full prices. The stock of peas in all hands is evidently small and in request, particularly from Montreal, in large parcels. No appreciable expansion to the supply that was on the market at the opening of the season has been brought out by the comparative scarcity, and it is generally felt that packers can add very little to stocks now in second hands. This feeling has imparted a stronger tone to holders of the less renowned brands, and there is nothing heard this week of sales or offers at $1 for this description of goods. Salmon is quiet and unchanged at $1.35 and upwards. Lobster is equally listless and the price of Clover Leaf has been marked down 20c. to $2.75. This was done to enable grocers to retail at 25c. per tin, which they could not do under the $2.95 quotation.

COFFEES.

Local jobbers are trying to get a little more for Rio coffee than they were selling at last week, but prices are hard to get up when nobody offers to buy even on the lower plane of value. Outside influences are on the stiffening side. Here Rios job out at 18½ to 19c. A round lot of 100 bags was sold since last report at 16½c. Choicest V. O. G. Javas are higher, but the market may ease under the effect of official reports that show the Government crop to be over a hundred peculs above the estimate that was made in August last. A fair quantity of good Mochas and Javas are held here in wholesale hands at prices indicated in Prices Current.

DRIED FRUIT.

Business in fruit can be no worse so far as volume goes than it has been this week. Easy prices are not bringing forth buyers, and higher figures may be quoted before anybody has much stock in store. For, wholesalers, as well as retailers, are far from being heavily stocked. The New York market is evincing more strength on Valencia raisins and on currants. Good off-stalk Valencia raisins are held here at 5½c., while even 5c. may be shaded for low-class fruit in stock. Layer Valencias have grown in request lately. They are worth 7 to 8c. Advices from the primary market report an advance in Sultana raisins. Jobbers are manifesting interest in this fruit in the way of inquiries just now. Stocks are light and the demand from confectioners is always a considerable matter. Currants of undoubtedly good quality are more firmly held, as advices from Patras report that in first hands there are left no provincials that can be designated first-class. Orders forwarded from here for choice provincial fruit have had to be declined. There are grades of currants obtainable at 5½c., but fine stock is firm at 5¾c. and upwards. The bulk shipments of Sphinx prunes for all parts of Canada are now in stock. The first shipment, which arrived about six weeks ago, was distributed among the retail trade almost as soon as it came to hand. By an error in last week's report U was said to be the only grade on the way. A and B are also in this shipment, which includes both casks and kegs in the three grades. Spot prices are not yet quoted, though to arrive 6¾ to 7c. has been the range.

An improvement in the packing of the Sphinx prunes is to be noted this year. The design which formerly went with packages of this brand was a blue circle with the letter (A or B, etc.) which denoted the grade, in the centre. This is now varied by colors, which tint the background harmoniously, and add materially to the effect.

NUTS.

There is little to be found to furnish occasion for remark. Buyers do not come forward, prices are steady and stocks are moderate.

RICE AND SPICES.

In rice there is little expected to be done at this time of year, and there is less being done than is due. The price is 3⅞c. for Aracan and 5c. for Japan. Spices are likewise usually quiet in mid winter. They show a little more life in London than they did. Black pepper is quiet and unchanged at 12½ to 15c. Zanzibar cloves are dull outside. Tapioca is quite firm in sympathy with the English market, but is not selling well.

SUGAR.

If a jobber should suddenly go in for breaking the combine on granulated sugar and offer that sweet at 4½c., it is doubtful if he would be able to rally any great number of buyers about him in the present forlorn condition of the market. The grain of the demand seems to run against attempts at selling, and business is consequently at a very low point of activity. Refiners appear to await developments very cheerfully. The position of the raw market, the steadiness of tendencies that were the basis of M. Licht's estimate, and the certainty that buying must commence with vigor in the reasonably near future, out-weigh the effects of a temporary ebb in the demand. The usual result of dulness is seen in the cutting of prices for yellows, and while the lowest acknowledged price, 3½c., is barely the cost value for stock laid down here, there are some instances of sales at 3⅜c. and even 3.35c for lowest grade yellows. This is a violation of the agreement to which jobbers are bound by oath and the risk of a big money forfeit, but it is said that some travellers are still unsworn.

Willett & Gray's New York Weekly Statistical Sugar Trade Journal contains the following notes on sugar :

Raws—There has been just sufficient tendency towards lower prices since our last report to decide sales of centrifugals at 3 7-16c, instead of 3½c. Earnest offorts to

WRITE

—TO—

CLEMES BROS.

TORONTO,

FOR

DATES.
FIGS.
NUTS.
SPANISH ONIONS.

LEMONS,
ORANGES.
CRANBERRIES.

We will gladly send Samples and Quotations on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

GROCERS MAKE MONEY BY SELLING THE

EMPIRE BAKING POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,
TORONTO.

DR. PRICE'S Cream Baking Powder.

The CREAM OF TARTAR used in its manufacture is REFINED by PATENTED METHODS in the large factory in Jersey, controlled by the Price Baking Powder Company.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

TO MERCHANTS ONLY.

Send for Samples :

Gunpowder Tea at 23 cents per lb.
Hyson Tea at 23 cents per lb.
Japan Tea at 23 cents per lb.
Black Tea at 23 cents per lb.

And I am offering BRIGHT SYRUP in

Barrels at 25 cents per Gallon.
Half Barrels at 30 cents per Gallon.

JAMES LUMBERS,

WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

make quotations of 3⅜c have not yet succeeded, and some pressing demand for supplies may prevent it, although there is a disposition on the continent to make concessions in beet sugar, perhaps for the purpose of catching some of the American trade. Cuba, however, looks upon the United States as her special selling ground during the early part of the crop, and concessions of beet sellers are not likely to be sufficient to secure business for some time to come at the parity of prices which Cuba will accept to keep control of the demand. As the Louisiana crop is about exhausted for refining purposes, the demand for foreign sugar would be increasing over last year but for the exceeding and long continued dulness of the refined market, and the absence of all profit to refiners. At the close to-day market is rather firmer.

Beet crop—M. Licht raises his estimate of Russia 30,000 tons, and reduces Austria 30,000 tons, leaving total crop unchanged, but has raised his figures of last year's crop, giving a deficiency this year of 165,567 tons.

SYRUP AND MOLASSES.

A decline from last week's activity is about all there is to report in relation to syrups, which are still cheap and plentiful. Low grades are to be had at 2c., but this price is for United States stock only. Less money would probably effect a purchase.

Molasses shares in the general depression, and trade in it has shrunk away from the proportions it reached a week ago. No attendant easing in prices is to be reported, West Indian molasses is worth 35 to 38c. in puncheons, and New Orleans 30 to 35c., with very little of the very highest grades of the latter in stock.

TEAS.

Though orders have not been either large or numerous for teas, they remain the largest part of the grocery business that is transacted. The demand previous to this week was very steady and strong; it moved a very considerable quantity of tea into retail hands, and now assortments are broken up pretty badly, showing gaps particularly in medium grades, and in those grades of Japan most especially. Japans at 20 to 24c. are pretty well cleared up. Prices in this range of quality are therefore firmer than they were. For very low grades, too, there is more money paid, according to quality, than there was a few years ago. Young Hysons range from 16c. up, and the want of moderate stocks in the lowest grades is felt. Blacks are from 14c. upwards, while grades of Japan can be had for 12½c. Assam teas are stiffer outside. The demand for Indian teas has been good, and orders are coming in from the country. In London the market has been overcrowded with tea this week, and, though prices were fairly well maintained, common sorts sold but slowly at rather easier rates than have been ruling of late. Medium and fine teas have well maintained previous prices, and there seems to be a considerably better demand for them than for the low-priced teas, which are comparatively neglected. It would be of great advantage to everyone concerned if the size of the sales could be made more equable. On the first three days of the week buyers were compelled to value a bewildering number of samples, while on Thursday the sale—for the time of year—was very small. There can be no doubt that the drooping prices noticeable towards the end of this week have been entirely caused by the injudicious manner in which the market has been flooded with tea. The Chicago Exhibition is likely to exercise important influence upon the future of the Indian and Ceylon tea industries. It is therefore satisfactory to note that steps have been taken for their adequate representation. The necessity for utilizing this powerful agency for fostering a taste for Indian and Ceylon teas in the United States cannot be overrated. The heaviest quantity ever brought to public auction in one week did not materially overstrain the market. At Monday's unprecedently large sale the closing rates of last week were fully supported with good all round bidding. At later sales commonor kinds suffered to a great extent, and were here and there a farthing cheaper. Quality of recent imports is better, especially from "Darjeeling," "Dooars," "Terai," and "Assam."

MARKET NOTES.

Miller Ogilvie has given $1,000 to build a new Y. M. C. A. block in Winnipeg.

J. Cleghorn & Son have just received a fine line of oranges and lemons, all in good order and free from frost, just missing this extreme cold spell.—See advt.

W. W. Ogilvie, who is the largest individual miller in the world, recently refused $3,000,000 for his Canadian plant, exclusive of the Gould Mills.

Ivorine Starch, the new process cold water starch, is continuing to gain favor with the trade, and is worthy of attention from those who have not yet handled it.

Mr. T. R. Stewart, Vancouver, B. C., is in Toronto making purchases of creamery and dairy butter, eggs, cheese and apples for shipment to the coast. He says large quantities of these products are now going from Ontario to British Columbia.

Grocers who handle liquors are doing an unusually active trade for this time of the year. December, as a rule, is the most active month in the wholesale liquor trade, but in whiskeys, at any rate, January this year bids fair to equal the last month of the year. They are used chiefly as a preventive of and a cure for the grip and colds. The consumption of of Scotch whiskey seems to be increasing in Canada, though there is no decrease in the demand for the Canadian article.

The superior quality of the Goathead brand of tapioca has attracted to it a very large share of the demand that goes to tapioca generally. Its appearance must of itself bias the purchaser in its favor. It is genuine tapioca, undiluted with potato mash or other adulterant. Messrs. Eby, Blain & Co. find their trade in this specialty a rapidly increasing one.

Mr. Joseph Carman, Winnipeg, Man., is open to undertake business for manufacturers who want an active agent in that city. He already represents Ireland'e National Food Co., Toronto, and Senard Bros., fish merchants, St. John, N. B. He has a well established connection in the district tributary to his place of business, having for a number of years traded as produce commission merchant in Winnipeg.

Messrs. W. H. Gillard & Co., wholesale grocers, Hamilton, are reaping substantial returns from the reputation their Mallawalla tea has made for itself among consumers. All who have used it vote this package tea one of the richest in flavor and in strength. The same firm are fortunate in having the market for so popular a baking powder as the Diamond, which is in very wide demand on account of its merit and cheapness. Diamond Baking Powder sells well everywhere.

In their advertisement in this issue Messrs. Chas. Bœckh & Sons draw attention to the full lines, sterling quality and excellent value of their widely reputed brooms, which they are prepared to stock the trade with upon the most advantageous terms. Dealers should send for their price list. It is a strong point in these manufacturers' favor that they have the courage to refuse business with Patrons of Industry merchants. Their brushes and woodenware lines are, as they have always been, standard goods.

PETROLEUM.

The sales this week show some falling-off from the volume of business done last week. Prices are stationary at the former quotations.

The Petrolia Advertiser reports: Petrolia crude $1.29 per bbl., Oil Springs crude $1.29. Quietude yet continues one of the salient features of the crude oil market. Owing to absence of inquiry it is difficult to say just what the exact price is of the raw material, as we notice Oil Springs producers selling their production to the refiner direct instead

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
14 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Have on hand for Holiday Trade :

Three cars Ripe Florida Oranges, all sizes, Two cars Valencia Oranges. Also full line of Lemons, Dates, Nuts, Figs, Grapes, California Evaporated Fruits, Bananas, Pine Apples, etc.

Prices as low as any House in the Trade.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees, Spices, Mustards, Cream of Tartar, Baking Powders, Flavoring Fxtracts, Etc.

Our aim is to cultivate and increase the demand for pure goods.

A TRIAL ORDER OF OUR GOODS SOLICITED.

Should our representative not call on you write us for quotations. Satisfaction guaranteed. TELEPHONE 1625.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palmero Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Junto, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, 2,000 cases Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and new, no waste.

J Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References : Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,

TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,

26 W. Market St., Toronto.

Finnan Haddie, Cod Fish, Labrador Herrings, Ciscoes, &c.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

of on the exchange. This circumstance is worth mentioning, chiefly because it points to the fact that the Oil Springs crude must be mixed about half and half with the Petrolia product to make a good distillate. This being the case it means that a premium ought to be paid for Oil Springs oil. The great danger is if refiners buy direct from the larger producer and quietly give them a premium the legitimate price of oil is gone, and we will be working back into the same old groves of buying and selling that we had here years ago, when one of the largest producers here of crude oil dictated his own terms to the refiners and was getting one dollar and fifty cents for his oil when the small producer was only getting eighty-five cents. The market for refined oil has been about the same as crude, devoid of features of interest, prices remain about the same, 11½ to 12c.

BUTTER AND CHEESE.

There is usually a better delivery of butter at this time of year than is now being experienced. A comparative backwardness in the supply has been a feature of the week's business, and this points to probable collections at other points, as buyers outside were picking up butter a week or two ago for shipment eastward. The prices of low grade tub were strengthened by these operations, as this description of butter appeared to be in especial request by those buyers, and but little of it made its way here. Both consignments and sales are reported short in all tubs. Choice western dairy tubs would bring as high as 18c., while tub below the highest grade and yet in the category designated "good" will bring 16 to 17c. Medium grades range from 12 to 16c Good tub butter as well as medium and low grade tub would find a ready market here now. The butter coming to hand is nearly all in large rolls, which arrive in boxes and baskets, and sell at 14 to 16c., only the finest having any hope of realizing the highest figure. A demand from bakers for common grades of tub keeps the market cleaned up of this class of stock.

Cheese is very firm at 11½ to 12c. for choice autumn makes in ordinary lots. Summer cheese is not in request, but is in stock at 9½ to 10c.

According to Board of Trade returns the imports of cheese into the United Kingdom during the years named were as follows :

	[—From U. S.—]		[--From Canada--]	
	Cwts.	Value.	Cwts.	Value.
1891.	774,893	£1,779,260	857,841	£1,991,597
1890.	919,408	2,081,546	837,890	1,914,232
1880.	827,626	1,899,864	675,900	1,565,526

And of butter as follows :

1891.	63,693	£251,750	46,267	£187,392
1890.	84,553	322,385	15,155	60,739
1889.	110,187	448,825	22,634	95,167

COUNTRY PRODUCE.

APPLES—The range, corresponding with the qualities obtainable, is wide. A round lot in which there was a considerable proportion of sweets, and in which there was some wasty stock, was sold on Monday at $1. Another large lot of picked, well-packed Spies was sold at $2.50. These two prices indicate the range. There is a good deal of shipping going on, but at no profit to the exporters.

BEANS--A fair jobbing trade is done at $1.40 to $1.50; round lots are seldom called for, but are to be had at $1.20 to $1.30.

CRANBERRIES—The price is easier at $7 to $7.50. Stocks this year are unusually large at all the leading points of distribution. Offers are made to local fruit merchants to consign cars to them, something heretofore unknown in the cranberry market.

DRIED APPLES—In small or ordinary parcels are 4½ to 4¾c. on spot, and from 4 to 4¼c. outside, according to size of lot. Holders appear to want more money and the offerings are not large.

EVAPORATED APPLES—Stocks on the market are small and not likely to be much larger for some time, if the resources of the free supply are no larger than present offerings indicate. The demand, however, for present consumption does not call for more. Prices are 8 to 8½c. for small lots and 7½c. for cars.

EGGS—The demand for fresh eggs is likely to outrun the supply, as the weather is against production. Fresh are all the way from 16 to 18c., with perhaps 1c. more obtainable for strictly new laid in small lots. The shortage in fresh eggs does not brighten the market for limed, which are dull at 14 to 15c.

HIDES—Green continue to be quoted at 4½c. for No. 1 cows'. Cured are rather quiet at 5c., an occasional car being disposed of at that figure.

HONEY—A somewhat better trade in extracted at 9 to 10c. is to be reported, while honey in the comb is steady at 14 to 16c.

HOPS—The range is 18 to 22c. for the grades in most common request. Small lots of extra choice stock bring as high as 24c.

ONIONS—Are not moving these days, the weather being too cold for business. Prices range from $2 to $2.50 per barrel.

POULTRY -Some improvement in receipts has taken place, but all find a ready demand, so that prices preserve their balance very fairly. Turkeys are 10 to 11c., geese 7 to 8c., chickens 45 to 70c.

POTATOES—Some check of receipts has been caused by the drop in the temperature, but as there was little demand at all events, prices have not been benefited by the decline in receipts. Cars on track are not worth more than 35c., and out of store lots 45 to 50c.

SEEDS—Good weather has given spirit to deliveries, and they are coming forward very liberally at steady prices. Alsike is $6 to $6.75, and red clover $5.25 to $5.50, with some addition for choice export grades.

SKINS—are quiet and unchanged at $1 to $1.05.

TALLOW—Rough is 2c., refined 5½ to 5¾c., with the ordinary movement maintained.

WOOL—Sellers are offering more freely as there seems but little chance of a higher price than 19c. being realized for fleeces.

DRESSED HOGS AND PROVISIONS.

The value of hogs continues to appreciate, the argument for prices having turned 10c. in favor of sellers since last report, $5.85 being paid for select weights. According to size quotations run from this down to $.25, the lowest being for very light hogs. The advance has not by any means made them so liberal as to endanger the firmness of present prices, as several holders have refused to do business under $6. Packers have not been brought up to that point yet, however.

BACON—Long clear is easier at 7¼ to 7¾c., backs are 10½c., bellies 10c., and rolls 8½ to 8¾c.

HAMS—are steady at 10½ to 11c.

LARD—Canadian pure in pails is 9¾c., in tubs 9¼c., compound is 8 to 8½c.

BARREL PORK—Heavy mess is $13.50 to $14, and Canadian short-cut $15.50 to $16.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO,

Little progress has been made in shipping since last week. The dull times cause some impatience among the millers, many of whom are carrying considerable stocks in expectation of a revived demand. Consignments have eased somewhat the strain of supplies on spot, but the flour that has gone out in this way does not command ready sale at the points to which it has been consigned. In feed prices are easy, but unchanged in quotation. A rather quiet business in these lines has been transacted.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 ; strong bakers', $4.88 ; Ontario patents, $4.40 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.25 to $5.50 ; Manitoba strong bakers' $4.80 to $4.85 ; Ontario patents, $4.50 to $4.75 ; straight roller, $4.00 to $4.05; extra, $3.80 to $3.85; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is worth $3.90 in carloads and $4.25 in smaller parcels. Cornmeal is quiet at $3.80 to $4.

BUCKWHEAT FLOUR—Is selling at $4.50 per barrel.

FEED—Bran is quiet at $15 per ton, and shorts at $16. Mixed feed is $23 to $25, cracked corn, $1.25, feeding corn 54 to 55c. in cars and 60c. in smaller lots, oats are 32 to 33c.

HAY—Is much more abundant and is easier-priced, selling now at $11 to $11.50 for timothy, and $10 to $10.50 for mixed.

STRAW—Is steady at $6 to $6.50.

MONTREAL.

FLOUR AND MEAL—The flour market continues dull and quiet with values more or less nominal. The stock in store shows a decrease of 6,390 barrels compared with a week ago, and 10,584 barrels compared with a year ago. We quote: Patent spring, $5 to $5.30; patent winter, $5 to $5.25; straight roller, $4.65 to $4.75 : extra, $4.30 to $0.00 ; superfine, $4 to $0.00; city strong bakers', $5 to $0.00; strong bakers', $4.60 to $4.90.

There is only a small movement in oatmeal at unchanged prices. The stock in store shows an increase of 1,007 barrels compared with a week ago, and 2,387 barrels compared with a year ago. Standard, per bag, $2.10 to $2.20 ; granulated, $2.10 to $2.20 ; rolled, $2.10 to $2.20.

TRY
"Beaver Mills" Flour.
T. H. TAYLOR & CO.,
MANUFACTURERS.,
CHATHAM, ONT.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL
ROLLED OATS
—Write for Samples.—
ARCHIBALD BROS.. INGERSOLL, ONT.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
Quotations by Wire or Letter.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water.—I. Bliss, Compton, P. Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

Dominion Mills,
LONDON, ONT
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
GARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
AGENTS:
J. L. SMITH & SON, - Montreal.
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OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont.

BRANDON ROLLER MILLS,
Brandon, Man.
—MANUFACTURERS OF—
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
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EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

FRESH MEATS—Beef forequarters are 4 to 6c., hindquarters 7½ to 8c., lamb 7½ to 8c., mutton 6 to 7c., veal 7½ to 8c. Receipts and offerings are liberal.

FISH AND OYSTERS.

Trade has been somewhat brisker than usual this week especially in salt and dried fish, haddie, cod and herring being in strong demand. Fresh fish are quiet yet, but haddock are having a fair sale. The prices of oysters are somewhat variable, but the probability is that prices will shortly assume their normal position ; just now they are quoted from $1·30 to $1.50 and select from $1.60 to $1.85. Prices at Baltimore are on the decline. The trade in oysters has been brisk during the week.

Prices for canned oysters have been advanced in the Baltimore market to 70c. per dozen for 1 lb. 8oz. goods, with corresponding rates for other sizes. Some packers, it is reported, have been buying freely this week.—N. Y. Commercial Bulletin.

SALT.

Two carloads of barrels at $1.20 and two carloads of sacs at 70c. show that the trade in salt, outward at least, is not so brisk as usual, yet prices are firm. The sales in small quantities have been good.

GREEN FRUIT.

The weather is a little too cold for shipping fruit, and that circumstance is felt as a deterrent to trade. In a small way orders are coming forward steadily, and prices are for the most part stationary at last week's points of quotation. Palermo lemons are $4 to $4.50, Messinas are $4 to $5. Florida oranges are $2.60 to $3.25, the re-packing of this fruit causing an advance in prices. Valencia oranges are $4 to $4.50, and improving in quality with new receipts.

DRY GOODS.

At present the wholesale houses are busily engaged in moving shipments of spring goods such as prints. A few orders for winter goods are yet being received. Payments are fair and spring orders are coming in, with good prospects for a good trade during the next three months. There have been very few failures among the retail dry goods men during the present month.

MONTREAL MARKETS.

MONTREAL, Jan. 28, 1892.

Trade does not show much improvement as yet, but the indications continue favorable, and some orders from travellers are commencing to come in, which are considered satisfactory. Values all round show the same firm tendency noted last week. There has been continued cutting in teas, but regular dealers are not altering their figures. Prime lines of dried fruit maintain their level despite the further offerings of low grades from New York. On the whole, the conditions are favorable, and if the returns so far are a sign, payments are improving.

SUGAR.

There is only an ordinary movement in sugar, no change in the condition of the market occurring since our last report. The wholesale men have pretty fair stock on hand, but are not urging business to any great extent. Raw sugars continue firm, and this has the effect of making refiners somewhat indifferent as to business. Yellows are quoted at 3½ to 4¼c., while granulated remains unchanged at the former figure. Beet sugar has been quiet since the transactions noted in our last. Granulated is worth about 4¼c. and raw 3¼c.

SYRUPS.

Syrups are quiet, the demand being mostly for the American product, which is being laid down here at 24c., 60 days. This is considerably below what refiners are asking for the domestic product, and the cheaper goods naturally get the preference. Molasses has shown some improvement since our last, quite a number of 25-barrel lots having been moved on the basis of 35c.

TEAS.

Remarks regarding the competition of consigned Japans made last week may be repeated. Stocks of these teas worth from 12 to 14c. are heavy as already noted, and the holders of consignments continue their cutting, to the detriment of those who laid in their supplies earlier in the season. In black and green teas a fair trade is being done, especially in grades of the latter worth from 13 to 22c.

COFFEE.

Coffees are dull but firm, stock here being light. Rios have been turned over on the basis of 18 to 20c., with some Jamaicas at the same figures. We quote :—Rios, 15 to 20c.; Java, 26 to 30c.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Maracaibo, 23 to 25c.

RICE.

Rice is dull and unchanged. We quote :—Patna, $4.50 to $5; Japan, $4.75 to $5.00; standard, $3.90, and off grades, $3.50, all in car lots.

DRIED FRUIT.

There has been little or no change in dried fruits, which continue dull. The offering of low grade stock by New York parties referred to last week, have not affected the prices of prime fruit, which are as before, but they have checked the demand. Currants are unchanged. We quote prime Valencias 5 to 5¼c., currants at 5¼ to 6c. for Patras, and 7 to 8c., for Vostizzas in cases.

NUTS.

There is an ordinary jobbing business doing in nuts. We quote :—Walnuts steady at 12¾ to 13c., for Grenoble and 10½ to 11c. for Bordeaux ; Toicos, 12 to 13c.; Tarragona almonds, 14 to 15c.

CANNED GOODS.

While the demand for canned goods is not large, the stock in jobber's hands are small, the tone of the market firm. Advices to dealers here from the coast are that all the salmon has been moved, and holders B.A are asking better than $1.30, while outside brands are held at $1.27½, some holders refusing to sell at these figures. Tomatoes have been well placed and are expected to be in good demand together with other vegetables in the near future, as the retailer's supplies must be getting small.

GREEN FRUIT.

There is a fair jobbing business in green fruit. Florida oranges are the most active line, selling at $3 to $3.50 per box. Valencia stock is quiet at $3.75 for 420's, $4.25 to $4.50 for 714's per case. Lemons are the same as last week, viz., $3.50 per box.

APPLES.

There is an ordinary jobbing trade in apples at steady prices, which rule $2.50 to $3 per barrel. Dried fruit is dull at 5 to 6c., but there has been demand for evaporated, several car lots having changed hands at 8c. during the week. This line is all controlled by one dealer here, who is holding for high prices, and we quote 8 to 9c.

FISH.

The only business in fish during the week has been in some fresh trout and white fish. The former move slowly at $4.50 to $4.75, and the latter $6.25.

HOPS.

There is no change in hops, an occasional bale moving now and then. We quote bulk 18 to 25c. Pressed goods have a steady movement at 15c., 3 per cent. off.

PROVISIONS.

A good demand developed in pork during the latter part of last week. Dealers awoke to the fact that stocks of American were very light, and when they went to look for Canadian packed, they found that two local operators had secured a corner, having secured not only the larger portion of the short cut already packed, but having placed orders for the turnout of the packers for some time to come. As a result the packers showed more anxiety to buy dressed hogs, which advanced to $6 and $6.10 per cwt., while pork was marked up 25 to 50c. per bbl., the consequence being a sharp demand for a few days. The market is quiet now. We quote :—Canadian short cut, per brl. $15.75 to $16.25; mess pork, western, per brl. $15.00 to $15.50 ; short cut, western, per brl. $16 to $16.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon, per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

There has been nothing of importance doing in cheese since last week. The supplies here are in small compass, less than half

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

ARRIVED

Since the great drop in prices :

VALENCIA RAISINS.
TURKEY PRUNES.
SPHINX "

Get our Prices.

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

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To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

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Write for samples of Sugars.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
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95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

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WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

NEW

Dates.
Malaga Raisins.
Valencia Shelled Almonds
Grenoble Walnuts.
California Dried Fruits.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

NEW Grenoble Walnuts

—AND—

NEW FRUITS

(NOW IN STORE.)

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

Do you want
the finest Pearl Tapioca
ever seen in Canada?
If so order some of our
"GOATHEAD" brand.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL Markets continued

what they were last year in fact, and holders insist on their own figures, which makes business slow. We quote prices ¼c. firmer at 11½ to 11¾c. The Liverpool cable stands a shilling higher than it did last week at 57s.

BUTTER.

Butter shows no change. There is a steady jobbing in all grades at old prices. We quote:—Finest creamery, 24 to 24½c.; finest Townships, 18 to 20c.; Morrisburg and Brockville, 18 to 19c: finest Western, 16½ to 18½c.

EGGS.

The egg market continues dull and prices are somewhat easier, although not quotably changed at 15 to 16c.

POULTRY.

The receipts of poultry are light, and the enquiry for choice dry picked stock is good. Chickens are in especially good demand, 9 to 10c. being freely paid for choice stock. Turkeys are bringing 9 to 10c. and ducks at 7½ to 8½c. Geese are not in such good enquiry, 6 to 7c. being about the idea.

GRAIN.

The grain market remains lifeless and prices are nominal on spot. Wheat is dull, receipts in Manitoba and the North West continue light, but advices state that values have a lower tendency. The stocks in store compared with those of a week ago show a increase of 16,556 wheat, 600 corn, 62,630 peas, 26,496 oats, 2,479 rye, and a decrease of 104,134 barley. Compared with a year ago there is an increase of 195,874 wheat, 103,744 peas, 40,531 barley, and a decrease of 11,624 corn, 164,460 oats, and 8,659 rye. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 34c. to 35c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Jan. 28, 1892.

Last week's dulness continues this, with the prospects of improvement very little better, in fact it is a waiting market in all lines.

FLOUR—The conditions of the flour market are unchanged, only for immediate use is all that is moving, and quotations given last week are the selling prices this. Manitoba patents $5 90 to $6, Ontario high grade $5.20 to $5.30, medium patent $4.95 to $5.10.

CORN MEAL—is without change, the demand is light and prices remain steady, quoted $2.90 to $3.

OATMEAL—The market has been well supplied, prices are unchanged, though the tendency seems downward, and is selling at $4.65 to 4.75.

FEED—A limited quantity moving, prices remain steady, shorts are quoted $21.50 to 23 per ton. Oats 42 to 45 per bushel. Hay is still scarce.

SUGAR—The market is firm at the recent advance. Granulated is quoted 4½ to 4⅝c. yellows $3.55 to $3.85.

CHEESE—Are going off fairly well, the price is unchanged, 11c. seems the ruling figure.

BUTTER—Is unchanged either in price or quality offering, of course some really first class is offering, though the larger quantity is only fair in quality. Prices are the same as last quoted.

FISH—Our market is very nearly bare of all kinds of fish.

THE SWEETEST ISLAND IN THE WORLD.

At its broadest part the pear-shaped island of Mauritius is twenty-eight miles in breadth, while at the stalk, which points to the northward, it is thirty-eight miles in length. We are told that the near approach to the island cannot be made without evidence of its sweetness. As one sails or steams inside the great coral reef that everywhere surrounds, like a "barbed under-wall," Mauritius, "the Wonderful," and arrives at the harbour of Port Louis, the principal city of the island, the sweet odours float outward to greet him.

On being pulled ashore in a small boat, the visitor distinctly recognises the sweetness of sugar; on landing at the quay, which lies at the end of a broad street, called the Place of Arms, he finds himself in the midst of gangs of Indians engaged in shovelling sugar into bags, themselves the while standing kneedeep in the damp stickiness of it. Piled all about him, to the number of thousands, he sees bags, puffy like pillows, with sugar in them. As he stands thus, he will see and hear a railroad train go rushing across the Place of Arms laden with sugar.

If one arrives in a mail steamer he will find the Custom-house wharf crowded with men, all eagerly discussing the news about sugar brought by the mail. If "sugar's up," they wear smiling faces and go off joyfully to grow and make, and buy and sell more sugar; if "sugar's down," there will be long faces and little mirth, and the groups will dissolve, one by one, "the poor fellows putting up their parasols and tramping off through the glaring sun to their place of business."

The sweetness of Mauritius can be believed in, when it is understood that something like one-tenth of all the cane-sugar of the world is made there. The number of sugar estates is not easily estimated, for the reason that one owner may return a number of estates as his sugar estate. The smallest plantation on the island contains one hundred and twenty-nine acres; the largest, over five thousand An acre under canes produces, on an average, two thousand five hundred pounds of sugar. The quality called "gray" is shipped to Bristol or Glasgow to be refined, a cargo often consisting of three million pounds.

The white sugar goes largely to Bombay and Australia, and is a very profitable article, the difference between brown and white being caused by the addition of water when the syrup is in the turbines, where it rapidly crystallises. The more water added the whiter the sugar, as it washes out the coloring matter. The sugar bags are made from the leaves of the cocoa palm, and are imported largely from Madagascar, five hundred miles distant.

When a sugar estate is mapped out, the first thing to do is to divide the land into cane pieces. About four hundred feet constitute a cane piece. This has a road all about it, and stumps, stubble, stones, and lava boulders all over it. There is no place, even were it desirable, to pack this rubbish on, and so it is gathered into rows of walls at intervals of about six feet. These walls run the length of the field, and sometimes are six feet in height. On the cleaned spaces between the walls, the cane pieces, eighteen inches long, are planted at intervals of two feet, manure having been put into each hole. The soil is then lightly scattered over the canes.

In a short time twenty or thirty young sprouts appear from each hole, and the entire piece assumes an emerald hue. When the sun's rays are very hot the tender growth requires shading by leaves. Much labour is expended before the canes are ready for cutting. The soil is frequently broken up to admit air and moisture; all the enemies of the cane are closely watched; eighteen months go by and then comes the harvest. Before that time arrives the stalks have attained a height of from eight to fourteen feet. At this stage of growth the arrow shoots up from a single slender stem several feet above the plume of leaves, which terminates each cane. This is the cane flower, a delicate feather of silvery purple, which in one night "transforms the fields into a sea of nodding purple, across which the trade-wind passes in a series of gracefal undulations." When the arrow withers and falls the canes are ripe and ready for cutting.

The sugar of Mauritius, owing to the prodigious boiling and baking of the soil in the past, to the climate and the sun, is the sweetest sugar in the world, and has invariably taken the first prizes at the international European exhibitions, as well as in England.—Confectioners' Union.

COMMERCIAL AGENCIES AND CREDITS.

At a recent meeting of manufacturers at St. Louis the question of "Commercial Agencies and Credits" was discussed. A number of well known and successful business men were heard, and through their representatives several commercial agencies were voiced in the debate. The business men without an exception criticised the agencies on account of misleading reports sent out by them; the cause of which the merchants thought was the fact that the majority of correspondents for commercial agencies in small towns were cheap men, none of whom were overpaid for their services and whose services were, in many instances, the result of guessing. A system that would pay correspondents better would command a higher rate from business men, the merchants agreed, and gave it as their opinion that that would be found to be the solution of the difficulty.

Representatives of the agencies advanced various reasons for the errors they sometimes made, one making a point by declaring that merchants who were creditors of dealers were often very apt to get commercial agencies wrong when they made inquiries. All hands agreed that dishonest men could not always be kept track of, but could not unite on a method for procuring the best possible service.

The belief that travelling salesmen were careless about inquiring into the standing of new customers was advanced by the collective agency representatives and virtually admitted by the merchants.

If this is true, then the system is wrong, for no man is better calculated to learn the financial condition of his customers than the travelling salesman. He is on the spot and can make any necessary investigations, and can furthermore put questions to his customer that would be evaded or not answered if asked by the local correspondent of a commercial agency. It is to be expected that some men will object to answering questions with regard to their financial standing, but responsible men rarely will when approached in a business-like manner, and who is so well equipped to ask these questions as the travelling salesman who has succeeded in getting near enough to his customer to take an order for goods.—Ex.

A reputation for truthfulness is indispensable to permanent and satisfying success.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

WANTED PARTNER IN GENERAL STORE, 1st March, best town in Southern Manitoba. First-class stone building and good trade. Young man preferred, with good references and practical knowledge. Capital from $4,000 to $6,000. Address P.O. Box 83, Boissevain, Manitoba, or A. A. Allan & Co., Toronto, Ont.

GREAT SELLERS.

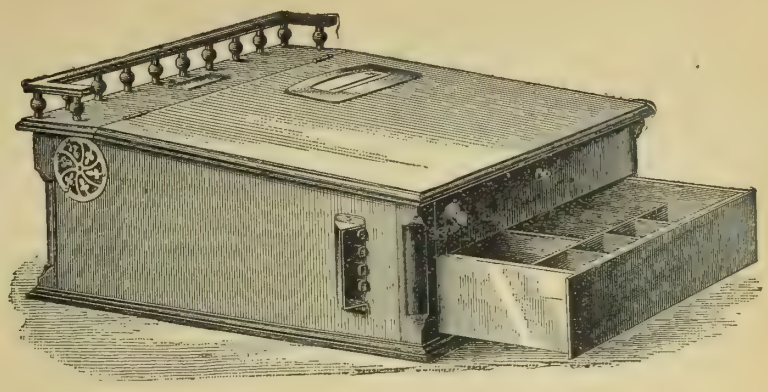
Adams' Tutti Frutti and other Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.



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The Standard Cash Register.

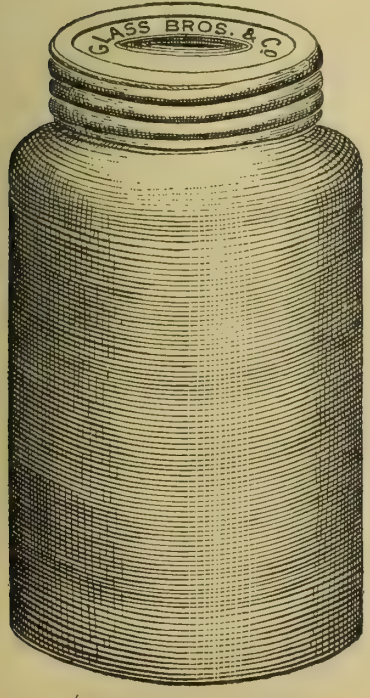
The Cheapest and Best Cash Register on the Market.
Send for Circular.

TAYLOR, SCOTT & CO.,

TORONTO--SOLE AGENTS FOR CANADA.

LONDON STONEWARE POTTERY WORKS.

"DOMINION" FRUIT JAR
(Pat. Applied for.)



MADE IN 4 SIZES.

BEST AND BEST

THE NEWEST,
STRONGEST,
MOST PERFECT

Self-Sealing Fruit Jars. Made in Bristol-Glaze Vitrified Stoneware, by

GLASS BROS. & CO.,

Manufacturers of Salt and Bristol-Glaze Stonewares, Terra Cotta Wares, Chimney Linings, Chimney Tops, Fire Brick, etc.

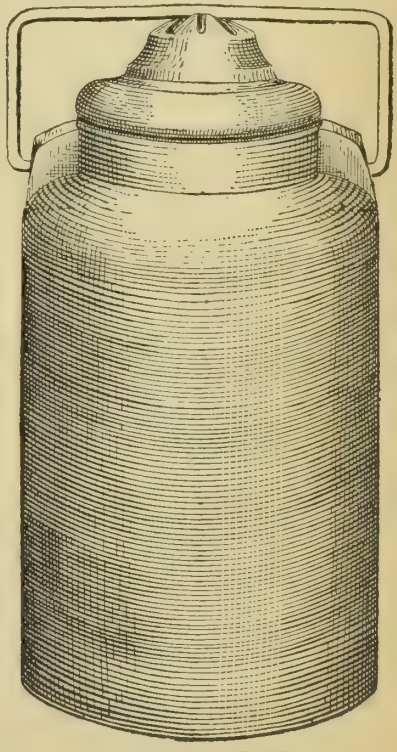
Butter Crocks, Churns, Liquor Jugs, Molasses Jugs, Milk Pans, Hotel Spittoons, Stew Kettles, Water Pitchers, Mustard Jars, Beer Bottles, Fancy Flower Pots, Lawn Vases.

Send for fully Illustrated Descriptive Catalogue and Prices

Glass Bros. & Co

LONDON, ONT.

"OUR PATENT" FRUIT JAR.



MADE IN 4 SIZES.

SALES MADE OR PENDING.

Mr. J. Gosnell, Victoria, B. C., has sold out his grocery business.

A. H. Wardell, grocer, Toronto, has sold out to his wife, M. J. Wardell.

J. H. Walker, general merchant, Alma, Ont., has sold out to G. B. Wray.

J. I: Wilson, general merchant, Austin, Man., has sold out to James Dickson.

W. D. Atwell & Co., general merchants, Norman, Ont., have sold out to Monsette & Sethrington.

Ramsay Bros., manufacturers of confectionery, Victoria, B.C., have moved to Vancouver and bought out the business of the Vancouver Candy Factory.

The notice in this column of a change in the business of Robertson & Cliff, grocers, Dunchurch, Ont., was, through the omission of the words "one of," made to convey an error. That firm has not closed up both its stores at Dunchurch, but has put the two stocks into one, closing but one of its stores.

PARTNERSHIPS FORMED AND DISSOLVED.

The firm of Robert Thompson & Co., commission merchants, Winnipeg, has been changed to the style of Thompson & Co.

FIRES.

J. W. Grant, confectioner and fruit dealer, Meaford, Ont., was burnt out last week.

Mr. C. Meyers, grocer, Meaford, Ont., lost $700 by a fire which occurred on Tuesday last.

Thursday evening an alarm was sounded for a fire in M. Lang & Son's pork packing establishment, Guy street, Montreal. When the firemen got on the scene the blaze was under good headway, and was subdued with difficulty. It had started in the smoke room, and the contents of this part of the establishment was destroyed. The damage to stock is placed at from $4,000 to $5,000, covered by insurance.

A hot coal stove was the cause of a serious fire in the grocery store of Mr. John Moule, London. It had evidently been smouldering for some time before the heat inside burst the front windows, allowing the dense smoke to escape in volumes. The loss will all fall on the stock, which was burned considerably and then drenched. The loss will probably be $500.

Among the sufferers by the two great fires in Montreal, on 20th inst., were Messrs McLean & Campbell, produce merchants, and Messrs Leonard Bros, fish merchants. Both these firms will lose heavily from water and smoke, as the fire was confined to the top flat of the building.

REMOVALS AND DEATHS.

E. H. Morse, general merchant, Leamington, Ont., is removing to Blenheim.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Louis Barbeau, grocer, Montreal, has assigned.

Miss Bell, grocer, Wiarton, Ont., has assigned to W. F. Hull.

Frank Allison, grocer, Morrisburg, Ont., is offering to compromise.

John Bonner, fruit-dealer, Montreal, is offering to compromise.

Joseph C. Gordon, grocer, Elora, Ont., is financially embarrassed.

Mrs. D. Rheault, general merchant, Warwick, Que., has assigned.

Wm. Reid, general merchant, Summerside, P.E.I., has assigned.

Peter Campbell, General merchant, Arichet, N.S., is offering to compromise.

Geo. B. Maling, grocer and victualler, Halifax, N.S., is offering to compromise.

J. G. Hearle, the toilet soap man of Montreal, who recently assigned, owes $16,000.

D. J. Leahy & Co., wholesale and retail grocers, Halifax, N. S., have suspended payment.

The general stock of the Balmer estate at Gravenhurst is expected to finally work out at 100 cents on the dollar.

S. Marotte, spice merchant, Montreal, is reported to have compromised with his creditors at 75c. on the dollar.

A. W. Crysler, general merchant of Delhi, who assigned to Campbell & May of Toronto, owes $8,000 and his assets are nominally $1,000 less. Up to December last the business was conducted under the firm name of Crysler & Stoddart. When the latter withdrew, the finances were in a crippled condition.

THE VALUE OF APPEARANCES.

It appears to other trades a grocer's success depends more than we imagine, upon the general appearance of things connected with his business. For instance, if his wagon goes about town muddy, unpainted and in a rickety condition, it indicates to his customers that he is a very shiftless manager. If his store is untidy, unpainted and unwholesome in its interior appearance, it does not help to sell his goods, though they may be quite as good as those of his competitor's over the way. The unwholesome look of his premises conveys the impression to customers that his goods are of an inferior quality, and they bestow their patronage elsewhere. A good turn-out is a splendid advertisement for a grocer. Ladies do not like to have spavined horses and rickety conveyances stop at their doors. Much in regard to a grocer's success in trade depends upon the manner in which he keeps up a show of good appearances.—Grocers' Criterion.

ANSWERS TO CORRESPONDENTS.

D. S. What quantity is the standard for a barrel of coal oil ?—40 to 45 gallons.

Can you give me any information about Planet Manufacturing Co's., gilt edge butter compound, of Roxton Pond, P. Q. ?

[Any of our readers who can will do us a favor by forwarding an answer to the second of the foregoing questions.—ED.]

AN ANTI-TREATING CIRCULAR.

The Travellers' Circle of Canada wish to call your attention to the system of treating and being treated to intoxicating liquors when transacting business. We are pleased to note that this custom is now by many entirely avoided; yet some are led to continue it, perhaps fearing that to discontinue a practice they have followed for some time might affect the success of their business. We believe no merchant will allow himself to be biassed in the placing of an order by a treat from the traveller who visits him; but we feel the practice in the past has sometimes been adopted in the hope of so influencing the customer, and some travellers who have practiced it have been gradually led into the use of intoxicants to such an extent as to injure themselves, while in some cases it has resulted in the loss of their situations and suffering to their families.

In these days of keen competition a traveller sometimes finds his sales not equal to his anticipation, a spirit of despondency is apt to take possession of him, and if he is susceptible to the influence of alcohol, has taken some with his customers during the day, he is likely to indulge further at night, when he meets his fellow-traveller, after his customers have gone home.

We ask retail merchants to give this matter their careful consideration, remembering that many of these young men have come from homes where parents, sisters and brothers are anxious about there welfare, or perhaps a young wife, who has confided her all in him, has high hopes of his success on the road, trusting he may soon secure promotion or establish a business for himself and continue for her a comfortable and happy home. Kindly abstain from being a party to any course which, if indulged in, will wreck all these high hopes, and leave the victim a nuisance to society.

It is individual effort that counts, and, every man should recognize that he has a responsibility on this question.

Signed on behalf of the Commercial Travellers' Circle of Canada.

R. M. STEWART, President.
E. FIELDING, Secretary.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

The Great Cake

OF THE FUTURE

IS

BARM YEAST

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit **CHEWING GUM.**

YOUR WINDOWS

DRESSED IN 300 WAYS.

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, $1 50.

GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St East, Toronto

DRINK SYDNEY GIBSON'S COCOA
REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

THE
E. B. EDDY CO., HULL,

MAKE AND SELL

TORONTO BRANCH:
29 FRONT ST. WEST.

27,360,000 MATCHES EVERY DAY.

5 Matches a Day for each Man, Woman and Child in Canada. Do you get your share ! Use no others. There are no substitutes.

COMPETITION SELF-DESTRUCTIVE.

Competition is war. It may be war to the knife, fierce and deadly ; it may be a contest with foils and masks, or padded gloves. At times it is waged at every point relentlessly ; again it is confined to a single phase of contact ; but, however conducted, in its essence, it is war ; and when carried to its extreme conclusion it means financial ruin to one or the other of the contestants. In the present industrial strife, a universal competitive warfare exists. A new and exaggerated impulse has been given to the violence of competition. Men rush to and fro in the market-places, and the world is distracted by their contests ; the fallen are found on every side. Is this persistent warfare a blessing or a curse? Is competition as it now presents itself a force to be encouraged and developed, or to be put in harness and controlled?

The history of the English common law shows that fundamental changes in its principles and rules have been introduced from time to time to meet the requirements of advancing civilization. Such progress has been cautious and slow. But revolutions—have done the work. As an example: The practices of "engrossing" (buying up large quantities of grain with intent to sell again), "forestalling" (buying or contracting for food on its way to market), "regrating" (buying grain or other food and shlling it at, or within four miles, of the same market, so as to raise the price), were made the subject of a penal statute in the year 1552. But in 1845 it became obvious that the ancient theories would no longer answer, and the statute was repealed. The law was reserved to meet the enlarging demands of the commercial public.

The repeal of restrictive laws and the substitution of absolute freedom in business methods—leaving producers and dealers to fix their prices as they could, subject to unrestricted competition—was a revolution indeed. As the power of competition was perceived by economists and statesmen, it was adopted as the panacea for all industrial evils. It was clearly adequate to the control of wages ; for the supply of labor had generally exceeded the demand, and by the introduction of labor-saving machinery was constantly increased. The production of goods at a heavy profit immediately led to the establishment of numerous rival manufactories. It could even control the price of food, by importation from countries having a surplus. Competition was welcomed as the world's deliverer. That it was sure to keep prices down was a sufficient argument; that it was equally sure, in the end, to breed industrial calamity by forcing prices too low, was not perceived ; the few who foretold the danger were ridiculed.

The 19th century has been dominated by this idea ; interference with absolute freedom in competition has been frowned upon and condemned. Laws have again and again been devised to prevent the least amelioration of competitive conditions.

It seems probable that if Adam Smith were to live again, to-day, he would be quite surprised at the result of some of the theories which he took a prominent part in formulating. We have become accustomed to the organization of labor everywhere. The price of labor is no longer a market-price, established by competition, in which every applicant for work is let alone to make his bargain with his employer ; it is controlled by a vast network of trades unions. All manner of manual workmen who regard themselves as skilled laborers have combined against their employers, and the world, to minimize the effects of competition. Every year discloses progress in this direction.

Manufacturers of every kind are found agreeing among themselves to control the constant tendency to depress prices below a just remuneration for inbested capital and skill.

So with coal exchanges, insurance companies, millers, miners, railways, and a host of other industries, not excluding the farmers. Unquestionably such combinations afford opportunity for great economies in the process of manufacture and distribution by means of which prices to the consumer have again and again been materially reduced. The saving of waste is a factor of great importance.

Unrestricted competition, as an economic principle, is too destructive to be permitted to exist; it has been pushed away from every industrial calling. Would it not be well for Congress, state Legislatures and courts to cease their futile attempts to maintain unqualified freedom of competition, and recognize the right of every industry to combine, under proper supervision, and to make agreements for the maintenance of just and reasonable prices, and the prevention of the enormous wastage consequent upon the war-like conditions of destructive competition? —Aldace F. Walker in the Forum of December.

THE MOLOCH OF MODERN BUSINESS.

It was once a custom to offer sacrifices to Moloch. The offerings to this gentleman were not of jewelry, vegetables or cash, but of human lives, served up on a hot coal or in a bloody basket. The altar of this man-eater was a shamble, in which the patriarch and the babe, the rich and the poor, the wise man and the fool, went into ashes and mincemeat without fear of a coroner's jury. We are fortunately living in better times. The butcher's shop is closed, and Moloch is out of business. The modern man is no longer served on a gridiron or a plate to a cannibal god. We are, however, doing some occasional whittling on the old block. In a refined and conventional fashion we are offering sacrifices of time, health and mentality to a modern Moloch. This last and improved edition of the man-eater is Overwork. We live in a rapid age. The clock is too slow and the days too short. We spread a mile of life on a yard of time, and by burning the business candle at both ends the light goes out in the middle instead of at the bottom. Business is a race-horse seldom in the paddock, but mostly on the track. Everything moves under the spur and whip. No nation in the world is covering ground as quick, and in no other can we find such a list of over-worked, exhausted and disabled men. This fact has been overlooked. In the totals of progress we have forgotten the invoices of human life. The commercial and industrial structure is immense and magnificent. We spread printer's ink in statistical Te Deums, and are patriotically proud of our national supremacy. But under the superstructure is a catacomb, and on the back page of business statistics an extended list of lunatics and invalids and a growing pile of undertakers' bills. Attention has frequently been called to this fact by physicians and publicists, but the underground railway to asylums and cemeteries is still running on time and paying dividends.

In the modern conditions of business, it seems to be necessary for some men to be sacrificed for the rest. They are pivotal in their different vocations. When the king-pin is missing the wagon stops. Such men labor beyond the limits of reason and the endurance of nature. Life is a file of invoices. Rest is simply an anxious man sandwiched for a few hours between two sheets, with broken nerves, delinquent health and spells of sleeplessness and nightmare. Artificial remedies are resorted to, in order to postpone the usual catastrophe. Opiates, capsules and stimulants are used to stop the cracks in a leaky ship, with the usual finale, in a heavy cargo and a dead captain. There may be an excuse, but there is no disguise for this fact. It is deplorably common. Overwork is becoming a public enemy. When business men are conscious of its encroachments on their vitality, they should wisely call a halt, not forgetting that even in this age of cupidity a bank account and a big business is no offset to premature exhaustion, a soft brain and a short life.—Age of Steel.

Was born near the famous White Sulphur Springs, Virginia. In my experience of 40 years found these and other mineral waters to possess many good qualities, but among all found St. Leon the most powerful to regulate the system and promote jolly good health and pleasant feelings. St. Leon is really charming. J. H. Gill, Smith's Ready Reminder, Toronto.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

FOR THE GRIPPE USE

STAMINAL

A preparation of BEEF.

Sustaining, - Strength-giving, - Invigorating.

Put up in 1-4, 1-2, and 1 lb. Bottles, by

The Johnston Fluid Beef Co'y, Montreal.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

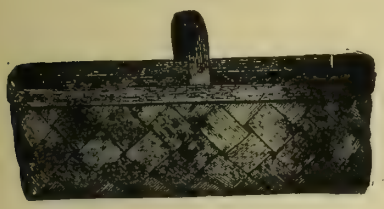
The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

Grocers make money by selling the

EMPIRE BAKING POWDER.

Purity and Strength combined.

ELLIS & KEIGHLEY,

Toronto.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

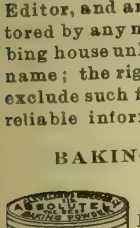
TORONTO, Jan. 28, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

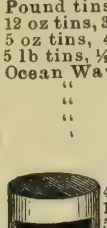
	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60



WHITE STAR.	per doz
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " ½ "	9 00
5oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz.
Dime cans,	4	$0 95
1 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

Per gross

Silver Star Stove Paste..... 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4	strings,	net	$3 60
2 "	4	" "		3 20
3 "	3	" "		2 95
XXX Hurl	4	" "		2 90
1X "	4	" "		2 65
2X Parlor	4	" "		2 50
3 "	3	" "		2 25
4 "	3	" "		1 85
5 "	2	" "		1 50
Warehouse	4	" "		3 25
Ship	4	" "		4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	" "		4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 00	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 75
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 86	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 50	8 75
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 35
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb (4lbs in case)	2 25
do do ½lb ( )	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 18
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	5½ 6
" " ½ bbls	5¾ 6¼
" " cases	6 6½
" Filiatras, bbls	6 6½
" " ½bbls ...	6⅛ 6¼
" " cases ..	6¼ 6½
" Patras, bbls.....	6⅞ 7
" " ½ bbls.....	7 7⅛
" " cases	7½ 7⅝
" Vostizzas, cases...	7¾ 9½
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅝ 9⅝
Dates, Persian, boxes, ...	5¾ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, bags.....	... ..
" " cases' old..	5½ 6½
Raisins, Valencia, off stalk old	3 4
" New, off stalk.....	5½ 6
Selected.....	7½ 8
Layers	7 8
Raisins, Sultanas	9 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 20
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs.....	1 80 1 90
Lemons, Messinas	4 00 5 00
Oranges, Floridas	2 60 3 25
" Valencias	4 00 4 50

DOMESTIC.

Apples, Dried, per lb....	0 04 0 05
do Evaporated.....	0 07 0 08

FISH.

Oysters, per gallon	1 30 1 35
" select, per gallon	1 60 1 70
Pickerel .....per lb	.... 0 06
Pike ..... do	..... 0 05
White fish..... do	.... 0 07½
Manitoba White fish do	.... 0 08
Salmon Trout..... do	0 07 0 08
Lake herring..... do	.... 0 04
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	..... 5 00
White Fish, ½ bbl.....	5 50 5 75
Dried Fish:	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per lb	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies. per lb	0 07 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish: Haddock per lb	..... 0 05½
Cod..... "	..... 0 08
B.C. salmon ..... "	. .. 0 13

GRAIN.

Wheat, Fall, No 2, ...	0 95 0 96
" Red Winter, No 2	0 95 0 96
Wheat, Spring, No 2.....	0 94 0 95
" Man Hard, No 1..	..... 1 06
" " No 2..	1 02 1 04
Oats, No 2, per 34 lbs ...	30 32
Barley, No 3, per 48 lbs..	50 52
" No 3 extra.....	47 48
" No 3.....	42 43
Rye	83 85
Peas.....	65 67
Corn	70 71

HAY & STRAW.

Hay, Pressed, "on track	11 00 11 50
Straw Pressed,"	5 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
"C" 60 and 5 to 60 and 10 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 40 3 50

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla	0 12½
Sisal	0 09½
New Zealand.....	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb	5½	5½
No. 1 ..... " ...		5
No. 2 ..... " ..		4¼
No. 3 ..... " ..		4

TURPENTINE: Selected packages, per gal 0 54 0 55

LINSEED OIL per gal, raw	0 57 0 58
Boiled, per gal.....	0 60 0 61
GLUE: Common, per lb ...	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts, per 100	... 6 00
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	11 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

SODA BISCUITS.

We claim that ours are the best in the market. Any consumer who has used them, says the same thing. We have discarded the Yellow Box because it soiled too easily. If you have not tried our goods, send to us for Samples.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

We intend putting New Lines of Biscuits on the Market as often as possible. The new one this week is the "Elite," very rich, a sure seller.

Prices current, continued.

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	.....	$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels. c. per peel

Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 09½	0 12

COUNTRY

Eggs, fresh, per doz	0 16	0 18
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled	.....	...
Bellies	0 10	0 11
Rolls	.....	....
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09	0 09¾
Hogs	5 60	5 75
Tallow, refined, per lb	0 05	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8¾
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-1b "	8½
38 to 45-1b boxes	8

Silver Gloss Starch—

40-1b " 1, 2 and 4 lb packages.	9
40-1b " ½ lb package	9½
40-1b " ¼ "	10
40-1b " assorted ½ and ¼ lbs	9
6-1b " sliding covers	
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40 lb boxes, 1 lb packages	8½
20 " "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	7½
Durham corn starch	6½

Laundry Starches—

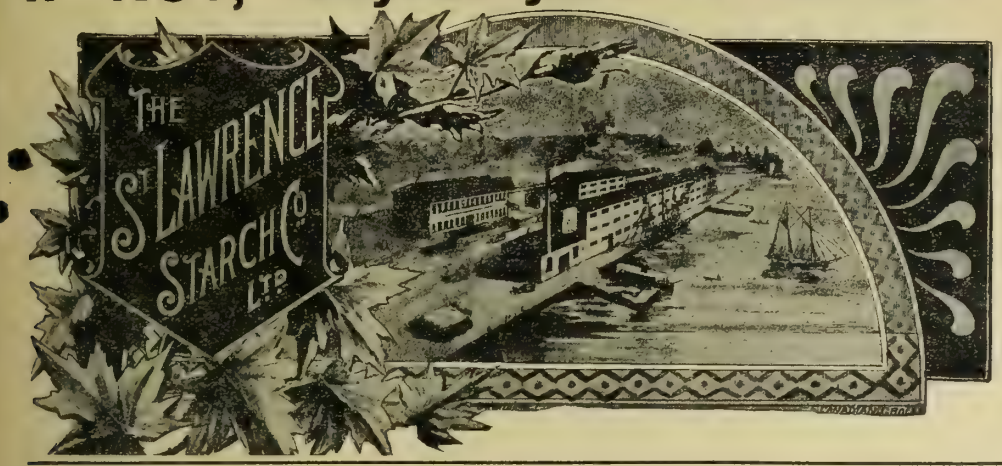
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

c. per lb

Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" less than 15 bbls	4⅞
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5⅛
" less than a bbl.	5⅝
Extra bright refined	4⅛
Bright Yellow	4¼
Medium "	4⅛
Brown	3⅝
Raw	..

IF NOT, Why do you not Handle



---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2⅛
M	2⅛	2¼
B	2¼	2⅜
V.B	2⅜	2½
E.V.B.	2½	2⅝
E. Superior	2⅝	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

SOAP.

Ivory Bar, 1 lb. bars	per lb	5½
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4½ lb bars, wax W	"	4½
" 1 " "	"	4¼
John A, cake, wax W.	per doz	42
Mayflower, cake,	"	42
Gem, 3 lb bars per lb		3½
" 13 oz, 1 and 2 lb. bars		3¼
Queen's Laundry, per bar		5½
Pride of Kitchen, per box		2 75
Sapolio, ½ gross boxes		3 25
" per gross, net cash		12 00

MORSE'S SOAPS.	Per lb	
Mikado (wrapped)		0 04½
Eclipse "		0 04½
Stanley Bar		0 04½
Defiance		0 04½
Toronto 12 oz	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72
	Per box	
Mottled in 5 box lots, 100 bars		5 00
" " " 60 bars		3 00
Floater (boxes free)		6 50
Electric		2 75
Hard Water Electric		2 50
Royal Laundry		3 25
Octagon		4 00
	Per doz	
Royal Magnum		0 25
" " 25 doz per box		0 20
Anchor, Assorted		0 10
" Castile		0 50
Morse's Assorted		0 45
Morse's Rose		0 45
" Windsor		0 45
" Castile		0 45
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" " Glycerine		0 72
" " Oatmeal		0 72
	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00
	Per doz	
White Castile Bars		0 85
White Oatmeal		0 85
Persian Boquet, paper		2 50
Oriental		0 45
Pure Cocoanut, 3 doz. bxs, wood		0 40
Heliotrope paper		1 50
Carnation		0 60
Rose Boquet		0 60
Cocoa Castile		0 40
Arcadian		0 45
New Arcadian, per gross		4 25
Ocean Boquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85
Unscented Glycerine		0 90
Grey Oatmeal		0 60
Plain Honey		0 70
Plain Glycerine		0 70
Plain Windsor		0 70
Fine Bouquet		1 00
Morse's Toilet Balls		0 90
Turkish Bath		0 60
Infants' Delight		1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

CONGOU— BLACK.

Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, aisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong.	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 l b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread 16 " Foil in, 1-¼ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg., 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W		0 20
XXX, W.W		0 25
Honey Dew		0 30
Pickling		0 30
Malting		0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East.
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.
PACKERS OF THE CELEBRATED

LION

BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

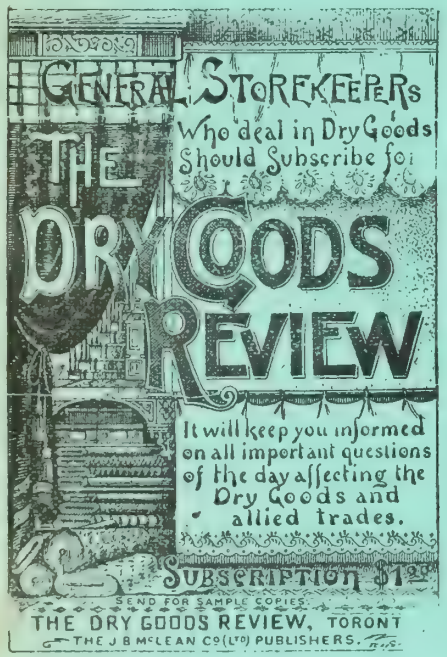
128 Adelaide E., Toronto,

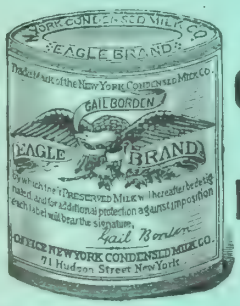
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



BUY  ONLY THE BEST

THE GAIL BORDEN

Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,

22 St. John St., Montreal.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

-PARISIAN-

BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned.

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, FEBRUARY 5, 1892. No. 6

BRANTFORD PREPARED CORN
"Challenge" Prepared Corn
For Cooking.

LILY WHITE GLOSS.
BRANTFORD LAUNDRY.
For Laundry Use.

Manufactured by THE BRITISH AMERICA STARCH CO., Ltd., Brantford.

ASK YOUR WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 184[illegible]
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

M'INGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

Write for Prices.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, FEBRUARY 5, 1892. No. 6

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The Patrons of Industry have tried their political strength in Halton, a constituency which they were reasonably warranted in regarding as a stronghold. They have several lodges scattered among the townships of that county, a considerable number of prosperous and prominent farmers have been drawn into the Association and given it enthusiastic support. It was supposed that the numbers and agricultural wealth of the Patrons in Halton made them a stronger power there than in any other county. At the last bye-election they put a candidate in the field. He represented an undivided opposition to the former representative of the riding, and therefore would be naturally expected to enlist in his support all the elements of opposition to the Government candidate. He was not simply leading a wing of the opposition alongside of a great party nominee, but was running with the strong advantage of being the only candidate in the field against the late member. He would consequently get a large measure of support, not because he was a Patron, but because he was an opponent of the Government candidate. The Liberals might be expected to make a stout fight, as at he general election they were only 104 behind, so that the Patron candidate had some signal advantages in his favor.

* * *

But he did not win. He simply demonstrated that the power of his faction was not merely zero, but was a negative quantity of very considerable subtractive value. At the general election, a Liberal opposition, unadulterated with any Patron ingredients, was capable of coming within 104 of victory. At the recent bye election, the opposition was beaten by 444. That is, the opposition which centred round a Patron candidate was 340 short of that which centred round a purely Liberal candidate. The efforts of the Liberals would naturally be much stronger at this election than they were at last, as they had made a good stand before, had protested successfully, and had fair reasons for believing that they would come closer to, rather than fall further short of, victory. All this should make them struggle harder, and they would almost certainly have done better rather than worse than they did at the general election if they had not allied Liberalism with Patronism. If the opposition candidate had run on a purely Liberal ticket, he would have got all the support of the Liberal party and probably as many Patrons as the defeated candidate got. But the Liberals would not all go out to vote for a Patron candidate. Hence the Patrons in Halton are a factor that diminishes instead of increasing the strength of the Liberal party there.

* * *

The political platform of the Patrons must be considered, along with their theory of trade, to show what headway they are likely to make in attracting members. Their political profession of faith includes some propositions that appear to be at variance with each other from the standpoint of either of the great parties. They want British connection maintained in one article of their platform, and they want unrestricted reciprocity with all countries in another; they want the Senate abolished; they require that customs duties shall be imposed only for revenue, never for protection; they would greatly extend municipal power over all officials in the services of the county; they want the machinery of government to be greatly simplified. A platform with such planks as these in it is certain not to find very general adoption. Its parts would be considered irreconcilable with each other by either Liberals or Conservatives. The progress of the Patron movement must therefore be as much retarded by the political dogmas to which its supporters must subscribe, as by their theory of trade upon a 12½ per cent. margin profit and a strictly cash basis. There are very many men who would refuse to join the Patrons on account of their political platform who would readily connect themselves with them if the association were merely a co-operative buying concern. The Patrons have certainly some strong opponents in Halton among the political party that was supposed to back up their candidate unanimously in the last election.

* * *

The irreconcilable elements in the Patrons' political platform, the visionary and impracticable reforms contemplated in it, must necessarily limit the number of people who will join the association, while the difficulty of raising the cash pre-supposed in their scheme of trade must be rather a severe principle of selection for any large proportion of the farming or industrial community to belong to it. Add to these factors the unwillingness of merchants to surrender their independence as traders, and the obstacles in the way of the Patrons ever amounting to much will appear to be too considerable to be left out of the calculation. The economic impossibility of any association of consumers controlling prices through its subjugation of the retail stratum of distribution is of itself a hindrance that cannot be got over. It is plain, therefore, that the Patrons cannot last and increase. It is satisfactory that so far they have not been able to derive any factitious strength from politics. If there had been any moment when times were so bad in this country as to hurry any large proportion of the voters to adopt the Patron platform on the eve of a general election, it is conceivable that a section of representatives of that association, too numerous and solid to be despised, might be able to obtain concessions, as the price of their support, that would be very inimical to independent trade. It is very well that Halton did not make the mistake of sending a propagandist of Patron principles to the House of Commons.

THE NEW PRESIDENT OF TORONTO BOARD OF TRADE.

MR. H. N. BAIRD.

"Nothing ventured nothing won."

The immense wealth which measures the value of the grain grown in the fields of our Canadian farms every year passes on its way from consumer to producer through the hands of a comparatively small number of leading distributors. These men, standing on the very watershed of the market, have to keep the supply of money running one way and the supply of grain the other. To preserve the due balance of these two contrary currents has proved too hard a problem for many a clear head, and failure to do it has made financial wreck of many a fair fortune. The mechanic usually can rely on getting his barrel of flour, and the farmer seldom fails to get the market price of the moment for his wheat, but the big grain merchant very often does not get back all the money he used to bring the material one step in the series of exchanges in the transfer from farmers' granaries to consumers' tables. The grain merchant who does business on any scale of magnitude has to be very wary that he does not get caught, but the large operator has to show the courage of his convictions by putting up, and often keeping up, very costly pledges. Wide and correct information, insight into the market, foresight, nerve and venture, are the chief attributes, which, backed up by capital, are the requisite foundation for a successful experience in grain-buying.

MR. H. N. BAIRD.

Mr. Hugh N. Baird, the new President of the Toronto Board of Trade, is one of the best known grain merchants in Canada, the length of time he has been in the business and the extent of his operations combining to give him a place among the foremost of those who deal in that class of merchandise. Though but slightly past middle age Mr. Baird has had a continuous experience of twenty-five years in the grain and flour trade. During that quarter of a century he has seen a big expansion in the grain production of the country, and perhaps no man has taken sharper note of the influences that have helped to foster this increase, and has been readier at all times to help them along. The part played by railway extension in enlarging the area of production, the experiments which determined the selections best adapted to special soils and climates, the opening up of markets, the protection of native growers and millers—in all these he took an interest, often a very active part. In such ways and by the use of his own capital year after year, Mr. Baird illustrates how much public good a man can do who follows up sagaciously and conscientiously his own private commercial interests. Such services would not be rendered by individuals under a system such as the Patrons of Industry contemplate—a system which, carried to its legitimate issues, would extinguish all distributors that were not specially retained brokers of consumers.

The firm of which Mr. Baird is a member—Messrs. Crane & Baird—do business in grain and flour both in this city and in Montreal. Mr. Baird himself has operated very largely at all the leading grain marketing centres in the United States, and did last year an enormous business in corn, shipped in bond from the Western States to Montreal and thence exported abroad. He is interested in several manufacturing industries in Paris, Ont., notably in woollen mills, carpet factory and grist mills. All these are very successful works. He is on the board of several financial, railway and insurance companies, holding that office in the following particularly :—The Midland Division of the Grand Trunk Railway Co., The Western Assurance Co., The Millers' and Manufacturers' Insurance Co. For two years he was second Vice-President of the Toronto Board of Trade, for one year he was first Vice-President, and at the last annual meeting was elected President. He was Vice-President of the old Corn Exchange.

Mr. Baird is a Canadian, having been born in the town of Cobourg. His education he received at a private school in Montreal. His public record is one that might be expected of his Canadian birth and education, and although he has never taken any part in politics he was always to be found on what he deemed to be the right side of every movement for the welfare of this country. Notably his attitude on the National Policy was one of strong advocacy before it was obtained, and has been of staunch support since its inception. He took a very prominent part in the campaign which resulted in the adoption of a protective tariff. Particularly was he identified with the agitation which led to an increase of duty on flour, thus enabling Canadian millers to compete with the cheap stuff of the Western States. He at present strongly favors closer trade relations among the parts of the British Empire.

Mr. Baird enters upon his duties as President of the Board of Trade at the head of a very good administration. In Mr. Hugh Blain he has a very capable first Vice-President, who has given thoughtful attention to the chief problems that are likely to come before the Board ; Mr. S. F. McKinnon will undoubtedly fill the office of second Vice-President acceptably ; a strong Council is in office ; and Mr. Baird is an able and experienced man himself. It is well that a man of his views upon the trade question should be the successor of Mr. John I. Davidson, who strongly advocated such internal commercial union as is practicable among the parts of the British Empire. This theory of the best way to solve the problem of trade that is engaging the attention of Britain and the colonies just now, finds an equally strong supporter in Mr. Baird. It is probable that delegates to the Congress of the Chambers of Commerce that is to meet in London this year will be appointed to represent the Toronto Board of Trade. Many other mattters besides that of closer union will be considered at that Congress.

NO SLEEP TILL MORN.

THE most superficial observer it must be plain that the grocers of this city like the sensation when they once get into the giddy whirlpool of pleasure, but they do not begin by at once giving themselves up to its intoxicating movement To soberer joys, before "the glad circle round them yield their souls to festive mirth," they first address themselves. This attunes their spirits to the more gleeful measures that are to time their enjoyment when they get after "the glowing hours." They sip before they take the draft which drains the cup. This temperate way of letting themselves out by degrees, husbands their powers and increases their capacity for enjoyment. When they once get into the thick of the festivities they can hold down the floor till a later hour than if they had begun with unchecked hilarity. They enjoy "the poetry of motion" all the better for having had a little of the prose of inactivity. So, at all events, it seemed on Thursday night, a week ago, when the beauty and the chivalry of the Toronto grocery trade met in Harry Webb's parlors to enjoy the annual At Home of the Toronto Retail Grocers' Association.

The concert was a fitting prelude to the ball. It was under the capable management of Mr. Alex. Gorrie. The numbers were well calculated to while away the early part of an evening which was to close with dancing. The concert further answered the purpose for which it was devised, in affording abundant entertainment to those who did not choose to remain for dancing. It was of about the right length, being of not more than two hours' duration. The talent was excellent, and the evening glided on pleasantly, though not too swiftly for the nimble feet that ached to be marking time to the music of harp, flute, violin and clarionet.

The following programme shows the plan and indicates the nature of the entertainment during the former part of the evening:

PART I.

1. Quartette (a) "Estudiantina," Lacome; (b) "Robin Adair," Scotch.

ARION QUARTETTE.

2. Reading, "That Old Sweetheart of Mine," Riley.

MISS MARGUERITE DUNN.

3. Song, "Thou art my Queen," Blackstock.

MR. FRANCIS T. CHAMBERS.

4. Trio, "Don't Tickle me I Pray," Nicola.

MESSRS. GORRIE, RAMSAY AND CHAMBERS.

5. Solo, "Daisy Polka," Ardite.

MISS NORMA REYNOLDS.

6. Comic Song, "Oh What a Difference in the Morning," ———.

MR. W. E. RAMSAY.

PART II.

1. Solo, "Sing Again Nightingale," Tar and Tartar.)

MISS LULU MEEK.

2. Solo, "Flow Gently, Sweet Afton," Burns.

MR. ALEX. GORRIE

3. Comic Song, "So Do I," ——.

MR. JOHN PARKS.

4. Duett, "Night in Venice," Lucantoni.

MISS REYNOLDS AND MR. GORRIE.

5. "Job Lots," ——.

MR. RAMSAY.

6. Quartette (a) "Cruiskeen Lawn," Stewart; (b) "Good Night Beloved," Pinsuti.

ARION QUARTETTE.

Miss Fannie Sullivan, Accompaniste.

At the close of the concert the company betook themselves to the ball-room, whose brilliant lights, gay hangings and wax-paved floor, backed by the inspiriting strains of the music, soon had their way. The bevy of fair ladies besieged by eager candidates for the favor of a dance, soon had their programmes filled, and everybody's toe that could find a partner and room to swing in was light and fantastic in no time. It was a merry gathering. The orchestra, Sig. A. G. Glionna's, did its part well. Over three hundred persons participated, and the enthusiasm didn't begin to wane till about an hour before cock-crow, when the echoes of the ball died out and the last carriages wended their way homeward.

The following was the programme in the ball room:

1	Lancers	Lenox
2	Waltz	Reverie
3	Jersey	Eolus
4	Polka	Bohemia
5	Lancers	Pilot
6	Waltz	Auf Wiedersehen
7	Schott Highland	My Darling
8	Jersey	Furore
9	Lancers	A Brass Monkey
10	Waltz	Epigram

INTERMISSION.

11	Lancers	Concourse
12	Bon Ton	Gavotte
13	Waltz	Carlotta
14	Schott. Military,	Dancing on the Pier
15	Jersey	Anna
16	Lancers	Grand Excursion
17	Polka	Queen of Hearts
18	Rye	Bei Speil
19	Lancers	U. S. Army
20	Waltz	Les Fleurs

Among the company present were those whose names are given below:

Mr. Jas. Adams, Mrs. Adams, Jas Adams Jr., Mr. Fred Armstrong, Mr. John Anderson, Miss. Anderson.

Mr. A. G. Booth, Mr. G. W. Booth, (Toronto Biscuit Co.) Mrs. Booth, Mr. J. A. Breminer, Mr. E. V. Blong, Miss M. Blong, Mr. W. K. Booth, Mr. Geo. Barron, Mr. Robt. Barron Jr., Miss. E. Barron, Mr. H. J. Bray Jr., Mr. Richard Baigent, (Jas. E. Ballie,) Mr. John Brown, (Citizen's Milling Co.) Mr. John Brown, Mrs. Brown, Mr. Jas. Barrett, Mr. R. Barron.

Miss. M. Cawker, Mr. Philip Conlin, Miss. Katie Conlin, Mr. Thos. H. Cleghorn, Mrs. Thos. H. Cleghorn, Mr. G. C. Crean, (Warren Bros. & Boomer), Mr. H. J. Clany, Mr. Copp, Mr. D. W. Clark, Mrs. Clark, Mr. J. D. Coleman, Mrs. Connill.

Mr. F.J. Dixon, (Davidson & Hay), Mr. E. B. Dewey, Mrs. E. B. Dewey, Mr. A. E. Dunning, Mr. John I. Davidson, Miss. Daley, Mr. Allan Duncan

Mr. F. Everest, Mr. Chas. E. Edmonds.

Mr. Lancslot Farewell, Mrs. L Farewell, Mayor R. J. Fleming, Mrs. Fleming.

Miss Gibb, Mrs. P. Green, Miss Glass, (St. Catharines,) Mr. Robt. Gorrie, Mr. Robert C. Gray, Mr. J. G. Gibson, Mrs. Gibson, Miss A. E. Gibson.

Mr. Arch. Hutchison, (St. Lawrence Starch Co.,) Mrs. Henderson, Mr. J. D. Hay, Mr. F. W. Hudson, Mr. F. W. Humphrey, Mr. F. C. Higgins.

Mr. James Ince, Mr. A. Irving.

Mr. Chas. Knifton, Mrs. Chas. Knifton. Mr. Thomas Kinnear, (T. Kinnear & Co.) Mr. H. S. Kinnear.

Mr. P. C. Larkin, Mr. Wm. Logan, (Davidson & Hay), Mr. James Lumbers, Mr. W. P. Lumbers, Mr. J. W. Lang, (J. W. Lang & Co.), Miss Addie Lloyd, Mr. & Mrs. L. S. Levee, (Dr. Slocum's Emulsion) Miss Ley.

Mr. Geo. T. Mayhew, Mr. James Mortimer, Miss. Mortimer, Mr. S. Herbert Moore, Mr. D. R. Mitchel, Mr. R. S. Mortley ("The Merchant"), Mr. W. H. Miln, (CANADIAN GROCER), Mr. J. B. McLean, (CANADIAN GROCER), Mr. Hugh C. McLean, (CANADIAN GROCER), Mr. A. MacKerrow, Miss J. MacKerrow, Mr. W. J. McCleary, Mrs. W. J. McCleary, Miss McGolpin, Mrs. Macpherson, Mr. W. J. McCullough, Mr. Alex. Macfarlane, Miss Macfarlane, Miss M. Macfarlane, Mr. Martin McMillan, Mrs. McMillan, Miss Jenny McMillan, Mr. M. McAuliff, Mrs. McAuliff.

Miss Oliver.

Mr. John Pugsley, Miss Paton, Miss Tina Paton, Mr. Andrew Park, (Jas. Park & Son,) Mr. A. Pafford, Mr. C. S. Parsons, (Sloan & Crowther,) Mr. H. W. Page.

Mr. W. M. Ryan, (J. W. Lang & Co.) Mr. L. S. Richardson.

Mr. Alf. Skinner, (Tester & Co., Montreal,) Miss Winnie Sinclair, Mr. Jas. M. Sinclair, M. H. Sinclair, Mr. C. Shields, Mrs. C. Shields, Mr. G. P. Sharkey, Mr. Jas. F. Smith, Mrs. Jas. F. Smith, Miss Sanderson.

Mr. & Mrs. H.E. Trent, (Fleischmann & Co.) Mr. Joseph Tait, Mr. Robert Thompson, Masters Robert W. and Albert A. Thompson, Mr. J. H. Tippet, (A. P. Tippet & Co.) Mr. W. H. Thorpe, Mr. J. P. Thompson, Mr. J. Todhunter, (Todhunter, Mitchell & Co.)

Mr. John M. Wright, Miss. N. Welch, Mr. H. Wright, Miss. Edith Wilkinson, Mr. W. White, Mr. & Mrs. Westren, Mr. J. Westren Jr., Mr. F. Worden, Mr. F. B. Woodman, Mr. A. R. W. Williamson, Mrs. Williamson.

Credit for the very enjoyable time that everybody put in from first to last must be given to the Committee which had the matter in hand. The members of that committee were indefatigable workers, both in the preparations for and the conduct of the At Home, and very gracefully they did the honors, looking after everything with real concern for the general enjoyment of each member of the large company. The music, the refreshments and the rooms, were all that could be desired. The following made up the committee: Messrs. A. G. Booth, P. J. Mulqueen, Jno. Butcher, R. H. Stewart, Robt. Barron, Alex. Sinclair, D. W. Clark, J. G. Gibson, Robert Mills, A. E. Saunders, A. R. Williamson, Jno. Westren, H. W. McCulloch.

The beautiful concert and ball programmes, the former bearing a portrait of President Booth, were the work of James Bain & Son.

THE OFFICERS OF TORONTO ASSOCIATION.

The new President of the Toronto Retail Grocers' Association, Mr. A. G. Booth, is one of the active workers of that useful body. His connection with it began when it first came into existence, and he was one of the men to whose exertions its coming into existence was due. He, with one or two others who approved the idea of union among Toronto grocers, went around among the trade and obtained the signatures of those who were willing to organize. Since the Association was formed he has been a steady member of it, a constant attendant at its meetings, and has been in office as a member of the Committee or as Vice President from the outset. He accepted office as President much against his wishes, as he is one of the sort that would work just as zealously in the ranks as in command.

Mr. Booth served on the side of the North in the American War, was in one or two actions, but considers that the real hardships of the soldier are not touched on in the story of an engagement. The life of privation that he is forced to live in the interval between actions, when rations are both scant and coarse, when the weather is soaking or parching, when good water is hard to get and camp distempers are rife—all these conditions make soldiering a far from romantic pursuit.

Eleven years ago he opened in the grocery business on Yonge street, where he traded for six years. From there he moved to his present premises on the corner of Church and Maitland streets, where he does a smart business on the ideas that he upholds in the Association. He is a Canadian by birth, but has lived a good deal on the other side of the line.

Mr. David W. Clark, the Vice-President of the Association, is a young man, now in the thirty-second year of his age. The fact that this is but the land of his adoption—for he was born of Scottish parents in South Africa—does not make his affection for Canada less ardent than if it were a native sentiment. Twenty-two years ago his family left the Cape, and he has ever since dwelt in this city. Thus the years of his life when he was most open to impressions, most susceptible to the moulding influence of his surroundings, were spent in Canada, and it is small wonder that his tastes, habits of thought and patriotic instincts became thoroughly assimilated to the corporate life of the country into which he was thrown so early. His training as a grocer was begun under Kinnear & Lang, continued under J. W. Lang & Co. and finished under Fulton Michie. His connection with the Association began with the founding of that body in 1885. He is an energetic member, goes in for making the Association of practical use to everybody in it, and is both a thoughtful worker and conscientious attendant at its meetings. He has traded for eight years on the corner of Bellevue Avenue and Nassau street, has built up a sound and extensive business, and will soon put his sign out before a larger store in a more prominent part of the city. He goes upon the right principles to succeed.

Mr. A. R. Williamson, the Treasurer of the Toronto Retail Grocers' Association, has filled that office with satisfaction to his col-

MR. A. G. BOOTH.

leagues and credit to himself for the past four years. He also is one of the original members of the Association, and has missed not more than two or three meetings since the first one. Upon all questions for advancing the interests of the retailer he has always taken decided ground. He started in business eight years ago, beginning where he has since continued, on the corner of

MR. DAVID W. CLARK.

Esther street and Grange avenue. He had formerly been engaged with J. W. Lang & Co. Mr. Williamson believes thoroughly in the policy of following up good customers, and does not fail to visit his patrons regularly for orders. He objects strenuously to any business being done with consumers by wholesalers, and took an active part in pushing through any measures of the Association that were calculated to stop that evil in any of its forms. Mr. Williamson is an Irishman, he came to Canada in the year 1880, and has lived in Toronto since 1881.

CINNAMON FOR INFLUENZA.

Cinnamon has long been known as a delicate spice of which the exquisite flavor and stimulating properties are insufficiently appreciated here, though they are far more valued on the Continent. It has now, however, a fresh claim on the public attention, for M. Chambelland, of M. Pasteur's laboratory for the study of germs, has discovered that essence of cinnamon is the most powerful germicide as yet known, being even stronger for this purpose than corrosive sublimate. The following from the Paris correspondent of the Daily News gives the particulars as yet published :

"There would pretty certainly be a cinnamon boom if the experiment made with that spice by M. Chambelland in M. Pasteur's laboratory were generally known. Our ancestors, it appears, hit upon the best preservative from the the infectious microbe when they used to drink mulled wines and other beverages in which strong doses of cinnamon were infused. M. Chambelland now says that no living disease-germ can resist for more than a few hours the antiseptic power of essence of cinnamon. He looks upon it as not less effective in destroying microbes than corrosive sublimate. Even its scent kills them, and it does no harm to human beings. A decoction of cinnamon is often good to drink in localities where typhoid fever or cholera is rife."

To combat the approaches of influenza by adding ground cinnamon to puddings and tarts would certainly be a pleasant way of taking antiseptic precautions against the prevailing epidemic. Stick cinnamon burnt in the sick room has long been known as an agreeable deodorant, but in the light of the above it may very probably be that it was originally its real antiseptic use which suggested the idea. Essence of cinnamon in various forms is, of course, familar to us all, when added to conceal the taste of physic; but the essence itself, as a medicinal germicide, would be an agreeable cure. On the Continent, cinnamon is much more used in cookery than with us, and it is also supplied ready-mixed with sugar for sprinkling over cooked foods, pastry, etc.—London P. M. Review.

The annual meeting of the Port Arthur Board of Trade was held on 26th, George T. Marks, Aaron Squires, J. J. O'Connor re-elected respectively president, vice-president and secretary. Council—Messrs. J. Fraser, James Meek, W. J. Clark, Col, Ray. D. F. Burk, W. C. Dobie, W. J. Bawlf, F. E. Gibbs, George W. Brown, Herbert Shears, F. S. Wiley, Fred Jones. The president's report, amongst other things, strongly condemns the Ontario Government's late mining legislation.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,

Mackerel Kitts, 1s and 3s, Codfish Whole, Boned and Skinned,

Munn's Best Boneless, Genuine Digby Chickens.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
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Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
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Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E, Toronto.

A MODEL STORE.

SOMERS BROTHERS GROCERY.

On the south side of King, and one door west of John St., directly opposite the Arlington Hotel in this city, stands a grocery, which may be called a summary (without any attempt at a pun) of the many good features that usually can be brought together only by a canvass of several good stores. The most indifferent passer-by cannot but bestow a glance, if not a more lingering tribute of admiration, upon the attractive spectacle that nestles between the commonplace buildings which flank it. The store bears new assemblage of attractive features. The doorway is a deep recess, the door being set in as far as the back frame of the window. The doorway is spacious, admitting of a liberal display of such lines as may be shown outside. Light is unstintedly provided for by the ample window, the glazed door, and the big section of glass that forms a transom over the door. Instead of a background of sash, heavy double curtains tastefully looped, separate the window from the store.

The store was refitted a few months ago. The whole interior is finished in quartered oak, which gives a very beautiful setting to the stock. Solid counters, pannelled and carved by the best of workmanship, with the centre-piece on the former, and a broad fringe along the latter very greatly beautify the interior.

All the adjuncts of the shop are in keeping with its fittings. Handsome glass show cases are placed at intervals along the counters; the scales are brightly burnished; and in the centre of the main counter rests one of the Standard cash registers, for which Taylor, Scott & Co. are the Canadian agents. The register is a thing of beauty as well as a great convenience. In form it is a desk—a very neat little one, by the way—and is used by Somers Brothers where it is intended to be, that is, right at the point where the customer is to be dealt with. The customer

the sign "Somers Brothers," and is the property of two young men named and related as the sign truly sets forth. An attempt to do justice to the spruce little store is made in the cut which illustrates this description, and the result is as satisfactory as any effect produced by a picture can be.

The front of the store is what first challenges attention from the outside. The window is a very deep one, which enables the dresser to bring perspective into play in building up the exhibit. A good deep window gives an appearance of distance and solidity that is a desirable effect in the display. The art of the dresser is varied very often in this window, always with care and always with felicity, as each overhauling produces a bright polish that oak admits of, run from end to end of the store. The shelving, also oak, is a series of handsome cabinets, very symmetrically arranged along the walls, and leaving a good stretch of space between the ceiling and their tops. Railings give to the top of the shelf-cabinets a finish that is very neat. These cabinets resemble the furnishing of a first-class drug store. Large mirrors of heavy bevelled plate glass face each other on opposite sides of the room, and are particularly attractive, deep-seated in their oaken casements. The papering of the room is in harmony with the woodwork, a very pretty bit of work being done on the ceiling and in the margins skirting the tops of the shelves, where an expansive border and ornamental comes forward, gives his or her order which is entered in the order book placed on this desk, the pay is taken, and the change made by the manipulation of the proper numbers, and everything is done without leaving the spot or turning round. Messrs. Somers Brothers are highly pleased with the Standard cash register.

But all the elegance of fitting and equipment would count for little if due taste and labor were not expended upon the display of goods on the shelves and in the window; and herein lies one of the strong points of Somers Brothers as grocers: they keep their stock in the strictest order, while they study and practise beauty of effect. Along the shelves are disposed package goods in a way

H. P. ECKARDT & CO.,
Importers of Teas and Wholesale Grocers.

TEAS, SUGARS, SYRUPS, TOBACCOS,
CANNED GOODS, FRUITS, FISH, Etc., Etc.

H. P. ECKARDT & CO.,
3 FRONT STREET EAST, TORONTO.

To the Trade

GENTLEMEN:—
The first month of 1892 is a thing of the past. Trade has opened good. Our coffees cannot be excelled. We have a large and clean stock of Black Pepper on hand, (over ten tons.) Our Travellers will call on you. Give the boys a good order, and you will be well served.

Wishing you a prosperous year,
We are,

THE SNOW-DRIFT
BAKING POWDER CO.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
Royal Navy Rock Chocolate;
Cowan's Chocolate Icing;
Cowan's Chocolate Pudding.
The standard preparations for culinary purposes.
Order through your wholesale grocer or direct rom
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK
SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.
FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
Wholesale Grocers
—AND—
Wine Importers,
304, 306 St. Paul St.,
143, 145 Commissioners St.
MONTREAL, CANADA.

Gonzalez Brandy
Orders Solicited for Direct Importation.
Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.
Cunningham de Fournies Table Delicacies.
Atmore's Mince Meat and Plum Pudding.
Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

that only an adept in stock-keeping could arrange them. There is really very great taste shown in this work, and no one arrangement is allowed to remain so long unchanged as ever to pall upon the customer. The picture speaks for itself.

Messrs. Somers Brothers believe in appearances all the way through,and turn out a handsome delivery waggon drawn by a fine horse. They find it pays. They consider calling for orders a necessity of any enterprising city business. Two days in the week one of the partners makes a tour of their customers. When they have had the trade of a householder for any length of time, they make it a point to keep it, if attention to business at the customer's house will enable them to do so, and they always keep a customer in sight though he does move to another part of the city. They do a very large business with families, many of whom,depending upon their regular calls, never come near the store. They are careful of their credit, and this has had its share in the success they have had during the six years they have traded in their present premises, from which they now do a snug business.

CARE OF THE CASH.

Assuming that the majority of store assistants are perfectly honest, yet many retail merchants run a chance of losing considerable sums by peculations of clerks, owing to neglect to properly supervise the financial department of the business. Too great reliance may be placed in the honesty of moderately or inadequately paid young men, who would never dream of embezzlement were not temptation constantly placed in their way. Chances of "knocking down," however, are considerably reduced when the proprietor acts as his own cashier, while time is saved and mistakes less frequently occur in making change. There is a young man employed in a wholesale dry goods house in this city, in a subordinate position, who a few months ago was in possession of a grocery store in an interior town, and had built up a very good trade among the best people in the place. Profits were good and everything appeared to be progressing favorably when suddenly the dealer failed. It was then discovered that his two clerks had been robbing him right along. There was nothing left for the unfortunate dealer but to go to work at a salary, and as his experience may be a warning to other merchants equally confident of their employes' honesty, we publish it for their benefit. Women often make excellent cashiers and bookkeepers, and if the services of the merchant's wife or daughter or other female relative can be secured for either position, and thus enable him to give his personal attention to other branches of the business, he will do well to make use of them until his circumstances improve sufficiently to allow him to employ an outsider, who should be put under bonds to ensure the employer against loss.—Merchant's Review.

Correspondence

CASH TRADE.

Jan. 25, 1892.

EDITOR CANADIAN GROCER:

SIR,—I notice in your last issue of THE GROCER, a few items with which I fully agree. One is "Cheap Cash Store," and another "Profits on Quick Payments." I came to this village about six months ago, almost an entire stranger. I started a grocery business and am running it on a strictly cash system, and I find it works satisfactorily. There are five stores in this village besides mine which are selling groceries, all of them doing a credit business, so that you will see my opposition was strong. However, the public in general are crediting and patronizing me for doing so, and even the merchants the same. But they say they can't do a cash business, but I am confident that all merchants can if they take the right way and stick to it. If such men would study THE CANADIAN GROCER and do accordingly, there would not be so many compromises and assignments, and the public would be better off at the end of the year.

Yours truly, C. G.

THE CARE OF BISCUITS IN STOCK.

Editor CANADIAN GROCER.

SIR,—Kindly allow me space to suggest to the grocers, or rather some of them, that they pay too little attention to the care of their stock of biscuits. As one who has had some years' experience in the retail grocery trade in Toronto, as a clerk, and who now is manufacturing biscuits, I may reasonably be supposed to know a little of what I am writing about.

Many grocers imagine that any particular part of their store will do for the biscuit stock. This is not so. I often see them on the floor, dangerously near where the boy has sprinkled preparatory to sweeping, or near such articles as soap, coffee and spices. Biscuits should be kept perfectly dry; should not be allowed to be exposed to the strong smells and flavors of other goods, and should be kept as much as possible from the light. I would suggest also that they be kept in tins, whenever possible. Customers may with reason complain that biscuits they have just purchased are not fresh, when the truth is they are only a few days from the oven, but the grocer gave them so little care after coming into his possession that they really are "off." Every manufacturer of biscuits tries to send out, and I am sure does send out, fresh goods. Competition compels him to do so, but the grocer does not pay that attention to this part of his stock that the delicate flavors and nature of it deserve. Select a part of your store away from coffees, spices, coal oil, soaps, etc., and try the experiment. Always replace the covers on your tins or boxes, and see the improvement. Biscuits, like butter and such goods, will attract bad smells and contract bad tastes. Trusting this will be accepted in the same kindly spirit in which it is written,

FORT.

SHORT WEIGHTS AND MEASURES.

EDITOR CANADIAN GROCER.

SIR,—Allow me space to ask the following questions regarding the oyster trade. Is it customary to buy five gallons of oysters, and when measured to receive only four? I have been dealing in oysters for many years and have surmised this before, but did not explain myself, but when the shoe pinches so tight I consider that there is no money in it, simply reality from the first waters. Therefore, I consider the sooner steps are taken to solve this mystery and find who is at the bottom of such corrupt practice in the trade the better. I might just ask if they are put up by the old measure, how is it that we are compelled to sell by Imperial? I find shortages in more goods then these, and how in the name of common sense are we going to pay one hundred cents on the dollar, if we don't receive it? If it was not for their honesty and economy it would be bankruptcy, bankruptcy all through the country merchants. Just look what we have to contend against: bankrupt stocks, opponents slaughtering goods,high freight, and shortages, but after all we are expected to pay dollar for dollar, and a little more. My advice is: See that you get it, then pay for it, but don't forget to take the GROCER.

I remain, yours truly,
A. B. C.

[The only way the grocer can do to save his profits upon oysters and to save himself from the consequences of violating the Weights and Measures Act, is to calculate his profits not on the quantity of oysters in the package but upon the cost. If he is charged with 5 gallons at $1.35, the total net cost will be $6.75. If he aims to make 20 per cent. profit, he will require to get $8.10 for the contents of the package, whatever they measure by his own stamped measures. If there turn out to be but four Imperial gallons, they will require to be sold at $2.02½ per gallon, which means slightly more than 50c. per quart. The trader must never assume that he has received full weight or measure in anything, but must sell on a basis of profit on total cost.—Editor.]

The Hamilton commercial travellers have arranged to hold a supper and smoking concert on February 19.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

TO GROCERS.
SIMCOE CANNING COY'S
Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

A LARGE NUMBER OF GROCERS HANDLE

ROYAL
DANDELION
COFFEE.

Made by
ELLIS & KEIGHLEY,
TORONTO.

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

ROYAL EGG MACARONI.

WHOLESALE BY

EBY, BLAIN & CO.....Toronto.
PERKINS, INCE & CO.....do
JAMES TURNER & CO.....Hamilton.
EDWARD ADAMS & CO.....London.
CAVERHILL, ROSE, HUGHES & CO., Montreal.
H. N. BATE & SONS.....Ottawa.

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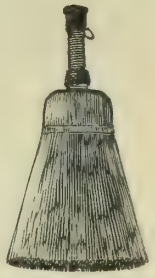
AGENTS,
TORONTO.

CANADA PATENT BRUSH CO.,
WINDSOR, ONT.



Make the best line of Brooms, Brushes and Whisks for the Grocery and General Store trade.

Special attention given to enquiries or orders by mail.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,
D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers
124--128 RICHMOND ST. W.,
TORONTO.

The Circulation of this paper has increased one-third in the past three months.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.
Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.
PURE LARD A SPECIALTY. | Hamilton, Ont.

Chat by the Way

A prominent grocer in London has a "provision cart" that is run by electricity.

During 1891 2,251,955 pounds of fish, valued at $94,975, were shipped from Manitoba.

Mr. J. Owen, city traveller for Messrs. Sloan & Crowther, is out again after a two weeks' illness.

A brush manufactory has been started at Simcoe, at which twelve persons are at present employed.

The post office, at Delhi, was burglarized on Friday night, and between $50 and $60 taken therefrom.

Mr. Samuel E. Qua, late with J. W. Lang & Co., has transferred his services to the sample room of Thomas Kinnear & Co.

J. W. Lang & Co. are moving into the new premises, which are being handsomely refitted, on the corner of Front and Church Streets.

The famous Flathead Valley of Montana is now accessible by rail. For the present, trains run in connection with the Butte train of the Great Northern, leaving Havre, Mont. for Kalispell on Tuesdays and Fridays. Returning, leave Kalispell on Sundays and Thursdays.

The Nova Scotia Sugar Refinery made a net gain of $34,000, last year. The old directors were re-elected at the annual meeting held this week.

G. H. Ivey, London, Ont., who recently obtained possession of a grocery business in Berlin in a real estate deal, has disposed of the same to a Mr. Johnston, of Toronto.

A firm in Canada is wanted to undertake the manufacture of a new cream separator, which is selling well in the States. Write H. S. Baker, 17 Jordan Chambers, Toronto, Room 7.

Owing to delay at the studio where his photograph was taken, it was impossible to get ready in time for this issue a cut of Mr Williamson, the Treasurer of the Toronto Retail Grocers' Association. His portrait will appear in next number.

Isaac Lewis has been carrying on an extensive business in packing eels at Bideford, P. E. I. His operations have been done in the oyster fishing establishment of John Ottaway, who last year shipped over 1,000 barrels of oysters.

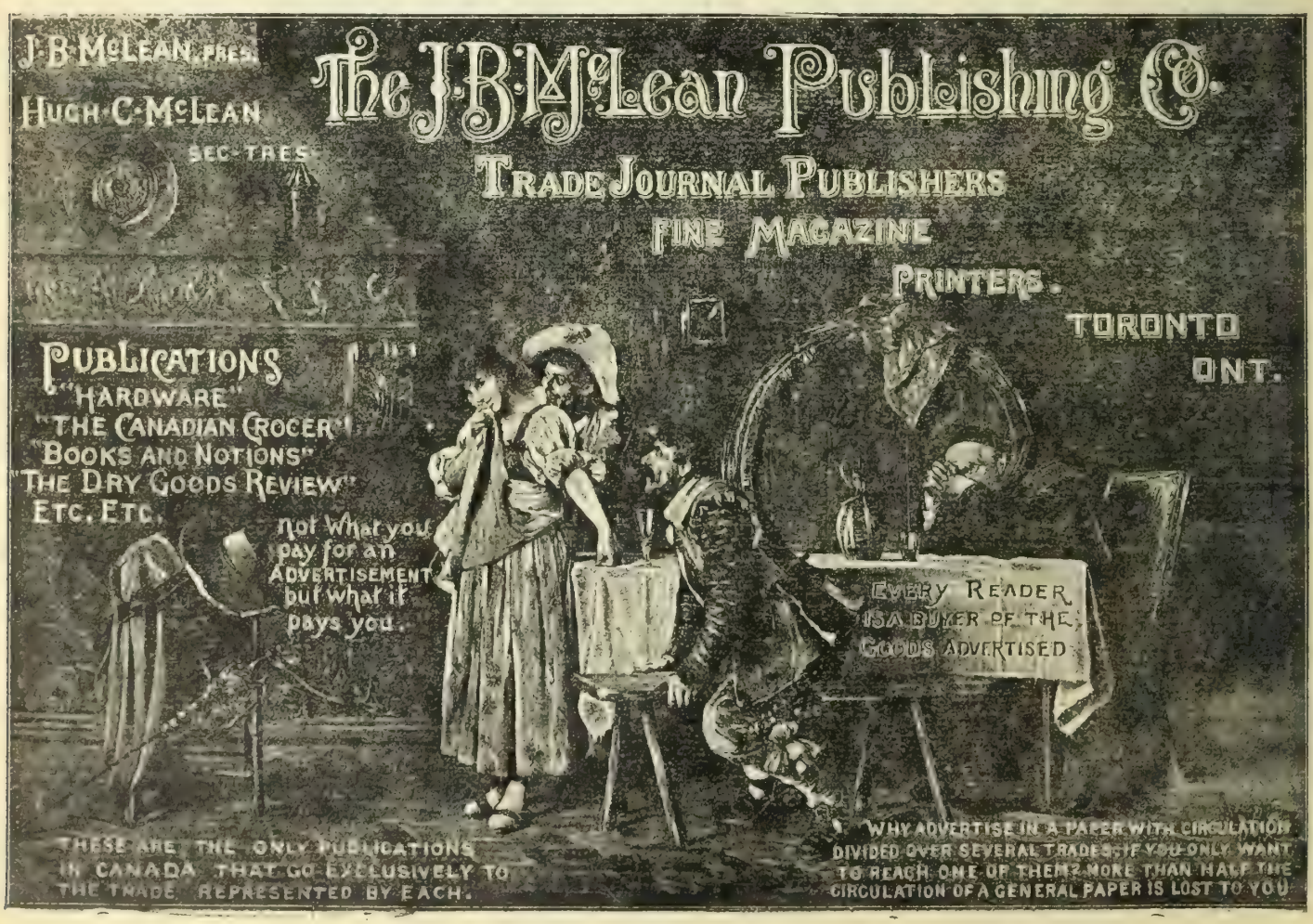
The huge lobster recently caught at Digby, the largest crustacean of the lobster variety that has ever been discovered, has been divided into sections and its remains will be distributed among museums in different places. The provincial museum has been fortunate enough to secure one claw about the size of an ordinary valise, and another claw will go to the world's fair at Chicago.

The City Commercial Travellers' Association have been far from idle the past month or so. They have been preparing for their First Annual "At Home" which will be held at Webb's Parlors, Friday Evening, February 12th. It promises to be quite an event, not only among the large army of city travellers but among their brethren who do the country. We predict a most enjoyable time, judging from past entertainments and excursions provided by the C. T. A. of T.

MR. THOMAS GOLDIE DEAD.

Mayor Goldie, of Guelph, has just passed away. The terrible attack of pneumonia, from which he had been suffering for the past few days, developed with great rapidity on Tuesday, and at 10 o'clock on Wednesday evening the physicians in attendance pronounced the case hopeless. For several hours he lay in a state of coma, and the stimulants applied failed to revive him. The news has cast a gloom over the whole community.

Mr. Thomas Goldie, a son of Mr. James Goldie, the well-known miller, was perhaps the most popular man in his district. A couple of years ago he was elected mayor of the Royal City, the honorable position which he held till the hour of his death, while only in the prime of life. Mr. Goldie was an ardent admirer of cricket and was president of the Ontario Cricket Association, and The Millers' Association of Ontario.



BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Send for trial order.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
Special Prices in Victoria, B.C.

It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto.

EMPIRE TOBACCO COMPANY'S COLUMN

"Uncle John"

Is the name of Our New Brand of

FINE SMOKING

3's.

Made of finest selected Old Virginia Leaf.

Order a Caddy.

Empire Tobacco Co.,

MONTREAL.

THE SUGAR AGREEMENT.

The very thoroughgoing measures adopted by the Guild some time ago for the suppression of cutting in yellow sugars were sufficiently drastic, but, as was foretold in these columns, they turned out to be impracticable. The remedy might have succeeded if it could have been administered, but it could not. Men drew the line at the oath. Some of the principals and the majority of the travellers would not swear. There is little wonder that they wouldn't. In the form of affidavit approved, a man had not only to bind himself to take no liberties with prices in the future, but in the same solemn article had to purge himself of having done so any time during the three months preceding that sworn declaration. This retrospective feature of the affidavit was a stumbling block. Few men could truly absolve themselves of the offence of selling yellow sugar at cut prices during the three months previous to the adoption of this arrangement. The consequence was, that few bound themselves in the terms of the affidavit, and cutting went on as usual, only being considerably worse since the swearing check was resorted to than it was before.

The Guild is now casting about to find some new scheme. The sugar agreement is nullified by the cutting on yellows to sell granulated, on the one hand, and on the other, outside wholesalers in some sections of the country are selling granulated below Guild prices. The present arrangement, though satisfactorily workable in the Province of Quebec, does not do here. It appears that the retail grocers of Ontario are strong men on a negotiation, and generally hold out till they get a bargain. In the Province of Quebec they are not such inveterate "dickerers," and it is possible to sell yellow sugar for the profits upon itself without making it a sideline to be sold below cost to force sales of granulated. Hence there has been less difficulty in the way of the wholesale grocers of that province carrying out the present agreement.

A new arrangement has been proposed for this province, and three of the local Guilds —Hamilton, Toronto and Kingston—have given it their approval. It remains to be seen whether the Guild as a whole will ratify it. The cause which immediately led to the proposal of this arrangement was the discontent of the Kingston Guild, whose members have had to meet the price-cutting tactics of a local firm which withdrew from the Guild some time ago. The proposed arrangement is that members of the Guild shall sell granulated in quantities of 15 barrels and over at cost, and charge ⅛c. per lb. more on smaller parcels. This is said to be satisfactory to refiners, who will agree to charge 30c. per hundred-weight more on granulated to wholesalers outside of the Guild. The object of this is evidently to make it worth the while of all wholesalers to join the Guild, as, handicapped by 90c. per barrel on granulated, a wholesaler cannot hope to hold his own against Guild merchants. Of course Guild merchants will make nothing on 15 barrel or larger lots, but then they will not be induced to cut on yellows to persuade buyers to take such large quantities of granulated. There will be a less quantity of granulated sold in large lots, there will therefore be more sold in small lots, and hence there will be ⅛c. made on more pounds. Also, there will be a much greater incentive to make some money on yellows, when there is no need to sacrifice them for the sake of business in granulated. The retailers' co-operation is provided for by a proposal to reduce the present prices by ¼c. per lb. on granulated, thus enabling him to sell easily 20 lbs. for a dollar without being compelled to buy 15 barrels to do so. He can do his sugar business with less capital and give popular prices; hence, he is not likely to be eager to buy granulated in 15 barrel lots when there is so little to be gained by so doing. The effect of the change is expected to produce an equilibrium; giving up the wholesaler's profits on 15 barrel lots, and removing the necessity for the retailer to buy these lots, thus limiting business to smaller parcels with profit to both classes of dealers. The prices proposed for this province in a meeting last week, and approved by the three local Guilds referred to, is 4⅝c. for 15 barrel lots of granulated, and 4¾c. for smaller parcels.

One or two wholesalers, aiming to anticipate the general adoption of these prices by the Guild, started to quote at 4⅝c. and 4¾c. Some business is reported to have been booked at these prices, but it is said that it must all be cancelled, as the Dominion Guild has not ratified the resolution of its local divisions that adopted these prices.

The alternative suggestion, failing the success or full adoption of the scheme described, is to drop the sugar list altogether, and a very general disposition favors that course, as it is certain that more money could be made by wholesalers under open prices than has recently been made under list prices.

Mr. J. Parkinson, who removed to Trout Creek in the Muskoka District from Exeter two years ago, was in the city for a few days last week. He is doing remarkably well. Besides doing a grocery and general store business he does an extensive jobbing trade in flour. Speaking of the Patrons of Industry, he said he was not troubled with them, but he did not think they would last long. Some time ago he met a gentleman who had travelled over Michigan, who told him that nearly every merchant who had signed the Patrons' agreement to sell at 12½ per cent advance on cost had eventually failed; now they could not get but few merchants to sell on their terms.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

The World Moves !

Move with it !

And try a case of the Star Fire Lighter now sold in every Province in the Dominion.

This article is now put up in a most attractive manner, packed 3 cakes (5c. worth) in blue and white wrappers assorted, red labelled. Will do equally as well for shelf or counter goods.

GOOD PROFIT. GOOD SELLER.

Send for free sample.

STAR MANUFACTURING CO., London.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,

TORONTO.

- 20 -

- 25 -

-- 30 --

- 35 -

- 40 -

We can supply you with a first-class line of Brooms to retail at above prices. The better grades will give you the best profit, and will please your customers.

Price List sent on application.

CHAS. BOECKH & SONS,

MANUFACTURERS,

TORONTO, ONT.

Our "Durable" Pails and Tubs and Package Clothes Pins are now handled by all first-class trade.

TRY THEM.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Dress Boots and Shoes is more elastic and easier to use than any other.

TORONTO MARKETS.

TORONTO, Feb. 4, 1892.

GROCERIES.

The pace of business has mended. It is of larger volume, but not more profitable than it was last week. To bring up trade to a really active state resort has been freely made to cutting. Lower prices rule for yellow sugar, syrups, Valencia raisins, currants and spices. Canned goods have held their own and teas have been steady. A very unsettled feeling, the result of uncertainty as to what action shall finally be taken upon the sugar list, prevails. There seems to be a rather despondent spirit abroad as well, the weather being fickle, prices drooping and the demand backward. This may be a temporary condition of things, and the mood which reflects the depression in trade may be but a passing one, as it is too early to become disgusted with the season's business yet. Once the sugar matter is disposed of things will right themselves, and a normal business may be depended on. The gloom inseparable from the fourth of February, though that is not so black-letter a day with the grocers as with the dry goods men, will pass away in due time. Stocks are low in retail stores, wholesalers are not loaded up in anything, teas being their fullest line, and for these there is ample room in the country. Money comes forward on account freely enough, but the accounts coming due now are not very large.

CANNED GOODS.

The stock of tomatoes in the country is believed to be very moderate. At all events the efforts of jobbers who have thought it worth while to try to obtain control of it have failed to bring out any considerable addition to the supplies suspected to exist. Good prices have been offered, and one holder who has 1000 cases, but won't name the hands, wants $1.10 for them laid down here. Others who have tomatoes have similar ideas as to their value, while some believe in holding on till everybody is willing to admit their value at $1.20. There is some talk of that figure being the approved quotation on all hands before long. Just now, nobody is willing to sell below $1,05, at which price firmness is an indisputable feature. Corn and peas are unchanged, the latter as scarce as ever and held at $1.10 alone, though assorted round lots are worth $1.05. Salmon quotes at $1.40 to $1.45 for Fraser River brands. Lobster is unchanged at prices quoted in Prices Current. There is very little trade current this week. Very small parcels are the rule, but there is a general gauntness about the aspect of the demand that gives good assurance of a big future business.

COFFEES.

The business in coffees pursues its usual course, the quantity sold being very moderate. Rios of the best grades are not plentiful, common descriptions being most plentiful and of course most in demand. Round lots of Rios are 16½ to 17c., ordinary quantities 17 to 18c. for common, and from that to 22c. for fine. Javas are higher in Amsterdam, an advance of ⅝c. per lb. being the last movement of that market.

DRIED FRUIT.

The prices of currants have suffered in the week's business, and stock has been sold as low as 5c. The sample is of the poorest, and represents the trashy stock of the market. For anything above this grade the very lowest price, and that not by any means general, is 5¼c. Good stock is held at 5½ to 5¾c. by the majority who have it. Valencia raisins have been brought to a 4¾c. basis. The best off-stalk Valencias are held at 5½c., while medium are 5 to 5¼c. Superior Malaga fruit is very scarce now, the bulk of what was in stock here having been cleaned up by houses who had run out. Prunes (new) are worth 6½c. in cases. In all dried fruits the tone of business has been rather low, though some activity was started by the easier prices with which the week opened.

NUTS.

The small business looked for at this time of year is not being more than realized. An odd order comes in, there is always stock to meet it, the price is steady, and that is all there is in the market.

RICE AND SPICES.

The price of fancy grades of Japan rice is stiffer outside than it was, and now nothing of that description can be laid down here below 5c. Some business in the finer grades of rice is reported. Ordinary rice is very quiet.

Spices are not attracting much attention. Black pepper is quoted lower in London than it can be laid down there for from Singapore. Cloves outside are flat, having proved a bad line of investment to London distributors. The failure of the Calicut crop has made prices firmer in ginger.

SUGAR.

Somewhat freer selling has gone hand in hand with increasing disregard of profits. Wholesalers have shown themselves willing to go farther to win a customer than they usually go, and there never was anything very cheese-paring about them when it came to a matter of selling granulated sugar. This week they have put in yellows as low as 3¼c. to make sales of granulated. Price-cutting has been the order of the week. Local guilds in this province had signified their willingness to agree to a new scale of prices for granulated, the particulars of which are given in another column. These prices (4⅝ and 4¾c.) were expected to be inaugurated last Saturday, but the sanction of the Dominion Guild has not been given to that arrangement. Some wholesalers, on the strength of what the local Guilds did sent round circulars with these low quotations, and now it is said they will be obliged to cancel the orders they got, as the ratification of the Guild as a whole is reserved, indeed this action of the eager wholesalers in question no doubt was one cause of the suspended approval of the central Guild.

Mr. Licht's report of January 16, 1892, gives the following estimate of the European beet sugar production of the 1891-92 campaign, as compared with preceding campaigns, as follows :

	1891-92.	1890-91.	1889-90.
Germany....	1,170,000	1,331,965	1,264,607
Austria	820,000	778,473	853,078
France	675,000	694,037	787,989
Russia	545,000	544,162	456,711
Belgium ...	195,000	205,623	211,480
Holland ...	50,000	61,307	55,813
Other countries	75,000	80,000	80,000
Together.	3,530,000	3,695,567	3,619,678

SYRUP AND MOLASSES.

Low grades of syrup are going at very low prices, native refiners coming down to meet the quotations of United States houses whose goods are finding fair sale on this market. Values are easy at 1¾c. for the lowest grades. Other varieties are unchanged at the quotations in Prices Current.

TEAS.

The one line on which activity is greatest is tea. Selling is easier in it than in any other class of merchandise handled by grocers, and concessions have not had to be made to buyers to induce business. Also, values are admittedly good without further reduction, stocks in retail hands are light, so that there is little need for any shrinkage in the margin of profit. From 15c. upwards business in blacks is good, a fair demand for Japans at 25c. and thereabout, some call for the lower priced Hysons—these are the leading features of the week's trade.

Messrs, Wm. Jas. and Hy. Thompson, in their Report, Jan. 21, says :—Importers have continued to sell freely, and the trade have gone on buying with a fair amount of confidence, knowing that the sales will shortly shrink to much smaller dimensions, That this will be so follows from the falling off in shipments during the last few weeks as it leaves importers with 3½ or 4 millions less to sell than at this time last year, and therefore, unconcerned to press sales, inasmuch as the season's supply will all be used unless the rate of consumption should be checked, as it was last year, by a considerable rise in

WRITE
—TO—
CLEMES BROS.
TORONTO,
FOR
DATES.
FIGS.
NUTS.
SPANISH ONIONS.
LEMONS,
ORANGES.
CRANBERRIES.

We will gladly send Samples and Quotations on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

THE BREAD MAKERS 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,
TORONTO.

DR. PRICE'S Cream Baking Powder.

40 YEARS THE STANDARD.

ALWAYS makes light bread and pastry.
ALWAYS used by people who care for their digestion.
ALWAYS recommended by Physicians and Chemists.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

TO MERCHANTS ONLY.

Send for Samples :

Gunpowder Tea at 23 cents per lb.
Hyson Tea at 23 cents per lb.
Japan Tea at 23 cents per lb.
Black Tea at 23 cents per lb.

And I am offering BRIGHT SYRUP in

Barrels at 25 cents per Gallon.
Half Barrels at 30 cents per Gallon.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

value. The bidding at auction has not been uniformly strong, buyers often showing indifference towards the close of the sales, and offering low prices for inferior kinds of Pekoe, Broken Pekoe and Pekoe Fannings—especially for Calcutta-bought tea, of which the holders have offered no less than 36,000 packages this month—but for the fresh garden invoices very fair prices have been paid, and only for the lowest sorts have rates shown unsteadiness, while for the finest Assam and Darjeeling growths prices have gradually hardened. Taken as a whole, the teas now coming forward, though less showy in leaf, have more fulness and flavour than at any time this season, and should pass readily into consumption. Supply: Shipments to 16th inst. were 97½ millions, against 90 millions last year. Sales to date are 829,000 packages, against 703,000 packages sold last season, leaving the quantity to come to market from 40,000 to 45,000 packages less than a year ago.

MARKET NOTES.

In this week's advertisement Messrs. Smith & Keighley announce the first arrival of new season Cairn's marmalade.

The orders from Manitoba and the North West for both wet and dry groceries are quite large this week.

Lake fish are not as abundant as buyers could wish for. Wholesale grocers had enquiries from the States, in answer to which they could not offer.

PETROLEUM.

There has been no change in prices. The shrinkage in daylight is causing a decline in the volume of business.

The Petrolia Advertiser in its report says: Petrolia crude $1.29 per barrel, Oil Springs crude $1.29. Very little excitement is ever expected in the trade generally at this time of the year, and thus little uneasiness is felt at the quietness which at present pervades all branches of the business. The demand for crude is not very lively, but the indications for a boom later on in the year are sufficiently cheering to encourage the holders to keep the market firm. Transfers that have been made during the week range from $1.27 to $1 30. Refined moves rather slowly, but no change in prices since our last issue. The refiners are all running, however, and expect a pretty average spring trade. Operations in the producing territory are being pushed forward vigorously, and every set of tools in the district are as busy at work as they can be. No wells of any importance outside the average, however, are reported.

BUTTER AND CHEESE.

The butter market remains very favorable to sellers who have good butter to dispose of. Commission merchants and buyers could take care of a liberal supply of the right grade if it were forthcoming. As a centre of distribution direct to consumers within easy reach, this market is capable of taking much more choice stock than it receives, while inquiries from without show that the demand could be relied on to find room for all that the domestic dairies are producing, if only it were all of fine quality. Choice tubs are exceptionally scarce, and fancy dairy in small parcels could be turned over for 19c. High grade dairy tubs somewhat below superfine are readily taken at 18c. Not much of any class of tub is coming forward but what is marketed goes at 16 to 18c. Large rolls come in freely and do not improve in quality. Faults of both color and flavor are common, good sweet stock being the marked exception. They find fair sale at 14 to 16c. Medium lots of rolls are in request in the east, and change hands occasionally at 14c. None of the inferior roll butter now coming to hand is likely to accumulate and deteriorate, as there is a sufficient consumptive demand to take up most of it soon after it is in store. There is little low grade stuff on the market.

Cheese is firm at 11½ to 12c. for prime late fall stock. No other class is in request, but early summer makes are in stock at 9 to 10c.

COUNTRY PRODUCE.

APPLES—A wide range of quotation is still observed, as owing to the uncommonly healthy condition of all apples this year, soft stock has kept better and is marketed later than any former winter. This goes at $1 to $1.50. Good, hard, well packed stock for export is worth as high as $2.50, and the outward movement is kept up with rather more profit this week to shippers.

BEANS—The dull market there has been for weeks has at length developed more freedom in offering, with few sales at the figures asked, viz., $1.15 to $1.20 for round lots. Ordinary traders' lots are $1.35 to $1.40.

CRANBERRIES—Sales are rather slow, though the price is easy at $7 per barrel, and $3 to $3.25 per crate. Offers of both Jersey and Cape Cod stock from holders at central points show that the supply can be easily replenished at very reasonable prices.

DRIED APPLES—It seems impossible to create any interest in the market, buyers being too indifferent to be sharpened up by the backwardness which still characterizes the supply. Large lots outside would bring 4c., while 4½ to 4¾c. are the ruling prices on spot.

EVAPORATED APPLES—The stock in first hands appears not to be exhausted. Round lots on track are good for 7½c., while smaller parcels here are 8 to 8½c.

EGGS—Fresh eggs are worth 17 to 18c., and are but fairly plentiful. For limed the price is steady at 14 to 15½c.

HIDES—A little more activity is the only news there is to report from the hide market, a few sales of buffs at 5c. f.o.b. having been made. Green are unchanged at 4½c. for No. 1 cows'.

HONEY.—Extracted moves slowly into consumption at 8 to 10c. Sections are steady at 14 to 16c.

If you wish to advertise in your local paper, that you keep SURPRISE SOAP for sale, we will send you one of these cuts without charge.

Drop us a postal card asking for cut and we will send it.

The St. Croix Soap Mf'g Co.,

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Branches:

MONTREAL: 17 St. Nicholas St.

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WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

INTRODUCING IT—
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

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WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
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Etc.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

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Robertson, Thompson & Co.,

Commission Merchants,

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We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

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PRODUCE AND COMMISSION MERCHANTS

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

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VANCOUVER, B.C.

References: Bank of British Columbia.

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NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

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The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

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BUTTER. EGGS.

ONIONS. HONEY. APPLES.

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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Solicit consignments of Country Produce from Storekeepers.

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OYSTERS! OYSTERS!

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Finnan Haddie, Cod Fish, Labrador Herrings, Ciscoes, &c.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HOPS.—Buyers have been letting the market alone for sometime, and only small quantities at 18 to 22c. are moving. Large lots could be bought at easier prices than held a week ago.

ONIONS.—In bags Canadian onions are quiet, but with rather more firmness than they had a week ago at $1.25.

POULTRY.—A somewhat better supply than came forward last week is to be noted, though deliveries were not large enough to tell materially for any time on prices except those holding for chickens. Turkeys are 10 to 10½c., geese are 7 to 8c., chickens 40 to 60c. per pair.

POTATOES.—The best price for carloads on track is 35c., with fewer buyers open to take stock. Out of store prices are 45 to 50c.,

SEEDS.—Declining receipts of alsike tell improvingly in the price, which rises to $6.75 for superior quality seed, and ranges down to $5.50. Red clover is also less plentiful; westernOntario seed is worth $5.25 to $5.50, while northern and eastern are $5.50 to $5.75.

SKINS—Sheepskins are higher, going at $1.05 to $1.10. Calfskins are quiet at 5 to 7c.

TALLOW—Refined at 5½ to 6c., and rough at 2c. are selling in the ordinary undemonstrative way.

WOOL—Fleeces are not offering freely and are in less request at 18c.

DRESSED HOGS AND PROVISIONS.

No indications of easier values are to be observed in the present position of the market. Sellers have advanced since last week and have brought packers up with them, $5.90 to $6 being paid for receipts, which have been coming in rather sparingly. Sellers are apparently of the view that packers must buy, and are asking bids, not being content to name present prices. Buying on Montreal account is giving spirit to the market. Products are steady and unchanged.

BACON—Long clear is active at 7½ to 7¾c., with 7c. bid for cars ; smoked backs are 10½c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—The market is quiet at 10½ to 11c.

LARD—Canadian pure is 9c. in tubs, and 9¾c. in pails. Compound is dull at 8 to 8½c.

BARREL PORK—Mess is $13.50 to $14. New Canadian short cut is $15 to $16.

FRESH MEATS—Easy prices prevail. Beef forequarters are 4 to 5c., hindquarters 6 to 7½c., lamb 6½ to 8c., mutton 5 to 6½c., veal 7½ to 8½c.

FISH AND OYSTERS.

Oysters are quoted at $1.30 this week, having receded from the high price, and are not again liable to an increase, as the cold weather is about over in Maryland. All kinds of fish are selling well at present, and large quantities have been placed on the market during the past week.

SALT.

The sales in car lots have been smaller than usual this week, only two carloads being moved. The pork packers are taking very little at present, but the trade in smaller quantities is very good and prices are firm.

GREEN FRUIT.

Milder weather has favored freer shipping and the run of orders has been freer. The week's trade is therefore to be reported as fairly satisfactory. Messina lemons are $4.25 to $4.75, and Palermos are $4 to $4.50. Florida oranges are firm at $2.75 to $3.25, and Valencias at $4 to $4.50. Bananas are $1.50 to $1.75.

DRY GOODS.

There has been little change during the past week. A large number of buyers are calling on the houses for the purpose of looking over the spring goods, and sales are fair, while orders from travellers are fairly good. The weather has been all that could be desired, and while trade has not been great, yet no particular complaints are made.

MONTREAL MARKETS.

MONTREAL, Feb. 4, 1892.

There has been no important change in the general condition of trade since our last letter, but as we have noted previously favorable indications referred to from time to time since the opening of the year are being verified. The grocery houses have their travellers all out now, and reports from them up to the present are satisfactory and bear out the above. As to change in values, etc., there are few to note. Sugar is about the same, teas is steady, and dried fruit more active; while other lines, with the exception of pork, furnish no important change.

SUGAR.

The demand for sugar is only fair, and since our last, although refiners are not admitting the fact, they are not quite so strong in their ideas. Some cutting is reported on yellows for which we note a somewhat lower range, viz : 3¼c. This move was induced, no doubt, by a desire to attract some business, and has been in a certain measure successful. The basis for granulated is unchanged at 4½c. Advices do not sight any change in the raw sugar market. But sugar remains as before with granulated about 4¼c., and raw 3⅛ to 3¼c.

SYRUPS.

The movement in Canadian is very small. There is considerable offering at 1⅝ to 2¼c., but buyers are apparently giving their attention to the American product, which is said to be of good quality, and quite a few lots of it have been turned over during the week at 24c.

MOLASSES.

Molasses is moving out fairly well at 25 and 50 bbl. lots, but business has not been so active as a week ago. We quote Barbadoes unchanged at 3⅝c.

TEAS.

There is no change in the tea market. Fine and middling are not plentiful and in demand, but the large supply of low grades offering still unsettles the market. Sales of round lots of these have occurred since our last, the terms of which are kept private, but it is undoubted that considerable cutting is still being done. Green teas show a firmer tendency in consequence of stronger advices which quote a penny a pound higher.

COFFEE.

Coffees furnish nothing interesting for the week. There has been some business in Rios and Jamaicas from first hands during the week on the basis of 18 to 20c. We quote:—Rios, 15 to 20c.; Java, 26 to 30c.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Maracaibo, 23 to 25c.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO,

Inquiry for car lots of flour develops slowly into actual business, and is a very off and on matter at the best. Accumulation continues to be the uppermost condition of the market, and dulness is the ascendant feature. Feed is but little more active than flour, business being limited to local wants of the most average character. No especial constructive activity calling for any large output of feed is now going on. Prices rule easy.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 ; strong bakers', $4.85 ; Ontario patents, $4.40 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.25 to $5.50 ; Manitoba strong bakers' $4.80 to $4.85 ; Ontario patents, $4.50 to $4.90 ; straight roller, $4.00 to $4.05; extra, $3.80 to $3.85; low grades, per bag, $1.25 to $1.75.

MEAL—In cars oatmeal is steady at $3.90, and is $4.25 in smaller parcels. There is no change in cornmeal, which quotes at $3.80 to $4.

BUCKWHEAT FLOUR—Is fairly active at $4.50 per barrel.

FEED—Bran is steady at $15, and shorts at $16 to $17 per ton. Mixed feed is $23 to $25, cracked corn $1.25, feeding corn 55 to 60c., oats 32c.

HAY—Is in moderate demand at $11 to $11.50 for choice timothy and $10 to $10.50 for mixed.

STRAW—Is quiet at $6 to $6.50.

MONTREAL.

The business in flour is confined almost wholly to a small jobbing movement. The stocks in store show an increase of 6,390 barrels compared with a week ago, and 10,584 barrels compared with a year ago. Patent spring, $5 to $5.30; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.75; extra, $4.30; superfine, $4; city strong bakers', $5; strong bakers', $4.60 to $4.90.

OATMEAL—The oatmeal market continues very dull with no change in prices. The stocks in store show an increase of 1,007 barrels compared with a week ago, and 2,387 barrels compared with a year ago. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20 ; rolled, $2.10 to $2.20.

FEED—The feed market is quiet and without change. We quote bran $16 to $17; shorts $18 to $19, and moullie $25.

ST. JOHN, N.B.,

FEED—The market is unchanged, and demand is up to expectations, last week's quotations are the ruling prices this.

TRY
"Beaver Mills" Flour.
T. H. TAYLOR & CO.,
MANUFACTURERS.,
CHATHAM, ONT.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL
ROLLED OATS
——Write for Samples.——
ARCHIBALD BROS.. INGERSOLL, ONT.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
Quotations by Wire or Letter.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
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Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
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FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
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Dominion Mills,
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HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

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AYTON, ONT.
- - MILLERS - -
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BRANDS :
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OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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BRANDON ROLLER MILLS,
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——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
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EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
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LEITCH BROS
MILLERS, OAK LAKE,
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets continued

RICE.

The rice market is quiet with an ordinary trade doing. Prices from first hands are unchanged as follows:——Patna, $4.50 to $5; Japan, $4.75 to $5.00; standard, $3.90, and off grades, $3.50, all in car lots.

DRIED FRUIT.

Dried fruits have shown some improvement since our last, as indicated by the business from first hands, which is brisker than it was. Prime Valencia raisins have been turned over in fair quantity at 5c. This movement has afforded holders some encouragement and induced a somewhat steadier feeling. Currants show a fair degree of activity and values have a steadier tendency under some fair turnovers that have occurred. Prunes are beginning to attract some attention. The bulk of the stock offering here consists of Bosnias, which are quoted at 5¼ to 5½c. Figs are offering at 10c. and dates at 5c. We quote prime Valencias 5 to 5¼c., currants at 5¼ to 6c. for Patras, and 7 to 8c. for Vostizzas in cases, Bosnia prunes 5¼ to 5½c., figs 10c., and dates 5c. per lb.

NUTS.

There is little to note regarding nuts which rule steady under a quiet business. We quote :—Walnuts steady at 12¾ to 13c., for Grenoble and 10½ to 11c. for Bordeaux ; Toicos, 12 to 13c.; Tarragona almonds, 14 to 15c.

CANNED GOODS.

While there is not a large business doing in canned goods a fair jobbing movement is to be noted, tomatoes, corn, and other vegetables mostly inquired after. The market on the whole is very firm under small stocks for this season of the year.

GREEN FRUIT.

There is a steady jobbing trade in green fruit but nothing striking to mention. Valencia oranges are in somewhat better inquiry at $3.50 to $3.75 for 4 20's and 4.00 to 4.25 for 7 14's. Floridas furnish a steady movement but are easier at $2.50 to $3 per box. There are more lemons offering this week and we quote prices somewhat lower at $3 to $3.25 per box.

APPLES.

There is a steady quiet trade in apples at the same prices and we quote $2.50 to $3 per bbl. Dried apples rule dull at 5 to 6c. but remarks made last week about firmness in evaporated can be repeated we quote 8 to 9c.

FISH.

There is no change or improvement in fish and aside from some business in trout at $4.50, and white fish at $6.25, values on staple lines are nominal in the absence of transactions.

HOPS.

There is no demand or business to note in bulk hops, which we quote unchanged at 18 to 25 cts. Pressed goods have some speculative movement between jobbers on the basis of 15c.

MAPLE SYRUP.

Some of last seasons syrup has made its reappearance on the market, and some fair business has transpired in it at 65 to 75c.

PROVISIONS.

The firm feeling noted on pork last week is maintained. The demand is good, but it is hard to obtain stock and prices are stronger. Canada short cut being held for $16 to 16.50. Lard and smoked meats are dull and neglected. We quote :—Canadian short cut, per brl. $16.00 to $16.50 mess pork, western, per brl. $15.00 to $15.50 short cut, western, per brl. $16 to 16c.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

The Liverpool cable has advanced a shilling since our last report, standing now at 58s., and with gradually diminishing stock, it is natural to expect firmer prices. We quote values nominal at 11½ to 11¾c., but some holders are holding for higher figures.

BUTTER.

Butter has been active in a jobbing way, under a good call in this connection for all choice grades. The finest creamery moves at 24½c. Western dairy at 16½ to 17c. Townships at 20 to 21c.

EGGS.

The egg market is quiet ; a few small consignments of mixed stock are coming to hand aad sell at 16 to 17c., new laid stock being worth 10c. Montreal limed are selling at 15 to 16c. There are also a few small lots of fresh laid stock selling at 30 to 35c. per dozen.

POULTRY.

The receipts of poultry were so small today that it was almost impossible to get correct quotations ; but the following figures give a good idea of the market : Turkeys 9 to 10c., chickens 8 to 9c., ducks 8 to 9c., geese 6c. to 7c.

GRAIN.

Grain is dull and unchanged; stock in store show an increase of 16,556 wheat, 600 corn, 62,630 peas, 26,496 oats, 2,479 rye, and a decrease of 104,134 barley compared with a year ago, and an increase of 195,874 wheat, 103,744 peas, 40,531 barley, and a decrease of 64,460 oats and 8,659 rye compared with a year ago. We quote: No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04 ; peas, 73 to 74c. per 66 pounds; oats, 34c. to 35c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 3, 1892.

Most of the wholesale grocers are busy stock taking, and consequently are not looking for much improvement in business the present week.

BREADSTUFFS.—In flour the market is unchanged either in prices or quantity moving, and quotations are same as last week. Cornmeal also is without much life, the prices have a downward drift, is quoted $2.85 to $2.95. Oatmeal is selling about same as last reported. Several lots have been placed on the market during the week, which has filled local demand. The price quoted is $4.60 to $4.70. Split peas are selling at $4 to $4.20; white beans, $1.60 to $1.70 ; whole peas, $1.60 to $1.70.

SUGAR—is in fair demand without any change in quotations.

EGGS—are dull with market well supplied, the price is about 16 cts.

FISH—A small cargo of fresh pollock and cod were offered last week; they were quickly disposed of, the selling price is 2½ to 3c. Dry cod are not to be had at present. Pollock also are very scarce.

SALES AT SUCKLING'S.

One of the most representative gatherings of the dry goods and clothing trades ever seen in the city assembled at Suckling's warehouse last Tuesday and kept up a brisk and sprited bidding for the trade stocks offered. The insolvent estate of Isaac Simon, Brantford, amounting to $5,692.21, was bought in by a brother of the insolvent for 66 cents on the dollar ; and the estate of H. Simon, Brantford, representing a gross of $5.452.09 was knocked down to Gough Bros., of Toronto and Brantford, at 57¾ cents on the dollar. Both these debtors assigned to J. D. Ivey & Co., wholesale dry goods, Toronto. The hardware stock of F. C. Cubitt, Sarnia, amounting to $6,600, was sold to S. Tatham, of Listowel, at 55c. on the dollar. Simpson & Co., dry goods and millinery, Dresden, in liquidation, are to be sold out on Feb. 9th, the stock representing a total value of $5,547.32.

The December report of the Great Northern Railway shows $384.461 increased earnings over the corresponding month of the preceding year. The increase in earnings for the last six months of 1891 amounted to $1,511,322 over the corresponding half year of 1890.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

ARRIVED

Since the great drop in prices :

VALENCIA RAISINS.
TURKEY PRUNES.
SPHINX "

Get our Prices.

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

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DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
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" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

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EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

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SUGARS,

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95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

£ STERLING LOBSTERS

In FLAT and Tall Tins.

PRUNES. Bosnia in CASKS. Sphinx Brand in Cases IN STORE.

PERKINS, INCE & Co.,

Wholesale Grocers,

41 and 43 Front St. E., Toronto.

J. F. EBY. HUGH BLAIN.

Do you want

the finest **Pearl Tapioca**

ever seen **in Canada?**

If so order some of our

"GOATHEAD" brand.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

BOXES FOR SHELF GOODS.

The following article from the Ironmongery has many useful suggestions for the general merchant who carries shelf hardware in stock:

"In the multitude of counsellors there is safety," and, where the counsel is based on experience, there is much to be said for Solomon's proverb. We should all be wiser (which is the same thing, practically, as saying we should make fewer mistakes) if all human experience could be compiled in a sort of digest, as a code of laws or a body of judicial decisions is digested for ready reference. Lest this should seem a somewhat labored preamble in recurring to the topic of boxes for shelf hardware, let us say at once that it is prompted by the fact that, of the numerous letters we are receiving on the subject, many contain fresh suggestions to which the experience of the writers lends especial value. Even in so seemingly simple a matter, it is possible to adopt a plan that is not the best, and that might, therefore, be improved upon. Hence the more light we can get that is based upon practice, the better able we shall be to avoid initiating faults. That is to say, the more counsellors we have who can counsel from experience, the better for all concerned. The following communication from one who signs himself, "Another Ironmonger," will be found to contain several hints touching this matter, which will be new to those who have followed our articles on the subject :—

"I have been interested," writes our correspondent, "in the articles on 'Boxes for Shelving.' I have partially adopted the box system, too; but I don't use lids on the boxes at all. I consider a lid on a box a nuisance, particularly when you happen to be busy and have customers waiting to be served. For most goods lids are not necessary, at least my experience is so. As far as dust goes, boxes which gather dust are boxes which are very little used, and the dust a sure indication of dead or, at least, slow-going stock. Of course, goods easily tarnished will always be left wrapped in the original soft paper, and boxes containing miscellaneous sizes of one article, such as chisels, brace-bits, callipers, etc., will have the contents wrapped in paper likewise, so that there is no necessity for lids at all. Keys, plane-irons, bradawls, or any bright goods put in without paper can be dipped in oil to preserve them. I prefer to have each row of boxes resting on a shelf of its own, as it is much easier drawing a box off a shelf than lifting one box from under another; so that when I require two boxes in the height of one shelf space, I always slip in a shelf in the centre, and thus avoid having one box resting on the top of another. It is easy slipping in a shelf, by grooving the haffet or upright on each side, and slipping the shelf in the groove. It is best always to let the box have ¼ in. clearance in the height, so as to be easily slipped out and in. I find it a good plan to let the boxes project about 1 inch out over the edge of the shelf—that is, a box 11 in. long for a 10 in. shelf. One advantage of this is that the box can be drawn out instantly between fingers and thumb, without the help of any knob or ring. Another advantage is that where space is limited you get more room inside your box. The general appearance of the boxes done in this manner is just as neat as when they are flush with the shelving. I have some boxes made of wood, others of tin. The great advantage of tin is that you get more room, as a good deal of space is lost with the thickness of the sides, ends and bottom of a wooden box. I have got wooden boxes, 11 in. by 6 in. by 3½ in. over all, papered white inside and colored surface paper outside, for 4s. per dozen, without lids; those were got from a fancy box maker. I think now that tin boxes are best, and they do not cost much more I had some made 11 in. by 5 in. by 3 in. over all, with a division in each, for 6s. per dozen. These were wired round the edge, the wire being to the inside, instead of to the outside as is usual."

Another correspondent, who signs his communication, "Bertram," introduces to our notice still another form of box which he uses, and finds entirely satisfactory. "Having read," he observes, "with much interest most of the contents of your valued paper, especially the articles on 'Shop Arrangement," and, seeing that you invite remarks or sugestions, I venture to write you my experience, and describe my system of keeping stock in boxes. I quite endorse all that 'Marguerite' says, in your September number, as to the benefits of keeping brass foundry and other small goods in boxes, and have used them with profit for the last six years, only, instead of the cigar boxes, I procured the steel bound cardboard boxes, made by T. Bishop, Deritend Paper Box Works, Birmingham. These have many advantages over the kind mentioned by our correspondent, and are supplied at small cost, probably little more than is given for the empty 'weed cases,' and without the time and trouble spent in collecting, covering, and preparing, with the uncertainty of fitting shelves. Bishop will supply these boxes to any dimensions, so they can be arranged to best advantage for stock and existing fixtures, neatly fitting without waste of room. They can also be faced with any colored paper to suit taste; in my opinion brass work shows up best on white, accordingly I always choose that color, and as glazed paper is used, they keep clean for a long time. Being very thin (and yet strong) they take up much less room than wooden ones. The lids slipping tightly over them, the boxes are kept dust proof and quite clean, even though overfilled, in which case wooden ones would gape open; my boxes also save string, requiring none, thus saving time in opening and putting away."

"The cover is the same depth as the box itself, which explains what our correspondent says as to the contents being kept free of dust even though overfilled, for, though the contents might press up the cover considerably, it would still overlap the sides and end of the box itself. Of course the sample of contents must be attached to the end of the cover. The sample boxes in our possession are certainly strongly made, having the ends protected with steel strips. They can be made in any size.

"I have found small boxes preferable," continues Bertram, "a better assortment can thus be shown, and articles kept more separate. My fixtures are divided into eight sizes; the bottom three rows 7⅛ in. wide by 4¼ in. high at one end, and 6¼ in. by 4¼ in. at the other. The three next rows are, part 7⅛ in. wide by 8½ in. high, the others 6 in. by 8½ in. Above these are three 9¼ in. by 4½ in. at one end, the remainder 10 in. by 4½ in., all of which are 6½ in. deep; above these, and overhanging them 2½ in. are three rows of spaces, part 14¾ in. by 8¼ in., the remainder 17¾ in. by 8¼ in. high, both 9 in. deep. I have arranged three sizes of boxes to fit these, namely, 3 in. by 2 in. by 6 in., 3½ in. by 2 in. by 6 in., and 7¼ in. by 4 in. by 9 in.; it will be seen these fill all spaces without waste of room, excepting in the 17¾ in. by 8¼ in. by 9 in., which I fit with four boxes 7¼ in. by 4 in. by 9 in., and four 3 in. by 2 in. by 6 in., leaving a little waste room only behind the latter, others all fitting with just room to slide in and out easily.

"When first fixing on my samples, I found that by wiring them on, the wire cut through the cardboard, so to prevent this I tried the following plan which has auswered well. Place article to be secured on end of the cover in the position that best shows it, and, with a stout pin, pierce four holes through the end in the most suitable places for securing, then place a piece of 18 gauge tinned iron wire across the inside of the box lid end, next take some 24 gauge copper wire and stitch through one of the holes made, passing it over the tinned wire and bringing back through the other hole at the same end of sample, drawing tightly over and twisting to fasten and cut off wire; then perform the same operations through the other two holes, taking care always to pass the binding wire over the piece of tinned wire bar, this will keep the article shown firmly fixed in position, strengthen the lid end and prevent the wire cutting the cardboard. If this is carefully done they will last for years, saving time, room and money, and are easily kept tidy, the appearance giving a much better impression, with greater inducement to customers to select and purchase, greater facility in serving, and, in my humble opinion, preferable in every way to the old-fashioned way of keeping shelves half filled with parcels of various shapes and sizes, too often piled up in sad confusion."

100,000 lbs.
FRESH FISH
FOR LENT.
British Columbia Salmon Trout, Whitefish,
Pickerel, Pike, Lake Herrings, Codfish,
Haddock, Mackerel, Smelts,
Flounders, etc.
Best Quality. Reasonable Prices.
D. W. PORT & CO.,
TORONTO.

THE DISHONEST TRADER.

Speaking of a recent failure at Vancouver, a gentleman informs us that the cause was "trying to beat competitors by selling goods at and below cost, with the result that he was wiped out himself." The Commercial Journal of last week contained an article bearing on the practice of certain wholesale men giving goods to men who depended solely upon these methods of doing business in order to secure trade. We pointed out the impossibility of any merchant doing business so as to treat his customers and creditors fairly and yet sell goods at and below cost. As an eastern exchange remarks, he must run his course sooner or later—length of time, of course, depending very largely upon his resources, and in less degree upon his methods. But during the whole course of his career he cannot be honest, and the sooner such men complete the process of self-strangulation the better it will be for the trade at large. Of course the better plan would be to never permit such men to get into business. In several wholesale centers in the east organizations are being formed whose aims and objects are to correct another form of abuse, that of giving indiscriminate credit. A well-known eastern wholesaler puts the matter in this light :—"It is the class who are doing business on other people's money we are after. A few days ago I had considerable trouble in collecting from a certain party, and I noticed whenever he paid his account he would order as much more on credit. I became suspicious and worked him up. I found he carried about ten hundred dollars' worth of stock, and was owing bills to the amount of about twelve hundred dollars in this city. I then concluded his was not the kind of trade I wanted, so I instructed my collector to push him and make him pay what he owed, and then let him alone, as he was doing business on our capital.—B. C. Commercial Journal.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

WANTED PARTNER IN GENERAL STORE, 1st March, best town in Southern Manitoba. First-class stone building and good trade. Young man preferred, with good references and practical knowledge. Capital from $4,000 to $6,000. Address P.O. Box 83, Boissevain, Manitoba, or A. A. Allan & Co., Toronto, Ont.

GOODS THAT ARE A SUCCESS

ADAMS' PEPSIN Tutti-Frutti.

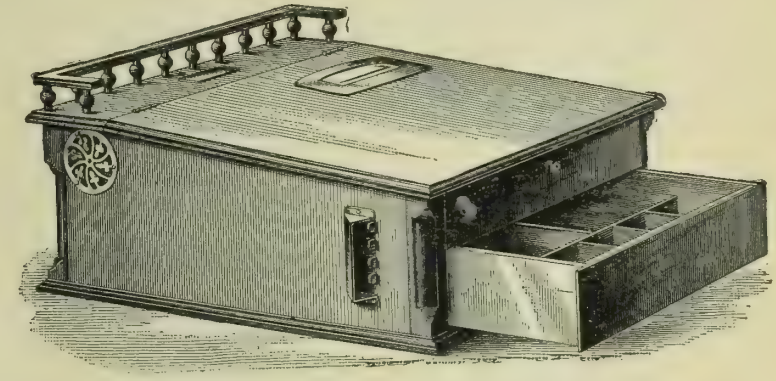
ADAMS' MONTE CRISTO

CHEWING GUMS.

Sold by all Wholesale Grocers.

For Illustrated Catalogue and banner signs for your windows, address

ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.



This is Just What You Want

The Standard Cash Register.

The Cheapest and Best Cash Register on the Market.
Send for Circular.

TAYLOR, SCOTT & CO.,

TORONTO--SOLE AGENTS FOR CANADA.

NOTE.—In the illustration of Messrs. Somers' Brothers store, which appears on page 6 of this issue, one of these cash registers is shown on the counter.

Delicious Florida Oranges, Showy Valencia Oranges, very cheap, Fine Sample Cranberries, away down in price.

NO TRASHY GOODS SHIPPED. HEADQUARTERS FOR ALL FINE FRUIT.

McBRIDE, HARRIS & CO., 134 McGill St., Montreal.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Business Changes

SALES MADE OR PENDING.

The stock of James Flanagan, produce merchant, Winnipeg, is to be sold.

Mayer & Co.,general merchants, Nanaimo, B. C., have sold out to George Beviloskey.

The stock of David Ross & Son, general merchants, Morriston, Ont., has been sold.

J.T. Pearce, general merchant, Chilliwack, B.C., has sold his business to Fulton & Goodwin.

Henry, Barber & Co., the Toronto assignees, last week disposed of the insolvent stock of Scott & Co., Coboconk, to J. O. Revell at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Thompson & Caldwell, grocers, have dissolved, Wm. Thompson carrying on the business.

Alexander, Rice & Co., Caraquet, N.B., general and fish merchants, have dissolved partnership.

Ward, Carter & Co., wholesale grocers and produce merchants, have dissolved partnership. Joseph Ward continues the produce and commission business under the style of Joseph Ward & Co., while S. J. Carter and W. Galbraith continue the wholesale grocery business under the style of Carter, Galbraith & Co.

REMOVALS AND DEATHS.

Thomas Kearney, of Kearney Bros. & Co., wholesale tea merchants, Montreal, is dead.

Mr. John B. Mather, some years ago well known in mercantile circles in Toronto, having been connected with Frank Smith & Co., died in Winnipeg on Sunday last. He went to Winnipeg about ten years ago and entered into the commission business, representing some of the best known firms in Ontario. Mr. Mather was one of Winnipeg's prominent citizens. Last year he occupied a seat at the Council board.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. Anderson, fruit dealer, Victoria, B. C., has assigned.

Louis Choiuiere, general merchant, St. Pie, Que., has assigned.

J. H. Buckley, general merchant, Guysboro, N. S., has assigned.

David Bertrand, general merchant, Trois Pistoles, Que., has assigned.

M. Beck, crockery merchant, Montreal, has assigned with liabilities $10.294.

Simpson & Co., general store, Dresden, have assigned to D. A. Ferguson, of Toronto.

The creditors of Mrs. E. Balmer, general storekeeper, Gravenhurst, met last week at the offices of Henry Barber & Co., t e Front street assignees, to receive a statement of affairs. The liabilities amount to $2,400, and the assets are figured at $2,700 nominal. The debtor made an offer of composition of 75 cents on the dollar, payable in three, six and nine months, which was accepted.

Alex. Blake & Co. the Windsor grape shippers, have called a meeting of their creditors.

Loughman & O'Flaherty, provision merchants, Montreal, have assigned with liabilities $8,000.

A grocery firm, Chas. Graham & Co., Halifax, N. S., is reported to have suspended payment. The recent failure of an auctioneer is said to have involved this firm.

An offer of 60c. on the dollar has been made to the creditors of Mrs. A. W. Crysler, Delhi, Ont., but this will be refused unless increased to a composition of 70c.

A. H. Rose, grocer, carrying on business at 730 Bathurst street, Toronto, has assigned to Mr. George Edwards,accountant, 14 King street west.

Parkes & Co. have issued a final dividend of 2½ per cent. in the matter of the estate of W. R. Graham, who used to run a general store at Meaford. This makes a total of 64½c. on the dollar. In this case there is a very satisfactory result, the credit of which is due the vigilance of the Legal and Commercial Exchange, whereby the creditors got a good return under the circumstances, while at first they stood to lose everything.

MONTREAL TRADE CHAT.

Adam Waters, grocer, of Quebec, has assigned, with liabilities of about $8,000.

The Montreal Retail Grocers' Association held their regular meeting on Thursday night.

J. C. Young, the retail grocer who has been laid up with grip, is back at the store.

Montreal has two wholesale and three retail grocers on the Board of aldermen.

The retail grocers have decided to hold their annual drive and dinner to Back River.

Baker's Breakfast Cocoa is having a good run with our retailers. They all say it is good stock.

Mr. C. D. Proctor, the well known hop merchant, has just got back to business after a long illness.

J. A. Mathewson & Co. say that all their men are on the road, and are doing as well as can be expected.

Fred Johnston, the well known retail grocer, was married last Friday to Miss Sadie Boyd. He has our best wishes.

Mr. Fred Smith, one of Montreal's best known retail grocery clerks, won three prizes at the poultry show for pigeons.

The Montreal Corn Association elected the following gentlemen to office for the coming year: President, Mr. D. A. McPherson; treasurer, Mr. David Robertson; committee of management, Messrs. A. G. Gagnon, John Baird, J. S. Norris, A. S. Thomson, A. J. Brice, E. F. Craig and R. Reddie.

The Canada Bank of Commerce is to open a savings bank department on St. Lawrence street, just below St. Catherine street.

The retail grocery clerks in Montreal are working for early closing, and hope to win their fight if the present government stay after March.

The members of the Malone, N.Y., Board of Trade paid a visit to Montreal last week. They came over the new St. Lawrence and Adirondack R. R.

The grocers in this vicinity will be sorry to hear that Mr. Ransom, of the wholesale grocery firm of Ramsom, Forbes & Co., is laid up dangerously ill.

L. Chaput & Fils, one of the largest French wholesale houses, report trade fair through the French section of the country. Other houses say the same.

Thos. Kearny, of the firm of Kearny Bros., tea importers, died at Aiken, S.C., on the 25th Jan. By the above death Montreal loses one of its best known tea merchants.

The election of officers for the Montreal Board of Trade last week resulted as follows: President, E. B. Greenshields, elected by acclamation: first Vice-President, C. P. Hebert, elected by acclamation; second Vice-President, J. A. Cantlie; members of council, Messrs. Jas. Slessor, W. C. Munderloh, J. B. Learmont, Geo. Childs, C. H. Gould, R. Bickerdike, R. M. Esdale, Edgar Judge, J. C. Simpson, Geo. W. Stephens, A. Nicholl, and J. B. McLea. Members of the Board of Arbitration, J. Hodgson, J. P. Cleghorn, A. F. Gault, Andrew Allan, Robert Archer, Hon. G. A. Drummond, Robt Reford, F. W. Henshaw, Hon. J. K. Ward, Chas. H. Gould, Wm. Wainwright and John Kerry. A vote of thanks was moved to the president and retiring officers for the able way in which they handled the business of the Board for the past year.

It is surprising what push and energy combined with sticktoitiveness, will accomplish. Less than a year ago three young men of this city, viz., Geo. W. Booth, Henry C Fortier and Charles J. Peter, bought out the Biscuit and Confectionery business of Wm. Hessin, and by the foregoing qualities, they have built up an immense trade. Their factory is running full blast with all the staff employed that they had during the busy weeks previous to the Christmas trade. They personally attend to the whole business, dividing the work amongst them that other men are paying strangers to do. Mr. Booth takes charge of the office, Mr. Fortier the factory, and Mr. Peter travels through Western Ontario and the North West. They are thus able to avoid the rocks that wreck so many concerns where the principals do not take off their coats and pitch in. The biscuits made by this concern, The Toronto Biscuit and Confectionery Co., are eagerly sought after by all grocers.

The Great Cake

OF THE FUTURE

IS

BARM YEAST

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

YOUR WINDOWS

DRESSED IN 300 WAYS.

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, $1 50.

GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.

"CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

DRINK SYDNEY GIBSON'S COCOA
REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

THE E. B. EDDY CO., HULL,

MAKE AND SELL

TORONTO BRANCH:
29 FRONT ST. WEST.

27,360,000 MATCHES EVERY DAY.

5 Matches a Day for each Man Woman and Child in Canada. Do you get your share ! Use no others. Ther e no substitutes.

NEGOTIABLE PAPER.

The term "negotiable" as applied to commercial paper is likely to be misleading to those who are not familiar with the legal significance of the word. In effect it means such paper as may be transferred from one holder to another, like money, and become, in the hands of any holder at maturity, an absolute obligation on the part of the maker, to pay the sum called by the note. In other words, the element of negotiability cuts off all defenses which might be made by the maker, except the validity of the note itself.

Thus negotiable paper, by reason of its immense value as a circulating medium, equal in utility, within a narrow sphere it is true, to money, is regarded with jealous care by the law, and is a privileged species of contract.

That which makes a note or bill negotiable, is the fact that it is an absolute promise to pay a certain sum at a specific time and place. The amount, the payee, the time and the place must be certain, and the promise must be absolute and unconditional, and the least element of uncertainty on any of these points will destroy the negotiable feature of the note. But it is not necessary that all of these things be certain upon the face of the note itself, for if, by the note, and without going outside of it these facts shall be capable of ascertainment at the time of maturity, then the note is negotiable, for at law that is certain which is capable of being made certain. For instance, the person to whom the money is to be paid, must be a certain and specific person. And yet this may not be, and in fact seldom is, the person expressed as payee in the note itself. In fact the element of negotiability is maintained for the purpose of facilitating its transfer from one person to another. But at the maturity of the note the holder renders the payee certain and definite by presentation for payment. A negotiable note may be made payable to bearer, for at maturity it will be ascertained who is the payee. As to certainty of amount, that must be specifically stated, as by no other means could it remain fixed during the life of the note, and on this the courts are strict. The rule that what can be made certain is certain is also applied to the time of payment. Thus a demand note is negotiable, because, while the time of the payment is not certain as expressed in the note it may be rendered certain by a demand. So, a note payable "on or before" a cetain date is negotiable, for although the time at which it may be paid is uncertain, the time at which it must be paid is certain. But a note payable upon a contingency which may not happen, is not negotiable. Thus a note payable when a certain person "becomes of age," or "when I marry" or a certain time after such an event, is not good, because the person may die before reaching his majority or being married. But if a note is made payable upon a contingency which must happen, such as the death of another person, or some other event which in the nature of things must happen, then it is good.

As to the date of a note, it is not absolutely essential that it should have any, and if it does, that date is not conclusive. If it bears no date it runs from the time it was made, which may be proved by other evidence. If it bears a date, that is presumed to be the date on which it was made, although if it was not in fact made upon that date, the actual date of execution may be shown. This is of special importance in those states in which a note made on Sunday is void, as the proof that a note was made on that day will prevail against the assumption raised by another date which may have been used. There can be, in the nature of things, no uncertainty as to the place of payment. If no place is expressed in the note, then it is payable on presentation to the maker, and although his exact whereabouts are sometimes considerably uncertain as a matter of fact, as a matter of the law uncertainty is not recognized.

As to the unconditional nature of the promise, there is an absolute rigor of rule The slightest contingency upon which the maker could legally avoid payment renders the note non-negotiable. It is intended, as was said, to take the place in commerce of money. There is always connected with it the contingency that at its maturity the maker will not be able to pay it, but this is the risk involved in a negotiable note. The addition to the promise to pay of any conditions or qualifications destroys at once the special nature of the paper and renders it a simple contract, subject in the hands of any holder to any defense which might have been asserted against the one to whom it was originally given.—St. Louis Interstate Grocer.

TRADING AND GAMBLING.

In the February Lippincott, Mr. Henry Clews, the well-known Wall street banker, says :

"There is an opinion, started by no one knows whom, and kept alive by parties who thrive only by the disaffection of certain classes, that Boards of Trade, organized for the purpose of dealing in farm products, and permitting transactions based on the calculations of operators as to the value of products in future months, up to six, eight, and even twelve months ahead, are hostile to the best interests of the farmer. Such transactions are styled 'gambling,' and when once this opprobrious epithet has been launched it is supposed to stick, and to fatally injure the character of the institutions that permit them to take place. It is an old maxim, that when once you have given poor dog Tray a bad name you can hang him without remorse or fear of consequences.

"Now, while it is very easy to stigmatize a purchase or sale of May wheat in the preceding November as gambling, it is difficult to prove such a charge. Gambling is betting on hazards, whose results are not only not calculated, but cannot be calculated with any reasonable degree of certainty. Thus, a person hazards a certain sum on the chances of a pair of dice turning up double sixes, or on the chances of a roulette-ball dropping into a hole numbering say twenty-five. The dice may turn up in any one of twenty-two combinations, and the roulette-ball may drop in any one of thirty-six holes. By no process of calculation can he estimate the probabilities of any of these events, and, while his chances may be one in twenty-one, or one in thirty-six, the dealer does not allow these odds, but cuts them down so that in the long run the dealer must win and the gambler must lose.

"The transactions of a Board of Trade are wholly different in nature and result. They establish prices, for the day, of farm products, based on the quotations of the markets of the world ; and they also give an opportunity to people who look forward, to deal in future supplies at prices based on the expectations of crops and consumption, These expectations are framed mainly from historical records, and are always within reasonable limits. But the main point to their advantage is this, that they all tend to the ultimate purchase of farm products, and the average of them all is in the average market price, which is established by producers and consumers all over the world. In other words, there are as many bulls as bears—as many people putting up prices as there are people depressing them; and therefore the farmer cannot be hurt, and, as a matter of fact, is not hurt."

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.

EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Accounts Adjusted, Books Opened, Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

Sustaining,
Strength-giving,
Invigorating.

Johnston's Fluid Beef

Is a Perfect Food for

INVALIDS AND CONVALESCENTS

Supplying all the nutritious properties of Prime Beef in an easily digested form.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

HEISEL'S RED JACKET CHEWING GUM — CHEWING GUM — HEISEL'S ROYAL FRUIT

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.
TORONTO.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,
Toronto.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 4, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ¼ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p.doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING:

GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING:

GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 75
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11¼
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 50	8 75
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 35
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb / 24lbs in case	2 25
do do ½lb /	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	36
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 35	0 45
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 35	0 45
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	...

ALWAYS ORDER RECKITT'S BLUE.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	5½	6
" " ½ bbls	5⅝	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¼
" " cases ..	6¼	6½
" Patras, bbls.....	6⅞	7
" " ½ bbls.....	7	7⅛
" " cases	7½	7⅝
" Vostizzas, cases...	7⅞	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes, ...	5⅜	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, bags	...	..
" " cases old..	5½	6½
Raisins, Valencia, off stalk old	3	4
" New, off stalk....	5½	6
Selected.....	7½	8
Layers	7	8
Raisins, Sultanas	9	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs.....	1 80	1 90
Lemons, Messinas	4 00	5 00
Oranges, Floridas	2 60	3 25
" Valencias	4 00	4 50

DOMESTIC.

Apples, Dried, per lb....	0 04	0 05
do Evaporated.....	0 07	0 08

FISH.

Oysters, per gallon	1 30	1 35
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	.....	0 05
White fish.... ..... do	....	0 07½
Manitoba White fish do	....	0 08
Salmon Trout..... do	0 07	0 08
Lake herring..... do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	.....	5 00
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish :		
Finnan Haddies. per lb	0 07	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	....	0 05½
Cod..... "	.....	0 08
B.C. salmon ..... "	....	0 13

GRAIN.

Wheat, Fall, No 2, ...	0 95	0 96
" Red Winter, No 2	0 95	0 96
Wheat, Spring, No 2.....	0 91	0 95
" Man Hard, No 1..	.....	1 06
" " No 2..	1 02	1 04
Oats, No 2, per 34 lbs ...	30	32
Barley, No 2, per 48 lbs..	50	52
" No 3 extra.....	47	48
" No 3.....	42	43
Rye	83	85
Peas.....	65	67
Corn	70	71

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed, "	5 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 to 60 and 10 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 40	3 50

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 40	
2nd " (26 to 40 inches)	1 55	
3rd " (41 to 50 ")	3 40	
4th " (51 to 60 ")	3 70	
5th " (61 to 70 ")	4 00	

ROPE : Manilla	.....	0 12½
Sisal	.....	0 09½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½	05	
" Screw, hook & strap. 03½	04½	
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5½	5¼
No. 1 ..... " ..		5
No. 2 ..... " ..		4¼
No. 3 ..... " ..		4
TURPENTINE : Selected packages, per gal	0 54	0 55
LINSEED OIL per gal, raw	0 57	0 58
Boiled, per gal.....	0 60	0 61
GLUE : Common, per lb ...	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO

Mince Meat, ½ gal glass jars, $9 50
Ditto' 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100	...	6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

SODA BISCUITS.

We claim that ours are the best in the market. Any consumer who has used them, says the same thing. We have discarded the Yellow Box because it soiled too easily. If you have not tried our goods, send to us for Samples.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

We intend putting New Lines of Biscuits on the Market as often as possible. The new one this week is the "Elite," very rich, a sure seller.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels. c. per peel

Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 17	0 18
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 09½	0 12

COUNTRY

Eggs, fresh, per doz	0 16	0 18
" limed	0 14	0 15
Beans	1 20	1 50
Onions, per bbl	2 25	2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Pork, mess, p. bbl	13 75	14 00
" short cut	15 50	16 00
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 10	0 11
Rolls		
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09	0 09¾
Hogs	5 60	5 75
Tallow, refined, per lb	0 05	0 05½
" rough, "	0 02	

RICE, ETC. Per lb

Rice, Aracan	3⅞, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7¼
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND. Per lb.

Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	11	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6¾
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7¼
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8⅜
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-1b boxes. 1, 2, and 4 lb. pack'g's	8
36-1b boxes, 3 lb. packages	8
12-1b "	8½
38 to 45-1b boxes	8

Silver Gloss Starch—

40-1b " 1, 2 and 4 lb packages.	9
40-1b " ½ lb package	9½
40-1b " ¼ "	10
40-1b " assorted ½ and ¼ lbs	9¾
6-1b " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40 lb boxes, 1 lb packages	8½
20 " "	8¾

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	7½
Durham corn starch	6½

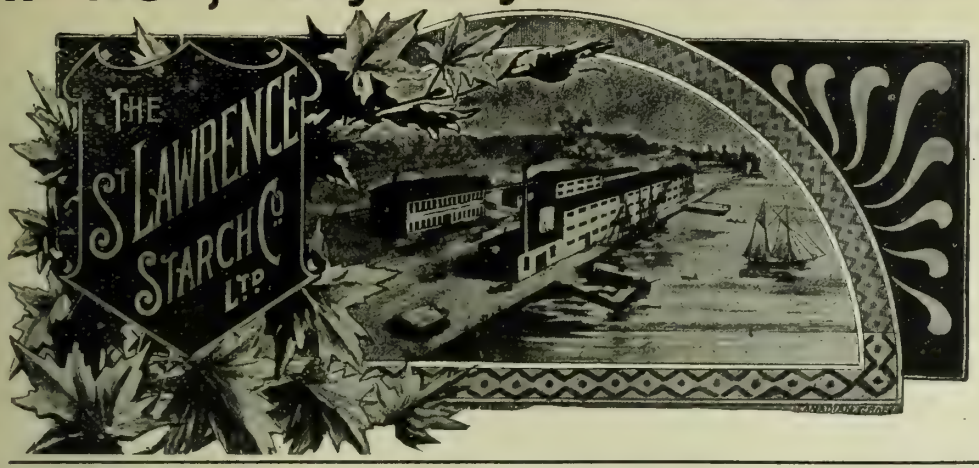
Laundry Starches—

No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4¼
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" less than 15bbls	4⅝
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" less than a bbl.	6
Powdered, bbls	5½
" less than a bbl	5⅝
Extra bright refined	4⅜
Bright Yellow	4¼
Medium "	4⅛
Brown	3⅞
Raw	3⅝

IF NOT, Why do you not Handle



---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2¼
M	2¼	2½
B	2½	2⅝
V.B	2⅝	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3½

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

SOAP.

Ivory Bar, 1 lb. bars, per lb	5½
Do. 2, 6-16 and 3 1b bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 21½
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14
PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19
JAPAN.		
Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9
BLACK.		
Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50
OOLONG.		
Half chests Formosa	34	50
Caddies "	36	55
ASSAMS.		
Chests, Pekoe and Souchong	22	48
ORANGE PEKOE.		
Boxes, Foochow and Canton	28	30

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5l b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - "	90c
Victoria, - - - "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-¼ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal		0 34
Tarragona "		0 32
Triple "		0 30
Fruit Vinegar "		0 27
Pickling "		0 28
XXX "		0 25
Extra XX "		0 22
XX "		0 20
X "		0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 60
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case.	
Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
—FOR—
Cattle and Horses.
TORONTO SALT WORKS,
128 Adelaide Street East.
Sole Agents for
RETSOF MINING COMPANY.
Write for Quotations

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director
J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.

PACKERS OF THE CELEBRATED

LION

BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

TORONTO SALT WORKS,

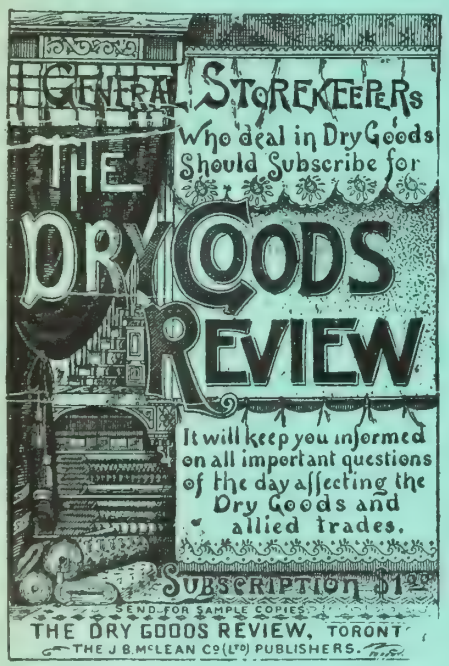
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



BUY **ONLY THE BEST**

THE GAIL BORDEN

Eagle Brand Condensed Milk

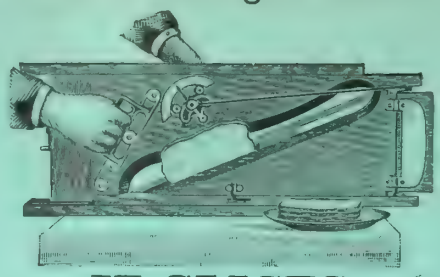
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Grocers' Slicing Machine.



IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. No waste material.

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

Price $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

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Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

DO YOU WANT

Golden { Finnan Haddies, Canned. / Sea Mackerel, Canned. }

—OR—

Smoked Herring Codfish, Etc.

WRITE :—

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, FEBRUARY 12, 1892. No. 7

Registered.

Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

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Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

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RAILROAD AND STEAMSHIP

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

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Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

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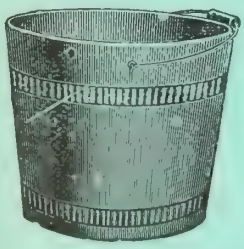
TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, FEBRUARY 12, 1892. No. 7

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The Patrons of Industry are not incorporated. They are only a set of individuals in the eye of the law, and the closest voluntary organization cannot make them a collection having the rights and responsibilities that legally attach to one person. No special legislation is needed to make an individual eligible for his part in anything he puts his name to. The name is his, and it binds him if he signs it, but a name that a group of persons adopt as a common term must be legalized and its scope defined, before its stamp can hold the group answerable for anything they contract. Legal incorporation fuses them as it were into one body, to which all the constituent members then owe legal duties. Incorporation makes an association of persons an individual in the eye of the law. But the Patrons of Industry are yet only a loose assemblage of persons, as destitute of any bond of legal unity as the particles of limestone from which the carbonic oxide gas is expelled are destitute of chemical unity. The Patrons of one lodge are not knit together into anything that it would be safe to make a contract with. One lodge is not more legally bound to a neighboring lodge than if they did not profess the same thing.

* * *

A shrewd business man will weigh this fact before he goes into any agreement with the Patrons. The officers may give what verbal guarantees they will, that all the members will deal only with the merchant who signs their contract, but what power have the officers to enforce that agreement? It rests only upon the honor of individuals, and in such agreement honor seems to be little more than a name for the resultant effect of the whims of the members. Also, what legal redress has the merchant if the Patrons carry out their contract but partially? And if his trade ebbs away until he does about one-tenth of what he did before he capitulated to the Patrons, can he obtain damages from the Patrons? Oh no. In the absence of this legal competence, can he persuade the officers to put to the agreement their names instead of the name of the order and the lodge? Let him once try. These wary managers of a co-operative buying club are not so optimistic upon the question of the honor of their fellows as to take upon themselves responsibility for what their fellows have promised. The foolish trader who makes terms with the Patrons has no guarantee that is worth a straw in business, that he will get all the trade which is pledged him. He may assure himself, however, that there is a very great deal of it that will filter through the agreement by way of many sieve-like consciences which are associated together nominally to uphold it.

* * *

Patron merchants are evidently seldom prepared to stand or fall by the support which the local lodge enters into a covenant to give. Those merchants want to get all the trade they can from non-Patron customers, and they will certainly find that they need all such outside business as they can lay hold of, if they make due allowance for the restrictions upon their profits and for the escaping custom that goes by one course or another to other stores. Hence, with a modesty that does credit to their cupidity, they very generally make a secret of their connection with the Patrons. The favored customers kindly engage to preserve the secret but it always leaks out. The necessity of making the contract a covert transaction is apparent to both parties. The Patrons see that the fact of their connection with any given merchant is likely to prejudice his standing with wholesalers, who are apt to regulate their confidence in proportion as the retailer looks after his profits. If the retailer's facilities for getting goods are likely to be limited by a contract with the Patrons, the latter are likely to perceive the wisdom of shielding the secret of such connection as much as possible. The merchant himself, on the other hand, aims to catch what non-Patron trade he can, and it is discreet to keep a close mouth about his being in league with neighbors of non-Patron customers to give the former always better bargains than the latter.

* * *

The need of incorporation may not be so seriously felt just now, as farmers have more money, or more money's worth in grain, than they have had for many years. They can therefore make a better attempt to carry out the cash requirement on their side of the contract than they usually can. But when money begins to get scarce, where will the retailer be who has tied his fortunes to a few consumers, a cash basis and 12½ per cent. profit? He will be in a very precarious position. Wholesalers want the cash always from a man who does a professedly cash business; if such a man cannot pay the money down for his goods, they are apt to reason that he never can pay, for he is not supposed to have any assets in book ac-

counts. A trader who sells for cash and asks credit gives evidence of getting behindhand that makes him an ineligible candidate for credit at wholesale hands. So the Patron merchant who has to face a time when his customers have no money is likely to be brought to a standstill at such a time because he can get no goods. Even now there cannot be too much money afloat among Patrons in certain sections, for it is a fact that some lodges include among their members men whose total indebtedness on old accounts to local non-Patron merchants is several hundred dollars. Such men as these are always easily attracted into any concern that aims at injuring traders who have the enterprise to sail under their own colors. A very large number of the beneficiaries of the retail trade of the country may be looked for in Patron lodges.

THE CIRCULAR QUESTIONS.

It appears to take a long time to match with suitable answers the list of questions drafted by the meeting of Association delegates in this city last fall. Toronto Association has just got ten of the sixteen questions disposed of, and it is questionable if the discussion of the points raised is not too superficial to do any good. Discussion is probably the least material part of the matter. In the preparation for discussion lies the germ of all that is useful in any attempt to sift the questions submitted. Mere desultory talking towards a conclusion is one way of getting to a determination, but the possession of information is necessary before the right thing can be resolved, or before any party to the discussion can be earnest in his advocacy of anything. Such of the questions as came before the Toronto Association on Monday night would have received more thoughtful and useful answers if members had looked into the subjects of these questions beforehand. The questions relating to wholesalers selling to consumers were answered, but it is doubtful if the answers reflected the facts faithfully. The question as to bankrupts and bankrupt stocks is too large to be disposed of as an item in an evening's business. There is breadth and depth to the subject that cannot be compassed and fathomed by a few words, and it is a question that very closely concerns the whole trade. All the questions were taken up on Monday night as if the intrinsic matter of the questions were subordinate to the celerity with which they were disposed of. That is a mistake. Time should be taken; if it cannot be had in the course of a regular meeting, it should be provided for by a special meeting. Rushing important things through at the fag end of a lengthy session is not conducive to the best results. The importance of these questions is the more to be insisted on because they afford a platform which will bring the associations together. Heretofore each of these bodies has kept up a little eddy of activity on its own account. This list of questions tends to drain the energy of all into one clearly defined current, and its parts ought to be well considered. It should be a vinculum to bind many together.

TRAVELLERS AS COLLECTORS.

A commercial traveller is not only a salesman, he is a collector as well. It is seldom that there is any discrepancy between his returns in money and the sum represented by the total number of the receipts he has signed. Taken in comparison with the number of commercial travellers on the road, the number of those who have proved untrustworthy appears to be an insignificant proportion of the whole. Also, taken in comparison with the total amount of money handled by commercial travellers, the amount of such money that has been misappropriated is a mere bagatelle. It is to the credit of commercial travellers that their honesty in accounting for collections is thus so well attested by their record. The exceptions, however, to the general rule have been more frequent of late than in any former period for a considerable time back. Within the last nine months three or four grave instances of shortage in travellers' returns have occurred, and have led to the discovery of habits in these particular cases entirely incompatible with a strict sense of duty.

It is so exceptional for travellers to err in this respect that these examples will be likely to be pondered somewhat by employers. The confusion that is often made between cause and effect in the judgment upon such cases may be cleared away by a little reflection. Is the tendency of a young fellow towards expensive or sporting habits a primary or a secondary cause of dishonesty? It is a primary cause of dishonesty if it leads him in the first place to resort to crooked means of getting hold of money to indulge those habits; it is a secondary cause if it simply leads him to use money improperly that has come regularly enough into his hands. If it is a secondary cause it is an effect of, and is suggested by, money that he is trusted with. There is a wide difference in degree or in stage of depravity between the man who will "contrive" to get money wrongfully that he may gratify certain propensities, and the man who will gratify those propensities only when he has the money in his hand. In the one case want of money urges, in the other the possession of money tempts.

The temptation is what the employers need to fix their minds upon, for they can control that. That is the chief cause of any lapses from business virtue that travellers make, and there are some men under a cloud who would never have had a stain on their name if they had not been trusted with too much. Their weakness, not their covetousness, is the mainspring of their wrong doing. Absolute confidence sometimes makes criminals. It is well to be sparing of it unless with due checks. It would be a very good rule to require every city traveller to report and account for, at the end of every day, every cent of money collected. This would relieve him of money during the hours when he is most exposed to, and most liable to succumb to, temptation—the evening hours, when amusement, fellowship, conviviality, exert their influence to relax the fibres of a man's moral nature. Money over-night is apt to be dissipated, no matter whose it is, if it is in the pockets of weaklings. The men of tried honesty, whose virtue has come out untainted from the crucible of great temptation, would just as soon not be the custodians of other people's money beyond the time actually necessary.

The retailer is protected by his receipt, no matter how the medium of conveyance to the wholesaler may miscarry. But it is annoying for him to have question made of his word when he comes to the house to square up some balance and finds himself still charged for what he no longer owed. In the present circumstances he might do that, and wrongly blame a perfectly honorable traveller. If he paid a sum of money to such a traveller it might be a matter of three or four days before it reached the house. The retailer might call in the meantime to pay some balance still due and find himself confronted by a claim for the whole. Perhaps a few hours after, his money would come in. But the confidence of retailers is likely to be shaken in any other traveller of a house which through such causes has not done prompt justice to the retailer. Also there is some damage done to his confidence in that house. All this could be prevented and the temptations to travellers to go in for a fast life would be withstood, if daily reports were adopted. A system that would probably be as practicable and would exercise a still stronger restraint upon the traveller is that of payment by check alone.

A BREAK IN STARCH.

The British American Starch Company, of Brantford, has evidently resolved upon taking an independent course in the matter of discounts. On Tuesday its advertisement appeared in the daily newspapers stating that after that date the following discounts would be granted on all its brands:

10 boxes, or their equivalent in barrels or half-barrels, trade discount of 7½ per cent. and freight prepaid to any railway station in Ontario or Quebec.

40 boxes, or their equivalent in barrels or half-barrels, trade discount of 10 per cent. and freight prepaid to any railway station in Ontario or Quebec.

Terms—30 days net.

Orders will be filled by the factory, if so desired, at these discounts, or, if preferred, through any wholesale grocer.

This makes an end of conformity with the discounts of fellow-manufacturers and evidently repeals whatever agreement was made wirh the Guild. The company aims, it is plain, to work up a direct trade with retailers, and to do so appears to be willing to divide up with them a liberal proportion of the discounts formerly allowed to wholesalers.

TORONTO RETAIL GROCERS' ASSOCIATION.

A considerable number of the members of the Toronto Retail Grocers' Association stayed at home, as usual, on the evening of the monthly meeting of that body. It is a pity that a larger delegation cannot be got together once a month. On Monday night last members were not more punctual than numerous. There were some very late arrivals, and the meeting did not get started before 9 o'clock. President Booth is a good man in the chair. Whenever he is called upon for a ruling he is prompt and accurate. He is well versed in procedure, and there is no other member more familiar with the constitution than he is. He is not disposed to let pointless, erratic talk consume the time, but does what he can to have all discussion taper expeditiously towards a resolution. But on Monday night discussion was hard to direct, leaping from one thing to another with a waywardness that was unusual. Two or three motions would sometimes be awaiting the question at once. At stages, too, fun appeared to be preferred to business, and a good deal of time was whiled away rather divertingly. The new secretary begins like an efficient officer, and if he continues as he has set out he will soon be drawing a revenue from the membership. He brought in thirteen new names on Monday night, and as he covers the city every week he will be likely to keep on extending the membership until he has it above 90 in a very short time. It is early to congratulate the Association upon its choice, but it looks as if it were in order to do so. It is gratifying to know that the Association lost nothing on the At Home, as that eminently successful affair might easily have brought them a little to the wrong side of the ledger. The peddling by-law is again one of the uppermost matters in local trade interest. The circular questions also received some attention.

The following members were present: President Booth (in the chair), Messrs. Mills, Williamson, McCulloch, Roberts, Lindsay, White, Johnson, Clark, Gibson, Butcher, Westren, Mulqueen, Saunders, Noble, Barron.

After the minutes of last meeting were read, Mr. Gibson asked if the item relating to the Secretary's salary provided for his receiving a bonus on each member after there are 90 members in good standing; and if the calculation should include all who are now in the Association, whether any such lapse from their standing in the meantime. This led to some discussion as to when the Association year began, and was set aside for the time being.

Moved by Mr. Clark, seconded by Mr. Mills that the minutes be confirmed.—Carried.

TRUSTEES EX OFFICIO COMMITTEEMEN.

Mr. Roberts moved, in accordance with a notice made two months ago, that the by-laws be so amended as to make the Trustees of the Special Fund ex-officio members of the Executive Committee. Mr. Clark seconded, and the motion was carried.

NEW MEMBERS.

The following new members were proposed by Mr. Gibson, seconded by Mr. Johnson, and admitted: Messrs. Mitchell & Co., Mossman, McDonald, Harris, Allworth, Thomas, Crown, Langlois, Marmion, Muthrie, Ratcliffe, Lumsden, Childs.

THE AT HOME REPORT.

Mr. Williamson presented the report of the At Home Committee, showing a balance of $5. Upon the motion of Mr. Williamson, seconded by Mr. Clark, this report was adopted and the committee discharged.

TARES AND TOBACCO LICENSES.

Under the head of New Business, Mr. Gibson advised the members to look to their tares, especially on tea. By so doing they could save a few shillings now and then. Retailers weigh the gross and find it right, but do not weigh the tare.

Mr. Mills recalled to the minds of those present that all tobacco licenses ought to be paid now, or they will lapse if not looked after at once.

Mr. Gibson said that those licenses were imposed by Mayor Howland to give the police authority to enter tobacco and cigar stores to see that no objectionable practices were carried on in connection with them. Fifty cents would do as well as $5, the latter amount in his opinion being excessive. The fee ought to be nominal.

PEDLARS' LICENSES.

Mr. Mills drew attention to the fact that the pedlars were agitating again to have license fees reduced to $10, and that their Association had lately passed a resolution approving the abolition of Mr. Awde's office, because he was instrumental in putting on a heavier license. The pedlars were to wait on the Markets and Health Committee on Friday with their petition. Would it not be impolitic therefore to ask that the cigar licenses be repealed or lowered, and that the pedlars' be not made less? He would suggest to leave the cigar licenses alone just now.

Mr. Williamson agreed with Mr. Mills, and since the cigar licenses would hold for another year at all events, he thought they ought to be left alone and that a strong deputation should be sent before the Markets and Health Committee to oppose the pedlars. He moved that a deputation of all the members at present assembled wait on the Markets and Health Committee. Mr. Roberts seconded this.

Mr. Mulqueen felt that as the butchers suffered equally with the grocers from the incursions of the pedlars, the co-operation of the butchers should be asked.

The original motion being withdrawn, Mr. Williamson moved, seconded by Mr. Gibson, that a committee of association members from each ward wait on the local alderman who is on the Markets and Health Committee, and represent to him the views of the association on the license question. Carried.

Mr. Saunders moved that a circular be drawn up and printed, setting forth the views of the Association upon the peddling question, but this motion did not go through.

The following committees were appointed to wait upon the alderman of the ward to which each was respectively detailed:

For No. 1, Saunders and Muthrie; No. 2, McCulloch and Mulqueen; No. 3, Mills, Westren, Roberts, Johnson; No. 4, Clark and Butcher; No. 5, White and Williamson; No. 6, Booth and Gibson.

Mr. Barron having requested that his name be left out of a proposed committee for his ward, Mr. White inquired why any man should be excused from serving. It was an unpleasant job last year, and no one should shirk it this year. Mr. Williamson explained that Mr. Barron lived on a street which the by-law forbade pedlars to trade upon.

Mr. Mulqueen, seconded by Mr. McCulloch, moved that if it is found on Friday that the Markets and Health Committee are disposed to reduce the licenses, the secretary be instructed to send notices to all the grocers, fruiters and butchers to meet on Monday night to wait on Council.

Mr. Mulqueen finally withdrew this motion.

Mr. Westren moved that if this question is to come up before the Council on Monday night, the secretary be instructed to notify all the members to be on hand on Monday night 15 minutes before the meeting of the Council, and that the members notify all neighboring butchers and fruiters to come along. Mr. Mills seconded this, which was carried.

Moved by Mr. McCulloch, seconded by Mr. Gibson, that the committees which shall have waited on the members of the Markets and Health Committee, meet on Wednesday night. Carried.

ACCOUNTS.

Accounts for postage and repairs to cyclostyle $2.10. These were ordered to be paid.

COMMUNICATIONS.

The secretary reported a letter from Petrolia asking particulars to form an association. This had been answered.

An invitation was read from the secretary of the City Travellers' Association, to their At Home on Friday night, enclosing tickets for the Secretary, the President and Vice President of the grocers' Association. This

was received and the secretary instructed to acknowledge the receipt of the tickets with thanks.

A letter was read from the Single Tax Association, which was laid on the the table.

THE ASSOCIATION YEAR.

Mr. Mills said that many members came in during the middle of the year, and expected their membership to go a full year. He would recommend that a year be allowed for the first term whenever begun, and that when resuming, the fee for the time elapsing between the end of this term and the beginning of the Association year be collected. This would prevent confusion and be a guide to the secretary in collecting.

Upon this matter the chairman read the rule of the constitution, which showed that the fees should be paid half-yearly in advance. This settled the matter.

THE CIRCULAR QUESTIONS.

The circular prepared by the assemblage of delegates which met here in the fall was taken up at the point where the last meeting left off, that is, at Question 4, which was :

Are wholesale houses in the habit of selling to consumers in your locality ?

Mr. Noble said he could produce a memorandum of a sale of 5 lbs. of walnuts, and 5 lbs. of almonds sold to a consumer for a party.

Mr. Gibson and Mr. Barron thought this rather vague an example to found an affirmative answer upon.

Mr. Mills suggested that the answer should be that instances of wholesalers selling to consumers are less frequent than formerly, and that cases should be reported and made the basis of protest with the wholesalers. This answer was finally adopted.

Mr. Gibson said he did not like the "all do it" charges against wholesalers. He had heard charges made against wholesalers, when the Grange Supply store was the place meant.

Mr. Barron also asked definite charges.

Question 5—Do they sell to charitable institutions, hotels or any but retailers ?

The answer was : All wholesalers in Toronto do this.

Question No. 6—What steps would you suggest to stop this practice in future ?

In answer to this, it was shown that a former appeal of the Association against the selling of wholesalers to hotels, etc., was met on the part of the wholesalers by the statement that if Toronto houses refused to sell, Montreal wholesale houses would take all this custom, including such buyers as the Queen's Hotel.

It was agreed that big institutions should be supplied by wholesalers, but that small ones should not.

The answer adopted was : By the united action of the Associations of Toronto, Montreal, Hamilton, London, etc.

No. 7—Do you know of any professedly wholesale houses who are or who have been selling to consumers ? This was answered thus : We have two charges under investigation, which are now in the hands of the Executive Committee.

Question 8—Would you, in cases where credit has been given to irresponsible traders, be in favor of withdrawing your custom from the wholesale house granting such credit ? A.—Yes.

Question 9—What are your views as to the disposal of bankrupts and bankrupt stocks ? A.—We approve of auctions.

Question 10—Are there any supply stores in your locality ; if so, by whom are they supplied ? A.—We believe there are.

As the hour was very late, the further discussion of the circular questions was postponed and the meeting adjourned.

MAPLE SUGAR.

A St. Albans, Vt., correspondent to the Boston Journal says that the Canadian maple sugar makers export a large amount of their production to the United States every year, and it is estimated that fully 2,000,000 pounds of the product of the maple orchards of the Dominion have been shipped to American markets during the past season.

For the year ending June 30, 1891, the importations of Canadian made sugar into this country were 2,273,324 pounds, valued at $104,256, which is a valuation of about 4½ cents per pound. The amount received at the port of Chicago alone that year was 450,000 pounds.

There is no duty imposed by the United States Government on imports of foreign made maple sugar, hence the sugar producers in this country are obliged to compete with cheap methods and cheap labor employed in its manufacture across the line. Much of the product of Canadian sugar bushes is made in the old fashioned way, the potash kettle not having been displaced to any great extent by the modern evaporator. Considerable sugar, however, is made in the eastern townships by the evaporator process.

It is estimated that fully 20,000,000 pounds of sugar was produced in New England in 1891, Vermont's production alone being 17,000,000 pounds. Probably the home market took one-half of this amount, leaving the balance for western and southern markets. Vermont producers have the reputation among consumers every where of making as fine a quality of sugar as is manufactured anywhere in the country, and the market for their production extends to the Pacific slope, with a constantly growing demand. The shipment of maple sugar and syrup from Vermont to the West has been less than usual the past year, and there is quite a large amount, in the aggregate, in the hands of producers and dealers in this State.

The greater portion of the importations undergoes the process of remelting and adulteration, and is then placed on the market as the genuine Vermont article. This foreign-made sugar is bought almost exclusively by Western parties. The product of Canadian maples has a stronger flavor and is darker in color than that produced from Vermont maple sap, making it better for purposes of adulteration. The low price for which this foreign sugar can be bought is another point in favor of the Canadian producer. Vermont sugar has a finer flavor, is lighter in color and finer grained than that made across the border, and it commands a higher price. Hence the foreign article finds a ready sale in the "wild and wooly" West, where it is "refined" by enterprising firms for home market. The Wester "producer" of "pure Vermont maple sugar" advertises his goods as put up by the "Belvidere Canning Company," or uses the name of some Vermont town for a trademark for his packages In order to convince the unsophisticated Westerner that the goods are genuine the dealer resorts to various subterfuges, the favorite one being to wrap up the package in back numbers of Vermont newspapers.

It is said that the proportion of maple sugar to other substances used in the remelting and "refining" process, is one pound to five—or, in other words, that five pounds of "new" sugar is made from one pound of old, the additional four pounds weight consisting of glucose and cheap grades of cane sugar. Granulated sugar is sometimes used. Thus it is made possible by this practice to produce annually from 8,000,000 to 10,000,000 pounds of bogus maple sugar and syrup from sugar bought in the Dominion. The New England farmers consequently lose the sale of this amount of sugar annually in addition to suffering a depreciation in the market value of their production.

The Vermont farmers will not compete with Western "manufacturers" in the bogus sugar business. They believe maple sap produces better maple sugar and syrup than glucose or imported sugars. They want protection, however, from the Government either by the imposition of an import duty on maple sugar or by the passage of a national law against the adulteration of the product of the maple and the sale of sugar which is adulterated.

Vermont has a stringent law against the manufacture and sale of bogus sugar, which reads as follows :—

"A person who shall adulterate maple sugar, maple syrup or bees' honey, with cane sugar, glucose, or with any substance whatever, for purpose of sale, or who knowingly sells maple sugar, maple syrup or bees' honey, that has been adulterated, shall be punished by a fine of not less than $50, nor more than $200, for each offence; and one-half of such fine, on conviction, shall go to the complainant."

There are several corporations engaged in the manufacture and wholesaling of maple sugar and syrup in this State, which guarantee the absolute purity of their goods, and have a well-established reputation for putting up sugar and syrup of superior quality.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,

Mackerel Kitts, 1s and 3s, Codfish Whole, Boned and Skinned,

Munn's Best Boneless, Genuine Digby Chickens.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
London, Ontario.

Reg. Trade Mark.

Established 1849.

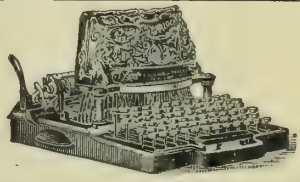
GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E., Toronto.

REFORM IN TRADE METHODS.

Editor CANADIAN GROCER.

DEAR SIR,—In your fall number, which by the way was an excellent piece of typography and a good evidence of your enterprise, I endeavored to arouse some discussion on the above subject. For obvious reasons I am not fond of newspaper discussions, but I do think that the case merits some further attention than that already bestowed upon it. As this is not of the "open letter" variety of discussion, so much detested by right-minded people, may I so far intrude as to call the attention of interested parties among your readers to a point or two. This subject has been forced to my attention by a rumor which is going the rounds, to the effect that some radical change is imminent in trade circles regarding terms and discounts.

In my article on the occasion referred to, I made complaint of the iniquitous system which renders money scarce for twenty days each month, viz.: Sending out statements on the first of every month. For ten days money comes in fairly well, the other twenty days—starve. The point is just this: Could not our wholesale men send out their statements on the 1st and 15th, thus making two "firsts?" I think they could, and with profit to themselves. The way it is now, in order to work your discounts, you have to keep all invoices on the statement fyle, and pay them seriatum as it were. By the proposed new system, bills would be due, as a general thing, a day or two after statements were received, and could be easily paid. Besides, amounts being smaller, greater efforts would be put forth to square them off, thus enlarging the circle of cash buyers. Then again, is there any necessity for this division of groceries into two classes? Why not combine the two, strike an average time for all, and do away with these troublesome classes? Say you sell all groceries at 45 days, 2 per cent. off in 15 days. I am sure that would be an equitable table, and one that would be productive of much satisfaction to all concerned.

I also spoke of the necessity for city travellers having duplicate order books, and leaving a copy with every customer on an order being given. This scheme, I am sorry to say, has not been carried out by even one, so far as I know, and yet we have small houses, selling little bills of goods, following out the system, which is duly appreciated. Along comes a traveller of whom you may buy a thousand dollars worth, and if you do not write the facts down your memory and its treacherous fatality to forget is your only register of the transaction. Perhaps an odd refusal to give an order, without getting a copy of it, would be more effective. These few points, Mr. Editor, are given simply to create a discussion, and not for the sake of rushing into print.

Yours truly,

RICHARD A. DONALD.

NEWFOUNDLAND'S DUTY ON FLOUR.

Stewart Munn & Co. send the following circular to the millers of Canada:

MONTREAL, February 5th 1892.

DEAR SIRS,—The time is now approaching when Newfoundland buyers will contract for the spring delivery of large quantities of all grades of flour. Montreal being the receiving point for at least three-fourths of all the flour shipped to Newfoundland, we deem it expedient to advise all Canadian millers how matters now stand between Canada and Newfoundland.

We are exceedingly sorry to see that the difficulties between Canada and that country over the fishery question have brought about a differential tax on all Canadian flours entering Newfoundland. This tax is $1.05 per barrel, while all United States flours are admitted on the former tariff,—30 cents per barrel. This difference against us of 75 cents per barrel is simply prohibitory for the Canadian trade.

We hear of no prospective settlement of the question, and consider it of the utmost importance that pressure should be brought to bear on our Government to induce them to endeavor to arrive at some understanding with our sister Colony.

Newfoundland requires every year 300,000 to 350,000 barrels of flour, and we are certain that there will be no difficulty in Canadian millers securing the bulk of this trade, if we are placed on equal terms with our American competitors. For the first time for several years the prices of Canadian flours are on a level with, or a little below those of American millers, and it would show a lack of enterprise (which we are certain is not the case) on the part of Canadian millers, if they allow such a good opportunity to pass for disposing of part of a good harvest.

Too much time has been wasted already, and the settlement seems to be farther off than ever. It therefore seems to be imperative that, in addition to our Board of Trade, the Dominion Millers' Association should at once move energetically in the matter. It is only by prompt action that we can hope to retain even a share of a trade which is so important to the Dominion.

The matter is now before the Montreal Board of Trade, and that body will, we have no doubt, be glad to receive the co-operation of all other Trade Associations in pressing the importance of the question upon the Dominion Government.

We fully rely on your aid in this matter, and we respectfully suggest that every miller on receiving this letter will at once communicate with the representative of his district in Parliament, and also write to the Millers' Association in support of this effort, otherwise the share of Newfoundland spring orders for flour which certainly belong to Canada will go to American millers.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,

TORONTO.

To DRESS WINDOWS it takes panes

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book, 300 WAYS, that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, $1.50.

GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.

IMPORTANT NOTICE

——TO THE——

RETAIL GROCERY TRADE

OF CANADA.

On and from this date the following discounts will be allowed on all brands of Starch used by the Grocery Ttade manufactured by this Company:—

10 BOXES OR THEIR EQUIVALENT IN BARRELS OR HALF BARRELS. Trade discount of 7½ per cent., and freight prepaid to any Railway Station in Ontario or Quebec.

40 BOXES OR THEIR EQUIVALENT IN BARRELS OR HALF BARRELS. Trade discount of 10 per cent., and freight prepaid to any Railway Station in Ontario or Quebec.

TERMS, 30 DAYS NET.

Orders will be filled by the Factory, if so desired, at these discounts, or, if preferred, through any Wholesale Grocer.

9th February, 1892.

THE BRITISH AMERICA STARCH CO., Ltd.,

BRANTFORD.

PRUNES

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

To the Trade

GENTLEMEN:—

The first month of 1892 is a thing of the past. Trade has opened good. Our coffees cannot be excelled. We have a large and clean stock of Black Pepper on hand, (over ten tons.) Our Travellers will call on you. Give the boys a good order, and you will be well served.

Wishing you a prosperous year,

We are,

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

Cowan's

Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct rom

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W. Torontc.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.

Send for samples and prices.

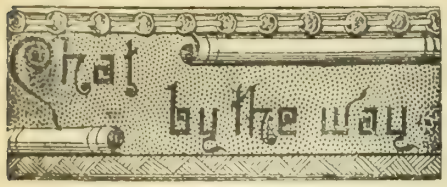
L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

PROTECTION.

Protect your interests by buying good salt fish before it is all picked up. We offer choice Lake Trout, Labrador Herrings, Cape Breton Herrings, Lockfine Herrings, B. C. Salmon.

Caverhill, Rose, Hughes & Co., Montreal.



The Toronto branch of the Wholesale Grocers' Guild met on Tuesday.

A. Mayor, who has been in the grocery and dry goods business for 30 years in Nanaimo, B. C., is retiring.

Mr. R. S. McIndoe has been laid up with la grippe the past three weeks. He is now on the way to recovery.

Mr. James Adams, of Smith & Keighley, has been gazetted quartermaster in the new Highland regiment formed in this city.

The Canadian Co-operative Supply Company, opened an office in Vancouver, B. C., February 1st, with D. F. Nolan in charge.

Mr. Fred. J. Wesley, Superintendent Brandon Mfg. Co., is now on his way to the Maritime Provinces. He will spend about six weeks there.

The Victoria Milling Company have shipped from Okanagan Valley about 150 tons of wheat of the late crop, for grinding at their mills in Victoria.

Mayor Walker and William Robins, manager for H. Walker & Sons, will build handsome residences at Walkerville Ont., the coming summer.

Mr. M. Masuret, of Messrs. M. Masuret & Co., of London, has just returned from the European markets, having made some extensive purchases.

The Holland Co.'s fishery on the lake shore above Fort Gratiot,Ont., was burned Sunday morning. The loss was $6,000, on which there was $2,500 insurance.

On February 1st, the Hudson's Bay Company closed their grocery business on Granville street, Victoria, B. C., and will use all their premises for dry goods.

It is stated that the withdrawal of the British America Starch Co. from the Guild arrangement was provoked, or at least hastened, by a communication in which the secretary of the Guild used the first personal pronoun too fluently.

Geo. Foster, Brantford, intends starting a canning factory there, and the Brant Fruit Growers' Association has resolved to aid him to make his venture a success.

J. L. Davis, of Smith & Keighley, has taken the route formerly held by Charles Parsons, on Sloan & Crowther's travelling staff. Mr. Parsons is now doing the city.

Jackson Bros., of Galt, biscuit manufacturers, are conferring with the Brandon Council, relative to moving their factory to that place. They expect some inducements to be offered them.

Mr. W. E. Murray, the Toronto representative of the Canada Sugar Refining Co., has returned from Montreal where he spent a few days discussing the situation with the heads of his house.

The Aylmer Canning Co. this season shipped to England in gallon cans the product of 500 barrels of apples. Of canned meats, mainly chicken, the same company made one sale that netted $8,000 across the water.

Messrs. J. C. Hegler, J. P. Dunn, and J. N. Dunn, have received a bonus of $10,000 from the town of Strathroy to establish a canning factory there. The by-law granting the bonus was carried by a large majority.

W. J. Massey, formerly on the Northern and Northwestern road for J.W. Lang & Co., is now in charge of the sample room in that firm's new premises. He will be glad to see all his old friends when they come to the city.

The canned goods men have a representative in the House of Commons in Mr. A. C. Miller, Picton, who was re-elected last week. He will support the application of the packers for the free admission of peaches from the States.

Among the names published in THE GROCER'S report last week of the Toronto Grocers' At Home, those of Mr. John Butcher, Mrs. Butcher, and Miss Butcher, were unfortunately omitted. Also those of Mr. John I. Davidson and Mr. J. D. Hay were wrongly inserted, as neither of these gentlemen was present. Mistakes of this description appear to be inseparable from reports of such large gatherings, as the utmost pains were taken to secure an absolutely correct list of the guests.

Mr. W. Boulter, Picton, President of the Canadian Packers' Association, passed through here this week, on his way to Chicago, to attend the meeting of the Western Packers' Association. He is an honorary member of that body.

Tatham & Co., of Listowell, the purchasers of the Cubitt stock of hardware, at Sarnia, have taken over the stock. It is the intention of the new firm to make large additions to the same, and carry on business in Mr. Cubitt's old stand.

R. E. Menzie & Co., have made an offer to the Point Edward Council that, providing the municipality bonuses the company to the extent of $5,000, they will construct and operate salt works in the village of sufficient capacity to give employment to 35 employes. They agree to have the works running within a year.

The Cincinnati Grocer and Trade Index has chosen a shorter but more comprehensive name. Its ample and well-filled pages came out last week under the title "The Merchant Sentinel." Our live contemporary has parted with none of its characteristic pungency by the adoption of a new sign.

Messrs. John Davie & Co., Detroit, Mich., and Windsor, Ont., have taken off their Canadian travellers for the present. In the meantime they are considering the advisability of doing away with the Windsor business and establishing a branch either in Toronto or Montreal, in order to be nearer the centre of trade.

In the beginning of the week a daring robbery was committed at McMillans's grocery store, Victoria,B. C. It appears that 4 men entered the store between 8 and 9 o'clock and asked to be supplied with some goods. While the clerk was attending to the order, he was suddenly pounced upon and gagged by two of the men, their companions in the

--:GROCERIES:--
M. MASURET & CO., - - LONDON, ONT.

FRUITS

RAISINS Select Valencias. Sultanas.
do. do. Layers.

CURRANTS Patras, in Cases, Half Cases and Barrels.
Provincials, in Barrels and Half Barrels.

PRUNES Bosnia, in Cases, Half Cases and Kegs.
Turkey, in Hogshead, Barrels and Cases.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

A LARGE NUMBER OF GROCERS HANDLE

ROYAL DANDELION COFFEE.

Made by

ELLIS & KEIGHLEY,

TORONTO.

CANADA PATENT BRUSH CO.,
WINDSOR, ONT.

Make the best line of Brooms, Brushes and Whisks for the Grocery and General Store trade.

Special attention given to enquiries or orders by mail.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,
Bonded Manufacturers.
124--128 RICHMOND ST. W.,
TORONTO.

Todhunter, Mitchell & Co.
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,
PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,
LIMITED.
WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

EMPIRE TOBACCO COMPANY'S COLUMN

What are you in business for?

To Make Money

Do You Sell

Empire Tobacco

IF NOT

You are not making money as fast as you might.

Do not procrastinate. Sit right down and send for a sample lot. We will guarantee it.

Empire Tobacco Co.,

MONTREAL.

meantime helping themselves to $25 from the till. The clerk could give no clue whereby to identify the men, and up to the present nothing has been done towards their capture.

The annual meeting of the British Columbia Fruit Canning and Coffee Company, was held on the 19th Jan. The Secretary reported a successful year's business, and it was resolved to purchase some new machines for the coffee and spice business. A new blend of coffee, "The Empress," has become a general favorite, and is meeting with a good sale. The old Board of Directors were re-elected as follows: President, E. Lindsay Phillips; Secretary, Walter Taylor; Directors, E. E. Rand, H. P. McCraney, and I. Oppenheimer.

TREASURER WILLIAMSON.

With apologies for its absence from last week's sketch, we beg to present our readers in this issue with a portrait of the genial

MR A. R. WILLIAMSON.

Treasurer of the Toronto Retail Grocers' Association. The photograph was not to hand in time last week for a cut to be made to illustrate the reference made to Mr. Williamson and his official colleagues.

MONTREAL CHAT.

Mr. Ranson of the firm of Messrs. Ranson & Forbes is still laid up.

Mr. H. C. Miner, of Messrs. Miner & McKechnie, Granby, Que., has been elected mayor of that place.

B. T. Bell, representing Babett's soap, was in town last week, and reports trade along the route very fair.

The Retail Grocers' Associations held a meeting the other night to distribute tickets for the annual drive and dinner to the members.

Since December the fifteenth not a single, carload of pulp could be got from the beet root sugar works, the sale of that article having been so great.

The beet root sugar factory of Farnham, which was running from Sept. 28th to Jan. 1, is now undergoing repairs. Some 14,000 to 15,000 tons of beet root had been delivered to the works in 1891, and a considerable quantity of sugar was put on sale.

TORONTO MARKETS.

TORONTO, Feb. 11, 1892.

GROCERIES.

All days have been about equal measures of business done since last report. Heaviness is the prevailing temperament of all lines except tea. The uncertainty which hung over the sugar market put back the demand for that commodity several days, and of course affected the demand for other goods as well. Cutting appears to have been less widespread and not to have gone so deep. Canned goods are firm. The only new goods that have got on the market since last week are prunes. Besides the unsettled sugar question, a departure by one of the manufacturers has been made from the combine discounts on starch. The reports of payments are very satisfactory, the time of year being considered. The 4th of February has not wrought such havoc among the grocery trade this year as it undoubtedly would have done if credit had been kept less well in hand by the wholesalers. A few weeks hence things cannot but be very much brighter. Stagnation may possibly prevail throughout this month, but the conditions exist for a strong revival in spring.

CANNED GOODS.

The influence of all holders is now clearly on the side of firm prices, the disposition to quote nothing inside of $1.10 being quite simultaneous. There are no bears on the street just now. The price is not easily raised to one general level of $1.10 though, and $1.05 is a quotation at which purchases can still be effected, though it is not probable that all houses would recognize any necessity in the present circumstances of the market to come to that figure. It is a forced price wherever it is recorded. Inquiries continue for round lots, no large deals are reported as the upshot of them, but traders' orders aggregate a very considerable volume. Peas are the scarcest line, tomatoes next. Assorted lots are what inquiries usually relate to. Salmon is steady from $1.40, with $1.35 now and then quoted. All other lines are normal. Vegetables on spot are plainly rather short until further supplies are sent on from canners' stores, as this week jobbers have had to help one another through with their orders.

COFFEES.

On spot, stocks of Brazil are adequate in ordinary grades for some time yet, though jobbers will have to be early buyers of finer coffees before very long, and will have to lay in general supplies at the farthest in a month or so. Prices are higher. At Santos yellow fever is causing a great contraction in the shipping, as few vessels now touch at that port, and business cannot be attended to by the exporters. This throws the demand on shipments from Rio, and strengthens the prices of Rio coffees. Here, prices run from 18c. upwards. Javas and Mochas are quiet but firm at Prices Current quotations.

The New York Commercial Bulletin says: It seems to be as difficult to get coffee into Santos as out of the port, and this steamer's mail reports that at the first of last month there were at the Mogyana station at Campinas 222 car-loads of coffee that could not be shipped to Santos for want of rolling stock on the Paulisto and English railways.

DRIED FRUIT.

New prunes are now in all hands, the shipment for general distribution having arrived. The demand shows no eagerness

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Pays a good profit.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
Special Prices in Victoria, B.C.

TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

yet. Sphinx U's are 7 to 7½c., C's 7½c., B's 8c., in cases. In casks the price is 5¼ to 5½c. Currants are steady from as low as 5¼c., but 5½ to 5¾c. are the ruling prices for good fruit. Samples accompanying offers from New York at 2⅞c. here, have been shown, but the quality and condition are of the poorest. It is scarcely possible that any of this low-priced trashy stock will find sale on this market. Advices from New York state that there is no good stock to be had on that market. The sag in prices here a week ago was due to lower quality fruit being on the market, not to any depression in the value of good stock, which is quite strongly held by those who have any. Valencia raisins are not cut quite so low, 5c., being the closest price the street is quoting generally. Dried fruit has had rather a small week's business. Evaporated California fruit is steady and unchanged.

NUTS.

Business is light, almost nominal. Values follow the quotations in Prices Current. The market is featureless.

RICE AND SPICES.

Rice is in the limited request that is always seasonable at this time of year. Small parcels, mostly of choice grades, are going out, but sales are rather few and far between.

In spices nothing eventful comes up for notice. A very ordinary run of demand is experienced at prices that are steady on spot, though staples are easy outside.

There appears much confidence in the ability to maintain the advanced plane of value secured on ginger during the past year. The foundation for the gain was found in limited production and unusually low rates prevailing, and as present indications point to further small crops, and accumulations down to a comparatively narrow compass, holders entertain a feeling of decided hope over the outlook.—N. Y. Bulletin.

SUGAR.

"Stale, flat and unprofitable" is the trade in sugar just now. Buyers have held off all week waiting for that drop of ¼c. in the price of granulated that Ontario Guilds had recommended as a temporary means of placing the trade in yellows upon a better footing. That change was prevented from taking effect at the time selected for it, owing to the attempt of certain wholesalers to forestall their fellows by a premature bid for orders at the low price which was expected to be authorized. A great many orders placed by retailers before the news of this proposed change got out were cancelled when the prospect of ¼c. lower price loomed up. Hence there has been a dearth of orders, which, comparing small things with great, resembles somewhat the stoppage in the sugar business which immediately preceded the change in the tariff. Prices have not thriven on the meagre trade that has been transacted. Yellows can still be bought low, though 3¼c. has not been heard of this week. The best price that receives common consent is 3.35, and that is more than ⅛c. below cost. Just now prices appear to be somewhat plastic at the refineries, as lots of 100 barrels can now be bought at as easy prices as big deals were put through at in the earlier part of the winter. The fundamental basis of prices, the value of raw, is still firm, and the low estimates of the beet crop have not been gainsaid by any fresh information. The price of granulated is 4⅞ to 5c. But there is one indication of strength in the prices of refined, refiners will sell only for prompt delivery. They are looking forward to better profits.

Willett & Gray's weekly Statistical Sugar Trades Journal says:

Raws—The tendency of the week until near its close was towards easier quotations, as shown by the sales reported. A further decline has perhaps been avoided by the unexpected change from weakness to strength shown in the European markets. Still, as this strength is partly on account of speculative purposes, it may prove not to be so permanent so early in the year. After the earlier part of the Cuba crop is marketed, an advance will have a better foundation for permanency. Holders here are encouraged by this strength abroad, but refiners do not yet show any change of purpose, and continue to talk disparagingly of prospects, no doubt influenced by the condition in which the refined market is thrown by the continued close competition between themselves. But if Europe remains strong, buyers will be disappointed, and holders need not fear any lower prices, for refiners are not as well provided with sugars as they will need to be in the immediate future, and, without fear of competition from Europe, the Cuban market will grow stronger rather than weaker. The Muscovado sugars from the British West India crop are waited for with anxiety, as such grades of sugar are now unobtainable. Our Cuba correspondents have modified their views on crop prospects somewhat, and we change our estimate from 850,000 tons to 830,000 tons, against 815,516 tons last year.

Refined—Increased meltings should indicate a better increased trade and a better demand, which is correct to some extent, and yet a surplus of manufacture is no doubt still unsold, and prices remain at the same low level as heretofore; in fact, it is reported (but lacks confirmation) that at some competing points west the Spreckels' refinery have undersold even the parity of 3.92c. net cash for granulated. The reduction in price of raw sugar might have led to a general further small reduction in granulated, but is probably avoided by the sudden change to strength in Europe. If the demand should show much increase, as is possible, advance in prices of refined may be established by overcoming the immediate causes of competition. We rather think the danger point of lower prices has been passed for this year, unless a war of "the survival of the strongest" is to occur between refiners, which we think will be avoided.

SYRUPS AND MOLASSES.

The efforts of Canadian refiners to check business in United States syrups continue to rule in favor of the buyer. Prices are as low as 1⅞c. Offers have been received as low as 10c. per wine gallon, f. o. b. Boston. This is equivalent to about 12½c. imperial gallon. To this is to be added 4-5c. per lb. for duty, or above 10c. per gallon, a further addition of 3c. per gallon is to be made for freight. This makes the price, laid down here, about 26c. per gallon, or close to 2c. per lb.

Molasses is never a very salable line in Ontario, and a few casks go pretty far these days. New Orleans is quiet from 30 to 50c., and West Indian at about 35c. finds little sale.

TEAS.

Teas are having the good turn that always comes their way at this time of the year, and retailers are replenishing their stocks satisfactorily. There is little doubt that better value is obtainable now than will be six weeks hence. Prices have hardened perceptibly since last report. The regular trade demand has not been the only influence to contribute to this. A demand from Chicago and New York for Japans upon this market has done something to bring down stocks. Some two thousand packages of medium to finest grades have been disposed of to buyers in those markets at better prices than are going here. There is more inquiry from the same source, and it would seem to be an opportune time for retailers to provide for their wants. The views of the sellers are showing more decision and may soon be in the ascendant. Prices range from 12c. upwards for Japans, 15c. upwards for Congous, 16c upwards for Hysons.

Messrs. Gow, Wilson, and Stanton, in their Report, Jan. 29, say: The increasing

WRITE

—TO—

CLEMES BROS.

TORONTO,

FOR

DATES.
FIGS.
NUTS
SPANISH ONIONS.

LEMONS,
ORANGES.
CRANBERRIES.

We will gladly send Samples and Quotations on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Here we are Again!

WINNIPEG, MAN.,
Jan. 26, '91.

STAR MFG. CO., London :

Dear Sirs,—Kindly send us AT ONCE 125 cases Fire Lighters, as our customers are out and are anxious for more.

Respectfully,
F. & Co.

Send for free sample of this fast selling article.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,
TORONTO.

- 20 -

- 25 -

-- 30 --

- 35 -

- 40 -

We can supply you with a first-class line of Brooms to retail at above prices. The better grades will give you the best profit, and will please your customers.

Price List sent on application.

CHAS. BOECKH & SONS,

MANUFACTURERS,

TORONTO, ONT.

Our "Durable" Pails and Tubs and Package Clothes Pins are now handled by all first-class trade.

TRY THEM.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

MARKETS—Continued

favor with which Indian and Ceylon teas are being regarded in foreign markets is shown by the progress made in the export trade of 1891 over that of 1890. Much encouragement may be derived from the fact that a larger quantity of both Indian and Ceylon tea was exported during 1891, in spite of the high prices ruling during a considerable part of the year. Exports of Indian and Ceylon tea from Great Britain during 1890 and 1891 :—

	Indian.		Ceylon.	
	1890.	1891.	1890.	1891.
U. S. of America	636,077	659,831	322,539	417,982
Canada ..	567,266	621,490	201,979	410,958

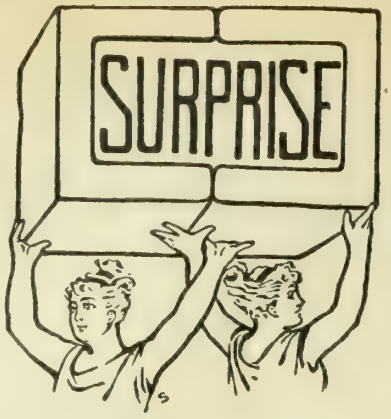
MARKET NOTES.

Clemes Bros. have a very nice line of last season's maple syrups in tins. In cases of four dozen they sell at $6.

The Canada Meat Packing Co. has issued a new list of prices, but only one or two minor changes have called for and made in our Prices Current to adapt them to the new list.

Eby, Blain & Co. are putting on the market, here, Munn's Smoked Caplin in Oil, a new line put up in oval tin boxes by Stewart Munn, St. John, Newfoundland. This is a very attractive specialty, and cannot but displace goods of similar pretensions, but entirely unequal merit that have been on the market for some time. It is specially adapted to take the place of Crosse & Blackwell's kippered herring.

The manufacture of soups, catsups, etc., such goods as are turned out by the T. A. Snider Preserve Co., Cincinnati, Ohio, can be equalled only by years of study. Mr. Snider is a Canadian, born a few miles from the city of Toronto, and having lived in Canada a number of years, knows the requirements of our trade. Our representative had the pleasure of being shown through this immense establishment, some time since, by their Sec.-Treas., Mr. Jeff Livingston, who looks after the buying for the manufacture of these goods. In the busy season one could spend a few hours in watching the 700 employees that are kept busy preparing goods for market. The boxes in which the goods are packed for shipment are manufactured on the premises. The printing on the outside, which is done in two colors, is turned out by the large machine they have for this purpose. Last year Messrs. Snider's people gave away samples of their goods at the various Exhibitions throughout Canada, and will do the same this year. Since then Messrs. Wright, Copp & Co., Toronto, their Canadian agents, have succeeded in placing their goods on the shelves of nearly all the best grocers in the country. The labels, and manner in which the goods are packed attract the attention of both the seller and buyer. If you have not seen them write the Canadian agents for samples and prices.



HOLD UP

Surprise Soap

So your customers can see it.
Give it a fair show.

It's good for them.
It's good for you.

'Tis economical.
There's a good profit.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

DRUGS AND CHEMICALS.

Manufacturers of salsoda are quoting higher for spring delivery.

La grippe has befriended the mustard men this year, a very unusual demand for that article being called forth by the application in the form of plasters, of mustard to patients who are afflicted with the epidemic.

PETROLEUM.

Nothing new comes up for notice in the petroleum market, prices remaining stationary and business very quiet.

The Petrolia Advertiser reports : Petrolia crude $1.29 per bbl. ; Oil Springs crude $1.29½. We are happy to note an improvement in the price of Oil Springs crude. For some time past refiners have had no preference in the matter and the prices of Petrolia crude and that of Oil Springs has been the same. But in consequence of the production in Oil Springs having fallen off, and the production in Petrolia having slightly increased, the price of Oil Springs article has been firm during the last few weeks, and a number of the producers there refused to take less than $1.30 for their oil, and we think they will get that price too, before many days. The refined oil market is steady and low. The fight between the refiners still goes bravely on, and will no doubt result in the "Survival of the fittest."

BUTTER AND CHEESE.

Tub butter is very scarce. In the first place good tub butter is never plentiful, but now it is exceptionally hard to get. In the second place inferior or medium tubs are picked up as soon as they arrive, on Montreal account. For these reasons the market is kept quite bare of all grades of tub, and the demand is sharpened in consequence. The prices holding for choice tub butter are 17 to 19c. Medium tub is worth 14 to 16c. There have been some low grades disposed of at 10c. Roll butter comes forward in its usual plenitude and mediocrity. Of the lower grade large rolls that come to hand a considerable proportion is shipped eastward. Prices are 14 to 16c. The sale of creamery at 24 to 25c., has been benefited by the lack of packages of good dairy.

Cheese is still stiff at 11 to 12c. for fall makes, with 9c. nominal for early summer descriptions.

COUNTRY PRODUCE.

APPLES—A small circulation from hand to hand is continued internally, while the outward movement continues steady without any improvement in prices. Nor does any appear to be looked for at once, as holders are unloading to catch the present market for fear they may have a worse. Prices are $1.25 to $2.50. Repacking is now one of the losing factors.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

TRADE MARK.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

GEO C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,

26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,
Labrador Herrings, Ciscoes, &c.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

BEANS—The price has yielded to the unfavorable conditions that now hold. The demand is in a very relaxed state, while offerings are liberal. The price is down to $1.25 to $1.30, with large lots 10c. less.

CRANBERRIES—There is an evident excess of stock, under which prices are dwindling. Quotations are easy at $6 to $7, and business lags. At all central points there appears to be a plethora.

DRIED APPLES—Holders apparantly reason that prices have reached a point below which they cannot sink, and that any change must be for the better. Offers are therefore not free, nor for that matter are bids. The price is 4¼c. outside. There are no sales at that figure, but a few offers at 4½c. are made and generally taken. Here small lots are 4¾ to 5c.

EVAPORATED APPLES—There are inquiries but not much actual business. Small parcels continue to be obtainable outside. Anything bought here commands 8c. or there is no sale. Stocks are replenished at this figure from a portion, stored here, of the stock comprehended in the Montreal deal. Small lots are 8½ to 9c.

EGGS—Strictly fresh are hard to get. Accordng to degree of freshness the price ranges from 16 to 19c. Limed are abundant, but rather more active than they were, at 14 to 15c.

HIDES—Killing is kept up pretty actively, and stock comes in freely enough to keep prices down to their 4½c. basis for No. 1 green cows, Cured is in better request at 5c., several cars having gone out this week at that figure.

HONEY—Extracted is quiet at 8 to 10c., and sections are unchanged at 14 to 16c.

HOPS—Growers are somewhat high in their views, which makes selling laborious. The range of quality this year is wide ; this makes the range of prices broader than it commonly is. Wind-whipped, off-flavor stock goes slow at 18c., while for finest holders want 22c. The week's sales have been few and generally small.

ONIONS—Not many are handled just now on account of the delicacy of the stock in winter. The price is $1.25 to $1.50 per bag.

POULTRY—Receipts have fallen off very greatly. What comes to hand finds its way to the street market chiefly, and an unusual quantity has been confiscated this week. Turkeys are 10½ to 11c., geese 7½ to 8c., chickens 40 to 60c.

POTATOES—The sale of cars is a matter of casual occurrence, and offers are not so free, the weather increasing the risk. Cars are 35c., out of store lots are 45 to 50c.

SEEDS—Alsike is easier at $5.50 to $6. Red clover is $5 to $5 75 and tends downwards. Timothy is now coming forward at $1.25 to $1.50.

SKINS—Sheepskins are somewhat scarce at $1 to $1.25. Calfskins are quiet at 5 to 7c.

TALLOW—For refined 5½ to 6c. remain unchanged, and 2c. for rough.

WOOL—The very outside price for fleeces is 18c., and the fewer the better appears to be the motto of the buyers.

DRESSED HOGS AND PROVISIONS.

The winter crop of hogs is undoubtedly all or nearly all marketed. Offerings are few and at high figures. The demand is capable of absorbing all that comes at $6, and $6.10 has been paid, though $6.25 is generally asked. Nor is it western stock necessarily that is under consideration at these figures. Packers have now to take what they can get, and all holders are equally high. Products appreciate with the stiffness in value of carcases.

BACON—Long clear is stronger at 7½ to 8c., with diminishing chances of getting any stock at the lower figure. Smoked backs are 10½c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—The price is firmer at old quotations, 10½ to 11c.

LARD—Is unchanged at 9c. for tubs and 9¾c. for pails of Canadian pure, and 8 to 9c. for compound.

BARREL PORK—Is advancing. United States heavy mess is $13.50 to $14, and new Canadian is $15. For short cut $15.50 to $16 is the present range.

FRESH MEATS—Moderate offerings and steady prices are the rule. Beef forequarters are 4½ to 5½c., hindquarters 6½ to 7½c.; lamb is 8 to 9c., mutton 6 to 7c., veal 7½ to 8½c.

FISH AND OYSTERS.

Oysters are moving freely, and prices are easy. The fish trade is fairly good, although prices in some lines have declined slightly. Sea fish are having an especially good movement and are plentiful on the market. There are numerous changes in prices since last week, and these may be seen in Prices Current.

SALT.

The car load trade has been small, one car of bbls. at $1.20, and one car of coarse sacks making up the total movements. Small quantities are moving freely at firm prices.

GREEN FRUIT.

A very good demand holds out for lemons, which go at steady prices, $4.25 to $4.75 for Messinas and $4 to $4.50 for Palermos. Florida oranges continue to come to hand wasty, and are steady at $2.75 to $3.75. Valencias are easier at $4. A very few bananas are in stock; the price is $1.25 to $1.75.

DRY GOODS.

Some dealers have been buying heavily in colored cottons, anticipating an advance which will undoubtedly take place, as nearly all the companies have entered the syndicate. The Hamilton Cotton Co. is out, but they have agreed to maintain prices and not to increase the capacity, and the consequence will be an advance in the near future of 12½ to 25 per cent. in the price of colored cottons. General trade among the wholesalers has been very good.

MONTREAL MARKETS.

MONTREAL, Feb. 11, 1892.

Business this week on the whole is a little better, several lines showing better enquiry. All lines of groceries are fairly steady ; Tea quiet ; coffee firm, especially for mild grades; dried fruit better demand and produce steady generally all round. The fourth of February, last week, was a fair criterion of remittances in the dry goods and hardware trade and the returns do not appear to have been satisfactory all round. Of course the grocery trade is not affected actually but it must of necessity show some sympathy.

SUGAR.

The sugar market has been quiet during the week. With continued firmness in raws refiners are not anxious to do business. Yel-

(Continued on page 18.)

FLOUR AND FEED.

TORONTO.

Inquiry, which it is hoped will soon bud into prosperous business, has been much more frequent during the intervening week since last report. But there have been no big sales made, so that in the matter of actual transactions we are little farther on now than we were a week ago. Prospects, however, are brighter. Feed has followed flour in a temporary retreat apparently, as prices are lower and business duller than they were a week ago.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 ; strong bakers', $4.85 ; Ontario patents, $4.40 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.25 to $5.50 ; Manitoba strong bakers' $4.80 to $4.85 ; Ontario patents, $4.50 to $4.90 ; straight roller, $4.00 to $4.05; extra, $3.80 to $3.85; low grades, per bag, $1.25 to $1.75.

MEAL—In oatmeal there has been no change, $3.90 being the price of car lots, and $4.25 for smaller parcels. Cornmeal is steady at $3.80 to $4.

BUCKWHEAT FLOUR—Is quiet at $4.50 per barrel.

FEED—Bran is down somewhat, quoting now at $14 to $15. Shorts are $15 to $16. Mixed feed is unchanged at $23 to $25, cracked corn $1.25, feeding corn 53 to 55c., oats are 31½ to 32½c.

HAY—Receipts are heavy at $11.50 to $12 for No. 1 timothy, and $10 to $10.50 for No. 2.

STRAW—Wheat is $6, oat $6.50.

MONTREAL.

The business in flour is confined to a small jobbing movement at unchanged prices. The stocks in store show an increase of 1,877 barrels compared with a week ago, and a decrease of 5,581 barrels compared with a year ago. Patent spring, $5 to $5.35; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.70; extra, $4 20 to $4.25; superfine, $4 to $4.10 ; city strong bakers', $5; strong bakers', $4.75 to $4.90.

OATMEAL—The demand for oatmeal continues very small at unchanged prices. The stocks in store show an increase of 408 barrels compared with a week ago, and 3,195 barrels compared with a year ago. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20 ; rolled, $2 10 to $2.20.

The feed market is quiet and without change. We quote bran $16 to $17; shorts, $18 to $19; and mouillie, $25.

TRY
"Beaver Mills" Flour.
T. H. TAYLOR & CO.,
MANUFACTURERS.,
CHATHAM, ONT.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL
ROLLED OATS
——Write for Samples.——
ARCHIBALD BROS.. INGERSOLL, ONT.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
☞ Quotations by Wire or Letter. ☜

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

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- - MILLERS - -
(Hungarian Process)
BRANDS :
KLEBER, MAY BLOSSOM.
AGENTS :
J. L. SMITH & SON, - Montreal.
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OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont

BRANDON ROLLER MILLS,
Brandon, Man.
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

EMBRO
OATMEAL
MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets continued

lows are quoted steady at 3½ to 4¼c., and granulated is unchanged at 4½c.

SYRUPS.

There is a better demand reported for Canadian syrups the movement this week being larger than for some time. The range is still 1⅝ to 2¼c. per pound. There is a fair jobbing movement in molasses at 35c. for Barbadoes. Briefly the volume of business while not large is up to the average.

TEAS.

The position of the tea market is unchanged, and there is practically nothing offering at present, except low grade Japans,the only transaction of importance since our last being a block of 600 packages, the terms being private. It is surmised, however, that the price is in the vicinity of 11c.

COFFEE.

The coffee market remains dull but steady, with some jobbing business in Rios and Jamaicas at 18 to 20c. We quote :—Rios, 15 to 20c.; Java, 26 to 30c.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Maracaibo, 23 to 25c.

RICE.

There is only an ordinary sort of trade doing in rice at unchanged prices. From the mills we quote :—Patna, $4.50 to $5; Japan, $4.75 to $5.00; standard, $3.90, and off grades, $3.50, all in car lots.

DRIED FRUIT.

Dried fruits have shown a better feeling during the week, and the market as a whole is steadier. There are still offerings of low grade Valencia raisins at very inside figures, but prime fruit holds its own around 5c. and we quote a range of 4¾ to 5c. Currants have a firmer tendency and some fair lots have been turned over during the week at 5 to 5¼c. Bosnias are the only prunes offering, and we note some fresh arrivals during the week on which holders are asking a fractional advance, and we therefore quote 5½ to 6c. Figs rule at 10c. and dates at 5c. We quote prime Valencias 5c.; currants at 5 to 5¼c. for Patras, and 6 to 7c. for Vostizzas in cases; Bosnia prunes, 5½ to6c.; figs, 10c.; and dates 5c. per lb.

NUTS.

There is little or no change in nuts since our last, under a small hand to mouth movement, the only alteration being in Grenoble walnuts which are lower at 12 to 12½c. We quote:—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12½c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

There is not a large business doing in canned goods, but jobbers are apparently well satisfied with the manner in which orders are coming in. The principal call is on vegetables, peas, tomatoes and corn, moving out fairly well in ten and twenty case lots at steady prices. The only notable change in the market is the decline in the price of canned corned beef, in consequence of the by-cut in the packers quotations. On the whole the market is in a satisfactory condition, stocks are not large and all lines are expected to prove good property before the spring.

GREEN FRUIT.

This market presents its ordinary jobbing aspect. Valencia oranges move at $3.50 to $3.75, and $4 to $4.25 according to grade, while Floridas are steady and prices are somewhat higher this week at $2.75 to $3.25. Bitter oranges are a new offering, the bases being $3.50 to $4.00. Lemons are unchanged at $3 to $3.25.

APPLES.

There is the ordinary jobbing movement in apples to report with prices unchanged. For jobbing business values are $2.50 to $3. Evaporated fruit are firmly held at 8 to 9c., and dried stock is dull at 5 to 6c.

FISH.

There is practically no Lent this season, and the fish trade is suffering in consequence. Aside from some trade in frozen trout and whitefish at 4½ and 6¼c. there is little business doing.

HOPS.

Brewers are not operating at all so that business in bulk hops is practically nil and values nominal on the basis of 18 to 25c. Pressed stock furnish occassional business at 15c.

PROVISIONS.

There is no material change in provisions from a week ago. Supplies of pork continue light and this induces a very firm feeling the most recent result of which is an advance in Canada short cut of 25c. per brl. Canadian short cut, per brl. $15.75 to $16.25 mess pork, western, per brl. $15.00 to $15.50 short cut, western, per brl. $16 to 16c.50; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

It is a purely nominal market for cheese. Stocks are reduced to extremely small dimensions and holders are very independant. We quote 11½ to 12c the outside figure for fancy fall, which is hard to get.

BUTTER.

The butter market is quiet in a jobbing way, and there is no change to mention. Finest creamery 24 to 24½c.; finest Townships 18 to 20c.; Morrisburg and Brockville 18 to 19c.; finest Western 16½ to 17½c.

EGGS.

The American egg market is firm and the fact is having a sympathetic effect upon our own market here. Stocks here are larger than the average, so that we are likely to witness a considerable reduction in our importations from the Southern States as compared with former seasons, owing to this fact. With regard to exportation to England the returns since the close of navigation have not been satisfactory and shippers have come to the conclusion that only strictly new laid stock will make money on the English market. One dealer who shipped and sold in the Liverpool market a few weeks ago some 180,000 dozens has decided to retire from the business. He has sold over two car loads in Montreal which were intended for shipment at considerably below cost, and cannot find a purchaser for two cars more which he has at present in this city. Limed are selling at 15 to 16c. and held stock at 10 to 12c.

GRAIN.

The grain market is dull and uninteresting, with no business of importance doing. The stocks in store show an increase of 123,990 bushels wheat, 141,600 bushels peas, 19,183 bushels oats, 8,226 barley and 1,165 rye, compared with a week ago ; and an increase of 236,707 bushels wheat, 329.395 bushels peas, 11,897 bushels barley, 15,046 bushels rye and a decrease of 11,550 corn, and 39,-500 oats compared with a year ago. We quote: No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 32c. to 34c. per 34 pounds ; corn, 72c. duty paid; feed barley, 45 to 46c.; good maltingdo., 60 to 63c.

NEW GOODS.

R. C. Eldridge, representing the Supply Co., of Niagara Falls, Ont., is showing a few specialties entirely new. We note a key chain in aluminum and also in links of various metals intermixed—oreide, brass, nickel silver, etc.—and having an ingenious puzzle snap. Also, a dog collar having the same curious intermixture of bright metals, which gives a very pleasing effect. Mr. Eldridge is Canadian agent for the Kelly & Woolworth harness hardware, of which a very handsome newly patented safety check hook seems about perfect. The check rein can be instantly detached by the hand, but cannot possibly be released by the horse. It is a fit ornament for the finest harness. Then he has a class of harness hardware entirely new to the trade, both in material and manner of making. It is made of the best rolled sheet metals—steel, brass, and nickel silver The parts are first cut out in powerful presses, then shaped in dies under drop presses of enormous weight. It is much stronger than the ordinary ware and takes a fine polish. It is put up in all finishes.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Wanted to Exchange

A block of four brick stores in Strathroy, for a stock of groceries or general goods, in a good town. The rents from the block pay eight per cent. interest.

Address E.. This Office.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
" London Layers,
" Connoisseur Clusters,
" Valencia Shelled Almonds,
" Sultanas.

HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmons "British American" brand, the best on the market, at $1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

Write for samples of Sugars.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE

REMOVED

to our new warehouse

Nos. 59, 61, 63 Front St. E., Cor. Church.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

£ STERLING LOBSTERS

In FLAT and Tall Tins.

PRUNES. Bosnia in CASKS. Sphinx Brand in Cases IN STORE.

PERKINS, INCE & Co.,

Wholesale Grocers,

41 and 43 Front St. E., Toronto.

J. F. EBY. HUGH BLAIN.

Special Values

—IN—

LOW GRADE

JAPAN TEAS.

Write for samples and quotations or inquire of our salesmen.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

Business Changes

SALES MADE OR PENDING.

J. T. Pearce, general store, Esquimalt, B.C., has sold out to Fuller & Goodwin.

William Cairns, general merchant, McGregor, Man., has sold out to I. C. Lowrie.

The estate of Brenton A. Mosher, Rawdon, N. S., is advertised for sale by tender.

The stock of W. H. Parker, general merchant, Digby, N. S., is advertised for sale by tender.

The Dartmouth rope works, N. S., have been sold to the U. S. Cordage Co'y for $315,000.

J. D. Sibbald & Co., general commission merchants, Regina, N. W. T., hove sold out to the Western Milling Co. (Lt'd).

PARTNERSHIPS FORMED AND DISSOLVED.

Tessier & Roche, general merchants, Berthier, Que., have dissolved. D. Tessier continues the business.

E. C. Arnoldi continues the business of Arnoldi, Stewart & Co., manufacturers' agents, Montreal, which has been dissolved.

FIRES.

Wm. Madder, general merchant, N.W.T., has been burnt out.

Perkins Bros., general merchants, Norton, N.B., have been burnt out.

James Watson, grocer, Orillia, lost $3,000 by fire last week. Insured for $2,300.

Thomas Fair, grocer, Gananoque, Ont., was burnt out on 8th inst., with a loss of $2,000, insurance $1,000.

J. M. Adams, grocer, St. Marys, lost $100 on Tuesday by damage to his stock daring a fire in upper part of his building.

REMOVALS AND DEATHS.

R. S. Christie of Christie, Bailey & Co., Millwood, N. W. T., is dead.

Wm. V. Tummonds, grocer, Halifax. N. S. is dead.

Chas. A. McGuire, general merchant, Salmon Arm, B. C., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. McManus, general merchant, Aultsville, Ont., has assigned.

Geo. Lewis, grocer, Bervie, Ont., has assigned to James Stewart.

M. M. Castleman, general merchant, Morrisburg, Ont., has assigned.

D. H. McNaughton, grocer, Chatham, Ont., has assigned to L. Lewis.

Donald E. Cameron, grocer, Cottesloe, Ont., has assigned to John Findlay, Norwood.

S. A. Pennock, general merchant, Holstein, Ont., has assigned to C. B. Armstrong, London.

Wigle Bros., of Ruthven, have made an offer of fifty cents on the dollar to their creditors.

Arme Trudeau, general storekeeper, Windsor Mills, Que., has assigned, with direct liabilities amounting to $14,000 and indirect $4,000.

John A. Flett, of Campbellton, N.B., merchant, has assigned to F. W. Daniel. The assets are placed at $14,670.10; liabilities, $9,698.38; apparent surplus, $5,971.73.

Campbell & May have sent out cheques to the creditors under the assignment of Mrs. E. M. Schofield, of Port Dover, who failed for $14,000 and compromised for a cash dividend of 65 cents on the dollar. The assignment was only made on Jan. 12th.

The Poile estate in Chatham has realized 52¼ cents on the dollar. The liabilities were $15,039.19; the assets, per stock, realized $9,539.95. The stock was bought by G. W. Cowan at 65 cents on the dollar. The net proceeds, after winding up the affairs of the estate, were $7,895.

Peter Campbell, general merchant, Arichat, N.S., has assigned.

John Rongeau, Otterburn, Que., general merchant, has assigned.

Honore Thibaudeau, general merchant, Stratford, Que., has assigned.

A demand of assignment has been made on the Moffatt Packing Co., of Montreal.

Z. Beauregard, general merchant, St. Guillaume D'Upton, Que., is offering to compromise.

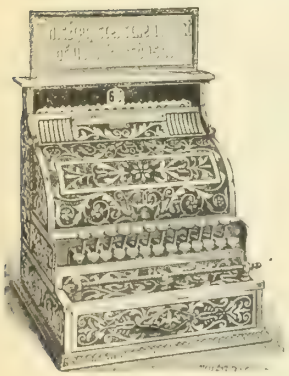
James Milne & Co., grocers and general dealers, of Bolingbroke, Ont., have assigned to Henry Barber & Co., the Front street accountants. No statement has yet been prepared, but it is estimated that the liabilities will probably reach $7,000, with assets nominally in excess of that sum. The largest creditors are in Montreal. The business was sold out some time ago, and complications have since arisen that have rendered an assignment necessary, but an offer of composition will probably be made.

At a meeting of the creditors of the Joseph Lowrie estate at Sarnia a statement of the present condition of the estate was submitted by the trustees. An interim dividend of 25c. on the dollar was declared, and a resolution passed by the meeting approving of the course taken by the trustees, and further empowering them to continue the winding-up of the business, also to deal with the real estate.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

Merchants--Don't be Misled.



With cheap machines. Write us before you purchase anything in this line. We manufacture cash registers only. Over 224 different kinds, ranging in prices from $25 upwards. The systems we offer are perfect and covered by over 64 patents. Over 38,000 National Cash Registers in use; and monthly output exceeds 1,000. Write us for catalogues and circulars. It will pay you.

OFFICES:
MONTREAL, P. Q.
HALIFAX, N. S.
WINNIPEG, MAN.

THE NATIONAL CASH REGISTER CO.,

J. A. Banfield, Manager. 63 King St. W., Toronto.

The Great Cake

OF THE FUTURE

IS

BARM YEAST

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

GOODS THAT ARE A SUCCESS

ADAMS' PEPSIN Tutti-Frutti.
ADAMS' MONTE CRISTO
CHEWING GUMS.

Sold by all Wholesale Grocers.

For Illustrated Catalogue and banner signs for your windows, address

ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.

DRINK SYDNEY GIBSON'S COCOA
REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

The Old Wooden Bucket Must Go

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. EDDY CO.
MAMMOTH WORKS
HULL, CANADA.

TORONTO BRANCH: 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

100,000 lbs. FRESH FISH FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.
Best Quality. Reasonable Prices.

D. W. PORT & CO.,
TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,
184 Front St. East,
TORONTO

SNIDER'S HOME MADE CATSUP.

Home-made Catsup, Quarts.
Do. Pints.
Do. ½ Pints.
Chili Sauce, - Pints.
Do. - - ½ Pints.

TRY THEM!

T. A. Snider Preserve Co.,

CINCINNATI, OHIO.

Prepared from Fresh Ripe Tomatoes without fermentation.

Canadian Agents:
WRIGHT & COPP, 40 Wellington St. E., Toronto.

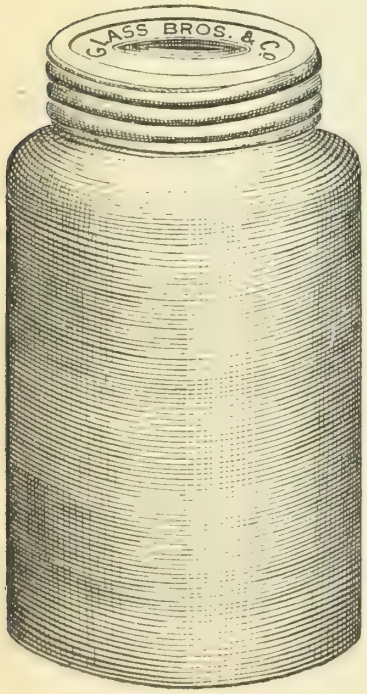
SNIDER'S TOMATO SOUP.

Tomato Soup.	Beef.
Chicken.	Pea.
Mock Turtle.	Printanier.
Chicken Gumbo.	Julienne.
Ox Tail.	Vermicilli.
Consomme.	Noodle.
Bouillon.	Vegetable.

Mulligatawny.
Cream of Corn, Pea, Celery, Asparagus.

LONDON STONEWARE POTTERY WORKS.

"DOMINION" FRUIT JAR
(Pat. Applied for.)



MADE IN 4 SIZES.

BEST AND BEST

THE NEWEST,
STRONGEST,
MOST PERFECT

Self-Sealing Fruit Jars. Made in Bristol-Glaze Vitrified Stoneware, by

GLASS BROS. & CO.,

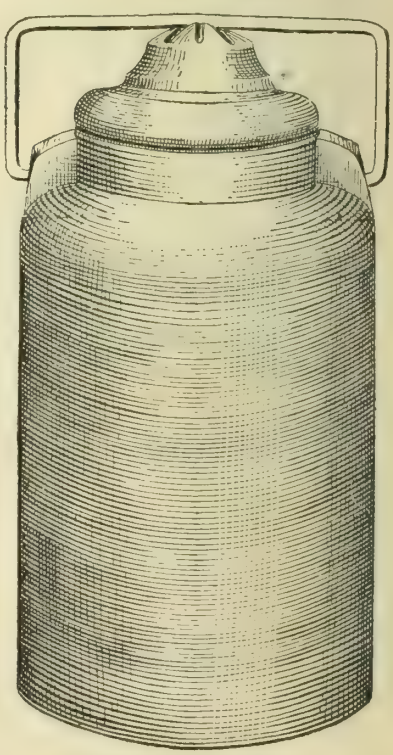
Manufacturers of Salt and Bristol-Glaze Stonewares, Terra Cotta Wares, Chimney Linings, Chimney Tops, Fire Brick, etc.

Butter Crocks, Churns, Liquor Jugs, Molasses Jugs, Milk Pans, Hotel Spittoons, Stew Kettles, Water Pitchers, Mustard Jars, Beer Bottles, Fancy Flower Pots, Lawn Vases.

Send for fully Illustrated Descriptive Catalogue and Prices

Glass Bros. & Co
LONDON, ONT.

"OUR PATENT" FRUIT JAR.



MADE IN 4 SIZES.

STRENGTH
IS WHAT
Johnston's Fluid Beef
IMPARTS.

Forms Sinew and Muscle, and gives Soundness to the Constitution.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE
Oakville Basket Co.,
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.
Oakville, Ont.

Send for Price List of our various brands of chewing gum.
C. T. HEISEL,
36-38 Lombard St.
TORONTO.

A large number of Grocers handle
ROYAL DANDELION COFFEE
MADE BY
ELLIS & KEIGHLEY,
Toronto.

The Norton Manufacturing Co.,
E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.
MANUFACTURERS OF
TIN CANS
By Automatic Machinery.
FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.
Capacity, fifty thousand cans per day.
Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 11, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " ½ "	9 00
5oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 40
Lobster, Clover Leaf		2 75
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 86	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 35
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb / 24 lbs in case	2 25
do do ½lb \	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum 1 lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 02½	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 50	0 60
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	5½	6
" " ½ bbls	5⅝	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls	6⅛	6¾
" " cases	6¼	6¾
" Patras, bbls	6⅞	7
" " ½ bbls	7	7⅛
" " cases	7½	7⅜
" Vostizzas, cases	7¾	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case	9⅛	9⅝
Dates, Persian, boxes	5¾	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6¼	7½
Raisins, Valencia, off stalk old	3	4
" New, off stalk	5½	6
Selected	7½	8
Layers	7	8
Raisins, Sultanas	9	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	...	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs	1 80	1 90
Lemons, Messinas	4 00	5 00
Oranges, Floridas	2 60	3 25
" Valencias	4 00	4 50

DOMESTIC.

Apples, Dried, per lb	0 04	0 05
do Evaporated	0 07	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel per lb	....	0 06
Pike do	...	0 04½
White fish do	....	0 07½
Manitoba White fish do	....	0 08
Salmon Trout do	0 07	0 08
Lake herring do	....	0 04
Pickled and Salt Fish:		
Labrador herring, p.bbl	6 00	6 25
Shore herring "	...	5 00
Salmon trout, per ½ bbl	...	5 00
White Fish, ½ bbl	5 50	5 75
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	...	0 04½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07	0 08½
Bloaters per box	1 00	2 25
Digby herring "	...	0 15
Sea Fish: Haddock per lb	...	0 05
Cod "	...	0 07½
B.C. salmon "	...	0 13
Market Cod "	....	0 04½
Flounders "	...	0 05
Smelts "	....	0 07
Mackerel "	....	0 09

GRAIN.

Wheat, Fall, No 2	0 85	0 87
" Red Winter, No 2	0 85	0 87
Wheat, Spring, No 2	0 85	0 87
" Man Hard, No 1	1 01	1 02
" " No 2	0 98	0 99
Oats, No 2, per 34 lbs	30	32
Barley, No 1, per 48 lbs	55	56
" No 2 extra	50	51
" No 3 "	48	49
Rye	83	85
Peas	59	60
Corn	...	53

HAY & STRAW.

Hay, Pressed, "on track	11 00	11 50
Straw Pressed, "	5 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00

ROPE: Manilla	...	0 12½
Sisal	...	0 10½
New Zealand	....	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½	5½
No. 1 "	...	5
No. 2 "	..	4½
No. 3 "	..	4

TURPENTINE: Selected packages, per gal ... 0 54 0 55

LINSEED OIL per gal, raw	0 57	0 58
Boiled, per gal	0 60	0 61
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange ... 0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	...	0 08½
Fancy "	...	0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	...	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary	28	30
Brazil	10	12½
Cocoanuts, per 100	...	6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis	12	13

SODA BISCUITS.

We claim that ours are the best in the market. Any consumer who has used them, says the same thing. We have discarded the Yellow Box because it spiled too easily. If you have not tried our goods, send to us for Samples.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

We intend putting New Lines of Biscuits on the Market as often as possible. The new one this week is the "Elite," very rich, a sure seller.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

	Imp. gal.	
F. O. B. Toronto		
Canadian		$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25

Terry's Candied Peels.	c. per peel
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 16	0 19
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 09½	0 12

COUNTRY

Eggs, fresh, per doz	0 16	0 19
" limed	0 14	0 15
Beans	1 20	1 40
Onions, per bag	1 25	1 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 22
Honey, extracted	0 08	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb	0 07½	0 07¾
Pork, mess, p. bbl	13 50	15 00
" short cut	15 50	16 25
Hams, smoked, per lb	0 10½	0 11
" pickled		
Bellies	0 09½	0 10
Rolls	0 08½	0 08¾
Backs	0 10	0 10½
Lard, Canadian, per lb	0 09	0 09¾
Hogs	5 00	6 10
Tallow, refined, per lb	0 05	0 05½
"rough, "	0 02	

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¾, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	5c
Canada Laundry	4½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7½
Canada Corn	6½
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8¾
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes. 1, 2, and 4 1b. pack'g's	8
36-1b boxes, 3 1b. packages	8
12-1b "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-1b " 1, 2 and 4 1b packages.	9
40-1b " ½ 1b package	9½
40-1b " ¼ "	10
40-1b " assorted ½ and ¼ lbs	9½
6-1b " sliding covers	9½
38 to 45 1b boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 1b boxes, 1 1b packages	8½
20 " "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	7
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅞
less than 15 bbls	5
" beet, 15 bbls or over	4⅝
" " less than 15 bbls	4⅞
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	6
Powdered, bbls	5⅛
" less than a bbl.	5⅝
Extra bright refined	4⅝
Bright Yellow	4⅛
Medium "	4
Brown	3⅝
Raw	..

IF NOT, Why do you not Handle

---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D	2	2½
M	2½	2¾
B	2¾	2⅞
V.B.	2⅞	2¾
E.V.B.	2⅞	2⅞
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	30

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, "	90c
Victoria, "	75c
High Court, "	70c
Jersey Lilly, "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "	"	1 90
Pails, 2 hoops, clear	No. 2	$1 60
" 3 " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe		$1 90 2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.
5c pkgs 100 in case ... 3 50
10c " 60 in case 4 00

YEAST.

BARM MFG. CO.	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2 00 per year.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director — J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR. Prop. FRED. SPRADO, Mgr

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
107 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

TORONTO SALT WORKS,

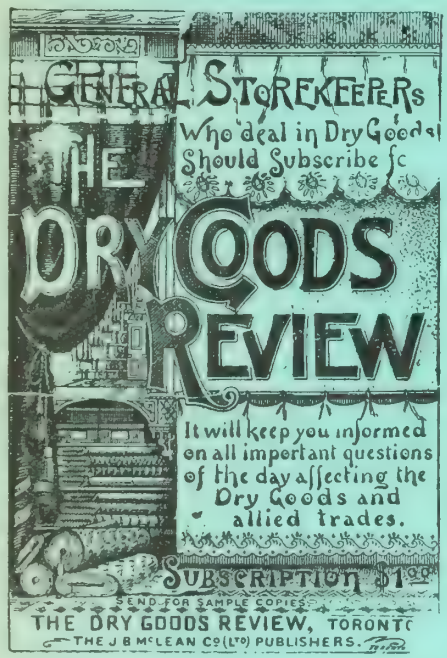
128 Adelaide E., Toronto,

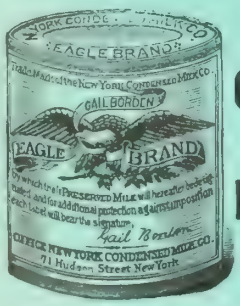
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.





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THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

DR. PRICE'S Cream Baking Powder.

40 YEARS THE STANDARD.

ALWAYS makes light bread and pastry.
ALWAYS used by people who care for their digestion.
ALWAYS recommended by Physicians and Chemists.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & CO.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY.
$2.00 PER YEAR

VOL. VI. TORONTO, FEBRUARY 19, 1892. No. 8

The British America Starch Co., Ltd., Brantford.

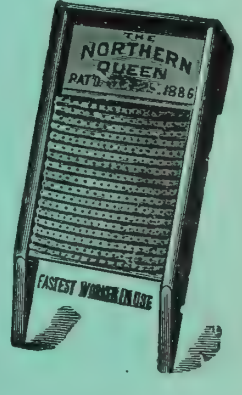
BRANTFORD PREPARED CORN
"Challenge" Prepared Corn.
For Cooking.

LILY WHITE GLOSS.
BRANTFORD LAUNDRY.
For Laundry Use.

ASK YOUR WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST


IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

DALLEY'S FROST PROOF INK.

2 OZ. CONE BOTTLES

Retails at 5 cents per bottle. Packed in 3, 6 and 12 doz. cases. Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The arguments which the Patrons bring forward as the reasons for their existence and propagation are nothing less than an arraignment of the business management of the farmers. The farmers are asked to contemplate the effects of their own shortcomings as business men, and find in these the motives which should urge them to embrace the Patron cause. Their attention is drawn to their relation to the retail trade of the country, and because that is not satisfactory, they are pressed to become members of the all-reforming order. And it is with the class whose worth these arguments most strongly impugn that the persuasions of the organizers will be strongest. The business man on the farm, as the business man anywhere else, will manage to look after himself in his dealings with the retail trade. He will not, through his own improvidence, neglect, laziness or other cause, allow himself to get so far behind in his business with the retailer as to force the latter to any disagreeable resort to recover his money. The county court has no terrors for the thrifty man, and the retail trader is not obnoxious to such a man. Enlightened, prosperous farmers have nothing in common with the men who are attracted by the Patrons' representations. The people who are always in debt to the storekeepers of the country are the ones who deem themselves down-trodden. The condition of always owing they look upon as a curse, and blame the retailer for it. After they get credit they no longer consider it a great favor, for which their own business incompetence made them the suppliants.

* * *

Instead of going in a business-like way to a bank and borrowing a hundred dollars at 7 or 8 per cent. per annum, a farmer will commonly wait till he gets near the very brink of need for the money, and then will hasten to some money-shark and borrow $85 to put him through the special emergency, binding himself to pay $100 in a very short time. This is typical of a very common course of procedure on the part of struggling farmers, whose limited capacity for business is the main reason why they are always struggling. An instance was brought under our notice a short time ago which illustrates this characteristic of the poorer class of farmers. A young farmer who owed several hundred dollars of store accounts that had been accumulating for some years, was suddenly convinced of the great economy of the Patron scheme. He determined to go in for the benefits of cash trade. To wipe off the indebtedness that stood against him he conceived the idea of putting his stock and implements under a chattel mortgage at 8 per cent. He thus started in with a clean slate, reasoning that the margin saved through dealing with a Patron merchant would pay the interest on the mortgage. But he lacked the money to do a regular cash business, and had to drop back into the higher prices and credit system that he hoped to escape by alliance with the Patrons. Self-help is the thing usually lacking in the people who become Patrons.

* * *

There is a great deal of difference between this voluntary adoption by consumers of a cash basis of trade, and the enforced adoption of such a basis. If the retailers should abandon the credit system there would then be a real trial made of the endurance of people who want now to starve the retailers out of existence. The starving would be likely to be the other way. There are people whom the credit system has built up, whom a cash system would rapidly pull down. Credit has been a great economic factor in the welfare of the people of this country, and the retail traders of the country have been the dispensers of it. Hard times, bad harvests, affliction, inadequate capital, have thousands of times been withstood only because the retail merchant stood the friend of the struggler who had to face these difficulties. Many of the Patrons of to-day owe all they have to retail merchants who forbore at critical times to urge their claims for money due.

* * *

In the weekly charge sheets issued by Bradstreet's, runs the serial story of chattel mortgages given and renewed by people who have to draw upon capital to keep themselves going. Among these are noticeable every week the names of a goodly number of farmers, some on rented some on freehold property. The chattel mortgage is only a symptom of a general condition, whose other signs are to be observed in the management and business of the farmer who gives it. Such a man is usually a long way behind in his store accounts, he owes for his implements, his farm is badly cultivated, his stock poorly housed or fed. The Patron movement is eagerly embraced by such men, as it appeals to the unthrifty class. The thrifty man does not wish to be levelled down to such a standard, and will as a rule trust to his own business capacity to see him through his dealings with other people.

THE SUGAR AGREEMENT SUSPENDED.

The wholesale grocery trade of Ontario has finally cut the painter which held nearly all its members to the sugar combine. The sugar agreement is cancelled for the time being, at all events, and within the limits of this province. The local Guilds of the province of Quebec, however, remain parties to it. The influences which led to this step being taken have been noted from time to time in THE GROCER. Outside the Guild, throughout the whole period of its existence, were wholesalers who sold by direct quotation at lower prices than the agreement would allow its adherents to sell at; inside the Guild, especially since the beginning of 1891, there has been a systematic course of evasion resorted to to nullify the restrictions imposed by that agreement. A rebate in the form of a sacrifice on yellow was the most familiar device for overcoming the difficulty, and yellows came to be very generally sold at a loss. The price of granulated was nominally intact, though it was by adjusting the gain on that to the loss on yellow that equilibrium was preserved. One very guileful way of cutting prices on granulated was that of making a losing bet of $5. Travellers have been known to make this bet with a retailer, that he dare not buy 15 barrels of granulated. Of course the retailer would either not bet or else he would buy and win, thus getting 15 barrels at $5 less than the cost at the list price. In one form or another violations have been common for a long time back. All efforts to correct them proving unavailing, the list was finally aban doned.

Granulated sugar is now sold at 4½c. by Toronto wholesalers, and can be had from some of them at 4 7-16c. In New York it is 4⅜c., or just 5-16c. lower. A year ago granulated sugar was 6⅞ to 7c. on this market, and as small lots can now be bought on as easy terms as 15-barrel lots, the comparison between the price of a single barrel in Toronto now and the price a year ago stands thus : as 4 3 16c is to 7c.; that is, granulated is now more than 2½c. lower than it was a year ago. And the raw market is stiffer now than it was a year ago. The removal of the duty and the abandonment of the list have fretted away the difference. The effect must be to throw increased consumption upon granulated. What would further tend towards the same effect is the advance in the price of yellow, which was quite generally sold below cost to induce business in granulated. The free price of granulated can now be depended upon to do that sufficiently, and more money will have to be paid by retailers for yellow. Already the lowest price very commonly quoted is 3⅝c. With granulated down ½c. and yellow up ⅛c., or ¼c. in many cases, the prices of the two descriptions come about ¼c. more closely to each other than they were before. With this approximation in price, the difference in value in favor of granulated is greatly increased. In the country, however, yellow will no doubt remain in stronger demand than granulated, as there is a senseless idea that it has more strength. Heretofore the yellow sold to the country trade was about three times as much as the granulated sold to the same trade. In this city about 60 per cent. of the consumption of sugar went to granulated. It was the extent of the volume of yellow taken by the country trade that made the cutting upon it so serious a matter. If granulated had been the free-priced sugar and yellow the listed sugar, the agreement might probably have held out longer.

It is reported that the Hamilton wholesale grocers are talking of forming a combine of their own upon sugar, and that they are considering a scheme that shall include both granulated and yellow. Their division of the Cuild is said to have been less disposed to drop the list than were Kingston and Toronto.

There is no saying how long the present arrangement will hold. It cannot but be hardest upon those who made cutting a specialty. The chance is it will last, for once the wholesale traders get apart it will be hard to bring them together again. They will probably be as ready to continue to sell granulated at cost as to resume business in yellow at cost, though the quantity of granulated sold will no doubt be greater than it was before.

THE RETAILER'S MARGIN IN LIMITED PRICES.

Manufacturers who, owing to monopoly or combined arrangement, are able to dictate prices to the trade, ought to consider the interests of retailers, which they will usually find are closely identical with their own. They sometimes hit upon prices that they would reject if they perceived that such quotations provoked to, rather than restrained from, cutting. And anything that tempts the retailer to cut prices works against the efforts of manufacturers to limit prices. That ought to be thought of, and the motives of self-interest ought to be appealed to to enlist the retail trade as much as possible in the support of a uniform price. It makes it all the more difficult for manufacturers to maintain the parity of prices among themselves if they have constantly to resist the mining of those prices by cutting from below. The retail trade ought to be considered and frequently consulted, therefore, before steps are taken to prescribe or alter any price.

In certain figures there appears a fatal attraction which overcomes quotations that are very close to them. Prices will stop at these figures, or even sag back to them when they ought to be stiffly stayed on the upper side of them. Take 5c. for example. Any goods that are intended to be sold at 5⅛c., or even 5¼c., will be very commonly sold at 5c. The history of the trade in granulated sugar shows this to be the case. When it cost the grocer 4⅞c. at the point of shipment, it was sold very generally at 5c. per lb. Even when it cost 5c., exclusive of freight and cartage, there were not wanting dealers who retailed it at 5c. There are many articles brought too close to the line of danger by the price the manufacturers set on them. Starch, for instance, at 4⅞c. is sure to be sold at 5c. Anything that divides by 5 is an ugly quantity to get very close to and pass. After 4½c. is reached no jump should be taken on the under side of 5c. The next should be 5¼c. If the margin appears too great to be equitable, average up the price by limitations or extensions upon the time it is to stand. After 5¼c. has held for a sufficiently long time to realize as much profit as would be made on a 5c. profit, go back to a 4½c. basis. Or since it is hard to foresee a change in the cost of production, do not move up prices at once when a fundamental cause of advance begins to tell upon cost. Let the low prices last a little longer to offset the big stride that is to be made when the advance does come.

THE CUT IN STARCH.

The withdrawal of the British America Starch Company from the agreement made with the other manufacturers and the Guild was not followed by any marked demoralization in prices. In fact, the other two concerns—the St. Lawrence Company and the Edwardsburg Company—showed patience and discipline that are seldom exhibited in similar circumstances, the usual accompaniment of a break on the part of any party to a combine being a general collapse in prices. It has not been so in this case, the British America Company being allowed to proceed as it listed until a meeting of the Guild was held on Monday. The issue of that was an arrangement which enabled the wholesale grocery trade to sell at prices that allowed of their competing with those of the British American Starch Co. The reduction to the retail trade on prices of the starches of those two companies lower the values on their former lists ½c. per lb. on all grades as noted below. We understand this arrangment has been arrived at by the factories and wholesale trade, both contributing to the reduction, the former in prices and the latter out of the discount which formerly they had for distributing the goods.

ST. LAWRENCE STARCH CO.

Culinary Starches—	
St. Lawrence corn starch	6¾
Durham corn starch	6
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4⅛
" " Kegs	4⅛
Canada Laundry	3¾
Ivory Gloss, six 6 lb. boxes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb. packs	6
Patent Starch, fancy picture 1 lb cartons	6½
Ivorine Starch in cases of 40 pack.	$3

EDWARDSBURG STARCH CO., LIMITED, MONTREAL.

	c. ℔ lb.
No. 1 White, 4 lb. cartoons	4½
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb. chromos	6
Satin Starch, 1 lb. chromos	6½
No. 1 White, brls. and halves	4⅛
Benson's Canada Prepared Corn	6¾
Canada Corn	6
Rice Starch, 1 lb	8¼

PLEASURE BEFORE BUSINESS.

Care sat lightly upon the brows of the gay company which disported itself on Friday night in Harry Webb's parlors. There the flower of Toronto's commercial chivalry, her doughty knights of the grip—not the epidemic kind—ungirt themselves to enjoy for a brief while the soft luxury of social intercourse. It was a plain thing from the outset that they were going to succeed. The auspices of the Toronto Commercial Travellers' Association never go with anything that fails, and the occasion was the Toronto Commercial Travellers' Association's first At Home. That's what. They had made due arrangements for a good time, and there was no probability that they would have a dull one. And they hadn't. The verdict of all hands at the close was, that the evening was one of the pleasantest they had ever put in. The same boys have often temporarily crippled themselves in the pursuit of business, but were never before so footsore with ball-room exercise as they were on that memorable night.

It was enough to make the bosoms of the hosts heave with pride to behold the galaxy of beauty that the magic of their invitaiton could muster in the concert hall and the assembly room. For there were winsome and beautifully dressed women galore, the wives, the daughters, the sisters and the fiancees of the bold fellows who had got up this At Home. In their bright society it was an easy matter to drift to "the concord of sweet sound" into the rhythmic, happy movement of waltz or polka. Glionna's "nodding minstrelsy" poured out the melody in due measure, and lightened the specific gravity of every heel in the room. The enjoyment was full. The friends who were present—and these included many of the retail grocers of the city—were loud in their praises of the affair, which proceeded from beginning to end without a hitch.

The first two hours were whiled away by a concert. The pieces selected were good and they were finely rendered, some of the cleverest vocalists in the city being on the programme. The ball began at about 11 o'clock. The dances ran according to the following programme :

PROGRAMME.

1. Waltz.....Selected
(Toronto Hand Bell Ringers.)
2. Lancers.....Selected
(Toronto Hand Bell Ringers.)
3. Waltz....."Happy Hearts"
4. Jersey....."Wanderers"
5. Waltz....."Marina"
6. Lancers....."Globe"
7. Polka....."Tres Gai"
8. Bon-Ton.....Gavotte
9. Waltz....."Fair Italy"
10. Lancers....."Glionna"
11. Schottische.....(Highland only)

INTERMISSION.

Extras.

1. Schottische (Military)..... "On the Go"
2. Waltz.....Toronto Hand Bell Ringers
3. Jersey.....(Military)
12. Waltz....."Affection"
13. Lancers....."U. S. Army"
14. Polka.....(Dedicated to City Travellers)
(By Glionna.)

MR. M. C LYNDE, President.

15. Waltz....."Irene"
16. Lancers....."Mirth"
17. Schottische (Military)..."On the Barge"
18. Bon-Ton.....Gavotte
19. Waltz....."Beauty"
20. Lancers....."Nadjy"
21. Polka....."The John"
22. Waltz....."The 'News'"

The following guests were present :

Miss M. Allen, Miss Armstrong, Mr & Mrs. Jas. Adams.

Mr. John Brown, (Citizens' Milling Co.), Mr. & Mrs. F. C. Broomhall, Mr. W. K. Booth, Mr. & Mrs. A. G. Booth, Mr. Jno. Burns, Mr. R. Barron, Miss Barron and Mr. Geo. Barron, Mr. & Mrs T. P. Balfour, Mr. & Mrs. J. Butcher and Miss Butcher, Mr. & Mrs. George H. Bird, Mr. & Mrs. L. J. Barwick, Mr. & Mrs. J. W. Brownlow, Mr. S. O. Bradshaw, Mr. J. J. Burns.

Mr. & Mrs. J. Curry, Mr. A. E. Clemes, Mr. G. C. Cuan, (Warren Bros., & Boomer), Mr. P. Conlin & Miss Katie Conlin, Mr. D. W. Clark, Mr. E. H. Copp, Mr. & Mrs. E. J. Cashmore, Mr. A. V. Cashmore, Mr. F. Clemo, Mr. & Mrs. C. M. Cashmorn, Miss Blanche Cass, Mr. H. Coates, Miss Cooper, Mr. R. M. Carrie, Miss Cherrie.

Miss Dodd, Mr. & Mrs. R. L. Davidson, Mr. Wm. J. Dash, Mr. M. J. Dubois.

Mr. & Mrs. R. B. Ellis.

Mr. C. S. Fairbairn (Surprise Extract Co.), Mrs. C. S. Fairbairn, Mr. & Mrs. Fletcher, Mr. D. Fleming, Mr. & Mrs. R. A. Fletcher, Mr. G. M. Furnival, Mr. & Mrs. L. Farewell.

Miss Mabel Glover, Miss Grantham, Mrs. P. Greene, Mr. A. A. Graham, Mr. & Mrs. J. G. Gibson, Miss Glass, Miss Gibson.

Mr. Jno. Hayden, and Miss Hayden, Mrs. Henderson, Mr. J. A. Hoar, & Mrs. Hoar, Miss Harris, Mr. H. J. Hill, & Miss Edith Hill, Mr. J. R. Hayden, & Miss Hayden, Mr. Arch. Hutchison, (St. Lawrence Starch Co.) Miss Ethel Howard, Mr. P. R. Hamblin.

Mr. James Ince, Mr. A. Irving, (Sloan & Crowther.)

Miss Jones.

Mr. Longbottom, Miss Addie Lloyd, Mr. Fred. Leyden, Miss M. Lee.

Mr. W. M. Milligan, Mr. W. M. Milligan, James Mortimer, (Christie Brown & Co.) Miss Lizzie Major, Miss Nellie Muir, Mr. T. Miller, Mr. Jas. A. McGuane, (P. C. Larkin & Co.), Miss Macpherson, Mr. W. F. McSweyn, Mr. P. A. Macdonald, Miss E. Macdonald, Mr. Hugh C. McLean, (THE CANADIAN GROCER), Miss McKenna, Mr. T. McEachren, Mr. A. McBean, Mr. & Mrs. K. Maxwell, Mr. & Mrs. Lawrence Miller, (New York.)

Mr. & Mrs. T. Nicholson, Miss Northy.

Mr. E. B. Oke.

Mr. J. K. Peacock, Mr. & Mrs. Park, Miss Patterson, Mr. John Pugsley (Pugsley, Dingman & Co.,) Miss A. Prudhomme, Miss May Patterson, Mr. John Park.

Mr. Jas. Ross, Mr. G. F. Rupert, Miss Ruttan, Miss Lilly Ruttan, Mr. W. Ramsay, Mr. E. S. Roche, Mr. W. Roome, Mr. & Mrs. J. T. Rogers.

Mr. G. P. Sharkey, Miss Stinson, Mr. C. F. B. Spencer, Mr. G. Simons,

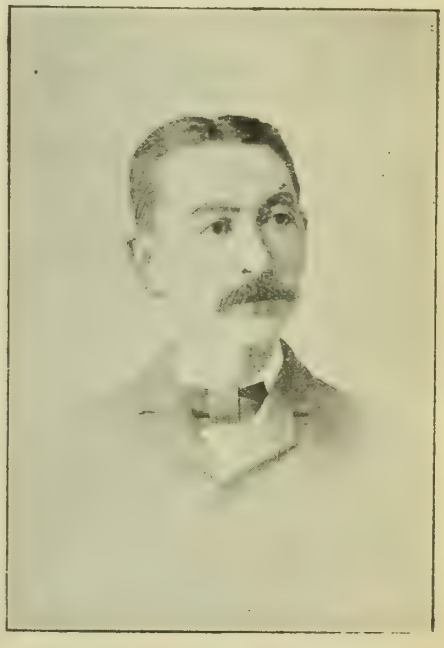
Mr. A. E. Saunders, & Miss Minnie Saunders, Miss Fannie Sullivan, Mr. Geo. Scarlett, Mr. Vincent Spencer, Mr. W. B. Smith, (Sloan & Crowther), Mr. & Mrs. Sloan, Mr. C. E. Somers, Miss H. Sinclair, Mr. & Mrs. Shields.

Miss Taggart, Miss Ida Taylor.

Miss Whalegh, Miss Warren, Mr. Oscar C. Winborne, Mr. Henry Wright, Mr. & Mrs. R. C. Webber, Mr. F. B. Woodman, (James Lumbers), Mr. & Mrs. R. J. Woods.

Mr. John & Miss Young.

MR. J OWEN, Secretary.



MR. FRANCIS GALLOW, Vice-President.

MONTREAL RETAIL GROCERS' ASSOCIATION ON RUNNERS.

The Montreal Retail Grocers' Association and their friends enjoyed their annual drive on Wednesday, 10th inst. At one o'clock the sleighs began to assemble in front of the Windsor Hotel, where Mr. Duckworth, city traveller for Caverhill, Rose, Hughes & Co., acted as whipper-in, and at two forty-five gave the word to start. Headed by a four-in-hand, in which were President Demers, Treasurer Scanlan, and Alderman Gauthier, honorary secretary of the Association, the Executive Committee followed in rig number two. Then came the representatives of the press and some eighty of the prettiest turnouts that Montreal could produce. The route lay through the principal streets, where the party drove for an hour, then proceeded to Sault Au Recollet, where mine host Peloquin had prepared an interesting repast for the jolly grocers. After doing justice to the same, the following toasts were drunk and responded to as below :

The Queen.
The Wholesale Grocery Trade.
The Wholesale City Salesmen.
The Retail Grocery Trade.
The Press.
The Ladies.

The president proposed the toast of the Queen, every one joining in the National Anthem.

Mr. Lightbound, of Lightbound, Ralston & Co., in responding to the toast to "The Wholesale Grocery Trade," said he regretted he was unable to reply in both languages, but hoped the members would give him credit for a friendly feeling just the same. He thought these entertainments were in line for bringing each merchant on more friendly terms with each other. He also thought the wholesale and retail trades acted too independently of each other. He would like to see closer relations.

Mr. Chas. Langlois also replied to that toast in an able manner. He represents one of the principal produce businesses of Montreal.

Mr. Robertson, (vice-president), proposed the health of the city salesmen, which was responded to by Mr. H. Childs, of Geo. Childs & Co.; Mr. D. La Pointe, of Chaput, Fils & Cie.; Mr. E. D. Cardinal, of Hudon, Hebert & Cie.; Mr. C. N. D. Osgood, of Lightbound, Ralston & Co.; Wm. Duckworth, of Caverhill, Rose, Hughes & Co., and J. M. Wilson, of Geo. Goulet's.

"The Retail Grocery Trade" brought Alderman Gauthier to his feet. He had been in the grocery business 24 years, and could see the benefit of the Grocers' Association.

John Robertson also responded. He had been in business 34 years and has yet much to learn. He was a strong supporter of the Association.

Mr. S. I. Valliers also interested the members, giving some good hints as to how a retail trade should be conducted.

Mr. L. Gouin, who by the way is a son-in-law of Ex-Premier Mercier, and Mr. A. Aumond, congratulated the committee on the success of the drive.

"The Press" was responded to by Mr. W. D. McBride, of the Gazette, Mr. D. Ayton, of the Star, and Mr. G. Hector Clemes, of THE CANADIAN GROCER.

Mr. A. Labrecque answered for "The Ladies" in an interesting speech.

Among those present were : S. Demers, president, John Robertson, vice-president, John Scanlan, treasurer, Ald. T. Gauthier, honorary secretary, James O'Shaughnessy, J. O. Leveques, Geo. Lightbound, of Lightbound Ralston & Co., H. M. Childs, traveller for Geo. Childs & Co., A. W. Osgood, traveller for Lightbound Ralston & Co., Wm. Duckworth, traveller for Caverhill, Rose, Hughes & Co., E. D. Cardinal, traveller for Hudon, Hebert & Co., D. Lapointe, traveller for Chaput, Fils & Co., Chas. Morris, manager for Christie, Brown & Co., J. Hogue, traveller for S. Marrote, L. Geouin, Alphonse Marcouse, traveller for E. R. Molson, J. M. Wilson, traveller for Geo. Goulet, Z. Benoit, J. E. Manning, Thos. Gauthier, Harry Gilchen, M. P. Laverty, Ed. Elliott, J. D. E. Lefebvre, Martin Elliott, John Johnston, S. D. Vallieres, Vital Raby, P. Legault, O. Cartier, jr., S. Robillard, J. A. Rose, J. H. Laing, R. Thetu, Emile Tessier, Wm. Watkins, Arthur Demers, J. E. S. Rousseau. J. Brennan, P. T. McGoldrick J. C. Cusson, S. A. Read, Sam. C. Fatt, Robert A. McGillis, Chas Charlebois, J. T. Lanoix, V. Girouard, Alphonse Aumond with J. L. Cassidy & Co., O. Lemire, J. E. Deslaurier, W. J. Wilson, Odilon Daoust, Jos. Gareau, J. T. Mallett, M. Lemieux, J. E. Belisle, Jas. Wilson, J. F. McLeon, of J. R. Clogg & Co., A. W Cole, of J. R. Clogg & Co., J. L. Belair, V. Pinoze, Lomer. Gouin, J. H. Mayrand, A. Leblanc, H. Dubois, S. Jerny, Chas. Bergevin, H. Bouchard, D. Veronneau, F. D. Valiquette, Frs. Belauger, A. Gervais, John Farquharson, T. J. Potter, Jas. Johnson, R. S. Auld, D. Fortue, H. Langlois, C. Brein, G. Jubumelle, A. Cardinal, N. Valade, J. N. Marchand, P. Vannier, J. D. Martineau, Moise Richard, Louis Decarry, Joseph Jutras, J. Perrault, J. A. Debien, A. A. Labrecque, C. Leclerc, David Ruel, Arthur Lefaivre, L. G. Thouin, A. Labergrue, P, Desormiers, S. Cormier, Remi Goucher, Thos. A. Gothier, A. Demers, J. O. Leveques, Geo. Pichette, C. Robillard, G. Latreille, W. D. McBride, the "Gazette", David Ayton, the "Star", G. Hector Clemes, THE CANADIAN GROCER.

The party broke up about, 10 p.m. all saying that it was one of the best afternoon and evenings, that they had enjoyed for many a long day. The drive can well be called a grand success and away ahead of last year's.

COLLINGWOOD WANTS A FLOUR MILL AND CANNING FACTORY.

At the annual meeting of the Collingwood Board of Trade, the following matters, among others, were touched on in the address of President Long :

The Board called the attention of the Town Council to the desirability and importance of encouraging the erection here of a flour mill, but there has not been anything done in relation to this very important matter. The town is constantly losing business because it has not a flour mill. In 1890 this Board formulated a scheme and submitted it to the Council for the erection of a mill suitable to the requirements. Had that scheme been adopted the mill would now have been in operation, and attracting much of the wheat to our market which is now marketed elsewhere. It is very unbecoming, and detract, very much from the commercial importance of this town, to be without a flour mill, and I hope this Board will renew its efforts this year to have a mill built.

With a view to encourage the establishment of a canning factory here, the board endeavored through the secretary to obtain statistics regarding the canning industry from the Bureau of Industries, but was unable to do so, and the matter is at present in abeyance.

The matter of a fish hatchery is now being taken up vigorously, and, in conjunction with the Fishermen's Association, full data are being gathered. The establishment of a hatchery on Georgian bay seems absolutely necessary in order to perpetuate our fisheries, which have been affording a means of living to a considerable number of the population of several towns, both on lake Huron and Georgian bay.

The following officers were elected : President, John J. Long ; Vice-president, H. Y. Telfer ; Treasurer, E. R. Carpenter ; Secretary, G. E. Moberly ; Council, James Brydon, W. A. Copeland, C. Stephens, W. J. Frame, D. G. Cooper, G. Moberly, Charles Cameron.

HEAVY TRANSACTIONS IN RAW SUGAR.

Some heavy transactions have of late taken place in raw sugar for account of Montreal refiners, the total value of which is estimated at within the vicinity of $2,000,000. The purchases consist of East India, Java, Brazil and beet produce, part of which has been bought in the English market and part direct from points of production. Considerable beet and Java sugars have been contracted for, as well as Cuba centrifugals, which latter are largely used in the manufacture of granulated, but comparatively little Brazil, owing to the short crop of the latter and the fact that the Brazilians now refine much of their raw product, leaving them comparatively little to export.

The trade here anticipate a largely increased consumptive demand during the coming season, owing to the low price of the refined article, and consequently a heavy importation of raw, both beet and cane, may be looked for. There appears to be a complete absence of speculation in this market, although a fair movement is in progress, sufficient to supply legitimate requirements ; but beyond this dealers do not feel inclined to go at present.—Montreal Trade Bulletin.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

James Turner & Co.,

WHOLESALE GROCERS,

HAMILTON, - ONT.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
London, Ontario.

Reg. Trade Mark.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

100,000 lbs. FRESH FISH

FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.
Best Quality. Reasonable Prices.

D. W. PORT & CO.,
TORONTO.

CALLING FOR ORDERS.

TORONTO, Ont., Feb. 18, 1892.

EDITOR CANADIAN GROCER.

SIR,—In the matter of "Calling upon householders for orders," I will state frankly that while I adopt the system from force of circumstances I am opposed to it. The root of the evil, however, is with the wholesale grocers.

Every firm in that line now has from two to three city travellers. These have to obtain trade in some way, and the consequence is that we have four times the number of retail grocers that we would have had we no city travellers.

So much competition therefore exists, that it seems almost imperative for a retail grocer to send a clerk to a large number of his customers weekly for orders. It is a great pity that in Toronto either wholesale or retail grocers have to send out salesmen, for it means an expense of from 8 to 10 per cent. It costs the wholesalers from 3 to 4 per cent. to sell their goods, and the retailers from 5 to 6 per cent. That of course does not include bad debts, and I think I am within the mark in stating that 70 per cent. of the bad debts comes from the calling for orders in both sections of the trade. Large numbers of families purchase goods that they do not require, and cannot afford, so as to give the clerk a respectable order. The same applies exactly to a large number of retail grocers, with the wholesale travellers.

There are some exceptional cases where a retailer can do a successful business in this city without sending for orders, but they are very rare. Some of those do a large farmers' trade, and a few others are in a locality that is densely populated with working people.

But as stated above, so long as the wholesalers keep flooding the city with retail stores in their anxiety to do business, I am afraid that retailers will be compelled to send for orders regardless of expense.

Yours truly,

WM. MARA.

Editor CANADIAN GROCER.

SIR,—The question that is being taken up in THE GROCER at the present time, "Should grocers solicit orders?" is one that will be apt to bring forth a great deal of discussion on both sides. For my part, I have always been more or less prejudiced against it. I consider it demeans a grocer, and it places him in the position of a pedlar to a great extent. I believe it encourages extravagance, waste, and greater debts. Housekeepers are just as liable to over-buy as storekeepers are if goods are forced upon them. Some dealers seem to have no other end in view than the almighty dollar, and use every means in their power to secure it; some use the church (or abuse it rather) and societies, begging the members to deal with them. I know of a case where a certain grocer in this city was threatened with legal proceedings if he persisted in calling at a certain house for orders, but he still continued to call. The business would be better without such men. But the custom of calling on householders for their orders is becoming more general year by year in every branch of trade. In cities, the need of it is greater than in smaller places, as in the former a grocer's customers are moving sometimes great distances from place to place, making it inconvenient to call at the store, though the customer may wish to continue dealing with the same grocer. In these cases it becomes a necessity to call for orders, and as "necessity knows no law," we are compelled to do that from which we derive the greatest good.

One great advantage a grocer would have by calling for orders, would be that it is a means of holding his trade, should a clerk of his start in opposition to him. The more I think the matter over, I feel convinced that at the present time it is to the grocer's interest to call on customers for their orders. But I hope that in the future some better way to do business will be introduced.

Yours truly,

D. W. CLARK.

THE PATRONS AND CASH TRADE.

CAMILLA, Feb. 13, 1892.

EDITOR CANADIAN GROCER:

DEAR SIR,—I am very glad to see the interesting articles you write in regard to the Patrons of Industry. When I read them to some of the Patrons it makes them feel very down-hearted. They have organized a lodge here and two more within four miles of here, but are not making much progress. A committee was appointed and sent to Shelburne, about ten miles north of here. That town has a population of about two thousand, but the Patrons failed to secure a man in the town to make arrangements to sell to them. I understand they are now about to try Orangeville.

When the farmers feel so rich now and conceited, they can pay cash. Do you not think it would be a good time for all retailers to join together and establish a cash system and give no credit to any person? You should urge them to do so. Let them do it on the system they work on in the States. Any farmer who is not able to pay cash goes to the bank and borrows his money. I think the retailers never had a better chance to make a move in establishing a cash system than they have at the present time.

Wishing you success, I remain

Yours respectfully, E. J. COBEAN.

[Mr. Cobean hits the nail on the head when he says that farmers and other consumers should go to the bank for money wherewith to buy, when they have not the money to pay cash to the trader. As things have gone on for years, some of the main functions of the banking system of the country have been carried on by the retail trade, who have done the work moreover without making any money out of it. They cannot be both bankers and traders without loss to themselves, and if only there were no credit but what banks recognise, there would undoubtedly be more thrift among the general body of consumers and at the same time more prosperity among traders. But bankers have not the same collateral motive for extending credit liberally that the trader has, namely, for the sake of selling goods. Hence there will always be traders ready to accept accounts that bankers reject. But in the departure that many of the leading banks have made, by opening a savings department, there is the foundation of a system such as our correspondent approves.—EDITOR.]

HOW THE CHINESE BREW THE CELESTIAL BEVERAGE.

This should be the perfect way, becuse it is the way the Chinese themselves brew their celestial beverage; Take a level teaspoonful of tea for each cup. Have a teakettle filled with the same number of cups of boiling water. Pour all the water into the teapot in which the tea is to be brewed, and which has been previously warmed gently, so that the temperature of the boiling water shall not be lowered when it is poured into the teapot.

Now stir down into the boiling water all the tea. When it is thoroughly mixed with the water let the infusion stand for four minutes, then pour it. This process reverses the one customary with us, which is to pour the water on the tea.

No person who is educated in tea drinking enough to want his tea made in this way is going to put any kind of seasoning in his cup, not even lemon.

"Won't you try a little lemon in your tea, just for once?" pleaded the young hostess to the traveller who taught her to brew her tea in the perfect way.

"Madame," he answered, with as much indignation in his tone as his gentle courtesy would permit, "my tea drinking is a rite, not an experiment."—The American Grocer.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

-: Special Offerings. :-

50 half barrels Salmon Trout. 50 barrels No. 1 Labradors.
100 do White Fish. 50 ½ quintals large dry Codfish.
Also cases prime large Table Cod. Boneless Fish and pure Boneless Codfish of all kinds.

H. P. ECKARDT & CO.,

Wholesale Grocers, 3 Front St. East, **TORONTO.**

To the Trade

GENTLEMEN:—
The first month of 1892 is a thing of the past. Trade has opened good. Our coffees cannot be excelled. We have a large and clean stock of Black Pepper on hand, (over ten tons.) Our Travellers will call on you. Give the boys a good order, and you will be well served.
Wishing you a prosperous year,
We are,

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK
SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.
FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,
304, 306 St. Paul St., 143, 145 Commissioners St.
MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.
Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

PROTECTION.

Protect your interests by buying good salt fish before it is all picked up. We offer choice Lake Trout, Labrador Herrings, Cape Breton Herrings, Lockfine Herrings, B. C. Salmon.

Caverhill, Rose, Hughes & Co., Montreal.

SYSTEM.

In a conversation the other day with one of the best posted men in the grocery business in this city, the rapid growth of one of the leading houses in the trade was discussed, and the statement was made and agreed to by all of those present that the house in question owed its present enviable position to the excellent system employed in the conduct of its business. The experienced person above referred to in warmly endorsing this view, remarked that no house in the trade had so good a system, and that so long as it was adhered to it would be almost impossible for the firm to meet with disaster. However this may be, there can be no question as to the value of system in business, and although its importance increases with the volume of business of a firm, it is almost as essential to the small as to the large firm. Take the case of any retail merchant of small means, whose trade annually does not exceed $20,000. The inevitable errors due to absence of system may cause a loss of several hundred dollars a year, whereas in a much larger business the same defect may entail the sacrifice of thousands. Yet in the former instance the consequences might be as serious, if not more so, than in the latter case, owing to the limited resources of the small dealer. It is not too much to say that the neglect to establish a proper system in business has done more to paralyze the efforts of enterprising, energetic retailers in this country than any other single circumstance. It is the unsystematic merchant who suffers from the depredations of dead beats and who complains the loudest of slow-paying customers. Under a proper system the credit-dealing merchant may be as safe as those who adhere to the hard and fast rule of strictly cash sales, because a limit will be set to the time that an account shall run, and when that limit is reached no further sales are made until the customer settles. A system of collecting bills either weekly or fortnightly, and which also involves an investigation of the reputation of the applicant for credit, leaves little room for losses by bad debts, which are, however, the bane of the unsystematic dealer, who throws good money after bad by letting an account run on for weeks, and still furnishing supplies, in the hope that a settlement finally will be reached. The leaks by which profits flow away are innumerable in the business run without system. In regard to the condition of the stock and its need of replenishment, the merits of system are obvious, as it calls for the examination of stock at regular intervals and the purchase of new goods with the same uniformity. The store with a proper system becomes a convenience to the neighborhood, owing to the circumstance that consumers can reply upon getting what they order if it had previously been kept in stock, while in the prompt delivery of goods it presents so glaring a contrast to the hap hazard and unsystematic manner in which some stores are run, that the relative cost of the goods actually becomes a secondary consideration with the majority of consumers in the vicinity. There are, however, systems and systems. There is the system with which the business is carried on like clockwork and which gives satisfaction to patrons and employes, while enabling the proprietor to steadily enlarge his profits. There is also the system that is continually breaking down at critical times, and which is irksome and oppressive to the clerks and irritating to the customers because of its obvious defects. It behooves every dealer to take pains to construct a system that will possess none of these defects and that will be suited to the special requirements of his business.—Merchants' Review.

TRAVELLER'S REQUIREMENTS.

From a report upon Commercial Travellers, brought in by a special committee of the New England Druggists' Exchange, the following passages are taken : Instead of allowing salesmen to make their own prices, we should on a great many articles make a price below which they cannot go. As it is, we send out our men and we all give the same instructions, namely : " If any house names a lower price, meet it." What is the result ? A continuous whittling down of a fair profit to simply a small commission.

The time has been when a bill was paid in full as rendered, and not as now, marked with items for deduction from one cent to ten cents, because we have charged a trifle more than a price which had at some time been made by a foolish and inexperienced traveller. The sharp buyer takes advantage of all the drummers, and the more drummers there are on the road the cheaper he buys his goods.

The alienation of our customers is one of the direful effects of this custom, and it has reached this condition that the jobber is like the fifth wheel of a coach—to be used only when actually necessary. Thus the salesman on the road becomes the principal, and is so regarded by the country dealer. And is it any wonder ? He is the party with whom he deals, from whom he gets his favors, with whom he settles his accounts—often on his own terms ; for as a rule, the salesman will make allowances and credits which would not for a moment be considered by the house, were they submitted to it, simply because he is afraid if he did not meet his customer's demands a portion of his trade would go to a competitor whom he fears is already gaining the dealer's good graces and acquaintance.

The matter of credit is also an important factor to be considered. I have always held that by seeing a customer in his store once a week, and observing his habits and methods of doing business, that I was more competent to judge of his character and responsibility than a mercantile agency. But the average traveller does not stop to consider the chances of getting his pay for the goods he is selling ; but rather to sell goods and leave the matter of collection to the house. In this way, many more losses occur by bad debts than would be the case if druggists were left to order when in need, as they would then be likely to order only what they could pay for. A great many failures have occurred from over-stocking, the result of a visit from some smart drummer.

The best result can be obtained by educating men in our own offices, if possible, from boys up through the various positions of entry clerk, and so on, as they thus become familiar with our own business methods and acquire familiarity with ways of handling questions that may arise, peculiarly fitting them to take our own places in selling goods.

Employ no one who does not in character represent fully the employer, as a house is always judged by the men it sends on the road to represent them. See to it that your salesmen thoroughly understand the goods which they handle, and are familiar with their qualities. The better a man understands his business, the better salesman he becomes, and consequently the more valuable to you.

How many of you know the relation of your salesmen's profits to his salary and expenses ? If you do not know it the sooner you ascertain, the better will it be for your business, and the quicker can we arrive at some plan of selling goods on the road on a better and more uniform foundation.

Insist on an itemized statement of every cent allowed on each account, and on what articles the allowance was made. These can be laid one side, and the traveler reprimanded, if necessary, on his return. If this plan is well carried out, you will soon find your salesmen more careful in making allowances, and will effectually put a stop to his making deductions for freight and allowances for articles which are sold at an agreed price.

FISH TRADE AND ST. VALENTINE.

The following poetical effusion has been sent us for publication by Messrs. Stewart Munn & Co. of Montreal :

It has been the custom for ages,
Both for simple folk and sages,
To send to their friends on St Valentine's [day ;

Words of friendship expressing,
To those whom they're addressing ;
And we love to adhere to the old fashioned [way.

Our kind regards we now send you,
Hoping good-luck will attend you
And in kindness you will receive our pathe- [tic Valentine.

Now buy our best fishes,
And we send you best wishes.
And you will be glad we have dropped you a [line.

And tho' you can remember,
The scarcity of fish since September,
We hope that ere long things will begin to [look bright.

If you like to befriend us,
Big orders pray send us,
And you may rest assured we will treat you [all right.

FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON
Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

A LARGE NUMBER OF GROCERS HANDLE

ROYAL DANDELION COFFEE.

Made by
ELLIS & KEIGHLEY,
TORONTO.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers

124--128 RICHMOND ST. W.,

TORONTO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

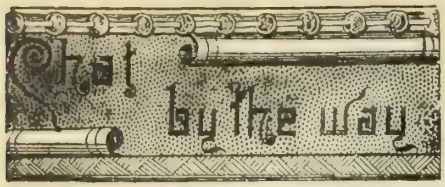
LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-



The barque India brought in 1,600 tons of raw sugar for the British Columbia refinery the other day.

A large number of Kingston merchants have decided to close stores on Saturday night at 9 o'clock.

Mr. W. H. Millman, of Woodstock, is shipping 1,000 barrels of green apples this week to London and Liverpool.

Wm. Smith, formerly a grocer in Listowel, died recently in London, aged 59 years. His remains were interred at Glenallen.

John S. Crawford, the well-known commercial traveller, died suddenly last week. He has been on the road for 29 years.

The window of J.E. Doyle's grocery, Hamilton, was broken in one night last week by thieves, who went off with six bottles of whiskey.

Messrs. Brown & Leach, Tilsonburg, Ont., write: We like your paper very much, and could not do without it if we were continuing in business.

An interesting communication upon "Calling for Orders," from the pen of Mr. Richard A. Donald, is held over on account of being too late for this issue.

The absence of frost in Newfoundland has restricted the supply of bait, and this with unfavorable weather, has resulted in a light catch on the fishing grounds.

Natural gas was struck at Highgate by Messrs. Scott on 9th, at a depth of 90 feet. Flow very strong. They will utilize it for fuel in their large flouring mills.

We acknowledge with thanks the receipt of a copy of the Annual Report of the Toronto Board of Trade. It is a well-condensed and conveniently-arranged presentation of the year's proceedings.

Chatham has been infested of late with burglars. Last week four merchants had their places broken open and robbed of small sums and goods. On Thursday morning they visited F. Woods' grocery and E. Spashett's grocery, but did not secure much plunder.

Mr. R. S. Gage, merchant of Newbury, narrowly escaped a severe burning the other day. The fire not burning very good Mr. Gage put some coal oil on it and as it did not burn as soon as he wished he opened the stove door to investigate. As he did so the oil blazed up and singed his face. Happily the injury was not serious.

There was a fire at James Dodge's grocery store, Hamilton, on Monday. The flames got a good headway and burned the contents of the store. Mr. Dodge's brother who is very ill, was in one of the rooms above the store, and was carried to a neighbor's house. The fixtures were insured for $250 and the stock for $250. The insurance will cover the loss.

In all the Roman Catholic churches in Ottawa, on Sunday last, the announcement was made that in consequence of the grip epidemic a decree had been received from the Pope giving the privilege to dispense with abstinence from flesh meat on Fridays until further notice, and the privilege also of dispensing with fasting or abstaining from eating flesh meat during the coming lent. Fish dealers all over the civilized world have been laying in large stocks of fish for lent, which begins on March 3rd.

A grant has been made by the county council of Essex, Ont., for the purpose of experimenting in raising sugar beets. An analysis of beet roots raised in Essex, made at the Ontario Agricultural College, showed as high a percentage of sugar as the German beet, and it is thought with improved methods of culture this may be increased. The soil and climate appear to be specially adapted to beet raising. To start a factory a capital of at least $50,000 is required. California growers estimate their profits at from $35 to $45 an acre, whereas corn yields a return of from $5 to $10 an acre.

MONTREAL CHAT.

L. Silverman is putting up a nice tomato catsup for the trade.

Messrs. Laporte, Martin & Co., the wholesale grocers, have built a nice new warehouse.

Roy V. Sommerville, the New York manager of the CANADIAN GROCER, was in town last week.

Johnston Fluid Beef Co., report increased sales this year, and also say that they are getting their share of the fluid business.

N. K. Fairbanks & Co., the lard manufacturers, say the trade in that line is dull just now, but they hope to have it pick up soon.

There is a new branch of bird seed on the market just now, which the dealers say is cheap and good. It is called the American Brand.

Mr. McManamy, the Sherbrooke grocer who was offered the candidature of the Liberal party in that city, has refused the nomination.

Babbett's Soap Co., are putting out some nice advertising hangers, each one of different design, and with the advertisement on the back.

The bookkeeper of the wholesale grocery firm of Messrs. Regan, White & Co. made a most astounding find on Sunday last when he entered the store to see if the stoves were all right. He saw at once that something was wrong. The till was pulled out and empty, and two holes drilled in the safe, and in front of it a full kit of burglar's tools. From all appearances they were at work when the key was turned in the front door and decamped. The firm do not lose anything, as they deposit every day.

Mr. W. T. Tassie who has been ill for some weeks, has sufficiently recovered to be on the street again. He is still very weak however.

The agreement between the wholesale grocers, regarding the selling price of sugar has been broken. It is said, Messrs. Lightbound, Ralston & Co. have announced their determination to withdraw.

The Commercial Travellers' Association held one of their monthly smoking concerts last week, at which quite a nice time was spent. The programme consisted of songs and dances. Cigars were passed around.

Mr. Malcolm Leitch, of Leitch Bros., Oak Lake, Man., was in Montreal this week. He has been on an extended trip to the Atlantic Coast, and has placed a number of cars of flour all along the line. Mr. Leitch left home about the first of January, and will be among the trade east for a month yet.

The whole of the real estate and plant of the Beet Sugar Company, of the province of Quebec, will be sold by the sheriff at the church door of the parish of St. Romuald de Farnham, on the 20th inst. It is said that over $25,000 have been spent by the Company, and the property is expected to realize but a fraction of this amount.

The Department of Agriculture has just received the annual reports of the High Commissioner and the various Canadian agents in the United Kingdom. They deal exhaustively with the development in the Canadian egg, poultry, barley, cheese butter, cattle and horse trades with this country.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

"CAIRN'S"
HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS,
General Agents for Canada.
MONTREAL

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto.

BENSDORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that trys it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, $2.40 per doz.; ½ lb. cans, $4 50 per doz.; 1 lb. cans, $8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.

Compare quality with any others.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
Special Prices in Victoria, B.C.

TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE
C. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.
1 Wellington Street East, Toronto.

Quick Dispatch

All letter orders filled same day they are RECEIVED, from the Complete Stock which we always keep.

RETAILERS

Send for Price List.

Empire Tobacco Co.,

MONTREAL.

CAUSES OF FAILURE.

We enter upon a wide field of inquiry when we seek to point out causes of failure in business, for they are as many and varied as the characters of individual business men. Usually, the cause of failure may be found in the man himself, and for that reason the cause is so seldom appreciated and gotten rid of. Men are ruining their busines daily by some business fault within themselves, while they are busy putting the blame upon "untoward circumstances" they are to a a greater extent the "builder of circumstances." There is seldom a loss without a cause which proper oversight, judgment, enterprise, thrift or business acumen could not have prevented. True, the wisest business men are often caught up in the whirl of disaster and swept from their feet without warning, and seemingiy in such a way that no possible foresight could have prevented it, but these instances are usually the result of some general financial flurry, which has its rise in the unbusiness-like methods of some men or ciass of men, the effect of whose folly unfortunately reaches to scores and hundreds of otherwise successful men. But the man who starts in business to-day in the corner grocery, and to-morrow is closed on a chattel mortgage, has simply overrated his ability or the public demand for his enterprise. So that we shall first undertake to set forth a few qualifications of success, a lack of any of which may be sufficient in your case to account for your loss, and in doing so we hope to escape a tiresome and fruitless repetition of stale advice.

1. You fail to keep a record of your business.

Here lies the source of much business disasters. It is easy to get along for a time without books. You cannot permanently succeed if you try it long.

A successful man would as soon think of giving away his goods, and yet you who are so systematic in this particular would be surprised to know the number of business men who get along without it. We had occasion recently to know something concerning the inner working of a large business now in the hands of a receiver, and found that for two years the business had been conducted on scraps of paper scattered in two drawers. No wonder a disgraceful failure ensued. Yet many merchants carry their accounts in a cheese box or in a hat, and could not tell for the life of them whether they are worth a thousand dollars above their debts or owe a thousand dollars more than they possess, and these men are surprised at their own failure. They have worked hard, lived economically, and always supposed themselves to be making money, while all these years their profits and more, perhaps, have been drawn out for personal use, and their original capital has gone into the spoiled potatoes and eggs, fruit, etc., which have been thrown away, and into unsalable goods now covered with cobwebs under the counter or back of the shelves. We draw an exaggerated picture, but true in kind, if not in degree, of a large percentage of losing merchants. They fail because they don't know their condition. They meet their bills for a time; pretty soon a draft comes as a little shock of surprise, but they meet it; a little later the drafts seem unusually large and frequent; one or two go back, money is scarce; well, crops are poor, hard to collect, solvent but slow, credit suffers a little, but still agoing and buying, now a little suit and another, strange business don't pick up! now a suit, now a returned draft, now an inquiring creditor, now a mortgage, now an assignment; liabilities $5,400, stock $2,300, appraised at $1,500 accounts estimated $1,000, and will probably pay 15 to 20 cents on the dollar. One year ago he could not have paid 35 cents on the dollar of his indebtedness, and yet he has given the business public to understand he was worth two thousand dollars. He is honest in his representations. He knows no better. He is as much surprised as are his creditors when the assignee figures it out as best he may from the scraps of information he can find scattered through the blank pages of a patent medicine recipe book.

Suppose this man, who has been in business four years and come to grief through neglect in keeping a record of his business, had every six months, or every year at most, been able to estimate to the cent his good and doubtful and bad accounts, his salable and unsalable stock, and his outstanding indebtedness. How quickly may he not have seen the drift of his business, and the chasm opening up to receive the little capital he had launched into the venture and withdrawn with comparative slight loss, and his business reputation unsullied, or at least made a change in the method of his business.

Keep an account of daily sales and expenses. The habit is easily formed. Foot it up weekly, or monthly at farthest. See to it that the expenses do not gain at as rapid a rate as the income. If they do, learn the cause and get rid of it.

By all means limit the amount drawn for personal use, and keep an account of the same.

Keep an accurate account of bills payable. Don't let a draft surprise you. If not able to discount your bills, don't let them, when due, find you napping. Prepare long enough ahead so that the money is ready when the draft is payable. Don't wait till the draft is accepted before thinking of the means of payment, but keep far enough ahead of your liabilities as not to let them step on your heels and trip you; and so a man who is perfectly solvent may be driven to failure by lack of preparation for payment of his debts solely from ignorance of the time of their maturity.

This may be your trouble. If so, it don't cost much for you to succeed.—The Collector.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

ONCE MORE

VICTORIA, B. C.

STAR MFG. CO., London :

GENTLEMEN,—Please send us 20 cases Star Fire Lighter as a starter.

Yours, etc.,

T. & K.

Send for free sample of this fast selling article.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,

TORONTO.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat, Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

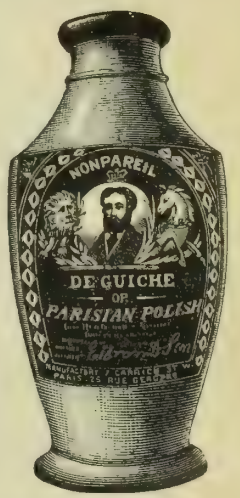
MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

TORONTO MARKETS.

TORONTO, Feb. 18, 1892.

GROCERIES.

Although the week has been an eventful one in the grocery trade it has not been more than ordinarily active in business. Retailers fill their wants in the same quiet way as they did before the break in sugar and in starch, evidently calculating upon the permanency of present advantages. The present indifference shows how completely the spirit of speculation has been extinguished in the general body of the trade. Business may be classed as fairly good for February. Orders ran towards general groceries for the most part, with some special leaning on the side of tea. Sugar was but fairly active. Canned goods were quiet, with some inquiries for round lots. Dried fruit was not in request except for small parcels. The break in granulated sugar and that in starch are making prices easy but are not exciting buyers, who do not look for an early revival of the old arrangements. Money is reported to be somewhat freer, but there are always some accounts that are hard to collect even when money abounds.

CANNED GOODS.

There are no bears among the jobbers of canned goods now. All appear to be satisfied that firmness and scarcity are real conditions, as the wholesale demand on this market has shown itself unslaked for a sufficiently long time to draw out any large supplies that have a more than suppositious existence. But nothing has transpired to weaken the situation ; on the contrary, values are firmer and there are more adherents of the firmness than there were at any other time since the season opened. Only very large lots could be moved at $1.05, and only some houses have large lots at their command. Those who have would just as soon put off the purchaser with a smaller lot at $1.10. The exchange of round lots between jobbers at different centres of trade is not as frequent as it was, owing to the firm price and the preference of dealers to sell in moderate-sized lots. Peas are as scarce as ever and easily worth $1.10 alone. Of tomatoes the same may be said. Corn alone can be had at $1.05 from some jobbers. All assorted lots are $1.10. Salmon is dull at $1.40 upwards, and this price is shaded to $1.35 in some cases. Lobster is not over-plentiful nor in marked request, but the price is steady and unchanged at from $1.90 to $2.75, according to brand.

COFFEES.

The demand for coffee does not shift much from week to week, and there never is sufficient excitement in upon this market to start a speculative spell. Hence prices maintain their general level very fairly. Good Rio could be disposed of if it were more plentiful, but it is still scarce. All Brazil coffees are firm outside on account of the light business done at Santos, where yellow fever still checks shipping. The prices here are 18c. upwards for Rios, from 27 to 33c. for Mochas and 27 to 32c. for Javas. In both Javas and Mochas the market is fairly stocked.

DRIED FRUIT.

Valencia raisins have no especial points of interest this week. They are as cheap as ever, the range of quality is as wide and stocks are full enough for business. Ordinary off-stalk are 5c. while choice are worth 5½c. Selected are 7 to 8c., and layers are the same price. Currants are firmer, the lowest point for satisfactory stock being 5½c. in barrels. Cases are selling better than they were at 7 to 9c. for fine Vostizzas. Trashy currants are offering less freely from New York, and appear not to find favor here. Prunes are unchanged at 7 to 7½c. for U's in cases, and 5¼ to 5½c. for casks. The trade in all dried fruits has been very limited.

NUTS.

Occasional small parcels go out along with general orders. The prices continue as quoted in Prices Current. Walnuts lead in the small demand that exists.

RICE AND SPICES.

No business of any moment has been transacted in rice since last report, the price remaining at 3⅞ to 4c. for ordinary grades.

Spices are likewise quiet, with no notable feature in any line. Prices keep to the course indicated in Prices Current.

SUGAR.

The event of the week upon which all trade interest centres is the break in the price of granulated, which has been caused by a suspension of the list. The wholesalers here at once brought prices down to 4½c. for that description of sugar, which is about the exact cost laid down here. The desire to get some of the trade is not to be extinguished by considerations of a vanished margin, and there are jobbers willing to sell granulated below this price, some of them being ready to take 4 7-16c., or may be 4⅜c. The latter two prices are probably coupled with the requirement that a certain proportion of yellow sugar shall be taken along with the granulated. For the position has just been inverted. Before, yellows were sold at a loss in order to make sales of granulated ; now granulated will be sold at a loss or at any rate without a profit in order to make sales of yellow. As might be expected there is a simultaneous movement being made to bring up the price of yellow, and the majority of jobbers now want 3⅝c., for the lowest grade, though 3½c. will still buy from some of them. The new arrangement applies only to the province of Ontario, though it is reported that in Montreal there is a temporary relaxation as well. So far as its effect on the sugar trade is felt, it has yet been unproductive of any excitement Buyers appear to have made up their minds that the thing will last, and therefore do not rush in to get sugar. They ought to take into consideration, however, not only the fact that the suspension may be cancelled when it has done its intended work or when it has been found incapable of doing it, but also that the sugar market just now is very firm. The dropping of the list is merely a local matter ; the essential position of the sugar market is not affected by it. The fundamental basis of prices is a firm one. Raw sugar is firm outside, and the estimated shortage in the beet crop is likely to be borne out.

Willet & Gray, New York, in their weekly Statistical say :—European markets continued fairly strong through the week, and our buyers accepted quite a large quantity of centrifugals from Cuba at the current quotations without asking for further decline. On one day some 50,000 bags were taken in Cuba for Boston at this price for shipment. There appears to be no disposition or necessity for either buyers or sellers to change the quotation for the present. Cuba is, no doubt, satisfied to dispose of a certain part of the crop as rapidly as wanted by the United States refiners, and even a strong market in Europe at above our parity of prices will not make much, if any, difference in Cuba just at this time. It will be a pleasure to refiners whenever Muscovados from the West Indies begin to be offered, as they will be next month.

The feature of the week has been an earnest desire by many grocers to avail of the present low prices to secure a stock of granulated for future delivery. Many attempts have been made to purchase in 10,000 bbl. lots, both here and in Philadelphia, but all refiners have declined the business except for prompt delivery. Some grocers have purchased largely in this way, and are putting the sugars into warehouses for a better market. Refiners also are storing refined to a considerable extent, the melting of raws being in excess of the immediate wants for consumption. Some difficulty is found in disposing of all the soft sugars made, and we note the rather singular feature of the present competition of refiners for each other's trade ; that while Philadelphia refiners are selling certain grades of sugar delivered in New York State, the New York refiners are selling certain other grades in the city of Philadelphia. Such instances, and others of low sales at the western competing points, give indications of no improvement in the state of the refined market for the present. Refined sugar is cheap, cheaper than ever before as compared with raw

SPECIAL
VALUE IN
Lemons and Oranges,
Spanish Onions,
Prunes, Dates,
Nuts. &c.
CLEMES BROS.
TORONTO.

- New Prunes -
In Cases and Hhds.
P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

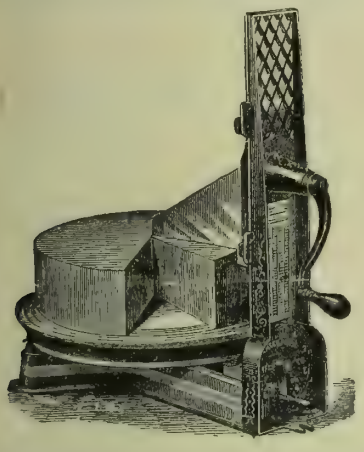
BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

Self-Gauging Cheese Knife.



Will cut accurately in pounds w thout waste or leaving small pieces. Send for descriptive List.

GEO. SPARROW & CO.,
33 Colborne St., TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,
TORONTO.

WHISKS BROOMS BRUSHES

Specialty is what enables goods to be placed at close figures. We sell our specialty only. Special attention to your enquiry or order by mail. We guarantee satisfaction in value of our goods.

CANADA PATENT BRUSH CO.,
Windsor, Ont.

It is an acknowledged fact that the

ST. LAWRENCE STARCH CO'S

STARCHES ARE SUPERIOR

TO ANYTHING IN THE MARKET.

MARKETS—Continued.

sugar, and refiners make no profits, still this condition may last a little longer. It will be interesting to see if refiners will continue present prices of refined when the rise in raw sugars begins in earnest. If so, it will be more evident that they have an ulterior object in view beyond earning present dividends.

SYRUPS AND MOLASSES.

A light business in syrups, notwithstanding the easy prices that rule, is still to be reported. A very fair dark syrup can be had at 2c., the conflict between United States and Canadian refiners being still waged, to the advantage of buyers.

Molasses is very dull, sales occurring at long intervals and not amounting to much in quantity when they are made. New Orleans fine table molasses is to be had at 45 to 50c., and lower grades range from 30c. up. For West Indian molasses the price ranges from 30c.

TEAS.

The tea trade continues fairly active and is working improvement in the prices. Japans from low to medium grade are selling fairly well, prices most commonly paid being from 29 to 28c. In Congous at about 18c, there has also been a good business. Young Hysons are quiet, chiefly for the want of much low grade stock, the description that is most in call. Several thousand packages of low and medium grade Japans changed hands in Montreal last week. There have been no further large operations on New York and Detroit account upon this market. The higher grades of Japans are very scare everywhere.

MARKET NOTES.

H. P. Eckardt & Co. report increased sales for Diamond Crystal Salt for which they are agents. This salt does not harden and is perfectly pure. It is packed in sizes specially suitable for table and dairy use.

The statement of the total pack of canned goods in Canada to Dec. 31, 1891, has just been completed. The figures will be of very great value to the trade. Any packer who has not yet received his report should write at once to the Secretary, care CANADIAN GROCER.

PETROLEUM

The prices of refined are steady at a basis of 15c. Trade is easing up with the advance of winter.

The Petrolia Advertiser reports : Petrolia crude $1,29 per bbl ; Oil Springs crude $1.29½. Crude is worth from $1.29 to $1.32, according to quality and gravity, and the country is not over flooded with refined illuminating oil, so that the refining trade will be fairly brisk and steady till the beginning of May anyway. After that date we shall have three or four months of restricted demand, and then business may be expected to resume activity for the fall and winter months of 1892-93. The stock of crude is very moderate but ample for the requirements of the trade, taking into consideration the prospective summer production. If the larger producers take care of the raw material and the market in general is let alone and not influenced by outside considerations, the prospect for values for the raw material may fairly be put at $1.50 per bbl. at the least.

GIVE

Your customers a chance to try

Surprise Soap.

Keep a box in Stock.

If it dosn't satisfy them, don't get it again—but it will. Everyone says "SURPRISE" is the best Laundry Soap to be had.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

BUTTER AND CHEESE.

The scarcity which is always more or less a feature in the supply of good butter, is now a very marked one in all descriptions. Neither good nor bad is plentiful, and rolls appear to be nearly as scarce as tubs. Nor do other centres of business appear to be getting the stock. The markets of the country towns are evidently as poorly supplied as that of this city is. Some Brockville butter was brought in and sold off readily at high figures. All creamery has now a better chance of it, and acccording to quality is saleable at 20 to 27c. Good dairy tub commands 18 to 21c., while for medium prices have gone up to 16 and 17c. Large rolls are 16 to 18c., and are in request but scarce. This market is capable of absorbing a good large supply of acceptable butter just at present, and anybody who has such to sell would make no mistake by sending it along now.

Cheese is very firm, prime being quoted at 12½c., in small quantities. Less desirable fall makes shade down to 11¾c. For summer cheese the demand is dormant, and 9½c. is a nominal price.

COUNTRY PRODUCE.

APPLES.—Cars are in better demand, but buying keeps on the under side of $2, $1.75 being the price most commonly obtainable f. o. b. In single barrels $2 to $2.50 is the range.

BEANS—Easy prices and dull business are in brief the conditions. Cars can be had at $1.15, and small lots change hands at $1.20 to $1.30.

CRANBERRIES—Over abundance and lateness in the season continue to depress prices, which are still easy at $6 to $7.

DRIED APPLES—The price is 4½ to 4¾c. here. Offers are not free. Cars are held in the country at 4½c. For small lots the price runs up to 5c.

EVAPORATED APPLES—Those who have any want 8c. for them. For small lots 8½ to 9c. are the prices asked and paid.

EGGS—The scarcity of fresh stock is very pronounced. Choice, new-laid stock would command 22c., only small lots of such being obtainable. For other grades in the category of fresh the price shades down to 18c. Limed eggs are firmer at 15c.

HIDES—Are featureless. Buying and selling go on with fair activity but they do not add or take off the fraction of a point on values, which remain on a basis of 4½c. for green and 5c. for cured.

HONEY—Cheaper sugar makes a duller market for honey, which is easy at 8 to 10c. for extracted. Only very fine brings the higher figure. In the comb the price is 14 to 16c.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1868.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

HOPS—Are held at 18 to 25c. according to sample. Some were sold early in the week at 23 to 24c., but brewers are not free buyers at these prices

ONIONS—Sales are nearly all in small lots, and local stocks are not taking on supplies on account of the weather. Barrels are $2.25 to $2.50.

POTATOES—Were expected to take a turn for the better when the cold snap started, as that would check deliveries. But it has not been so, and cars can still be bought at 33 to 35c. Out of of store lots go at 45c.

SEEDS—The export demand is about exhausted and a dull market has succeeded the lively one of the two or three previous weeks. Alsike is $5.50 to $6.50, red clover $5.50 to $5.75, timothy $1.25 to $1.50.

SKINS—Good sheep skins are readily taken at $1 to $1.25 according to weight. Calfskins are quiet at 5 to 7c.

TALLOW—Refined is 5½ to 6c., and rough is 2c.

WOOL—The dulness of fleece wool is as deep as ever and sells at 18c. go through slowly.

DRESSED HOGS AND PROVISIONS.

It is an easy matter selling hogs these days, as there is a prevalent feeling that there will be a probable shortage in raw material for a big pack. All that come in sell readily at $5.90 to $6.15, but it is reported that some holders are hanging on to their stock in the expectation of realizing $6.25. A few cars were sold this week at from $5.85 to $6.10, the weights being mostly on the upper side of 150. All products are firmer as a consequence of higher values in hogs.

BACON—Long clean is higher, selling this week at 7¾ to 8c. Backs are 10½c., bellies 10½c., rolls 8¾c.

HAMS—Are unchanged at 10½ to 11c.

LARD—The price has gone up on pure lard, which now stands at 9½c. for tubs and 10c. for pails. Compound is not in demand, though 8 to 9c. are the prices.

BARREL PORK—Old United States mess is $13.50 to $14, while new Canadian is $15.50. Short cut is $15.50 to $16.25.

FRESH MEATS—The supply is rather lighter and prices are firmer. Beef forequarters are 4½ to 5½c., hindquarters 7½ to 8½c, lamb 8 to 8½c., mutton 7 to 8c., veal 8 to 9c.

FISH AND OYSTERS.

The fish market is in a doubtful condition just now, as there seems to be a doubt as to whether the Lenten season will be observed this year or not, and until this is settled buyers will be very cautious as to the amount of stock they will lay in. Fresh fish are plentiful at present, but Labrador herring and haddies are scarce. Salmon trout has advanced in price nearly 50c. per half barrel; other prices are easy. Oysters are plentiful, with prices almost unchanged.

SALT.

The business in salt has been more lively than usual, the sales being larger than for some weeks. Two carloads of barrels, two of coarse sacks, and two of fine sacks have been moved, and a good trade has been experienced in small lots. Prices are firm.

GREEN FRUIT.

Every day that is a little warmer than the average is utilized by the jobbers to forward supplies to customers. The cold weather gives a set back to this class of trade. In lemons the movement has been fair. In 300's the price is $4 to $4 50 for both Messinas and Palermos, and in 360's the price is $3.50 to $4. Valencia oranges are rather quiet at $4 to $4.25, the call for Floridas rather crowding them aside in trade. Floridas are coming to hand still in bad condition, loss being occasioned by repacking. The price is $2.75 to $3.25. Bananas are scarce at $1.75 to $3.50. Pineapples are $3 to $3.50.

DRY GOODS.

Business at the wholesale houses is fairly brisk, orders being as numerous and as large as could be reasonably expected. The prices of cottons are firmer than they have been for some time, and dealers are hoping that the disastrous cutting of prices which have been going on for some time will not cease. Money is as plentiful as circumstances would seem to indicate.

MONTREAL MARKETS.

MONTREAL, Feb. 18, 1891.

GROCERIES.

Business since our last has shown some improvement, and travellers reports from the country are favorable. There have been few actual changes in any of the leading lines during the week, but sugar promises some new developments shortly. There has been a break in the Guild, the firm who caused the hitch last year again being the stumbling block. They have withdrawn from the agreement, and propose to operate to suit themselves, which may make matters interesting later on. Teas have been fairly active and the same can be said of other lines. Briefly the week affords fair ground for encouragement.

SUGAR.

The sugar market shows a better movement in refined, stock prices ruling unchanged, yellows 3½ to 4½c., and granulated 4½c. It is probable that there may be some new developments in the market before another week, as trouble has arisen in the Guild. It is understood that the old firm of kickers, a member of which shines especially in this respect, has withdrawn from the agreement, and will in future operate on a basis suitable to themselves.

MOLASSES.

Molasses is moving slowly, and there is but little business to note. Barbadoes brings 35c., while the American product sells at 27 to 28c. The syrup market is dull and unchanged.

TEAS.

The tea trade is better, all grades moving more freely especially blacks and greens. Stocks of good grade Japans are decidedly small, and a few lots are on spot and fetching good prices.

COFFEE.

Coffee is not moving very freely, but prices rule firm. There has been some trade on a basis of 18 to 20c. in Rios and Jamaicas.

RICE.

There is no business doing in rice, and prices are nominal. Millers notify jobbers that prices will advance 10 to 15 per cent. over last year.

DRIED FRUIT.

Dried fruits maintain the improvement shown last week. The market being steady and more satisfactory all round, prime Va-

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Business has not made much progress this week, though inquiry has been more active. The firm views of holders of flour have not assisted in running up the record of sales made and cars shipped. The stocks on spot are considerable but there is no despondency on account of the dulness of business. Feed is not in as good a position as it was a week ago, easier prices and dulness being more prominent features than they were.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.25 to $5.50; Manitoba strong bakers' $4.80 to $4.85; Ontario patents, $4.50 to $4.90; straight roller, $4.00 to $4.05; extra, $3.80 to $3.85; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is easier at $3.80. Cars can be had as low as $3.70. Cornmeal is unchanged at $3.80 to $4.

BUCKWHEAT FLOUR—Is featureless at $4.50 per barrel.

FEED—Bran is quiet at $15 to $16, and shorts at $17. Mixed feed is $23 to $25, cracked corn $1.25, feeding corn 53 to 54c., oats are 31 to 32c.

HAY—The price is firmer at $11.50 to $12 for No. 1 timothy and $10 to $10.50 for mixed.

STRAW—Is fairly active at $6 for wheat and $6.50 for oat.

MONTREAL.

There is a fair enquiry for flour for local consumption; but the volume of business continues very small at unchanged prices. The stocks in store show an increase of 1,892 barrels compared with a week ago, and a decrease of 4,741 barrels compared with a year ago. Patent spring, $5 to $5.25; Patent winter, $5 to $5.25; straight roller, $4.65 to $4.70; extra, $4 20 to $4.25; superfine, $4 to $4.10; city strong bakers', $5; strong bakers', $4.75 to $4.90.

Oatmeal is in slow demand at unchanged prices. The stocks in store show a decrease of 47 brls. compared with a week ago, and an increase of 3,148 brls. compared with a year ago. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20; rolled, $2.10 to $2.20.

Feed is quiet and without change. We quote bran $16 to $17; shorts, $18 to $19, and mouillie $25.

ST. JOHN, N. B.

FLOUR—The demand for flour is still purely local, and consequently only a limited quantity is moving, the price has been gradually getting lower and is now quoted at $5.10 to $5.15 for Ontario High grade, Manitoba $5.85 to $5.90, with Medium Patents at $4.75 to $4.95.

CORN MEAL—is in fair demand with prices steady at $2.75 to $2.90.

OATMEAL—The price has declined some since last quoted, and the demand is improving, $4.45 to $4.55 being the ruling figures.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
Quotations by Wire or Letter.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

TRY
"Beaver Mills" Flour.
T. H. TAYLOR & CO.,
MANUFACTURERS.,
CHATHAM, ONT.

ROLLED OATS.
Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.
ARCHIBALD BROS.. INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
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J. L. SMITH & SON, - Montreal.
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BRANDON ROLLER MILLS,
Brandon, Man.
—MANUFACTURERS OF—
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

DELICIOUS, NOURISHING.
IRELAND'S
Choice Breakfast Cereals and Hygienic Foods.
Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,
Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.
Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by
The Ireland National Food Co., (Ltd.,) Toronto.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets continued

lencias are worth 5c. but we quote 4¾ to 5c. Currants remain firm on the basis of 5 to 5¼c. with some fair turnovers at these prices. There is little if any French prunes offering, but Bosnias move in a jobbing way at 5½ to 6c. Figs are offering at 10c. and dates at 5c. We quote prime Valencias 5c.; currants at 5 to 5¼c. for Patras, and 6 to 7c. for Vostizzas in cases; Bosnia prunes, 5½ to6c.; figs, 10c.; and dates 5c. per lb.

NUTS.

There is a jobbing business at the old prices. Grenoble walnuts still remain steady at the decline noted last week. We quote:—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12½c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

Canned goods are not moving very freely and jobbers say the movement is up to the average. Stocks generally are small in all lines and are considered good property, so that prices are firm.

GREEN FRUIT.

There is the ordinary jobbing business in green fruit, with no change to mention. Offerings of bitter oranges noted last week have met with a fair reception at $3.50 to $4. Floridas move at $2.75 to $3.25, and Valencias at $3.50 to $3.75. Lemons are the same at $3.50 to $3.75.

APPLES.

Apples are unchanged, with nothing notable to mention. We quote 25 to 30c. for jobbing business. Evaporated are firmly held at 8 to 9c., and dried are dull at 5 to 6c.

HOPS.

Hops are quiet and unchanged. Some new offering of bulk stock are on the market, but nothing has been done in them, as brewers are indifferent. Prices nominal. Pressed hops had some speculative business on the basis of 16c.

FISH.

There is no business doing in fish on account of the short Lenten season.

PROVISIONS.

The market continues very firm for pork. Our quotations are unchanged for Canada short cut, but it is only because dealers cannot get any more money for it. The offerings are still small. No western short cut can be had under $17 per barrel. Packers are still cutting the prices of lard. The reason no doubt being the extreme dullness in demand. We quote:—Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

There is no change in either of these lines. Cheese is firm and nominal in the absence of business. Butter steady at following prices: Finest creamery 24 to 24½c.; finest Townships 18 to 20c.; Morrisburg and Brockville 18 to 19c.; finest Western 16½ to 17½c.

EGGS.

The local egg market was easier to-day, 14 to 15c. being now the range for Montreal limed. The local market is quiet, but with about ten days of bad roads and stormy weather dealers say the markets all over the country would pick up. Small shipments are being made every day, the Americans being afraid to deal heavily in case of a break in the market. The Boston market was quoted strong to-day at 23c. for limed, and 30 to 32c. for held fresh and 35c. for boiling stock.

GRAIN.

The local grain market is without particular change, with no movement of any importance in any grains. The stocks in store compared with those of a week ago show a decrease of 26,136 wheat, 16,147 rye, and an increase of 24,719 peas, 2,467 oats, 17,157 barley; compared with a year ago there is an increase of 165,460 wheat, 232,149 peas, 24,479 barley, and a decrease of 11,990 corn, 44,270 oats and 1,121 rye. We quote: No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 32c. to 34c. per 34 pounds; corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 17, 1892.

A slight increase in trade among the wholesalers is noticed, and with a continuance of good weather and roads a further improvement is confidently expected. Our market is quite bare of dry fish and molasses. In all other lines there is sufficient for all demands.

MOLASSES—The supply is rather small, and with a good demand prices have stiffened some, it is now selling at 35 to 36c.

EGGS—The market is well supplied, with prices steady at 16 to 17c.

BUTTER—A choice article in butter finds ready sale at 18 to 20c., though the market is well supplied with medium quality, which sells at 15 to 17c.

FISH—Dry fish still continue scarce, without any immediate prospects for a supply.

BEANS—Are quoted at $1.40 to $1.50.

Restore goods to their proper places as soon after using as possible.

A feather duster disperses but does not remove the dust from the store.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Wanted to Exchange

A block of four brick stores in Strathroy, for a stock of groceries or general goods, in a good town. The rents from the block pay eight per cent. interest.

Address E., This Office.

IMPORTANT NOTICE

—TO THE—

RETAIL GROCERY TRADE

OF CANADA.

On and from this date the following discounts will be allowed on all brands of Starch used by the Grocery Ttade manufactured by this Company:—

10 BOXES OR THEIR EQUIVALENT IN BARRELS OR HALF BARRELS. Trade discount of 7½ per cent., and freight prepaid to any Railway Station in Ontario or Quebec.

40 BOXES OR THEIR EQUIVALENT IN BARRELS OR HALF BARRELS. Trade discount of 10 per cent., and freight prepaid to any Railway Station in Ontario or Quebec.

TERMS, 30 DAYS NET.

Orders will be filled by the Factory, if so desired, at these discounts, or, if preferred, through any Wholesale Grocer.

WE HAVE THIS DAY

Reduced Prices

on all grades ½c. per lb.

THE BRITISH AMERICA STARCH CO., Ltd.,

BRANTFORD.

17th February, 1892.

STEEL, HAYTER & CO.,

Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co.

Telephone 2354.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

WE OFFER

GOOD BRIGHT SYRUP

25c. PER GALLON.

Samples furnished on demand.

Write for our prices of granulated and yellow sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE

REMOVED

to our new warehouse

Nos. 59, 61, 63 Front St. E., Cor. Church.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Special Line

Eugene Verniers'

French Canned Peas.

"MOYENS"

Send for Quotation.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

EVAPORATED

CALIFORNIA FRUITS

Apricots. Prunes.
Peaches. Pears.

LIMA BEANS--Bags 65 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

Business Changes

SALES MADE OR PENDING.

P. Ross, general merchant, Moosomin, N. W. T., has sold out to H. Ireton.

The general stock of the estate of S. A. Pennock, Holstein, Ont., has been sold.

J. G. Henson, general merchant, Rapid City, N. W. T. has sold out to Brown, Adams & Co.

Owing to the ill health of Mr. Leach, Messrs. Brown & Leach, grocers, Tilsonburg, Ont., have sold out their business. Mr. W. S. Buckburough is the buyer. The trade loses two live business men in the retirement of Messrs. Brown & Leach. Their successor, Mr. Buckburough, has the best wishes of THE GROCER for prosperity in his venture.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Davey, continues the grocery business of A. Davey & Son, Guelph, Ont.

S. J. Collier, continues the grocery business of Collier & Wallace, Picton, Ont.

Mr. Mills of the firm of McKenzie & Mills, wholesale grocers, Winnipeg, Man., has retired.

The Keystone Manufacturing Co., manufacturers of mangles and brooms, Hamilton, Ont., has dissolved.

James Coupland continues the wholesale fruit and produce business of T. W. Clark & Co., Vancouver, B. C.

The firm name of Martin and Jackson, general merchants, Rounthwaite, Man., has been changed to Martin and Newton.

Billman, Chisolm & Co., is the name of a new wholesale grocery firm, who have taken the place of Geo. E. Forcythe & Co., Halifax, N. S.

The well-known firm of wholesale grocers, Messrs. Ward, Carter & Co., have dissolved partnership. Messrs. Carter & Galbraith continuing the grocery, and Mr. Jos. Ward keeping the produce business.

NEW STORES.

Nickel & Grice have opened a new grocery store in Victoria, corner Fort and Blanchard streets.

REMOVALS AND DEATHS.

R. J. Armstrong, grocer, New Westminister, B. C. is dead.

Carlton Lynde, merchant, of Mitchell, died suddenly Wednesday of heart failure.

FIRES.

Alex. Chisolm & Sons, produce merchants, Montreal, were burned out last week. The loss is placed at about $75,000. Well insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. Flett, Campbelltown, N.B., has assigned.

J. J. Auclair, grocer, Montreal, has assigned.

T. H. Bibly, grocer, Kingston, Ont., has assigned.

Demers & Sons, grocers, Victoria, B.C., have assigned.

George Payne, general merchant, Montreal, has assigned.

Mills & Co., general merchants, Holland, Man., have assigned.

Agnes McKeown, grocer, Hamilton, has assigned to F. H. Lamb.

Hood & Cooper, general merchants, Roland, Man., have assigned.

John McIntosh, teas, etc., Toronto has assigned to Morgan Davies.

O. Roy, general merchant, Sudbury, Ont., has assigned to F. Lemieux.

R. H. Campbell, grocer, of Halifax, N.S., has assigned to W. T. Kennedy.

Lauchlin McDonald, general merchant, River Herbert, Que., has assigned.

S. J. Campbell, general merchant, Woodland, Ont., has assigned to D. E. McIntyre.

P. E. Desparvis, Valleyfield, Ont., grocers, etc., have called a meeting of their creditors.

J. Scott & Co., wholesale grocers, Montreal, have assigned with $60,000 liabilities.

The grocery stock of the estate of E. Ferguson, Owen Sound, is advertised for sale by tender.

R. J. McLaughlin, general merchant, Wallaceburg, Ont., has assigned to James Piper, London.

John Mellon, grocer, Bowmanville, has assigned to Henry Barber & Co., with liabilities about $10.000.

C. Koelln, general merchant, Kingsville, Ont., has assigned to C. B. Armstrong London, and his stock is advertised for sale.

An interim dividend of 35 cents on the dollar has been declared in the estate of A. W. Crysler & Co., general storekeepers, Delhi.

Less than a year ago A. J. Gordon started a grocery store in Elora. Not having any experience in business he has been obliged to assign.

THE POWER OF MONEY.

Money, says the old Book, is the root of all evil ; but one thing is certain, very little good can be done without it. It takes money to build churches, it takes money to pay the minister, it takes money to send the missionaries abroad, and in some cases it is absolutely necessary to get religion. In this light, therefore, the quotation above appears to be a contradiction, and a very decided one too. We have little faith in its general bearing. In the abstract it may be correct. In a business sense we have none. The power of money in business cannot possibly be overestimated. While great things can be done with very little money to commence with, nothing can be done without any. It is the greatest friend to go to market with ; properly used, it is the greatest friend in all conditions and circumstances. The business man who has sufficient capital to conduct his business is in such an independent position and possesses so many advantages over his less wealthy neighbor that he can adopt and institute economies through labor-saving devices, which places him in a position to compete on more advantageous terms than those less favored competitors.

In contradiction to the quotation given above, we might say that money was a friend in need, therefore a friend indeed. By arguing that money is so necessary to conduct a business properly and to take the most advantage out of all business transactions, we do not wish it to be understood that we regard money making as the only object to be sought after in this life. On the contrary, we believe that any one who pursues a course of this kind makes a grave error, and to put it plainly under such circumstances life is not worth living. To get the most out of life it must be enjoyed so that there will be nothing to mar it or in any way interfere with its hopes and pleasures. It is not the richest man who gets the most pleasure out of life any more than it is the poorest. How to live and get the greatest amount of pleasure requires a little common sense and a good deal of practical application.

Considering the question of money from a purely business standpoint, it is not wise to regard it as the all-powerful influence in trade. It has its limitations and its temptations, but its advantages far exceed every other consideration. The merchant with a good bank account has always got a true friend—one that he can rely upon and one that will always do good work whenever it is called upon. While most merchants appreciate the value of money, few of them realize its full influence. If they did they would in every way pursue a policy that would place their business in such position that their money would be utilized to its utmost. We know business men who are always anxious to have a bank account of certain dimensions. They will not under any circumstances permit it to be drawn upon below a certain figure; yet these same men could if they chose make considerable money by having their bills discounted. Going to the other extreme we also know business men who make it a rule to insist upon interest in their banks because they always leave a fixed deposit, and these men will owe bills for six months that ought to be paid in thirty days, because they believe that they are making money by the transaction. Neither of these courses is the right one to pursue. The man who pays his bills promptly and takes all discounts is the man who ought and generally does get the most satisfaction out of his money and his business life.

To the young merchant commencing in business we would advise him always to consider the power and influence of money in securing good terms, good buying, good management of his affairs and ultimate success. It all depends upon how business is started how it will succeed.—National Grocer.

BRANTFORD PREPARED CORN

HIGHEST AWARD, JAMAICA EXHIBITION.

LILLY WHITE.

COLD

WATER

RICE.

BRANTFORD

LAUNDRY

STARCHES.

CHALLENGE

CORN.

THE BRITISH AMERICAN STARCH CO., Brantford, Ont.

GOLD MEDAL, PARIS, 1878.

W. BAKER & CO.'S Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

ANSWERS TO CORRESPONDENTS.

Will you kindly tell me why the Crown brand of Black McDonald Tobacco can not be bought in Quebec and Montreal, while it can in St. John, N.B. Also, how does Index Smoking sell at fifty cents in Quebec and forty-eight in St. John, N.B.?

Ans.—1. It would seem as if Crown were made only for the market in the Maritime Provinces.

2. As to Index, it is possible that the manufacturers have given a cut of 2c. to compete with the product of the St. John factory. One who can explain the matter on any other theory will oblige by forwarding an answer.—ED.

CONSUMERS TO BLAME.

Consumers—the word used by the trade to represent people who purchase their necessary daily supplies from retailers—are largely to blame for the adulteration and coloring of articles of food. The first invoice of Japan teas brought to this country consisted of sun dried leaves, was free from coloring matter and of good quality, but it was unsaleable. The merchants who handled the tea were compelled to color it before the people would take it off their hands.

The canned French peas are not nearly as palatable as the ordinary American "June" peas, but because of their bright green color the foreign vegetable is used exclusively in many families.

Bright green pickles are also great favorites, and many other articles we might mention are adulterated and colored for the simple reason that consumers want them that way.—Merchant Sentinel.

"IS IT AN INQUISITION?"

The question has often arisen in my mind as to how far a merchant should go in giving information as to his capital, indebtedness, etc., to the various mercantile agencies, whose object is to arrive at the correct knowledge of the financial, social and business standing of the trader as a basis for credit in the great commercial centres. The retail merchant has rights which it is not in the power of any organization to invade. The jobber likewise has to assume risks which, even with the greatest facilities at his hand for information, must yet remain great risks. No person in private life will allow himself to be interrogated by a stranger as to affairs solely within the domain of his private home associations, without duly resenting the arrogance of the person making the request. This is perfectly proper, for if the sanctity of the home relation is to be intruded upon by any curious person, who may be desirous of gratifying his desire for gossip, it would soon be a world of blasted reputations, demoralized households and general chaos. In a business point of view this is entirely different. The merchant, for instance, has a thousand dollars; he contemplates going into a retail trade in some quiet country town. He realizes at a glance that his capital is entirely insufficient to properly carry on the business. He is a comparative stranger; has no relative from whom he can expect or receive financial aid to assist him. How is he to get out of his dilemma and be properly equipped for his mercantile battle? Right here the credit system of the country comes in to extend the helping hand and say to him, "If upon investigation you are found worthy, if you have ordinary sagacity and good business judgment and discretion, if your former record has been such that you have enjoyed the confidence of the people with whom you for years have mingled, and have a disposition and purpose to throw your whole energy into the successful prosecution of your business, we will help yon fight the battle." Here we have the positions of the jobber and retailer outlined. What is to bridge the chasm between these parties and secure to the jobber the information he desires to enable him to be a helpmeet to his brother? The answer is the "Mercantile Agencies." Now, if the retail dealer is not willing to give full information and accurate, upon all matters pertaining to his business, he never should seek to establish a credit, for you see it would make for the jobber too much of a jug handle thing "all on one side." How nonsensical it must appear to a merchant if he gives it but a moment's thought, that he is taking no risk whatever in asking a line of credit from a jobber, who is a total stranger to him, and yet unwilling to give him such information as to his standing as would enable the jobber to prescribe a line of credit for him, and who is to assume all risk. All large jobbing houses doing a business of any magnitude have a person known as the "credit man," whose sole duty is to pass upon the advisability of credit, the amount, etc. They have become so expert in framing questions and reading character that many of them would put some of our best lawyers to the blush. If the applicant for credit is of moderate means and conservative naturally, he should without reserve give all the information asked for, keeping in mind the fact that he, the merchant, is the accommodated and the questioner the accommodator. A merchant should talk over frankly with the house that serves him, the condition of his business from time to time. Such information is usually of benefit to both. The two principal commercial agencies, R. G. Dun & Co. and Bradstreet's make universal trade reports, and are used universally for the reason that reporting as they do all branches of trade they are less liable to oversights than if they reported simply one branch. As a rule these reports are re-written semi-annually. When you are called upon to be courteous and gentlemanly and feel that what is sought after from you is for your best interest and not for any prying into of your affairs. You must also bear in mind that money alone does not give you a basis for credit. Some of the most active and enterprising retail merchants in the country began without any money to speak of, but they had a reputation for honor, probity, candor and justice which was worth more to them than money capital. A line of credit would far quicker be extended to a poor man who was honest and zealous than to a knave, though he be rich, presuming, of course, that both have fair business ability. The fact must be borne in mind that much of the information relative to your antecedents, etc., comes from outside sources, and you are seen in the mercantile report as others see you. After long observation I have found this to be a fact. To have an honest and correct statement made for the trade, the merchant should be frank and honest with the canvasser for information. If he refuses to impart the information, it must be gleaned from outside sources, which in most cases is not satisfactory, as it frequently comes through biased channels. To be rated blank is suspicious; to be rated blank as to capital and rated well as to credit, speaks well. Bear this in mind. The mercantile reports are given from all the information obtainable from reliable sources. Had you not better give this information yourself? You will then have just cause for complaint if erroneously done. Do not look upon this business as an inquisition, but rather as a help to you to secure mercantile assistance. —Store Crank in American Grocer.

JUST BEFORE THE BATTLE.

Callahan—'Tis a foine neighborhood, Miss Quilty, barrin' the vagabonds ye have about!

McGrath (his rival)—Oi regrit to see, Miss Quilty, thot yer beautiful residence is infested wid snakes!

A QUESTION OF PRIVILEGE.

Mrs. O'Hara—That's a foine way for a man t' go downsthairs!

Mr. O'Hara—Can't a man go dhownsthairs ony dom way he plazes?

STORAGE—Bond or Free
Warehouse Receipts Issued.
CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.
WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

The Great Cake

OF THE FUTURE

IS

BARM YEAST

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

GOODS THAT ARE A SUCCESS

ADAMS' PEPSIN Tutti-Frutti.
ADAMS' MONTE CRISTO
CHEWING GUMS.

Sold by all Wholesale Grocers.

For Illustrated Catalogue and banner signs for your windows, address
ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.

DRINK SYDNEY GIBSON'S COCOA
REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

IN PACKAGES		
IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS

STANDARD, HOTEL,
FACTORY, ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

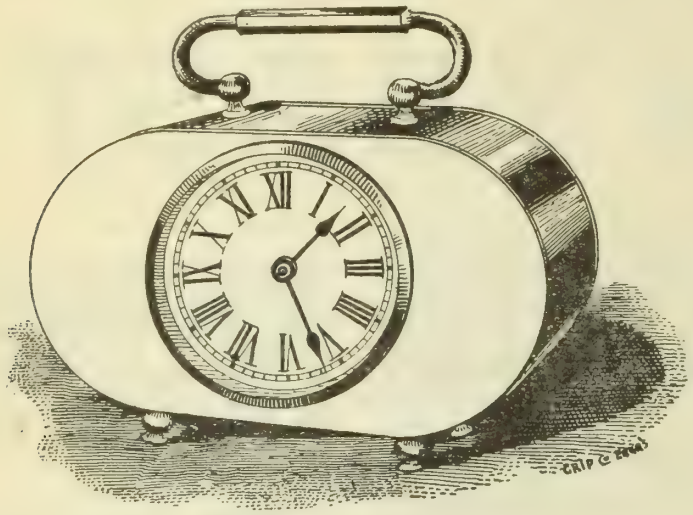
Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

CLOCK CHEWING GUM.

If you want something new keep your eye on C. R. Somerville, the "Fine Chewing Gum" manufacturer of London, Canada. Every month he startles the trade with an original line. This month he has the "Little Lord Fauntleroy" Clock Gum out. An exact



cut of this clock appears above, and it is guaranteed to keep time, a handsome and useful present for the retail dealer. No prize, no draw, but every retailer who buys a box of Somerville's Clock Gum gets a clock. For sale only through the wholesale trade. If you have not seen this ask your wholesale grocer to get you a box. See price list of his gums in this paper.

HOW TO MAKE ASSOCIATION MEETINGS INTERESTING.

It is not improbable that many persons lose interest and refrain from attending meetings of organizations of which they are members because of the monotonous and merely perfunctory manner in which the exercises are conducted. We make no reference to any particular organized body in the foregoing supposition; we know it holds good in many secret societies, and may, in a great measure, account for the slim regular attendance at the meetings of many mercantile associations.

The evil—for it is an evil, and a great one—of non-attendance by so many members is one of the greatest drawbacks to the prompt and satisfactory accomplishment of objects for which mercantile associations are formed. It is discouraging to the officers, who are in duty bound to attend regularly, causing them to feel that their efforts to make the meetings interesting and the association work of value are not appreciated, and they, too, may lose interest.

How to bring out the non-attendants is a problem that has worried the brains of officers and working members for a long time without a satisfactory solution having been discovered. There are hopeless cases, persons who affiliate themselves with organizations for the sole purpose of profiting by the work that others do, who are too selfish to lend a helping hand where help is needed for the welfare of others besides themselves, and who take no interest in anything that does not directly benefit their pockets. It would be useless to seek any good from such persons, but there is a much larger number —careless and seemingly indifferent though they may appear—whose presence at and interest in the meetings is desirable and to secure whose participation in the affairs of the organization it would be worth while to expend some effort.

With the view of increasing an interest in the meetings we offer a few suggestions, which, although not new, may be worthy of consideration.

1. The officers should always be prompt and unfailing in attendance, and the meeting should be called to order exactly at the designated hour.

2. The necessary routine business should be disposed of without being allowed to drag—not hurriedly, but with reasonable expedition.

3. In speaking to a motion or resolution, the member should be kept strictly to the subject in hand, and not allowed to wander off and bring in an extraneous matter. A judicious and prompt use of the gavel often facilitates business.

4. When a course of action has been decided upon it should be adhered to strictly and persistently. The motto should be: "Be sure you are right, then go ahead," never ceasing efforts until the object sought for has been attained.

5. After the necessary business has been disposed of a short entertainment, in the nature of discussions on some appropriate subject, addresses, recitations, and when possible a little music. This should be provided for in advance, as a rule, but once in the way of it the members would soon get into the spirit of the matter and display more talent than might be expected.

6. Besides the annual summer outing and the reception or banquet which most associations give each winter, one or more public meetings might be held this year, which would be of great benefit to the organization. To such meetings all non-affiliated persons whose membership is desirable should be especially invited. Short addresses, setting forth the aims and explaining the objects of, the association should be made, interspersed with such other appropriate exercises as would naturally suggest themselves.

7. Let every active member—such as usually "bear the heat and burden of the day"—constitute himself a standing committee of one to bring in the non-attending members, and to obtain recruits from the ranks of the non-affiliated.

The above suggestions are only briefly presented, but may lead to thought and action. If something of the kind is given earnest trial, we are confident much good will result therefrom.

An Eastern association has inagurated a system of ward meetings, and is making gratifying progress in awakening an interest in organized effort where none was felt before. It is a kind of missionary work from which a good harvest will be gathered. Something in the same line might be done in all the larger cities.

The importance and value of associated work has been demonstrated over and over again, but there is still much to do in the direction of educating business men up to the point of identifying themselves actively with the work which is for the benefit of all. —Merchant Sentinel.

Some United States packers are reported to be branding their pork as Canadian and shipping in bond through this territory for sale in European markets. This is resorted to for the purpose of disarming suspicion, particularly in France and Germany, where United States pork has a bad name on account of the old trichinosis scare. The Canadian Government is to be asked to frame regulations for the inspection of United States pork in transit through this country.

It is evident that the Patrons of Industry are going to make an energetic effort during the coming session to secure a reduction in the duties on certain commodities if petitioning can do it. Already printed forms of petition are being circulated for signature throughout the country, and one of these reached the Department of Agriculture the other day, signed by a large number of persons. The petition represents that the agricultural interests of the country are not in as prosperous a condition as the farmers desire, and that tariff legislation for the purpose of assisting the manufacturing interests of the country had been taken advantage of by the manufacturers to unduly enhance the price of many articles which are indispensable to the farmers in carrying on their vocation. The petitioners therefore pray that coal oil, binder twine and iron and its products be placed on the free list.

Staminal.

Remember the Name

and that it stands for

Strength, Stimulus, Vigor.

That is what you gain by using it.

Put up by

THE JOHNSTON FLUID BEEF CO.,

MONTREAL.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,

Toronto.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited,

HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 18, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

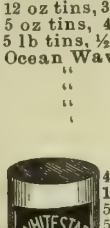
	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60



WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4 strings,	net		$3 60
2 "	4 "	"		3 20
3 "	3 "	"		2 95
XXX Hurl	4 "	"		2 90
1X "	4 "	"		2 65
2X Parlor	4 "	"		2 50
3 "	3 "	"		2 25
4 "	3 "	"		1 85
5 "	2 "	"		1 50
Warehouse	4 "	"		3 25
Ship	4 "	"		4 00
1 Cable	2 wire bands,	net		3 25
2 "	3 "	"		4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	2 00
" Sugar, 2's	....	1 70
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 75	2 00

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 40
Lobster, Clover Leaf	.....	2 75
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	...	11¼
" " ½'s "	.....	18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins	.....	23 25
" " ½'s "	.....	33 36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef 1 "	....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "	....	3 25
" .2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 35
" " 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box	
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	..	1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)		3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs		30
" Pearl	" "	25
" London Pearl	12 & 18 "	22
" Rock	" "	30
" Bulk, in bxs		18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb (24 lbs in case)	2 25
do do ½lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

3 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	..... 0 85
" 6 " "	..... 1 25
" 4 " cotton bags	..... 0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ¼ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 13	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER RECKITT'S BLUE.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	5½	6
" " ½ bbls	5⅝	6½
" " cases	.6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6½	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6⅝	7
" " ½ bbls.....	7	7⅛
" " cases	7½	7⅜
" Vostizzas, cases...	7¾	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes, ...	5½	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk... ...	5½	6
Selected.....	7½	8
Layers	7	8
Raisins, Sultanas	9	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs.....	1 80	1 90
Lemons, Messinas	4 00	5 00
Oranges, Floridas	2 60	3 25
" Valencias	4 00	4 50

DOMESTIC.

Apples, Dried, per lb....	0 04	0 05
do Evaporated.....	0 07	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	.....	0 04½
White fish..... do	...	0 07½
Manitoba White fish do	....	0 08
Salmon Trout..... do	0 07	0 08
Lake herring..... do	....	0 04
Pickled and Salt Fish:		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	.....	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish: Haddock per lb	.. .	0 05
Cod..... "	.....	0 07½
B C. salmon ..... "	. .	0 13
Market Cod ..... "	....	0 04½
Flounders ..... "	.....	0 05
Smelts ..... "	0 05	0 07
Mackerel..... "	.....	0 09

GRAIN.

Wheat, Fall, No 2, ...	0 85	0 87
" Red Winter, No 2	0 85	0 87
Wheat, Spring, No 2.....	0 85	0 87
" Man Hard, No 1..	1 01	1 02
" " No 2..	0 98	0 99
" " No. 3...	0 87	0 88
Oats, No 2, per 34 lbs ...	30	32
Barley, No 1, per 48 lbs..	55	56
" No 2 extra.....	50	51
" No 3 "	48	49
Rye	83	85
Peas.....	59	60
Corn	50	52

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE: Manilla	.....	0 12½
Sisal	.....	0 10½
New Zealand.....	....	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD: Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5¼	5½
No. 1 ..... "	...	5
No. 2 ..... "	..	4½
No. 3 ..... "	..	4
TURPENTINE: Selected packages, per gal	0 54	0 55
LINSEED OIL per gal, raw	0 56	0 58
Boiled, per gal.....	0 59	0 61
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb		0 40
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....		0 40
"Acme" Pellets, 5 lb cans, per can		2 00
"Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans...		1 50
Purity" Licorice, 200 sticks		1 45
" " 100 " .		0 72½
Imitation Calabria, 5 lb bxs p lb.....		0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100	...	6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

BUTTER CRACKERS.

LOOSE, OR IN 3 POUND BOXES.

They are very nice for Lunch, Tea, etc. Plain, Fresh, Crisp, easily digested. Retail, 25c. per Box.

Put up in Cases of 12 and 24. TRY THEM.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Telephone 528.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian		$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White		0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pic'le, in bulk	0 50
" m'xed & Chow Chow	1 90
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 40
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt. bottles, per doz.	
" ½ pt. bottles, per doz (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " ½ pt, bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels. c. per peel	
Lemon, 7 lb boxes	...
Orange, "	...
Citron "	...

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	$0 26 $0 27
" " tub	0 24 0 25
" dairy, tubs, choice	0 16 0 21
" " medium	0 12 0 15
" low grades to com.	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12½

COUNTRY

Eggs, fresh, per doz	0 16 0 22
" limed	0 14 0 15
Beans	1 15 1 30
Onions, per bbl	2 50
Potatoes, per bag	0 35 0 50
Hops, 1890 crop	0 11 0 13
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 08
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 50 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 10 0 10½
Rolls	0 08½ 0 08¾
Backs	0 10 0 10½
Lard, Canadian, per lb	0 09½ 0 10
Hogs	5 00 6 25
Tallow, refined, per lb	0 05 0 05½
"rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6½, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND. Per lb.

Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	4½c
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb chromos	6
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	6½
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	5
Lily White gloss, crates	6½
Brantford gloss, 1 lb	7
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes. 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ½ "	10
40-lb " assorted ½ and ¼ lbs	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

ST. LAWRENCE STARCH CO 'S

Culinary Starches—	
St. Lawrence corn starch	6½
Durham corn starch	6
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl.	5¾
Powdered, bbls	4⅞
" less than a bbl.	5¼
Extra bright refined	4⅛ 4¼
Bright Yellow	4¼ 4⅜
Medium "	3¾ 4
Brown	3⅜ 3¾

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.

EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Accounts Adjusted, Books Opened, Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

To DRESS WINDOWS it takes panes

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book, 300 WAYS, that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, $1.50.

GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.

Fancy Cheese

Millar's Royal Paragon Cream.

Roquefort.	Swiss.
Gorgonzola.	Sap Sago.
Pineapple.	Parmesan.
Edam.	Neufchatee, etc.

Direct importations received weekly.

Special quotations in quantities.

WRIGHT & COPP,

GROCERS' SPECIALTIES,

TORONTO.

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

Prices current, continued—

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D	2	2½
M	2½	2¾
B	2¾	2⅞
V.B.	2⅞	2⅞
E.V.B.	2⅞	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.
Trinidad, in puncheons	0 35 0 36
" bbls	0 38 0 40
" ½ bbls	0 40 0 42
New Orleans, in bbls.	0 30 0 50
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 45
" ½ barrels	0 44 0 47

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU— BLACK.

Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

OOLONG.

Half chests Formosa	34 50
Caddies "	36 55

ASSAMS.

Chests, Pekoe and Souchong.	22 48

ORANGE PEKOE.

Boxes, Foochow and Canton	28 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2(
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 0(
Methylated Spirits	2 00 to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

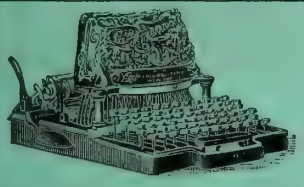
GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

TELEPHONE 181.

71 Adelaide St. E, Toronto.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

170 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

TORONTO SALT WORKS,

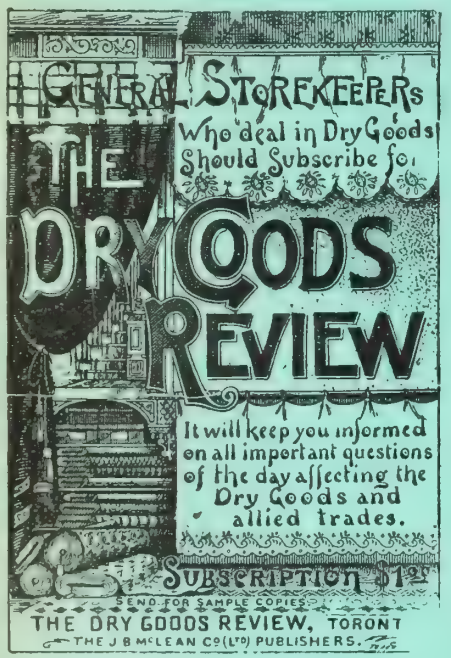
128 Adelaide E., Toronto,

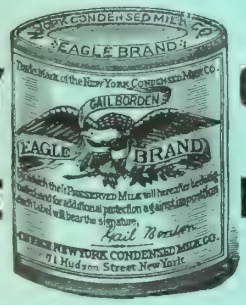
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



BUY  ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

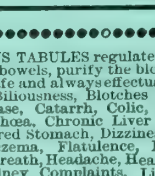
STEWART MUNN & CO.,
22 St. John St., Montreal.

DR. PRICE'S Cream Baking Powder.

40 YEARS THE STANDARD.

The Indianapolis Board of Health, November 12th, 1891: Says that Dr. Price's Cream Baking Powder is free from all deleterious ingredients and may be recommended for use in every home.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.



- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, FEBRUARY 26, 1892. No. 9

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

USE SPANISH BLACKING

THE KING OF BLACKINGS

Acme Licorice Pellets.

In Five Pound Tins.

Manufactured exclusively by

Young & Smylie,

54 to 64 South 5th St.,

Brooklyn, N.Y.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, FEBRUARY 26, 1892. No. 9

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The following extracts from the law relating to adulteration (Ch. 107, act 53 Victoria) are quoted for the benefit of the trade. They are the portions of that measure which relate to the sale, not the manufacture, of adulterated goods. Particular attention is called to this law at the present time when inspectors are descending upon the reputable merchants of the country, with apparently not the object of raising the standard of purity of the coffee sold, but to mulct somebody in penalty and costs. There is no law against the production of coffee which contains no harmful constituent, if such is properly labelled "compound." We repeat what we advised in a former article: If coffee is asked for, and coffee compound is offered, call the latter "coffee compound." Do not sell it as coffee.

Article 2. (e.) Food shall be deemed to be "adulterated" within the meaning of this Act,—

(1) If any substance has been mixed with it, so as to reduce or lower or injuriously affect its quality or strength;

(2) If any inferior or cheaper substance has been substituted, wholly or in part, for the article;

(3.) If any valuable constituent of the article has been wholly or in part abstracted;

(4.) If it is an imitation of, or is sold under the name of, another article;

(5) If it consists wholly or in part of a diseased or decomposed, or putrid or rotten animal or vegetable substance, whether manufactured or not, or in the case of milk or butter, if it is the produce of a diseased animal, or of an animal fed upon unwholesome food;

(6.) If it contains any added poisonous ingredient, or any ingredient which may render such an article injurious to the health of a person consuming it.

(g) The foregoing definitions shall not apply:

(4) If any articles of food not injurious to the health of the person consuming the same are mixed together and sold or offered for sale as a compound, and if such articles are distinctly labelled as a mixture, in conspicuous characters, forming an inseparable part of the general label, which shall also bear the name and address of the manufacturer.

Article 6. Section 3. The inspector may prosecute any person manufacturing, selling, or offering or exposing for sale within the city, county, town or village for which he is appointed inspector, any article of food, drug or agricultural fertilizer which has been certified by any public analyst to have been adulterated within the meaning of this Act.

Article 7. Any officer may procure samples of food, drugs or agricultural fertilizers which have not been declared exempt from the provisions of this Act, from any person who has such articles in his possession for the purpose of sale, or who sells or exposes the same for sale; and he may procure such samples either by purchasing the same or by requiring the person in whose possession they are to show him and allow him to inspect all such articles in his possession, and the place or places in which such articles are stored, and to give him samples of such articles, on payment or tender of the value of such samples. 48-49 V., c. 67, s. 7.

Article 8. If the person who has such articles in his possession, or his agent or servant, refuses or fails to admit the officer, or refuses or omits to show all or any of the said articles in his possession, or the place in which any such articles are stored, or to permit the officer to inspect the same, or to give any samples thereof, or to furnish the officer with such light or assistance as he requires, when required so to do in pursuance of this Act, he shall be liable to the same penalty as if he knowingly sold or exposed for sale adulterated articles knowing them to be adulterated. 48-49 V., c. 67, s. 8.

Article 11. When the officer has by either of the means aforesaid, procured samples of the articles to be analyzed, he shall cause the same to be analyzed by one of the analysts appointed under this Act, and if it appears to the analyst that the sample is adulterated within the meaning of this Act he shall certify such fact, stating in such certificate, in the case of an article of food or a drug, whether such adulteration is of a nature injurious to the health of the person consuming the same; and the certificate so given shall be received as evidence in any proceedings taken against any person in pursuance of this Act, subject to the right of any person against whom proceedings are taken to require the attendance of the analyst, for the purpose of cross-examination. 48-49 V., c. 67, s. 11.

Article 20. Whenever any article of food, any drug, or any agricultural fertilizer is reported by any analyst as being adulterated within the meaning of this Act, the Minister of Inland Revenue may, if he thinks fit, order such article, and other articles of the same kind and quality which were in the same place at the time the article analyzed was obtained, to be seized by any officer of Customs or Inland Revenue, and detained by him until an analysis of samples of the whole is made by the chief analyst. 48-49 V., c. 67, s. 20.

Article 21. If the chief analyst reports to the Minister of Inland Revenue that the whole or any part of such articles are adulterated, the Minister may declare such articles, or so much thereof as the chief analyst reports as being adulterated, to be forfeited to the Crown; and such articles shall thereupon be disposed of as the Minister directs. 48-49 V., c. 67, s. 21.

Article 23. Every person who, by himself or his agent, sells, offers for sale, or exposes for sale, any article of food or any drug, which is adulterated within the meaning of this Act, shall,—

(a.) If such adulteration is, within the meaning of this act, deemed to be injurious to health, for a first offence incur a penalty not exceeding fifty dollars, and costs, and for each subsequent offence a penalty not exceeding two hundred dollars and not less than fifty dollars, and costs:

(b.) If such adulteration is, within the meaning of this Act, deemed not to be injurious to health, incur for each such offence, a penalty not exceeding fifty dollars and not less than five dollars, and costs.

2. Provided, that if the person accused proves to the court before which the case is tried that he did not know of the article being adulterated, and shows that he could not, with reasonable diligence, have obtained that knowledge, he shall be subject only to the liability to forfeiture under the twenty-first section of this Act. 48-49 V., c. 67, s. 23.

Article 25. Every person who knowingly attaches to any article of food, or any drug, any label which falsely describes the article sold, or offered or exposed for sale, shall incur a penalty not exceeding one hundred dollars and not less than twenty dollars, and costs. 48-49 V., c. 67, s. 25.

INTERNAL WEAKNESS IN COMBINES.

Honor is not more necessary than discipline under fire to keep the units of a combine together. The combine is an organization of sellers exposed to the irregular and incessant attacks of unorganized buyers. The buyers are all the sharper because they are unorganized, as there is the pressure of antagonistic individual interests among them to make every man look out very especially for himself. And they can just keep enough friction going on among the particles of the combine to make union a hard thing to preserve. If the men they had to buy goods from were agents of the combine as a whole, not the salesmen of particular houses in it, there would be less centrifugal force exerted by buyers. The "pooling" method goes one step in this direction by the employment of one man as the secretary of the concern, and investing him with the authority to look into books, etc., to examine whether irregularities have been committed or not. His report of the total proceeds of sales determines the amount to be divided among the parties to the combine, in the proportion agreed upon at the outset. To reduce the strain upon the agreement, the travellers should be, as the secretary is, the agents of the combine. Then there would be less heard of concesstions granted by rival travellers, for the rivalry of the travellers is to a very considerable extent only the transmitted rivalry of the houses they represent. Personal rivalry there is of course among them, but the emulation of travellers for the same house is a much more easily regulated thing and not liable to lead to excess to obtain business. It would be the same way with the travellers of a combine. All representing the one concern, their zeal would be toned down, and the reported liberality of one would not provoke another to any complaint that would disturb the union. This would also reduce expenses, one of the avowed objects of combines. Further, it would give even-handed justice to all the manufacturers. At present, a "pool" arrangement assures everybody included in it that he will get his proportion of profits, whether he has an energetic staff of travellers on the road or none at all. The houses which push busines the most briskly are bringing up the profits of those who make the least effort, and are bearing the expenses as well of a portion of the latters' canvassing. The "pool" system, carried out to its legitimate issues, requires the accompaniment of a travelling staff employed by the combine.

Buyers have seen one combination after another go to pieces, and it is little wonder that they are skeptical of the cohesion of any that now exist. There is a disposition on the part of many people to consider themselves the dupes of the salesman if they finally buy upon the terms he will give no option from. They blame themselves the more if some gloating competitor tells them he did better with So-and-So's traveller, and they are ten-fold harder to deal with next time. The traveller is made by politic or by credulous customers to believe that there are deviations where there are none, and the difficulty he finds in the way of doing business tends to confirm his suspicions. He reports to his house what he probably believes or what he may accept only as a convenient way of accounting for light reports. And his house is apt to share his suspicions or to be deceived by his subterfuge. And thus a disintegrating principle may creep into a combine where everybody is honorable. The breath of suspicion can unmake combines as it can dissolve matrimonial unions.

GIVE THE BOYS A CHANCE.

"The best result can be obtained by educating men in our own offices, if possible, from boys up through the various positions of entry clerk, and so on, as they thus become familiar with our own business methods and acquire familiarity with ways of handling questions that may arise, peculiarly fitting them to take our own places in selling goods."—New England Druggists' Exchange.

From our last week's issue under the caption of "Travellers' Requirements," we clip the above very sensible remarks from the report of the special committee of the New England Druggists' Exchange, and cannot refrain from applying the same to the wholesale grocery trade of Canada, as in our experience we have repeatedly observed houses doing diametrically the opposite, with the natural unsatisfactory results. There are two very important features bearing on the above quoted suggestion, one the benefit and satisfaction of sound business transactions to the firm, and the other the justice done to the clerk who enters the firm's employ with the ultimate and laudable idea of becoming salesman and traveller, and who looks to advancement in the house as an appreciation of his services.

The benefits derived by the house in educating its travellers from the post of office boy through every part of the work are too manifest to require enlargement, and it is not our purpose to enter on a detailed description of the same, but a few of the more important results of such a course may be noted. It is natural that a clerk who has been thoroughly grounded in the business in all its branches—invoicing, credits, custom house work, and sample room—who has a knowledge of the profits and losses, the cost of running the business, the acquaintance of the customers made in the sample room, will have a very great advantage in representing the house on the road, and will have a much better impression on the retailer than a new man who mayhap has been formerly representing a rival house, and, human-like, been depreciating his present employers. It follows, then, that the sales and profits will be more satisfactory to the firm.

The feature, however, which in our opinion deserves closer attention is the injustice done to the competent house salesman in not giving him an opportunity to show his value on the road and giving him the advancement he desires and which his merits and long services entitle him to. Too many of our wholesale merchants seem to overlook the fact that they themselves have risen from the ranks, have worked in offices, and salesrooms and travelled throughout the length and breadth of the land, and they should remember how they appreciated the opportunity granted them by their employers to go on the road, and should go and do likewise. The clerk is only human, and as such has the human desire to make more money, and knowing that the travelling salesmen as a rule, obtain the best salaries, desires to try the road himself, and in all justice should be given an opportunity to show his worth. It goes without saying, that his best efforts will be put forth in the interests of his employers. The "old timer" is usually engaged for his "connection" on the road, very often a vague and intangible or unprofitable one, and is not so apt to put that energy and vim into the work that would come from the young fledgling who is properly trained to fly.

And then how much more satisfactory all dealings would be to all concerned. How readily such a trained house traveller (if we may coin the word) could settle disputes, and make allowances to the satisfaction of the customers. As he would be thoroughly posted in these matters, he would know how far he could consistently go and save trouble with the house, and oftentimes retain or build up a wandering account. How much correspondence, how many disputes would be saved by a knowledge of inside work. How positively he could speak as to costs, values, credits, discounts, losses on goods, the policy of the house, etc. In short there is no phase of mercantile disarrangement in which he could not act more promptly and satisfactorily than one not so trained, and if such clerks see that their employers will not give them the "next turn" they cannot be blamed for seeking an opening with some other house. This we have known to occur repeatedly, and a sad departure it has proved for the "old" house, as the "ins and outs" and "pointers" were invariably and successfully used against it. It seems to us that employers do not realize the fact that their juniors are "big boys now," and their treatment of them should be as "men" and not "boys." A clear-sighted employer will always give his trained salesmen the next turn, and if the young man has ambition he will prove credit to his calling, an honor to his family and friends, and a pillar of strength to his employers. Give the boys a chance.

OUR CORRESPONDENCE COLUMNS.

There are questions of vital importance to the grocery trade which ought to be discussed in a larger arena than the room in which an association holds its meetings. It is due to the questions themselves, it is due to the persons who can assist in their solution, and it is due to the trade, that not one ray of clear light upon any grocery matter should be kept hidden under a bushel. The trade can count a large number of men in its ranks whose opinions deserve more consideration than they get, and whose opinions would meet with wide consideration if they were given prominence. There would be a good deal of doubt dispelled and much error removed if the clear thinkers and well-informed members of the trade were but a little more generous with their gifts. There is no knowledge so much valued by men of any calling as that which comes from persons whom Bacon calls "experts," the experienced and observant men of the calling. The more of that there is diffused the more will the common good be promoted.

All this leads up to the special proposition that no grocer should neglect the privilege, which he has as a subscriber to this paper, of expressing his views in it upon any matter that comes within the scope of grocery experience. Every item helps to swell the general mass, and no man should withhold his mite. The snowball would not increase with rolling if snowflakes counted for nothing. Enthusiasm, which is so necessary to the success of a local association, can be wrought up on a large scale by the discussion of trade questions, by trade workers, in the trade press. And that exactness of statement, that scrutiny into facts, that fulness of treatment which are needful for the clear delineation of truth are possible in a written article or letter as they are not in the cramping restrictions of a speech to the question. Opinions also get more careful attention from the reader than they do from the hearer, as they can be more calmly weighed by the fireside than in the debating room, where usually everybody's mind is rather upon what he is going to say himself than upon what the speaker of the moment is saying.

The letters which so far have appeared in THE GROCER on "Calling for Orders" illustrate the foregoing general statements. It just happens that there is one common chord in these letters, but variety in the presentation of the various views greatly enhances the interest which surrounds the question. If there were a hundred letters on the same question with the same element of agreement among them, there would be a hundred phases of the same argument, each with its own way of impregnating conviction, and each convincing a different style of man. That is the advantage of full discussion.

We earnestly invite the opinions of readers upon the current topic of correspondence, "Calling for Orders," and commend to them the letters that have already appeared. Upon all questions communications are welcomed and are urgently requested. No man should mistrust his power of expression. The matter is what is valued. The editorial sandpaper can fix up the manner, if necessary, but usually that can be left safely in the hands of the writer. The debate is of the "open" order, with no special party to it called out in any particular sequence. Volunteers are wanted to enliven and enlighten the subject. If made full and free use of, this mode of sifting and testing usages and opinions will do more good than it is possible for an association to do. Let the next speaker mount the rostrum. Our correspondence columns are for the trade.

LENT AND THE FISH TRADE.

The indications are that fish food will be a costly article before the Lenten season is over, especially in the markets here. The clergy of the Roman Catholic church have made no announcement as to the observance or non-observance of the old custom, and this means, probably, that the people will use little meat as usual during Lent, and among the Catholics and High Church Episcopalians fish will be used. Such being the case, salted, pickled, dried, and frozen fish will be in good demand, and there is no denying the fact that the supply of these classes is not large.

At present undoubtedly there is a fair stock among the dealers, especially in barrelled Labrador herring and several other classes of sea fish. But this seeming abundance was brought about only by the Toronto dealers taking advantage of the over-carefulness of the Montreal dealers and laying in all the stock they could, and as soon as the market in Montreal returns to its normal state and the demand sets fairly in, we may expect a general advance in prices, the primary cause being the scarcity of fish in Nova Scotia and in the New England States.

Again, eggs are commanding a good price just now, and as the consumption always increases at the beginning of Lent, they will probably remain at a fairly high price, and will cause fish to be in greater demand.

Another point to be considered is that on account of the lateness of the Lenten season this year, if the weather becomes at all mild, a large quantity of ice will be needed to preserve frozen stocks, and this will enhance the price very considerably.

All these circumstances are worthy of the consideration of the fish dealer. He can with reasonable safety conclude that a large quantity of fish will be used, as in former seasons, because people like a change from the heating meat diet of the cold season, and moreover they have been looking forward to this state of affairs. The desire for a change of diet, made stronger by ancient and regular custom, will hold in spite of a seeming leaning towards indulgence on the part of some ecclesiastics.

TORONTO PEDLARS' LICENSES.

The committees appointed by the Toronto Retail Grocers' Association to wait on the various aldermen constituting the Markets and Health Committee of the City Council, did as they were instructed, and presented the grocers' views upon the pedlars' license question to each of the individuals of that committee. On Friday night last the Markets and Health Committee met, and representatives of both the grocers' and the pedlars' side of the controversy were on hand. To each party permission was given to state its case. Mr. Mills did so on behalf of the grocers, and Mr. Pocock on behelf of the pedlars. But the arrangement agreed upon was not followed out. Three speakers were to hold forth on each side and no man was to speak twice. But Mr. Pocock was sufficiently irrepressible to force the committee to listen to a second harangue from himself, and after the first speech on the grocers' side there appeared to be no one ready to make a second. The pedlars outnumbered and outspoke the grocers. They had also another advantage in having enlisted the auspices of the Trades and Labor Council in their cause, and one of that potent body was present to raise his voice on the pedlars' side. And it is significant of the respect in which the solid vote controlled by the Trades and Labor Council is held, that this representative, though neither a grocer nor a pedlar, was permitted to speak on the question between the grocers and pedlars. When Mr. White, a member of the Executive Committee of the Grocers' Association, at length rose to say a word for his side of the case there was a disposition among some of the members of the committee to shut him off. This, however, was given up, and Mr. White spoke very plainly and unflatteringly of the evident dread in which the adverse influence of the Trade and Labor Council was held when one of its members was allowed to thrust himself in, without being forbidden, between the pedlars and the grocers when they appeared before the Committee.

When all the speakers that were permitted to say anything were heard, the committee took the matter into consideration, and the result of their deliberations issued in a resolution to cut down the price of pedlars' licenses from $30 to $20. The defeated grocers then concluded to call a mass meeting of the grocers, butchers and fruit dealers of the city for Tuesday night last, but for some cause they appear to have abandoned that idea and no meeting was held.

The Excelsior Life Insurance Co.'s annual report which appears in another column, shows the company to be in a flourishing condition; last year proved to be an eminently successful one. Its prospects for the future are extremely good.

CALLING FOR ORDERS.

DEAR MR. EDITOR.

For myself, I may say, that if experience should call one out in this matter, then I should stay silent. I have none, and unless convinced by other letters which may appear in your excellent journal, I shall continue in the same frame of intelligence. It may be, however, that negative experience would be useful in this case, and if so my thoughts are these :

The first great principle in selling anything, is to please the customer. I place that above every other consideration. If this be correct, than how to please is a very important question, and most difficult of answering. In city trade, quality is an important consideration, but not more so than price. These are a team hard to separate. I have heard of some shopkeepers, who have done away with price altogether, and who sell entirely by quality. These are rare, and generally, sell on credit ; their cash customers only using the team. As we are now dealing with a subject which is a creator of credit, these men will no doubt favor us with their views during the course of the discussion. I find then, that in order to give complete satisfaction, my customers must see my team of "quality and price." To do this they must of necessity visit my store frequently, which, did I send for their orders, they in all probability would not. Another consideration : If one desires to do a cash business, the system of which we speak operates very much the other way, for this reason—the woman who has the cash to "pay on delivery," and who buys from a party calling on her, either cannot go out to see things for herself, or is more fond of stopping at home than most women. We may say then that it caters to credit people, and if so, is of no use to the cash store. The only people of whom care is necessary in this matter, are those having large houses ; and also institutions. To these, every keen shopkeeper will of course pay attention, but generally speaking, the largest buyers are the keenest, and they know without being told, that by visiting shops personally, bargains may be secured and a better selection made. For odds and ends, they are willing enough that the travelling salesman should see after, but large bills of goods, never, that is, any of them worth looking after. So we might go on. You cannot push your fancy goods, unless you see your customers ; you cannot operate your bargain counter, unless the customers call ; and you cannot manage to personally sell a good bill of goods to likely buyers, if they stop at home, and give the orders hurriedly to a waiting stranger, who mayhap is only too glad if the orders be short, so that he may get over his "rounds"

These are the flying thoughts, Mr. Editor, of a person who knows nothing about the matter, as he has had no experience, never having sent, as a regular thing, for an order.

Yours truly,

RICHARD A. DONALD.

WEIGHTS AND MEASURES.

COBOCONK, Feb. 15, 1892.

EDITOR CANADIAN GROCER.

SIR,—I notice an answer you print in your paper in regard to small measures and large. I want to know if the same does not compel every man to sell by the large measure. Now I have to sell by the large measure. I am not satisfied with the answer you gave the writer. I think if we have to sell by the large measure in Coboconk, the same has to be done in Toronto. It is not expected that every retail merchant only has to measure and to weigh all his goods correctly. Now I think that every barrel of sugar put out of the warehouses should show at the refiners' all the sugar we get on the head with pencil mark. How easy is it to add 10 or 15 lbs. to each barrel. I think it time that some steps are taken to protect the retail trade.

Yours truly,

A. H. CARL.

[Mr. Carl's view that every package, such as a barrel, bag, box, etc., should contain some definite weight, prescribed by law, is a good one, and it is a pity that it is not embodied in commercial practice. Foreign goods we cannot regulate. The people of other countries have their own units of weight and measure, and probably have laws to uphold these weights. In the case of oysters, the accident that the same name is given to a unit of measure in the country from which they are shipped as is given to a different-sized unit here leads to confusion. The package is a 5-gallon package in the United States, but holds only 4 of our gallons, and the duty paid on it upon its way into this country is for 4 gallons. But our jobbers still are apt to call the package a 5-gallon one, though they only charge the price of 4 gallons.—ED.]

THE OFFICIAL ANALYSIS OF COFFEE.

HAMILTON, Canada, Feb. 19, 1892.

EDITOR CANADIAN GROCER.

DEAR SIR,—I had no idea of so soon again addressing you, but the enclosed slips speak for themselves, and the subject is one of very great importance to the grocery trade of the Dominion. The admixture of chicory and farinaceous substances with coffee has been carried on since Mr. Coffee was a very young baby, and not only is the mixture demanded by the majority of consumers, but there is no idea of anything injurious to the system in the ingredients used, in fact it is a question whether the drinking of an infusion or decoction of roasted peas, wheat, rye or corn would not be more beneficial to the system than coffee, which many persons cannot use on account of its disturbing their internal economy.

Where then is the necessity or what is the reason for the government swooping down on one or two individuals, and subjecting them to undesirable notoriety and heavy and unwarranted expense, without a solitary note of warning, and being quite unaware that they were in anyway acting contrary to the laws of the land, in doing what is and has been the universal custom of the trade? I question whether a person travelling over the Dominion and buying "a pound of coffee" would get pure and unadulterated coffee unless he specially asked for it, and still less likely if he asked for cheap coffee.

It will I think be a material assistance to the trade if you will devote considerable space to this important subject, quoting section E of article 2, chapter 107, also article 8, also article 3, chapter 26, 53 Victoria. I confess myself at a loss to understand how legitimate business can be carried on if the provisions of these acts are to be enforced. Far be it from me to insinuate that the merchants of Canada are not honorable gentlemen, but I have grave doubts whether one of them would not be "mene, mene" were they to be weighed in the balances of this extraordinary and uncalled—for legislation. If injurious ingredients are being used to the detriment of the public health, it would be impossible to exercise too much strictness.

I may say that I wrote to the Commissioner, having been advised by the Collector not to pay the enormous amount of fourteen dollars for analyzing half a pound of coffee, but I was not honored by a reply. I fancy it would be a grand scheme to wipe out the national debt, just to assets every merchant ninety-four dollars for carrying on his business. The innocents would be in the minority.

Yours truly,

HENRY H. LAING.

[The following, from the Hamilton Spectator, is one of the clippings enclosed by Mr. Laing : Two rather unusual writs were issued yesterday. The plaintiff in each case is Her Majesty Queen Victoria, and the defendants are W. H. McLaren, the well-known grocer, on King William street, and H. H. Laing, proprietor of the Hamilton bargain store. The actions are for penalties for the alleged adulteration of coffee, the fine for selling same and the cost of the analysis, amounting in all to about $94 in each case. The penalty for adulterating coffee is $50, for selling same $30, and the cost of analysis $14.

It is evident that the Government has had a detective here getting samples of the coffee, and he has probably got a number of

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

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other merchants on the list. The actions have been taken through the department of justice at Ottawa. The minister communicated with Walker, Scott & Lees, barristers, of this city, and sent them the papers in each case with instructions to sue. The firm, in consideration of the high standing of both merchants, felt somewhat loth to take immediate action and wrote back asking the Government if they had not better notify the parties charged and arrange for the penalties being quietly paid. A prompt reply was received to issue the writs at once, and the communication seemed to indicate that it was not the penalties the Crown was after, but to make an example of somebody

Among the papers forwarded are documents showing that the samples were obtained by a detective or inspector named J. Watson and were handed to Dr. Ellis, of Ottawa, the Dominion analyst, who sends a certified paper showing that one sample is adulterated with chicory and farinaceous matter and the other with farinaceous matter only.

It is probable that Inspector Watson has got more than these two samples when in Hamilton, and more cases may be expected later on. Of course the adulteration as shown by the analysis is quite harmless and very generally used in the trade, and the action of the department seems directed towards the suppression of this sort of thing. It is rather rough on the merchants mentioned that they should be selected as the "examples" to be made, as both are reputable and highly esteemed business men.

The writs have been issued in the county court and placed in the sheriff's hands for service.

THE POWER OF MONEY.

LONDON, Ont., Feb. 22nd, 1892.

DEAR CANADIAN GROCER,—I will not complain without first acknowledging indebtedness for many valuable helps and suggestions from time to time found in your paper. Glad for the high moral tone advocated by you in business matters. Stick to that, it will be good for the young men whose business principles may not be fully decided upon. Give us plenty of articles touching the goods we handle. Its satisfactory to be able to tell one's customers the country of growth, the real differences of whatever sort and any interesting facts. You will not tire us with articles on tea. Be sure they are reliable for we are apt to pin our faith to them.

And now allow me to say, I think if you had noticed particularly the article "The power of money," page 22, issue 19th February, you would not have allowed its insertion. You must assume some responsibility for its matter when found in your print. It tries to call in question a passage in the word of God. Let God's word be true. If you had known the scriptures you would have seen that the article starts wrong : it writes "Money, says the old Book, is the root of all evil," it should have written, the love of money, says the old Book, is the root of all evil.

I trust many of your readers believe implicitly in the truth of God's word, and we are sorry to see any article casting reflection upon it.

Yours,

R. W. S.

[It would have been just as well if the writer of the article reproduced on page 22 of our last issue, had said what he wanted to say as to the potency of money, without making any reference to Scripture. We should be sorry to offend sensibilities that we hope will be always acute in ourselves.—EDITOR.]

THE EXCELSIOR LIFE INSURANCE CO.

OF ONTARIO, (LTD.)

The Annual Meeting of this Company was held in Toronto, on February 9th, at the Company's Offices, 66 and 68 Adelaide-street east. The attendance of shareholders was large and representative, and the greatest unanimity characterized the entire proceedings.

Among the shareholders were Messrs. J. R. Armstrong, Ottawa ; William Gillies, Carleton Place ; S. J. Parker, James Craig, Owen Sound ; Geo. E. Weir, Dresden ; J. F. Palling, M.D., W. Kennedy, Barrie ; John Rowland, Collingwood ; Rev. John Vickery, Thornbury ; E. F. Clarke, M.PP., John Knox Leslie, J. W. Lang, James L. Hughes, Joseph J. Davies, John Ferguson, M D., D. Fasken, E. H. Tallmadge, James Boddy, James D. Lee, J. J. Graham, Frank Wootten, Capt. Charles Hood, Henry Nixon, etc , Toronto.

The President, Mr. E. F. Clarke, M.P.P., occupied the chair, and submitted the Director's Annual Report, together with certificates of the Actuary and Auditors.

The report shows that the past year was an eminently successful one for the Company. 495 applications for $596,250 were received, of which 447 for $538,750 were approved and Policies issued ; 13 for $14,000 were declined, and 35 for $43,500 were on hand awaiting completion. During the 14½ months the Company had been in business 666 applications for $877,750 were received, and 607 Policies were issued for $806,250. The amount of Insurance in force December 31st, was $715,250. The income of the Campany during the year was $27,453.31, and the expenditure for management, etc., $14,593.30. The net assets of the Company, which were increased during the year by the handsome sum of $24,905.74, now amount to $68,733.97. The liabilities were $16,581.56, including the reserve of $14,788. The net surplus on policy-holders' account is $52,-152,14, making with the reserve and uncalled capital, total available assets of $368,595.41, for security of policy-holders.

The Chairman stated that the Company had many causes for congratulation. The immunity from death losses evinced care in the selection of risks, and would be no mean factor in promoting the future welfare of the Company. The expenses for salaries and general management were remarkably small, proving that the strictest economy has been exercised in all departments. The average rate of interest upon investments was larger that that of any other Canadian Company, and as the question of security is first considered, this fact is all the more satisfactory. The Excelsior has a larger per centage of assets to liabilities than any other Company. The Government Blue Book shows, that of 29 Companies doing business in Canada in 1890, 15 wrote up a larger amount of business than the Excelsior did last year, while 14 did less business. The Chairman was only aware of two Canadian Companies which did a larger business at the same stage of their career. A comparison with the average business of 25 of the largest American Companies is even more gratifying, and shows nearly $100,000 in favor of the Excelsior.

The Company is organized on a particularly strong basis. Its 239 shareholders are distributed in 38 cities and towns of the Province, and comprise many of Ontario's most prominent and influential citizens. The Company, by confining its operations to the Province,will secure a lower rate of mortality than that experienced by other Companies doing business over a wider territory.

The success of the Company has been phenomenal, and its prospects for the future are extremely good. Its progress in respect to growth and financial strength has been such as to warrant the public support. The large amount of business written up is an evidence that the plans and policies of the Company are liberal and attractive, and the fact that the lapsed and cancelled policies amounted to only 11 per cent, is a proof of the confidence which the policy holders have in the future of the company. The Excelsior will strive to merit a continuance of that confidence by dealing in a fair and equitable manner with its patrons, by avoiding excessive estimates, by demanding from its agents a strict avoidance of every form of misrepresentation, and by insisting that they shall always compete for business solely on the plans and merits of the Company.

The report of the Board was unanimously adopted.

The retiring Board was re-elected, and the position of the Company throughout the Province has been greatly strengthened by the consent of the following gentlemen having been obtained to act as Directors :

Hon. Peter White, Pembroke; Capt. John Gaskin, Kingston ; Joseph J. Davies, Toronto ; Hon. Senator Gowan, Barrie ; S. J. Parker, Owen Sound ; and S. A. MacVicar, Sarnia.

The Chairman said he had great pleasure in bearing testimony to the faithfulness and efficiency with which the various officers and agents of the Company had discharged the duties devolving upon them.

A cordial vote of thanks was tendered the Directors for their services during the past year, and for having voluntarily waived all fees up to December 31st.

Before the meeting was brought to a close several of the Company's agents and shareholders delivered short addresses, and expressed themselves as having unbounded confidence in the Company's future.

At a subsequent meeting of the Board, Mr. E. F. Clarke, M.P.P., was re-elected President, and Ald. J. Knox Leslie and J. W. Lang, Esq., Vice-Presidents.

-: Special Offerings. :-

50 half barrels Salmon Trout. 50 barrels No. 1 Labradors.
100 do White Fish. 50 ½ quintals large dry Codfish.
Also cases prime large Table Cod. Boneless Fish and pure Boneless Codfish of all kinds.

H. P. ECKARDT & CO.,

Wholesale Grocers, 3 Front St. East, **TORONTO.**

Our Coffee trade is still booming. Just now a shipment of 15 tons has come to hand, Beautiful Java. We would like to sample a few more of the trade. Snow Drift Blend once tried and you will have no other. Drop us a card and we will send you sample free. No. 6 is still a favorite.

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK
SUGARS. TEAS. {Barbadoes and Cuba} MOLASSES.
FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,
304, 306 St. Paul St.,
143, 145 Commissioners St.
MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.
Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

PROTECTION.

Protect your interests by buying good salt fish before it is all picked up. We offer choice Lake Trout, Labrador Herrings, Cape Breton Herrings, Lockfine Herrings, B. C. Salmon.

Caverhill, Rose, Hughes & Co., Montreal.

THE INSTINCT OF SUCCESS.

Every successful action in life requires a certain fixed set of motives. They are five in number: 1. A distinct object. 2. Confidence in one's ability to accomplish the desired result. 3. A sincerity of purpose. 4. A clear understanding of the relative value of things, aside from their intrinsic value. 5. An intimate acquaintance with the average conclusions of the average man —otherwise known as "human nature."

From these outlined motives spring the sub-divisions, or details of character, which we term Prudence, Perseverance, Honesty, Fidelity, Integrity, Observation, Experience, Executive Ability, Comprehension, Foresight and the like, all of which are simply the results of the general principles outlined above.

These results or definitions of character are not in themselves matters of moment, except from their connection with the governing motives which produced them.

We are, it is true, daily reminded by "men of wisdom" that these terms of character are the rungs of the ladder, which leads directly to real success.

The young man who starts out in life with the determination to forge great success from his possibilities, and depends solely upon the application of prudence, perseverance, honesty and the like for support, will no doubt meet with the approbation of his fond parents and anxious friends, but his chances of eventually securing high success in any particular line are by no means assured. These worthy and highly commendable elements of character and conduct are of great value as details, but the men who to-day command our respectful business admiration, did not build their present standing upon these conditional factors.

To practically test the matter place yourself, if possible, for a moment in the position of one of these self-made and highly successful business men.

Suppose then that you require a faithful clerk, and that "John Smith" applies for the coveted position.

If "John Smith" can prove that he is prudent, persevering and honest, and the like, and is able to attend to the details of the labor required, he will no doubt secure the position. Now, on the other hand, suppose that you require a working partner in your large and successful schemes, will a man of the caliber of "John Smith," the faithful and honest clerk, be your selection? According to a somewhat popular idea he naturally would be, but a little observation will show the contrary to be the actual result in large business life. The very burden of details which make "John Smith" invaluable as a trusted clerk rendered him unfit for the higher position.

Seemingly this proposition is in conflict with the fascinating—how facinating—story of the boy, who having faithfully run errands in a bank and refused the temptation to steal was gradually promoted to the presidency of the great institution.

Some presidents of banks and railroads, some owners of national mercantile concerns, some great manufacturers, were one and all, in their boyhood, poor and obscure, and presumably faithful to the little tedious duties which formed their daily tasks; but it was not the fact that they faithfully performed these duties which primarily led to their present high success. The real cause of their conspicuous success lies in the fact that, understanding the motives which underlie all successes, they were thereby able and willing to leave the tedious though necessary details of affairs to faithful subordinates.

In fact, one of the chief factors is their discretion in selecting men of a subordinate character who are faithful to details, thus preventing competition from within. Details are the spokes of the wheels—the support of the whole—but motive is the tire which binds them in a single group and turns them to success. The highly successful men of to-day, with rare exceptions, commenced life on an entirely different line than that in which they are now engaged. They mastered the motives of success, and then simply harnessed the opportunity to the motive and rapidly won the race.

The fact that a loved President of the United States rose to the highest office in American politics from the humble station in life found on a "tow path" is no real encouragement to those who now walk that path; it is simply the example of the result which any man may achieve, in some line, who realizes the difference between the motives of success and the details of that success. Such a man, if health permits, can no more help being highly successful in what he undertakes than can water resist the force of gravitation, which is one of the "motives" of nature.

Such a man can change from one business to another at will and while in partial personal ignorance of the details of the particular business engaged in, will make a decided success of the venture.

The instinct of success is very keen in men of his class, and an opportunity, or danger, is seen and appreciated and its relative value determined long before its passing effects are even apparent to the average man. We daily meet men who have been successful in small matters at a loss to know how to take a step further, and their unconscious ignorance of the governing motives of high success leads them to the conclusion that "luck" is a prime element of further progress, and, acting on this erroneous belief, they take a few steps "in the dark," and invariably lose what little success they have already achieved.

Other men reach a certain point of small success, and finding that they can go no further in that line, come to the conclusion that the opportunity lies in another direction, and leaving their present surety step out into a different field of labor, and by prudence, perseverance and honesty again reach a small success, only to find themselves once more blocked in their further efforts to a higher plane of success—they have simply reached their limit.

The man who understands and can apply the motives of success will succeed in any line, or, failing to secure sufficient success in that line, will be able to turn his faculties to greater use in some other line where the possibilities are wider—plenty of room at the top.

In short, the man who views the detailed results of success is the man who will succeed to a limited point—the point which determines the value of his efforts, while the man who secures high and growing success is the man who knows how to apply the general motives of success, and is thereby able to leave the working out of the details to "the other man."

If you do not wish, therefore, to be "the other man," study the motives rather than the results of business success.—D. T. Mallet in Business.

DOES IT PAY?

"Selling goods at cost," is a sign we often run across, not only in our own, but other cities. Doubtless those merchants have an idea that all customers are "blasted fools." Still it matters not to them so long as they can get a sufficient number of the "blasted fools" to give them a thriving business. No man can sell goods at cost and stay in business, and he knows it. If he sells an inferior for a superior article he is a liar, and such a man should be frowned down by every respectable man in the place.

But all merchants are not as bad as this. They want to attract trade and to do so resort to methods that are not honorable, and convey to the public a false impression, and the man who will deceive the public in business matters will do the same things with his friends, his family, his state and his country.

A merchant when he buys a lot of goods has the undoubted right to sell those goods at any price he sees fit, provided the manufacturer has not stipulated with him that he shall not sell them for less than the established retail price.

But take a case where no stipulation is made, but a well established retail price. Say it is a dollar article. The merchant advertises it for 68 cents, just what it cost him. Now, what has he gained by it? Nothing, except to deprive not only himself of profit, but his brother merchant as well. It's a dog in the manger policy.

There is business enough in the city for merchants that will give them a fair living profit, and the man that is such a consummate hog as to want it all and resort to these despicable methods to get it, wants to be forced by the other merchants combining and giving him so much of his own medicine as will make him not only sick but kill him.

Severe remedies are needed in severe cases, and this is one of the cases. Whatever article such a man puts up, drop under him two cents. The loss divided among all the combination will be trifling compared with the man's loss who first started such a foolish thing.—Ex.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

FEARMAN'S FAMOUS ENGLISH BREAKFAST BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

Merchants--Don't be Misled.

With cheap machines. Write us before you purchase anything in this line. We manufacture cash registers only. Over 224 different kinds, ranging in prices from $25 upwards. The systems we offer are perfect and covered by over 64 patents. Over 38,000 National Cash Registers in use; and monthly output exceeds 1,000. Write us for catalogues and circulars. It will pay you.

OFFICES:
MONTREAL, P. Q.
HALIFAX, N. S.
WINNIPEG, MAN.

THE NATIONAL CASH REGISTER CO.,

J. A. Banfield, Manager. 63 King St. W., Toronto.

STERLING

SMOKING

Low Priced.

Reliable.

Sterling Value.

Every Caddy

Guaranteed.

Empire Tobacco Co.,

MONTREAL.

MONTREAL TRADE CHAT.

Mr. Victor Fruteau, grocer has been appointed Justice of The Peace for this district.

Jos. Lafortune grocer, 312 Pault St., had to pay $20 for driving faster than the law allows.

J. B. Rousseau, the Three Rivers grocer, was in town last week buying goods. He says trade in that town is fair.

Thos. Frasier, the Bluery street retail grocer, reports trade fair. He is sorry that he has to move on account of the widening of the street.

Mr. F. W. Fuller, manager for Messrs. C. H. Fletcher & Co., biscuit manufacturers, was in town last week and reports trade good in their line.

The retail Grocers' Asssociation hold a regular meeting on March 8th next, to adopt changes in by-laws, also to talk over the licence question.

Mr. John T. McBride, of McBride, Harris & Co., Montreal, is in the city, and will remain here during the week, stopping at the Brevoort House.—N. Y. Bulletin.

The new building committee of the Board of Trade is as follows: Messrs. E. B. Greenshields, chairman; H. M. Allan, J. A. Cantlie, C. H. Gould, and C. P. Hebert.

Mr. J. M. Fortier, the cigar manufacturer, who was confined to his residence through illness since last December, has recovered, and has gone on a trip to Florida with Mrs. Fortier.

Messrs. W. A. Craven & Co., brush manufacturers have assigned. Total liabilities $3,704. The principal creditors are Messrs. Taylor Scott & Co., Toronto, Mr. J. A. Craven and W. A. Craven.

So much are the members of the Chamber of Commerce engrossed over politics that they cannot find time to attend the meetings of that association. A meeting was called for last Friday but it had to be adjourned through want of a quoram.

Messrs. Gauchier & Fellemosse, wholesale grocers, dissolved partnership, the disolution to take place from the first of April next. Mr. Gauchier will carry on the grocery business, while Mr. Fellemosse will take the produce branch.

The election of the board of examiners by the council of the Board of Trade, resulted in the following gentlemen being appointed: Wheat and other grain: A. G. McBean, Auguste Girard, Hugh McLennan, Robert Peddie, Adam G. Thompson. Leather and raw hides: B. Shaw, Thomas Ecroyd, Z. Lapierre, F. C. A. McIndoe, John Stephens. Beef and pork: James Allen, R. Finlay, Peter Laing, Stewart Munn, T. S. Vipond. Pickeled fish and fish oil: John Baird, Charles Chaput, R. Fairbanks, R. Peyton McLea, T. S Vipond. Potashes and pearlashes: Chas. H. Cunningham, Henry Dobell, John E. Kirkpatrick, James C. Sinton, D. T. Tees. Butter: A. McK. Cowie, F. McKergo, D. A. McPherson, Thos. Shaw, Geo. Wait. Finance committee: President and treasurer of the board and Edgar Judge.

About noon Saturday an alarm of fire was sounded in consequence of an outbreak being discovered in the rear of the premises occupied by Mr. Sarrasin, a grocer on Roy St. On the firemen arriving they were not a little surprised to find the flames had arisen about what was apparently an illicit still, which presented all appearance of being in full working order. The owner of the store was not to be found when enquired after. The Department of Inland Revenue was notified.

The following shows the value of Groceries and Provisions entered at the Port of Montreal for the month of January, against the same month last year:

	1891.	1892.
Grain	$ 19,631	$45,567
Flour	3,106	3,732
Meal	125	464
Rice, ect	1,032	3,069
Candles	313	991
Chicory	223	753
Coffee	1,250	143
Fish	11,735	14,214
Fruit, dried	20,378	14,759
Fruit, green	22,642	18,648
Hops	5,164	6,569
Prov'ns, Bacon, Hams, etc.	4,132	4,252
Salt	——	——
Soap	4,592	2,855
Spices	3,717	1,644
Starch	446	601
Spirits	17,622	22,991
Wine, gals	10,980	10,549
Wine, sparkling	7,650	6,399
Sugar	333	250
Syrups	974	——
Melado	153.350	——
Glucose and syrups	——	265
Molasses	15,027	11,861
Teas	410	316
Tobacco and cigars	8,253	11,386
Ales, beer, porter, etc.	1,941	1,009

FIGURING ON SMALL MARGINS.

Manufacturers of staple goods are satisfied now with very small profits. The contracts taken for large quantities to be delivered months ahead, and in some places covering an entire year, at prices which would seem to barely realize cost, show that manufacturers are disposed to forego all chances of an upward turn in values. Offers are known to have been made by manufacturers of their entire year's output at a slight advance over cost, based upon an inspection of their books. An instance has come under our observation in which a manufacturer controlling his own raw material has offered another concern in the same line his surplus production of raw material at actual cost for a fixed time, based upon an examination of the cost sheets by a disinterested party. Concern No. 2 had been figuring on an addition to the works covering this point, but the scheme was quickly abandoned on receipt of such an offer. This condition of affairs indicates almost a revolution. Matters have been shaping for it for a long time, but only within the past few months has their full force been felt. the requirements of the country are now more than met in almost every line of production, and it will take a very heavy increase in consumption to bring the demand up to anything like the supply. Manufacturers are losing hope that this will soon occur, hence their willingness to take such contracts as are above set forth.—Iron Age.

SNIDER'S HOME MADE CATSUP.

Home-made Catsup, Quarts.
Do. Pints.
Do. ½ Pints.
Chili Sauce, - Pints.
Do. - - ½ Pints.

TRY THEM !

T. A. Snider Preserve Co.,

CINCINNATI, OHIO.

Prepared from Fresh Ripe Tomatoes without fermentation.

Canadian Agents:
WRIGHT & COPP, 40 Wellington St. E., Toronto.

SNIDER'S TOMATO SOUP.

Tomato Soup. Beef.
Chicken. Pea.
Mock Turtle. Printanier.
Chicken Gumbo. Julienne.
Ox Tail. Vermicilli.
Consomme. Noodle.
Bouillon. Vegetable.
Mulligatawny.
Cream of Corn, Pea, Celery, Asparagus.

TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax, The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

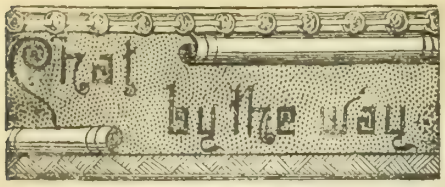
The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto.



Mr. Fred Hughes, of Caverhill, Rose, Hughes & Co., is at the Capital on a business trip.

Mr. Kirton, grocer, Petrolia, Ont., announces that he is retiring from business, and his stock must be sold by the 10th of March.

Mr. James Craig, of Trenton, favored THE GROCER with a call while in the city at the beginning of the week. Mr. Craig is one of the tasteful shopkeepers of the country.

Mr. James A. McClive who started business on Bellwoods Ave., last September, is doing well. He served his apprenticeship in Ayr and Glasgow. Natives of Ayrshire will remember the house with which he first began—Wm. Logan, the China Tea Mart.

Mr. Wm. Mackenzie has severed his connection with the Deseronto Flour Mill, and is now representing the Canadian agency of the Vacume Oil Co. Mr. Mackenzie had made himself very popular in town, and will be greatly missed among his acquaintances.

Messrs. Glass Bros. & Co. of London and Pattersburg, Ont., issue a handsome and handy illustrated catalogue, of which a copy has been received at this office. All the excellent wares made at this firm's works are grouped in their proper classes with all information necessary for business, except prices, given in detail. The illustrations are very full and clear.

Burglars are still busy in Montreal. The latest sufferers are Messrs. Murphy Bros., grocers, 509 St. James street. Thieves entered their place on Tuesday night or early Wednesday morning and forced the till open, expecting, no doubt, a goodly find, but were sold, as the money, with the exception of a few coppers, had been taken out before closing the store. As it was, all they took was a bottle of liquor.

In its supplementary number, the Winnipeg Commercial discharges well its duty to the western part of Canada in the account it gives of the material resources and economical progress of the provinces and districts beyond Lake Superior. A separate review is given of each of the leading industries and trades of that part of the country. The whole number cannot but be interesting to business men and people who wish to know more of Canada and the North-West. In interesting these it benefits the region it speaks for.

Mr. W. P. Clay, Galt, who carries on a cheese factory as well as a large retail grocery business is deeply interested in the butter question. He says the Canadian dairy butter is not as good as it was twenty-five years ago. He agrees with the opinion expressed to him recently by an old Dumfries farmer that there are too many pianos, organs and sewing machines now. The farmers' daughters are not following in the footsteps of their good old mothers, many of whom made butter that could not be beaten by the best creamery of the present day.

A South Staffordshire magistrate in convicting a Wolverhampton grocer, the other day, of an offence under the Weights and Measures Act, said it was just as great a fraud, trade custom or not for a grocer to include the paper wrapper in the weight of the article sold, in the case of sugar, as it was for a butcher to cheat his customers by putting a piece of fat under the scalepan.

Messrs. Bryson, Graham & Co., Ottawa, have added yet another business to their already mammoth establishment by buying out Messrs. S. Ashfield & Co., the crockery and glass men. It is only a short time ago since an addition was made to their premises, but their business has grown, and is growing so fast that it became absolutely needful to take in more accommodation and this was met by the purchase mentioned. In retiring Messrs. Ashfield & Co. are naturally thankful for that liberal patronage which enabled them to attain such a high degree of prosperity and feel that they are not stating too much in saying that Bryson, Grayham & Co.'s well known enterprise will fully maintain, may even exceed, any efforts of theirs to make it the popular crockery mart of the city.

Our esteemed contemporary LePrix Courant has the following hearty and ungrudging words to say of us in its last issue: We have received the very welcome visit at our office of Messrs. G. Hector Clemes and A. J. Ritchie, who represent the J. B. McLean Publishing Co., of Toronto, that is to say the house which publishes THE CANADIAN GROCER, HARDWARE, BOOKS AND NOTIONS and THE DRY GOODS REVIEW, four special journals which ought to be familar to our readers. Mr. Clemes, who is the traveller of the company, is visiting at this moment Montreal and the provinces, and we hope that he will be well received by our friends. It is indisputable that the journals which he represents are at the head of publications of this class in Ontario: THE CANADIAN GROCER above all having a considerable circulation in all parts of the country.

The joint committee of the Hamilton Ministerial Association, Women's Christian Association, and Women's Christian Temperance Union, co-operating in the matter of early closing, met on Saturday afternoon in the rooms of the Y.M.C.A. Ald. Mould reported that his committee had not succeeded in getting much encouragement from the grocers. They did not think the reform would be practicable in his business while so many of their customers continued to send in their orders late on Saturday night. The report from the ladies' committee, after visiting the dry goods houses, was much more encouraging, as a large majority of the dry goods men were quite ready to fall in with the change, provided it was made binding on all. In accordance with this statement the ladies' committee were asked to circulate a petition to the Council for such a by-law as the Ontario statute provided for, in the department of dry goods, clothing, gentlemen's furnishings, boots and shoes, and merchant tailors, the hour named being nine o'clock. Many of the storekeepers would have preferred an earlier hour, but to secure the widest concurrence the latter hour was agreed upon. It was also agreed that a communication on the subject should be addressed to the Retail Grocers' Association.

MONEY-MAKING -- MONEY-SAVING

Some men have the money-getting, others the money-saving faculty; few have both. Those endowed with the former in its plentitude, and who exercise it to the utmost, often become rich while indulging in all expensive luxuries which sumptuous taste can suggest; but the colossal figures of finance, the giant "bank-note world," by whose side the half-million and million fellows are merely respectable dwarfs, are generally rigid economists in their personal expenditures, and some people are discourteous enough to call them "screws."

Upon the whole, it is much easier tomake money than to save, and although we would not advise any to be miserly, it is certain the part of wisdom and prudence to set aside a considerable portion of a large income as a provision for the future, and so to invest this reserve fund so as to place it, if possible, beyond the reach of all the ordinary contingencies of business. It is a pleasant thing, during one of these financial cyclones which every now and then make shipwreck of innumerable fortunes, to feel that one has an anchor to windward that will not drag. Therefore, while you are making money, save it; and as you save it, put it where no momentary convulsion can bring your "nobles to ninepence."—Ex.

"CAIRN'S"
HOME MADE MARMALADE.

Uued by Her Majesty, The Queen.

A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from Caverhill, Rose, Hughes & Co, Montreal, and Smith & Keighley, Toronto.

BLAIKLOCK BROS,
MONTREAL
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

ONCE MORE

VICTORIA, B. C.

STAR MFG. CO., London :

GENTLEMEN,—Please send us 20 cases Star Fire Lighter as a starter.

Yours, etc.,

T. & K.

Send for free sample of this fast selling article.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,

TORONTO.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat, Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

TORONTO MARKETS.

TORONTO, Feb. 25, 1892.

GROCERIES.

Measured by the activity in the shipping departments of the houses along the street, the work of the travellers does not show up very imposingly. They are doing their best, however, and have all the advantage that easy prices can give them. But wants are slow to unfold. Grocers limit their purchases to the capacity of just the passing needs. That is one of the effects of the shorter terms that have held for the past year and more. Prices are offset by terms. Traders are almost forced to buy often rather than in large quantities. Hence there is not such feverish eagerness as there used to be to get goods when they are low. This tends to prolong and deepen the general dulness of trade, however, and the trader is benefited by the slowness of recovery which non-speculative buying causes. There would moreover be more buying, if the trade did not generally depend upon the dulness lasting and the depression sinking further. Sugar is being left alone to some extent because it is expected that prices will be manipulated as much as ever for the purpose of catching general business. There has been less buying of dried fruit than in the corresponding part of former years, and for this low prices are to blame. Tea is fairly active. Canned goods are in as good demand as they usually are at this season. Payments are fairly satisfactory.

CANNED GOODS.

The steady regular demand for corn, peas, and tomatoes keeps up. A decidedly upward cast in prices does not bring forth orders more freely than when quotations were lower and easier. The value of the goods becomes more strongly confirmed with the close of each week. The moderateness of retail prices, and the staple character of the stock are bringing canned vegetables out of the class of quasi luxuries into that of necessaries, thereby enlarging the consumptive demand. This makes a comparison of the quality of the past year's and of the previous year's pack an unsatisfactory basis upon which to calculate. Whether the pack of '91 was equal to, greater than or less than the pack of '90 is not the question; the question is, is it equal to the demand that the increased consumptive power of '91-'92 can maintain? Just now vegetables are firm in round assorted lots at $1.05 to $1.10. There is some slight activity in fruits, which have not figured largely in trade up to the present. Bartlett pears quote at $1.75, sugar pears at $1.50. Damson blue plums are $1.65 to $1.90. In canned salmon and lobster the volume of business is small. It is expected to pick up somewhat after the opening of Lent. Crown lobster is easier at $2.25. Sardines are also becoming more interesting as Lent approaches.

COFFEE.

The business in coffee has not developed or declined, but continues at the quiet rate that it has kept throughout the past part of the year. No notable transactions are to be reported. Prices are firmer in Rios but no higher. Fine grades do not abound. Rios are from 18c. up, Mochas and Javas from 27c. up.

DRIED FRUIT.

The one line that is firm in price is prunes. Importations have been unusually light. In other years a much larger stock has been got into store by the middle of February than has yet come to hand. Nor did exporters' agents here do so large a business for delivery at any time as they commonly do. The demand on German and North European, as well as English account was very large. That made up for the decline in the United States demand. In England it was expected that dried and evaporated apples would displace prunes to a greater extent than they now promise to do. Casks are unchanged at 5 to 5¼c., and cases at 6¼ to 7½c., according to grade. The bulk of the stock is of the Sphinx brand. Valencia raisins are very dull from 5c. up for off-stalk. Currants are steady and unchanged at from 5½c. up.

NUTS.

Prices Current give about all the information to be gleaned just now from the nut market. Nuts are in stock and for sale, but the buyers' except for confectioners' and fancy bakers' purposes, are few and never want large quantities.

RICE AND SPICES.

A very small trade is all that is done in rice. Prices are steady from 3⅞c. up. All spices are very quiet.

SUGAR.

The lowering of the price of granulated certainly did not cause any headlong precipitation in the demand. It seemed to be taken for granted that as the jobbers were so anxious to get prices down they might be trusted to keep them there, so that no haste would be necessary for retailers to get the full benefit of the reduction. Granulated sugar is offered freely at 4½c., but does not go freely, that is to say, it is not in wide request for wants beyond those of the present. Though jobbers do not speak of the sugar trade as a desirable one in the present circumstances, and say what appears to be true enough—that the less of it there is done the better, reports of offers made below 4½c. are well authenticated, a car load of granulated at 4.35 having been offered since our last report. Nor is there entire unanimity among wholesalers to make a larger profit on yellows than they did, in order to counterbalance the loss of profit on granulated. While the majority do not quote below 3⅝c., there are some quoting at 3.55c. The latter do not feel disposed to co-operated with those who were most urgent for the suspension of the list, and reason that it is as well that the fullest use should be made of the freedom which that step secured. This means that the balance of profit is not to be redressed by an addition to the price that was paid for yellow before the list was given up. The intrinsic position of sugar is far from weak however, as the value of raw is still ruled by the belief that the yield will be on the short side. The plan of selling yellow along with granulated is now being varied by houses who sell tea along with granulated. A trader who takes a certain proportion of tea along with his granulated, can now get the latter at 4¼c.

Willet & Gray's Sugar Trade Journal New York, says:

Raws—The same conditions noted last week remained during the present week. Refiners accepted all offerings on the basis of quotations, but declined all offers at any advance. An advance in raws is no doubt hindered and delayed by the unsatisfactory condition of the refined market, which is caused by overproduction. But as this overproduction is cutting at a rapid rate into the Cuba crop, which is the only West India crop available, the sugar position has a great deal more strength in it than appears

SPECIAL
VALUE IN
Lemons and Oranges,
Spanish Onions,
Prunes, Dates,
Nuts. &c.
CLEMES BROS.
TORONTO.

- New Prunes -
In Cases and Hhds.
P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

We have Reduced Prices and Increased Discounts.

NOTICE TO RETAILERS.

LILY WHITE.

COLD

WATER

RICE.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—	
3 lb. cartoons, boxes 36 lb. each.	4¼c
Barrels, 175 lbs	4⅛c
Half Barrels, 100 lbs.....	4⅛c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6c
Brantford Gloss, 1 lb. cartoons.....	6½c
Lily White Gloss, 1 lb. cartoons.....	6c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	6¾c
Challenge Brand Corn, 1 lb. packages	6c
Brantford Cold Water Rice, 1 lb. cartoons	8¼c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

BRANTFORD

LAUNDRY

STARCHES.

CHALLENGE

CORN.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

LONDON STONEWARE POTTERY WORKS.

BEST VALUE.

Butter Pots, or Crocks.

MILK PANS, &c.,

7¾ Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,

LONDON, ONT.

MARKETS—Continued.

on the surface. It is quite possible that before April 15 the excess of the Cuba crop, even on the highest estimates made, will have passed into the United States. The crops of other West Indies are late and only beginning to be available for March shipment. They are all reported in excellent condition and prospects. While it is quite certain that we will need, say 100,000 tons from Europe, yet the disposition of the West India planters to be satisfied with fair profits, and the absence of all speculation on this side, will tend to keep our sources of supply at a lower parity than Europe, except at occasional periods, at which times portions of our requirements from Europe will come forward. The parity of the United States and United Kingdom markets is coming more closely together, judging from the offerings of some Javas of 97° test, at a cost of 3.52c against 3.44c for centrifugals 96°. Muscovado sugars are extremely scarce and much wanted by refiners, but there will be few available until next month.

Cuba—Many persons still look for 900,000 tons crop in Cuba, but in partial confirmation of our lower estimates it is reported that some "centrals" have lost valuable time in idleness by the lack of transportation facilities for the cane from long distances by railways, and receipts at shipping points are behind last year's. The exports in January from six principal ports were 60,316 tons, against 34,320 tons in January, 1891, and stocks on February 1, in some ports, were 59,790 tons, against 92,556 tons February 1, 1891.

Latest notable facts affecting sugar—Stocks in all the principal countries 13,127 tons more than last year. About 200,000 tons less sugar available from the beet sugar countries. Cuba crop 25,000 to 50,000 tons in excess of last year. West India crops all larger than last year's, but later. A refined sugar market that gives no profit to refiners. Our deductions are that the situation is favorable for an advance of ⅛ to ¼c. in refined, without any change in raws, and that eventually raws will advance also.

SYRUP AND MOLASSES.

Some demand has cropped up for syrups, the very low prices of which could not fail to develop business. The trade is still limited however. Grades at about 2¼c. per lb. are in fair request, and cheaper descriptions are also selling.

Molasses is inactive. Prices are unchanged from 35c. up for West Indian, and from 30c. up for New Orleans.

TEAS.

A satisfactory demand continues to be heard from the retailers, whose orders for small parcels come forward quite as well as they did a week ago. Mediums are preferred, and the invoices from 18 to 28c. preponderate. Supplies held here are still large, and prices show no upward tendency.

There has been more enquiry for Indian teas during the past week than for some time past. From London there has not been much of interest to chronicle during the week. The sales have gone off steadily, and no quotable change in prices has taken place since last week. Common, undesirable teas, of which a good many have been offered, have been sold at about previous ruling rates. Fine teas with point or thickness continue to receive attention, and some good liquoring Darjeelings have met with keen competition, and realized full prices. A rather quiet feeling has prevailed this week on the whole, and reports from the country point to business being a little duller.

PETROLEUM

The volume of trade is smaller than that of a week ago. Prices are steady at from 15c. up.

The Petrolia Advertiser reports: Petrolia crude $1.29 per bbl.: Oil Springs crude $1.29½. The oil market has continued to attract little or no particular attention to either buyers or sellers the past week, with the exception of a few odd dealers in crude oil at the same figure as last quotation, $1.29. There seems at present also no external force at work and prices sag along at about the above mentioned figure. The refined oil market is in a pretty bad state and to make the position, if it were possible, worse, it is on the cards that another refinery will be built at Oil Springs. There has been a feeling on the part of the larger refiners to cut prices to as fine a figure as possible.

Tell your customers to

USE

SURPRISE

Soap

It saves money. on wash day.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

MARKET NOTES.

Messrs. F. F. Dalley & Co. have added one more size, No. 5, to their Spanish Blacking. It sells at $8 per gross. They have also changed the box in which their celebrated blacking is put up, the new package being a particularly handsome one.

Downward the course of starch quotations take their way. Last week's Prices Current showed the reductions made by the St. Lawrence and the Edwardsburg Companies. This week's show the reduction made by the British America Starch Co. Every move on the one side evokes a responsive throb on the other. Just now the trade and cash discounts of the British America Co. are 15 per cent. on 10 box lots, and 17½ per cent. on 40 box lots. The other two companies give a trade discount of 10 per cent., and a cash discount of 3 per cent. on lots of one box and upwards. The probability is that the Edwardsburg Co. and the St. Lawrence Co. will soon make another change. Wants are still kept well in hand by the trade, as there is a chance of lower prices.

BUTTER AND CHEESE.

There is the same extensive demand for good butter, which is a very scarce article. In default of it fairly good is more acceptable than it has been for a long time, and fairly good is not by any means plentiful. Cases

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

How to Make 140 per cent. on your purchase!

Will you gain the Prizes offered below?

In order that you may give the greatest satisfaction to your customers, we have adopted the more modern idea of putting up "Barm" Yeast in such quantities that you may get it oftener and fresher, viz. in

50 CENT BOXES.

Thus, one box contains 24 packages at 5 cents $1 20
Cost of box 0 50

70c. gain on 50c., or 140 per cent. profit.

What do your customers gain by buying "Barm" Yeast?

1st. —They can always rely upon it being fresh, because you buy in 50 cent boxes.

2nd.—They get 20 per cent. more Yeast, because each package contains 6 of the largest cakes in the market, and not 5.

3rd. —"Barm" Yeast contains no injurious chemicals, and works like magic, making the most wholesome and delicious bread.

4th. —Bread made from it does not dry out quickly, but with care keeps nice and moist.

What do you gain by handling "Barm" Yeast?

1st. —You have the most reliable Yeast, all goods being thoroughly tested before leaving the Factory.

2nd.—"Barm" Yeast has extraordinary keeping qualities and retains its strength longer than any other Yeast known.

3rd.—You need only buy in 50 cent. boxes.

4th.—You get $2.40 for every dollar invested.

5th. You have the satisfaction of pleasing your customers, by giving them 20 per cent. more value for their money.

Prizes in Solid Cash.

We offer:—

To the First 10 Grocers who sell 20 of our 50 cent boxes ..... $10.00 each.
" Second " " " " ..... 5.00 "

The Prize Money is deposited with *The Canadian Grocer*, a Trade journal circulating among the Grocers and General Storekeepers of the Dominion, and the successful merchants will be paid by the proprietors of that paper on receipt of satisfactory proof of their having sold 20 boxes to their customers.

Each box contains a coupon, and when you sell your 20th box send coupons to *The Canadian Grocer.*

The names of merchants winning prizes will be announced in *The Canadian Grocer.*

Every Wholesale Dealer in Canada has our 50 cent boxes. Order from your Wholesale Grocer or his traveller

OFFICE OF

The "Barm" Yeast Manufacturing Co.

35 WELLINGTON ST. EAST, TORONTO

TORONTO, *February 23rd, 1892.*

☞ We also put up One Dollar Boxes, containing twenty-four 10c. packages of thirteen cakes each.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

TRADE MARK.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,

TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

of large rolls come forward more freely than they did a week ago. They are worth from 17 to 19c. as a rule, though there are qualities which have to be sold for less. Choice dairy tubs are worth as high as 21c., ranging from that down to 19c. They are still in very meagre supply, while the demand keeps up both for better volume and quality than are yet coming in. Medium tubs are good property these days, 15 to 17c. being easily obtained for as many as offer. Low grades are in better request on account of the stiffness of lard. They appear to find outlet eastward through other mediums than this market. Creamery is slower of sale from 20 to 24c.

Cheese jobs out at 12 to 12½c., and in round lots does not sell below 11½c. There is summer cheese in stock at 9½ to 10½c.

COUNTRY PRODUCE.

APPLES—Good stock brings $2 to $2.50. The demand is active. Buyers are still picking up lots for the British market.

BEANS—The price has declined to $1 and $1.15 for cars, which are more freely offered and less readily sold than they were when prices were higher. Out of store lots are $1.20 to $1.35.

CRANBERRIES—The demand from this out is not apt to be brisk, so that the dulness is not likely to be dispelled. Prices are $6 to $7. Softer weather is telling on prices and will soon tell on the fruit.

DRIED APPLES—The market has little spirit in it. Prices are 4 to 4¼c. for round lots, and 4½ to 4¾c. for ordinary parcels.

EVAPORATED APPLES — Prices do not show signs of easing but the market is dull. A few sales at from 7½ to 8½c. are reported.

EGGS—Easier prices are following heavier receipts. Fresh eggs quote at 19 to 20c., with a rapidly diminishing probability that even these figures will hold for more than a few days. Warmer weather favors production.

HIDES—The market is sluggish. Green are quiet at 4½c. for No. 1 cows'. Cured are steady at 5c.

HONEY—The prices do not fluctuate, a steady basis of dulness underlying the market. Extracted is 8 to 10c., sections are 14 to 16c.

HOPS—No revival in the demand has taken place, though holders continue sanguine as to the value of their stock. The range is 17 to 24c. Quality and quantity modify the difference between these extremes.

ONIONS—The price has stiffened since last week. Barrels are $2.50 to $3.

POTATOES—It takes good potatoes to bring 35c. by the carload. Out of store prices are 45 to 50c.

SEEDS—Though the usual export trade of the season has all but closed, there is some probability that more activity will spring up in consequence of higher prices in the United States. Trade is quiet yet, neither buyers nor sellers manifesting much interest in the market. Alsike is $5.50 to $6.50, red clover $5.50 to $5.75, timothy $1.25 to $1.50.

SKINS—Good sheepskins are $1.15 to $1.25. Calfskins are rather dull at 5 to 7c.

TALLOW—Refined is 5½ to 6c., rough 2c.

WOOL—The price and condition of the market are unchanged, 18c. being paid reluctantly.

DRESSED HOGS AND PROVISIONS.

The price of hogs has eased. A few cars have been bought outside at $6, with 11c. and in some cases 13c. freight, making the price $6.11 to $6.13 laid down here. The offerings were light throughout the week. Products continue firm.

BACON—Long clear is now mostly 8c., though for round lots 7¾c. still holds. In smoked bacon, heavy bellies are 10c., medium are 10½c., and boneless are 11c. Backs are 10c. Rolls are 8¾c.

HAMS—New smoked are 10½ to 11c. with increasing strength. Pickled are a cent lower.

LARD—All holders are now asking 10c. for both pails and tubs, as the supply is not excessive and the demand is good.

BARREL PORK—The price of old United States mess is steady at $13.50 to $14, and new Canadian is $15. Short cut is $16 to $16.50.

FRESH MEATS—The supply increases as Lent, the period of limited consumption, approaches. For beef the prices are, forequarters 4½ to 8½c., hindquarters 7½ to 8c.; lamb is 8 to 9c., mutton 7 to 8c., veal 8 to 9½c.

GREEN FRUIT.

Lemons are selling well, the weather favoring shipping, and the prevalence of colds and the grip, though greatly moderated, maintaining the consumption unusually well for the time of year. Though some stock was chilled on its way from the primary market north, little of it reached here, the bulk of the arrivals being in good condition. The prices are $3.50 to $4.50 for Palermos and Messinas. Oranges are fairly active. Floridas are somewhat wasty still. They are $2.65 to $3.25. Valencias are $3.75 in round lots, and $4 to $4 25 in smaller parcels. Bananas are $1.50 to $3. Pineapples are $3 per doz.

FISH AND OYSTERS.

The inward movement in fish has been good during the past week, and a considerable stock of herring and other sea fish has been accumulated in anticipation of the increased Lenten demand. Prices are firm and the tendency will undoubtedly be towards a rise, but it may not take place for a week or even two weeks. Oysters are not so brisk as usual, but a considerable trade is being done, at steady prices.

SALT.

The uncertain weather has seemed to cause an increased demand for salt, and six carloads, including two of barrels, have been sold here. Prices remain firm but stocks are small. The trade in small quantities has been very fair at steady prices.

MONTREAL MARKETS.

MONTREAL, Feb. 25, 1892.

The wholesale trade here report business quiet, and travellers are not doing as well as expected. The feature of the week has been the dissolution of the Wholesale Guild owing to causes referred to in our last issue, this is likely to lead to some lively developments because the majority of the wholesale grocery trade now that they have a free hand, are determined to make the kickers sick. The first move has already been taken in this direction by a cut on granulated of ⅛ of a cent per pound, and it is the avowed inten-

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

A better feeling in the flour market had been aroused by an advance in the price of raw material, and some business succeeded, but the demand flagged again, inquiries taking the place of orders, and the inquiries were below millers' prices. Hence the market has sagged back again into its former sluggish state. Millers are not weakened in their views of the value of their product, and the inquiries do not depress prices. Feeds are quiet and generally featureless.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.15 to $5.20; Manitoba strong bakers' $4.75 to $4.85; Ontario patents, $4.50 to $4.90; straight roller, $3.95 to $4.00; extra, $3.80 to $3.85; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is quiet at $3.80, which includes granulated, rolled, and rolled oats. Cornmeal is $3.80 to $4.

BUCKWHEAT FLOUR—is steady at $4.50 per barrel.

FEED—Bran is easier at $14 to $15, shorts at $15 to $16, mixed feed is unchanged at $23 to $25, cracked corn $1.20, feeding corn 50 to 52c., oats 33 to 33½c.

HAY—A better demand exists, but the price is unchanged at $11.50 to $12 for No. 1 timothy, and $10 to $10.50 for mixed.

STRAW—is quieter at $6 to $6.50.

MONTREAL.

The flour market has shown some improvement during the week, and holders speak more hopefully under the influence of some export enquiries and demand from outside points around here. Business for export has resulted aggregating 15,000 sacks high and low grades, mostly on Glasgow account, while some fair business has been in patents and strong bakers' for home account. We quote: Patent spring, $5 to $5.20; Patent winter, $5 to $5.10; straight roller, $4.50 to $4.65; extra, $4 20 to $4.25; superfine, $4 to $4.10; city strong bakers', $5; strong bakers', $4.75 to $4.90.

The demand for oatmeal is small, the market ruling dull and easy at unchanged prices. The stocks in store show a decrease of 34 barrels compared with a year ago, and an increase of 2,889 barrels compared with a year ago. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20; rolled, $2.10 to $2.20.

Feed is quiet and without change. We quote bran $16 to $17: shorts, $18 to $19, and mouillie $25.

ST. JOHN, N. B.

Flour seems to have touched bottom prices, as the last few days the market has stiffened some, and seems likely to hold firm, it is quoted from 10 to 15c. per bbl. higher than last week.

The millers here, who claim to have been selling cornmeal at a loss for some time, have combined to regulate the price which is now about 10c. per bbl. higher than last quoted, and as corn is higher we do not look for lower prices, $2.85 to $2.95 are the selling figures.

Oatmeal is without change either in price or quantity.

These Times Call for Economy.

"Home Industry."

The McDonald Patent BRUSHES are the most durable and economical. They are well built for the work they have to perform, having been on the market for 8 years they have become a staple line, the sensible style recommend them to the purchaser on sight.

Our Whisks and Brooms are the best value in the market. We guarantee satisfaction on all orders. Write for figures.

CANADA PATENT BRUSH CO.,
WINDSOR, ONT.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

"Beaver Mills" Flour.

The best for family use
Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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N. WENGER & BROS.,
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- - MILLERS - -
(Hungarian Process)
BRANDS:
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BRANDON ROLLER MILLS,
Brandon, Man.
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY
MILLERS, OAK LAKE,

MONTREAL Markets continued

tion of the trade to meet every reduction of the kicking firm by a still greater one. Other lines show no feature worthy of special comment.

SUGAR.

Since our last there has been some interesting developments in sugar just as we predicted. As everyone expected the combine has dissolved for the time being and it is now a case of war to the knife with the firm who kicked in the first place. From all accounts we are going to have a pretty lively time of it for every wholesale firm in the city say they are going to make them sick or know the reason why. In fact the battle has already commenced for granulated is selling at 4⅜c by all the firms except the single firm who first left the combine and it is the avowed intention of the majority to meet every cut of theirs with a further one. It will be seen therefore that the indications point to a very lively time on granulated. No change in yellows is anticipated which rule as before and it is unlikely that the fight will touch that grade at all. We quote the old basis of 3½ to 4½c according to grade the outside basis for bright stock.

MOLASSES AND SYRUPS.

Syrups and molasses are still dull and unchanged in price. Barbadoes bring 35c., while the American product sells at 27 to 28c. Syrups are quoted at 25 to 28c. ; for medium bright 30 to 35c ; for choice amber 40 to 45c.

TEAS.

There has been quite a little excitement in the tea market during the last few days, especially in connection with Japans the stock in all grades being pretty well picked up. Japans worth 20c. and upward are in good demand, and there is a good enquiry for Indian and Ceylon teas.

COFFEES.

There is nothing new in coffees since our last. Prices rule firm with some fair turnovers on a basis of 18 to 20c. in Rios and Jamaicas.

RICE.

Rice remains quiet and dull, and in the absence of business, prices are nominal.

DRIED FRUIT.

The dried fruit market has shown more activity and values as a consequence are steadier. Prime Valencia raisins are moving at 5c., and 4¾c. is now the inside figure for business, some under grade stock moving at that price. Currants are in better demand this week and there is a good trade doing at 5 to 5½c. Prunes have a fair jobbing movement at 5½ to 6c.for Bosnais. Figs are steady and unchanged at 10c., and dates at 5c. We quote prime Valencias 5c.; currants at 5 to 5½c. for Patras, and 6 to 7c. for Vostizzas in cases; Bosnia prunes, 5½ to 6c.; figs 10c.; and dates 5c. per lb.

NUTS.

Nuts remain the same as noted last week with a fair jobbing business. We quote :—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12½c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

There is nothing doing in canned goods outside a small jobbing trade. The only thing in which there is an actual scarcity is peas. Tomatoes are plentiful. One dealer has tried in vain to place 2,000 cases at $1, but did not succeed. Dealers say that advices from the west, state that stocks are heavy. The prospects are, that the field of packers will be smaller next year and a correspondingly smaller pack. In this case, the surplus of 1891 pack may prove good stock.

GREEN FRUIT.

In green fruit there is a quiet business doing on the basis quoted a week ago, and there is no special feature to note. We quote Valencia oranges at $3.50 to $3.75 ; Floridas $2.75 to $3.25, and bitter $3.50 to $4. Lemons $2.50 to $3.

APPLES.

There is no change in apples which job out quietly at unchanged prices. We quote $2.50 to $3.00. A considerable quantity of stock was damaged by the fire recently in Chisholms warehouse, this no doubt will be diposed of at some concession. Dried and evaporated remain unchanged at 5 to 6c. for the former and 8 to 9c. for the latter.

HOPS.

There is nothing doing in hops, the stocks on spot are much larger than they were, as growers have been sending in their holdings more freely. This however had no effect on prices for the goods are held as high as ever, and as the brewers claim to be well supplied there is nothing to induce business. Pressed hops remain steady at 16c. with a fair jobbing trade.

FISH.

In fish trade is still disappointing, and although there has been some call in the west for some staple lines the improvement is not marked. We quote : Herring, No. 1, per bbl., $5.25 to $5.30; lake trout, per half bbl., $4.25 to $4.50; sea trout, per bbl., $9.00 to $9.50; codfish, green, No. 1, per bbl., $5 to $5.25; do. No. 2, per bbl., $4.50 to $4.75; codfish, dried, per bbl., $5 to $5.05; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The local provisions have been dull but steady. Pork continues in small supply, which has restricted business, for the demand has been fair. Lard and smoked meats are without change. We quote :—Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

The season is practically over in cheese, and there is nothing to note, except that some 8,000 to 9,000 boxes were moved last week at 11¾ to 12c. This practically cleans out stocks here, and it is doubtful if an order for a couple thousand boxes strictly finest could now be filled.

Butter jobs along quietly, the only change being somewhat freer offerings of creamery but there is quotable alterations. We quote: Finest creamery 24 to 24½c.; finest Townships 18 to 20c.; Morrisburg and Brockville 18 to 19c.; finest Western 16½ to 17½c.

EGGS.

The egg market is quiet. Montreal limed are steady at 14 to 15c., but there is a considerable quantity of discolored stock which went through the late fire,offering at 11 to 12c. The eastern American hold up well to the great advantage of this market, as many of the western eggs now going to New York and Boston would under ordinary circumstances come to Montreal to compete with local stocks. Shipments are still being made from here to Boston.

GRAIN.

The grain market was dull and uninteresting to-day. The stocks in store show a decrease of 11,958 wheat, 10,776 peas, and an increase of 23,184 oats, 9,258 barley and 1,241 rye compared with a week ago. Compared with a year ago there is an increase of 129,230 wheat, 196,684 peas, 21,489 barley, and a decrease of 10,733 corn, and 1,931 rye. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 32c. to 34c. per 34 pounds ; corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

A LARGE NUMBER OF GROCERS HANDLE

ROYAL DANDELION COFFEE.

Made by

ELLIS & KEIGHLEY,

TORONTO.

Wanted to Exchange

A block of four brick stores in Strathroy, for a stock of groceries or general goods, in a good town. The rents from the block pay eight per cent. interest.

Address E.. This Office.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

WE OFFER

GOOD BRIGHT SYRUP

25c. PER GALLON.

Samples furnished on demand.

Write for our prices of granulated and yellow sugars.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE

REMOVED

to our new warehouse

Nos. 59, 61, 63 Front St. E., Cor. Church.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Special Line

Eugene Verniers'

French Canned Peas.

"MOYENS"

Send for Quotation.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

EVAPORATED

CALIFORNIA FRUITS

Apricots. Prunes.
Peaches. Pears.

LIMA BEANS--Bags 65 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Feb. 24, 1892.

BREADSTUFFS—Markets are a little better. The English markets are improving and so are the Canadian. Cornmeal is a little lower.

Manitoba highest grade patents, $5.75 to 6.00; High grade patents, $5.10 to 5.20; Good 90 per cent Patents, $4.90 to 5.00; Straight grade, $0.00 to 4.80; Good seconds, $0.00 to 4.40; Graham flour, $4.60 to 4.75; Oatmeal, $4.35 to 4.40; Rolled wheat, $5.55; Wheat bran per ton, $20.00 to $21.00; Middlings, $00.00 to $23.50; Shorts, $00.00 to $22.50.; Moulee, $24.00 to $28.50; Split Peas $0.00 to $4.10; White beans per bushel, $1.50 to 1.53; Pot Barley per bbl, $3.90 to $4.50; Canadian oats, choice quality, 43c. to 45c.; P. E. I. oats 41 to 45c; Hay, $13 to $14.

SUGAR—Business in the local market continues disappointingly dull, the demand being entirely of a jobbing character and slow at that.

Cut loaf, 5⅝c.; Granulated, 4½. to 4¾c; Circle A, 4½c.; White extra C, 4⅜c.; Standard, 3⅝c. to 3¾c; Extra Yellow C, 3½c.; Yellow C, 3½ to 3⅝c.

MOLASSES.—Barbados 35c.; Demerara 35 to 38c. · Diamond N. 48c.; Porto Rico 34 to 35c.; Trinidad 33 to 34c.; Antigua 33 to 34c.

FISH—It is very difficult to say anything about fish in the present dull and lifeless state of trade. There has not been a single feature of interest developed for many weeks, and even the near approach of Lent promises no increase of liveliness, as it is expected that the prevalence of "la grippe" will bring about a relaxation of the rules that usually govern that period so that a fish diet will not be the necessity that it usually is.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 24, 1892.

The slight improvement noticed last week did not broaden out as much as was hoped for, and as the snow is rapidly dissapearing cannot look for much expansion of trade for several weeks.

BUTTER—still continues scarce. Nice lots are readily disposed off. The price is about the same as last quoted.

EGGS—are in better demand for strictly fresh, with prices steady at 16 to 18c.

CHEESE—the market seems quite bare of cheese as only a few dealers have any stock and they are asking 12c.

CANNED GOODS—are not moving as freely as holders would wish for, as all the retailers are pretty well stocked.

THE MODERN COMMERCIAL TRAVELLER.

The Sample Case gives the following extracts from a sermon delivered before the C. T. A., at Hutchinson, Kansas, by the Rev. A. F. Irwin, last month, and is well worth a a careful persusal:

"He is a comparatively modern invention, differing in many respects and to his advantage, from the old-time itinerant merchant. He is an outgrowth of the strong competition of modern commercial life. Some one has said that our modern inventions are simply the enlarging or elongating our common faculties or organs. The telegraph is the extension of the fingers by nerves of wire, so that we write 100, 500, or 5,000 miles away from us. The telephone is the extension of our voice tones to somebody's ears so as to eliminate space. The bicyle is the lengthening of the legs so that we step ten feet instead of two.

The telescope stretches our vision from five miles to five million miles. And the great modern army of travelling men extend the office of the various firms, corporations, mercantile and manufacturing establishments represented, beyond the confines of some dark, dingy, mysterious corner in a great brick building, to the counter of every customer, bringing the brain, the heart, the social atmosphere of the office into vital touch with the personal of every customer.

The jobber is able at once to communicate with a great many distributors. The social influence of the office is carried everywhere, and the character and business methods of its customers observed by keen, practical business men.

The position of the commercial traveller holds between the jobber and the customer requires rare qualifications and peculiar tact. He often represents large interests. In the closest competition he speaks, thinks and acts for the home office. In emergencies he decides for it. He signs contracts that bind it and makes promises which it keeps inviolate. Socially he makes friends for his house, or repels men from it. The office may employ untried or irresponsible men at the desk, or behind the counter, where they can be supervised, but not upon the road without great risk. A machine can work in the house where it can be regulated, but not for the house. He who takes the road to success must be a man, in the highest sense a man, Manly, generous, sociable, shrewd and reliable. I am glad that the travelling man has set a high standard for his own profession. One of our own papers, The Sample Case, in an article on "The Science of Salesmanship," emphasizes the following as the important qualifications:

1. Brain, viz., a good, healthy, well-balanced brain.

2. Moral, viz., moral character and force.

It requires brains, good and quick judgment, and all this in a constitution of healthy, happy temperament.

There must not only be a comprehensive knowledge of the line of goods handled, and those kindred to them, but there must be also a keen, ready insight into human nature. There are no two men alike. One is jovial and hearty, another is quiet and dignified, and must be handled very respectfully and with circumspection; a third likes to chat and can not not be hurried, while his neighbor is nervous and quick and anxious to get through.

Here is one who waits for the social cigar or drink before he talks business, and another who would consider such a proposition an insult. These things the travelling man must read as by iustinct. Quick and accurate must be his judgment of men. The other qualification is moral. For permanent success there is nothing more important than true, manly sincerity. He deals with sharp, shrewd business men who are accomplished in detecting counterfeits, and recognize and appreciate the ring of a genuine man. This moral quality must not be assumed, but real. When the buyer is assured that he deals with a true man who is above artifice and low trickery, who deals in candor and honesty, he will appreciate both the man and the firm he represents. A yielding to anything irregular or dishonest in order to secure a large order, even though it be suggested and encouraged by an unscrupulous buyer, will only secure temporary success, and will be a permanent detriment both to the salesman and the house he represents.

The first qualification—brains—makes the successful and brilliant commercial traveller; add to this the second qualification—a good moral character—and you have the travelling man who wears, and whose commercial value to his house is increased the longer he remains upon a route.

The reputation that a man thus makes is his business capital and it has a high commercial value in the market.

We find, therefore, that the successful commercial traveller has the traits of character, mental, moral and social, that will secure his success in this life. He will be able to look out for himself here, but the Apostle James makes bold to intimate that he may be tempted to forget or under-estimate the life to come. A young man came to Jesus. He was influential, successful, moral, and was asked for a policy that would ensure him eternal life when he died. Jesus says to him: "One thing thou lackest." He was unwilling to follow Christ. He wanted his own way more than eternal life, and he went away with a deeper shadow than ever upon him. Even the ideal man needs the forgiveness of God, the religion of Jesus, the Christ, to round out his life and perfect it.

PURE WISDOM.

The Collector assorts and labels the following nuggets:

You might as well expect to catch a basket of fish with one worm as to expect great results from a single trial advertisement.—Confucius.

It is not the lawyer who talks the loudest that oftenest gets frosting on his cake.—Aristotle.

Many lawyers who "do not handle collections" would like to do so if they could. At least, they look as much.—Ramesus II.

Don't make the mistake of thinking that "there is plenty of room at the top" when it is a case of plenty of rum at the top, so far as you are concerned.—Solomon.

Don't think that because I fiddled when Rome was burning that you can whittle, play

"seven up," and run for office, and keep up a good paying law business all at the same time.—Nero

Don't monkey with the judge or get funny with the jury. Both are loaded,—Dante.

The wind bloweth where it listeth, but no matter that don't give you the privilege.—St. Patrick.

If any part of a lawyer's work in your estimation is "dirty work"—collecting for instance—quit it. No man ever handled dirt for any leangth of time but come away spotted.—Alexander Severus.

Don't ever try to answer the questions which you answered when you were admitted to the bar. It will only show how high and out of reach your brains roost, and how much a man may forget and yet be allowed to live.—Agamemnon.

In 1376 Jack Cade's men beheaded all the lawyers they could find. History repeats itself. No telling when it may occur again.—Herr Most.

"Was not all the knowledge of the Egyptians writ in mystic symbols?" Unquestionably, but that is no excuse for a lawyer writing "see the pale martyr in a sheet of fire" with such a poor scrawl that it was read "see the pale martyr with his shirt on fire." There ought to be a limit to this thing.—Jerry Simpson.

A STORY OF GREELEY'S OFFICE BOY

Amos Cummings tells how a faithful body guard of Horace Greeley once kept Vice-President Wilson out of his room. The story, after detailing how several New York politicians were disposed of, continues:

"A few minutes later Vice-President Wilson came in. He had been travelling a good deal, and his form was covered with the grimiest linen duster I ever saw. He slammed down his old carpet bag on the floor and said, 'I want to see Mr. Greeley.'

"'Git out!' thundered Ben, 'the old man's busy.'

"'Well, can't you take my name? asked the vice-president.

"'I guess I'll have to do it; but you stand right here and don't move or you'll ketch it.'

"Ben went into Greeley's room, and I heard a hot dialogue going on for a little while, then the office boy reappeared and looked at Wilson with supreme digust.

"'Jest as I thought; he don't want to see you,' declared Ben. 'Now, git out.'

"I pacified Ben and he went in to tell Mr. Greeley who wanted to see him. The great editor listened to what I had to say and then shouted: 'Tell the vice-president to walk right in. The fool of a boy said that there was an old bum named Wilson loafing around outside who wanted to see me."—Washington Post.

TO GROCERS.

SIMCOE CANNING CO'Y'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS
Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

BRUNNER, MOND & CO.,
LTD.,
Northwich, England.
CRESCENT BRAND.
BM&Co.
TRADE MARK.
Manufacturers of
BICARBONATE OF SODA,
REFINED AND RECRYSTALLIZED.
The Purest and Cheapest in the Market.
SODA CRYSTALS
OF THE FINEST QUALITY,
In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.
Orders for direct importation from the Wholesale Trade only.
WINN & HOLLAND,
MONTREAL,
Sole Agents for the Dominion of Canada.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

THE BREAD MAKERS 2c YEAST
Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

GOODS THAT ARE A SUCCESS
ADAMS' PEPSIN Tutti-Frutti.
ADAMS' MONTE CRISTO
CHEWING GUMS.
Sold by all Wholesale Grocers.
For Illustrated Catalogue and banner signs for your windows, address
ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.

DRINK SYDNEY GIBSON'S COCOA
REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

SALES MADE OR PENDING.

The stock of dry goods and groceries of the estate of C. Koellu, Kingsville, Ont., has been sold.

The general stock of Mr. Collins, of Kingsville, Ont., has been sold to Messrs. Allan & Adams, of Essex, for 69 cents on the dollar.

John McIntosh & Co., insolvent crockery merchants of Toronto, have been unable to obtain a compromise, and their stock is advertised for sale by tender.

Two dry goods stocks were sold by Mr. J. W. Jones, auctioneer, on Friday 12th, at London, Ont. A. J. Wilson's, of Chatham, amounting to $10,338, was bought by Mr. John Robinson, of the same place, for 60 cents on the dollar. Mr. Cole, of Ridgetown, bought S. A. Pennock's $2,833 stock in Holstein at 62½ cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Robillard & Rorier, grocers, Montreal, Que., have dissolved.

George Grey, grocer, Alviston, Ont., has been succeeded by McKay & Grey.

Neve Bros. general merchants, L'Orginal, Ont., have dissolved partnership, Reginald Neve continuing.

C. A. Cawker, son of C. M. Cawker who has been in business in Bowmanville over a quarter of a century, and Archie Tait who has been with J. Milne and J. Milne & Co. over eleven years, have gone into partnership and will carry on a grocery and provision store, under the firm name of Tait and Cawker.

REMOVALS AND DEATHS.

S. K. Colquhoun, Winlaw, Man., has removed his general stock to Cainsboro.

FIRES.

Ira. J. Cramer, general merchant, Aultsville, Ont., has been burnt out.

Cummins Burke, and A. D. Cormier, general merchants, Buctouche, Que., have been burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

R. H. Campbell, grocer, Halifax, N.S., has assigned.

James Scott & Co., grocers, Halifax, N.S., have assigned.

Wm. Spear, general merchant, Edmundston, N.B., has assigned.

Charles Rickner, fruit merchant, Montreal, Que., has assigned.

L. A. Mongenais, general merchant, Ryand, Que., has assigned.

Joseph McPherson, general merchant, North Sydney, N.S., has assigned.

Fred Fuller, grocer, London West, Ont., has assigned to Alfred Robinson.

Geo. C. Fraleck, fruit dealer, Picton, Ont., has assigned to James Gillespie.

E. A. Morrissy, general merchant, Mission City, B.C., has assigned to A. W. Draper, Vancouver.

John Sowerby, general merchant, Belhaven, Ont., has assigned to T. J. Woodcock, Newmarket.

T. A. Curry, general merchant, Red Bay, Ont., has assigned in trust to W. J. Ferguson, Wiarton.

R. S. Gallagher, fruiter, Toronto, Ont., has assigned and his stock is advertised, for sale by auction.

Joseph Gonee & Co., wholesale fruit merchants, Toronto, Ont,, have assigned to Geo. Edwards.

C. H. L. Keep, general merchant, Brooklyn, N.S., has assigned, and his stock is advertised for sale by tender.

Sinclair & Co., crockery dealers, 239 Bank street, Ottawa, assigned on Friday last to Mr. P. Larmonth for the benefit of his creditors. The liabilities and assets are both light.

SOMETHING FOR NOTHING.

Ever since Cleopatra shocked the ancient world by dissolving that pearl—which was certainly hers to do with what she liked—says Mabel S. Clarke, in the Boston Globe, the eyes of even school children have dilated with horror at the thought of such extravagance. Sheer waste and no return! In these days some enterprising showman could exhibit the wonderful and unique solution and make a fortune from it.

What if that rich old Roman did adorn the fish in his pond with ear rings? Surely any satisfaction he may have obtained was sufficient income? But no! the modern, and particularly the American, speculator, demands a return, and that substantial, for every outlay. "With what measure ye mete it shall be measured to you" is a law thoroughly appreciated, and persistently applied.

Just as some good American citizens feel quite proud of an infraction of their country's laws, as in smuggling, so the majority of mankind delight in infringing the above named moral law by receiving that for which they give inadequate return or none at all. Their version or perversion of the law runs: "Let us have measured unto us more than we mete to others." In other words, "Let us do our best to get something for nothing."

The desire runs throughout life from boyhood to manhood. It begins with playing for "keeps," and does not end when the man has obtained the much sought office reputed to be a sinecure.

The small boy enjoys the collecting of business cards, his father setting him the example in the row of calendars that adorn his desk. If any payment were required the boy's collection would be of the smallest, and the father would find that one calendar would answer his purpose quite well enough.

Why do the advertising pages of the Sunday papers receive equel attention with those of purely literary character? What is it that crowds the shops of a Monday morning, so that one endangers life and limb in purchasing a handkerchief? Bargains, to be sure; and those which purport to offer the maximum value for the minimum price are the most sought.

"Fire and smoke" sales, the dubious charm of lotteries and the fascinating uncertainty in the purchase of unclaimed and unopened express packages that may contain goods worth many times the price paid—these all come in the same category.

A huckster passed through one of Boston's streets last week shouting, in tones of Tamango-like power, if not sweetness: "Orrnges! Orrn-ges! Fifteen fra quatr!" A half dozen of the golden globes rolled off the wagon, noticed, if at all, only by the dejected horse, who appreciated the loss of even a few ounces of his burden. The stray oranges were not very large or attractive, especially after they were daubed with splashes of mud. But, unprepossessing as they were, they had the charm of cheapness to a lady who spied them from a window. As the waggon turned the corner sallied forth and filled her basket, smiling complacently the while, because she had obtained "something for nothing."

Free lectures and free concerts, not to mention free lunches, are always well patronized. No matter if a man knows that they are not so free as they seem, the fascination is upon him and he yields. The spirit of freedom has mastered him, as it filled our fathers in '76!—New England Grocer.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,

TORONTO.

An Easy Way to Make 150 Dollars.

In order to make the merits of "BARM" Yeast more widely known, and place it speedily on the market, we offer the following prizes in

SOLID CASH

1st. 150 Dollars to the first wholesale traveller who sells 500 boxes.
2nd. 100 " " second " " " " "
3rd. 50 " " third " " " " "
4th. 10 " to every traveller who sells 100 boxes during March and April.

NOTE.—These boxes must be sold in the regular way to your retail customers.

This money should be easily earned for the following reasons :

1st—The Yeast is put up in 50 cent boxes, containing 2 dozen of the largest 5 cent packages on the market. You have therefore only to sell 250 dollars worth to get the prize.

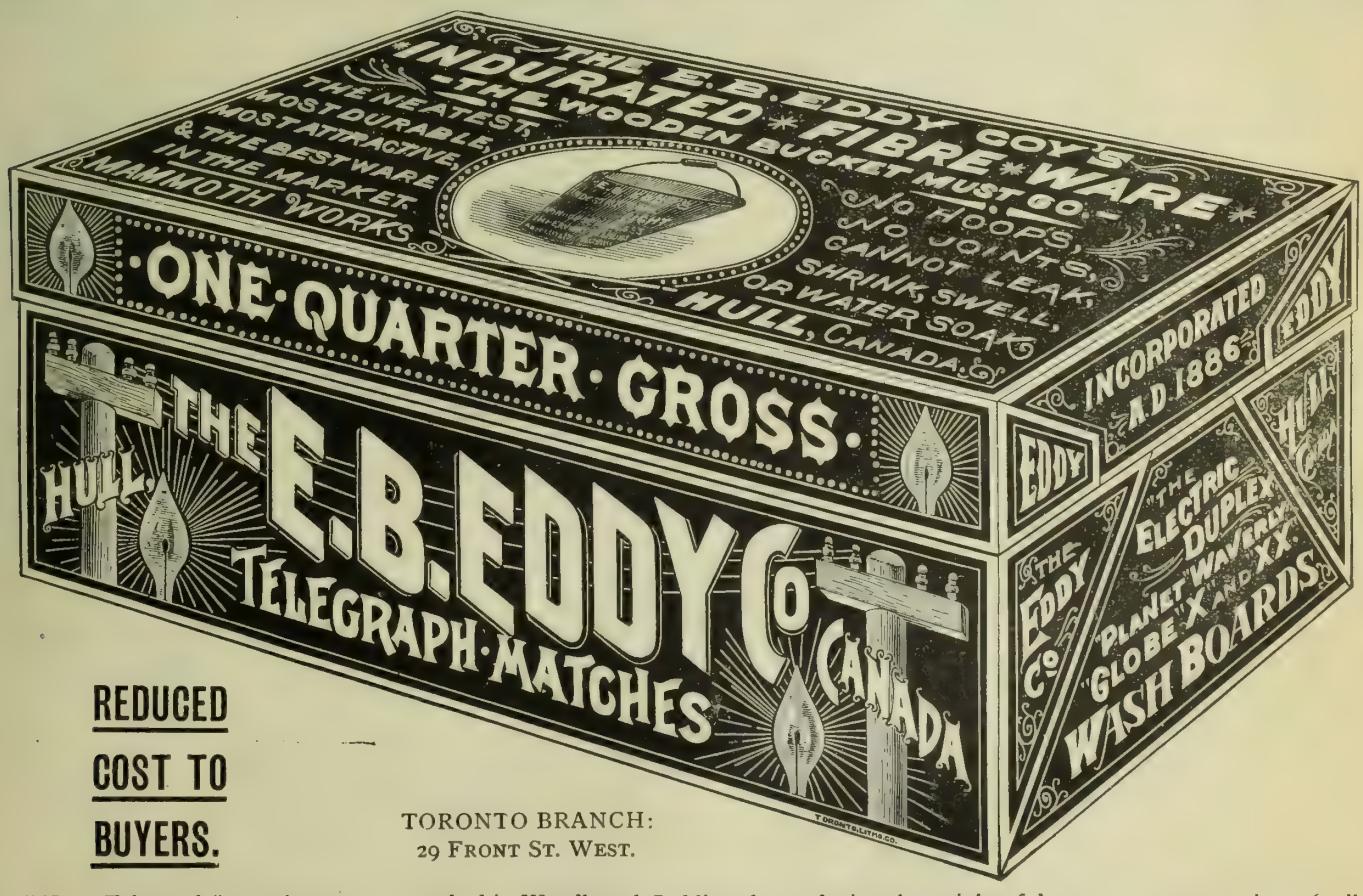
2nd—The retailer makes 70 cents on his purchase of 50 cents, or 140 per cent. profit, being 60 per cent. more than he makes by selling any other yeast.

3rd—Each package contains 6 large cakes, at least 20 per cent. more yeast than the package of other makers, a great saving to the consumer.

4th—"Barm" Yeast is of exceptional merit, only requiring a trial to be appreciated, and we guarantee all goods to be thoroughly tested before leaving the factory.

The money has been deposited with the CANADIAN GROCER. We refer you to the proprietors of that paper, who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

The "Barm" Yeast Manufacturing Co., 35 Wellington St. East, Toronto.



REDUCED COST TO BUYERS.

TORONTO BRANCH:
29 FRONT ST. WEST.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

EXPERIENCES OF AN OLD GROCERY CLERK.

The vast difference between the experience of the grocery clerk of to-day and his predecessor of 35 years ago has prompted the writer to give the rising generation of grocers an idea of how business was conducted in the fifties.

In the year 1856 I found myself on a month's trial in a large retail grocery house, the magnitude of which may be imagined from the fact that the staff consisted of 12 countermen, whose duties were constantly taken up with either waiting on customers or preparing for market days. The first duty assigned me was the cash desk, and although it might appear an easy task, it moreover had its cares and embarrassments when it is considered that $5,000 per week was the usual takings. Things worked along smoothly till the trial month was over, and my young mind was all aglow in my new position and I began to build castles in the air, but I found they were like "clouds without water." The month having expired the next thing in order was to have my apprenticeship papers signed, which was done in due conformity to law. The Governor, as we designated "the boss," agreeing that the business should be taught me in all its details, which portion of the contract he faithfully carried out, as we will subsequently see.

A month or two passed over when a new cash boy appeared and it then dawned upon my mind that the practical part of the business was about to commence, and so it was, when the Governor said "William, I want to introduce you to a new field of usefulness.

Step No. 2, as I shall call it, was the sugar cellar. The sugars in those days consisted of Porto Rico, Jamaica, Barbadoes, etc., etc., in their raw state, which had to be prepared by grinding and mixing to meet the several prices for retail trade. No refined sugars, with the exception of lump sugar, which came to us in titlars of about 35 lbs. each, were then in the market. Some idea of the amount of labor may be imagined when 15 or 20 hogsheads had to be ground, mixed and re-ground to produce the necessary color and quality to meet demands.

The hogsheads being emptied they were carefully scraped out and submitted to the Governor for inspection, and it is needless to say the scraping process had to be effectually done. Whether the writer had become an adept at hogshead scraping or a mixer and grinder of unusual ability I know not, but my stay among the saccharine matter was of some length.

Step No. 3 brings me into the warehouse, where my duties consisted of roasting and grinding coffee and chicory by hand, mixing and blending teas of all kinds. This department, while very laborious, was of great benefit to me in after life.

It next fell to my lot to take entire charge of the spice department, where all spices after having been sifted and freed from dust, &c., were ground by hand-mill, the law relating to adulteration being very strict. The general routine of warehouse work might weary the reader, but it might be well to refer to the fruit department.

Valencia raisins were imported in boxes of about 30 lbs. each, on the stalk, which, when broken up in bags, were sifted and hand-packed for market.

Currants were imported in barrels and butts, the latter a huge package weighing about two tons, which, being stripped of the wood, resembled somewhat the base of the Statue of Liberty. To break up a butt of currants and pass them through a hand-mill with brushes was a task not to be forgotten. After about two years of this drudgery and acquiring a practical knowledge of mixing, breaking, roasting, grinding, scraping, and other duties alluded to, I was then brought to the counter.

It might be well here to say that "the Governer," although a thorough business man, had some peculiar ideas, and had he lived in this enlightened age would be termed a crank of the first water.

I remember once a young man making application for a position, who had got himself up regardless of expense, finger ring, chain, scarf pin and gold-headed cane being among the things that attracted the eye of the Governor, who after making inquiries as to his previous occupation and references, suggested to the young man to call again and be careful to leave the jewelry, &c., behind and he might enter his application. The young man returned later, modestly and decently attired, and succeeded in finding employment. Years after he came to this country and has since retired on a competency.

My experiences at the counter lasted about a year, at the end of which time, my apprenticeship having expired, I removed to London and entered the employ of a wholesale grocer, in order to learn the wholesale business. Here my first work was in the office, and after acquiring a thorough knowledge of the routine of this department of the business, I was put at work to learn how to taste teas and accurately judge of their values. A portion of the basement of the building had been fitted up as a tea sampling room, with a spirit lamp, scales, cups, etc., and here, surrounded with samples of nearly every kind of tea in the market, I spent many days in acquiring the necessary knowledge to constitute me an expert buyer and seller of the leaf. My salary at this period was very small, being only £50 a year, equal to about $5.00 a week in American money, but upon completing my education in the tea-tasting line, a position was offered me by another firm at £120 per annum, and I started on the road to sell teas for my new employers with a high reputation for skill in detecting the differences between teas of all kinds and grades.

This brief sketch of the experiences of an English grocery clerk in acquiring the requisite knowledge of his avocation is not offered as possessing exceptional interest, except so far as it may show how thorough was the instruction given to beginners in the grocery business across the water in the fifties, in which respect there appears to be a great difference to-day.—W. G. in Merchants' Review.

'TIS BRANTFORD STARCH.

(Advertisement.)

"Ah, Tam! ah Tam! thou'lt get thy farin'!
In hell they'll roast thee like a herrin'!"
"Tam O'Shanter."

What is this rumbling sound we hear
Of gathering forces far and near?
Who hath this agitation willed,
And called anathemas from the Guild?
'Tis Brantford Starch!

Why do the men of Cornwall stand
With blanched face and palsied hand,
And curse so deep the horrid fate
Which wrests from them their fame to date.?
'Tis Brantford Starch!

Why does the doughty Archie curse
The dismal thing they call a hearse,
In which they say he is riding back
For lack of means to hire a hack?
'Tis Brantford Starch!

Why does friend Edgar show such spite
And write with all his little might,
To all his friends both far and near
To help him choke the foe they fear?
'Tis Brantford Starch!

What is it that doth shake the trade
And make each grocery man afraid
To buy, lest he may pay too dear,
The fall in prices being near?
'Tis Brantford Starch!

What is it that doth make Rome howl
And cause the Guild to fight and growl,
And harbor naughty vengeful feelings
Towards the firm who love fair dealings?
'Tis Brantford Starch!

THE STOVE IN THE VILLAGE STORE.

When the twilight had deepened to darkness
They gathered from far and near,
Old farmers who plodded the distance
As pilgrims their shrines to reserve;
At the shabby old store at the "corners"
They met and entered the door,
For the Mecca of these old cronies
Was the stove in the old village store.

It was guiltless of beauty or polish,
And its door was unskillfully hung,
But they made a glad circle around it,
And the genial warmth loosened each tongue;
And they talked of the crops and the weather,
Twin subjects to gossip most dear,
And the smoke from their pipes, as it blended,
Gave a tinge to the whole atmosphere.

Full many the tales they related,
And wondrous the yarns that they spun,
And doubtful the facts that they stated,
And harmless the wit and the fun;
But if ever discussion grew heated
It was all without tumult or din.
And they gave their respectful attention
When a customer chanced to come in.

When the evening was spent and the hour
For the time of their parting had come,
They rapped from their pipes the warm ashes
And reluctantly started for home,
Agreeing to meet on the morrow
When the day with its labors was o'er,
For the Mecca of all the old cronies
Was the stove in the old village store.
—New York World.

A Food that is eminently

The Great Strength-Giver

Should be SOUGHT AFTER by those seeking to attain

PHYSICAL DEVELOPEMENT

and good powers of

ENDURANCE.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,

Toronto.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

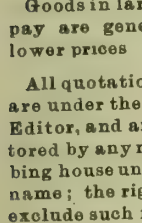
TORONTO, Feb. 25, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

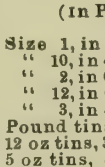
10 cent tins		1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60



WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p.doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Damson Blue	1 65	1 90

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	... ..	11½
" " ½'s "	....	18
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	 23	25
" " ½'s "	 33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef 1 "	. ....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "	....	3 25
" .2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	..	1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and a "Little Lord Fauntleyroy" clock (guaranteed.)		3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb / 24lbs in case	2 25
do do ½lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	36
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum 1 lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	5½ 6
" " ½ bbls	5⅝ 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" ½bbls	6⅛ 6¼
" cases	6¼ 6½
" Patras, bbls	6⅞ 7
" ½ bbls	7 7½
" cases	7½ 7⅝
" Vostizzas, cases	7⅞ 9½
" ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case	9⅝ 9⅝
Dates, Persian, boxes	5¾ 6
Figs, Elemes, 14 oz., per box	9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6¼ 7½
Raisins, Valencia, off stalk	3 4
old	
" New off stalk	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas	9 13
" Eleme	
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Messinas	3 50 4 50
" Palermos	3 50 4 50
Oranges, Floridas	2 60 3 25
Valencias	3 75 4 25

DOMESTIC.

Apples, Dried, per lb	0 04 0 05
do Evaporated	0 07 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel per lb	0 06
Pike do	0 04½
White fish do	0 07½
Manitoba White fish do	0 08
Salmon Trout do	0 07 0 08
Lake herring do	0 04
Pickled and Salt Fish:	
Labrador herring, p.bbl	6 00 6 25
Shore herring "	5 00
Salmon trout, per ½ bbl	5 50
White Fish, ½ bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04½
Boneless cod "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 15
Sea Fish: Haddock per lb	0 05
Cod "	0 07½
B.C. salmon "	0 13
Market Cod "	0 04½
Flounders "	0 05
Smelts "	0 05 0 07
Mackerel "	0 09

GRAIN.

Wheat, Fall, No 2	0 93 0 94
" Red Winter, No 2	0 93 0 94
Wheat, Spring, No 2	0 92 0 93
" Man Hard, No 1	1 02 1 03
" No 2	1 00
" No. 3	0 93
Oats, No 2, per 34 lbs	32½ 33½
Barley, No 1, per 48 lbs	56 57
" No 2 extra	51 52
" No 3 "	48 49
Rye	83 85
Peas	62 63
Corn	50 52

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed, "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla 0 12½
Sisal 0 10½
New Zealand 0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½ 5¼
No. 1 "	5
No. 2 "	4¼
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 54 0 55

LINSEED OIL per gal, raw 0 56 0 58
Boiled, per gal 0 59 0 61

GLUE: Common, per lb ... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts, per 100	6 00
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	11 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	
" Marbots	12 13
" Chilis	12 13

BUTTER CRACKERS.

LOOSE, OR IN 3 POUND BOXES.

They are very nice for Lunch, Tea, etc. Plain, Fresh, Crisp, easily digested. Retail, 25c. per Box.

Put up in Cases of 12 and 24. TRY THEM.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Telephone 528.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	$0 15
Canadian	0 17
Carbon Safety	0 18
Canadian Water White	0 20
Amer'n Prime White	0 23
" Water White	0 24
Photogene	0 27
	0 25
	0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25
Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 16	0 21
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11½	0 12½

COUNTRY

Eggs, fresh, per doz	0 18	0 20
" limed	0 14	0 15
Beans	1 15	1 30
Onions, per bbl	....	2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 08
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb		0 08
Pork, mess, p. bbl	13 50	15 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 10	0 11
Rolls	0 08½	0 08¾
Backs	....	0 10½
Lard, Canadian, per lb	0 09½	0 10
Hogs	5 00	6 25
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC. Per lb

Rice, Aracan	3½, 4c
" Patna	4½, 5½
" Japan	5, 5½
" extra Burmah	3½, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	4½c
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb chromos	6
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	6½
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3½
Pure Prepared corn	6½
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 1b pack'g's	8
36-1b " 3 1b. packages	8
12-1b "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—	
40-1b boxes, 1, 2 and 4 1b pack'g's	9
40-1b " ½ 1b. package	9½
40-1b " ¼ 1b. "	10
40-1b " assorted ¼ and ½ lbs.	9¾
6-1b " sliding covers	9½
38 to 45 1b boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-1b boxes, 1 1b packages	8½
20-1b " "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	6¾
Durham corn starch	6
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over		4½
Paris Lump, bbls and 100 lb. bxs		5½
" 50 lb. boxes		5¾
Extra Ground, bbls		5¾
" " less than a bbl		5½
Powdered, bbls		4¾
" less than a bbl		5¾
Extra bright refined		4½
Bright Yellow	4	4⅜
Medium "	3¾	4
Brown	3.55	3¾

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P. Q.

For particulars apply

St. Leon Mineral Water Co., Ltd.,

Head Office, 101½ King St. W., Toronto.

BRANCH—Tidy's Flower Depot, 164 Yonge St.

To DRESS WINDOWS it takes panes

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book, 300 WAYS, that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, $1.50.

GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

Prices current, continued—

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2½
M	2½	2¾
B	2¾	2⅞
V.B.	2⅞	2¾
E.V.B.	2¾	2⅞
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ⅛, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - - " "	70c
Jersey Lilly, - - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	88
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	5 case lots.	Single cases
	per case.	
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

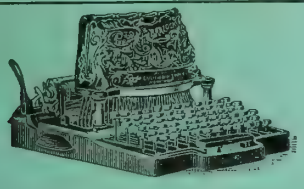
GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E., Toronto.

Chivèrs' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
170 KING ST. W.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

TORONTO SALT WORKS,

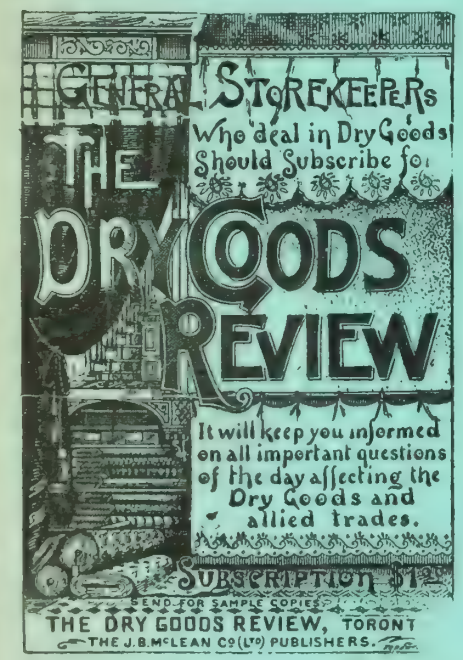
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

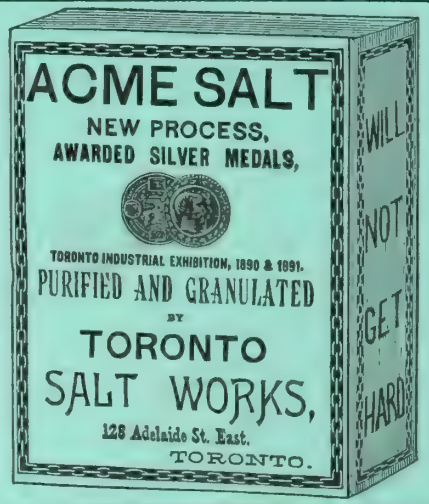
AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

DR. PRICE'S
Cream Baking Powder.

40 YEARS THE STANDARD.

Contains neither Ammonia, Alum or other Deleterious Substances.



THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1 25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

- PARISIAN -
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN
FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, MARCH 4, 1892. No. 10

We have Reduced Prices and Increased Discounts.

NOTICE TO RETAILERS.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¼c
Barrels, 175 lbs	4⅓c
Half Barrels, 100 lbs	4⅛c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6c
Brantford Gloss, 1 lb. cartoons	6½c
Lily White Gloss, 1 lb. cartoons	6c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	6¾c
Challenge Brand Corn, 1 lb. packages	6c
Brantford Cold Water Rice, 1 lb. cartoons	8¼c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

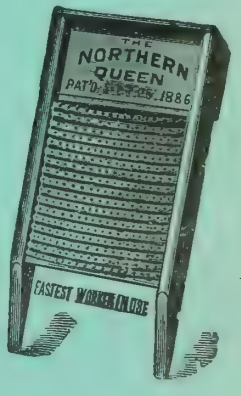
THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

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BEEF AND PORK PACKERS,

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USE SPANISH BLACKING

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Among the legal decisions upon appealed cases, given on another page, is that of Green vs. Minnes, which was originally tried last summer at Kingston before Justice Rose. That case was an action for damages from the defendants, Minnes & Burns, merchants, and E. S. Andrews, a collecting agent, for posting the name of the plaintiff's wife as a debtor, and offering for sale an account against her of $59. Judge Rose gave a written opinion and a verdict in the case, holding that there was no libel in the publishing in this manner of an account which every other means of collecting had failed to collect. But the verdict of the judges who tried the appeal, it will be noticed, set aside the ruling of Judge Rose and awarded $50 damages to the defendant. It is important to observe, however, that the principle set up by Judge Rose was not combatted by his learned brethren of the Queen's Bench. What they reversed was his verdict in the special circumstances of this case, not the written opinion he gave upon the matter of publishing accounts for sale. The points on which the success of the appeal was based were: that the advertising of the account was to blackmail defendant, that the debt was incurred not by Mrs. Green nor Mr. Green, but by a former husband of Mrs. Green; that the amount advertised was not the actual amount. This decision shows that when blackmail or coercion to pay are the objects of advertising an account, such advertising is libel. The difficulty of proving that such advertising is for neither purpose and has neither effect, must be sufficiently great in all circumstances to make such a mode of recourse to get payment a rather dangerous one.

* * *

A convention of the Ontario Patrons of Industry met here on Wednesday of last week and continued in session several days. Only such of the proceedings as it was deemed expedient to give to the daily newspaper press have yet transpired, but no doubt a considerable part of the business transacted related to questions which have no important bearing upon the retail trade of the country. It appears that the reduction last July in the duty upon salt has not allayed the agricultural discontent arising from the conditions of the trade in that article of merchandise. The Patrons aim to be independent of the combination among the manufacturers, and proposals appear to be entertained for the establishment of salt works to be controlled by the Patrons. That association cannot embark upon such an undertaking as the development of a well and the opening of a refinery. It is simply a benevolent society in the eye of the law. To go into any such business as the manufacture of salt it must be incorporated under a different act from that which constitutes it a provincial entity in Ontario. Consequently it is probable that a number of Patrons will seek incorporation for the purpose of forming a joint stock salt company, which will be run for the benefit of the association, but in the name of the company incorporated. No dividends are to be made; cheap salt is the sole object aimed at. Some $15,000 is believed to be the capital necessary for the enterprise, and this it is proposed to raise by stock sold in $1 shares. If the combination at any time lowers its price below that at which the Patron works can produce salt, the latter are to be closed down during such time. The works may be set going or they may not be; they have been proposed at all events. A resolution was passed that in the opinion of the Patrons the Government should enact a law making it a penal offence on the part of any citizen or firm to unduly raise the price of necessaries. The number of members is said to be 30,000, and the number of branch associations 1,500. A Dominion charter is being applied for.

* * *

It is in keeping with other ideas of the Patrons that they would introduce law as a factor in prices. This would indeed be an arbitrarily governed country if a trader could not be left to his own freedom in the matter of what price he should ask for his goods. Legislation that had that bent had to be swept away after Adam Smith's views began to take hold in trade. The only laws that remain for the prevention of undue advantage on the side of the seller are the local market laws that provide for the inspection of weight and quality in certain lines. Supply and demand will determine prices without the intervention of law. If law should be imported into the matter at all, it ought to be to sustain rather than to depress prices. The tendency of prices is downward in nearly all lines, and the effects of this are what the farmers themselves are suffering from. If they had to pay more for the things they buy they would be able to get more for their grain and other produce. Competition is one great agency that acts on the side of cheapness. No act of parliament would make the majority of lines any cheaper than they already are. The idea that combination unduly advances prices is perhaps more of a bugbear than it ought to be. Combines are learning that the advantages of union are in the reduction of expenses, and not in the advance of prices. The history of combines in the United States shows that the attempt to realize very high prices always brought new competitors into the field, who could perceive in the margin between a fair price and an immoderate one, a sufficient guarantee of protection to cope with the union upon.

ANOTHER EXAMPLE.

Melville & Co., general dry-goods merchants, of Owen Sound, have made an assignment of their affairs to John McClung, of 18 Wellington street east, Toronto. The liabilities are at present unknown. This firm courted failure by its alliance with the Patrons of Industry. The reaction against the Patrons cannot but be hastened by such results of signing their trade compact. Failure appears to be the inevitable and speedy destiny of those whom the Patrons once fasten upon. They do immense injury to trade in this way, and the extent of the injury is not to be measured by the failures which overtake those merchants who have subscribed to their conditions. Those merchants do fail, many of them already have failed, but the free competitors whom they drag down with them are numerous, and represent the loss which is especially to be deplored. Take a neighborhood where there are three or four stores under the thumb of the Patrons. When a man has maintained his independence against the competition of three or four Patron merchants within the range covered by his custom, he is next beset by a new form of irregular opposition in the sacrificing of the bankrupt stocks from the stores of these Patron merchants. He survives the Patron merchants, but he has almost certainly to succumb to the slaughtering of their bankrupt stocks. This is how they demoralize business They make use of the weaklings to sap the strength of the sturdy men in the trade. Wholesalers who sell to Patron merchants are parties to this injury to trade. They ought to have a little real concern for trade to moderate their eagerness to do business.

IN BUSINESS FOR OTHERS.

It is unquestionable that there are retailers in trade who are permitted to be there only by the grace of the houses which take the risk of furnishing them with goods. They are keeping store because these houses want to make some money out of them, and that probably will be the one end realized as the result of their keeping store, unless by a supreme effort on their part they can get into a position to choose their sellers. A retailer that cannot give sufficient credentials to secure credit from one house to make a start may be accepted by another. This difference may be owing to the fact that the former house has a good sound customer doing all the business there is to be done in the place where the applicant aims to open up, and the latter house is doing no business in that place at all. Consequently the starting of this new man by the latter house means the acquisition of a new customer. He goes in on the understanding that he is to sell goods, his profits are not calculated to amount to much in a competition whose object is to displace somebody that does not buy from the same house as he does. He is watched well to prevent his getting beyond the tether of his patron, and he is doing business solely for the benefit of the house which has taken him up. That house may be pleased to run him for three, four or five years, as circumstances may determine, but when that house concludes to run him no longer he is cast aside like a squeezed orange. This is one of the ways some wholesalers adopt for getting ahead of their rivals, who have a good customer somewhere that it is impossible for the other house to sell anything to. The taking up of a man who has no title to independence and who is delighted with the confidence placed in him, will usually damage the trade of the retailer who was there before him, but it will seldom add anything to the wealth of the dupe who filled the breach. If once the original trader at that place sees it to be his interest to treat with the house supplying the newcomer, the latter will find he has served his purpose and will be called off. Wholesale competition upon a strictly wholesale stage is keen enough and sufficiently depressing upon prices, without descending to retail stores for the purpose of carrying it on. Let retailers do all the competing that is done in retail stores.

BADLY TIED PARCELS.

A parcel that won't hang together till the customer gets home with it is apt to make mischief. It may cost the dealer the trade of that customer, or it may cost the careless clerk who tied it the loss of his situation. Fragile paper, brittle twine, dissolving knots, slack binding, will sunder hearts that ought to beat as one in the matter of trade. There is no mistaking the language of deep-seated wrath, when it is called forth by the collapse of a parcel that contains sugar, tea, coffee or any other loose aggregation of small particles. The man or woman who spills its contents is generally too warm at the moment to be reasoned with. The thing uppermost in the mind of such a person at such a time is an agitating desire to square matters with the man who put up the goods in that flabby way. It is bad enough to have the stuff that is in the package glide out of it upon the pavement. An unruly temper will wax wild enough over that part of the embarrassing mishap, but the getting down on one's knees to gather the stuff up again mortifies the most disciplined of us. The remembrance of being in that unheroic position for five or ten minutes, with a crowd looking on as he scooped with his hands, the stuff that got out of the parcel, will a year after fan the flame of a man's animosity against the grocery salesman who caused him to cut so ridiculous a figure. A parcel with a slithery feeling will always be likely to make a man, who has once had such an experience, a little decided and perhaps irregular in the language which he uses to condemn it. Things will have to be put up good and tight for him ever afterward.

Of course no salesman can be expected to put up a package that a 200-lb. man may with impunity suddenly sit down upon, or throw forty feet when the ice becomes too slippery for his feet to hold on to it. When a customer's equilibrium gets beyond his control parcels will be apt to suffer. Even in these circumstances the victim of the accident is always too serious to join in the joke that any less fleet-footed or strong-bodied person may venture to make at his expense. But he does not nurse any grudge against the grocer. It was not a matter of tying by which he was undone.

A case that made some people laugh came under notice the other morning. A woman was carrying a parcel of goods whose molecules moved freely against each other, and only needed an opening to slip away. The parcel had sagged out of shape, and the twine didn't seem to have any control over it. Slowly but surely the structure of the parcel accommodated itself to all outward impressions of the woman's hand or arm, and she hugged it in the vain hope of keeping it together. Soon all curbs were unavailing, and the stuff shot out of its paper prison as the snow shoots off a steep roof when the weather softens. It needed no physignomist to tell that the woman was outrageously mad. Her face grew very red and set looking, but her tongue told whom she was mad at. The man who tied the parcel was abused in unmeasured terms, and unless she changes her mind, that accident puts a date to her business with the grocery where the goods were bought. Grocers and grocer clerks should make fast and sure work of all packages.

TORONTO PEDLARS' LICENSE FEES.

Though the struggle between the grocers and the pedlars in the matter of licenses started under auspices favorable to the latter, the views of the grocers nevertheless triumphed. The Markets and Health Committee undoubtedly did show itself obsequious to the wishes of the Trades and Labor Council, though each member of that committee had been waited upon by members of the Retail Grocers' Association and his support was bespoken on the side of no reduction in the present fees. The matter had next to pass before the Executive Committee of the City Council, and though there had been no lobbying of the members of that committee, they reported in favor of the old fees being continued, and against the recommendation of the Markets and Health Committee. Finally, on Monday night the question came before the Council, and the reduction was disapproved. Consequently the pedlars have to pay the same fees now as they had to pay before, that is $30 per year. The good offices of their friend of the Trades and Labor Council did not therefore avail to secure the wished-for reduction. The course of the Council was not swayed either by the grocers or the pedlars. Economy and justice appeared to be the uppermost considerations in the minds of members of the Council in the settlement of this matter, and it is satisfactory that it was so.

BALANCING PRICES.

A circular has been issued by a Montreal house offering granulated and yellow in equal quantities at 3¾c. This gives a small margin of profit, but does not make the sugar as low as the Toronto houses now quote. The same firm offers granulated at 3½c., with tea at 20c. in equal quantities. This could be made a very profitable way of selling sugar, for 100 per cent. might be made on the tea.—Empire.

If this mode of doing business is to be one of the consequences of suspending the list, then the sooner the list is restored the better. A regular schedule price, whatever may be said against it, does not throw dust in the eyes of the purchaser. He knows that he is getting sugar at the market price when he pays the rate per pound that the agreement adopts. But when sugar and tea are combined, confusion is introduced, and a man does not know whether he is getting full market value in either. There can be no good purpose served by thus beclouding the business. A trader has a right to fair, open treatment, and there is nothing open about quotations based upon the coupling of goods. The retailer, moreover, must be aware that he has nothing to gain by buying in this "pig in a poke" sort of way. If granulated sugar can not be sold at less than 4½c. alone, than it is not worth any less along with tea. Why, therefore, is it quoted at less when offered with tea? Simply because some addition is made to the price of tea to compensate the wholesaler for the reduction. It is sufficiently puzzling to a retailer to distinguish between two kinds of tea that do not differ much in quality from each other, without having the matter more complicated by the introduction of sugar into the problem. Grades shade away from each other by such easy degrees that it is commonly hard to detect a difference in quality that corresponds to a difference in 2c. of quotation. When the teas are of higher grade the debateable margin may be as much as 5 to 6c. Advantage is taken of this mistiness in comparative value to lose a quarter of a cent a pound on a barrel of sugar and spread it over a chest of tea. The averaging of prices, the buyer may be assured, will be upwards, not downwards. The retailer will usually find that he can buy the tea alone, if he wants it badly, at a better concession than the 75c. that he is allowed on the barrel of granulated sugar for taking it.

SOME BUSINESS LAW.

In each of the following appeals, disposed of last week in Osgoode Hall, there is an important point for business men to make note of. The first relates to prefered creditors, and was heard before Chief Justice Armour and Justice Street in the Queens Bench Division, of the Divisional Court. It was the case of Lane v. Dungannon Driving Park Association.—Judgment on appeal by the unpreferred creditors of one Henderson, who had assigned to the plaintiff for the general benefit of creditors, from an order of Galt C. J., in chambers, directing distribution of a fund in court to certain holders of orders in priority to the appellants. This fund was paid into court by the defendants and was the fund charged by Henderson by means of orders upon the defendants in favor of creditors. Galt, C. J., held that these orders were equitable assignments pro tanto of the fund. The appellants contended that the orders were bills of exchange, not validly accepted, and that the fund should be distributed ratably. The appeal was argued on the 21st May, 1891. Judgment was then reserved, and on 19th June, 1891, the court held that the affidavit evidence was not satisfactory and directed that further evidence should be taken at the Goderich Autumn Assizes, 1891. This was done, and instead of the case being re-argued orally, written arguments were put in by agreement, and the case stood for judgment. Street J., held that the orders were not good equitable assignments by themselves, but looking at the evidence that they were good equitable assignments. Armour, C. J., came to the same conclusion on different grounds. Appeal dismissed with costs, here and below to be paid by the appellants. W. H. Blake for the unpreferred creditors. Garrow Q. C., for the holders of orders. Hoyles, Q. C., for the plaintiff.

In the Common Pleas Division were three important decisions. One was in the following case of fraudulent conveyance of goods, heard before Chief Justice Galt, and Justice Rose.

Masuret v. Stewart.—Judgment on appeal by the plaintiff from the judgment of Meredith, J., who tried the action at the Chancery Sittings at London, in November, 1891, dismissing it with costs as of a demurrer. The plaintiff sought to recover the value of a stock of goods transferred by the defendant Stewart, a judgment debtor of the plaintiff, to the defendant Lampman, who in turn disposed of it for value to a bona fide purchaser. The learned judge found for the plaintiff on the facts, holding that the transfer of the goods to Lampman was not bona-fide, and might have been set aside as fraudulent, but that the purchase money paid to Lampman could not be recovered, and that the plaintiff had therefore no remedy. Held (referring to a judgment of Lord Romilly in Cornish v. Clarke, L. R. 14, Eq. 184) that the moneys in the hands of Lampman are subject to the claims of the creditors. Judgment accordingly declaring the arrangement between the debtor and Lampman to have been a fraudulent scheme to defeat the creditors, and ordering Lampman to pay the proceeds of the sale of the goods in question into court to be subject to further order ; and to pay the costs of the action and of this motion. Further directions and costs reserved as respects the distribution of the moneys to be paid into court. Gibbons, Q. C., for the appeal. W. R. Meredith, Q. C., for the defendants contra.

An action before the same judges to recover on a non-negotiable bank check was that of

Wolters v. McLaughlin.—Judgment on motion by the defendant to set aside the judgment of Street, J., who tried the action without a jury at Toronto, and to dismiss the action, or for a new trial, and on motion by the plaintiff to increase the plaintiff's recovery to the full-face value of the instrument sued on. Action on a non-negotiable bank cheque drawn by the defendant and handed over by the payee to the plaintiff, who gave value for it in the presence of the defendant as alleged. The trial judge gave the plaintiff judgment for the value of the goods of the plaintiff, which the defendant received in the transaction, which value was less than the face value of the cheque. Both motions dismissed with costs. W. R. Meredith, Q. C., and F. McPhillips for the defendant. H. Symons and D. W. Saunders for the plaintiff.

McLean v. Clark, before the same judges was a partnership case. Judgment on appeal by the defendant Clark from the judgment of McMahon, J., who tried the action at Perth. The appellant had carried on business at Smith's Falls, and had sold out to his co-defendant Maitland, taking as part of the consideration a chattel mortgage dated 15th June, 1887. The defendant Maitland wished to use Clark's name in his business, and Clark consented to allow him to carry it on under the trade name "Clark, Maitland & Co." on condition that a partnership memorandum showing Maitland to be the sole owner of the business should be registered. By oversight, the memorandum was not registered till the 26th of February, 1888. The plaintiffs, a firm of merchants in Montreal, gave credit to Maitland, and in this action sought to make Clark liable for the indebtedness of Clark, Maitland & Co., first, because Clark by his action in allowing his name to be used had held himself out as a partner, and second, on account of an alleged subsequent contract of guarantee entered into with them by Clark. The appeal is dismissed with costs, the court being of opinion that Clark's actions were sufficient to fix him with liability to the plaintiffs: and that he should have notified them of the change in the ownership of the business. B. M. Britton, Q.C., for the appeal. McCarthy, Q.C., for the plaintiffs, contra.

A well-known collecting agency case was appealed before Chief Justice Armour and Justice Falconbridge. It was as follows:—Green v. Minnes.—Judgment on motion by the plaintiffs John Green and his wife Sarah Green to reverse the judgment or verdict of Rose, J., in favor of the defendants or for a new trial. The action was brought against Minnes & Burns, shopkeepers, of Kingston, and E. S. Andrews, doing business as the Canadian Collecting Association, for libel in advertising for sale an account of Minnes & Burns for $59 against "Mrs. J. Green." The action was tried at Kingston, and by consent the jury was dispensed with and the judge tried the case as a jury and found a verdict for the defendants. He gave a written opinion, in which he held that the mere advertising of an account for sale was not libellous. The plaintiffs contended that the advertising of an account for sale was simply a device for blackmailing them and endeavoring to coerce them into paying the debt, and that at all events the account should not have been advertised the way it was, inasmuch as the liability to the defendants Minnes & Burns was incurred by the first husband of Mrs. Green or by his estate, and that certainly the plaintiff John Green had nothing to do with it, though the publication tended to bring him as well as his wife into contempt. It was also contended for the plaintiffs that the evidence of the gentleman who acted as junior counsel for them was improperly rejected, and also that the plaintiffs were entitled to a new trial on the ground of surprise. The court held that the action was maintainable, that the poster was libellous, and that the libel was not justified, because the amount advertised as due was greater than that actually due. Motion granted and judgment to be entered for plaintffs for $50 damages and costs. Aylesworth, Q. C., for the plaintiffs. John MacIntyre, Q.C., for the defendants.

ENDORSING NOTES.

The practice of endorsing notes to oblige friends or going security on bonds occasions quite as much loss to easy going business men, as that which came from bad debts. Some merchants find it quite impossible to refuse requests of this kind, even though well aware of the risk involved. As regards becoming security on bonds, there is no legitimate occasion for such an operation, as there are now scores of incorporated companies of large capital that undertake this business. As to endorsing notes, this should never be done without the most ample security. The fact that a borrower of money finds it necessary to secure such a guarantee is in most cases evidence of his financial weakness, and when such a request is made, the greatest caution is warranted. In reference to this, an eastern contemporary says :

Endorsing notes is a feature which has caused more or less trouble. Endorsers are not always protected by collateral, and many a man lends his name out of pure friendship, though never expecting to be called on to pay. This is a practice that is all too common in the every day run of business. Men endorse commercial paper which a bank will not take without such endorsement. The explanation is made, "Oh, it's only a matter of form to comply with the custom of my banker. It is as good as wheat," This may go on month after month, the notes being promptly met by the maker, and all uneasiness on the part of the endorser allayed. But experience has proved that it is a dangerous custom, without, of course, proper collateral security, and one which should be discouraged on just as strong grounds as that of the bondsman.—Grocer & Country Merchant.

THE FIRST SLEIGH RIDE OF THE HALIFAX R. G. A.

It was a merry party of close on to 100 which assembled at the corner of Brunswick and North streets, Halifax, shortly after 7.30 on Monday evening, the 22nd ultimo, and took seats in three four-horse sleighs belonging to Isenor and Joe Hubley. 'Twas the first annual sleigh ride of that energetic young organization, the Retail Grocers' association, and a right royal jolly party it turned out to be. The "going" until the Three-Mile house had been reached was wretched, but after that point was passed quick time was made to Bedford, the way being enlivened by song and jest and laughter, the echoes of which made the "welkin" ring.

The objective point, Wilson's, being reached, the party divided up into little knots in the different rooms, and various games were indulged in until dinner was announced, when under the guidance of the officers, everyone was seated around the neatly-set tables and invited to "set-to." At the head of the table was seated President J. A. Gass (who makes an excellent presiding officer), on his right being Hon. W. S. Fielding, provincial secretary ; Speaker M. J. Power, of the local house ; Secretary Bishop, of the association, and Ald. Outhit. To the left were Ald. W. F. Pickering, Stipendiary Magistrate Motton, City Medical Officer Trenaman and Ald. Wier. Vice-President Andrew Hubley upheld the dignity of the association at the other end of the board.

The post-prandial exercises were opened by the president, who proposed the time-honored toast of "God save the queen," the assemblage joining in a verse of the national anthem. This was followed by the "Dominion and local parliaments," which brought to their feet Messrs. Fielding and Power, both of whom highly praised the organization and wished it every success. The speech of the premier was especially happy and apropos, pointed with good advice and bristling with quiet humor.

Secretary Bishop next proposed "The mayor and corporation," joining therewith the names of the stipendiary magistrate and city medical officer. Ald. Pickering replied for "his worship" in a short, practical address, pointing out to the grocers the great interest they all should take in the measure now before the council relative to taxation Ald. Wier spoke shortly, and was followed by the gentleman of the benign countenance who presides at the usual ten o'clock services in the basement of the city hall. On this occasion the worthy magistrate was in excellent humor, and convulsed the assemblage with witty stories, as only he—and Chauncey M. Depew—can. Dr. Trenaman spoke briefly.

Vice-president Hubley then gave "Our brother guests," which was responded to by George Connor, of the Intercolonial, "Joe" Murphy and Mr. Wood.

This ended the toast list, but not the fun, for Stipendiary Motton and Premier Fielding endeavored to outshine one another in a recital of witty stories, ending with honors even and a loss of vest buttons on the part of their auditors. Secretary Bishop recited capitally, other members sang, and then a separation to the other rooms took place.

Amerino's orchestra discoursed tuneful music during the progress of the dinner, and many were induced to trip the light fantastic afterward. But a dance, after all, is never a dance unless joined in by the ladies.

At 3.30 a departure cityward was made, which was reached in a little over an hour without mishap of a serious nature.

The competent committee who planned and so successively carried out this, the first sleigh ride of the Halifax Retail Grocers' Association, have every reason to be proud of the success which crowned their efforts, and it is to be hoped it will be followed by many others of an equally enjoyable character.

The dinner was pronounced by those who have been there many a time and oft before to be one of the best which Wilson had ever spread. At any rate the grocers and their guests had excellent appetites, and did full justice to the productions of William's kitchen.

Nearly all of the speeches of the evening had pointed reference to the eight-hour movement, each mention of which was loudly applauded.

IRRESPONSIBLE HELPERS.

A provision dealer, who has a place of business of considerable pretensions in one of the suburban districts, was called to the sick bed of his father, in a Vermont town, not long since, and felt perfectly safe in leaving the store in charge of his foreman.

The foreman, learning that the proprietor would be gone at least a week, concluded to take a little respite from business himself, and accordingly, left the place in charge of one of the clerks who had not been employed in the store long enough to become acquainted with the names of the customers, although he knew most of them by sight, and had some distinguishing mark for each.

Saturday was a busy day, and the foreman returned and was kept so well employed that he did not have time to look over the charge book all that day. On Monday the proprietor returned and found the foreman and the clerk who was left in charge having a wordy discussion. It appeared that the clerk had put down on the charge book several items of which the following are but samples : Two pounds sirloin steak to "old lady with grey curls ;" eight pounds of corned beef and one head of cabbage to "red-headed girl" ; three pounds of rump steak, one pound of bacon, one dozen eggs to "girl with red apron and freckles."

It is needless to say that the foreman is now looking for a situation, while the proprietor is awaiting the coming in of the red-headed girl and the others, that he may know to whom to charge the various articles of merchandise.—Boston Herald.

The above, although humorous, is typical of a certain class of helpers. They never work even when under the eye of their employer, with a devotion to and interest in the business that indicates that its prosperity and success is any of their concern. When free from personal supervision they are indifferent, careless, and frequently sacrifice their employers' interest for self-gratification.

The ideal clerk works for another with the same zeal and steadiness with which he would if in business for himself. He does not invent excuses or steal away to witness a ball match in summer, or attend a skating carnival in winter. His thoughts are not pre-occupied with affairs foreign to the business. Stupidity in a clerk is inexcusable and incurable, and the sooner such a one is discharged, the better. In the case noted above, the clerk might have neglected to have identified customers as he did. One would, however, imagine that he would have had wit enough to ask for the names of unknown buyers. The ideal clerk has a natural aptitude for business, the value of which is enhanced by experience and careful training. Those naturally dull, slow, unreliable, are drags, and can seldom if ever be cured of their evil ways. It's in the blood. The remedy is to avoid hiring such fellows.—American Grocer.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

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BRONZE MEDALS

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MICHEL LEFEBVRE & CO'Y
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Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
Montreal, P.Q.

100,000 lbs.
FRESH FISH
FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.
Best Quality. Reasonable Prices.

D. W. PORT & CO.,
TORONTO.

HERRING OR "SARDINE" PACKING.

The sardine is a little fish that runs in schools or myriads at certain seasons along the coasts of France, Spain and Italy. No one knows where it comes from or just why it frequents those shores periodically, but there is no doubt that it is very good to eat, especially preserved in olive oil. The business of preparing it in this way is an important industry in the countries mentioned, and great were the lamentations a few years ago when for awhile it exhibited a disposition to alter its habits and sheer off to sea after passing the Straits of Gibraltar on its way north, without giving the fishermen of the Bay of Biscay, oh! so much as a chance to make it a captive for the pot. However, there are many kinds of sardines which have done this original species the compliment to assume its name. Norway puts up small herring as "sardines." So does Japan, exporting large quantities. Germany does an immense export business in "Russian sardines," which are simply herring cooked and packed with spices. Before the Franco Prussian war great quantities of these Russian sardines were sold in this country. That tremendous conflict interrupted the supply, and the cute dealers in America bethought themselves that there was a similar fish, plentiful beyond numbers, in the New England waters, which might be a suitable substitute. From the demand thus unexpectedly originated arose the present. Before that time, early in the sixties, a Maine packer of lobsters and shell fish named Burnham had conceived the idea of utilizing the small herring, so plentiful off that coast, as a substitute for the sardine. To familiarize himself with the methods employed in the preparation of the real article he went to France and made a tour of inspection of the canneries in that country, taking with him a man who hired out as a laborer in the establishments, in order that he might thoroughly familiarize himself with the details. Returning to the United States he set up a factory at Eastport and proceeded to can American sardines. Unfortunately the foggy climate was unfavorable to drying the little fishes, which is an indispensable preliminary to cooking them. The result was that the moisture remaining in them mixed with the oil in the cans, causing the latter to become tainted, and thus imparting an unpleasant flavor, which rendered the product unmarketable. On this account the enterprise was abandoned. Nevertheless, in 1872, it was taken up again by other parties, and promptly made a success. The whole difficulty lay in the drying, and that has been overcome by artificial process. In southern France it is possible to dry the little fishes in the sun with sufficient quickness, but not so in Maine as the time required is so long that they become stale. The French method is to cut off the heads and eviscerate them as quickly as possible, then to soak them in salt water for an hour, after which they are dried. So much being accomplished, they are ready to be placed in wire baskets and submerged in a boiling cauldron of olive oil for two or three minutes, according to their size, after which they are packed in the cans as snugly as possible; the cans are filled with olive oil, sealed with solder, and are ready for market. The trouble as to the drying on the Maine coast has been got over by utilizing dry heat supplied by a furnace. Steam has also been used for the cooking, the oil being merely added for preservative purposes in the cans. Another method employed to a great extent is that of the oven, in which the drying and cooking are performed simultaneously. For this process the great advantage is claimed that herring thus treated can be taken from the water and canned fresh in next to no time, only a few minutes being required for the operation. Thus they keep better and have a superior flavor. Some manufacturers, however, believe that the fish fried in oil are more palatable. On the other hand, it is contended that inasmuch as for economy's sake the same oil must be used for many batches, the fluid soon becomes filled with scales and refuse, which burns on the bottom, and imparts to the product a bitter and unpleasant taste. After coming from the frying pan, or the ovens, the herring go into the hands of the packers, usually women, who sort them according to their sizes, and put them in the boxes, which are then filled with oil. Olive oil, being costly, has been altogether superseded for this purpose by cottonseed and peanut oils, the latter being considered a preferable article. Even in France substitutes are largely employed in the preparation of sardines. The bigger fish are put up in layers with whole spices or mustard, after the manner of the old-time Russian sardines. Two or three factories still pack a few cans annually of large herring, bearing the trade name of "brook trout," but the brand has never been received with conspicuous favor. The small herring used by the sardine industry are very abundant all along the Maine coast east of the Ponobscot. They seem to prefer a bold and rocky shore, about which they gather in large numbers for the purpose of feeding. Until recently a favorite method of catching them was by "torching," which was a plan adopted by the Indians, who used it for ever so long before the white man landed upon the shores of America. According to this process a wire basket filled with blazing birch bark is suspended in front of the bow of a boat, which is rowed along the shore at a moderate speed, while a man stands forward with a dip net and scoops in by the bushel the fish as they gather, attracted by the light. Year by year the supply of birch bark has diminished, and the fishermen have been obliged to go farther and farther after it. Many of them substituted for it cotton batting saturated with kerosene; but this excited unfavorable notice from the weir fishermen, who claimed that the continued dropping of oil upon the water was likely to drive away the fish from the shore. Accordingly a law has been revived in Canadian waters prohibiting this practice. A curious belief is generally accepted among the fisher folk to the effect that herring caught with torches do not keep fresh nearly so long as those captured in weirs, by which nearly all of the crop is at present obtained for market. Formerly the fish were brought to the canneries by the men who caught them, but the desire of the canners to secure the largest possible quantities led them to introduce the practice of sending for the fish, which has since become universal. A fleet of 125 boats, with about 200 men, is now regularly employed in collecting and running them to the factories. All have holds in the centre, covered with hatches to protect the herring from the sun and from the water. When there is a calm a small steamer tows the boats. The making of the tin cans or boxes in which the products are packed is quite an important branch of the work at the cannery. Two sets of men are employed, the canmakers, who manipulate the machines by which the tin is cut, bent and stamped into the various shapes and sizes required, and the seamers, who, with a soldering iron, join the ends together and insert the bottoms. After the cans have been filled they go to the sealers, who solder on the covers, making them perfectly air-tight.—Exchange.

SENSITIVENESS OF EGGS.

One is apt to learn a good many queer things in this business, said the manager of a storage warehouse lately. "A number of articles stored here," he continued, "are particularly susceptible to odours of other articles. Eggs are the most noticeable of this class. If for instance, fish were to be stored in the same compartment with eggs, the latter would in a very short time acquire such a fishy taste as to be almost unfit to eat. Lemons, however, seem to have the most pronounced effect upon eggs. It may seem strange to you, but it is nevertheless a fact that we made egg lemonade here one day last summer without lemons. A box of lemons had by accident been placed in the room where several crates of eggs were stored. Some of the eggs taken from the crate nearest the lemons were used in the manufacture of the beverage. They had become so impregnated by the odour from the fruit that the use of lemons was not necessary. Of course the beverage was rather poor in quality, but it was egg lemonade just the same—The Provision Trades Gazette.

Every line of goods embodies a history and a cience worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

You can lose more than we do by not subscribing for this paper.

Special Values in Teas.

JAPANS. CONGOUS. INDIANS.
YOUNG HYSONS. CEYLONS.

Write us for Samples.

H. P. ECKARDT & CO.,

Wholesale Grocers, 3 Front St. East, **TORONTO.**

Our Coffee trade is still booming. Just now a shipment of 15 tons has come to hand, Beautiful Java. We would like to sample a few more of the trade. Snow Drift Blend once tried and you will have no other. Drop us a card and we will send you sample free. No. 6 is still a favorite.

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

IT PAYS TO SELL

OCEAN WAVE BAKING POWDER

Best value made.
In Cans Only.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

LOCKERBY BROS.,

WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.
MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.

Send for samples and prices.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

PROTECTION.

Protect your interests by buying good salt fish before it is all picked up. We offer choice Lake Trout, Labrador Herrings, Cape Breton Herrings, Lockfine Herrings, B. C. Salmon.

Caverhill, Rose, Hughes & Co., Montreal.

EDUCATE YOUR CUSTOMERS.

It is undoubtedly true that many of the evils which afflict the mercantile trade, and against which there are so many unavailing protests, are due to the ignorance and thoughtlessness of customers. They need educating in their duty to the merchant from whom they obtain their daily "necessaries of life," and also wherein their own best interests lie. Many consumers, whose patronage may in other ways be desirable, are a real aggravation to the retail merchant through thoughtlessness or indifference regarding his needs and convenience. Many are unreasonable in their demands, while at the same time being truly ignorant of the fact that they are jarring the nerves and trying the forbearance of the forced-to-be patient merchant to an almost unbearable degree.

These generalities relative to the ignorance, heedlessness and indifference of the average patron of the retail store might be detailed to considerable length, but are too patent to the experienced merchant to need extended specifications. Among other things may be mentioned the unreasonable hours he is compelled to keep his place open to accommodate patrons who could just as well as not buy their supplies during proper business hours; another evil is the really thoughtless or reckless manner in which many persons take advantage of the universal credit system, whereby they wrong both themselves and the merchant; a possibly minor but real anoyance to the dealer in food supplies especially is when customers delay giving orders until the last moment and then raise a holy howl if the goods are not promptly delivered, never thinking that there are others to serve besides themselves. And so the list might be extended, but it is hardly necessary to do so.

The trade papers are full of advice and instructions as to the manner in which the merchant should conduct his affairs, much of which is, if heeded, good and useful, but in many essentials the people outside of the business class need teaching also. How to impart this instruction is a question for consideration. United, systematic effort and action on the part of dealers would accomplish desirable results, but it is hardly to be expected that such a state of affairs will ever be found existing among the retailing fraternity.

Good seed might be sown by individual effort, which, in time, would yield a rich harvest, and it is concerning the kind of seed to use that we have a suggestion to offer, viz., get your customers interested in the papers published in the interest of your line of trade. (It is presumed, of course, that you take and carefully read one or more of such papers.) Call attention, at proper times, to some particular article that you think would interest a patron, and by this means you will aid in educating your intelligent customer in his duty so far as it concerns the business transactions between him and yourself.—Merchant Sentinel.

DUTY OF THE SELLER.

In these days of lively competition and the struggle to amass fortunes in business life, says an exchange, there is a question which comes up ever and anon, and must be settled sooner or later, in one way or another. It is the duty the seller owes to himself and his fellow men. One business man who says that "no one will deny that there exist unprincipled men in all occupations," but who feels "sorry for anyone who claims it for a necessity," writes: "The honest merchant marked his prices in plain figures, and all his customers fared alike. This plan was so fast destroying the trade of the unscrupulous dealers that they had to adopt it, and to-day the majority of the retail dealers have this system; we may say from policy, rather than from principle; but the result is that the innocent purchaser does not pay the price of a good article for a poor one.

The retail trade is mentioned by this man, but why not apply the same principle to all dealers? Why not have everyone in business life work in harmony with each other? It is a pleasing fact that the custom is becoming more and more universal among business men all over the country. An honest dealer will make a fixed price on every article, and then with so much discount, for such and such amount of purchase and such and such a length of time, with a possible variation according to the rating of the customer's credit at the commercial agencies, the whole matter distinctly understood and lived up to, would vastly increase the proportion of honorable and right dealing in the business world.

Public opinion is beginning to drift in the direction of straight dealing in all branches of business. The Interstate Commerce Act was enacted to do away with a great deal of double dealing, and, although the measure has failed in some respects, it has been a step in the right direction, and with the right sort of men to remedy its faults it may yet prove to be a champion of right business principles, and do any amount of good in putting down the evils resulting from the manipulations of unprincipled men. There exists a strong desire among business men generally to do away with this double dealing without recourse to law, by eliminating such dealing from their own business.

Another matter comes up as to what is the right way and what is the wrong in doing business. Questions are recurring almost every day and have to be settled one way or the other, and it is not to be doubted that the majority of fair thinking men decide in the way that they themselves believe to be entirely fair. One man says that there is a time when one need not tell the whole truth about a matter. In such a case he thinks it would not be falsifying. He says: "A reasonable construction of the principle, when applied to business transactions, requires us to regard those with whom we deal as our equals, as having equal ability and better opportunity of knowing what best suits themselves. We are not, therefore, bound to become their guardians, or to advise them as to what we consider their best interest in the transaction.

"The duty of the seller to himself dispenses with this where it would conflict with his own interests." Some men hold that as long as they do not deceive their customer, and yet let him go into a bargain whereby they feel sure he will not profit, there is nothing out of the way in that. Of course in some cases it may be the buyer who is in the wrong, and may be able to drive a better bargain for himself, but that does not alter the question of the right of the seller. He is trying to sell an article and he does not care whether it does his purchaser any good or not. If it does not, however, the purchaser will look upon the transaction as dishonest, and a man who has been deceived has a good memory. It will be a losing game if played at too long. It is better to tell what is known about a thing, and then a man can do what he pleases and take the consequences. There are men who can do nothing with an article, and yet will not sell to one who could do much good with it, simply because the profits would be going away instead of coming in. If, however, the right principle was universal there would be no trouble of this kind as there would be no danger of a man's losing anything.

And then there is another phase of business principles to be touched upon. What should be the attitude of the employer toward his employes? Should he ask them to do anything which would interfere with their principles? Should he teach them to misrepresent articles for the sake of selling them? We know of one large business house and we hope there are many more like it, which publishes a hand-book for its commercial travelers, in which rules are laid down for dealing with customers. One of them is that under no circumstances shall they misrepresent an article to a dealer in order to make a sale. This house also goes on the one price plan and treats everyone alike. There is doubtless no need of mentioning this fact, for where there is one such house there are hundreds more just like it, in the methods of dealing with retailers.

It is the universal testimony of successful business men that there is only one course to take, whether they are dealing with customers or with employes, and that is the straightforward manner of doing business. One may sometimes think he is moving slowly, but in the long run there is no surer plan of success in business life. It is that kind of a man who is honored and trusted above all others and is at the head of his profession.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

GANONG BROS.,

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MANUFACTURERS OF THE

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CHOCOLATES.

FEARMAN'S FAMOUS ENGLISH BREAKFAST BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Merchants--Don't be Misled.

With cheap machines. Write us before you purchase anything in this line. We manufacture cash registers only. Over 24 different kinds, ranging in prices from $25 upwards. The systems we offer are perfect and covered by over 64 patents. Over 38,000 National Cash Registers in use; and monthly output exceeds 1,000. Write us for catalogues and circulars. It will pay you.

OFFICES:
MONTREAL, P. Q.
HALIFAX, N. S.
WINNIPEG, MAN.

THE NATIONAL CASH REGISTER CO.,

J. A. Banfield, Manager. 63 King St. W., Toronto.

EMPIRE TOBACCO COMPANY'S COLUMN

Rats

Spelled Backwards.

Star

Is the name of the finest Black tobacco in Canada.

Retailer's supplied. Send for Price List or Sample Caddy.

Empire Tobacco Co.,

MONTREAL.

FRIENDSHIP IN TRADE.

A great deal of business is transacted on the basis of personal friendship. This fact was recently illustrated in one of its phases by Prof. Sizer, who said: "It is sometimes said there is no friendship in trade. There never was a greater fallacy. Suppose a man has travelled night and day among strangers, 1,000 miles to a great market town. He has left his family and friends, and his heart is hungry. He remembers perhaps, a merchant who is cheerful and has shown himself friendly, and when he crosses his threshold his heart bounds with delight as with a smile like a burst of sunshine that man takes him heartiy by the hand, and in a moment becomes to him, as it were, a substitute for the family and friends he has left behind, and it only remains to select the goods; they are already sold, and if the man be honest and name only fair prices for the goods, why should not that man be a lifelong customer? Who could win him away or prevent him from bringing his own friends to be well treated and become permanent customers? Suppose a salesman has 500 such. They cannot be coaxed away from him, unless goods are offered at prices below their market value by others." Therein is the real secret of how friendship profits in trade. If the salesman name fair prices and is honest, then the buyer may become a lifelong customer. There is no gainsaying the fact that friendship thus applied means very much in business relations, because it is an important means of introduction; it opens the path to preference; it gives the negotiator the first advantage; but when he has achieved that, it, after all, is as nothing unless he can also offer good goods at fair prices, for without these he cannot hold the custom he may have won on the strength of his own personality.—Northwest Trade.

MILLIONAIRE ADAMS' START.

A gentleman was reading about the troubles of the president of the Adams Express Company.

"I wonder," he said, "what the old man would say if he was here."

"What old man?"

"Old man Adams, founder of the company that bears his name."

"You knew him?"

"Slightly. He was a fine old man, and is another example of what an American boy can do or what can be done in this country. He began life as a stable boy, and his first promotion was to assistant bartender in Boston. Think of the chances he had of going to the devil. It is a wonder he didn't. There was a good souled old lady who lived in the house where Adams worked. She had two babies — girls — and when Adams wasn't mixing drinks for the Bostonians he was playing with those children. That showed what sort of boy he was. If he had lived in this age he would probably have spent his spare time on the race course. The good woman used to tell him she was sorry for him. He was an orphan since he was six. Then he would cry and the woman would pity him. She got him a place in a retail grocery store. He stuck to that until he began to prosper. After he had grown to be rich he heard that his benefactress was old and poor. He found her after a long search and pensioned her. Her two daughters had grown to womanhood and were living with her. One of them never married. Old man Adams made no allowance for her. She is still living and the allowance is still continued by old man Adams' son. The elder Adams always said he owed all he had to the woman who took him from behind the bar. There is gratitude for you, young man. It is a rare plant, I grant you, but like Dickens' ivy plant, it is rare, indeed."—New York Press.

CHANGE THE SYSTEM.

It is next to impossible to look through the columns of a trade paper without finding something in the shape of advice relative to how merchants shall, or ought to, do this, that or the other thing. We have also, to some extent, indulged in this little well meant pleasantry, looking at the matters in question possibly more from the high journalistic standpoint than from the entirely practical plane on which every day business affairs are conducted. At this time, however, we shall reserve the order and offer a few suggestions which may not inappropriatey be termed negative advice.

It is quite natural, right and proper that every man should desire what is due him, and he is entirely right in using all proper means to obtain that which belongs to him. No one will dispute the correctness of this statement, but in the collection of debts there is a right way and a wrong way—if not a wrong, at least an unjustifiable or unavailing way—to go about it.

Just so long as the indiscriminate credit system prevails among retailers, just that long will people buy injudiciously and the books of the merchant be burdened with many accounts which he will be unable to collect. Not every person who gets in debt to the merchant is a "dead beat," by any means; neither is every one who is slow in paying his bills dishonest. Many such a one has simply followed the system, thoughtlessly gone beyond his financial depth, and while perfectly willing to pay finds it an exceedingly difficult matter to do so. Others, again, meet with misfortune or unexpected reverses; they must have certain things which cash alone can provide; because of the system, they are indebted to the too accommodating merchant who has furnished them the "necessaries of life," and while they would be glad to pay every cent they owe, they find it absolutely impossible to do so, without being granted time.

The unfortunate classes above mentioned are simply victims of the universal credit system, for which the retail merchants themselves are more responsible than anyone else. They have educated the people up—or down—to procuring their necessary supplies by the credit method, and must, perforce, expect to accumulate a large stock of so-called "bad debts."

Change the system, and a better state of things will follow.—Grocer and Trade Index.

TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

GROCERS!

It's numerous good points are telling very favorably on the sale of "Reindeer Brand" Condensed Coffee. So convenient; where introduced it's sure to sell well.

If you require Condensed Milk, none will give you better satisfaction in every respect than the "Reindeer Brand."

Our traveller is now in Ontario.

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

HEALTH IS WEALTH.

Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly clense the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

A LARGE NUMBER OF GROCERS HANDLE

ROYAL DANDELION COFFEE.

Made by
ELLIS & KEIGHLEY,
TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

The grocers of Ottawa are talking of forming an association.

Mr. W. S. Bean, Gorrie, and Mr. J. A. Burwash, Jarvis, were in the city on Tuesday last.

A joint stock company with a capital of $5,000 is being formed in Calgary, N.W.T., for the erection of a soap factory.

Fishing oysters through the ice has been prohibited by order in council, for it has been shown that this method is fatal to the health of the oyster beds.

Hugh Stevenson's grocery, Hamilton, Ont., was broken into by theives on Monday evening. Six cans of salmon, 25 cigars and 30 cents in coppers were stolen.

It is understood that the Dominion Government will prosecute merchants in Toronto, London, Kingston, Halifax, Quebec, Winnipeg, Brandon, Three Rivers, Richmond, etc., for selling adulterated goods.

Perry & Co. have decided to go out of business in Picton and go into the wholesale fish business of our lakes and bay waters. They have purchased a steamer to pick up the fish with, and run to the American ports.

Messrs. O. & W. Thum, manufacturers of Tangle-Foot Sticky Fly Paper, Grand Rapids, Mich., will incorporate on the first of March under the name of The O. & W. Thum Co. with a capital stock of $150,000, and $100,000 paid up.

Fuller's grocery, corner Park and Dougall streets, Windsor, Ont., was entered by burglars early the other morning and a number of things taken. They also paid a visit to McMurray's grocery, on Aylmer avenue, with a like result.

On Friday last a twelve-year old son of Mr. Daniel Ashwell, grocer, corner of Piccadilly and William streets, London, Ont., was struck with a stick by some one in a procession and very seriously injured. The little fellow lies at his parent's residence in a critical condition.

In the action of the Courtright Salt Company, of Courtright, vs. the Producers' Oil Refining Company, of Petrolea, for damages for breach of contract in failing to supply petroleum tar, Judge Robinson, of Sarnia, has given judgment in favor of the Salt Company for $700 and costs.

As the Barm Yeast Manufacturing Co. advertises in another column, prizes of $10 each will be given to the first ten grocers who sell twenty of their 50 cent boxes, and $5 each to the second ten grocers who sell twenty of the same class of boxes. The prize money is deposited with THE GROCER, and will be awarded as the coming to hand of proofs of sales determines.

The other day a Galt lady purchased a quantity of figs from Mr. John Sloan, of that town, and on opening up the layers after reaching home, she was surprised to find neatly imbedded in them a large copper coin about the size of an English penny. The coin bears a number of hieroglyphics which have not yet been deciphered. A gentleman versed in numismatics pronounces it a Turkish coin of the value of 75 cents.

A very beautiful sample-room and store advertisement of Barm Yeast has been received, with the compliments of the manufacturers, at this office. The ornament is thankfully acknowledged. It is a picture, about 18 x 20 inches, in a handsome gilt frame. The back-ground of the picture is black, against which the large crystal-like letters of the words "Barm Yeast" look very rich. An insert between the two parts of this name, in the form of a smaller picture, set in a frame whose material is imitation of pearls, is avery pretty element in the whole.

MONTREAL TRADE CHAT.

Alex. Jones is home from the Townships and reports trade booming.

Fred. Walker the well known retail grocer's clerk is laid up at the point of death.

Mr. J. B. Dowling, of Dowling Bros., St. John, N.B., is in town and staying at the Windsor Hotel.

Mr. Jas. McLaren, of Messrs. Wright & Lackey, New York, has been in town for the last few days on business.

Robert Stewart, the Inverness, Que., grocer, was in town this week, but reports trade quiet down that way.

The wholesale trade here are still talking of the break in the combine. The majority will hold out against the kickers.

Mrs. Ransom, wife of Mr. Howard H. Ransom, of the firm of Messrs. Ransom, Forbes & Co., died suddenly on the 26th last month after a short illness.

Jos. Drouin, general storekeeper, of St. Antoine, Que., has assigned at the instance of Jos. Amyot & Frere. H. A. Bedard has been named provisional guardian.

Alex. Findlay, grocer, Point St. Charles, died suddenly last week. His wife was awakened by hearing him calling her. He was dying and before medical aid could be summoned he expired.

Mr. Malcolm Leitch, of Leitch Bros., Oak Lake, Man., who passed through Montreal a few weeks ago, is back here from the Lower Provinces. He says trade is good in that part of the country and that he has closed some large deals.

The Isle aux Coudres, Que., which has been looked upon as the home of smugglers, and the inhabitants of which have of late been demoralized by smuggled whiskey, has turned over a new leaf. A religious retreat has just been preached there and nearly all the inhabitants have solemnly undertaken, crucifix in hand, to abandon their evil ways.

The explosion of some oil caused fire to break out in the confectionery establishment of Jos. Lattrell & Co., St. Cunegonde, last week. Two of the factory girls jumped from the second storey but happily escaped injury. The loss is about $5,000, fully insured.

The entertainment committee of the Dominion Commercial Travellers' Association have decided to have a concert and hop at the Athletic club house on the 10th of the month, to which all the members of the D. C. T. A. and their lady friends are invited.

A wholesale fish establishment on Common street was broken into by burglars last week, who carted away a lot of boneless codfish and cod tongues, besides a considerable quantity of other kinds of fish. The same store was broken into a short time ago and robbed of quite a bit of stock.

THE SECRET OF A GOOD MEMORY.

Whatever may be said in regard to training the memory, it must be remembered that memory is not, as used to be supposed, an independent faculty of the mind that in some mysterious way may be directly strengthened by exercise, as the blacksmith strengthens his arm; but that memory as relentive is due to the plasticity of nerve substance, and to the property of nerve centres by which they retain, in growth, their functional modifications; and that recollection depends upon physiological conditions, such as the cerebral circulation and the proper functioning of nerve cells; moreover, that a complete act of recollection is a complex process involving comparison, inference and the like

Hence, whatever in general is conducive to vigorous health, and whatever tends to habits of clear and orderly thinking—such conditions will aid recollection. And whatever is detrimental to the normal functioning of the nerve-cells—fatigue, intense emotion or the like—and whatever blinds the judgment, will hinder recollection. In short, all psychological beatitudes are on the head of him who has good health, sane emotions and trained power of attention. But no amount of study, nor all the prescriptions mnemonic doctors, from Simonides to Loisette (except so far as they train attention) can atone for anemia of body or lack of the power of attention.—Scribner.

"CAIRN'S"
HOME MADE MARMALADE.
Used by Her Majesty, The Queen.
A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from
Caverhill, Rose, Hughes & Co, Montreal,
and
Smith & Keighley, Toronto.
BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,

TORONTO.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application.

TRADE MARK

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

DELHI PACKING COMPY

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

TORONTO MARKETS.

TORONTO, March 3, 1892.

GROCERIES.

A gleam of brightness was let into trade by the opening of a new month on Tuesday, traders usually preferring to begin their engagements at the beginning of a month, and to liquidate old scores before they commence upon new ones. The run of the orders was not particularly cheering, however, even though the occasion did favor improvement. The upward turn that prices might be looked for to take when the demand got better has not yet been realized. In fact the week's business has been very much characterized by cutting, and the cutting has not been restricted to any one line. Sugars, dried fruits, tea, even canned goods have all been more or less affected by shading. There is far from a satisfactory feeling among wholesalers, with the volume of trade or the profit realized upon it. The abandonment of the sugar list caused widespread derangement in the trade, which is apparent in the more cautious temper of the demand, in the cutting of prices in many lines, the combining of tea with sugar, and in other ways. Payments are reported to have been quite satisfactory for February.

CANNED GOODS.

The position of holders is unaltered, and $1.05 to $1.10 remain the quotations on assorted vegetables in round lots. There has been some business at $1.05, not because of any abatement of firmness, but to induce more general business. The large holders do not concede anything, and $1.10 is usually obtained for all first class goods. The movement was very limited during the past week. Inquiries, however, continue numerous. The lots going out have been mostly on the small side, and no shipments of cars have been reported, though inquiries for cars have been received. Fruits have had some sale, but not a large or very general one. Salmon is featureless and unchanged at $1.40 and upwards.

COFFEE.

Spot prices in the leading distributing markets for Brazil coffees are firm and higher. In New York, present quotations are quite stiff. The better grades are unobtainable there at the moment. Here there is but a small stock. Prices do not waver. They are steady at from 18c. Javas and Mochas are unchanged from 27c. upwards. The demand for coffees of all kinds is quiet.

DRIED FRUIT.

No recovery in the price of Valencia raisins is to be noted. They are to be had at as low as 4¾c. No demand of any consequence is being experienced. Sultana raisins appear to be in momentary demand and scarce on spot at 9½ to 10½c. A round lot of 100 boxes changed hands on Tuesday between houses upon the street. Currants are inactive but generally firm, especially is good fruit firm. Low grade stock does not yet find its way readily to this market. There is nothing in fact to warrant importations of any description at the present time, as there is no demand of any moment. The range of prices runs from 5½c. up. There is some choice fruit held on spot and the owners of it do not feel called upon to sacrifice it, as there is little if any choice stock to be got in New York. Prunes do not receive much attention. There appears to be a much lower demand for them this year than formerly, the reason probably being the abundance and cheapness of native fruits, particularly dried and evaporated apples.

NUTS.

The usual intermittent and hand to mouth business goes on without any marked influence upon the supply either to lower it or increase its value appreciably. No changes are called for in Prices Current.

RICE AND SPICES.

No wants of importance are signified yet in the local rice market, which consequently is dull and unchanged, with limited stocks in store.

Spices are fairly active, with more steadiness in staples- Pepper fluctuated somewhat since last report, but as the upward movement was accompanied by a downward one, the price remains where it was before.

SUGAR.

There has been no raid made upon the market, but the wants of leading retailers are supposed to be supplied in granulated for some time to come, they evidently mistrusting that such values could not always be got. What trade is done now is of small proportions and for small parcels. The refiners have stiffened values 1-16c., and in accordance with that wholesalers are asking more, the majority of them now wanting 4⅝c. This they cannot always get, so that 4½c. is quite commonly taken. The rule is to quote 4½c. from Montreal and 4⅝c. here. Yellow quotes at 3½c. in some houses and 3⅝c. in others as bottom price. There is evidently no money in sugar for the jobbers. Consequently no great eagerness to make sales is observable. The upshot of the matter might possibly be a return to the list. A meeting of the Guild is to be held this week in Montreal.

The following is clipped from the Halifax Chronicle :

The sugar refiners are becoming alarmed at the situation in the cut rate sugar war. They will meet here on March 2nd to settle the disturbance if possible. It is expected every refinery in the Dominion will be represented, as the refiners realize the gravity of the situation, the result of which may be to force competition among themselves. Granulated sugar is now down to 4½ cents, at 30 days.

Willet & Gray in their New York weekly Sugar Statistical say :

Raws—The feature of the week has been the unexplained weakness of the European markets, but as they have for some time been quoted above the parity of our markets the decline has not yet brought beet sugar into competition with cane Refiners are, however, quite ready to use such an important factor with which to depress the cane sugar market, and hence, in spite of small carrying stocks, they have withdrawn from the market to the extent of not being ready buyers on last week's basis, and as a result holders are obliged to submit to a small fractional decline in order to make sales from vessel without storing. Any improvement in Europe would be followed by more firmness here, but further decline in Europe may give the long-waited-for opportunity for large purchases of cane sugar without advancing prices. At the present time the markets are working in favor of buyers, and the intrinsic strength of the situation must be left to develop at some future time.

Refined—The production continues on a quite large scale for the season, and the country takes a good proportion of it without so much hesitation as heretofore, being now apparently satisfied with the safety of present low prices, and also a little nervous, perhaps as to their continuance, unless the raw sugar market should unexpectedly show weakness and decline. While granulated sugar is steadily held at the fixed price of 3.92c. net cash, the soft grades are more subject to slight variations from day to day, both up and down, dependent upon the supply and demand.

Beet crop—Mr. Licht has increased his estimate for Germany by 10,000 tons, and reduced it 40,000 tons for France, Austria, Holland and Belgium, making a net reduction of 30,000 tons. The sowing for the next beet crop will be larger than the last, except for the concerted movement going on among fabricants to discountenance any further increase in the acreage. It is pointed out that last year's acreage, in a favorable season, will produce several hundred thousand tons more sugar than the actual outturn last season, and hence to increase the acreage again, and to have a favorable growing season, will mean more sugar than can be consumed and unprofitable prices. Beet root growers must not count on a continued increase of consumption in the United States like that of 1891, although of course it will continue to increase to a fair extent with the increase of population and great prosperity of the people.

SYRUPS AND MOLASSES.

With the exception of the continuance of remarkably low prices, there is nothing to note in the syrup market, the demand being low and the supply ample. As low as 1⅞c. is quoted.

Molasses is very slow of sale. Small stocks are held, and but small parcels are ever called for on this market.

SPECIAL
VALUE IN
Lemons and Oranges,
Spanish Onions,
Prunes, Dates,
Nuts. &c.
CLEMES BROS.
TORONTO.

- New Prunes -
In Cases and Hhds.
P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

ELLIS & KEIGHLEY,
TORONTO.

WINDOW DRESSING **300** WINDOW DRESSING

Fully explained in book form of 250 pages, 150 illustrations, 296 suggestions for every line of business. Price, post paid, $1.50.

Explained in a 25 page Novelty Pamphlet Harman's Window Pane Cleaner. Both FREE to every purchaser.

Forward your order and amount to THE CANADIAN GROCER, Toronto.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers.

124--128 RICHMOND ST. W.,

TORONTO.

Fancy Cheese

Millar's Royal Paragon.

Roquefort.	Swiss.
Gorgonzola.	Sap Sago.
Pineapple.	Parmesan.
Edam.	Neufchatel, etc.

Cream.

Direct importations received weekly.
Special quotations in quantities.

WRIGHT & COPP,
GROCERS' SPECIALTIES,
TORONTO.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

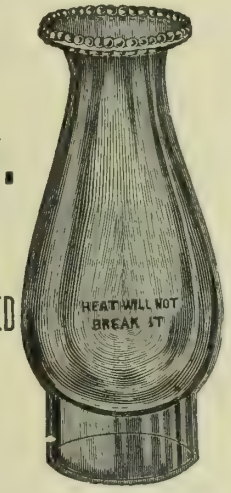
"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten for Design or Workmanship.

Done up in One-Half Gross Cases.

GOWANS, KENT & CO.,
Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.

Delicious Florida Oranges, Showy Valencia Oranges, very cheap, Fine Sample Cranberries, away down in price.

NO TRASHY GOODS SHIPPED. HEADQUARTERS FOR ALL FINE FRUIT.

McBRIDE, HARRIS & CO., 134 McGill St., Montreal.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

MARKETS—Continued.

TEAS.

The large stock of very low grade tea depresses prices on spot. The better grades are not however plentiful. The abundance is chiefly in lines not above 18c. The demand though is generally for the cheaper stock, the grades quoted at 14 to 18c. being in chief request. Good medium Japans are especially scarce and firm.

The demand for Indian teas continues good, and promises well for the future, a much more general use of Assam teas may be looked for, and the taste for these teas is generally but surely increasing.

The supply of Indian tea brought forward still consists principally of common grades of much inferior quality to those offered a few weeks ago (says the Produce Markets' Review), while prices have been irregular, and occasionally lower, for the less desirable parcels. Unless there is a much stronger demand for these grades, current rates can hardly be maintained, notwithstanding their present low prices. On the other hand, teas of good useful quality are scarce, and are eagerly sought after at higher prices. This has been particularly noticeable in the past week's public sales, more especially for whole-leaf kinds, which showed considerable advance from the lowest point. Broken Pekoes have shared in the upward movement, but to a smaller extent, while the finest grades continue to be actively competed for at prices showing a further rise. The enquiry, in fact, during the past season has been for tea with quality, which proves that the demand merely for price is declining. Importers would do well to note this, and instead of flooding the market with tea of undesirable character, they should turn their attention to procuring a larger proportion of good medium and fine descriptions, in doing which their interests would undoubtedly be better served. If, however, they persist in the present course, which will largely augment the supply in the coming season, coupled with a probable import of nearly 80,000,000 lbs. from Ceylon, they must be prepared to face the lowest prices yet recorded. At the public sales 32,623 packages were brought forward, and the bidding was brisk for all good grades, but the common sorts were comparatively neglected. The Ceylon sales, in accordance with the reports from Ceylon as to the quantity exported, have again been rather smaller than was generally anticipated by the home trade, and prices have been fully maintained, and in most cases have exceeded the January quotations. The quality has been fairly good, but perfect excellence in this respect is hardly to be expected until rather later on in the season. Strong efforts are evidently to be made not only by merchants and dealers, but also by representatives sent direct from the island, to push Ceylon teas at the forthcoming Chicago Exhibition ; and when the success which attended the efforts made at the late Colonial Exhibition to bring Ceylon teas into general favor is considered, it is hardly to be doubted that a great stride will also be made by these means in the United States. This question, although not of immediate importance, must ultimately have a strong bearing upon the future price of tea in general.

Tell your customers to

USE

SURPRISE

Soap

It saves money. on wash day.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

MARKET NOTES.

Cairn's marmalade is now in stock at Smith & Keighley's.

Our Prices Current this week show a reduction of ¼c. in St. Lawrence and Edwardsburg Co's. prices of Canadian Laundry Starch. The price now quoted by these companies is 3½c. Further changes may yet take place.

PETROLEUM

Demand for refined is now quite low, the week's business being reported as much below that of last week. A shrinking business is now to be looked for. The prices are steady and unchanged on a basis of 15c.

The Petrolia Advertiser reports : Petrolia crude $1,29 per barrel, Oil Springs crude $1.29½ per barrel. Although prices for our raw material are somewhat on the droop, the trade expansion looked for is coming slowly. There is no doubt but that buyers would become a little uneasy if there were any further break in the price of the refined article, and jobbers and retailers in all places would feel the same as to their future investments. One thing there can be no doubt of, however, and that is the fact that the Canadian crude oil business, as far as the producers are concerned, never was in a more satisfactory condition and on a more solid and substantial basis. Of course money is not as plentiful as many would desire, but anyway, with this as a drawback, enterprise is scarcely halting, and those that are in a position to do so continue their drilling operations and other investments with their usual confidence.

BUTTER AND CHEESE.

There is little variation in the general tenor of the report as it has been running for the past several weeks. The value of good dairy tubs still runs up to 21c. for choice. The demand still considerably outruns the supply, and half as much more butter as comes to hand would easily find sale. Large rolls are somewhat more plentiful, but still far from abundant. The price going ranges from 16 to 19c. for all grades above medium. Creamery tub is selling at 25c. There appears to be a feeling that values will grow stiffer before long, some dealers predicting quite a long advance on present prices. One thing is clear, the market was never in a better condition at this season. Stocks are all run down, nothing of any description being held on spot. Montreal buyers are still picking up butter in all parts of the west, every grade finding a price in that market. Hence receipts here have declined.

Cheese is steady at former prices, 12½c. being the outside quotation, and applying to small lots. Large parcels go at 12c A fair sized stock of summer cheese to sell at 10c. appears to be held.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1860.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.

Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

COUNTRY PRODUCE.

APPLES—The price of good hard fruit, such as Spies and Greenings, does not exceed $2.50, and shades downwards for quality.

BEANS—Choice hand picked are worth $1.35 jobbed out. Round lots are $1 to $1.25 according to quality.

CRANBERRIES—The value steadily depreciates under the weight of stock and a shrunken demand. The range is now $5.50 to $6.

DRIED APPLES—Are steady at 4½ to 5c. There has been some business done for delivery against the opening of navigation.

EVAPORATED APPLES—There is no trade of any consequence now current, but prices are unchanged at 7½ to 8½c.

EGGS—The demand for eggs has become stronger with the opening of Lent, but notwithstanding that, the price is lower, a free supply having set in. Fresh are now 17c. Limed bring 14c. with difficulty.

HIDES—A diminished supply does not strengthen prices, which are on a basis of 4½c for green. Cured are dull at 5c.

HONEY—Extracted is listless at 8 to 10c., and sections are 14 to 16c.

HOPS—Holders are stiff in their views, and that gives a check to business. Buyers do not care to go beyond 22c., while sellers ask 14c. for prime stock. There is no business of any importance. Low grades are quoted from 18c. upwards.

ONIONS—are firm at $2.50 to $3 per barrel, the cold weather operating against delivery.

POTATOES—The price in cars is weak at 33 to 35c. Out of store lots are 45 to 50c.

SEEDS—The prices now quoted are what seeds are jobbed at, buying for export having ceased. Alsike is quoted at $6.50 to $8.50, according to quality. Red clover is $6.25 to $6.60. Timothy is $1.75 to $2. No Canadian crop is offering. Inquiry is active.

SKINS—Sheepskins are taken freely at $1.15 to $1.25. Calfskins are more plentiful at 5 to 7c.

TALLOW—Refined is 5½ to 6c. Rough is 2c.

WOOL—No improvement has taken place, 18c. being the best price going for fleeces.

DRESSED HOGS AND PROVISIONS.

Diminished receipts have been the order of the week. Cars are becoming rarer. The chief supplies to hand this week have been street deliveries. The price ranges from $5.90 to $6.10. Products are firm and unchanged.

BACON—Long clear is steady at 8c. for small quantities, and 1¾c. for round lots. For smoked, heavy bellies are 10c., medium 10½c., boneless 11c.; backs are 10c., rolls are 8¾c.

HAMS—Are quiet at 10½ to 11c., with the leaning strongest on the side of the upper price.

LARD—Pure in tubs and pails is 10c.

BARREL PORK—Heavy mess is $13.50 to $15, the range being from old United States to new Canadian. Short cut is $16 to $16.50.

FRESH MEATS—Beef is 4½ to 5½c. in forequarters and 7½ to 8c. in hindquarters. Lamb is 8 to 9½c., mutton 7 to 7½c., veal is 8½ to 9c.

GREEN FRUIT.

There has been a fair amount of shipping since the beginning of the month. Palermo lemons are now about out of stock. Messinas quote from $2.60 to $3.25, but they are rapidly becoming worth more money, $4 being a not improbable price before long. The wastiness of stock is one cause of advance, as loss has to be suffered in the repacking. Bananas arrive only in cases and are worth $2.50. In milder weather cars will begin to arrive. Pineapples are scarce at $3 per doz.

FISH AND OYSTERS.

Oysters are plentiful and the past week has seen a great falling off in the demand, and dealers are refraining from ordering. Prices remain as before. Fish is plentiful, except herring, which are hard to procure. Prices remain firm. Owing to the large stocks and the uncertainty of the future demand, the probability is that these will not be much advance in prices for a week or two, that is, until dealers realize for certainty what the Lenten demand will be.

SALT.

Two cars of barrels at $1.20, one car of fine sacks at 80c. and two cars of coarse sacks at 70c., have been moved this week. Prices are easy. The demand for small quantities has been less brisk than usual.

DRY GOODS.

This is a busy week at the wholesale houses. The millinery openings have attracted a large number of ladies to the city, and many merchants have also taken advantage of the openings to visit the city and look up bargains for the spring trade, and consequently there is more rush than usual. Spring orders continue to come in, and in most cases are encouraging. Money also is moving but not so freely as some have expected.

MONTREAL MARKETS.

MONTREAL, March 3rd, 1892.

The past week like the previous one, has shown no improved activity in certain lines and this is extending, and the tone generally shows a decided improvement. Remittances are still below what they should be, but wholesalers do not appear at all surprised or uneasy at the renewals which are being asked, and which are generally for only a short time. The chief feature of interest is sugar, which is being sold by wholesalers at lower prices than they are paying for it to the refiners. Teas continue very steady; coffees are very firm; syrups quiet; dried fruit is fairly active in a jobbing way.

SUGAR.

The local sugar market is regularly mixed up and nobody knows what the outcome will be, wholesalers trying to out do one another in the shading which they offer as inducements to buyers. The latter it is to be said are taking every advantage of this unusual state of affairs. They held back all through the winter in the expectation of some such developement in connection with the Guild, and now are buying heavily at the cuts offered which is making a very active market. Last week we noted cuts in granulated at 4⅜c. which is ⅛c. under the first cost from refiners. These sales must have necessitated therefore a direct loss to the jobbers, but matters went even further this week, and now it is a case of regular cut-throat competition between a leading English wholesale house and the French jobbers. The other English houses intended at first to go into the fight, but have decided since that the game is not worth the candle and are working quietly on the old price of 4½c. The French houses,

(Continued on page 20.)

FLOUR AND FEED.

A duller and easier feeling in the flour market obtains this week. A few sales of cars for Quebec have been made, the inquiries from that quarter not having culminated in business till a slight concession on former figures could be obtained. The demand for feed has waned appreciably and an unsatisfactory trade has been done. Prices tend towards easier quotations.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.15 to $5.20; Manitoba strong bakers' $4.75 to $4.85; Ontario patents, $4.50 to $4.90; straight roller, $4.10 to $4.20; extra, $3.95 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is $3.80 to $3.90. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is featureless at $6 to $6.50.

MONTREAL.

The local flour market continues dull and uninteresting, the feeling of holders being rather easier. The stocks in store show an increase of 4,028 barrels compared with a week ago, and a decerease of 4,803 barrels compared with a year ago. We quote as follows:—Winter patents, $5 to $5.25; spring patents, $5.40 to $5.50; straight rollers, $4.70 to $4.80; extra, $4 40 to $4.50; superfine, $4 to $4.10; city strong bakers', $5; strong bakers', $4.80 to $4.90.

The demand for oatmeal is small, with prices unchanged. Standard, per bag, $2.10 to $2.20; granulated, $2.10 to $2.20; rolled, $2.10 to $2.20.

Feed is quiet and easy. We quote:—Bran, $16 to $17; shorts, $17 to $18, and mouillie $24.

ST. JOHN, N. B.

Flour is holding firm at recent advances, though the trade yet is purely local. We expect to see a more general demand for breadstuffs than our market has shown the past month. Manitoba patents are selling at $5.85 to $5.90, Ontario High grade $5.10 to $5.20, Medium patents $4.90 to $5.

Corn Meal—The market is unchanged, prices are the same as last week with fair demand.

Oatmeal—The indications seem to be for slightly lower prices in oatmeal.

Hay—has advanced to $15 to $16 per ton, and as large quantities are being shipped, prices will likely rule higher.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
☞ Quotations by Wire or Letter. ☜

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

"Beaver Mills" Flour.
The best for family use
Write for samples.
T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.
Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.
ARCHIBALD BROS.. INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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N. WENGER & BROS.,
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- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
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J. L. SMITH & SON, - Montreal.
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BRANDON ROLLER MILLS,
Brandon, Man.
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

DELICIOUS, NOURISHING.
IRELAND'S
Choice Breakfast Cereals and Hygienic Foods.
Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,
Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.
Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by
The Ireland National Food Co., (Ltd.,) Toronto.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. MILLERS, OAK LAKE.
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets continued

however, emphatically assert that they will smite the disturber hip and thigh if it is necessary or possible. The firm in question, however, are hard customers to handle—they have seen their opponents' raise and gone them one better. They have issued a circular in which they state that they are willing to sell 5 bbls. granulated along with 5 bbls. yellow at 3¾c., or 5 bbls. granulated at 3½c. provided the purchaser takes in addition 5 half-chests of 20c. tea. This proposition is a new problem for the trade, and wholesalers who do a regular business are wondering how long it is to go on. A logical conclusion would be that it could not last very long, for it is not human nature to sell goods at a loss, but these gentlemen may have some other consideration that enters into the argument. Anyhow, matters in the sugar market are decidedly interesting. Under these circumstances a regular quotation is impossible.

SYRUP AND MOLASSES.

Syrups are moving slowly and the business in molasses is confined to a small jobbing demand, stocks being well cleaned up in first hands. We quote Barbadoes 35c.; American 28c.; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice; amber 40 to 45c.

TEAS.

There is a very good demand for all grades especially in the better qualities which are becoming very scarce, Japans worth from 18 to 25c. are in particularly good demand. Black teas are moving steadily but without any large turnovers lately. There is a good enquiry for Indian Ceylon teas, and some very fair lots have moved off during the week.

COFFEES.

Coffees are still dull and unchanged, and with the exeception of a few small jobbing dickers there is nothing to note. Prices rule firm on a basis of 18 to 20c. in Rios and Jamaicas.

RICE.

The rice market is quiet and unchanged, and in the absence of business prices rule steady and unchanged.

DRIED FRUIT.

Business continues quiet in dried fruit, and there is absolutely no change to report since our last. Prime Valencia raisins are in good demand at 5c., while 4¾c. is the inside figure for inferior stocks. Currants are in good demand with a fair trade doing on the basis of 5 to 5½c. There is a fair jobbing movement in prunes at 5½ to 6c. for Bosnais. Figs are steady at the old figure, viz.: 10c. Dates are unchanged at 5c. We quote prime Valencias at 5c.; currants at 5 to 5½c. for Patras, and 6 to 7c. for Vostizzas in cases; Bosnia prunes, 5½ to 6c.; figs 10.; and dates 5c. per lb.

NUTS.

In nuts there is a fair jobbing trade doing as noted last week. We quote :—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12½c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

There is nothing doing in canned goods outside a small jobbing trade. The stocks are not large but ample for all requirements and holders are looking for a good business as soon as navigation opens.

GREEN FRUIT.

Green fruit remains steady with a fair jobbing trade doing at a slight reduction. We quote Valencia oranges at $3.25 to $3.50; Floridas $2.75 to $3.25, and bitter $3.00 to $3.50. Lemons $2.50 to $3.

APPLES.

Apples are unchanged with nothing notable to mention. We quote $2.50 to $3 for jobbing business. Evaporated are firmly held at 8 to 9c.; dried are dull and unchanged at 5 to 6c. As noted last week the fire in Chisholm's warehouse placed a lot of damaged stock on the market, but they do not find good demand.

HOPS.

Business since our report of a week ago has ruled quiet and failed to develop any feature of a special prominence. Reports from the American markets have not shown quite so cheerful a tone, and in New York a decline of 1 to 2c. has been suffered. There is still quite a round lot of last fall's shipment of German hops on hand, and as the brewers are well stocked they do not find ready sale. For the best Canadian hops an offer of 23c. is about the price. Pressed still move off in a jobbing way at 16c.

FISH.

For reasons already given the market wears a dull and heavy look, and although holders continue to hope that after to-morrow there will be an improvement in the demand there is as yet nothing to indicate that such will be the case. We quote : Herring, No. 1, per bbl., $5.25 to $5.30; lake trout, per half bbl., $4.25 to $4.50; sea trout, per bbl., $9.00 to $9.50; codfish, green, No. 1, per bbl., $5 to $5.25; do. No. 2, per bbl., $4.50 to $4.75; codfish, dried, per bbl., $5 to $5.05; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

Foreign influences likely to affect the market has not of late been favorable to firm prices, and speculative buyers are deterred from embarking upon transactions of magnitude, while as usual at this season the consumptive demand is light. We quote : Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

Transactions in cheese are now confined to jobbing lots with the grocers. Prices are very firm. Butter is fairly dealt with in a jobbing way. Business is altogether of a local character and on dairy butter the supply of which is hardly adequate to the demand, there is still a steady run but the interest displayed in creamery is very moderate. We quote :—Finest creamery, 23 to 24c.; Finest Townships, 18 to 20c.; Morrisburg and Brockville, 18 to 19c.; Finest Western, 16½ to 17½c.

EGGS.

The local egg market is very quiet at the moment. Dealers have cleaned out the stocks of limed pretty well during the past week and only one firm what can be called a large stock on hand. They are anxious to effect a clearance and are offering to-day at 14c. Fresh eggs are coming in more freely and finding a ready sale at 20c. The first car of American fresh eggs will arrive from St. Louis to-morrow and will be offered at about 18½c. The first car last year was received before the end of January. There is also a few small lots of extra fresh boiling stock selling at 25 to 28c.

GRAIN.

There is nothing new to note concerning the local grain market, the movement in all grains being small and unimportant. The stocks in store show a decrease of 21,613 wheat, 38,823 peas, 4,406 barley, and an increase of 34,224 oats, and 2,242 rye, compared with a week ago. Compared with a year ago there is an increase of 125,062 wheat, 141,907 peas, 60 oats, 19,719 barley, 211 rye, and a decrease of 11,493 corn. We quote:—No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 32c. to 34c. per 34 pounds ; corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

The stocks of grain and flour in Montreal on the dates mentioned were as follows :—

	Feb. 27, 1892.	Feb. 20, 1892.	Feb. 28, 1891.
Wheat, bush	533,637	555,250	408,575
Corn, bush	.....	... ...	11,493
Peas, bush	286,558	325,381	144,651
Oats, bush	205,911	171,687	205,851
Barley, bush	73,300	77,706	53,581
Rye, bush	29,192	26,950	28,981
Flour, brls	48,743	44,715	53,546
Oatmeal, brls	3,229	3,240	201

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 4, 1892.

We notice a little more activity among the wholesalers the past week than for some time. Some coasting vessels are already

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

Granulated Sugar.

4 3/8 c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Write for our prices of groceries before buying elsewhere.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE

REMOVED

to our new warehouse

Nos. 59, 61, 63 Front St. E., Cor. Church.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Special Line

Eugene Verniers'

French Canned Peas.

"MOYENS"

Send for Quotation.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

DRINK

BENSDORP'S

ROYAL DUTCH

COCOA,

FINEST, PUREST, MOST ECONOMICAL, **Try It.**

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

ST. JOHN'S MARKETS—Continued.

coming out of winter quarters, and as the weather is very spring-like we look for quite an improvement in trade during the next two or three weeks. Brooms have taken another step upward in price, and the manufacturers say they will be still higher shortly.

PRODUCE.

BUTTTER—is scarce and prices are stiffening 18 to 20c. being the quotations.

EGGS—are in good demand for fresh stocks and sell readily at from 15 to 17c.

CHEESE—also is higher with stocks very light.

FATHERS AND SONS.

It is well known that with few exceptions fathers are adverse to training their sons to their own trade or calling, and the fact has repeatedly been alluded to. Various reasons have been given for this common feeling of fathers. An exchange says on this subject :

The only inference to be drawn is that a majority of men are engaged in callings not to their liking, either because there is not any money in it or because it is not agreeable to them. That is the natural conclusion, but the real fact of the matter is, the average man is a " kicker;" he wants something other than that which he has and without making any especial effort to meet the desire, grumbles at what he has.

We cannot agree with this view, and because the objection to training their sons in their own business is common among retail merchants, we will give what we believe to be the true reasons for its existence. In the first place, it will generally be found that men who have been born rich do not care much what occupations their sons take up. It is the man who has struggled hard for existence or for wealth, who is opposed to his sons following in his own footsteps, and it is because existence has been so hard and so searing to the conscience that he entertains that objection. The feeling is rather creditable to the parent. He wants to spare his offspring the troubles and trials that he himself has experienced, and the temptations to which he may have succumbed, but with a curious shortsightedness he imagines that if the boy adopts some other avocation he may escape those perils. There are, however, cases where the parent thinks his own occupation is degrading and desires a more honorable calling for his son. This is a form of self-delusion that is dying out among intelligent parents, we believe, because the perception of the fact that one business, provided it is an honest one, is not less honorable than another, is becoming more general every year as knowledge is more widely diffused among the mass of the people.

As regards the retail grocery business the disinclination of members of the trade to bring up their sons in that calling is to be regretted by all who are interested in everything that tends to lift the business to a higher plane, pecuniarily and morally. The business contains too many badly trained merchants, who are ignorant of the properties of many of the articles which they sell, and therefore become liable to impositions by salesmen, jobbers and manufacturers. These dealers, having to learn by bitter experience, are responsible for a good deal of the price-cutting that is indulged in, for the sale of adulterated goods to a considerable extent and for the abuse of the credit system. What these men learn after entering business in their own name, the grocer's son would be taught beforehand, perhaps with much other valuable information, and as a rule would be better fitted to engage in the business either on his own account, or with his parent, than the most carefully trained clerk would be if so fortunate as to be able to start for himself. This cannot, we think, be successfully disputed, for there are few men who would exercise as much care and patience in instructing a hired clerk as they would in educating their sons for the business. Therefore we trust that every grocer who is a father will quickly disabuse his mind of the notion that his boy can escape temptation, hard work or anxiety by turning his back on his father's trade, or that by entering some other business he can enjoy a more honorable means of support.—Merchant's Review.

SMALL MARGINS.

The conditions that have prevailed in the grocery and general merchandise market for a great many years, says an exchange, making it necessary for the manufacturers and merchants to figure on small margins, have more and more been affecting the hardware trade during the past few years, until now manufacturers of staple goods are satisfied with very small profits. The margins have been so low as to invite comment in nearly every weekly review of every distributing-center market in the country, and expectation has been alert as to the eventual rise in prices. The current number of The Iron Age points out the improbability of this result arriving in the near future.

The contracts taken for large quantities to be delivered months ahead, and in some cases covering the entire year, at prices which seem to barely cover cost, show that the manufacturers are disposed to forego all chances of an upward turn in values. The Age says that offers are known to have been made by manufacturers of their entire year's output, at a slight advance over cost, based upon an inspection of their books. An instance has come under our observation in which a manufacturer controlling his own raw material has offered another concern in the same line his surplus production of raw material at actual cost for a fixed time, based upon an examination of the cost sheets by a disinterested party. Concern No. 2 had been figuring on an addition to the works covering this point, but the scheme was promptly abandoned on receipt of such an offer. This condition of affairs indicates almost a revolution. Matters have been shaping for it for a long time, but only within the past few months has their full force been felt. The requirements of the country are now more than met in almost every line of iron and steel production, and it will take a very heavy increase in consumption to bring the demand up to anything like the supply. Manufacturers are losing hope that this will soon occur, hence their willingness to take such contracts as are above set forth.

Under these circumstances it becomes more and more obvious how vital it is to the trade as a whole that the small margin shall be protected, and we think we can forsee the time when the hardware trade, as has proved the case with the grocery and general mercnandise trade, will be compelled, for its own protection, to resort to organization, to prevent the cutting on smaller margins under which the trade will be carried on, for if the manufacturers are compelled to be satisfied with small margins, it cannot be long before the jobber and the retailer will find the same condition confronting them.—Ez.

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfying success.

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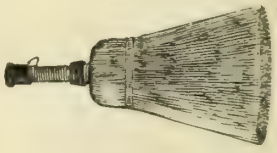
CANADA PATENT BRUSH CO.,
WINDSOR, ONT.

OUR BRUSHES ARE Good Sellers, Cheap, Durable



OUR WHISKS ARE Neatest and Best Sellers in the Market.

All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.
Telephone 2354.

BRUNNER, MOND & CO.,

LTD.,

Northwich, England.

CRESCENT BRAND.

BM&Co.
TRADE MARK.

Manufacturers of

BICARBONATE OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums,
and
400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,

MONTREAL,

Sole Agents for the Dominion of Canada.

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.

EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Partnership Accounts Adjusted, Books Opened, Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

TRY OUR

3-lb SODAS

Packed in Red Boxes.

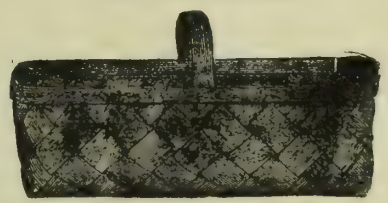
Wm. Paterson & Son

BRANTFORD.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

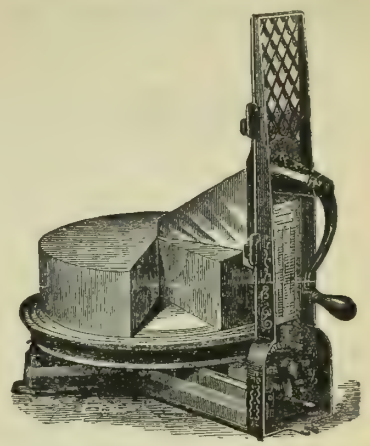
Oakville, Ont.

THE BREAD MAKERS 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

---

Self-Gauging Cheese Knife.



Will cut accurately in pounds w thout waste or leaving small pieces. Send for descriptive List.

GEO. SPARROW & CO.,
33 Colborne St., TORONTO.

GOODS THAT ARE A SUCCESS

ADAMS' PEPSIN Tutti-Frutti.

ADAMS' MONTE CRISTO CHEWING GUMS.

Sold by all Wholesale Grocers.

For Illustrated Catalogue and banner signs for your windows, address

ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.

DRINK SYDNEY GIBSON'S COCOA

REFRESHING-NOURISHING

ORDER IVORY BAR SOAP

CHEWING GUM — PURELY VEGETABLE. ASSORTED FLAVORS. EACH WRAPPER BEARS THE SIGNATURE C.R. Somerville

MANUFACTURED ONLY BY C·R·SOMERVILLE

Mexican Fruit Chewing Gum

LONDON·CANADA· LABEL REGISTERED.

36 BARS 180 PIECES MEXICAN FRUIT

SALES MADE OR PENDING.

The general stock of Mills & Co., Holland, Ont., is for sale.

The general stock of Fred Fuller, London, Ont., is for sale by tender.

The general stock of A. E. Goodeve, Hanover, Ont., is to be sold by auction on the 10th inst.

Mr. D. H. Grand sold the insolvent stock of R. J. McLaughlin, of Wallaceburg, yesterday afternoon for 65 cents on the dollar. Mr. Brunton also sold a bankrupt stock at 39½c. on the dollar.

On Tuesday the stock under the insolvency of R. S. Gallagher, fruit and fish merchant, King and Jarvis streets, was put up at auction by Oliver, Coate & Co., under instructions from Herbert O. Bennet, of E. R. C Clarkson's firm. The stock was bought at 60c. on the dollar by Joseph Carter, of Toronto, and the horses, waggons, etc., were disposed of at the same rate.

PARTNERSHIPS FORMED AND DISSOLVED.

John Laird, grocer, Galt, Ont., continues the business of Walford & Laird.

W. H. Sherwood, grocer, St. John, N.B., has been succeeded by S. A. Morrell.

The Gaspe Fishing Co., of Montreal, has dissolved, and L. E. Morin continues the business.

E. Cairncross & Co., general merchants, Shakespeare, Ont., have been succeeded by Mowat & McLean.

Brown & Beattie, general merchants, Campbellville, Ont., have dissolved. Matthew Beattie continues.

FIRES.

Samuel McKay, general merchant, Beaver Harbor, N.B., has been burnt out.

The general stock of C. F. Stickles, Stirling, Ont., has been badly damaged by fire.

Jos. Cuttrell & Co., confectionery manufacturers, Montreal, lost about $6,000 by fire on the 25th.

REMOVALS AND DEATHS.

J. R. Backhouse, general merchant, New Ross, N. S., is dead.

Walsh Bros., general merchants, Alameda, N.W.T., have removed to Oxbow.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Wm. Spur, general merchant, Edmunston, N. S., has assigned.

Thomas Williamson, grocer, St. Andrews, N. S., has assigned.

Jas. Lobbe & Co., wholesale merchants, Quebec, have assigned.

J. L. Doyle, general merchant, Bridgewater, N.S., has assigned.

Smith & Boothley, general merchants, Collingwood, Ont., have assigned.

John Calder, grocer, Woodstock, Ont., has assigned to Chas. S. Wilson, Ingersoll.

R. R. Young, general merchant, St. Andrew's Parish, N.W.T., has assigned.

A demand of assignment has been made of J. H. Knapton, general merchant, Bedford, Que.

Howard A. Munroe, general merchant, Bridgewater, N. S., is asking for an extension.

Owing to the dull times, Thomas S. Armstrong, general storekeeper, Fergus, has placed his affairs in the hands of Henry Barber & Co., Toronto. His assets and liabilities are nominally equal at about $7,500.

W. L. Temple, tea merchant, has assigned to Osborne Blois. The liabilities are principally to English tea houses, several of whom are reported to have claims of from $5,000 upwards. The assets are largely covered by the bill of sale and mortgage to Mr. Herbert Harris.

H. J. Bray, sen., also in the wholesale fruit trade in Toronto, met his creditors. The assignment was made to George Edwards on a total liability of $4,000, principally with the view of realizing the assets of the business under a recent transfer to the debtor's son.

The insolvency of Gonee & Co., fruit and fish wholesalers, Colborne st, Toronto, has engaged the attention of their creditors at the office of George Edwards, to whom the assignment was made. The statement presented showed liabilities amounting to $4,000. The debtor made the offer of a cash composition of 20 cents on the dollar, but this was refused by the creditors and the assignee was instructed to wind up the estate.

WOMEN IN THE GROCERY TRADE.

It is noticed that the names of women are becoming more numerous among the business changes that are registered every week. Has the busy storeroom with its multitude of details to look after sufficient attraction to induce them to leave home for the counter? Probably a better solution would be furnished upon an investigation as to why women take upon themselves such arduous duties. In the majority of cases these women have succeeded their husbands in business, and we regret to add that it was in many cases because the latter had failed. There is a common law which makes the property of the wife and her earnings exempt from the husband's debts. Hence the frequent transfer of the business from husband to wife. The wife must take more or less interest in the business, and it may be said to her credit that she frequently not only pulls the establishment out of the financial straits into which it had drifted, but makes money. The number of women grocers is not cited to call the attention of the trade to the increase in failures, but rather as proof that a woman in some respects is peculiarly adapted to the business. Among the subscribers of the Grocer we note more than one hundred women who have been actively engaged in the trade for years and the success of many of them has been remarkable.

Among the many good qualities exercised by the woman in business is caution. In all her transactions she looks to absolute safety and can seldom be induced to take any chances that might imperil her business or her future. She is anxious to make money, but she is not over-ambitious like a man, and her conservatism keeps her inside the danger line. She is afraid of entanglements and business complications and is determined to avoid them. She jealously guards her credits and knows more about the financial standing and character of her customers in one day than a man could find out in a week with the aid of a lawyer. She is an excellent collector, because Mrs. Jones and Mrs. Smith fear a woman's tongue more than a man's threat. For well they know that the female grocer could blast all their pretentions in local circles by hinting to the neighbors that they were wearing silks and satins at her (the grocer's) expense. She is in business for the sole business of making her living and she engages in no hap-hazard operations where she might lose her foothold. Loss of her little capital appears to her as an irretrievable calamity and fully appreciates the helplessness of her situation in case of failure. The various schemes which tempt men to invest money in untried goods have no attraction for her and she seldom has capital tied up where it yields no profit.

Another advantage possessed by women is the fact that they seldom have expensive habits. They are contented with the amusements and pleasures that are furnished at home, and can therefore be relied upon to give their best thoughts to business. It can also be said in their favor that the financial stand on which women receive credit does not warrant the wholesale houses in giving credit to men. That she should be the recipient of such extra confidence and favors can only be accounted for on the grounds of an established record she has made for herself in the mercantile world.—Chicago Grocer.

NEW FACTS ABOUT THE DAKOTAS

is the title of the latest illustrated pamphlet issued by the Chicago, Milwaukee & St. Paul Railway regarding those growing states, whose wonderful crops the past season have attracted the attention of the whole country. It is full of facts of special interest for all not satisfied with their present location. Send to A. J. Taylor, Canadian Passenger Agent, No. 4, Palmer House Block, Toronto, Ont.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

An Easy Way to Make 150 Dollars.

In order to make the merits of "BARM" Yeast more widely known, and place it speedily on the market, we offer the following prizes in

SOLID CASH

1st. 150 Dollars to the first wholesale traveller who sells 500 boxes.
2nd. 100 " " second " " " "
3rd. 50 " " third " " " "
4th. 10 " to every traveller who sells 100 boxes during March and April.

NOTE.—These boxes must be sold in the regular way to your retail customers.

This money should be easily earned for the following reasons :

1st—The Yeast is put up in 50 cent boxes, containing 2 dozen of the largest 5 cent packages on the market. You have therefore only to sell 250 dollars worth to get the prize.

2nd—The retailer makes 70 cents on his purchase of 50 cents, or 140 per cent. profit, being 60 per cent. more than he makes by selling any other yeast.

3rd—Each package contains 6 large cakes, at least 20 per cent. more yeast than the package of other makers, a great saving to the consumer.

4th—"Barm" Yeast is of exceptional merit, only requiring a trial to be appreciated, and we guarantee all goods to be thoroughly tested before leaving the factory.

The money has been deposited with the CANADIAN GROCER. We refer you to the proprietors of that paper, who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

The "Barm" Yeast Manufacturing Co., 35 Wellington St. East, Toronto.

REDUCED COST TO BUYERS.

TORONTO BRANCH:
29 FRONT ST. WEST.

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display The trade should send their orders at once. Consumers will buy no other matches.

WESTERN ASSURANCE CO.

ANNUAL MEETING.

The Forty-first annual meeting of the shareholders of the above Company was held at its offices in this city at noon yesterday.

Mr. A. M. Smith, President, occupied the chair and Mr. J. J. Kenny, Managing Director, was appointed to act as Secretary to the meeting.

The Secretary read the following

ANNUAL REPORT.

The Directors beg to submit herewith their Annual Report, showing the transactions of the Company for the past year, together with a statement of its Assets and Liabilities on 31st December last.

The Premium Income, it will be observed, was $1,754,262.25, after deducting the amount paid for re-insurance; and the receipts for interest on investments were $43,732.78.

Although no serious conflagrations have occurred during the year fire losses, both in Canada and the United States, have been unusually numerous and severe, bringing the ratio of losses to premiums considerably above the average of ordinary years.

In the Marine Branch the volume of business has been somewhat less than in 1890, but the year's transactions have resulted more satisfactorily.

While the profit balance of $40,120.67 is much less than that shown in the preceding annual balance sheet your directors feel that in view of the unfavorable results of the fire business for the year 1891 to companies generally there is cause for congratulation in the fact that the excess of income over expenditure with the balance at the credit of profit and loss account enabled them to pay two half-yearly dividends at the rate of ten per cent. per annum upon the paid-up capital without drawing upon the Company's ample reserve fund of $900,000. The amount estimated as necessary to reinsure or run off all existing risks is $578,654.19. Deducting this from the total surplus funds of the Company a net surplus of $325,527.17 is shown over capital and all other liabilities.

One important result from the generally adverse experiences in fire underwriting for the year 1891 has been the withdrawal of a number of companies from the business. The risks of these retiring companies have been assumed by other and stronger companies, so that in no case have the policy-holders been sufferers, while the terms on which the business has been taken over have in most instances been such as will permit the winding up of the companies without loss to stockholders. The natural effect of these withdrawals will be the concentration of the business among a smaller number of offices, and concerted action where necessary to place it upon a more satisfactory basis. These movements, with a return to a normal loss ratio, which may be reasonably looked for, must eventually result favorably to the companies remaining in the field.

Statement of Business for the Year Ending Dec. 31, 1891.

REVENUE ACCOUNT.

Fire premiums	$1,414,109 97	
Marine premiums	607,970 31	
		$2,022,080 28
Less re-assurances		267,818 03
		$1,754,262 25
Interest account		43,732 78
		$1,797,995 03
Fire losses including an appropriation for all losses reported to Dec. 31, 1891		$ 845,655 50
Marine losses, including an appropriation for all losses reported to Dec. 31, 1891		340,757 97
General expenses, agents' commission, etc.		571,460 89
Balance to profit and loss		40,120 67
		$1,797,995 03

PROFIT AND LOSS ACCOUNT.

Dividend No. 60	$25,000 00
Dividend No. 61	25,000 00
Sundry accounts written off	4,125 70
Balance	4,181 36
	$56,307 06
Balance from last year	$16,186 39
Profit for the year	40,120 67
	$56,307 06

LIABILITIES.

Capital stock, paid up	$500,000 00
Losses under adjustment	122,645 73
Dividend payable Jan. 8, 1892	25,000 00
Reserve fund	$90,000 00
Balance profit and loss	4,181 36
	904,181 36
	$1,551,827 09

ASSETS.

United States and State bonds	$451,795 00
Dominion of Canada stock	211,417 50
Loan Company and Bank stocks	181,181 70
Company's building	65,000 00
Debentures	95,490 35
Cash on hand and on deposit	194,064 05
Bills receivable	46,601 08
Mortgages	6,834 88
Re-Assurances	38,392 82
Interest due and accrued	5,291 13
Agents' balances and sundry accounts	255,758 58
	$1,551,827 09

A. M. SMITH, President.
J. J. KENNY, Managing Director.

Western Assurance Offices, Toronto, Feb. 16, 1892.

Auditors' Report.

To the President and Directors of the Western Assurance Company:

GENTLEMEN,—We hereby certify that we have audited the books of the Company for the year ending 31st December, 1891, and have examined the vouchers and securities in connection therewith and find the same carefully kept, correct and properly set forth in the above statement.

R. R. CATHRON,
JOHN M. MARTIN, F.C.A., } Auditors.

Toronto, Feb. 16, 1892.

In moving the adoption of the report the President said:

The Annual Report of the Directors, which has just been read, with its accompanying statements of the accounts of the Company, presenting as they do a clear synopsis of the past year's business and its results, render unnecessary any lengthened remarks or explanations from me. Compared with the figures of the preceding year you will have noticed a moderate and satisfactory gain in the net premium income, a considerable increase in the amount of losses incurred, and a marked reduction from the handsome profit balance which we were able to show as the result of our operations for the year 1890; and yet, notwithstanding this diminution in the profits on the business transacted last year, those of us who have watched from month to month the fire record of 1891 and have noted the inroads which in many instances it has made into the surplus funds which companies have accumulated in more prosperous years, cannot but feel that we are exceptionally fortunate in making so favorable a showing as is presented to you to-day. The Fire Insurance Companies the past year have proved a veritable "Waterloo," and in addition to winding up a number of smaller American companies we as Canadians must regret that it has resulted in the retirement of two of our own Companies, which have reinsured their risks with offices whose wider experience leads them to look beyond the records of such an exceptional year as the past one has proved.

The effect of this reduction in the number of competitors for business, judging from our own receipts thus far for the present year, is already being felt in the increased volume of premiums of the remaining companies and while in a business such as ours, subject to a large extent to elements beyond human control, it is impossible to forecast the probable results of any one year, we may safely rely upon the law of average asserting itself, and may fairly assume that by conducting our business on lines laid down by past experience, and adhering to a policy of just and liberal treatment of our insurers, we shall in the future, as we have heretofore, earn fair profits for our shareholders upon their capital.

A full consideration of the present conditions and prospects of the business, which I have briefly outlined, has led the directors to consider the question of increasing the capital stock of the company, and believing that such action will be advantageous at the present time in strengthening in proportion to the growth of its business, the financial position of a home institution which already stands high in public confidence, they have taken advantage of the present gathering of its shareholders to call a special meeting at the close of this regular meeting to approve, as required by the Act of Incorporation, of an additional issue of stock.

I cannot close without bearing testimony to the zeal and watchful care manifested by our Managing Director in conducting the business of the Company, and the efficient manner in which the other officers have fulfilled their respective duties during an unusually trying year, and expressing our appreciation of the active and loyal services of the Managers of our various branch offices and the agents of the Company generally throughout its wide field of operations.

Mr. George A. Cox, Vice-President of the Company, said:

In seconding the adoption of the report last year (when after paying a 10 per cent. dividend, we carried $75,000 to the reserve fund) I pointed out the necessity of providing in favorable years for less fortunate ones, such as the experience of all companies leads them to look for when fire losses exceed what may be regarded as an average ratio. The past year has been one to impress this lesson upon all companies. The experience of the "Western," however, I am glad to be able to add, has been more fortunate than a majority of companies operating in the same field. In Canada our loss ratio is (as it has been for several years past) below the average of all companies doing business here, while in the United States we compare favorable with the home and foreign companies which make returns to the New York Insurance Department. In the matter of expense in conducting business, our figures show that we are as low, if not lower, than most of the companies doing similar lines of business.

I quite concur in the President's expressions of regret at the winding up of some of our Canadian companies. It is a remarkable fact, however, that when an unsuccessful fire insurance company decides to give up business, its risks and its agents are readily assumed by some foreign corporation, and its stockholders, who get something beyond the market price for their stock, retire from the fire underwriting field, leaving the business to be carried on by the purchasing company through the same agents and usually under the same general manager as previously conducted it, but as Canadian institutions they cease to exist. I admit the necessity of foreign capital in fire insurance, but I believe there is also a field in this country for home companies, and I point with much satisfaction to the "Western" as evidence that a Canadian Company, under proper direction and management, can hold its own against all comers. Looking at its record for the five years preceding that embraced in this report, you find that during that term our total income was $8,175,293; that we paid losses amounting to $5,189,218; that our shareholders received in dividends $246,000, and that we have added to our Reserve Fund $240,000—not a bad showing for five years, and the general history of the Company for many years back shows equally favorable results.

I am glad that the Shareholders will have an opportunity of expressing an opinion upon the proposal to issue an additional $200,000 of capital, divided pro rata amongst the present Shareholders. It is a most opportune time, while some of our Canadian companies are retiring from the field, for the Shareholders of the "Western" to strengthen the position of our own Company, and to express their confidence that a well-managed Canadian Fire Company affords safe and profitable investment to its Shareholders.

At the last annual meeting, when we had an exceptionally favorable showing, I congratulated our Managing Director and his faithful and competent staff upon the results of the year, and I feel that there is even more reason for doing so upon the report now submitted, when the "Western" makes such a comparatively favorable showing at the close of a year that has been so disastrous to many companies. I have pleasure, Mr. Chairman, in seconding the adoption of the report.

On motion of Mr. G. R. R. Cockburn, M. P., seconded by Mr. David McGee, a cordial

vote of thanks was passed to the President and Board of Directors for their services and attention to the interests of the company during the past year.

Messrs. John Stark and J. K. Niven, having been appointed scrutineers, the election of directors for the ensuing year was proceeded with, which resulted in the unanimous re-election of the old board, viz.: Messrs. A. M. Smith, George A. Cox, Hon. S. C. Wood, Robt. Beatty, A. T. Fulton, George McMurrich, H. N. Baird, W. R. Brock and J. J. Kenny.

At the close of the annual meeting, the question of increasing the capital stock of company to $1,200,000 was submitted to a special meeting of the shareholders and unanimously approved; the new stock ($200,000) to be issued at 25 per cent premium, and allotted to shareholders in the proportion of one share to every five held by them on 15th March next.

At a meeting of the Board of Directors held subsequently, Mr. A. M. Smith was re-elected President, and Mr. George A. Cox, Vice-President, for the ensuing year.

Restore goods to their proper places as soon after using as possible.

A feather duster disperses but does not remove the dust from the store.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

A large number of Grocers handle
ROYAL DANDELION COFFEE
MADE BY
ELLIS & KEIGHLEY,
Toronto.

The Norton Manufacturing Co.,
E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.
MANUFACTURERS OF
TIN CANS
By Automatic Machinery.
FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.
Capacity, fifty thousand cans per day.
Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

When every other Food is rejected
JOHNSTON'S FLUID BEEF
Can be taken, Relished and Digested.
The Best Food for Invalids and Convalescents.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

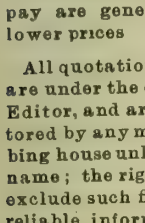
TORONTO, Mar. 3, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb.. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4	strings,	net	$3 60
2 "	4	"	"	3 20
3 "	3	"	"	2 95
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	"	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue,	1 65	1 90

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies		1 50
Lobster, Clover Leaf		2 25
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11¼
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 35
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Monte Cristo, new 180 "	1 30
(with brilliant stone ring)	
Sappota, 150 "	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah " " 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay (new) 150 pieces	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers	per box
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)		3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40
Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ½'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1 lb / 24 lbs in case	2 25
do do ½ lb \ "	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER RECKITT'S BLUE.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	5½ 6
" " ½ bbls	5⅝ 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" ½bbls ...	6⅛ 6¼
" " cases ..	6¼ 6½
" Patras, bbls.....	6⅝ 7
" " ½ bbls.....	7 7⅛
" " cases	7½ 7⅝
" Vostizzas, cases...	7½ 9½
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅝ 9⅝
Dates, Persian, boxes, ...	5½ 6
Figs, Elemes, 14 oz., per box	 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk.....	5½ 6
Selected.....	7½ 8
Layers	7 8
Raisins, Sultanas	9 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs.....	1 80 1 90
Lemons, Messinas	3 50 4 50
" Palermos.....	3 50 4 50
Oranges, Floridas	2 60 3 25
" Valencias	3 75 4 25

DOMESTIC.

Apples, Dried, per 1b....	0 04 0 05
do Evaporated.....	0 07 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per 1b	.... 0 06
Pike ..... do	..... 0 04½
White fish..... ..... do	.... 0 07½
Manitoba White fish do	.... 0 08
Salmon Trout..... . do	0 07 0 08
Lake herring..... do	.... 0 04
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per 1b	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies. per 1b	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish: Haddock per 1b	... ... 0 05
Cod..... "	..... 0 07½
B.C. salmon ..... "	... ... 0 13
Market Cod ..... "	.... 0 04½
Flounders ..... "	..... 0 05
Smelts ..... "	0 05 0 07
Mackerel..... "	..... 0 09

GRAIN.

Wheat, Fall, No 2, ...	0 93	0 94
" Red Winter, No 2	0 93	0 94
Wheat, Spring, No 2.....	0 90	0 91
" Man Hard, No 1..	1 03	1 05
" " No 2..	1 00	1 01
" " No. 3...	....	0 93
Oats, No 2, per 34 lbs ...	32½	33½
Barley, No 1, per 48 lbs..	56	57
" No 2 extra.....	51	52
" No 3 "	48	49
Rye	87	90
Peas.....	62	63
Corn	50	52

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00

ROPE : Manilla	0 12½
Sisal	0 10½
New Zealand.....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½

WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per 1b	5½	5½
No. 1 ..... " ...		5
No. 2 ..... " ..		4½
No. 3 ..... " ..		4

TURPENTINE : Selected packages, per gal	0 57 0 58
LINSEED OIL per gal, raw	0 56 0 58
Boiled, per gal.....	0 59 0 61
GLUE : Common, per 1b	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per 1b
Jams, absolutely pure—apple...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per 1b.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND :

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ¼ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases		...
" Marbots	12	13
" Chilis..... .	12	13

BUTTER CRACKERS.

LOOSE, OR IN 3 POUND BOXES.

They are very nice for Lunch, Tea, etc. Plain, Fresh, Crisp, easily digested. Retail, 25c. per Box.

Put up in Cases of 12 and 24. TRY THEM.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Telephone 528.

GEO. W. BOOTH,
HENRY C. FORTIER,
CHARLES J. PETER.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

	Imp. gal,	
F. O. B. Toronto		$0 15
Canadian		0 18
Caroon Safety	0 17	0 22
Canadian Water White	0 20	0 23
Amer'n Prime White		0 25
" Water White	0 24	0 27
Photogene	0 27	0 00

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25
Terry's Candied Peels. c. p.	peel
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 16	0 21
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11¾	0 12½

COUNTRY

Eggs, fresh, per doz	0 18	0 20
" limed	0 14	0 15
Beans	1 15	1 30
Onions, per bbl	....	2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 08
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.		0 08
Pork, mess, p. bbl	13 50	15 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 10	0 11
Rolls	0 08½	0 08¾
Backs	....	0 10½
Lard, Canadian, per lb	0 09¾	0 10
Hogs	5 00	6 25
Tallow, refined, per lb	0 05	0 05½
"rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞, 4c
" Patna	4¼, 5½
" Japan	5, 5½
" extra Burmah	3¾, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND.

	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	4½c
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb chromos	6
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	6¾
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3¾
Pure Prepared corn	6¾
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-1b boxes, 1, 2 and 4 lb pack'g's	8
36-1b " 3 lb. packages	8
12-1b "	8½
38 to 45-1b boxes	8

Silver Gloss Starch—

40-1b boxes, 1, 2 and 4 lb. pack'g's	9
40-1b " ½ lb. package	9½
40-1b " ¼ lb. "	10
40-1b " assorted ¼ and ½ lbs.	9¾
6-1b " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	6¾
Durham corn starch	6

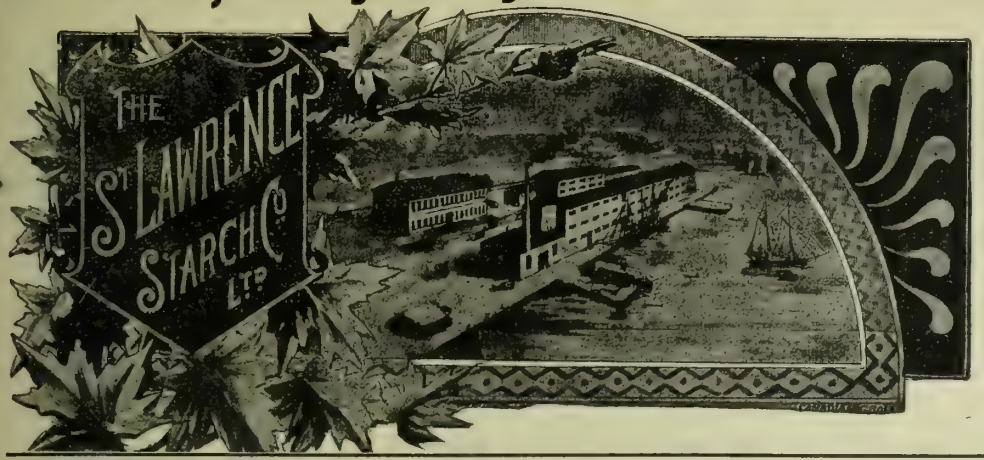
Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4½
Paris Lump, bbls and 100 lb. bxs	5½
" 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl	5¾
Powdered, bbls	4⅞
" less than a bbl	5⅛
Extra bright refined	4¼
Bright Yellow	4
Medium "	3¾ 4
Brown	3.55 3½

IF NOT, Why do you not Handle



---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

SALT.

Bbl salt, car lots		1 20
Coarse, car lots, F.O.B.		0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B		1 25
" small lots		1 50
" quarter-sacks	0 45	0 50
Common, fine car lots		0 80
" small lots	0 95	1 00
Rock salt, per ton		15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2⅛
M	2¼	2⅜
B	2½	2⅝
V.B.	2⅝	2¾
E.V.B.	2⅝	2¾
E. Superior	2⅝	3
XX	2⅝	3
XXX	3	3⅛

MOLASSES.	Per gal.	
Trinidad, in puncheons	0 35	0 36
" bbls	0 38	0 40
" ½ bbls	0 40	0 42
New Orleans, in bbls	0 30	0 50
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 47

SOAP.

	Per lb
Ivory Bar, 1 lb. bars	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

Congou— BLACK.

Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong.	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 l b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " " "	90c
Victoria, " " "	75c
High Court, " " "	70c
Jersey Lilly, " " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case. 5 case lots.	Single cases
Matches, Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E, Toronto.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

W. BOULTER & SONS,
PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

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BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

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CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -
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Newly built, newly furnished, Four large sample rooms.

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The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
170 KING ST. W.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

TORONTO SALT WORKS,

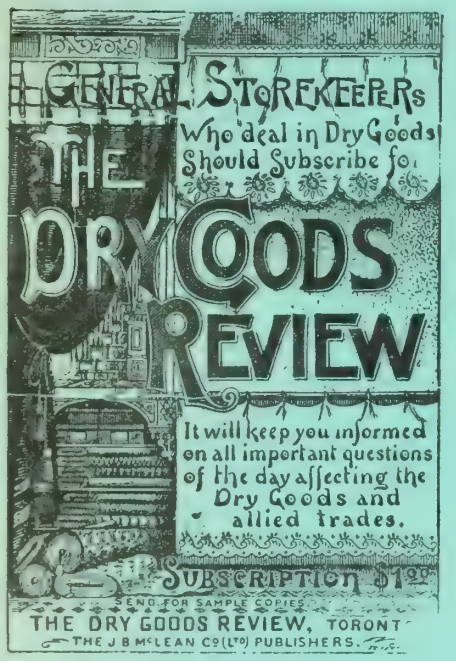
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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THE GAIL BORDEN

Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

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Exporters of

Naval and Oilmans' Stores, Linseed Oil, Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

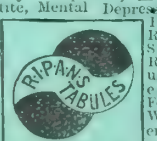
CONSIGNMENTS OF PRODUCE SOLICITED.

eow

DR. PRICE'S Cream Baking Powder.

Contains the Whites of Eggs. Other Baking Powders Substitute Ammonia.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1 25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.



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Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & CO.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, MARCH 11, 1892. No. 11

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

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Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

USE SPANISH BLACKING

THE KING OF BLACKINGS

A Straight Tip.

Have you ordered your supply o. LICORICE for the Fall and Winter trade? If not, then multiply your business this year in this article by ordering YOUNG & SMYLIE'S goods and you will discover that the best Licorice gives the best satisfaction and will cost no more. All of this is of immense importance to buyer, seller and consumer, and a stock of Y. & S. Stick Licorice with Acme Licorice Pellets will prove a blessing all around. Try it and gather the same experience that is profiting your competitor and neighbor.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Traders who sell fresh fish, oysters and other lines that have to be preserved in ice, ought to make a certainty and a specialty of having pure ice. In cities whose ice supply is apt to be from polluted waters, this is especially important. In Toronto the agitation against frozen sewage has been kept up so long and has been so earnestly carried on by the advocates of better sanitary conditions, that nearly everybody is more or less alive to the danger that lurks in a lump of bay ice. That general knowledge cannot but check business. There are people, and many of them, who forego their liking for oysters merely because they are mistrustful of the source of the ice. It is the same way with fresh fish. Just now when Lent is on it is material that this drawback to trade should be removed. It would pay retail grocers to make a specialty of keeping pure ice and and advertise it freely in their shop-fronts and elsewhere. An idea recommended by a physician writing in one of the morning papers is that retailers who keep goods for which ice is necessary, should obtain Lake Simcoe ice and get from the medical health officer a certificate of its source and its purity. Those who have the enterprise to do this thing may depend upon making it pay, for there is a wide constituency of consumers who are looking around for some grocery store where they can be assured that pure ice is used on oysters, fresh fish, etc. More could be made out of ice as a special advertisement than anything else just now. Retailers should make a point of getting their summer supply from untainted sources, and having its purity properly certified. Butter and similar perishable commodities would sell at better prices in the hot weather if the ice had the right brand on it.

* * *

A. E. P., whose letter appears in another column, writes very sensibly upon the question of calling for orders. He upholds the custom both in practice and in theory. In his view it is not a necessary evil, but is a normal condition of trade in cities. He does not consider that more bad debts are likely to be contracted at the consumers' houses than at the grocer's store, rightly holding that the grocer is more likely to select his customers when he goes for them than when they come to him, and that debts are more easily collected when calls are made than when they are not. An especially good point is made in favor of calling for orders in the claim that it tends to keep trade from concentrating upon one or two streets, and causing exorbitant demands for rent from the owners of stores on those streets. There undoubtedly is that tendency, to which the delivery wagon, the telephone and the street car very greatly minister. There has to be something to offset this tendency, and the custom of calling for orders appears to do it. But the question is one that will bear scrutiny and it is intended that it shall be very fully canvassed in our columns. Let others speak.

* * *

It is undoubtedly an arbitrary thing for any assemblage of men to constitute themselves an authority in prices, and to assume the power of prescribing the margin of other men's liberty as salesmen. The only legitimate authority there is is the resultant of supply and demand. Any attempt to supersede that requires widespread and genuine unanimity among those who control the supply or the demand. Such an unanimity it is hard to effect. It is seldom attempted on the part of the demand because it is seldom necessary; it rarely succeeds on the part of any controlling agency in the supply, and for the same reason. The eagerness of sellers to do business usually makes the one sort of combine unnecessary and the other impossible. It is a noteworthy fact that prices are lower since combines became the popularly condemned thing they are. In the grocery trade particularly it is true that neither the supply nor the demand holds the balance of power over prices. The centre of gravity lies in that body of traders who are determined above all things to sell goods. It is these who are the arbiters of prices, and it is largely to them the public owes it that everything is so cheap to-day. It is also to them that trade is to credit a great part of the disaster that overtakes it every year. Their influence is on the whole a baneful one. The public, however, will never cry out against cheap goods, no matter what the consequences may be. It is not the right or the wrong of an influence in prices that the people consider. The question with them is, What side is it on? If it is for cheap goods it is desirable; if it is for higher prices it is wrong. That is the sort of morality that too commonly exclaims against combines. Like a good many other things, combines have to be looked at individually, and each is right or wrong of itself, not on account of its nature as a combine. The desire to do a stirring trade appears to be supplanting the money-making instinct, which, however it may be declaimed against, must be deemed one of the most steadying influences in trade. So long as that instinct could be preserved without recourse to combines, trade flourished and failures were few.

THE DISCRETION OF TRAVELLERS.

A travelling salesman needs to be a very self-sufficient man in these times. He often is called upon to act before other men would have time to think, and to use his own judgment where others would be advised. The work he is in clearly calls for special talents, and the wide-awake jobber who needs a man for the road knows just what parts the appointee to the position should have. A man may have excellent abilities, may be active and strictly upright, but may not possess all the requirements for success on the road. He must have, in addition to a suitable business training, a a degree of self reliance that is not called for in the house salesman. It is his capacity for doing business without the guidance of a principal or head of a department that is his strong distinguishing point. Unlike the house salesman he can not, when confronted with a problem, repair to a superior for instruction; he has to be his own mentor. He is hemmed in by what the retailer wants him to do, what he would do himself in the given circumstances and what he feels that his house would do. The step he usually takes may be called the average result of these influences, and gets as close as possible to the satisfying of all of them. It requires judgment, self-restraint, diplomacy, to get the traveller successfully through some of the situations he is placed in.

It makes his task much harder when prices are irregular to know when he is being "bluffed," and to know when the alleged lower prices of rivals are genuine ones. When to resist and when to yield are hard questions very often. Just now, for example, there is endless perplexity for the traveller in the rumors and the facts of cutting. It is hard for him to know when he is leading or following in a cutting campaign. Yet the brunt of determining has to fall upon the traveller alone. He must have the promptness and decision to decline or close an order that is offered on some debateable ground. There is a heavy responsibility upon him, quite as heavy as upon one of the principals of his house. Selling goods, realizing a profit and following a conservative course in prices are very hard things to reconcile; the traveller is called upon probably more than anyone else to reconcile them. This training cannot but serve him in good stead, and that is the main reason why so many men who were formerly travellers are among the chiefs of commerce to-day.

22 LBS. FOR $1.

Anyone whose range of observation extends over the past fifteen years must be struck with the wonderful expansion in that time of the purchasing power of a dollar in the commodity of sugar. It is not longer ago than that that retailers could sell white sugar at 11c. per lb., and 10 lbs. for a dollar was a cut price. If not within that time, at least not much longer ago, the regular rate was 11 lbs. for a dollar. To-day there are retailers to be found, and there is no lantern necessary for the search, who sell 22 lbs. of granulated sugar for a dollar. In the meantime wages have gone up.

There have been economic reasons, bearing on the production of sugar, for this decline in prices. The extension of the area of cultivation of beet root is one of these; another is the evolution of the machinery used in manufacture. Tariff changes have also played a part in the reduction. The effect of these changes upon the demand became in turn a factor, as increased consumption glided from an effect into a cause of cheapness. But the mainstay of low prices, that which has been their steady support since the sugar trade amounted to anything, has been the anxiety of dealers to sell sugar. The removal of retailers' profit ranks high as one of the causes of cheap sugar. Wholesalers now add their mite to the general good, and to-day a dollar is convertible into 22 lbs. of the very best granulated sugar made on this continent. What need have we for any such state of society as Bellamy looks backward to, where the mere cost of production and transportation is to determine the price, and profit is exorcised from the body politic and commercial? The refiners of course do make a little money yet out of the production of sugar, but if two or three more of them could be brought into the business they might be persuaded to give up their profits for the good of the public.

So much does the tendency run towards selling at an absolute loss, that the question What is sugar sold for? becomes pertinent. Are there any people still selling it who are under the delusion that it is intended to make money on it? If there are, it is well that they should amend their ideas on this matter. There appears to be a higher, more purely philanthropic object than this in the business, and it evidently is, to bring cheap sugar to the masses. This idea of making money on sugar is altogether too sordid, and so the consumer gets 22 lbs. of granulated for a dollar.

There was some hope, when the duty was removed from sugar, that the trader would endeavor to keep upon his prices a little deposit of profit, which he would not permit the rough collision of competition to shake off. But it was not so. The prodigal retailer would give all up to his customers. When the wholesale traders sorrowfully dispensed with their margin, the retailers let go of it too, and now the consumer could not get sugar laid down direct from the refinery—if the refiner would sell to him on the same terms as to a wholesaler—at any lower price than he can buy from the majority of retailers. It seemed natural to expect, when it became possible for the retailer to sell at 5c. per lb. and make a little, that he would not go below that price. Everybody felt that the danger point was cleared when the retailer could buy at 4½c. But it seems that 5c. is not a stopping point for people who wish first and foremost to make sales. The retail sugar trade appears to be past redemption.

LEAP FROG ON THE ROAD.

The "advised" visit is rarely on time. The calendar and the map of a given route may be gone over in joint conference between the head of the house and the traveller who is to cover that route, places and dates may be matched, and notice sent to each trader in that particular circuit, of the day when the traveller is to call. But he doesn't call on that date, at least hardly ever. The reason is, that he departs from the course staked out for him and goes chasing after other travellers whose whereabouts he hears of. That is what deranges the plans of which the advice cards are tokens. A, representing one house is in a certain town to-day and learns that B, the representative of a rival house is to be in another place the day after to-morrow. Two or three towns intervene between where A now is and the place where B is to be, and A is booked for every one of those towns before he is to go to the more distant place. That however, does not dissuade him from leaping over the intermediate towns and making his way to the place where B is heading for, and getting to that place to-morrow, or one day ahead of B. If he can leave the trade of that town in the condition of a squeezed orange for B, he feels that he has amply recompensed his house for the extra expense necessitated by retracing his steps to take in the omitted towns. But there is no saying when he will take in the omitted towns. He is like a luminary without a fixed orbit, and prides himself upon his unexpectedness. His aim is to checkmate his rival, not to carry out the plans of his house. A general does not plume himself more upon the fulness of his intelligence as the enemy's movements than does the traveller upon his thorough knowledge of what his rival's plans are. All this requires sharp observation, alertness and promptness, but there is equal room for the application of the same qualities to the business of selling goods. There is such a thing as becoming so deeply absorbed in the game of forestalling competitors as to neglect the real objects of travelling. As some men are cleverer at checkers than others, so some travellers are cleverer at effecting combinations and bringing several points into line where a series of jumps can be made, each one over a rival. But it is not always the man who gets ahead of his opponents that sends in the largest sheaf of orders. The best travellers on the road are men who keep the even tenor of their way as "advised."

The trouble with this leap-frog business is that it disappoints the retailer. Traders frequently complain to wholesalers that, relying upon the "advice" of the traveller's visit, they allowed the travellers of other houses to go through without giving them in order. In this way opportunities to make an advantageous purchase probably were let go by, because the notice of the traveller's visit was depended on. In some instances the six weeks, or whatever other set time the traveller is to be on the road, slip away before he has had time to catch all the places he has missed. In one case, a retail merchant reports that he had not been called upon for a year by the traveller of a house he dealt quite extensively with.

THE TORONTO BISCUIT AND CONFECTIONERY CO.

"A threefold cord is not quickly broken."

The gentlemen whose photos appear in this issue of THE GROCER, are the ones who comprise the Toronto Biscuit and Confectionery Company. They are all young men, in the prime of life, full of energy and push. Mr. Booth was born in Toronto in 1864, and was educated at the old Upper Canada College. Previous to forming this company, he was partner and bookkeeper of the Yorkville and Carlton Brick Manufacturing Co. Mr. Henry C. Fortier was born in the old town of Amherstburg in 1854, and was educated at the school in that town, at L'Assumption College at Sandwich, and upon coming to Toronto in 1870 took a course at the old Mechanics' Institute. His first employment was with the grocery house of Spry & Murdoch, 135 Yonge street, then with the Toronto Tea Company, managed by Wm. Adamson. He was afterwards four years in the Toronto post office, and six years in the Post-office Inspector's Offices, both here and in Barrie. Mr. Peter was born at Canterland, Montrose, Scotland, and was educated at Montrose Academy, and afterwards at Madras College, St. Andrews. Leaving college he entered the Aberdeen Town and County Bank at Inverurie, and then was for a year with James Asher & Sons, wholesale grocers, Aberdeen. Coming to Canada nine years ago he entered the wholesale grocery house of Smith & Keighley, Toronto, and was with them seven years. He has travelled from one end of Canada to the other, and has several times made successful trips to the North-west, both for Smith & Keighley and for his own company.

These three young men bought out, one year ago, the old business of Wm. Hessin, and after thoroughly overhauling the place from cellar to top storey, launched out into what has proved to be a very large and successful biscuit, confectionery, jam and jelly trade. They employ about one hundred hands, and have steadily increased their business from month to month, until now they are able to dispose of more than they can turn out. Mr. Booth is the financial head, and has charge of the office, and through his hands pass all orders coming in from the travellers. Mr. Fortier has charge of the manufacturing and the warehouse, and Mr. Peter represents the Company west of Toronto.

It is easy to account for the wonderful success that has crowned their efforts, when the training that these young men received previous to their forming this Company is considered. Mr. Booth is a thorough accountant, and the other two having a good knowledge of the grocery trade, with which their business is largely done, are able to bring their experience into practical use. The Company is represented in Hamilton by Mr. Cyrus King, who is meeting with success far beyond their expectations. Messrs. Martin and Robertson are their agents in British Columbia, Messrs. Tees & Persse in Winnipeg, and Messrs. Newman & DeWolf in Halifax, Nova Scotia. They have two travellers constantly on the road east, one north, two west and two in this city.

Their soda biscuits are of an unusually high grade. They manufacture almost every known biscuit and cake, and their confectionery, jams and jellies are known far and wide as being only first-class. In the manufacturing of jams and jellies they differ some what from others in this line, inasmuch as they only make one grade and that guaranteed an absolutely pure one. The building at present occupied by this Company has

already proved too small, and they hope shortly to occupy newer and larger premises. In conversation with the gentlemen of this Company it was learned that they opened and closed their own premises, one of the firm always being down at 6:45 a.m. They personally attend to the buying, manufacturing, shipping, and in fact every department is carefully watched. They employ only first-class skilled workmen, and this as well tends to make their business a successful one. They are well liked by the business men with whom they come in contact, and have the confidence and respect of all in their employ.

THE HAMILTON BOARD OF TRADE.

The Hamilton Board of Trade at its meeting on the 3rd inst resolved :—"That pending the settlement of the issue between Canada and Newfoundland, this board is in hearty sympathy with the resolution passed by the Dominion Millers' Association, suggesting the arrangement of a modus vivendi whereby products might be exchanged between the two countries until diplomacy has procured a permanent settlement, and that Mr. W. B. Robson be appointed a delegate to wait on the Government at Ottawa in connection with the deputation from other Boards of Trade and the Millers' Association." A committee was appointed to consider the insolvency bill as drafted by the Montreal Board of Trade, and to report at the next meeting. The council of the board was empowered to ask Parliament for an amendment to the charter so as to enable the council to consider applications for membership before they come up at the board meetings. The question of bonusing manufacturers was fully discussed, and it was resolved :—"That this Board of Trade recommend that all Boards of Trade in Ontario be asked to co-operate with this board in obtaining legislation to prevent any municipality from granting any bonus to manufacturers."

THE NEWFOUNDLAND TARIFF.

It is currently reported around the lobbies that steps have been taken by the Government which it is hoped will lead to a satisfactory settlement of the dispute now pending between the Government of Newfoundland and the Dominion without compromising the dignity of either. It is understood that our Government propose a reversion to the condition of affairs as they existed up to 1889, and to again allow Newfoundland fish to enter Canada free of duty, provided that the Executive Council of Newfoundland reduce the tariff on Canadian products imported into that colony to the figure at which they stood a few months ago, and allow Canadian fishermen to obtain free bait like the fishermen of the United States. This measure is adopted pending an effort which is to be made by a conference at London between Sir Charles Tupper, acting on behalf of the Dominion, and Hon. Mr. Harvey, for the Government of Newfoundland, these two gentlemen to be assisted in their deliberations by a gentleman representing the Imperial authorities. The hope is strongly expressed that a satisfactory agreement will be reached in the matter of the Bait Act and other pending matters. It is confidently expected that the Newfoundland Government will readily accede to the proposals to revert to the statu quo, and in the event of the duties on Canadian produce being reduced the intimation will be decidedly welcomed by Canadian millers, who have hitherto done a large business in the exportation of flour to the island colony.

Correspondence

PATRON COERCION DOESN'T WORK

March 7th, 1892.

EDITOR CANADIAN GROCER.

SIR,—I cannot speak too highly of your paper. I welcome it every week and read it with profit, and think every grocer and general merchant in the Dominion should read it.

I have been pleased to read the articles on the Patrons of Industry and would like to offer a suggestion. I think wholesalers should refuse to sell to any retailer who supplies them at their fixed price, and retailers should refuse to buy from any wholesaler who does sell to them. If it would not be too much trouble to you, I would recommend retailers, when they have satisfactory proof that a man is doing the Patron trade, to forward his name and place of business to you and you send it to the mercantile agency, and when wholesalers would see it there, let them refuse to sell to that trader, and when a wholesaler is found to sell to any of these Patron dealers, let the other wholesalers or any person else who is acquainted with the fact, report it to you, and you give their name to the retailers, and let those retailers refuse to patronize them unless they quit selling Patron dealers. I am in a country place, a farming community where they nearly all belong to the Patrons. The lodge has been started only about a month here, and they say if I will not sell at their prices they will build a store and run me out. I tell them, "All right, when I cannot make a living at storekeeping I will start at some other business, but to bind myself to show them my invoices and sell at their prices I never will."

Wishing THE GROCER every success,

I remain, yours truly,

COUNTRY MERCHANT.

CALLING FOR ORDERS.

OTTAWA, March 2nd, 1892.

MR. EDITOR,—"Calling for Orders" is a source of evil, so say a number of your correspondents. None of the opinions I have formed on any subject relating to the prosperous carrying on of a retail grocery shop have ever been so diametrically opposed. I firmly believed that the system of calling for orders was advantageous, and some of my reasons for so believing I herewith submit. I speak from the standpoint of a retail grocer only.

A correspondent says that it means an extra expense of from 8 to 10 per cent. Our experience is that it is cheaper, as clerks can do much more work. To illustrate : From 9 a.m. to noon on Monday a man can take orders from ten to fifteen, or more families for one week's groceries. He could not wait on the same number of customers in the shop. In the afternoon he takes orders in another direction of the city, and leaves his orders to be put up by the clerks, who can also do the local or transient trade. For merchants who do a farmers' trade in Ottawa Tuesday is a market day. During the forenoon the driver delivers the previous day's order, and the salesmen are left free to attend to their rural patrons. Cannot a given number of employes do more work in a day's time under that system, than if every customer was waited upon over the counter?

The same correspondent also credits the order customer with 70 per cent. of the bad debts. It has been the reverse with us. We find it much easier to collect the order customer when he is slow in his payments, owing to the very fact that we call on him at his home. Besides, any prudent grocer will take good care not to call on a dishonest customer for orders. In the shop it is always hard to refuse credit. We have not the trouble in Ottawa, however, of calling on deadbeats for orders. Distance is no obstacle to them. They are all good walkers, good talkers, and besides we have a perfect and rapid system of electric railway, so that it is very easy for them to reach us—and they do so. It is the honest customer that we have to follow, for as a rule he buys from the nearest grocer.

It is no disgrace to call for orders on customers who live at a distance. All will admit that it is a great convenience for the customer, and I for one believe it to be a convenience and a saving for the merchant.

Manufacturers and wholesale merchants have their travellers, but the retailers must not have any, even though it may be profitable to have them. I cannot see any logic in that. Why should the retail grocer be "disgraced" by calling on these same manufacturers', wholesalers', or any other families for an order for groceries? Your correspondent cites the case of a grocer being threatened with legal proceedings "if he persisted in calling at a certain house for orders." Such grocers are a disgrace to the trade—not the system. Calling for orders also prevents the centralization of business into one or two of the principal streets of a city or town, and consequently hinders grocers' profits all going towards paying exorbitant rents, and practically have their business at the mercy of the landlords. It also enables the smaller trader, who is doing business off the main streets, to build a trade, and compete on even terms with his wealthier and better located competitor.

To enjoy the full advantages of the calling for order system, a grocer must look to the interests of his customers as well as to his own. He must handle nothing but first-class goods, and make his patrons share in any of the profits he derives from close buying, or otherwise. When a grocer has goods that he can sell at a bargain, he ought to offer it to his customers and not wait until they are asked for. By so doing he will earn the confidence of his clients, who will generally be satisfied with his prices, and his way of doing business. Yours, A. E. P.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

James Turner & Co.,

WHOLESALE GROCERS,

HAMILTON, - ONT.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
London, Ontario.

Reg. Trade Mark.

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GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

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Manufacturers of
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Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.
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100,000 lbs. FRESH FISH

FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.
Best Quality. Reasonable Prices.

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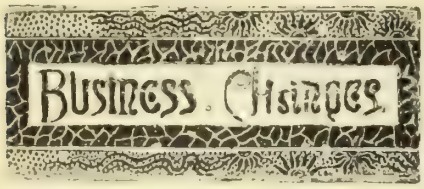


SALES MADE OR PENDING.

R. D. Logan, grocer, St. John, N.B., has sold out.

J. B. Mack, grocer, Ottawa, had sold out to Thomas Clark.

The general stock of Mills & Co., Holland, N.W.T., has been sold.

E. H. Coffin, general merchant, Barrington, N.S., advertises his business for sale.

PARTNERSHIPS FORMED AND DISSOLVED.

Isaac Schofield & Co., general merchants, Havelock, N. B., have dissolved.

Jacques & Douglas, grain and feed merchants, Ottawa, have dissolved, A. Douglas retires.

Finlan & Lepage, general merchants, Biscotasing, Ont., have dissolved, P. J. Finlan continuing the business.

Lowe & Allice, wholesale produce and commission merchants, Victoria, B.C., have dissolved partnership, T. H. Allice continuing the business.

FIRES.

N. N. Gaffield, grocer, Colborne, Ont., has been burnt out.

A. H. Goldsmith, grocer, Colborne, Ont., has been burnt out.

Cummins Burke, general merchant, Buctouche, N. B., has been burnt out.

REMOVALS AND DEATHS.

James Donnelly, grocer, Montreal, is dead.

Alexander Findlay, grocer, Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. J. Riviere, grocer, Cornwall, Ont., has assigned.

Chas. S. Phillips, grocer, Galt, Ont., has assigned.

H. J. Bray, sr., wholesale fruits, is offering to compromise.

W. S. Kirkpatrick, general merchant, Lunenburg, has assigned.

Campbell & Ferguson, grocers, Sherbrooke, Que., have assigned.

Emile Leveille, general merchant, St. Agathe, Man., has assigned.

C. E. Smith & Co., merchants, Halifax, N.S., have assigned to Chas. H. Harvey.

John W. Hardy, general store, of Brookfield, N. S. has assigned to Harris H. Crosby.

Hardy Bros., general store and hotel, of Molega, N. S., has assigned to Harris H. Crosby.

Melville & Co., general merchants, Owen Sound, have assigned to John McClung, Toronto.

Hood, Mann & Co., wholesale crockery merchants, Montreal, have compromised with their creditors.

Allan Morrison, general merchant, of Big Pond, C. B., has assigned to Archibald McVicar; he owes considerable in Halifax.

A compromise of 25c on the dollar, payable in six, twelve and eighteen months, is being offered by R. S. Gallagher, the insolvent fruit dealer, Toronto, who recently assigned to E. R. C. Clarkson.

Smith & Boothby, general merchants, Collingwood, are offering to compromise. The liabilities are estimated at $7,000 and the assets nominally at $8,000.

THROWN OUT OF A JOB.

Joe's envelope said simply:

The house regrets it can no longer offer you employment, but its reasons do not hinge upon your competency, and we take occasion to thank you for good work for us, wishing you well.

Joe thought to hide the message from John as he passed out—John had worked at his elbows for months—but he didn't. John followed him out and said:

"Stout heart, old fellow. You'll have a better job in a week. If I can do you a favor call on me. My turn next, I imagine."

Joe walked the street for hours, then went home to his wife and babies not less surely years older than when he had left them in the morning. He has fixed his purpose and will hew to it. He takes the usual trinkets to the children, a trifle of some sort to his wife, and gives her, as is his rule, the week's earnings. Then he acts for the first time in his life—he romps and carouses with Flora until she believes he is as much a child as herself, and his wife watches it all from her sewing table and wonders if she was ever as happy in the old courting days as she is now.

And Joe's heart is heavy under it all, for he determines that they shall not know of his bad luck until he has another job. He is hurt, humiliated, repulsed—he feels that the house has clipped him off because it could spare him more easily than any one of the hundred odd others that it has retained.

"But that little wife sitting there with her head full of belief in me, musn't know—she must believe me all I seem to be."

He looks for work ten hours a day for a week and doesn't find it. Saturday he pawns his watch for a weeks wages and carries it home, telling them that his watch had been stolen from him, but that he had a clue to the thief, and that Inspector Byrnes would catch him in a few days. He says to himself that fate stole it from him, but he keeps up the play bravely and with fortitude answers the evening queries of the home ones about whether they have found the watch The next two weeks are tided over by selling the building and loan stock. Then he borrows another week's pay of a friend.

Every morning he starts "to work" at the regular hour; every evening he returns. They go to the theatre; they buy some needed and long-promised clothes; they pay their regular missionary money and church fees—for Joe is playing a desperate hand now, but, with an insane sort of coolness. Something asks him over and over again every day: "Where will it end?" But Joe just sets his lips a little harder and don't reply, even in thought.

His encyclopedia goes next. He loans it to a friend down at the office, so he tells them at home. Joe can't eat heartily this week. He watches his wife's and children's lightheartedness something like a brute would do—stoically unmoved. He tells Amy to drink his cup of tea; he has no appetite, and don't want it. Then he is for the first time in his life affected with Satan's specially exported article of disease—insomonia. He sits for hours watching his family as they sleep, and he feels a heavy weight slowly setting upon his brain that he cannot understand the meaning of.

Next day he finds another position, and his wife doesn't understand why he gives way so completely for the first time in his life and cries like a child while telling her of it.

There are just a few Joes in this world—not too many. Clarence Harney tells his wife about it as soon as he gets home. He is sure he knew the infernal job wouldn't hold out long anyhow. Plenty more, though—you just have to have a little gall; and next day Clarence has another job. A little less pay, to be sure, "but then," he argues, "it's only for a week or so - I'll strike a better one the first thing you know. You don't know me—not this year."

Jim Burton, the clerk, loses his job. He pitches into the whole family and tells them that there must be no more money spent for anything at all. "Understand? The goodness only knows when you will get any more from me, so make this last as long as it will." He goes down town, gets a job, tells them at home that he has not yet found one, and so spends the entire pay for two weeks on himself, the while ostensibly searching wildly for work, and making the home ones pinch and worry with the lessening cash. Then at the critical moment he suddenly "finds work," and tells them he had to take it at $7 a week or nothing, when he really receives $12. Jimmie's friends down town call him "smooth."

Harris Russell, who writes shorthand, loses a job because he is a bad speller. He studies up on his spelling, answers advertisements, gets a few encouraging replies, and, after moving to a cheaper room once and going it for a week on a diet of crackers and milk—occasionally a nickel's worth of hot waffles—he gets another place at $1 a week more salary, and determines that he will not flounder on the same old reef a second time. Harris is an average boy—a typical case.

Emmons Holman, bookkeeper, learns that he is to be dispensed with soon, so very dignifiedly "resigns." He tells his friends that the firm bucked against it awfully, but that they couldn't keep him—that they offered shorter hours and a big raise, but that it was all no good. He knew what he was about. It is safe to admit that he did.

Ernest Jenkins is discharged. No friends. Can get no work. Starves three days. The river.—Interstate Grocer.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

With pleasure we still call the trade's attention to our Coffees. They are giving universal satisfaction. They are put up in 30, 60 and 90 lb. packages, or 120 lb. barrels. Once tried and you will use no other.

Yours truly,

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

PUSH

OCEAN WAVE BAKING POWDER

AND INCREASE YOUR

TRADE

IN BAKING POWDER.

TRY OUR

3-lb SODAS

Packed in Red Boxes.

Wm. Paterson & Son

BRANTFORD.

LOCKERBY BROS.,

WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.

Send for samples and prices.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bowlby's Preserved Apples

At Reduced Prices

Send for Quotations.

Caverhill, Rose, Hughes & Co., Montreal.

E. LAZENBY & SON,

PICKLE FACTORIES:
Cole St., and Globe St.

OFFICES:
18 Trinity St.

SOUP FACTORY AND STORES:
Grimscott St., **LONDON.**

SOLE PROPRIETORS OF

LAZENBY'S HARVEY SAUCE.

PICKLES,

SAUCES, CAPERS,

POTTED MEATS,

OLIVE OILS, OLIVES

SOUPS,

ANCHOVIES, etc.

EVERY ARTICLE PREPARED BY US IS GUARANTEED

ENTIRELY

UNADULTERATED

OUR LABELS

ARE AFFIXED ONLY

TO THE

CHOICEST

GOODS.

JELLIES,

MALT VINEGAR,

DRIED HERBS,

CHUTNIES, GINGERS

LEMON SAUCE,

FORTT'S OLIVER

BISCUITS, etc.

WHAT SOME OF OUR OLD FRIENDS SAY:

ARMY & NAVY DEPOT, HALIFAX, N. S.

Our establishment has dealt with **LAZENBY & SON** for more than **50 years** and have found their goods, especially their **PICKLES,** the best obtainable anywhere; the demand for them is steadily increasing.

JAMES SCOTT & CO.

We have sold **LAZENBY'S** goods for 37 years and can safely recommend them as the best goods manufactured or packed. We sell 20 bottles of Lazenby Pickles to one of any other kind, and have never had a single complaint.

ANDERSON & CO.,
W. C. Anderson.

BAULD, GIBSON & CO., OF HALIFAX, N.S., say:

In our trade **LAZENBY'S** goods take the lead for quality, the pickles especially have a very large sale which is steadily growing. We have never known the quality vary from its very high standard.

R. D. LOGAN (FORMERLY LOGAN, LINDSAY & CO.) ST. JOHN, says:

Ever since 1853 I have handled **LAZENBY & SONS** goods and I have never found any Pickle to equal theirs, although I have sold all the best goods of the best makers, but for uniform excellence of quality none others compare with **LAZENBY'S** and the demand increases with each year.

GEORGE ROBERTSON & CO., OF ST. JOHN, N.B., say:

We have constantly kept **LAZENBY & SONS** preparations in stock during our whole business career and have found that our best customers have always given their Pickles the preference for excellence.

HEADQUARTERS FOR CANADA:

1 WELLINGTON ST. EAST, TORONTO, ONT.,
AND 81 PRINCE WILLIAM ST., ST. JOHN, N. B.

ARTHUR P. TIPPET & CO.,
Managers.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

FEARMAN'S FAMOUS ENGLISH BREAKFAST BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. | Hamilton, Ont.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

ST. LAWRENCE
ST. LAWRENCE
ST. LAWRENCE
ST. LAWRENCE

7s
7s
7s
7s

SMOKING
SMOKING
SMOKING
SMOKING

Empire Tobacco Co.,

MONTREAL.

LAZENBY & SON.

In this issue a full page advertisement appears that is worthy of more than a passing notice, emanating as it does from one of the oldest houses dealing with Canada.

Messrs. E. Lazenby & Son, who like many other great establishments sprang from but small beginnings, the business having originated early in the last century under the guidance of "Mrs. Elizabeth Lazenby," owe their great success and almost world-wide reputation to the faithful adherence of the firm to the original watchword which still occupies the foremost place in all their manufactures, viz., the statement "that all goods packed by us are guaranteed absolutely unadulterated and our name is only attached to goods of the choicest description."

At no time in their long career have they allowed any departure from this watchword, and the testimonials published with the advertisement go far to show the satisfactory results that have ensued.

From a retail shop in Portland Place, London, (and which is still maintained) the business has grown to such large proportions that now four great establishments are required to carry on the work of packing. With Quaker-like simplicity this firm have relied entirely on the quality of their preparations for the extension of their trade, and if it were not that they had so far departed from the traditions of the house as to appoint resident agents in Canada, Australia and the United States, a move rendered necessary by the great increase in the demand for their preparations, it is justly questionable whether this should have had the honor of being the first publication in Canada to publish so extended an advertisement.

A description of the various premises occupied by this firm would furnish material for a most interesting article, but space does not permit of more than a cursory notice at present.

The offices and principal factory are situated on Trinity street, and like everything connected with the establishment are perfect models of neatness and cleanliness.

The office proper occupies a handsome building that was originally built as a chapel, but which has long since been so changed and enlarged that the outside walls are the only remainder of its original use, and even these, so far as the windows are concerned, give but a faint idea of what the building was.

The entire block that originally surrounded the chapel has been built up, while large cellars extend underneath the whole of it, but long ago, with all the additions, the premises were found too small, and additional room was procured near by, where the pickle factories are situated, together with store houses for a portion of the material required within the past few years, and another large block of land on Grimscott street was obtained and is covered with new buildings. It is here that the largest store houses are situated, as well as the soup factory, and thousands of pounds worth of unmanufactured material are kept continually in reserve,

The scrupulous care with which everything used by Messrs. Lazenby is handled, and the poor or defective goods discarded, is not the least striking feature of this model establishment.

The business is still conducted by persons of the same name as its originators, an unusual circumstance in old English houses where the title is often maintained while no person of the name may be connected with it.

For upwards of fifty years, this firm have been shipping to Canada and the growth of their trade, as before stated, necessitated the appointment of a resident agent from whom we learn that the actual imports to Canada of Lazenby & Son's preparations has increased upwards of 75 per cent. during the past two years, a growth almost entirely due to the great excellence of their preparations, especially their pickles, for they have hitherto followed the same conservative course here as elsewhere, and given newspapers but little opportunity of proving the great advantages of judicious advertising. We predict a much greater increase during the coming season.

LE DANSK.

A new substitute for butter under the above name is being introduced into England by a M. Pellevin of Paris. It is said that it appears to possess the merit of being wholesome as well as economical. Its manufacture has just been begun at large works which have been erected at Southampton, and which were recently opened. The basis of "Le Dansk" is the fat obtained from freshly slaughtered cattle, which is first converted into oleomargarine and afterward treated and made into "Le Dansk."

The process consists in first reducing the fat to small pieces of uniform size in special machines, and then melting it at a temperature of 50dg. Centigrade. It is then transferred in a liquefied condition into water-racketed tanks, in which it is kept for about two hours and a half at the same temperature. After this it is drawn off into shallow vessels, where it remains for 36 hours at a temperature of 32dg. Centigrade, during which time it assumes a crystalline condition.

The product now consists of oleo and stearine, and these are separated by means of hydraulic presses, the oleo being pressed out and the stearine remaining in the press cloths. The oleo is then placed in churns with certain proportions of new milk and oil and some pure butter, and the ingredients are churned for 50 minutes. The contents of the churns are then removed and cooled in iced water, and the margarine is afterward placed into mixing machines. Here it is salted and thoroughly incorporated, and afterward packed in boxes and baskets for the trade. —National Provisioner.

TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

LYNNVALLEY BRAND

Red Rasberry Jam.

Warranted absolutely pure. Put up in 7lb., 14lb., or 28lb. Pails or in Glass.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

Shipped in large or small quantities.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

GROWING!

The demand for "Reindeer Brand" Condensed Coffee is growing steadily. Introduce it. It sells itself. Those who have used it readily understand why.

Do you handle Condensed Milk? The "Reindeer Brand" is the best.

The Truro Condensed Milk and Canning Co.,

(Limited.)

Truro, N. S. Manufacturers.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

Head Office, 101¼ King St. W., Toronto.

BRANCH—Tidy's Flower Depot, 164 Yonge St.

Successful Sellers.

NEW BRAND

ADAMS' ORANGE BLOSSOM

CHEWING GUM.

30 Bundles in Box. 150 Pieces.

Each box contains a bottle of Colgate's High Class Perfumes. Guaranteed First-class. Sold by All Wholesale Grocers. For illustrated Catalogue and beautiful hanger signs for your windows,

Address

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

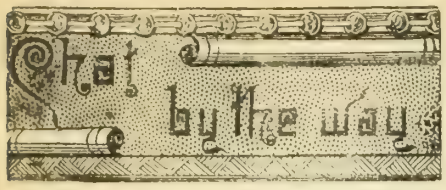
ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.

ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.

1 Wellington Street East, Toronto.



This year's maple sugar yield will be unusually plentiful.

John Campbell, who has been in business at Southwold, for nearly 50 years, died on Sunday.

Mr. Younghusband's general store, Carp, Ont., was burned Monday night, and nothing saved. Loss, $7,000; insurance, $1,800.

Mrs. M. Morrison, grocer, Woodstock, has made an assignment to Mr. A. J. McIntosh. The liabilities are about $1,000, and the assets, Mrs. Morrison claims, will exceed $3,000.

P. Beniteau, of Windsor, has received a letter from the beet sugar factory in Farnham, Quebec, stating that the seed will be forwarded in a few days. It will then be given out to the farmers

J. H. Price, a prominent merchant and one of the most respected citizens of St. Thomas, formerly of Wallaceburg has accepted a position with Masuret & Co., wholesale grocers, London.

The stable of Bernard Campbell, grocer, 370 St. James street, Montreal, was found to be on fire last Saturday. A horse was suffocated, and before the blaze was put out the damage amounted to $500.

It is understood that Hiram Walker & Sons, of Walkerville, have purchased the whole of the stock of the Ontario Gas Company, that they will develop the field in South Essex, and will pipe the gas to Walkerville.

Mr. John Price, of Port Stanley, who succeeded to the general mercantile business of his father, the late Samuel Price, in 1880, has sold it to T. Caster & Co., late of Oshawa. Mr. Price will conduct an insurance and brokerage business.

Notices have been posted in the telegraph office and other places of business at Victoria, B. C., stating that American silver coin will not be accepted unless at a discount of 5 per cent. The Post Office will take the same action.

The early closing movement went into force in Kingston on Monday night. The hour is 9 o'clock, but several of the corner groceries kept open till 10. The boot and shoe trade did not close, as some few firms refused to sign.

Mr. C. H. Peebles, grocer, who has done business at 39 McNab street north, Hamilton, for the past 10 years, has removed to 31 McNab street north, a few doors south of old stand, and has now one of the finest grocery establishments in the province.

The Toronto Ratepayers' Association met on Tuesday night, and among other things discussed the bill now before the Ontario Legislature to relieve retail businesses from taxation. A resolution was passed asking the Attorney-General to withhold legislation on the business tax bill.

Mr. S. O. Leonard, of Kingsford's Oswego Starch, paid his monthly visit to Ontario this week. He says the reduction in prices of Canadian starches has not affected the sale of Kingsford's. He does not think it likely that any change will be made in their prices.

The Patrons of Industry stores are becoming less numerous throughout Canada. There were twenty-four, if not more, in existence recently, carrying all classes of goods, and from reports it seems that eighteen of the twenty-four have succumbed to the inevitable.

Hon. C. H. Tupper has introduced a bill in the House of Commons to place the lobster fishery under license, and to prevent explosives from being used to kill any marine life but that of whales, seals and porpoises. It also increases the penalties for poisoning fish. It includes in seizure for illegal fishing the boat used.

Sundays a gang of cursing, swearing rowdies can stand four deep around a corner store. No uniformed far-downer tells them in imported accents "to move an now." Week days the occupant of the same store would be jerked to the police court if a barrel of apples over lapped by a hairsbreadth the eighteen inch limit.—Telegram.

A circular has been issued to the members of the Guild reminding them of their agreement with MacDonald & Tuckett, the tobacco manufacturers. This means that they agree to handle no other manufacturers' goods. Some of them had forgotten this and allowed other manufacturers to place their goods in the wholesale houses on sale.

The Winnipeg City Council and Board of Trade are now holding conferences with regard to more equally adjusting the municipal taxation. It is proposed to place a large tax on banks, commission men representing eastern houses there, and insurance agents. There is a very vigorous opposition to the proposals, however.

Mr. H. C. McLean, representing THE CANADIAN GROCER and other trade journals published by the J. B. McLean Co., was in the city several days last week. It is a credit to represent such well edited and handsomely printed journals as those in which the McLeans are interested. The spring issue of their dry goods paper was unusually attractive.—American Grocer.

The council of the Winnipeg Board of Trade met on Monday, and the president laid before the meeting the report of the committee appointed to draft instructions to the delegates who are to represent the board at the congress of boards of trade and chambers of commerce of the British empire which is to meet in London, England, on the 29th of June next. The report indicates rather strongly that no imperial federation is desired. The necessity of emigration and colonization is largely dealt with, and it is pointed out that the colonies want a system of tariff discrimination by Great Britain against grain and food products of foreign nations.

The annual meeting of the Canadian Canned Goods Packers' Association will be held at the Walker House, Toronto, Wednesday, March 16, at 2 p. m. A larger attendance than ever before is expected, as there has been an increase in the number of canneries in Ontario and Quebec during the past few months. It is not likely that any attempt will be made to fix prices. Arrangements will be made, however, for the collection of statistics of pack and sales at regular intervals, during the busy season. These statistics enable the members to guage their pack and thus prevent over production. It is likely that a deputation will be appointed to ask the Government to remove the duty on peaches.

MONTREAL TRADE CHAT.

The Chambre de Commerce held its annual meeting last week and elected the following officers :—

President—Mr. L. E. Morin, sr.

Vice-president—Mr. H. Laporte.

Members of the Council—Messrs. L. E. Geoffrion, Alfred Thibaudeau, C. H. Catelli, J. Contant, Ovide Dufresne, E. E. de Lorme, Arthur Gagnon, Joseph Asselin, L. I. Boivin, J. Haines, Ald. Brunet, J. B. A. Lanctot, J. H. Pellerin, L. E. Morin, jr., F. Hurtubise, Joseph Lambert, P. Demers, Ald. T. Gauthier, J. A. Vaillancourt, together with Mr. A. White for the Grand Trunk. The representative of the Canadian Pacific Railway will be hereafter named by the company.

The receipts at the Inland Revenue office, Montreal, for the month of February, 1892, were $178,927.92, as compared with $142,520.39 for the same month last year, an increase of $36,407.53.

The receipts at the Custom House here for the month of February, 1892, amounted to $581,983.26. The receipts during the corresponding month of 1891 were $671,005.53.

The retail grocers held a meeting last Friday evening to talk over the licence question.

There is not much doing around town to day as it is election day.

"CAIRN'S"
HOME MADE MARMALADE.
Used by Her Majesty, The Queen.

A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from

Caverhill, Rose, Hughes & Co, Montreal,
and
Smith & Keighley, Toronto.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

THE SUGAR WAR.

The sugar war is still going on, and some of the Upper Canada people are down here taking a look at things in general. Among those in the city are Messrs, Stuart, of Hamilton, and Davidson of Toronto, both wholesale grocers. Mr. Ed. A. Wills, secretary of the Toronto Board of Trade, is also in the city. Contrary to a report in an evening paper, there was no meeting of the refiners, or even of the Grocers' Guild, but one is expected to be held. Some of the wholesale houses who have been said to be selling sugar at "slaughter prices" deny the impeachment, while others admit it. As one wholesaler remarked yesterday, "Even if they were selling at such prices, the retailer and his customer get the benefit of it."—Montreal Gazette.

A despatch says: A number of the wholesale grocers held a secret meeting in Montreal on Saturday night. There they met Messrs. Davidson & Stuart, the two wholesalers from the west. It is understood that an effort is being made to form another combine stronger than the last one, by which the offending wholesale firms which have caused the present trouble will be squeezed out altogether, but apparently the wholesalers are finding some difficulty in arriving at any amicable understanding.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

TRASHY TEA AT A DISCOUNT.

Several local wholesale grocers, possibly more of them than the Bulletin is aware of, have been using their influence to educate retailers up to the wisdom of handling a better class of tea than they have dealt to consumers for some time past. It is to be regretted that efforts in this direction are not rewarded as they deserve, since a great many retailers have firm convictions of their own about everything connected with a grocery store, and not only decline to get out of old ruts, but display partiality to methods that may yield the greatest profit even though the object sought be attained by departure from straight and narrow lines. Some wholesalers, however, state that progress in what may be termed the educational campaign in teas in encouraging, and that numerous customers of the more progressive and conscientions kind are purchasing a larger percentage of the better grades of tea at present than they have bought for some time past. This remark is not intended to convey the impression that high grades are taken to the exclusion of inferior kinds, or that the latter are given the cold shoulder. The plain, simple fact is that many enterprising retailers, acting upon the suggestion of jobbers' salesmen, have induced customers to take at a few cents extra cost per pound a palatable article, and one that would leave less cause for dissatisfaction, in the place of an article that seldom pleased but frequently led to more or less serious complaint. That there is room for a great deal more missionary work in the same direction goes without saying, but it is gratifying to learn that, in these times of sharp competition, efforts in the right direction are being made. At present cost the retailer is certainly in a position to take greater interest in holding and attracting trade by dropping some of the miserable stuff that is turned over the counter and inducing customers to take tea that is fit to drink.—N. Y. Daily Commercial Bulletin.

The Ontario Government has issued letters patent for the incorporation of the Strathroy Canning & Preserving Company, (limited) with a capital stock of $50,000 in 500 shares, the incorporators being John Peter Dunn, James Carruthers Hegler, Mrs. Agnes Dunn and Mrs. Lizzie Alice Hegler, all of Ingersoll, and Thomas N. Dunn, of London.

The Department of Inland Revenue has decided to prosecute to the full extent of the law all persons engaging in illicit trade in tobacco. The department in the past has endeavored to secure an observance of the law by the imposition of mitigated penalties and the confiscation of the goods, but now, after mature consideration, it has been decided in future to punish such infractions of the law to the full extent provided by the Act.

LONDON STONEWARE POTTERY WORKS.

BEST VALUE.

Butter Pots, or Crocks.
MILK PANS, &c.,

7 3/4 Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,

LONDON, ONT.

TORONTO MARKETS.

TORONTO, March 10, 1892.

GROCERIES.

Upon a market where everything is in favor of the buyer, it would be strange that trade should make no progress. Retailers this week have been taking advantage of the easy prices more than since the depression began, if exception be made for the city trade in sugar shortly after the suspension of the list. Tea, sugar and general sundries have been selling more satisfactorily. In sugar jobbers are afraid of overstocking the retailers and so discounting the effects of any agreement that may be adopted for uniform prices. Canned goods are moderately active. This week's record looks better beside that of previous weeks, but is in reality no better than is commonly experienced at this season That there is no superabundance of money is manifest from the fact that sugar is not being more largely bought ahead of immediate requirements. The state of payments as well is not above the average. Bad roads have a share among the influences that tend to retard trade.

CANNED GOODS.

The demand usually begins to widen at about the middle of March. It has not flagged very much all winter, though at no time has the trade been exciting. The present week's business was a little better than usual. Some snug orders have come to hand, all in a jobbing way. In one instance 375 cases of peas were turned over at $1.10. The price holds for assorted vegetables at last week's quotations, viz., from $1.05 to $1.10. Peas are quite scarce. Inquiry for peas, corn and tomatoes continues strong but does not result in concessions. A very little would cause a big turnover, but holders are confident that the goods will be wanted and will appreciate in value rather than otherwise. Salmon is dull from $1.40, and in some cases $1.35 and upwards.

COFFEE.

Rios of good quality are still scarce, and outside markets are far from well stocked with the better grades. There is a sufficient supply of low grade and medium Rios on spot to meet the wants of current business. The price runs from 18c. upwards. Old Government Java coffees are very high and firm. Holders of choice grades on this market want 32 to 33c. Mocha is unaltered at 27 to 33c. A quiet trade is all that is to be reported.

The New York Daily Commercial Bulletin says : A comparatively moderate supply shown in first hands continues as a very good support for the spot position of Brazil coffee, and the majority of holders make a display of steadiness accordingly, with more or less difficulty still experienced in finding attractive parcels of standard goods in first hands. Some fair deliveries have been made from recent steamers, however, and the demand appears to be inclined to assume a generally cautious attitude and figure investments for the present down closely to wants of the moment, so far as both jobbing parcels and invoices are concerned. On parcels to arrive, however, there is more or less negotiation and a fuller business has been done to-day, the trading mostly in distant deliveries, where a fractional shading in cost has apparently caught waiting bids with some freedom.

DRIED FRUIT.

There is little doing in dried fruit. Buyers are disposed to believe in the weakness of the market as a more or less lasting condition, and make no haste to secure large purchases of stock. Valencia raisins are quoted from 5c. up. Currants are 5½c. and upwards. Prunes are steady and somewhat dull at unchanged prices.

The London Produce Markets' Review says :—The French demand for currants has had the effect of maintaining the price at a much higher level than would otherwise have been the case ; indeed, it may be roughly said that the demand has, owing to the comparatively new outlet mentioned above, kept with the production. In this connection it may be noted that for the first time the consumer is now realizing the benefits of the reduction of the duty in currants, which, owing in a great measure to the French demand, has chiefly gone into the pockets of the growers. There is little doubt but that a permanently lower level has now been established, and unless currants are to be an exception to the rule, the consumption in England will show considerable improvement. In the matter of raisins, it would appear to be tolerably clear that, unless the Spanish Government can bring about a reduction in duty equal to that which was granted on currants, the farmers will be compelled to submit to very low prices. Very nearly half the crop has lately been sent to the United States and Canada, and, owing to the enormous increase in the growth of Californian raisins, it is probable that the requirements of the former country will, with the heavy protection afforded to the home grown fruit, decline very considerably. Under these circumstances, a larger weight of fruit will be thrown upon the English market, and will have to be put before the consumer at exceptionally low prices.

NUTS.

Almonds, filberts and walnuts continue to be wanted in a small way. A little business is kept up all the time. The prices are stationary at points marked in Prices Current.

RICE AND SPICES.

Influences are not yet at work in this market to affect prices, the relation between the supply and demand changing little inside of a winter. Prices are steady at 4⅞ to 8c. for ordinary, but Japan is quite firm at 5½c. The price of the latter has advanced outside owing to unexpected shortage in the crop. That of itself is expected to make the price ¼c. higher.

Spices have not fluctuated in any respect since last report. A moderate business is being done.

SUGAR.

Buyers have been less eager for business than they might be expected to be in the circumstances, as they cannot look for anything better than they have had the chance of getting since since the list was dropped. They have bought two freely, however, for the satisfaction of the jobbers, who would willingly defer business until there was some certainty as to whether the combine should be reconstructed. It is probable that a list will be set up by either the refiners or the jobbers, and it would be likely to find sincere support, at least for a time, as everybody is heartily sick of the demoralization that has settled upon the sugar trade since all attempts to maintain uniformity of prices were abandoned. A meeting of the Guild was held in Montreal, and a meeting of the refiners preceded it. The outcome of these meetings has not yet been disclosed. Sugar has advanced since our last issue, the refiners' prices having gone up a quarter of a cent. Jobbers are quoting as low as 3⅝c. on yellow and 4⅝c. on granulated. Less is heard of business at 3½ and 4½c.

Willett & Gray, New York, in their Sugar Statistical say :

Raws—The feature of the week is the long continued storm, which has prevented

SPECIAL
VALUE IN
Lemons and Oranges,
Spanish Onions,
Prunes, Dates,
Nuts. &c.
CLEMES BROS.
TORONTO.

A Fresh Consignment expected daily of the Famous
Gartmore Estate Ceylon Tea.
Teas from this Estate brought recently the highest price ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

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CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up. Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

MARKETS—Continued.

a large fleet of vessels from arriving in port, and hence the receipts of sugar in the four ports were only 4,494 tons, against requirements of 30,000 tons for melting. All the sugars that importers would sell was taken, leaving a stock of only 3,016 tons in first hands. Some Philadelphia refiners were obliged to stop melting, while others borrowed sugar from each other. Receipts next week should be very heavy, but the circumstance shows to how close a margin of stock refiners have allowed themselves to come. The total stock in the four ports is less than one week's requirements.

Business has continued, for afloats and shipments from Cuba, on the basis of 3⅜c. cost and freight, and at 3 13-32c. landed terms, but for shipments during the last half of this month the market is firmer. There is no weak feature to the raw sugar market on this side, in any direction, and it is somewhat surprising to note a tendency to weakness in Europe, or rather in Germany, which appears to be the only beet sugar country pressing to sell. The only plausible explanation of this weakness is found in the political condition, and the anxiety of financiers who may be anxious to turn merchandise into money. Crop prospects from several cane countries are not as flattering by this week's mail as heretofore, and the United States is still dependent on Cuba for its supplies, the European market still being above our parity.

Refined—The long-expected change in prices has at last come to stay. An advance of ⅛ to 3-16 in granulated and other grades was made on the 2nd by the American Sugar Refining Company and followed by all the other refiners, excepting the Spreckels, which continued selling at 4c. out of an accumulated surplus for one day, then advanced ⅛c., and at the close is 1-16c. below other refiners. The demand is now sufficient to take off nearly or quite all the meltings, and competition in consequence is losing its power to continue the low prices. The present advance is likely to be followed by another, and we repeat our advice to carry a full line of stock.

SYRUPS AND MOLASSES.

Syrups are cheap and dull. The lowest price quoted is 1⅞c. per lb. A quiet trade in medium grades is done.

Molasses receives but little attention. New Orleans molasses quotes at from 30c. to 50c., and West Indian at from 35c. upwards.

TEAS.

A free movement in tea is reported by all the houses. The outlet is in grades that need it most—that is, the cheap and medium teas. Japans are most active at the moment. Indian teas are still in good and increasing demand and orders from the country are coming in; they have hitherto been chiefly used for blending, but the proportion of China is getting less and less, and the day is not far distant when they will be drank straight and unmixed.

The market in London has been liberally supplied with Indian tea, says the Produce Markets Review, but the demand is inactive except for the better kinds. Common sorts have been offered in an increasing proportion, the bulk being of exceptionally poor quality, for which there is but a moderate enquiry. The result of this is a drooping tendency in the prices for all common tea, which can only be checked by an increasing demand, although there are no indications of this at the present moment. The better kinds, however, attract attention, and are readily bought at firm rates; and, judging from the later arrivals, the stock of these grades is not likely to prove in excess of requirements. It is therefore probable that there will be a strong market for these descriptions for some time to come, and the only check to an upward movement will be the large supplies of Ceylon tea, which will have a steadying effect, should they prove to be of good quality. Although the sales of Ceylon teas, conformably with advices from the island, have been considerably smaller than last year up to the same date, the demand still continues inactive, and the slight recovery noticeable about the end of January in common teas has been lost. Finer teas, however, maintain their position well, although the demand is not very active even for these descriptions; but, as the quantity advertised for next week is small, present rates bid fair to be maintained. The quality has been fairly good, showing some improvement. Java teas have been much neglected.

Soap's not Soap

Some people think any kind of Soap will do them; "Soap's Soap."

Most people know better! A great many Soaps are actually dangerous to health; aside altogether from the injury done to clothes and hands from fell alkali that's in them.

Surprise Soap is good soap, pure Soap is not a high priced Soap. You can recommend it to your customers. IT PAYS to push good Soaps.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

MARKET NOTES.

The starch manufacturers have made no further alteration in their prices or discounts.

Messrs. Sloan & Crowther have received a car of new Japan rice. It is of very fine quality.

Messrs. Caverhill, Rose, Hughes & Co., Montreal, are prepared to fill orders for Bowlby's preserved apples at special prices. These are staple goods.

There are jobbers still quoting tea and sugar together, though some houses look upon this way of doing business as unworthy of countenance, one prominent wholesaler declaring he would quit the business before he would do it.

PETROLEUM.

There is a little unsteadiness in the price of refined. The price ranges from 14 to 15c. The latter price is for small lots delivered to city retailers. On board here for shipment to outside points the price is 14c for Canadian refined. Some cutting is reported in the west.

BUTTER AND CHEESE.

The value of butter does not depreciate. Prices are firm at the quotations named last week. There is not, however, quite so great a shortage in the supply. The receipts suffice for the city trade, but do not enable wholesalers or commission men to ship.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1868.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LUMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. **WINNIPEG, MAN.**

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Traveller wants Situation.

WANTED—A SITUATION AS TRAveller for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

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LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

Shipping continues from other western points to Montreal, though not on so considerable a scale as before. The stringency is clearly less than it was. Good dairy tubs are wanted and bring as high as 20c. for choice. Large rolls show nearly all the increase that there is in the supply as compared with last week. The quality of these does not rank higher than before. Prices range from 16 to 18c. Medium tub is about 14 to 16c. Common grades continue to be picked up readily outside, and find their way in but small quantity to this market.

Cheese is still firm. Small lots of choice fall are 12½c., medium-sized lots are 12c., and cars are 11½c. Early summer grades can be got as low as 10c.

COUNTRY PRODUCE.

APPLES—A rather active market is furnished by the local trade at $1.50 to $2.50 per barrel. Choice fruit will bring the upper figure.

BEANS—The demand is very dull. Farmers' offers continue to depress prices and check business in cars. Out of store prices are $1.25 to $1.35, but round lots are $1 to $1.15, according to quality.

CRANBERRIES—Are weak, plentiful and in low demand at $5.50 to $6. There are grades that can be purchased at $5.

DRIED APPLES—The market is still inactive. Out of store lots are 4¾ to 5c., the latter for bright goods. In round lots 4c. is the inside price.

EVAPORATED APPLES—A slow demand and a low supply on spot are the main features. The prices are 8 to 8½c.

EGGS—Are plentiful and weak. Fresh quote 14½ to 15c. Limed are out of demand at the moment at 13 to 13½c.

HIDES—The supply is somewhat lower. The stock is not now in its best condition. Prices, however, are unchanged at a basis of 4½c. for No. 1 green cows'. Cured are dull at 5c.

HONEY—Shows no signs of improvement. Extracted is 8 to 10c,, sections are 14 to 16c.

HOPS—Choice '91 hops are quoted from 22 to 24c., with lower grades of new at 20c. Yearlings are held at 18c. Business is dull.

ONION'S—Are firmly held at $2.50 to $3 per barrel. The stock bought at prices enabling sellers to quote the former figure is small. Higher prices have now to be paid.

POTATOES—It is hard to find buyers. Holders outside offer cars at 32c. per bag, but purchases are made only to keep stocks up. Out of store prices are 45 to 50c. per bag.

SEEDS—Some selling of timothy is reported. The price is $1.25 to $1.75 per bushel. Jobbers ask $6.50 to $8.50 for alsike and $6.25 to $6.50 for red clover.

SKINS—Good sheepskins are worth $1.25. Exceptionally heavy ones bring 5c more. Light ones are graded lower in price.

TALLOW—Is unchanged. Rough is 2c.; refined is 5½ to 6c.

WOOL—Continues dull at 18c.

DRESSED HOGS AND PROVISIONS.

Receipts of hogs are on the decline, few being received by rail, and a diminishing number by street delivery. The highest price going is $6. Western points also report a falling-off in receipts as well.

BACON—Is quite firm at 7¾ to 8c. for long clear. Smoked bellies are 10c. for heavy, 10½c. for medium and 11c. for boneless, backs are 10c., rolls are 8¾c.

HAMS—Are unchanged and in fair demand at 10½ to 11c.

LARD—The price has eased for tubs, which are now 9¾c. Pails are 10c.

BARREL PORK—United States mess is $13 to $14, and Canadian is $15. Canadian short cut is $16 to $16.50.

FRESH MEATS—There is a lot of rather poor stock offering. Prices are easier. Beef is 4½ to 5c. in forequarters and 7 to 8c. in hindquarters. Lamb is wanted at 8½ to 9½c., mutton 6 to 7c., veal 8½ to 9½c.

GREEN FRUIT.

The loss to receivers through re-packing necessitated by wastiness in Florida oranges, is beginning to tell upon prices, which now quote from $3.50 to $4. Valencias are unchanged at $3.75 to $4. Lemons are firmer and scarcer at $3.50 to $4.50. Bananas are steady and scarce at $2.50. Pineapples are $3 per doz. A fair business in fruits is reported

FISH AND OYSTERS.

Fresh fish are almost a drug on the market. Dealers seem to be unable to explain why the movement is so slow, but the fact remains. The Pope's Letter had undoubtedly some effect on the consumption, but the peculiar feature of the market is that while fresh fish are not selling well, salt fish are moving freely. Prices remain much as last week, with a less hopeful market. Oysters are slow and prices easy.

SALT.

The past week has been a quiet one for the salt trade, only two cars, one of barrels and one of fine sacks, have been moved. The trade in small quantities, also, has been quiet, and demand remains easy.

DRY GOODS.

Trade during the past week has been fairly lively, a large number of merchants having visited the city. The payments on 4th inst., seem to have satisfied the wholesale merchants, and were better probably than the reasonable men expected. Prices of cottons are firm and this class of goods, together with prints and summer dress goods are moving very freely.

MONTREAL MARKETS.

MONTREAL, March 10, 1892.

GROCERIES.

Business since our last has shown no marked improvement, and travellers reports from the country are fair. Teas and dried fruits have a little better movement this week, but other lines are quiet. Sugar is still being sold at a very low price by some of the houses, while other houses are still keeping to the old figure. Messrs. Wills, Davidson, and Stuart, representing the Toronto and Western houses, were in town to to meet the refiners for the purpose of coming to some agreement regarding the sugar question, but the trade here will not say what was done in the matter. Payments on the whole are fair, and what few extensions that are given are only for a short time.

SUGAR.

The sugar market remains the same as last week, some of the houses here are selling a large quantity at a heavy cutting price, but values at the refineries remain unchanged. The war between the large English houses and the French houses is unabated, and is likely to continue for some time, unless some agreement is arrived at. The refiners were in session last Saturday considering the new

(Continued on page 20.)

FLOUR AND FEED.

Flour is held back at the mills. Any movement in the way of business is fitful and very limited. Inquiry from the east is abundant, but it is all of a very bearish character. This is one of the worst seasons the millers have had for years. The deadlock with Newfoundland of itself is a considerable check to business. The trade with that colony sufficed formerly to take off a quantity equal to the yearly output of three of our largest mills. But the large crop and very good quality of the wheat grown in the province of Quebec is a greater hindrance. To be sure it is not milled as it is here, but it is made into flour and the people use the flour. Another general obstacle to trade is the unprecedentedly large crop of potatoes grown last year all over the world and the low prices for them now ruling. There is a feeling that wheat will be cheaper. Feed is very dull.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 ; strong bakers', $4.85 ; Ontario patents, $4.40 ; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.15 to $5.20 ; Manitoba strong bakers' $4.75 to $4.95 ; Ontario patents, $4.50 to $4.90 ; straight roller, $4.10 to $4.20; extra, $3.95 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL Oatmeal is $3 90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

There is only a small hand to mouth movement in flour, dealers only buying enough for actual necessities. The stocks in store show an increase of 22,789 barrels compared with a week ago, and a decrease of 7,247 barrels compared with a year ago. We quote as follows :—Winter patents, $5 to $5.25 ; spring patents, $5.40 to $5.50; straight rollers, $4.70 to $4.80; extra, $4 40 to $4.50; superfine, $4 to $4.10 ; city strong bakers', $5; strong bakers', $4.80 to $4.90.

There is no improvement in the demand for oatmeal, prices being unchanged at $2. The stocks in store show a decrease of 126 barrels compared with a week ago, and an increase of 2,886 barrels compared with a year ago. We quote prices unchanged. Standard, per bag, $2.10 to $2 20 ; granulated, $2.10 to $2.20 ; rolled, $2.10 to $2.20.

The feed market is quiet. Bran and shorts are moving in a jobbing way at quotations. We quote bran at $16 to $17 ; shorts, $17 to $18 ; moullie $24.

ST. JOHN, N. B.

Flour—is lifeless and the tone is rather easier, some even favor the opinion of lower prices again, though there is no change in values as yet from last week's quotations.

Corn Meal—The price remains steady with a fair demand, $2.85 to $2.95.

Oatmeal—The market is well supplied with roller. Though standard has been in good demand, the stocks of the latter being light, $4.45 to $4.60 seeming the ruling prices.

Hay—is more plentiful than last week, and prices rule somewhat easier.

Oats—are selling 41c. to 44c.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.
☞ Quotations by Wire or Letter. ☜

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

"Beaver Mills" Flour.
The best for family use
Write for samples.
T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.
Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.
ARCHIBALD BROS., INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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N. WENGER & BROS.,
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- - MILLERS - -
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BRANDON ROLLER MILLS,
Brandon, Man.
—MANUFACTURERS OF—
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.
Agents for The E. B. EDDY MFG CO., HULL, P. Q.
We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
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CORTICELLI
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation ; if you want to put in a line of these goods. Send for further information and prices to
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ST. JOHNS, P. Q.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MONTREAL Markets continued

proposition of the Wholesale Grocers Guild, but have not come to any decision as yet. It is also understood that Toronto parties were here to meet the wholesalers and refiners, but could not say what agreement they came to. One of the members of a leading French house speaking of the trouble said there was no knowing how matters would end. They were selling granulated at under cost, and would continue to do so until some agreement was arrived at. The refiners are quoting granulated at 4½c. and yellows at 3¼ to 4¼c. They report business fair but not as large as it would be if matters were in a more settled state. The firm who started the cutting are still at it and say they will continue to do so as long as their stock lasts, they claim to have 30,000 barrels of sugar in stock or under contract. The English houses are still selling at the old figure viz. 4½c.

SYRUP AND MOLASSES.

Syrups are still in slow demand, Canadian being still quoted at 1¾ to 2¾c. per lb. The trade in molasses is confined to a small jobbing movement at 34 to 35c. for Barbadoes. American molasses is also moving slowly at 26 to 28c. Stocks here are light. Latest advices from Barbadoes quote 15c., which is equal to 32c. here. The reports as to extent of crop differ very materially, however, one being that owing to the dry weather reaping will have to be hurried along and the harvest curtailed in consequence. Another report says that the yield will be large, 45,000 puncheons being the estimate. We quote Barbadoes 35c.; American 28c.; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice; amber 40 to 45c.

TEAS.

The tea market has shown a marked improvement since our last, especially in high grade Japans, worth from 15 to 25c., were in good demand, the stocks being small. Indian, Ceylon and low grade blacks were also moved more easy, especially in the latter. The stock here of low grade Japans is too large and buyers are holding off; but the sale of some 900 packages from a large block which has been on the market for some time will have a beneficial effect. The sale was made in the west.

COFFEES.

The coffee market is still dull and unchanged, and beyond a small jobbing trade ex-store there is nothing new to note. Prices remain unchanged and we quote 18 to 20c. in Rios and Jamaicas.

RICE.

In rice there is nothing doing, and in the absence of business of importance prices are purely nominal.

DRIED FRUIT.

In dried fruit business has been fairly active with a good movement in a small way. Values however are comparatively low on both currants and raisans, and some figure from this upon an advance in the near future. Prime Valencias move between 4¾ and 5c., layers 6 to 6½c. Patras currants are unchanged at 5 to 5½c. and Vostizzas in cases 7½ to 8c. Prunes rule quiet, old Bosnias being dull at 4c., new stock on the basis of 5½ to 6c. attracting more attention. We quote prime Valencias at 5c.; currants at 5 to 5¼c. for Patras, and 7½ to 8c. for Vostizzas in cases; Bosnia prunes, 5½ to 6c.; figs 10.; and dates 5c. per lb.

NUTS.

The only change in nuts is in Grenoble walnuts, which are 1c. lower this week at 11 to 12c. We quote as follows :—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

The demand for canned goods is small and is likely to continue so for a few weeks longer. Grocers are only placing sorting orders, and very small ones at that. There is another block of 1,000 cases tomatoes, which are being offered around at $1, but no buyers can be found. Jobbing prices are unchanged as follows :—Lobsters, per case, $7.75 to $8; mackerel, per case, $4.25 to $4.50; sardines, per case, $8.50 to $9.50; salmon, per box, $1.35 to $1.40; clams, 1 lb. tins, per doz., $2; oysters, 1 lb. tins, per doz., $1.40 to $1.45; New Brunswick sardines, per 100, $4.75 to $5; tomatoes, Quebec, $1.05 to $1 10; peaches, per doz., $2 to $2.10; Bartlett pears, 2 lb. tins, per doz., $1.75 to $2; strawberries, 2 lb. tins, per doz., $2.25 to $2.50; pineapples, 2 lb. tins, per doz., $2.30 to $2.40; plums, 2 lb. tins, per doz., $1.25 to $1.75; corn, Erie & Aylmer, per doz., $1 to $1.10; corn, Hoeggs, $1.25 to $1.30; string beans, 2 lb. tins, per doz., 90c. to $1; Lima beans, 2 lb. tins, per doz., $1.20 to $1.25; marrowfat peas, 2 lb. tins, per doz., $1.10 to $1.15; succotash, 2 lb. tins, per doz., $1.80 to $2.

GREEN FRUIT.

Green fruit is quiet and unchanged, with no new feature to note since our last. We quote Valencia oranges at $3.25 to $3.50; Floridas $2.75 to $3.25, and bitter $3.00 to $3.50. Lemons $2.50 to $3.

APPLES.

The apple trade is quiet, with no new feature to note. We quote $2.50 to $3 in a jobbing way. Evaporated are firmly held at 8 to 9c.; dried are dull and unchanged at 5 to 6c. There is a lot of damaged stock on the market which does not get good call.

HOPS.

There is so little enquiry here at present that it is impossible accurately to quote prices. For choice Canadians 24c. is probably an extreme figure. The New York market is reported quiet but showing a fairly good tone. Statistics gathered by the Hop Dealers Exchange there indicate a crop of less than 125,000 bales in that state the past season against previous estimates of 130 to 140 bales based upon earlier returns. Pressed hops have a fair movement in a jobbing way and quite a few small lots have been turned over at 16 to 17c.

FISH.

There has been some slight increase in the volume of business since our last report but the destributions still compare unfavorable with that which is usual at this season. Prices are unchanged as follows We quote : Herring, No. 1, per bbl., $5.25 to $5.30; lake trout, per half bbl., $4.25 to $4.50; sea trout, per bbl., $9.00 to $9.50; codfish, green, No. 1, per bbl. $5 to $5.25; do. No. 2, per bbl., $4.50 to $4.75; codfish, dried, per bbl., $5 to $5.05; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

Trade progresses quietly, and the market shows no material change. There is perhaps a slight falling off in the demand, but this is thought to be due solely to the all absorbing topic of election. The feeling is weak and quotations are unchanged only because there is no business doing. We quote : Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

The cheese market is decidedly an uninteresting one as far as local business is concerned, there is nothing outside a moderate trade of consigned stock to the city grocers. In England the markets continue steady, but a peculiar feature is the unproportionately wide difference between London and Liverpool prices. Advices so far received do not explain the cause of this diversity. Butter does not exhibit any great change. The stock of choice Township dairy is diminishing very rapidly, and for a few choice lots 21c. is readily obtained. Buyers are still holding aloof from creamery and for this reason consigners are, with the consent of the owners in some cases offering their goods at lower rates, but in the general complexion of the market there is not much change. We quote :—Finest creamery, 22 to 23c. ; Finest Townships, 18 to 21c. ; Morrisburg and Brockville, 18 to 19c. ; Finest Western, 16½ to 17½c.

EGGS.

The market is easier, fresh eggs being now offered as low as 18c. Limed stock is worth about 14c., while extra fresh new laid stock being 25c.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
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(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

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"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer

Good Bright Syrup at

25c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

TEAS

Ceylon and Indian

SPECIAL VALUE.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

DRINK

BENSDORP'S

ROYAL DUTCH

COCOA,

FINEST, PUREST, MOST ECONOMICAL, **Try It.**

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL MARKETS—Continued.

GRAIN.

Wheat rules quiet on spot with little to note, but in the interior the tendency of values continues upward. Receipts are freer than formerly. There were purchases today in the Northwest from 65 to 70c. for good grades. A noticeable feature this year is the demand for best grades for seed wheat.

Oats, barley, etc., are dull and steady in a jobbing way.

We quote values generally as follows :— No. 2 hard Manitoba $1.03 to $1.04; No. 3, do., 97c; No. 2 Northern, $1.04; peas, 73 to 74c. per 66 pounds; oats, 29 to 30c. per 32 pounds ; corn, 60 to 62c. duty paid; feed barley, 42 to 45c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 7, 1892.

The trade last week did not show as much activity as was noticed previously, the very heavy snow storm of Wednesday making the roads nearly impassable. Money still is scarce, and renewals are asked more frequently than usual.

NEW YORK FOOD EXPOSITION.

On Monday the great Food and Health Exposition, under the auspices of the Retail Grocers' Union of New York, was opened in that city. It will remain open till April 2. The proceeds will go to the construction of a building for the Retail Grocers' Union. Among the exhibitors the New York Commercial Bulletin notes the following :—

Near the vestibule at the main door is the display of the New York Biscuit Co.

The main floor, with the advantage of a harmony of color and under an increased number of electric lights, presents a notable picture. Messrs. Walter Baker & Co., of Dorchester, Mass , have secured the stage, where there is abundant room for these decorations, and cocoa or chocalate will be served in dainty cups to visitors.

N. K. Fairbank & Co., having increased their spaces beyond their original allotment, show their Cottoline products, and expert cooks will be ready to demonstrate the use and benefits of the products which have won favor by tests and trials that speak for themselves. Special attention to beauty in decoration has been given to their exhibit.

Enoch Morgan's Sons, with two spaces, have spent much money to demonstrate the advantage of sapolio in an effective way.

The Huckins soups are shown from two spaces.

E. C. Hazard & Co., display catsups and other preparations.

The Snyder Preserve Company have fitted up handsomely two spaces for their soups and catsups and the distribution of both.

The Cleveland Baking Powder Company have two spaces in the centre circle

SHEEP RAISING IN DAKOTA

Is a financial success, as is evidenced by the statements made by prominent Dakotians in a pamphlet just issued by the Chicago, Milwaukee & St. Paul Railway, copy of which will be sent free upon application to J. H. Hiland, Gen'l Freight Agent, Chicago, Ill., or to A. J. Taylor, Canadian Pass. Agent, 4 Palmer House Block, Toronto, Ont. 12

LEGAL RULINGS IN BUSINESS CASES.

In the Queen's Bench and Common Pleas Divisional Court in Osgoode Hall before Justice Galt was tried the case of Mack v. Dobie.—G. W. Marsh (London), for the plaintiff, moved for an interim injunction restraining the defendant from interfering with assets alleged to be assets of a partnership between the plaintiff and defendant, now dissolved, and for the appointment of a receiver pendente lite. M. G. Cameron, for the defendant, contended that there was no partnership between the plaintiff and defendant. Motion dismissed. Costs in the cause.

The last apparently has not been heard of the now celebrated case of Green v. Minnes. In the Court of Appeal before Chief Justice Hagarty and Justices Osler, Burton and Meredith, H. S. Osler, for the defendants, moved ex parte for leave to appeal from tha judgment of the Queen's Bench Divisional Court in favor of the plaintiff in an action for libel, which was tried before Rose, J., without a jury (by consent) at Kingston. The libel complained of consisted in an advertisement published by the defendants, Minnes & Burns, through a collecting agency advertising an account against the female plaintiff for sale. Rose, J., found a verdict for the defendants, but this was set aside by the Divisional Court and a verdict entered for $50. The court directed that notice of the motion should be served on the plaintiffs.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER, Alma, Ont

The Old Established Brand

MONSOON

OF PURE INDIAN TEA

Continues to give universal satisfaction. Send for trade quotations and samples.

WE HAVE THE LARGEST STOCK OF INDIAN TEAS IN CANADA.

STEEL, HAYTER & CO., Growers' and Importers, Toronto, London, Eng., and Calcutta.

BRUNNER, MOND & CO., LTD., Northwich, England.

CRESCENT BRAND.

BM&Co. TRADE MARK.

Manufacturers of

BICARBONATE OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND, MONTREAL,

Sole Agents for the Dominion of Canada.

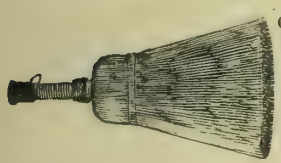
DR PRICE'S
Cream Baking Powder.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.
It is the lightest and fluffiest of all powders.
Its Purity has never been questioned.
It keeps fresh indefinitely and always gives the best results in baking.

CANADA PATENT BRUSH CO.,
WINDSOR, ONT.

OUR BRUSHES ARE Good Sellers, Cheap, Durable



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All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING **300** WINDOW DRESSING

Fully explained in book form of 250 pages, 150 illustrations, 296 suggestions for every line of business. Price, post paid, $1.50.

Explained in a 25 page Novelty Pamphlet Harman's Window Pane Cleaner. Both FREE to every purchaser.

Forward your order and amount to THE CANADIAN GROCER, Toronto.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers

124--128 RICHMOND ST. W.,

TORONTO.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS., GALT.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

ORDER IVORY BAR SOAP

BUY THE

ONLY THE BEST

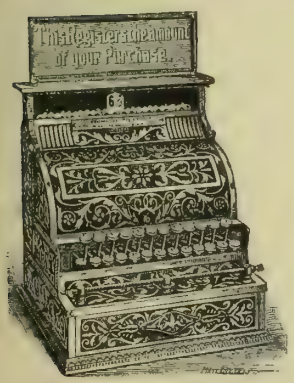
THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

Merchants--Don't be Misled.



With cheap machines. Write us before you purchase anything in this line. We manufacture cash registers only. Over 24 different kinds, ranging in prices from $25 upwards. The systems we offer are perfect and covered by over 64 patents. Over 38,000 National Cash Registers in use; and monthly output exceeds 1,000. Write us for catalogues and circulars. It will pay you.

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HALIFAX, N. S.
WINNIPEG, MAN.

THE NATIONAL CASH REGISTER CO.,

J. A. Banfield, Manager. 63 King St. W., Toronto.

THE

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

FINE SODA BISCUITS A SPECIALTY.

High Grade Confectionery.

Our Soda Biscuits and Butter Crackers in 3 lb. packages lead.

Jams and Jellies absolutely pure.

An Easy Way to Make 150 Dollars.

In order to make the merits of "BARM" Yeast more widely known, and place it speedily on the market, we offer the following prizes in

SOLID CASH

1st. 150 Dollars to the first wholesale traveller who sells 500 boxes.
2nd. 100 " " second " " " "
3rd. 50 " " third " " " "
4th. 10 " to every traveller who sells 100 boxes during March and April.

NOTE.—These boxes must be sold in the regular way to your retail customers.

This money should be easily earned for the following reasons :

1st—The Yeast is put up in 50 cent boxes, containing 2 dozen of the largest 5 cent packages on the market. You have therefore only to sell 250 dollars worth to get the prize.

2nd—The retailer makes 70 cents on his purchase of 50 cents, or 140 per cent. profit, being 60 per cent. more than he makes by selling any other yeast.

3rd—Each package contains 6 large cakes, at least 20 per cent. more yeast than the package of other makers, a great saving to the consumer.

4th—"Barm" Yeast is of exceptional merit, only requiring a trial to be appreciated, and we guarantee all goods to be thoroughly tested before leaving the factory.

The money has been deposited with the **CANADIAN GROCER.** We refer you to the proprietors of that paper, who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

The "Barm" Yeast Manufacturing Co., 35 Wellington St. East, Toronto.

The Old Wooden Bucket Must Go

Indurated Fibre Ware.

NO HOOPS, NO JOINTS, CANNOT LEAK, SWELL, OR WATER SOAK.

The E. B. Eddy Co.
MAMMOTH WORKS
HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensible for Steamboat and Vessel use.

THE WARE OF THE PRESENT AND FUTURE.

WORKS OF THE BRITISH AMERICA STARCH CO., BRANTFORD.

THE
Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. — C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. — W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

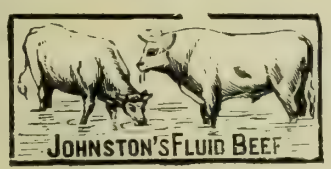
TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

Johnston's  Fluid Beef.

It is a genuine and reliable Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the finest quality of Beef and supplies all the virtues that exist in Prime Beef

W. G. A. LAMBE & CO.,
Commission Merchants,

TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 10, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ¼ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ¼ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ¼ "	9 60

WHITE STAR.	per doz
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " ½ "	9 00
5oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernetby	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro, 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4	strings,	net	$3 60
2 "	4	"	"	3 20
3 "	3	"	"	2 95
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	"	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :
GOLD FLAKE. HAND MADE.
OLD FLAG. UNCLE SAM.
WIG WAG

FINE CUT CHEWING :
GOLDEN THREAD. GLOBE.
HIGH COURT. JERSEY LILY.
VICTORIA.

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 00	1 10
Finnan haddies		1 50
Lobster, Clover Leaf		2 25
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 40
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		11½
" " ½'s "		18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 35
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 33.5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of Colgates) (high class perfume. Guaranteed first class)	
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay (new) 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 1 0 "		1 00
Cracker, 1 4 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)		3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb / 24lbs in case	2 25
do do ½lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 80	0 90
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	5½	6
" " ½ bbls	5¾	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6⅞	7
" " ½ bbls.....	7	7⅛
" " cases	7½	7⅜
" Vostizzas, cases...	7¾	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk	3	4
old		
" New off stalk... ...	5½	6
Selected.....	7½	8
Layers	7	8
Raisins, Sultanas	9	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs.....	1 80	1 90
Lemons, Messinas	3 50	4 50
" Palermos.....	3 50	4 50
Oranges, Floridas	2 60	3 25
" Valencias	3 75	4 25

DOMESTIC.

Apples, Dried, per lb....	0 04	0 05
do Evaporated.....	0 07	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	...	0 06
Pike ..... do	.....	0 04½
White fish..... do	...	0 07½
Manitoba White fish do	....	0 08
Salmon Trout..... do	0 07	0 08
Lake herring..... do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish :		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	... ..	0 05
Cod..... "	.....	0 07½
B.C. salmon ..... "	. ..	0 13
Market Cod ..... "	....	0 04½
Flounders ..... "	.....	0 05
Smelts ..... "	0 05	0 07
Mackerel..... "	.....	0 09

GRAIN.

Wheat, Fall, No 2, ...	0 91	0 92
" Red Winter, No 2	0 91	0 92
Wheat, Spring, No 2.....	0 88	0 89
" Man Hard, No 1..	1 04	1 05
" " No 2..	0 99	1 00
" " No. 3...	0 91	0 92
Oats, No 2, per 34 lbs ...	33	33½
Barley, No 1 per 48 lbs..	56	57
" No 2 extra.....	51	52
" No 3 "	48	49
Rye	87	88
Peas.....	62	63
Corn	84	50

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20
HORSE NAILS:	
"C" 60 and 5 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 70
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE : Manilla	.....	0 12½
Sisal	.....	0 10½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5¼	5½
No. 1 ..... "	...	5
No. 2 ..... "	..	4½
No. 3 ..... "	..	4
TURPENTINE : Selected packages, per gal	0 61	0 63
LINSEED OIL per gal, raw	0 56	0 58
Boiled, per gal.....	0 59	0 61
GLUE : Common, per lb ...	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family	0 07	
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs		0 08½
Fancy "		0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb		0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb		0 40
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....		0 40
"Acme" Pellets, 5 lb cans, per can		2 00
"Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans...		1 50
Purity" Licorice, 200 sticks		1 45
" " 100 "		0 72½
Imitation Calabria, 5 lb bxs p lb.....		0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S.	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ¼ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100		6 00
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases		...
" Marbots	12	13
" Chilis.....	12	13

SNIDER'S TOMATO SOUP.

AH!

"SNIDER'S"

THE BEST.

SNIDER'S HOME MADE CATSUP.

Tomato Soup. Chili Sauce. Tomato Catsup.

Fancy Soups.

CANADIAN AGENTS:

WRIGHT & COPP,

40 Wellington St. E., Toronto.

Prices current, continued.

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp. gal
Canadian	$0 15
Carbon Safety	0 17 — 0 18
Canadian Water White	0 20 — 0 22
Amer'n Prime White	0 23
" Water White	0 24 — 0 25
Photogene	0 27 — 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

SAUCES.

John Bull, kegs, per gal.	1 25
" ½ pt bottles, per doz	
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal.	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25
Terry's Candied Peels.	c. p. peel
Lemon, 7 lb. boxes	
Orange, "	
Citron, "	

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, rolls	$0 26	$0 27
" " tub	0 24	0 25
" dairy, tubs, choice	0 16	0 21
" " medium	0 12	0 15
" low grades to com.	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11½	0 12½

COUNTRY

Eggs, fresh, per doz	0 14½	0 15
" limed		0 13
Beans	1 15	1 30
Onions, per bbl		2 50
Potatoes, per bag	0 35	0 50
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 08
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.		0 08
Pork, mess, p. bbl.	13 50	15 00
" short cut	16 00	16 50
Hams, smoked, per lb.	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 10	0 11
Rolls	0 08½	0 08¾
Backs		0 10½
Lard, Canadian, per lb	0 09¾	0 10
Hogs	5 00	6 00
Tallow, refined, per lb.	0 05	0 05½
"rough, "		0 02

RICE, ETC. Per lb

Rice, Aracan	3¾, 4c
" Patna	4¾, 5½
" Japan	5, 5¾
" extra Burmah	3⅞, 4
Grand Duke	6¾, 7½
Sago	4¾, 5½
Tapioca,	5½

SPICES.

GROUND. Per lb.

Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "		18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.

No. 1 White, 4 lb cartoons	4½c
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb chromos	6
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	6¾
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3¾
Pure Prepared corn	6¾
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	6¾
Durham corn starch	6
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " " Bbls	4¼
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR. c. per lb

Granulated, cane 15 bbls or over	4⅝
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl	5¾
Powdered, bbls	4⅜
" less than a bbl	5⅛
Extra bright refined	4¼ 4⅜
Bright Yellow	4 4⅛
Medium "	3¾ 4
Brown	3⅝ 3¾

IF NOT, Why do you not Handle

---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2½	
M	2¾	2½
B	2¾	2⅝
V.B.	2⅞	2¾
E.V.B.	2⅞	2¾
E. Superior	2⅞	3
XX	2⅞	3
XXX	3	3⅛

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 3
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9
Congou— BLACK.		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong.	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	30

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " ¼ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕ "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg., 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	$1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Glob. Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	Single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,

PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

TELEPHONE 181.

71 Adelaide St. E, Toronto.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

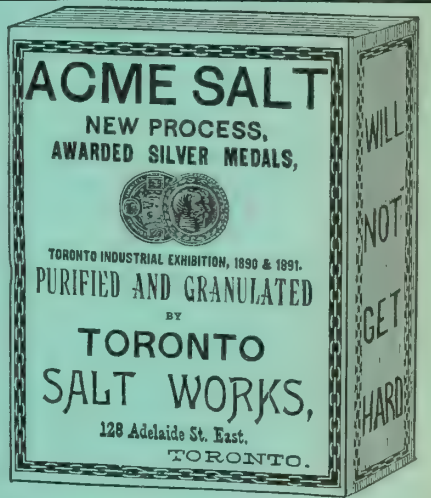
170 KING ST. W.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.



TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

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RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

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Best sample rooms west of Winnipeg. Strictly first-class.

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Queen's Hotel,

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First-class in every respect.

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THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash, and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

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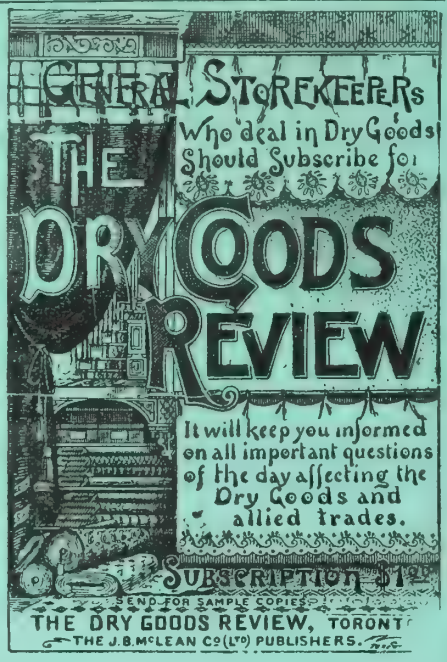
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

It Knocks Them All Out!

Glassware in everyday selling articles, consisting of Sets, Cake Stands, Jugs, Bowls, and Berry Sets. First-class workmanship—Good Shapes and Choice Pattern is what our "Happy Result Cask" is composed of—Any piece can be retailed for 25 cents, and a big profit. Write for particulars.

Gowans, Kent & Co.,

TORONTO and WINNIPEG.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our **New Process** the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, MARCH 18, 1892. No. 12

We have Reduced Prices and Increased Discounts.

NOTICE TO RETAILERS.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4½c
Barrels, 175 lbs	4⅛c
Kegs, 100 lbs	4⅛c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6c
Brantford Gloss, 1 lb. cartoons	6½c
Lily White Gloss, 1 lb. cartoons	6c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	6¾c
Challenge Brand Corn, 1 lb. packages	6c
Brantford Cold Water Rice, 1 lb. cartoons	8¼c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.;

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

USE SPANISH BLACKING

THE KING OF BLACKINGS

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MARCH 18, 1892. No. 12

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.
MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.
NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The extinction of the free retailer would be a disaster, not merely to the people who make their living by trade, but to the whole community. As has been shown in former articles, it would remove a powerful pressure from prices and would banish voluntary enterprise from trade. Where capital and business individuality are hedged about by restrictions, neither will be easily induced to enter. How much of the material progress of the towns and cities of this or any country has been due to the fact that every trader was the master of his own business? In the first place, would the fine buildings in which so many of our retailers carry on business, have existed if customers had always been secured by such contracts as the Patrons ask merchants to sign? They certainly would not. Those fine buildings were put up, stocked, appointed and managed, to bid for the custom that was free in the country round. If the traders who keep store in them had always got customers by the Patrons' way, there would be no need for attractive shops and all the conveniences and refinements of modern trade. Competition would have been weeded, and a prosaic, plodding, eighteenth century style of doing business amid a disarray of boxes, barrels, etc., would be in vogue to-day. The present sprightly conditions of business are the evolution of competition that gave the consumer a choice of supply.

* * *

But our towns and cities would lack more than their fine stores, elaborate mercantile service and low prices. The greatest promoters of the growth of towns and cities have always been the merchant class. If a factory was proposed to be started, a railroad projected, any public works contemplated, the most urgent supporters of these were the merchants. A factory would employ hands, diffuse money, import wage-earners, increase the population, and in this way benefit the merchants who wanted more people to sell goods to. A railroad would increase the traffic, cause the opening up of whatever resources lay about the town—as mines, lumber regions, water-power, agriculture,—develop industry, and probably make a market for a big surrounding district. It would thus help the merchants. But these same advantages would bring other traders, mechanics, etc., to minister to the increased wants of a larger population, and thus multiply the competition in favor of buyers. Schools, churches, all the enlightening influences have been brought rapidly into existence in all parts of the country, and one of the strongest levers for the obtaining of them has been the activity, mercantile interests. Every improvement to any town has been to the advantage of the country tributary to that town. Reduce the number of the merchants, organize all the customers, tie each surviving merchant to a specified list of customers, and he will have no object in doing anything to increase the population or the wealth of his town. His spirited part in the work of keeping up the condition of roads, abolishing tolls and market fees, etc., would be a thing of the past. The very reduction in the number of the merchants would tell immensely on the public spirit of a town or city.

* * *

Thus would the decline of the free merchant affect disastrously the whole community. It would remove a powerful curb from prices and a powerful incentive from municipal prosperity Towns would wane and local markets would crumble away. The sleepy few left in trade by the will of the Patrons would be incapable of handing on the light that the swift-moving men of our times would leave burning. And the workers of this ruin would reap their full share of the general mischief. They would pay more for their goods, because wholesalers could force prices upwards against the feeble resistance of the subdued remnant who would be in trade on the Patrons' conditions, and the higher the wholesalers' prices would be the wider would be the retailers' margin. There would be fewer to bid for the farmers' produce, so that butter and eggs would go at lower prices than if there were many and keen competitors for the farmers' trade. The Patrons are the victims of a huge mistake, the effects of which they will feel most when their idea triumphs most.

* * *

The traders, therefore, who so far have withstood the temptations, threats and debilitating rivalry that the Patrons bring to bear upon them are deserving of credit for their steady adherence to a principle that at the outset must cost them loss. Many of these steadfast men are now under a boycott, of which the object is to coerce them into unconditional surrender to their former customers, now organized into a Patron lodge. There is no doubt it takes a stiff determination to stand out against arguments that appear to be backed up by the withdrawal of the means of livelihood, and all honor is due to those who have the spine in their will to do it. The merchant of course is not always like the big manufacturer, who can let his works lie idle and starve men on strike into unwilling submission. Too commonly he is like the man who lives by his wages, and the loss of the former's custom is like the loss of the latter's situation. It seems, however, that the acceptance of the Patrons' conditions is about as speedy a way of going to the dogs as a trader can adopt. The record of failures so far goes to show this.

NEW YORK FOOD AND HEALTH EXPOSITION.

The Food and Health Exposition which opened in New York at the Lenox Lyceum under the auspices of the New York Retail Grocers' Union, on Monday the 7th inst., is now in full tide. The Exposition will be open until the 2nd of April. Much might be said of the decorations of the various exhibits. Mr. L. J. Callanan, the manager, has done his duty well, and made himself exceedingly popular with everybody.

Our representative, who has been constantly in attendance, through the courtesy of The New York Retail Grocers' Union, whose special invitation he availed himself of, acknowledges his appreciation of the many favors shown to THE CANADIAN GROCER by the manager and his assistant, Mr. F. W. Eddy ; also by Mr. Chas. Chamberland, the press agent. While the visitors move around taking in the sights, Cappa's Band furnishes delightful music. On entering the building the first sight that meets the eye is the immense sign of Messrs. Walter Baker & Co., Dorchester, Mass., above their exhibit on the stage. Their Mr. J. H. Williams and his four lady assistants, in costume of the trade mark, give hundreds of cups of cocoa away each day.

The T. A. Snider Preserve Co., Cincinnati, Ohio, show three pillars of their catsup and canned soups, and Miss Snider sees that visitors get a little sample bottle of the same and a novelty advertising card.

Colgate & Co., with their large cakes of laundry soap show what their goods look like before being cut into bars for market.

E. R. Durkee & Co., whose famous salad dressing is king throughout the country, has as well an array of all kinds of spices and grocers' sundries.

The New York Condensed Milk Co., have eight gentlemanly men to look after their interests in talking the "Eagle Brand" of condensed milk. Their display is very attractive. They also give out sample glasses of their pure milk, such as they deliver daily to families in the city.

The Franco American Food Co., of New York, keep several young ladies engaged serving samples of their soups.

N. K. Fairbank & Co., have two spaces to dispose of their Cottolene (vegetable oil). They keep eight young ladies busily engaged disposing of sample bottles.

E. T. Cowdrey Co., Boston, Mass., have Miss H. Durgin taking orders for their soups and deviled ham in addition to her lady help disposing of samples. These goods will be pushed in Canada this year.

C. B. Knox & Co., Johnstown, N.Y., have a big display of their sparkling gelatine, known as Knox's. Mr. Argersinger makes himself very agreeable to inquirers at the stand

Armour Packing Co., Kansas City, Mo. Mr. Milner deserves special mention for his tasty array and effective showing of his firm's soups, which are known as "The Helmet" brand.

The Patent Cereals Co. Mr. Mathew's agent for the Eastern States is making a hit on "Rex Wheat," being served with real cream received daily from his own farm a few miles from New York, on the Hudson River's banks.

Washburn-Crosby Co., Minneapolis, Minn., take up one-half of the centre space, with a large pile of their flour in sacks, also a number of sheaves of wheat. This flour is used by the Fleischmann Co., and is known as the "Gold Medal" brand.

E. S. Burnham, New York. One of the features of the exhibit in the front parlor, is this firm's specialties, most prominent of which is "Burnham's Clam Bouillon, under the careful management of Mr. Geo. W. Butler, assisted by a corps of salesladies, whose abilities are earnestly exerted in furthering the success of the display. "Clam Bouillon" has already a ready sale on the Canadian market, and will be served free over the counters of the principal grocers in Ontario during the coming summer.

Cleveland Baking Powder Co. is there with its usual showy appearance. They are manufacturing all kinds of good things and distributing the same along with their cook books.

Hecker's self-raising buckwheat flour people are turning out griddle cakes in front of a novel attraction. They have samples of their goods under glass marked out Hecker's and a gas sign on which the name appears when lighted. These goods have sale in Canada.

The North Western Consolidated Milling Co. are giving out advertising matter.

Quaker Oats have a statue of an old Quaker to represent their trade-mark. They are busy making griddle cakes for the mass.

Jas. Pyle, who manufactures Pearline Washing Compound, has a figure of an old washerwoman, life size, holding up high above her head a package of the compound. The expression on her face shows how she appreciates the goods.

Smith & Sills, of New York, take up a corner in displaying grocery sundries, such as canned goods, cigars, extracts, etc.

Maillard's Chocolate and Cocoa Co. keep busy two young ladies serving cups of their preparation just to the right of the main entrance.

J. H. W. Huckins, Boston, Mass. Mr. Fisk may always be found at their stand, where Huckins' soups are served piping hot. These goods are known to the Canadian trade.

C. C. Parsons has a neat show of his "Household Ammonia," which is extensively advertised from Atlantic to Pacific.

Genesee Fruit Co., are supplied with Mott's Sparkling Champagne Cider that touches the palate of the lady visitors.

J. Meyer & Co.'s unfermented fruit juice is judiciously disposed of by M. A. Haulbenbeck.

E. C. Hazard & Co., are there with Shrewsbury "tomatoe ketchup," and Mr. F. W. Lieb sees that they are not overlooked by the visitors.

Libby, McNeill & Libby. Mr. Martinot has charge of this display, where they are showing their canned meats and fluid beef to good advantage.

Cudaby, Rex brand of extract of beef, have a corner near the stairway to gallery. Misses White and Wilson have shown great taste in their decorations.

Huyler's cocoa and chocolate have crowded their goods into a space and left the same to be gazed upon without the assistant near by to talk their goods.

The Pioneer's Coffee Pot, manufactured by Mr. C. Holstead, 56 Vesey street, New York, is the latest and a good invention to serve the staple article from.

Fleischmann's Yeast Co. have a regular bake shop on the lower floor, and keep their men baking bread and pastry, which they give away freely.

Knapp's Root beer-stall is busy with eager tasters. They also give a tableau on a stage in their exhibit, showing their trade mark—a prince holding a glass of root beer. This is enacted by three young ladies.

O. & O. Teas, has a corner to interest enquirers. The Cunningham Royal Egg Macaroni Co., Minneapolis, Minn., are making a hit with this new preparation. Messrs. Wright, Copp & Co., are the Canadian agents.

Pettijohn Breakfast Food Co., Minneapolis, Minn., show their Wheat Food.

H. Webster & Co., the "Sunset Wines," of American manufacture. Mr. John W. Harway can well boast of the decorations he has around.

American Biscuit Manufacturing Co., whose trade mark is a parrot, have a gorgeous variety of their goods on hand, and are pleased to give samples.

Plymouth Rock Gelatine Co., Boston, Mass., make what is called a phosphated gelatine, and Mr. Chas. Whitten, who has charge, hopes to show Canadians these goods shortly.

B. T. Babbitt Soap Co. are in a prominent space, with a display of their "Best Soap," and 1776 washing compound. Mr. O. B. Bell represents this company in Canada. His office is 117 Bay street, Toronto.

Chas. E. Hires' (Philadelphia, Pa.) celebrated root beer is displayed by Mr. W. H. Hires and his lady assistants in neat costumes of yellow and black. Mr. Cook, St. Catherine street, Montreal, is the Canadian representative for this beverage that has a ready sale by all grocers.

Domestic M'fg Co., Brooklyn, N.Y., with their Domestic Scouring Soap, are not behind the others here before mentioned. If every circular is read by the receiver that they give away it cannot fail to make a good impression.

The C. W. Kopf Co. Mr. Ashley has his lady assistants in order, and Kopf's pea soup is the standard.

Mullen & Blackledge, who manufacture Columbia Catsup at Indianapolis, Ind., are represented and giving out many samples.

Jerome Extract M'fg Co., with their fairy breath extract, have two ladies in costume to represent fairies. Cake flavored with these extracts, they claim, will keep six months. Mr. Palmer is in charge.

Wolff & Randolph, Philadelphia, Pa., are pushing their Acme Blacking and Pikron, which has a good sale on the Canadian market.

The New York Biscuit Co., have a novel feature shown by displaying their goods in the Annex. They may well be proud of the tasty array, and of the quality they are manufacturing.

Delafield McGovern & Co., have a very original exhibit in the Annex. They are displaying their CloverLeaf California wines, and have fitted their place as a summer house with grape vines and clusters of grapes hanging from the roof. This is the company which put the Clover Leaf brand of canned goods on the Canadian market.

L. Schepp are in it with their Cocoanut, and are disposing of neat little sample lines of their goods.

Cushing Process Co. Mr. Bullock has charge of these sanitary stimulants and has with Mr. Croft, made an elaborate display, an interesting study for the sight seer.

"Ayer's Coffee Substitute," is something new, but on the safe road to fame in the hands of Mr. Prevost.

NOTES.

Mr. Wolff, of Wolff & Randolph, Philadelphia, Pa., has spent a few days around the building.

The manager extends a hearty invitation to the Canadian grocers to visit the Exposition before it closes on April 2nd.

The Madison Avenue Hotel opposite the Exposition enjoys the patronage of the visitors from outside cities, who arrive on special excursions each day.

A GROCER'S TRIALS.

What a long suffering people we are ! How very willing we are to be gulled almost every time that a half-clever dodge comes along ! We read of the hay-fork swindle and say "served him right." Then the seed-wheat fiend turns up and ropes in his victim, and we wonder how long it will be before the eyes of people are open anyway. We would like to see them fool us on a churn or a washing machine, and we tell ourselves that if we should sign a bit of paper by way of giving a receipt for the safe reception of a piano on storage and afterwards find that it had developed into a note for $300, we should certainly deserve to pay it and to be put on bread and water for six months to boot. O yes, we tilt our chair back and feel very sure that the man who beats us must get up early in the morning. But in this we are mistaken, for it is really not at all difficult to get us to do silly, irregular and unbusiness like things. It is not much of a trick to work us up to paying from 25 to 100 per cent more for a thing than we should pay. Look at it as we will, the unsuspicious public of which we form a part, are ready for almost the next fake that comes along.

This is really not to be wondered at when we consider how thoroughly we have been educated on this point during the past fifteen years, particularly in that which we eat and drink. Our instructors have been manufacturers and wholesale men who have kept right at us through our retail merchants, and will probably continue to do so as long as we will pay the fees. Our tuition does not appear to cost much, because, like the traveller's coat in the expense report, it is not seen. But it is there all the same.

Perhaps no class of business men have undergone a severer strain than the grocers during the past several years. Up to a certain point they were doing business properly, and many of them bid fair to see what became of a Christian after death, but alas, how things have changed ! Those days are in the majority of cases but little more than a memory. Those were the days of bread leavened by soda, salaratus and Cook's Friend baking powder. But the voice of the spice grinder and the bulk baking-powder man was heard in the land. He came along with his kit on his back containing all manner of silver spoons, imitation hammered brass goods, French marble clocks, champagne sets, etc., etc. These were offered to the upright grocer, free, gratis, for nothing, actually free of cost, no charge whatever, if he would buy the new powder which was guaranteed a superior article, at the same or even a lower price. Do you wonder at the grocer accepting a French clock or other piece of goods? Not at all. Perhaps he needed a time piece, and never thought that his customers were paying for it. You know there are cases where ignorance is bliss, but the time came when the grocer was forced to share with his customers or he would have the privilege of putting up his baking powder alongside of the clock in the dining-room.

He, of course wanted to do the right thing with the people out of whom he made his bread and butter, and so got in glassware by the barrel in order that they all might have some, and is it not now an established fact that they all got filled, and that which remained over and above all demands was removed to the back shop where in some cases it remains unto this day a substantial evidence that things are not always what they seem ?

The grocer, being a progressive man did not stop trying to please his clients simply because they did not need all his glassware culls, but tried his luck in delf-goods next, and when these were ready to join the glass refuse in the back shop, he bobbed serenely, up with a silk handkerchief, at least, it looked like silk, tasted like silk, smelled like silk, and very likely had some silk in it. At any rate he got rid of some of them, and the balance came in good for mopping his face when he perspired over the glass and delf in the back shop.

Where is the man who supplied the clocks, the glassware, the delf and the handkerchiefs? Has he repented? Not a bit of it. If the grocer will become a channel through which he can fool the public, where is the harm? If he don't do it some other fellow will, and he may as well make the money. He can give liberally to some charitable purpose and thus hide the price of the premium which he has tacked on to his list price, or perhaps conceal the P. D. in the spice, and keep down the smell of the old bones in his baking powder.

The premium man is not knocked out by any means. He knows very well that variety is the spice of life and so keeps the premium pot boiling. He next arranges a regular lottery scheme and approaches the ever accomodating grocer. He knows it is not lawful, but then they can't touch him. The grocer must look out for himself. He simply makes it ready for execution, delivers so much of the only pure baking powder, and a very cheap looking organ of the $5 bedstead architecture. Then the curtain rises and the struggle is on.

'Tis wicked, that is a little wicked. There was a time when the grocer would not have done it without first consulting his minister, but he has been so often in the camp of the Philistine manufacturer that none of these things move him now, and he calmly drops the fifty cents of the party taking a draw, into his till just as serenely as if he gave him ten or fifteen pounds of sugar for it. Sometimes the last draw has been made and the organ that never played a tune (nicely) stands at the rear of the shop looking more ill-begotten as days and flies increase, and finally is looked upon as nothing more than an incentive to profanity. It is just possible that cuss words have been used in its very presence. It is but fair to add that the bellows of the machine are all right, being constructed after much the same principle as the breezy man who overcame the grocer with its great utility. Of course the baking powder man does not make much money on the kist o' whistles over and above the profit on the goods, perhaps not more than 100 per cent.

When the music box played out for lack of a steady stream of fools with 50 cents each, other desirable temptations trooped along to the shop of the now shackeled retailer. Sideboards, sewing machines, goat-skin rugs, with the perfume thrown in, scales, gents' easy chairs, ladies' rockers, office desks, coal stoves, etc. What for ? Why to bribe him to buy goods of the vendor, and to enable him to bribe the consumer. Times have changed. Goods were once sold on their merits, now they are often pushed on the market by the premium or bonus in the rear.

Before concluding my observations, I must not forget to mention the thoughtfulness of the enterprising manufacturer who capped the climax by giving the grocer 200 lbs. of spice. Spice did I say? Well I beg the manufacturer's pardon. I presume it is hardly fair to accuse the compound of containing any perceptible quantity of that article, although I believe it was shipped as such in some cases. However the grocer man got 200 lbs. of something and a gold watch for $40. Surely the premium nuisance has at last redeemed himself. That watch ought to cover a multitude of sins and hide a pile of sand.

The mayor of one proud city wore the watch in his vest pocket, but the 200-lb. accompaniment he carefully piled up for jobbing purposes. He is a courageous man, but he invariably weakened when he thought of offering the stuff for sale. What about the watch? Oh well he wore it right along every day. Of course he lost on the spice but he made on the watch. It was a regular goer. It ought to be. You can't buy them by the cart load for much less than about $8 a piece. His Worship intended it for a present to his son who had reached the gold watch period, but the young man was simply too ungrateful to accept it. Some fellows do think that they know more than their fathers.

That spice ! ! ! Well, I knew of one man who thought so much of his two hundred pounds that he offered it to a stranger in a neighboring town if he would pay the freight on it, 35 cents. The hard-hearted stranger would not do it. 'Tis hard, tis true, but then people have always differed even on minor points.

Need I say more in proof of the determined effort made by some baking powder and spice men to demoralize the grocer? It is a matter of regret that he has not long ago seen through this unbusiness-like procedure and prevented these nondescripts

from making him a dumping ground for all the gilded rubbish they desire to unload at his door.

Who are the manufacturers to-day who stand best with the retailers the country over? Those who have persistently sold their goods on their merits. Who are the manufacturers to-day who afford the grocer the most relief when they leave his store? Those who haven't enough backbone to risk selling their goods on their stamina, but pester, annoy and humbug with the high-toned premiums I have described. These are the men who are making it difficult to do business and causing thousands of people to expect something for nothing. If these men knew their real weight on the public scales they would consider themselves altogether too light for business and would likely take in their shingles.

Look at it as you will, the system to which I have referred is no longer respected by the best trade, and it is but a matter of time when business can be no longer done in this way. JIM DRIFTWOOD.

SIDE LINES, OR GLIMPSES INTO MY NOTE BOOK.

BUTTER.

I have often wondered when reflecting on the manner in which some grocers conduct their business, how in the world they could get the consumer to deal with them for any length of time. There are any number of so-called first-class grocery stores which but for their finer external appearance are no more worthy of patronage by cleanly people than their more humble competitors on the side streets. In making these remarks I have particular reference to the manner in which their more perishable and delicate goods are handled and stored. It is quite a common thing to observe a basket of choice dairy roll butter lying beside a well-cut-into ham or side of bacon, and not infrequently near a barrel of strong-smelling fish, and any person of ordinary intelligence can readily understand that there is no article so susceptible to foreign smells as butter. Often the dealer has two or three grades of butter, some a good deal past middle age, all spread out on the tray in his ice-chest, or as I have lately noticed in a store in the west end, spread out on a board stained with ham and bacon grease. How anybody can enjoy butter so handled passes my comprehension. The greatest care and pains are required in the storing and handling of such articles as butter, lard, milk, eggs and cheese, and a really first-class grocery store will always keep these goods in a separate and well-aired, cleanly place, apart from any article likely to leave its odor on these delicate products. I know that usage governs the present order of things, but it will not be many years before this city will be well supplied with such stores, and an establishment so conducted must bring the rich reward it deserves. Already the signs are showing themselves, the pioneers are entering the woods and making a clearing for themselves, witness Spadina avenue, Yonge and Queen streets. May the good work continue.

FISH.

My attention has lately been attracted by a magnificent display of fish in the windows of a store upon Yonge street. It was not that there was a larger or more varied assortment of fish exposed, or that they were of a finer grade than one notices in fish stores generally, but it was the splendid arrangement of the kinds on sale, and the perfect cleanliness of the surroundings and the absence to a great extent of that penetrating odor usually noticed in similar establishments, that drew my attention and admiration to the display. The proprietor evidently understood the art of handling, keeping and offering for sale this popular article of diet. Now that we are in the Lenten season, and, despite the dispensation of the Pope, a very large amount of fish will still be consumed, if for nothing more than a change of diet, it might be well to call the attention of such grocers as are handling fish to the necessity of showing their stock up in the most appetizing and saleable manner. Often one notices by the door of a grocery store a barrel of herring, white fish or trout, which but for the fact that the labels appended to the packages designated their contents, one would imagine to be some rusty strips of iron or pieces of old sole leather. They resemble fish no more than oysters do doughnuts. The stock of fish referred to above, however, looked temptingly fresh and clean, and were so well brined and laid out that to look was to purchase, and I proved no exception. I had to buy, and I know where to go in future when I want a good fish.

The Labrador herring are the most called for, principally on account of their cheapness. It would be well for dealers to see that their stocks are continually kept well-brined, and not allow them to lie exposed and become rusty, for the air will very speedily evaporate the brine, leaving the fish brown and dirty in appearance, and unsaleable. It not infrequently happens that the retailer complains to his wholesale house or fish dealer, that the fish he received are not good-keeping stock, whereas the fault in nineteen cases out of twenty lies with himself, in not brining the fish on receipt, and then keeping them so. In the matter of fish as a part of the grocers' stock, I also hold the opinion with it as I do in reference to butter, cheese, eggs, lard, etc., that this article should not be sold with general groceries, but only by exclusive fish dealers. As even the most cleanly-kept fish leave about the place a certain undesirable odor, it stands to reason that butter, lard, &c., cannot safely be exposed near them, and the general untidiness and muss occasioned by handling them makes it decidedly unpleasant to do business both for the customer and the merchant. In fact the majority of the better class of grocers do not now handle fish, mainly on account of the unpleasantness of their handling, but in order to satisfy their customers they procure them from fish dealers, when filling orders. In this way they run no risk, as the fish bought by them must be first class, and they please their customer just as well. It would be desirable in the interest of clean groceries to see fish handled only by fish dealers, and in my opinion the day is not far off when this desire will be fulfilled.— HEC. SECORD.

THE PATRONS AND MERCHANTS.

The following letter appeared in the Winnipeg Commercial.

As I am living in a part of this province where the organization known as the Patrons of Industry have been at work lately, and as they are making such outrageous demands upon the country retailer with threats of boycotting unless their demands are complied with, I write this to see if it is not time for the wholesale and retail trade to come to some understanding for the purpose of protecting themselves against the unjust demands made by this organization.

The demand they are making on the retailer here is to come under contract with them, and on that contract you agree to sell them goods at an advance of 12½ per cent. on invoice price, and you also agree to produce your invoice for their inspection whenever called upon by any of their members to do so. After signing this contract they issue a charter to you, making your store a charter one, for which you pay them $13.

Now, any merchant that knows anything about his business, is well aware that he cannot supply them with goods at the above advance on invoice price and have his balance come out on the right side at the end of the year, for it takes on an average about one-half of the above percentage to lay the goods down in his store from the wholesale warehouse and from the balance of the percentage allowed he has to pay for fuel, light, taxes, insurance, dead stock, hired help, rent, interest on money invested, and make his living besides, which is simply impossible, and the country merchant that attempts it will certainly come to a disastrous end, which will inflict loss upon the wholealer that supplies him with goods, as well as injury to the honest retailer who is trying to pay his hundred cents on the dollar.

I have heard of some retail merchants that are agreeing to the above terms. Now, all that I have to say about them is this, that they are either knaves or fools, and if they are the former the wholesaler will likely be called upon to assist them in the fraud by making out duplicate invoices with an advance on actual prices, and if they are the latter the wholesaler is sure to suffer in the end, which is not far distant.

Now what I would like to see the wholesale trade do, is this, to refuse to sell goods to a merchant that agrees to such terms, unless his cash accompanies the order, and, also refuse to be a party to the above fraud of making out duplicate invoices; and what I expect of the retail trade is, to refuse to buy goods from the wholesaler that supplies goods to the above merchants, unless he is satisfied that the above merchant is compelled to pay spot cash for his supplies.

MAPLE SUGAR IN THE UNITED STATES.

The bounty to be paid upon maple sugar will represent less than a fifth of the production, as hinted in the annual report of Commissioner Mason. The total production of the United States is estimated at more than 50,000,000 pounds and the applications for bounty call for only about 10,000,000 pounds. It is quite possible that the payments will fall below the amount estimated by the producers, as in the case of cane sugar. One of the great sources of profit in regard to maple sugar is getting it early upon the market, and this profit is lost by the delays involved in official tests and certificates. The difference in price is fully equal to the bounty. and it will not be surprising if some, even of these producers who have applied for the bounty, decide to let it go for the sake of getting their product promptly on the market. The bounty system is not proving such a benefit to maple sugar producers as some of its advocates expected. The red tape required in the way, of applications, bonds and test is altogether disproportionate, in the minds of small producers, to the $15 or $20 they may obtain as a bounty. Many others who did not start to weigh carefully the difficulties in the way refrained from applying for the bounty, because they regarded it as of no importance, even if there were no difficulty in getting it. The result is that where $1,000,000 might have been distributed among the farmers, if they had cared for it, hardly more than one-tenth of the amount will be actually paid out of the Treasury.

Judge Powers, who represents the sugar-growing district of Vermont, has attempted to provide a more substantial benefit to the maple sugar men by proposing a duty of four cents per pound upon foreign maple sugar imported into the United States, and twenty cents a gallon on maple syrup. He proposes this in lieu of the bounty, and believes that it would be much more effective in benefiting the sugar producer because it would enable him to sell his sugar two or three cents higher than he can now do. The entire competition comes from Canada, from whence a deal of sugar is smuggled across the border, and some of it may even be able to masquerade as American sugar and get the bounty intended for American sugar alone. Judge Powers believes that a duty might fairly be imposed upon maple sugar, even if the bounty system were adhered to in regard to the ordinary sugar of commerce. Maple sugar he considers a luxury, fairly subject to high taxation, and an American product justly entitled to protection while the high tariff system continues in force. A duty upon maple sugar might be allowed to stand after the bounty system had been wiped off the statute book, and maple sugar would be safer with a duty, as well as more profitable to its producers, than under the present cumbersome system of bounties. The present Congress is not likely to go out of its way to impose new duties, but if the next Congress should have a majority of members of the other political party, Judge Powers might obtain the adoption of his plan.—N. Y. Commercial Bulletin.

DOMINION MILLERS AT OTTAWA.

The following delegates from the Dominion Millers' Association were received by Sir John Thompson, Hon. Mr. Foster and Hon. Mr. Bowell: Messrs. M. McLaughlin, John Brown and C. B. Watts, of Toronto; A. H. Baird, of Paris; J. D. Saunby, of London; W. R. Robson, of Hamilton; William Scott, of Ottawa, and Kinghorne and Norris, of Montreal. At the last annual meeting of the association resolutions were passed asking alterations in the manner of choosing delegates to select the standards of flour, and desiring that the Dominion millers should have representatives on these boards, and also requesting a change in the time of selecting these standards. In the meantime the millers have no representation on these boards although they have large interests at stake. The Government was also asked that the flour standards be selected twice a year instead of once. This is desired because the original standard will bleach so much in the course of time, and consequently it will take more wheat to make flour of the same color after the winter months have gone by. Incidentally also the question of Canadian trade with Newfoundland came up. In view of the recent announcement that the Government had made an offer to the sister colony, which it is hoped may lead to an equitable settlement of difficulties between Newfoundland and Canada, the deputation was not disposed to do anything calculated to weaken the situation. The Premier explained the situation to the deputation. He said the Government was prepared to do everything possible, consistent with the interests of the country, to make peace with Newfoundland.

ON THE ROAD.

I dislike to find fault, because a travelling man is not always credited with being spotless; but the following incident struck me as being rather new in the requirements of household necessities. The water trickled down a country road past a village store, the afternoon was cloudy, a thundering rain storm having just passed over that vicinity. I was chatting to the proprietor about the crops, (this was last fall) when an elderly man, who I learned afterwards was a farmer owning some hundreds of acres of land a few miles away, stopped his team at the hitching post just outside the front door, and, after tying the animals, walked into the store. "Have ye any fine chawing tobacco?" says he. "I likes 'The Empire' best." The merchant said he had, and showed him a few plugs of the weed. "Mon but that's grand stuff—give me a four bits worth of it. It's a foine thing to have in the house, when any company comes. Do you moind?"

PROPOSED CUSTOMS ALTERATIONS

The Council of the Winnipeg Board of Trade submitted the following recommendations of amendment to the Customs Act.

"First, That after goods have gone into consumption, no port entry shall be asked, except in case of fraud.

"Second. That all orders of council, departmental decisions and rulings of the board of appraisers as to rates of discount, valuation, and rate for duty, whether on goods or on packages, and all decisions regarding packages being liable to duty or otherwise, and, if dutiable, the value of the same, be promptly communicated to the customs officer of every port of entry within the Dominion, and that the same be at all times accessible to the public.

"Third. That all decisions of legal appraisers affecting the value or rate of duty, where found to be correct, be promptly communicated through the board to customs officers at other ports, so as to endeavor to make the rate or amount of duty collected on a given quantity of a given article, as near as possible, uniform throughout the Dominion, as well as thereby provide a supervision over the work of the local appraisers.

BUSINESS IN THE MEN, MERIT IN THE GOODS.

It is now almost a year since the firm of Wright & Copp commenced business at 40 Wellington Street East, Toronto, as importers and manufacturers' agents, dealing in grocers' specialties. Many manufacturers are represented, amongst them being The St. Croix Soap Manufacturing Co., of St. Stephens, N. B., the noted makers of "Surprise" soap, the sale of which is increasing largely every week; the T. A. Snider Preserve Co., Cincinnati, Ohio, manufacturers of catsup, Chili sauce, and twenty varieties of soups; the New York Bisuit Co., manufacturers of the celebrated Van Der Veer & Holmes Æ crackers; also a large trade has been worked up on imported and fancy cheese of all kinds. It is needless to mention the names of all firms represented. Suffice it to say that all goods handled are of established quality, and the list comprises a full assortment of grocers' specialties. To meet the requirements of their business they have found it necessary to extend their premises. Both gentlemen entered upon their business career well able to take care of their interest, and fully gifted with the qualities necessary to the merchant of to-day.

The ice dealers of Ottawa have formed a combine. They have increased the price of frozen water, and will make the consumers pay in advance.

Business Changes

SALES MADE OR PENDING.

W. K. McHeffey, general merchant, Windsor, N. S., has sold out.

J. E. Lord, fish dealer, New Westminster, B. C., is advertising to sell out.

Isaac Deboo, general merchant, Sussex, N. B., advertises his business for sale.

The stock of P. R. Young, general merchant, St. Andrews, N. W. T. has been sold.

McKelvey & Birch bought Dunn's bankrupt stock, at Kingston, for 55c. on the dollar.

The stock of C. J. Keith & Co., wholesale and retail general merchants, Havelock, N. B., has been advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Young, Hubard & Co., fish dealers, Caraquet, N. B., have dissolved.

Douglas & Eaton, general merchants, Maitland, N. S., have dissolved.

REMOVALS AND DEATHS.

E. Cook of Cook & Co., general merchant, Wellington, B. C., is dead.

John A. White, of Keirsteed & White, grocers, St. John, N. B., is dead.

Robert Orr, of Orr & Hiscock, general merchants, Wingham, Ont., is dead.

Ghas. S. Strople, general merchant, Bayfield, N. S., has removed to Linwood.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

R. A. Lepper, general merchant, Birtle, N. W. T. has assigned.

Regis Ross, general merchant, Cedar Hall, Que., has assigned.

Fred. W. Clarke, Middleton, N.S., has assigned to G. W. Eaton.

Jacob Hiebert, general merchant, Bergthal, N. W. T., has assigned.

Chas Richardson, merchant, Owen Sound, has assigned to Chas K. Grigg.

C. E. Smith & Co., Halifax, are offering a compromise of 50c. on the dollar.

Jno. Fair, grocer, Gananoque, Ont., has assigned to Robt. C. McCullough.

Sydney Misener, general merchant, Troy, Ont., has assigned to Chas. Cumming.

Thos. S. Armstrong, general merchant, Fergus, Ont., is offering to compromise.

John F. Gough, groceries and provisions, Halifax, has assigned to Richard Pearce.

Wm. A. Caldwell, flour and feed merchant, Jarvis, Ont., has assigned to Joseph Ivey.

Donald R. McLean, trader, Victoria Mines, N.S., has assigned to A. J. McEchen.

James Montgomery, general merchant, Huntsville, Ont., has assigned to David Blackley.

An assignment has been made to Henry Barber & Co., of Front street, by James Cunningham, grocer, Toronto. The estate is not a large one, and the liabilities will not exceed $2,000.

Richardson Bros., general storekeepers, Norwood, have assigned to Campbell & May. Their liabilities are estimated at $6,000, with nominal assets slightly in excess. The creditors will meet next Wednesday.

The creditors of R. S. Gallagher, Toronto, will have to be content with the offered compensation of 25 cents on the dollar, payable in six, twelve and eighteen months, on total liabilities of $25,000 and assets only $1,200.

The creditors of Gall, Anderson & Co., Toronto, met at the office of Ritchie & Davis and passed a resolution favoring the acceptance of 50 cents. An adjournment was made for two weeks, and meanwhile the composition deal will be circulated for signatures. There is every reason to expect the composition will be effected.

At a meeting of the creditors of James Scott & Co., Halifax, N.S., last week, Mr. Scott offered to pay 35 cents on the dollar, which was accepted. Much general sympathy is manifested for Mr. Scott in his business reverses, and at the meeting yesterday the hope was expressed that he will receive in the future that large measure of patronage which his house secured for so many years.

AN EXCITING SALE.

Says the Trade Bulletin of Montreal: The sale of the stock of S. Marrotte, amounting to about $3,500, which took place on Saturday last, proved quite an exciting affair the bidding being the most spirited that has been witnessed at an auction sale for some time past, resulting in the stock being bought in, supposed to be for the insolvent, at the unprecedented figure of $1.35½ on the dollar. No sooner did the auctioneer offer the above stock than 50c. on the dollar was immediately bid, and from this point the price was rapidly run up and the stock knocked down at $1.35½ within the short space of ten minutes. There was a large attendance of buyers, and during the sale the excitement resulting from the sharp tussel to secure the much coveted stock was intensified by a sudden outbreak of hostilities, the insolvent becoming suddenly engaged in an exhibition of fisticufs with one of the audience, whereat the auctioneer sprang from his point of vantage, and separated the infuriated combatants before first blood was claimed or a knock down recorded. It appears that a syndicate of buyers at the sale were determined to purchase the stock in order if possible to put Mr. Marrotte out of business. But unless both parties to the bidding thought the stock was considerably undervalued, why bid $1.35½ for second hand goods that could have been bought anywhere bran new for $1.00? Owing to the above abnormally high price being paid for the stock, the creditors, it is thought, will now get 20c. on the dollar; but all admit that the sale was a very remarkable one.

THE CORNER GROCER

The mercury in the thermometer outside of the door had dropped down so low that no one cared to associate with it. Officer Tooley dropped in to warm his hands at Schmidt's stove.

"Say, Officer," said Schmidt, as he took his hands out of his pickle barrel and wiped them on his apron, "you are yoost de feller vot I like to see. Is it gontrary to dem laws if I knock a feller vot scheets me?"

"Well, I don't know. You should have him arrested," said the officer. "Why, did some fellow (do) you?"

"Vell, you see it vos dis vay; yoost avile ago a fellow he comes in here und he says, 'Oho, Schmidt, vie gehts?' und I say, 'Philopene,' und he say, 'Oh! you know dot song Philopene, Philopene geh mit mihr ins graas, und su weider.' Vell, I tink he's pooty schmart, und I shake him his hand und say, 'Vat is it you like?" He say, 'Schmidt, I'm selling soap for ——,' himmel, ich weiss not vot ferm he say he drum for—any how I toll him I'm full up on soap, und he talk avile aboud dot Shilli trooble. I don't know vot dot is as I never had it yet (say, Herman, give dem beeckles to dot leetle girl, und a piece of candy) vell, den pooty soon he say, 'Schmidt, you see dis already?' und he got a little machine out von his pocket vot looks like a vash machine wringer but its mit black rollers. I say, vots dot? und he say, 'Dot is a money machine, vot makes money, you know, officer. Vell, he did put in von side a piece paper und he say, 'I pet you dot paper vill be money ven it rolls on de onder side out.' I look like a fool at him, vich I guess ish right, und I look at dot machine again once more, den I tink he bin a schmardt drummer, und I bet him five dawlers. Vell! you yoost should see de vay I feel ven he turns de lettle grank, und, shure as te tifel, out gomes der money on der onder side. He say, 'You see, Schmidt, you loose dem bills,' und he dakes my money und shtarts for dem doors, but I ketch him on dem collars und I (say, Herman, yoost move dem cheeses from der shtove avay a leetle) yoost call him a schwindler. Aber he yerk to get loose, und I knock him und holler for Herman. Yet he get loose und run like he vas grazy, und holler, 'Shtop dot car! shtop dot car!' und goes round der gorner. Vot fer a tam machine dot vos, anyhow?"

"That," said the officer, "was a trick machine; haven't you read about it?"

"No! did it shtood in der baper apout him."

"No, but the papers printed all about this machine."

So! Now, den, Herman, yoost see. I vas going to sumscribe letz veek for them bapers und Herman he say, vats der use dem drummers geep us posted on efery dings vots new. Now you see I lose me fife tollars. Vel, dots der tifel aind it?" and Schmidt cut an eighth of an inch off the end of a piece of cervelat sausage that had turned too dark, and turned the top layer of mackerel over in the kit so that they would present a new appearance, and then instructed Herman to mark Mountain corn up to 15 cents straight,

"Officer Tooley strolled back into the other room and looked at Schmidt through the bottom of a glass, and as he passed out he heard Schmidt say. "Herman, ven you veighs some more butter veigh dem leetle vood dishes mid it, und ven dot agent mit dot "Intercommerce Grocer" kum aroundt some more vee vil sumscribe for dot baper."
—Interstate Grocer.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

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TORONTO.

DISHOHEST CLERKS.

We hear a good deal, from time to time, concerning protection; and however much grocers may differ on this great economic question, we are sure they will agree with us that the average merchant needs protection from the wiles of scheming tricksters, whose only end and aim is to defraud the dealer of his hard earned cash. We have iterated and reiterated in these columns the need of care and prudence to avoid the pitfalls prepared for the unwary by these frauds. This week we feel called upon to allude to another branch of this topic and warn the grocers against dishonest and untrustworthy clerks. No doubt a large per cent of all the clerks are honest—we certainly hope so, for from their ranks are to come the merchants of the future. How large or how small the per cent may be we are quite sure that there are more dishonest clerks than one would at first suppose. Every week we record the evil doing of these men who cause their employers trouble, annoyance and financial loss. The honest clerk will not object to any means adopted by the merchant to protect his interests, and the dishonest clerk should be exposed and punished.

Last week we recorded the fact that two clerks of Rhodes Brothers, Boston, had been arrested, charged with embezzling $300 from their employers. This money was, it is alleged, taken during the past three months.

This week we read that Frank H. Robinson, a grocer team driver, recently employed by Frank W. Merriden, Gloucester, was arrested on a charge of embezzlement. It is charged that he has collected from $300 to $500, which he has failed to turn over.

Charles H. Backus, of Wollaston, a well known grocer, lost a large amount of money by the embezzling practices of his clerk, Charles E. Winters, who has now left for parts unknown. His method of operation was similar to those outlined in the case spoken of in extenso below.

One E. H. Maynard was employed some eighteen months ago, as clerk and driver of the order wagon of Frank C. Shorley of Everett, proprietor of the Boston Branch Grocery and Provision Store. He had formerly worked for E. S. Gilmore, then for W. H. Oakes and latterly for Simonton & Gill of Charlestown. It now appears that his record was not entirely clear in the past, but, however, that may be, he began his embezzling practices soon after entering the employ of Mr. Shorley, until he had converted to his own use fully $500. From over thirty customers on his order route he had collected money—which he did not turn in—varying in each case from $2 to $30. These were customers who did not visit the store and whose bills he was given to collect. He would take the bills, collect the money, put it in his pocket, and at the store tell a plausible story about leaving the bill but being unable to get any money just then—they would pay in a few days, etc., elaborating these lies with all the generalities such men know so well how to concoct. When another bill was given him with "amount of bill rendered" upon it and the additional new purchases entered thereafter, he would erase the "bill rendered," tell the parties that the bookkeeper had made a mistake—"didn't know her business and couldn't keep the books straight," etc. He would sell to customers at a less price than cost and pocket the cash—in fact resorted to many schemes to feather his own pocket and rob his employer. Is such a man deserving of probationary leniency? If so is he when—as we state below—he was not using this money where it was needed, but to gratify an inordinate desire to appear the possessor of money?

His rascality being discovered he was arrested, taken before the District Court in Malden, Judge Pettingill presiding, and plead guilty. The case being beyond his jurisdiction he was bound over to a higher court. When the case came up in that court, Chief of Police Emerton of Everett informed the District Attorney that Maynard was "a pretty good fellow," etc., and presumably upon the Chief's statement the embezzler was released on probation. Now, was he a pretty good fellow? His wife died last March, and his father-in-law paid the funeral expenses; the two children, the result of his marriage, are with his brother-in-law, and Maynard has contributed hardly anything to their support, a very infinitesimal amount. But all the while he had in Everett a young lady to whom he was paying attention and he had bought (on the instalment plan) a costly piano, forgetting, probably, that he had in his previous wild career mortgaged his wife's piano to provide himself with funds. Was he a good fellow? Ought the Chief of Police, supposed to be charged with the execution of law, to take one side of a story, not the truth, and allow the release of a self-confessed embezzler? Mr. Shorley proposes to find out and the Selectmen of Everett will give him a hearing on the question Saturday evening.

Now, then, what can grocers do to protect themselves? Ought they to be lenient with these clerks? If they escape punishment do they not go to another store and work the same game? Wouldn't it be better to have one man take the orders and another collect the bills? We would like to receive suggestions from our readers. Hundreds, yes thousands of dollars are lost by grocers every year by these games worked by dishonest clerks. How can it be prevented? Is it mercy to the trade to let these men off on probation? Does not the protective policy apply here and should they not in every case demand even and exact justice.—New England Grocer.

ATTENTION TO BUSINESS.

There never was a time in the history of the industrial and commercial world when strict and personal attention to business was more necessary than at the present time. The growing competition in every line of trade and manufacture requires not only the strictest economy in every department and detail, but strict personal attention as well. This is one reason why Americans are and have been, successful in almost every enterprise they have undertaken. Instead of leaving the work to be performed by a paid manager or agent, the American manufacturer attends to the business himself, so far at least as the general management is concerned. He is a worker in every sense of the word.

Those who are inclined to think that employers are overbearing and grasping in their dealings with others, should not be too severe in their criticisms. The employee has a very easy time of it compared with his employer. His hours of labor are fixed, and his work is of a routine nature, requiring very little thought or care, except that necessary to the faithful performance of his duties. He knows just how much he is making, and when his day's work is done he can lay aside all care without fret or worry.

But with his employer it is quite different. With him it is constant, unceasing work, and his mind can never be entirely free from his business cares. He has to meet and overcome competition. He must watch the markets, both as a purchaser and a seller of goods. He must plan and devise, direct and control everything pertaining to his business. Not for a moment can he rest, for in that moment he may lose large sums of money which years of patient industry have accumulated.

The life of a successful business man is one constant round of work from morning till night, and often far into the latter. His hours of labor are not fixed by an arbitrary law, nor his labor that of fulfilling a duty to another for which he is paid a stipulated price.

The young man who, ambitious to enter business upon his own account, chafing at the position he holds or the wages he receives, will do well to give the matter careful consideration before undertaking the responsibilities and risks which are a part of every business man's life.

There is too much competition, too many shrewd and prosperous men already in the field for a young man to combat with, unless he be endowed with pluck and perseverance sufficient to carry him through a long and severe struggle, willing to work, not for day wages, not a certain number of hours per day, but for recognition as a successful business man, whether it call for one hour or twenty-four each day, whether the pay be one cent or $1.00 per hour.

In any case or under any conditions, either as the man of business, who works for his success through the employment and direction of others, or the laborer who gains his livelihood by working for another, strict attention to business, the faithful performance of the duties involved, and the considerate adaptation of means to an end is the only sure method of winning success.—Manufacturers' Gazette.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

With pleasure we still call the trade's attention to our Coffees. They are giving universal satisfaction. They are put up in 30, 60 and 90 lb. packages, or 120 lb. barrels. Once tried and you will use no other.

Yours truly,

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

TRY OUR

3-lb SODAS

Packed in Red Boxes.

Wm. Paterson & Son

BRANTFORD.

Best Valve Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Batger's Home Made Marmalade.
Batger's Lime Marmalade.
Batger's University Marmalade.
Cairne's Home Made Marmalade.

Caverhill, Rose, Hughes & Co., Montreal.

Something Good.
Something Good.
Something Good.
Something Good.
Something Good.

6s. 6s. 6s.
6s. 6s. 6s.
6s. 6s. 6s.
6s. 6s. 6s.
6s. 6s. 6s.

21 lbs. 21 lbs. 21 lbs.
21 lbs. 21 lbs. 21 lbs.

SMOKING.

Send for Sample Box.

Empire Tobacco Co.,

MONTREAL.

MONTREAL TRADE CHAT.

Jimmy Warren has returned from the Lower Provinces and says trade is fair.

The retail trade here say they are having good call for Mott's chocolates and cocoas.

Mr. Rd. McKay, of Hamilton, Ont., was introduced on 'Change last week at the Board of Trade.

Quite a few of the travellers are home this week. They came home to vote, they say, for the right party.

F. H. Turcotte is up before the Police Court on the charge of embezzling money from the Montreal Meat Co.

Charlie Johnston, the retail grocer, has just returned from New York, where he spent two weeks on pleasure.

Mr. J. O. Villneve, the member elected for Hochalaga County, is one of Montreal's best known wholesale grocers. He was elected by over 2,000 majority.

A McDonald, the Sherbrooke grocer was in town last week. He reports trade quiet on account of the election, but hopes that now that it is over things will pick up.

Four fruit boats are due between May 1st and 10th, the Avlona from Bordeaux, and Chareute, and the Fremona, Escalona and Dracona from Mediterranean ports. All the fruit will be sold by auction.

Col. H. E. Taylor, special agent of the United States treasury department at St. Albans, Vt., last week seized two tons of geese which were being smuggled across the line for sale in New York market. They will be sold by auction.

The examination for inspectors of butter and cheese factories will be held on March 16th and 17th at St. Hyacinthe, Que. Any information regarding them can be obtained from Mr. J. de L. Tache, the secretary of the Societie d'Industrie Laitiere, Quebec.

The bark Artizan, Capt. Kinsman, has arrived at St. John, N.B., from Iliolo, with a cargo of sugar for Montreal. The Artizan was one hundred and sixty-three days coming out, owing to boisterous head winds and calms.

At a meeting of creditors of Jas. Scott & Co., the Halifax grocers, it was agreed to accept 35 cents on the dollar. Much general sympathy is manifested for Mr. Scott in his business reverses, and at the above meeting the hope was expressed that he will receive in future the same large trade as he had before.

Nearly all the leading cheese operators have left for New York and England to make arrangements for next season's trade. Messrs. W. Nivin, F. Warrington, T. Warrington, G. Hodge (of Duckett, Hodge & Co.), D. Muir (of D. Muir & Co.), and the Messrs. Hodgson are at present on the other side, and Messrs. A. A. Ayer, D. A. McPherson and James Alexander left yesterday. Messrs. T. N. Ware and A. J. Brice have gone as far as New York and Mr. A. Grant will leave for the other side next week.

THE SAFE-BURGLARS' LOT NOT A HAPPY ONE.

From the reports so constantly being published it would seem that the skill of the nefarious burglar is proving too much for the safemakers and inventors who have been for sometime racking their brains for a new and improved method of counteracting their evil designs. A patent just issued at Washington to T. Mower Martin, artist, of Toronto, seems likely to prove an entirely new departure in this matter of protecting moneys and valuable papers. Mr. Martin's idea is to turn the burglar's usual method of warfare against himself by coating the safe with hidden panels of explosive substance, which, if attacked by either the drill or the blow pipe, or even by electricity, would incapaciate the toiler of the night from further pursuing his chequered career. Six different claims are granted in this patent, some of them being for methods in which the explosive machine can be set to go off or not at the option of the owner when closing the safe at night.—World.

GENIAL SALESMEN.

People like to trade with genial salesmen. They like to be waited upon by men who are affable, polite, attentive and personally agreeable men. They instinctively avoid a clerk or a salesman who is impertinent, officious, inattentive and indifferent. Many a clerk has failed to effect a sale of goods that was really desired, because his manner was offensive and his way of waiting upon a customer created a feeling of ill-humor and impatience.

Customers who bestow their patronage upon a storekeeper, feel that they are doing him a favor, and they expect to be treated, not only with civility, but with deference and polite attention. We have not infrequently in our shopping experience encountered clerks whose supercilious ways and disobliging manners filled us with a strong feeling of prejudice against the entire establishment. We have been waited upon by clerks whose minds seemed to be upon everything but their own business, whose eyes wandered away even while they talked to us, to other objects in the store, whose thoughts were clearly not upon their business, and who did not care whether they effected a sale or not; their only interest in the concern being to draw a weekly salary.

Now we hold that a good clerk or salesman feels a sincere interest in the prosperity and welfare of his employers, and he must be zealous in whatever he does. Unless he is, he can never expect to please the patrons of the store or the proprietor who employed him. If he acquires habits of indifference or inattention, he will never become a prosperous business man, even if he should engage in trade on his own account, for indifference and incivility become habits after a time, extremely difficult, if not impossible, to break off.

The personality of a salesman has very much to do with his success in that capacity. He should present a neat and cleanly appearance, should put his heart into his work, should strive to please the people with whom he comes in contact, and should try from the commencement of his career to make friends of his customers, if he expects in the future to have friends to patronize him when he sets up in business for himself—Grocers' Criterion.

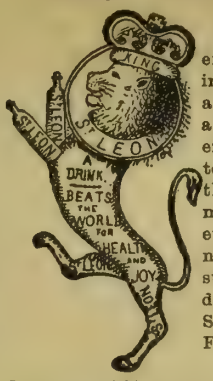
TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please whoever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Successful Sellers.

NEW BRAND

ADAMS' ORANGE BLOSSOM

CHEWING GUM.

30 Bundles in Box. 150 Pieces.

Each box contains a bottle of Colgate's High Class Perfumes. Guaranteed First-class. Sold by All Wholesale Grocers. For illustrated Catalogue and beautiful hanger signs for your windows,

Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

COMBINES!

One of the best is the combination of Coffees, Cream and Granulated Sugar which forms Condensed Coffee "Reindeer Brand."

The popularity of this combine is growing rapidly. Unquestionably the best brand of Cond. Milk is the well-known reliable "Reindeer Brand."

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.

FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto

Plugged 50 cent American coins are in circulation in Kingston.

An effort is being made to start a fruit canning establishment in Napanee.

J. F. Wilson, formerly of the Rathbun Company, has opened a grocery store in Kingston.

A canning factory is to be started at Windsor, no such industry being yet established in Essex.

A traveller for a house in Kingston has disappeared, and with him about $500 collections from customers.

Mr. J. B. Smallman, of Smallman & Ingram, London arrived home on the 10th inst., from the European markets.

J. McNulty, clerk in Lindop & Co.'s. grocery, St. Thomas, had two fingers crushed in a sugar mill. They may be saved.

Mr. L. D. Marlatt, of the firm of Marlatt & Spears, Aylmer has sold his interest in the business to Mr. J. F. Young, of London."

A committee of the Hamilton Wholesale Grocers' Guild, held a secret meeting on Monday morning, and discussed the sugar question.

W. W. Coulter, St. Thomas, has sold his grocery business to Mr. Stewart, late of Everton, but continues the insurance and real estate business.

The N. Y. Commercial Bulletin says: Mr. Fenton of the Erie Preserving Company was among the Westside visitors during the past few days.

Several Kingston merchants who agreed to close their stores at 9 o'clock, on Saturday night, failed to do so. Those who did close say they will give the scheme but one more trial.

A large deputation of Toronto ratepayers waited upon the Ontario Government on Friday afternoon, and asked that legislation should be withheld in reference to the single tax and business tax.

R. K. Burgess, Toronto, vice-president of the Ontario Bank, has resigned the office, as he is going to Europe for a two years' tour. A. M. Smith, of Smith & Keighley, is mentioned for the position.

The Nova Scotia refinery, which has been idle for some time owing to the scarcity of raw sugar, will now be able to resume operations, the Taymouth Castle having brought 2,000 tons of the sweet stuff.

Mr. W. H. Seyler, well known to frequenters of Eby, Blain & Co's sample room, but lately better known as that firm's pushing city traveller, has had a sick spell, his friends will be sorry to learn. An attack of quinsy confined him to his house all last week. His visiting list had consequently to be a little neglected. He is now getting round again and will soon report himself at all his old calling places.

The Winnipeg Board of Trade will erect a handsome building in which will be concentrated all the grain business, financial institutions and other Manitoba commercial interests.

Mr. James E. Steen, proprietor of the Winnipeg Commercial and president of the Board of Trade, was married, on Monday, to Miss Annie Congdon Rogerson, late of St. John, N. B. The couple went to the Maritime Provinces on a wedding tour.

Boy burglars got into Hazell & Son's grocery store on Macnab street north, Hamilton, and stole several bottles of liquor. Some men saw the boys in an alleway off York street with the plunder, and recovered two bottles, but did not arrest the boys.

The commercial travellers of Montreal are an enthusiastic body. They must be, for one hundred and fifty drove out to the Atheletic Club house on the evening of the 10th, in spite of the fact that the roads were bad. That the had a good time was guaranteed before they started.

Ocean Wave Baking Power has now been on the market four years, the sales have steadily increased year by year and the manufacturers have hundreds of testimonials to the true value of the goods. They give great satisfaction wherever used. They are sold in cans only.

Mr. James E. Smith, an ex-mayor of Toronto, died last week. Some time about the middle of the century he went into the wholesale grocery business in this city, his partner being the late Henry Millar. Their place of business was at the corner of Colborne and Church streets. His firm supplied with provisions the troops sent to oppose the Fenian invasion.

The California Fruit Grower is authority for the following: "A car load containing 30,000 lbs. of fresh salmon has been shipped by the Fraser River Freezing Company, of Port Haney, to Hamburg, Germany. It is going via Canadian Pacific railway to New York' thence in the cold storage department of a German steamship. This is the first shipment of fresh Salmon from British Columbia to Europe.

The Condition of Sales Act now before the Ontario Legislature brought down a deputation representing wholesale interests. They were piloted by the member for East York, Mr. G. B. Smith, and were composed of Messrs. J. Short McMaster, T. O. Anderson, T. M. Bayne, and R. H Gray. They urged upon the Attorney-General the justice of passing legislation which would protect creditors against private liens or agreements not registered or otherwise made public. These liens are frequently resorted to to the great prejudice of the creditors on estates, and the wholesale men had no difficulty in impressing the Attorney-General with the merits of their case.

Ganong Bros., St. Stephen, N. B., have sold out to Ganong Brothers, Limited. The new proprietors have purchased not only the business, but also the good-will of the business and the right to manufacture the celebrated G. B. chocolates. The merit of these goods, intimate knowledge of the business, and a constant endeavor to deserve the continuance or even an increase of the support that their predecessors enjoyed, are the basis on which Ganong Brothers, Limited, ground their prospects.

Mr. Alexander Gunn, of Toronto, accompanied by Major Hughes, M. P., had an interview with Hon. Mr. Dewdney, on Thursday, to urge that the Indian Department procure for the use of the Indians long clear cut pork in place of short clear cut. Mr. Gunn represented that the change would divert a large trade from the United States packers into the hands of the Canadian packers, while the quality supplied would be of the very best. The Superintendent-General said he would give the representations careful consideration.

The lobster packers object to the proposal in Hon. C. H. Tupper's bill to require the payment of a $50 license fee for the catching of lobsters, and of a fee for the official branding of packages. A deputation of packers waited on the Minister of Marines and Fisheries last week to ask that neither fee be imposed. The same deputation asked that any settlement of the Newfoundland question should include the concession to Canadian fishermen the same bait and fishing privileges enjoyed by the United States fishermen.

The Halifax Board of Trade last week discussed the Newfoundland-Canadian difficulty. The matter was introduced by a communication from the Montreal Board of Trade, regretting the loss of trade, and asking for an expression of opinion from the board as to the desirability of petitioning the Gov-

"CAIRN'S"
HOME MADE MARMALADE.
Used by Her Majesty, The Queen.

A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from

Caverhill, Rose, Hughes & Co, Montreal,
and
Smith & Keighley, Toronto.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

ernment for the arrangement of a modus vivendi till the difficulties between the two countries shall have been disposed of. The board passed the following resolution :— " Recognizing that the balance of trade with Newfoundland is in favor of the Dominion in the proportion of four to one your committee has no hesitation in recommending cordial co-operation with the Montreal Board of Trade in efforts to arrange a modus vivendi with Newfoundland; and further, your committee is decidedly of the opinion that it would be in the best interests of the whole Dominion to withdraw the present restrictive custom house regulations against imports from Newfoundland on the basis of mutual concessions."

A deputation appeared before the Government last week to protest most strongly against any rebate being allowed on grain transhipped at Ogdensburg, on the ground that it would hand over the whole carrying trade of the lakes, and especially of the Canadian North-west, to American bottoms. The delegates also urged the advisability and urgency of at once deepening the St. Lawrence canals to a uniform depth with the Welland, it being stated that as soon as a uniform depth of 14 feet is obtained the Canadian forwarders would be in a position to snap their fingers at the Yankees.

A Petrolea business man has purchased two lots near the tunnel station, Sarnia, Ont., with the intention of building stores on them, one of which he will fit up as a grocery store. There is talk also of a Point Edward business man following his customers to the south end of the town, when the completion of the roundhouse compels the removal of the trainmen, engineers and others to that neighborhood.

Frank Ronan, Halifax, N.S., Davis Bros'. hustling traveller, is receiving the congratulations of his friends on the possession of a valuable diamond ring, which glitters on one of his fingers. The ring was offered by the Logan Soap Company, of St. John, for the traveller placing the greatest amount of their manufactures in a given time, and Mr. Ronan was the lucky man. He also wears a gold watch given by the same firm on similar conditions ; and he has a gold watch offered by the Empire Tobacco Company, of Montreal, for the disposal of of 200 packages of their tobacco.

Mr. W. Boulter. president of the Canadian Packers' Association, was in the city the other day. He says the meeting of packers will be a large and important one. In addition to the routine matter to be considered the association will discuss a scheme to send a representative to Great Britain to introduce Canadian canned goods. The exports from here to Great Britain have been growing rapidly the past few years, and it is believed that if a man was sent over to push the sales of those put up by members of the association, the business could be largely increased. Mr. Boulter sent a trial shipment to Japan last fall and recently received word that the goods had given every satisfaction.

Mr. Ward, of the John P. Mott Co., Halifax, is in the city.

Clemes Bros. report the arrival of another car of extra red and yellow onions.

A. C. Miller & Co., canned goods packers, are starting another factory at Brighton, and James Anning, formerly with that firm, will put up goods in Belleville this year.

Mr. Harry Abbott, of Vancouver, has just sent to the Premier a box of fish, caught on a recent excursion of the tug Eliza Edwards, containing three halibut and a quantity of black cod. These fish have been distributed amongst the Ministers of the crown and in several other quarters, with a view to their being tried, and so far as can be learned the quality is excellent, notwithstanding its long journey. The fish are accompanied by a statement from the captain of the Eliza Edwards, certifying that the halibut are part of a catch of 847 similar fish, estimated to weigh, in the aggregate, 40,000 pounds, which were caught by eight men in three boats in three days, within five miles of the coast of British Columbia and in land-locked waters where fishing can be carried on in any weather. The largest halibut in the lot weighed 175 pounds, and measured six feet four inches in length.

The " Barm" Yeast Manufacturing Co. are offering premiums in solid cash to the grocers who first succeed in selling twenty of their 50 cent boxes containing two dozen 5 cent packages of " Barm" Yeast. The profit on these goods is 140 per cent., and the prizes $10 each for the first ten grocers selling twenty boxes, and $5 each to the second ten selling a like quantity. They also offer substantial cash amounts to commercial travellers, particulars of which are announced in this issue of the CANADIAN GROCER. The Barm Yeast Co. are not slow to adopt good methods for the introduction of their goods, and such enterprise deserve return. It is satisfactory to know that such is already the case, as the manager states that the business done during last month was ten-fold greater in volume than that of any month since they started. Both travellers and grocers seem to have entered into a rivalry, as to which can sell the most in the quickest time. Every wholesale grocer in the Dominion has " Barm" Yeast in stock, so that there will be no trouble in procuring it at any time.

HALIFAX RETAIL GROCERS.

The Halifax Retail Grocers' Association held their regular monthly meeting on the night of 7th inst. The attendance was larger than usual.

The committee having in charge the recent sleigh drive reported that the event passed off very satisfactorily, socially and financially.

Some further discussion took place upon the proposed tax reform, some of the members objecting to the published statement of the committee of the Tax Reform association that there were but eleven members present at the grocers' meeting when the resolution was passed. This is incorrect, as there were more present, and the executive committee (who expressed the sentiments of the whole association) were fully represented, and they felt that the grocers were not the only people affected by the proposed reform, but that all retailers were similarly affected. The resolution was passed unanimously, and it was wrongly stated that any member present was not in accord with it. They would like to know of any retail grocer in the city who carries a stock of $6,000 and is only assessed for $2,000.

TORONTO RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening. There was a fair attendance of members. The usual routine business was transacted and one or two other matters of minor importance were dealt with. The further discussion of the circular questions was waived until next meeting. The secretary gave another evidence of his activity and earnestness in the submission of thirty names of grocers he had persuaded to apply for membership. A committee was appointed to wait on the wholesale grocers and state the position of the Association in the matter of wholesalers selling to consumers, and to warn the wholesalers that business of that kind would forfeit the trade of all the members of the Association and arouse the influence of that body against jobbers who sold to consumers. It was complained that a general trade paper had misstated the facts in connection with the pedlars' license question, alleging that the Association's protest against any reduction had been ineffectual. Disapproval of this mis-statement did not take the form of a resolution, but was very decided.

New Eastern Townships
Maple Syrup and Sugar.
(Ready for shipment soon.)

Messrs. Wilkins & Co., Adamsville, Que., have appointed us wholesale agents for their Celebrated Maple Leaf Brand. Every package guaranteed pure maple.
Put up in double seamed cans (not liable to leak) of several sizes; also in kegs and small barrels. Send for price list and discounts. They will interest you. Special quotations to large buyers.
Clemes Bros., 51 Front St. E. Toronto.

TORONTO MARKET.

TORONTO, March 17, 1892.

GROCERIES.

Very slowly does the market emerge from the dulness which has brooded over it all winter. An occasional glimmer of better times is let in upon the situation as spring draws on, but this is discounted by the low prices which in most lines stand ready for buyers when they choose to make their spring invasion. Traders of course must have goods, but their orders come forward very sparingly and call for only the barest present wants in everything but sugar There is no lack of offers for sugar, all on the bear side, and generally for pretty large invoices. The jobbers as a rule are shy of business, but if they see that the sugar is going to be bought they usually yield to the inevitable and come down to the lowest point. Some car loads have been taken for extended delivery, though as to that, there are few who will accept such an order. The trade in tea keeps steady. Canned goods are rather listless. Dried fruit is inactive. General sundries are up to the average. Fancy groceries are in lower request since Lent opened. Payments are reported satisfactory since the Fourth.

CANNED GOODS.

Though the trade proceeds slowly, values do not decline. Tomatoes and peas are in comparatively small compass, and there is small chance that prices will long favor the buyer as much as they do now. Corn, on the other hand, is quite plentiful. The prices of the former two vegetables are firm at $1.05 to $1.10, quality and quantity regulating the gradation between these figures. Gallon tomatoes sell quite freely at $3.50. But thers is plainly a backwardness about the demand. At this time of year consumption as a rule begins to be active. So far its impetus to trade is but mildly felt by the wholesalers. One reason, probably, is that retailers stocked more freely ahead of requirements in canned goods than in anything else. But it is not felt that the demand will be postponed much longer. It is fairly good now, though not up to the strength it usually reaches in the middle of March. Salmon, lobster, and sardines are quiet and unchanged. Fruits are in very limited request.

COFFEES.

Little can be added to what was said last week, as with the exception of a small jobbing business, nothing has been introduced into the situation since then. Very good Brazil coffee is offered at 19c., with lower grades obtainable as low as 17½c. Fine Rios would sell if they were to be had, but just now they are not in stock and are hard to get. Choice Javas continue exceedingly firm, while the demand evinces somewhat more activity. Good coffee appears to be rather at a premium, partly owing to an increasing consumptive demand for quality, and partly to the sharp inspection that has been set on foot lately.

The Rio News of Feb. 16th says of coffee: "Receipts have improved considerably, but the increase is largely due to coastwise receipts of nearly 16,000 bags during the week; the railway showed some improvement, but there is apparently still a 'hitch' somewhere. Exchange has assisted coffee dealers, and also a riot that occurred in Santos on the 11th, resulting in the rioters tearing up rails on the Sao Paulo Railway, cutting the telegraph, etc., from which it was feared a serious suspension of traffic might result. Fortunately the authorities were able to restrain the disorder, and traffic was resumed on the 13th. The Coffee Factors' Committee to report on the crops has not so far made public any modification of its December estimate, nor is it likely the Committee will report before the end of the current month."

DRIED FRUIT.

Prices are very low in currants, some descriptions quoting at 4¾c., and even this figure is said to be open to shading. The quality of the stock to be had at this easy price cannot of course be high, and as a matter of fact is very low. It has been brought on this market quite recently. There is very little of any other kind to be bought on the New York market, the finer descriptions being taken up or very firmly held. A slight recovery from the low point at which the inferior stock noted above was bought has taken place. Prunes are quiet and unchanged at 6¼ to 6½c. in cases. Valencia raisins can be bought at easy figures in New York and so are held here at very low prices. The price is from 5¼c. up for off-stalk. Some old stock is held here at 80c. to $1 per box. Dates are being pushed at 4⅞c. for large lots of Hallowee, and 5¼ to 5½c. for smaller quantities.

NUTS.

The week's trade in nuts has been of small proportions, unaccompanied by any change in the conditions. Prices are steady, stocks are light. In New York new Chili walnuts are offering for June delivery at 12s. 6d.

A cable from Malaga reports the remaining stock of Jordan shelled almonds at only 1,000 boxes, and the price 30s. c. and f., or say the equivalent of 37½c. laid down. In the face of this one holder in New York continues to quote 34c.

RICE AND SPICES.

The extent of the business done and the range covered by prices remain as they were described last week. It takes but little rice to slake the demand yet, but preparations are beginning for a brisker business as the season develops. Some very fine Japan rice is now in stock to sell at 5 and 5½c.

Spices are moderately active and unchanged in quotation.

The following is an extract from a private letter received from London by a leading importing house here: "In regard to rice we would say that in the markets abroad Japans are easier than earlier in the season, but other kinds are still advancing. Patnas of new crop are scarce and arrive slowly. The quality is very poor, indeed, being small in grain and off in color. Still prices are about 1s. per cwt. above last year. Rangoons are firmly held at a considerable advance. New crop is bought freely for local Indian wants. Prices are high, but shippers say they must go higher, for as they have lost heavily upon the 160,000 tons already sold they decline to make further sales. Smalls or granulated rice on the spot in Europe and new crop to arrive are again some 6d. per cwt. higher. The quantity of smalls or granulated to be made this year is expected to be low, as a much larger proportion of the Burmah rice crop has been sold as rough to adjacent countries, so that the product of the rough rice mills in the Burmese ports will be much less than usual. We hear of new crop smalls for English markets to the extent of 5,000 to 6,000 tons having been resold by buyers to sellers, and the shipments presumably cancelled at a loss of about 6d. per cwt. This explains fully the current high prices for granulated rice for old and new crop deliveries."

SUGAR.

The basis of prices in sugar, that is the raw sugar market, is unaltered, values being quite firm, with the chances of any early change decidedly in favor of sellers. Notwithstanding that fundamental fact, the prices of refined are easy on this market, the ascendant influence being the desire to hold customers who may be tempted away by special cuts. Houses that would stand out for 4⅝c. for granulated from a stranger, will sell at 4½c. to an old customer. Others come down to 4¼c., and soften the fall or rather recoil to a higher figure, by coupling the order with a condition that so much tea shall go along. The retailer, however, usually finds that he can do better by keeping the commodities apart. Yellow sells as low as 3½c. Yet the price at the refineries has an upward bent. Many who have loaded up freely wish the price would rise. A very good demand is kept up, those who can spare the money buying in round lots. The endeavor to get delivery protracted over the next month or longer usually fails, though in a few cases that is reported to have been conceded. The outcome of the refiners' meeting at Montreal has been fruitless of bearing upon the situation. The refiners were not able to establish another list or to establish a system of grading for yellow sugars. Another meeting is to be held shortly.

Willett & Gray, New York, in their weekly statistical say: Total stock in all the principal countries, at latest uneven dates

ANOTHER CAR EXTRA CHOICE
RED AND YELLOW **ONIONS.**

Messina Oranges.
Messina Lemons.
Florida Oranges, all sizes.
Pineapples and Bananas.

Quotations cheerfully given.

CLEMES BROS.
TORONTO.

A Fresh Consignment expected daily of the Famous
Gartmore Estate Ceylon Tea.
Teas from this Estate brought recently the highest price ever known at auction in London.

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HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

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Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

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FAMOUS ENGLISH BREAKFAST

BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete

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Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

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22 St. John St., Montreal.

GANONG BROS.,

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MANUFACTURERS OF THE

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY. Hamilton, Ont.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MARKETS—Continued.

is 1,438,112 tons, against 1,550,088 tons at the same uneven dates last year. Since the clearing of the late storm the receipts have been sufficient to relieve the refiners of some anxiety as to their supplies, and to enable the idle Philadelphia refinery to work again. But the meltings have amounted to considerable, and new arrivals will very soon be needed, as only one week's supply of raws is now available. A slight reaction in Europe was taken advantage of here to depress prices, which was successful to the extent of 1-32c. on some sugars in port, but no concession was made on sugars for shipment. The general situation is very favorable, and there is nothing to warrant any considerable decline, unless it might result from financial troubles in Germany. We have a cable from London, however, giving the opinion that Europe will remain steady. We print our latest estimates of the provincial crops of the world, showing 188,967 tons less production this campaign than during the previous season.

SYRUPS AND MOLASSES.

The movement of syrups has increased somewhat. The call is not for the very lowest grades as a rule, but for medium bright samples, quoting at 2¼c. or thereabout. Very dark syrups are quoted down as low as 1⅞c., the result of competition between Canadian and United States refiners.

A small business in lower grade New Orleans molasses is reported at from 30c. upwards.

TEAS.

Very good value continues to be obtainable at 14 to 20c., and the demand is busiest in the range lying between these figures. Japans are in rather better request than Congous, though for the latter there is a very good demand. Young Hysons are dull, one cause being the scarcity of low grades, another being the strong bent of the demand for medium grades towards Japans and Congous.

McMeekin & Co.'s February notes on Indian and Ceylon teas says: The offerings of Indian were 132,000 packages, against 122,000 packages in the same month of 1891. The quality from several of the districts was somewhat improved, and the demand continued very strong for all teas with good quality in the cup. The smaller offerings induced a steadier market in the first two weeks, even for common and poor liquoring grades, but in the third and fourth weeks the quantity of such proved too much for the trade. There was in consequence great irregularity of prices, and a fall of ¼d. to ½d. per lb., while large quantities were withdrawn unsold in the auction room. The trade done during the month by wholesale houses has been of small volume, business throughout the country having been much interrupted by the variable weather and the consequent widely spread sickness. In spite of this, the deliveries proved very satisfactory, and the figures are assuming a more healthy aspect, the stock having begun to diminish at an earlier period of the season than usual. The average of Public Sale prices for the month was fully 8¾d. per lb. against 1s. 0¼d. per lb. for the corresponding month of last year. The imports were 8,295,000 lbs., and the deliveries 9.899,000 lbs., leaving in stock on 29th February, 47,558,000 lbs. The offerings of Ceylon were 65,000 packages, against 54,000 packages in the same month of 1891. There was a slight improvement noticeable in quality as compared with the offerings in January, but there was slill a decided absence of really high-class tea, so that anything above the ordinary level was eagerly competed for at full prices. The low grades of thin poor teas being at a very low level are going freely into consumption, and, although the market for these was rather easier in the middle of the month, prices leave off without material change. The average of Public Sale prices for the month was about 9¼d. per lb. against 1s. per lb. for the corresponding month of last year. The quantity to arrive from Ceylon during 1892 is estimated at about 75,000,000 lbs., and as there will again be an increased crop from India, it is likely that lower prices than those now current will rule at some time during the year, as the probable supply appears likely to largely exceed the probable consumption. Against this consideration may be set the largely increased export demand; and some development in home consumption caused by the very low range of values now current. The imports were 5,349,000 lbs. and the deliveries 4,760,000 lbs., leaving in stock on 29th February, 16,370,000 lbs. The business in Java teas has been merely nominal, and the China market continues in a state of depression.

PETROLEUM

A light week's business has been transacted at prices that were current last week.

The Petrolia Advertiser reports: Petrolia crude $1.27 per barrel. Oil Springs crude $1.27½ per barrel. The week under review has proven the dullest it has been our task to chronicle for some time past. The range of prices has been confined within very narrow limits, although the conditions warrant a change to a higher range of values. The producing situation grows more bluish, and although drilling operations have been pushed with unabated vigor as far as the weather would permit, the results have shown no large increase in the production since the incoming of the present month. The proportion of small wells has not discouraged operators, however, the drillers have all they can do and lots of work ahead, and it is really surprising to see how the old ground is being punched over and over again, but nevertheless the price of crude warrants the drilling of small lots of wells, and the production, though small, pays good interest on the investment. Notwithstanding this outlook as far as the producers are concerned prices remain about the same with a very slightly lower tendency.

BUTTER AND CHEESE.

Butter neither gains nor loses, but remains in the moderately strong position it took up about a month ago. Predictions of a big advance on current quotations have been standing for some time but so far there is no

EASY WASH DAY

There's a strong inclination among business men these days, to think any claim, out of the common run, for an article, is made solely as an advertising dodge; sometimes with good reason. It's not so with SURPRISE SOAP, it's an actual fact, proven by eight years use, that Surprise does lessen greatly the work of wash day, using it the "Surprise Way." It's simple and easy. READ the directions on the wrapper.

People are after easy wash day's. "Surprise Soap" gives it to them, and they want it. WE MAKE IT.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

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Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost.

Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,
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Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
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PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

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Egg Carriers Supplied.
Telephone 2557.

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TEAS, COFFEES, FRUITS, SUGARS, ETC

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We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

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Provision Merchant,
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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

likelihood of their being realized. There is of course quite a long stretch between the present time and the time when fresh butter may be looked for in quantities, and prices may press upwards in the meantime. It is to be borne in mind, however, that there are very cheap articles that can be used as the substitutes for butter, and these will open a safety valve for the surplus energy of the butter market to be carried off through. Just now, tubs appear to be more generally available than they were. They change hands at 17 to 19c. if they are choice, and occasionally are thought good enough by buyers to be worth 20c. For large rolls the price remains at 16 to 18c., the quality being acceptable. Lower prices rule for lower grades of both tub and roll stock, but for the class designated common, and which is very scarce, there is a searching demand at good prices, 13 to 15c. being those commonly holding. Brockvile dairy has sold on this market at 20c.

Cheese goes into consumption at the ordinary rate of trade. Firm prices outside brace quotations here, which run at 11¾ to 12½c. for good autumns, the under figure being for cars, the upper for very small lots. The demand now and then takes off some summer stock at 9½ to 10c.

COUNTRY PRODUCE.

APPLES — Offerings have not been so numerous. Prices have strengthened but not advanced, $2.25 to $2.50 being those holding for good hard fruit. There are sorts as low as $1.50.

BEANS—Dulness is expected to hang over the market until the spring demand affords some outlet to the stocks held in growers' hands. Prices run from $1 to $1.35, according to quantity and quality.

CRANBERRIES — Consumption usually shrinks materially during Lent, as that season checks the demand for turkeys, and then the turkeys are scarce as well. Stock can be had at $5 now. The range runs from that to $6.

DRIED APPLES—The hopes of holders continue to be deferred by the backwardness of the demand. Prices are unchanged to 4 to 4¼c. outside and 4½ to 5c. for small quantities on spot.

EVAPORATED APPLES—A limited jobbing business at 8 to 8½c. is all there is to report.

EGGS—The present price is a slight advance on figures that have been reached since last issue. They are now 13½ to 14c. for fresh in small lots and 13c. in large lots. Limed are neglected at 12½c.

HIDES—The quotation might almost be stereotyped. It remains at 4½c. for No. 1 green cows'. Cured are 5c. Trade is quiet.

HONEY—Is inanimate at 9 to 10c. for extracted and 14 to 16c. for sections.

HOPS—The views of sellers are about the sole gauge of quotation, and they are firm at 22 to 24c. for choice 91's and and 18 to 20c. for low grade 91's. Yearlings are 18c.

ONIONS—Are firm at $2.50 to $3 per barrel.

POTATOES—Cars are offered at 33c. Buying stands still unless when urged forward by stock wants. Out of store lots are 45c. per bag.

SEEDS—Jobbers are firm in their quotations though prices have weakened outside. Internal strength is imparted by the circumstance that the stock of the country is in few hands. Red clover is $7.50 to $7.80 per bushel, alsike $6.50 to $8, and timothy $1 80 to $2.

SKINS—No change is to be noted in the price of sheep skins, which go at $1.15 to $1.25. Inspected calf skins are 5 to 7c.

TALLOW—Dealers re-sell at 6c., but buy at 5½c. Rough brings 2c.

WOOL—Is quiet and dull at 18c.

DRESSED HOGS AND PROVISIONS.

The present is an interval between the winter and the spring run of hogs. Packers are consequently not doing much buying. A few street receipts come forward, but the butchers' demands suffice for the absorption of them. The price holding is rather nominal at $5.75 to $6. Provisions are quite firm but not particularly active.

BACON—Long clear is steady at 7¾ to 8c. Heavy smoked bellies are 10c., medium 10½c., boneless 11c.; backs are 10c., rolls 8½ to 8¾c.

HAMS—Are featureless at 10½ to 11c.

LARD—Tubs of pure are 9¾c., pails 10c.

BARREL PORK—Is quiet at $13 to $14 for United States mess and $15 for Canadian. Short cut is firm at $16 to $16.50.

DRESSED MEATS—Beef fore-quarters are 4½ to 5c., hind-quarters 7 to 8c., lamb 8 to 9c., mutton 7 to 7½c., veal 8½ to 9½c.

GREEN FRUIT.

Choice Florida oranges are higher, $3.75 to $4 being now asked for picked stock. The price ranges downward to $3 for ordinary. Valencia oranges are unchanged at $3.75 to $4. There has been no change in lemons, which still quote at $3.50 to $4.50. Bananas are quiet at $2.50.

FISH AND OYSTERS.

Stocks of oysters are small and the trade is slow, as the season is drawing to a close. The stocks of frozen fish are not heavy, and the demand is fair. Fresh cod are abundant and find little demand, while the prices of white fish and trout have declined, owing to the easy demand. Some kinds of fish are selling very well, but on the whole, the fish trade is counted dull.

SALT.

The movement has been very sluggish for two weeks but prices have been maintained. A car of dairy in sacks has been sold at $1.25 and a car of barrels at $1.20, but the trade in small quantities is very meagre.

DRY GOODS.

The wholesale houses are very busy just now, and trade is fully up to the standard of former years. The first intimation of the work of the combine in cotton goods has been received, and several lines of shirtings have advanced about 25 per cent. Other advances may be looked for, but it may be some time before the full effect will be felt Spring goods are in good demand and prices of such goods as prints are firm.

MONTREAL MARKETS.

MONTREAL, March 17, 1892.

The week has shown a slight improvement, and now that the election is over things are sure to pick up. The trade here say their men are doing fairly well and quite a few sorting orders have been recorded lately. As is noted in appended report sugar shows a firmer tendency, and with the help of the refiners the Guild may reach some kind of a settlement soon. In the other lines things remain about the same, teas are still quiet, and coffee has a little better movement, the same remarks apply to

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The improvement still lies in the future. Flour is wanted, but bids keep obstinately on the under side of present quotations. If the millers would weaken they could make some sales that are very desirable in the matter of magnitude, but they would represent no profit. Exertions are still being made to persuade the government to come to some arrangement with Newfoundland in order to re-open that market to our shippers. Prices are slightly changed in some cases from last week's quotations. Feed is dull and unchanged.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.10 to $5.50; Manitoba strong bakers' $4.70 to $4.90; Ontario patents, $4.50 to $4.90; straight roller, $4.10 to $4.20; extra, $3.95 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL- Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Flour is dull and quiet on spot. A few small lots are moving for immediate wants, but prices on the whole are nominal. We quote:—Winter patents, $5 to $5.20; spring patents, $5.20 to $5.40; straight rollers, $4.50 to $4.70; extra, $4 20 to $4.50; superfine, $3.90 to $4; city strong bakers', $5; strong bakers', $4.60 to $4.90.

There is a small demand for oatmeal, which remains as before. We quote $2, on which basis business was done to-day.

Feed is quiet with a moderate call for bran and shorts at quotations. We quote bran $16 to $17, shorts $17 to $18, and moullie $23 to $24.

ST. JOHN, N. B.

Flour—There is very little change to note in the flour market, some large stocks were bought in anticipation of a rise in values, but the present outlook is not very favorable for an advance. Manitoba is quoted at $5.85 to $6; Ontario high grade $5.15 to $5.25; Medium Patents $4.90 to $5.

Cornmeal—The millers are talking of higher prices for meal. There is a fair demand at present, and prices are $2.85 to $3.

Oatmeal—There is no change in prices or quantity moving.

Hay—No change in values, with a fair demand.

Oats—The price is the same as last quoted, 41c. to 44c.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.
☞ Quotations by Wire or Letter. ☜

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR
OATMEAL
CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.
Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

"Beaver Mills" Flour.
The best for family use
Write for samples.
T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.
Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.
ARCHIBALD BROS.. INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.
Mention THE GROCER.
J. & R. ROBSON,
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- - MILLERS - -
(Hungarian Process)
BRANDS:
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BRANDON ROLLER MILLS,
Brandon, Man.
—MANUFACTURERS OF—
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
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DELICIOUS, NOURISHING.
IRELAND'S
Choice Breakfast Cereals and Hygienic Foods.
Ireland's Desiccated Wheat,
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Ireland's Baravena Milk Food,
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Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
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Ireland's Gluten Flour,
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Ireland's Prepared Barley,
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Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by
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EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS—Continued.

all other lines. The French wholesale houses report trade on the pick up in their section.

SUGAR.

The local sugar market here is beginning to grow firmer. The trade have come to the conclusion that nothing is to be gained but much to be lost through the continuance of the war and an effort is being made to restore prices. Advices from London quotes cane as quiet but steady, while beets were firmer. At the meeting of the Guild and refiners the refiners decided that they had done about all they could and that the Guild must fight its own battles so the matter rests where it is for a while as a meeting will be held again soon. Business at the refineries is active but the wholesalers are not pushing trade with the exception of one or two houses who are still in the fight. We quote. Granulated, 4½c.; yellows, low grades, 3½c to 3¾c.; bright yellows, 3⅞c to 4⅛c at the refineries

SYRUP AND MOLASSES.

Business is slow with only small movement at current prices, but we hear of one round lot of American syrup 115 barrels changing hands at 23c. per gallon, and some smaller lots at corresponding prices. Bright Canadian is still held at 2¼c. per lb. In molasses there is not much doing, and the only sale reported is 25 puncheons at 35½c. We quote Barbadoes 35 to 38c., American 28c., syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

TEAS.

The market continues exceedingly quiet, and what few sales that are being made are very small and not of a character to test actual value at all. The demand from the country is slow and the market is rather in the buyers favor. The best grade teas are in good demand and sell freely at good prices, but low grade Japans are dull and weak. The shipment of 1,000 packages to the west last week helped the market some, but there are still too many here. Indian, Ceylon and low grade blacks are in fair demand.

COFFEES.

In our local market the chief feature of interest is the first direct shipment of Mocha coffee from Adeu to Montreal which has come to Mr. A. Wills. The consignment is of a very high quality and if it is found that there is a market for this quality here, and that the trade is willing to pay for the genuine article, instead of buying the sophisticated goods which pass through London, other consignments will follow regularly. Some small sales have taken place in the local market which have not been affected by the change in values in New York. We quote :—Rio, 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The local rice market is dull and quiet. Advices from primary markets say that Japans are easier, but other kinds are strong.

DRIED FRUIT.

Only a small jobbing movement exists in dried fruit with occassional sorting orders from the country parts. New York advices report a slight improvement in the demand, but the consumptive enquiry is still very slight. Prime valencias move between 4¾ and 5c., layers 6 to 6½c. Patras currants are steady at 5 to 5½c. and Vostizzas in cases 7½ to 8c. Prunes are steady, old Bosinas 4c., new stock at 5¼ to 6c. Dates are in better demand at 5c. ond figs at 10c.

NUTS.

The nut market is quiet and unchanged with no new feature. We quote :—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 13c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

There is very little movement the past week in canned goods. All lines are in good supply except peas, the stock of which is small and firmly held. None are now offering under $1.15, and some small lots bring $1.25. As noted before there is still that lot of 2000 cases tomatoes looking for a buyer at $1, but no one seems anxious to touch them at that price. About the opening of navigation, however, a general improvement in all lines will no doubt receive more attention. On the whole dealers say that the canned goods trade is bad, but still consider them good property, stocks are none to large to supply spring delivery. We quote:—Lobsters, per case, $7.75 to $8; mackerel, per case, $4.25 to $4.50; sardines, per case, $8.50 to $9.50; salmon, per box, $1.35 to $1.40; clams, 1 lb. tins, per doz., $2; oysters, 1 lb. tins, per doz., $1.40 to $1.45; New Brunswick sardines, per 100, $4.75 to $5; tomatoes, Quebec, $1.05 to $1.10; peaches, per doz., $2 to $2.10; Bartlett pears, 2 lb. tins, per doz., $1.75 to $2; strawberries, 2 lb. tins, per doz., $2.25 to $2.50; pineapples, 2 lb. tins, per doz., $2.30 to $2.40; plums, 2 lb. tins, per doz., $1.25 to $1.75; corn, Erie & Aylmer, per doz., $1 to $1.10; corn, Hoeggs, $1.25 to $1.30; string beans, 2 lb. tins, per doz., 90c. to $1; Lima beans, 2 lb. tins, per doz., $1.20 to $1.25; marrowfat peas, 2 lb. tins, per doz., $1.15 to $1.25; succotash, 2 lb. tins, per doz., $1.80 to $2.

GREEN FRUIT.

Green fruit is unchanged with no new feature to note. There is still a fair enquiry for Floridas at $3 to $3.50 for brights and $2.75 to $3.25 for russets. Valencias still meet with slow sale, although there has been a little more enquiry for them during the past week. They are quoted at $4 to $4.25 a case for 714's and $3 to $3.50 for 420's. Palermo oranges are quoted at $2 to $2.50 per box and bitter at $3 to $3.50. Lemons are quiet, with only a few sales at $2.50 to $3 for choice qualities. Dealers are beginning to talk spring importations, which will be large.

APPLES.

Spies, russets and spitz have been sold in round lots at $2.40 to $2.60. Jobbing lots bring higher figures. A few more cars are offered from the west, and with the stock already here, may tend to weaken prices which are at the moment quoted steady. Some very good profits have been made on shipments to England, one lot of 100 bbls. realizing a clear profit of $1.50 per bbl. The market is quiet and a trifle easy in evaporated fruits, which are quoted at 8c. to 9c., and dried apples at 5c. to 6c. Evaporated peaches are quoted at 12c. to 13c. in 25-lb. boxes.

HOPS.

During the past week we heard of sales of Canadian hops at 22½ and 24c. in two and three bale lots as to quality. A lot was also sold at 15c., but it was not a clean sample. Advices from abroad are not at all encouraging for sellers, and the market may be quoted at 22 to 25c. for good choice stock. There is still a lot of German hops on the market yet, which move off slowly, as the brewers are all well stocked. Pressed hops have a fair jobbing movement, and we quote the old price, viz., 16c. for ¼, ½ and 1 lbs. in 30 lb. boxes.

FISH.

The demand for fish continues to be very disappointing, and holders are unable to get prices quoted in our last report. The smoked and pickled fish market is dull and unchanged. The opening of the week is in fact notable only for the feeling of easiness. We quote : Herring, No. 1, per bbl., $5.00 to $5.05; lake trout, per half bbl., $4.00 to $4.25; sea trout, per bbl., $8.75 to $9.25; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.75 to $4.80; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

SMOKED FISH.

We quote :—Yarmouth bloaters, per 60 box, $1.15 to $1.30; Saint John's bloaters, per box, $1 to $1.10; boneless cod, large boxes, 6 to 7c; do small boxes, 7 to 8c.

PICKLED FISH.

Labrador herring are quoted at $5.50 to $5.75 per bbl, and French Shore at $5 to $5.25. Sea trout $4.50 per half bbl. Salmon is nominally quoted at $12 in bbls. Dry cod $5 to $5.25, and green cod $5.25 to $5.50 for No. 1, and $5.75 for large.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer

Good Bright Syrup at

25c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

TEAS

Ceylon and Indian

SPECIAL VALUE.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

Fire Kindler.

Non-Explosive, Economical, Safe.

One cake will light eight heavy wood fires.

Boxes, 1 Gross Cakes.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL Markets continued

PROVISIONS.

There is not much improvement in the local demand for pork, and dealers do not seem to be quite so firm in their views owing, no doubt, to the uneasiness in the Western markets. We quote: Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

The butter market is decidedly easier with only a small jobbing business moving. This is particularly true in regard to creamery, and holders admit that to move a round lot they would have to make concessions, in fact many would no doubt be willing to sell at a loss in order to effect a clearance. Dairy is fairly steady, a demand from the Lower Provinces having a good effect on western, and early makes of Townships which are moving at about 17c. We quote:—Creamery, 20 to 22c.; Townships, dairy 18 to 20c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

There is absolutely nothing doing in cheese the market being cleaned up.

EGGS.

The egg market is very weak. Owing to the mild weather the hens have been laying freely and the stocks west of Toronto are said to be very large in consequence. Dealers say there are enough eggs in the country to meet all requirements, and that no more American eggs will have to be brought in. Fresh are quoted at 13 to 14c. to-day, but prices are expected to fall to 10c. before many weeks. Only one dealer here has any stock of limed on hand to speak of, and he is trying hard to effect a clearance, being willing to accept any price from 11c. upwards.

GRAIN.

Wheat is without feature locally. From the West nothing worthy of mention was advised to-day.

Barley is steady, and was dealt in to-day at the old price, 42 1-2c. for feed stock.

Oats show no change, some car lots moving to-day at 29c. per 32 lbs.

We quote values generally as follows:—No. 2 hard Manitoba, $1.03 to $1.04; No. 3 do., 97c.; No. 2 Northern, $1.04.; peas, 73c. to 74c. per 66 pounds; oats, 29c. to 30c. per 32 pounds; corn, 60 to 62c., duty paid; feed barley, 42 to 43c.; good malting do., 60 to 63c.

The stocks in store show an increase of 53,234 bushels wheat, 53,298 bushels of peas, 5,224 bushels of barley, 5,257 bushels of rye, 5,583 barrels of flour, and a decrease of 579 bushels of corn, 51,355 bushels of oats, 97 barrels of oatmeal, compared with a week ago. Compared with a year ago there is an increase of 215,430 bushels of wheat, 172,929 bushels of peas, 78,492 bushels of oats, 37,103 bushels of barley, 6,600 bushels of rye, 2,735 barrels of oatmeal, and a decrease of 9,493 bushels of corn, and 1,392 barrels of flour.

The stocks of grain and flour in Montreal on the dates mentioned were as follows.

	Mar. 12, 1892.	Mar. 5, 1892.	Mar. 14, 1891.
Wheat, bush	584,147	530,913	368,717
Corn, bush	471	1,050	39,964
Peas, bush	311,560	258,262	128,631
Oats, bush	292,112	343,467	213,620
Barley, bush	84,659	79,435	47,554
Rye, bush	36,432	31,175	29,832
Flour, brls	56,615	51,032	58,007
Oatmeal, brls	3,006	3,103	271

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 16, 1892.

Sugar—Higher prices have been talked of some time, but to the present there are no changes to quote. Granulated is selling at at 4½ to 4⅝c., yellows at 3.5-5 to 3¾c.

Molasses—Is scarce in this market, with every indication to higher prices. Barbados is the only kind offering, and 36 to 37c. seems the ruling price.

Cheese—Is very scarce, and prices correspondingly high at 12½ to 13c.

Butter—Is also very scarce for good, and readily sells for 18 to 20c.

Fish—We have had several vessels arrive with cargoes which were quickly bought up at good prices. Large cod are $5 to $5.40, medium cod $4.75 to $5, Pollock $2.50 to $2.60 per quintal, mess shad $6.40 to $6.50, No. 1, shad $5.25 to $5.40. Other kinds of pickled fish are scarce. Smoked herring are 9 to 12c.

Beans—Hand picked are selling at $1.55 to $1.60, medium 5c. less.

SOME HINTS TO SALESMEN.

While the Merchants' Review has not been slow to condemn retail storekeepers who are guilty of the folly of over-stocking themselves through the persuasions of salesmen, it cannot absolve from blame those unwise drummers who are chiefly responsible for the disasters that are due to that common error of dealers. If the latter are foolish to over-buy, surely the salesman who has coaxed his customers to take a larger quantity than they ought, on the plea that the price is especially favorable or that there are "only a few more left," or who does not, when the dealers, of their own notion, are inclined to order in excessive quantities, advise against such a course, surely he is equally as foolish. Over-buying does not always prove fatal to a business. If it did, the commercial mortality would be appalling, but it is certainly a common cause of failure, and a regard for his own interests should make the salesman very cautious in taking orders not to tempt his customers to adopt a policy which may prove their ruin and thus reduce the number of his customers. In the more numerous cases where over-buying, as regards the dealers, is less serious in its effects, the salesman responsible therefor generally suffers eventually for his want of sagacity by the loss of the patronage of good customers.

It is so easy to over-stock a store with certain classes of goods that it is perhaps not surprising that the mistake is so often made. One may suffer from the blunder even if one has merely bought too heavily of staple goods, that can be disposed of ultimately without trouble. In this way, however, too much capital for the resources of the dealer may be locked up too long, or the bill may be too heavy to meet when it becomes due. A very fruitful cause of irritation and loss, however, is the purchase of comparatively moderate quantities of goods that are new to the locality in which they are to be sold, and regarding the merits of which the dealer is ignorant. It is not the wisest policy to avoid novelties, because in doing so a dealer may get a reputation for being old-fogyish, besides, novelties often prove good trade-getters. But where there is doubt as to the salableness of a new article, the very smallest quantity only should be purchased as a beginning, until the merchant's doubts are removed. Even an order for a two-dozen lot would be risky in such a case, and a salesman assumes a serious responsibility when he urges the dealer to buy in excess of the minimum quantity. The position which the salesman occupies between his employer, the manufacturer or jobber, and his retail customer, demands that he shall have some regard for the latter's interests. It is his duty to see that, so far as his dealings with the retail class are concerned, no member thereof is injured or placed in danger in order to make the volume of his sales larger and his share of the profits greater, and we hold that a salesman fails in his duty to his patrons if he does not use all the influence he possesses against over-stocking in the retail trade. It is not enough to avoid exerting an influence in favor of over-buying, but to do his full duty the salesman must advise against it whenever his experience or peculiar knowledge suggests that a merchant is about to commit the mistake.

A well-known manufacturer said recently to the writer: "I have a good call for my specialty from city retailers, some of whom buy direct from me, and it would be the easiest thing in the world for me to overstock the majority of them. Indeed I often have to caution them against buying too largely, and tell them that the goods will be liable to become shop-worn before they can sell them. I say: 'Buy what you know you can use within a few weeks, for I am not afraid that I shall lose your next order, and it makes no difference to me whether you buy a gross now and another gross later on, or a couple of gross now.' In this way I keep their confidence and keep them from tying up capital needed in other ways, while at the same time I save my goods from getting dirty and deteriorating in value on the grocer's shelves, to the detriment of the reputation of the goods."

If salesmen generally will take this manufacturer as a pattern over-buying will become as rare as it now is common, and they will lose nothing by the change. If the goods which they sell are honest value, and they enjoy the confidence of their patrons, what difference does it make to them whether the latter buy in small quantities and often, or more seldom and more largely? Merely this, that in the one case they stand a good chance of keeping their customers, while in the other they invite the loss of patronage either through the natural indignation of the victims or their failure in business.—Merchant's Review.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up.
Price Down.

This applies to all our goods, especially

Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

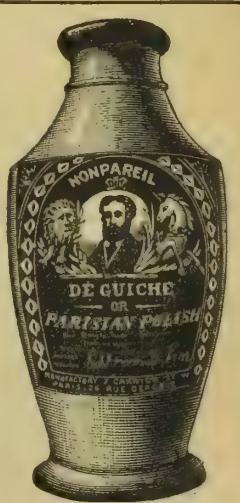
MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

WHERE THE JOKE COMES IN.

Customer : "How do you sell sugar this morning, Mr. Scales?"

Grocer : "By the pound, sir. Same as usual."

Customer : "Well, as I want more than a pound this morning, I guess I'll go across the way to the grocer's."—Judge.

"Well, little boy, what's your name?" "Shadrach Nebuchadnezzar Jones." "Who gave you that name?" "I don't know, but you bet cher life if I find out when I gets me growth they'll be sorry for it."

He left the woodpile and purloined the pie,
This tramp who scorned all decency and law :
He said—and gayly winked his other eye—
"I came, I conquered, but I never saw."
—N. Y. Sun.

A little knowledge of English is, indeed, a dangerous thing. At Bombay a native baker has had the words "European Loafer" painted over his door.

"Do you kape butter here?" "Kape butter? ye greenhorn! I've kept butter this twenty years." "Well, kape it then. It's too ould for me."—Smith, Gray & Co.'s Monthly.

Miss Della Creme (wearily)—"I know everything we eat is adulterated ; but what can we do, Reginald? We must trust our grocer." Mr. Reginald Creme (dreamily)—"Ah, yes, Della, very true, but it would be much more convenient if our grocer would only trust us."—Ex.

A peasant woman, in the absence of her husband, sells two fat cows to a passing dealer. As he says he has no money with him, she is unwilling to let him have them without security. "Very well," he says, "then I will leave one of the cows for security." The woman agrees, and calmly allows him to march off with the other cow.—Fliegende Blatter.

There are too many people in the world who use their nest eggs to make cake of.—Atchison Globe.

Mr. Solomon—See here, wife! You indulge that boy too much altogether. He is a perfect mule.

Mrs. Solomon—Oh, husband! Don't accuse our poor boy of having an ass for a father.

The old man was silent.

IS THIS WHAT TUPPER MEANT?

Sir Charles Tupper is reported as having said, at the meeting of the Associated Chambers of Commerce in London, that Canada is about to deal a heavy blow at the United States in retaliation for the McKinley Act. The exact nature of the stroke which is to be delivered was not stated, but Sir Charles probably foreshadowed the intention of the Canadian Government either to abolish altogether, or else greatly reduce the customs tax now imposed on British goods entering this country.

The adoption of such a policy by Canada would not only benefit the people of the Dominion by vastly cheapening many articles of every day consumption and increasing our export trade to Great Britain, but it would effectually destroy the protectionist policy of the United States. If British goods were entered at Halifax and Montreal sixty per cent. cheaper than at New York and Boston, an army of half a million men could not prevent such goods from finding their way across an open frontier thousands of miles in length. With this underground trade continually going on, and steadily growing in volume, the American tariff wall would be forced to come down and Canada would then enjoy an extension of her commerce both with Great Britain and the United States.—News.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, $200 per month. A. B. H., care GROCER. 22

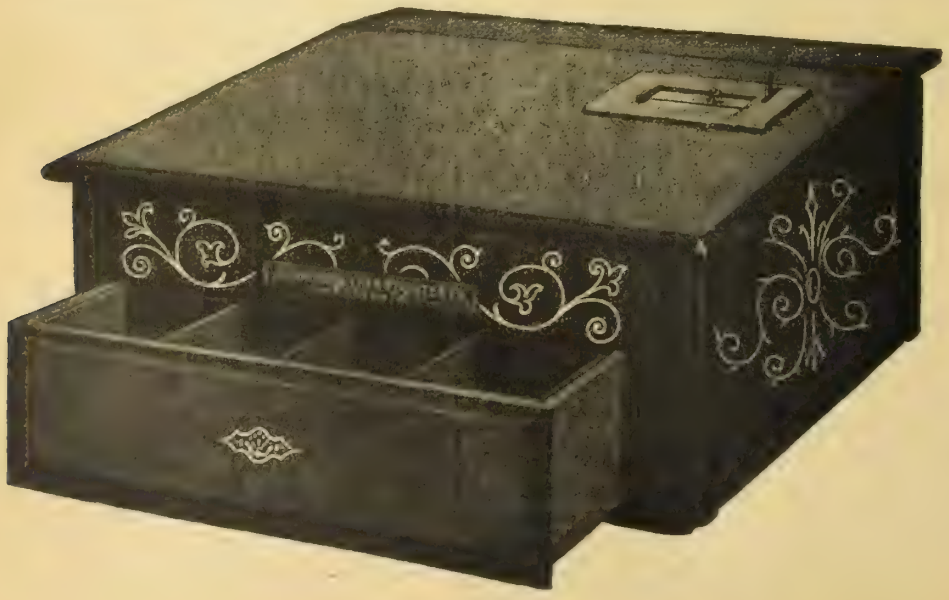
HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

TRAVELLER WANTED TO CALL ON RETAILERS, with a fast selling specialty, which can be delivered at time of sale. One who is at present handling goods this way preferred. Address, E. B., CANADIAN GROCER, Toronto. 12

P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.
Partnership Accounts Adjusted, Books Opened, Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

GROCERS.
Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.
JACKSON BROS.,
GALT.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



WE MANUFACTURE
Autographic Registers.

PRICES :
Regular - - $15.00
With Combination Till $20.00

Send for Circulars.

THE NATIONAL CASH REGISTER CO.,
OFFICE : 63 King St. W., TORONTO.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

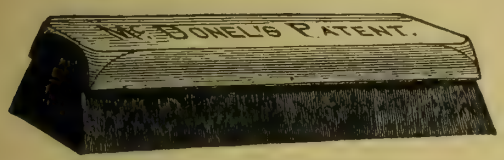
Bonded Manufacturers.

124--128 RICHMOND ST. W.,

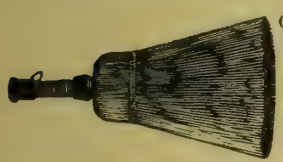
TORONTO.

CANADA PATENT BRUSH CO.,

WINDSOR, ONT.



OUR— BRUSHES —ARE Good Sellers, Cheap, Durable.



OUR— WHISKS —ARE Neatest and Best Sellers in the Market.

All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

Self-Gauging Cheese Knife.

Will cut accurately in pounds without waste or leaving small pieces. Send for descriptive List.

GEO. SPARROW & CO.,
33 Colborne St., TORONTO.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

WINDOW DRESSING **300** WINDOW DRESSING

Fully explained in book form of 250 pages, 150 illustrations, 296 suggestions for every line of business. Price, post paid, $1.50.

Explained in a 25 page Novelty Pamphlet Harman's Window Pane Cleaner. Both FREE to every purchaser.

Forward your order and amount to THE CANADIAN GROCER, Toronto.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

The Old Established Brand

MONSOON

OF PURE INDIAN TEA

Continues to give universal satisfaction. Send for trade quotations and samples.

WE HAVE THE LARGEST STOCK OF INDIAN TEAS IN CANADA.

STEEL, HAYTER & CO.,
Growers' and Importers,
Toronto, London, Eng., and Calcutta.

BRUNNER, MOND & Co.,

LTD.,

Northwich, England.

GRESCENT BRAND.

BM&Co.
TRADE MARK.

Manufacturers of

BICARBONATE OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,

Sole Agents for the Dominion of Canada.

$150.00 IS YOURS.

In order to make the merits of "Barm" Yeast more widely known we offer the following prizes in **SOLID CASH.**

150 dollars to the first wholesale traveller who sells 500 boxes.
100 " " second " " " "
50 " " third " " " "
10 " to every traveller who sells 100 boxes during March and April.

The money has been deposited with THE CANADIAN GROCER who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

TELEPHONE 1920. **The "Barm" Yeast Manufacturing Co.,** 35 Wellington St. East, Toronto.

Chocolat Menier

Annual Sales Thirty three Million Pounds.

Samples and Circulars printed with your name, will be mailed to your customers.

Apply to
WRIGHT & COPP,
GROCERS' SPECIALTIES,
TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Don't Forget

That although we make MATCHES, INDURATED WARES, WOODENWARE, Etc., Etc., we are always in the market to supply

Toilet and Tissue Manillas,

MANILLAS AND BROWN WRAPPINGS, all sizes and weights, TEA, NEWS and other

TORONTO BRANCH: 29 Front St. West.

THE E. B. EDDY CO.,
Hull, Canada.

PAPER.

THE
Oakville Basket Co.,
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
Coffees,
Spices,
Mustard.
HALIFAX, N.S.

The Norton Manufacturing Co.,
E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.
MANUFACTURERS OF
TIN CANS
By Automatic Machinery.
FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER
CANS.
Capacity, fifty thousand cans per day.
Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

Thousands of Dyspeptics have used JOHNSTON'S FLUID BEEF with benefit
When every other food has been rejected, it can be retained by the weakest stomach.
EASILY DIGESTED. STIMULATES AND STRENGTHENS.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

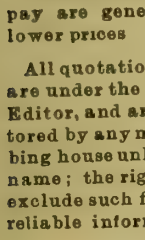
TORONTO, Mar. 17, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins		1 0C
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" ½ lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 8	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet,	4	strings,	net	$3 60
2 "	4	"	"	3 20
3 "	3	"	"	2 95
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2	wire bands,	net	3 25
2 "	3	"	"	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

THE BREAD MAKERS 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

DR PRICE'S Cream Baking Powder.

Recommended by the Associated Cooks of New York, as the best made.

ORDER IVORY BAR SOAP

BUY THE

ONLY BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 05	1 10
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	....	1 40
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	..	11½
" " ½'s "	...	18
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11

CANNED MEATS.
(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 35
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.
ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 33 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of Colgates) (high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay (new) 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.
Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00

	per doz
Gibson's Icina, 1 lb	2 25
do do ½ lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate. (24 lbs in case)

CLOTHES PINS.

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND
ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	30 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER RECKITT'S BLUE.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE. **Toronto Biscuit and Confectionery Co.,**

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	4½ 6
" " ½ bbls	5½ 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" " ½bbls	6½ 6¾
" " cases	6¾ 6½
" Patras, bbls	6⅞ 7
" " ½ bbls	7 7⅛
" " cases	7½ 7⅝
" Vostizzas, cases	7½ 9½
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case	9½ 9⅝
Dates, Persian, boxes,	5½ 6
Figs, Elemes, 14 oz., per box	... 9
" 10 lb boxes	11½ 12½
" 20-lb "	12 13
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk	5½ 6
Selected	7½ 8
Layers	7 8
Raisins, Sultanas	9 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons, Messinas	3 50 4 50
" Palermos	3 50 4 50
Oranges, Floridas	3 00 3 75
" Valencias	3 75 4 25

DOMESTIC.

Apples, Dried, per lb	0 04 0 05
do Evaporated	0 08 0 08½

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel per lb	0 06
Pike do	0 04½
White fish do	0 07
Manitoba White fish do	0 07½
Salmon Trout do	0 07 0 07½
Lake herring do	0 04
Pickled and Salt Fish:	
Labrador herring, p.bbl	6 00 6 25
Shore herring "	5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04½
Boneless cod "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 15
Sea Fish: Haddock per lb	0 05
Cod "	0 07½
B.C. salmon "	0 13
Market Cod "	0 04½
Flounders "	0 05
Smelts "	0 05 0 07
Mackerel "	0 09
Frozen Sea Herrings	1 75 2 00

GRAIN.

Wheat, Fall, No 2	0 91 0 92
" Red Winter, No 2	0 91 0 92
Wheat, Spring, No 2	0 88 0 89
" Man Hard, No 1	1 04 1 05
" " No 2	0 99 1 00
" " No. 3	0 91 0 92
Oats, No 2, per 34 lbs	33 33½
Barley, No 1, per 48 lbs	56 57
" No 2 extra	51 52
" No 3 "	48 49
Rye	87 88
Peas	62 63
Corn	48 48½

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed, "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg	3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla	0 12½
Sisal	0 10½
New Zealand	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap	...04½ 05
" Screw, hook & strap.	03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½ 5¼
No. 1 "	5
No. 2 "	4¾
No. 3 "	4

TURPENTINE: Selected packages, per gal 0 62 0 65

LINSEED OIL per gal, raw	0 56 0 58
Boiled, per gal	0 59 0 61
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. ots

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	28
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts, per 100	... 6 00
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	11 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis	12 13

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	3 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto...	
Canadian	$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow. qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	$0 26 $0 27
" " tub	0 24 0 25
" dairy, tubs, choice	0 16 0 20
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12½

COUNTRY	
Eggs, fresh, per doz	0 13 0 14
" limed	.... 0 12½
Beans	1 15 1 35
Onions, per bbl	2 50 3 00
Potatoes, per bag	0 33 0 45
Hops, 1890 crop	0 11 0 13
" 1891 "	0 18 0 25
Honey, extracted	0 70 0 80
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	0 08½ 0 08¾
Backs	.... 0 10½
Lard, Canadian, per lb	0 09½ 0 10
Hogs	5 75 6 00
Tallow, refined, per lb	0 05 0 05½
" rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 4c
" Patna	4¾ 5½
" Japan	5 5½
" extra Burmah	3½ 4
Grand Duke	6¾ 7¼
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4½
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6
Silver Gloss, 1 lb chromos	6
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	6½
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3½
Pure Prepared corn	6½
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	6½
Durham corn starch	6
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated, cane 15 bbls or over	4⅝
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl	5½
Powdered, bbls	4⅞
" less than a bbl	5⅛
Extra bright refined	4½ 4⅝
Bright Yellow	4 4⅛
Medium "	3⅞ 4
Brown	3⅝ 3¾

SALT.

Bbl salt, car lots	.... 1 20
Coarse, car lots, F.O.B.	.... 0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B	.... 1 25
" small lots	.... 1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	.... 0 80
" small lots	0 95 1 00
Rock salt, per ton	.... 15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D	2	2¼
M	2¼	2½
B	2¼	2⅜

IF NOT, Why do you not Handle

---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

V.B.	2½	2¼
E.V.B.	2½	2¾
E. Superior	2¾	3
XX	2¾	3
XXX	3	3⅛

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 21
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.
5c pkgs 100 in case 3 50
10c " 60 in case 4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price $2.00 per year.

W. BOULTER & SONS,
PICTON, ONT.

PACKERS OF THE CELEBRATED

LION BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

BAR-LOCK TYPE WRITER.
The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
AGENT FOR
TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.
71 Adelaide St. E., Toronto.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,
170 KING ST. W.

-: HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,
6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS, Proprietors.

THE SANITARIUM
BANFF, N.W.T.
Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.
R. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
Newly built, newly furnished, Four large sample rooms.
WM. CLEVERLY Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
Portage La Prairie, Man.
Best sample rooms west of Winnipeg. Strictly first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Painful Digestion, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

Tulloch & Co'y

Manufacturers' Agents and Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil. Portland Cement, Building Materials, Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

e0w

TORONTO SALT WORKS,

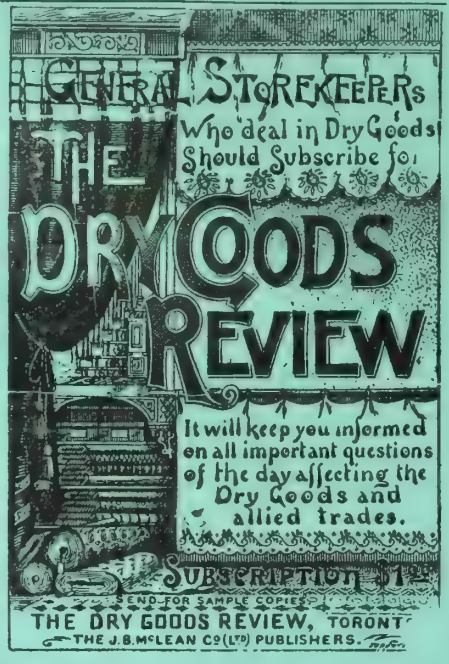
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning**, Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,

TORONTO and WINNIPEG.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our **New Process** the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, MARCH 25, 1892. No. 13

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

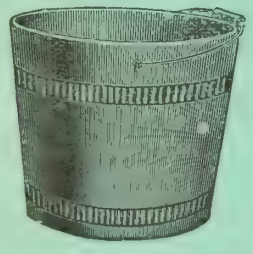
TORONTO.

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

Licorice Lozenges.

Manufactured exclusively by

YOUNG & SMYLIE,

Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MARCH 25, 1892. No. 13

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

"It is better to have built a dog house than to have dreamed of building a palace."

The Patrons of Industry make a great deal of the plea that they are endeavoring to place the retail trade of the country upon a cash basis. This, they seem to think, ought to compensate the merchant for bargaining away a great part of his profit by entering into a contract with them. The Patrons are the men who can put trade upon a cash basis, if they are earnest in their efforts to do so. They are made up of the very class of people for whose sake trade was ever put upon a credit basis. If the Patrons, and all whom they aim to include in their organization, would pay cash for their goods, there would be nothing left of the credit system to reform. It is simply a matter of cessation on the part of the individuals included or sought to be included in the Patron movement. There is no need of sweeping away anybody or anything. Let the cash be produced, and before its magic influence the system and all its evils will vanish away. That mode of settling the matter is beautifully simple, and is as natural as it is simple. It does not involve the expenses of association, neither does it call for boycotting or co-ercion, and prices will sag down under its gentle influence like the mercury of the barometer under atmospheric pressure.

* * *

The beauty of such a solution is, that the diminution in prices it would cause would not be merely in one stratum of the distributing system, but would affect every grade of trader and producer. It would thus be something more than a sacrifice of retailers for the benefit of consumers. The losses of business would be reduced, the cost of trading—the items for bookkeeping, etc.—would be greatly lessened, all the retailers would be left in business, and their volume and weight would widen their margin as much towards the side of the wholesalers as it had shrunk on the side of the consumers. Cash, unhampered by any entanglements of association, would work out the price problem as completely as it would extinguish the credit problem. "Put money in thy purse," and the whole thing is as simple as adding one and one.

* * *

Then the occupation of the agitator would be gone. That would be a good riddance for consumers, who are being made the mere tools of designing, self-seeking fomentors of discontent. There is no lot on this earth that is free from attendant difficulties and disapointments, and the man who wishes to play on the passions of any class of people need have only the knack of railing acceptably against things as they are, to make his hearers dissatisfied with everything outside of themselves This is a poor business for a man to follow, but there are many who make a livelihood by it. They know how to draw a dark picture, how to make the yoke gall that was never felt before, and how to produce general exasperation. A great part of the Patron force is due to the incendiary addresses of these men.

* * *

Where there are more than two traders in a place that a Patron merchant is doing business in, it is to the interest of the free merchants to come to an agreement in regard to a few things. The Patron merchant is very commonly a general trader. If his opponents agree to a division of trade, each can take one line to sell at prices below those asked for that line by the Patron merchant. If two, or three, or four free stores thus league together they can attract even contracted custom, or can force the Patron merchant down to prices that will soon put him out of the struggle. He will have the brunt of the whole combined trade to meet, and he will pine away under the strain. If this general merchant sells his gray cottons near or at cost, that one sells his tea, another his canned goods, etc., in the same way, the loss will be divided up among several or concentrated upon the Patron merchant, whose inevitable collapse will be hastened by the alliance of his competitors.

* * *

What evidence has the Patron that the invoice submitted for his inspection is the one relating to the particular goods he is shown? Here he must take the trader's word. So the bargains of the Patrons rest ultimately upon the verbal representations of the merchant. That is not a very satisfactory basis. The sense that it is not will be an increasing cause of distrust with the Patron, especially if he can get the same goods at lower prices from the merchants who are supposed to have joined hands to preserve their custom. Thus will wane the Patron support, and there is no need of any gift of prophecy to foretell the speedy decline of the trade system the Patrons are endeavoring to build up. There are some merchants now under contract with the Patrons, who openly say that they do not expect the order to last long, that they have given in temporarily to retain the custom of the Patrons until the latter go to pieces, and that when they do go to pieces their trade will still be attached to the store to which it is now contracted.

CALIFORNIA EVAPORATED FRUIT.

A few years ago California evaporated fruit was unheard of as a grocery line in this country. Now it is fast becoming one of the staples of the trade. It is already established upon a substantial basis in popular favor, a basis that promises to widen, as that of the canned goods trade widened. It is only during the last three or four years that California evaporated fruits have been handled on this market. Their beginning was a a modest one. An unpretentious trade by one or two fruit men opened the business. A few lots were sold the first year, but they were good seed, and the next year a larger quantity was disposed of through a larger number of dealers. Finally the wholesale grocery trade took hold of the business, and now several of our grocery jobbers and all our leading fruit men handle evaporated fruits and handle a good many of them. them. Thus the goods have not been on the market more than long enough to get well through their experimental stage. They have been pretty thoroughly tried, being well diffused by the many houses importing them, and the general verdict speaks in increased consumption. There is nothing more delicious than apricot preserves. With a little cream they become ambrosial. It is this quality which is the mainstay of these fruits in popular favor.

The market conditions this year are about equally adverse and favorable to the trade in evaporated fruits, so that any increase or decrease in the sales must be owing to something intrinsic in the goods themselves. Already, as compared with the corresponding portion of former years, the present season shows a very considerable increase. That is a testimony to the inherent excellence of the fruits. The market influences special to the year that were said to balance each other, were the following: On the one hand, the abundance of the Calfornia fruit crop, and the lower price of sugar since the duty was taken off a year ago in the United States; on the other, the abundance of Canadian small fruits and the cheapness of sugar since the duty was taken off last June in this country. Owing to the first set of causes evaporated fruits come about 10c. cheaper than they did a year ago. Apricots that were as high as 22c. last year, are now as low as 12½c. Very good apricots can now be retailed at 15c. But while the factors have been strong for an increase in consumption, they are offset by the second set of conditions given above. Our own small fruits have been very plentiful. In the preserved form, owing to very cheap sugar, they abound more than they ever did before—domestic and factory canning having been very large last summer and fall. Also imported and native dried fruits, as apples, raisins, etc., are very cheap. All this pretty well makes up for the 10c. lower price for evaporated California fruits. Yet the demand for unpeeled peaches and apricots has been very much greater here than it ever was before. Peeled peaches being much higher, selling at 22c., have gone less freely into trade. Plums likewise have not been in as strong request, probably because our own plums were plentiful.

Evaporated fruits are simply an addition to grocery lines, they are not a substitute for some other line that is being displaced by them. For them an expansion of the range of consumption must be made. They therefore benefit trade. The statements that they do not supplant anything else must, however, be made with qualification. They do undoubtedly cover some of the ground formerly taken up by prunes, but as it was usually a matter of comparative price between dried apples and prunes whether the latter should be in great demand or not, the effect of the competition of evaporated fruits is not so obvious in the prune trade.

Prices favor the buyer in apricots, but they are likely to go up on peaches. Chicago buyers were caught on apricots, and bear influences prevail. There is nothing now held at the coast.

MR. L. J. CALLANAN.

Above is the portrait of Mr. L. J. Callanan, the courteous and energetic manager of the Food and Health Exposition now being held in New York. This should have been presented with our report last week of the opening of the exhibition, but for the fact that the cut did not arrive in time.

The Hamilton retail grocers will close at 7 p.m. every day, excepting Saturdays and evenings before holidays, commencing April 4.

SIDE LINES, OR GLIMPSES INTO MY NOTE-BOOK.

TEA.

Everybody has observed when passing the majority of grocery stores in the city, either at the door or exposed in the windows, one or more halfchests or caddies of tea with the alluring legend of the price and quality conspicuously labelled on the same. In fact one almost expects to see this article in the grocery windows, so long has the pernicious habit of showing tea in this manner been indulged in by the average grocer. It is a puzzle to me how such stores can give their customers a satisfactory cup of tea, and how they can retain the patronage of their clients for any length of time. I have endeavored to impress on the minds of such of my connection as profess to do a tea trade the necessity of keeping this delicate article in proper packages or bins, air-tight or nearly so, and I am happy to say have prevailed on them to do so. Were it not for the reason of self-interest I should have done so in any event. I find, and every traveller will admit the truth of my statement, that frequently after having sold a customer a lot of 5 or 10 half-chests of tea, the customer complains of the quality of some of the packages not being equal to the others, weaker, color poorer, etc., when the real trouble is that he has had this particular chest in his window or at the door exposed to light, air, dust and other injurious effects. How under heaven can they be up to standard? This delicate plant whose precious fluid is cheering to mankind the world over, is not a cabbage, turnip or potato, and cannot be handled roughly. In my opinion it is almost if not quite as sensitive to outside injurious influences as butter, and though it is not porous it still has the faculty of absorption. Tea, if emptied at all out of the original package, should be put into a lead-lined tin or bin, and when the clerk has put up the required quantity for his orders he should completely cover the remaining tea in the bin with the lead, and keep out entirely the air and light. How many clerks, and yes, how many proprietors, give this article the attention it requires? Yet everyone of them knows that it is the principal article on which a good margin of profit can be claimed. In my opinion the wholesale tea handlers would materially improve the state of the tea trade by issuing jointly a circular setting forth the necessity of handling tea in the proper manner, and urging upon the retail dealer the necessity of raising the taste of the tea-drinking community by offering them tea that is tea, giving in the circular such hints as the retailer will not fail to take advantage of. The result of such action cannot fail to be anything but satisfactory to all concerned, the importer, jobber, retailer and consumer.

The question might be asked, How is the

grocer to show his tea if not exposed conspicuously? No exception could be taken to having a small tin or glass dish of fancy design, or a small tea cannister, say of one or two lbs., in the window or on the counter; this would invariably satisfy the consumer, as not one in ten thousand times does he or she examine into the merits of the tea by drawing and testing it in the store. And in these days of soliciting orders at the houses, does the consumer ever have a sample of tea shown him? Never to my knowledge and belief, except it be by a so-called tea pedlar. And why should the grocer keep his delicate teas exposed any more than a liquor dealer his fancy wines, whiskies and ales? The purchaser asks for such and such a wine and gets it, the label and honesty of the dealer being sufficient guarantee of its quality. A customer could ask for a 25, 35, 40, 50 or 60c. tea, and in every case would he get the article asked for just as well as if he had seen it standing at the door of the grocery store, mingling freely with the flying dust of the street and the odors of the passing garbage wagons. It is a pleasant sight for me to see at least one grocer in this city on Queen street west, who knows how to show teas, not by filling up his windows with eight or ten half chests all open and exposed, but by an occasional display of sufficient whole and unbroken packages, and a small sample on a fancy dish alongside or on top of the packages. And there is no grocer in this city that has such a satisfactory tea trade. Why not all so honor your leading article of profit?

HEC. SECORD.

TRADE PUBLICATIONS RECEIVED.

THE COBBAN MANUFACTURING CO. LTD., issue a Catalogue the very volume of whose contents shows the need of such a book for the information and convenience of the trader. From the Company's warehouse and works at the corner of Hayter and Terauley streets, in this city, a very extensive range of lines is turned out every year. Illustrations, descriptions and quotations are very fully and clearly given in their catalogue. The leading specialties of the business are mirror plates, bevelled glass, framed pictures, looking glasses. The trade will find the book useful and necessary for the purposes of doing business with the Cobban Manufacturing Co.

The Thirteenth Annual Report of the Winnipeg Board of Trade is an encouraging record of Commercial progress in the Province of Manitoba. The accomplishment and prospects of railway enterprises, the laws relating to taxation, winding up of estates, etc., the development of material resources, are matters of importance dealt with in the Report.

Lake Superior Iron Ore Production for the Past Thirty-Six Years, is the title on the cover of a very neat little pamphlet received at this office with the compliments of the Cleveland Iron Trade Review, a paper which stands high as an authority upon iron matters. The contents are purely statistical, a division of the book going to each range, the mines in which are all enumerated, with the production given in tons. The receipts at Lake Erie ports for the past nine years are an important part of the little book, which is a credit to the enterprise of the publishers.

CANNED GOODS MEN MEET.

The annual meeting of the Canadian Packers' Association was held at the Walker House on Wednesday and Thursday of last week. Mr. W. Boulter, Picton, occupied the chair. There were present Messrs. E. De Cew, Ontario Canning Co., Hamilton; W. A. Ferguson, Delhi Canning Co.; W. C. Breckenridge, Norton M'fg Co., Hamilton; W. P. Innes, Simcoe Canning Co., Simcoe and Hamilton; D. Marshall, Aylmer Canning Co.; J. H. Burnie, Dresden Canning and Preserving Co.; H. I. Matthews, Lakeport Preserving Co.; J. B. A. Pigeon, Ottawa Canning Co.; Wm. Miller, A. C. Miller & Co., Picton; L. J. Coryell, Oshawa; A. C. Miller, M.P., Picton. Letters of regret were received from the Phœnix Canning Co., B. R. Nelles, D. W. Douglas, Bowlby Bros., the Belleville Canning Co., the Erie Preserving Co., and A. E. Carpenter. After the minutes of the last annual meeting had been read and adopted, the President delivered his opening address as follows:—

THE DINNER.

The members were invited at the close of their meeting to a dinner at the Rossin House, by the Norton Manufacturing Co. of Hamilton. The following accepted the invitation: W. C. Breckenridge, Hamilton; W. Boulter, Picton; W. A. Ferguson, Delhi; Mr. Marshall, Aylmer; W. P. Innes, Simcoe; W. M. Miller, Picton; H. I. Matthews, Lakeport; J. H. Birney, Dresden; J. B. A. Pigeon, Ottawa; L. J. Coryell, Oshawa, E. DeCew, Hamilton.

Mr. Dryden, the Minister of Agriculture, was present and made a short speech, in which he wished the members every success for the coming season. Being a farmer himself, interested in fruit-growing, he was pleased to have had the opportunity of being with them.

Mr. Boulter thanked Mr. Breckenridge on behalf of the members for the pleasant two hours spent, and Mr. Breckenridge responded.

After supper the President formed a theatre party, thus closing a very enjoyable evening.

The past year has been fairly prosperous to the industry represented. Owing to the unfavorable season of 1890 there was a much larger pack this year than last. Vegetables are about all sold. Owing to the abundant crop of fruits and cheap sugar, a much larger pack was made of fruits than was required. This, taking into consideration the immense amount put up by consumers themselves, leaves us with a large amount of fruits on hand. We will therefore have to consider some scheme for exportation, as the present demand is not sufficient for the amount at present packed. Several towns have been agitating for new canning factories to be established, and it seems strange that moneyed individuals could be persuaded to invest in an industry that is now overdone. Should they go into operation, a repetition of the disastrous year of 1888 will follow. To the old members of the association I would recommend caution for future pack; also promptness in regard to the monthly reports that have been of so much value to us. The reports of the special committees appointed at our last meeting will be laid before you.

The auditors presented their report showing that they had examined the books of the treasurer and found them correct. There was a balance of $295.20 on hand.

Messrs. Breckenridge, Innes and Ferguson presented the report of the committee that had the amalgamation scheme under consideration, and it was adopted. The remainder of the session was spent in considering a scheme for developing the export trade. Some important information was given, and a very interesting discussion took place. Definite action was postponed until May next when a special meeting will be held.

On Thursday morning officers were elected as follows:—

President, — — W. Boulter.
Vice-President, — S. Fenton, jr.
Secretary-Treasurer, — J. B. McLean.

Executive Committee—W. A. Ferguson, W. P. Innes and H. I. Matthews.

Auditors—Wm. Miller and E. DeCew.

The secretary was instructed to prepare a statement of goods on hand April 1.

The association then went into secret session to consider some important questions. A line of action was determined on and committees appointed to carry it out. The meeting then adjourned.

BONUSES AND INSOLVENCY LEGISLATION.

At the meeting of the council of the Toronto Board of Trade held on the 17th inst. the following resolution was submitted as adopted by the Hamilton Board of Trade:

That this Board of Trade recommends that all boards of trade in Ontario be asked to co-operate with this board in obtaining legislation to prevent any municipality from granting any bonus to manufacturers.

After due consideration the council passed the following resolution in answer:

That the council of this board, while admitting the system of granting bonuses to manufacturers has been greatly abused, it cannot see its way clear to recommend any interference with the rights and privileges of municipalities in relation to the matter.

Chairman Blain, of the Legislation Committee, reported that the members of this committee were not a unit in regard to an insolvency bill, and as it was considered advisable to have an expression of opinion from the full board on this matter, it was decided to call a special meeting this week.

IN THE INTEREST OF CANADIAN PORK, EGGS, ETC.

As a result of the representations of Mr. A Gunn of D. Gunn, Flavelle & Co., Toronto, to the Minister of the Interior, that until recent years the whole North-west and Pacific trade was controlled by United States packers, but that now Canadians held all except some Hudson Bay Company's posts and the Indian supplies, and that Canadian "long clear" bacon was now made in sufficient quantity and quality for all requirements, the Minister of the Interior in subsequent tenders for supplies has asked for a large portion of "long clear" bacon. Previously "short clear" bacon only had been used, and as Canadian packers did not produce "short clear" the contracts were always filled by United States dealers. This sent a large sum of Canadian money into the pockets of United States farmers.

* * *

One of the biggest deputations of the session on Friday last waited upon the Government with reference to the duty on pork and other matters. The Government was represented by Hon. Mr. Foster, Hon. Mr. Bowell, Hon. Mr. Costigan and Hon. Mr. Dewdney. The pork packers of Canada were represented by Mr. J. W. Flavelle, of Gunn, Flavelle & Co., of Toronto; Mr. William Matthews, of Toronto; Mr. F. W. Fearman, of Hamilton, and Mr. C. M. Acer and Mr. Willlam Strachan, of Montreal. The following members of Parliament were present: Messrs. White, Hughes, Pope, Denison, Fairbairn, Carpenter, Cargill, Cochrane, Ryckman, Hutchins, Moncrieff, Tyrwhitt, McKay, Henderson, Ingram, Madill, Burns, MacDonell (Algoma), Wood (Westmoreland), Adams, Davis, Wilson, O'Brien, Tisdale, Marshall, Roome, Smith Ontario), Masson, Taylor, Coatsworth, Corby, Bennett, Wood (Brockville), Curran, Hazen, McDowall, Stevenson, Miller, McLean and McDonald, of Prince Edward Island and Senator Sanford.

Mr. Fearman, of Hamilton, said the question of the duty on pork was brought before the Ministers last session, and they were now reiterating what was then said. Their complaint was that a portion of the pork imported from the United States was coming in at a lower rate of duty than other portions, and they were now asking that this would be remedied. Last session, after seeing the Government, they left with the understanding that mess pork required by the lumbermen of this country should be admitted at a less rate of duty than other kinds, but they were surprised to find that under the tariff as printed other kinds of pork could be imported at the same rate of duty as mess pork. The fact that other grades of pork could be brought into the country under the duty of 1½ cents was most injurious to the farmers and packers.

Hon. Mr. Foster—Is it the same species of pork?

Mr. Fearman—The same species of pork, but differently cut. You can take a hog and divide it in two; one half pays three cents a pound, and the other one and one-half cents. He went on to point out that the production of pork in this country last year was valued at $2,000,000, and it had increased by a million dollars. The business was growing steadily in Canada. The farmers now had hogs of very good quality, and could supply the people with almost everything required.

Hon. Mr. Foster—Are the farmers of Canada prepared to furnish heavy pork?

Hon. Mr. Bowell—They are beginning to do it.

Mr. Fearman—They have not begun to do it, because there has been no encouragement. (Hear, hear.)

Hon. Mr. Bowell—A gentleman informed me there are now in the Montreal market 15,000 barrels of mess pork that can be purchased by those who require it. If that is so, it is an evidence the Canadian farmer is producing that kind of pork which it was thought he could not produce.

Dr. Sproule pointed out that there had been last year a notable decrease in the importation of the classes of pork upon which the duty had been raised.

Mr. Flavelle showed that whilst the importations of pork had decreased to the extent of $1,000,000 the production of pork in Canada had increased by $2,000,000. He pointed out the possibilities of increase in the production in the North-west, and explained that in the western states the farmer was compelled to put his corn into pork or butter and cheese on account of the distance from a market. The same circumstance would operate in regard to the farmers of the North-west, who would be obliged to turn their attention to the production of all classes of pork. In support of this contention he mentioned that it was reported recently that a cargo of oats from the North-west, which was somewhat damaged, did not sell in Montreal for the amount of the freight, so remote was it from the point of shipment. The members of the deputation were fully warranted in telling the Government that the farmers of Canada were prepared to meet the requirements. Pork was produced in Chicago for speculative purposes; after a certain time, when it was no longer applicable to those purposes, it could be disposed of in any way thought proper. To-day pork was selling in Chicago at $7.50 a barrel, and even after paying all charges they could undersell the Canadian producer.

Hon. Mr. Foster asked if the imposition of an additional cent and a half would stop that.

Mr. Flavelle—"Undoubtedly, at certain seasons." He pointed out that under the wording of the tariff other kinds of pork than that stipulated were being admitted under the 1½ cents rate. The farmers of this country could not only raise pork for home consumption, but he was convinced that in a few years they would be raising it for export.

Mr. Matthews added his views to those already expressed.

The matter of a duty on eggs was next brought up. It was pointed out that while the United States levied a duty on eggs imported from Canada, the Canadian producer was not in any way protected from the south, and it was asked that a duty equal to that of the United States, five cents per doz., be imposed. The competition with eggs from the United States was being felt, it was said, in various parts of the country.

Reference was also made to the duty on lard oil. Here, too, it was pointed out that while the United States manufacturer was heavily protected the Canadian was not given adequate protection in this most important portion of our hog products.

Mr. Pope also brought up the question of an article manufactured from cotton seed oil and sold in place of butter, which is now coming into the country from the United States. It is a sort of second edition of oleomargarine, and it was held should receive attention.

The Ministers promised to give the various matters brought forward full consideration.

* * *

Representations have been made to the Government that if the practice of branding U. S. pork as Canadian is allowed to continue it may lead to the genuine Canadian product being discriminated against by the customs laws of France, Germany and other European countries as United States pork is. The Commissioner of Customs has therefore issued the following notification to collectors: "It has been represented to this department that pork, the product of imported hogs slaughtered or cured in bond and exported, has been branded as Canadian. I have to instruct you in no case to allow such pork to be so branded. If it be the product of American hogs it must be branded as such. Your prompt and decisive action (should there be any such packed at your port or at any place under the survey of your port) is required."

THAT'S THE RIGHT OF IT.

The Detroit Herald of Commerce takes the CANADIAN GROCER to task for spelling the word peddler in this wise: pedlar. It considers it a typographical error, and says: "We have looked all through our 5-cent edition of Webster and fail to find any of that kind of peddlers which seem to trouble the people of Canada." Now our Webster gives all three of the spellings with which we head this article. Our contemporary will agree with us that any spelling fails to do justice to this unique specimen of itinerant mendacity—the pest of the housewife and the bete noire of the legitimate merchant.—New England Grocer.

LET THE PATRONS RUN SOMEBODY ELSE'S BUSINESS.

BALLYCROY, March 19, 1892.

EDITOR CANADIAN GROCER :

SIR,—Please find enclosed $2 for renewal of my subscription for THE GROCER for another year. I must say that I appreciate THE GROCER very highly and take an interest in the letters and editorials you publish about the Patrons of Industry, and would very likely have been trapped into taking them up if I had not been a reader of THE GROCER. However, the Patrons in this locality had no trouble in procuring a merchant to comply with their terms, as they were received with open arms by a merchant (three miles from here), who offered to supply them at ten per cent. advance on wholesale prices. Of course they have the privilege of seeing and copying his invoices, and I now have the privilege of seeing some of my customers going past my store to the Patron store. However, I would rather do less business for a while than let the Patrons run the business for me.

Yours truly, J. MCCLELLAND.

OTTAWA LETTER.

The prevailing cold spell has completely stopped business in this city. It is too late in the season for the carrying on of such works as are generally performed in the winter, and too cold for any building or milling operations to go on. Everything will be at a standstill until the warm weather comes in to stay.

Mr. Watson, M. P., Marquette, will move in the House of Commons that binding twine be placed on the free list.

Mr. Marshall, M. P., West Middlesex, has placed on the Order Paper the following motion :

"That contemplating the Government's making certain changes in the Customs duties during the present session, it is expedient to impose a duty of five cents per dozen upon eggs, and six cents per pound on butter coming into Canada ; the same as now imposed by the Government of the United States upon similar products from this country."

The House of Commons has practically done nothing since the opening. The Budget speech will not be delivered before two weeks at the shortest. The general opinion is that there will be no important change in the tariff.

Ottawa, March 16, 1892. A. E. P.

THE CANNED GOODS INDUSTRY IN CANADA.

No trade has developed as rapidly in Canada as the canned goods industry during the past few years. THE CANADIAN GROCER, being the organ of the Canadian Packers' Association, has as in duty bound watched the progress of this branch of business closely. A dozen years ago Canada was an importer of canned goods. The United States sent us the bulk of our supply. Now we export largely not only to the States but also to Great Britain. In the past two years the progress has been marvellous. In the Province of Ontario alone there are exactly four times as many factories, less one, than there were two seasons ago. The industry is just beginning in Manitoba. Quebec, the Maritime Provinces and British Columbia will show an increase this year. These give employment to thousands of people in the factories and on the farm. The capital invested is now proportionately much greater than ever before. A few years ago the machinery was crude. Four years ago each factory made its own tin cans by hand. Now the tin plate enters one end of a machine and comes out at the other a complete air, tight can. Similar improvements have been made in other branches of the factory. To succeed now it is necessary to have the newest and most improved machinery. The leading Canadian packers are said to be much more enterprising in this respect than their American contemporaries, for they do not hesitate to throw out a valuable machine to put a better one in its place.

LOBSTER FISHERY REGULATIONS.

While the lobster canners who the other day waited on the Minister of Marine and Fisheries, objected to the proposal of a $50 license fee, on the ground that it would discriminate in favor of the large packers as against the small ones, and to the nine-inch minimum, they were in favor of the present close time. They suggested that in lieu of the license fee a nominal charge of a cent or so per case of four dozen cans would be quite sufficient, and by collecting that amount by way of a stamp to be affixed to each case the department would be enabled to keep track of the product and a general supervision over the industry, and that such stamp being affixed, the goods would be given a character in the markets to which they may be sent ; that a continuance of the regulations fixing nine inches as the minimum length would mean a continuance of the impracticability of enforcing such, but if eight inches were named the regulation could be enforced with good results ; that the licensing system per se would be good in principle, and that under it the department could regulate and control the fishery and settle disputes between fishermen, and give some security of tenure of territory to packers. The Minister intimated that he would favorably consider the suggestions made, and that he would not press his proposal as regards the $50 ; that he would adopt the idea of imposing a slight fee, but not as a tax, on the product of the fishery, and that before going before Parliament he would acquaint the deputation of the course decided upon.

LONDON GROCERS' ASSOCIATION.

The regular monthly meeting of the Retail Grocers' Association of London was held in Sherwood Hall on the 9th inst., with the president, Mr. W. H. Ferguson, in the chair.

The meeting opened at 8.15 p.m. with a fair representation of members present. The principal officers were all at their respective stations.

The minutes of last meeting were read and adopted.

The following printing accounts were passed and ordered to be paid :—R. Southam, $70 ; Free Press Printing Co., $1.35.

A communication from the British American Starch Co. was read and was considered satisfactory, it being in answer to a letter from the association regarding their advertising the wholesale prices of their stock in the daily press. This the members of the association consider injurious to the retail trade, as it placed the prices before the general public. The British American Starch Co. stated that their object in using the daily papers was to reach the trade in the least possible time, letting them know the stand they were taking, but that they would discontinue in future publishing the price-list in the public press, agreeing with the association that anything having a tendency to reduce the small margin of profit of the retailer should be avoided.

The early closing movement was brought up for discussion, and the feeling of a large portion of the members present was that there was a great improvement of late in the matter of early closing and that this question was gradually working its own cure. The public were being educated to it and were making a practice of doing their trading earlier, and the grocers are now able to close considerably earlier than they did in the past. The members of this association did not feel that they were justified in closing their doors in the face of customers at any stated hour, but if the general public are in favor of early closing they have it in their power by doing their trading earlier in the day.

The question of the action of the Government analyst with regard to imposing fines on the grocer, when in reality in many cases it is the manufacturer that is to blame, and also that consumers are partly accountable, as they demand a cheap article, much cheaper than can be manufactured pure—was considered. The members of this association were recommended to guard against the penalty by seeing that all goods sold by them are stamped "compound" if not strictly pure.

After some other business of local interest was disposed of, the meeting adjourned at 9:45 p.m.

SALES MADE OR PENDING.

T. Ashley, dealer in fruits, flour and feed, Walkerton, Ont., has sold out to George Rowe.

Ray & Lockhart, grocers and fruiters, New Glasgow, N. S., have sold out to James Cavaugh.

S. G. Marling, general merchant, Craven, N. W. T., has bought out G. S. Rise of Pense, and will move to the latter place.

J. L. Burgess, general merchant, of Drumbo, has sold his stock-in-trade to Charles Wilson, of that place, for $2,100, and turned over the proceeds to a Toronto wholesale house, who were large creditors. The other creditors, whose claims amount to about $3,000, are looking for their money. Burgess has also assigned his book assets, nominally worth $1,800, to a Toronto firm, whose claim of $4,000 is thus almost wholly paid.

PARTNERSHIPS FORMED AND DISSOLVED.

Jno. Ross & Co., wholesale grocers, Quebec, have dissolved.

Douglas & Eaton, general merchants, Maitland, N.S., have dissolved.

E. A. Adams, grocer, Walkerton, has taken as partner Mr. T. Ashley, and the firm name is Adams & Ashley.

REMOVALS AND DEATHS.

Ephren Boucher, wholesale fruit dealer, Montreal, is dead.

FIRES.

Repsteim & Co. and T. W. Robinson, general merchants lost heavily by a large fire at Moosejaw, last week.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Wm. Carmichael, Collingwood, has assigned to E. Fair.

J. N. Lemay, general merchant, St Couie, Que., has assigned.

E. C. Ingles, general merchants Foster, Que,, has assigned.

Jas. Bruce, general merchant, Carman, Man., has compromised.

James Scott & Co., grocers, Halifax, N. S., are offering to compromise.

Attwell & Co., general merchants, Norman, Ont., have assigned.

J. E. Lavergne, general merchant, Ste. Louise, Que., has assigned

A. Trudeau, general merchant, Windsor Mills, Que., has compromised.

Jas. Cunningham, grocer, Toronto, has assigned to Henry Barber & Co.

A meeting of the creditors of Geo. Doering, Wellesley, Ont., has been called.

The sheriff is in possession of the grocery stock of C. S. Philips, who commenced at Galt about two years ago on borrowed capital of $1,000. This has since been reduced. His expenses being out of proportion to his sales, he has found an assignment necessary.

W. A. Caldwell, flour and feed dealer, Jarvis, Ont., has been in business five years. He did fairly well until he began selling seed on long credit. Now he has assigned.

Mrs. M. C. Collins, general storekeeper, Watford, has failed. About two years ago she and her husband removed from Blenheim and opened business in her name. She owes $3,800, and has nominal assets of $2,000.

WHY MERCHANTS FAIL.

The New Haven Palladium has the following editorial contribution from Mr. George Henderson, the New Haven manager of the mercantile agency of R. G. Dun & Co. It has interest for every active business man :

Statisticans claim that ninety per cent, of all who enter mercantile pursuits make a failure. This is an appalling statement and if true some good cause for it must be patent. The changes in business concerns throughout the United States and Canada, are computed at two thousand per day. Not necessarily are all these failures, for included in the changes are dissolutions, retirements, deaths, changes of ownership and fires. There are at the present time nearly 1,217,000 business names in the two countries, and that about one-half of these should be involved in changes during the course of three hundred working days is remarkable.

Personal environments seldom alter the individual financial condition of a merchant, except in so far as rises in values are concerned, hence, as thorough a knowledge of the character, capacity and capital of a debtor as can be had, is as inseparable to the dispenser of credit as a compass is to a mariner. Business operations are becoming more and more empheral in their character, consequently more faith is needed in the transaction thereof, and faith without knowledge is simple superstition—a rudderless vessel intended to widen commerce upon.

The great number of failures is not among men of limited means, but among men of limited knowledge. Abundance of capital at the start is not essential to a successful business man. A good character, an industrious disposition economical habits and a knowledge of the business undertaken, are qualifications that capital cannot make ammends for. Take for example a mechanic, making good wages. He has been able to save a few hundred dollars. He is allured into the belief that keeping a shop is an easy life and all that is necessary is to tie up a few parcels to do business. Ten chances to one he pays too much for the old stock to begin with. He knows nothing of values. He is easily overstocked by energetic salesmen. He has not learned to say no to undesirable credit risks. His paltry savings are soon represented by figures on the wrong side of the ledger. He has to depend upon immediate sales to liquidate current obligations. A few dull days overtake him and his paper is protested. This compromises his credit, then where is he ?

An assignment follows, stock is seized by creditors and he is out of business penniless and with a dear bought experience. These scenes are repeated day after day in almost every instance where a man goes into a business he knows nothing about. An examination of the books of the assignor reveals the fact that he owes twenty or thirty different wholesalers. Is there not something strange about that ? Is the man entirely to blame for his failure ? His lack of business knowledge induced him to scatter his indebtedness and it is very easy to understand that indulgence is more readily obtained from a few than many.

Aversion to taking stock is a dangerous habit to fall into. No merchant is safe who neglects to take stock at least once a year. Future operations can only be satisfactorily guaged by the condition of the present. A merchant who does not take stock regularly is doing business on guess work. In case of fire how can he swear positively to what he has lost, and what proof has the insurance company that they owe what the man claims ?

The largest and most conservative houses of the country are now insisting upon their debtors taking stock at least once a year and in carrying ample insurance. They further insist upon a copy of their debtors' balance sheet being placed in their hands every time one is drawn off. There is nothing unreasonable in that. Surely a creditor is justified in satisfying himself as to the advisability of entertaining a debtor's account. When a new account is to be opened a statement of the prospective debtor's financial condition and information relative to the man personally, should be reviewed. How is a wholesale house to discriminate between the good and the bad without data ? The thing is impossible. Investigation respecting a desirable credit list promotes, encourages and strengthens commerce, and is, if anything, more of a benefit, if confidence is deserved, to the inquired about than to the inquirer, and when the risk is undesirable the fact that it is known is a boon to the whole community. The percentage of failures would be lessened materially if the dispensers of credit were less indulgent and knew more of their debtors. Trade would be steadier and the transaction of business void of many of its irksome responsibilities.

Reports from Havana says : The sugar trust in the north is bearing their sugar market and business is suspended in this product. This is more discouraging to planters, who are contending with heavy storms, fires, lack of field hands, and the breaking of machinery. Altogether the outlook for Cuba is very bad for the year 1892, which at the beginning promised so much.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

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48 & 50 LOMBARD ST., TORONTO.

DIFFERENT RETAIL PRICES.

In the columns of our esteemed contemporary The Grocer a somewhat animated correspondence is being carried on respecting the morality and policy of having more than one retail price for the same article. As might have been anticipated, there are various views on the subject, but it is just a trifle disconcerting to gather that the majority of the correspondents of our contemporary favour the adoption of what one of them terms "a little strategy," or, in other words, that the tradesman should try to suit the price to the customer. There are, it is true, many letter-writers who take an unmistakably accurate view of the matter, and who criticise any such plan in a ruthless and righteously-indignant manner, but it seems to be the fact that a large number of grocers make it a standing rule of their business to "get what they can." We do not think the same practice prevails to any extent in connection with the ironmongery business, but if such were the case we should certainly feel called upon to condemn it on what we deem to be sound and valid grounds. We should adopt the words of one of the correspondeuts of The Grocer, who says, inter alia :—"I hold that the principal of strategy is deception, and deception, whether tacit or spoken, is virtually a lie. To expose two quantities of the same article for sale at different prices is to tacitly imply a difference of quality ; and I ask, is it not reasonable, and a necessay consequence, that a customer seeing the article ticketed, should conclude that the higher-priced is the better quality, and so be deceived? And what can the assistant say when challenged, unless he prevaricate (which arouses suspicion) or lie (which produces worst results)? If there be no ticket displayed, the grocer trades upon the ignorance of the public, which is surely cowardly." Of the truth of these observations there can be no doubt, but there are many other objections to variable prices, just as there are numerous advantages in having a fixed single price for every article in stock. French tradesmen know this when they make as they do a great feature of the "prix fixe," and our own drapers appreciate the situation fully by insisting upon the fact that all their goods are marked with the sale prices in "plain figures." Customers know these points also, and they invariably prefer to deal at shops where they have reasonable confidence in the existence of only one price. They are quite right in manifesting that preference, and in doing their best to obtain their purchases at a price which is at once the best and the same as that paid by all the other customers of the same tradesmen. Apart from the honesty of the single-price plan it is obviously by far the most simple and most convenient. Once the principle of variable prices is admitted its incidence cannot be governed with exactitude, and the salesmen, who must be demoralised by the system, cannot be blamed if, in their anxiety to push sales, they exceed the limits laid down for their approximate guidance. That the variable plan must sooner or later operate to the disadvantage and loss of the tradesman who adopts it is so obvious as to need no discussion. Persons who deal at the same shop are very apt to compare prices, and if Mrs. Smith finds that she pays more than Mrs. Jones it is certain that the former, at all events, will transfer her custom to some establishment where more straightforward practices are in vogue. Even the customer who may suppose that he or she obtains the lowest terms is always in a state of uncertainty lest some other customer should be treated better, and finally is pretty sure to become an ardent convert to the simpler and honester system. From almost every point of view, indeed, the plan of having different prices for the same article stands condemned. It may, possibly, be more easily "worked" in relation to groceries than other classes of goods, but in no business is it wise or even honest.—The Ironmonger,

GOOD BUSINESS SUGGESTIONS.

In the regulations suggested by the President, and recently published by the Secretary of the Treasury, some excellent rules for business are laid down. They are applied to the "efficiency record" of all employes in places known as the classified service, and are to be used as a basis for promotion. There are seven of them and include punctuality, attendance, industry, aptitude, accuracy, conduct and ability.

These elements of efficiency may be very properly applied to all business conduct. Young men would do well to consider them seriously and look for their hidden meaning, or seek to realize the whole meaning of them. It would be well to secure a copy of the rules and read them thoroughly. It is too often the case with young men in business that they simply try to hold their positions. They are not interested in the business or welfare of their employer and do not possess within themselves ambition enough to do their work so as to merit promotion.

Some explanations are given in connection with the above rules as to what is meant by the different elements. Punctuality means, in short, to be on time. The office hours are fixed within certain limits, and if an employe is late he loses one dollar for each five minutes of delay. That seems rather a severe rule, but it would work in nine cases out of ten. After an employe had been late a few times he would soon be cured. Punctuality is a great time saver, and time is money. In the busy life of the present day if a man gets behind at the beginning, he is likely to either remain behind or have an everlastingly hard time of it to catch up with the tail end of the procession. The expression is a common one, that "some men have three hands, a right hand, a left hand and a little behind hand." It is sad to state that there are to-day too many three handed young men.

By attendance, more is meant than simply to be present in the office. The term in its fullest sense means that a man should be occupied all the time, seeking all the while to get at a full understanding of the business in all its details. According to the rules, if a clerk neglects his work, one dollar is deducted for every five minutes lost, except in case of sickness.

In regard to industry the rules explain that clerks are expected to be both prompt in their attention to duty and to manifest no disposition to shirk.

A young man who possesses within himself the elements of success will not require the watchful eyes of superior officers to enforce his regard for such rules as are outlined herewith. He will be able to cultivate any one of the elements, for each is susceptible of such cultivation. Take, for example, the habit of punctuality and of giving careful attention to the work in hand. The more industrious a man is, the less disposition does he show towards idleness, and the more careful will he be to do his full share. The readiness to receive instruction and the readiness in applying such instruction to a quick performance of work will increase as it is practiced.

If a man once begins to be careless and slovenly in the performance of his work he will go from bad to worse, while, on the other hand, if he cultivates accuracy he will grow more and more to find enjoyment in his employment, and it will be a pleasure to him to see everything done exactly right. His behavior should be practiced until it becomes natural and then it will be easy.

Small details in the office where employed, such as rude speech, conversation during office hours, lack of courtesy toward superiors and uncouth habits, will all have their influence against a man's promotion. Good conduct, combined with other qualities will recommend an employe to his superior.

Ability, even, is a quality which may be improved upon by cultivation. Very much that we call natural ability is simply a resolute determination to overcome all obstacles that are in the way, no matter at what cost of time and labor. There is, to be sure, such a thing as dullness and stupidity, which belongs to a man and he cannot help it, but such cases do not pertain to the condition of the average young man of to-day. If a man lacks education let him attend an evening school, of which there are a number in the cities, or he can improve his mind by well chosen reading matter. Where there's a will there's a way, and a young man who really desires it will find plenty of chances for self-improvement.

A man ought to think about the business in which he is engaged as if it were his own, and seek to improve it in every possible way. His employer's interests should be his interests and he should serve him even better than he would himself.

Any young man who starts out with a fixed determination to be punctual, faithful in his attendance, energetic in his work, apt in its performance, accurate in whatever he undertakes, careful of his conduct, with a determination to improve himself, thereby increasing his ability, that young man is sure of promotion. Every employer is looking for just that kind of men, and the eminent positions of trust will be occupied by these men who have proven themselves worthy.—Ex.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

With pleasure we still call the trade's attention to our Coffees. They are giving universal satisfaction. They are put up in 30, 60 and 90 lb. packages, or 120 lb. barrels. Once tried and you will use no other.

Yours truly,

THE SNOW-DRIFT BAKING POWDER CO., BRANTFORD.

Wm. Paterson & Son

BRANTFORD.

MANUFACTURERS OF

Confectionary, Biscuits, Jams, Jellies, and Pickles.

—JOBBERS—

Chewing Gums, Licorice, Nuts, etc.

SEND US A TRIAL ORDER.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

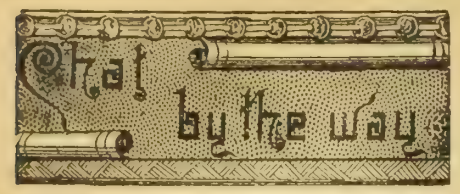
L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Ram Lal's Pure Indian Tea

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.



Henery Allen, general merchant, Allandale N. S. was burnt out this week.

The Dominion Millers' Association gives notice of application for incorporation.

John Dawson, general merchant, Minden Ont., was burnt out on Monday last. Insured.

The projected canning factory at Amherstburg is being pushed by go-head citizens there.

John Blewett, one of the oldest merchants of Napanee, has died with painful suddenness.

D. W. Turnbull, grocer, Aylmer, is in London at the bedside of his father who is very ill.

The resignation of Mr. L. A. Boyer, inspector of flour and meal at Montreal, has been accepted.

Mr. J. H. Price, formerly of Wallaceburg, has gone to London, and will be connected with a wholesale grocery house.

At Suckling's sales the stock of Hugh S. Rose, Strathroy, amounting to $15,000, was sold to T. S. Macrault of that town for 72c. on the dollar.

There is quite a boom at Wallace, N.S., in lobster factory building. There are four additional factories going up on the Wallace coast.

The license commissioners for the city of London have resolved that after the issue of licenses in May next no city grocer shall have a license to sell liquors.

The St. Croix Soap M'fg. Co., have got out a hanger that is intended for retail stores. It is likely to arrest the attention if "color" can be depended on to attract notice.

According to information contained in the new Port Huron directory there are more retail grocery stores than any other line of business in the city. They number 64.

D. Williams & Son, pickle manufacturers, Colborne street, who assigned recently, are offering their creditors a composition of fifteen cents on the dollar, with liabilities $4,700 and assets $1,700.

An order amounting to $800 or $900 from the Patrons of Industry has, it is said, been accepted by a wholesale house. It was being figured on by a Front street retail house, but they could not meet the lower prices given by the wholesale firm.

Mr. F. Young, head clerk for Messrs. Ferguson & Co., London, has decided to go into business on his own account, and has bought a half interest in the firm of Messrs. Marlatt & Spears, Aylmer, Mr. Marlatt retiring. The firm of Messrs. Ferguson & Co. wish Mr. Young success. He aso carries with him the best wishes of all enjoying his acquaintance during the eighteen years he has been with Messrs. Ferguson & Co.

Mr. Richardson informs the Bruce Herald that he will buy eggs by weight this year. So will Wilson, of Seaforth, and other dealers in Western Ontario, as eggs are virtually sold by weight in the English market.

At a recent meeting of the city council of Calgary, the offer of Mr. D McLean, of Lakefield, Ont., to build a 100-barrel flour mill, was accepted. Mr. McLean receives a bonus of $3,000 and exemption from taxation for ten years, he to find his own site.

Mr. Homer, of Homer & Co., Gravenhurst, was in the city on Saturday. He says business in his district is very satisfactory. The Patrons have not invaded it, the farmers there being too intelligent a lot to be carried away by the oily tongued organizers.

Messrs. H. A. Nelson & Sons are putting up a line of matches called the Railroad Matches, which they guarantee suitable for any climate. They are packed in neat pasteboard boxes, making a considerable saving in weight. They are fully described on page 13.

A disastrous fire occurred at the small village of North Gower, Ont., the other night. The stone warehouse and all outbuildings, together with a large stock of goods and three splendid houses, were burned. The premises and stock were owned by George Craig, a merchant of that place. The loss is placed at between $30,000 and $40,000, and it is stated there is an insurance of about $20,000.

Mr. John Moule, grocer, London, will vacate the old stand where the fire occurred some six or eight weeks ago, having disposed of nearly all the stock slightly damaged by water, and will open out a new stock of groceries in the stand on Dundas street, which is now being refitted with all the latest improvements necessary for conducting a first-class business. The stand is a good one for the business, having an entrance from Dundas street and the Market Square.

Great preparations are being made by exporters of fruits to receive and ship the largest crop of pineapples ever sent from Havana, some people estimating that shipments will reach 200,000 barrels of from six to ten dozen pines in each barrel. The pines are classified as extra. Nos. 1, 2 and 3, and are shipped principally to New York, whence they are distributed all over the United States. A small quantity goes to New Orleans. The Cuban pineapple cultivation is increasing every year, large tracts of the finest lands within a radius of 15 and 20 miles of Havana being devoted to this industry.

The following grocers were those whose names were proposed for membership in the Toronto Retail Grocers' Association at the last meeting of that body: Messrs. H. O. Shaver, J. Lanskill, T. Shaw, R. Jackson, J. Reid, W. B. Cherry, Somers Bros., Jas. Shields, J. F. McCleary, W. Hutchison, A. Reid, J. Ringer, D. Perkins, J. McEvoy, A. Lamb, J. Wardell, Wm. Luttrel, D. J. Macdonald, J. McClintock, Geo. Taylor, G. Noble, A. Hudgin, R. P. Scidmore, M H. Young, W. G. Campbell, H. J. Clancy, S. K. Chapman, R. Higgins, W. S. Dulmage. These names were handed in for proposal by Mr. R. M. Corrie, the active secretary.

Messrs. Kenny, of Halifax, and McKay, of Hamilton, M.P.'s, interviewed the Minister of Finance in reference to the importation of the low grade article brought into the country as molasses. Mr. Adam Brown, exhon. commissioner to Jamaica, was asked to join the deputation in the interest of the West India trade. The matter was fully discussed. The Minister, in answer to the statements made, said the question was a very important one and would receive the careful consideration which it deserved, both on account of the inferior article being imported and its bearing on the West India trade, which Canada is doing so much to cultivate.

The committee representing the Retail Grocers' Association called upon all the wholesale grocers and received positive assurance from them that in future they would not sell to ordinary consumers. The committee informed them that if they found that any firm had transgressed, its name would be published. It was understood that no objection would be urged to wholesalers selling to large hotels and public institutions, for if the trade here did not supply them the jobbers in other cities would do so.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

A feather duster disperses but does not remove the dust from the store.

A customer secured is a promise of greater salary in time.

"CAIRN'S"
HOME MADE MARMALADE.
Used by Her Majesty, The Queen.
A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from
Caverhill, Rose, Hughes & Co, Montreal,
and
Smith & Keighley, Toronto.
BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173,
CHATHAM, ONT.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

List Mailed on application.

A NEW BRAND

ADAMS'

Orange Blossom

CHEWING GUM.

30 5-Cent Bundles in Box. 150 Pieces

Each Box contains a bottle of High Class Perfume. Guaranteed First-Class.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price. etc., address

J. H. WALKER,
Alma, Ont

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

New Eastern Townships

Maple Syrup and Sugar.

(Ready for shipment soon.)

Messrs. Wilkins & Co., Adamsville, Que., have appointed us wholesale agents for their Celebrated Maple Leaf Brand. Every package guaranteed pure maple.

Put up in double seamed cans (not liable to leak) of several sizes; also in kegs and small barrels. Send for price list and discounts. They will interest you. Special quotations to large buyers.

CLEMES BROS.,
51 Front St. E., Toronto.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

EMPIRE TOBACCO COMPANY'S COLUMN

STAR.
STERLING.
ST. LAWRENCE.
SOMETHING GOOD.

4

OF OUR BIG

Brands.

Retailers

Send for Price Lists or a Sample of these.

Empire Tobacco Co.,

MONTREAL.

MONTREAL TRADE CHAT.

Fred. Jones, retail grocer's clerk, was married to Miss Ida Allan in New York last week.

The sugar makers must have been taken back when the blizzard struck them last week.

The contract has been given a Montreal firm to erect and finish a creamery at Glen Ray, Ont.

R. E. Boyd & Co., brush and broom manufacturers, say they have all they can attend to in this line just now.

Mr. T. W. Costigan, one of Montreal's largest tea brokers, has just returned to town after a short business trip.

E. Gleason a West Brome general merchant has compromised at 40c. on the dollar. He was recently burnt out and only partially insured.

Eastern Townships butter sold in St, John's Que., last week for 24 and 25c. per pound, and maple syrups at 80 to 90c. per gallon.

John McCammon, the Megantic grocer, was in town last week buying goods. He says trade is beginning to pick up down that way.

Mrs. J. B. H. Mongenais, widow of the late J. B. H. Mongenais, of the firm of Messrs. Dufresne & Mongenais, grocers, died last week.

Cheesemakers in Cowansville district are requested to attend a meeting there on the 26th of this month, when important matters will be discussed.

The Inland Revenue officers are making quite a few hauls lately. Most of them are made on small corner grocers, who sell liquor without a license.

Mr. D. S. Hislop, of Messrs. Hislop, Meldrum & Co, has left for England presumably to make arrangements for the coming season's export egg trade.

Messrs. C. Lacaille & Co., wholesale grocers, had a small fire at their place of business at the corner of St. Dezin and St. Paul streets. No damage was done.

Miss Hirsch, daughter of Mr. Jacob Hirsch, of the firm of Messrs. Finlayson, Hirsch & Co., wholesale liquor merchants, was married to Mr. Jacobs of New York last week.

Donald McMillan, one of Cornwall's oldest and most respected citizens died last week. Mr. McMillan at one time carried on the largest general store in Cornwall.

The Montreal Warehousing Co., held its annual meeting last week. The following gentlemen were elected directors; Messrs. L. J. Sargent, J. S. Hall, R. Wright, W. M. Ramsay and Thos. Davidson. At a subsequent meeting the Board elected Mr. L. J. Sargent president, J. S. Hall vice-president and managing director, and Geo. H. Hanna, manager and secretary.

Peter McFarlane of Huntingdon, Que., who acted as deputy cheese factory inspector last season, has been promoted by the government to the head inspectorship for the province.

Mr. Ransom, of the firm of Ransom, Forbes & Co., wholesale grocers, who has been laid up for some time, is no better. The trade in general will be sorry to hear this, as Mr. Ransom is well liked by everyone.

Messrs. A. D. Porcheron and Geo. A. Muntz, of Montreal, were in St. Johns on Wednesday last. Their visit had reference to the possible removal of the Porcheron tobacco factory from Montreal to that town. The concern employs from 100 to 150 hands. The proprietors do not ask a cash bonus, but as a compensation for the cost of removal, they make the request of an allowance of five per cent. on the amount of wages paid by them. The proposition is now before the town Council.

As buyers will not make early purchases the early closing movement will likely be a failure in Kingston.

The Saturday night early closing by-law went into effect last week in Ingersoll, and was well observed by all merchants, every store in town being closed at 10 o'clock sharp.

An enthusiastic meeting was held at the Crawford house, Windsor, to talk over the prospects of a canning factory for Windsor. Mr. Moore, of Wallaceburg, was present and gave facts and figures to show the benefits to be derived from such an institution. The matter is being taken hold of by local capitalists, and a prospectus will be issued in a few days. Arrangements are also being made to organize a company to push the enterprise.

The big tank in the Hamilton glass works burst Monday night in some unaccountable manner, and there was an enormous overflow of melted glass. The tank has a capacity of one hundred tons, but it was not full at the time of the break or the damage might have been greater. As it is the loss will amount to about $1,000. The glass ran rapidly over the floor and out on to Macaulay street, where the unusual spectacle was witnessed by crowds of interested spectators. About forty hands will be shut out of employment until the necessary repairs are effected.

The Toronto Children's Aid Society, whose work for destitute children is so well and favorably known, is going to give out contribution boxes. They are of iron and of very neat design, and don't occupy much room. Any of our readers who will place on the counter or fasten one in a prominent place in the store can very much help the society in its funds. Will any who will do so write the secretary, J. Stuart Coleman, 32 Church street, at once, as upon the offers made will depend the number of boxes ordered of the manufacturers. In writing they should state whether they wish the box to be loose or a fixture. The appropriate mottoe of the society is: "It is wiser and less expensive to save children than to punish criminals."

When next ordering MATCHES

—TRY THE—

RAILROAD or STEAMSHIP Brands

In Pasteboard Boxes.

Weight of Cases about 60 lbs. against 85 lbs. when put up in wooden boxes. SURE FIRE! RELIABLE GOODS!

Guaranteed by

H. A. NELSON & SONS,

Manufacturers of and Wholesale Dealers in

BROOMS, BRUSHES, WOODENWARE,
and General Grocers' Sundries.

56 and 58 Front St. West, - TORONTO.

TORONTO MARKET.

TORONTO, March 24, 1892.

GROCERIES.

The moment's needs continue to furnish the main force of the market. These, however, are increasing. Sorting orders cover a wider scope than they did, and at the same time come oftener. There have been fewer retailers from a distance in town, but this is because the bulk of the sugar is bought that is likely to be carried far ahead for speculation, at least before summer freights are due. The ordinary orders for current business are sent for the most part through travellers. All large shipments that can be, will be held back until the first of April to get the advantage of the lower freights. Everything counts when close prices are so general as they are to-day. The condition of trade as to volume is generally voted satisfactory for the time of year, when weather and roads are usually broken. The rush for sugar has pretty well spent itself; tea is not in as strong request as it was; canned goods are moving steadily into consumption; rice is firmer; dried fruits are dull; starch is having a reaction of dulness, and prices are higher. Payments are not complained of.

COFFEES.

A proclamation of President Harrison, imposing a duty on the coffee of Venezuela and one or two other South American republics, because of the lack of reciprocal concessions by those countries, was made, then suspended and finally given force. This left the coffee market outside in some uncertainty, but speculative influence was on the side of advance in Brazil coffees—Santos and Rios. The market has on the whole taken this direction. Supplies here are fuller than they were a week ago, and better grades of Brazil are in stock. The price ranges from 17½ to 22c. Mochas are firm, as also are Javas, from 27c. upwards. A rather moderate movement is to be noted in all descriptions.

DRIED FRUIT.

Easy prices are not a matter merely of the present, according to indications, but appear to be good for the remainder of the crop year. Buyers feel that they have nothing to gain, but may stand a chance to lose, by stocking now far ahead of immediate requirements. Hence business is as dull as prices are weak and easy. Valencia raisins are obtainable at from 4½c. up for off-stalk. The stock in the London market is reported to be 1500 tons. Sultanas are plentiful from 10c. upwards. Fancy bakers keep a demand going. Travellers report it hard to sell any raisins at paying prices or in large quantities. Currants present no new feature. The range of quality is still wide, and that is adverse to prices. Anybody who has a grade to quote at 4¾c. is sure to bring down the prices of somebody else who has not so low a grade. The lowest price that appears to be warranted is 5c., but lower quotations have been made. Currants are being bought to arrive in May, which it is said can be jobbed at 4½c. or lower. The low offers made for delivery after the opening of St. Lawerence navigation are said to have caused the withdrawal of the samples of one Grecian shipper. Prunes are steady and in moderate demand at 5¼ to 5½c. for casks, and from 6¼c. for cases. Evaporated California fruit is a fair selling line just now, plums quoting at 12c., apricots ot 12½c., unpeeled peaches 12½c., peeled peaches 22c.

NUTS.

A lot is now and then called for in a letter order, but the trade is of inconsiderable volume. Filberts and almonds are the leaders in what small movement there is. Prices are steady. Cocoanuts are very quiet, San Blas quoting at 6c. and Baracoas at 5c.

RICE AND SPICES.

Stocks of rice on spot are small. Higher prices will probably have to be paid, according to advices from the mills. It is claimed that the cost of rough rice is now the highest that it has ever been known to be, owing to the failure of crop in India and Siam. Being short on large purchases on Java and South American account has brought Burmah into the field as a buyer instead of a seller. The mills consequently want ⅛c. per lb. on contract prices of last season, and say they ought to have ¼c. The price of A and B accordingly is quoted at 4 to 4⅛c.

Spices have no call but the ordinary every day demand, the momentum of the special winter consumption being exhausted. No change is to be noted in prices.

The London Oracle says that in the spice market business has been just about as dull as it could be, and everybody interested has been crying out at the horrible state of depression ruling. Black Singapore pepper has only been dealt in to a small extent. At the opening, January-March shipment sold at 3d, and sellers, and later June-August brought 3⅛d, closing with near at hand at 3 1-32d. Nothing done in white Singapore to arrive, but in sale, dullish to good fair sold at 5⅛ to 5⅜d. being rather better. On the spot, white Penang sold at 4⅝d. which

(Continued on page 20.)

ANOTHER CAR EXTRA CHOICE
RED AND YELLOW ONIONS.
Messina Oranges.
Messina Lemons.
Florida Oranges, all sizes.
Pineapples and Bananas.
Quotations cheerfully given.
CLEMES BROS.
TORONTO.

A Fresh Consignment expected daily of the Famous
Gartmore Estate Ceylon Tea.
Teas from this Estate brought recently the highest price ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED GOODS.

TORONTO.

Here and there retailers' fall purchases of vegetables are beginning to run out, and a revival of interest in the market is being shown by several large traders, who are on the lookout for fresh supplies. Some have already laid in their spring stock, and have made a test of the market that satisfied them of its intrinsic strength. In some cases days would pass before an initial offer would culminate in a deal, but in the end the buyer would have to come the whole distance between his experimental figure and the seller's practical one. In lots of 50 cases efforts to bear the market would usually begin 5c. below the quotation, then 2½c., and finally close with the jobber's price. The demand for canned vegetables, irrespective of spring replenishment of large stocks, is good, nearly every order for sundry groceries calling for from one to five cases of vegetables. Peas and tomatoes are firm at $1.05 to $1.10. The stock is in such limited compass that holders are sanguine of an advance. The views as to corn, too, are that there will be no surplus by the time renewal from the new crop is due. It is the vegetable that has longest to run. The price is steady at $1 to $1.05, the lower figure quoting for brands that do not rank first-class. The demand for corn is increasing, in fact that for all canned vegetables is opening out. Fruits are getting into the current of trade now. A few odd cases go out with assorting orders now and then. Peaches are firm at $2 to $2.25 for 2-lb. and $3 to $3.25 for 3 lb. cans. Strawberries are next in activity to peaches. All fruits are steady at Prices Current quotations. The cutting on salmon has been brought up rather sharply by the failure of the supply of talls of certain brands, notably Horse Shoe, which is now very scarce. Lots changed hands among wholesalers at $1.40 towards the close of the week, and now the few who have any to sell want $1.42½ to $1.45. Flats are rather high-priced to go freely, but as the season of chief demand is yet in the future they stand a good chance to go out at well-maintained prices. Lobsters are steady and quiet

MONTREAL.

Outside a small jobbing trade there is absolutely nothing doing in canned goods. The 2,000 cases which have been on the market for so long a time are now being pushed forward. An offer of 90c was made for the lot last week, but the deal was not closed. The market here is quiet, and dealers who are stocked say that they are satisfied with their stock. We quote:—Lobsters, per case, $7.75 to $8; mackerel, per case, $4.25 to $4.50; sardines, per case, $8.50 to $9.50; salmon, per box, $1.35 to $1.40; clams, 1 lb. tins, per doz., $2; oysters, 1 lb. tins, per doz., $1.40 to $1.45; New Brunswick sardines, per 100, $4.75 to $5; tomatoes, Quebec, $1.05 to $1 10; peaches, per doz., $2 to $2.10; Bartlett pears, 2 lb. tins, per doz., $1.75 to $2; strawberries, 2 lb. tins, per doz., $2.25 to $2.50; pineapples, 2 lb. tins, per doz., $2.30 to $2.40; plums, 2 lb. tins, per doz., $1.25 to $1.75; corn, Erie & Aylmer, per doz., $1 to $1.10; corn, Hoeggs, $1.25 to $1.30; string beans, 2 lb. tins, per doz., 90c. to $1; Lima beans, 2 lb. tins, per doz., $1.20 to $1.25; marrowfat peas, 2 lb. tins, per doz., $1.15 to $1.25; succotash, 2 lb. tins, per doz., $1.80 to $2.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Gold Medal, Jamaica Exhibition.

Quality Up.

Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat, Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

is also an advance on the price ruling last week. Zanzibar cloves have been very severely left alone, with reports of only a few hundred bales, May-June delivery, at 33-16d; now no sellers under 3¼d. It will not be surprising to hear that cloves are being well taken in hand before very long. Cochin ginger is dull of sale, and 2s decline has been accepted. Chilies are very much dearer.

SUGAR.

Wholesalers are not usually thankful that the money in the pockets of the retail trade is limited, but they are very well pleased that there was not more available for investment in sugar at present prices. As it was, there was an unlooked for rush to buy, up till the end of last week, and the assurance of buyers who went in to get sugar for summer trade was the best indication the year's business has yet shown that money is not so very scarce among certain grades of retailers. It was plentiful enough to spoil the early spring trade at least for the jobbers, who still cling to the hope that something may yet be done for the protection of the wholesalers' margin. Instances have been reported to the Guild of sales for delivery after the first of April, for the purpose not only of securing summer freights, but of evading the clause fixing the time limit to 30 days. This is reported to have been done by means of dating ahead. The half chest of tea and barrel of sugar are still coupled by some houses who find an occasional customer willing to buy these goods together. Other houses regard it as a means of flim-flamming the retailer out of a profit. The starting point for prices is still 3½c. for yellow and 4½c. for granulated. But these are preferential prices, open only to old customers who are to be treated to as good as is going. Slow-paying customers are the only ones taxed with a profit. The sugar market has not substantially changed. The price of raw is still firm. Refiners maintain their prices. Cars sell 4½c. f.o.b. Montreal.

Willett & Gray's weekly Sugar Statistical says:—Raws—The large receipts of the week delayed business until near the close, when several cargoes changed hands at former firm prices, both for New York and outports. The changed conditions of refiners, as we give them elsewhere, may prevent the anticipated advance in raw sugar, but should lead to very little, if any decline, owing to the strong conditions existing everywhere, if we except Germany, where financial distress apparently prevails to some extent. Cuba has had many rainy days recently, which has interfered with grinding, and the weather which shall exist at the end of the crop, say in May and June, will be of the utmost consequence. No news of special importance this week from other cane countries and the beet crop.

Refined—After an advance of 1-16 to ⅛c. early in the week the demand suddenly ceased, because of the large purchases which had been previously made and which must be absorbed by the country before a new demand comes. In the meantime the markets remain strong, and the next change will be an advance, but not immediately.

TEA KETTLE VS. WASH BOILER

A teakettle doesn't hold much water, but there's hot water enough in it to do an ordinary wash. There's no boiling or scalding the clothes needed with Surprise Soap. That's different from the heavy wash boiler; the steam about the house; the muss of it. It's a striking difference between SURPRISE and other Soaps. Your customers appreciate Surprise on this account. It has been on trial eight years, and there's money in it.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

SYRUPS AND MOLASSES.

Low prices cannot force the sale of syrups against dulness in the demand, which is probably due in part to the large quantity of preserved fruit that is in the households of the country. Values run in the old lines from 1⅞c. up.

Molasses shows no sign of improvement. Locally the demand is very quiet. It never amounts to much in this province at the best, as compared with Quebec and the Maritime Provinces. New molasses is reported to be 1c. lower in Barbados. Prices are unchanged.

TEAS.

A slight decline in business is admitted by most jobbers. Retail buyers, not being deterred by the same restrictions in time as apply to some other staples, make larger purchases when they do buy. Their operations have not benefited prices materially, as despite the output, values are as easy as ever. Japans are most favored still, Congous are next, Young Hysons last. Buying is on the upper side of 13c. as a rule. Young Hysons at 15c. are very good sellers.

The enquiry for Indian teas steadily increases, the demand being chiefly for medium Pekoes. From London we learn that the more confident tone noticed last week has been well maintained. There is apparently a little more enquiry for the common sorts. although no quotable change in prices can be recorded. Medium sorts remain steady at last week's rates, and finer to finest grades are in great demand, and realise good prices, there being a great scarcity of really desirable liquoring invoices. The smaller sales of Ceylon teas helped the market, and there was more general competition. Common and medium grades ruled steadily, while good medium, with strength and point, were in more request, buyers often paying a slight advance. Fine and finest sold rather irregularly, but full prices were obtained for most of the best lines. A great many invoices have shown signs of the unfavourable weather prevalent at the time of manufacture, the dry leaf being mixed and brownish, and the liquor lacking fulness, which has to some extent caused an apparent reduction in values. Recent advices, however, report an improvement in the teas coming forward. Compared with February, 1891, a material expansion is to be recorded in the exports from here, those for the past month having amounted to 272,000lbs., against 94,000lbs. The average is about 9d. per lb., against 9d. per lb. last week.

MARKET NOTES.

The price of starch has been advanced ¼c. by the St. Lawrence and the Edwardsburg companies. In Prices Current the changes are made. No action has been yet taken by the British America Co. The discount of the two former firms remain 10 and 3 per cent.

A specialty that cannot but meet with favor as a fancy line is McLaren's Imperial

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,

TORONTO, ONT.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Cheese, put up in a handsome glass jar. It is one of the most attractive looking lines to be seen in stock, and is certainly a very superior cheese. Wright & Copp are the agents on this market.

Mr. John Wilkins of this city has associated himself and the maple syrup and sugar business of his firm at Adamsville with Messrs. Clemes Bros., Toronto, the Front street importers and wholesale fruit merchants. Mr. Wilkins says the Eastern Townships farmers are ready at a day's notice to commence "tapping." Up to Monday last the weather has kept too cold.

W. Boulter & Sons, whose name has been so long and favorably associated with the "Lion" brand of canned goods, complain that another packer has been using that name on his labels. In future the former firm will use the word "Boulter" on their labels. When any retailer buys the "Lion" brand he should see that it is Boulter's.

PETROLEUM.

The price of Canadian refined is 14 to 14½cc. to retailers outside of the city. City traders pay ½c. more for cartage, making the range 14½ to 15c. The usual limited movement for this time of year is reported. Empties are 65c.

The Petrolia Advertiser reports: Petrolia crude $1.25 per barrel; Oil Springs crude $1.25 per bbl. The course of crude prices during the week under review, while gradually tending downward, has not been decisively indicative of a permanent decline. Business on the oil exchange has continued very dull throughout the week, and few features of interest have transpired. The almost complete absence of speculative interest on the part of any outside operators combines to be a feature of discouragement, and the purchase of the raw material is in the hands of a few local manufacturers. The price of refined oil keeps very low, and the chances are that the fall trade for 1892 will still witness the keenest kind of competition between manufacturers of illuminating oil. A few years ago a refiners' syndicate would have been the result of this competition, but to-day it looks very much like a war to the knife affair.

BUTTER AND CHEESE.

One turnover puts butter almost in the last hands at once, so scant is the supply. Common as well as choice grades find ready sale at good prices. The class in greatest abundance is medium, and there is far from any excess of that. Store tubs are more numerous, as large rolls are being made up into that form by some country buyers. Large rolls preponderate, however. The scarcity of butter is not a mere local matter, caused by purchases at outside railway points on Montreal account. There is nothing to be got by such modes of collecting, as there are no accumulations of past makes in the country, and current production is easily absorbed locally. The scarcity of dairy butter would appear to be beneficial to the trade in creamery butter. That description, however, finds little general sale at maintained prices, and any demand for it that has developed is due to concessions on recent quotations. Butter that was held at 26c. is now readily offered at 22c., and not too freely taken. Good dairy tubs are 16 to 20c., medium are 13 to 15c., and common 11 to 13c.

Cheese is in steady demand at firm prices, 12½c. holding for small lots of choice late autumns. Half creams are quiet at 10c.

The Cheese Committee of the Home and Foreign Produce Exchange, Limited, London, England, report for February that since their last address of March, 1891, they have carefully watched for an improvement in the make and boxing of cheese, as well as the important point of care in shipping. In the States, whence they had expected some improvement, they deplore a retrograde movement, as the quality of the product has still further receded in popular esteem. On all hands complaints are made that unless the cheese is sold to the consumer almost instantly on arrival, the result is disastrous. As a consequence during the most important four months of the season the market pays 2s. to 3s. per cwt. less to the United States than to their neighbours in Canada. In Canada some sections have shown a marked improvement, and certainly the reputation of the country is progressive—the exception being the fodders, which arrived on this market very dry and holey. The boxes are still a weak point. With a tendency to make larger and heavier cheese, it is essential that the packages should be stout, sound and well fitting. The improvement made by the shipping companies in the delivery from Montreal, via. Thames Haven has greatly helped them. They can now land cheese by the direct steamers within 12 days, and at as small an expense as any other port. The special feature of the season has been the rapid advance which London has made as an importing centre for cheese, and it is now the leading market in Great Britain—the direct and "through" imports largely exceeding any other port. Merchants have proved equal to the situation, and have shown themselves capable of dealing properly with the increased supply. It is worth the attention of producers to study and cater for the wants of so large a number of potential customers.

COUNTRY PRODUCE.

APPLES—As the weather softens and the question of keeping becomes more difficult, the market eases, particularly as former shipments abroad were large and the stock in the country is considerable. The range is $1.25 to $2.50, with a tendency to make $2.25 the highest quotation.

BEANS—Perhaps the market was never in a more unhealthy state than it is now. Offers are free at 90c., and buyers show no desire to take advantage of the drop. Growers appear to have a large quantity of stock to sell. Choice hand-picked can be bought at $1 to $1.05 in cars. Re-selling is done at $1 10 to $1.20.

CRANBERRIES—Abundance of stock, exhaustion of the regular seasonable demand, and varieties of quality depress the price to as low as $4.50 per barrel. Very good stock is obtainable at $5.

DRIED APPLES—The price is scarcely more than nominal, 4¾c. being the outside figure at the moment. The stock does not appear to be excessive, but there is no demand.

EVAPORATED APPLES.—The line of value has been forced down by sheer neglect on the part of the demand, and 7 to 7½c. are the figures that rule now. Some holders who stood out for higher prices when the corner was being attempted some months ago are now sorry they did not sell.

EGGS.—The market is exceptionally dull and weak. Heavy supplies are met by a re-

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

The flour trade does not make much progress, as buyers in the east are not readily brought to pay the prices shippers here hold out for. The lower price of wheat seconds the offers of buyers and tends to weaken the holders of stocks. Potatoes still tend downwards. This also depresses prices. The shipping business is therefore light. Locally the usual consumptive demand keeps up. Feed is steady but in only moderate demand.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.10 to $5.50; Manitoba strong bakers' $4.70 to $4.90; Ontario patents, $4.50 to $4.90; straight roller, $4.10 to $4.20; extra, $3.95 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Flour to-day was dull, and the small jobbing call did not liven the market up to any great extent. Values are more or less nominal. We quote:—Winter patents, $5 to $5.20; spring patents, $5.20 to $5.40; straight rollers, $4.50 to $4.70; extra, $4 20 to $4.25; superfine, $3.90 to $4.00; city strong bakers', $5; strong bakers', $4.60 to $4.90.

The oatmeal market remains very dull, the further reduction in prices noted to-day having failed up to time of writing to effect any alteration in the character of the demand. The stock in store on Saturday last showed an increase of 999 barrels when compared with the same day of the week just previous, and an increase of 3745 when compared with the corresponding date last year. We quote:—Granulated, bbls. $3.95 to $4; Rolled, bbls. $3.95 to $4; Standard, bbls. $3.85 to $3.90; Granulated in bags $1.92 1-2 to $1.95; Rolled, in bags $1.92½ to $1.95 Standard, in bags $1.85 to $1.90.

Feed is steady on the whole, bran and shorts finding some call. We quote bran $15 to $16, shorts $16 to $17 and moullie $23 to $24.

ST. JOHN, N. B.

Flour—The market is yet purely local and prices are unchanged, though lower figures are talked of. Prices are $5.85 to $5.95 for Manitoba; Ontario High grades are $5.15 to $5.20., while Medium Patents are quoted at $4.85 to $5. 05.

Corn Meal—A fair demand with prices steady.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.

J. & R. ROBSON,
Brantford, Ont

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

"Beaver Mills" Flour.

The best for family use
Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,
Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

LEITCH BROS. MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

ceding consumptive demand. Some expectations of a duty on United States eggs were entertained, but did not affect the market. The price is now 11½ to 12c for fresh, and limed are not wanted.

HIDES—Stock is very grubby just now. It is not particularly plentiful though. Green are on a basis of 4½c., the price of No. 1, cows'. Cured go as fast as they are offered, at 5c.

HONEY—Cheap syrups, cheap fruits of all descriptions, and now the early incoming of maple syrup are taking the larger share of the demand that the honey market requires to be strong. Prices are 9 to 10c. for extracted, and 14 to 16c. for sections.

HOPS—The brewers have not made any notable move since last report, and prices continue to be the mere quotations of sellers, who may not be able to maintain their views in actual transactions. They are 18 to 24c. for 91's according to quality, and 18c. for yearlings.

ONIONS—Are firm at a somewhat lower price than held last week. The value is now $2.25 to $2.75. Milder weather enables shippers to send forward supplies.

POTATOES—The signs point to a continuance of the present unremunerative market. Offers on track have gone as low as 30c., with 32½c. the rule. Out of store prices rarely get above 40c. per bag.

SEEDS—No great interest is shown by buyers. Prices are $7.50 to $8.50 for red clover, $6 to $8 for alsike, $1.80 to $2 for timothy.

SKINS—Sheepskins are in fairly good supply at $1.10 to $1.25. Calfskins are more plentiful at 5 to 7c.

WOOL—The price, 18c., is unchanged. Dealers do not care to pay it, and sellers do not care to take it.

DRESSED HOGS AND PROVISIONS.

Small rail lots of dressed hogs continue to come in and the street supply is shrinking. Values are unaltered at $5.75 to $6. As a change in the duty was anticipated, all the United States hogs in bond on Tuesday, the day before the appearance of the budget, were taken out. The same cause, the expectation of an increase in duty, had a temporarily firming effect on the market for native hogs and products. An inquiry for two cars of short cut was received by one house on Tuesday. Long clear is in stronger interest at the moment among purchasers of supplies for mines and lumber camps. All products are firm.

BACON—Long clear is unchanged at 7¾ to 8c. Heavy smoked bellies are 10c., medium 10½c., boneless 11c., backs 10½c., rolls 8 to 8½c.

HAMS—The price for lots of any size is 10½c.

LARD—The price is firmer at 9¾ to 10¼c. for tubs and pails. The higher price of pure and the scarcity of common grades of butter cause compound to come into some demand at 7½ to 8½c.

BARREL PORK—United States mess is unchanged at $13 to $14 and Canadian at $15. Short cut is $16 to $16.50.

DRESSED MEATS—The supply is waning under milder weather. Beef forequarters are 4½ to 5c., hindquarters 7½ to 8c.; lamb is 8 to 9½c., mutton 7 to 7½c., veal 8½ to 9½c.

GREEN FRUIT.

Supplies of California oranges are now coming forward. Several cars have already been received. The Riverside seedlings so far to hand do not show desirable quality; having been touched with frost, their keeping qualities are affected. The navels on the other hand arrive in good condition and show good quality. The Riversides are $3.50, the navels $4.50 to $5. Florida oranges are not quite so firm as they were, the arrival of California oranges having tended to ease the price of the former. They still quote, however, at $3.75 to $4.25. Valencias are steady at $4.50. New Messina oranges are also in stock and selling at $3.50. Lemons are quite firm at $3.50. Bananas are more plentiful, cars being now handled. The fruit arrives green and is matured in banana rooms. The price is $1.75 to $2.25. New Jersey sweet potatoes are likewise on the market, and very bright samples they are. The price is $4 to $4.50 per barrel. Pineapples are steady at 22 to 25c.

FISH AND OYSTERS.

The fresh fish trade has been somewhat brisker than usual this week, but prices are easy. Lake Huron white fish are down to 6c., and Manitoba white fish are worth from 7 to 7½c. The stocks are fairly large yet and the tendency is towards lower prices. The volume of the fish trade has been very much less than the corresponding period of last year, due to a great extent to the attitude of the church. The oyster trade is practically over.

SALT.

The trade in car lots has been slow, but prices remain firm Small quantities have been in better demand than for some time.

DRY GOODS.

The wholesale trade find business a little above the average for this period of the year. The trade in spring goods continues brisk and the indications are that the total volume will be fully up to moderate expectations. Payments are very fair and the feeling of the trade generally is good.

MONTREAL MARKETS.

MONTREAL, March 24, 1892.

The week has shown no noticeable change and the wholesale houses generally speak of trade as on the pick up. The men out are doing fairly well, but some houses say they might do better, while others are well satisfied with the orders that are coming in. Sugar shows a firmer tendency, and although the trade are not pushing it it is in good demand. All other lines are about on the same footing as they were last week, except apples, which are higher and in good demand. The French trade say they are satisfied with business in their section of the country. Importers and agents say they are getting good orders for spring delivery, especially in the pickle and sauce business. Payments on the whole have been coming in fairly.

SUGAR.

While the wholesale houses report a good demand for all grades of sugar, there is only a fair movement from the refineries. The refiners here are still very firm in their ideas of values, and will not shade quotations even for large lots, in fact it is rumored that they are asking 4.9-16. The wholesale grocers are evidently holding off for lower prices, and are generally not pushing off sugar very greatly. Some of the wholesalers are still selling at 4⅜c., as they think this is a good

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer

Good Bright Syrup at

25c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

TEAS

Ceylon and Indian

SPECIAL VALUE.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

J. F. EBY. HUGH BLAIN.

Important Trade Notice.

"EUREKA" SALT

Is the highest grade of Salt put up.

Unexcelled for Table and Dairy.

Send for price list to Western Agents.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL Markets continued

lesson to outsiders who upset the market, which will disgust them with selling below cost. Advices from New York state that granulated has advanced another eight of a cent being 4⅜ now, and very firm at the advance, raws are a trifle easier on the whole the tone of the market is firm. Locally the market here has been very active this past week, and the demand was fully equal to the supply at the refineries. We quote :—Granulated, 4½c.; yellows, low grades, 3½c. to 3¾c.; bright yellows, 3⅞c to 4⅛c at the refineries.

SYRUP AND MOLASSES.

Syrups continue in slow demand, Canadian being offered at 1¾ to 2¾c per pound. There is a good deal of business done in American syrups as there is every expectation of the advance in the duty shortly. Their is a fair jobbing trade in molasses at 35c for Barbadoes and 27 to 28 for New Orleans, several sales of Barbadoes aggregating about one hundred puncheous at the above figure. Latest advices from the Island report the market easier. We quote Barbadoes 35 to 38c., American 28c., syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

TEAS.

There is a good movement in all the best lines of teas at good prices, but low grade Japans are still moving slowly. There was a sale made last week of 150 packages of fine drawing gouds which brought 18¾c. Outside of this sale there is not much doing except for best lines. Indian and Ceylon teas are having their usual sales.

COFFEES.

A small drop took place in coffee a couple of days ago, but this has been recovered and the market is about in the same position as it was last week. Locally the market here is steady and firm, some sales on London account have transpired, and the consignment noted last week that came direct from Aden has been placed and another will quickly follow. We quote :—Rio, 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The rice market is dull and unchanged, with no new feature to note. Advices from primary state that Japans are steady but other kinds strong.

DRIED FRUIT.

Jobbers are doing a fair trade in dried fruits, there is also some enquiry for old stock, about 60 to 70c. per box, but the quantity here in first hands is very small. In fact the only transaction of importance was the sale of a round lot of ordinary off-stock Valencia at 4c. Values on prime stock rule steady, but 5c. is an extreme outside price, and 4¾c. is nearer the general idea for prime stalk. Some buyers have been moving and values are steady at 6c. Currants are easier, with only a moderate jobbing call at 5½c. Prunes are unchanged. New Bosnais from 5½ to 6c., and there is very little old stock here, about 100 boxes being the extent of it, for which they are asking 4c. Figs are fairly active at the old figure, viz., 6 to 10c.; dates are easier at 4½ to 5c. according to quality.

NUTS.

Nuts move quietly from jobbers' hands, with no change in prices since our last report. We quote as follows :—Almonds, Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 13c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

There is a fair trade doing in green fruit, with few new features. Valencia oranges are higher, owing to the advance in Liverpool, at $4 for 420's and $4.50 for 714's. Palermo's bring $2 to $2.50, while Floridas are scarce and bring $3.25 to $3.75; Jamaicas in barrels bring $6.50 to $7. In lemons it is expected importations this spring will be heavy, and four steamers have already been chartered. The market here now is quiet, with business on a limited scale at $2.50 to $3, as to quality, anything fancy bringing better prices. Strawberries, bananas and pineapples have a few sales at high prices and we quote strawberries 50 to 55c. per box, bananas at $2.75 to $3.25 per bunch, and pineapples 25 to 30c. apiece.

APPLES.

The apple market has been stiffening up during the past few days under diminishing supplies, and now the fact that there has been some buying up of country rather out of the ordinary is rousing some interest. Some of these purchases are for shipment, for although States have been fareing badly, choice Canadian stock have generally found favorable markets. Locally the absence of Linten observances has been the chief factor and now prices are firm at $3.00 to $4.00 per barrel, which is comparatively high. As noted last week some good profits were made on English shipments. In evaporated the market remains firm and unchanged at 8 to 9c., dried are dull and bring 5 to 6c., evaporated peaches bring 12 to 13c. in 25 pound tins.

HOPS.

The hop market is about the same as it was last week and outside of a few jobbing sales there is no new feature in the tone of the market. Choice Canadian brings from 22 to 24c. There has been a few bales of German hops sold for 18c but they were not a clean sample. Pressed hops are having better call lately and we quote the old figures viz 18c 3 per cent 30 days.

FISH.

The consumption has been a little larger since our last report and it has not been found necessary to make any further reductions. The demand is still of a mild order and British Columbia fresh salmon is selling very slowly. Cod and haddock are low and are selling at 2½ to 3c per pound. The demand for frozen herrings is very fair but prices are lower, sales being reported at $1.25 to $1.35 for average stock. We quote : Herring, No. 1, per bbl., $5.00 to $5.05; lake trout, per half bbl., $4.00 to $4.25; sea trout, per bbl., $8.75 to $9.25; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4 75 to $4.80; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

SMOKED FISH.

We quote :—Yarmouth bloaters, per 60 box, $1.15 to $1.30; Saint John's bloaters, per box, $1 to $1.10; boneless cod, large boxes, 6 to 7c; do small boxes, 7 to 8c.

PICKLED FISH.

Labrador herring are quoted at $5.50 to $5.75 per bbl, and French Shore at $5 to $5.25. Sea trout $4.50 per half bbl. Salmon is nominally quoted at $12 in bbls. Dry cod $5 to $5.25, and green cod $5.25 to $5.50 for No. 1, and $5.75 for large.

PROVISIONS.

The local provision market continues dull and neglected and there is less business than usual for this time of the year, and the feeling is easier but values are nevertheless withstanding the pressure of the declining market in Chicago better than might be supposed. We quote as follows. Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

The butter market does not pick up, and with no export demand to mention dealers who are jobbing out here are commencing to complain. The supply is not heavy for the season, but the local demand is very disappointing and only goes to prove that it can never be depended on where there is no other outlet available. Some stock is moving to the Maritime provinces, principally undergrade Townships, at 16½ to 17c. but the deals are unimportant. Values remain about as before. We quote :—Creamery, 20 to 22c.; Townships, dairy 18 to 20c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

Cheese is without any new feature, and aside of consigned stocks being jobbed to the retail grocers here, there is not much doing.

EGGS.

The egg market is becoming more demoralized every day, and the continued liberal arrivals coming upon a market already fully supplied has a bad effect, and new laid stock is offered at 12½ to 13c.

GRAIN.

Wheat is without change, and there was nothing particular regarding the coarse grains to-day.

We quote values generally as follows :—No. 2 hard Manitoba, $1.03; No. 3 do., 97c.; No. 2 Northern, $1.04.; peas, 72c. to 74c. per 66 pounds; oats, 31c. per 32 pounds, for Quebec; Ontario, 34c. per 34 pounds; corn, 60 to 62c., duty paid; feed barley, 42 to 43c.; good malting do., nominal.

The stocks in store show an increase of 34,916 wheat, 579 corn, 18,874 peas, 39,413 oats, 6,200 barley, 888 rye, 3,502 flour, and 999 oatmeal compared with a week ago. Compared with a year ago there is an increase of 293,523 wheat, 204,237 peas, 105,128 oats, 41,046 barley, 7,290 rye, 3,745 oatmeal, and a decrease of 8,075 corn, and 452 flour.

The stocks of grain and flour in Montreal on the dates mentioned were as follows.

	Mar. 19, 1892.	Mar. 12, 1892.	Mar. 20, 1891.
Wheat, bush	629,063	584,147	385,540
Corn, bush	1,050	471	9,125
Peas, bush	330,434	311,560	126,197
Oats, bush	331,425	292,112	226,297
Barley, bush	90,859	84,659	49,813
Rye, bush	37,320	36,432	30,080
Flour, brls	60,117	56,615	60,579
Oatmeal, brls	4,005	3,006	260

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 23, 1892.

Business shows very little improvement over last week, though the prospects are looking brighter for a good spring trade.

The price of molasses keeps steady, though the quantity offering is light.

BUTTER—Is still very scarce and prices are somewhat higher, 18 to 21c. as to quality.

BEANS—Are lower than they have been known for years, and it would seem as if the present time were the most favorable for laying in stocks. Mediums in quantities are $1.30, and hand picked $1.40 to $1.50.

EGGS—Are coming in more plentiful and prices are somewhat easier.

FISH—Cod are ruling about the same as last quoted. Pollock are still scarce, and prices are some higher.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

FEARMAN'S

FAMOUS ENGLISH BREAKFAST

BACON

Mild, Sweet, Delicious Relish.

OUR CONSTANT AIM TO MAKE IT THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

WHERE THE JOKE COMES IN.

Teacher (of class in physiology)—"What do we know of the discovery of trichinæ?"

Pupil (who hadn't studied the lesson)—"They had existed before the flood."

"Before the flood? How do you know that?"

"They were saved in the ark with Ham."

The internal organism of the traveling man should be a mixture of mule, ostrich, and camel. Part mule, that he may be able to sleep on his feet if no better accomodations may be at hand; part ostrich, that he may be able to eat and digest any thing set before him; and part camel, that he may, if necessary, go a long time between drinks.—Ex.

The council of the St. John (N.B.) Board of Trade have adopted a resolution that Parliament be requested to re-enact the insolvency law of 1875, as amended in the subsequent year, with certain changes. The changes suggested are the addition of provisions for settlement by composition as in England; that an official assignee be always taken, and that the release of the debtor be made more difficult than formerly, where the amount paid is less than 50 cents on the dollar.

Every line of goods embodies a history and a cience worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

M. MASURET & CO., LONDON, ONT.

WHOLESALE GROCERS.

TEAS

MALLAWALLA A rich and delicious blend of INDIAN and CEYLON TEA, in 1 lb. and 1-2 lb. packages.

CORONET A splendid BREAKFAST TEA, in 20 lb. Boxes.

ASK TO SEE OUR LOW PRICED TEAS, Some Excellent Values.

— WRITE FOR SAMPLES. —

LONDON STONEWARE POTTERY WORKS.

BEST VALUE.

Butter Pots, or Crocks.

MILK PANS, &c.,

7 3/4 Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,

LONDON, ONT.

PICKLING VINEGAR.

T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,

TORONTO.

CANADA PATENT BRUSH CO.,

WINDSOR, ONT.

-OUR- BRUSHES ARE Good Sellers, Cheap, Durable.

OUR— WHISKS —ARE Neatest and Best Sellers in the Market.

All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

COMBINES!

One of the best is the combination of Coffees, Cream and Granulated Sugar which forms Condensed Coffee "Reindeer Brand."

The popularity of this combine is growing rapidly. Unquestionably the best brand of Cond. Milk is the well-known reliable "Reindeer Brand."

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

HARRY HARMAN'S NOVELTY PAMPHLET.

Trade Mark.

A new and useful illustrated pamphlet, entitled "Catchy Ideas for Window Displays." The information given in catchy ideas, comprises useful suggestions adapted to meet the wants of all lines of business, and devoted especially to the latest and best ideas on window dressing and store decorating, fully explained; in fact, it is full of valuable information. Some Easter Designs. On receipt of 75 cents, the "Novelty Pamphlet" will be sent, prepaid, including a box of Harman's Window Pane Cleaner to any address in the United States, Canada or Mexico.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

The Old Established Brand

MONSOON
OF PURE INDIAN TEA

Continues to give universal satisfaction.
Send for trade quotations and samples.

WE HAVE THE LARGEST STOCK OF INDIAN TEAS IN CANADA.

STEEL, HAYTER & CO.,
Growers' and Importers,
Toronto, London, Eng., and Calcutta.

BRUNNER, MOND & CO.,
LTD.,
Northwich, England.

GRESCENT BRAND.

BM&Co.
TRADE MARK.

Manufacturers of

BICARBONATE OF SODA,
REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS
OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,
Sole Agents for the Dominion of Canada.

$150.00 IS YOURS.

In order to make the merits of "Barm" Yeast more widely known we offer the following prizes in **SOLID CASH.**

150 dollars to the first wholesale traveller who sells 500 boxes.
100 " " second " " " "
50 " " third " " " "
10 " to every traveller who sells 100 boxes during March and April.

The money has been deposited with THE CANADIAN GROCER who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

TELEPHONE 1920. **The "Barm" Yeast Manufacturing Co.,** 35 Wellington St. East, Toronto.

SNIDER'S TOMATO SOUP.

"SNIDER'S"

THE STANDARD OF EXCELLENCE,

Absolutely Pure.

SNIDER'S HOME MADE CATSUP.

Tomato Soup.
Fancy Soup.

For sale by all leading Wholesale Grocers.

CANADIAN AGENTS:
WRIGHT & COPP,
40 Wellington St. E., Toronto

Tomato Catsup.
Chili Sauces.

Don't Forget

That although we make MATCHES, INDURATED WARES, WOODENWARE, Etc., Etc., we are always in the market to supply

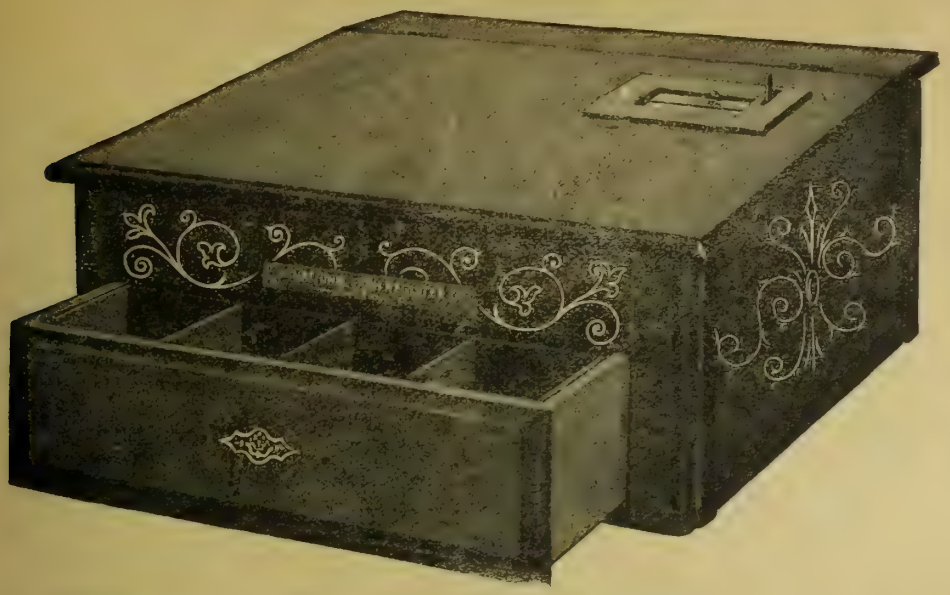
Toilet and Tissue Manillas,

MANILLAS AND BROWN WRAPPINGS, all sizes and weights, TEA, NEWS and other

TORONTO BRANCH: 29 Front St. West.

THE E. B. EDDY CO.,
Hull, Canada.

PAPER.



WE MANUFACTURE

Autographic Registers.

PRICES:

Regular - - $15.00

With Combination Till $20.00

Send for Circulars.

THE NATIONAL CASH REGISTER CO.,

OFFICE: 63 King St. W., TORONTO.

WHEN A STRENGTH-GIVING FOOD IS NEEDED

Always Use

JOHNSTON'S FLUID BEEF

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 24, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE No. 1, 2 "	1 30
1 lb, 2 "	1 90
5 lb, ½ "	2 20
	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p.doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	¼	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro, 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue,	1 65	1 90

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

THE BREAD MAKERS 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

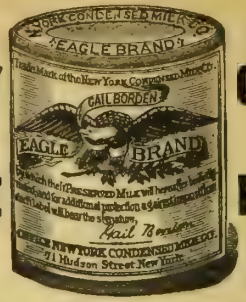
DR PRICE'S Cream Baking Powder.

Contains neither Ammonia or Alum.

Liebig says : "Alum is very apt to disorder the stomach and to occasion acidity and dyspepsia."

ORDER IVORY BAR SOAP

BUY THE



ONLY BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

Prices Current, Continued—

Pumpkins, 3's		0 90	1 00
" gallons		3 00	3 25
Raspberries, 2's		2 25	2 40
Strawberries, choice 2's		2 25	2 40
Succotash, 2's		1 50	1 65
Tomatoes, 3's		1 05	1 10
Finnan haddies		.....	1 50
Lobster, Clover Leaf		.....	2 25
" Crown		.....	2 75
" Other brands		1 90	2 10
Mackerel		1 00	1 10
Salmon, Horseshoe, talls		....	1 40
" " flats		....	1 70
" white		1 10	1 25
Sardines Albert, ¼'s tins		... ..	11¼
" " ⅛'s "		....	18
Martiny, ¼'s "		. 10	10½
" ⅛'s "		. 16	17
" Other brands, 9¾		11 16	17
" P & C, ¼'s tins		 23	25
" " ½'s "		 33	36
Sardines Amer, ¼'s "		..... 6½	8
" " ½'s "		 9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	. ....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue..1 "	....	3 25
" ..2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli..2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 33 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay (new) 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼lb in 12lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Puro Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb do do ½lb	24lbs in case 2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	27, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 15
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4½	6
" " ½ bbls	5⅝	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6½	6¾
" " cases ..	6¾	6½
" Patras, bbls.....	6⅞	7
" " ½ bbls.....	7	7⅛
" " cases	7½	7⅜
" Vostizzas, cases...	7¾	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅝	9⅝
Dates, Persian, boxes, ...	5¾	6
Figs, Elemes, 14oz., per box	...	9
" 10 lb boxes	11½	12½
" 20-lb "	12	13
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	5	6
Selected.....	7½	8
Layers	7	8
Raisins, Sultanas	10	12
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 20	2 50
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 50	4 00
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs.....	1 80	1 90
Lemons, Messinas	....	3 50
" Palermos.....	....	3 50
Oranges, Floridas	4 00	4 25
" Valencias	4 00	4 50

DOMESTIC.

Apples, Dried, per lb....	0 04	0 04¾
do Evaporated.....	0 07½	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	.....	0 04½
White fish..... ..... do	....	0 07
Manitoba White fish do	....	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..,.... do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish: Haddock per lb	.....	0 05
Cod..... "	.....	0 07½
B.C. salmon ..... "	.....	0 13
Market Cod ..... "	....	0 01½
Flounders ..... "	.....	0 05
Smelts ..... "	0 05	0 07
Mackerel..... "	.....	0 09
Frozen Sea Herrings	1 75	2 00

GRAIN.

Wheat, Fall, No 2, ...	0 84	0 86
" Red Winter, No 2	0 84	0 85
Wheat, Spring, No 2.....	0 83	0 85
" Man Hard, No 1..	1 04	1 05
" " No 2..	0 99	1 00
" " No. 3...	0 91	0 92
Oats, No 2, per 34 lbs ...	32½	33½
Barley, No 1, per 48 lbs..	56	57
" No 2 extra.....	51	52
" No 3 "	48	49
Rye	87	88
Peas.....	62	63
Corn	48	48½

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 60	3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, and its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE : Manilla	.....	0 12½
Sisal	.....	0 10½
New Zealand.....	....	0 08¾

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04¾		05
" Screw, hook & strap. 03¾		04¾
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5½	5⅝
No. 1 ..... "	...	5
No. 2 ..... "	..	4⅝
No. 3 ..... "	..	4
TURPENTINE : Selected packages, per gal	0 57	0 60
LINSEED OIL per gal, raw	0 56	0 58
Boiled, per gal.....	0 59	0 61
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto' 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp. gal	
Canadian	.....	$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO.,

(Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 24	$0 26
" " tub	0 22	0 24
" dairy, tubs, choice	0 16	0 20
" " medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11½	0 12
COUNTRY		
Eggs, fresh, per doz	0 11½	0 12
" limed	....	....
Beans	0 90	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 33	0 40
Hops, 1890 crop	0 11	0 13
" 1891 "	0 18	0 25
Honey, extracted	0 70	0 80
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08
Pork, mess, p. bbl	13 00	15 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 09½	0 10½
Rolls	....	0 08½
Backs	....	0 10½
Lard, Canadian, per lb	0 09¾	0 10¼
Hogs	5 75	6 00
Tallow, refined, per lb	0 05	0 05½
" rough, "	....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	4c
" Patna	4¾	5½
" Japan	5	5½
" extra Burmah	3⅞	4
Grand Duke	6¾	7½
Sago	4¾	5½
Tapioca	...	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4¾
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	6¾
Canada Corn	6
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅛
1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3¾
Pure Prepared corn	6¾
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated, cane 15 bbls or over	...	4⅝
Paris Lump, bbls and 100 lb. bxs	...	5¼
" " 50 lb. boxes	...	5⅜
Extra Ground, bbls	...	5⅜
" " less than a bbl	..	5½
Powdered, bbls	...	4⅞
" less than a bbl	...	5⅛
Extra bright refined	4½	4¾
Bright Yellow	4	4⅛
Medium "	3¾	4
Brown	3⅜	3¾

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D	2	2¼
M	2¼	2½
B	2½	2⅝

IF NOT, Why do you not Handle

---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

V.B.		2⅞ 2½
E. V. B.		2½ 2¾
E. Superior		2¼ 3
XX		2⅛ 3
XXX		3 3⅛

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9
Congou— BLACK.		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50
OOLONG.		
Half chests Formosa	34	50
Caddies "	36	55
ASSAMS.		
Chests, Pekoe and Souchong.	22	48
ORANGE PEKOE.		
Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅕ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ⅕, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

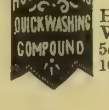
per case.

Matches,	5 case lots.	single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors.

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

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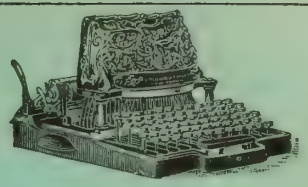

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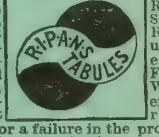
THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



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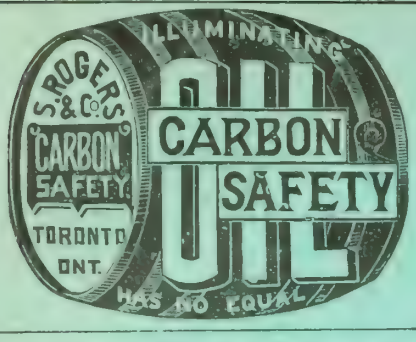

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Sole City Agents for the "Canada Salt Association"

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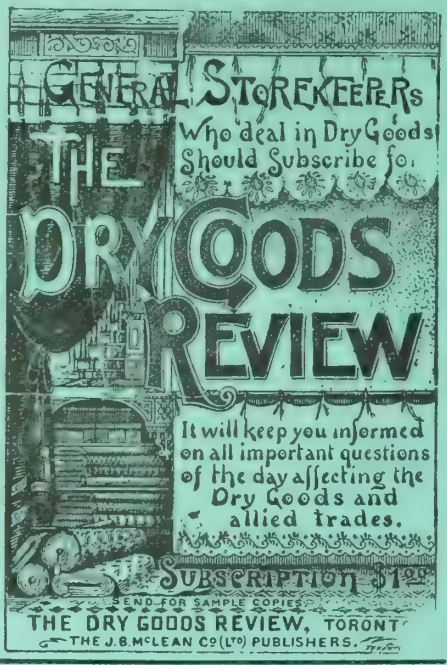
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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It Does Not Stain the Linen.

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FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,

TORONTO and WINNIPEG.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, APRIL 1, 1892. No. 14

We have Reduced Prices and Increased Discounts.

NOTICE TO RETAILERS.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each	4½c
Barrels, 175 lbs	4⅛c
Kegs, 100 lbs	4⅛c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6c
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Lily White Gloss, 1 lb. cartoons	6c
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Pure Prepared Corn, 1 lb. packages	6¾c
Challenge Brand Corn, 1 lb. packages	6c
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Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" 'Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

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MORSE'S MOTTLED

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUCHLAN & SONS,

OWEN SOUND, ONT.

Condensed Mince Meat.,

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

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THE KING OF BLACKINGS

Acme Licorice Pellets.

In Five Pound Tins.

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Young & Smylie,

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, APRIL 1, 1892. No. 14

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

"Diligence is the mother of good fortune."

Commercial opinion is making a strong rally in behalf of a national Insolvency Act. The need for such a measure has been a crying one ever since the repeal of the Act of 1875, and the cause gathers momentum every year. Failures multiply, and sinister influences play an increasingly large part in the occurrence of them. The fraudulent debtor is not nearly so retiring and covert in his operations as he was a few years ago. He knows that the key of the position is in his hands, and the creditors will always parley, if there is a chance of thereby getting any money, rather than risk that chance by bringing the rogue to justice. They do not often enough insist on unconditional surrender. The surrender is on their part in fact, while the terms are dictated in such cases by the man who fails in order to make money. The failure and reinstatement of such a man usually works far-reaching mischief. It causes a disturbance of local trade conditions that may shake the solvency of half-a-dozen deserving merchants. The impact upon the commercial atmosphere causes upsetting waves often a long distance away. It is said that four per cent. of all the failures last year were due to fraud. That proportion might suffice to bring about twenty per cent. of the failures that are assigned to other causes. One town is in memory just now, wherein a few years ago a very large dry goods and grocery store ran a meteoric career. It went the pace that kills, but its failure was no financial suicide, though that failure and the preceding ruinous competition that had been kept up by the house, brought real enough death to many stores in that town, and to several stores in smaller places in the district tributary to the market of that town. The number of fraudulent failures is very small, compared with the number of failures necessitated by fraud.

* * *

There is sad need of a Dominion Insolvent Act that will not be rendered nugatory by lax discharge provisions. That is not the only thing that is wanted, though. An application of an insolvent Act to any particular case is one end of a process. The other end is hardly less important; it is the credit system. If that were corrected, it would be possible to get along tolerably well with the present imperfect provincial insolvent laws. But the two ends of the process match each other fairly well. Credit is freely dispensed, failures are numerous and costly. An attendant evil, which has a big share in the production of failures, is the constant strain on capital that doing business without a profit keeps up. Prices are sacrificed as if profits were of no account, and the thrill of savage joy that a trader feels when he makes a sale at a lower price than a competitor asked, seems to compensate him for the pecuniary sacrifice. Price-cutting though is more in the relation of an effect than of a cause to the frequency of assignments. If settlements can be easily secured there is less need to be careful about profits. But credit-giving needs to be restricted on all hands, not only in the matter of time, but also in that of amount and of financial basis. To make a stringent Insolvent Act without arriving at some resolution for the regulation and restraint of credit-giving, would be like stopping every avenue of exit and keeping up a race of which the only object would be to get out. The present insolvent legislation suits the general conditions of credit: both are lax. Let the credit system be fitted to the plan of insolvent legislation that the boards of trade are engaged in drafting.

* * *

Reform, like charity, begins at home. If a patient is determined to take every chance of exposure to catch a certain disease, his application to a physician for a specific for that disease cannot be regarded as serious evidence of a desire for health. Medicine would be as likely to kill as cure, where equal chances are freely given for the progress of the ailment. In the same way, a strict insolvent Act would not be in keeping with a lax credit system and over-worked competition. An insolvent Act would no doubt check the excesses of credit and competition, but it is not a radical means of checking them. The merchants of the country need to adopt some conservative ideas before trade is prepared for drastic insolvency legislation.

* * *

A national insolvency Act is called for and it is hoped a satisfactory one may be passed during the present session of Parliament. Even if all the provincial insolvency laws were good, they ought to be superseded by a federal Act, for the difference in these laws is a grave drawback. An Ontario merchant is apt to be ignorant of the course he should take to retain his claim on goods sold to a customer in Nova Scotia. This diversity should be removed. Insolvency matters should be regulated by federal law, as trade matters, postage matters, and many other interests that are inter-provincial in their relation.

MERCHANTS' TAXES.

At last there is some likelihood that the merchants of Ontario will be put upon an equal footing with their fellow-citizens in the matter of municipal taxation. Two bills aiming to do them that simple justice have been brought before the present session of the Provincial Legislature. One of them, that introduced by Mr. Waters, was withdrawn upon the motion for its second reading, in deference to the sense of the house that it was too radical and comprehensive. This sense would probably not have been so strong if the other bill, Mr. Tait's, had not been before the house. It is moderate in its scope, and has the support of the mercantile interests of the province. It is a proposal to amend the Assessment Act by the provision that the capital of any person which is invested in any wholesale or retail mercantile business, and the stock-in-trade, book debts and other assets held for the purposes of or in connection with said business, shall not be taxed, but the income or profits derived from such capital shall be liable to be assessed. Briefly, it proposes to change the basis of merchants' taxes from capital to net income. Two sessions ago a measure to change the basis of merchants' taxes from capital to rental value of premises was passed by the Ontario Legislature. This is known as the Permissive Act. It was rendered inoperative by a provision which made its adoption a matter of local choice. Municipal councils were made the custodians of the merchants' rights, and those rights had to be suspended when votes and a strong and sure source of revenue came up for consideration. Something was gained, however. Before the passing of the Permissive Act both the Provincial Legislature and the municipal councils stood between the merchants and justice. After that measure became law the municipal councils were the only obstacle in the way of equal rights to the merchant.

Grossly unfair as it is to make capital the basis of taxation, it is not so bad as a purely arbitrary basis, one which there is no rule of getting at but the caprice or judgment of the assessor, which is almost certain to err on the long side. Guesswork, with a percentage added, is the real basis on which our merchants have been taxed. If their actual capital had been really the basis, the total revenue derived from them would most probably have been very much less. But why should capital be taxed? In every other application but that of merchandise and manufacture it has long been emancipated in this province. Money on deposit is also supposed to be taxed, but it is hard to get at. Capital, then, unless employed in commerce, manufacture, and rarely when on deposit, is never taxed in this province. Bank stocks, mortgages, bonds, debentures, general securities, grain in transit, the capital of the farmer in stock and plant, are untaxed. Our system of taxation is a rather hybrid one. It was copied in the first instance from that of New York State where all capital is taxed. But it departs from that of New York in its exemption of bank stocks, mortgages, debentures, etc. In these exemptions it imitates the principle that prevails in Europe, where taxation for local purposes is entirely on rental value. No country or part of a country in the world has anything like our merchants' tax. Ontario alone makes a discrimation against the merchant class. The merchant cannot escape it as the man whose money is on deposit can. An illustration, by the way, of the injustice of taxing capital on deposit, is illustrated by a real incident that came under notice. A widow happened to mention to the assessor that she had $60,000 in the bank. It was at once taxed, while of all the rest of the money on deposit in that bank, probably no other yielded a municipal tax. The rich bank directors have the use of it at about 3 per cent. but pay no tax but on dividends.

A differential tax which takes in the merchant class alone is not a less arbitrary and illogical thing than a special tax which would take in only one particular nationality in the community. Imagine all Englishmen required to pay a tax on their capital, while the capital of Irishmen, Scotchmen and all the rest would be exempt. Which class is selected is immaterial. It is as indefensible in one case as in another. Nationality is as rational a principle of selection as occupation. Nor do extra privileges go with extra burdens. The real estate class have the privileges, though they pay only on the value of the land and premises. If a trader fails with the goods of a wholesaler on his shelves, does the wholesaler who pays taxes both on his premises and his capital have any special protection? He does not. On the contrary, he must look on while the landlord exercises his preferential right of distraining for rent on the very goods the wholesaler is a creditor for. The business man has no extra vote in virtue of his taxes on capital.

The country merchants suffer most, for their tax on realty is most generally on their own capital, as they are most usually the owners of their own stores. Take the instance of a man who has $10,000 capital to start with, and uses this to buy a lot and erect a store: To get the money to buy a stock of goods he gives a mortgage on his realty as security for a loan of say $8,000. Such a man pays a tax on nearly twice this capital. He has a capital of $10,000, but pays a tax on $18,000.

The personalty tax is absurdly unequal, because it rests upon the very irregular stratum of human veracity. Take three merchants, A, B and C, in the same town, doing a business of equal magnitude. A lives sumptuously and just manages to hold his assets and liabilities in a state of chronic balance. He candidly shows the condition of his affairs to the assessor, and is credited with having no personalty to assess. He therefore escapes the tax. B is a shrewd, economical business man, and has all his stock paid for, but being something of a liar, he professes to have a very small margin of the stock to call his own. His personalty tax is accordingly a small affair. C is a thrifty, frugal man, making money fast, and the assured owner of every cent's worth in his business. He is a very honest man, and owns up to the property he has in the store. That man bears the full brunt of the personalty tax. The knavish and the improvident trader escape, but the honest and prosperous man is caught every time. And C gets no more benefit from the municipality than A or B does.

A grocer and a millionaire live on opposite sides of the same street. The capital in the grocer's store is heavily taxed, but is the capital in the millionaire's house? It is not. The grocer is trading on a capital of $5,000, while his wealthy neighbor has works of art and costly furniture within his house to the value of $100,000. But the struggling capital is what is taxed. Yet who gets the special privileges when they go round? If the family in the mansion leaves for the seaside the police department is asked to have a man constantly near the house to protect it and the untaxed property it contains. The request is graciously granted. If the grocer, who pays a heavy tax on the premises and an unjust one on his capital, presumes to ask such a favor, he is chided for his effrontery. In Ontario we follow merchandise with taxes as if it were a proscribed calling. The carter who draws goods from warehouse to station must pay a tax on his lowly business, but the class of people who deign to wear the streets out with their carriages in pursuit of pleasure pay no tax on the capital they have in horses and carriages. In Philadelphia everything is the other way. The exemptions are in favor of the small owner of furniture and horses.

The merchants of Toronto are giving strong support to Mr. Tait's bill. A deputation urging the passage of it waited upon the government a few days ago. It was received by Mr. Hardy. It included the chief commercial men of the city. All the wholesale grocery houses were represented. Mr. Paul Campbell, who has made the subject of municipal taxation very especially his own, presented the views of the mercantile class in an able speech. Mr. Hugh Blain, Mr. A. M. Smith and others also spoke upon the question, the latter showing that the taxes and rent his firm paid were about equal. The following other wholesale grocers were on hand: Messrs. John Sloan, James Ince, T. Kinnear, J. W. Lang, H. P. Eckardt, W. W. Keighley, J. F. Eby, H. C. Boomer, W. Logan (representing Davidson & Hay). The usual conventional answer that their views would be considered was given.

CUT PRICES AND READY MONEY.

The desire to get a hold of ready money, and the belief that the possession of that will enable a trader to redeem nearly anything he chooses to sacrifice in order to get it, are responsible for very much of the price-cutting that is done. It is wonderful what faith in the power of money is shown by men who have long experience in business. Stock with them is like paper which is risky and has to run some time before it is matured, and they treat the stock as they would such paper, by conceding a discount on its trade value, that ready money may be obtained from it. They exaggerate the value of the money, or of their own buying ability. They easily convince themselves that a brilliant stroke of buying will recover more than they have given up for the sake of turning former goods into cash. Their hopes are always buoyant, their realities always unsatisfactory. The next turnover is the thing they have chief confidence in, what they have now a chance of making money upon must be used to draw custom. Their buying, not their selling, is what they look to.

This is akin to gambling. It commonly ends as gambling does, for in the ups and downs of business, such a man will rarely from choice take to a conservative course. He can, in fact, do so from choice, only when he is in one of the "up" alternations, just when he is usually most sanguine as to the efficacy of slaughtering prices. He will have to cease perforce some time when he is in one of the "downs" of business. A gambler seldom quits playing for large stakes through motives of self-reform; he usually quits because he has no more to put up. That is the way, too, with the business man who has such a superabundance of "go" in him that he feels the restraints of profit too irksome, and refuses to be held back by them. He never falls into disciplined ideas, though he may now and then catch fortune at the tide, but generally succumbs to reverse.

Money is of course always a better asset than merchandise. But a man who has to make a living out of merchandise is supposed to be able to obtain better returns from it than he could make from money simply. The profits of business ought to be larger than interest on capital. If they were not, it would never pay a merchant to borrow money for the purpose of investing it in business. From this way of looking at the matter, therefore, goods ought to be better potential assets than money is. Money represents mere capital. Stock represents something more. It represents judgment in selection, care in buying, acquaintance with the market, and calculation of a given store's selling capacity. The goods should therefore represent capital, interest on capital, store expenses and salary. Why then should they be rushed off as something to be discounted for the sake of money? Goods ought not to be sacrificed till their value is discounted by purely market influences. If they have become damaged by fire, exposure, shop wear, etc., if they are superseded by something new, a reduction in their value must be made in compliance with an inevitable market law. If there is an excess of goods, or a lack of buyers, or if the goods are likely to deteriorate with holding, it is better to save part of the value than risk all of it. In such cases a reduction of price is rational. But cutting is very irrational.

FOR A DOMINION INSOLVENT ACT.

President Baird presided over a general meeting of the Toronto Board of Trade on the 24th inst., convened for the purpose of discussing "whether an insolvency bill is advisable in the interests of the trade and commerce of the country." There were present: Messrs. George Bertram, E. Gurney, H. Blain, H. N. Baird, E. J. Clark, P. Burns, John Drynan, Warring Kennedy, Paul Campbell, W. J. Gale W. W. Copp, John Scott, J. W. Crowther, W. Wilson, C. Warren, W. Christie, C. B. Watts, A. Cavanagh, G M. Rose, S. Caldecott, C. Cockshutt, J. Macdonald, W. J. Gage, R. Jenkins, George Ridout, T. O. Anderson, S. R. Briggs, A. Darling, C. Pearson, J. C. Copp, J. Donogh, James Cooper, J. W. Long, A. R. Hargraft, J. S. McMaster, H. C. Dixon, W. H. Knowlton, John Brown, T. H. Cleghorn, E. Buchan, R. Kilgour, A. W. Smith, C. Pipon, P. Howland, P. Hughes, John Muldrew, T. G. Williamson, F. J. Stewart, H. P. Eckardt, P. Jamieson, J. Lugsdin, J. T. Mathews, J Lamb, F. B. Polson, Joseph Kilgour, S. B. Brush, Robert McClain, R. W. Elliot, H. D. Warren, D. Miller, George McMurrich, R. W. Spence, W. W. Taylor, D. B. Harman.

Mr. S. Caldecott, in order to test the feeling of the meeting on the matter, moved this resolution:

That in the opinion of this board it is desirable that there should be an insolvency Act with a discharge clause properly guarded, applicable to the whole Dominion, for the equitable distribution of the assets of bankrupt estates, and that the council be and are hereby instructed to cause such an Act to be prepared, and to join the other boards of trade in pressing upon the Government the necessity which exists for having the same passed at the present session of Parliament.

Mr. Caldecott, speaking in support of his motion, said that there were 1,100,000 traders in the United States and Canada and among these there were 14,240 failures last year. Each of the provinces had different laws concerning business embarrassments, and, in consequence, it is difficult for an Ontario merchant to find out how to collect his money from an embarrassed creditor. He cited the case of a Halifax man who made a preferential assignment and thus defrauded a Toronto house out of its portion. Even worse things take place in Ontario, as a man may give a chattel mortgage on his property to an abettor and thus prevent creditors getting justice. The present state of things has fostered the growth of dishonesty in business. In 1882 the number of failures was 755 and in 1891 it had risen to 1,846. In 1890 fraud was responsible for only one and one-eighth per cent. of the failures, but in 1891 the percentage had risen to four. A discharge clause should be inserted in the bill, as a man should be given his freedom if his estate is taken away from him.

Mr. Hugh Blain seconded the motion, and said the business irritation between the provinces should be removed by the passing of a suitable insolvency law.

Mr. George Bertram said a measure guaranteeing the equal distribution of an involved man's assets was needed. He was opposed to the discharge clause, unless it was properly hedged in. He thought the wholesale men were responsible for a great deal of the retailers' troubles, as credit was given too easily.

Mr. Paul Campbell differed with Mr. E. Gurney on the question of the law of 1875 being "an abomination." Speaking of Mr. Hugh Blain's strictures on the credit system of the dry goods trade, he stated that the grocery men made a practice of refusing extensions to country dealers, and at the same time they advise them to seek renewals from the dry goods men. An insolvency law would benefit the honest trader.

Other members spoke upon the question and the motion was put and carried.

The council of the Toronto Board of Trade met on Saturday. They referred the insolvency resolution passed at the general meeting to the Legislative Committee, with instructions to act in conjunction with other boards of trade in pressing upon the Government the necessity of an insolvency bill.

A COOL AND SLIPPERY COMBINE.

The eight ice dealers of this city have entered into a combine which takes the form of a joint stock company. They claim that such union is necessary to make possible a business in pure ice, as in the state of competition previous to this move, only bay ice could be sold at the prices going. The company is to be known as the Toronto Ice Supply and Cold Storage Company (Lt'd.), with a capital stock of $100,000. Incorporation will be asked for immediately. About 100,000 tons of ice is used in Toronto per year, or 40,000 tons for domestic use and 60,000 tons for cooling purposes. The new company propose to erect an immense ice house at Frenchman's Bay, down the lake, where the supply for domestic purposes will be stored. It will be brought to the city as needed in a steam barge, specially constructed for this purpose.

The dealers assert most positively that this company is in no sense a combine, and that they confidently expect to furnish ice at even cheaper rates than have hitherto been charged. The price for domestic ice has already been fixed, and is about the same as last year. Cards will be distributed in a few days announcing the prices to be charged. Similar companies furnish all the ice in Buffalo, Montreal and other cities, and, it is claimed, with perfect satisfaction to the consumers. Each of the dealers will put in his ice at a valuation, and stock will be taken accordingly. The city will be divided into routes in such a way as to effect a considerable saving of time in delivery. The company will erect a large building for cold storage purposes, and expect to make this an important department of their business.

SIDE LINES, OR, GLIMPSES INTO MY NOTE BOOK.

I am pleased to notice such an emphatic endorsation of my views relative to the necessity of paying strict and careful attention to the tea and butter departments of the retail grocer's store, as is contained in the following article, clipped from a late issue of the New York Commercial Enquirer.

"There is a man in the retail line who has made so much money that he could retire to-day from business, live a hundred years more, live well at that, even to the extent of owning and maintaining properly a yacht—he could even back a newspaper—yes, and at the end of the century still have enough money left to buy a white elephant. I asked him if he had made all his money in groceries. 'Every penny of it' was his reply, 'and I am proud to say I have never resorted to any trick to do so either; straight goods and full measure every time, that's my motto' and by way of emphasis he brought his fist down on the counter with a loud thump. 'And to what do you attribute your remarkable success.' I asked. 'You may call it remarkable or not just as you've a mind to, but I have always believed in building up my tea and butter trade to the highest degree. I have acted upon that belief and have paid strict attention to these two items, and it has made me.'"

As I remarked in my previous notes on these subjects there is not a question of doubt but that the principles of business followed by this "wise man of the East" will bring success to any and every grocer acting on them. Here are two of our principal articles of diet in daily consumption in every family in the land, rich or poor, so very susceptible to outside injurious influences as to require the most careful attention of the dealer, and how are they handled and served? It really distresses me in my wanderings through the city to observe the carelessness of the average grocer in the handling of butter and tea, and the wonder to me is how under the Blue Alsatian mountains they do any business in these articles. Probably their trade demands quantity and not quality, and their tea patrons use the delicate plant of the East like our primitive forefathers on its first introduction into England, boil it and serve it as a vegetable. And do you wonder at the increase of indigestion, dyspepsia, shattered nerves and insomnia when you contemplate on the stuff that is sold as tea? I don't I've got 'em all four.

HEC. SECORD.

Some people are loudly extolling the merits of the skil, a fish found in the seas of British Columbia, north of the Charlotte Islands, weighing from 4 to 12 pounds, and in form something like a pike. Connoisseurs consider it the finest fish in the market.

A TALK ABOUT TEA.

The managing director of the National Wholesale Tea Supply Association (Mr. Slaney) gave the young grocers' assistants of Manchester some advice about tea a few nights since. There was, we are told, an exhibition of a collection of specimens, curiosities, etc., which Mr. Slaney had been able to obtain through the kindness of many of the leading tea brokers in London. One specimen of tea, valued at from £50 to £60 per lb., the produce of an Indian estate, gained special attention. Mr. Slaney gave his audience some very good advice, as well as a description of the teas supplying the English market, first dealing with the products of our colonies India and Ceylon, and then with those of China and other countries. In giving some hints on obtaining a knowledge of tea, Mr. Slaney said: "In no branch of business does the axiom that 'knowledge is power' apply with more force that in a knowledge of tea. The opportunities of the grocers' assistants of to-day, speaking generally, are somewhat meagre, and it is difficult in many cases to get to know anything about this article. The only course is to make best use of the opportunities you have, not to remain satisfied with them, but to endeavor to extend them wherever practicable. Those who are favorably placed with an intelligent employer who studies tea and keeps a variety of stock, and can obtain access to the testing and blending-rooms, have opportunity of picking up knowledge."

Referring to the consumers' taste in tea, and the efforts the grocer should make to meet it, Mr. Slaney said: "Amongst the working class population, generally speaking, tea with strength is preferred to fine tea of high quality and less strength. A cup of tea made from a rasping, pungent Indian Pekoe Souchong and thick, strong broken Pekoe would be appreciated, where a cup made from a choice Darjeeling tea, costing four times the money, would not please. Many dealers pay great regard to the weight or bulk of a tea, preferring heavy close leaf, because, I suppose, users get more weight into their teaspoons when measuring into the teapot; hence tea-mills are used to reduce the size of some of the excellent liquoring teas, whose only fault is their possessing a large or ugly leaf. The steel roller operates and licks it into shape, enabling the users to blend these descriptions to advantage along with other teas at a higher cost, because, after all, the appearance has something to do with regulating the price or value."

"Never deal in tea," Mr, Slaney added, "that is objectionable in flavor, or that you would hesitate to drink yourself. Avoid earthy, minty, sour or coarse teas, or teas which, owing to the scarcity of wood in the districts in which they are grown, are packed in wood from Japan having a cedar or drug-like odour, which is soon conveyed from the chest to the tea. Avoid by all means keeping or storing tea in proximity to any strong-smelling articles, such as soap, cheese, oranges, apples, etc. Keep tea in a dry, warm room, where it will improve. Let your blended tea be prepared a time before sale. A fresh blend, made up from identically the same teas and in the same proportions as one blended a fortnight before, will not taste near so well as the older one, whose flavors have assimilated by the teas lying together. Let your customers see that in pushing the sale of tea your aim is to please them, not to effect just one sale and no more, and if you are assured that the goods you handle are equal to the best of any of your competitors, whoever they be, success will be likely to attend your efforts. I might take up more time by going into the subject, "How to match blends." This is a higher branch, and, like analysis in chemistry, requires deep study. One hint here may be useful. Adopt the narrowing down process, and come to an accurate conclusion of the kinds or varieties that you suppose are not present; then, having fewer kinds to deal with, you more readily judge the constituents of the sample under notice. In a case of this kind observe the appearance in dry leaf and infused leaf—the leaf infusion under treatment of varying time, say five, seven or ten minutes, spreading out the leaf on white paper and judging by complexion of leaves. Testing the liquor against both originals of the teas you suppose to predominate, and blends you consider similar will, with constant practice, enable you to perform both the analytical and synthetical processes required when you wish to match or follow any particular blend." —Exchange.

WHERE THE JOKE COMES IN.

Collector.—"Mr. Rankin says he can't be bothered to send me to see you every week about that little bill." Customer.—"My compliments to Mr. Rankin, and tell him every other week will do just as well."

Bank Teller—"This check, madam, isn't filled in." Madam—"Isn't what?" Bank Teller—"It has your husband's name signed to it, but it does not state how much money you wan't." Madam—"Oh, is that all?" Well, I'll take all there is."—Harper's Bazar.

The Minister of Marine and Fisheries has decided to grant interim fishing licenses to all fishermen bona fide British subjects, for use on the Fraser river, B.C. Until the report of the Royal Fisheries Commission is received at Ottawa, and permanent regulations are fixed, these licenses will hold good. It will probably be a month or more before the new fishing laws are issued, and in the meantime fishermen will be able to catch the spring run. No licenses are being issued to the canneries yet, and the market fishermen are being awarded a smaller number than in former years. Ten dollars is deposited for each permit, and will go to pay for the regular license when ordered.

Business Changes

PARTNERSHIPS FORMED AND DISSOLVED.

Lee & Gallon, commission agents, Montreal, have dissolved partnership.

J. P. Mott & Co., manufacturers of spices and soaps, Halifax, N. S., have dissolved.

J.G. Hearle, soap manufacturer, Montreal, Que., has been succeeded by W. B. Chapman.

REMOVALS AND DEATHS.

J. F. Gibbons, general merchant, Morrisburg, Ont., is dead.

C. S. Green, of Dearborne & Co., spice merchants, St. John, N. B., is dead.

FIRES.

The Empire Tea Co., Toronto, suffered by a fire last week.

J. F. Copland, grocer, Toronto, Ont., was partially burned out last week.

McKay & Guest's flour mill, Renfrew, Ont., has been destroyed by fire. Loss 35,000, insured for $16,000.

Annie McQueen and S. Schooley, two general merchants of Gladstone, Man., have suffered losses by fires.

McDougall's store at Eddyville, Ont. was destroyed with all its contents on Friday night. The loss was $5,000, the insurance $1,500.

Chas. Elliot, general merchant, Robert Stewart and Alex. Sutherland, grocers were burnt out by a fire in Bradford on the 22nd inst. Elliot's loss was about $16,000, with insurance $10,000; Stewart's loss $2,000, no insurance, and Sutherland's loss was about $300.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

A. D. Campbell, grocer, Toronto, has assigned to J. B. Lang.

John E. Hickey, general merchant, Sackville, Ont., has assigned.

Strang & Co., wholesale grocers, Winnipeg, Man., have assigned.

Thos. Furlong, general merchant, St. John, N. B., has assigned.

H. H. Stevenson, grocer, Hamilton, has assigned to Henry Stephens.

Crockett & Co., commission merchants, Halifax N. S., have assigned.

Daniel McIntyre, general merchant, Birsedale, N. S., has assigned.

W. J. Dean, grocer, St. John, N. B., has compromised with his creditors.

Wm. Sutherland, merchant, Sheet Harbor, has assigned to S. O. Hogg.

Joseph Pelletier, general merchant, St. Jean, Port Poli, Que., has assigned.

Leon Langlois, general merchant, St. Flavie, Que., is offering to compromise.

COLLECTING INTEREST ON OVERDUE ACCOUNTS

When an account is not paid when due, says an exchange, interest should be charged on all excess time taken. This is right, perfectly legitimate and good business logic. Still many retailers, for one reason or another, do not pay their bills when due, and even in some instances after taking thirty, sixty or ninety days extra time, making great complaints if interest is added. Now there are, of course, many retailers who when their bill is about due, if they can not meet it, will write, stating they are hard up, ask for a slight extension, and request the jobber to add interest, but these are the exception and not the rule. However, as that may be, the wholesale merchant is not a banker, and retailers should get more in the habit of borrowing from their interior banks and discounting their bills with the jobbers. The retail dealers would then soon ascertain the facts that banks do not loan money without interest, and this should teach them that the charge of the jobber is perfectly correct and just, and that it should not be objected to, but paid without question. There is another point in relation to the above that retailers should not overlook, and that is that many jobbers are compelled, from the lack of capital, to borrow money from their city banks in order to carry their customers and meet their own bills, and interest must be paid on every dollar they borrow. If retail dealers would borrow from their local banks, and discount their bills, jobbers could run their business on from twenty-five to thirty per cent. less capital. Discount all your bills for one year and see how much money you will save." It will be enough to pay for a good clerk.

If all retailers would adopt the plan of sending out monthly statements, the same as jobbers, it would facilitate their making collections. Most retailers send out statements twice per year, and frequently an account gets very large during that time, consequently it is much harder for the consumer to pay, and to go still further, it is just so much harder for the jobber, who suffers from lack of collections on the part of the retail dealer. We note with pleasure that some retailers have already started in the good work of sending out monthly statements and reports have reached us that it works splendidly, that it makes collections better, and that it is growing in favor with the consumer, who was at first inclined to take exception to it. If every retailer in the country would turn over a new leaf and send out monthly statements, such a revolution would take place in collections that both retailers and wholesalers would be astonished. The small dealer would make more money by discounting his bills, and the jobber would save interest by running his business on less capital. Do not wait for your neighbor and competitor to start in this good work, but commence yourself, and others are sure to follow.

STORE HINTS.

In some old city there were four gates. Over No. 1 was the inscription, "Be Bold;" over No. 2, "Be Bold;" over No. 3, "Be Bold;" over No. 4, "Be Not Too Bold." We solicit inscriptions for the doors of groceries. The field is open to all competitors. For instance, "Hustle," "Hustle," "Hustle," "Don't Hustle Too Much."

W. D. Howells says you may speak rather disrespectfully of a woman's daughter, but if you insinuate that she brings you bad butter, you do so at your peril. The truth of this observation can be vouched for by nearly every dealer. Yes, Mr. Howells is a realist.

Do you personally use new goods which you undertake to sell? It will greatly assist you if you do, and perhaps prolong your life. Anyway, you can sell more intelligently.

Do you ever study the statistics presented in your trade journal, or in the documents issued by the Government? By the way, not nearly as many merchants avail themselves of these latter publications as should be the case. They can be obtained on request, and the Consular reports, issued monthly, are full of interest. Send for the reports of the different departments, the Statistical Abstract, etc., and make a study of them. It will pay you to keep posted.

Do you notice some days that everybody is cross and out of sorts and nothing suits them? Did you ever reflect that the trouble lies with yourself, not the "other fellows?"

Do you give any attention to the moral and intellectual welfare of your clerks? If not, you are not doing your duty as a man.

What can be more unattractive than a store window full of tea chests or wooden cracker boxes? And yet that seems to be about the range of vision some men have when they "decorate" their windows. With the endless variety of beautiful shelf goods, and the neatly packed dried fruits, they might make a regular food exposition on a small scale. Besides, it will be money in your pocket.

Be clean and tidy in your personal appearance. Nothing is more disgusting to a consumer than to be waited on by a grocer whose hands look as though they had been for some time strangers to soap and water.

If you have several customers with the same family name, be extremely careful in making charges against them on your books. I have seen much trouble caused from this neglect.

Do you get to the store in the morning and have things "going" before your customers arrive, or do you wait till they call you out of bed? Both plans work well—in their respective directions.

Do you lock your store an hour at noon that you and your clerks may dine in peace? If so, the man across the way is gathering your transients in.

Is yours the only store at the corners? If so, do you feel perfectly content to think that you are making no more money one year than another, notwithstanding the fact that you are surrounded by a more numerous constituency, which is, as a rule, better off in worldly possessions than ever? If you are satisfied, why enough has been said. There is no use talking with you.

Do you try to make your store rival in neatness the house over which your wife presides?

Do you do as you would be done by—or as nearly so as your conscience will permit?

Are you interested in many ventures outside your legitimate business?—Jerome C. in American Grocer.

CALLING FOR ORDERS.

TORONTO, March 25th, 1892.

Mr. W. S. Williams, Toronto, speaking to THE GROCER on canvassing for trade, says he does not agree with the views expressed by many of the writers. He thinks it is a less expensive way of doing business. His experience is that it costs less to canvass for trade than if the orders came to you at different times during the week; besides, retailers are enabled to get their customers by canvassing. He points out in his own case, he has a number of customers in a distant part of the city; he goes there on a certain day in each week, they all give him orders, he returns with them to his store, has them filled, and the waggon delivers them all in the same trip. If he did not take these orders at the one time they would come at different times and on different days during the week, which would mean a separate trip of the waggon to deliver each order.

MAPLE SUGAR.

EDITOR CANADIAN GROCER:

SIR,—In your issue of February 12th, under the above heading, a St. Albans, Vt., correspondent to the Boston Journal is made to utter some very erroneous and misleading statements.

Perhaps the most glaring and wilful perversion of the facts, or that which exhibits his remarkable ignorance of the subject, is where he states that "the product of Canadian maples has a stronger flavor and is darker in color than that produced from Vermont maple sap, making it better for purposes of adulteration." It may not be known to many of your readers that the section called the Eastern Townships is divided from Vermont only by the imaginary boundary lines. Along the border, from the mountains and hillsides of that State, facing the north, may be seen with the naked eye hundreds of thousands of magnificent maple trees in the counties of Missisquoi, Brome and Stanstead, the Canadian territory immediately adjoining Uncle Sam's little sugar country. Does this St. Albans man (?) (surely a woman, as such correspondent would be more discreet), imagine that the readers of the Boston Journal, among whom are numbers of Canadians and New Englanders who have passed years of their youth in quiet homes along the border, are "so thick in the head," to use a slangy but expressive phrase, as to believe such arrant nonsense? If nature has made trees on one side of an imaginary line to produce better-flavored sap than that of those on the opposite side, or even within a few miles of such line, then I think it high time that we petition Providence to change the flavor to a "finer" one in the young and aspiring maples which are gradually being brought into active service by our farmers.

I may just say that the owners of the youngsters are probably just as good Christians as the Vermonters, many of them being descendants of United Empire Loyalists. They are withal as intelligent as their neighbors, are blessed with their share of worldly gear, and finally the modern utensils they employ in the manufacture of their delicious maple syrup and sugar are of a character to compare favorably with those used in the New England States.

Hoping that I have not trespassed too far on the space of your valued paper, if you will allow me on some future occasion, I may endeavor to show that some other statements made by the Vermonter are equally misleading. I am, yours very respectfully,

AN EASTERN TOWNSHIPER.

March 21st, 1892.

DOES ADVERTISING IN TRADE PAPERS PAY?

To pay or not to pay—that is the main question.

The advertiser may put the inquiry in this way: Does such and such a paper reach the very class I wish to interest and sell to?

The answer cannot be given in a single sentence.

There is a great difference in our trade papers. One paper may while another may not reach the special class an advertiser would cater to.

How is he going to find that out except by making the experiment? There is no other way. The trade paper must be tried and judged by results.

The staple argument of the trade newspaper owner or agent is, that his paper goes to all the people doing business in a certain line. Hence an advertisement will surely reach them.

To this rule their are some exceptions. Talking the other day with a manufacturer of bakers' and confectioners' utensils, who has only a small card in his trade journal, I asked the reason. He said: "My business is with restaurants, hotels, steamship lines, etc., but I sell largely to German bakers, candy men and others, who seldom, or never, see a bakers' and confectioners' paper. So what use would it be for me to advertise my wares in the paper?"

Quoting this opinion to a liberal advertiser in a shoe and leather paper, he said that in his business the trade paper was a necessity. The commission merchants announce to tanners and curriers that they receive consignments of leather, and to shoe manufacturers that they sell leather.

As a rule trade papers are well edited. They may be owned by a business man, but the editor is sure to be a journalist. Hence, all the latest movements in the trades are reported promptly and accurately.

Those who expect to keep up with the times and with competitors must take and read their class paper. Thus they keep posted, and there is no excuse for not knowing the news and advertisers.

It is significant that the largest firms and corporations in different branches of trade are the most liberal advertisers. In many cases there is no need of exploiting their wares. They are long and favorably known in the trade, and customers know them by reputation or name.

Take the great iron papers (I mention no names), and in their pages you find the splendid advertisements of millionaire concerns. Who think that these advertisers want "to create a demand" for their products?

Take the great and flourishing dry goods papers. There, too, you find the full page "ads" of merchant princes, who do not especially desire "to attract attention." But when these dry goods men make a "drive" in a line of staples, or have "bargains," it is made known in their trade papers.

I do not suppose that the cards of the Fifth Avenue Hotel or of the Hoffman House in hotel papers bring many new or additional guests. But all the same, there is a good reason for their places before the public eye.

As a prominent merchant of this city said to me recently, "We put our advertisement in such and such a paper to show the people that we are still doing business at the old stand."

The number of miscellaneous advertisements in some really flourishing trade papers is small. I have before me a copy of a boot and shoe journal. Out of 255 advertisemeuts 12 only may be classed as miscellaneous.

This is, however, far below the average, unless a trade paper occupies a limited field, or draws from a narrow range of advertisers.

Advertising in trade papers must pay, or else so shrewd an advertiser as John Wanamaker, for example, would not use such mediums. His business engages a large audience. His problem is, of course, how to reach all sorts and conditions of people.

Finally, the trade-paper man must have an argument—one that pays. He must answer the prospective advertisers questions, meet his objections and overcome many difficulties.

I do not undertake to supply arguments for solicitors. But there is a golden rule for all cases, and I do not mind stating it.

Make the advertiser see that he is getting the full value of his money.

Try it.—L. J. Vance.

A fire at Point Edward consumed the grocery store and stock of James Fraser, J. F. O'Neil's grocery was destroyed at the same time. There was some insurance in both cases. An incendiary is supposed to have started the fire.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

James Turner & Co.,

WHOLESALE GROCERS,

HAMILTON, - ONT.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
London, Ontario.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

FANCY CHEESE

SOMETHING NEW:

MacLaren's Imperial

IN CLASS JARS.

ROQUEFORT. SWISS.
GORGONZOLA. NEUFCHATEL.
PINEAPPLE. CREAM.
EDAM. PARAGON.

Direct orders received weekly.
Write us for quotations.

WRIGHT & COPP,

GROCERS' SPECIALTIES,

40 Wellington St. East, TORONTO.

LET THE PATRONS BEGIN AT HOME.

Some wholesome advice that the farmers would be the richer if they would act upon it, is given by a writer who signs himself "Uncle Tobias," in The Farmer's Advocate. It is in the course of a controversy, to which reference is made in the letter, which is herewith published :

Mr. Chas. Braithwaite, of Portage la Prairie, in the Dec'r. number of the Farmer's Advocate has taken me to task for my uncalled-for remarks upon the organization called the Patrons of Industry. Now, nothing was further from my thoughts and intentions than to throw any discredit upon the organization, or to do it any injury. My motive was purely and simply this : To put the Patrons on their guard, and not allow themselves to be carried away like so many children by the wonderful and unreasonable stories and promises made by the organizers of these societies. I would say to all members and would-be future members, also, of this or any other society, "go slow." Think for yourselves. Don't take all these organizers tell you as gospel. "Boil it down." Yes; and it will bear boiling down one-half, or even three parts into one, and then be a good thing. "Rome was not built in a day." Neither can the Patrons of Industry do everything in a month, or year, or even five years. What business or concern of any repute, or even professional man, has come to the front and stayed there in less than five or even ten years' time. This is your great danger. You are going to fast, and doing and undertaking to much for the age and experience of your organization.

Another point lost sight of. Your members or patrons must be educated and prepared for these radical changes. But how many are so educated or prepared to turn over and jump out of buying and trading on credit to paying cash for everything they want? I venture, not one in ten. How are these members going to pay cash when they are already in debt to the country storekeeper? Look at the hundreds, yes, thousands of farmers who are gulled and fooled into buying all sorts of things they don't want ; and still worse, of buying what they really do want from pedlars and tramps and rascals of all descriptions that are scouring the country and persuading and tempting the farmers into buying goods and all sorts of things that are worthless, and dear at half the money. These poor deluded farmers pay for such rubbish, when the very same goods, I care not what it is, can be bought in their nearest town or city for less money from respectable, reliable dealers and merchants, whose goods are worth the money asked for them, and should they by any accident or mistake prove otherwise, can be returned. Why farmers buy such goods, is what astonishes me ; and why don't the organizers of the Patrons of Industry start a crusade against these worthless fellows instead of against the quiet, inoffensive, honest country trader and storekeeper. Now, there would be "common sense and consistency" in this, would there not? Let the heads and leaders of the Patrons of Industry take up this, and they will have the hearty support of every class of the community. Let them educate their members on this idea. Again, I say, "go slow." Don't undertake too much. Get your members into line and touch on some other points before dictating to the merchant what his profits shall be. Get them to read and thinking more for themselves. How many members take a good agricultural paper? Teach them to read and study out both sides of the question. Don't for one moment think that all who don't think or do just as you do or would, are all wrong, either on political or any other question. No man ever made a greater mistake, and no man who reads and thinks on only one side of any question can form a fair or honest opinion.

But Mr. Braithwaite has entirly misunderstood my remarks and mistaken my meaning, when he says that I am not consistent with regard to combines. I did not say one word against farmers combining, but rather against their mode of procedure. By all means let them combine. But by all means let their combinations be consistent and fair, and on good business principles. If this is done they will succeed. But be careful and moderate, and don't brag and shout and trumpet your work and intentions all over the country, and in everybody's ear. Do the other combines do that? No, sir. They know enough to keep their business to themselves until they are ready to act or take some decided step. Not so with the Patrons. Their business, their intentions, their future plans, and all and everything, are paraded before the public, and, as it were, for the especial benefit of these other combines they (the Patrons) are opposing. This is just what they want, and they are all this time laughing in their sleeve at the ignorance and cupidity of the farmers. And just here I want to impress it upon all the leaders of this Patron movement, that before you can be ultimately successful you will have to educate at least a portion of your members in good business methods, and calm, quiet, cool judgment and actions. Until this is done the other fellows have the advantage, and they will use it, too,—mark that ! Why, if the members of your Society had one-quarter the business ability and knowledge that your opponents have, you could fight them without any trouble : yes, and bring them to time. Here is another point for the leaders of Patrons to take hold of and profit by, and use to the advantage and for the benefit of your members, viz., Business methods of doing your business. Get them up out of the ruts and mire of a slipshod, guess-work, kind of "go-as-you-please" way of doing their business. Teach your members how to save money and make money by being good, shrewd, honorable business men. I for one do think that this would pay every member of the Patrons of Industry much better, and in the end be more lasting and satisfactory than by trying to dictate to any business man what his profit shall be. How many Patrons know each how his business stands, and whethsr he is going behind or making money? How many Patrons keep even an ordinary cash-book? How many Patrons can tell me how much it costs them to live? How many can tell me how much money they handle or turn over in a year? How many Patrons can tell me how much per annum their cows or sheep or stock of any kind brings them in? How many Patrons know or can tell me how much it costs to keep each cow or sheep or horse or anything else on their farm? Here is where all ye organizers of the Patrons of Industry should begin. Do the other fellows who organize combines run their business in this way? No, sir ; they do not. If they did, I would have no trouble in telling just how long they would last and when they would burst.

Another point and I am done for this time. I have heard good, calm, cool-headed business men and friends of the farmer say, "Don't waste your time and energy in trying to do something that is far-fetched and very uncertain, but go to work and start out with the determination to meet these questions" by "lessening the cost and increasing the production." Now, if the Patrons would engrave this upon their foreheads, or into the heads of every member, and live up to this principle, they would soon be out of the mire and ruts. Lets every Patron get up and start out with the determination that he is going to increase his yield of grain per acre twenty-five per cent.; his yield per cow, in butter or cheese, ten, fifteen or twenty dollars per head. Let the leaders and organizers of the Patrons send and get a copy of the report of the Bureau of Industries and figure out for the benefit and instruction of themselves and their audience the enormous amount this extra yield per acre, or per cow, would bring, and it will astonish both them and their audience. Yes ; and this increase will benefit them far more than the paltry reduction they will get on the cost of goods by asking the country storekeeper to sell them at twelve per cent. over cost. This is the kind of doctrine the organizers should talk and preach. They will then have the hearty support of all reasonable and sensible men in all lines of business and pursuits of life.

Tanglefoot does cumber the locomotion of the usually agile house-fly, but the name does not suggest anything as to the celerity with which that sticky flypaper makes its way over the face of this continent. The manufacturers, The O. & W. Thum Co. find a constant call for stock from such widely sundered parts of America as British Columbia, Quebec, Texas, California, Louisiana, Virginia, New York and Maine. Australia also uses a lot of Tanglefoot.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

Are you fully satisfied with your Coffee?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers, Just one trial is all we ask, we then leave it with you.

Yours, etc.,

THE SNOW-DRIFT BAKING POWDER CO.,

BRANTFORD.

Wm. Paterson & Son

BRANTFORD.

MANUFACTURERS OF

Confectionary, Biscuits, Jams, Jellies, and Pickles.

—JOBBERS—

Chewing Gums, Licorice, Nuts, etc.

SEND US A TRIAL ORDER.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Ram Lal's Pure Indian Tea

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

Chat by the Way

Mr. J. F. Eby of Eby Blain & Co. is in New York this week.

The stock and effects of the firm of Bray & McInnis, New Westminster, B. C., were sold by Deputy-Sheriff Armstong on the 16th inst, and realized from fair to high prices.

Mr. George E. Church, Burke's Falls, is adding a stock of millinery to his already extensive general business in that thriving town. He was in Toronto last week making purchases.

Mr. James A. Hunter, general merchant, Durham, was in this city this week. Though but young in years he is one of the shrewdest and most successful business men of Western Ontario.

The Hospital Committee, of the Hamilton City Council, recommended the tender for the years supplies of groceries to the City hospital and the House of Refuge, to Mr. J. J. Watt, at $3,935.

William L. Temple, a wholesale tea merchant at Halifax, N. S., failed a few days ago owing $20,000 to English houses. He is said to have lived very extravagantly and to have been an out and out rogue.

Fire broke out in the store and dwelling house, occupied by Charles Copeland, on Talbot street east, Blenheim, a few days ago, and before the fire brigade arrived at the scene the fire had gained oonsiderable headway.

The manufacturers of St. John, N. B., declare, in answer to a demand of local labor representatives, that they cannot afford to adopt a nine hours' working day, so long as other commercial districts of Canada continue under a ten hours' system.

Mr. John J. Holmes, junior member of the enterprising young firm of Latimer & Holmes, general merchants, Creemore, was married on Wednesday, of last week, to Miss Lila Willis, daughter of Edwin Willis, Esq., Woodstock, by the Rev. Mr. Elliott, Methodist Minister. The couple went east on a wedding tour.

Mr. J. Longeway, Orangeville, who sold his grocery business about a year ago to devote his entire time to the wholesale liquor trade, is doing even better than he anticipated. He is going to British Columbia shortly for a six weeks' trip. He was in Toronto Monday and favored THE GROCER with a call. He has been a subscriber for some years.

A serious fire took place the other afternoon in the large building on the corner of St. Catharine and St. Lawrence streets, Montreal, and occupied as a general store. The fire started in the cellar and spread rapidly to the store, which was filled with people at the time. The stock was badly damaged, and the loss will amount to about $20,000. The store was operated by a wealthy French syndicate.

The Woodstock Evening Sentinel-Review has an article on the Patrons of Industry in its issue of the 19th inst. It is very temperate in tone, gives the farmers' side of the case with fairness, and even concedes points that appear to be at least debatable, but it squarely states that the store contract arrangement is impracticable and mischievous.

The death is announced of Geo. W. Shaver, who, some years ago, succeeded Messrs. Jaffray & Ryan in the grocery business in Toronto, which he was subsequently obliged to dispose of on account of ill health. Mr. Shaver removed shortly afterwards to Caledonia, where his death occurred rather unexpectedly last Thursday from inflammation of the lungs. He had been in Toronto but a few days before. He leaves a wife but no family.

A deputation consisting of Mr. W. Boulter, of Picton, and Mr. Matthews, of Lakeport, were introduced to the Minister of Finance and presented a case with regard to the duty on peaches and berries. They pointed out that the duty on both raw and dried peaches is one cent per pound, though in dried peaches fifty-two pounds of raw is reduced to six pounds. They asked that to equalize this matter the duty on dried peaches be increased to five cents per pound. Regarding berries the duty is three cents per pound raw and only one cent per pound dry. They asked that this also be equalized.

Some of the local wholesale trade are doing good work in defeating the aims of the Patrons of Industry by discouraging their customers from taking up the scheme. A case in point : a merchant in a large inland manufacturing town had almost concluded a deal with the agent and committee of the Patrons. When on a visit to the city he casually mentioned the matter to one of the wholesale merchants. The merchant in question explained the unbusiness like principle involved in such a scheme. The retailer at once admitted that his wholesale friend was right, and decided to reconsider the matter. He has lately advised the house that reconsideration was for his benefit, for he dropped them and concluded to do business on business principles.

A deputation waited upon the First Minister the other morning and proposed : That in order to give still further encouragement to the export trade, on all articles manufactured in Canada and exported to other countries the manufacturer be granted a rebate of the amount of the duty which he has paid upon the material that entered into the construction of the article exported. Hon. Mr. Abbott promised full consideration of the proposal. The deputation consisted of Mr. Chilian Jones, of Gananoque ; Mr. J. S. Larke, of Oshawa ; Mr. Wellington Boulter, of Picton,, and Mr. J. Matthews, of Lockport, and they were accompanied by Messrs, Wood (Brockville) Taylor, Sproule, Smith and McKay, M. P.'s.

Montreal has lost one of its best-known citizens by the death of Mr. John Duncan, senior partner of the firm of John Duncan & Co., tea importers. The deceased came to that city from Hamilton, Ont., in 1866, previous to which he had been a member of the firm of G. J. Foster & Co., of that place. On his arrival in Montreal, he opened a tea importing house under the title of Duncan & Foster, and upon the death of the junior partner the name was changed to Duncan & Co. In 1880, Mr. Duncan took into partnership Messrs. W. Hutchins and John Patterson, and seven years ago the firm opened a branch house in Yokohama, of which Mr. Patterson took charge. Deceased was a director of the Merchants' Bank and of the Montreal Telegraph Company.

Some weeks ago Phillip Gough, general grocer, Halifax, assigned with heavy liabilities and insignificant assets, and skipped. Many wholesale houses were creditors and several accommodation notes were afloat. Upon promise of immunity from punishment Gough returned to Halifax and made a confession of his business methods. He was one of five partners, another of whom was a prominent city official. They agreed to get as much goods as they could upon credit, divide the proceeds, then Gough, the only recognized member of the firm, was to previously have given his blind partners a bill of sale and assign. The other partners failed to pay Gough the proportion agreed upon, but gave him $800 on account, with which to skip, and promised to send the balance. They failed to keep their promise and therefore Gough returned, made his confession and paid the creditors $700 of his $800. The other members of the conspiracy are to be punished.

A reputation for truthfulness is indispensable to permanent and satisfying success.

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS :
WRIGHT & COPP,
40 Wellington St. East, Toronto

BUSINESS CHANCES.

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

MANUFACTURED BY

CHAS. BOECKH & SONS,

TORONTO, ONT.

Price List Mailed on application

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173,
CHATHAM, ONT.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

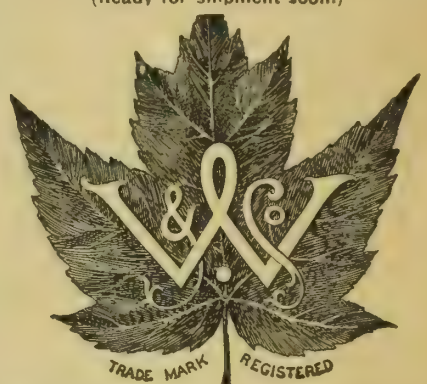
CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

New Eastern Townships

Maple Syrup and Sugar.

(Ready for shipment soon.)



Messrs. Wilkins & Co., Adamsville, Que., have appointed us wholesale agents for their Celebrated Maple Leaf Brand. Every package guaranteed pure maple.

Put up in double seamed cans (not liable to leak) of several sizes; also in kegs and small barrels. Send for price list and discounts. They will interest you. Special quotations to large buyers.

CLEMES BROS.,
51 Front St. E., Toronto.

ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.

1 Wellington Street East, Toronto.

EMPIRE TOBACCO COMPANY'S COLUMN

DON'T

LET ANOTHER DAY PASS

without writing at least for our descriptive

PRICE LIST

or send say for three or four sample caddies.

We will guarantee to please you.

Empire Tobacco Co.,

MONTREAL.

ALMERIA GRAPES.

The importance of the trade in these grapes will give a special interest to some account of their country of origin. From the small town of Almeria, whence they take their name, there are shipped annually between August 25 and November 15th to 20th, between 500,000 and 900,000 barrels of these grapes, England being the largest consumer, but large quantities are also shipped to New York, both by direct steamers and in transit via Liverpool.

The geographical situation of Almeria is peculiar. The usual means of getting to the town is by steamer sailing from Malaga, which is half way between there and Gibraltar. There is also a coasting steamer leaving regularly once a week from Carthagena to Almeria, and these two routes command most of the passenger traffic; the mails, however, proceed by coach from Lorca, in the adjacent province of Murcia, the nearest railway station to the town of Almeria being about 90 miles distant, and those travellers who are not afraid of a 20 hours journey by coach over bad roads, occasionally impassable after a heavy rainfall, can avail themselves of this route. It is rarely visited by tourists, owing to its inaccessibility, and in consequence of this it is a thoroughly old-fashioned Spanish town, maintaining the customs and habits of the remote past. The visits of travellers have passed this place and left it in isolation. As an illustration of the slight impression that modern ideas have made upon the natives, a story is told of a traveller, who being pitifully impressed with the difficulties under which grape growers labored in getting their fruit from the interior of the country to the port of shipment, attempted to promote a narrow gauge tramway, and in consequence barely escaped with his life from the indignant people, who foresaw a loss of livelihood in the subtle proposition.

The principal source of income in Almeria is derived from grapes minerals and esparte; the population of the town proper numbers about 30,000, but the grapes are not grown in the immediate neighborhood of the town, but in the country within a radius of fifty miles, back from the sea into the interior, to the slopes of the Sierra Nevada mountains. Almost all the inhabitants are engaged in grape growing. The yield of each vineyard ranges from 50 to 2,000 barrels containing from 40 to 50 pounds net. The fruit, as is well known, is white in color, and has astonishing tenacity of life. Early in the season, great quantities of red grapes or "uvacastiza" are also shipped and meet with a ready sale in the English markets. The grapes are grown on trellises over which the vines are trailed to a height of about six feet, and generally forming an arbor. The grapes begin to ripen about the middle of August, and are usually harvested by October 1. Each grower has a house in his vineyard, with slatted sides, and in this house the grapes are 'sweated;' this is to toughen the skins. They are taken from the vines in clusters and carefully laid in these houses to the depth of two feet, and are left there two days. Great drops of water ooze out and drop from the berries during this time. When the grower wishes to prepare his fruit for shipment he takes it from the sweat house and carefully inspects each bunch. All decayed or inferior grapes are cut from the bunch, which is laid on one side ready for packing. The barrels used for this purpose are made of oak, about one half as tall as a flour barrel, and a little less in circumference. The packer takes a barrel and sprinkles about two inches of fine ground cork in the bottom, and then lays round on top of this the bunches of fruit. After that he covers the layer of grapes with a layer of ground cork, shaking it down so that it fills any apertures that may have been left between the bunches. Inasmuch as the grape grows with the fruit wide apart on the stem, this cork also shakes into these little openings between the fruit. This operation is continued until the barrel is nearly full, when about two to three inches of the cork are packed on the top and then the cover is nailed to the barrel. The package thus becomes perfectly air-tight, and when the growers' private brand is placed on top the barrel is ready for shipment. The grower having packed ten or twenty barrels of grapes, proceeds to load from 4 to 6 of them on the back of a donkey or mule by means of a double net, which holds an equal quantity on each side of the animal. He then starts for Almeria, and his donkey being heavily laden, the driver or muleteer is obliged to walk the entire distance. Having reached Almeria the barrels are placed in a store, or on the quay and forwarded where the grower desires. The quality varies greatly, depending on where the grape is grown. The large districts in Spain where the very fine fruit is produced are Oahnes and Alhama, on the slopes of the Sierra Nevada, and Dalias on the plain. The grapes coming from these districts are of a pinkish white character, and are eagerly sought after, as possessing extra keeping qualities and the finest flavour. What is most astonishing about these grapes is the length of time they keep good and sound. Everything is packed and shipped from Almeria, as a rule by November 15, and the jobbing trade rarely dispose of the last of the fruit before the first of the following April.—The Provision Trades' Gazette.

Harry Harman's pamphlet "Catchy Ideas for Window Displays," will be issued in a few weeks.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

THOSE FASHIONABLE CANES.

BUSINESS PRINCIPLES.

From a trader of experience and recognized position we have the following admirable suggestions in regard to the principles which should be observed in connection with the purchase of goods. While the right is conceded to buy at as advantageous terms as possible, attention is called to certain unbusinesslike practices which sometimes are encountered in the trade. We take especial pleasure in laying before our readers these excellent maxims :

The tradesman who expects to win success must study carefully the economies, look carefully after purchases, try by every honorable means to get the lowest prices the market affords. No manufacturer or wholesale dealer will care less for your orders, or have less respect for you, if you try to buy at the very bottom price. Secure any and every advantage you can in low freights, in time or in cash discount. Carefully look over invoices and insist that prices and terms are in every respect as agreed.

On the other hand be just as careful not to exact a cent that does not belong to you. If you find, after making a purchase at an agreed price, that you could have done better, it is quite right to call the attention of your correspondent to this fact, you have no right, however, to make the deduction without the consent of the other party.

Be very sure you are right in making claims for shortages. Some careleess clerk may have mislaid a package.

Do not take a cash discount from a bill after the agreed time.

When your bills are due, if for any reason you cannot meet them, write plainly to your creditor explaining reason for delay.

Always answer request for money when bills are due.

Never return goods without previously writing to the shipper. If the mistake has been his in sending them, he cannot refuse to take them back. If you have made an error in ordering something you cannot sell, you can doubtless in most cases arrange for return and credit or exchange, but you should have instructions from the seller before returning.

Most wholesale hardware houses and manufacturers make a charge for package and cartage, and do not include this item in their expense account. Unless you have a specific agreement that this item should not be charged you have no more right to deduct it from your invoice than any other item.

The dealer who makes unreasonable claims, returns good without reason, exacts terms and makes deductions in settlement that he is not entitled to, is "penny wise and pound foolish." He not only inflicts loss upon his business correspondents, but he injures himself. The fact of his making these unreasonable exactions is soon known to the trade, and however strong he may be, financially, there is less desire to sell him goods. He cannot go into the market on equal terms with his neighbor, who, perhaps, has no more money, but who lives up carefully to his agreements and asks for nothing he is not fully entitled to.—Ex.

DO PEDDLERS DISSEMINATE DISEASE.

Some few weeks ago a half dozen pack peddlers, hailing from the city of New York, thoroughly covered that section of Connecticut in the vicinity of the town of Canterbury. These venders forced their way into houses, and, opening their packs, displayed their cheap wares for the women to buy. They were generally successful, because the women bought of them to get rid of them. Two weeks after this invasion the community was startled by an outbreak of scarlet fever and diptheria. It was ascertained in the investigation into the causes of the epidemic, that the sickness was confined to those houses in which the peddlers undid their packs. Deaths have already occurred, and the scourge is spreading. A newspaper dispatch from Canterbury says that "in no family where the peddlers failed to get into the house, has either disease appeared. It is the general opinion of the physicians who are attending the sick that the seeds of the diseases were spread by the peddlers and came from their filthy packs."

The Philadelphia Item, commenting on the above, says:—Physicians and sanitarians have for a long time entertained the suspicion that the peddler and his pack are dangerous and fruitful sources of disseminating contagious diseases, such as fevers, small pox and diptheria. More than once the attention of the medical fraternity and health officials have been directed to this suspected channel of contagion. Heretofore the proofs have been lacking, although it was reasonably certain that they existed.

We have now the proofs furnished us that such is really the fact.

What a pointed warning for mothers with tender children under their care !

It is tolerably well known that these industrious peddlers, when at home in the cities, lodge in the slums, or in quarters which are given up wholly to the invading army of foreigners who come to us empty in both hand and pocket. Our readers do not have to be told how these miserable people huddle together like sheep, two and three families promiscuously in a room ; that filth and uncleanliness abounds, as it has been too often described. It is these quarters which are a perpetual menace to the health of cities and give the health authorities the gravest concern. There they sleep in crowded rooms without ventilation and in poisoned atmospheres. They live upon unwholesome food, and are veritable windfalls for contagious diseases.

It is from these shambles, reeking with filth, disease, and ofttimes with vermin, that the peddlers in most cases go forth in the morning on their day's tramp, scattering over city and country, pushing their way into houses in their eagerness to make a sale.

How easy for them to carry the seeds of disease, and particularly of diptheria and scarlet fever, the enemies of childhood ? In the case of the typhus fever outbreak in New York, it has been established that that disease was carried from an infected lodging house to other places.

Women should be extremely careful about receiving a peddler and his pack into their houses, and particularly if he be a dirty specimen of his class. He may have slept the last night in a crowded house in which there were cases of scarlet fever or diptheria, and the microbes may be in his clothes or his packs.

It will be found far cheaper in the end to buy goods from a reputable dealer, even if the great inducement of a bargain is not always thrown in.—New England Grocer.

TORONTO MARKET.

TORONTO, March 31, 1892.

GROCERIES.

The improvement observed last week has in the main continued. Last Friday and Saturday were good days with the wholesalers. Some decline from the rate of activity of those days is natural as the month made its way towards its close. The end of a month is always a time of more or less suspended buying. New engagements are put off till the opening of the new month. No momentous changes have taken place. Sugar is not exciting so much interest among buyers, and sellers are all the better pleased, as long as there is ray of hope for a re-establishment of the list, by some authority, either that of the refiners or that of the united jobbers. Tea is in good demand. Canned goods are going out steadily. General groceries are fairly active. Prices show no signs of improving. Dried fruits—notably Valencia raisins and currants—are very low. Rice is higher. Payments are reasonably good.

COFFEES.

Coffee is receiving its fair proportion of the general attention. A steady outward movement may be chronicled for this week. Values are invariable from week to week. Stocks of common grades are ample, and Rios go out at 17½ to 20c. Mochas are 28 to 30c. Javas shade down farther, a grade being now in stock to sell at 25c.

DRIED FRUIT.

The dealer who has the fewest Valencia raisins has most cause to be satisfied with his position in respect to trade in that staple. The price of old off-stalk is 80c. to $1 per box, and of new off-stalk is 3¾ to 5½c. per lb. Indeed 3¾c. is susceptible of shading, and sales have been made as low as 3½c. Worse raisins have been sold at 5½c. in times gone by. The pressure of heavy supplies from outside is attenuating prices fast. Though no lower quotations may be reached—and there is no warrant for believing that they will not—the present moment is not especially inviting to buyers, as they foresee a continuance of dulness under the incubus of so heavy a supply. Currants are dull and rather weak. The range for Provincials in barrels is 4 to 5¾c., in half barrels 5 to 6¼c. The first direct steamer, the Escalona, has left Patras, where it is reported she took on but 100 tons for the Canadian market. The primary market is as dull as outside distributing centres, and offers for new stock are low. The market for Sultanas is quite stiff, with but a limited demand on spot. The range of prices is 9½ to 13c. Of Malaga raisins only loose muscatels and black-baskets are now in stock. The former sell at $2 to $2.25, the latter at $3 to $3.50.

NUTS.

The trade in nuts is of such small proportions and so utterly featureless that it is difficult to make any comment upon the market. The list in Prices Current hardly needs an explanatory word, so little is there to be said.

RICE AND SPICES.

The lowest price at which Aracan rice now sells from jobbers' hands is 4c., and the quotation runs up to 4⅛c. Japan rice, Montreal milled, is 5c., but foreign milled is 6c. Java rice sells about as easily as Japan rice, the price being 6½ to 7c. Genuine old Carolina is 9½ to 10c.

Spices pursue the very even tenor of their way. The prices of a week ago are those of to-day, and the volume of business is unchanged, a rather quiet trade being the general experience of spice men and grocers.

SUGAR.

Jobbers are not advertising the inside prices that can be wrung from them, but all the same they are conceding those prices. The basis of quotation is 3⅝c. for yellow, and 4⅜c. for granulated, and these prices are shaded when occasion calls for lower figures. The principle that rules appears to be that it is better to lose a little on sugar and make something on other goods that may be included in the purchaser's order, than let the sale go to somebody else. The conservative houses, however, are not making any effort to attach new custom by the force of easy prices on sugar. The old customers continue to get the favor. If the list ever does come into effect again all the houses that have established custom, naturally want to have all their patrons to begin with, and for this they are willing to make a little sacrifice to customers. The position of the sugar market is not materially changed. Raw is intrinsically strong, though pressure to realize, and the manœuvres of the Sugar Trust in the United States are forcing holders to give way occasionally. There appears to be no diminution of the prospect of a shortage in the beet crop equal to that estimated by M. Licht.

MOLASSES AND SYRUPS.

But little change is perceptible in the syrup trade, and such as there is in the way of improvement. Grades are to be had from 1⅞ to 3½c., the lowest being very dark.

Business in molasses is unimportant. Orders are always for small parcels, and they come forward very sparingly. No change is to be noted in the quotations as last given in Prices Current.

TEAS.

There is still strong inquiry from New York, Detroit, Chicago and other United States points for Japans of medium and upward grades. Some sales have been made which tend to lighten supplies on this and the Montreal market. The fact that such inquiry and business do exist points to a state of scarcity in the primary market that augurs well for prices of stock held here. The quantity of teas jobbed out is about as large as ever, a very good week's business being generally reported. Indian and Ceylon teas are going out quite freely. Of Indian teas Darjeelings range from 35 to 50c., Assam Pekoes 20 to 40c., Pekoe Souchongs

(Continued on page 16.)

CANNED GOODS.

TORONTO.

Nobody looks for the market to take a new tack. The thing expected, and gradually being prepared for by buyers, is an upward movement in all vegetables. The interest of jobbers at other points is beginning to be felt anew in the form of inquiries for round lots of assorted goods and of peas. Some transactions have taken place and others are in progress; the price is pretty much a matter of choice with the holder, and his views prevail in the end. The buyer has to come up with his offer or leave the goods. No very marked change in the conditions noted last week has taken place. The orders from retailers are quite numerous; a greater proportion of them are large. Nearly all sundry orders call for a few cases of vegetables. Stocks on spot are showing the effect of the quiet but continuous draft. Prices do not answer to it by any quotable change in the staple vegetables, but time is a firming influence, and quotations now are strong at the figures given last week, that is, at $1.05 to $1.10. Ordinary sized lots of staple vegetables, whether of separate lines or assortments, are $1.10. Corn is partaking in the general strength, and good brands are $1.10. It is hard to get tomatoes as a separate line in any size of lot at less than $1.10. Pumpkins and beans are coming into interest with buyers now. The former are steady at 90c. to $1, the latter at $1. Fraser River salmon in flat tins continues scarce. Horse shoe is firm at $1.45. Sardines are higher, quarters being 12½c., and halves 20c. Mackerel is easier at 95c. to $1.10. Lobster is quiet at prices on our list. Fruits are slightly more active. Strawberries are obtainable from $2 upwards.

MONTREAL.

The demand for canned goods is small, and jobbers prices are unchanged.

NEW STOCK PEANUTS.
SUN BRAND.
DIAMOND G. DITTO.
COON DITTO.

Special prices in 5 or 10 sack lots.
Write for prices.
California oranges this week.

CLEMES BROS.
51 Front St. E.

A Fresh Consignment expected daily of the Famous
Gartmore Estate Ceylon Tea.
Teas from this Estate brought recently the highest price ever known at auction in London.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

18 to 30c. Of Ceylon teas, Broken Pekoes are 35 to 45c., Pekoes 20 to 40c., Pekoe Souchongs 17 to 35c.

Indian teas have been quiet during the past week. From London we hear the quantity of tea offered during the week has been small, and there is no feature of interest to chronicle. A large proportion of the offerings has consisted of poor liquoring, undesirable sorts, and common grades have sold without quotable change, although there is perhaps a slight tendency to firmness. Good liquoring, useful sorts have again been in great request, and these teas show advances on late prices. The market closes with a firm feeling.

MARKET NOTES.

Canadian merchants and exporters opening business with Great Britain should place themselves in communication with Meglaughlin, Marshall & Co., 304 Corn Exchange, Manchester, Eng. They have a good connection, and are well thought of by Canadians who have already done business with them. They have branches at Liverpool and Glasgow.

Mr. W. F. Wilkins of Adamsville, Que., wired Messrs. Clemes Bros., of this city on the 26th inst., as follows: "Tapping well under way. Having first good sap weather to-day." Clemes Bros., expect to be able to fill all orders they have received, and any others that may be sent them very shortly.

The advance in price of Cheese is due to the fact that stocks in this country are very light, the high price paid by the English buyers having taken the bulk of the stock that was carried over the winter. F. W. Fearman, of Hamilton, however, believes that Canadian, as well as the English buyers should have some of the fine Cheese made here, and has a stock selected from the best factories in Western Ontario.

PETROLEUM

Canadian refined continues to be jobbed out in the city at 14½ to 16c, and shipped outside at 14 to 14½c., the difference being for cartage. The usual limits to business this season are now operative.

The Petrolia Advertiser reports: Petrolia crude $1.29 per barrel; Oil Springs crude $1.29 per bbl. During the past week a firm and steady rise in the price of crude has been manifest, and will, we think, continue for sometime. As we said in our last we can see no reason why it should decline in price at all, but on the contrary everything would indicate a steady market for some time to come. The refined market is in about the same chaotic state as it has been during the past six months, but hopes are entertained that it will eventually come out of it all right, and finally recover its legitimate business basis.

TEA KETTLE VS. WASH BOILER

A teakettle doesn't hold much water, but there's hot water enough in it to do an ordinary wash. There's no boiling or scalding the clothes needed with Surprise Soap. That's different from the heavy wash boiler; the steam about the house; the muss of it. It's a striking difference between SURPRISE and other Soaps. Your customers appreciate Surprise on this account. It has been on trial eight years, and there's money in it.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

BUTTER AND CHEESE.

The balance still tips on the side of the demand. With all the makeshifts that consumers can resort to when butter is dear, the call for supplies continues to be but incompletely met by producers. Cheap syrups, cheap dried and evaporated apples, cheap canned fruit and cheap honey no doubt have a powerfully moderating effect upon the price of butter. If the market for these commodities were but moderately strong, the value of butter would be much higher than it is. Two or three good-sized deals in rolls have taken place, whereby the ownership of lots in the neighborhood of 1,000 lbs. have changed hands. Rolls are still the leading description supplied. Dairy tubs are about in the same proportion now as they were last week. Common and store tub is as much wanted and as hard to get as it was a week ago. The stringency in the supply is felt in all descriptions of homemade butter, and yet creamery sells freely only when prices are reduced. Good large roll butter is 16 to 18c., tubs are 17 to 19 and sometimes 20c., common grades are 13 to 15c., creamery tub is 21 to 24c.

Cheese holds its own as the time wears on. The value is unaltered, good fall stock being a ready seller at 12c. in ordinary lots, 12¼c. in small parcels and 11½ to 11¾c. in cars and round lots generally. Half creams are 10c.

COUNTRY PRODUCE.

APPLES—The market has taken a turn in favor of sellers. Very ordinary stock runs out at $2 and $2.50 per barrel, but any choice hard stock or fancy color commands $3 to 3.50.

BEANS—The stagnation which was a feature in last week's report is undisturbed, and 90c. to $1 are the best prices growers can get for quantities. Re-selling prices are $1.10 to $1.20.

CRANBERRIES—The stock on spot is shrinking into small proportions, and none too soon, as the demand has been languishing for several weeks past. Prices are dull at $4.50 to $5.50.

DRIED APPLES—No change in the situation has been affected by the small business of this week. The sellers' price is 4¾c., while buying is indifferent at 4 to 4¼c.

EVAPORATED APPLES—No new business is reported, though sellers are to be found who would take 8c. if they could get it, but that is the outside price to retailers.

EGGS—Heavy supplies and spiritless demand keep the price down to 11c.

HIDES—Not a particle of change has over the market. No. 1 green cows' are 4½c. Cured hides are quiet at 5c.

HONEY—Sales are not of as frequent occurrence as buyers would like. No change is to be noted in prices, 9 to 10c. holding for extracted and 14 to 16c. for sections.

HOPS—The figures that represent sellers' ideas are unchanged at 18 to 24c. Yearlings are 18c.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.

EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Partnership Accounts Adjusted, Books Opened, Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

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Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

ONIONS—Shipping is not so much held back by weather and prices are scarcely so firm as they were, though a decline in supplies is beginning to tell in favor of sellers. They quote at $2.25 to $2.75.

POTATOES—Free offers relieve the mind of buyers from all anxiety with respect to supplies, as 30c. on track is often a taking bid. Out of store prices are 40 to 54c.

SEEDS—Weakness in prices is the feature now most prominent Clover is easier as a consequence of some shipments which were forwarded from the United States to England being recalled under signs of scarcity on this side. The price it is jobbed out at is $7.35 to $7.50. Alsike as well appears to be more plentiful than it was supposed to be, and quotes at $7 to $8.50. Timothy is $1.65 to $1.85.

SKINS—Sheepskins are steady at $1.10 to $1.25. Calfskins are offered and taken freely at 5 to 7c.

TALLOW—Refined is taken at 5½c., and jobbed out at 6c. Rough is unchanged at 2c.

WOOL—The market shows no reviving symptoms, and 18c. remains the best price for fleeces.

DRESSED HOGS AND PROVISIONS.

Hogs are seldom offered now, but a quotation is nominally kept up at $5.75 to $6.10. Products are steady, no very considerable run being experienced on anything, though long clear receives a fair measure of attention. The speculative interest in barrel pork aroused by the announcement that the budget was about to be brought down has flickered out with the appearance of that message and the lack of any proposal in it to stiffen the duty on mess pork.

BACON—Long clear is steady at 7¾ to 8c. Smoked bellies go at 10c. for heavy, 10½c. for medium, 11c. for boneless; backs are 10½c.; rolls are 8 to 8½c.

HAMS—Large lots are 10½c.

LARD—Pure is still firm at 9¾ to 10¼c. in tubs and pails. Compound is 7½ to 8½c.

BARREL PORK—The price of U. S. mess is steady at $13 to $14, of Canadian $15. Short cut is firm at $16 to $16.50.

DRESSED MEATS—A decline in receipts is experienced. Beef in fore quarters is 4½ to 5½c., in hind quartes 7½ to 8½c., lamb is 8 to 9½c., veal is 8½ to 9½c., mutton is 7 to 7½c.

GREEN FRUIT.

All foreign markets are advancing fast on oranges. Prices here are this week as a consequence stiffer, a condition which the local relation of supply and demand tends to intensify. Floridas are scarce on spot and very firm at $4 to $4.50. Valencias are much higher everywhere, the quotation now standing at $5.50 to $6 in jobbing quantities here. Messinas are coming into stock gradually and selling at $3.50 to $4. The two great classes of California oranges, the Seedlings and the Navels, are being brought on the market at the rate of five or six cars per week. In each class there are four varieties. The range for seedlings is $3.50 to $4, and for Navels $4.50 to $5.50. Lemons are quiet and continue low-priced. Palermos and Messinas quote equally at $3 to $4. Bananas are more plentiful at $1.75 to $2.50. Pineapples grade downward farther on account of lack of color in some stock now to hand. The range is $2 to $3.50. Sweet potatoes are unchanged at $4 to $4.50 for Jerseys.

FISH.

The trade in fish has been very fair during the past week. Fresh salmon has been in good demand notwithstanding that the price had risen to 22c. per lb. Other prices are easy, pike being quoted at 4c., Manitoba white fish at 7c., and salmon trout at 7c. The stocks of some kinds of fish are very small, and herring and cod are not obtainable in any considerable quantities.

SALT.

Trade has been fairly brisk in salt this week, two cars of sacs, coarse, at 70c., one car of dairy at $1.25, and two cars of bbls. at $1.20., having been moved. There has also been an increase in the movement in small quantities.

DRY GOODS.

The trade among the wholesale dry good houses has been but fair during the past week. Most of the large orders have been filled and business will be somewhat quieter until the repeat orders become brisker. Payments are very good and the general feeling of the trade is very fair.

MONTREAL MARKETS.

MONTREAL, March 31, 1892.

The week has shown no new feature and the trade here report their men doing well, and now as the spring advances business will no doubt improve. Still more sugar is in good demand at steady prices, and although the refiners are not pushing sales, quite a few have transpired during the week at 4 9-16c. The wholesale trade have got tired of cutting prices and have gone back to the old figures. The French houses say their men are doing well and that payments are good.

SUGAR.

The refiners here report a good demand for sugar, but the wholesale trades are not pushing it. There is not much granulated stock on hand just now, and orders are coming in freely for it at 4½c.; the refiners are asking 1-16c. higher for prompt delivery. The backbone is apparently knocked out of the competition among the wholesale grocery houses, who have raised their figure to the half. The market on the whole is firmer, but the wholesale trade are not buying freely and must be holding off for lower prices. The two large French houses have also raised their price to the halt. We quote granulated 4½ to 4 9-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUP AND MOLASSES.

There is only a small demand for Canadian syrups at the old figures, viz., 1¾ to 2¾c. per lb. American seem to have more call on this market and some pretty fair lots have been brought in lately. Molasses is moving in a jobbing way at the old price; quite a few sales have been made this week at 35c. The latest advices from Barbadoes says the market is quiet and unchanged. Barbadoes 35 to 38c., American 28c., syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

TEAS.

There has been a fair movement in teas during the week, High grade Japans are in the same steady demand, but are very

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Business in flour still lacks the stimulus of a demand that acts only in short intervals, mistrustful of the stability of the market. The dulness in wheat is the cause of this reserve. That is lower, and has no immediate prospect of being higher very soon. The outlook for next crop is not sufficiently clear yet to become a factor in the situation. Orders of more than local account are sparingly given for flour. Bids are all low. Feed is steady, and wanting generally an undertone of strength.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5.20; strong bakers', $4.85; Ontario patents, $4.40; straight roller, $4.75; extra, $4.10 to $4.15: low grades, per bag, $1.25 to $1.75.

Car prices are: Toronto freights—Manitoba patents, $5.10 to $5.50; Manitoba strong bakers' $4.70 to $4.90; Ontario patents, $4.50 to $4.90; straight roller, $4.10 to $4.20; extra, $3.95 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Flour sales continue within narrow compass, and full prices are obtainable only on small lots. The constant downward trend of wheat in the great grain centres renders local buyers cautious and business on export account impossible. The demand from Newfoundland, usually an encouraging feature at this season, is conspicuous by its absence, and the breaking up of the roads militates against trade with country buyers. The week therefore must be said to open upon a decidedly discouraging condition of affairs. The stock in store on Saturday last showed an increase of 3267 barrels as compared with the same day of the previous week and an increase of 4493 barrels when compared with the corresponding date last year We quote:—Patent, spring $5 to $5.20; patent, winter $5 to $5.10; straight roller, $4.50 to $4.65; extra, $4 15 to $4.30; superfine, $3.90 to $4.05; fine, $3.30 to $3.65; strong bakers, $4.60 to $5 00.

Oatmeal—There is no alteration perceptible. Trade is quiet and buyers continually demand concession. The stock in store on Saturday last showed a decrease of 96 barrels when compared with the same day of the week previous and an increase of 3,649 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. $3.95 to $4; Rolled, bbls. $3.95 to $4; Standard, bbls. $3.85 to $3.90; Granulated in bags $1.92 1-2 to $1.95; Rolled, in bags $1.92½ to $1.95 Standard, in bags $1.85 to $1.90.

Feed is steady, with some demand for bran and shorts. We quote bran $16, shorts $17, and moullie $23.

ST. JOHN, N. B.

The condition of the flour market is unchanged. There is very little outside demand, and the local trade is well supplied. Prices are quoted a shade easier and seem likely to remain steady. Manitoba is quoted at $5.75 to $5.85; Ontario High grades $5.10 to $5.15.; Medium Patents $4.80 to $5.

Oatmeal—The market is dull and prices somewhat lower, with a limited demand. Present quotations are for rolled $5.30 to $5.40.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.

J. & R. ROBSON,
Brantford, Ont

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

"Beaver Mills" Flour.

The best for family use

Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.

Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

A NEW BRAND

ADAMS'

Orange Blossom

CHEWING GUM.

30 5-Cent Bundles in Box. 150 Pieces

Each Box contains a bottle of High Class Perfume. Guaranteed First-Class.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
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N. WENGER & BROS.,

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PATENT PAN DRIED

OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

Dominion Mills,

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HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL Markets continued

scarce, there is also a small movement in blacks. We hear that the block of 2,000 packages, which has been held by a bank for sometime has been withdrawn from the market for the present. A broker representing a New York house sold 1,700 packages of low grade Japans ranging from 11½ to 13c.

COFFEES.

The demand for coffee is not active, but there is a fair business doing. Jamaicas moving quietly at a slightly higher price than Rios. There is another consignment coming direct from Aden soon, which is likely to have the same success as the last shipment which was closed out quickly. We quote :—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c. ; Santos, 17½ to 19c.

RICE.

The rice market is strong, and it is reported that quite a turnover was made during the week among the wholesale houses, and those who have more than a sufficient stock are reaping the benefits of the advanced prices. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.10 to $4.75, and Carolina $7 to $8.

DRIED FRUIT.

The dried fruit market is quiet and prices are hard to quote, and outside of a small jobbing business there is nothing new to note. Valencia raisins are selling at 4¾c., but stock can be had at almost any price owing to the wide difference in quality. Currants about the same at 5c. The majority of jobbers here hold light stocks and some improvement is looked for in the near future. We quote :—Valencias, ordinary, 3½ to 4c. ; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

NUTS.

Nuts are dull and unchanged, and outside of a small jobbing trade there is nothing doing. We quote as follows :—Almonds, Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c. ; Almonds, common 10 to 11c. ; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 13c.; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

The movement in green fruit is not specially active. Oranges have advanced in price since our last and are steady at the following prices:—Valencias, $5 to $5 50; Jamaicas in barrels bring from $6.50 to $7, and Floridas are steady at $3 50 to $3.75. Lemons are quiet now and will be till the spring opens, when the direct steamers are booked to arrive, when there will no doubt be quite a stir. The market here just now is steady at the old prices—viz., $2.50 to $3. Strawberries, pineapples and bananas all have a small sale and we quote strawberries 50 to 55c. per box, bananas at $2.75 to $3.25 per bunch, and pineapples 25 to 30c. apiece.

APPLES.

The apple market is firm and stocks here are light. We quote $3 to $4 for prime stock. Evaporated apples are quiet at 8 to 8½c., dried bring from 5 to 6c. Evaporated peaches in tins, 12 to 13c.

HOPS.

Trane is not reviving, but small arrivals and offerings tend to keep the market firm, and Canadian are quoted at 20 to 24c. according to qnality. Pressed hops have the same movement at 18c.

FISH.

There has been very little call for fish during the week, and the market is still therefore well supplied. We quote as follows : Herring, No. 1, per bbl., $4.50 to $4.60; lake trout, per half bbl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

SMOKED FISH.

We quote :—Yarmouth bloaters, per 60 box, $1.15 to $1.30 ; Saint John's bloaters, per box, $1 to $1.10 ; boneless cod, large boxes, 6 to 7c ; do small boxes, 7 to 8c.

PICKLED FISH.

Labrador herring are quoted at $5.50 to $5.75 per bbl, and French Shore at $5 to $5.25. Sea trout $4.50 per half bbl. Salmon is nominally quoted at $12 in bbls. Dry cod $5 to $5.25, and green cod $5.25 to $5.50 for No. 1, and $5.75 for large.

PROVISIONS.

The local provision market is without particular change. The demand is slow and prices for pork unchanged, one packer issuing a circular to-day in which short cut is quoted at $17. We quote as follows: Canadian short cut, per brl. $16.50 to $17.00 ; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 9½c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 7¾c.

BUTTER AND CHEESE.

Butter does not show any new feature. A small jobbing trade is doing at about quotations, and that is all the business there is to note. We quote :—Creamery, 20 to 22c. ; Townships, dairy 18 to 20c.; Morrisburg and Brockville, 18 to 19c. ; Western dairy, 16 to 17c.

Cheese does not, of course, furnish anything on spot, but the steady refusal of the public cable to advance indicates that the market over in Great Britain is not so brisk as people expected. In fact in some of the later deals on a 11¾ basis there will have to be some close figuring if prices are to be believed.

EGGS.

The egg market rules quiet, but was a little firmer to-day, 11 to 12c. being the figure for fresh. A few limed eggs are still on the market and are being jobbed off at 7 to 8c.

GRAIN.

Nothing doing in wheat. No. 1 regular is offered in store here at about equal to 78c., while there was buying at North Bay by Western men at that price. Feed wheat continues in demand at the same prices.

Barley is nominally unchanged.

Peas are unchanged still, but are duller west in consequence of the decline in the cable.

Oats remain quiet at former figures.

We quote values generally as follows :—No. 2 hard Manitoba, $1.03 ; No. 3 do., 97c.; No. 2 Northern, $1.04.; peas, 72c. to 74c. per 66 pounds ; oats, 31c. per 32 pounds, for Quebec ; Ontario, 34c. per 34 pounds ; corn, 60 to 62c., duty paid ; feed barley, 42 to 43c. ; good malting do., nominal.

The stocks in store in Montreal compared with those of a week ago show a decrease of 90,379 bushels of wheat, 555 bushels of corn, 3,931 bushels of barley, 96 barrels oatmeal, and an increase of 19091 bushels of peas, 62,253 bushels of oats, and 736 bushels of rye. Compared with a year ago there is an increase of 131,561 bushels of wheat, 222,569 bushels of peas, 158,851 bushels of oats, 30,517 barley, 8,026 bushels of rye, 3,649 barrels of oatmeal and a decrease of 7,875 bushels of corn.

The stocks of grain and flour in Montreal on the dates mentioned were as follows.

	Mar. 26, 1892.	Mar. 19, 1892.	Mar. 28, 1891.
Wheat, bush	538,694	629,063	407,133
Corn, bush	505	1,050	8,480
Peas, bush	349,525	330,434	126,956
Oats, bush	393,688	331,435	234,837
Barley, bush	86,919	90,850	56,402
Rye, bush	38,056	37,320	30,030
Flour, brls	———	60,117	58,891
Oatmeal, brls	3,909	4,005	260

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 30, 1892.

CANNED GOODS —Are beginning to move a little more freely, with no change in quotations.

SUGAR—In yellows the market is somewhat easier. Granulated holds steady and is quoted at 4 to 4⅜c., yellows at 3⅜c.

SYRUPS—Old stocks are pretty well reduced and sell quite readily, with quotations same as last.

BUTTER — Is very scarce, with prices higher. Fair quality is quickly bought up at 18 to 20c., while choice stock are selling at 22 to 24c.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.
Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.
Munn's Boneless Cod, 2 lb. blocks.
Boneless Fish, boxes 25 lbs.
Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer

Good Bright Syrup at

25c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Valencia Raisins

Shipment Just Arrived.

Splendid Value.

Send for Quotations.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

-: FISH :-

TROUT - Lake Superior.

HERRING - Labrador, No. 1. Medium Scaled.

CODFISH - Cases 100-lbs. 1 & 2 lb. Blocks Loose-Boxes 25 and 40 lbs.

POLLOCK - Half Quintals. Special Value.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

1 box Barm Yeast contains 2 doz. 5c. pkgs. Sells for $1.20
1 do. do do. Costs you 50

You invest 50 cents and gain ——— 70

Will it not pay you to handle "BARM" Yeast?

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

ST. JOHN'S MARKETS—Continued.

CHEESE—Is still high, and likely to keep up; 13c. is the present market price.

EGGS—Are coming in more freely, and prices are gradually dropping; 14 to 16c. are the selling prices.

FISH—Dry cod are somewhat lower in price. Smoked herring 9 to 11c., shad, mess, $6.25 to $6.50.

BEANS—Are moving very slowly. The market is well supplied and prices are steady.

A TRANSACTION IN MOLASSES.

A rather peculiar action was decided by the Court of Appeals in Montreal the other day. The plaintiffs were Messrs. Vipond & Sons, and the defendants Tiffin Bros. In March, 1891, both parties gave an order for molasses to Goodhew & Sons, brokers, Vipond & Sons' order being for 200 puncheons and Tiffin Bros.' for 300. The orders of the two firms were given separately and independently, the understanding being that Tiffin's order should be filled first. Subsequently, the price of molasses rising, Tiffin Bros. increased their order to 1,000 puncheons. While the order was being filled the brokers received a telegram that 250 puncheons had been secured, and later another one to the effect that 550 puncheons had been bought, and without authorization from their principals, they told the two firms that these quantities would be divided between them in proportion to their orders. Now, it is customary to send with the orders for molasses, a credit on a bank here for the amount. Messrs Tiffin sent a credit on the Bank of Montreal. Messrs. Vipond did not. Finally, when 1,000 puncheons had been secured, the vendors shipped them to Messrs. Tiffin and drew on them for the amount. Then Vipond & Sons went to Tiffin Bros. and claimed 200 of the puncheons as theirs, offering to repay the amount. They were refused, and thereupon they brought this action for the amount of the probable profits they would have made on the 200 puncheons. The Court of Appeals holds that all the molasses consigned to Messrs. Tiffin Bros. and got by them must be theirs, and confirms the judgment, dismissing the action. If the plaintiffs have any ground for action, it is further said, it must be against the vendors of the molasses.

POINTS FOR TRAVELLING MEN.

Honesty is the best policy. This proverb has come down to us with the indorsement of the ages. It has also varied applications. At this place I would impress its applicability in the matter of the statements of the traveller to his prospective customer. The benefit resulting from the boasting of large sales is very problematical, to say the least. The customer is not likely to be induced to buy any more than he wants by any such devices, and their only effect on the sensible man is to make the boaster ridiculous in his eyes. It does not take much power of discernment to see that his purpose in resorting to them is to add to his own importance. A good memory is said to be essential to the successful liar, and this sort of boasting is not so much unlike lying as to make the good memory unnecessary. A ludicrous illustration of this matter was recently related. A traveller who was given to boasting of his large sales, and who was suspected of drawing somewhat on his imagination for his facts, was indulging his propensity in the presence of a company of fellow travellers, one of whom quietly took notes of the figures as he gave them. The result was that he not only lost the respect of his companions, but the circumstance having been reported outside, he became the butt of ridicule among his customers.

Occasionally a traveller gets too big for his position, and attempts to bolster himself up by claiming to have a proprietary interest in the house, that he is none of your common, every day "travellers," but that he is a sort of a "special," and is just out taking a look over the trade, as it were, and as a rule, makes only the larger towns. He, perhaps, imagines that this sort of talk raises him in the estimation of the customer; it doesn't, however. The chances are, moreover, that some rival will give him away, and, thus stripped of his borrowed plumage, his influence is very much impared. The traveller must never feel above his business. When he is attacked with this species of big head it is high time his services were dispensed with.—The Travelling Salesman.

The sixth annual report of the President of the Port Arthur Board of Trade very fully covers the ground that comes under the purview of commercial observation. The population of Algoma is shown to have doubled in the last decade, numbering now 42,000 people. The elevating capacity controlled by Port Arthur is shown to be 4,000,000 bushels. The Board is recommended to take up vigorously the matter of elevator development, as on that depends the destiny of the town as a grain market similar to Duluth and Chicago. The need of a flouring mill is pointed out. The lumber trade is shown to be very prosperous. The adverse effect of the Act of a year ago, which imposed a royalty tax on mining lands, is dwelt upon. The report is thoughtful and encouraging and is creditable to the business sagacity of Mr. Marks, the capable President of the Board.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE" BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER

CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

THE CORNER GROCER.

Schmidt and his clerk Herman had just finished loading the delivery waggon and started the boy on his way when officer Tooley dropped in to tell them that a chicken had escaped from the coop at the rear of the store. "Now, Herman, yoost see! Go, fix dem coops, und give dem shickens some vawter. I exshpose dey been dry like a vooden leg, onerwise dey doan try gittin' loose," said Schmidt. "Sometimes Herman is bin a careful and vatching clerk," he continued, "und sometimes as donnerwedder lazy like der deffel; I bin telling him about dem shickens yesterday already, aber, I doan pleeve hes bin give em more as a pound corn in two days. Now dot shicken's gone! How you go to make dot loss up?" asked Schmidt as he hung up a sign on the chandelier which read: "Hier wirt Deutch und English geshprochen." "Say, officer," said Schmidt, "yoost vait till I cuts dis leedle child some bacon avay, I like to ask you someting—oh, here is Herman—say, Herman, give dis leedle geerl for 10 cent bacon, und wrap up der shange; she got a quwater of a tawler; give her one of dem vanilla bean wafers. Dot's Krep's geerl, he vorks in der prewery und gets paid efery oner veek; his gredit is good, aber he doan vant some."

"Now, Tooley, vot I like to ask you ish dis: You bin selling tickets by der Fair Grounds vonst, don't you?"

"Yes," said Officer Tooley, "I sold tickets there one season."

"Vell," asked Schmidt, "Off you make a mistake by dem change how you know it is bin done?

"Easy enough to know that," said the officer. "I was given so many tickets and I had to turn in so much money."

"Yah, dot's all right," said Schmidt; "aber hers. You give him his ticket und his shange mit once, don't you? Or wie you do dot anyhow you gif him — — you take from him feerst his money, ain't it und den you gif him his ticket und his shange? (Say Herman, here's comin dot fellow for dem empty finegar barrels. Help him load em up—six, und one visky barrel.")

"I took the purchaser's money, then handed him his ticket with his change, always," said the officer. Why? Did somebody get too much shange from you?"

"No—oh, no—no, I tink not," said Schmidt. "Dot is, I doan know oxactly how many money I have got, as I doan got a register, aber I doan tink I makin de wrong shange," said Schmidt, as he picked a couple of feathers out of the red onion barrel. "Dem der fellow vot I pin dinkin of is all right, I know dot. He comes in here dis morning und laughing he says, 'Ah, mine frinde Schmidt, wie gehts?' und I say, 'gehts open.' Dot makes him laugh, und he say, 'Oh, you Schmidt, you deffil; you bin always got somedings new to say!' Vell, I pin counting eggs aber I vipes dem bran fon my fingers und ask him vot it is. He say. 'Vot! you forget me so soon? I pin vorkin for dem city. He's got a yob on de City Hall, he say, und he likes to look at my gas mixer or vot he call it.'"

"Your gas meter," volunteered the officer. "He was, perhaps, an inspector."

"A vot? I likes to know yoost his yob ish."

"A gas inspector," repeated the officer.

"So!" said Schmidt. "I pleeve he is been doing somedings mit gas, for he looks around my mixer—er my—vot you call dot? meeter, oh yah. Now he say to me—I been giving a lady some lardt in a dishes—he say, 'Vell, Schmidt, efery dings is good here around—bis auf wiedersehen,' und he is going out ven he say, 'Ah, Schmidt, you got some cigars?' I say, 'shure,' und I get from der shelf a box und he take one owed. Den he say, 'Geminy, Schmidt, dot's all de money I got—nothing smaller,' und he gif me a finf dawler pill. I lay dem change on der counter—I'm pooty sure I did—may be not; anyhow, he say, 'Hello, Schmidt, here is a nickel—yoost give me dot fimf dawler back again,' vitch I did, und he given to me de nickel. Vell, dot looks all right, aber he gets dot shange too, maybe, eh? I ask him once some time ven I come on der City Hall," said Schmidt, as he partially raised the lid of a hominy bin and leaned back on the edge of it.

Officer Tooley laughed long and heartily, and in amazement Schmidt asked:

"Vy you laugh so tam big?"

"Why, you have been flim-flammed," said Tooley.

"Flimmer-flam! vots dot?" asked Schmidt, as he scanned himself from head to foot.

"That fellow," said the officer, "was not a gas inspector, he was a confidence man. He got your change, $5 bill, cigar, and all. Ha, ha, ha."

"Say, Tooley, doan you fool mit me. A virm vot ish too much shtep on is boun to turn up side down."

"I'm not fooling you," said Tooley, "that fellow 'worked' you. He don't belong to the City Hall any more than you do."

"Ouf I find him, does der law let me kill him? asked Schmidt, excitedly.

"Not quite," said the officer, "but how in the world did he 'do' you. Haven't you read of those fellows who make a practice of such things for a living?"

"No," said Schmidt "did he do dees tings already before?"

"Certainly," answered the officer. "Every day you read of such fellows as he is."

"Now, py goodness, I git me a zeitung. Herman, he always say, no use to sphend money for bapers, awer, I been fooled much by dese schmoot fellows, yund yoost letz veek dot Intergrocer Schtatement' man vas here, aber Herman he keep me back from taking von year's inscriptions. Now, you see vot it is. I'm de tam fool, und I tink I,m schmardt. Letz veek a schmall boy been coming in here und he say he haf a letter from my vife who is up town buying dry goods. I reads dem letter und it was from my vife. She say:

"Schmitt: Blease gif dis poy finf dawler, I doan take enough along.

MARIE."

"Dot poy gits dem five dawlers, und ven mine vife comes home, she say she doan been sending dot boy, see! He schwindles me too, by Jeeminently dis ish one son of a gun of a guntry. Before I come ofer here mine friend writing me und he say: 'Dis is a pully country, come ofer.' Hier gehts geradt wie in Deutchland, but I bin not seeing so many schwindlers in mine country."

As officer Tooley walked out, Schmidt said to Herman:

"Yoost delephone dot cash re—gister man to come down here, und bring a machine mit, I likes to know how schlow I bin gettin rich."

Then Schmidt hung up a sign: "Eggs, 20 cents; fresh, 25 cents," and rolled his apron up and went to lunch, after giving Herman instructions to put new sawdust under the syrup faucets.—W. E. Robertson in Interstate Grocer.

THE GROCER OF THE FUTURE.

Yes, the grocer of the future
Will be what they call "all-round;"
He will aim at something higher
Than the making of a pound.

He will play upon the organ,
He will play upon the flute,
He will write sweet "lyric" poems
On his sugar and his fruit.

Mathematics pure or mixed, sir,
He will do with wondrous ease;
Euclid he will know by heart, sir,
And all modern histories.

Philosophic he will be, sir,
French and German he will speak,
Metaphysics he will study,
And, of course, a little Greek.

He will be a jolly fellow,
Smoke his pipe and help the poor,
And have cushioned seats in summer,
Just outside his grocery store.

And in winter tea and muffins
For each buyer he will get,
And, of course, he'll lend umbrellas,
Gratis, when the weather's wet.

And on Saturdays he'll sing, sir,
Serio-comic songs galore,
As he plays upon his banjo
In the middle of his store.

And when daisies fleck the meadows
And the woods are full of flow'rs,
He will wander thro' them, dreaming
Of a happier land than ours.

Won't he be a splendid fellow?
Well, he's coming, so they say,
Let us hope with all his learning
He will make the grocery pay.

C. J. KEANE,
in Manchester Grocers' Review.

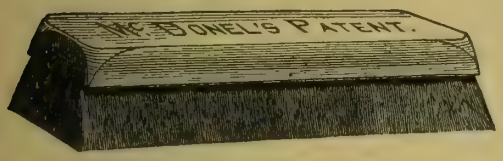
PICKLES

PRICES REDUCED!

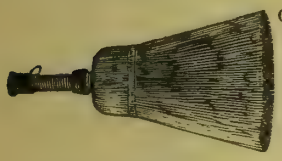
If you want to handle a First-Class Article, either Bulk or Bottle, buy only the BEAVER BRAND, Pickled by

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

CANADA PATENT BRUSH CO.,
WINDSOR, ONT.



OUR BRUSHES ARE Good Sellers, Cheap, Durable.



OUR WHISKS ARE Neatest and Best Sellers in the Market.

All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

COMBINES!

One of the best is the combination of Coffees, Cream and Granulated Sugar which forms Condensed Coffee "Reindeer Brand."

The popularity of this combine is growing rapidly. Unquestionably the best brand of Cond. Milk is the well-known reliable "Reindeer Brand."

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

HARRY HARMAN'S NOVELTY PAMPHLET.

Trade Mark.

A new and useful illustrated pamphlet, entitled "Catchy Ideas for Window Displays." The information given in catchy ideas, comprises useful suggestions adapted to meet the wants of all lines of business, and devoted especially to the latest and best ideas on window dressing and store decorating, fully explained; in fact, it is full of valuable information. Some Easter Designs. On receipt of 75 cents, the "Novelty Pamphlet" will be sent, prepaid, including a box of Harman's Window Pane Cleaner to any address in the United States, Canada or Mexico.

HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

THE "MONSOON" BRAND
OF PURE INDIAN TEA

Is always reliable; never changes; comes from the same garden; famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO.

BRUNNER, MOND & CO.,
LTD.,
Northwich, England.

GRESCENT BRAND.

BM&Co.
TRADE MARK.

Manufacturers of

BICARBONATE OF SODA,
REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,
Sole Agents for the Dominion of Canada.

The Best

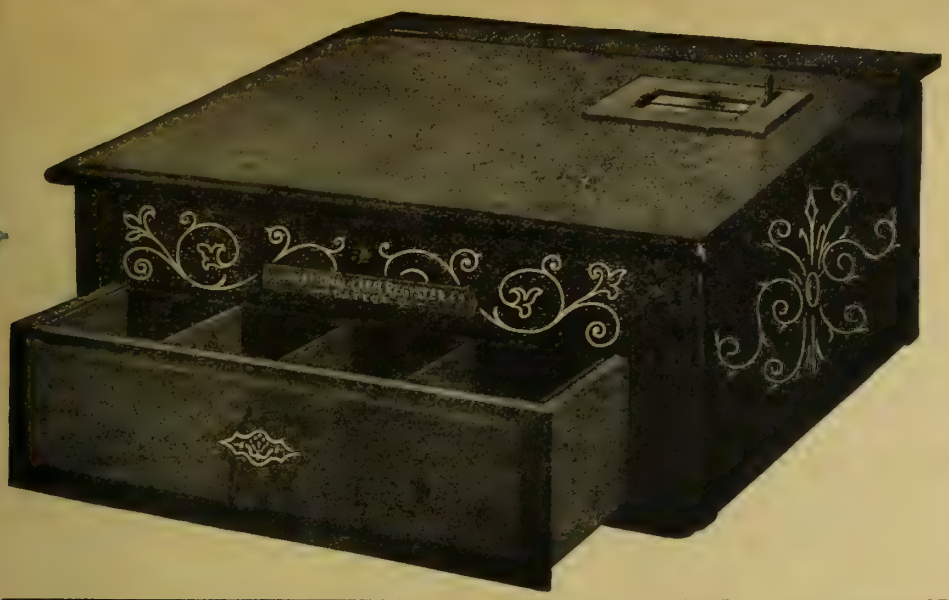
Acknowledgement of the superiority of Eddy's Matches is when unscrupulous firms imitate our standard, reliable brands.

The E. B. EDDY CO.,

Hull, Canada.

TORONTO BRANCH ·

29 Front St. W.



WE MANUFACTURE

Autographic Registers.

PRICES:

Regular - - $15.00

With Combination Till $20.00

Send for Circulars.

THE NATIONAL CASH REGISTER CO.,

OFFICE: 63 King St. W., TORONTO.

All the Flesh-forming and Strength-giving Elements of Prime Beef

ARE SUPPLIED BY

JOHNSTON'S FLUID BEEF.

It is a valuable Food for the Sick—an invigorating and stimulating beverage. Nutritious, palatable and easily digested.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 31, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb. "	.....	5 50
5 lbs. "	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	3 20
5 lb, ½ "	9 60

OCEAN WAVE

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans, 4		$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue,	1 65	1 90

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

THE BREAD MAKER'S 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

DR. PRICE'S Cream Baking Powder.

Contains neither Ammonia or Alum.

The President of the St. Paul Board of Health, says: "Ammonia is harmful and interferes with normal digestion."

ORDER IVORY BAR SOAP

BUY THE

ONLY BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls	....	1 45
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	... ..	12½
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.
(CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 65
" " 2 "		2 55	2 70
" " 4 "		4 80	5 00
" " 6 "		8 00	8 25
" " 14 "		17 50	18 50
Minced Collops, 2 lb cans		.....	2 60
Roast Beef 1 "		.....	1 50
" 2 "		2 60	2 75
" 4 "		.....	4 75
Par Ox Tongue, 2½ "		$8 00	8 25
Ox Tongue 2 "		7 85	8 00
Lunch Tongue 1 "		....	3 25
" 2 "		6 00	6 25
English Brawn, 2 "		2 75	2 80
Camb. Sausage, 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted, 1 "		....	1 35
" " 2 "		....	2 25
Soups & Boulli 2 "		....	1 80
" " 6 "		....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 75

CHEWING GUM.
ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 33 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay (new) 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1lb (24 lbs in case)	2 25
do do ½lb (24 lbs in case)	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER RECKITT'S BLUE.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4¾	5¾
" " ½ bbls	5	6¼
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6½	7⅛
" " cases	7¼	7⅝
" Vostizzas, cases...	7¾	9¼
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9¼	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes, ...	5	5½
Figs, Elemes, 14oz., per box	...	9
" 10 lb boxes	11½	12½
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3¾	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs.....	1 80	1 90
Lemons	3 00	4 00
Oranges, Floridas	4 00	4 50
" Valencias	5 00	6 00
" Messinas	4 00	4 50
" Seedlings.....	3 50	4 00
" Navels.....	4 50	5 50

DOMESTIC.

Apples, Dried, per 1b....	0 04	0 04¾
do Evaporated.....	0 07½	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per 1b	....	0 06
Pike ..... do	.....	....
White fish..... do	....	0 07
Manitoba White fish do	....	0 07
Salmon Trout..... do	.....	0 07
Lake herring..... do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per 1b	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish :		
Finnan Haddies. per 1b	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per 1b	.....	0 05
Cod..... "	.....	0 07½
B.C. salmon ..... "	. ...	0 22
Market Cod ..... "	....	0 04½
Flounders ..... "	.....	0 05
Smelts ..... "	0 05	0 07
Mackerel..... "	....	0 09
Frozen Sea Herrings	1 50	1 75

GRAIN.

Wheat, Fall, No 2, ...	0 83	0 84
" Red Winter, No 2	0 81	0 82
Wheat, Spring, No 2.....	0 82	0 83
" Man Hard, No 1..	.....	1 05
" " No 2..	0 97	0 99
" " No. 3...	0 88	0 89
Oats, No 2, per 34 lbs ...	31	32
Barley, No 1, per 48 lbs..	56	57
" No 2 extra.....	51	52
" No 3 "	48	49
Rye	79	81
Peas.....	62	63
Corn	48	48½

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis.....		2 30
40 dy.....		2 35
30 dy.....		2 40
20, 16 and 12 dy		2 45
10 dy		2 50
8 and 9 dy		2 55
6 and 7 dy		2 70
5 dy.....		2 90
4 dy A P		2 90
3 dy A P		3 30
4 dy C P		2 80
3 dy C P		3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 60	3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 40
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE : Manilla	.....	0 12½
Sisal	.....	0 10½
New Zealand.....	....	0 08¾

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5½	5¾
No. 1 ..... " ..		5
No. 2 ..... " ..		4¾
No. 3 ..... " ..		4
TURPENTINE : Selected packages, per gal	0 57	0 60
LINSEED OIL per gal, raw	0 56	0 58
Boiled, per gal.....	0 59	0 61
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per 1b
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in ½ lb tins.....	42
" in ¼ lb tins, per lb....	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts, per 100	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto...	
Canadian	0 14 $0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	$0 24 $0 26
" dairy, tubs, choice	0 16 0 20
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12

COUNTRY

Eggs, fresh, per doz	0 11
" limed	....
Beans	0 90 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 40
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	.... 0 08½
Backs	..... 0 10½
Lard, Canadian, per lb	0 09½ 0 10½
Hogs	5 50 6 10
Tallow, refined, per lb	0 05 0 05½
" rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	4 4½
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6¾ 7½
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4½
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3½
Pure Prepared corn	6½
Challenge Corn	6
Rice Starch, fancy cartoons	8½
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4"
" " Bbls	5
" " Kegs	4⅝
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4⅝
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl	5¼
Powdered, bbls	4⅛
" less than a bbl	5¼
Extra bright refined	4½
Bright Yellow	4 4⅛
Medium "	3¾ 4
Brown	3⅝ 3¾

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2½
M	2½	2¾
B	2¾	2⅞

IF NOT, Why do you not Handle

---OUR---

NEW PROCESS

IVORINE STARCH

For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued—

V.B.	2⅜ 2½
E.V.B.	2⅝ 2¾
E. Superior	2⅞ 3
XX	2⅞ 3
XXX	3 3½
Crown	3½ 3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

OOLONG.

Half chests Formosa	34	50
Caddies "	36	55

ASSAMS.

Chests, Pekoe and Souchong	22	48

ORANGE PEKOE.

Boxes, Foochow and Canton	28	60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ½ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin., 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

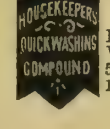
Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 80

per case.

Matches,	5 case lots.	single cases
Parlor	1 70	$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case		3 50
10c " 60 in case		4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested e sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

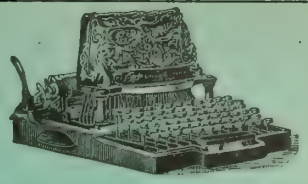
It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

TELEPHONE 181.

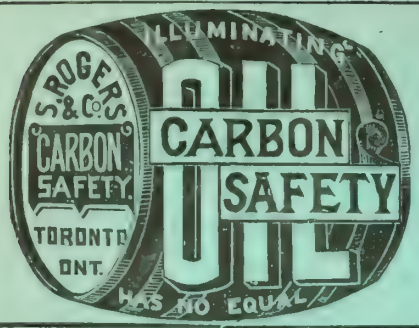
71 Adelaide St. E, Toronto.

Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

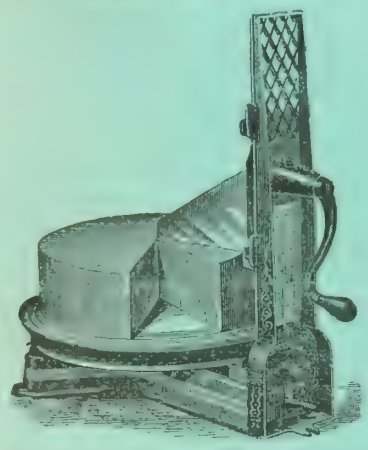
Bourne & Butler,

170 KING ST. W.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Painful Digestion, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c, 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.



Self-Gauging Cheese Knife.



Will cut accurately in pounds without waste or leaving small pieces. Send for descriptive List.

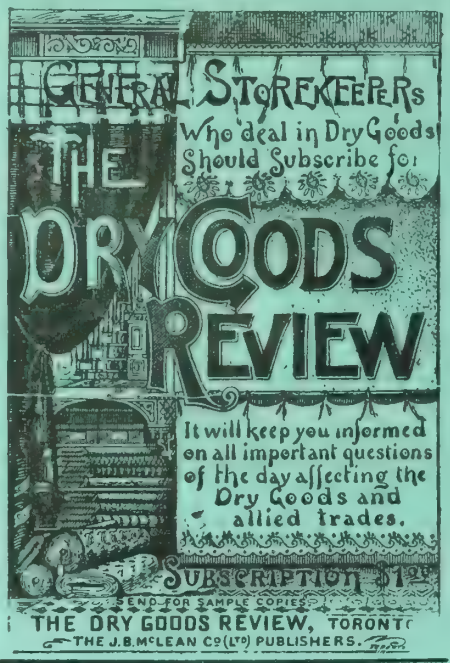
GEO. SPARROW & CO.,
33 Colborne St., TORONTO.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



- PARISIAN - BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & CO.

WHOLESALE AGENTS FOR

GOLDEN

FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, APRIL 8, 1892. No. 15

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

MUNCO CIGARS, EXCEPTIONALLY FINE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

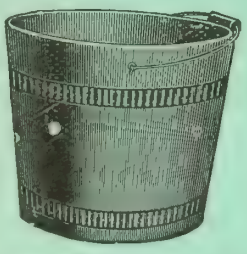
TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" 'Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, APRIL 8, 1892. No. 15

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Keep thy shop and the shop will keep thee.

It is an unreasonable and unjust law which makes the grocer the scapegoat of manufacturers who produce impure goods. In the case of the manufacturer or wholesaler charged with selling adulterated goods, the package is allowed to speak for itself. Upon its evidence the accusation stands or falls. The word "compound," plainly marked on the package, saves the accused, if the mixture be one of the permitted sort. Why should not the same evidence be acceptable in the defence, as it is in the prosecution of a grocer? A package of coffee bears the word "compound" upon it, a grocer makes a sale from its contents to some one who wants a pound of 30-cent coffee, the buyer turns out to be a detective in the service of the Inland Revenue department, the coffee is officially analyzed, is found to contain chicory, the grocer is billed with the costs of examination ($14), and may feel thankful that he is not fined fifty dollars for violating the Adulteration Act. In a case of this kind the detective makes it a point to know nothing but the bald facts—that he asked for coffee, that he was given what was contained in the package submitted for analysis, that he was not advised of any mixture, and that the stuff was therefore sold for coffee, not "coffee compound." Probably he saw no package; if he did, and noted the word "compound" on it, he did not see fit to pay any attention to it, choosing to rest his case upon the facts, that coffee he asked for, and coffee compound he got. The law says that harmless compounds must be "sold and offered for sale as compounds." Should the grocer sell to the informer from an original package which does not bear the word "compound," and the article of food so sold turn out to be impure, the informer can trust the evidence of his eyes in that case, and will be sure to remember that the package had not the saving word upon it.

* * *

The grocery trade is becoming as ticklish a calling as that of the druggist. In his own defence the grocer will have to label his parcels "compound," when they contain anything to dilute the pure article. Coffees, spices, etc., must no longer be defined simply by the price, but by the term "compound" or "pure." A customer wants a 25 cent coffee, and so words the order. The grocer must re-word it inquiringly in the form "25 cent coffee compound." There must be this clear understanding between the buyer and seller, for the latter to keep within the law. People will never learn to use the defining word in giving orders, but that is no reason why the grocer should expose himself to the danger of prosecution. It is not always an angel you are entertaining unawares, but sometimes a minion of the Inland Revenue Department, and it is as well to acquire the habit of caution.

* * *

THE GROCER upholds pure goods, and deplores the causes which have led to so general a vitiation of quality. Adulteration comes of unbridled competition, of which the motto; Cheapness at any sacrifice. Many consumers who buy cheap goods are unaware that the quality is debased to the price, and believe that the price is lowered to the quality. It is well that these should be protected, and the law holding the manufacturer responsible is in the public good. But it should not make the trader sponsor of the manufacturer. If the grocer had any special privileges to balance his special responsibilities in this matter, there would be no cause of complaint. But license or other protection usually goes with the liability of inspection in every other calling. The druggist is made responsible for the consequences of mistakes made by himself or, in matters of quantity, by the physician whose prescription he has to fill; but the trade of the druggist is protected by legal requirements as to examination, service and professional course, that narrow the gate for the entrance of competitors. The saloon keeper must submit to inspection and regulation, but he is protected by a license fee and a limitation of competition. The grocer alone has to submit to vexatious espionage and be exposed to the risks of prosecution, without a single compensating privilege. It is right that the public should have a fair chance to choose between pure and impure articles of food, but this should be possible without introducing Noah Claypole into the grocery trade. The inspector, if there is to be one, should be a member of the trade, acquainted with the situation in which the grocer is placed, and prepared to distinguish between cases of fraudulent intent and mere inadvertence. But a regular informer, chosen because of some lowly service as a party hack, can do no good to the cause of purity. Where inspection is carried on for the sake of the inspector rather than of the public, who have made no complaint about adulterated coffee, it is apt to be oppressive

PURCHASING POWER.

Is your dollar as good as any other man's? Maybe it is and maybe it is not. A dollar is a hundred cents anywhere, no matter in whose hands it is, but some men can make it do a hundred and ten cents' worth of buying, while others can make it do only ninety cents' worth. There are more possibilities in the mere application of money than are dreamt of in some merchants' philosophy. There is close analogy between "purchase" as used in mechanics and as used in business. The money gives the medium and basis of leverage, the force laid out depends upon the agency which is handling it. A hundred pound man at the end of a crowbar in position will not raise as much as a two-hundred-pound man on the same lever. Money has a relative as well as an absolute value. This is illustrated in the differences of result attained by equal amounts in different hands. With one man ten thousand dollars will vanish to zero in five years, with another it will grow to fifteen thousand dollars in the same time, and all the conditions may be equal between the same two men, with the exception of the disparity in their buying ability. One man applies his money to the market as an engineer applies force to matter, with an eye to the maximum of effect with the minimum of energy. Another lays out his money as if he were simply making an exchange, instead of buying. There is usually a vast difference in the total result at the end of a lifetime. Buying is something more than converting money into merchandise.

A dollar can be made go farther just now in the grocery trade than it could a year ago. The balance is on the side of money as against merchandise; usually it is, of course, but is much more so now than it commonly is. Hence, the present is a buyers' market. Prices rule low on the general average and distribution is divided up. The retailer has therefore advantages that he cannot afford to ignore. If he does, his competitor will not, and the local balance of trade will shift to the competitor's side. If A can go into a wholesale grocer's sample room and buy a certain quality of tea at 16c., B has himself to blame if he buys the same description of tea from the same wholesaler at 18c. It is not desirable to depress prices unduly, but it is material that each man should look out for the lowest that anybody else can secure. It is by attending to this that the tendencies of competition can be withstood.

A trader may have a special point of vantage as a buyer, in his readiness to pay spot cash every time, in his ability to place large orders, in his knowledge of the market, in his judgment of quality and value, or in some other strong point. Competitors who have no distinguishing strong point as buyers must usually pay higher—sometimes considerably higher—prices than he does. Perhaps it ought to be thus, that every man should get the benefit of his own gifts or resources, but less favored competitors cannot allow themselves to be handicapped. They can make a specialty of close buying as a matter of principle, and should never capitulate to a quotation till they find out if they cannot better it. They should remember that no matter how unequal retailers may be in the eye of sellers, they are all equal in the eye of buyers, and it is the buyers who lay on the level. The smallest retailer must sell at the lowest price his big rival chooses to fix, and the smallest retailer should get all he can get in the way of concessions.

MERCHANTS' TAXES.

The bill proposing to change the basis of taxation for merchants from capital to net income, has unfortunately met with a colder reception in the Ontario Legislature than its friends expected, and as a result of the report of the Municipal Committee, was withdrawn. The argument that appeared to prevail most against the measure was that of J. K. Kerr, speaking for a deputation from the city Ratepayers' Association. He said that if the bill passed it would be unjust to real estate owners, and also to those who invested in municipal debentures, on the understanding that there would not be any radical change in the basis of assessment. Such a change as proposed would, he held, militate against the value of municipal securities. There appeared to be an opinion among some of the members of the committee that the bill would have too disturbing an effect upon the whole assessment law, and that this should be looked into before the bill was recommended to the House. The breadth of the general asssessment question, it was felt, entitled it to a session of the legislature for its special consideration. Some members appeared to be so little acquainted with the question that they regarded it as a move in the direction of exemption. It is to be hoped that the principle of the measure will receive fairer treatment next year.

TRADE IN JAPAN TEA.

According to private advices from Yokohama, the shipments of Japan tea from that port and Kobe to the United States and Canada for the season 1891-92 show an increase of 2,277,049 lbs. over those for the season 1890-91. This difference, and indeed more than this difference, is credited to the Canadian trade, for the imports of the United States show a falling off of 1,577,413 lbs. from those of that country a year ago. This balance is redressed by the volume of sales assigned to Canada and turned into an increase of 2,277,049 lbs. for the American continent, by an increase of 3,854,462 lbs. in Canadian purchases for the season 1891-92. The decline in United States imports was entirely in purchases on western account, Chicago and the west having taken 2,735,042 lbs. less than was shipped to the same quarter a year ago. The explanation given for this shrinkage in the western demand is that the imports of the year before (1890-91) were so very much above those of 1889-90 that a falling off was to be looked for. The Pacific and Atlantic centres of distribution took above half a million lbs. each more this season than they did last.

The gain in Canadian imports is not what it appears to be, as the figures are taken from invoices shipped via Suez Canal and bearing the "Canada clause." A large part of the tea so marked is as likely to reach New York as Canada. The aim of that clause is to get the tea into this country free of duty, a privilege here accorded to all tea shipped direct from the country of growth. Tea sent here from the United States has to pay a duty of 10 per cent. It is to avoid this that the Canada clause is resorted to by shippers, who, if they fail to find a market in the United States, want to be in a position to enter our ports free of duty.

The United States trade of 1890-'91 was speculative to some extent, while that of Canada was normal during the same period, this country being less affected by silver fluctuations than the United States. Hence ours was comparatively a more receptive market during last season.

The total increase of 2,277,039 lbs. to the United States and Canada has been owing to excessive shipments of common teas. Heavy losses on these make it it improbable that the same course will be followed in the coming season. The same advice states that crop prospects are favorable, but as there is a month of uncertain weather to be passed through before the leaf is ready for picking, crop prospects are an unknown quantity in the situation. Smaller shipments are expected to go forward this year on account of the large ones of the past two years.

SHORT SALMON PACK.

It is announced that all the managers of companies controlling canneries and most of the individual canners have signed an agreement to only put up a half pack this year. This is done on account of the large quantities of salmon carried over from last season. It is expected that it will have a salutary effect upon the salmon market. The heavy stocks on hand have no doubt induced the parties concerned to come to this resolve. Considering cost of production, etc., salmon have undoubetedly ruled very low—too low in fact to afford such a profit as might reasonably be expected. The runs have latterly been heavy, a circumstance of which some canners have taken the utmost advantage, with the result that has now to be deplored—an over pack. The belief that the course indicated above would in all likelihood be followed has already had the effect of strengthening the market, and if the policy resolved on be consistently persued—the indications being also that the run this year will be light—better times in this branch of trade may be looked for.—B. C. Commercial Journal.

AN ELEGY IN A COUNTRY STORE.

Sit down a minit, Mister, an' write a line or two,
An' let me tell my story—you'll say it's sad though true ;
But some things hez their bright sides as well as darkest shades,
An' clouds are never brighter than when the sunlight fades.

There's trouble, disappointment an' trials all through life,
An' tho' yer peaceful-minded yer bound ter hev some strife ;
But settle at four cross-roads an' keep a country store,
An' ye'll find yer troubles greater than e'er they were before.

But, 'scuse me, I'm a wanderin' a little off my text,
An' if ye'll tell yer paper when yer a writin' next,
How old Hank Smith of Johnsville was hooked an' done up brown,
Ye'll do a wondrous kindness to every country town.

I've kep' a store in Johnsville nigh onto twenty year,
An' every man an' woman to my old heart is dear,
I've paid what's due of taxes an' helped ter make the town,
An' many a totterin' farmer I've kep from breakin' down.

My bizness wos progressin', an' though my wants were few,
I couldn't lay a surplus by, as some I know well do—
Like old Ben Jones, the Deacon, down on the township line,
Who owns three hundred acres, the finest of the fine.

One day a deputation of farmers came to town,
An' called on me to offer their trade an' spot cash down ;
They'd writin's, papers, letters, rules, by-laws an' the like,
Just like the honest workmen, preparin' for a strike.

An' Deacon Jones was leader an' read the rules to me,
An' Rodd of Township Logan, he of Concession Three,
Got up and painted to me the glories of the deal,
An' like a fool I signed it—they stamped it with a seal.

I was to get the business of a hundred farmers sure,
On only ONE condition—'twas simple an' secure—
That I should sell them freely, for cash, you understand,
There goods, an' only charge them—a twelve per cent demand.

They said they'd buy all goods from me and pay me down the cash,
An' that the other merchants here would all go plunk to smash,
That I would do a roarin' trade an' make my money fast,
An' all my neighbors would get left for robbin' in the past.

I signed the paper as I said—they stamped an' sealed it too—
An' smilin' left my little store—that day I'll always rue.
At first they swarmed into the place an' ordered goodly lots,
Looked at my bills, put down the cash, an' grinned like idiots.

But Roberts 'cross the road from me, who'd kicked the whole gang out,
Cut sugar down below my cost, which raised a deuced shout,
An' Brown, up near the market, sent out a card to say,
That "Patrons or no Patrons," who had the cash to pay,

Could get what good's they wanted at less than Patron price—
He put his prices lower than for living would suffice.
An' every store around me, both in our town an' out,
Was cuttin' things below me, of that there was no doubt.

I kind er felt uneasy to see such tricks be made,
An' knew that I was losin' each blessed day more trade,
The Patrons seemed to vanish and leave no trail behind—
My neighbors was asmilin'—they didn't seem to mind.

An' then my trade in town got mad an' passed my store each day,
An' bought their goods from "Hustler" Brown or Roberts cross the way.
They wouldn't deal, they told me so, with any man who sold
To greedy men of wealth like Jones, for twelve per cent. of gold.

The Patrons didn't seem to come like once they used to do,
An' I began to see that things was gettin' mighty blue,
My business got into a mess, my bills could not be paid,
The wholesale house got dunnin' me—said "payments must be made."

I wondered what the matter was, an' couldn't make it out,
Until one night I met old Jones ('twas him without a doubt),
Aloadin' up his democrat in front of Brown's old stand.
I tumbled to the racket then—I saw the rascal's hand.

That night when I got home again I read the writin's through
To see just what the bargain was, an' what we had to do.
'Twas clear as daylight now to me—I'D BOUND MYSELF TO SELL,
While they had not agreed to BUY, except it suited well.

An' when my prices seemed too high, though I was sellin' straight,
They either went to other towns or came at night quite late,
An' bought what goods they wanted from Roberts or from Brown,
Who worked together, strange to say, to beat my prices down.

I knew then just how things would go. I knew it, though too late,
That I was bound to clean bust up as sure as fate is fate.
I couldn't buck agin Old Brown, an' Roberts too was rich.
While they were making money, I was nearly in the ditch.

Next mornin' I hung out a card, with letters large an' red,
An' told the public—as I thought the Patrons was all dead,
An' that, though I was near the same, I'd drop the whole gang hot
An' sell my goods like honest men—I'd do it or be shot.

An' Mister, say, when you reach town, jest tell yer printer-man
To write an' show the merchants how they work their little plan.
An' if you'll only tell 'em straight, I'm sure you'll have success
An' many a trustin' brother will pause, an' think an' bless—

HEC. SECORD.

CANADIAN BUTTER IN ENGLAND.

A correspondent writes :—"Whether Canada will supersede Denmark in British winter butter market is an open question, but there is no doubt that the quality of the first important consignment that their representatives here have received is nearly equal to the best Danish. It is well packed, and the samples received have obtained the highest commendation of several of the leading British produce merchants. The Dominion Government have long been doing their utmost to forward the interests of agriculturists in Canada, and if this consignment is to be taken as a sample of what not only the Government farms can do, but also the Canadian farmer at large, it is safe to predict that our cousins will receive a fair share of the millions that have hitherto annually left the country for that necessary produce."—The Grocers' Chronicle.

RESPONSIBILITY FOR ADULTERATED GROCERIES.

SHELBURNE, March 31, 1892.

EDITOR CANADIAN GROCER :

DEAR SIR,—In regard to the adulteration of coffee, spices, etc., I am in favor of a law of some kind to suppress it, but I am not in favor of pouncing upon the party selling adulterated goods, and putting him to a lot of expense and trouble, unless it can be shown that he was doing so knowingly and with intent to deceive. My idea is to let the officials get samples of goods sold in the regular way, viz., by buying them from the retailer, and if upon analysis they prove adulterated let the party selling show that he bought honest goods, and thought he was selling such, which he ought to be able to do by his invoice or copy of order. If he can show himself innocent, then let the law take hold of the wholesale compounder and vendor of the goods, and make him pay the costs of analysis, etc.

I don't think that there are many retailers who adulterate goods, for there are so many spice, and baking powder firms doing business throughout the country now, with all the improved machinery for compounding, etc., that it has got down to a fine art, and it would hardly pay a retailer to bother with it. Besides he would run a greater risk of being detected than parties right in the business. Let the law strike at the fountain head, the wholesale compounder and vendor of adulterated coffee, spices, etc., and I think it would soon cease. Of course if the retailer knowingly sells adulterated stuff as pure "salt him" by all means, but I think he should get a chance to prove himself innocent of fraud before he is judged guilty of such.

Yours truly,
RETAIL GROCER.

CHATHAM RETAIL GROCERS' ASSOCIATION.

ANNUAL MEETING.

When the meeting was called to order at 2.30 on the 17th ult., there was a large crowd of members present. Jno. McCorvie, Esq., president, occupied the chair. After the opening of the meeting Mr. Kitchen asked for the financial report, which was read by the president, and on motion was adopted as read. After a few remarks regarding the flourishing condition of the Association financially, it was moved by Messrs. Kitchen and Spashett that the meeting proceed with the election of officers.

The President stated that before proceeding he wished to read a communication from Mr. Berube, manager of the Chatham collecting agency, in regard to acting as secretary.

Officers were elected as follows :—Mr. Williamson, president ; Mr. J. E. Johnston, vice-president ; Mr. J. Wilson, re-appointed treasurer. The election of secretary was laid over for one week.

After a few remarks from the newly elected officers, and a neat speech from the retiring president, the meeting adjourned for one week.

SPECIAL MEETING.

The meeting was called to order at 2.30 p. m., and was very large. Mr. Williamson, president, was in the chair. After the opening of the meeting, Messrs. Gray, Sowerby, McConnell and Crow, were admitted as members.

Mr. McCorvie stated that his committee had waited on Mr. Berube, who consented to act as secretary on terms already stated.

On motion, Mr. Berube was appointed secretary.

After the appointment of some committees and other business, Mr. Heyward in a few well-chosen words, moved a vote of thanks to the retiring secretary, which was seconded by Mr. J. A. Wilson with a few remarks. After the passing of some accounts the meeting adjourned for one week.

GREAT CHANCE IN THE RICE TRADE.

A great change has taken place in the rice trade during the past few years, and a fundamental alteration in its whole nature is, by degrees, coming about, which is felt more keenly as regards the rice milling interests in London than Liverpool. The shippers of Burmah, Japan and elsewhere, instead of shipping rice in its rough state, mill it before shipment, so that it is practically ready for use, and cargoes of cleaned rice are now shipped from Burmah and Japan direct to the Mediterranean ports, which in former years used to be milled and shipped from London or Liverpool; but, in some instances, to obtain exceptionally fine grades for the home trade, a further remilling and sifting is done here. The British rice millers have, therefore, to a very large extent, lost their vocation, so far as the commoner qualities are concerned, and, either from lack of enterprise or because it does not pay them, they have not moved with the times in milling the finest rice, the trade in which has, therefore, gone to Germany and Holland, whence all our finer sorts of highly cleaned Java are now drawn. The importers of cleaned rice to this country have not yet altogether recognized the nature of this change, and they have continued to offer their imports either in cargoes or in very large lots, as is done with rough rice. This still, to a large extent, keeps the trade in the hand of the millers, who buy and sell as merchants or dealers, instead of as millers as they used to do. No one can object to this, or wish them anything but prosperity in their new departures as rice dealers. At the same time the importers will do well, in their own interests, if they give the opportunity for somewhat smaller buyers to operate, who do not buy and sell by the cargo. By so doing they would bring about more competition, and undoubtedly in the long run get a better average price, by enabling the regular rice dealers, who never had mills, to buy in Mincing Lane, either at public sale or privately, in lots of a few hundred bags at a time.

According to Dr. Konig, who has also experimented largely with foods, the amount of nutritive value in one pound of rice is four times as great as that contained in the same weight of potatoes. Rice has a special advantage over potatoes and other vegetables in that it is always obtainable and will keep in good condition for an indefinite period. In order, however, that the fullest advantage should be obtained from the use of rice, it is essential that it should be properly prepared and cooked.

The following are two simple methods of cooking rice, both of which are largely adopted in countries where it is the staple article of food :

1. Rub the rice vigorously between the hands in cold and frequently renewed water until the water remains quite clear. Place it then with plenty of water on a brisk fire, and leave it to boil about ten or fifteen minutes. The grains must be soft, but should not split. This done, pour it into a strainer and run cold water over it until the water comes out quite clear, and place it on the hot stove-top as is done with boiled potatoes, shaking it about occasionally in order to aid the process of drying.

2. Thoroughly wash the rice, at first in cold water, then in tepid, and lastly in hot water. Place it then in a well closing vessel, and add for every cup of rice two cups of water. Bring this rapidly to boil, and let it boil until all the water has steamed away, put a few pieces of butter on the rice and take the vessel off the fire. This mode of preparation requires one hour.

The advantage of preparing rice in this way is, that the whole of the nutritive value contained in it is retained in the grain, and so cooked it will be found a very cheap, wholesome and agreeable substitute for potatoes or any other vegetables.

The shipments of rice from the different East India and Asiatic ports in 1891 were 1,041,726 tons, the largest quantity ever shipped in one year, with the exception of 1888, when the shipments were 1,042,864 tons. The imports of rice into Europe in 1891 were 811,676 tons; the exports and consumption were 823,255 tons; the stocks 96-974 tons.—London Produce Market Review

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

James Turner & Co.,

WHOLESALE GROCERS,

HAMILTON, - ONT.

ONE OF THE BEST.

Family Grocery Business in Toronto for Sale.

On account of my wine trade growing so extensively, I am compelled to move that branch of the business from 282 Queen St. West, to the centre of the city, and have secured a store at 79 Yonge St., and extensive Wine Vaults under 77 and 79 Yonge, and 2, 4 and 6 King St. It will consequently be impossible for me to give attention to my large grocery business at 280 Queen St. West.

I am therefore reluctantly compelled to offer it for sale. One of the best family grocery business, in the city, is and has been done there for years. The above is an opportunity seldom met with.

WM. MARA, 280 Queen St. West.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,

London, Ontario.

WM. HOOD & CO.,

Importers and Manufacturers of

TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

PROTECTING THE SUGAR MONOPOLY.

By the purchase or rather admission into the Trust of the refinery of Claus Spreckels at Philadelphia, the Sugar Trust completed its operations for the control of the sugar refineries of the country. The following are the refineries now owned absolutely by the Trust, with their daily capacity in barrels :

The Havemeyer & Elder S. R. Co., Brooklyn	8,000
The Brooklyn S. R. Co., Brooklyn	3,000
The Decastro & Donner S. R. Co., Brooklyn	3,000
The Havemeyer S. R. Co., Brooklyn	3,500
The Havemeyer S. R. Co., Jersey City	500
The F. O. Matthiesson & Wiechers S. R. Co., Jersey City	4,500
The Standard S. R. Co., Boston	3,000
The Boston S. R. Co., Boston	1,500
The Continental S. R. Co., Boston	500
The Forest City S R. Co., Portland	500
The St. Louis S. R. Co., St. Louis	1,000
The Louisiana S. R. Co., New Orleans	3,000
The Louisiana S. R. Co., New Orleans, and the Planters' S. R. Co., New Orleans	3,000
The Franklin S. R. Co., Philadelphia	6,000
The E. C. Knight S. R. Co., Philadelphia	1,300
The Spreckels S. R. Co., Philadelphia	3,500
The Deleware S. R. Co., Philadelphia	500
The Baltimore S. R. Co., Baltimore	1,500
Total daily capacity	44,800

The above plants are known to be absolutely controlled by the Trust; the five last mentioned being the recent acquisitions. The only other refineries in the country are: The Revere Sugar Refinery, Boston, with a daily capacity 1,000 barrels; the California refinery of Claus Spreckels, capacity 1,600 barrels, and the American Refinery of Havemeyer & Elder, also in California, capacity 2,000 barrels. The Revere Refinery is owned by Nash, Spaulding & Co., who are large stockholders in the Sugar Trust, and, though their refinery is not yet in the Trust, it is run in harmony with it. Some time ago. Havemeyer & Elder and Spreckels formed an auxiliary company, the stock of which is held equally by them, to which they leased their California plants. The gentlemen are large stockholders in the Trust, and also run their refineries in harmony with the Trust. There is, therefore, not a single working refinery in the country not practically in the Trust or in harmony with it, and the latter has therefore the most complete monopoly of any Trust in the United States.

The capitalization of the Trust previous to last January was $50,000,000, of which $25,000,000 was seven per cent cumulative preferred stock and $25,000,000 common stock. When the Directors determined to buy up the then independent plants, the stockholders were asked to authorize the issue of $25,000,000 of additional stock, one half of which was to be preferred and one half common. This was done, and it was largely with this stock that the Trust paid for the plants recently acquired. At the time of the reorganization of the Trust, the stockholders also authorized the Directors to issue $10,000,000 of bonds to be secured by a mortgage bearing not over six per cent interest, on the active refineries, to be used in carrying on the business of the Trust as occasion should require. The total capitalization of the Trust is therefore $85,000,000, made up of $75,000,000 of capital stock and $10,000,000 of bonds.

At the time of the formation of the Sugar Trust in 1887, the actual value of the establishments taken in was about $15,000,000. The recent additions and the changes made in the old plants make the actual value of the plants, in the opinion of experts, about $35,000,000. All of the capital above this represents undistributed earnings, good will, etc, and water—very largely the latter.

This is the present actual situation of the Sugar Trust. So far as production in the United States is concerned, it has no competitor, and can therefore regulate prices here at its pleasure. From foreign competition it is protected by the tariff of ½ a cent per pound on refined sugar. To this must be added about ⅛ of a cent per pound of natural protection. The real protection which the Trust enjoys is therefore not less than ⅝ of a cent per pound. This puts it in the power of the Trust to raise prices here over ⅝ of a cent above the foreign price before foreign sugar can be brought in.

Immediately after the control of the plants at Philadelphia was assured, the price of standard granulated was advanced from 4 to 4⅜ cents per pound, the present price.

The difference between the standards of raw and refined sugars was then ⅝ of a cent per pound ; it is now 1¼ cents per pound. This difference is as great as it was during the palmiest days of the Trust in 1888 and 1889, and can be maintained under the present tariff without attracting foreign competition.

The cost of refining, all items considered, varies according to the situation and capacity of the plants from ½ to ⅝ of a cent per pound. The profit of refining at present prices is therefore not less than ⅝ of a cent per pound, or $2.03 per barrel.

It is not expected that the consumption of sugar this year will be less than last year, when about 12,600,000 barrels passed through the hands of the refiners. If therefore the Trust maintains the present difference between raw and refined (and there is nothing to prevent it doing so) its profits from refining alone will not be less than $25,600,000, or over 73 per cent on the actual investment, or 34 per cent on its present capital.

The only means by which the extortion of these enormous profits from consumers can be stopped is by putting refined sugar upon the free list. As long as the duty of ½ a cent per pound is maintained, it means that the Sugar Trust will be able to tax each family from $1.65 to $1.75 per year on the sugar they use. There is no justification for the present duty, for the refiners have often admitted that they can refine sugar at a less cost than it can be done in any other country in the world. The argument advanced two years ago in favor of the duty, on the ground that it would put independent refiners at the mercy of the Trust, is no longer tenable now that the trust has complete control.

Nor can the labor argument be advanced in justification of the duty. The wages paid are lower than in any other industry. In the largest refinery in the Trust the wages are from 15 to 15½ cents per hour, and the workmen employed are Hungarians and Poles. The character of the work is such that at this low rate even Italians find it easier to make a living selling fruit or working on street improvements. The present duty is practically prohibitory, and the needs of the revenue can not be offered as an excuse for its retention, for practically no revenue is now received. It is time for Congress to deprive this monopoly of the power to tax cosumers. If the House should pass a free sugar bill the Senate would hardly dare to reject it. None of the tariff bills now in the House is likely to become law, but a free sugar bill could hardly be opposed by the Senate or President, and would afford real relief.—New York Daily Commercial Bulletin.

PERSONAL APPEARANCE.

Said one of Boston's thrifty business men the other day : "Do you know that I attribute a great part of my success in life to cleanliness? Cleanliness is next to godliness, but it must also be considered as having something to do with our material prosperity.

"Why, I never think of meeting a business acquaintance for the purpose of talking over our commercial relations without first getting a shave and putting on a nice Prince Albert coat that I keep especially for occasions of that kind.

"Personal appearance has a great deal to do with our associations with our fellow men. If you walk into the presence of a merchant in a slipshod manner, with your coat unbuttoned and covered with dust, he immediately says to himself : 'This man doesn't amount to much.' It makes little difference to him how well posted you may be on the matters which have called you together, he cannot subdue the thought that you are hardly the person he wishes to confide in.

I may carry this idea to extremes, in that I pay unusual attention to my personal attire, even when one of my partners sends me word that he wants to consult with me on some question affecting our business relations, If I have sufficient time to get shaved before our meeting, I never fail to do so, neither do I miss my Prince Albert. When I meet him I want to feel that I am as good as he, and at the same time I don't want him to think he is any better than I am.

"People may ridicule a sentiment of this kind as much as they like, but I can tell you, my boy, there is more to this question of neatness than you imagine."

There is doubtless a good deal of truth—yes, a very great deal of truth—in the above observations ; but we have known—and do know—business men who pay little attention to their personal appearance, and yet are eminently successful. The exceptions probably only go to prove the general rule.—New England Grocer.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.

Are you fully satisfied with your Coffee ?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers, Just one trial is all we ask, we then leave it with you.

Yours, etc.,

THE SNOW-DRIFT BAKING POWDER CO.,

BRANTFORD.

"SIDE-LINES."

In these days of competition, Grocers are looking for Side-lines on which they can make a good profit. CONFECTIONERY is what is wanted. It yields from 50 to 75 per cent. profit.

We manufacture it in every conceivable shape. Send us a trial order.

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

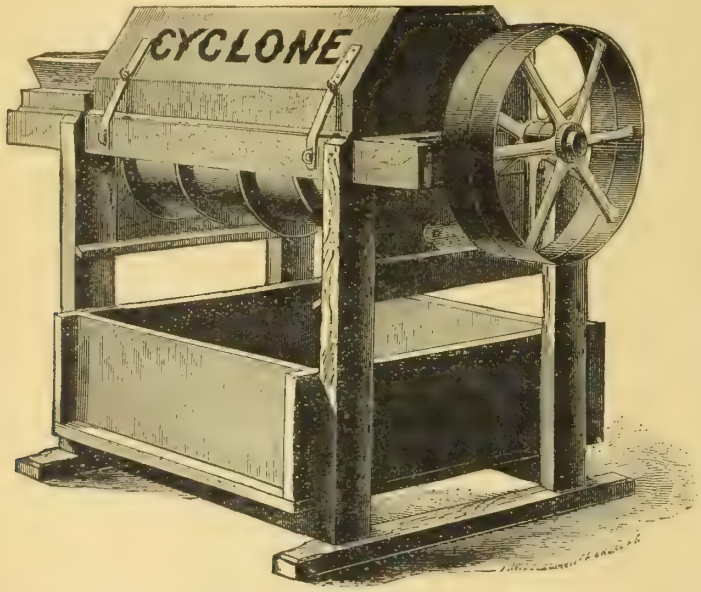
Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

TO CANNING MEN.

The Bucklin Can Filler Co., Keyport, N. J., are to the front with their "Cyclone" machine for making tomato pulp for ketchup, and preparing pumpkin and squash for canning. The accompanying cut will give readers an idea of the machine, which does its work very rapidly and absolutely without waste. In addition to this it is continuous in action and self-cleaning. The machine is built of hardwood and steel, and is guaranteed to last for years. There is an extra steel sieve and frame-work furnished with every machine, so that there is no delay in case of a mishap. In packing pumpkin this machine does all the work of peeling and sifting without waste. In this the saving over ordinary methods, the company claim, the macgine will pay for itself more than once during a season's work. The "Cyclone" is now being manufactured in Canada. See Advertisement.



ORDERING GOODS.

An item containing several suggestions as to the ordering of goods has recently been given a wide circulation in the trade press, and our knowledge of the laxity of many retailers in regard to preparing orders convinces us that the publication of the advice was very timely. In a condensed shape the advice referred to was as follows: Write legibly, give exact description of goods and shipping directions, and do not forget the signature. "What nonsense!" we imagine some reader saying to himself; "surely every dealer knows how to order goods properly." We don't dispute the assertion; the trouble is that nine out of ten dealers don't take sufficient pains to fill out orders correctly. The work is greatly facilitated by the order blanks which many salesmen furnish their customers; yet we have seen dozens of such blanks filled in and mailed by retailers to jobbing houses and manufacturers, that have contained no indications of the grades and prices of the goods wanted. "Send me a barrel of mackerel and a box of laundry starch. "Please ship right away a half chest of tea." "Send another tub of butter; must have it Tuesday, sure." "Ship at once 50 lbs. coffee and 25 lbs. tea." How is the person receiving such orders as these to know what grade of goods is wanted? Yet the above are true copies of orders received within the present week by a salesman of our acquaintance. Other salesmen have informed us that not 25 per cent. of the orders received by them are properly made out. Of course they generally get filled all right, because the salesmen are posted regarding their customers' requirements. But consider the delay in hunting up previous invoices in order to make sure that the articles to be shipped are just what the customer needs—a delay that may cause serious inconvenience, even loss, to the retailer. Consider, also the temptation to the salesman to substitute slow-selling goods or goods that may pay a better profit, when a customer orders simply "a tub of butter" or "a half-chest of tea," etc., etc. If the house is out of the kind of goods which the salesman believes the dealer wants but has not explicitly mentioned, the latter at least has no ground for complaint if he gets something entirely different from that which he had in mind when drafting his order, for it would be unreasonable to expect a jobber to put himself to the trouble of procuring goods to fill an order regarding which there is more or less doubt. But it ought to be unnecessary to dwell on the folly of merchants who are so careless regarding one of the most important duties connected with the distributive trade. The mere fact that it is unbusinesslike to send out an order which may tax all the brains of the most acute salesman to fathom, should be sufficient to bring about an improvement.—Merchants' Review.

JAPANESE TEA FARMS.

In a visit to Japan four years ago, says a writer in the New York Telegram while studying the tea question, I went very carefully over many of the Japanese tea farms. You must know that tea was introduced into China about thousand years ago. When it was first brought over it was so costly that only the Japanese noblemen could afford it, and some three hundred years ago, I am told, the Mikado had a tea officer on his staff to look after his tea gardens. Now every farm has its little patch of tea plants. The best of the tea comes from Kiota, from the famous tea gardens Uji.

A new tea plantation in Japan is started from the seed. This is gathered in October from the plant, put in a mixture of sand and earth and dampened to keep it fresh until spring. The tea plant is a species of camellia, a short, stocky bush, three to five feet high, with white, waxy flowers. Its leaves are dark green, and it would make a beautiful shrub for hedges. The best soil for a tea farm is virgin forest land, but that is remarkably scarce in Japan, and the land that has been cropped for centuries is generally used. The soil must be well drained, and it is essential that water should not lodge around the roots of the plant. Many of the tea farms for this reason are on hillsides, arranged in a kind of terrace.

The seeds gathered in the fall are planted in the spring in circles about two feet in diameter, each circle containing about thirty seeds, with the centres of the circles making up the garden about five feet apart. These two-foot circles in a few years form a compact bush, and each year it is carefully cultivated as well as heavily manured. During the third year of its growth the plants have leaves ready for the picking, and a tea plant is at its very best between its fifth and its tenth year. There are at least three pickings a year, and a good tea farm should yield an average of 2,500 pounds of tea to the acre.

The picking of the tea is done by girls with small baskets which are in turn emptied into great baskets, carried by coolies to the firing room, where it is sorted, sweated, rolled, steamed and dried. The process is a long one before the tea is packed in large earthern jars to be taken to the seacoast, where it is made ready for export. The large firing establishments at Kobe prepare the tea by another drying for shipping to the American market. It is during this last firing that the coloring matter, if used at all, is put into the tea. The idea of your people that green is always colored is a mistake as the natural color of the leaf is green and the sun dried tea is green. The crops that are picked late in the season have not this high color, and for this reason the coloring matter is used. It consists of a mixture of indigo and soapstone, which is thrown into the pan while it is on the fire.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173,
CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

If you have not received samples of our

NOTE PAPER

—AND—

ENVELOPES

WRITE US FOR THEM.

The Copp,
Clark Co., Ltd.,
Wholesale and Manufacturing
STATIONERS,
TORONTO.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

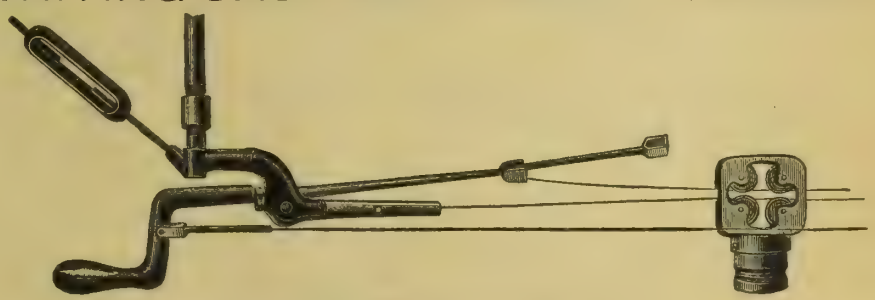
GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

WHITING CASH AND PARCEL CARRIER.



SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

H. C. WHITING, Patentee and Manufacturer, London, Ont.

FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto

EMPIRE TOBACCO COMPANY'S COLUMN

RETAILER
THIS
IS
FOR
YOU

Do you want to

Save Money?

IF SO,

Send for our price list or a few sample caddies.

Empire Tobacco Co.,

MONTREAL.

KEEP WITHIN THE LIMIT.

Clerks in a store should remember that the way to amass a competency is to keep their expenses lower than their income. A few dollars saved each week or each month is that much better than being overdrawn ten cents. Do not be in too much of a hurry to get rich. Establish and maintain a good reputation, and by fair means manage to salt down a little every pay-day. The time may come when your good name will help you out at the bank or with the wholesaler when you are sufficiently educated to go into business for yourself, for no man is competent to engage in business on his own account until he has served an apprenticeship. The first question the jobber will ask when credit is asked for, "What's his reputation." This will cut more of a figure than the amount of your capital.—Ex.

KEEP ON TIME.

An exchange is of the opinion that if all the money lost through delays in giving orders could be gotten together in one pile, the aggregate would make a good round sum. We all know full well that tardiness in purchasing stock has cost us much money, and yet, somehow or other, we never manage to keep on time in this respect.

Travelling salesmen say it is an every-day occurrence to find some of their customers so nearly out of a certain article that it is impossible to get a fresh supply in on time to meet the requirements of the consumers. A salesman tells of an instance that aptly illustrates this point. "My customer," said the salesman, "had quite a run on a certain brand of goods. I never called upon him when his stock was full. I urged upon him to always send in his order when he saw he was running short, and even went to the trouble of writing out blank orders. It did no good. His customers would call only to be disappointed, and would therefore go some place else for the next desirable brand. The last time I called there he complained bitterly about the loss of some of his best trade."

There is more in this than may appear at first sight. Buyers are sensitive, and when they think that the dealer is ignoring them they hasten to some other store. The dealer himself would not long patronize a house that did not look after his interests. A little promptness always saves trouble, even if it don't retain a customer. Every dealer understands that it is not always possible to fill an unusual order the day it is received, yet some of them seem to work upon the plan that to keep a customer waiting several days would indicate to him that they are doing a rushing business. The customer don't regard it in that light, however. It works against the interest of both wholesaler and retailer to keep a customer waiting when it is possible to be prompt. Only the houses that are regular in their methods do a large business for any length of time.

WHERE THE JOKE COMES IN.

The Wrong Class—"Do I have to stick this stamp on myself?" asked a dude of the clerk at the post office. "Oh, no," replied the clerk. "You couldn't go in the mail bags, and besides, that is a letter stamp, and you are not first class mail matter."—N. Y. Sun.

Papa—How do you like the new boy next door?

Willie—Oh, pretty well. He thinks I can lick him.

Papa—Why, did he say so?

Willie—Nope, but I offered him a bite of my apple and he only took a little bite.

Housekeeper—"Have you any Mocha coffee?" Small Dealer—"Yes, mum." "Genuine Mocha?" "Just imported, mum." "Import it yourself?" "Oh, yes, mum. I send my orders direct to the Sultan, mum." "Humph! How much have you on hand?" "'Bout sixty pounds, mum." "You have, eh? Sixty pounds? I read in the paper this very morning that not over fifty pounds of genuine Mocha reaches this country annually." "Yes, mum, that's true. I had 'bout ten pounds left over from last year."—New York Weekly.

"I cannot see why I do not get along better. I am not one of those fellows who want the earth, either." "No; what you want is the sand."

He didn't read the papers, for they hadn't any news;
At least they didn't coincide with his especial views.
And when he came to town one-day, with criticism ripe,
He climbed to an electric lamp to light his ancient pipe.
He hadn't read the papers—but he knew just what was best;
He simply touched the wires and—the fluid did the rest.

—Weekly Journalist.

Little Roger—"What makes you walk lame, Uncle John?"

Uncle John—"There was an accident on the bridge to-day, and I got caught in the jam."

Little Roger—"I got caught in the jam once, and walked lame for a week."—Puck.

"Speaking of alliterations," said a New York lawyer the other day, "I am reminded of what I heard in a down East grocery store last summer:

"'Gut eny good m'lasses, George?' asked a farmer's wife of the grocer.

"'Good's I ever had in the store, Mrs. Littlefield,' answered the grocer.

"'Waall, put me up tew gall'ns, George.'

"A week or so later Deacon Littlefield called the grocer to account for selling his wife a poorer quality of molasses than she had been accustomed to.

"'It's good 'nough in Injine puddin',' he said, 'an' brown bread, but, George, I gin ye my word as a de'kin, it's terrible teejis in tea.'—New York Times.

All the managers in Victoria, B. C., controlling canneries, and most of the individual canners, signed an agreement on Saturday to put up only half a pack this year. The reason of this action is on account of the large quantities of salmon carried over from last year. It is expected that this will have a salutary effect upon the salmon market, which at present is not in a very satisfactory condition.

CANADIAN PRODUCE.

Some time ago we commented on the fact that the experimental dairy stations belonging to the Dominion Government of Canada had been very successful in their efforts to improve the quality of the cheese sent to this market, and we are very glad to find, if we may judge from a first consignment of winter made creamery butter from the same source, which is being shown by the agents here, Messrs. A. Clement & Son, 4 Greenwood street, Manchester, that they are likely to be quite as successful in their efforts in bringing to perfection the system of winter dairying as practised in Denmark and Sweden. The quality of the butter received is distinctly fine, one of the lots especially being the finest Canadian butter ever seen on this market. Several leading experts have expressed themselves as being both surprised and pleased with it. The only fault which can be found with it is in the color, which is rather high, but this probably could be easily remedied. If bulk can be sent equal to this parcel it would be welcomed by the trade generally.—Manchester Grocers' Review.

CLOSING AT NOON.

Over in Liverpool the grocers are agitating a movement for early closing their stores for an hour each day at noon. They argue that the grocer and his clerks are just as much entitled to the hour as other merchants and laborers, and that in a little time the people of the community would adjust themselves to the arrangement and nobody be any the worse in the long run.

In commenting on this suggestion, the New England Grocer remarks that while this may be an innovation in Liverpool, that in Switzerland most of the stores are closed from 12 till 2, while in Bermuda the proprietor of a store shuts it up whenever he feels like it, or whenever he happens to have any business calling him elsewhere.

Of course this is very much like a great many business customs that have grown up through long-continued usage, and which in time come to be accepted without question. It belongs in the same category as the question of long or short hours, and must be decided principally by the local influences which are found bearing on the case. In the rural districts and the smaller towns the rule is that the less business there is to do the longer time it takes to do it. Where the leisurely village ways prevail, under which, no matter how light the task, it requires all day to do it, the plan might come to be generally adopted without serious objection on the part of the customers. But in the principal towns and cities it can hardly be made to work. The grocery store is of all others an emergency store. The hour of the noon-day meal is the time when unexpected wants are most apt to appear, and these must be met at the grocery store. Even if a few dealers should adopt the custom, there would be enough who would not, to make anything like unanimity practically impossible. Neither would it do any good to abuse the men who refused to conform to the custom. As long as competition in all lines continues so keen, and human nature remains as it is, we must be content to see men in the same line of trade taking the most diverse views as to what is really to their own best interests.—Toledo Business World.

THE WEST INDIA LINE.

The announcement that the Duart Castle was to proceed direct from Bermuda to Halifax has set a number of our merchants on edge, and of course they feel badly over the way St. John is being treated. A large lot of goods was held over from the last trip, and that, combined with the accumulation since, make quite a large shipment to go forward. When the last boat arrived here from Halifax, instead of having room for about five thousand barrels, space was only left for a little over 800 barrels. Our shippers were indignant, and naturally afraid that the same state of things will occur again. The contract states that St. John shall be the first port of call to and from the West Indies, and no deviation was allowed. The excuse was made last time that owing to the boats coming so close together Messrs. Pickford & Black thought it best to charter one of the steamers to load sugar for Halifax instead of coming direct to St. John. Unfortunately, through stress of weather, the vessel was delayed longer than was expected. The excuse this time seems to be that Messrs. Pickford & Black were requested by the imperial authorities to convey 153 English soldiers from Bermuda to Halifax. The troopship Atlas was not permitted to call for them owing to sickness. It is also stated that the imperial authorities were not willing that the troops should first come to St. John and be sent to Halifax by rail, and and consequently Messrs. Pickford & Black yielded to the pressure of the imperial authorities—doubtless for the money there was in it—and deviated from the contract terms. Not only are our exporters angry, but our importers are angry also. The molasses market in the West Indies has a downward tendency, and prices are dropping. Now if there is any of that commodity on board for St. John merchants, an extra week's delay may cause a serious loss especially if the shipments are heavy. Both telegrams and letters have been sent to Minister Foster and Mr. E. McLeod, M. P., calling attention to the wrong that is being perpetrated upon St. John merchants by the West India steamers deviating from the lines laid down in the contract, which is said to be as binding as it is possible to make it. It is said, however, that about half of the Duart Castle will be left for St. John shippers. Whether it will or will not probably depends upon "circumstances.—St. John Globe.

Lloyd's bonded warehouse in St. John, N. B., was partially burned on Monday. There was considerable loss on goods.

Messrs. Keenleyside Bros., of Sarnia, have sold one of their stocks amounting to $12,000, to Coats & Hamilton. The senior member of the latter firm is Fred. J. Coats, formerly with Smallman & Ingram, of this city.

As will be seen by advertisement, Mr. Wm. Mara, the well-known retail grocer and wine merchant, is giving up his grocery trade and going extensively into the wine business. He is offering his fine grocery business for sale. It is one of the best in the city. He has leased 79 Yonge street for offices, and the vaults will be under 77 and 79 Yonge street and 2, 4 and 6 King street east. This corner is the most valuable stand in the city. He will open about the middle of May.

Mr. Robert Gurd, of the London Broom Factory of London, Ont., reports business in his line active. A representative of THE GROCER in calling on him found a full staff of hands busy working to fill orders. The success of this establishment is to a large extent due to the fact that Mr. Robert Gurd is a practical broom maker and thoroughly understands every part of the business, and oversees and manages the business himself. He therefore knows the class of goods sent out and can with confidence guarantee satisfaction. He has to a great extent confined his trade to Western Ontario, but the quality of his goods has gradually extended his trade, and now, principally through the wholesale houses of this city, his special lines are being shipped throughout the whole Dominion. A sample order will prove the value of the goods.

A certain storekeeper in Richmond, Ind., with some knowledge of electricity and considerable ingenuity in getting up window attractions, recently constructed an electrical fly-catcher that is unique. It consists of a small induction coil, giving about a quarter-inch spark, with a couple of cells of battery and a series of fine wires strung on board, very much as in the musical instrument called the zither. Each alternate wire is connected to a terminal of coil, and the sliding regulator so adjusted that the spark will not quite strike across between wires until an unlucky fly alights on one wire, when the projecting body receives a spark, and the victim takes a header between the wires and leaves the field clear for the next comer.—Mixed Stocks.

BUSINESS CHANCES.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER. tf

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Goold & Co., Brantford, Ont., Bee Keepers' Supplies.

Barrie is talking of organizing a retail grocers' association.

Mr. C. W. Young, president of the St. Croix Soap Co., has been in town this week.

Struther Bros. will open out a stock of new goods in the Marshal block, Pilot Mound, Man.

D. Ricker is putting up an implement warehouse at Nesbit, Man., which he will conduct in connection with his general store.

A gentleman interested in peach culture says that the prospect for a big crop this season looks better than it has for the past dozen years.

Ald Saunders has acknowledged the thanks of the Retail Grocers' Association for his action in the pedlars' by-law. He says he only did his duty.

Jas Anderson, Portage la Prairie, Man., is having the brick store, recently occupied by A. L. Ashdown, fitted up for spring when he will open out therein.

The ordinary 10½-lb. gross can of maple syrup is often quoted as a gallon. Traders shonld be on their guard against this, as there are not more than three imperial quarts in these packages.

Wm. Parsons, of Centralia, shipped a carload of apples to Manitoba this week. This makes eighty cars he has shipped this season. He has paid out about $50,000 for poultry, pork and apples.

Mr. Bedford, of the Brandon Experimental farm, at a meeting of the Farmers' Institute, said he thought a starch factory would be a success in Manitoba, as potatoes can be raised so cheaply and in such unlimited quantities.

Mr. Weldon, the manager of the Toronto branch of the E. B. Eddy Co.'s business, reports trade remarkably active just now. Orders come thronging in upon him faster than he can get them filled, and he is not much of a laggard.

Secretary Corrie, of the Toronto Retail Grocers' Association, has received from the Minister of Indland Revenue half a dozen copies of the law governing adulteration. In England coffee is recognized in law as "pure," if it contains 2 ounces of chicory.

It is proposed to appoint one or two inspectors at shipping points like Montreal, Halifax and St. John to grade apples, so that the price of certain brands may not be deteriorated by the mixing of different grades. The shippers themselves are willing to defray the cost of inspection, believing that the higher price they will receive in England for inspected fruit will more than pay the inspection fees.

Messrs. Gray & Sowerby of Chatham have opened a grocery store in the McNaughton old stand, with a large fresh stock of groceries and provisions. The stand is a first-claass one for groceries. THE GROCER wishes them success.

The Petrolia Advertiser takes note of its progress in an article published in its last issue, in which it gives some particulars of a record that is creditable to its management. From the point of view it has now reached it has the satisfaction to feel that the slant is downward all the way from the start. We wish our contemporary a continuance of its prosperity.

Mr. Foster was waited upon the other day by Mr. George Musson, of Toronto, who was introduced by Messrs. Coatsworth and Cockburn. Mr. Musson stated that inferior molasses is being brought in from the United States, and his request to the Minister was for a rearrangement of the tariff for the protection both of himself and of the Canadian consumer of molasses.

A circular has been issued by the United States Treasury Department modifying the existing regulations regarding the transit of goods in sealed cars from one point in Canada to another point in Canada, by way of the United States, so as to no longer require a full statemeent of values in the triplicate manifests. The instructions contained in department Circular No. 68, of May 2 1884, is modified so as to read as follows: "When cars from Canada arrive at a frontier port of the United States duly secured with Canadian seals, manifests or invoices in triplicate showing the character of the merchandise in said cars and its quantity or weight, shall be filed with the Collector of Customs, who will, if there is no reason to doubt that the manifests contain true statements of the contents of the cars affix to such cars the seals prescribed by the Customs regulations, and allow the same to go forward. One copy of each manifest or invoice will be retained for file in the Collectors's office; one copy will be sent by mail to the Collector at the port of exit, and one copy will be delivered to the conductor o the train.

Says the New York Commercial Bulletin: It is reported that considerable attention is being given to the raising of nutmegs in Jamaica, and a letter from a planter methods as follows: "The mode adopted here for preparing nutmegs for the London market is very simple. The nutmegs are picked up from under the trees daily, and brought into the 'boucan,' where the mace is peeled off and pressed flat between heavy blocks of wood, where it is left for two or three days, then put into a case and left til it reaches the proper color. The nutmegs are put into receptacles with fine wire-mesh bottoms, so that the air can pass. These receptacles remain in the 'boucan,' and are left there for three weeks or a month, until the nut begins to shake inside the shell. They are then exposed to the sun for a couple of hours a day for two or three days. After this they are cracked. Great care is necessary here, for if the outside shell is struck too hard it makes a black spot on the nutmeg, which affects the value considerably. When cracked, the nuts are sorted according to size, put into ordinary flour barrels and hipped."

MONTREAL TRADE CHAT.

E. W. Farwell, of the McFarlane Milling Co., Sherbrooke, is in town, staying at the Windsor.

Mr. W. E. Kirby, the St. Urbain street grocer, had a mean trick played on him the other night. Someone got into his stable and cut the heads off about thirty hens and left them on the floor.

Laporte, Martin & Co., wholesale grocers, whose premises were expropriated on Notre Dame street some time ago, have now sent in a petition to the City Council, asking that the law be amended so that they may be awarded interest to commence from the date of the award.

The business of John Duncan & Co., tea merchants, is to be carried on under the old style, Mr. William Hutchins and Mr. Patterson forming the firm. The estate of the deceased merchant is placed at from one to two millions.

The annual meeting of the St. Lawrence Sugar Refining Co. (Lt'd.) was held in the office of the company on Monday afternoon, when the old Board of Directors was re-elected as follows: James Crathern, Robert Hampson, J. M. Douglas, W. R. Elmenhoost, A. Baumgarten, and Theodore Tabatt.

Reports from the Townships say that the weather is bright and clear, and that sap has run since last Friday. Also that quite a few farmers have given up making sugar and that syrup will be the line they will stick to. This is owing to the price of cane sugar being so low.

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

A Canadian Industry.

1 Box Barm Yeast of 2 dozen 5 cent packages, **50 cents.**
1 " " " 2 dozen 10 cent " **$1.00.**

The most profitable Yeast on the Market.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

"SNIDER'S"

THE STANDARD OF EXCELLENCE,

Absolutely Pure.

Tomato Soup. Fancy Soups.

For sale by all leading Wholesale Grocers.

CANADIAN AGENTS:
WRIGHT & COPP,
40 Wellington St. E., Toronto

Tomato Catsup. Chili Sauce.

LONDON STONEWARE POTTERY WORKS.

BEST VALUE.

Butter Pots, or Crocks.
MILK PANS, &c.,

$7\frac{3}{4}$ Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,

LONDON, ONT.

TORONTO MARKETS.

TORONTO, April 7, 1892.

GROCERIES.

There are few facts in this week's record of the market upon which to hinge a report differing materially from that of last week. The demand is steady rather than brisk, but it provides sufficient power to keep trade moving satisfactorily, everything being considered. The general report of last month's trade, of which the aggregate is now cast up by wholesalers, is encouraging. Compared with March of a year ago, it shows a decided improvement in money's worth. That, taken in connection with the facts that prices now are much lower than they were a year ago, and particularly that the price of sugar is lower by the duty and the wholesaler's profit off since March of 1891, points to a very considerable increase in the quantity of goods handled during the past month. The movement of sugar has declined; the stocks of desirable tea are small; dried fruits remain low-priced; canned goods are firm and showing signs of advance; general groceries are fairly active. April trade has not opened so brightly as the closing days of March warranted traders in expecting it would. The weather is uncommonly fine, roads in the country are reported to be generally good, and money is no scarcer.

COFFEES.

Good Brazil coffees can be had as high as 20c., and lower grades as low as 17c. Choice Rios are in fair supply and in rather brisk demand at 20c. The trade, however, does not call for large stocks, and the moderate supplies on hand are likely to suffice for a considerable period at the present rate of demand. The usual limited sale of fine Javas and Mochas is reported at the range of quotations noted in Prices Current.

DRIED FRUIT.

The dried fruit market is not apt to get out of the depression into which it has been sinking deeper for some weeks past. Valencia raisins, fairly acceptable off stalk fruit, of last year's growth, are as low as 3½c., and there is nothing special in a 3¾c. quotation. There is little to impel purchasing on a very large or general scale, as nearly all other forms of fruit—fresh, evaporated, preserved—are very cheap, and now possibly rhubarb will further narrow the consumption of dried fruits. Sultanas are a fair selling line, but the buyers are mostly biscuit manufacturers. Currants are dull and weak at from 4½c upwards. Prunes move slowly at unchanged prices, that is 5 to 5¼c. in casks and 6¼ to 7½c. in cases.

NUTS.

Cocoanuts have some call. Stocks are pretty well filled with this class of nuts, which sell at 5 to 6c. Walnuts are in occasional request, as are filberts and almonds. There are no changes to take note of.

RICE AND SPICES.

Some business in rice is cropping up. Prices retain their firmness, and only those who had stock on hand before the advance are in a position to sell A and B so low as 3⅞c. The majority of wholesalers ask 4 to 4⅛c. Fine, foreign-milled Japan rice is worth 6c., though domestic-milled is a cent lower.

In spices there is little to excite interest, the old beaten paths being followed unvaryingly by every line. Such demand as there is is being filled at quotations in Prices Current.

SUGAR.

Experiences vary in the sugar trade. Some houses report a continuance of the active demand that characterized the late winter trade, but more vote the trade to be just now quite dull. The average which an observer would strike from these reports is rather under

(Continued on page 16.)

CANNED GOODS.

TORONTO.

It would need a much quieter spell than the present to disturb the firmness of the canned goods market. Substantial business continues to be done, but what gives strength to the market is the prospective disparity in the supply as compared with the demand that will be active between now and midsummer. The jobbers talk of advancing prices in the near future on all staple vegetables. Quotations remain at $1.05 to $1.10. Peas show signs of early exhaustion this year, and more than one jobber predicts that they will fall short of the demand. Tomatoes are likewise in smaller compass than they usually are so early in the spring. Corn is not by any means likely to be excessive if present indications are borne out. No one who holds corn is eager to sacrifice it. On the part of buyers the feeling appears to be that canned vegetables will lose nothing by holding, and inquiries for round lots against the coming season's demand are being received more freely. Actual trade, however, has so far been in the way of filling general orders with a quota of canned vegetables that nearly every one of such orders calls for. In anything but vegetables the trade lags. Salmon is in limited demand at the moment, the scarcity of talls in certain staple lines being some deterrent to business, while the demand appears to be in an offspell as well. A shipment of salmon to sell at $1.30 has just come on the market. Standard brands, however, such as the Horseshoe, are steady at $1.45.

MONTREAL.

There is no large movement to report in the above line. Trade here is still quiet with a little better demand for small lots of corn, peas and tomatoes. On the whole prospects are more encouraging and prices without change.

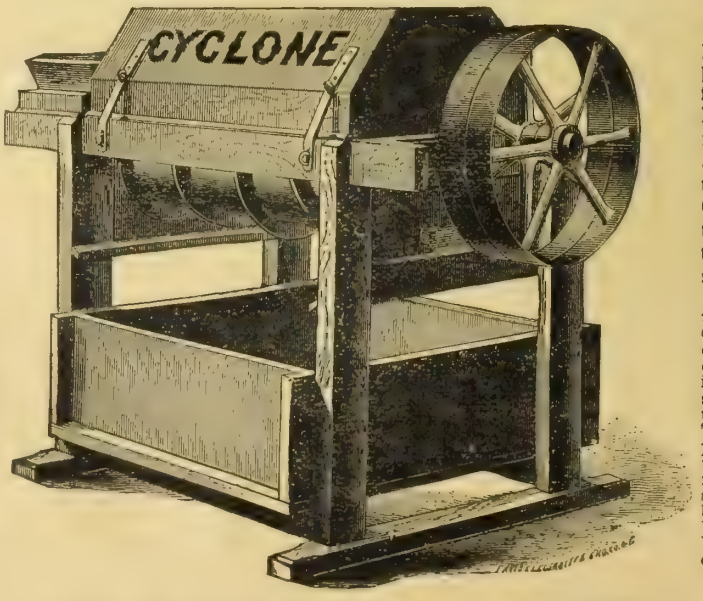
New Eastern Townships
Maple Syrup and Sugar.

Messrs. Wilkins & Co., Adamsville, Que., have appointed us wholesale agents for their Celebrated Maple Leaf Brand. Every package guaranteed pure maple.

Put up in double seamed cans (not liable to leak) of several sizes; also in kegs and small barrels. Send for price list and discounts. They will interest you. Special quotations to large buyers.

CLEMES BROS.,
51 Front St. E., Toronto.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

than above a moderate state of activity. The demand is chiefly for low grade sugars. Price, not quality, rules in the choice. Rhubarb is now coming in, and while it determines the demand for a large quantity of sugar, it also determines the quality, which for the main part is rather dark. There has been some disappointment in the summer freights inaugurated on Monday, as they are only 2c. instead of 4c. lower as was expected, per hundred on sugar. The rate is now 14c. from Montreal. The railways may come down the other 2c. when the boats begin running, but that is not likely to be for a month yet. Expectations of a further decrease in freights cause holding back of shipments of goods sold on contract. Some raw sugar has been brought on this market. With the low prices that rule for refined, there does not seem to be much of a margin for the jobber who will sell below 3½c.

Willett & Gray, New York, in their Weekly Statistical, say: A further decline of ⅛c. was made early in the week for both Muscovados and Centrifugals, bringing the former to 2¾c. for fair refining 89° test sugars, which is a lower price by ⅛c. per lb. than it ever sold at in bond in the United States previous to 1886. In 1886 it touched 2.60c., and in 1887 it touched 2.48c. In 1888 and 1889 the lowest was 2.79c., but in the years of the sugar trust, 1890 and 1891, it touched 2.60c. again, and in 1892 it is very near the same point again, notwithstanding that the statistical position of sugar is vastly more favorable for higher prices now than in either of the years of low prices mentioned This is a good example of the influence of large manufacturers, controlling a trade, to cheapen the price of the raw material, to the benefit of the consumers of the manufactured article, as is shown in another place in this paper. We do not see, however, under the existing strong statistical position of raw sugar, how it is possible to expect any lower prices for the present campaign, unless the financial and political conditions abroad should lead to a further selling movement before the United States buyers are ready to take hold of the beet sugar. It is useless to ignore a certain danger in this direction, which no doubt has an influence on Cuba and other countries, to sell all the sugars they can while they have the monopoly of the business of supplying our buyers, as they have had since the beginning of the year. A decline to 13s. c. and f. for beet sugar would, however, begin a competition from abroad.

There has been no change in prices during the week, and very little demand until at the close, when a slightly improved enquiry is coming from grocers, who have exhausted their previous purchases and are ready to buy again. As anticipated by us two weeks ago, the Spreckels refinery is now closed for a period of time, having run out its supplies, and needing a new cooperage arrangement. The Delaware Company, who has a capacity of 800 barrels per day is also running out.

SURPRISE

SOAP.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

The deficient production will, however, be made good by the reopening of the Greenpoint and the Decastro houses of the American Sugar Refining Company, which have for a long time been idle. The Greenpoint is new, and one of the best equipped for cheap manufacture. Grocers can rely upon having a full supply of refined at all times at sufficiently low prices to induce the largest possible consumptive demand. Prices from now on will very likely follow the course of the raw sugar market.

MOLASSES AND SYRUPS.

A small trade in molasses is all that jobbers report. Prices remain stationary.

Syrups are very dull. The prices do not display much strength whenever business is proposed. Low grades quote from 1⅞c. upwards, and the sale of syrups is very limited.

TEAS.

The stocks of medium Japans on this market are running low. The demand from Detroit and Chicago has continued through the week and has exhausted the available supply of medium to fine Japans. Scarcely any of the early crop teas are held here now. Our supply is in low grades almost altogether. Ceylon teas are getting the benefit of the shortage in Japans and are having a brisk market, grades to retail at 25c. being especially salable. Ceylon teas are in the greater request because of a recent decline in price.

Messrs. Gow, Wilson, and Stanton, in their Report, March 25, say: The firmer tone noticed last week has been even more pronounced, and the impression appears to be gaining ground that the lowest prices have been passed for the present, and that with diminishing supplies from India and moderate offerings from Ceylon, the outlook has a more hopeful appearance. The very low range of prices so long ruling for such teas as make up the bulk of the home consumption compares in a marked manner with rates for similar teas at this time last year, when they were several pence per lb. dearer. To the present low rates of Indian and Ceylon teas of this class may probably be attributed the great falling off which is again so noticeable in the home consumption of China tea. Clearances of all tea from the 1st inst. are considerably in excess of the same time last year. Closing invoices have been sold from several gardens. The market for teas with quality is, if anything, dearer; while medium teas also, in some cases, show an advance upon last week's rates, the commonest grades being also better competed for. The quality of many of the autumn flavored invoices was good, and some high averages have in consequence been obtained.

MARKET NOTES

The price of Telegraph and Telephone matches has been reduced 30c., and that of Parlor matches 10c. per case by the E. B. Eddy, Co.

Messrs. Wilkins & Co., proprietors and shippers of the famous Maple Leaf brand of delicious maple sap syrup, write us that "sugaring" in the Eastern Townships is nearly two weeks later this season than usual. The past few days, however, have been ex-

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

cellent sugar weather, and the large evaporators are taxed to their utmost in keeping pace with the copious flow of sap. First make is now being sent forward to market.

The British America Starch Co. has advanced its prices ¼c. all round. The list in our Prices Current is amended in accordance with this change.

The new process Ivorine Starch of the St. Lawrence Starch Co. is proving itself a selling line. In the short time it has been on the market it has made rapid headway in popular favor. Put up in an attractive package, it is a fine shelf line, and readily takes the eye of the purchaser. The quality of the starch does the rest.

PETROLEUM.

The local market maintains its steadiness, 14½ to 15c. being prices for lots delivered in the city and 14 to 14½c. for quantities to buyers outside.

The Petrolia Advertiser reports : Petrolia crude $1.29 per barrel, Oil Springs crude $1.29½ per barrel. Although prices for our raw material are somewhat on the droop, the trade expansion looked for is coming slowly. There is no doubt but that buyers would become a little uneasy if there were any further break in the price of the refined article, and jobbers and retailers in all places would feel the same as to their future investments. One thing there can be no doubt of, however, and that is the fact that the Canadian crude oil business, as far as the producers are concerned, never was in a more satisfactory condition and on a more solid and substantial basis. Of course money is not as plentiful as many would desire, but anyway with this as a drawback, enterprise is scarcely halting, and those that are in a position to do so continue their drilling operations and other investments with their usual confidence.

BUTTER AND CHEESE.

Dealers who have orders on their books find it difficult to fill them these days, owing to shortage in the supply. The tone of prices is strong and the range of quotations pretty much the same as it was a week ago. The best dairy tub is good for 20 and in some cases 21c., while for lower grades above common the price runs from 16c. upwards. Choice butter is of course the scarcest, good medium is but little more plentiful, and common grades are as hard to get as any description. The price of common butter is 13 to 15c. Creamery tubs, contrary to the course of the market for other kinds, are easing, and receiving but limited attention at 18 to 20c. The price is being shaded to effect business sufficient to get all stock placed before resumption of work at the creameries. A better local market may probably obtain before the spring is far on, but creamery prices are not in the meantime likely to rise, unless prime quality is offered.

Cheese pursues an unvaried course. Round lots of fall cheese are exchanged at 11¼ to 11½c., and the jobbing price is 12 to 12½c. Summer makes and half creams are being cleared up at 9½c. to 10c.

COUNTRY PRODUCE.

APPLES—There is good inquiry for apples at the moment, and a firm domestic market at $3.25 for choice hard fruit, with the scale sliding downward for quality all the way to $2.

BEANS—No immediate recovery in the price is probable. Offers are still free at 90c. to $1. Out of store prices are $1.10 to $1.20.

CRANBERRIES—The season is about over, and nearly anybody's offer will effect a purchase, as quality and quantity both rule in favor of low figures. Those holding now are $4 to $5.

DRIED APPLES.—No change either in price or in activity has taken place. Buyers offer only 4 to 4¼c., sellers are not eager to close with these offers, the stock in the country is probably not excessive, but consumption is inconsiderable. Sellers get as high as 4¾c.

EVAPORATED APPLES.—Very few and small are the transactions that break the monotony of dulness. Prices are 7½ to 8½c.

EGGS.—The egg market regains strength every day. The range for fresh stock in cases is 12½ to 13½c. Delivery is backward, and as Easter approaches the demand strengthens. Sales to arrive have been made at 12½c.

HIDES—Green hides are less plentiful with the close of winter, when slaughtering falls off very considerably. The quotation is unchanged at 4½c. for No. 1 cows'. Cured are dull at 5c.

HONEY—Finds little sale. The prices remain at 9 to 10c. for extracted, and 14 to 16c. for sections.

HOPS—Choice stock is firmly held at 21 to 24c., wind-whipped or other second-class stock goes as low as 18c., while yearlings are worth 16 to 18c.

ONIONS—The demand is relatively larger as compared with the supply, owing to a decline in the latter. Prices are firm at $2.25 to $2.75.

POTATOES—Holders of stock are more anxious to sell at 30 and 32c. on track than traders are to buy. Out of store lots are 45c.

SEEDS—A rather quiet jobbing trade is reported. Red clover goes out at $6.60 to $6.90, alsike at $7 to $9, timothy at $1.70 to $1.80.

TALLOW—The usual volume of offerings of crude at 2c. is heard of. Refined is bought at 5½c. and sold at 6c.

WOOL—The relation between the supply and demand has not been disturbed this week, and the price of fleeces stands at 18c.

PROVISIONS.

Business in provisions is now a more considerable matter than it was, and orders for supplies are coming forward quite freely. Long clear is creating some interest. The orders, however, are more numerous than they are large. The supply of hogs has fallen to a low point, and quotations begin to be nominal in the absence of deals.

BACON—Long clear is steady at 7¾c., with 8c. asked for small lots. Smoked bellies go at 10c. for heavy, 10½c. for medium, 11c. for boneless; backs are 10½c., rolls are 8 to 8½c.

HAMS—Smoked hams are 10½ to 11c. For sweet-pickled the price is 10c.

LARD—Tubs of pure are 10c., pails 10¼c. Compound is fairly active at 8 to 8½c.

BARREL PORK—United States heavy mess quotes ut $13 to $14, Canadian at $15, short cut at $16 to $16.50. A fair demand exists.

DRESSED HOGS—These are nominal at $5.90 to $6.10.

GREEN FRUIT.

Lemons are slightly lower, the quotation this week being $3 to $3.75. Oranges continue in their upward course, and are firm

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Little to note in the way of change has happened in the flour market which remains dull and unpromising of much shipping trade at present prices. Inquiries are not lacking, but they are always for lower prices than are quoted here. The general drift of the market appears to be downward, if the tendency of the wheat market is not arrested. In feed there has been little change, though an inclination towards lower prices is observable.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 to 5.50; strong bakers',$4.85; Ontario patents,$4.40; straight roller, $4.75; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.10 to $5.50; Manitoba strong bakers' $4.70 to $4.90; Ontario patents, $4.50 to $4.90 ; straight roller, $3.95 to $4.00; extra, $3.75 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL- Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Flour—Purchasers would seem to be awaiting future developments, orders from city and country customers alike being few to-day, even for the most popular grades. The stock in store on Saturday last showed an increase of 5012 barrels when compared with the same day of the previous week, and an increase of 4455 barrels when compared with the corresponding date last year. We quote:—Patent, spring $5 to $5.20; patent, winter $5 to $5.10; straight roller, $4.50 to $4.65 ; extra, $4 15 to $4.30 ; superfine, $3.90 to $4.05; fine, $3.30 to $3.65; strong bakers, $4.60 to $5 00.

Oatmeal—Dullness still prevails and the drift of prices is to an even lower basis. The stock in store on Saturday last showed an increase of 673 barrels when compared with the same day of the week previous and an increase of 4347 barrels when compared with the corresponding date last year. We quote :—Granulated, bbls. $3.95 to $4 ; Rolled, bbls. $3.95 to $4 ; Standard, bbls. $3.85 to $3.90 ; Granulated in bags $1.92 1-2 to $1.95 ; Rolled, in bags $1.92½ to $1.95 Standard, in bags $1.85 to $1.90.

Feed—Purchases continue moderate in extent and prices are steady. We quote bran at $15.50, shorts at $16 to $17 and mouille at $20 to $23.

ST. JOHN, N. B.

Flour—The tone of the flour market seems for lower prices. Orders are coming in quite freely, though not for as large amounts as usual. Manitoba patent is quoted at $5.70 to $5.80, Ontario high grade at $5.05 to $5.15, medium patents at $4.80 to $4.95.

Cornmeal—Is in better demand, with indications for slightly easier prices. It is quoted at $3.80 to $3.90.

Oatmeal—The market is quiet and but little is selling, at $4.20 to $4.30.

Feed—Is steady and quoted at $21 to $22 per ton.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.

J. & R. ROBSON,
Brantford, Ont

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS., INGERSOLL, ONT.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

"Beaver Mills" Flour.

The best for family use

Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
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Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

LEITCH BROS. MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

at the following quotations : Floridas $4.50 to $5, Valencias $5.50 to $6, Messinas $4, Riverside Seedlings $3.25 to $4, Navels $4 25 to $4.75. The supply of oranges is now chiefly from the Pacific coast. Bananas range from $1.50 to $2.75. A few reds are now on the market, and sell at $2 to $2.50. Pineapples are 18 to 25c., sweet potatoes $4.50. Trade in all fruits now is quite active since the opening of the month.

FISH.

As the Lenten season draws to a close, it becomes more apparent that the volume of the fish trade will be insignificant compared with former years. During this week, prices have dropped still lower, on account of the dulness in trade. White fish and trout are slow at 6c., pike at 3 to 4c., and mackerel at 7c. Frozen sea herrings are quoted at $1.25 to $1.50 per hundred. Pickled and dried fish are holding better prices and the trade in these lines is fairly good. Flounders and smelts are out of the market altogether, and this week will finish the stocks of mackerel.

MAPLE PRODUCTS.

The following is the wholesale price list for maple syrup in screw top cans : Tall Round Can,—say 11 lbs. gross 80c. ; Half Can,—say 5¾ lbs., gross 42½c. ; Small Can, say 2½ lbs., gross per doz., $2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c. ; Small Bbls., per Imp. Gal- 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 8½c. ; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8c. Discount 5 per cent. Terms : Net cash in 10 days.

SALT.

Trade has been quiet with regard to car lots, only three carloads having been moved, but prices remain firm and steady. The trade in small quantities has been quite brisk, as the local retail dealers seem to find quite a demand.

DRY GOODS.

There has been little change in the position of the dry goods trade during the past week. Spring orders continue to come in, although most of the best orders have been placed. Most lines are selling well, especially in the staples, such as prints, cottons and tweeds. The payments in general are very satisfactory and retail merchants seem hopeful for a prosperous spring season.

MONTREAL MARKETS.

MONTREAL, April 7, 1892.

Business at this point is about the same as it was last week Sugar and teas are firm and in good demand, dried fruits are dull and unchanged and devoid of any new feature. The wholesale trade here say business is about the same as it was this time last year, also that their men are doing a fair trade on the road. The French houses seem to be satisfied with the state of trade in their section of the country. Payments are fair and only a few extentions were asked and on the whole the market here looks brighter.

SUGAR.

The sugar market is quiet, but will no doubt brighten up now that the low freights have gone into effect. One refinery is still quoting 4½ for granulated, but the others' price is 4 9-16c. It is reported here that one Montreal house offered it laid down in Corn wall at 4⅝c. for granulated and 3⅝c. for yellows. If this be true, some house is still at the cutting, which we thought had been stopped. The rest of the wholesale trade here are not pushing sales, and still hold out for the high price. On the whole the market shows a firmer tendency. We quote granulated 4½ to 4 9-16c. ; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

There is not much doing in syrups, the market being still dull and quiet, and outside of a small jobbing movement in Canadian there is nothing new to note and prices remain unchanged at 1¾ to 2¾c. The grocers report a fair enquiry for molasses in a jobbing way at 35c. Latest advices from Barbadoes quote 12c. as the first cost, which is equal to 29c. in Montreal ; but we hear of the purchase of a lot of 200 puncheons at 11c. This is 2 to 3c. lower than the quotations of a week ago. We quote Barbadoes 35 to 38c., American 28c. ; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

MAPLE SUGAR AND SYRUP.

Maple sugar is beginning to come in more freely, but the market is in a bad state to receive it. New sugar can be bought for 6c. per pound and syrups at 5c. In fact some holders would be glad to get 3c. to effect a clearance. The cause of the bad market is the big supply of old stock.

TEA.

Low grade Japans are in fair enquiry. The stock in first hands here has been considerably reduced, some 900 packages having changed hands during the week, at 10 to 12c. As there will be no more of these teas received till next fall, they are meeting with more favor lately. High grade Japans are scarce and more enquired after. There is nothing doing in black. Indian and Ceylon teas have the same steady sale at regular prices.

COFFEES.

The coffee market remains about the same as last week with a fair business doing. We quote :—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19to 21c.; Maracaibo, 22½ to 23c. ; Santos, 17½ to 19c.

RICE.

The local rice trade is confined to a small movement among wholesale houses and as noted last week the houses that were stocked heavily are now reaping the benefits of the advanced prices. Advices from primary points continue very strong. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.10 to $4.75, and Carolina $7 to $8.

DRIED FRUIT.

The dried fruit market continues quiet and unchanged with values nominally the same. There is a very fair business doing in the best line of raisins for table use. Currants run about the same as last week, viz., 4¾ to 5c. We quote :—Valencias, ordinary, 3½ to 4c. ; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

NUTS.

Nuts are still dull with only a small trade doing We quote as follows :—Almonds, Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c. ; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts,

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto.
Highest award, Toronto Exhibition.

FOR
Oranges { California Seedling / California Navels. / Messina. / Valencia.
Lemons
Bananas
AND Pines.
TRY
CLEMES BROS.
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.
Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)
T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

To the Trade we offer

Good Bright Syrup at

25c.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GRCOERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Valencia Raisins

"Argimbeau" AND "Jose" Brands.

Shipment Just Arrived.

Splendid Value.

Send for Quotations.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

DO YOU BLEND

Your Own **TEAS?**

IF SO, WRITE US

For sample of The Finest

DARGEELING

In Canada, BAR NONE.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

In green fruit the only feature is the firmness in oranges, which have advanced all round. Valencias are now selling at $5.50 to $6,00, an advance of over $1.00. Floridas are 50c. higher at $3.75 to $4.25 per box. Jamacas in barrels are offered at $7 to $7.50. The supply of lemons here is equal to the demand, and prices are easy with a fair trade doing. We quote $2.25 to $3.25 per box. Strawberries, pineapples and bananas are meeting with fair sales and we quote strawberries 50 to 55c. per box, bananas at $2.75 to $3.25 per bunch, and pineapples 25 to 30c. apiece.

APPLES.

The apple market here is firm under light stocks, and prices generally are the same as last week. We quote 3 to 4c. for prime stock. Evaporated apples are quiet at 8 to 8½c., dried bring from 5 to 6c. Evaporated peaches in tins, 12 13c.

HOPS.

The local market here is firm owing to stronger foreign advices and really choice stock bring 24c. Brewers here are well supplied and outside of small trade there is nothing to say.

FISH.

There has been an entire absence of any new or interesting feature in the market for pickled fish during the week. The situation may be summed up by saying there is little doing and that holders are meeting buyers promptly at quotations with the feeling a little easy. Prices are as follows: Herring, No. 1, per bbl., $4.50 to $4.60; lake trout, per half bbl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

Smoked fish are in fair demand at the old prices. We quote: Yarmouth bloaters, per 60 box, $1.15 to $1.30; Saint John's bloaters, per box, $1 to $1.10; boneless cod, large boxes, 6 to 7c; do small boxes, 7 to 8c.

PROVISIONS.

Business is altogether of a jobbing character at the old prices. Dealers speak hopefully however of the future, an improvement in the demand generally manifesting itself as the season advances. The demand is still small, and we quote: Canadian short cut, per brl. $16.50 to $17.00; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 9½c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 7¾c.

BUTTER AND CHEESE.

The butter market does not improve in point of activity, and with gradually increasing arrivals of fresh new stock holders of old creamery will find it more difficult to get out at a profit or even at cost, for all their goods were high priced. There is an ordinary jobbing business doing at the moment, fresh dairy from the Townships finding ready sale at full figures, for we hear of 22 to 23c. being paid for nice jobbing parcels. Old stock as we have said moves very slowly, and although there is no quotable change in prices the tendency is lower. We quote:—Creamery, 20 to 22c.; Townships, dairy, new, 22 to 23c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

In cheese there is only a small trade doing of consigned lots to the retail grocers.

EGGS.

The egg market holds steady under a fair demand. The receipts were more liberal today, but receivers were well cleaned up before night at 11½ to 12c. being the range, the outside being the idea for single case selected stock.

GRAIN.

Wheat dull and nominal, and nothing doing in the coarser grains.

We quote values generally as follows:—No. 2 hard Manitoba, 95 to 98c; No. 3 do., 87 to 90c.; No. 2 Northern, 90 to 95c. peas, 72c. to 74c per 66 pounds; oats, 31c per 32 pounds, for Quebec; Ontario, 34c. per 34 pounds; corn, 55 to 60c., duty paid; feed barley, 42 to 43c.; good malting do., nominal.

Compared with a week ago there is an increase in the stocks in store of 632,000 bushels of wheat, 17,953 bushels of peas, 67,892 bushels of oats, 3,494 bushels of barley, 174 bushels of rye, 5,018 barrels of flour, 673 barrels of oatmeal. Compared with a year ago there is an increase of 144,952 bushels of wheat, 231,753 bushels of peas, 215,198 bushels of oats, 8,942 bushels barley, 15,047 bushels of rye, 4,455 barrels of flour, 4,347 barrels of oatmeal.

The stocks in store on the dates mentioned were as follows:

	April 2, 1892.	April 3, 1892.	April 4 1891.
Wheat, bush.....	584,326	583,694	439,374
Corn, bush.....		505	7,835
Peas, bush.....	367,578	349,525	135,825
Oats, bush.....	461,580	393,688	246,382
Barley, bush.....	90,413	86,919	81,471
Rye, bush.....	38,230	38,056	23,183
Flour, brls.....	68,492	63,384	63,947
Oatmeal, brls.....	4,582	3,909	235

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., April, 7, 1892.

Quite an improvement is noticable in trade the past week, especially along the wharves, as the coasting vessels are making their appearance for the first time this spring. Molasses is very scarce, also butter and cheese. All other lines the trade is well supplied with. Money is coming in more freely, and still further improvement in business is looked for.

MOLASSES—The market is almost bare. What is offering is very inferior in quality. Some new is expected by steamer in a few days.

SUGAR—There is no change. The amount selling is not large, and prices are: Granulated $4.40 to 4⅝, yellows 3⅜ to 3⅝.

PRODUCE.

BEANS—are $1.25 to $1.45.

EGGS—are gradually getting lower in price. Last sales were made at 12c. to 13c.

BUTTER—no change has taken place in the butter market. Butter is still very scarce, and prices are the same as last quoted.

FISH—Dry cod are quoted at $4.50 to $5. Pollock $2.50 to $2.75, smoked herring 10 to 12c.

MEATS—Beef is $12.50 to $13. Clear pork $17 to $17.25.

Count de Roffignac has decided to leave Whitewood and take up his residence in Long Island, New York, where he has large real estate interests. He has sold his coffee mill and chickory plantation at Whitewood to a syndicate of his countrymen.

ADVERTISE TO YOUR OWN PUBLIC.

In your advertising never lose sight of the people you are addressing. If you wish to reach the so-called great middle-class, the cheap trade or the millionaire trade, whatever your purpose is, remember that the advertisement, to pay, must be along the lines of taste, ideas, interests. The trade of your store, if you have been in trade long, will assume a certain character. If you are in a country town, carrying a general assortment of merchandise and pretty nearly the same lines as all the other dealers have, your advertisements should be made up of special offers which your shrewd buying has brought to your net. Never let the tendency of your advertising or your buying be downward. Have your sales-people always impressing the fact that a good article is the better investment. When you induce a customer to buy a better article than she intended you will be more likely to have her praising you and your goods than if you sell her a cheap thing, and it only does what it really should do—its duty according to its cost.

One great feature should never be lost sight of in advertising, and that is, the purpose to form in the mind of the public a constant and continued association of ideas connecting the name of the firm and merchandise they sell. This is where a crest or design comes in good stead. Have it on your wrapping paper, your price tags, your advertisements, your signs, everywhere.

Use a peculiar kind of type, an original method of expressing ideas; a watchword is a good thing to weave into the mind fabric of your township. Persistent efforts to the end that everyone in town, from the school children up, shall be acquainted with the "Red Cross of Stallings & Co." Now, if you, will state to yourself that you know a man whose methods of advertising is away from the old lines, and has the mark of originality about it, and then ask yourself whether it impressed you, you will get a good reason for seriously instituting a new state of affairs in your advertising. Have the goods and name so burned into the brains of the community that the result—readers, good and firm—naturally come together.—Economist.

TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of SATURDAY, 14th May, 1892, for the delivery of Indian Supplies during the fiscal year ending 30th June, 1893, duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted. The lowest or any tender not necessarily accepted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1892. 17

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE-Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Business Changes.

SALES MADE OR PENDING.

A. W. Stults, dealer in crockeryware, Halifax, N. S., has sold out.

FIRES.

W. F. West, grocer, Liverpool, N. S., has been burnt out.

Geo. W. Bentley, general merchant, Kensington, P. E. I., has been burned out. Insured.

James Fraser and J. F. O'Neill, grocers, Point Edward, each suffered severely by a recent fire.

An incendiary fire Sunday morning in the store in Fowler's block, Teeswater, occupied by Carmichael & McTaggart, general merchants, was quickly extinguished. In the cellar boxes had been piled up and fired. Upstairs the floor of the store from end to end had been completely saturated with coal oil.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. E. Roy, general merchant, Coaticook, Que., has assigned.

Nelson Weir, general merchant, Kennetcook, N. S. has assigned.

Wm. Sutherland, general merchant, Sheet Harbor, N. S., has assigned.

Gillies & Co., general merchants, Winnedosa, N. W. T., has assigned

Prescott & McDougall, general merchants, Blackville, N. B., have assigned.

Wm. Turner, general merchant, Sault Ste. Marie, has assigned to Thos. Johnstone.

Norman Baker, general merchant, Newinton, Ont., has assigned to G. K. Wales.

A. E. Halle & Co., general merchants, Grenville, Que., are offering to compromise.

W. McDonald, grocer and commission merchant Calgary, N. W. T. has assigned.

H. G. Taylor, grocer, Windsor, Ont., has assigned, and the stock is advertised for sale by tender.

Jardine, Smith & Co., general merchants, Collingwood, Ont., have assigned in trust to G. E. Moberly.

Geo. Shillington, hardware merchant and grocer, Carberry N. W. T. has assigned to S. A. D. Bertand.

Dudne Breeze, wholesale grocer, St. John N. B., has assigned to James C. Robertson for the benefit of his creditors. The liabilities are between $25,000 and $30,000. There are some preferences.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

ORDER IVORY BAR SOAP

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

A NEW BRAND
ADAMS'
Orange Blossom
CHEWING GUM.
30 5-Cent Bundles in Box. 150 Pieces

Each Box contains a bottle of High Class Perfume. Guaranteed First-Class.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented.

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes, Brooms and Woodenware.
TORONTO, ONT.

Delicious Florida Oranges, Showy Valencia Oranges, very cheap, Fine Sample Cranberries, away down in price.

NO TRASHY GOODS SHIPPED. HEADQUARTERS FOR ALL FINE FRUIT.

McBRIDE, HARRIS & CO., 134 McGill St., Montreal.

WHY

Do unscrupulous people imitate the Eddy Matches ?

Because Eddy's Matches are the best on the Market, and the E. B. Eddy Co's brands are a guarantee of quality, quantity and uniformity, etc.

The E. B. EDDY CO.,

Hull, Canada.

TORONTO BRANCH ·

29 Front St. W.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price for their Celebrated

BEAVER BRAND PICKLES.

Send for Quotations.

COMBINES!

One of the best is the combination of Coffees, Cream and Granulated Sugar which forms Condensed Coffee "Reindeer Brand."

The popularity of this combine is growing rapidly. Unquestionably the best brand of Cond. Milk is the well-known reliable "Reindeer Brand."

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

Bread or Cake
MADE WITH
DR. PRICE'S
Cream Baking Powder.
KEEPS MOIST AND FRESH.

BUY **ONLY THE BEST**

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

HARRY HARMAN'S NOVELTY PAMPHLET.

Trade Mark.

A new and useful illustrated pamphlet, entitled "Catchy Ideas for Window Displays." The information given in catchy ideas, comprises useful suggestions adapted to meet the wants of all lines of business, and devoted especially to the latest and best ideas on window dressing and store decorating, fully explained; in fact, it is full of valuable information. Some Easter Designs. On receipt of 75 cents, the "Novelty Pamphlet" will be sent, prepaid, including a box of Harman's Window Pane Cleaner to any address in the United States, Canada or Mexico.

HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO.

BRUNNER, MOND & CO.,
LTD.,
Northwich, England.

GRESCENT BRAND.

Manufacturers of

BICARBONATE OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

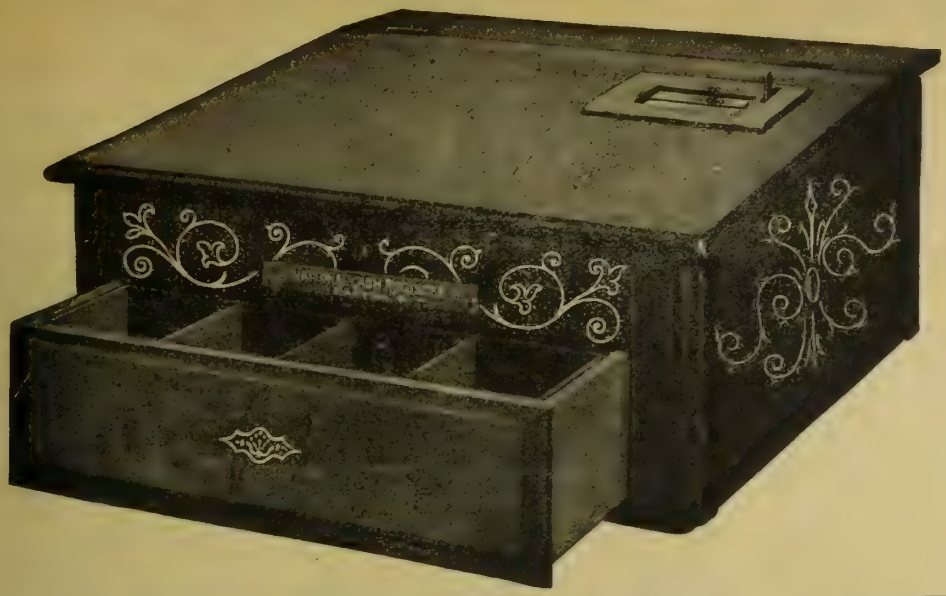
SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums, and 400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,
Sole Agents for the Dominion of Canada.



ROWLF, BROS. WE MANUFACTURE

Autographic Registers.

PRICES:

Regular - - $15.00

With Combination Till $20.00

Send for Circulars.

THE NATIONAL CASH REGISTER CO.,

OFFICE: 63 King St. W., TORONTO.

A Food! A Drink! A Medicine!

Johnston's Fluid Beef

Has threefold usefulness

As Beef Tea,

As a Stimulating Tonic,

As a perfect Substitute for Meat.

It contains the vital principles of Prime Beef.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

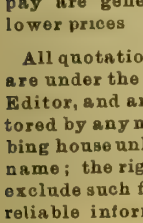
TORONTO, Mar. 31, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb. "	.....	1 50
6 oz. "	.....	2 20
½ lb. "	.....	2 80
12 oz. "	.....	4 25
1 lb. "	.....	5 50
5 lbs. "	.....	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

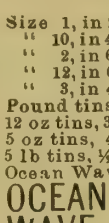
	Per doz.
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 " .	1 30
No. 1, 2 " .	1 90
1 lb, 2 " .	2 20
5 lb, ½ " .	9 60

OCEAN WAVE



WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

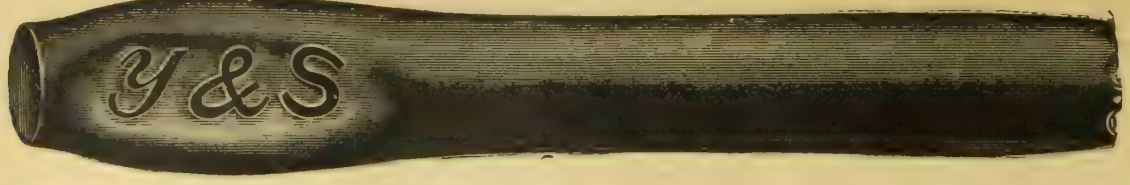
CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies		1 50
Lobster, Clover Leaf		2 25
" Crown		2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls		1 45
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		12¼
" " ½'s "		20
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" 2 "		4 00
Soups, assorted, 1 "		1 35
" 2 "		2 25
Soups & Boulli. 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 33 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay (new) 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20

C. T. HEISEL.

To retailers	per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Puro Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' , in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	33
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
Gibson's Icina, 1 lb do do. ½ lb	per doz 24 lbs in case 2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	...

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	4½ 5¾
" " ½ bbls	5 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" ½bbls	6⅛ 6¾
" " cases	6¼ 6½
" Patras, bbls	6 7
" " ½ bbls	6½ 7⅛
" " cases	7½ 7⅝
" Vostizzas, cases	7¾ 9½
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case	9⅞ 9⅝
Dates, Persian, boxes	5 5½
Figs, Elemes, 14 oz., per box	9
" 10 lb boxes	11½ 12½
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk	3¾ 5½
Selected	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons	3 00 3 75
Oranges, Floridas	4 50 5 00
" Valencias	5 50 6 00
" Messinas	4 00 4 50
" Seedlings	3 25 4 00
" Navels	4 25 4 75

DOMESTIC.

Apples, Dried, per lb	0 04 0 04¾
do Evaporated	0 07½ 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel per lb	0 06
Pike do	
White fish do	0 07
Manitoba White fish do	0 07
Salmon Trout do	0 07
Lake herring do	0 04
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00 6 25
Shore herring "	5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish per lb	0 04½
Boneless cod "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 15
Sea Fish: Haddock per lb	0 05
Cod "	0 07½
B.C. salmon "	0 22
Market Cod "	0 04½
Flounders "	0 05
Smelts "	0 05 0 07
Mackerel "	0 09
Frozen Sea Herrings	1 50 1 75

GRAIN.

Wheat, Fall, No 2	0 83 0 84
" Red Winter, No 2	0 81 0 82
Wheat, Spring, No 2	0 82 0 83
" Man Hard, No 1	1 05
" " No 2	0 97 0 99
" " No. 3	0 88 0 89
Oats, No 2, per 34 lbs	31 32
Barley, No 1, per 48 lbs	56 57
" No 2 extra	51 52
" No 3 "	48 49
Rye	79 81
Peas	62 63
Corn	48 48½

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed, "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
"C" 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla	0 12½
Sisal	0 10½
New Zealand	0 08¾

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap	...04¾ 05
" Screw, hook & strap.	03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	5½ 5⅝
No. 1 "	... 5
No. 2 "	.. 4⅝
No. 3 "	.. 4

TURPENTINE: Selected packages, per gal	0 57 0 60
LINSEED OIL per gal, raw	0 56½ 0 60
Boiled, per gal	0 59½ 0 63
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails	0 09 0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior, in bulk, p. lb	20
" Fine, " "	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in ½ lb tins	42
" in ¼ lb tins, per lb	44
D. F. in ½ lb tins, per lb	26
" ½ " "	28

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts, per 100	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	11 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis	12 13

"OUR NATIONAL FOODS."

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto	
Canadian	$0 14 $0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	.... 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO.,
(Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	$0 24 $0 26
" dairy, tubs, choice	0 16 0 20
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12
COUNTRY	
Eggs, fresh, per doz	0 12½ 0 13
" limed	....
Beans	0 90 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 40
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	.... 0 08½
Backs	.... 0 10½
Lard, Canadian, per lb	0 10 0 10½
Hogs	5 50 6 10
Tallow, refined, per lb	0 05 0 05½
" rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	4 4½
" Patna	4¾ 5½
" Japan	5 6
" extra Burmah	3¾ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6¾ 7½
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND.	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED
MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4¼
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6⅜
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8¼
20-lb " "	8¼

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6¼
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6¼
Ivory Gloss, fancy picture, 1 lb packs	6¼
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4⅝
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅜
" " less than a bbl	5⅜
Powdered, bbls	4⅞
" less than a bbl	5⅛
Extra bright refined	4¼
Bright Yellow	4 4⅛
Medium "	3⅞ 4
Brown	3⅝ 3¾

SALT.

Bbl salt, car lots	.... 1 20
Coarse, car lots, F.O.B.	.... 0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	..... 1 25
" small lots	.... 1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	.... 0 80
" small lots	0 95 1 00
Rock salt, per ton	.... 15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2¼
M	2¼	2½
B	2½	2⅝

THE HIGHEST STANDARD.

St. Lawrence Corn Starch

FOR COOKING.

Prices current, continued—

V.B.		2⅜ 2½
E.V.B.		2⅝ 2¾
E. Superior		2¾ 3
XX		2¾ 3
XXX		3 3½
Crown		3½ 3¾

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

Congou— BLACK.		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34	
Tarragona "	0 32	
Triple "	0 30	
Fruit Vinegar "	0 27	
Pickling "	0 28	
XXX "	0 25	
Extra XX "	0 22	
XX "	0 20	
X "	0 16	
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts	2 00 to	2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	$ 3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

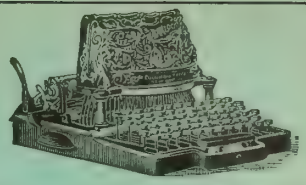
It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

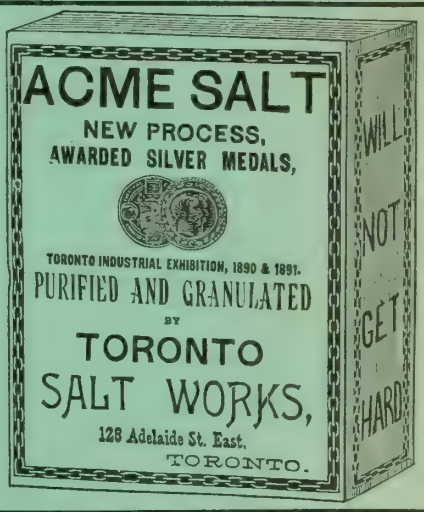
TELEPHONE 181.

71 Adelaide St. E, Toronto.

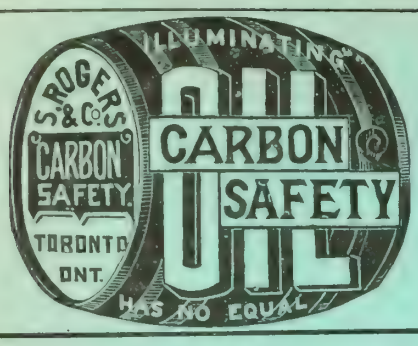
Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

Bourne & Butler,

170 KING ST. W.



THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.



TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

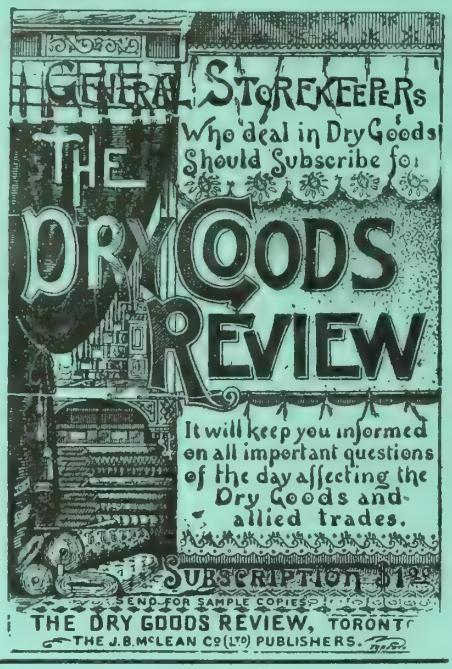
- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.



H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,

TORONTO and WINNIPEG.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, APRIL 15, 1892. No. 16

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¾c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

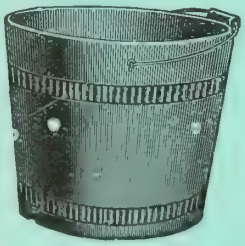
TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

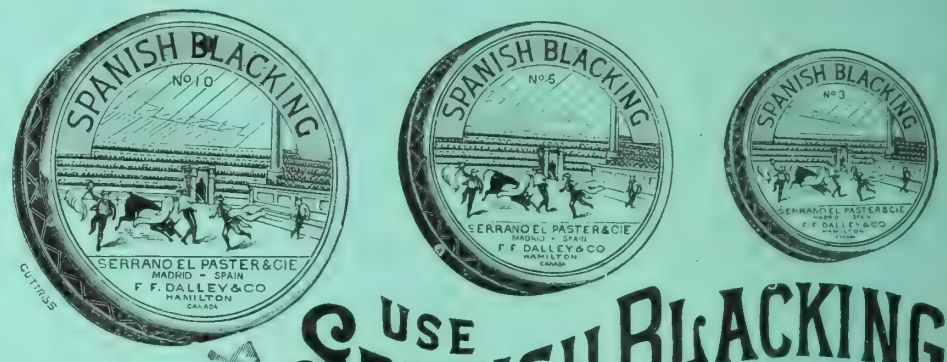
Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock

130 Queen St. E.

Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, APRIL 15, 1892. No. 16

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Truth is better than a falsehood even in an advertisement.

It is hard for a new manufacturer to become initiated upon the supply list of the wholesale grocery market in this city. No new brands receive a cordial welcome except such as come with the name upon them of some producer who has won a reputation for himself by some other article. All the magic is in the name. Quality has nothing to do with the matter, and the best line has to put in sometimes a long probationary period before it is taken up by wholesale grocers. They are not very open to argument upon the question of merit, and prefer to cling to that which has their confidence rather than venture upon that which has no commercial record. But a good line is worth pushing upon such a market, as the very difficulty of displacing stand-bys proves that the wholesalers do not readily forsake what they have once adopted. This is a distinguishing temper of the wholesale grocers of Toronto, and while to some degree observable in the wholesalers of other cities is not nearly so pronounced. Innovation is the great point with some jobbers, but conservatism rules among those in Toronto. With them a name once made and upheld is secure.

* * *

The deputation from the Montreal Board of Trade which waited on the Minister of Customs to urge the adoption of some means to put an end to diversity in appraisements at different ports of entry, had the support of the whole importing trade at their backs. Importers have too long been without redress or practical source of appeal against the rulings of local appraisers. Not having any standard to which to conform, these officers frequently differ very much in their individual ideas as to the classification of the same description of article. That anomaly virtually invests the local appraiser with absolute power. His deliverances in tariff exegetics apparently cannot be reversed. There is a Board of Customs to which all disputed questions are supposed to be referred, but its mediation between the importer and local appraiser is hard to bring about, for the simple reason that it never, or rarely ever, meets. If it would do its duty properly, the importers of the country would not now be calling for the appointment of a chief appraiser. It is remarkable that commerce is without any protection against the arbitrary rulings of men who are often too inexperienced in the handling of goods that admit of equivocal description. Assessors of value for taxation have a check upon their reports in the Court of Revision, and assessment for taxes is not a whit more important than appraisement for customs.

* * *

In the spring the salesman's fancy gravely turns to thoughts of closing—and closing early. Last year there was a fair amount of progress made in the early closing movement, and the scope of the reign of darkness—literal and metaphorical—was considerably reduced. The campaign is being resumed with better heart this spring, on account of the hopeful results of last year's agitation, an agitation which enlisted the press, the pulpit and the buying public in several places. Let it be hoped that employees will be still more disposed to shorten the working day for the good of themselves and their help. The five o'clock closing hour will soon be due in the wholesale grocery trade of this city. Last year the situation looked promising for the establishment of that hour as the time for closing all year round. It would be a gracious and highly appreciated act of the wholesalers if they would go the whole year, and begin on the first of May with the understanding that they should close at 5 o'clock every day until the first of May, '93. The employes stayed cheerfully at their posts last summer, and gave up their hour many an evening when the rush for sugar was at its height.

* * *

In a speech upon the insolvency question, delivered before the Halifax Board of Trade a few days ago, Mr. Fyshe said some wise things, and among others this: "There are three interests involved in this matter, the interests of the insolvents, the interest of the creditors and the interest of the public; compared with the other two interests that of the insolvents is utterly insignificant, and it transgresses all reason and common sense that they, after all the mischief and waste they have already brought on their creditors and the community, should be treated as a favored class, petted and helped as if they had been benefactors to the community instead of drags on it, while better and abler men are treated as of no account in comparison, and the interest of the general public practically ignored. It is not the matter of the bankrupt's discharge, but this of compromising with him and allowing him to continue in business, which really is the key to the whole subject, and it is hardly worth while discussing any other part of it."

MR. W. A. FERGUSON.

A native of the land where I respire.
—Byron.

Mr. W. A Ferguson was born in the county of Prince Edward, Ont., in the year 1846, and is of Scottish descent. After having received a common school education, he commenced for himself at fourteen years of age, choosing to earn his own living rather than go to school, as many another Canadian boy has chosen, and from fourteen years of age to twenty-three worked at farming and lumbering. In his twenty-fourth year he took up fire insurance, and soon became connected with the leading fire and life companies doing business in Canada, and built up a large and remunerative business, which is still carried on by Ferguson Bros., who during all the period of their business career have never had a claim disputed or unpaid. In the spring of 1878 the Delhi Fruit and Vegetable Canning Co. was organized, with Jacob Sovereen, A. and R. Crysler, and W. A. Ferguson equal partners. The out-put the first year was about 30,000 cans. This was the third factory of the kind in the Dominion. After two years of experimenting the company found their capital so badly impaired that it was one time decided to abandon the enterprise, which possibly would have been done had not Mr. Ferguson volunteered to give up his other business and devote his time wholly to the canning business. Forming a partnership with his brother, J. H. Ferguson, and handing the insurance business over to him, he threw his whole energy into the affairs of the cannery. The company re-subscribed their capital, and took in two additional partners—James McKnight and George Kent, both wealthy lumbermen. This gave the company a strong financial standing, Mr. Ferguson was given power to act as sole manager, and the company started with new life. But want of experience seemed to continue the great drawback. The canning business has more minute details to look after than most other branches of business. The cost is made of fractional parts, the raw material is perishable, water requires to be pure, steam must be just so hot, steam gauges must be kept in perfect order, and the whole business is of so complicated a nature, and the material is so perishable that with all the business energy of Mr. Ferguson the financial part could not be called a success until he had mastered the whole business, could supervise every part, and judge himself as to its fitness. But when once he felt that he understood the business, the company commenced to push it, and soon introduced their goods into every part of the Dominion. In 1885 it became necessary to enlarge their works, and the company decided on building new premises, and they now occupy the largest and best equipped canning factory in the Dominion, having a capacity of 50,000 cans daily. In locating their new factory two essential points were kept in view—namely, pure spring water and perfect drainage. The factory is situated on the brow of a hill, with a ravine below and a running stream, and all refuse is shot down a chute into this ravine and carried away by the stream. This keeps the air pure and the factory sweet and clean, which is one of the greatest difficulties about a canning factory. After moving into their new premises they not only enlarged their output, but increased the varieties of goods manufactured, adding jams, jellies, mince meat, catsups and soups to their already large line, and now turn out the largest assortment of goods of any one firm in the Dominion. Their goods are scattered all over the Dominion, and no first-class grocery stock is considered complete without an assortment of Delhi canned goods.

MR. W. A. FERGUSON.

Mr. Ferguson's motto is "Excel," and the many first prizes and gold medals won by his brands bear testimony as to how well he has succeeded. In the fall of 1891 a branch was started in the town of Niagara for canning peaches and tomatoes. This is the only factory in the centre of the peach-growing district, and where the fruit can be picked every day and canned within a few hours after being picked, it is a great advantage, and the goods turned out from this branch last fall are most highly spoken of. The company last season introduced machines for threshing peas out of the straw, something entirely new. These machines have a capacity of 100 loads of peas a day, are run by steam power and enable the farmer to harvest a field of 5 or 10 acres in one day, that would require a week in the old way of hand picking. They also enable the company to can the peas much fresher than the old way of hand picking. These are the only two in use in Canada. During the busy season some 450 hands are employed, mostly boys, girls and women. The premises are run night and day, and Mr. Ferguson may be found on the scene of activity at all hours. To manage such a business requires a man of quick and cool judgment and iron constitution and a determination that knows no surrender.

Mr. Ferguson has the gift, which is not very generally divided up among men, of persistency in a set purpose. The history of the canning establishment his name is connected with amply illustrates this. It requires pluck to take hold of an industrial project to make a success of it when it has once disappointed the hopes of its promoters. Mr. Ferguson was possessed of the necessary pluck and had in him the right metal to succeed. He acted upon what is a cardinal principle with all truly successful men, that before you can improve anything else you must improve yourself. He made himself thoroughly acquainted with the ins and outs of the business he had chosen, spared no pains in the application of this knowledge, and made personal supervision a prime necessity. It requires a strong mind to receive and steadily turn to practical account one idea. The one idea that Mr. Ferguson never deviated from may be deduced from the products of his cannery, and is this: It pays to maintain quality.

TORONTO RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association of Toronto held its regular monthly meeting in Richmond Hall on Monday night. The following were present :—President Booth (in the chair), Messrs. Barron, Clark, Gibson, Saunders, Hawthorn, Chapman, Anderson, Dulmage, Hambly, White, McCulloch, Westren, Jackson, Williamson, McMillan, Johnson, Sykes, Roberts, Sinclair, Mills and Secretary Corrie.

Such of the above as were present for the first time were introduced individually by the secretary to all the other members.

The minutes of last meeting were read and confirmed.

The following names were read, proposed for membership and admitted : Messrs. Anderson, Hambly, Hawthorn, McCrae, Fry.

SELLING TO CONSUMERS.

In behalf of the committee that waited on the wholesale grocers to remonstrate against the practice of selling to consumers, Mr. Gibson reported that the committee was received courteously, that all the wholesalers alleged their innocence except one, and all promised to sell nothing to consumers hereafter. The committee informed all the wholesalers that information of such sales being made would be acted on by the Association, and the names of wholesalers who should break their promise would be reported for publication in the trade and daily papers, and that such unfair business would be advertised as widely as possible, and the influence of the Association used to divert trade to wholesalers who dealt fairly by the retailers.

COMMUNICATIONS.

The Secretary reported the receipt of half a dozen copies of the Adulteration Act, in response to his request for the same from the Inland Revenue Department.

The tender of thanks to the members of the Executive Committee of the City Council was reported by the secretary, and the reply thereto of Ald. Saunders.

A request from Barrie to forward a copy of by-laws as a basis for forming an association was read, but the Secretary said he had run out of copies.

The communications were received.

The following accounts were read and passed, except the second, which was referred to the executive :—Rent, $11.75 ; a baseball account for the Travellers' picnic, $6 ; stamps, 28c. ; the secretary's commission on new members, $22.

THE PEDDLING BY-LAW.

Mr. Gibson moved, seconded by Mr. Williamson, that a committee be appointed to wait on the Mayor to draw his attention to the fact that a good deal of peddling is done in violation of the license by-law. The committee appointed were Messrs. Mills, Gibson and Barron.

ADULTERATION.

The President read clauses of the Adulteration Act defining adulteration.

Mr. Clark moved, seconded by Mr. Sykes, that the Association petition the Minister of Inland Revenue to allow coffee with a certain proportion of chicory in it to rank as unadulterated.

Mr. White did not see that legislation was necessary to enable the grocer to sell chicory in coffee, if the customer asked for it, as the law now allows the trader to sell mixtures as mixtures.

Mr. Sykes did not like the present regulation. It is of course within the grocer's right to mix if he is careful to sell as a mixture, but that does not protect the grocer from the insidious work of detectives. He believed that nearly everybody prefers two ounces of chicory to a pound of coffee, and such proportion should entitle the coffee to be classed as pure. He had an experience of inspection in connection with the tobacco trade, when he was put to an expense of $13 or $14 because a label became displaced. The trade should be protected against such chances in the coffee trade, and he believed the proposal in the motion answered the needs of the case.

Mr. Gibson preferred the law the way it now was. That enables the grocer to shade quality to suit his customers, is sanctioned by the law within conditions, and is not worse than putting water in whiskey.

Mr. Clark withdrew his motion, stating that his object in making it was to elicit discussion.

THE CONVENTION QUESTIONS.

The discussion of the questions submitted by the delegates who met here in October last was taken up at the point to which it was brought at the meeting before last.

No. 12. How is the peddling business conducted in your locality ?

The secretary was instructed to answer this by a statement of the local law on peddling, and a memorandum of the steps taken by the association to regulate peddling, and of the attempts at evasion of the law referred to in a resolution passed in the early part of this meeting.

No. 13. What action has been taken with regard to its suppression ? The answer to this was involved in the instructions to the secretary with reference to question 12.

No. 14. Can you suggest further steps with reference to its suppression ?

No. 15. What license fee, if any, is paid in your locality ?

The two latter questions were treated as coming under the directions given under question 12, and as all were a mere matter of record the secretary could get the facts from the minute book.

The general question of peddling was given some attention during the discussion of these particulars. The difficulty of dealing with growers and discriminating between the genuine and the so-called growers was touched upon. The former have free ingress to the market, and under the Municipal Act, no city that has not a charter can put a license fee upon them.

Mr. Gibson said the genuine growers were not objects of complaint. They always stood out for full prices. The cutting pedlars who sailed under the colors of the growers, were not growers, but pedlars pure and simple, who pursued their calling on the strength of their cultivating half an acre of land. He would go in for putting the onus of enforcing the law upon the police.

No. 16. Do you think it desirable to hold a Retail Merchant's Convention ? If so, where, and when would you suggest its being held?

Mr. Clark approved the idea of a convention. The closer the relations among the trade the better. An idea that he entertained and hoped some time to see realized was the incorporation of the whole grocery trade, an apprenticeship system established, and entrance into the trade determined by success in passing an examination.

Mr. Mills had nothing to say against the proposal to call a convention, but saw little encouragement in the attitude of outside associations to warrant the consideration of it here. The circulars sent out had been quite generally ignored, and answers were returned by hardly any. The feeling of outside associations had evidently cooled down since the break in the sugar combine, which break reduced the motives for a convention. Also things were in an unsettled,transitional state in the Guild, and until they began to take more tangible form,a convention would be at a loss to know what matters were to be dealt with in this relation. Of course there were many matters not touched on in this circular which would come within scope of discussion at a convention.

Mr. Gibson agreed with Mr. Mills that a convention would have plenty to do if it met, as numberless questions demanded the attention of the whole trade. For example, the soap men were putting their best toilet goods into the hands of dry goods men after a name had been made for these soaps by the great advertising they received through being handled by grocers. The dry goods trade was always certain to take up some of the best things. They never bothered with sugar, currants, etc.

Mr. White thought Mr. Mills' objection to the idea of a convention being discussed, because answers had not been returned from other associations, was hardly consistent while Toronto itself was still considering the questions and had made no return of answers to them.

The question was finally answered as follows : We think a convention desirable. Would suggest Hamilton as a good central point. Would name August as a rough indication of a suitable time.

There was a disposition to be indifferent as to whether Hamilton or Toronto should be the place of meeting, and Hamilton was named out of consideration for outsiders, for whom the most central point was supposed to be the most convenient. Toronto would probably have been suggested as likely to be agreeable to all visitors, but the feeling that it might look selfish for the local Association to name its own city prevailed.

EARLY CLOSING.

Some desultory discussion took place upon early closing, but did not issue in the adoption of any resolution.

Mr. Clark said the fault with the present early closing Act was its not defining "grocer." That left a loophole for a great many evasions on the part of traders who carried along with groceries other lines as well.

Mr. Hambly, Mr. Hawthorn, Mr. Chapman, Mr. Mills and Mr. Johnson all spoke favorably of 8 o'clock as a closing hour ; and all except the last appeared to think closing on Wednesday afternoon impracticable.

Mr. White had closed at 7 since the first of January and lost nothing by it. He and two other neighboring grocers had observed this rule. He thought it more easily carried out in winter, though, than in summer, and would not be tied down to a particular hour during the latter season unless all within range of competition would agree to the same hour.

Mr. Williamson had closed at 7 since the first of June last and had not lost enough business by so doing to balance the saving in gas.

Mr. Sykes had studied the interests of his own business, and those he considered had warranted him in the past in keeping his store open after 7. His course was to some extent determined by the late-hour competition he had to face from the fruit and flour and feed men.

Mr. Gibson made a few humorous remarks upon the subject, and the meeting adjourned.

THE E. B. EDDY WORKS,

HULL, QUE.

The name of E. B. Eddy is known throughout the length and breadth of Canada, and everywhere he is acknowledged to be one of the shrewdest and most successful business men in the Dominion. About 40 years ago he started business in the little Village of Hull, and before long had acquired a considerable portion of the water power afforded by the Chaudiere Falls. Match making was his first venture, and at different times were added the making of pails, tubs, lumber, doors and sashes, indurated fibre ware, pulp, sulphite, and last, but by no means least, the manufacture of various kinds of paper. In 1886 he deemed it advisable to form a joint stock company, and since that time the various branches of the business have been carried on under the name of the E. B. Eddy Company.

Four thousand five hundred horse power is required to drive the machinery of the Company, and upwards of 1,800 hands are employed the year round. These two facts will give some idea of the enormous business carried on by this company, whose wares are sold from the Atlantic to the Pacific, and whose reputation for honest, square dealing is second to none in the Dominion.

The capacity of the machinery is as follows: Indurated fibre mill, 8 presses, capacity 600 articles daily; wood pulp mills, 8 grinders, 16 tons daily; sulphite fibre mill, 4 digesters, 13 tons daily; woodboard mill, 2 machines, 10 tons daily; woodboard mill, 2 machines, 10 tons daily; paper mill No. 1, 98-inch four-driver machine, 10 tons daily; 86-inch cylinder machine, 10 tons daily; paper mill No. 2, 76-inch cylinder machine, 2 tons (tissue) daily; small woodboard machine, 2 tons daily; Jordan engines, 6, and beating engines, 16, of a capacity of 1,000 pounds each.

Everywhere throughout these factories order and cleanliness exist, and that, too, without the air of restraint that is often marked in very orderly factories. Evidently the spirit that animates the management permeates every department of this very varied business.

The buildings are lighted by electricity from four dynamos and over four score of large arc lights, and several hundred small ones are used.

The factories as seen from the Chaudiere entrance into Hull convey no adequate idea of their true size. When seen from the vantage of a visitor, they cover acres. They are clustered loosely; the great paper mill, the stone paper mill, the box factory, machine shop, warerooms and the hooped-ware factory to the left of the road; a group, including the match factory, the indurated-ware works, the sash and door and washboard factories on the other side—a straggling mass of stone buildings, connected above by galleries and tramways, and presenting only an end to the street. The match factory is incomparably the largest in Canada, and possibly the largest in the world under one roof, much larger than all others in the Dominion together. It is a busy place, with many departments, for it takes about as many people to make a good sulphur match as to make a pin. The hum of machinery is everywhere; the rooms are closely filled with employes, mostly bright looking French-Canadian girls. A confused orderliness reigns. The debris, which almost invariably litters factories where wood is the material used, is here absent. Unfinished matches that fall to the floor are almost the only waste to be seen; these are gathered up and removed regularly to avoid risk of fire.

E. B. EDDY.

At Eddy's, matches are made with great rapidity and with very little manual labor involved in the process, and entirely without the waste and loss incurred by the old-time methods. In the cutting machines the pine, first cut into blocks and cross-cut, is split by knife-combs into match sticks the length of two matches, and then poured off on to a belt conveyor, which carries it to the reeling machines. This work is done so rapidly that the uninitiated eye finds it difficult to discover how the result is brought about. The matches are now prepared for dipping by the reeling machines, of which there are a score or two. In the oscillating feeder of the machine the match splints are shaken into position, side by side, one layer in thickness, and so pass through—an unbroken stream—onto a double line of tape, and are then rapidly wound, with the tape, around a little hub into a "wheel" or roll about two feet across and to match lengths—about 4½ inches—in thickness. So evenly is this done that a flat plate laid on either end of the wheel would touch every match splint. This evenness ensures uniform distribution of the sulphur and phosphorous dips, and as each match is separated by the reeling process from every other match in the wheel, the adhesion of the matches when dipped is prevented. A roll requires half a minute or a little more to complete. As it is finished it is whipped off, and another hub and set of tapes substituted. The wheels pass to the dipping room where they are dipped at both ends into sulphur, and when cool, touched on the phosphorous mixture, which, kept evenly fluid throughout by steam heat, never takes fire. After drying thoroughly, a cutter and unwinder now cuts the rolls into two wheels and unwind them. In the boxing room, a busy and most interesting apartment, girls with wonderfully nimble fingers gather from the tables the matches in half-handfuls and cram them into little paper boxes. Each quarter-gross as completed goes into a cardboard box and is passed to another department for packing and shipment. So great, when united with natural apitude, is the skill acquired by the girls in filling the little boxes, that these scarcely differ in the number of matches

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

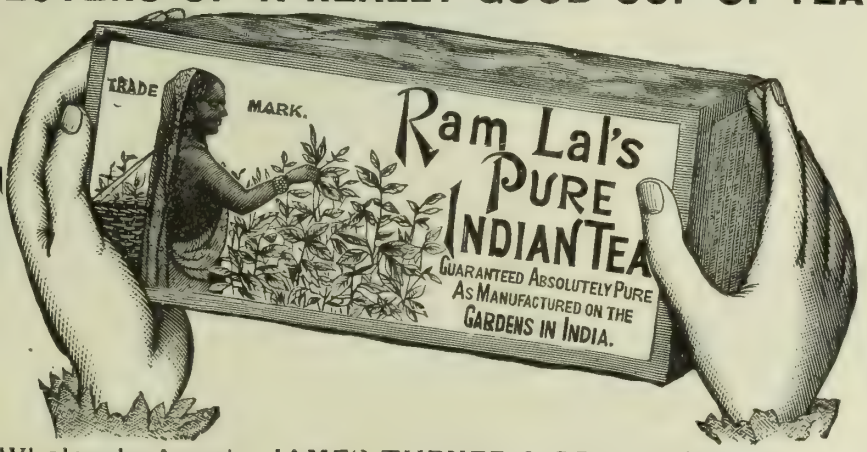
WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have CAUGHT



ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

ONE OF THE BEST.

Family Grocery Business in Toronto for Sale.

On account of my wine trade growing so extensively, I am compelled to move that branch of the business from 282 Queen St. West, to the centre of the city, and have secured a store at 79 Yonge St., and extensive Wine Vaults under 77 and 79 Yonge, and 2, 4 and 6 King St. It will consequently be impossible for me to give attention to my large grocery business at 280 Queen St. West.

I am therefore reluctantly compelled to offer it for sale. One of the best family grocery business, in the city, is and has been done there for years. The above is an opportunity seldom met with.

WM. MARA, 280 Queen St. West.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,

London, Ontario.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

each contains. And the work is done with marvellous despatch—a box in about three seconds.

Of course there are departments devoted to incidentals of the match business, such as places where the selected pine is stored and rooms for making and stamping by machinery the wooden boxes, large and small. The stamping is thoroughly done, for the company takes care that every person who purchases a box shall know that it is Eddy's matches that are giving him satisfaction.

One of the most interesting mechanical rooms in Canada is that given to the making of the small paper boxes. Here over 700 boxes are made per minute. Great perpendicular cylinder or wheels made of hundreds of pieces of burnished steel constitute the prominent part of the machines, which were invented and made by the company on the premises. The machine, notwithstanding the time and thought consumed in inventing and perfecting it—rather in consequence of that time and thought—has the profound merit of simplicity, a merit phenomenally rare in machines made up, as those are, of about 3,000 separate pieces of metal. By these machines a band of tough paper, unwinding off a roll, is cut, grooved into seams, printed with a label, glued and pressed in rigid form as boxes. Of such boxes each machine turns out 185 per minute. Machines of similar construction, but without the printing apparatus, make the little covers. Unquestionably this is the crowning achievement Canada has made in mechanism. Perhaps it may justly be placed first on this continent for simplicity in principle, delicacy of adjustment and adaptedness to run without the frequent repairs generally necessitated in a machine required for operations so varied and of such nicety.

Two very important qualities are essential in first-class matches. They must not break readily, and, while they must never fail to strike, yet must not go off on the lightest friction, and so prove a prolific source of danger. Both of these qualities, as well as minor ones of importance, are exhibited in the highest degree in Eddy's matches. The pine selected is the choicest; sound, without knot or twist, and is thoroughly dried. Every maker has his own phosphorous dip, and, though these are much alike in their principal ingredients, the proportions used of each and the minor ingredients added very much. On Eddy's matches, as experience proves, the mixture is probably as nearly perfect as possible. The phosphorous ends well resist damp and heat alike; they are odorless, never spit or break off when struck, and so meet every requirement of parlor matches, while their comparative safety is such that it may be said the Eddy company has saved the insurance companies of Canada more than the cost of all the fires that have devastated Hull. Over 27,000,000 matches are turned out each day, giving employment to 475 hands, and using up about 6,000 cords of wood for matches alone, and 100 tons of sulphur annually.

W. H. ROWLEY.

Indurated fibre ware, as some readers well known, is made from wood pulp pressed on moulds of the utensil required into more than the original solidity of wood in the grain, and then kiln dried and saturated to a considerable depth with a solution which gives it almost the tenacity of iron, and renders this light, elastic ware impermeable and exceedingly durable. The ware manufactured at present (moulds for additions to the list are in preparation) includes tubs, pails, round-bottom fire buckets, basins, bread troughs, pans, water closet tanks and a variety of other articles. As this kind of manufacture is a novelty, and the factory is the only one of the kind in Canada, a brief glance at the processes may be of interest.

The pulp used is pumped in a gruelly condition into a large vat, and freed from lumps and partially drained is forced on into iron moulds set on tall presses, where, under a pressure of 160 pounds to the square inch, which drives the water out in streams, the utensils are shaped. The moulded goods are now dried in a kiln, then removed to another floor, trimmed by machine-driven saws of various descriptions, put upon lathes where, in polishing, their shape is reduced to that of the light and sometimes graceful utensils they appear when finished. Then comes the indurating vat, where, in a hot mixture, the composition of which is kept a profound secret, the goods are immersed, the indurator poking them under here and there with a stick every moment, and intently watching the mixture and the utensils floating in it. The immersion process complete, the wares are put for a considerable time in a kiln heated to 500° Fahr. A second immersion in another liquid follows, to give them a hard, glossy finish, which is afterward dried on in a kiln. The goods are now ready for the market, all except pails, tubs and a few other things, to which handles must be fixed.

The color of the goods, which is imparted in the glazing bath, varies as desired. Mottled browns appear to be favored most, but bright tints are frequent. The ware admits of great variety of pleasing effects in color, quite as much so as metallic or earthenware. This industry is more especially under the eye of Mr. Cushman, the vice-president of the company, a gentleman whose early and long connection with the Eddy factories has contributed much to their success.

Indurated ware is a boon to the kitchen and dairy, and needs only to be well known to come into general demand. The utensils are the lightest in the market. Strength is combined with lightness. A man can jump on a light wash-basin or hurl it into the air and let it fall on the hard floor without cracking or denting it. It may be broken with a hammer, but it is difficult to wear out indurated goods. The surface remains hard and glossy; neither heat nor cold, moisture nor drought affects it. The utensils are seamless

PRUNES.

H. P. ECKARDT & CO.,
Wholesale Grocers,
TORONTO.

Are you fully satisfied with your Coffee?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers. Just one trial is all we ask, we then leave it with you.

Yours, etc.,
THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

"SIDE-LINES."

In these days of competition, Grocers are looking for Side-lines on which they can make a good profit. CONFECTIONERY is what is wanted. It yields from 50 to 75 per cent. profit.

We manufacture it in every conceivable shape. Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.
MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.
IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

non-warpable, and for practical purposes may be described as indestructible.

Immediately opposite, across the Chaudiere road, is a large stone building, occupied by the machine shop and the hoopware factory. The last, if not so interesting as the match factory or the indurated ware works, has many processes which the visitor watches with interest. The factory is a very large one, the largest of its kind in the country. It was one of the earliest industries engaged in by Mr. Eddy, and its reputation has steadily increased, for no pains have been spared to make every improvement possible in the machinery and methods with a view to economy in production and to securing well finished wares that will not fall to pieces or become leaky if left empty and dry. The manufacture comprises common pails, pickle pails, toy pails, wash tubs, candy, lard, jelly, jam, biscuit and spice pails and a variety of minor wares. Ash, elm, white pine and spruce are used, the last being in especial demand for butter tubs, as it is tasteless. The putting together and hooping is a process at once interesting and surprising on account of the rapidity with which it is done. The process of stamping the name of the company and printing from patterns the imitation grain work on this ware is particularly attractive. A recent improvement in hooped ware is the insertion in grooves around a tub, pail, etc., of wires; this doubly prevents the falling to pieces of vessels neglected and left in the sun. The magnitude of the business done by this factory may be judged from the fact that the output is equivalent to from 2,500 to 3,000 pails per diem. Here, too, a large number of men find constant employment in turning out first-class washboards, second to none in the market.

And last but not least by any means there is the manufacture of paper of all kinds, grades and colors. Here the grocer can get his tea and other wrapping papers in any quantity and at the lowest market price; here the hardware man is favored by having a strong heavy wrapping paper made specially for himself; and here users of paper of all kinds can have their wants filled. There are two paper mills, Nos. 1 and 2. The latter a large stone structure, 60 x 90, fitted up with the latest improved paper and pulp making machinery. We cannot attempt a description of the making of paper, for it would of necessity abound with technical terms, which would be meaningless to the vast majority of our readers, but will merely say that the whole process, from the time the wood is cut up into suitable lengths for being fed into the grinding machines until the finished paper is wound on the spools as it leaves the machine, is one so interesting that it is worth going many miles to see. In mill No. 2 there are two grinding machines, three beating engines (large, oval-shaped vats in which an engine keeps stirring and beating up the pulp) and a large paper making machine, used principally for making tissue and tissue manillas. This machine has a capacity of one and a half tons of tissue, or three tons of tissue manilla paper, per day. Although the Eddy Company have only been making toilet paper for a few months, yet already they find it hard work to keep up with their orders, even by running the two machines to their fullest capacity. These machines turn out 30 cases—100 rolls of 1,000 sheets each to the case—per day. With the improved machinery the company are able to turn out a superior quality of toilet paper and at a lower price than any similar article on the market.

Next comes the paper furnishing room. It is 85 x 102 feet, three storeys high, the ground flat having an 18-foot ceiling. On the lower flat is the mammoth super-calendering machine, having eight rolls 80 inches long. This is one of the finest machines on the continent, and is capable of finishing paper with the finest possible surface. The whole series of buildings are lighted with electric light, supplied with five dynamos with a capacity of 80,000 candle power. The two upper storeys are used for storage. The building is fitted up with two powerful elevators and is heated throughout with hot air, as are all the other buildings no stoves being allowed around the premises. Passing from the finishing rooms, into paper mill No. 1, you are completely taken by surprise. The building itself is 122 x 148½ feet, with an extension on one side, increasing the length to 170 feet. This extension had to be built to accommodate one of the new machines, which is 157½ feet long; truly a monster. On entering the door you are confronted by the two finest paper machines on this continent, if not in the world. They cost upwards of $30,000 each. The smaller one is, however, 147 feet long, is 98 inches wide, has 18 four-foot dryers and 2 stocks of calenders. This machine is used for making book, white print, news and manillas, and has a daily capacity of from eight to ten tons. The larger machine is 157½ feet long by 86 inches. It has 6 cylinders, 24 four-foot dryers and 3 stocks of calenders. This machine is used for making wood board, card board, duplex board, card middles, manillas, wrapping paper, etc., and has a capacity of from ten to twelve tons per day. This machine is so constructed as to produce cardboard with different colored sides, the only machine capable of doing this work in Canada. This mill is also fitted up with 6 grinders for grinding wood into pulp, and these require 1,350 horse-power to drive them. These grinders are 24-inch face, with 4-foot diameters. There are six run of them in mill No. 1, and two run in mill No. 2. In mill No. 1 are 10 beating engines of 50 horse-power each, and 4 Jordan engines, each of 30 horse-power. In the basement are the huge vats or tanks for holding the pulp, and also various pumping appliances for forcing the pulp up into the beating engines and finally into the paper making machines

Although this is but a short description it might be imagined that it is days instead of hours from the time the wood is ground into pulp till it comes out a beautiful sheet of paper. But such is not the case. Large sticks of spruce are thrown into the grinders and ground into pulp, then it passes on from machine to machine, and within a couple of hours is ready for use.

This confident vigor, which had so much to do in developing a very varied business which employed more hands than any one manufacturing enterprise in the Dominion (the number is said at one time to have amounted to 4,238 men, men and children) appears well founded. Mr. Eddy tolerates no inferiority in any of his manufactures. His wares must equal and, if possible, surpass the best in the same line produced elsewhere. All that careful methods and close attention can do is done. The needs of the market, and the special demands of customers, are carefully considered and promptly met. If the machinery already known to the world and needed by his company seems capable of improvement, the improvement is studied out, invented and perfected in Hull. A fully equipped machine shop is an important appurtenance of the company's factories, and here many new inventions have been made and elaborated, among them the Eddy match box machine, a marvel of mechanism scarcely rivalled anywhere.

Mr. E. B. Eddy is the president and managing director of the company, the other officers on the board being: Mr. S. S. Cushman, vice-president; Mr. G. H. Millen, superintendent, and Mr. W. H. Rowley, secretary-treasurer. Mr. J. J. Gormully, Q.C., Ottawa, is also a member of the board.

Notwithstanding his many business duties, Mr. Eddy finds time to take an active interest in all that pertains to the welfare of Hull, and has filled the important positions of mayor or chairman of the finance committee for many years.

To the commercial public of Canada Mr. W. H. Rowley, the genial Sec.-Treas., needs little introduction. The accompanying portrait is a good one. He is a Canadian, his birthplace Yarmouth, in Nova Scotia, and is a son of Lieutenant-Colonel Rowley. He is 42 years of age. His business career may be given in outline as follows: In 1866 he entered London House, St. John, N.B.; from 1869 to 1870 he was with the Hon. John Robertson, of the same city; in 1870 he entered the Merchants' Bank of Canada, in Montreal; he was afterwards stationed on the Bank's staff at Windsor, Kingston and Ottawa; in 1880 he was made manager of the Ottawa branch; in January, 1887, upon the formation of the E. B. Eddy Co., he was made secretary-treasurer of that company. Mr. Rowley is a typical business man, and has a capacity for administration and hard work that is possessed by few.

A customer secured is a promise of greater salary in time.

A Canadian Industry.

1 Box Barm Yeast of 2 dozen 5 cent packages, **50 cents.**

1 " " " 2 dozen 10 cent " **$1.00.**

The most profitable Yeast on the Market.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of SATURDAY, 14th May, 1892, for the delivery of Indian Supplies during the fiscal year ending 30th June, 1893, duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted. The lowest or any tender not necessarily accepted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1892. 17

FANCY CHEESE

SOMETHING NEW:

'MacLaren's Imperial

IN CLASS JARS.

ROQUEFORT.	SWISS.
GORGONZOLA.	NEUFCHATEL.
PINEAPPLE.	CREAM.
EDAM.	PARAGON.

Direct orders received weekly.

Write us for quotations.

WRIGHT & COPP,

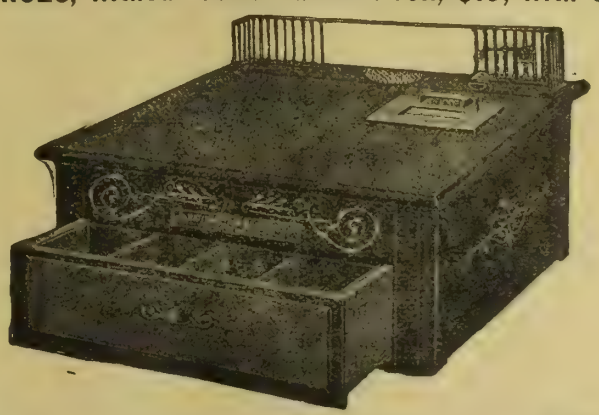
GROCERS' SPECIALTIES,

40 Wellington St. East, TORONTO.

AUTOGRAPHIC CASH REGISTERS.

All kinds and sizes, with or without combination lock, with plain cabinet, or with railing, etc. Before ordering any Autographic Register see the **NATIONAL.** Guaranteed equal to the **STANDARD, PECK, or any other Autographic Register of this class, and sold at only half the price.**

PRICES, without Combination Lock, $15; with Combination Lock, $20.



No. 25 Combination Lock Autographic Register. PRICE, - - - - - $20.

WE MAKE 33 Different kinds of Cash and Autographic Registers.

Detail Adding,
Total Adding,
Check Printing,
Dial,
Autographic, Etc

Various Prices. Easy Terms of Payment.

Send for Catalogue and Testimonials.

THE NATIONAL CASH REGISTER CO.,

CANADIAN SALESROOMS:
Toronto, Ont., 63 King St. W.
Montreal, P. Q., 174 James St.
Halifax, N. S., 107 Holles St.
Winnipeg, Man., Main & Queen Sts.

DAYTON, OHIO, U. S. A.

We employ 853 persons in our factory.
We make nothing but Cash and Autographic Registers.

ONE CENT

Is all a Postal Card will cost you to get our Price List, and that One Cent will make you a profit, if you follow it up enough, in a few months to buy many thousand Post Cards.

Just give us a chance, and like thousands of others, you will not regret it.

Empire Tobacco Co.,

MONTREAL.

DARJILING (?)

The Rajah of Nepaul was sitting in state,
His turban he'd doffed,a scratching his pate,
His locks, dark, Hyperian, were ruffled, and Oh !
Such a look on his face, the picture of woe.

'Twas not that he felt his dominion unsafe,
For Peace reigned about him ; on mountain, in cave,
His subjects were happy ; on hillside,in dale,
Prosperity smiled on the dark and the pale.

No, no, he was happy, and yet, sad to say,
Misfortune had struck him this beautiful day;
A priest of Mysore had sent to this lord
To learn the right way to spell a strange word.

'Twas the name of a town on high Himalay,
The home of an herb brought from mighty Cathay,
Whose flavor, aroma and wonderful cheer
Was growing in favor through month and through year.

DARJILING—The Vedas so wrote the famed name,
Until the Feringhees, white sons of war's game,
With their barbarous guttural destroyed the smooth sound
And spelled it and wrote it—any way to get round.

So the Rajah had summoned the priests and the wise
To settle the word so no doubts could arise.
His court lauded loudly the sapient resolve,
And waited to see what the wise would evolve.

The first to bow low was the Sahib B. Bol,
Who said the word didn't need spelling at all,
But if spelled, should look like the English-man sees,
DARJEELING,—D-A-R, one J and two E's.

Then a priest of stern Siva, "destroyer of all,"
Averred that he didn't agree with B. Bol,
That Brahma and Vishnu both wrote it as he,
DARGEELING,—D-A-R, no J, but a G.

The next learned man who desired to speak
Said all 'e 'ad 'eard was 'og Latin or Greek ;
In Lunnun at 'ome they 'ad the right thing,
DARGHEELING,—G haitch, two h'es, L-i-n-g.

By ones the great wise men from far and from near
Salaamed to the Rajah,who patient gave ear,
And as each of the faithful expounded his plea,
The woe of the Rajah was piteous to see.

All day and all night was the court kept awake,
But Rajah Tip Saboo no answer could take,
The sun was fast scaling the heavens once more
When a son of old Erin bowed down to the floor.

"Great Rajah"said he," o'im conhsthrained to confess
That this will turn out a mosht terrible mess,
And oi beg yez to tell, oi beg on me knees,
To spell the blamed word any DOMNED way they please."

With rapture the Rajah sprang from the gold throne,
And slapped Pat on the back, who grunted "Ochone !"
"Great son of Feringhee, your word shall be law,
No matter the spelling, you can't beat the draw."

HEC. SECORD.

NOTES TAKEN ON THE ROAD.

John Clay, Thorold, has fitted up a store on the opposite side of the street from his burned premises, and is once more to the front in the grocery line.

It is a pleasure to see Fred. Richards, of Richards & Son, soap manufacturers, Woodstock, around again after being laid up some time with a broken leg.

A. Disher, Merritton, is another subscriber to THE CANADIAN GROCER who lays aside a journal that he has taken for 15 years' and says THE GROCER fill the bill.

E. S. O'Neil, Ingersoll, was persuaded to take THE GROCER on trial, and when the time was up he made the remark that he was afraid he had lost a good deal by not taking it on before.

John Tisdale, Omemee, was burned out in the severe fire of last August, in that town, but with that pluck which distinguishes the successful man of business, he soon rebuilt and stocked a new store with a full line of fine groceries, and is fast recovering from his great loss. The insurance he received hardly covered his household effects.

William Henry, Uxbridge, when paying his subscription, said he had cut off other papers to make room for THE CANADIAN GROCER, and that it was the best trade paper in Canada. Speaking of business in Uxbridge, he said collections were a little slow, as the farmers had still large quantities of grain on hand. One farmer had 500 bushels of wheat, and was some time ago offered 90c. or more, but now he could not get 80c., with prospects of 75c. or less. Mr Henry has a fine store and carries a large stock of dry goods, cloths, men's furnishings, groceries, etc., and is what we term "well fixed."

There are sundry complaints from grocery men in the country at the long delay by some Toronto commission houses in making reports on sales of eggs this spring, and as one or two parties claim to have made the consignments from seeing the advertisement of these houses in THE GROCER, it is incumbent on THE GROCER to take due note of these complaints. One person at London had not heard from his consignment in over a month, another at Omemee shipped in February and again in March, and only got a report on April 8th, and then it was effected through his wholesale house. This latter commission house I am pleased to say is not an advertiser in THE GROCER.

Mr. Henry, of A. Watts & Co., Brantford, is fast recovering from a severe ankle sprain. Although suffering great pain, his arduous public and private duties compelled him to be at his office pretty steadily. There he appeared on crutches as regularly as ever for a long time. From his office the telephone had to do the rest. Mr. Henry is one of Brantford's most prominent citizens, and his counsel and advice in social as well as public matters have great weight, and can no more be dispensed with than his celebrated Ivory Bar Soap can from all the grocery stores in the Dominion of Canada.

A "NEW" DRUMMER.

My joy knew no bounds when one morning I received a letter from a large candy house which read as follows :—

"After the conversation we had with you we have decided to give you a trial. Please come down and post up with a view to starting out on Sunday night. Yours, SWEET AND PURE."

The happiest moment of my life had arrived ; I read and re-read the letter to make sure I was not dreaming. I knew, or thought I knew, if I could just get an opportunity to sell goods "on the road"—as a number of my drummer friends termed it—I would surely make a great success, and now the opportunity was presented. I was sure I could sell goods—lots of goods, why not ? I was bright, much more so than lots of those fellows who were wonderful successes on the road. Why should I fail ? No sir, it was not possible. I was the proud possessor of a great many fine and original (?) yarns that I could and would spin off ad finem, and I would prove a veritable cornucopia of effulgent merriment to those verdant (?) but nice country merchants.

I put in three days posting up, during which time I became thoroughly familiar with the confectioners' terms, and I knew what every "hand made cream" consisted of and how each piece of "Nougate" was made, etc. I had the prices of "pan work," "stick," "pistasch," "chocolate cream," "pea nuts," "fire crackers," "milk shakes," "pop corn balls," "prize boxes"—in fact everything, at my tongue's end—and now I would go out and revolutionize things generally and—no telling what was yet in store for me. I might yet be a member of "my firm." I had my samples sent down to the depot and returned to my home to pack up the personal effects that I would want to use on my trip.

"Just think," said I to my mother, I am at last a "drummer." Now watch me, watch how I will put some of those fossils away when I strike at their trade.

"Don't be too confident, my son," ventured my mother with some timidity. She seemed careful lest she might say something that would possibly lead me to believe that I was not already a howling success.

Well, I bade everybody good bye, and was soon seated in a Wabash train as proud of my 1,000 mile ticket as I was of the $50 expense money that I had carefully stowed away in my inner vest pocket. My first stop was at a small town that had positively no use for candy, as Mr. C., representing C. H. D & Co., had been there a few days before and sold everybody all the candy wanted. I took an afternoon freight that was going my way and found in the caboose quite a number of other "commercial travellers" who were lounging around on upturned buckets and other improvised seats. After I had deposited my sample case, silk hat box, umbrella, cane and satchel containing clothing, perfumed note paper, etc., in the corner, I volunteered the remark, as I rubbed off my patent leathers with my handkerchief : "Trade is d—n dull. How is it with you fellows ?" I noticed a fatherly looking gentleman lying down on the top of the tool box with one end of the cushion turned under for a pillow, and as I came near being thrown through the east end of the car by a violent jerk of the train, he asked me how I was doing on my maiden trip.

I did not know then, but I know now, how he knew it was my maiden trip.

I "made" one other town that day and at night wrote to my "house" that prospects were good. "There is," said I, "some fellow ahead of me in the same line, but I will head him off to morrow." I paid very little attention to trade the next day as I was anxious to head off the man with C H. D. & Co., whom I was following so closely. He was creating havoc with trade all along the line and I wanted to get in the front rank for awhile. I finally heard of him on the C. & A. and overtook him at Blackburn. I made his acquaintance — his name was Cobb—and he treated me royally and welcomed me into the ranks of peregrinating negotiations. He also told me that Waverly, a little town about seven miles off the road is a very good candy town, but he never made it on account of time required to do so. I set about going to Waverly at once and while the livery man was hitching up the horses I gulped down a piece of cold polygamous gobbler, all the landlord had, he said, dinner was over, and a cup of coffee that turned blue when milk was poured into it. I got to Waverly in time to learn that Cobb had been there the day before and took out a large number of Christmas orders. I was sorry he didn't take the town. I was like the fellow who was hung in Texas—further proceedings interested me no longer, so far as that town was concerned. In fact, I was beginning to think that perhaps my "house" would soon expect an order from me. I was compelled to remain in Waverley over night and somehow or another, the beautiful snow that had clad all nature in a mantle of white, did not have that particular charm for me that the poets advertise so liberally in all papers of known circulation.

I was put to bed in a little light running affair that had a dashboard at each end, and when I awoke in the morning my neck was twisted northeast by north, and I felt generally broken up. I stepped to the window of my room to get a glimpse of the weather, and just across the street I saw a merchant hanging out an immense sign which bore this pertinent legend : "Wait for our mammoth stock of Christmas candies, bought a few days ago for cash."

I ate sparingly at breakfast, but my driver's appetite seemed all right. He, however, hadn't seen the sign. We drove back to Blackburn, and I took the first train up the road to Marshall, where I found a customer who wanted goods, but when he learned whom I was representing he said : "What ! I don't want any of your goods. That house drew on me last week. I suppose they were afraid of their money." I afterwards learned that he was rated "M. 4," which accounted for his indignation. I managed to sell a few little orders, and lose my silk hat and umbrella before I get ready to return to my mother, whose words of consolation nestled close to my tired heart that was born again by the gentle touch.

I resigned my position in favor of anybody that wanted it, and when I squared up with my "house," I found that my itemized expense account absorbed my salary and all. I was ahead "experience," which has kept me off the road since and prompts me to treat the travelling salesman with distinguished consideration.—Interstate Grocer.

WHERE THE JOKE COMES IN.

Miss Giddigush : "Mr. Crusty, did you see the Conington baby ? Do tell me how it looked ?"

Old Crusty : "Um—ah ! It is quite small, clean shaven, red faced, and looks like a hard drinker."—Judge.

A quaint old merchant was once asked what he thought of his two sons who were both preachers. "Well," he replied, "George has a better show in his shop window than John, but John has a larger stock in his warehouse.

Mr. Higgins—"What a 'eavenly dinner it was !"

Mr. Buggins—"B'lieve yer ! Mykes yer wish yer was born 'oller !"—London Punch.

Justice—"Officer, what is the prisoner charged with !"

Officer Lafferty—"Your honor, I'm not much a judge of it, it smells a good deal like whiskey."

Closefist.—"You tell me that you never smoke, gamble or drink ?"

Clarklets.—"Yes, sir."

Closefist.—"I shouldn't want my daughter to marry a perfect man, but I guess you will do ; you seem to be quite an accomplished liar."

Housekeeper—"Why are apples so high in price ?"

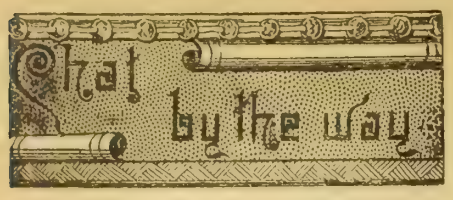
Marketman—"'Cause they're scarce, mum."

"But the papers said the crop was so enormous that apples were rotting on the trees all over the country."

"Yes'm. That's why they're scarce. It didn't pay to pick 'em.—New York Weekly.

A farmer wrote as follows to a distinguished scientific agriculturist, to whom he felt under obligations for introducing a variety of swine : "Respected Sir :—I went yesterday to the cattle show. I found several pigs of your species. There was a great variety of hogs, and I was astonished at not seeing you there."—Ex.

The New York Commercial Bulletin says: By mail from Canton to March 8th, fire crackers are quoted for 56 count, 47 to 50c. per box; 64 count, 50 to 53½c. per box; 70 count, 56 to 60c. per box; 72 count, 57 to 61c. per box; 80 count, 62 to 69c. per box. A sale of 10,000 boxes in mats is reported at 50c. Goods not yet shipped.



One firm in Guelph last year shipped over $60,000 worth of dressed beef to Halifax.

Mr. J. D. Thompson, of the T. A. Snider Preserve Co., Cincinnati, is in the city.

Wyatt & Chaplow, grocers, St. Thomas, have sold their stock to Mr. John D. Locke.

Mr. John McEwan, of London, England, owner of the Trade Mark "Ram Lal Pure Indian Tea" was in the city last week.

The barque Angola arrived at St. John, N.B., from Iloilo on Saturday with raw sugar for shipment by C.P.R. to Montreal refineries.

Nixey & Co., the Black Lead manufacturers, have appointed Chas. Gyde, 33 St. Nicholas St., Montreal, their Canadian agent.

The British Columbia Fishing and Trading Company Limited, of Vancouver, B. C., it is reported, propose increasing their capital stock to $100,000, and will purchase a steam trawler with proper compartments for curing fish.

The last issue of Le Prix Courant is a handsome number. Encased in a brightly tinted cover, its news and editorial pages filled with good matter and its advertising space overflowing with substantial announcements, Le Prix Courant is the picture of health.

Dun, Wiman & Co. have issued their usual quarterly statement of the failures in the Dominion of Canada and Newfoundland. It gives the total number of failures for the Dominion for the first quarter of 1892 as 557, and the liabilities as $5,743,225. Newfoundland had two failures, with liabilities of $11,647. The total in the Dominion of Canada and Newfoundland is 559 failures, with liabilities of $5,754,872.

The direct imports of oranges and lemons promise to be even heavier than was at first expected, the Fremona bringing 59,100 packages, of which 54,000 p'kgs. are lemons and the rest oranges. The Charington has 28,000 packages, of which about 25,000 contain lemons. This makes about 79,000 p'kgs of lemons and 8,000 p'kgs of oranges, which the trade considers far too large for the first two steamers.—Montreal Trade Bulletin.

The following gentlemen have been appointed commercial agents for Canada: Edgar Tripp, Port of Spain Trinidad, agent for Trinidad and Tobago; G. E. Burke, Kingston. Jamaica, agent for Jamaica; Edwin McLeod, Georgetown, Demerara, agent for British Guiana; H. O. Bennet, St. John's, Antigua, agent for Antigua, Montserrat and Dominica; S. L. Horsford, St. Kitts, agent for St. Kitts, Nevis and Virgin islands; Darnley C. Dacosta, Barbados, agent for Barbados.

At about 1.30 on Sunday morning the fire brigade was summoned by an alarm from box 124 to fight the flames, which had gained considerable headway, in the wholesale flour and feed store of P. McIntosh & Son at 109 Front street east, Toronto. After herculean efforts for more than two hours, the flames were subdued, but not till over $15,000 damage had been done to the building and stock, which were only insured to the extent of $9,000. The fire originated from a defective furnace.

The brand "Our Gem," selected as the standard for straight roller flour by the Board of Delegates which met for the purpose of selecting standards for flour on the 22nd October, last year, having been found of too high a grade as to color to meet the requirements of the market, an order in council has been passed rejecting that standard and substituting the brand "White Star" as the standard for straight roller from and after April 1.

According to reports from Vancouver fishermen coming in from the Fraser River say that a large proportion of the salmon caught so far are of white variety. Though these are almost as good as the red salmon for the table, they will not bring so high a price in the eastern markets, and hence the frozen fish dealers are not so well satisfied. It is supposed that the large proportion of white salmon is due to the fact that the fry liberated some time ago by the hatchery is now returning up the river. For the first year of the hatchery white salmon was the variety chiefly raised, but of later years only red salmon have been bred.

THE SALMON PACK.

The salmon canners of the Pacific coast—those of Alaska, British Columbia and California—have completed their arrangements for a restriction of the output of their factories during the coming season. Natural conditions appear to co-operate with the plans of the canners on the Fraser River, for this year, according to the course of rotation in the past, the run of sock-eye salmon on that stream is expected to be light. It is even doubted that Fraser River canners will be able to get fish enough to fill the maximum number (7,500) cases which the agreement allows each to put up. An indication that natural scarcity may second limitations in the pack is afforded by the run of spring salmon, which is exceedingly low, many boats having returned without a fish. The price is consequently high, $1.25 to $2 being the range for spring fish of from 10 to 20 lbs. weight.

The agreement among the canners appears to be a very rigid one. They are under heavy bonds to keep it and are required to make affidavit at the end of the season as to the extent of their pack. A large number of canneries will be shut down, and a large number of hands will be dispensed with. This will cheapen the cost of production. The market will be steadied by the reduction of the output by about half a million cases. The overplus from last year's production has lowered and weakened prices, so that salmon is now being sold in London at or under cost.

MONTREAL TRADE CHAT.

Robert Stewart, the Megmetic grocer, was in town last week.

A poor sugar season is reported from all the sugar making districts.

The license commissioners have already granted 164 grocery licenses to sell liquor.

J. E. Pagnueto, the St. Hyacinthe grocer, was in town last week. He reports trade good out that way.

G. Goodwin brought hen's eggs into Cookshire last week, that measured 7½ by 8½ and weighed 5 ounces.

A fire broke out in Beauchamp's grocery store, corner Delisle and Dominion streets, last Friday. The damage will amount to about $600 covered by insurance.

Walter R. Miles, representing Francis, Peck, Winch & Co., the big London tea house, is in town this week. He reports trade good in the Lower Provinces.

B. A. Cox has been presented with a handsome illuminated album and an address by his fellow employes in the Canada Meat Packing company's establishment upon his leaving the employ of the company. The address speaks of the pleasant associations which have characterized Mr. Cox's intercourse with his fellows, and concludes by wishing him prosperity and happiness in whatever sphere of life his future lot may be cast.

The SS. "Charrington." from Sicily, is due here April 20, with 23,000 boxes of lemons, 4500 boxes, and 1200 half boxes of oranges. The SS. "Fremona" is due April 22, with 60,000 boxes of fruit, nearly all lemons, the SS. "Dracona" is due May 1, with a fair cargo of boxes of fruit and Valencia oranges, and the SS. "Escalona" a little later with Valencia oranges.

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.
CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.
Have reduced the price for their Celebrated

BEAVER BRAND PICKLES.

Send for Quotations.

BUY **ONLY THE BEST**

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.
HALIFAX, N.S.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented.

Chas. Boeckh & Sons.,

MANUFACTURERS
Brushes,
Brooms and Woodenware.
TORONTO, ONT.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

TORONTO MARKETS.

TORONTO, April 15, 1892.

GROCERIES.

The surface of trade is as placid as the face of a looking glass. The salesrooms are not thronged with visitors, and travellers' orders are not hard to take care of. This has been a very commonplace week. Foul weather on Saturday and Sunday could not fail to put roads in the country in a bad condition for the remaining days of the week. Travellers report difficulty in getting round on this account. Big orders are hardly due yet, at all events. Not until navigation opens do orders begin to swell in volume and increase in number very greatly. Goods will not go forward very freely either before seeding is pretty well over. The prices of wheat are not what the farmers hoped they would be by this time, so that there is not so much life to the demand as was looked for. As to the prices of grocery lines they have been pretty stationary throughout the week. Dried fruits, sugar, syrup, are still favorable to buyers, medium to fine grades of Japan are scarce.

COFFEES.

An average trade in coffee, with no features peculiar to this week, has been done. Rios at 17½ to 18c. have had fair sale. Javas from 26c. upwards are also reported as quite active. Stocks of superior coffees are but moderate, while the demand is reasonably good.

DRIED FRUITS.

No recovery from the stagnation which has been the ruling condition in the dried fruit market for weeks past is to be chronicled. Valencia raisins continue to be offered at very low prices from New York, but as jobbers here have rather full stocks, buying is not free. Nor is selling by any means free. A small hand-to-mouth business is all the wholesale trade have to look after, and every sale has to be made against a feeling of distrust in current quotations. Off-stalk Valencia raisins are still as low as 3¾c., but while all jobbers are willing to admit this as the line of value for the lowest grades, not all are carrying such grades, and 4¼c. represents a limit for goods that find most general sale. Currants are not changed in any respect. Fairly good stock in barrels is worth 5c., and stock to arrive in May is quoted at 4½c. Prunes, as compared with even last year, are not selling readily. The abundance and cheapness of domestic fruit tend to make trade in prunes dull. In no other line is their any point of interest.

The New York Commercial Bulletin says. Off-stalk are obtainable at 4¼ to 4¾c., and layer 5¼ to 6c. as to brand, but the business passing consists wholly of jobbing quantities. There is yet some inquiry from Canada noticed, but the views of buyers from that section are too low to admit of any considerable business.

Buyers from a point not many hundred miles from New York recently purchased in this market about 200 boxes 1890 crop California dried apricots at 5c. per pound. The same goods once brought 20c. per pound. Some old peaches that sold for 18c. in the past were also closed out at 4c. per pound.—N. Y. Commercial Bulletin.

NUTS.

The usual small business goes on. Shelled Valencia almonds are in some little request at 28 to 30c., Sicily filberts at 10½ to 11c., cocoanuts are 5 to 6c. The orders are as a rule for very small parcels.

RICE AND SPICES.

Notwithstanding the firmer stand taken by the millers, wholesalers continue to quote at 3⅞ to 4c. for common rice. Japan rice is steady at 5½c. for home milled and 6c. for foreign milled. A demand is now springing up and rice forms a larger part of the sales made these days.

Spices are steady and show no signs of lapsing from the conservative course they have followed on this market. Sales are not notably greater or less than they were last week.

SUGAR.

The heavy end of the trade in sugar is falling to the jobbers who stick to the cutting policy. Four and a half cents will buy granulated sugar to-day at the same houses as it would a week ago, but not from any more than those. The wholesalers who have the courage to hold out for 4⅝c., are willing to let their self-sacrificing neighbors surfeit themselves with business at 4½c. The profit on sugar is what is saved by not selling any. Yellows are quoted from 3⅝c. quite generally, but there are jobbers who go an eighth better and take 3½c. The familiar shift of making sugar a part of a composite sale, tea being generally the other part, is still worked. Higher prices for tea are more easily administered when thus diluted. But retailers are not all equally ready to swallow this bait; the majority like to make sure of getting sugar at the

(Continued on page 16.)

CANNED GOODS.

TORONTO.

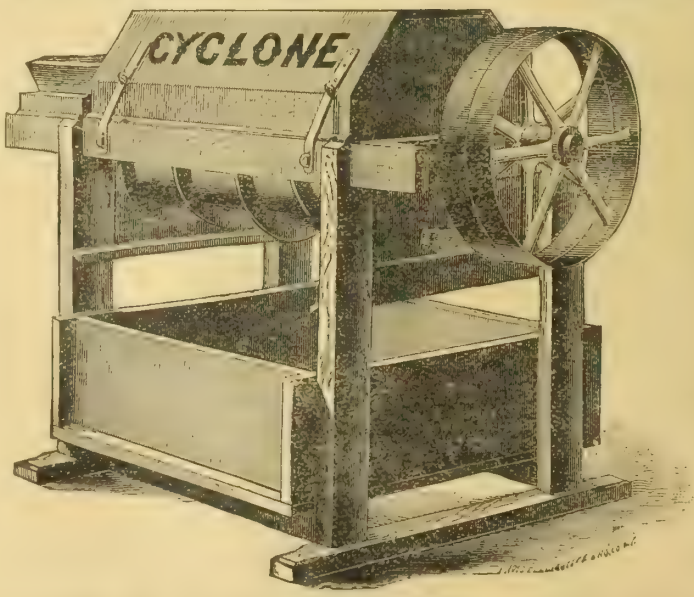
TORONTO.

The demand has no special set towards canned goods, but it is noticeable that among the invoices sent out there are few that have not an entry for a few cases of vegetables. The minimum price remains $1.05. In all essential features the market is the same now as it was a week ago, prices being firm, sales moderate, stocks limited, and peas growing in scarcity. The number of holders of stock is diminishing, some jobbers relying on their neighbors upon the street for supplies to fill orders. There have been no transfers of large lots from one holder to another in second hands. Retailers are not supposed to be stocked beyond present requirements, and are likely to keep up the market by orders for running wants. The next pack is coming into the horizon of speculation. Some transactions are reported in which contracts for first-class brands have been made at $1. How far this may represent the possibilities of the market for future delivery it is hard to say. There is nothing at all in the shape of prospects, unless it be that packers will be more numerous than ever, to form the basis of more than a random guess. All business done now must be pure chance work. Salmon is in moderate request. Horse Shoe in talls is scarce and firm at $1.45. Lobsters are steady and unchanged at from $1.10 up. Leading brands of sardines continue firm.

Says the British Columbia Commercial Journal: The overstocked condition of the London and Liverpool markets is the direct cause of the cutting down of the packs of the Pacific Coast. In British Columbia, however, the unsatisfactory condition of the fishery regulations has had much to do with the action of the cannerymen, who feel that undue restrictions have been imposed on the canning industry, and the licensing system being also unsatisfactory.

The New York Daily Commercial Bulletin says, "Sea Gull" brand canned lobster pack-

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTUREBS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BUULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

ing of the season of 1892, is quoted for future delivery at $7.20 per case for tall tins and $9 for flats, f.o.b. Halifax.

Delafield, McGovern & Co., New York, have been appointed the agents of the Anglo British Columbia Packing Company, Ltd., who represents the following brands of salmon: British American Packing Company, Phœnix, Red Star, Trident, Lynx, Empress, Drysdale, Ark, Caledonia, Queen and Royal Britannia, representing an aggregate pack of about 175,000 cases, which is probably the largest salmon agency that has ever been placed. It practically controls the Canadian market.

MONTREAL.

There is only a small sorting up business doing in the above line at unchanged prices.

Continued from page 14.

lowest price, and feel that they do not need to make it a game of blindman's buff. The week's business was of but medium volume, orders seldom called for large quantities, and there does not appear to be much regret that the sugar trade was not larger. The price of raw sugar fluctuates very slightly, one day's movement balancing that of the next.

Willett & Gray, New York, in their weekly "Statistical" say: Early in the week refiners had so many cargoes of their own importation arriving that they could not take delivery of any others, and hence a storing of several cargoes resulted by importers. Later in the week purchases were renewed on the former basis to a considerable extent, without any attempt on the part of buyers to lower the quotations. This confirms what we have previously stated, that bottom prices for the season are touched, unless the European markets should be unfavorably affected by some unforeseen circumstance. Europe had a day or two of spasmodic firmness and advance, which was however quickly lost again, although the present tendency appears to be towards improvement. The acquisition of new property by the American Sugar Refining Company raised the question in the minds of cane sugar producers as to what is likely to be the condition of the United States markets, and an opinion is no doubt looked for in our paper. We are able to give a semi-official answer to such question. The United States requires all the sugars produced in the West Indies, and will continue to be the natural market for all those sugars. The prices paid for them will continue to be rather more than the parity that will be paid for them in any other country and never less. This should be sufficient answer and encouragement for the continued sending of those sugars to the United States, and should set the producers' minds at rest. These cane countries in close proximity to the United States should increase their production as much as possible, to meet the constant increase of consumption in the United States, which it will be the aim of the refiners to encourage to the largest extent. Their production this year will fall short of requirements to the extent of at least 100,000 tons, and it may be 150,000 tons, which amount must be bought from beet sugar countries. The United States will always take all the cane sugar produced, bringing from Europe only the amount of beet sugar required to make up the deficiency for consumption.

SYRUP AND MOLASSES.

Syrups are not in active request, owing to the cheapness of many lines that are crowding it on the same plane of consumption. Low grades continue to be very easy-priced, the lowest being 1⅞c. Finer syrups have some sale at prices in the neighborhood of 2½c.

Molasses has but little call, the cheapness of syrup having the effect of withdrawing from molasses a perceptible portion of the demand that the trade in the lower grades depends on. According to a cable advice received during the week, the price of Barbadoes molasses has made an advance equal to a cent.

TEAS.

The market is now all but bare of medium to choice Japans. The demand for these classes is also quiet from the retail trade, which is due to the fact that fair-sized purchases were made earlier in the season. Chicago is still a buyer, and offers made on this market have been accepted in a few instances for fair-sized lots. Low grades and grades of Japan close to medium abound and are in request, the price shading down to 12c. Congous are somewhat quiet, from 14c. up. In Young Hysons business is limited almost exclusively to the low grades. Ceylon teas are coming forward in market interest and are receiving a good deal of attention from buyers. Indian teas are likewise in fairly good request.

Indian and Ceylon teas continue in fair demand, and a steady business in them has been done. In London the improved feeling shown last week has been fully maintained, and prices are now distinctly firmer for all grades. Several lots of reprinted teas have been sold at advances on previous bids. Common sorts have realised steady to advancing prices, and all good liquoring parcels are much sought after at higher quotations. Pekoes, between 8d. and 1s. are very firm, and fine brokens with tip are dearer. The market closes with a strong tone.

MARKET NOTES

Perkins, Ince & Co. sold a line of fine Japan teas in Chicago this week at 26c., a cent higher than was offered here.

Among the wholesale trade a rumor has found currency to the effect that the Canned Goods' Association has resolved to do business directly with retailers. At present there does not appear to be any reason for regarding this rumor as a fact.

The British Columbia Fruit Canning and Coffee Co., have very largely increased their capacity, and are now in a position to quote prices favorable to buyers for their jams,

SURPRISE SOAP.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

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Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

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All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

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BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

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PRODUCE AND COMMISSION MERCHANTS

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

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A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

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Produce Brokers and Commission Agents,

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Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

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Egg Carriers Supplied.

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

jellies, canned fruits, canned vegetables and all their brands of ground coffee. Their flavoring extracts have wide sale.

There are so many adulterated mustards on the market now that it is sometimes very difficult to get a really pure article. Cherry's Dublin mustard is guaranteed absolutely pure. The manufacturers put it up in tins only for the Canadian trade, hence buyers can depend upon the quality. A Montreal firm sent a large bulk order, but the manufacturers refused to fill it. This mustard is highly recommended for medicinal purposes.

Fault has been found with our quotation of 4½c. for granulated sugar. It is true that 4½c. is not a very satisfactory price for granulated sugar, but it is an actual selling price, and has to be quoted in a veracious market report. It is a fact that the travellers of certain houses have instructions to sell at that price. Cutting is to be deprecated in both the retail and the wholesale divisions of the trade, but where there is cutting it is our duty to report its influence on the market.

PETROLEUM.

Petroleum gives little chance for variations in the weekly report, as no change in prices is made except at long intervals. Business, too, keeps pretty regular throughout a single season. The prices remain 14½ to 15c. for lots delivered in the city and 14 to 14½c. for quantities shipped to outside buyers.

The Petrolia Advertiser reports : Petrolia crude $1.27 per bbl. Oil Springs crude $1.27½ per bbl. A weakness has manifested itself in crude oil since our last in consequence of the falling off in the demand for refined, which is usual at this season of the year. The dealers throughout the country are now beginning to enquire about contracts for future delivery of refined oil for the fall trade, and 11 cents f. o. b. here has been freely offered with a guarantee against decline. This beautiful jug handle system of doing business was inaugurated some years ago by the London Oil Refining Company, in order to secure a monoply of the trade as much as possible, and ever since those days the large dealers in refined oil throughout the country expect to have this concession made to them by oil refiners on any future contracts, which means that if the price of refined oil goes up the buyer gets all the advantage, and if the price goes down the refiner has to make a rebate to them to meet the market price at time of delivery of each car.

BUTTER AND CHEESE.

It is yet too early for any expansion in the butter supply, hence the conditions of the market remain substantially as they have been described for several weeks past. All the butter that comes finds ready sale, and wholesale buyers are cautious about undertaking to supply any large quantity within very limited time. The price is firm. Lots have been taken at 18 to 20c. the past few days, but the average of quality was high. Smaller quantities of strictly choice butter would bring 21c. before it would be allowed to go to somebody else. Grades below 18c. are classed as medium, and cover a range of quality represented in prices by about 4c., the quotation being 14 to 17c. They are more plentiful than choice, but are not less saleable. Even common grades sell well, and the market is kept cleaned up by the bakers. Large rolls are still the chief form in which the supply comes forward. They are 16 to 18c. Creamery tubs that sell at 20c. go freely.

Cheese is firm at 11¼ to 12½c. for falf makes, the price shading according to size ol parcel taken. Summer makes are 9½ to 10c.

COUNTRY PRODUCE.

APPLES—There is now plenty of good stock upon the market. The price limit is creeping up on the under side, which shows that inferior stock is going off the market, and only the harder remains. The price is now $2 to $3.50. The demand is now chiefly domestic.

BEANS—Are still a slow-selling line, the supply is large, while the demand simply continues at a normal rate.

DRIED APPLES—Are hard to job out at more than 4¾c. for the smallest lot. The price for fair sized and large orders is 4½c.

EVAPORATED APPLES—A slow business at 8c. is all the jobbers report, with little interest on their part in the supply market.

EGGS—The egg market has had a relapse under freer supply, and prices for good-sized lots have got back to 11½c., with 12c. paid for small lots.

HIDES—The market has not grown a hair's weight apparently on either side of the balance. Green are unchanged on a basis of 4½c., which is the price of No.1 cows'. Cured have been sold at the old figure, 5c.

HONEY—Dulness continues to hang over the market. Maple syrup is a rival for the moment, that works along with other lines to compete for the demand against honey. Quotations are 9 to 10c. for extracted, and 14 to 16c. for sections.

HOPS—Choice hops are quoted at from 22 to 24c., lower grades of '91's at 19 to 20c., and good yearlings at 18c. The position of last week has been but little disturbed.

ONIONS—The price appears to be well braced. The firmness noted for some time remains, and the price quoted is still $2.25 to $2.75.

POTATOES—There are fewer offerings on track, but this is not because potatoes are scarce, but because buyers are. Car lots are 30 to 32c., out of store lots 45c.

SEEDS—The prices are steady and the business done by jobbers of fair volume. Alsike is quoted at $7 to $9, red clover $7.50 to $7.80, timothy $1.75 to $2.

TALLOW—The market is unchanged. Crude quotes at 2c., refined at 5½ to 6c.

WOOL—Nothing appears to be likely to happen to change the monotonous sameness of the wool market. Fleeces are dull at 18c.

PROVISIONS.

Round lots, for the most part of long clear, have changed hands on a quite extensive scale this week, but the terms are private in nearly all these cases. Hams have also been a fairly good selling line, and some business in barrel pork is reported. Prices remain pretty generally at the line of value reported a week ago.

BACON—Long clear 7½ to 8c., slightly easier ; smoked backs 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—The price for smoked is 10½c., unless for small quantities, when 11c. is charged. Sweet pickled are easy at 10c.

LARD—Tubs are 10c., pails 10¼c. for domestic pure lard ; compound is 8 to 8½c., and selling freely.

(Continued on page 20)

FLOUR AND FEED.

The demand from eastern buyers is just of the limits that necessity determines. Very few millers have had an order for a thousand-barrel lot this season, and it was not uncommon in past years for 5,000 barrel lots to be called for. Consequently the stock stored at the mills is very large, the only outlet being the small sales referred to. The grain men are now in the same box with the flour men. Good crop prospects tend further to keep the situation easy, and the views of leading shippers are far from hopeful about the future, lower prices being in their opinion more probable than higher ones. Feed takes no new feature this week.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 to 5.50; strong bakers',$4.85; Ontario patents,$4.40; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.10 to $5.30 ; Manitoba strong bakers' $4.65 to $4.90 ; Ontario patents, $4.50 to $4.90 ; straight roller, $3.95 to $4.00; extra, $3.25 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL- Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

There is no change to report in the situation here since Friday's issue. The market has, perhaps, gained a little in activity, but it is still difficult to sell any more than the ordinary supplies required for present use. The stock in store on Saturday last showed a decrease of 1396 barrels when compared with the same day of the week previous, and a decrease of 1489 barrels when compared with the corresponding date last year. We quote:—Patent, spring $5 to $5.20; patent, winter $4.90to $5; straight roller, $4.40 to $4.55 ; extra, $4.15 to $4.25 ; superfine, $3.90 to $4.00; fine, $3.30 to $3.65; strong bakers, $4.60 to $5 00.

There is still but very sparing buying of oatmeal, and prices continue at a low point because of the retail nature of the demand. The stock in store on Saturday last showed an increase of 352 barrels when compared with the same day of the week previous. We quote :—Granulated, bbls. $3.95 to $4 ; Rolled, bbls. $3.95 to $4 ; Standard, bbls. $3.85 to $3.90 ; Granulated in bags $1.92 1-2 to $1.95 ; Rolled, in bags $1.92½ to $1.95 Standard, in bags $1.85 to $1.90.

Business is quiet, but prices are maintained. We quote: bran at $15.50, to $16 ; shorts at $16 to $17 mouille at $20 to $23.

ST. JOHN, N. B.

Flour—The condition of the flour market is unchanged, holders of stocks seem inclined to make concessions to effect sales, while buyers are holding off taking only sufficient for present wants, prices are steady. Manitoba $5.70 to $5.80, Ontario High grades $5 to $5.10, Medium Patents $4.75 to $4.85.

Corn Meal—is slightly easier, with but little moving.

Oatmeal—no change in quotations from last week.

BUSINESS CHANCES.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER. tf

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

"Beaver Mills" Flour.

The best for family use

Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

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DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
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Ireland's Barley and Rye Meal,
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Ireland's Gluten Flour,
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Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
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Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.

N. WENGER & BROS.,

AYTON, ONT.

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BRANDS :

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HEADQUARTERS FOR

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

LEITCH TRADE MARK OAK LAKE

MILLERS, OAK LAKE.

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued

BARREL PORK—The prices remain at $13 to $14 for U. S. heavy mess, $15 for Canadian and $16 to $16.50 for short cut.

DRESSED MEATS—The market is quiet and not materially changed. Beef in forequarters is 4½ to 5½c.. hindquarters 7 to 8c. ; lamb is 8 to 10c., mutton 7 to 7½c., veal 7 to 8c.

GREEN FRUIT.

A heavier and better class of California fruit is now being received, and no fault is any longer found by jobbers, who took exception to the poor quality and light weight of the first shipments. Prices are on the whole but little changed. Navels are quoted at $4.75 to $5, and Seedlings at $3.25 to $4. Florida oranges are steady at $4, Valencias at $6, and Messinas at $4. The orange trade is as good as it usually is at this time of year. Lemons are exceptionally cheap, though at this season the thing expected is generally an advance. Common to fancy are quoted at $2.75 to $4. There is great unevenness in size among the common descriptions, but even the lowest grade is sound. Pineapples are very plentiful, the crop being very large and shipments coming forward very freely. A wide range of quality is denoted by the quotations, 10 to 25c. Bananas are also very plentiful, and are held at $1.50 to $2.50 per bunch. A few reds are in stock at $2 to $2.50. Sweet potatoes are rather scarce at $4.50 per barrel.

FISH.

The past week has witnessed a firmer feeling in the fish trade, due almost entirely to the fact that this is Good Friday week, and an extra demand is expected and has been experienced. British Columbia salmon are selling well at 30c. per lb., while white fish and trout are firm at from 6 to 7c. per lb. The stocks in general are not heavy, and consequently a slight increase in demand makes prices firm. This is substantially what has taken place this week.

MAPLE PRODUCTS.

According to reports from the seat of production, the promising run of sap noted last week did not continue for more than a few days. This has caused disappointment to the makers, who have booked orders far ahead of the capacity of the supply that has so far been indicated. Their hopes rest on the run of the present week, which according to reports of the weather in the Eastern Townships, may turn out to be good.

The following is the wholesale price list for maple syrup in screw top cans : Tall Round Can,—say 11 lbs. gross 85c. ; Half Can,—say 5¾ lbs., gross 42½c. ; Small Can, say 2½ lbs., gross per doz., $2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c. ; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 9c. ; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8c.½

SALT.

Trade has been fairly brisk during the past week. Several carloads, including two of coarse sacs at 70c., have been moved. Prices remain firm, and the trade in small quantities continues very good for this season of the year. The feeling in the trade is good and the prospects for trade are assuring.

DRY GOODS.

The dry goods houses are enjoying a brisk and even trade. Prices of colored cotton are liable to a rise at any moment, but owing to the usual jealousy among the houses they are now selling colored cottons to the retailer at prices which they will have to pay when they come to restock from the mills. Consequently the retailer who lays in colored cottons now will experience no loss. Grey and white cottons are firm, but no great change may be expected, but the inevitable rise in colored cottons must come, and will probably be from 10 to 20 per cent.

MONTREAL MARKETS.

MONTREAL, April 15, 1892.

GROCERIES.

Business during the week has shown some improvement, especially in dried fruits, which are in better demand at easier prices. Sugar is about the same as noted last, the refiners are still holding for higher prices, but the wholesale trade do not seem to be in a hurry, and the only business doing is a small jobbing one. It is reported that one or two of the wholesale houses are offering it at ½c. lower than the refiners prices, but whether this is true or not it is hard to ascertain. The trade here say their men are all doing fairly, and payments are also fair.

SUGAR.

The sugar market here is very quiet just now with only a fair business at the unchanged price, viz : 4½c. for granulated at 3½ to 4⅛ for yellows. One broker here has a round lot of refined beet root sugar which he is trying to place but as yet has not succeeded. The wholesale trade here are selling at the advanced price with exception of one or two houses who are still cutting the price. There is nothing to note in raw stock, but a cable offer of a cargo lot has been received but nothing has resulted. The fact is the refiners are all well stocked at present. We quote granulated 4½ to 4 9-16c. ; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

There is not much doing in Canadian syrups outside a few small jobbing sales at 1½ to 2¼. The only new feature is the scarcity of the better grades of syrups. In American there has been but little doing, during the week quite a few small lots were brought in, in anticipation of the advance in the duty, but outside of that there has not been much stir. Recent advices from Barbadoes quote molasses at 10½ first cost, or 28 to 29 in Montreal. One lot of 200 puncheons was sold to arrive at 20c. The local jobbing demand is small and outside of a few small lots moving ex-store there is nothing doing. We quote Barbadoes 35 to 38c., American 28c. ; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

MAPLE SYRUP AND SUGAR.

The demand for maple syrup is small on account of the heavy stocks of old stuff on hand. New can be bought in bulk for 5½ to 6½ per pound, and in gallon tins at 65c. to 70c. Sugar is in slow demand at 7 to 8c. per pound for new stock, but old stock can be bought at almost any figure as stocks here are so heavy.

TEAS.

There is a good enquiry for low grade teas worth from 10 to 12c., about 3,000 packages being sold during the week for local account. Medium and high grade teas are scarce the market being practically bare of teas worth from 15 to 17c. The prospects for the coming season are very good as teas which will arrive first are much wanted. Blacks are still dull and neglected with light stock. Indian and Ceylon teas have the same steady

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
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Highest award, Toronto Exhibition.

FOR
Oranges { California Seedling / California Navels. / Messina. / Valencia.
Lemons
Bananas
AND Pines.
TRY CLEMES BROS.
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CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.
Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)
T. B. Escott & Co.,
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Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

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"Clover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

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WHOLESALE GROCERS,

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Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

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Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

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274 St. Paul Street,

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WARREN BROS. & BOOMER,

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35 and 37 Front St. East,

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EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

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95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Second Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

GREATLY REDUCED PRICES.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

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Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Valencia Raisins

"Argimbeau" AND "Jose" Brands.

Shipment Just Arrived.

Splendid Value.

Send for Quotations.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

An Indispensable Breakfast Commodity.

UNIVERSITY MARMALADE

BATGER'S

1 lb. GLASS.

Specially prepared for Training Diet.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL Markets continued

call as heretofore. Advices from New York says the market is firmer, London advices state the market there is on the quiet side.

COFFEES.

Coffee has shown a better movement since our last report and we hear of several round lots of Rios being sold at 17¾c. from first hands. The stocks of Jamaicas here are very light at present and it is nominally placed at 19 to 21c. We quote :—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c. ; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

There has been a little better enquiry for rice from the west during the week but no business of any great importance is reported. There has also been a better demand from the wholesale trade here. Advices from primary markets are still strong. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.10 to $4.75, and Carolina $7 to $8.

DRIED FRUIT.

With the easier prices the dried fruit market has picked up somewhat during the week. And while enquiries have been numerous, actual sales have been very good also. Currants have shown a much better demand and quite a quantity of Provencals from first hands were moved on a basis of 4¼ in barrels, and 4½ in half barrels, and 4¾ in cases, one dealer clearing out a lot of 150 packages on these terms. Filiatrais have not received the same attention, and may be quoted at ¼ cent higher. We quote :—Valencias, ordinary, 3½ to 4c. ; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

We hear of a lot of 400 boxes rather low quality Velencia raisins being sold at 3½c.

NUTS.

In nuts there is only a small jobbing trade doing at former prices. We quote:—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

Oranges are quiet, but prices are a little easier than they were last week. Valencias are still selling at $5.50 to $6, Floridas at $3.75 to $4.25 per box ; Jamaicas in barrels have dropped 50c. all round, and we now quote them at $6.50 to $7 per barrel. There has been little change in lemons since our last week's report, and outside of a small jobbing trade to city dealers, there is not much doing. We quote $2 to $3.75 per box. A few small lots of pineapples have been placed at 15 to 20c. each. In strawberries the southern berries have been a little more liberal and prices have dropped 10c. during the week. We now quote 45 to 50c. per box. Bananas are quiet and still sell at $2.50 to $3 per box.

APPLES.

There has been a fair jobbing trade doing in choice lines at $3 to $4, but poor wasty fruit can be bought at $1.50 to $2.50 per barrel. Evaporated fruit are on the dull side. We quote 8c., but hear of a lot of 300 boxes having changed hands at 7¾c. There was also a lot of 150 boxes damaged stock sold for 5½c. Dried are quiet without change, and we quote 5 to 6c., with very little business reported. Evaporated peaches in tins bring 12 to 13c.

HOPS.

The local hop market is quiet and unchanged, with only a small jobbing trade doing. Really choice stock bring 24c. Pressed hops have the same fair jobbing movement at 16c. for quarters, halves and pounds.

FISH.

There has been a little better demand for fresh fish during the week. Cod and haddock are sold at 3½ to 5c. per pound. Fresh British Columbia salmon now bring 19 to 24c. per pound. Frozen herrings, 85c. to $1 per 100. Pickled fish is still dull and unchanged, and the same remarks apply to smoked fish. We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

For smoked fish the quotations are as follows :—Yarmouth bloaters, per 60 box, $1.15 to $1.30 ; Saint John's bloaters, per box, $1 to $1.10 ; boneless cod, large boxes, 6 to 7c ; do small boxes, 7 to 8c.

PROVISIONS.

The provision market is still dull and unchanged, the movement in pork being very small. Lard has met with a moderately fair enquiry. We quote as follows: Canadian short cut, per brl. $16.50 to $17.00 ; mess pork, western, per brl. $16.00 to $16.50; short cut, western, per brl. $17 to $17.25; hams, city cured, per lb. 9½c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7¼ to 7¾c.

BUTTER AND CHEESE.

In butter no change is anticipated. Old creamery is still working off very slowly and it looks as if it would last well into the new season. Fresh Eastern Township dairy stock meets with a fair sale from the local grocers. Cheese has only a fair jobbing movement to the retail trade here at firm prices. We quote :—Creamery, 20 to 22c. ; Townships, dairy, new, 20 to 22c.; Morrisburg and Brockville, 18 to 20c. ; Western dairy, 16 to 17c.

EGGS.

The egg market is a trifle firmer this week owing to increased demands but prices remain unchanged at the old figures. We quote 12 to 12½c. but as high as 13c. has been paid for single case lots.

GRAIN.

Grain of all kinds continues quiet on spot, but if the turn across the line, which set in Friday, is maintained, some more activity may be looked for.

We quote values generally as follows :—No. 2 hard Manitoba, 95 to 98c; No. 3 do., 87 to 90c.; No. 2 Northern, 90 to 95c. peas, 72c. to 74c per 66 pounds; oats, 31c per 32 pounds, for Quebec; Ontario, 33c. per 34 pounds; corn, 55 to 60c., duty paid ; feed barley, 42 to 43c. ; good malting do., nominal.

The stocks in store in Montreal show an increase of 11,240 bushels of wheat, 71,974 bushels of peas, 56,616 bushels of oats, 2,765 bushels of barley, 681 bushels of rye, 352 barrels of oatmeal, and a decrease of 1,396 barrels of flour, compared with a week ago. Compared with the corresponding date last year there is an increase of 126,123 bushels of wheat, 235,515 bushels of peas, 274,852 bushels of oats, 6,178 bushels of barley, 8,881 bushels of rye, 4,729 barrels of oatmeal, and a decrease of 7,099 bushels of corn and 1,489 barrels of flour.

The stocks in store on the dates mentioned were as follows :

	April 9, 1892.	April 2, 1892.	Apr l 11, 1891.
Wheat, bush	605,566	584,326	479,443
Corn, bush			7,099
Peas, bush	379,554	307,578	144,039
Oats, bush	518,196	461,580	243,341
Barley, bush	93,178	90,413	87,000
Rye, bush	38,911	38,230	30,030
Flour, brls	67,066	68,402	68,495
Oatmeal, brls	4,934	4,582	205

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., April, 14, 1892.

Trade is gradually broadening and reports from outside places have quite a hopeful ring. In our city the mills and factories are beginning work, after being idle during the winter months.

SUGAR—Has been selling freely and the demand still keeps good. Higher prices are talked about, though it seems as if present prices might continue. Granulated is quoted at 4 to 4⅛c., yellows 3⅜ to 3¾c.

SYRUPS—Are a little dull, with no change in quotations.

MOLASSES—Some new Barbadoes was lately offered and readily sold at 35 to 36c. The quality seemed good. Lower prices are mentioned for next arrivals, which will be in about the first of May.

PRODUCE.

BUTTER—The market still keeps active, old stocks are very light, and anything new is readily sold. The price is the same as last quoted, 20 to 24c.

EGGS—Are in better demand, and higher prices may be looked for until after the Easter season.

POTATOES—The market has been rather over-supplied. Prices are correspondingly low, and sales have been made at 90c. per barrel for lots. No immediate improvement is looked for.

CHEESE—Is very scarce and high, and but little selling.

APPLES—Are rather scarce, and good No. 1 stock readily sells at $3.25 to $3.50.

THE SISSETON INDIAN RESERVATION.

In South Dakota will be opened to settlement on or about April 15th, 1892. This reservation comprises some of the choicest lands in Dakota for farming and sheep-raising purposes. For detailed information address W. E. Powell, General Immigration Agent, Chicago, Milwaukee & St. Paul Railway, Chicago, Ill.; or, A. J. Taylor, Canadian Passenger Agent, 4, Palmer House Block, Toronto, Ont.

As will be noticed in the advertising columes of this week's GROCER, Harry Harman makes a premium offer to the trade of his Novelty Pamphlet. This is an excellent text book for the window dresser, and will be found a regular mine of catchy ideas. The perusal and study of it will give the merchant a clear insight into the general principles of effect. That is something that needs to be revealed to more shopkeepers than might on a superficial view seem probable.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE-Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

AIDS TO SUCCESS IN BUSINESS.

The Manchester Grocers' Review publishes an address delivered before the Blackburn Retail Grocers' Association by James Duckworth Mayor of Rochdale, a grocer by trade. It contains much that cannot but be useful to those whom it concerns. Mr. Duckworth does not allow his fancy free rein, and follows no visionary views in his address. Practical sound sense is what he talks, his eye being on the actual field all the time. His words on the credit system, canvassing for trade, price agreements, free lance selling, and good feeling among fellow grocers are as applicable to the Canadian as to the English trade. The following remarks of his are reprinted from our contemporary named above :

In the first place they should be careful about their health, especially those of them who had to fight their way. A man in poor health was very heavily handicapped in life. The grocery trade was not an unhealthy trade, which probably accounted for the fact that grocers were, as a rule, lively, cheerful, energetic men, who showed great readiness to enter into public life. One of the dangers to be guarded against was carelessness in the matter of meals. He had noticed that tradesmen were subjected to a temptation to remain behind their counters until the meal time had passed, in order to do this, that, or the other thing. Those who did this often paid a heavy penalty for the man who was irregular in his meals was apt to be attacked by indigestion, and this had a tendency to make him less patient with his customers than otherwise he would be. Let them also have regular times for taking their walks. The latter was important, because it enabled customers to know when their tradesman could be found in his shop. Let them in addition have a hobby, and not grind at their business from Monday morning till Saturday night without having something to take their attention off it. Let the hobby, too, be to their taste so long as it was not injurious to them, or annoying to those about them. It was a common saying that a retired grocer only lived a fortnight—(laughter)—but he believed that, owing to the other matters he had interested himself in besides his business, he would live much longer than that. It was equally important that they should be in love with their business. He remembered a couplet he learned at school, which ran.

> Who in writing would improve,
> Must with writing fall in love

This was especially applicable to the grocery trade, for the man who dragged himself to his work was in the race sure to find himself behind the man who loved it. If their occupation was in harmony with their tastes, they would feel more contented behind their counters. It was a common thing for some men to be content so long as they got a living, but it usually happened that the shops of these men never looked trim and smart and attractive. In these days they suffered severely from competition, and the man who failed to master his business not only in its main features but in its details, learning what sold best and what the public required, was the one who would go to the wall. One of the best ways of mastering their business was to diligently read the trade papers. It might happen that they would read a paper for six months without learning something they did not already know, but in the seventh month they might see something in the paper worth more than a year's subscription. He further advised them to be prompt in their payments. Many a man doing a good trade had gone to the wall simply because he had been careless in this respect. He had to make desperate efforts at one time to meet his bills, but the endeavor to meet them did him a great deal of good. For several years, at the commencement of his business experience, he sold drapery as well as groceries. Often on reckoning up he found he would not be able to pay on the following Monday morning, and he would stop up all one night making up tea, for instance, so that he might the next day go off with some of his drapery to a strange town, and get ready money by selling it from door to door. He felt that it was better to do this than to ask friends to help him, or to turn travellers away without being paid. (Applause.) If they always met their bills, they could keep travellers at arm's length. "Be friendly with your traveller," said Mr Duckworth, "but never get chummy." In business they should have neither friends, foes, nor favorites. It was wise to be friendly with a man in one's business relations, but if they got too familiar with him he would want them to do more business than it would be to their advantage to do. They should only buy as much stuff as they could pay for, because that gave a traveller no opportunity of pressing upon them what they did not want to buy, and they would always remain independent. If they once overbought themselves, they placed themselves in the traveller's hands. He did not say the traveller would take advantage of it, but he might. Another mistake some grocers made was that of not keeping down unnecessary expenditure. They must not think that because they had a little money in hand they were justified in going to unnecessary expense. He did not recommend them to conduct their businesses and live in a greedy, miserly way, but rather they should try to take only what would make them comfortable. No unnecessary expense should be gone into until they were on a firm footing, and their business well established. Their business should not be drained of capital ; he meant that if they were making money they should avoid the temptation to invest it outside their own business, for many a man had ruined himself by speculating in this way. Sufficient money should always be reserved to pay their bills at the proper time. Who had not heard of a man who, having his money well invested outside his business, had yet failed because he could not turn it quickly enough into ready cash, when ready cash was required? In these days grocers, he thought, were not justified in booking to a great extent. Some businesses were carried on by giving a large amount of credit, but he would recommend them all to discourage booking as much as possible. If they could not get their customers to pay ready cash, then let them enforce upon their customers the necessity of paying at a regular time, whether it were weekly, monthly, or quarterly. It was not wrong to ask for their money, nor disrespectful to those who dealt with them. People bought goods on certain conditions, and it should be seen to that they kept those conditions. People would think none the worse of their grocer in consequence. Besides, it placed the grocer in a better position to serve his customers well. It was strange that people should have such crude ideas respecting payments. When working on a certain amount of capital, it made all the difference in a man's profits if the capital was turned over once in one, three, six, or twelve months. In the case of the man who turned over his capital every month he would almost make hundreds, where the man who only turned it over once a year would make a dozen pounds. Nowadays they could not expect to make large profits, and money could only be accumulated out of small profits on articles, the capital being continually turned over. (Applause.) The man, therefore, who expected to make large profits was behind the times. Another thing that did not pay was being a free lance. He was one once, and did not care for anybody—that was his pride—but he got out of that way of thinking some years ago. Only a short time ago he went round with two other grocers to nearly all the grocers in Rochdale to see if they would agree to certain things. He could not have done that years ago, but now there was not a grocer's shop in Rochdale he would not care to enter. He had discovered that a tradesman had everything to gain and nothing to lose by being friendly with his competitors. It might not be possible through their associations to agree to sell at certain prices (he did not think they need do that), but there were many ways in which their associations could be made helpful. When men engaged in a particular trade associated with one another, it made it very difficult for them to do mean tricks, and infused a higher business into their lives. The trade in that way would become more respectible, more profitable, and more honorable. Instead of cutting against each other and running one another down in prices, they would all be able to obtain a fair share of trade and good profits. For many years he had been a member of a small syndicate, and had derived great advantage from it. Five or six of them met once a quarter, and compared notes over a good dinner. They visited one another's shops, and when one discovered that a certain article could be got anywhere at particular advantage he made the knowledge common property to the others.

REDUCTION IN THE PRICE

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH :
29 Front St. W.

The E. B. EDDY CO.,
Hull, Canada.

Business Changes

SALES MADE OR PENDING.

J. R. Grant & Co., grocers, Montreal, have sold out to Walter Paul.

J J. Gould, general merchant, MacDonald, Man., has sold out to H. A. Manwaring.

The stock of Wm. Sutherland, grocer, Sheet Harbor, N. S., is advertised for sale by tender.

The estate of Geo. Dorneig, general merchant, Wellesley Ont., was sold by auction on 12th inst.

Schultz & Hansen, general merchants, Gretna, Man., are advertising Plum Coulee and Rheneland branches for sale.

The insolvent stock of Chas. Richardson, Owen Sound, was sold at Suckling's to N.B. Gould at 52 cents on the dollar, and that at 82 Dundas street, city, to R. Scott & Co., at 53 cents on the dollar.

At the meeting of A. D. Campbell's creditors on Monday, his stock was sold to Mary S. Campbell, for 30 cents on the dollar. The liabilities are $4,000 and the assets a somewhat smaller amount.

PARTNERSHIPS FORMED AND DISSOLVED.

Gauchet & Telmosse, wholesale grocers, Montreal, have dissolved.

Chartrand & Menard, general merchants, Cedars, Que., have dissolved.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Olivier Piche, grocer, Montreal, has assigned.

N. Germain, grocer, St. Boniface, Man., has assigned.

W. H. Beauchamp, tea merchant, Montreal, has assigned.

A. Lebarge & Co., general merchants, St. Luce Station, have assigned.

H. F. Atwell & Co., grocers, Norman, Ont., have assigned to Geo. Barnes.

H. B. Kinster, general merchant, Ruscom Station, Ont., has assigned to P. Pocock.

A meeting of the creditors of R. McKenzie, general merchant, Kirkfield, Ont., has been called.

D. A. Younghusband, general merchant, Carp, Ont., has assigned to P. Larmouth, Ottawa.

Campbell & May are paying a dividend of 50c. on the dollar to the creditors of H. S. Rose, the Strathroy insolvent, who failed for $15,000.

J. C. Roy, Minden, general storekeeper, has assigned to McMaster & Co., who are said to be large creditors. For some time past he has been endeavouring to obtain an extension, but a writ issued by James Popham & Co., for about $1,000 forced the assignment. The liabilities and assets are said to be about $9,000.

P. Watson, of Stratford, tea and crockery merchant, is trying to arrange a compromise with his creditors, offering 50c. on the dollar, cash. His liabilities are said to be about $4,500. He has lately been importing largely from the Old Country, and one of his English creditors is now suing him for $700.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

ORDER IVORY BAR SOAP

Sells Faster Every Day
ADAMS'
FLIRTATION
CHEWING GUM.
115 1c. Pieces in Box.
Price 65 Cents.
ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

FOR SALE.

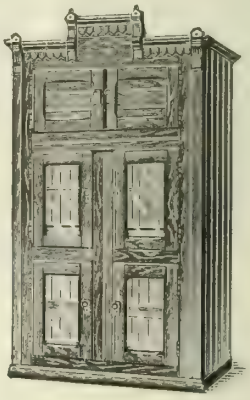
CHEESE—FANCY COLORED AND WHITE. For quotations on car lots or less, write A. Beattie & Co., St. Marys. 17

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

Grocer Refrigerators.



Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

MADE WITH
Whites of Eggs.
DR PRICE'S
Cream Baking Powder.
OTHERS SUBSTITUE AMMONIA.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1.50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 113, Louisville, Ky.

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO.

P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING and ACCOUNTANCY A SPECIALTY.
Partnership Accounts Adjusted, Books Opened, Balance Sheets Prepared.
Office 139 Yonge St., TORONTO.

All the Nutritious Constitutents of Prime Beef
are preserved in
JOHNSTON'S FLUID BEEF
AN INVALUABLE FOOD for all who need strong nourishment IN AN EASILY DIGESTED FORM.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.
AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April. 14, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.	
10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 0
" bulk, per lb	1

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

OCEAN WAVE

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst,	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

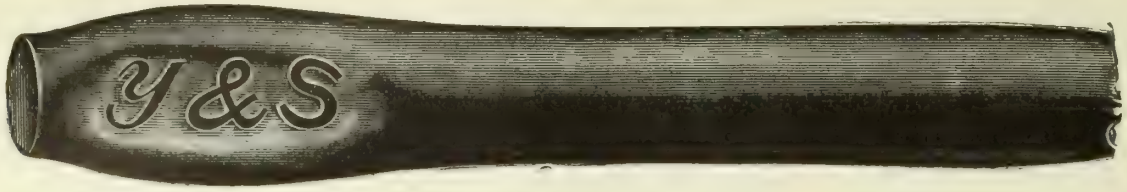
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls	....	1 45
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	... ..	12½
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	 33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	. ....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue.. 1 "	....	3 25
" .. 2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" . 2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " . 2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti. 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo. 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65

(115 pieces)

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners' .in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	52

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	33
Baker's Vanilla in bxs 12 lbs each	
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs. 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
Gibson's Icina, 1lb do do ½lb	per doz 24 lbs in case 2 25; 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 80	0 90
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER **RECKITT'S BLUE.**

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	4¾ 5¾
" " ½ bbls	5 6¼
" " cases	6 6¼
" Filiatras, bbls	6 6¼
" ½bbls ...	6⅛ 6¾
" cases ..	6¼ 6½
" Patras, bbls.....	6 7
" ½ bbls.....	6½ 7⅛
" cases	7¼ 7⅝
" Vostizzas, cases...	7¾ 9¼
" ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅛ 9⅝
Dates, Persian, boxes,.....	5 5½
Figs, Elemes, 14oz., per box	... 9
" 10 lb boxes	11½ 12½
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, offstalk old	3 4
" New off stalk.....	3½ 5½
Selected	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2·65
Loose muscatels	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs	1 80 1 90
Lemons	2 75 4 00
Oranges, Floridas	4 50 5 00
" Valencias	5 50 6 00
" Messinas	4 00 ....
" Seedlings	3 25 4 00
" Navels	4 50 5 00

DOMESTIC.

Apples, Dried, per lb....	0 04 0 04½
do Evaporated.....	0 07½ 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per lb	.. 0 06
Pike ..... do	0 03 0 04
White fish..... do	.... 0 06
Manitoba White fish do	.... 0 06
Salmon Trout..... do	..... 0 06
Lake herring..... do	.... 0 04
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per lb	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish :	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish : Haddock per lb	..... 0 05
Cod..... "	..... 0 07½
B.C. salmon ..... "	0 20 0 22
Market Cod ..... "	0 01½
Frozen Sea Herrings	1 25 1 50

GRAIN.

Wheat, Fall, No 2, ...	....
" Red Winter, No 2	0 81 0 82
Wheat, Spring, No 2.....	0 82 0 83
" Man Hard, No 1..	..... 1 05
" " No 2..	0 97 0 99
" " No. 3...	0 88 0 89
Oats, No 2, per 34 lbs ...	31 32
Barley, No 1, per 48 lbs..	56 57
" No 2 extra.....	51 52
" No 3 "	48 49
Rye	79 81
Peas	62 63
Corn	48 48½

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed,"	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS :

"C" 60 and 5 per cent. from list.

HORSE SHOES :

From Toronto, per keg .. 3 60 3 70

SCREWS : Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE : Manilla	0 12½
Sisal	0 10½
New Zealand.....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES : Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.	
25 lb. irons.....per lb 5½	5½
No. 1 ..... " ...	5
No. 2 ..... " ..	4½
No. 3 ..... " ..	4
TURPENTINE : Selected packages, per gal 0 57	0 60
LINSEED OIL per gal, raw 0 56½	0 60
Boiled, per gal..... 0 59½	0 63
GLUE : Common. per lb ... 0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per 1b
Jams, absolutely pure—apple...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08½
Fancy "	0 09
3-hoop pails..... 0 09	0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST.CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	11 13
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto	
Canadian	$0 14 $0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	
Orange, "	
Citron, "	

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	$0 24 $0 26
" dairy, tubs, choice	0 16 0 20
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12
COUNTRY	
Eggs, fresh, per doz	0 11½ 0 12
" limed	
Beans	0 90 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 40
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb	0 07½ 0 08
Pork, mess, p. bbl	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	0 08½
Backs	0 10½
Lard, Canadian, per lb	0 10 0 10¼
Hogs	5 50 6 10
Tallow, refined, per lb	0 05 0 05½
" rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	4 4½
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3¾ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6½ 7½
Sago	4¾ 5½
Tapioca,	5½

SPICES.

GROUND.	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 22
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4½
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4¾
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6¾
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3¾
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4¾
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl	5½
Powdered, bbls	4¾
" less than a bbl	5½
Extra bright refined	4¼ 4½
Bright Yellow	4 4⅛
Medium "	3¾ 4
Brown	3⅜ 3¾

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2½
M	2¼	2¼
B	2¼	2⅜

THE HIGHEST STANDARD.

St. Lawrence Corn Starch

FOR COOKING.

Prices current, continued—

V.B.	2⅜ 2½
E.V.B.	2½ 2⅝
E. Superior	2⅜ 3
XX	2⅝ 3
XXX	3 3⅛
Crown	3¼ 3½

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 40
" ½ barrels	0 44 0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou— BLACK.	
Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-¼ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin. 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10. 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX. W.W	0 20
XXX. W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 25
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Glob - Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.		
Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

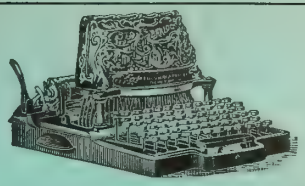
It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

TELEPHONE 181.

71 Adelaide St. E., Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

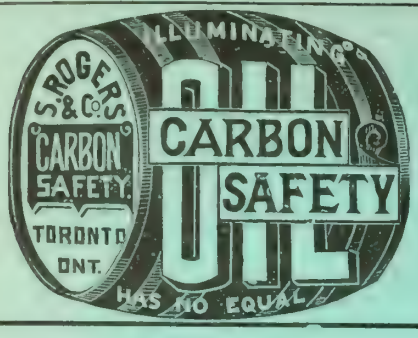
Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.



Self-Gauging Cheese Knife.

Will cut accurately in pounds without waste or leaving small pieces. Send for descriptive List.

GEO. SPARROW & CO.,
33 Colborne St., TORONTO.

TORONTO SALT WORKS,

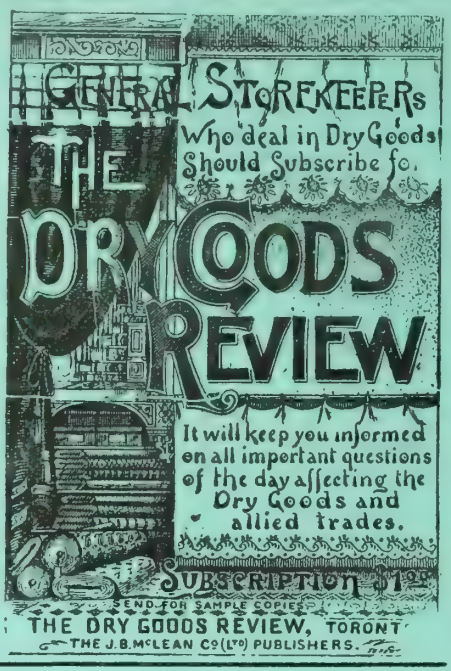
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

H. W. NORTHRUP & Co.

WHOLESALE AGENTS FOR

GOLDEN

FINNIN HADDIES

IN 1 POUND FLAT TINS.

Superior to all others.

Do you handle these goods?

South Wharf, Saint John, N. B.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning**, Crown, Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, APRIL 22, 1892. No. 17

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
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MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.
MUNGO CIGARS, EXCEPTIONALLY FINE.
MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

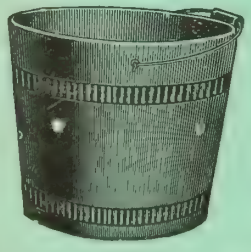
TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Not what is my due, but what is my duty.

A decision given by Judge Dugas in Montreal the other day bears out a view brought forward in these columns a fortnight ago, that the grocer should put on all parcels of mixed coffee sent out by him the words "Coffee Compound." In the case of Vermette & Masse, the Judge ruled that the grocer is liable under the Adulteration Act unless he takes the precaution to mark parcels of impure coffee with these words. The defendants, it is said, will appeal against the verdict. The issue of such a step will be of interest to the whole trade, by whom this will be regarded as a test case. It requires such an action to settle whether the meaning or the language of the customer is to be taken note of by the grocer in filling orders for coffee. If a customer asks for a 25-cent coffee and indicates what he wants by that form of words, it is plain to the grocer that the man wants coffee compound. The customer's naming it coffee is no evidence that he wants the only thing that in strictness can be legally called coffee. In the meantime, until some authoritative deliverance reverses the decision of Judge Dugas, the grocer should be on his guard and label all compound coffee as "compound."

* * *

At the last meeting of the Toronto Retail Grocers' Association, D. W. Clark broached the idea of incorporation in the grocery trade, and referred briefly to the value of a previous training and an entrance examination as principles of selection to get good men into the trade. Mr. Clark's idea comes up naturally in connection with such a decision as that rendered by Judge Dugas, which holds the grocer responsible for and capable of protecting the consumer. If the decision applies to one article it applies to any other that may be adulterated, and there are several whose purity the grocer would have to be a judge of. There are cases to which this decision could be applied in such a way as to prove the necessity for the grocer to be not only an expert in his knowledge of goods, but that he should be something of a chemist. He is made the sponsor for the manufacturer, and he could have no check upon the manufacturer who might leave out some of the truth on his labels, unless he had the means and the special knowledge necessary for analysis. It would be absurd of course to require this of the grocer, but it follows from such deliverances as that of Judge Dugas. Highly trained grocers, though, are none the less desirable, and Mr. Clark's proposal points to one good way of making them more plentiful. The men in the trade make the trade.

* * *

This idea of Mr. Clark's naturally comes to the surface too in a time when honest goods are considered exceptional enough to be worthy of public exhibition and special advertisement, and are being gathered together in leading centres to form Pure Food Expositions. Of course these shows are in the interests of manufacturers, but they appeal to grocers, who should be more or less qualified to judge of the goods upon their merits. It may not be so practicable as it is desirable that the grocer should be able to detect impurities every time they are present in foods, but it is certain that skilled grocers in the trade to-day are very hard to deceive by untrue representations as to quality and purity. A practical and practicable standard of fitness could be easily got at by taking the average acquirements of the best class of grocers now in the trade as the basis of examination. Let learners be apprentices for a period that would be reasonably long enough for them to make themselves eligible for such examination.

* * *

The training of the embryo grocer would be incomplete however if it fitted him with no more than a knowledge of goods. It should teach him the principles of business, and make both a salesman and a bookkeeper of him. A very large proportion of men in the grocery trade enter the business in utter ignorance of the rudiments of book-keeping. These can charge a customer with what he has not paid for, and are able to agonize a periodical statement of account out of their crude entries, but further than this they are not equipped to go. They may be losing money or making it; the key to an investigation of their affairs is not in their hands There ought to be some school where this part of the education of grocers would be looked after, and there is no place where it can be so well looked after as in the shop where the learner puts in his first years under a capable principal.

* * *

The medical or legal profession is an organic whole, sufficient in itself for its own regulation, and that fact has much to do with the standing of these professions to-day. If there were more laxity in the conditions which determine admission into law or medicine, there would be less unanimity and less respectability in the professions. Lawyers are grouped into a corporate body, which is the keeper of the good name of its members, and which will expel any who are guilty of dishonorable conduct. The grocery trade could be hardly brought into subjection to such a strong esprit de corps, but it could be brought under the influence of such a useful sentiment.

BURN NO OIL AND SPARE THE GAS

Daylight is now at a premium, not because we have less of it in the twenty-four hours—for indeed we have more—but because the climate, outside life, all nature in fact, is much more enjoyable. The liberal dole of sunlight we get at this time of year deprives traders of an excuse for carrying their day's work far into the night, and the inviting opportunities for enjoyment and recreation that lie out doors at this season and during the coming months naturally weaken a man's inclination to toil by lamp or gas light. Duty bids a man desert his shop when still evening comes on and twilight gray clothes all things in its sober livery. Even utilitarian considerations, which are often urged in favor of late hours, plead on the side of early closing. What kind of man will a trader become if he spends all the time he can spare from his store in bed? He will not be a model of physical strength or disposition. He must restore worn out tissue. Food and sleep are necessary for this, but are not sufficient by any means. Exercise, company, open air and relaxation from the cares of business are indispensable, if a trader wishes to preserve his health and a cheerful temper. How much a cheerful temper is worth is known to every man who has to bear the disappointments, the annoyances, the multitude of worries that are inseparable from business life. Troubles are inevitable, and he is a wise economist of energy who takes the evening hours to store up a supply of spirits to help him as lightly as possible through the day that always comes after the evening.

There are numberless men too busy to cultivate the domestic affections. They are absorbed with the cares of business, and their nature becomes incapable of shedding one sympathetic gleam upon the lives of their wives and children. How much of a blank they make the existence of those who should be dear to them they do not realize. Such a blunting of the natural feelings is perfectly consistent with a kindly disposition. It is not only the selfish and the harsh-tempered who are thus neglectful of the home virtues, but as well the very best-hearted people, who, becoming immersed in affairs to which they give up all their waking hours, soon numb sensibilities that once were as spontaneous as any natural instinct can be. This tendency of business to engross all a man's time is a grave one, looked at from the family standpoint. If the hours between twilight and bed time were more frequently spent with the family, at home or outside, there would be much more domestic happiness and fewer morose business men.

The conditions which called for night trading originally are absent now, and have not been replaced by others equally strong. In earlier times money could be made at night, because the margin of profit amounted to something. Workmen's hours were much longer than they are to-day, and shopping could not well begin till they got home. Traders did not very generally deliver purchases, and people had to wait often till night to get a horse from the working teams. In those times the evening trade was probably quite a half of the whole day's trade. Working people liked to tidy up to come to the store, and did not feel like changing their clothes during the day to go to the store and re-changing them to resume work when they returned. This caused more business at night than there otherwise would have been. To-day, however, the working classes are on the side of early closing. Trades and labor councils have given their support in many places to clerks who agitated for a shortening of the work day, and have used their influence with employers to secure the adoption of an early closing hour.

This season the early closing movement promises to gain ground in all parts of the country. We hope employers will give it their sympathy and countenance, and will resist the temptation to keep open late because somebody else does. The man who closes early will have this advantage over the man who does not, that his help will be more cheerful and enthusiastic in his service than the other man's will be. Give the boys a chance, and their gratitude will balance the favor. Among the wholesale grocers in this city an increasing number are willing to adopt five o'clock as the all-year-round closing hour. They would lose nothing by it.

THE DELIVERY HORSE.

There are few worse-used animals than the delivery horse. His owner may be conscientious in his treatment of him, may feed and house him well, but he cannot supervise the driving of him. The furious pace at which he is very commonly driven, the merciless beatings he receives, his exposure unblanketed in inclement weather while the driver lingers with the servant girl, do not come under the notice of his owner. Sometimes, it is to be feared, his owner is not moved much by humanitarian considerations, and figures out the economical result on the basis that the shorter the life of the horse is the greater is the volume business done, and regards a used-up horse as rather an indication of celerity in his delivery man than a sign of the same servant's brutality and wastefulness. If owners could now and then see their wagons careening along on the left or right hand wheels alone, hotly chasing or hotly chased by some other delivery wagon, they would probably be inclined to get angry. The races between drivers not only shorten the life of the horse, they wreck the wagon and are likely to bring goods to buyers in an unsatisfactory state, parcels being often broken, and goods damaged. People are apt to judge a man by his employes, and few like to see a horse abused. Trade has been transferred on more slender grounds than just such displeasure as a brutal driver can arouse by his treatment of a horse. Nobody likes either a cruel man or a fool, and all are apt to brand as such those who misuse a horse. The horse is one of the best servants the grocer has; the animal cannot keep his appearance if he is ill-used, and his appearance as well as the humanity of the driver are advertising factors the grocer cannot afford to be little. The horse has to be smartly driven often, but not always, and never outrageously fast; he has to have late hours frequently, but he should never be lashed over the road to suit the whims of the driver, who wishes to gain time for his own purposes; he has to face all sorts of weather, but need never be unduly exposed uncovered to soaking rains or changes from swift motion to long pauses. The noble brute has been a means of extending very greatly the grocer's trade. Gratitude, humanity and economy require that he be well used.

FROM RIGHT TO LEFT.

Order is heaven's first law. Untune that string, and delirious chaos will soon show how great is the loss. The grocer has a wide field to keep in order, and the experienced trader has usually a few special canons of order whose value he has tested by long use. One good rule, which has been evolved by a grocer of our acquaintance, and of which the object is to keep fresh goods always in the forefront, is to sell shelf goods always from right to left. A shelf, of say canned goods, is begun at the right-hand side, and a removal from that end is filled up by pushing the whole remainder of the row towards the right until the gap is filled up. This leaves a gap at the left end of the row, which is filled in by new goods. Thus the goods that are longest exposed are pushed on always toward the right hand and are sold from first, the procession of substitutes being continuously pushed forward from the left. This prevents goods becoming unduly shop-worn, dusty or fly-specked, and keeps the appearance of the shelves fresh and tidy, especially if the filling of each blank is accompanied by a little dusting.

At a meeting of the Hamilton Trades and Labor Council a communication was read from the Secretary of the Retail Grocers' Association, requesting the Council to co-operate with the butchers and grocers in making the early closing movement a success. The following resolution was adopted: "That this Council expresses its hearty approval of the early closing movement, and instructs the delegates to bring the matter to the attention of their different organizations, and to request the members to do all purchasing before the hour set for closing, and to withdraw their patronage from stores which refuse to close with the others."

WHOLESALE GROCERS' ASSOCIATIONS.

Willett & Gray, New York, in their weekly "Statistical," say :—These associations for the regulation of the grocery trade have not, in every instance, proved equal to the solution of the sugar problem, which has occupied their attention for a year or more. The New York City and vicinity and New England associations have come the nearest to a satisfactory basis. Their members have been dealing in refined sugar under an arrangement by which they receive from the American Sugar Refining Co. a commission or rebate of ⅛c. per lb. from their bills, in addition to 1 per cent. cash discount and 1 per cent. trade discount, provided they do not sell, either directly or indirectly, within the boundaries of the Association, any of the sugars specified in the bill, for less than the daily prices conveyed to them by the Wholesale Grocers' Association. As more than 90 per cent. of the wholesale grocers of these districts belong to the Association, the remaining non-members do not greatly interfere, and on the border of the territory where no Association agreement exists, competition of non-members is met by the sale of sugars not entitled to the ⅛c. rebate. The business of obtaining the 90 per cent. membership, and of competition with non-members devolves entirely on the Associations. No grocer who is not a member of the Association is at any disadvantage in buying sugars of the American Sugar Refining Co. (Association members are billed sugar at ⅛c. higher than non-members.) These grocers take the ⅛c. per lb. rebate, and are satisfied to distribute to their customers for that commission, knowing full well that while they can maintain a profit of ⅛c. per lb., without danger of violation of agreement, any increase of this rebate would be attended with greater risks. The Pennsylvania grocers are working to perfect a similar arrangement. Why is not the movement extended throughout the United States? Simply because wholesale grocers without such associations are unable to agree among themselves on what they want. The American Sugar Refining Co. appear ready and willing to act in conjunction with them for the distribution of their product, if limited to a reasonable profit, believing that by judicious arrangement the consumption of sugar can be largely increased, and the cost of manufacture thereby diminished, to the advantage of the sugar consumers. Selfish motives of a minority have thus far prevented united action of the wholesale grocers in many states, and may continue to defeat the wishes of the majority. While the American Sugar Refining Co. could conform to the trade regulations made by a grocers' association, it is absolutely impossible for any arrangement to be made between the American Sugar Refining Co. and the grocers' direct. Refined sugar is often sold by grocers without profit, and at less than cost, in order to draw trade in other articles. Almost every grocer has special views of his own on the subject. These were drawn out in detail last year, and show that even the associations have a difficult task to harmonize all interests. The aim of the American Sugar Refining Co. is, first and last and all the time, to cheapen sugar per lb. or barrel, by increasing the consumption to the largest extent, thereby reducing the cost of manufacture. In every effort to this end they are in hearty accord with the wholesale grocers.

CUTTING PRICES.

In our last issue some remarks regarding violations of the one-price system appeared. This week we wish to say a few words about the very common practice of cutting prices, although perhaps it is not in our power to add anything of an original nature to the arguments that have been used pro and con in discussions of this much debated subject. The most common cause of price-cutting, as is well known, is the starting up of new stores in districts already well supplied with them. The new beginners argue that the most effectual inducement they can offer the consumer is low prices, the number of the stores already in existence being a bar, in their opinion, to any hopes of success based upon the usual inducements of good goods, prompt and attentive service, etc. Yet it will usually be found that specially low prices on certain articles are a less tempting bait to the most desirable class of customers, than are superiority of quality or general attractiveness of the store. Sometimes the consequences of a cut in prices are quite peculiar. Recently in a certain city of this State a former grocery clerk bought out the business of a competitor of his employer. The store was situated in a part of the city where the residences of people of fair means closely approached a block of tenements in which a number of quite indigent people found a habitation. The new proprietor started off very prudently with a fine stock of goods and a much better assortment than his predecessor had carried. Especial attention was given to quality, and a finer grade of several kinds of goods, notably green fruits and vegetables, was to be had there than at any of the competing stores. The result was quickly seen in a more extensive patronage of the store, the best people in the neighborhood predominating. But, alas, owing to an unfortunate thirst for a still larger share of the custom of the district, the young grocer began to cut prices, and strange to say, his competitors ignored the new departure and maintained their rates unchanged. Within a month, instead of cutting deeply into the trade of his rivals, the young proprietor had attracted all the poverty-stricken inhabitants of the quarter by his tempting prices, and lost all of the better class of consumers. The spectacle of unkempt women, with shawls over their heads, poking into the fruits and vegetables displayed in front of the store, and pinching and pricing the articles, was too much for the more wealthy portion of the community, and they left the grocer to his new-found patrons. This is an experience that was less disastrous than many "cutters" suffer, but we know of none that more clearly shows the folly of slashing prices. Here is a dealer who discovered an edged tool with which he was about to do wonders- -the result was that he merely cut the connecting links between his store and the only desirable custom in the vicinity, and, in fact, played right into the hands of his competitors. This experience we can vouch for, as it came directly under the writer's observation. So much for the foolish beginner who is generally responsible for the most serious form of price-slashing.

As regards the competitors of the "cutters," as a rule our advice would be : Take no notice of the cutting. Our own experience as a close observer of retail trading for a number of years has convinced us that there is more danger of business failure through following some other dealer's lead in cutting prices, than in adhering to previous rates—always provided that said rates are not exorbitant. Indeed, the most disastrous failures that we can recollect as occurring in the retail grocery business have been superinduced by cutting, and we have never heard of a case actually due to a persistent adherence to a reasonable scale of charges in the face of extensive cuts by other dealers.—Merchants' Review.

MATCHES THAT SELL.

H. A. Nelson & Sons report a strong demand for their Railroad and Steamship Matches. Orders speak louder than words, and it is gratifying when they speak in such a chorus as that which has been calling for these matches since they were put on the market. H. A. Nelson & Sons lay the popularity of their matches to their merit and cheapness. The fact that the matches can be retailed at 10c. a box is a strong point in their favor, and traders who buy the Steamships in 10 case lots can afford to retail them at that price. They have introduced card board boxes instead of the old style wooden ones. This, in itself, is a considerable saving to the dealer, they weighing only 60 pounds against the old style 85 lbs. On the back cover page of this paper, readers can see an illustration showing exactly how they are put up. These card bound boxes are very attractive goods on the shelf. Messrs. H. A. Nelson & Sons will be pleased to recieve a sample order from any dealer who has not yet handled their brands.

The Legislative Committee of the Toronto Board of Trade met on Monday morning to continue its labors with the proposed Insolvency Act.

ALL CUSTOMERS ON AN EQUAL FOOTING.

FOREST, Ont., April 7th, 1892.

EDITOR CANADIAN GROCER,

DEAR SIR,—Your articles re the "Patrons" are calculated to strengthen the backbone of some of the business men of our country. The association have been in existence here for some time, and are quite robust numerically. They had an arrangement with Ironside and English some time ago, and after mutual suspicion and distrust the arrangement terminated after a period of a few months. However in March the Patrons had a mass meeting here, and were so enthused that they determined to have a store. A deputation was appointed to wait upon us, to which we gave the only answer we could honestly give, that we could not supply them at 12½ per cent. on invoice price We supplemented our reply by publishing the enclosed in our local paper. The Patrons then made an agreement again with Ironside & English and MacKenzie & Munro, dry goods, and boot and shoe dealers, but it is only a question of time when it must come to grief, as it is not on a right foundation.

Yours truly,
BURNS & MORPHY.

The following is the open letter referred to above :

EDITOR FREE PRESS,—Having been waited on by a deputation of the P. of I., to whom we gave a verbal reply, we deem it advisable to supplement it by the following : Believing in the utmost freedom of trade and commerce, we look upon combinations for raising or depressing prices as detrimental to the best interests of the commonwealth. We cannot therefore conscientiously grant an association of people more favorable terms than we are willing to grant an individual having a like purchasing capacity. The keen competition characterizing business regulates prices in the interest of the purchasers, and stimulates the merchant to obtain the best value that can be procured. Were the terms of the above association complied with, one of the greatest incentives to intelligent and judicious buying on the part of the merchant would be removed. A uniform profit added to the price of all classes of goods would be an inducement to buy in the dearest, rather than the cheapest market, the percentage of profit being thereby increased at the cost of the purchaser, thereby defeating the object aimed at by the association. Systems of coercion tend to dishonesty and fraud on the part of the merchant coerced, and we cannot see how any honorable merchant can comply with the terms proposed, inasmuch as he is the only one bound by the agreement, and must discriminate against those not members of the association. We are endeavoring to conduct our business on as nearly a cash basis as practicable, with the smallest expense consistent with efficiency, at the lowest possible margin of profit on our goods as will enable us to maintain our integrity. We invite a comparison of our goods and prices, which we are confident are excellent value. Assuring all of our best services, and soliciting a continuance of the patronage of the discerning public on what we believe to be correct business principles,

We are, respectfully,
BURNS & MORPHY.

Forest, March 30th, 1892.

[A dignified stand, such as that taken by Burns & Morphy in their answer to the Patrons, will win more friends than it will estrange. Candor and firmness are very necessary requisites in a situation of this kind. The plain statement of their case in the foregoing open letter would awaken reflection and cause misgiving among the more thoughtful. The facts as put forth are incontrovertible. A valuable gift is possessed by some business men in their perception of the right moment and the right circumstances to say "No." The buying public are so accustomed to seeing the trader finally give way before their assaults upon prices, etc., that they believe every gain is a triumph over dishonesty or extortion. When a man takes a resolute stand they are not slow to conclude that there is nothing more that they are entitled to. The trader's independence is sometimes a big thing in his favor.—EDITOR.]

PREFERENTIAL TRADE RELATIONS

The following resolution is being discussed in a series of meetings of the Montreal Chamber of Commerce :

Considering that the British Empire, comprising one-eighth of the habitable globe, with a population of 300,000,000 souls, can amply supply the raw market with the productions of every climate under the most favorable conditions :

Considering that a natural sentiment of mutual and fraternal interest should create more intimate commercial relations between the mother country and her numerous colonies ;

Resolved, That in order to give more extension to the exchange and to the consumption of the principal raw products in all parts of the British Empire, a differential duty or a reduction of 5 per cent. should be adopted by the Imperial and Colonial Governments in favor of the raw article in opposition to foreign imported goods.

Resolved, That this resolution be addressed to the secretary of the London Board of Trade, to be submitted to the deliberations of the congress at its next meeting.

WE'VE GOT HIM OFF OUR LIST.

(The irate subscriber's view.)

I'll write an' stop my paper,
I'll do it right away,
An' show them printer fellers
With me they cannot play.

I'm quite a leadin' dealer,
I think they'll miss me bad,
But then they need a lesson,
They'll get it now,—I'm mad.

They think they've got a pull,
I'll show 'em what is what,
Won't take my loaded pointers,
(For nickels in MY slot.)

" Dear Sir,—Please stop my paper "
You'll stop it now, and quick—
I think I see him shaking
An' feelin' pale and sick.

(The publisher's view.)

Hello,—what's this, another crank
Writes " Stop at once my paper,"
Umph, well, just wipe him off the list,
He'll borrow't from his neighbor.

We'll get our three meals every day
As we have heretofore,
And slumbers peaceful every night
Without a dream or snore.

HEC SECORD.

THE FINISHING CUT.

Cut, cut, till there's nothing to cut,
The grocer said, when shutting ;
I cannot pay after all my cuts,
And to-morrow I must be cutting.

My motto " I lead, and follow the rest,"
Will be still on my window to-morrow.
Will the creditors see it contains a jest
To brighten them up in their sorrow ?

Won't Jim look like a burial mute,
The teaman tho' shorn of his glory ;
The soapman will seem to have taken a chill,
And Ben will forget his old story.

But I shall be where the serried leaves flap,
And the skylarks are singing so gaily,
Where the farmer looks at his brindled cow
As tho' he was reading a " Daily,"

But I shouldn't study the hide of a cow
Or the butterfly's wings as they flutter ;
I should carve on the trunks of the beautiful trees

ANOTHER
REDUCTION
IN
BUTTER.

C. J. KEANE, in Manchester Grocers Review.

A delegation of the Montreal Central Early Closing Association, composed of Messrs. C. E. Fournier, P. McDonald, A. Rouleau and S. Cousineau, waited upon Mr. O. M. Auge, M. L. A., the other evening, and requested him to prepare an early closing bill for submission to the Legislature. Mr. Auge promised to do so.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt. Hillwattee Tea.
Lady Charlotte Gelatine. L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Coffees. L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT

ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE

"MONSOON"

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,

London, Ontario.

WM. HOOD & CO.,

Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

THE JUNIOR CLERK.

The following, which is clipped from the New York Daily Commercial Bulletin, though it names a particular class of clerks, is broad enough to apply to all young men whose hopes should lie in their chances of promotion, and whose chances of promotion depend on the sincerity of their own efforts :

Where will the fifty-dollar-a-month clerks one sees in fire insurance offices be twenty years from now?

This is a question which the fire underwriter asks himself as he passes through the large fire insurance offices in this city. It is, however, of much more importance to the junior clerks, although but few of them appreciate it. To the junior clerk, therefore, we address ourselves, in the hope of bringing him to a clear realization of his position and the necessity of bestirring himself if he wishes ever to amount to anything. What are you doing to qualify yourself for a better place than you now have and one which will be in line of promotion? The day has gone by when mere "pull" could be all powerful. Your father, uncle or friend may be a director, or even an officer of the company, but that will aid you little if you are not helping yourself.

As you sit at your desk do you think about your work or lawn tennis, the furnishing of your mind with insurance information or the decoration of your feet with tan shoes? Are you looking forward more anxiously to pay day than for an opening to do more and better work? In what general direction do your thoughts turn? Linguists say that the man who wishes rapidly to learn a language must not only be in the country where it is spoken, but must think in it. You are in the fire insurance country, but do you "think in it?" The average fire insurance clerk cares more for base ball than business, and gives it a higher place in his thoughts. If asked whether he would like a chance to go on the road it is ten to one he thinks you mean he can take the train to his home in the suburbs. Does it satisfy you to forever register or file the daily reports somebody else has passed, or if pride does not stimulate you, have you no desire to get a better salary than half what a good carpenter receives?

The man who comes in at the last minute in the morning and leaves as early as permissible in the afternoon, thinking meanwhile of everything but the company's interest, is discounting his future. To go out in the field under an experienced special agent is a chance to be earnestly sought for and prized if obtained; but how few among the clerks of to-day try for any of these openings, or would appreciate an offer of one. The various inspection bureaus, which give notably good training, have difficulty in securing really promising recruits.

Wake up, our fifty-dollar friend. Time is flying and soon the period in which you could have learned rapidly and easily will have slipped by. In a few years, perhaps even this year, you may wish to marry and settle down. Your present salary would not go very far were you to leave the parental roof and attempt to establish a home of your own. Possibly the gentleman whom you had selected for the honor of becoming your father-in-law might be such a boor as to consider your slim prospects rather than your tasteful apparel. Perhaps even that fellow who started by carrying the mail bag and gradually got out on the road, only to be in time brought back to fill an agency managing desk, may meet with more favor just because he gets a better salary and holds a more important position, while you, in all your elegance, are discriminated against. "But," you say, "he wore bone collar buttons and ready-made neck-ties, and, well, he was not onto the latest things."

Supposing it's so; the man who can keep the domestic bread and butter mill satisfactorily occupied is a better citizen than he whose chief claim to distinction is the ability to tie an "Ascot" scarf in a "perfectly lovely" manner. Each day you waste is another nail in your underwriting coffin. The chances of promotion are narrowing down, as the fire business is concentrating into fewer hands. Do you intend to be a hewer of wood and a drawer of water all of your life, or will you try to be somebody?

KEEPING TRACK OF PRICES.

A good memory and a good judgment, says a well-known business man in a contemporary, are useful in any department of any business—they are essential to good buying and they need to be eked out and supplemented by everything on the market, present and prospective. In this sense the "condition of trade" outranks "current prices" in the trade journal, for the tendency of prices up or down often has a deeper significance than the exact price or discount anybody may name on any solid article—though current prices and special prices and cut prices must not be overlooked in the system of any man whose ambition or business it is to be posted, only let him not forget to watch for the straws that show the current and the indications that often go before and point to prices yet unnamed.

My system is in no sense ornamental, but it is built for business and seeks to reach an end by the shortest cuts. It simply scissors what it finds printed to its purpose, pastes it under its proper heading, and there supplements it from time to time by pen and pencil references to mail quotations, notes of verbal prices, etc., all to wait their own good time to fulfill their mission of timely information.

This with the "Current Price-List" of one or two journals that experience has shown to be trustworthy, is the basis of my scheme, and for the rest it is a question of eternal vigilance.

After this explanation nothing remains but to give you a sample of my work as outlined, which I do briefly, as my time is short and the system seems to explain itself, only regretting that the practical carrying out of my plan necessitates such wholesale mutilation of careful editorial work, for which I can only plead in extenuation the necessity that knows no law and the more practical everyday shape such work takes on after I have classified and arranged it.

In my business I use a paged and indexed "Invoice Book," 10x14 size. The manilla paper is smooth enough for pen or pencil notations, strong enough to stand any amount of handling, and so shaped as to receive indefinitely without bulging. The slips may be removed at any time when they seem to have served their purpose. I find, however, they frequently help me to a conclusion by a comparison of prices at different dates, long after their time of usefulness seems past.

WHERE THE JOKE COMES IN.

A man stepped into a grocery shop to make a few purchases. While the apprentice was weighing the goods, the customer could not resist the temptation of treating himself to a piece of sugar which was lying on the counter. The apprentice observed the action, and soon afterwards, with startled mien, called aloud into the shop, "What has become of that lump of arsenic that was lying here?" The poor man felt hot and cold, and in his terror confessed the deed. "You are a dead man!" said the pert apprentice; "but I have here an antidote. Quick, take as much of it as you can swallow." And he filled a tumbler full of salt and water. The poor fellow eagerly drank off the abominable stuff, to save his life if possible. He then rushed out in order to procure a second antidote from the neighbouring pump. He has never been known to pilfer sugar since that day.

I remember, I remember,
The cot where I was born,
And where it was so difficult
To get up in the morn.
And well do I recall how Pa
Would come in with his gad,
And expedite my rising
By those wooing ways he had.

"Who is that long-haired young fellow who seems to have nothing to do?" inquired the casual stranger.

"That's our poet," said the Squire "Town chips in an' pays his board and clothes."

"Where are his works published?"

"Ain't never been published. He's arranged to have 'em printed arter he's dead. That's w'y we are tryin' to keep him alive long's we can."

A conceited Texan got an itinerant portrait painter to paint the portrait of himself holding a favourite ass, and when the job was finished he invited a friend to inspect it. After carefully examining it the friend said :

"It is a capital portrait, but who is that holding you by the bridle?"

The friends do not speak now, and the portrait is consigned to oblivion.—Ex.

PRUNES.

H. P. ECKARDT & CO.,
Wholesale Grocers,
TORONTO.

Are you fully satisfied with your Coffee?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers, Just one trial is all we ask, we then leave it with you.

Yours, etc.,
THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

"SIDE-LINES."

In these days of competition, Grocers are looking for Side-lines on which they can make a good profit. CONFECTIONERY is what is wanted. It yields from 50 to 75 per cent. profit.

We manufacture it in every conceivable shape. Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.
Ocean Wave Baking Powder
Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.
MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.
IN METALLIC TINS.
Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Ram Lal's PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

That by the Way

William Paton, grocer, in the East End, London, is going to Vancouver.

Municipal bonuses to Ontario manufacturers must cease. Mr. Wood's bill was assented to on the third reading.

Mr. J. Englehardt, Victoria, B.C., has been appointed selling agent for "Clover Leaf" brand of canned lobster, corn, etc., in Victoria and vicinity.

The bankrupt stock of A. Walker, Aylmer, was disposed of last week by Auctioneer Jones, at 72 cents on the dollar. Mr. S. B. Pocock was the purchaser.

Mr. Alex. Stuart, the assistant city treasurer, Hamilton has invented and patented a new tobacco cutter, which is said to be a most ingenious arrangement.

The other night the grocery store of James Burns, at the corner of Agricola and Almon streets, Halifax, was broken into and about $10 in cash taken from the till.

Henry Langlois, who was found in Bokstal's grocery store, Windsor, early one morning and who pleaded guilty to the charge of burglary, has been sent down for one year by Magistrate Bartlett.

The Vancouver (B. C.) Soap Works Company have sold out to the Pacific Soap Works Company. Mr. E. J. Peck is still connected with the concern, and the business will be carried on in the same premises.

At the quarterly meeting of the Hamilton Board of Trade, held on Thursday of last week, the changes proposed in the new insolvency bill were explained by the president, and the report dealing with it were unanimously adopted.

It is said that calves two and three days old are killed and shipped to Montreal, where the veal goes through a process which converts it into boneless turkey. As many as 50 were killed in one day in the neighborhood of Kingston.

The capital of the new company entitled the Okell & Morris Fruit Preserving Co., (Limited) of Victoria, B. C., is to be $50,000 in $10 shares. The object as the name implies is to can, preserve and prepare, fruit, pickles, etc.

Mr. Macfarlane,a member of a well-known firm of wholesale merchants, New Westminster, B.C., has beaten the best local record in angling this season as to the weight of a single fish. One he caught in the Brunette this week weighed 6lb. 2oz.

The familiar Brazil nut grows in hard, spherical pods, each of which contains from eighteen to twenty-four of the triangular seeds that come to market. So beautifully are they packed by nature that no man yet has ever been able to put them back in their receptacle after once they have been taken out.

Last week a great many members of the Dominion Commercial Travellers' Association, with President Fred Hughes at their head, attended the funeral of the late William Edgar, the chief head of the passenger department of the Grand Trunk Railway.

On Saturday the cellar beneath Pelcher's fruit and grocery store, Owen Sound, caught fire. The fire brigade soon brought the blaze under control. The stock and building were damaged slightly. Both stock and building are fully insured. It is supposed the cause was a defective chimney.

The township of Athol can boast of something that perhaps no other municipality in Prince Edward can do. A business man in declining years has never been on a steamboat or railway train ; never bought a meal of vituals nor feed for his horse in Picton ; he crossed the car track once.

The effort to introduce the early closing movement in Kingston has proved a failure. There was a long agitation and an earnest appeal on behalf of the overworked, but the shopkeepers have been unable to act unitedly. Before there can be early closing the public must practice early buying.

The Salmon catch on the Fraser has improved greatly, and the shipments east are largely increasing. The fishermen who are dissatisfied with the recent decision of the canners for a half pack this season say it is an unnecessary precaution, for if the English markets will not take the fish a ready sale would be found in America.

Leading wholesale grocers in the United States talk of starting a big refinery on Staten Island, as a means of securing a larger margin of profit on the sale of sugar than is allowed by the powerful Trust that now controls the sugar market. It would appear that the wholesalers are in earnest, and one result of the report that they do has been a drop from 101¼ to 93½ in the price of Trust stock. Erastus Wiman is likely to have a good deal to do in starting the new refinery.

The early closing movement received considerable attention at the last meeting of the Halifax Retail Grocers Association. The association are determined to stand firmly by the arrangement to close up at 8 o'clock their places of business on all evenings except Fridays and Saturdays during the summer months as well as the winter, and thus show to all other retailers that they can do sufficient business without working unnecessarily long hours. They want some enjoyment during the summer evenings as well as more favored classes.

The clerks of Vancouver, B. C., had the sympathy and support of the local Trades and Labor Council in last summer's active campaign in favor of early closing. This year they need look for no assistance from that body unless they connect themselves with it.

Mr. W. J. Feron, counsel for Messrs. Vermette and Masse, grocers, Montreal, who were fined recently by Judge Dugas for selling compound coffee in small quantities without having the packages marked, has taken an appeal to the Court of Queen's Bench. Both the court and Mr. Sharp, counsel for the Government, are pleased that the appeal has been taken, as a test case can be made.

Several samples of lard have recently been sent to the laboratory of the Inland Revenue Department for analysis. The lard was made by Canadian manufacturers, and found to be adulterated with cotton seed oil. The result has led to a more general enquiry being instituted. Samples of lard have been collected from different points, and as a result of the analyses it is probable that legal proceeding against certain manufacturers will follow.

The machinery for drilling a salt well for Messrs. Wm. Brown & Co , the (Mooretown Salt Company) was placed on the ground a few days ago and the work of drilling will commence. The company intends erecting a large block and putting in a pan capable of making two hundred barrels of salt per day, and will manufacture dairy and fine table salt. Also, it is said, that special attention will be given to the manufacture of coarse salt for agricultural purposes. The block is situated on the St. Clair river and the Erie and Huron railway make it convenient for shipping either by land or water.

Ten varieties of beet roots were tested last year at the Central farm, the highest yield being 39 tons 1,640 lbs. and the lowest 18 tons and 80 lbs., showing that these roots can be made to produce large crops in this country. Apart from the question of making sugar from the roots, the analysis which had been made showed that they contained a larger proportion of nutritions matter than roots of such a character as mangolds, turnips and carrots. The farmers themselves might take hold of the matter and carry the tests still further. Tests had also been made

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

A Canadian Industry.

1 Box Barm Yeast of 2 dozen 5 cent packages, **50 cents.**

1 " " " 2 dozen 10 cent " **$1.00.**

The most profitable Yeast on the Market.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box.

Price 65 Cents.

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

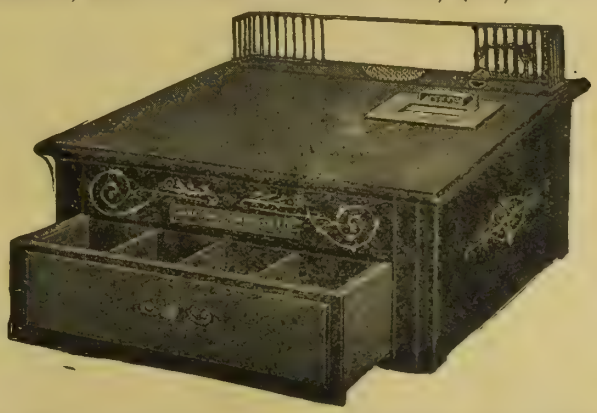
Head Office, 101½ King St. W., Toronto.

BRANCH—Tidy's Flower Depot, 164 Yonge St.

AUTOGRAPHIC CASH REGISTERS.

All kinds and sizes, with or without combination lock, with plain cabinet, or with railing, etc. Before ordering any Autographic Register see the NATIONAL. Guaranteed equal to the STANDARD, PECK, or any other Autographic Register of this class, and sold at only half the price.

PRICES, without Combination Lock, $15; with Combination Lock, $20.



No. 25 Combination Lock Autographic Register. PRICE, - - - - - $20.

WE MAKE 33 Different kinds of Cash and Autographic Registers.

Detail Adding,
Total Adding,
Check Printing,
Dial,
Autographic, Etc

Various Prices. Easy Terms of Payment.

Send for Catalogue and Testimonials.

THE NATIONAL CASH REGISTER CO.,

CANADIAN SALESROOMS:

Toronto, Ont., 63 King St. W.
Montreal, P. Q., 174 James St.
Halifax, N. S., 107 Holles St.
Winnipeg, Man., Main & Queen Sts.

DAYTON, OHIO, U. S. A.

We employ 853 persons in our factory.

We make nothing but Cash and Autographic Registers.

EMPIRE TOBACCO COMPANY'S COLUMN

XACT LY
WHAT
YOU
WANT

EMPIRE

TOBACCO

To work up a
TRADE ON.

RETAILERS
SUPPLIED

Send for Price List or Sample Caddy or two.

Empire Tobacco Co.,

MONTREAL.

with mangolds and carrots. The heaviest yield of the former was 32 tons 20 lbs. and the lowest 20 tons 302 lbs.

Thirty-five thousand four hundred eggs were shipped from Tilsonburg last week to supply customers for Easter in different cities in Ontario.

Messrs. Cowan & Wilson, wholesale grocers, shipped a consignment of 20 tons of general groceries, last Tuesday evening, by the City of Seattle, for Kalso, City, Kootenay. They are for J. B. Wilson who is opening a general store in Kalso.—B. C. Commercial Journal.

W. E. Zimmerman, who has been for the past eight years with the firm of A. R. Kerr & Co., Hamilton, has accepted a position with W. H. Gillard & Co., wholesale grocers in the same city. On Saturday evening Mr. Kerr, on behalf of the firm and the staff of employes, presented to Mr. Zimmerman a handsome monogram ring and a meerschaum pipe.

Hon. C. H. Tupper received a despatch from a prominent gentleman in Newfoundland a few days age, stating that all the shire towns and principal business centres in seven electoral districts, including those represented by Premier Whiteway and Hon. Mr. Bond, protest against the tariff on Canadian goods, and that petitions to the Legislature against it are being numerously signed.

Mr. John Verner, who has been in business in Toronto for thirty-five years, leaves next week for a year's holiday. He will go all round the world before his return. A short time will be spent in his native place in the north of Ireland. Mr. W. Wilson will be at the helm in Mr. Verner's establishment during his absence.

Mr. J. L. T. Galbraith, general merchant of Fort Steele, came up from Victoria yesterday, and left in the afternoon for home by way of Golden. He has spent a few weeks in Victoria in the interest of some improvement in his district, which expects to see a period of development soon.—Vancouver News Advertiser.

A. S. Barnet & Co., 751 Broadway, New York, whose celebrated "National" inks, pens and mucilage have been on the Canadian market for the past five years, are making some extra strides to increase their trade, which is already no small share in Canada. These goods are of excellent quality and cannot fail to meet with the approval of merchants in general throughout the country. Drop these people a line for their new price list.

A meeting to appoint a board of directors for the West Lorne Canning and Evaporating Company (limited) has been held. The authorized capital was placed at $20,000 and the subscribed capital at $6,000. There was a large attendance of stockholders and others interested, and the following were appointed officers: Thos E. Montague, president; Dugald McPherson, vice-president; A. McKillop, jun., B. Partridge, D. Brock, J. F. Taylor, Geo. Munro, directors. The building will be a large two-story one. W. Moore, of Wallaceburg, will take charge of the factory.

The motion passed by the Kingston Board of Trade a few days ago, requesting the local merchants to take American money at a discount of five per cent, is not a popular one, The merchants, with a very few exceptions object to carry out the request of the board, and intimate that if the resolution was enforced, trade would be driven away from the city in the summer season to Cape Vincent, Clayton, Gananoque and Watertown, N. Y. American tourists would not come to the city if they knew their money was to be discounted.

Japanese papers note that the Government has issued an edict to the effect that garden teas shall not be exhibited for sale this year before May 1. Samples have frequently been shown about the middle of April.

Charles Masuret, son of Moses Masuret, wholesale grocer, London, died on the 13th inst., shortly after 1 o'clock. On Saturday he took sick, but Tuesday night he was considered not dangerously ill. Inflamation of the bowels was the trouble. Deceased was about 20 years of age and was a clerk in his father's office. He was a promising young man of good business ability, and was always a great favorite among the young men of the city, who deeply mourn the sad and sudden event.—Advertiser.

The Shareholder and Insurance Gazette says that those merchants who profess to sell the Patrons on a 12½ per cent. margin are compelled to resort to some means of fraud and trickery to add to the profit agreed upon. Within its knowledge a number of the very latest and best known merchants of Montreal have been approached by retail merchants from Ontario, requesting to be supplied with blank invoices, to be filled in by themselves with their own figures. On this request being refused they then asked that their figures be increased 15 per cent. above actual prices, and that amount deducted at settlement.

THE SISSETON INDIAN RESERVATION.

In South Dakota will be opened to settlement on or about April 15th, 1892. This reservation comprises some of the choicest lands in Dakota for farming and sheep-raising purposes. For detailed information address W. E. Powell, General Immigration Agent, Chicago, Milwaukee & St. Paul Railway, Chicago, Ill.; or, A. J. Taylor, Canadian Passenger Agent, 4, Palmer House Block, Toronto, Ont.

"A Perfect Gelatine Dessert, Easily and Quickly Prepared."

"TUXEDO."

Canadian Agents,

Wright, Copp & Co.,
40 Wellington E.,
TORONTO.

SOUPS.

Tomato. Chicken.
Mock Turtle. Ox Tail.
Chicken Gumbo. Consomme, etc.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI, OHIO.

CHILI SAUCE.

For Yachting and Camping Supplies, our products are specially adapted.

Canadian Agents,
Wright & Copp,
TORONTO.

TOMATO CATSUP.

Bouillon. Mulligatawny.
Mutton Broth. Julienne.
Vegetable. Printanier, etc.

M. MASURET & CO.,
WHOLESALE GROCERS,
94-96 DUNDAS ST.

LONDON, ONT., April 21st, 1892.

DEAR SIRS,—We desire to draw your attention to the following goods now in stock. **FRUITS** have apparently reached the lowest price and with the immediate wants they are likely to move somewhat freely.

PRUNES—New BOSNIA, Cases, Half Cases and Kegs. BOHEMIAN in Barrels and Bags. TURKISH in Hogshead, Barrels, Bags and Cases.

CURRANTS—GEMS, Half Cases ONLY. PERFECT GEMS, Half Cases only. PATRAS, Cases, Half Cases and Barrels. PROVINCIAL in Barrels and Half Barrels.

RAISINS—VALENCIAS, Ordinary, Select and Select Layers. SULTANAS.

LONDON STONEWARE POTTERY WORKS.

BEST VALUE.

Butter Pots, or Crocks.
MILK PANS, &c.,

$7\frac{3}{4}$ Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,
LONDON, ONT.

BREADMAKERS' YEAST.

PRIZE--IT IS FOR YOU.

Do you want it ?
Read the following.

The Breadmakers' Quick Rising Dry Hop Yeast is carefully and scientifically made from the purest and best materials obtainable and can always be relied upon to make light, white, wholesome and delicious bread, buns, rolls, etc. It is the best yeast made for all purposes where a quick and sure result is desired and is unequalled.

It never fails to give satisfaction if used according to directions. We receive hundreds of letters from parties using it stating they would have none other. Have all your customers tried it? If not, have them do so at once.

If your yeast is not fresh or if you receive at any time any complaints write us at once giving particulars and name of firm from whom you bought, and we will be happy to exchange it for you. All yeast leaving our factory is tested and guaranteed to keep fresh for one year. It should be kept in a cool dry place.

Breadmakers' Yeast will keep much longer than this but it is slower in rising. The older the yeast the more required. One fresh cake of Breadmaker's Yeast—six of which—not five, are contained in each five cent package—will make from 5 to 10 loaves of bread. It is the most economic yeast made and pays you a large profit in handling it.

Read the following: To the first fifty grocers sending us the names of 50 of their customers to whom they have recommended and sold Breadmakers' Yeast, and who are now using it we will send them on receipt of the postage on same 25 cents a handsome nickel silver alarm clock. See above cut.

This is a magnificent prize, secure one for yourself, you will be pleased with it.

WHAT THEY SAY:

WYEVALE, Dec. 29, '91.

I wish to speak of your valuable Yeast called the Breadmakers' Dry Hop. I have tried the ——— Yeast and the ——— Yeast, and I have tried Brewers' Barm, and a Yeast called German Barm, in Liverpool, England, and I find none to make such sweet and wholesome bread as the Breadmakers'. MRS. E. HURST.

ALLANDALE, Sept. 17, '91.

Your yeast is the most reliable as stock yeast of any on the market.
JOSEPH BEECH, (Baker.)

SUDBURY, ALGOMA, April 7, '91.

I cook and bake for a large gang of railroad men on the C. P. R.; after a range of trials of different yeasts, I tried yours, and have used no other since, as I can always depend on having beautiful, light, wholesome, and appetising bread, which is a pleasure to place on the table. I cannot speak in too high terms of your yeast cakes as they have built my reputation as a successful baker. WOODRUFF D. KERR.

KENILWORTH, Dec. 9, '91.

I have been using you Breadmakers' Yeast Cake for two years and have had the greatest success. I bake for 13 of a family.
MRS. JAMES LYONS.

FRANKS BAY, April 22, '91.

My mother, sister, and I, keep a boarding house here for J. B. Smith & Sons, of Toronto, and use a great quantity of your yeast cakes, and like them very much.
MISS MINNIE FERRIS.

SEELEY'S BAY, Nov. 29, '91.

I have used the Breadmakers' Yeast for 12 months and find it first-class in every respect. I have used almost every kind of yeast in my business, but find yours superior to any I have tried. I took first prize at the Lyndhurst Annual Fair, 1890, for bread and buns made with your yeast. I use no other kind.
SYLVESTER LANGFORD, (Baker.)

MOHAWK, Dec. 29, '91.

I took first prize for bread made with Breadmaker's Yeast at the Brantford Fall Fair, 1891.
MRS. FRANK FORBES.

PICKERING, May 20, '91.

I have been using Breadmakers' Yeast with great satisfaction.
MRS. JOHN BOYES.

SOURIS, Man., Dec., 2, '91.

I am one of the many using Breadmakers' Yeast. I think it the best make.
MRS. CHAS. A. STEWART.

EMSDALE, P. O., ONT.

I have been using your yeast in making all the bread for our house for a year past, and can recommend it highly, and I am told there is none better. I am only a little girl of eleven years past, but you may use my name if you wish. IDA E. C. SMITH.

FINGALL, ONT., Box 29.

It is over five years since I began to use the Breadmakers' Yeast, and without exception I have never had a bad batch of bread. Scores have asked me what yeast I used, as I always had such lovely bread. MRS. JAS. GREY.

MILLBROOK, Feb. '90.

I took first prize for bread made with your yeast cakes.
MRS. VANCE.

LANSDOWN, April, 4, '91.

"Honor to whom honor is due." I feel that I should tell you of the high estimation in which I hold your Breadmakers' Yeast. I have tried nearly all brands and have pleasure in saying that the Breadmakers' is simply perfect, and never fails to give me the very best results.
MRS. WILLARD WEEKS.

SARNIA, Dec. 29, '91.

I am thankful your sample package of yeast was put in my buggy, as it proved to be the best yeast I have ever used, and I take pleasure in recommending the Breadmakers' Yeast to my neighbors and friends, and when my grocer has not got it I go where they have got it. They can not persuade me to take any other. I have a great deal of bread to make and desire the best yeast, and believe I have got it. MRS. THOS. SALE.

THE BAKERY, ALEXANDER, MANITOBA, January 24, '92.

I can, and do confidentially recommend your yeast as the best Dry Hop yeast I have ever handled. J. MUSGROVE.

CARDWELL JUNCTION, January 29, '91.

I have used the Breadmakers' Yeast with great satisfaction, and always have made the lightest bread from it of any yeast I have used. MRS. JOHN SMITH.

BREADMAKERS' YEAST.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.
CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

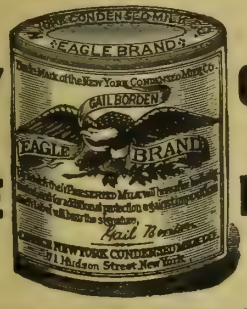
CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.
Have reduced the price for their Celebrated

BEAVER BRAND PICKLES.

Send for Quotations.

BUY  **ONLY THE BEST**

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., Wallhamstow, London, Eng., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,

MANUFACTURERS

Brushes,
Brooms and Woodenware.

TORONTO, ONT.

ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.

1 Wellington Street East, Toronto.

TORONTO MARKET.

TORONTO, April 21, 1892.

This week does not bulge out with business more than its immediate fore-runners, but it has a very good record though. Prices of course are nothing to brag of in some lines, and are not above a moderate level in anything. The muster of travellers who came in to spend Good Friday, told heavily for the moment in favor of business, as every man preferred to come in with a good array of orders in his book, rather than send them in a day or two before and come home empty-handed. This brought the scale down heavily on the demand side all day on Saturday, and made a little business for Monday, but since that time steadiness has ruled and orders have been but fairly plentiful. Seeding is now well under way on the farms, and that attracts attention from trade to an appreciable extent. The fine weather is being taken advantage, while rains are anxiously looked for; they will not be immediately beneficial to trade. Sugar is not in large demand, the price appears to be by common consent kept up better than it was; low grade teas sell well, and medium to choice are getting scarce; Valencia raisins are going out better than they were; fine grades of coffee are firm, canned goods are fairly active. As to collections, there appears to be little cause for more than the usual measure of complaining.

COFFEES.

For common grades the strength and course of the demand are not materially changed. Coffee comes in for a fair amount of attention at prices running from 17 to 21c. The upper figure represents the line of value for the better class of Rios. Fine Old Government Java is worth 34c. green, is scarce on spot and firm outside. Padang coffees quote from 27 to 31c.

DRIED FRUITS.

Valencia raisins are selling more freely as a result of easy prices. Very acceptable new off-stalk fruit is going out at 3½c. Old stock abounds and can be bought in New York at the buyers' price. Both old and new fruit is there offered in bond, and if purchasers are not forthcoming much of the stock will undoubtedly be destroyed in bond, as there will be no object in New York importers paying a duty of 2c. on stock that nobody will offer, ¼c. for. Old Valencias have sold here during the week at 50c. a box, and on a lot of 50 boxes an offer of 40c. was refused. There is said to be a lot of stock held in Denia that is not worth the freight if laid down here. Currants are steady at 4¾c. and upwards. Prunes are rather firm and in limited supply on spot. There are some loose muscatels on the market, but they are neglected, and are held therefore at easy prices, 3-crowns quoting at $2, and 2-crowns at $1.75.

The New York Bulletin says: "The only feature of interest observed in the market is some further enquiry from Canada for Valencia raisins, and the purchase of several cars fine brands at 1¾c. for off-stalk in bond, and 2¾c. for layer. The business for home account continues very limited, the interest displayed being confined wholly to small quantities to bridge momentary necessities. In response to solicitations for orders from interior merchants, the reply is made that consumption thus far has shown no appreciable increase, and until an improvement develops there is no necessity for enlarging upon present assortments. Prices are easy upon most lines, as the disposition is general to reduce accumulations, though at the same time holders are reluctant to openly quote lower figures, as such action they are well aware would only result in disturbing and depressing the market the more."

A later issue of the same paper says:—The recent movement in Valencia raisins for Canadian account is now said to have reached the total of nearly 7,000 boxes, and the prices realized about our quotations, less the duty of 2½c. per lb. Off-stalk of fair quality may be purchased at 4c., but for really prime to choice brands up to 4¼c. is wanted.

William Rogers & Co., Denia, in their Export List for 1891-2, say: Out of a total crop of Valencia raisins of 34,000 tons, about 11,000 tons were damaged more or less severely by rain which fell early in the month of September. The excessively damaged portion has, as usual, been disposed of for distillation purposes and the remainder has, it is presumed, been unfortunately exported abroad by those who come under the head of unscrupulous makers and are supposed to have made sales below the market prices. The United States has only taken 50 per cent. of the average quantity usually consumed by that country (the year 1890 excepted) the cause of the falling off in the demand for Valencias having been due to the additional duty imposed and the increased production of fruit in California. Regarding the question of duty in the United States and England, vigorous efforts have at last been started to endeavor to get same reduced by about seventy-five per cent, a deputation having been formed consisting of representatives of both packers and producers for the purpose of interviewing in Madrid, members of the Government, and the Ministers of the respective countries. The result of these efforts are of course un-

(Continued on page 16)

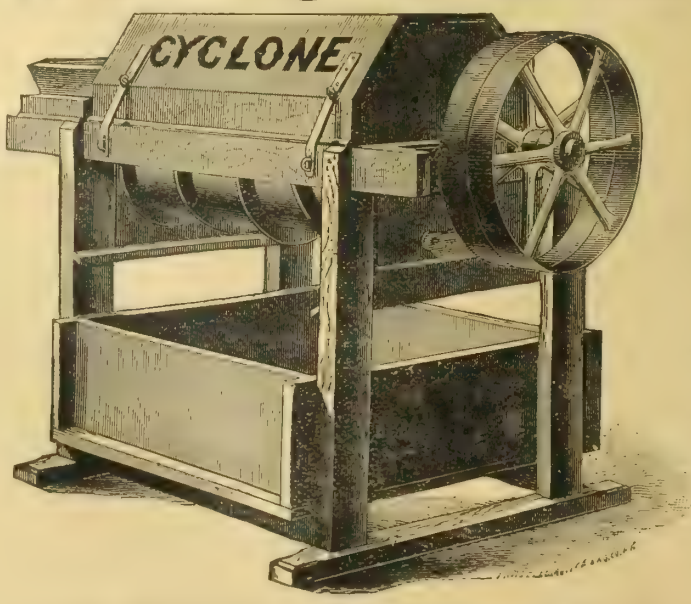
CANNED GOODS.

TORONTO.

This week's report of the canned goods market is devoid of anything of the nature of a surprise. There has been no shock to anybody's expectations, and no ground for unusual elation. A tranquil continuance along the line indicated last week is about all there is to record. The stock is getting into more compact shape, several jobbers having to draw upon their neighbors to fill current orders. How long this may go on will depend upon the extent of the supply in the hands of those who are looked to for goods. The price shows no change, $1.05 being the lowest ruling for peas, corn and tomatoes. Orders for canned goods alone are not numerous, which fact betokens calm confidence on the part of retailers that stock will be obtainable at fair prices when they want it. But the orders for general groceries total up a fair proportion of canned goods, few parcels of sundries being sent out without some vegetables among them. These orders very frequently come from dealers whose large fall purchases were made upon an estimate of which the basis was the sale of a year ago. The replenishment of these stocks shows that consumption has expanded since last year, as more is needed to put the grocer through the season than sufficed a year ago. Future goods are beginning to bring packers and jobbers together in a half hearted and experimental way. The future market is in a very nebulous state, but one or two of the incidents in it may be taken note of: There have been offers made at $1; some jobbers claim to have offers below that; a bid of 90c. for 7000 cases of assorted was refused. Salmon is quiet at $1.45 for good brands of talls. Lobster is featureless and selling on a basis of $1.10. Fruits have very limited call, and it looks as if a big remnant of last year's pack would be carried into the season of production.

Says the British Columbia Commercial Journal:—According to the agreement entered into between the canners fixing the pack for 1892, a fine of $2 a case for all over the agreed number will be imposed. It is

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

said that this fine is also embodied in the Alaska canners' agreement, and gives a firm tone to the market by limiting the output.

The report that the packers would sell directly to the retail trade has been emphatically denied by the President of the Packers' Association. Some jams and jellies have been sold directly to retailers where trade was limited, but this is supposed to have been under the sanction of a resolution passed three years ago, allowing packers to sell to retailers where factories were situated if there were no wholesale jobbers in such towns.

Exporters, it is stated, have purchased about 5,000 dozen gallon canned apples in the New York market during the past week. The price was not divulged, but it is believed to have been very low. The English market for the goods is still in a rather depressed condition.

MONTREAL.

While the demand for canned goods is small, dealers are not complaining, being sure of an improvement in the course of a few weeks. Stocks here in dealers hands are small, almost every line being pretty well reduced. The fact is there is likely to be a scarcity in corn and peas. In the meantime prices remain unchanged.

-: SURPRISE SOAP :-

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

Continued from page 14.

certain but it is nevertheless expected that they will be attended with, at least some degree of success. Prices opened in August at 18s. f.o.b. Denia for fine off stalk, and correspondingly higher ones for fine selected and 4 crown layers. In September fine off stalk was reduced to 16s. and sales were made at the same period of common at from 13 to 14s. f.o.b., a downward tendency continuing for fruit of the lower grades until, in the month of December, 11s. was touched. The demand for superior quality, entirely free from rain damage was well maintained, and the prices for this description remained firm throughout the season. The total direct exports to Canada were 33,240 cwts.

NUTS AND PEELS.

Some call for nuts is reported. Valencia shelled almonds are rather quiet at 29c. for Bevan's and 30c. for Casado's. Other descriptions are quiet at Prices Current. Cocoanuts are in some request at 5 to 5½c. in sack lots. Lemon peels are 16c., orange peel 17c., and citron 25 to 27c.

RICE AND SPICES.

The market remains firm for rice and business is enlarging. Still B rice sells as low as 3⅞c., though some houses quote 4c. as inside price. Montreal milled Japan rice is quoted at 5 to 5¼c. Japan rice is slightly easier in the primary market, owing to a fall in the price of silver.

Spices are dull and without change in quotations.

Richard Gough & Co., New York, say: The position of Burmah rice is very critical and extravagant prices are again being paid for inland consumption in Burmah as well as for the Straits settlements. So great is the stringency, that wherever possible, shippers have cancelled their charter parties at Rangoon and the other Burmese ports, and only the other day a shipper was compelled to pay £2,000 to cancel the charter of the steamer Aurora in consequence of being unable to obtain rice at the port to which she had been ordered, and this in addition to having incurred £600 demurrage on the vessel during his vain attempts to procure a cargo. Steamers are now lying outside of the Burmese ports idle, aud are offered for rice to Europe at 25s. per ton and would accept 23s. 9d. willingly, while in October charters were made at 35s. Although the shipments of rice to the end of March were somewhat in excess of last year, still it seems now as if very little more Burmah rice is available for export during this season, and if so the quantity already shipped is decidedly too small and prices in Europe are expected to rise without fail in the autumn or before. This especially affects granulated rice, of which the quantity available for the season bids fair to be even less than that estimated a short time since, and smalls (for granulated) are again higher in the English markets While Burmah rice is the principal factor in all the foreign markets, and of course Rangoons govern prices of all kinds to a great extent, for America the chief Burmah rice of real interest is Bassein, of which the new crop will shortly arrive here. Prices of this rice (so-called Jva) are so far only slightly above last season, but the quantity sold ahead is much less. Patnas are still about ¼c per pound above last year.

SUGAR.

The jobbers who would take 4½c. for granulated have joined their fellows in asking 4⅝c., and that is the inside figure for straight sugar purchases as distinct from purchases of sugar along with something else. Some houses in fact claim that 4⅝c. is a very special quotation with them, one that is vouchsafed only to about one in every twenty of their customers. Their working every-day price is 4¾c. Awhile ago the wholesalers did not want to sell, but the retailers would buy. Now the retailers are doing little buying, and it would seem as if their chance of getting sugar at 4½c. were completely spent, as those who put in sugar at that price are now pretty well tired of that way of doing business. It is not simply sacrificing profit, it is helping the retailer to pay for his sugar, when the jobber turns it over at 4½c. Yellow sugar is also firmer, though there is not so general an abandonment of the lowest price asked last week for it as there is in the case of granulated. The quotation commonly made is 3⅝c.; 3½c. though, is a price with some houses. The yellow sugar is all the harder to move out of the slough of low prices, because just now it has a rival in raw sugar which keeps a low line of value. Louisiana, Barbados and Demerara raws are now in stock, the first quoted at 3½c., the second at 3⅝c., and the last at 4⅜c. There is a very good inquiry for raw.

Willett & Gray, New York, in their weekly Statistical, say of the sugar trade: Raws and refined unchanged. Net cash quota-

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

IF THE
MERCHANT
Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.
Send for free sample.
STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at Liverpool and Glasgow. England.
Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE
Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.
All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.

McWilliam & Everist,
Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of
DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.
25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.
ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.
LEMONS--Fancy Marks in Stock. Send for Prices.
J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.
Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
70 and 72 FRONT ST. EAST,
Toronto, Ont.
NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast and Roll Bacon,
New curing, now ready.
For Choice full flavor goods send us a Sample order.
Jas. Park & Son,
Toronto, Ontario

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO,
Solicit consignments of
TUB, LARGE and POUND ROLL
BUTTER. EGGS.
ONIONS HONEY. APPLES.
CHEESE.
Egg Carriers Supplied.
Telephone 2557.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business,
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

tations are : Muscovado, 2.75c.; centrifugals, 3.25c. ; granulated, 4.28c. Receipts for week, 34,448 tons ; meltings, 22,500 tons. Total stock in four ports, 104,515 tons, against 92,567 tons last week, and 56,745 tons last year. Total stock in all the principal countries at latest uneven dates, 1,514,451 tons, against 1,590,142 tons at the same uneven dates last year. With the exception of one active day in the week, the market for raws has been quiet and steady. European prices are low again this week, but not quite down to the parity of other markets ; hence no business results in beet root sugar for America. The demand for refined for the week was fairly good at unchanged quotations, and requires no special comment. Refiners are now packing both hard and soft sugars in 100-lb. bags, without extra charge. A few Scotch yellows, under No. 16 D.S., arrived, and met prompt sale at satisfactory prices, but no granulated or other grades of above No. 16 D.S. in color can be brought in yet.

SYRUP AND MOLASSES.

No additional impulse to the demand is perceptible in the week's business, which is of small proportions both in the size of the orders and the number of them. Prices continue low, while stocks continue to be increased by supplies of United States dark syrups.

In molasses there is not a single new feature to note, hardly a sale even to report, very trifling orders being all that have come to hand. Otherwise there is nothing to supplement the information to be found in Prices Current.

TEAS.

The trade in low grade Japans continues active, but this market affords a very small outlet for medium and fine Japans, which indeed are now very scarce. Another good offer from Chicago for a line of medium to choice Japans has been declined on this market. There is a splendid demand from all parts of the United States for all such teas, but we have not the goods. Trade in Congous is fair, and in Indians and Ceylons is good, but in the main the demand runs towards teas not above 17c. in value. Values in Indian are especially good just now.

McMeekin & Co.'s notes on Indian and Ceylon teas, for March say : The offerings of Indian were 96,300 packages, against 69,000 packages in the same month of 1891. The demand has continued for teas with quality or special point in the liquor at advancing prices. The quality generally has been better and some high averages have been realized. During the first week the lower grades slightly declined, but have since recieved more attention and are hardening ; they have been showing very excellent value and are going into consumption, and will probably continue to harden. The deliveries are 2,750,000 lbs. in excess of March last year. The average of public sale prices for the month was 9d. per lb. against 11¾d. per lb. for the corrresponding month last year. The imports were 7,575,000 and the Deliveries 10,043,000 lbs., leaving in stock on 31st March 45,089,000 lbs. The offerings of Ceylon were 78,737 packages, against 53,000 in the same month of 1891. The sales have not been excessive, and competition has been brisk for all teas with flavor and quality for which full prices have been paid. At the close of the month there was less demand for common grades, and a slight irregularity in prices. The average of public sale prices for the month was 9d. per lb. against 11d. per lb. for the corresponding month of last year. The imports we 5,475,000 lbs. and the deliveries 5,158,000 lbs., leaving in Stock on 31st March, 16,686,000 lbs. There has been rather more offering of Java teas. Tippy Pekoes were in demand.

The improvement in the value of all good descriptions of Indian tea, says the Produce Markets' Review, is well maintained, and in some cases higher prices have been paid. This has been noticeable in the medium kinds of good class Pekoe Souchongs, which have advanced fully ½d., and it is not improbable values will further advance, as the supply is gradually diminishing. The upward movement in prices, however, is not confined to these descriptions, as the finer sorts have been in active request at higher rates, while an invoice from one of the well-known Assam gardens fetched extreme rates. There has been more demand for common Pekoe Souchongs, but broken teas are but moderately enquired for, and their values generally are unchanged. There has been a decided improvement both in the quantity and quality of Ceylon offered this week, and the quality now obtainable is superior to anything offered since Christmas. Competition has been active, most of the bidding coming from the buying brokers, the dealers being in a position to wait for the larger supplies to come forward later on, especially as the country demand shows little signs of improvement just at present. The arrivals for the week are : The Port Douglas, Cheshire, Oriental, and Dorunda, from Colombo.

MARKET NOTES

Perkins, Ince & Co. are advised from Rotterdam that fine, colory V.O.G. Javas have made a further advance and are now selling at prices that would make it next to impossible for wholesalers here to job out below 35c. Yellowish Javas, the advice says, are very scarce. This is owing to the fact that last year's government crop was shipped from the island in a fresh condition.

Eby, Blain & Co. report arrival of Batger & Co's celebrated University Marmalade, also Nonpareil solidified table jellies, all flavors and sizes.

Sloan & Crowther have just received three cars of raw sugar, the product of Louisiana cane. It is a good grocery sugar and is quoted at 3½c.

J. M. Lowes & Son, of the Breadmakers' Yeast Co., are now manufacturing Gibson & Gibson's cocoas and their celebrated Icina. Their office and warerooms are at 33 Wellington street east ; telephone No. 1608. A cut of their nickel silver alarm clock is shown in their advertisement in this issue. This clock is given away with their goods.

PETROLEUM.

The trade in refined oil is slack and prices are rather nominal at 14 to 15c. Lubricating oils and greases are active.

The Petrolia Advertiser reports : Petrolia crude $1.25 per barrel ; Oil Springs crude $1.25½ per bbl. Dealings in crude, continue on a moderate scale and in the absence of important demand prices remain on an even basis with one or two exceptions. In the refined oil market a fair average amount of business is being done. One large manufacturing firm, the Premier Oil Co., have laid off the larger part of their hands for a while. Oil men in general, having their opinions on past experience expect a rather dull time in oil speculation this coming summer. The producer, instead of investing his money as heretofore, in trying to boom the crude oil market, has been tempted by

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Stocks of flour continue to accumulate at the mills, the eastern demand remains in abeyance and the deadlock with Newfoundland is as fast as ever. Flour men do not take a cheery view of the situation, and would probably concede what they refused to concede weeks ago, only that business would probably not be moved by such a yield. Buyers in the east are still inquiring, still submitting proposals and still taking a little flour, but the volume of the business their cautious purchases aggregate is not enough to excite competitive interest among sellers. Feed is quiet and unchanged at last week's prices.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.20 to 5.50; strong bakers',$4.85; Ontario patents,$4.40; straight roller, $4.75 ; extra, $4.10 to $4.15 : low grades, per bag, $1.25 to $1.75.

Car prices are : Toronto freights—Manitoba patents, $5.10 to $5.30 ; Manitoba strong bakers' $4.65 to $4.90 ; Ontario patents, $4.50 to $4.90 ; straight roller, $3.95 to $4.00; extra, $3.25 to $4.00; low grades, per bag, $1.25 to $1.75.

MEAL- Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at $11.50 to $12 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Flour.—The local market does not improve. Buyers continue to operate with the utmost caution, and in the majority of instances holders, in order to stimulate the demand would concede. Patent, spring $5 to $5.20 ; patent, winter $4.90 to $5 ; straight roller, $4.40 to $4.55 ; extra, $4 15 to $4.25 ; superfine, $3.90 to $4.00; fine, $3.30 to $3.65; strong bakers, $4.60 to $5 00.

Oatmeal.—Holders are easy to deal with, but no increase in the demand is reported. We quote :—Granulated, bbls. $3.95 to $4 ; Rolled, bbls. $3.95 to $4 ; Standard, bbls. $3.85 to $3.90 ; Granulated in bags $1.92 1-2 to $1.95 ; Rolled, in bags $1.92½ to $1.95 Standard, in bags $1.85 to $1.90.

Feed.—The demand is light. Bran is worth, about $15.50 and shorts $16 to $16.50, mouillie we quote at $20 to $23.

ST. JOHN, N. B.

Flour—The flour market seems duller than when last reported, as what sales are made are in smaller quantities than usual. The prices are the same as quoted last week : Manitoba, $5.70 to $5.85 ; Ontario high grades, $5 to $5.10 ; medium patents, $4.75 to $4.85.

Cornmeal—Is in somewhat better demand, with no change in values, $2.70 to $2.80 being the prices.

Oatmeal—The market has been well supplied, and prices are gradually weakening. The present quotations are $4.15 to $4.25.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

"Beaver Mills" Flour.

The best for family use.
Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,
Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.

Tilsonburg Mills

PATENT PAN DRIED

OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halfax.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot S

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MARKETS—Continued.

the scarcity of oil and the high price thereof, and has been investing his money and time in leasing and drilling new territory.

BUTTER AND CHEESE.

The supply is now reinforced by the incoming of new butter, which is coming forward quite freely in large rolls. The range for such quantities as offer is generally 15 to 17c., though 14c. is touched in large deals of mixed rolls. There is no depreciation in dairy tubs and no lull in the demand for them, the line of value wavering according to quality from 16 to 20c., the uppermost figure being for fancy stock. The balance of supply of dairy tub is very decidedly on the side of medium butter. Creamery tub has no preference over the best dairy tub, and is hard to sell above 20c. Holders are ready to take that price and less too for some grades. The market appears to have an absorbing capacity capable of cleaning up all the winter butter or creamery butter there is on offer, if prices are not made an impediment. Now is the opportunity for anyone who has old stock to dispose of it upon the best terms likely to be available, as soon new butter will put all old stock into lower grades. Common butter is already less difficult to get a hold of, the reason being that winter butter is beginning to be discounted by the coming in of the new. Common quotes at 13 to 15c.

Cheese still sells from wholesale hands at 12c.. The factories are at work again. The volume of business done in cheese is comparatively small.

COUNTRY PRODUCE.

APPLES—Prices are quite firm at $2.50 to $3.50, but the supply keeps up well for this time of year.

BEANS—There is no improvement in the demand apparently that can redress the effect of heavy supplies, made up of an aggregate of rather small lots delivered by near by growers. Prices are 90c. to $1 in good sized lots, and reselling is at $1.10 to $1.25.

DRIED APPLES—Retailers' lots go at 4½ to 4¾c. Holders outside can't get more than 4¼c., and have usually to accept 4c. or make no sale.

EVAPORATED APPLES—Are quiet and unchanged at 7½ to 8c.

EGGS—The subsiding of the Easter demand and the very free run of supplies have brought prices down to 10½ and 11c.

HIDES—The market for green is dull and sufficiently stocked to balance the call for cured at the prices now ruling. No. 1 green cows' are 4½c., cured are 5c. on track.

HONEY—Stagnation deepens in the honey market. Prices are 9 to 10c. for extracted and 14 to 16c. for sections.

HOPS—Nothing has occurred to disturb the situation of last week. Holders ask 19 to 24c., according to quality, for last year's crop, and 16 to 18c. for good yearlings.

ONIONS—Domestic onions are firm, at $2.25 to $2.75 per barrel. A fair rate of consumption is kept up, but finer weather makes the supply a less difficult matter to maintain than it was.

POTATOES—Free offers on track continue to favor buyers, who still take supplies only when they want them. The range for cars is 29 to 32c., and out of store lots are 40c. per bag.

TALLOW—Rough is steady at 2c., refined at 5½ to 6c.

WOOL—Fleeces are weak at 18c.

PROVISIONS.

Hog-products are in fairly good request. Prices run quite evenly from one week to another. Present quotations report those of last week. Lard is active; long clear is moderately so; barrel pork is moving; smoked meats are on the quiet side yet.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are quiet at 10 to 11c.

LARD—A free movement is reported in pure 10 to 10½c. for tubs and pails. Compound is somewhat active at 8 to 8½c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15, short cut $16 to $16.50.

DRESSED MEATS—Beef is 4 to 5c. in fore and 7 to 7½c. in hind quarters, lamb is 8 to 10c., mutton 7 to 8c., veal 7 to 8½c.

GREEN FRUIT.

Oranges are plentiful, but good stock is firm, in some cases at advances upon last week's quotations. Floridas are especially stiff, good stock not being obtainable under $4 and ranging up to $4.75. Valencias are rather scarcer than they were at $6 to $6.75. Messinas are plentiful and unchanged at $4. Washington Navels are $4.75 to $5, and Riverside Seedlings quote from $3 to $3.75, according to quality. The range of quality in lemons, from common to fancy, is wide, and prices are $2.50 to $3.25. Bananas are plentiful at $1.50 to $2.50, pineapples at 8 to 20c. and sweet potatoes at $4.50.

The N. Y. Commercial Bulletin says: The "pool" entered into by importers of Baracoa bananas a few days ago, has already come to grief. That is to say, the experiment has proven to be unsatisfactory and the individual importers have concluded that the best policy is every man for himself.

MAPLE PRODUCTS.

The following is the wholesale price list for maple syrup in screw top cans: Tall Round Can,—say 11 lbs. gross 85c.; Half Can,—say 5¾ lbs., gross 42½c.; Small Can, say 2½ lbs., gross per doz., $2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c.; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 9c; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8½c.

FISH.

Manitoba white fish has about all the call there is these days, and is selling rather freely at 6c. In other respects the fish market is dull. British Columbia salmon is easier at 20c., and some shipping to New York is reported from here. Bass and pickeral are out of season and off the market.

SALT.

A fair jobbing trade is reported at prices which were given last week. The following sales reflect the state of the market for round lots: A car of dairy at $1.25, a car of course at 70c.

DRY GOODS.

The week's business has not kept up to the standard of last week's report. A lull in retail trade consequent upon seeding operations is accountable for this. A fairly active business, however, has to be credited to most houses.

MONTREAL MARKETS.

MONTREAL, April 21, 1892.

GROCERIES.

Business at this point is about on the same standard as last week. Dried fruit is still firm at the easier prices mentioned. Sugar is dull and quiet, with no change in either refined or raw. The refiners are still holding out for high prices. Teas are in the same steady demand as noted in last week's report. Coffee is still dull, but held firm. Butter and provisions have no movement worthy

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

FOR
Oranges { California Seedling / California Navels. / Messina. / Valencia.
Lemons
Bananas
AND Pines.
TRY CLEMES BROS.
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.
Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.
(California Fruits.)
T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,
Importers of Teas
——AND——
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TOMATOES, PEAS, CORN.

In store, some of all the finest brands canned. We have also just received three cars of Cane Sugar in barrels, the product of Louisanna.

Send in orders before prices advance.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Second Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

GREATLY REDUCED PRICES.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

Valencia Raisins

"Argimbeau" AND "Jose" Brands.

Shipment Just Arrived.

Splendid Value.

Send for Quotations.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

3RD

SHIPMENT OF

"ATLAS"

PRUNES

JUST RECEIVED.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

of mention. Syrups and molasses are also quiet. In green fruit there is likely to be some stir in the near future, as one of the fruit steamers is reported inward. Apples have taken a drop during the week and are held at easier prices. The wholesale trade report their men doing a good trade and seem to be satisfied. The French houses speak encouragingly of spring business. They also say their travellers are doing a good business. Importers' agents are only waiting for the first boats to ship spring orders to the west. They report spring trade good.

SUGAR.

There is no change in the sugar market since last week, which remains quiet, with only a fair business doing at unchanged prices. Cable advices from New York and London have reported the market quiet but steady in both raw and refined. The trade here are not pushing sales to any extent, and what business there is doing is at regular prices. It is yet reported that some of the trade are still at the cutting, but it is hard to find out who are the guilty parties. The refiners here claim to be well stocked with raw material. We quote : Granulated 4½ to 4 9-16c. ; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

The movement in syrups is small owing to the fact that maple sugar and syrup manufacture is in full blast. American syrups have a fair jobbing trade among the grocers. Canadian syrups also are in fair demand at the old prices, viz., 1½ to 2½ per pound.

There is no change in the molasses market, which remains about the same as last week. Grocers report a fair jobbing trade, but no further business in the Islands on Montreal account, prices there being the same as last week, that is equal to 28 to 29c. landed in Montreal. We quote Barbadoes 35 to 38c., American 28c. ; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

MAPLE SYRUP AND SUGAR.

The demand for new syrups is a little better than last week, but the old moves off slowly at very low prices. New in tins can be bought at 60 to 65c. and in wood at 5½ to 6c. per pound. The same remarks apply to sugar which is sold at 8 to 8½.

TEAS.

There has been a good business doing in high grade teas during the week at prices ranging from 20 to 22c. per pound. Holders of Japan teas are very firm in their ideas owing to the light stock held here in that grade they are also holding the low grade at higher prices than a week ago. The stock in first hand is small as all the consigned lots held by bank have been cleaned out. Blacks are still dull as heretofore with no special feature to note. Indian and Ceylon have steady demand at regular prices.

COFFEES.

Coffee has shown no activity during the week, prices however remain firm with light stocks. In fact the only business doing is a small jobbing one, and outside of a few small sales in Rios there is nothing new to note. We quote :—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c. ; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

A fair turnover is reported in the rice market, but on the whole the market is dull and quiet with prices unchanged. Advices from primary markets are still reported strong. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.10 to $4.75, and Carolinas $7 to $8.

DRIED FRUIT.

The dried fruit market has shown a marked improvement during the week, as quite a few lots have changed hands. One lot of 1,500 boxes low grade Valencias sold at 3¼c., and several other small sales are also reported. Currants have the same steady enquiry as last week. Provincials are in the same steady demand in barrels and half barrels. We quote :—Valencias, ordinary, 3½ to 4c. ; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

NUTS.

Nuts still have a small jobbing movement at old prices which have not changed during the week. We quote:—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

Oranges have had a fair enquiry considering the cold snap we have had lately. Valencias are still selling at $5.50 to $6, Floridas at $3.75 to $4.25, Jamacas in barrels $6 to $7. There has not been much change in lemons since our last. The only business doing is a small jobbing one to city dealers. We quote $2 to $3.75 per box. Pineapples have had a better movement owing to the Easter holidays. Stocks here are fair and are selling at 15 to 20c. each. The cold weather has had a bad effect on strawberries but choice fruit still bring 50c. per box. A few lots of poor stock brought 20 to 25c. per box. Stocks of bananas are more liberal but prices remain unchanged with a fair business doing. We quote $2.50 to $3 per bunch.

The SS Charrington is reported inward with cargo of lemons and oranges. This ought to make quite a stir in the green fruit business.

APPLES.

The price of apples has fallen during the week on account of western stock being offered in large quantities and we now quote $3 to $3.50 for small jobbing lots. Poor fruit can be bought at $1 to $2 as to condition. We also hear of a car lot being offered at $2.25 but were not placed. Evaporated fruit is still dull with only a fair business doing. A few sales of choice fruit being reported at 7½., we quote 8c. Dried are in fair enquiry without change. We quote Eastern Township at 5 to 5½c. and Western at 4½ to 5½c. according to quality. Evaporated peaches still sell at 12 to 13c. per tin.

HOPS.

There is no change apparent in the tone of the market. Choice Canadian still sell at 24c. Foreign advices still continue to speak of very firm values. Pressed are in the same steady demand among the wholesale trade. We quote bulk 22 to 24c. and pressed at 16c.

FISH.

During the Lenten season, which ordinarily speaking is the dealers' harvest, trade was dull, dragging and disappointing, and business at preseat is difficult, even at inside values. We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

No great activity in the provision market is spoken of but the demand during the week has been better than usual and the outlook is more indicative of a good trade than for some time past. We quote : Canadian short cut, per brl. $16.25 to $16.50 ; mess pork, western, per brl. $15.00 to $16.25; short cut, western, per brl. $15.50 to $16.25; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Butter does not finish business of any extensive volume, the only business doing is a small jobbing trade. The demand for creamery does not seem to expand and large lots are freely offered at decidedly easier rates. Exporters will not buy at any price and only a small amount is changing hands for local account as the grocers find that consumers show marked preferance for dairy stock. We quote as follows :—Creamery, 19 to 21c. ; Townships, dairy, new, 17 to 20c.; Morrisburg and Brockville, 17 to 18c. ; Western dairy, 16 to 17c.

Cheese is on the same footing as noted from time to time with only a local jobbing trade doing. We quote 12c.

EGGS.

The local egg market is easier to-day, owing to heavy receipts from the west and slow demand. And the business for the week has been only fair considering it was easter week. No sales have been reported over 12c., and we think that is about the figure for prime stock.

GRAIN.

The continued quietness is in the local market with no new feature to note. No. 2 hard Manitoba, 93 to 95c; No. 3 do., 85 to 90c.; No. 1 Northern, 92 to 95c. peas, 70c. to 73c per 66 pounds; oats, 30 to 32c. per 34 pounds, corn, 55 to 60c., duty paid ; feed barley, 40 to 42c.; good malting do., nominal.

The stocks of grain and flour in store in Montreal on the dates mentioned were as follows :

	April 16, 1892.	April 9, 1892.	April 17, 1891.
Wheat, bush	622,416	605,566	525,662
Corn, bush			7,164
Peas, bush	389,842	379,554	145,205
Oats, bush	545,909	518,196	247,510
Barley, bush	86,277	93,178	85,772
Rye, bush	39,478	38,911	30,030
Flour, brls	68,811	67,006	70903
Oatmeal, brls	4,934	4,934	165

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., April, 20, 1892.

There is very little if any change in trade from last week. The outlook seems fairly good for the future, though there is nothing to warrant heavy buying in any particular line.

RICE—Is reported to be higher.

PRODUCE.

APPLES—Are not coming in as freely as expected, and prices have advanced somewhat. No. 1 Nonpareils are selling at $3.50 to $4.

EGGS—Are easier, sales being made at 12 to 13c.

BUTTER—Is somewhat easier, as new make is being offered quite freely and finds ready sale.

POTATOES—Are very dull sale, as the market is over supplied.

BEANS—The demand is rather light at present, prices are unchanged at $1.25 to $1.40 as per quality.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Business Changes.

SALES MADE OR PENDING.

Clark & Manning, millers, Balmoral, N.W.T., are advertising their business for sale.

The stock of Hardy Bros., general merchants, Molega, N.S., is advertised for sale by assignee.

Hood & Cooper, general merchants, Roland, Man., have sold their stock at 65 cents on the dollar.

Toombs & Co., general merchants, Stonewall, Man., have sold out their dry goods and groceries to Thomas Lusted.

PARTNERSHIPS FORMED AND DISSOLVED.

J. P. Lebel & Co., provision dealers, etc., Montreal, have dissolved.

Livingstone & Co., general merchants, Glenboro, Man., have dissolved partnership, Sarah Livingstone continuing under unchanged style.

FIRES.

James McIntosh, wholesale flour and feed dealer, Toronto, is partially burnt out. Insured.

Henry Wilson, general merchant and sawyer, Wilson's Corners, Que., had his mill burnt. Loss about $2,000. No insurance.

REMOVALS AND DEATHS.

Oliver Vocelle, grocer, Quebec, P.Q., is dead.

W. D. Morrison, of W. D. Morrison & Co., grocers, etc., St. John's, N.F., is dead.

McNulty Bros. & Co., general merchants, Banff, Alberta, have closed up their branch at Anthracite.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Edward McLearn, grocer, Mount Uniacke, N. S., has assigned.

John A. Price, general merchant, Canterbury, N. B., has assigned.

Mrs. Mary Kelly, grocer, Hamilton, has assigned to C S. Scott.

Simon Gobeil, grocer, Lake Megantic, Que., is asking an extension.

Wm. C. Kirk, merchant, Peterborough, Ont., has assigned to R. R. Hall.

P. Watson & Son, tea merchants, Stratford, Ont., are offering to compromise.

Angus D. Gillis, grocer and carpenter, North Sydney, N. S., has assigned.

Samuel Coffey, general merchant, Centreton, Ont., has assigned to James H. Harvey.

Henry J. Hunt, general merchant, Kinburn, Ont., has assigned to J. H. Gordon, Ottawa.

J. C. Roy, general merchant, Minden, Ont., has assigned to Joel Hallworth, Jr., Toronto.

J. R. Stenebaugh, general merchant, Straffordville, Ont., has assigned to Hansler & Graves.

W. C. Myers & Co., general merchants, Thornbury, Ont., have assigned to T. H. Dyre.

George Vincellette, general merchant, St. Leonard, Que., has called a meeting of creditors.

Samuel Smith, general merchant, Walsingham Centre, Ont., has assigned to W. A. Dowler, Tilsonburg.

FOR SALE.

CHEESE—FANCY COLORED AND WHITE. For quotations on car lots or less, write A. Beattie & Co., St. Marys. 17

BUSINESS CHANCES.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER. tf

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.
These standard preparations are kept by all first-class Grocers.
Ask For Them.
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto

Send for Price List of our various brands of chewing gum.
C. T. HEISEL,
36-38 Lombard St
TORONTO.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies," will be received at this office up to noon of SATURDAY, 14th May, 1892, for the delivery of Indian Supplies during the fiscal year ending 30th June, 1893, duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the supplies required, dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted. The lowest or any tender not necessarily accepted.

L. VANKOUGHNET,
Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1892. 17

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

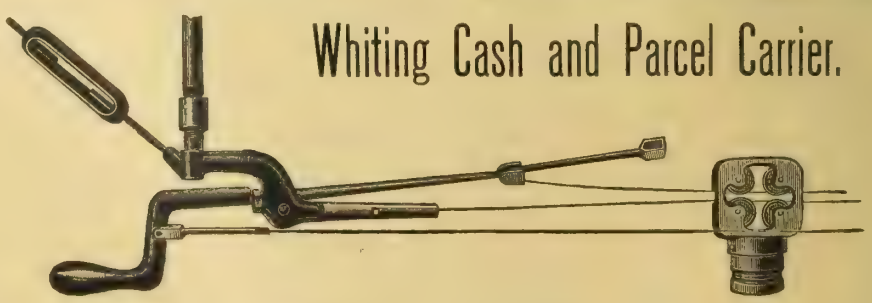
EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

ORDER IVORY BAR SOAP

Whiting Cash and Parcel Carrier.



SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

H. C. WHITING, Patentee and Manufacturer, London, Ont.

REDUCTION IN THE PRICE

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

The E. B. EDDY CO.,

Hull, Canada.

TORONTO BRANCH:

29 Front St. W.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

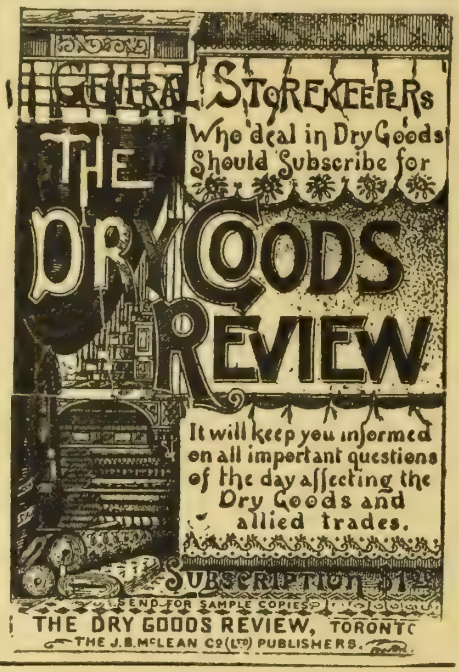
- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.



40 Bbls. Dulse.

2000 boxes Smoked Herring,

also Choice Medium Codfish.

Lowest Prices.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

AGENTS

GOLEN FINNIN HADDIES.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

—· SPECIAL. ·—

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

THE BREAD MAKERS 2c YEAST

Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

DR PRICE'S Cream Baking Powder.

Contains neither Alum or Ammonia

Dr. Raymond, Sanitary Superintendent of Brooklyn, New York, says: "The effect of Alum in baking powders is beyond doubt injurious."

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING

PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1 50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 113, Louisville, Ky.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

GET STRONG

BY TAKING

JOHNSTON'S FLUID BEEF.

KEEP STRONG

BY TAKING

It Regularly.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

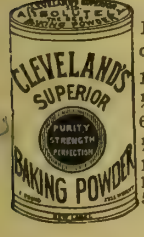
TORONTO, April. 21, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.	
10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

WHITE STAR.	Per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
2 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	$1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb	13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

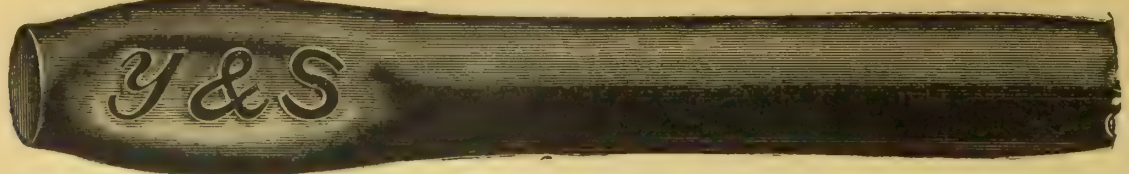
	Per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement? BROOKLYN, NEW YORK.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls.	....	1 45
" " flats.	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	....	12¼
" " ½'s "	.....	20
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef 1 "	. ....	1 50
" 2 "	2 60	2 75
" 4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "	....	3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 35
" " 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ¼ lb cans		1 40
Devilled Chicken or Turkey, ¼ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	33
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

	per doz
Gibson's Icina, 1lb do do ½lb	24 lbs in case 2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14½
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4¾	5¾
" " ½ bbls	5	6¼
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls	6⅛	6¾
" " cases	6¼	6½
" Patras, bbls	6	7
" " ½ bbls	6½	7⅛
" " cases	7¼	7¾
" Vostizzas, cases	7¾	9¼
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9¼	10
" ½ case	9⅛	9⅝
Dates, Persian, boxes	5	5½
Figs, Elemes, 14 oz., per box	...	9
" 10 lb boxes	11½	12½
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5¼
" " cases, new.	6½	7½
Raisins, Valencia, offstalk old	3	4
" New off stalk	3¾	5½
Selected	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters	3 50	3 80
Extra dessert	4 25	4 75
" " qrs.	1 25	1 30
Royal clusters	...	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" " qrs	1 80	1 90
Lemons	2 75	4 00
Oranges, Floridas	4 50	5 00
" Valencias	5 50	6 00
" Messinas	4 00	....
" Seedlings	3 25	4 00
" Navels	4 50	5 00

DOMESTIC.

Apples, Dried, per lb	0 04	0 04¾
do Evaporated	0 07½	0 08

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel per lb	....	0 06
Pike do	0 03	0 04
White fish do	....	0 06
Manitoba White fish do	....	0 06
Salmon Trout do	....	0 06
Lake herring do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl	5 50	5 75
Dried Fish :		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish per lb	.....	0 04½
Boneless cod "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters per box	1 00	2 25
Digby herring "	.....	0 15
Sea Fish: Haddock per lb	.....	0 05
Cod "	.....	0 07½
B.C. salmon "	0 20	0 22
Market Cod "	....	0 01½
Frozen Sea Herrings	1 25	1 50

GRAIN.

Wheat, Fall, No 2	....	....
" Red Winter, No 2	0 81	0 82
Wheat, Spring, No 2	0 82	0 83
" Man Hard, No 1	.....	1 05
" " No 2	0 97	0 99
" " No. 3	0 88	0 89
Oats, No 2, per 34 lbs	31	32
Barley, No 1, per 48 lbs	56	57
" No 2 extra	51	52
" No 3 "	48	49
Rye	79	81
Peas	62	63
Corn	48	48½

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, "	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		2 30
40 dy		2 35
30 dy		2 40
20, 16 and 12 dy		2 45
10 dy		2 50
8 and 9 dy		2 55
6 and 7 dy		2 70
5 dy		2 90
4 dy A P		2 90
3 dy A P		3 30
4 dy C P		2 80
3 dy C P		3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)			1 40
2nd "	(26 to 40 inches)		1 55
3rd "	(41 to 50 ")		3 40
4th "	(51 to 60 ")		3 70
5th "	(61 to 70 ")		4 00

ROPE : Manilla		0 12½
Sisal		0 10½
New Zealand		0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap	...04¾	05
" Screw, hook & strap.	03¾	04¾
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons per lb	5½	5⅝
No. 1 "	...	5
No. 2 "	..	4⅝
No. 3 "	..	4
TURPENTINE : Selected packages, per gal	0 57	0 60
LINSEED OIL per gal, raw	0 56½	0 60
Boiled, per gal	0 59½	0 63
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs		0 08½
Fancy "		0 09
3-hoop pails	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb		0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Toluwafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto' 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary	28	30
Brazil	10	12½
Cocoanuts	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	11	13
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats	4 "	2 25
Snow Flake Barley	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R.	5 "	2 25
Prepared Pea Flour	2½ "	2 00
Baravena Milk Food	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 24	$0 26
" dairy, tubs, choice	0 16	0 20
" " medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 17	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11½	0 12

COUNTRY

Eggs, fresh, per doz	0 11½	0 12
" limed	....	....
Beans	0 90	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 30	0 40
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08
Pork, mess, p. bbl	13 00	15 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 09½	0 10½
Rolls	....	0 08½
Backs	....	0 10½
Lard, Canadian, per lb	0 10	0 10½
Hogs	5 50	6 10
Tallow, refined, per lb	0 05	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	4	4½
" Patna	4¾	5½
" Japan	5	6
" extra Burmah	3¾	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10
Grand Duke	6¾	7½
Sago	4¾	5½
Tapioca	...	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4¾
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6¼
Silver Gloss, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7
Canada Corn	6¼
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6¼
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6¼
Rice Starch, fancy cartoons	8¼
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8¼
20-lb " "	8¼

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6¼
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¼
" " Bbls	4⅛
" " Kegs	4
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6¼
Ivory Gloss, fancy picture, 1 lb packs	6¼
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4⅜
Paris Lump, bbls and 100 lb. bxs	5
" 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl	5¼
Powdered, bbls	4¼
" less than a bbl	5¼
Extra bright refined	4¼
Bright Yellow	4
Medium "	3¾
Brown	3⅜

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2¼
M	2¼	2½
B	2½	2⅝

THE HIGHEST STANDARD.

St. Lawrence Corn Starch

FOR COOKING.

Prices current, continued—

V.B.	2⅜	2½
E.V.B.	2⅜	2½
E. Superior	2¾	3
XX	2⅞	3
XXX	3	3⅛
Crown	3¼	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" ½ barrels	0 44	0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14
PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19
JAPAN.		
Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9
Congou— BLACK.		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50
INDIAN.		
Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	1s	30
CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34	
Tarragona "	0 32	
Triple "	0 30	
Fruit Vinegar "	0 27	
Pickling "	0 28	
XXX "	0 25	
Extra XX "	0 22	
XX "	0 20	
X "	0 16	
Cider Vinegar	0 16	to 0 25
Honey Vinegar	0 25	
Eng. Malt Vinegar	0 50	to 0 60
Bottled Malt Vinegar, qts	2 00	
Methylated Spirits	2 00	to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$4 00
5 cases and under 10 cases	3 90

Steamship (10 gro. in case)

Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	$3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

per box

5c packages 36 in box	1 00
2c " 45 in box	0

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, McGILL UNIVERSITY,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

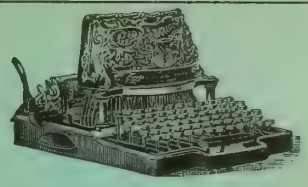
It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

TORONTO AND WESTERN ONTARIO,

TELEPHONE 181.

71 Adelaide St. E, Toronto.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

Prices Reduced ! ! Here you are ! !

THESE ARE THE MATCHES TO BUY.

Railroad or Steamship

Packed in Pasteboard Boxes.

SURE FIRE

GUARANTEED.

Great Saving in Freight, Weight of Cases about 60 lbs., against 85 lbs. when packed in wooden boxes.

Our STEAMSHIP brand is now the most RELIABLE 10c. match in the Market.

Send for prices and try a few cases as samples.

H. A. NELSON & SONS,

Manufacturers of and Wholesale Dealers in

Brooms, Brushes, Woodenware, and General Grocers' Sundries.

56 AND 58 FRONT ST. W., - TORONTO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, APRIL 29, 1892. No. 18

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¾c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock

130 Queen St. E.

Toronto.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, APRIL 29, 1892. No. 18

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St. A. J. Ritchie, Manager.

NEW YORK OFFICE: Room 105, Times Building, Roy V. Somerville, Manager.

EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

All may do what has by man been done.

One touch of nature makes the whole world kin, and one touch of organization equally makes a whole trade kin. But the kindred in either case must not be depended on for too much. No doubt there is a common chord among grocers of the same association that will respond much more sympathetically to an insider than to an outsider, but it is impossible and undesirable to sink the individual completely in the corporate association. Those who join an association with the expectation that every member will unbosom himself fully to his fellows will meet with disappointment. They might as well look for community of capital and community of material property of all kinds, as absolute community of experience, judgment, trade confidences and whatever special advantages individuals can have. If B joins an association in which A is a member, he need not hope to learn from A how he manages to get such good bargains, how he retains his first class customers, how much money he makes in a year, how much he loses in bad debts, who is his backer in business, what his leading tea blends are, or any one of the thousand trade secrets that a sagacious grocer will acquire in the course of a business experience. These he is under no moral or social obligation to turn over to his fellows in organization.

* * *

It is well that there is so little of the community about a trade association. If there were more, there would be more truth in the charge that is sometimes made against associations that they extinguish business individuality. Business individuality is preserved, and if it were endangered by organization there would be no organization. Associations would be more numerous probably if mistrust that private affairs would have to be more or less disclosed did not exist. Traders organize, not for the purpose of establishing a common fund of experience, advantage, etc., but for the sake of the strength that lies in union. They can concentrate the force of opinion upon any injustice or irregularity that affects their trade, or they can come to a common understanding as to the nature of the competition they shall carry on against each other. The list of subjects coming within range of treatment is a long one, is liable to addition from time to time, and need never trench upon the domain of strictly private knowledge or practice. No doubt there are men who would join an association from the sole motive of learning all they could about the methods of competitors, if such information were freely vouchsafed. A case is in mind just now, but it is not furnished by the grocery trade, in which a leading importer withdrew from an association because he was expected to instruct his fellows in many matters in which he possessed special knowledge. It was almost laid down as a doctrine that each member should impart everything he knew relative to the business whose interests this particular association cherished. This required the sacrifice of a big personal advantage of this importer, and he withdrew from the association, stronger in his isolation than in fellowship with the other members of his trade. His influence and support he was ready to place at the service of his fellows, but he was not disposed to be prodigal of advantages that sprang from special knowledge and favored connections.

* * *

The usefulness of associations is sometimes impaired by the tendency of their members to degenerate them into mutual admiration societies. There must be serious business intention on the part of those who belong to an association, and if there is that they will put in the time together more profitably than in wording compliments to each other, working off pleasantries and passing the hours in harmless and useless social intercourse. Social intercourse is a good thing, but it is not everything. And, while no member can be expected to submit all his private and special knowledge for the good of the association, none should be too reserved in relation to matters that cannot be classed as strictly private. It is a fact that reticence on the part of members is sometimes disloyalty to the association, and it occasionally happens that a man's silence is attributed to fear of the interests that are the objects of attack, or to a desire to make himself solid with those interests. Where the proceedings are to be published, it occasionally looks as if some men liked now and then to be put on record as being rather against a movement that their association was taking hold of. It is sometimes a case where grinding one's own axe is best done by taking an opposition or neutral course.

SALESMEN'S COURTESY.

What is it that impresses the dealer most in connection with his purchases from the wholesale house, when he pays his weekly, monthly or yearly visits thereto? Is it the neatly kept sample room, the handsome and conveniently arranged warehouse, the general appearance of thrift about the place, the greeting of principals? None of these are without effect on the mind of the dealer, and all of them, if he be of a reflective mind, will leave an impress on his mental chart; yet none we venture to assert are to be compared with the lasting effect produced by the friendly hand-shake, the cheerful greeting and the thoughtful consideration of the salesman.

The thorough salesman, with the true instincts of his calling in his heart, is the loadstone that attracts the merchant, and he it is who makes or mars an account for the house. A churlish, curt, inattentive salesman acts like a shower bath to the visiting country merchant, and a feeling takes possession of him that his presence is not so welcome or of such importance as he anticipated. There is in the bosom of every man, no matter what his position on the mercantile scale, a certain amount of self-importance, whether he admit it or not,and it is always a gratification to him to have his presence acknowledged with the recognition he deems himself worthy of, and not unusually the smaller the account the more attention is desired. It requires a knowledge of human nature on the part of salesman to properly gauge the unspoken egotism of the customer. With the travelling salesman the conditions are somewhat altered; the merchant is in his own castle and does not require or demand that looking after which he expects when visiting the city, though if the traveller meet his customer in the warehouse or while in the city this desire for attention is uppermost in the mind of the dealer, and he is a wise traveller who looks after his accounts.

The sample room salesman possesses opportunities and the power of being agreeable, tending to leave better impressions in the mind of the customer than any attention that can be bestowed on him by the traveller, for the plain reason that the latter is seen often, while the former is a comparative rarity with most dealers, and attentions from strangers are generally more acceptable than from those from whom we have a right to expect them. A pleasant word with a few general inquiries after the state of trade, etc., constitutes the bulk of the average salesman's attention. Very few think of presenting the customer to the principals, or showing him through the establishment, or explaining things about the premises likely to prove strange or interesting. It is these little outside of "well, what-do-you-want-to-order-to-day," attentions that are pleasing to the trade and which are a standing and profitable advertisement for the house.

In our peregrinations among the wholesale trade we have frequent opportunities of observing the different methods of handling customers by salesmen, and we are daily more and more impressed with the importance and necessity of courteous reception and friendly treatment of visiting merchants by sample-room salesmen, and we feel safe in stating that the proper display of attention will always bring its reward, both to the salesman and to the house.

TRUTH FROM HIS LIPS.

Our bright and original contributor, "Hec. Secord," is complimented upon the realism of his poem, "Elegy in a Country Store," by a correspondent whose words we give below. Fidelity to fact is the strong point in that bit of verse, and nobody is a better judge of its deserts in this respect than the friendly critic quoted below. He has grappled both literally and metaphorically with the subject of that poem, having written in this paper letters upon the Patron movement that did good wherever they were read, and having waged a successful business campaign against one of the Patrons' chosen vessels. He is competent to pronounce upon the Elegy, not only by virtue of his insight into the movement, but also by virtue of his literary ability—himself being one of the best read men in business to-day. Here is what he says:

"I thoroughly digested and assimilated the 'Elegy in a Country Store.' The ideas contained therein were desperately familiar, and one of the expressions seemed peculiarly like one of my own coinage, and I at once concluded that 'Hec. Secord' must be not only a careful reader of THE GROCER, but a close observer of men and their expressed thoughts. The subject is one, which about nine months ago was as close to any commercial heart as anything well could be, but after getting my brains a-moving I conceived and executed a bold piece of policy, which resulted not only in a knock-down but a complete 'knock-out' of the Farmer Jones and Rodd gang in this section. They have never recovered their mental equilibrium sufficiently to tackle the job again, and I think we can safely sing the Te Deum for deliverance from the horde.

A great deal (and favorable at that) might be said in addition to the few remarks I have made on the power. Only for being worked so hard and so incessantly I should gladly give friend McLean more articles for THE GROCER. The paper is a good one and he is deserving of it too. Elegy excellent, phraseology striking, rhythm very good, subject opportune, and the sequence of ideas well sustained and logical.

IT PAYS TO ADVERTISE IN THE GROCER.

Read the following:

HAMILTON, April 22, '92.

BREADMAKERS' YEAST CO., TORONTO.

DEAR SIRS,—Enclosed you will find the names of fifty of our customers who have bought your yeast from us and are pleased with it. We will expect the clock as per advertisement in to-day's CANADIAN GROCER.

Yours, etc.,

C. H. PEEBLES.

WHERE THE JOKE COMES IN.

Tommy—Say, paw?

Mr. Figg—Well?

Tommy—Do they get chicory from a hennery?

"Put that kid to bed!"—Indianapolis Journal.

"Is th'r boss in?" "Whose boss?" "Yourn." "I ain't got no boss. Ef ye mean the man what pays me $3 a week to answer fool questions, he's out, and won't be in agin till you're gone."—New York Truth.

UNCONSCIOUS FLIM-FLAM.

Even a mathematician will get mixed in his calculations sometimes when changing money back and forth, says the Savannah News. The telegraph operator at the De Soto realizes this fact and nine men out of ten would have done the same thing that he did without thinking.

One night last week a guest of the hotel handed in a message. The operator counted the words and announced that the charge was 50 cents. The gentleman handed over a $10 bill, which the operator mistook for a $1 bill, and gave him back 50 cents. The gentleman left the hotel without noticing the mistake. Presently he discovered it and returned to the operator's desk.

"Wasn't that a $10 bill I gave you awhile ago?" he said.

The operator opened his drawer and looked at the bill.

"Why yes," he exclaimed; "I thought it was a one. Here it is," and he handed over the bill.

"Now I owe you 50 cents," said the gentleman.

"Oh, no you don't," said the operator.

"Oh, yes I do," replied the gentleman. "The telegram was 50 cents, you know," and he handed over a half dollar and walked off.

"I'm into that fellow 50 cents," remarked the operator to the bookstand keeper, "and I can't make him see it."

"Not much," returned the bookstand man. "He's into you 50 cents," and the operator has been trying to figure it out ever since.

STATISTICS GAINSAY THE PATRONS' ASSUMPTIONS.

EDITOR CANADIAN GROCER.

SIR,—The object of our society, say the Patrons of Industry, is to come to the assistance of a long-suffering public who are being "bled white" by the retail merchants, and also to put trade on a cash basis. In my opinion the intention of the founders and officers of the P. of I. was to create and to maintain lucrative positions for the heads of the order at the expense of the retail merchants. I am strongly opposed to combinations, be they for the purpose of enriching the manufacturer and the distributor at the expense of the consumer, or to impoverish the manufacturer and the distributor for the benefit of the consumer. In their ranks the Patrons undoubtedly have many men who have raised a howl of indignation against the Wholesale Grocers' Guild and kindred associations. Now these same men will join the ranks of a society whose members want to make riches for themselves by extorting it from others. Two wrongs do not make a right. Open and free competition is the only safeguard to the consuming public; and only in such competition will low prices and legitimate profits be the result. I have never heard that retail grocers have ever combined for the regulation of prices. Live and let live, is our motto. The organisers of the Patrons of Industry are either very dishonest or they are totally ignorant of the cost of running a grocery shop. When they ask a man to sell his goods at a gross profit of 12½ per cent. they know, or ought to know, that they are asking him to perform an impossible feat, which will quickly lead him into bankruptcy and ruin. They may argue that a merchant need not join the association. But there are difficulties in the way. The grocer has his capital invested in business, and he cannot always retire without suffering great loss. The masses of the people are not conversant with the expenses a merchant must incur to conduct his business, and when told that retailers are robbing them, and that goods can be sold at 12½ per cent., it is only reasonable that they should believe it and patronize those merchants who sell at the lowest prices. So that when these demagogues make their appearance in a city or town, grocers will suffer losses, probably bankruptcy, either by joining and selling at the Patron prices, or by such a reduction in their business as will eventually compel them to close their doors to save what they own. I have prepared the following statement of yearly expenses to conduct a business of $12,000 a year for the benefit of my confreres who have not thought the matter over yet:

Shop rent	$180
One man	364
One boy	156
Fire and light	35
One horse	73
Rolling stock	10
Cleaning, alterations	30
Dead stock	26
Insurance on $2,600	20
	$894

Deduct $894 from $1,500, 12½ per cent. on $12,000, and you have $606.

This bill of expense, of course, will increase or decrease as the amount of business transacted goes up or down. In few, if any, of the above-mentioned items of expense can a reduction be made, but several of them will little more than cover half of the actual outlay. To do a business of $1,000 a month a stock and plant of no less than $2,000 is necessary. Before trading with the Patrons a merchant has to own his stock in trade, as he cannot afford to buy on time and pay discounts, his profits being so minute. Interest at 4 per cent. on capital invested is $80. Deduct this amount from the net profits of $606 and it will leave the enormous salary of $526 for one year of 308 working days of from 12 to 16 hours per day, or $1.70 per day for the proprietor and manager of the institution. Furthermore, the merchant has to meet all unforeseen expenses by accident, loss on perishable goods, etc., before he can allow his family their weekly pittance of $10. Is this fair remuneration for a man of sufficient intelligence and ability to conduct any business? Would the officers of the Patrons of Industry be satisfied with such a reward to perform their labor or fraud? Let some of their dupes ask them.

Now, as to the question of putting trade on a cash footing. For my part I believe it to be a physical impossibility. The vast majority of the Canadian people, or of any people, for that matter, depend on to-day's earnings for to-morrow's bread. We do the bulk of our business with workingmen, and I know that during the season of prosperity—the summer—some of them, through no fault of theirs, will be compelled to ask for credit; the father has met with an accident or he has to knock off work for some days owing to inclement weather, or waiting for material, etc.; someone in the family is ill, or for other and innumerable reasons that every shop-keeper well knows. And how are these people going to tide over our long and severe winters when expenses go up and wages go down? To refuse these people credit would mean starvation in many instances.

The credit system cannot be abolished; but there is undoubtedly room for improvement. My remedy is short credit. Limit a customer's credit from one payday to the other, when working; and if out of employment do not see him in want if he has proven himself to be honest in his days of prosperity. Unfortunately too many merchants will accept anything as good and sufficient reasons for putting off the settling of a grocery bill, and let their slow-paying customers speculate, enjoy themselves, or otherwise spend the money which legitimately belongs to the grocer. Study a customer's income, and trust him accordingly. Tell an intending credit client how you do your business, and you will seldom have any trouble afterwards. Les bons marches font les bons amis.

Yours,

A. E. P.

Ottawa, April 19, 1892.

EFFECTS OF THE MCKINLEY TARIFF.

EDITOR OF THE CANADIAN GROCER.

SIR,—As you probably know, there is all through Europe manifested an extraordinary interest in the coming Presidential election in the United States, as it will show what experience the people of the United States have had with the McKinley Act so far. I travelled considerably in the North of Europe last year for American houses, and had an opportunity of discussing the Act with prominent merchants, and they all seemed to be convinced that even if the Republican party succeeds at this election, it is only a question of time when the working-men of the United States will see, that instead of the McKinley Act increasing their wages and working for their prosperity, it robs them and increases their cost of living, by requiring them to pay an unreasonable price for home-made goods. I don't think, however, that the McKinley Act has yet had time to show its bad effects. There are different reasons for this, the first one being the present famine in Russia. I am positive that if the Russian harvest last year only had been medium, the McKinley Act's fate would have been sealed at next election. Russia, as you know, is America's great competitor on the European flour market, but on account of the failure of the Russian harvest last season, it is completely out of competition this year, and has even been compelled to buy from the United States. This has caused an enormous export of flour from the United States, and they have got a good price, and millions of dollars have been given in exchange. But this, as I have said, has been caused by the crop failure in Russia. Another year it will not be so, as flour will come down like other American produce. I will mention, for instance cotton. It is, as all know, one of the largest export articles of the United States. The price has gone now to exceedingly low figures, and I read in the papers not long ago that such low quotations on the Exchange in New York had never been, and the demand for it was very dull. You will particularly notice that even at those

low figures the demand was dull. The price quoted on Aug. 20th, 1891, was 120½ cents, while last 15th of March it had dropped to 97 cents. And what was the reason? Because Europe had lost its purchasing power. The McKinley Act has shut out European manufactured goods, and for that reason European manufacturers have been working less, which means less money for the working-man, thereby reducing his purchasing power. Now Europe says to the United States: "We will buy your cotton, but, if you will not buy our manufactured goods you reduce our purchasing power; consequently we are poorer, and have to buy less and at low figures. We can't afford to buy any new cotton; we have to use our old cotton goods, as you will not take our manufactured goods in exchange. You will only take money, and money we have very little of, and for that reason we can pay you very little for your produce." The same is the case with silver and will be with everything that the U. S. export. What money they succeed in keeping in their country by compelling the people to buy their own goods they lose by getting less money for what they export. We are getting our eyes open in this country to see the great mistake of a high protective tariff, and the last Norwegian Storting (Parliament) made some great changes in that respect, and I believe, Mr. Editor, that in all countries it is only a question of time when that unfair institution called customs duty—an institution left us from the dark ages—will be done away with, and men will be free to buy the necessaries of life wherever they can buy them the cheapest and best.

Yours respectfully,

C. E. SONTUM

(Of C. E. Sontum & Co., Christiania, Norway.)

April 13th, 1892.

ANTI-PATRON ORGANIZATION.

A movement has been started in Manitoba among merchants, in opposition to the Patrons. It is not, we understand, to be an active opposition, but simply a passive one. One of the objects of the Patrons is, we believe, to arrange with one or more merchants at each point, to supply them with goods at 12½ per cent. advance on invoice cost. Merchants who submit to an agreement of this class, are known as Patrons' storekeepers, and the Patrons agree to give all their custom to the Patrons' store. Merchants are certainly justified in refusing to make any such agreement. If they are wise, we think they will refuse to do so. The passive opposition to be given the Patrons is simply an understanding among the merchants that they will not enter into any agreement with the order, in compliance with the demands of the Patrons. There is nothing objectionable in this, for merchants either individually or collectively to refuse to enter into any such agreement as that asked by the Patrons. We do not, however, believe that these agreements made between Patrons and merchants will continue in force long, and it is only a matter of time when they will fall through, and very likely the merchants who make them will suffer more than those who refuse to consider the Patrons' proposals. Those who do enter into an agreement with the Patrons are very likely to resort to dishonorable means to deceive their customers who are members of the order. The agreement, we understand, makes it necessary that merchants shall show invoices when called upon to do so by the order, and it is already stated that false invoices are being used in these cases. At Elkhorn, in this province, the merchants have formed an association and pledged themselves not to enter into any contract with the Patrons.—Winnipeg Commercial.

THE BEET SUGAR BOUNTY.

A large deputation, representing the beet industry of the province of Quebec, had an interview the other afternoon with Hon. Mr. Foster and Messrs. Carling, Chapleau and Ouimet for the purpose of urging that the bounty of two cents a pound on beet root sugar, granted last year for two years, be continued for a period of five or ten years. The deputation consisted of Hon. L. O. Beaubien, commissioner of agriculture for the province of Quebec; Mr. Musy, manager of the Farnham Beet Sugar factory; Mr. Barnard, secretary of the Council of Agriculture for Quebec; Rev. Father Labonte, of the college of Ste. Therese, and Messrs. Ferland, Tranchemontagne and Robillard, ex-M. L. A., who were introduced by Messrs. Bain, Deslauriers, Bergeron, Cirard, Desjardins and Robillard. The spokesmen of the party were Messrs. Barnard, Musy and Rev. Father Labonte. They expressed themselves as well satisfied with the result of the experiments so far. The quality of beets produced in the province was steadily improving and instead of only 6½ per cent. of saccharine matter, which used to be obtained, 9 per cent. was now got. Several instances were quoted of extra good crops. Mr. Ferland, of Berthier, had taken a crop of fifteen tons to the acre from fifteen acres, for which he received $4.50 per ton from the factory and the bounty of fifty cents per ton paid by the Quebec Government. Father Labonte, of Ste. Therese, cultivated twenty-eight acres without any manure, with no special care. He kept a very careful account of the expenditure in connection with this crop, and found that it netted him just $630. Hon Mr. Foster said the Government had already considered the question. What that was really wanted was information of the kind which had been given him with regard to the results of crops and what he had heard to-day was very satisfactory. He could not make any definite promise in the matter further than that it should receive careful consideration at the hands of the Government.

THE OLD COFFEE-MILL.

Just at the hour when chanticleer
Wakes his harem with lusty crow.
I turn on my pillow and seem to hear
A welcome sound from the world below.
It is not the ch'rp of the early bird,
Nor the passing milkman's sonorous thrill
Whose homely call in my dream is heard,
But the musical grind of the coffee-mill,
Mingled with mother's staccato clear:
"It's time to-get-up-now, William, dear."

It always hung by the chimney wide—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Time and wear and rust it defied—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Its music silenced the cricket's note—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
Its fragrance tickled each thirsty throat—
"G-'round, g-'round, g-'round, g-'r-o-u-n-d;"
The hand that turned it turned with a will,
And incense ground from the old coffee-mill.

O, years that are gone, come back again!
And find in my pillow a rose-leaf dream;
Take out of my heart this smarting pain—
Make all things really what now they seem;
Bring the eyes that had never learned to weep;
Bring the slumber that held me at early dawn,
Awake me, as then, from sweet boyish sleep
To weed the garden or hoe the corn,
To the tune of father's "Git up thar, Bill!"
And the rhythm and rhyme of the old coffee-mill.

—Detroit Free Press.

WOMAN vs. "LADY."

The almost universal application, as an address, of the word "Lady" to every female who visits the stores or markets, has at length called out a protest from a woman who expresses her views on the subject in the New York Press.

It is suggested that "Madam," or the French word "Madame," be used when addressing female patrons whose names are not known, and this would certainly be more appropriate than "Lady," which term is of rather low caste, as generally used.

The woman above referred to (we use the word woman in preference to lady, as being more respectful and dignified) says that "one of the most maddening things on earth is the persistent 'ladying' I get at the hands of the tradesmen. My butcher and grocer and fishman are so hopelessly committed to this form of address, I expect no relief in their cases, but why the clerks in dry goods stores are not taught better I can not see. It is so much more pleasant to be called 'Madame;' the continued interpolating of 'lady' as I am making a purchase irritates me to the verge of exasperation, and has on a few occasions driven me from a counter without waiting to select the goods I wanted."

It is not only irritating, but almost insulting, to many women of refinement to be addressed as "lady," which term is so universally applied in this country to females of all classes and degrees.

It is to be hoped that the classes of tradesmen to whom the lady (and here the word comes in properly, because not used in the second person) refers will substitute the more respectful word "Madam" in addressing their women customers.

R. A. LUCAS. R. T. STEELE. GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.
Lady Charlotte Gelatine.
L. P. & Co.'s Pure Coffees.
Hillwattee Tea.
L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have CAUGHT

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
London, Ontario.

WM. HOOD & CO.
Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

STORE HINTS.

And then about politics. Do you allow yourself to become such a violent partisan that you can see no good in the other party? Do you "run wid de mashine?" or do you vote for the best men? There are merchants who dare have no political opinions of their own, who vote for half the men on each ticket, or don't vote at all, simply because they fear they may offend some one. They have no backbone, nor are they fit for boneless bacon.

Have opinions of your own. Opinions on all subjects. Opinions that no man can doubt. If you change them do so because you believe it to be right—not to win trade. You need not intrude your belief on others, but be sure you're right, then go ahead.

Probably politics will be more or less discussed around the store stove, but don't make yourself the leader. In fact, you will at such times be rather retiring. Don't allow your store to be given over to politicians to the exclusion of business, however.

Do you imagine that because your store is in the "rooral deestricks," and because you know everybody for miles around, there is no use of spending a cent for printers' ink? The merchant in the adjoining town does not agree with you. The result is that a number of your customers on the "off" side of town are being persuaded to leave you. You must advertise—or you may "bust."

Small as the item may seem, it will pay you to use first-class stationery. A letter written on paper that would make good blotters, disfigured by unsightly printing and horrible cuts, and the reading matter setting at defiance all known laws of grammar or propriety, even though correctly written itself, makes a bad impression upon a wholesaler if you are seeking a line of credit. The cost of the better article will be slight, and it will always pay to secure it.

Treat the children well. They have long memories, and some of those little boys may be your competitors some day. That isn't the idea, though. Parents would rather be swindled than have their children humbugged, and they would be justified in ever afterwards giving you a severe letting alone, and telling their neighbors to do likewise.

If you sell sugar at cost, and your neighbor sells it at a profit, you're pressing the button; he's doing the rest.

It is exasperating for a customer to have to wait while the clerk seeks to find the price of an article not marked. The impatience increases while a bill has to be searched for, and finally he goes away mad because the clerk had to guess at the price. Moral: Mark everything you buy. Not only the shoe box, but each pair of shoes.

When you take an account of stock it will save time and trouble if each drawer has its weight marked on. The whole thing can then be weighed and you will not need to empty it every time you invoice.

If your clerks are to think clearly and so limit the number of mistakes, they must have plenty of sleep. If they go out after 9 or 10 o'clock, to "have some fun with the boys," it will indirectly, and sometimes directly, be at your expense.

Perhaps you are in the habit of going out yourself after the store is closed, just for a "lark." If you make this your regular practice—DON'T.

"Keeping everlastingly at it brings success."

A Chicago paper has been discussing the question as to whether a man can be a business man and at the same time a consistent Christian. It is fitting that this should have originated in Chicago. In fact, there could have been no such question raised elsewhere. If a man who is a merchant takes pleasure in telling that he is glad he is not a Christian, beware of him. Not that it is at all necessary to make loud professions of religion, but of the two, people will certainly prefer the Christian.—J. C., in American Grocer.

Counterfeit five and ten cent pieces are being freely circulated in Hamilton. They look so much like the original that it is difficult to detect them. In appearance and finish they seem to be all that they should be, nor will they yield to the teeth when bitten, the metal of which they are composed being much harder than lead. They will not ring as silver does when thrown down, however, and this seems to be the only easy way by which they may be detected.

Fredericton (N. B.) merchants are up in arms against the recent large increase in freight rates between that city and St. John, the result of a combine between the Canadian Pacific railway and the Star lines of river steamers. At a meeting of the council of the Fredericton Board of Trade it was proposed to carry freight from St. John by schooners and to establish a regular line to make two trips weekly. It is thought that the increased tariff will seriously cut into the trade done by the wholesale merchants of St. John all along the river.

The Vancouver News Advertiser in its Westminister paragraphs says: As predicted by the fishermen, the run of Spring salmon has panned out good, and the run is as good as in average years. The red fish are more numerous as compared with the white than in the first of the run. On Saturday Messrs. Port & Co.'s boats landed 300 fish, which weighed something over 4,000 pounds. On Monday their catch was about as large. They made a large consignment to their branch in Vancouver (R. V. Winch) and are getting ready to send a carload of salmon and halibut in ice to New York, which will probably be despatched on Wednesday. Boutillier, Vianen and Pretty are also handling a large quantity of salmon.

BREADMAKER'S YEAST.

PRIZE--IT IS FOR YOU.

Address THE BREADMAKER'S YEAST CO., J. M. LOWES & SON, Props., 33 Wellington St. East, Toronto.

Do you want it?
Read the following.

The Breadmakers' Quick Rising Dry Hop Yeast is carefully and scientifically made from the purest and best materials obtainable and can always be relied upon to make light, white, wholesome and delicious bread, buns, rolls, etc. It is the best yeast made for all purposes where a quick and sure result is desired and is unequalled.

It never fails to give satisfaction if used according to directions. We receive hundreds of letters from parties using it stating they would have none other. Have all your customers tried it? If not, have them do so at once.

If your yeast is not fresh or if you receive at any time any complaints write us at once giving particulars and name of firm from whom you bought, and we will be happy to exchange it for you. All yeast leaving our factory is tested and guaranteed to keep fresh for one year. It should be kept in a cool dry place.

Breadmakers' Yeast will keep much longer than this but it is slower in rising. The older the yeast the more required. One fresh cake of Breadmaker's Yeast—six of which—not five, are contained in each five cent package—will make from 5 to 10 loaves of bread. It is the most economic yeast made and pays you a large profit in handling it.

Read the following: To the first fifty grocers sending us the names and addresses of 50 of their customers to whom they have recommended and sold Breadmakers' Yeast, and who are now using it we will send them on receipt of the postage on same 25 cents a handsome nickel silver alarm clock. See above cut.

This is a magnificent prize, secure one for yourself, you will be pleased with it.

Breadmaker's Yeast

SPECIAL VALUE

Valencias, Currants, Prunes

and Fruits of all Descriptions.

H. P. ECKARDT & CO.,

Wholesale Grocers, Toronto.

Are you fully satisfied with your Coffee?

If not send to us for sample order, 30 lbs. "Snow Drift Blend" price 33 cents, "Highest Grade" new style of package, in every case gives satisfaction. Almost every day brings new customers, Just one trial is all we ask, we then leave it with you.

Yours, etc.,

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

"SIDE-LINES."

In these days of competition, Grocers are looking for Side-lines on which they can make a good profit. CONFECTIONERY is what is wanted. It yields from 50 to 75 per cent. profit.

We manufacture it in every conceivable shape. Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

Caverhill, Rose, Hughes & Co., Montreal.

THE CORNER GROCER.

Schmidt had just finished boring an inch hole in the head of a half-barrel of sourkraut that was busy, when a small boy handed him a note.

"Vot's dis peesness?" asked Schmidt, as he dodged the foam from the enthusiastic kraut.

"Aw, can't ye see? ye big slob, dats a note. Gimme a nickel. De fellow wat gimme dat note to fetch you, said you would gimme a nickel."

"Vots dat you say? you rat! I preak every bone loose in your shkin—Whos dem notes from?"

"Waal, read it, see!" said the boy.

"I doan can read Eng——. Say, Sergeant Young, py golly, how you doing anyhow? I'm glat to seeing you. Vair you pin so lonk? I doan see you for a mont," said Schmidt, as he wiped his hands on an empty coffee sack that he had wrapped around the auger used in exploring the kraut that had, by this, time imparted an illicit odor to the atmosphere in the store. "Shake hands, I van't to ashk you off you will read dees poys note vots bringt here to me. I doan can read English, needer can Herman, my clairk. You yoost come in goot time."

Sargeant Young took the note and glanced over it. It read as follows:

SCHMIDT—You kin cum and help me. I am stalded. The horse kaint pull out by the Sitty Horspittal.

JOHN, ON THE DILIVER WAIGON.

"So, so!" said Schmidt, excitedly. "Here, Herman, kum on. Go yoost mit dis poy, John he ish shtayin shtickin mit de waigon out by de hoshpitawl. Go on now, hoary oop. I exshpeck dot poy ish grazy, unt dat horse und dot heafy load. I till you, Herman, not to put dem seeks flour on for Meeses Meyer does load. Say, boy, here ish one extraas neekel for you makin hoory. Delephone me, Herman, how it—." But Herman and the boy were gone.

"I doan think," said Schmidt to Sergeant Young, "dot dot vaigon preak down he's got good shprings. I git him from some grocery shtore paper vot gives a vaigon mit one year's sumscriptions off you guess how much pounds dot vaigon veigh. I guess she veigh 900 poun and a little more, und I vins. Dot's de feerst time I efer haf do paper, awer its a pully dings. I keeps him him now every year. Might I git anonner vaigon. Say, Surgent, you tink I bin too old already to learning to read English?"

"No, I think not, if you go to some good school they will teach you in a short while so you will be able to at least read and write English fairly well."

"So! Vell, I likes to do dot. You see, I going to learn dot, for I gittin a letter letz veek fon a feller in Ny Yorrick, und I doan can read it, und I cum potty near loosing a pile off money. Awer a young shtranger he coom in here und he read it for me. It shtood in dem letters dot if I would send him finefty dawler he vill send me two hundred und finefty, yoost so good. Awer maybe torn up a leetle. He say, I moos not tol any body, awer I know you been a fine friend of mine, und dots all right. I pin oxshpectin dot money now pooty soon, as I send mine finefty avay already a veek."

The Sergeant became interested. This was an old game with a slight variation that had been played on Schmidt.

"Say, Schmidt," said he, "do you ever expect to get that money?"

"Vy shure I do. Dot shtranger vot read my letter say he know dot Ny York fellow putty vell, und he is good as goold."

The Sergeant laughed as he said: "Schmidt, those fellows are 'green goods' men. They never will send you a dollar, and you have lost your $50 besides. I think it is time you were learning to read English so you can read the daily papers."

Schmidt got pale, and his hand trembled as he took his drooping mustache out of a "stein" of beer, and he now thoroughly resembled a walrus from out a "white cap."

"Say, sergeant," said Schmidt imploringly, dropping both elbows on the counter, "You sure tink dots so?" Off mine vife finds out dot, I lose dem fimfty dawlers. I pin getting more fuss as I can purty near shtand. You tink I could maybe get em back, eh?" asked Schmidt, as he dusted out an open box of rock-candy on the base shelf.

"No, sir; I don't think so," said the sergeant, "that money is gone—good-bye fifty," and the sergeant made a skyward motion with both hands, at the same time, giving vent to the meaning words, "phit! phit!"

"Say, sergeant," yelled Schmidt, "I bin giving you many drinks und I treat you always pooty nice, now the less vot you shell do, I tink, is not laugh by dis trooble, Donnerwetter, Ich glaube ich bin verrickt," and Schmidt went back to his storeham, but this time took "hard goods," saying as he did so. "I bet you I learn English, und den I read every baper in dees country, und de next feller vot dries to fool mit me, he gits a shwipe vot doos him good. Hello, here is Herman! Vell, hows dem vaigon?"

Herman told him it was all right, and while he busied himself scraping the mud from his clothes, Schmidt said, "Herman, ven my vife comes down shtares yoost tell her I am gone oop town to pay every tam lodge vot I owe. Tell her It vill cosht me about finefty dawlers, und if she doan like so much oxshpence she can tell me, und I vill drop lots of insurance."

And as he and the Sergeant went out of the door, Schmidt was heard to remark: "I got to make dem oxshpenses count oop finefty dawlers pooty soon. Some how annonner."

Schmidt bade the Sergeant good bye, and jumping on the car said to him: "Yoost vait till I read English once feerst rate."—W. E. Robertson in Interstate Grocer.

A GREEN GOODS MAN IN THE TOILS

The Boston Post has been instrumental in leading to the arrest of one of those clever scoundrels who lure silly and greedy people to meetings with them for the purpose of dealing in green goods. The reporter to whom was assigned the work of answering a letter offering a green goods deal to a merchant who had turned over the letter to the paper. The reporter's name is Wall, and this is his experience after he meets Lafforgue the letter-writer:

They stumbled up a dark and narrow stairway to the second floor. There after a series of wonderful and mysterious signals and countersigns, they were allowed to enter a small room over which a young man presided.

"Father is ill," this young man said, addressing Wall. "I'm sorry, because I would like to have you meet him. But I'll show you the goods."

A big pile of good money was then shown to Wall. While he was examining it there was a rap at the door, and a gray-haired man entered. He was the sick father. The son embraced him, and congratulated him upon being able to get out, and then introduced him to the victim from Boston.

At 11 o'clock Saturday morning Wall returned to the Elizabeth street joint, where he met Lafforgue and the rest of the gang. He had seen James and Jacobs in the meantime.

When Wall entered the room he found the old man sitting at a desk, which opened at the top, with a big package of good money before him. The old fellow allowed Wall to examine the money, and then asked him to sign his name in the "order book." He raised the lid of the desk, handed the "order book" to Wall, and while the latter was laboriously struggling with his name the old man substituted the usual package of green paper for the package of good money.

Lafforgue then picked up this package, and requested Wall to accompany him to the Adams Express office. Lafforgue took Wall a few doors below, and entered an office on the ground floor, which was fitted up exactly like a branch express office. There were trunks and boxes and packages upon the floor, and a clerk behind the counter. This clerk accepted the package, and gave Lafforgue a receipt written upon a regular Adams's Express blank. Lafforgue paid $1, and put the receipt in his pocket.

Lafforgue then suggested that they go to the Chase National Bank and see if the certificate of deposit would be honored. James and Jacobs, the detectives had been there for some time, arranging for the green goods man's reception. The bank officials allowed Inspector James to take the numbers of six $50 certificates and to mark them for identification.

The two men then went out, followed by James and Jacobs. Lafforgue led Wall up Nashua street to a saloon at Fulton and Nashua streets. The post office inspectors went in also. Lafforgue took Wall into the washroom, where he exchanged the spurious express receipt for the $300 of good bills. As Lafforgue, whose real name is Oliver Goyett, came out into the saloon Inspector Jacobs snapped a pair of handcuffs upon his wrists.

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920.

35 Wellington St. East, Toronto.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box.

Price 65 Cents.

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

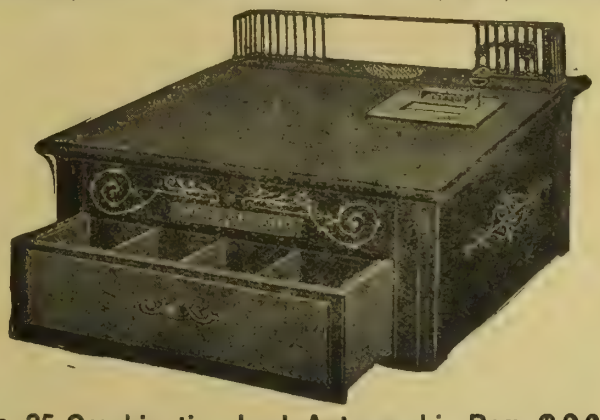
Head Office, 101½ King St. W., Toronto.

BRANCH—Tidy's Flower Depot, 164 Yonge St.

AUTOGRAPHIC CASH REGISTERS.

All kinds and sizes, with or without combination lock, with plain cabinet, or with railing, etc. Before ordering any Autographic Register see the **NATIONAL.** Guaranteed equal to the **STANDARD, PECK, or any other Autographic Register of this class, and sold at only half the price.**

PRICES, without Combination Lock, $15; with Combination Lock, $20.



No. 25 Combination Lock Autographic Register. PRICE, - - - - - $20.

WE MAKE 33 Different kinds of Cash and Autographic Registers.

Detail Adding,
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Check Printing,
Dial,
Autographic, Etc

Various Prices. Easy Terms of Payment.

Send for Catalogue and Testimonials.

THE NATIONAL CASH REGISTER CO.,

DAYTON, OHIO, U. S. A.

CANADIAN SALESROOMS:

Toronto, Ont., 63 King St. W.
Montreal, P. Q., 174 James St.
Halifax, N. S., 107 Holles St.
Winnipeg, Man., Main & Queen Sts.

We employ 853 persons in our factory.

We make nothing but Cash and Autographic Registers.

Two canning factories are being erected at Trenton.

Mr. W. L. Shields of Coboconk is building a new store.

Perth is agitating an early closing movement for five nights in the week.

Brockville boasts of more grocery stores and butcher shops for any town of its size in the province.

J. D. Teetzel, general merchant at Morpeth, Ont., will, it is said, go out of business owing to failing health.

Sugar machinery in Cuba is undergoing a radical change in consequence of improved manufacturing processes.

J. S. Babcock, Kingston, sold his grocery business on the corner of Princessand Barrie streets to Mrs. R. Newlands.

The membership of the Patrons of Industry in Michigan has decreased in a year's time from 60,000 to less than 15,000.

Mr. John Moule, grocer, London, has removed his establishment from next door to the Post Office to No. 131 Dundas street.

A very close imitation of the "Clover Leaf" label is said to be used on canned salmon bearing the name of a California commission firm.

Steam power is being gradually introduced into the sugar mills in the island of Barbadoes, but wind mill power still very greatly predominates.

The contract for supplying groceries for the next year, to the Toronto Jail, was awarded to James Lumbers by the Markets and License Committee.

We are sorry to learn the Mr. W. H. Rowley, of The E. B. Eddy Co., is again on the sick list. He left Wednesday last for the Rockies, where he will spend a few weeks.

A circular has been received by the Montreal Board of Trade from the new Decimal association, of London, Eng., urging the adoption of the metric system of weights and measures.

A most interesting relic of the long ago has been in the hands of Mr. A. Tytler, grocer, London, Ont., for the last week or two. It is a copy of the Aberdeen Journal, published in Mr. Tytler's native city in 1780.

Messrs. Wetmore, in the country market, informs the St. John, (N.B.) Sun that they have within a short time this year paid $1,500 to one Ontario dealer for butter from that province. This is not creamery, but dairy produce, such as is furnished by the New Brunswick farmers in quantities insufficient for the demand. A firm on the South market wharf has also handled a large quantity of Ontario dairy butter.

A report in the "Chemiker Zeitung" states the fruit of the wax palm (Corypha cerifera, L.) is being used in Brazil as a coffee substitute. The fruit of this tree is of a stony concistency, which, however, disappears during the roasting process to which it is subjected for the purpose of manufacturing it into "coffee."

The Diamond Puzzle is the name of an exercise in ingenuity and constructiveness that the T. A. Snider Preserving Co. of Cincinnati, O., are handing round to the buyers of their goods. It is got up neatly, enclosed in a stiff envelope. The problem is to assort several pieces of cardboard so as to form a square.

The public in the county of Kent have been cheerfully paying low prices for coffee in 25-lb. cans, which an oily-tongued fakir peddled among them till they began to find out the so-called coffee was only browned navy beans flavored with coffee-essence. This is the class of traders Inland Revenue inspectors should watch.

A fire broke out the other afternoon in the grocery store of Letourneau & Frere, Richelieu street, Quebec, and before the flames were extinguished damage was done to the extent of several thousand dollars. The firm had no insurance, but the building, owned by Mr. Falardeau, of St. Rochs, was insured for $3,000, which will more than cover the loss.

The first parade of the 48th Highlanders last Sunday drew attention to the large number of grocers in the Militia force in Toronto. They are also equally well represented in other parts of Canada. With the Highlanders were Lt. Col. Davidson of Davidson & Hay, Capt. Adams of Smith & Keighley, Lieut. Donald, son of R. Donald, King St. east. Lieut. Michie of Michie & Co.

A bill is before the Nova Scotia Legislature to amend the Act of 1890 of that province relating to imprisonment for debt. The amendment proposed requires personal service before a warrant can be made, with a proviso that the justices can proceed in the absence of personal service, if it be shown that the defendant is aware of the notice and evades service.

The Mayor of Montreal says that hardly a week passes that he does not receive letters from nuns, ministers and priests asking him to give licenses to poor men or women to sell trinkets in a basket, and he had several of these for which the recipients had paid instalments of $5 or $6. The Mayor said it was better and cheaper to do as he had done than to send these people to jail.

J. W. Waddell has bought the stock and good will of the retail grocery business carried on by R. Kennedy, 313 King st. west, Toronto. Mr. and Mrs. Kennedy are going to Great Britain for a few months' holiday. It is whispered that Mr. Kennedy is now so well off that he need not again embark on the stormy seas of business. Mr. Waddell is an energetic young man, under 30, with an experience of ten years in country and city trade and the prospects are that he will do a good business.

S. M. Okell, W. Morris and J. Holland, of Victoria, B.C., are seeking incorporation as the Okell & Morris Fruit Preserving Company, limited. The objects of the company is to acquire the fruit business of Okell & Morris, and to carry on the same. The capital stock of the company is $50,000, in 5,000 shares of $10 each. The principal place of business of the company will be in Victoria.

The Westminster Board of Trade has appointed committees to make investigation and enquiry into prospects and inducements for the establishment of industries to be established and encouraged in and around the city, and to report to the Council of the Board. One of the industries to be considered is the deep sea fisheries. Another is the proposal to increase the manufacture of machinery and iron works, and it will be proposed to establish on a large scale a factory for the making of sealed tins and the canning of all kinds of native grown fruit.

P. Corridi, accountant, has removed from Yonge St. to No. 9 Toronto St., York Chambers, in this city. He has been appointed sole representative for Henry Goldman of Chicago, in whose system of locating errors in trial balances, short methods for computing interest, averaging accounts, etc. Mr. Corridi is now prepared to give instructions as to application. Full particulars as to charges, etc., are to be had at his office. He audits merchants' and joint stock companies' books, in whatever periods are desired at contract rates.

Two weeks ago the Chief of Police at Peterborough received a letter from a young man in Harwood, which had been received from "F. C. Austin, Box 644, Peterboro'," containing an offer to furnish counterfeit bills which "the most expert bank clerk

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SITUATION WANTED.

AN EXPERIENCED GROCERMAN WANTS permanent position in good store. Salary moderate. Good references.
18 Williams, 143 Gerrard St., Toronto.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER.
tf

CANADIAN AGENTS WANTED,-FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

TANGLEFOOT
Sticky Fly Paper
IS SOLD IN
CANADA
By the following Jobbers :

TORONTO.
Lyman Bros. & Co.
Kilgour Bros.
MONTREAL.
Evans & Sons, Lt'd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
QUEBEC.
W. Brunet & Co.
Edmund, Giroux & Bro.
KINGSTON.
Henry Skinner & Co.
LONDON.
Jas. A. Kennedy & Co
C. McCallum & Co.
HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.
WINNIPEG.
Martin Rosser & Co.
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VANCOUVER.
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NANAIMO.
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NEW WESTMINSTER.
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TANGLEFOOT NEVER SPOILS.

ICE
YOUR
CAKE IN
3
MINUTES
with
GIBSON'S
"ICINA"
No Eggs required

The manufacturers of above goods are J. M. Lowes, Son & Co., 33 Wellington St. East, Toronto. Give them an order for an assorted case containing 1 doz. Chocolate and 1-2 doz. each pink and white, $2.50 for case, or purchase through your wholesale.

P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Statements of Affairs Prepared.
Sole Representative for Toronto, for Goldman's System for Locating Errors in Trial Balances.
No Accountant or Book-keeper should be without it. Call or write and get particulars
Office, Room 26, York Chambers,
9 Toronto St., TORONTO.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q
The Mercantile Agencies.

ORDER IVORY BAR SOAP

WRIGHT & COPP, AGENTS, 40 WELLINGTON E., TORONTO.

No

Delay

Filling Orders

If you want to save money, write to us.

A postal costs 1 cent only and will save you many dollars.

Write for Price List or order a Caddy or two.

Empire Tobacco Co.,

MONTREAL.

could not detect." By means of a decoy letter sent to the swindler's address the chief was able to arrest him in the post office. When arraigned before the police magistrate the prisoner gave his name as W. J. Young, of Keene, a village near town. When searched the prisoner's pocket contained several circulars from Yankee "green goods" firms. He was remanded till Friday.

Most of the merchants of Assiniboia have signed the early closing agreement.

Timothy Coveney, grocer, dropped dead in his store in St. John's suburbs, Montreal, on Monday night.

The wife of Mr. Michael Kavanagh, grocer, Ottawa, died on Monday night under very sad circumstances. On Sunday, being unwell, she took a dose of carbolic acid instead of medicine.

Albert D. Nelson, of the wholesale house of H. A. Nelson & Co., Toronto and Montreal, arrived in Winnipeg last week from Victoria. He is returning from an extended trip south and west.

A proposed amendment to the Inland Revenue Act deals with the manufacture of cigars. As the law now stands cigars may be manufactured in packages of three, six and ten. This privilege was granted for the convenience of the public, but it had resulted in the manufacturers carrying on a retail trade, which was inconsistent with the Government supervision of the factories. It was, therefore, deemed advisable to enact that cigars should not be sold in packages less than one hundred. This would not prevent the manufacturers from putting up cigars in packages of three, six and ten, but they must not sell them.

Burglars broke into the store of Mr. W. R. Foot, of Parry Sound, one night lately. They bored three holes into the vault, put in powder and blew the door open and took $200, all the money there was there. Mr. Foot is treasurer of the town, and had returned from Toronto the day previous, where he had negotiated debentures to the amount of $28,000, which had been borrowed for paying for water-works. It had been announced in the papers that these debentures had been sold, and it is believed that Mr. Foot was followed home by experienced burglars who went after the $28,000.

EMPLOYER AND CLERK.

In the last issue of the New York Christian Advocate there appears in its column of "Questions and Answers," the following interesting problem :

Q. 3,644. Suppose a man not very popular with his costomers, but having some capital, has had a clerk for twenty years who is very popular, and who knows that at any time he wants to move across the street and set up business for himself all the customers will follow him. He has always been paid all the salary he wanted and all the business would afford, but being tired of working for others, and wishing to have a business that he could transmit to his sons, has he or has he not the right to demand to be taken into partnership, and, if not granted, leave and establish business for himself.

A. He certainly has. "Thou shalt love thy neighbor as thyself." The law does not say more.

Fair play between employer and those who have contributed to the success of a business would go far to reduce competition. The world has endorsed the proposition, that "the laborer is worthy of his hire." Such cases as the above are constantly arising and unfortunately in small towns and villages, where a multiplication of stores is not desirable. There is enough trade to make one store profitable and not enough to insure good profits to two or more.

It frequently happens that a capable clerk with strong personal characteristics becomes, through intimate association with customers, very popular. They not only like him, but take an interest in his prosperity. His hold upon patrons becomes stronger when, as in the case cited, the proprietor lacks those qualities which are calculated to make him popular. It is good policy to give such a clerk a just share of the earnings of the business. It cements the relations between employer and clerk, as well as between customer and clerk. It places a premium on the popular man putting forth extra exertion to increase the business. If, however, he desires to be independent and hoe his own row, he has a perfect right to open a store and use every legitimate mefins he can to gain patronage.

There are, however, popular clerks who are unscrupulous and who, harboring an intent to start in business for themselves, deliberately set to work to undermine the reputation of their employer. They insinuate that they were driven to start for themselves because of the dishonesty and incompetency of their employer. They intimate that he has too many tricks of trade for them to remain and keep a good conscience. We recall an instance where a hard-working and popular but dishonest clerk falsified passbooks and created errors in accounts, in order to discredit his employer and pave his way for an easy capture of customers wholly under his influence.

The competition started by former clerks is frequently a source of great annoyance, the starting point of slander and abuse.

Dealers who are capable and whose character is of the best can afford to let such a clerk go on his way without attempting to counteract his work of defamation and injury. Nothing can destroy character, although reputation may suffer for a time. The people are not long in detecting pure gold from dross, and when they have been deceived and find it out the reaction is great in favor of the injured party.

Equity between employer and clerk is calculated to prevent the best helpers assuming the care and risk of an independent business.—American Grocer.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.
CHATHAM, ONT.

CORTICELLI

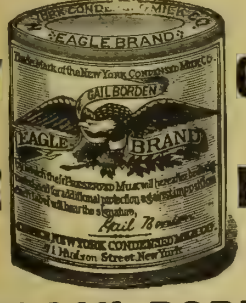
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES
Send for Quotations.

BUY  ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.
HALIFAX, N.S.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., Wallhamstow, London, Eng., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes,
Brooms and
Woodenware.
TORONTO, ONT.

FRY'S
PURE
COCOA.

Samples will be forwarded on application to
ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto

TORONTO MARKET.

TORONTO, April 28, 1892.

The date is almost the only particular in which this week's report is essentially different from last week's. Very minor are the changes that have occurred since the last issue. Trade is still but fairly good as to volume, and still unsatisfactory in many lines as to profits. Farmers are busy seeding, and are bringing no pressure on retail merchants to hurry up supplies. Cheapness is promoting business in such lines as Valencia raisins, but sugars are very quiet. Trade is of a general character. Teas continue active. The volume of business done now would undoubtedly compare favorably with that of the corresponding part of last year, but lower prices from one cause and another make a disadvantageous comparative showing in the money columns. The reports of payments are of the usual variable character. As to prospects they are generally regarded as bright, in their relation to the volume of goods likely to be moved, but there is no very sanguine feeling with regard to prices. Sugar may advance, but its immobility for so long a time past does not furnish much warrant for the belief that it will advance. Fruits are likely to be cheap till the new crop comes to market. The abundance of low grade tea makes the market rather unresponsive to the tendency of late big sales, good prices and present scarcity of medium to choice teas.

COFFEES.

Selling has not expanded appreciably during the week, purchases being kept down to limits defined by momentary necessities, the object being apparently less to take advantage of prices than to have stock always fresh. Rios are steady at 17 to 21c., V.O.G. Javas go as high as 34c., this figure being for fine colory stock. Padang is steady at 27 to 31c.

DRIED FRUITS.

The market for Valencia raisins has this redeeming feature about it that the stock is selling well. Low prices are inviting the demand from retail stores, but while this demand is expanding, the supply is increasing rapidly. With the increase in the supply the deterioration in the quality keeps pace, and rubbishy stock abounds. So bad is the quality of some low grades that three cars were refused last week on the plea that they were unfit to sell. Offers have been made by New York shippers, it is claimed, at 1c. Not alone here is the stock excessive, but it is said to be very heavy also in Montreal. Old Valencias it is said can be bought at 20c. a box in New York, where the quantity held is very large. Some local jobbers who bought at 2c. are naturally sorry they did not wait for the last break. Quotations to retailers may be classed as follows: Fine Valencias 4½ to 5½c.; American staple Valencias 3½ to 4½c. There is nothing heard of in the way of new Valencias offering to retailers under 3½c. Currants go steadily and regularly into trade at 4¾c. and upwards, with quotations to arrive at 4½c. The sample on which latter quotation is made is very poor. Prunes are quiet. In no other line is there any special feature to note.

Jas. Morand & Co., of Denia, in their annual circular, say: "The price opened at $4 per cwt. or quintal first cost, but the heavy duty in the U.S. of America, added to the competition of the California produce which Valencia raisins now meet with, caused the demand from the U.S. to stand very limited, and consequently prices lowered considerably in the course of the season, in spite of the firmness of farmers declining to deliver their sound and fine fruit at a price which does not cover the cost of cultivation, &c., the stock remaining in their hands at this season of the year being for that reason so large. Looking for some protection to the increased plantation and chief production of this district, so seriously injured by the falling demand, the inhabitants have sent a committee to Madrid, for the purpose of inducing the Government to use their influence with the nations principally consuming raisins to lower their import duties on that article. In England the matter is also worked with great zeal, which leads to hope that some success may be obtained there. The thing looks differently with regard to the United States of America, where no reduction, at least for the present, is to be expected.

NUTS AND PEELS.

A light demand rules, and no change has grown out of the week's business. Valencia shelled almonds are in some request at steady prices. Lemon peel is 16c., orange peel 17c., and citron 25 to 27.

RICE AND SPICES.

Rice is steady at 3⅞c. to 4⅛c. for B, the lowest figure being quoted by holders of stock bought before the advance. A fair business is reported. In choice grades, as Japans and Javas, the market is firm and trade moderately good.

Spices fail to attract much attention these days. Fluctuations in primary markets do not affect prices perceptibly here.

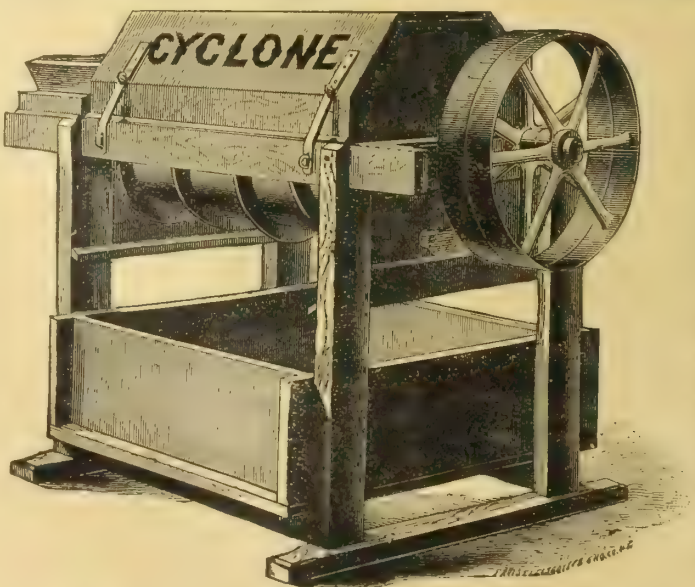
(Continued on page 16)

CANNED GOODS.

The variations that this week's report must turn upon are briefly these: Stock is in fewer hands, prices are a shade firmer, the demand is moving occasional car lots, business is backward in futures. Two cars of corn and peas have been shipped to Winnipeg since last report, and the run of the demand in the form of sorting orders has been well kept up. While for staples all the signs of the market are healthy, and the stock apparently becoming concentrated, there does not appear to be any grounds for expecting a sharp advance, as stock is not so near depletion as to urge to any stiffening in value that might check the demand. Perhaps not all the demand will be needed, but there is no disposition to slight any that comes. It is still an open question whether there will be enough, too little or too much stock to last out the season, and when the situation is in that shape the market is interesting to everybody. Staple goods, as corn, peas and tomatoes, are about all that there is any call for. Other vegetables are neglected. As to fruits, the prospect of an undesirable surplus being carried over into next year is a very strong one. Salmon and all canned fish are quiet, being left alone quite generally after Lent.

Says the B. C. Commercial Journal: British Columbia fishermen—particularly those engaged in the catch of salmon and halibut—must be highly gratified by the extension of the market which they aim to supply with the fresh article. Indeed, as far as the Fraser River industry is concerned, they appear to have a demand from the East that will more than make up for the decreased consumption by the canning establishments. This is most encouraging to one section of the interested

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued

parties, while the canners who concluded to lessen their production will in no way be more disadvantaged than they had expected to be.

MONTREAL.

The movement in canned goods still continues small, only a fair jobbing and sorting up trade doing. Dealers here are not complaining, however. Now that navigation is opened up they expect to do a good trade.

Continued from page 14.

SUGAR.

Sugar is very slow of sale, and there is noticeable some weakening in the resolution of jobbers to get business in granulated entirely off a 4½c. basis. Sales have been made this week at 4½c., but it is pleaded in extenuation that the business done at this figure is on contracts made several weeks ago. It appears to be as much owing to dulness as to any other cause. There are several wholesalers, however, who hold out for 4⅝c. Jobbers are not bringing much sugar into stock, firstly, because not much is required, and secondly, because they have but a few days to wait to get the advantage of vessel freight. Yellows are quiet from 3½c. upwards, lowest quotation being more general than it was a week ago, owing to the large quantity of raw sugar that is held here at low prices. Louisiana raws in barrels quote at 3½c.; Barbados in barrels at 3⅞c., and in hogsheads at 3⅝c.; Demeraras at 4⅜c. The sugar market shows little immediate sign of advance, but the wary buying operations of the United States Sugar Trust favor the suspicion that it is the aim of that concern to try and effect a corner in Cuban raws. Probably when they get loaded up prices will be advanced. At present they are buying in a desultory way, Boston being on the market to-day, Philadelphia to-morrow, and so on, their object plainly being to worry importers. They perceive that once the raw sugar is afloat the importers are under a pressure to sell. An advance in the price of sugar would not be a surprise, in the face of statistics that are supposed to estimate the beet crop closely.

Willett & Gray, New York, in their sugar Statistical say :

Raws—There has nothing occurred to change the conditions from last week. Buyers have taken all the lots offered rather freely, at full quotations, until they have a quite liberal stock, and would, perhaps, rather not take any more for near-by delivery. Sellers, however, show some anxiety, being influenced by the continued depression of the European markets, which is bringing the quotation of beet sugar nearer to the parity of cane for our market. The exports from Germany during March were only about 60,000 tons, against 125,000 tons for same month last year, and the accumulated stocks make increased exports desirable, especially as the new rates of decreased bounty which come into force October 1, will make it necessary, or desirable, that the entire balance of the present crop of beet root sugars in Germady shall be exported before that time, as no qualification of the law was made to protect sugars on hand, October 1, against the reduction in bounty. Naturally, therefore there is more or less anxiety and disappointment at the long-delayed demand from the United States, and it is possible prices may be brought down to the competing point with Cuba sugars. Cuba has still a very considerable amount of crop to dispose of before reaching the point at which they will be willing to hold the remainder for better prices.

Refined—There is not the amount of snap and vigor to the market that ought to be showing itself at this season, still it is a very healthy and satisfactory market to the extent of a fairly good demand while nearing a hand-to-mouth basis, and any change should be to an increased business. Several grades of softs have been reduced in prices. The new bounty law, which goes into effect in Germany, October 1, is causing German refiners some anxiety, as consumers are buying very sparingly and consumption is apparently decreasing. The new law will enable refiners to sell for home consumption two marks per 100 kilogrammes (2.16c. per lb) cheaper than now, which should again increase the consumption of Germany after October 1 ; and, as the bounty on exported refined will be correspondingly decreased, it ought to have the effect of increasing present sales of refined for export, but thus far sufficient inducements are not offered in prices to tempt any importations of German granulated to the United States. A further concession has been made here to grocers of 1.16c per lb, bringing net prices to refiners down to 4.18c for granulated.

SYRUP AND MOLASSES.

Syrup is dull. There is stock offering at 1⅞c, but buyers seldom take anything below 2c. All syrup prices are low and easy. United States stock still depresses values.

Molasses just moves. A good West Indian is offered at 3c. a pound, and is held to be equal to the finest syrup. Low prices for syrups make them a strong rival of molasses.

TEAS.

The movement of medium and choice Japans to Chicago and other United States points has stopped for want of stock on this market, but some sales have been made since last week's report. Fifty half chests of good medium Japan were sold in Chicago at a cent and a half above prices obtainable here, the additional half cent having been conceded by the buyers after failure to purchase last week. There is a splendid demand for this description of teas just now, but the stock of teas from 18c. up is very low. During the present season the sale of teas has been larger than ever before, but prices are so low that less money has been taken for tea than a year ago. Assam and Ceylon teas are in request and selling freely at steady prices.

The Produce markets Review says :—"Indian tea has been more freely offered, including a fairly good assortment of medium and fine grades. These have been actively dealt in at firm to advancing prices,

A PURE SOAP

—AT—

Moderate Price.

Good for all purposes for which soap is used. Guaranteed to give the best satisfaction. Send for advertising matter. We send it free.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.

STANWAY & BAYLEY.

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

The PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

the market again closing strong with a tendency to a further upward movement. The liberal supplies of Ceylon tea now coming forward, which were expected to check the advance in Indian growths, have so far had no effect, and it appears probable, with a further curtailment of good Indian grades, which is almost certain to take place later on, the rise established will be increased. For the common description the demand has slightly improved, but the quantity placed on the market has been amply sufficient to meet the enquiry, and consequently prices have been barely maintained. The deliveries for the past month were unusually large, as will be seen by the figures below, but, owing to larger imports, the surplus stock has not been materially reduced, and is still about 6,000,000 lbs. in excess of the preceding year, although only about 3,000,000 lbs. larger than in 1890. The demand for Indian tea for other markets is steadily increasing, but the rate of progess is not sufficient to relieve this market of the additional supplies promised in the coming and ensuing seasons. It is understood, however, that greater efforts will be made to produce tea that will more effectively meet the requirements of an export demand. There are two important things to be considered, especially for the developement of the export demand from America and Canada, namely, the size of the leaf and of the packages. The former should correspond as nearly as possible with the leaf of China Congou, and a good proportion of the tea should be packed in half-chests, containing about sixty pounds. There is little change of any kind in the position of Ceylon teas. A fair quantity has been offered, but the indifference of the dealers to go farther into stock has been about balanced by the apparant willingness of brokers to buy over, and consequently there is no quotable change in values. The quality of the teas has been fairly maintained, as the present standard now goes, but it is seldom, if ever possible to match the thick juicy teas which were the rule rather than the exception two seasons ago. The imports for the month were only 710,026 lbs. in excess of last year's, but the stock still stands at a rather high figure, namely, 16,686,854 lbs., as against 11,779,720 lbs. on March 31, 1891. The exports from Colombo, according to the latest advices, dated March 7, were 11,226,61 lbs., or nearly 1,000,000 lbs. in excess of last year."

MARKET NOTES.

Mr. Cutler of the Halifax Sugar Refinery has been in the city the past few days. He made some advantageous offers.

Cables from Bordeaux advise heavy frosts and serious damage to the crop of peas, and as a result all offers of stock for forward shipment have been withdrawn.

Perkins, Ince & Co. made a large sale of good medium Japan teas on Chicago account the other day. The price was a strong advance on what could be realized on this market.

Smith & Keighley the other day made a large sale of tomato pulp, a by-product made in the canning of tomatoes. Until three years ago the pulp was waste matter. Now it is put up in gallon cans, and being clear of either the skin or the fibre of the tomato, it is an excellent basis of tomato soup, and is bought by soup manufacturers, restaurant people, etc. It is the excess fluid matter of the tomato that canners separate from the residum that they put up as canned tomatoes.

Wilkins & Co., Adamsville, Que., have booked orders for maple products with leading merchants in British Columbia, but fear they will not be able to get forward full supplies when delivery is due.

Wright & Copp have secured the agency for "Tuxedo Table Jelly," one of our "American Cousins," finest table delicacies in the shape of gelatine preparations. It is composed of the finest French gelatine, sugar and distilled fruit juice, blended together and flavored by a secret process which produces a splendid time-saving luxury, and one that has become wonderfully popular in the States. The manufacturers have spent a large amount of money in experiments, and use nothing but the best of raw materials in its preparation. Housekeepers will welcome gladly anything that will enable them to prepare so fine a dessert, with such a number of flavors, in a very few minutes without the aid of other material.

PETROLEUM.

A light business both locally and for shipping has been transacted. Prices are low and show no prospect of strengthening. The quotation for Canada refined is 14 to 14½c.

The Petrolia Advertiser reports : Petrolia crude $1.24 per barrel ; Oil Springs crude $1.24½ per bbl. The main features of the refined oil market are very similar to those which have prevailed for the past three or four weeks. At intervals a fair degree of life to business is shown, but this is offset in a good measure by intervals of dulness, and the aggregate movement therefore, runs very little if at all in excess of the previous average this last month. As usual under the circumstances values are not supposed to be quite as steady as might be wished, but at the same time show no greater variation than is experienced on a quiet market. The Premier Oil Co. having closed their works for the present, fine "cuts" on refined illuminating oils are not so much the order of the day. Although the heaviest part of the business is over for the season, the Imperial Oil Co. are running right along as their enormous amount of Canadian business would warrant them to do. The dulness of the crude oil trade may be said to be in a measure incidental to the season, large sales being ordinarily exceptional at this time of the year. But such an explanation is only partial. Manufacturers have for some time past been buying only in quantities to supply immediate wants ; as a consequence, their stocks outside of some of the largest refineries is unusually low even for the season of the year, and it would not be unnatural for them to manifest more anxiety, if not to replenish them at least to keep them up to a somewhat better standard. The truth is, however, that the trade is outspoken in its denunciation of the policy of maintaining present illuminating oil prices. Steadiness they say is one of the most desirable characteristics of any market, but they add, "there is such a thing as too much steadiness." The price paid for crude during the busy season now about

(Continued on page 20)

FLOUR AND FEED.

The market has had some slight relief since last week, a few cars having been moved on eastern account. Prices are unchanged, and stocks stored at the mills large. Buyers still keep their offers down to the lowest basis, and business lags. The prospects are no brighter than they were. Feed goes out at its usual rate.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $5.10 ; strong bakers', $4.65 ; Ontario patents, $4.80 ; straight roller, $4.40 ; low grades, per bag, $1.25 to $1.50.

Car prices are : Toronto freights—Manitoba patents, $5.10 to $5.30 ; Manitoba strong bakers' $4.65 to $4.90 ; Ontario patents, $4.50 to $4.90 ; straight roller, $3.95 to $4.00 ; extra, $3.25 to $4.00 ; low grades, per bag, $1.25 to $1.75.

MEAL- Oatmeal is $3.90 to $4.00. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $15 to $16, mixed feed $23 to $25, cracked corn $1.15, feeding corn 50 to 52, oats 31 to 32c.

HAY—is fairly active at $12 to $12.50 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

Buyers are still very indifferent, and the actual amount of business doing seems to be confined to lots offering at below market quotations. The stock in store on Saturday last showed an increase of 1211 barrels when compared with the same day of the week previous and a decrease of 1787 barrels when compared with the corresponding date last year. We quote: Patent, spring $5 to $5.20 ; patent, winter $4.90 to $5 ; straight roller, $4.40 to $4.55 ; extra, $4.15 to $4.25 ; superfine, $3.90 to $4.00 ; fine, $3.30 to $3.65 ; strong bakers, $4.60 to $5 00.

Oatmeal.—The state of the market is discouraging in the extreme to holders. There is at present no enquiry from shipping buyers and the home demand is quite insufficient to absorb the current production. The disposition to concede is in consequence more marked than ever. The stock in store on Saturday last showed an increase of 130 barrels when compared with the same day of the week previous, and an increase of 4841 barrels when compared with the corresponding date last year. We quote :—Granulated, bbls. $3.95 to $4 ; Rolled, bbls. $3.95 to $4 ; Standard, bbls. $3.85 to $3.90 ; Granulated in bags $1.92½ to $1.95 ; Rolled in bags $1.92½ to $1.95 ; Standard, in bags $1.85 to $1.90.

Feed.—The market is a shade more active at prices last quoted. Bran selling at about $15.50, shorts at $16 to $17, and mouillie at $20 to $23.

ST. JOHN, N. B.

Flour—is again reported a trifle lower, and from present appearances still further concessions will be required to create a good general demand. At time of writing business is purely of local character. Quotations are about 5c. per bbl. less than last week.

Meal—There is no change to report in oat or corn meal. Prices rule steady with a fair demand.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

EMBRO OATMEAL MILLS

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,
Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.,) Toronto.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MARKETS—Continued.

over should have given the refiners a cent or so more than what they have been getting ; anyway it is pretty well understood that there were several reasons why they or some of them were not inclined to accept the situation.

BUTTER AND CHEESE.

Receipts of butter increase, and the market is sufficiently supplied for all the needs of the moment. Any special call, however, would require some little time to enable dealers to get their hands on enough stock to meet it. The supply is even more than ever in the form of large rolls. The new butter is about altogether of this description. Tubs are at a premium as compared with rolls, and fine dairy butter in tubs is good for as high as 19c., if the quality is really first-class. Creamery tub, though offering, is slow of sale, its advantage having slipped away with the incoming of dairy butter of the new make. In medium butter the market is not over-supplied, though it is not in special need of a stronger supply than is now coming in, which begins to be as much dedependent as the demand was a while. The figures ruling are 13 to 15c. More common butter could find sale if it were forthcoming, bakers keeping up a good demand throughout the spring. It runs out at 11 to 13c. The prospsct is that butter will be fairly plentiful soon. Prices are steady, with no perceptible tendency one way or the other.

New cheese is offered by the manufacturers at 10¼c. Little buying has been done so far on this market, where the supply of old has not yet run out, and where the demand for old has still the preference at 11¾ to 12c.

COUNTRY PRODUCE.

APPLES—Are $2 to $3 per barrel, overplentiful so far as the limits of the current demand go, and very wasty, re-packing being a cause of loss to holders. Though prices are lower this week, the apples cost dealers just as much, on account of the waste which occurs in a few days. Russets are now the solidest fruit, and they cannot be kept long without big loss in bulk.

BEANS—The buying side of the market is still unequal to the task of balancing the supply, which is very large.

Business is dull and prices are both low and weak, 90c. to $1 being the run of quotations for cars, and $1.05 to $1.20 for small lots.

DRIED APPLES—Everything seems against improvement in the market, round lots continuing at 4 to 4¼c. and smaller quantities at 4½c.

EVAPORATED APPLES—Are dull, weak and lower, the range being 7 to 7½c.

EGGS—The market has its ups and downs. At moment of writing it is firm at 11c.

HIDES—No change is to be reported, 4½c. being still the basis for green No. 1 cows'. Cured are steady at 5c.

HONEY—Is duller than ever and is also lower, 8 to 9c. being the prices for good extracted, and 13 to 15c. for sections.

HOPS—The condition of the market is unchanged. Some business is reported. Prices are 19 to 24c. for new, and 16 to 18c. for yearlings.

ONIONS—Are steady and on the firm side at $2.25 to $2.75 per barrel.

POTATOES—Offers are free on a basis of 29 to 30c., but buyers are scarce, and never take more than a car at a time. Out of store prices are 40c., and under.

TALLOW—Is easier at 5 to 5½c for refined and 1½ to 2c. for rough.

WOOL—Is very dull at 18c. for fleeces.

PROVISIONS.

The lots moving these days are generally small-sized, but the aggregate of the orders keeps up a good healthy draft upon supplies. Prices remain as quoted last weed.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is active at 10 to 10½c. for tubs and pails. Compound is quieter at 8 to 8½c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15, short cut $16 to $16.50.

DRESSED MEATS—Beef is 4 to 5c. in fore and 7 to 7½c. in hindquarters, lamb is 8 to 10½c., mutton 7 to 7½c., veal 7 to 7½c.

GREEN FRUIT.

Green fruit is fairly active. In oranges the prices are easier in all but fancy Valencia fruit, which is held more firmly and at higher quotations, $6 to $6.50 being now the ruling figures, as Valencias are becoming scarce. The demand for oranges is all the brisker on account of the rapid progress towards exhaustion of all native fresh fruits, apples becoming now soft and not keeping well. Florida oranges are unchanged at $4.50 to $5, and are in chief request. A mistake made by the shippers of California oranges at the outset of the season was their sending forward frost-touched fruit. This gave California oranges a bad name at the start, and now they are hard to sell, buyers of stock arriving by the first shipment being determined to run no risk of a second loss. The fruit is now in excellent condition, and gives satisfaction to all who handle it. Seedlings are easier at $3 to $3.75, Navals unchanged at $4.50 to $5. Messina oranges are selling freely at $4. Lemons are likely to be a drug, as supplies are liberal on spot, prices are easy in New York, and the first boats, the Charrington and the Fremona, are in Montreal with auction stocks. Prices at present are $2.75 to $3.75. Pineapples are very abundant and cheap, the range being 8 to 30c. Bananas are very plentiful also at $1.35 to $2. Fifteen cars have arrived this week. Sweet potatoes are steady at $2.75 to $4.

MAPLE PRODUCTS.

Present advices indicate a very considerable shortage in the crop, slightly more than half the expected yield being the estimate now given of the season's product. The run of sap on the 15th, 16th and 17th was good, but since that it has been disappointing. The farmers realize that they have the advantage and are holding for high prices, knowing that the output of the season has been sold to arrive by leading distributors. The quality is not equal to that of former years, on account of unfavorable weather.

The following is the wholesale price list for maple syrup in screw top cans : Tall Round Can,—say 11 lbs. gross 85c. ; Half Can,—say 5¾ lbs., gross 42½c. ; Small Can, say 2½ lbs., gross per doz., $2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c. ; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 9c. ; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8½c.

FISH.

Salmon trout gets the chief demand these days, and white fish comes in next. The price of salmon trout is 6 to 7c. Frozen sea

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FOR Oranges { California Seedling / California Navels. / Messina. / Valencia.

Lemons

Bananas

AND Pines.

TRY CLEMES BROS.

TORONTO.

CEYLON TEA.

From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

TORONTO.

CANNED CORN BEEF.

ARMOUR'S AND CLARK'S | 1, 2 and 14 Pound Tins ; with and without key opener.

Now is the time to buy cheap.

See our Quotations.

LARD { Standard Comp'd. / Snowdrop " / Pure Kettle Ren'd } Tubs and Pails.

BEST QUALITY ! LOWEST PRICES !

T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TOMATOES, PEAS, CORN.

In store, some of all the finest brands canned. We have also just received three cars of Cane Sugar in barrels, the product of Louisanna.

Send in orders before prices advance.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Second Arrival!

CAIRN'S

NEW SEASON'S

Home Made Marmalade.

GREATLY REDUCED PRICES.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

PRUNES

Sphinx Brand in Cases

—AND—

Bosnia in Casks.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

BUY THE BEST

"EUREKA"

SALT.

Write for Price List

WESTERN AGENTS:

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MARKETS.—Continued

herring are up to $2 and $2.25 per hundred by count.

The B. C. Commercial Journal says : The run of spring salmon on the Fraser is reported as improving steadily and the catches of the fishermen are increasing. These fish are in good demand in the Eastern markets, to which most of the catch goes. The Danube, which sailed on Saturday, took a large quantity of supplies for northern canneries, where preparations are being made for the canning season, which begins in May, when the sock eye salmon begin to run. The Fraser river canneries do not usually begin packing till June, and generally continue until September, when the sock eye run completely falls off, giving place to the cohoes, which, however are not put up by the canneries.

SALT.

A steady trade goes on in the descriptions usually called for at this time of year. Among the sales made are to be mentioned a car of barrel salt at $1.20, a car of coarse salt at 70c., a car of dairy sacks at $1.25.

DRY GOODS.

An uneventful week has been put in in the dry goods market, where business has been but fair and prices generally steady. The ripples caused by the formation of the cotton combine have cleared away, and no other exciting occurrence has come to take the place of that.

MONTREAL MARKETS.

MONTREAL, April 28, 1892.

Business in the grocery trade is on the same footing this week as last. It is reported that the refiners have come down 1-16th of a cent in the price of granulated sugar. This has a tendency to increase the volume of trade a little, but as yet the business doing is only fair. Black teas are in good demand this week, and the same may be said of Japans, that is in the high grade lines, while the low grade stock is quiet. Dried fruit is quiet. Green fruit has stiffened up during the week owing to the arrival of the Mediterranean boats. There are a lot of big buyers in town waiting for the fruit sales, which take place at the end of the week. The wholesale trade say their men are doing a nice spring trade in all lines, and on the whole the trade are satisfied with the state of affairs. The French trade report the same lookout in their section of the country. Payments are now coming in better than they have for some time back. Manufacturers' agents are satisfied with the outlook for the coming summer.

SUGAR.

Locally the sugar market is about in the same footing as last week with only a fair trade doing. It is reported here the Lower Province refiners are offering sugar at 4¾c. for granulated and have in consequence been getting the business. The quotation here is 4½ but one of the local refiners is said to be selling at 4 7-16 and would no doubt make further concessions on a large order. Cable advices from Great Britain report that cane is very inactive and beet quiet. The majority of the wholesale trade here are selling at 4⅝ but it is claimed that one or two of them are selling at a much lower figure. One firm not connected with the Cuild says that they are selling at regular prices and do not intend to do business at a loss but say they are prepared to meet any cut the other houses will make. The general tone of the market is quiet with only a fair jobbing trade doing. We quote : Granulated 4½ to 4 9-16c. ; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

It is reported round the street that both the big sugar refineries will meet the cut made by the Lower Province people and that they are now selling at the 1-16 under the half. Reports say that sales have been made as low as 4⅜c.

SYRUPS AND MOLASSES.

The syrup market is still dull, with only a few small lots of Canadian bright colors, the only sales reported, on spot. American syrups continue in fair demand at old prices. We quote 1½ to 2½ per pound. Molasses is moving out slowly in small lots at about 35c. Advices from Barbadoes say the market there is steady at 12c. with a fair demand. We quote Barbadoes 35 to 38c., American 28c. ; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

There is a fair jobbing trade doing in maple syrup at prices quoted last, receipts during the week have been liberal and quite a few small lots have been sold. The stock of old is still very heavy and can be bought at easy prices. Sugar also has had a fair movement at regular prices for the new, but old stock can be had very cheap. We quote syrup new in tins 60 to 65c. per gallon and in wood at 5½ to 6c. per pound, old is hard to quote. Sugar is quoted at 8 to 8½c. for prime new stock and fancy cakes at 9c., old stock can be had at almost any price.

TEA.

During the week low grade blacks have been in good demand, but the stock in England is so low that orders cannot be filled. Japans are also in good demand for high grade stock ranging from 20 to 22c. per pound, but stocks of them here are on the light side, and holders are still firm in their ideas. Low grade Japans are still plentiful on spot, but do not meet with any enquiry. Ceylon teas are meeting with better sales every day, and seem to be growing in favor. Indian teas also meet with more enquiry than in former years. Brokers are advised that the market will open later this year than last owing to the recent cold weather.

COFFEE.

Coffees are a little more active than last week, but with the opening of navigation the business is expected to be still more active. Even now Maracaibos and Javas have had several enquiries. It is also reported that some round lots of Rios have been turned over during the week at from 17 to 19c. Jamaica is wanted but there is none in stock here. We quote :—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c. ; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

A good movement in rice has been reported during the week, both from the wholesale houses and the mills. The demand from Western houses is particularly good, and several car lots have been shipped during the week. Advices from Primary markets are still reported strong. Prices now are very firm, Patnas being quoted at $4.50 to $5. We quote Standard $4 to $4.10 Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8.

DRIED FRUIT.

The only business doing on spot in dried fruit is in a sorting up way, with nothing special to mention about the local market. It is reported here that New York dealers are offering Valencias at a very low figure, but could not say at what figure. Currants are in steady demand at 4¼ for common Provincals and 4¾ for choice qualities for jobbing lots. We quote :—Valencias, ordinary, 3½ to 4c. ; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

NUTS.

Nuts are having a fair jobbing movement to city traders, but outside of that there is not much doing on spot. Prices however remain the same as quoted in our last report. We quote :—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

The green fruit has shown more activity during the week on account of the two fruit boats having arrived. Valencias have stiffened in value during the week and are now selling at $6 to $6.50, Jamaicas in barels being $6 to $7, Floridas $3.75 to $4.25, Messinas $4 to $4.50, Jaffas $5 per box and $3 for half boxes, Blood $2.50 for half boxes and bitter at $2. Lemons will no doubt be selling cheaper after the fruit sale which takes place here on Thursday. We quote $2 to $3.75 per box, with only a jobbing trade doing at present. Pineapples are having a better movement at 15 to 20c. and sales are reported at both prices. Strawberries are still selling at 50c. per box for choice fruit, a few lots of cull stock bringing a less price, say 20 to 25c. Owing to the heavy receipts of bananas prices have fallen off during the week and are now quoted at $1.50 to $2.50 per bunch. Banana receipts for the week are put down at ten car loads.

APPLES.

The apple market is badly broken up, and sales have been made all the way from $1 to $2 for round lots. Good long keeping fancy stock sell in single barrels at $2.50 to $3, but the bulk of the stock is going much less. Extra fine stock sells at $3 to $3.50. A few sales have been reported in evaporated apples at 6½ to 7½c. for round lots. There has also been a few sales of smoke-damaged stock at 6c. We still quote 7 to 8c. Dried apples also having a little better enquiry this week at unchanged prices. We quote Eastern Townships at 5 to 5½c., and Western at 4½ to 5½c. according to quality. Evaporated peaches still sell at 12 to 13c. per tin.

HOPS.

The hop market is without change and the business doing here is still small, really choice Canadian stock bringing 22 to 24c. There is a lot of Bavarian hops on the market which were sent out on consignment which could be bought at a better price but could not say at what figure. Pressed hops are having a fair turnover among the wholesale trade and quite a few jobbing sales have been closed during the week. We

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE-Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

MONTREAL MARKETS—Continued.

quote bulk at 22 to 24c for Canadian and pressed at 16 to 17c for quarters, halves and pounds.

FISH.

The fish market on the whole is quiet and now that the Lenten season is over there is only a jobbing trade doing. In smoked fish the market is also quiet and devoid of any new feature. We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

We quote smoked Yarmouth bloaters, per 60 box, $1.10 to $1.25; St. John's bloaters, per 100 box, 90c. to $1.10; boneless cod, large boxes, 6c. to 7c.; do. small boxes 7c. to 8c.

PROVISIONS.

The tone of the provision market, to day, shows a decided improvement. The demand for Ports being larger than usual, dealers claim to be holding off for our quotations. There are rumours afloat that Canadian short cut can be bought at easier prices. We quote: Canadian short cut, per brl. $16.25 to $16.50; mess pork, western, per brl. $15.00 to $16.25; short cut, western, per brl. $15.50 to $16.25; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Butter does not furnish any interesting feature outside of a jobbing trade to our retail grocers. Receipts of new dairy stock are not large or near it as yet, and on being offered finds a fairly ready sale. New Township dairy sold in single tub lots to-day at 22c., while new creamery brings 23c. Western dairy was sold at 18c. Thes stock of old creamery on spot are being gradually reduced. We quote: Creamery, 22 to 23c.; Townships, dairy, new, 20 to 22c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

The only business doing on spot in cheese is a local jobbing trade to the retailers on a basis of 12 to 13c.

EGGS.

The egg market is very weak, 11 to 11½c. being about the idea. The receipts continue very heavy and the demand shows a steady falling off. Eggs have been so cheap that quite a large quantity have been consumed during the last few months, and people are apparently tired of them now. We give this as a reason for the falling off in the demand.

GRAIN.

The market continued easy to day and the week closes with no visible improvement over last; in fact, values at Chicago are a fraction lower. Cables do not afford any encouragement. Generally there is no change. No. 2 hard Manitoba, 93 to 95c; No. 3 do., 85 to 90c.; No. 1 Northern, 92 to 95c. peas, 70c. to 73c per 66 pounds; oats, 30 to 32c. per 34 pounds, corn, 55 to 60c., duty paid; feed barley, 40 to 42c.; good malting do., nominal.

The stocks of grain and flour in store in Montreal, show an increase of 15,966 bushels of wheat, 5,101 bushels of peas, 3,980 bushels of oats, 938 bushels of barley, 114 bushels of rye, 1,211 barrels of flour, and 180 barrels of oatmeal compared with a week ago; and an increase of 63,153 bushels of wheat, 223,455 bushels of peas, 290,289 bushels of oats, 19,732 bushels of barley, 11,534 bushels of rye, 4,741 barrels of oatmeal, and a decrease of 1,787 barrels of flour compared with the corresponding date last year.

The stocks in store on the dates mentioned were as follows:

	April 23, 1892.	April 16, 1892.	April 25, 1891.
Wheat, bush.	638,382	622,416	575,229
Corn, bush.			6,778
Peas, bush.	394,943	389,842	171,488
Oats, bush.	549,889	545,900	259,591
Barley, bush.	87,215	86,277	67,483
Rye, bush.	39,592	39,478	27,958
Flour, brls.	70,022	68,811	71809
Oatmeal, brls.	5,114	4,934	373

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., April, 29, 1892.

Some of our wholesale houses are complaining about the poor outlook for trade and say there is nothing to warrant any expectation of improvement for several months. Others say business is as good as could reasonably be expected, although they admit the prospects are not as bright as could be wished for. Travellers are sending in orders, though smaller than usual, and money still circulates very slowly.

MOLASSES—There is some expected the last of the present month, when prices will be several cents lower. At present the market is getting quite bare. Quotations are 34½ to 36c.

SUGAR—The demand has fallen off somewhat lately, though prices are holding steady at 4.40c. to 4⅝c. for granulated, and yellows are selling at 3.40c. to 3¾c.

PRODUCE.

EGGS—Are selling at 10 to 12c.

BUTTER—The prices quoted is 19 to 23c.

CHEESE—Firm at 12½ to 13c.

POTATOES—Can hardly be given away. Some choice stock were sold at 65c. per barrel the past week.

FISH—There is a good demand for pickled herring, which are very scarce. Dry cod are selling at $4.80 to $5 for large, and $4.50 to $4.75 for Mediums. Smoked herring are 8 to 12c.

MONTREAL TRADE CHAT.

A Montreal grocer advertised that he had the same kind of apples for sale that Eve ate, and the next day his store was crowded with women.

Mr. Palardy, general store keeper, of Eastman, Que., is endeavoring to effect a compromise at 50c. on the dollar in 4, 8, 12, and 16 months, secured.

Mr. Philadelpha Fortier, merchant of St. Charles, County Bellechasse, assigned to-day upon demand of Joshua Thompson of Levis. Assets $2,725.44, liabilities 2,008.58.

The steamship Fremona arrived here Monday with a cargo of lemons and oranges from Mediterranean ports, being the first arrival from sea. She was followed a few hours later by the Channington with a similar cargo. Both sales will take place at the latter end of the week.

Mr. R. J. Williams, 17 St. John street, Montreal, has been appointed sole agent in Canada for Brand & Co., of London, Eng., manufacturers of preserved meats. That firm are getting out a very fine line of table sauce, which will be sold at a little lower price than the high line now on the market. They are also giving away a nice sample bottle labelled "A Taste of Brand & Co.'s Table Sauce."

DISHONORABLE COMPETITORS.

Nothing is doing more at the present time to demoralize business and bring the retail trade into disrepute than runious competition, says the Grocers' Criterian. Amen to that and also to its declaration that practices of certain men put a premium on fraud. They are thus described by our contemporary: They manage in some way to obtain credit; they go to the locality where they are little known and open a store; advertise extensively and strive to attract attention by underselling all legitimate competitors. The public patronize these men to the detriment of old and established storekeepers who have laboriously built up their establishments by years of patience, industry and fair dealing. These unprincipled competitors convert their stock into cash as fast as possible; they fail dishonestly and the jobbing houses which have been victimized realize what they can from the assets and make the best of it by charging legitimate dealers more for goods. The dishonest competitors manage to settle for a few cents on a dollar and with their illgotten gains go elsewhere to play the same act over again. They demoralize trade wherever they locate their establishments. It is a wrong principle for jobbers to make compromises with such people. It lowers the character of the jobbing as well as the retail trade. It is an injustice to legitimate and honest grocers. It is putting a premium on fraud and making it more difficult for an honest grocer to do business in an honorable and legitimate way and acquire a respectable competency in the course of a lifetime."

West Lorne has bonused a canning factory.

Early closing will be begun by the stores of Windsor next Monday.

R. T. Forrestall, grocer, Halifax, has purchased the house south of his shop, and will convert it into a store house.

London, Ont., liquor dealers who hold shop licenses are having their grocery department separated from the liquor store.

S. J. Brooks' dwelling and general store, Tilton, Ont., were destroyed by fire on Saturday last. Loss $2,000, insurance $1,350.

McBride, Harris & Co. have issued a handsome folder giving information respecting the spring importations of lemons and oranges. It states that there will be five cargoes here between April 25th and May 30th as follows: Fremona, 60,000 boxes and half boxes; Charrington, 28,000 boxes and half boxes; Escalona, 56,000 boxes and half boxes; Dracona, 20,000 boxes and half boxes and 4,000 cases oranges; Avalona, 25,000 boxes and half boxes.

REDUCTION IN THE PRICE

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH:

29 Front St. W.

The E. B. EDDY CO.,

Hull, Canada.

Business Changes

SALES MADE OR PENDING.

John H. Lawson, grain and feed merchant, Drumbo, Ont., has sold out to Chas. Baxter.

A. Bryenton, general merchant, Derby, N. B., stock advertised for sale by auction.

Mrs. G. M. Jacques, general merchant, Malvern, Ont', has sold out to Thos. L. Willis.

PARTNERSHIPS FORMED AND DISSOLVED.

Book & Pargeter, fruit dealers, Nanimo, B. C., have dissolved, E. Book, continuing.

J. Walter Allison, is registered sole partner in John P. Mott & Co., manufacturers of spices etc., Halifax, N. S.

REMOVALS AND DEATHS.

Simon K. Holmes, general merchant, Parrsboro N. S., is dead.

J. T. O'Connor, general merchat, Edmonston N. B., is dead.

R. L. Robinson, of Robinson & Son., general merchants, Waterloo, Que., is dead.

FIRES.

Huston, Bros., grain merchants, Glencoe, Ont., had their warehouse burnt.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Adam Densmore, trader, Selmah. N. S., has assigned.

J. W. Powell, grocers etc., Toronto, is offering to compromise.

Frank S. Allwood, rubber merchant, St. John, N. B., has assigned.

Joshua M. Steeves, general merchant, Hillsboro, N. B., has assigned.

R. McKenzie, general merchant, Kirkfield, Ont., is offering to compromise.

Edward C. Schurman, general merchant, River Philip, N. S., has assigned.

M. H. Ruggles & Co., grocery and crockery dealer, Halifax, has suspended,

George Firth, general merchant, Wyevale, Ont., has assigned to Campbell & May, Toronto.

Jane C. McKittrick, general merchant, Greenwood, Ont., has assigned to H. R. Taylor.

The storekeepers of the town of Palmerston have agreed to close their respective places of business at eight o'clock every evening except Saturdays, from April 18th till Sept. 30th. There is some complaint already, through, violations of this agreement.

ENGAGING ASSISTANTS.

At the meeting of the Aberdare Grocers' Association, Mr. J. Davies, J.P., president of this active trade organization, called attention to the importance of greater care being exercised by employers in engaging new assistants. He thought at present great laxity was shown, especially in the matter of enquiry into references, and that this resulted in many incompetent men obtaining situations and thus creating annoyance to the employer and frequent changes for the assistants. This is greatly to be regretted for many reasons. And perhaps one of the most important of these is the effect it produces upon the customers. When the assistants are frequently changed, especially in shops where a family trade is done, there must necessarily be friction from customers who like to be served by men who know their special requirements, and who therefore can be trusted to carry out the orders given to the employer. Then, too, when the customer has been accustomed to deal with a particular assistant, and has confidence in him, the latter will often be able successfully to recommend new goods that will be taken on the faith of the representations of their quality that he makes. To the employer frequent changes of assistants mean more personal attention and a consequent increase of anxiety which he would be saved by having tried and trusted servants in his employ, who could ease him of the necessity for attention to many of the daily details of business. But it seems to us that to argue at any length the importance of a prolonged relationship between a good employer and a staff of capable and trustworthy assistants is hardly necessary, as it must be so obvious as not to need demonstration. But if that be true how is it that changes are so frequent. We believe one answer will be found in the low standard qualifications for an assistant which now prevail. It seems to us that he is too often regarded as a mere window dresser and medium for transferring goods from the grocer's warehouse or counter to the customer, the latter being often but a mechanical operation, much like that of the penny-in-the-slot machine. But surely the assistant ought to be a salesman. He ought not merely to be able to civilly hand the customer what he asks for, but also to introduce new articles, and to recommend special qualities of goods not much in demand, because not much known by the public. He ought to be a man competent to open up business and to push sales, and everyone knows that this has to be done as much by the salesman, when the customer is in the shop as by outside advertising. Indeed, the former ought always to be the accompaniment of the latter. For example the canned fruit trade is by no means the least remunerative department in a grocer's business, but we do not think it has attained anything like the proportions it might reach, simply because it has not been so vigorously recommended as it might be. And there are many other branches that might be made most profitable and of considerable proportions if only properly handled by the employer and his salesman. One just now occurs to us—the sweet trade which many Glasgow grocers find gives a good return for the capital and trouble expended on it. But to do this the assistant must be a practical man at his trade and know much about the goods he handles. How often the tea department of a grocery business—now so much knocked about by the packet trade—might be greatly improved and extended if only the customers' tastes were more carefully studied. And yet how few assistants are there who know much about either tea or coffee tasting, or who are familiar with the great varieties of leaf and berry. These instances might be multiplied, but they would all lead up to one conclusion, that the assistant must be a well trained man well paid for his services. Raw youths at 18s. a week will never suit a retail grocery business, and "improvers" generally get their experience at the expense of employers who think they are cheap, but who, in the long run, prove very dear. And this leads us to another truism—"If you want a good article you must pay for it." We heard a grocer, whose success has become almost as familiar as a household word in the trade, say some time ago that the frequent rises in wages among his employes made a great increase in his working expenses, "but," he added, "I would rather pay more money and keep a good man when I get him than lessen my expenses by having a low-priced servant and find my business go down in consequence." And that, in our judgement, ought to be the true attitude on this matter. But there is, of course, the assistants' side to be considered. Among them there is frequently found a love of change for the sake of getting experience. Change, undoubtedly, is good in the earlier days of an assistant's career, as thereby his knowledge is widened, and he is made more competent. But constant change is most harmful as it engenders a restless and roving disposition, which proves the truth of the proverb, "A rolling stone gathers no moss." It further makes a bad record when applying for a new situation, and it undoubtedly prevents that confidence which springs up between an employer and his assistant through many years of satisfactory association with each other.—Grocers' Chronicle.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

DR. PRICE'S
Cream Baking Powder.

Contains neither Alum or Ammonia

Dr. Bartley, Chemist to the Board of Health, Brooklyn, N. Y. says: "Medical authorities agree as to the injurious effects resulting from continued use of Ammonia. Its use in bread should be strongly condemned."

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

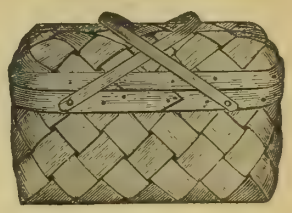
THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1.50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

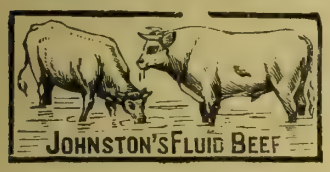
THE Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



Johnston's Fluid Beef.

It is a genuine and reliable Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the Finest Quality of Beef and supplies all the Virtues that exist in Prime Beef.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April. 28, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross.... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

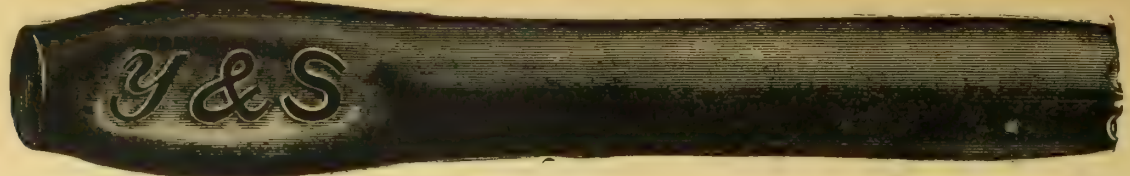
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement? BROOKLYN, NEW YORK.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls	....	1 45
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	..	12¼
" " ½'s "	...	20
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef 1 "	. ....	1 50
" 2 "	2 60	2 75
" 4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "	....	3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 35
" " 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

per doz

Gibson's Icina, 1lb (24 lbs in case)	2 25
do do ½lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	..... 0 85
" 6 " "	..... 1 25
" 4 " cotton bags	..... 0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER **RECKITT'S BLUE.**

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our **BISCUITS** are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 3 oz.....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per 1b
Currants, Provincial, bbls.	4½ 5¾
" " ½ bbls	5 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" " ½bbls ...	6½ 6¾
" " cases ..	6¾ 6½
" Patras, bbls.....	6 7
" " ½ bbls.....	6½ 7⅛
" " cases	7½ 7⅝
" Vostizzas, cases...	7¾ 9½
" " ½ cases	8¼ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅝ 9⅝
Dates, Persian, boxes, ...	5 5½
Figs, Elemes, 14oz., per box	... 9
" 10 lb boxes	11½ 12½
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, offstalk old	3 4
" New off stalk.....	3½ 5½
Selected.....	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters.....	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" " qrs.....	1 80 1 90
Lemons	2 75 3 75
Oranges, Floridas	4 50 5 00
" Valencias	6 00 6 25
" Messinas	3 75 4 00
" Seedlings.....	3 00 3 75
" Navels.....	4 50 5 00

DOMESTIC.

Apples, Dried, per 1b....	0 04 0 04¾
do Evaporated.....	0 07½ 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per 1b	.... 0 06
Pike ..... do	0 03 0 04
White fish..... do	.... 0 06
Manitoba White fish do	.... 0 06
Salmon Trout..... do	..... 0 06
Lake herring..... do	.... 0 04
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per 1b	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish :	
Finnan Haddies, per 1b	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish : Haddock per 1b	..... 0 05
Cod..... "	..... 0 07½
B.C. salmon ..... "	0 20 0 22
Market Cod ..... "	.... 0 01½
Frozen Sea Herrings	1 25 1 50

GRAIN.

Wheat, Fall, No 2, ...	0 82 0 83
" Red Winter, No 2	0 82 0 83
Wheat, Spring, No 2.....	0 80 0 81
" Man Hard, No 1..	..... 1 03
" " No 2..	0 94 0 95
" " No. 3...	0 85 0 86
Oats, No 2, per 34 lbs ...	31 32
Barley, No 1, per 48 lbs..	52 54
" No 2 extra.....	48 49
" No 3 "	44 45
Rye	79 81
Peas.....	59 60
Corn	47 48

HAY & STRAW.

Hay, Pressed, "on track	12 50 13 00
Straw Pressed,"	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE : Manilla	0 12½
Sisal	0 10½
New Zealand.....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.	
25 lb. irons.....per lb	5½ 5½
No. 1 ..... " ..	5
No. 2 ..... " ..	4½
No. 3 ..... " ..	4
TURPENTINE : Selected packages, per gal	0 57 0 60
LINSEED OIL per gal, raw	0 56½ 0 60
Boiled, per gal.....	0 59½ 0 63
GLUE : Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per 1b
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per 1b.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	0 08½
Fancy "	0 09
3-hoop pails.....	0 09 0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto' 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts,.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	8 9
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½	lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal	
1 to 10 bbl lots, Toronto...		
Canadian	0 14	$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow. qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, rolls	$0 24	$0 26
" dairy, tubs, choice	0 16	0 19
" " medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 16	0 18
" large rolls	0 15	0 17
" store crocks	0 15	0 17
Cheese	0 11½	0 12
COUNTRY		
Eggs, fresh, per doz	....	0 11
" limed	....	.....
Beans	0 90	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 30	0 40
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08
Pork, mess, p. bbl	13 00	15 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 09½	0 10½
Rolls	....	0 08½
Backs	....	0 10
Lard, Canadian, per lb	0 10	0 10½
Hogs	....	....
Tallow, refined, per lb	0 05	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	4	4½
" Patna	4½	5½
" Japan	5	6
" extra Burmah	3½	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10
Grand Duke	6½	7½
Sago	4¾	5½
Tapioca	...	5½

SPICES.

GROUND.	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4½
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4⅜
" " Kegs	4⅛
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	...	4⅝
Paris Lump, bbls and 100 lb. bxs	...	5
" " 50 lb. boxes	...	5⅛
Extra Ground, bbls	...	5⅛
" " less than a bbl	..	5½
Powdered, bbls	...	4¾
" less than a bbl	...	5½
Extra bright refined	4¼	4⅜
Bright Yellow	4	4⅛
Medium "	3⅞	4
Brown	3⅝	3⅞

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2½
M	2½	2½
B	2½	2⅝

THE HIGHEST STANDARD.

St. Lawrence Corn Starch

FOR COOKING.

Prices current, continued—

V.B.	2⅜ 2½
E.V.B.	2½ 2⅝
E. Superior	2⅝ 3
XX	2⅝ 3
XXX	3 3½
Crown	3½ 3½

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 40
" ½ barrels	0 44 0 45

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14
PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9
Congou— BLACK.	
Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ½ lb. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-¼ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin. 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.		
Matches,	5 case lots.	single case.
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

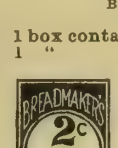
WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00



BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director — J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - - TORONTO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron	" " 8

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess.

Rates of Passage, Montreal to Liverpool.

SALOON, $40 and $50..... } According to Accom-
ROUND TRIP, $80 and $90 } modation.

The $40 and $80 rates are per Lake Nepigon only.

INTERMEDIATE, $30. STEERAGE, $20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent.

For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'S Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that symptom results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672. New York.

"A Perfect Gelatine Dessert.
Easily and Quickly Prepared."

"TUXEDO."

Canadian Agents,

Wright, Copp & Co.,
40 Wellington E.,
TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

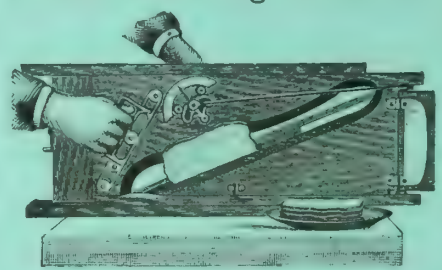
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

Grocers' Slicing Machine.



IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF

Economical. No waste Material.

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

PRICE $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

- PARISIAN -
BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

40 Bbls. Dulse.

2000 boxes Smoked Herring,
also Choice Medium Codfish.

Lowest Prices.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

AGENTS

GOLEN FINNIN HADDIES.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown, Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

-· SPECIAL. ·-

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, MAY 6, 1892. No. 19

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

—o—

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

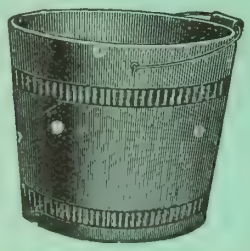
TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" "Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

MORSE'S MOTTLED

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock

130 Queen St. E.

Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MAY 6, 1892. No. 19

We beg to advise readers of a change in our premises, made last week. Our office and place of publication is now at No. 10 Front St. East, next door to the Board of Trade building. This removal, itself an improvement, enables us to add many other features that former limitations of space would not allow. Correspondents or visitors will please remember the change.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Honest industry and legitimate trade are the trunk lines to success.

The Patrons' Advocate is the name of a new paper, published in Winnipeg in theinterests of the Patrons of Industry. By natural instinct, it appears to be the enemy of THE CANADIAN GROCER, for in the leading article of its first number it runs up against us most defiantly. A reprint of that article, given on another page, shows how our truculent contemporary jumps into the ring, and capers about in gymnastic demonstration of its fine fighting trim. But, like most dancing warriors, our antagonist does not strike, and neither THE GROCER nor its arguments in relation to the Patrons of Industry are yet demolished. Our readers will respectfully note that the Advocate does not show cause why we should either further strengthen or retire from our position on the Patron question. Our attitude towards the Patrons of Industry is odious to the apologists of that order because it is formidable. If it were assailable on grounds of fact or of logic, our contemporary would not be content with resting its attack upon mere general denial.

* * *

Canned goods ought to be plentiful, if all the projected factories for producing them once get running. Here and there all over the province,preparations are being made to have new canneries open in time to help swell the 1892 pack. The passing of the anti-bonus act by the Ontario Legislature in its last session gave a set-back to the prospects of some of these. Towns desirous of restoring their waning industrial greatness, or ambitious to outstrip rivals, too often committed themselves to the support of undertakings that were not only economically uncalled for, but were really injurious to every interest that touched them. Overproduction had a big ally in this zealous readiness of would-be cities to assist local industries. The tendency of the canned goods industry to overstock the market, even with the present productive capacity,has had to be held in check for some years. If the crop should be good and the season not too short,the factories now operated could easily turn out more goods the coming summer and fall than this country would be able to consume or conveniently get rid of. Our fruit pack last fall was out of all proportion too large, and a considerable surplus of it will have to be carried over into next crop-year, unless some export avenue should open in the meantime. But the ample productive capacity of the country does not dissuade recruits. They must be singularly hopeful if they all believe they are going to make money. If they find a market for their goods it will be at very unsatisfactory prices, and the dog-in-the-manger feature of their position will be apparent when they neither make profit themselves nor allow anybody else to make it. We have heard of industries being run into the ground in this way. They usually recover, but not until the weaker have been crowded ruthlessly to the wall. If the anti-bonus act will keep out of this industry some men who were being tempted into it by promises of municipal aid, it will have done a good thing.

* * *

A. E. P. in our last issue, and Wesley Saylor in this one, write two excellent letters upon the cost of doing a grocery business, and show the utter futility of attempting to meet that cost from a profit margin of 12½ per cent. Mr. Saylor makes it plain also that 12½ per cent. is not realized on the aggregate of the sales, though it is on the invoice, as, the sales being taken as the basis of calculation, the percentage is 11 1-9 instead of 12½. This naturally cuts down the grocer's returns from even the low net proceeds that A. E. P.'s figures show. These figures,which give the opposition the benefit of every doubt, are more likely to be too low than otherwise. They should be carefully conned, however, by every merchant who has any weak leaning towards giving in to the Patrons' proposals.

* * *

Buyers who attended the fruit sale in Montreal last week very generally complain about the difficulty they had in getting at their stock. They were put to no end of trouble in searching for the lines they bought. The reason for this was the utter absence of orderly arrangement in the loading of the boat, and the want of any correction of this fault in the assortment of the cargo in the shed. Lines had to be painfully picked out, a little here, a little there. Nothing could be more injurious to these sales than such slipshod arrangement. Buyers from distant points in the United States declared they would never attend another Montreal fruit sale. If Montreal is to keep its position as a distributing centre of Mediterranean fruit, this sort of thing will need to be very infrequent. The same accident or neglect should not occur twice.

THE BOARDS OF TRADE INSOLVENCY BILL.

The committee appointed by the Toronto Board of Trade to prepare a scheme of insolvency legislation reported last week to the Council of that body. The bill they submitted is a very lengthy one and goes exhaustively into the matter. It represents an immense amount of work, and is the resultant of much hard thinking, hard argument and great worry. To get the problem clearly stated was no easy matter in itself, but to provide a sufficient solution that would not be inconsistent in any of its parts was a laborious task. The circumstances of the various provinces and of the various trades had to be carefully considered, and oftentimes unanimity was reached only through protracted and heated discussion. There is not much of compromise in the bill, however. It leaves little to anybody's discretion. The discharge clause, the most important matter, provides that there can be no settlement with an insolvent debtor unless by the unanimous consent of the creditors. No mere majority, based either upon numbers or proportion of the total amount of claims against the estate, shall avail to secure a debtor's discharge, if one creditor representing one dollar holds out. This is stringent, but it is wholesome. As the law now stands in this province, a minority against a settlement must yield ; if this measure become law, a majority for a settlement must yield, unless it is unanimous. That is, no creditor will be forced to consent to a compromise.

The basis of this bill is not the measure sent out by the Montreal Board of Trade for the consideration of other boards in the country. That proved to be inadequate from the point of view of the Toronto committee, which soon found a footing for its labors in a bill drafted three or four years ago by D. E. Thompson, whose high standing as an authority on commercial law made him especially fitted for that work. His draft of a bill clearly defined the line along which discussion should proceed, and it is the fundamental part of the measure now passed by the Council of the Toronto Board of Trade. The delegates from Montreal, Hamilton and London Board of Trade acquiesced in the adoption of this basis, and were parties to the measure that was finally reported by the committee. The committee had the benefit of the best specialist assistance available, in the co-operation of such men as B. E. Walker, general manager of the Bank of Commerce ; D. R. Wilkie, general manager of the Imperial Bank ; E. R. C. Clarkson, trustee and accountant, and other capable outsiders, whom the committee, as authorized in the resolution appointing it, had added to their number. The bill will be brought up next week, it is expected, in the House of Commons.

The lax discharge conditions under which settlements have been secured in the past have been an indirect cause of much mischief. One familiar direct effect is that felt by competitors of the trader who has been permitted to resume business after paying less than 100 cents in the dollar of his total indebtedness. His insolvency was probably due to his own reckless sacrifice of profit to damage the business of a local rival. But there were ends served by those easy settlements that were often overlooked. Creditors saw in such compromises an ally of the combine principle that was very convenient sometimes. Suppose that A fails for a large amount, and owes to ten houses engaged in the same trade in the same province. Let it be further supposed that seven of these houses are strong concerns, and that having exercised the usual caution of such houses in selecting accounts, their claims against A are on the average small as compared with the average of claims held by the other three, which are assumed to be weak houses ; and let the total amount of their claims be very slightly above the total amount of the claims of the other three. Then the former have the majority of both numbers and amount on their side, and can carry a settlement of 40c. in the dollar if they pull together. Such a settlement would fall upon them lightly as compared with its effect on the other three, because individually the former are financially stronger, and the loss to them is both relatively and absolutely lighter. It can easily be seen that the seven strong houses would have a motive for forcing the three weak ones to a settlement that would put heavy loss upon them and tend to bear heavily or even destructively upon them as trade competitors of the seven houses in question. Such strategy is probably now and then worked, and the field is widened for the exercise of wire-pulling to this end, when creditors representing other trades are pressed into the service of such designs. It is conceivable in such a case that two houses with small claims may force one rival house with a claim five or six times the amount of their united claim, to a loss that will seriously cripple it in its future competition with them. The manipulators of such a settlement would of course need to enlist on their side a majority of the interests of other trades having claims against the estate. This is combination of the most dangerous sort, and any chance for the reaction of such a principle upon less favored creditors should be guarded against, and is guarded against in the bill proposed by the Toronto committee.

LONDON BOARD OF TRADE.

The annual meeting of the London (Ont.) Board of Trade, was held on Friday last. President M. Masuret, was in the chair. A letter was read from the railways declining to reduce their freight tariff from 18 to 17c. per hundred. T. H. Marsh was appointed representative of the Board at the Congress of Chambers of Commerce to be held in June, in London, England. The Council in its report urged better attendance, stating that of the eight meetings called during the year a quorum was present at only four. M. Masuret was re-elected president. The following other officers were elected :

Vice-President—John Bland.

Secretary—John A. Nelles.

Auditor—Thomas A. Browne.

Council—John Marshall, W. J. Reid, W. M. Gartshore, T. S. Hobbs, A. W. Porte, E. A. Cleghorn, Robert Lewis, J. W. Little, John Bowman, A. M. Smart, J. S. Pearce, Wm. Yates.

Board of Arbitration—J. D. Saunby, Geo. D. Cameron, J.H. Minhinnick, James Burns, Jas. A. Kennedy, John Green, Thos. Bryan, D. Regan, R. C. Struthers, B. J. Nash, W. R. Hobbs, C. W. Leonard.

Board of Examiners—W. J. Gartley, C. B. Hunt, James Slater, J. D. Saunby, John Tanton.

Western Fair Committee—M. Masuret, R. Lewis, J. W. Little, John Campbell, W. J. Reid, W. R. Hobbs, John Bland.

Railway and Municipal—J. W. Little, E. A. Cleghorn, T. S. Hobbs, John Marshall, W. A. Gunn, James Cowan, John Bland, John Green, L. H. Ingram, C. W. Leonard, J. R. Shuttleworth, S. Sterling, J. D. Sauaby.

Advertising—T. S. Hobbs, (chairman), M. Masuret, W. A Gunn, E. A. Cleghorn, and David Cowan.

A letter was read from the G. T. R.—stating that Saturday market rates for London would be extended to include the following places : Longwood, Mount Brydges, Komoka, Hyde Park, Dorchester, Strathroy, Westminster, Glanworth, Yarmouth, Ailsa Craig, Clandeboye, Lucan Crossing, Denfield, Ilderton, Ettrick, Kelley's Siding, Thorndale, Wyton, Fairfield, Appin, C. S. Crossing asd Lucan.

Ditto from the C. P. R. to include : Appin, Caradoc, Embro, Hyde Park, Komoka, Crumlin, Longwood, Melrose, North, Glencoe, Thamesford and Woodstock.

The steamer Mandalay has been libelled for $5,000 at the suit of the Moncton sugar refinery for the non-fulfilment of contract. Eight thousand bags of sugar were placed on board at Antwerp to be brought direct to Halifax, but the steamer called at Greenock and was delayed there some time. The refinery now claims that in consequence of this delay they will be at a loss, as the price of raw sugar has since considerably diminished.

PEDLARS' AND PRICE CUTTING.

In his Look About column, the editor of the New England Grocer says :

The Atchison Globe, in one of those witty paragraphs that condense into a few lines a mine of philosophy, says "this would be a pleasant world in some respects if women had as much confidence in their husbands' words as they have in the word of a peddler." See the point? It is strange that women will listen to the yarns of these itinerant venders—and yet as a matter of fact they swallow the whole business and bite at the hook with a curious greed. Those women in a Massachusetts town, almost under the shadow of the gilded dome on Beacon Hill, who were made to believe that a soap peddler would give them with their purchase a set of china so light that if thrown on the floor it would not break, but would rebound with India rubber elasticity—those women are deserving of a chromo for guilibility. "Peddlers are a nuisance"—who can doubt it? As our friend Eugene J. Hall says, they are, "as a class, tricky and unreliable. Being wholly irresponsible it is their privilege to swindle their patrons at every available opportunity. Half of them do not pay taxes yet they come into competition with legitimate merchants who pay taxes on both real and personal property and materially contribute to the prosperity and welfare of the town in which their stores are located."

The other day we published an article showing how they disseminate disease and a letter from the Secretary of the Massachusetts Board of Health backing up the statement. We asked our readers to hand it to their local papers and ask that it be printed therein. Some of our readers complied with this request. The Biddleford, Me., Times publishes the article, and says "The New England Grocer has taken up the discussion of a subject of interest to every household in the land." The only way you can get at the consumer is to publish these facts in papers they read; another good plan would be to place a bulletin board in your stores and on it paste all the articles we print exposing frauds who prey upon consumers. Who'll be the first to do this, and tell us how it works? The Dover, N. H., Republican also publishes our article.

"Vivas to those who have failed," sang Walt Whitman. That depends! Sing no vivas for the men who go into a town, cut prices, fail, settle at ten cents on the dollar, emigrate to another town, and repeat the same demoralizing game.

A modern poet sings of the millennium as a time "when bill collectors are to spare, and people buy for cash." But, alas! he tells us that "we'll die while we are waiting for these things to come to pass." Looks that way, sure!

Why should retail dealers engage in petty warfare with one another when all the while great evils threaten them, a common enemy faces them and seeks to ruin their interests? Why not unite, settle minor difficulties, agree to get a fair profit on goods, and unitedly meet the enemy! The Editor of the Grocers' Criterion speaks out in meeting to the retailers of the West, and his words apply to some sections of New England: "At the present time many of you are cutting and slashing at each other in a petty commercial warfare at home, when you ought to be constantly assisting each other in maintaining rather than depressing prices; you are impoverishing yourselves by your folly and are thus unconsciously assisting the big department stores in their work of supplanting you in supplying the great world of consumers with the necessities of life."

THE FRUIT SALES.

The first fruit sale of the season was held at Thomas J. Potter's auction rooms Montreal, on Thursday. There was a large attendance of buyers from all parts of the country, the principal fruit firms of America being represented. Of course, the majority of those present were Canadians, and they were the principal buyers. Among those present were :—Messrs. A. Caron, New Orleans; F. R. Thomas, Utica; Del Signore, Cincinnati; A. Zucca, New York; A. Thomas Cleghorn, Clemmes Bros., J. Breen, McWilliams & Everest, all of Toronto; J. Dixon and J. Livernois, Hamilton; H. A. Brouse, H. Moreland, G. W. Hunt, Ottawa; W. McPherson, R. Roubblee, Winnipeg; J. C. Smith, Burlington, Ont.; Edgecombe, of Thacker Bros., Chicago; Mr. Peacock, of Peacock Bros., Chicago; H. P. Currie, Boston; W. F. Spear, Boston, Elsdon A. Morris, New York; F. Minaldi, New York: J. Golden, New York; J. F. Wood, Sarnia; J L. Shuttleworth, London.; L. N. Chavanel, Quebec; Walker, Guelph; Ryerson, Brantford; Quebec; Mountjoy, London; Van Vallen, of H. P. Stanley company, Chicago; Charles A. Adair, of the Chicago, St. Paul & Kansas City railway; A. L. Barnes, of the Missouri Pacific road; Dawson & Co., Brampton; Moreland & Co., Ottawa; Emery, Boston. All the local firms were represented, including Hart & Tuckwell, McBride, Harris, J. J. Vipond, O. & E. Harris, John Barry & Son. The goods were fully inspected during the morning and the bears spread reports right and left about the fruit being frozen, owing to being landed to early, etc. Notwithstanding these reports the fruit sold at a higher figure than is now ruling in any of the American markets. The goods, however, sold lower than the first cost and the probabilities are that not much money was made. The cargo was considered a good one, but was not up to that of the Gerona's cargo last year, and prices were lower all around. Lemons, which brought $4 last year, sold to-day at $2 to $2.25, the reason being the increased crop in Sicily, which is fully one-third larger than last year. The backward season had also something to do with the prices. As one buyer said, it was not "lemon weather," and the probabilities are that better prices would be secured if the weather had been warmer.

Fully two thirds of the buying was done by Canadians. The Americans have been well stocked with fruit for some time and were not over anxious to buy, notwithstanding that they had several buying orders. The Canadian market has been bare for some time, and the Canadians in consequence bought freely. The only American firm that bought to any extent was Thacker Bros., of Chicago The other American buyers held back in anticipation of the Fremona sale. They believe that the Canadians have bought enough to supply all their requirements and that they will have the bidding themselves. Choice lemons sold at $1.75 to $2, fancy at $2.25 to $2.75 and extra fancy at $2.75 to $3.25. Oranges sold very high and must have made a good profit. Boxes sold at $2.50 to $3.50; but halves sold proportionately higher, $2 to $2.75 being the range. The reason for the firmness was the small stocks in local dealers hands. Many of the lemons which were owned by local firms were not sold. They cost on an average $2.75 and the owners thought it the best policy to withdraw them from the market for the present. A general resume of the catalogue shows that lemons sold 25 to 50c. higher and oranges 50c. to $1 than the ruling prices in the American markets.

Messina lemons—241 at $1.12½, 443 at $1.25, 31 at $1.37½, 72 at $1.50, 2,170 at $1.62½, 2,817 at $1.75, 2,649 at $1.87½, 1,251 at $2, 1,468 at $2.12½, 1,305 at $2.25, 164 at $2.37½, 840 at $2.50, 60 at $2.62½, 526 at $2.75, 300 at $2.78½, 217 at $3, 342 at $3.12½, 125 at $3.25.

Palermo lemons—28 at $1.37½, 278 at $1.62½, 54 at $1.75, 165 at $1.87½, 157 at $2, 428 at $2.12½, 134 at $2.25, 163 at $2.37½, 177 at $2.50, 447 at $2.62½, 19 at $2 75.

Catania lemons—788 at $1.75, 241 at $1.87½, 213 at $2, 190 at $2.12½, 200 at 2.25, 273 at $2.37½, 126 at $2.50.

Messina oranges—115 at $1.50, 60 at $1.75, 174 at $2, 184 at $2.12½, 188 at $2.25, 76 at $2.37½, 203 at $2.50, 257 at $2.67½, 119 at $2.75, 50 at $2.87½, 425 at $3, 36 at $3.12½ 19 at $3.37½, 224 at $3.50, 38 at $3.67½, 36 at $3.75, 33 at $4.

Palermo oranges—7 at $1.30, 185 at $2, 22 at $2.25, 3 at $2.40, 238 at $1.80, 18 at $3,-12½, 24 at $3.25.

Catania oranges—91 at $1.45, 20 at $1.50, 20 at $1.55, 81 at $1.60, 110 at $1.65, 20 at $1.75, 74 at $1.90, 60 at $1.95, 25 at $2 25, 158 at $.20, 70 at $2.40, 88 at $2,45, 40 at $2.50, 47 at $2.62½, 107 at $2.70, 60 at $2.75, 40 at $2.80, 120 at $2.85, 35 at $2.887½ 52 at $3.10, 11 at $3, 32 at $3,25, 134 at $3.50, 100 at $3.75, 91 at $3.87½, 75 at $4.25, 40 at $5.

AN ERROR IN FACT.

FOREST, ONT., April 27, 1892.

EDITOR CANADIAN GROCER.

SIR,—We gladly accept the statement of Messrs. Ironside & English and Mackenzie & Munro, made to us through their solicitors, that they have not agreed to supply the Patrons of Industry with goods at 12½ per cent. as stated in our letter of the 7th inst., and that, in fact, arrangements have not yet been completed. Our statement was based on the information received from members of the deputation who had waited upon us. Kindly give this as much publicity as ours of the 7th inst. to you, which was not intended for publication, that no injustice may be done the above-named firms.

Yours truly,

BURNS & MORPHY.

PERCENTAGE OF PROFIT ON SALES NOT ON INVOICE.

EDITOR OF THE CANADIAN GROCER.

SIR,—In looking over your valuable paper of last week, I see on page 3 a letter dated Ottawa, April 19th, and signed A. E. P. In looking over his figures in reference to selling to Patrons at 12½ per cent. advance, he says $12,000 sales at 12½ per cent. advance gives $1,500 gross profit. In this he is mistaken. I cannot allow this to pass without calling attention to it, as I believe 90 grocers in 100 think the same thing. To make it plain, I give the following solution:—$112.50 sold to a Patron gains $12.50, or one-ninth of the total sale; one-ninth of $12,000, equals $1,333.33, or $166.67 less than my Ottawa friend makes it. Grocers, when you go to your till in the evening and find $50 as the day's sales, and you are making 20 per cent. profit above cost, don't think your day's gain is $10, for it is not, as that $50 represents cost and profit added.

Allowing the other figures he gives to be correct, $439.33 is left for the Patron merchant, instead of $606. I consider the rent item far too low. Any good stand in Trenton would cost at least $300; then there are taxes. I consider 12½ per cent. on $12,000 yearly sales would just about pay expenses. And the owner must live out of capital and fail in a short time, leaving creditors to pay for his lack of brains.

My Ottawa friend says to sell for cash only is impossible. I do not agree with him. He says through some mishap a poor customer cannot pay cash in winter, and if the grocer would refuse credit, that family would starve. In the name of common reason, what right has a poor struggling grocer, with one or two thousand dollars capital, to feed the poor people of any place? Simply because when they had money they bought goods from him and got their money's worth. I know the grocer is always the first asked to keep this one and that one from starving, while Mr. Rich-man, with his thousands, can walk the streets, looking for some unfortunate grocer or farmer to borrow his money at a good interest. He will take a mortgage on your house or stock as security for his money, and you can go on feeding the poor without security. Soon the money you borrowed will be gone, soon you will have to let the man of thousands take your snug home, your unfortunate creditors the balance (if there is any), and the poor, starving public can get credit from the new grocer just opened up, soon to follow you. God forbid that I should sell for less than a living profit, or sell on credit when there is no security for my goods. As for me, my credit is less than 3 per cent. of my business. Let the rich or the town council feed the poor, and I will pay my share in taxes.

Yours truly,

WESLEY SAYLOR.

Trenton, May 2, '92.

THE CANADIAN GROCER.

"Published in the interests of grocers, canners, produce and provision dealers and general storekeepers," advocates well but not wisely the cause of its supporters. Its extreme bias leads it into some glaring errors in the statements it makes, and the arguments it uses against our organization. We would advise the writer of the articles published in its issue of the 18th and 25th of March to devote a small portion of his time in acquainting himself with the object and aims of our Association. To this end we will mail him a copy of this issue, a careful perusal of which may possibly modify his views, and lead him to correct the misapprehension his recent articles may have produced. His radical opinions so fiercely expressed, can result in nothing but harm to those whose cause he so warmly espouses, while they will certainly have a tendency to exasperate those he so freely denounces, all of which will have the effect of antagonizing the two classes whose interests are, or should be identical. Speaking from a Manitoba standpoint, it has never been the desire, much less the intention of extinguishing the retailer, nor in the remotest degree dictate to him the terms upon which he shall conduct his business, nevertheless we claim the same right when buying our supplies, that he exercises when purchasing his stock, viz.: buying where the market is cheapest. The fine buildings and magnificent fortunes claimed by THE GROCER have to a great extent been made out of profits which no law under heaven either civil or moral can compel us to pay. THE GROCER'S contention that but for the enterprise and munificience of the merchants, no factories would be erected, no railroads constructed and no public improvements projected, will be readily believed by all of its subscribers, but the sublime arrogance of this assertion is no doubt founded on the supposition that it would be universally swallowed. The farmers and producers of Canada—more especially of Manitoba and the Northwest—have a faint idea that it is their land, and their wheat and productions that build up and, in fact, sustain just such enterprises as claimed by THE GROCER to be exclusively the property of non-producers. No better argument in support of the Patrons movement could be produced, than is prominent in every paragraph written by the misinformed and biased editor of THE GROCER. Nearly every sentence contains some allussion to past high profits, or threats as to what the profits will be so soon as the Association falls to pieces which he triumphantly prophesies is certain to take place in the near future. With profound wisdom he declares the "Patrons to be victims of a huge mistake." Well, perhaps we are, but if so, we do not feel just like having that mistake rectified. At any rate we do not feel justified in placing our interests in the hands of those, who, according to The Grocer, so thoroughly understand the art of manipulating invoices, or those who would follow the advice or adopt the plan to break down an honest merchant so unblushingly and dishonestly given them by its editor.

His assault upon the leaders of the movement whom he terms agitators, is undignified and uncalled for; most men when weak in argument descend to personal abuse when everything else fails. Why under heavens, the producing classes should not have just as much right to form a combination for the protection, without being the objects of merciless abuse, and misrepresentation, as those whom his paper advocates and defends, is a question we would like the editor of THE GROCER to answer.—Patrons' Advocate.

MARK RETAIL PARCELS OF COFFEE COMPOUND.

W. H. Schwartz & Sons, Halifax, N.S., write:

"If you would allow a suggestion, in re your remarks in No. 15, April 8, about the Adulteration law, we would say: Advise the grocers to do as we did when we retailed. We had our bags printed 'Compound Mixture.' In doing so all trouble is avoided and the transaction is honest. Our experience was that in selling coffee, especially, customers would ask for the compound coffee, or mixed coffee, and we have had instances where they would look with suspicion on coffee that was not so marked. Of course our coffee compounds are good, and we so mark them now for the wholesale trade."

[Messrs. Schwartz & Sons enclose a paper with the words "Compound Mixture" neatly stamped upon it. It is an excellent idea, and is the best way to save trouble. There is no need of writing on the rotund surface of the filled parcel, and there is no danger of forgetting to put on the saving mark, if bags to be used for holding coffee compound are thus stamped beforehand.]

THE RAPID INCREASE in the sales of our Hillwattee Tea show that the grocers and consumers appreciate a good thing when they get it.

We do not ask you to buy Hillwattee Tea because it has had an immense sale but for the reason of its superiority over other package teas. Try a sample half chest (50 lbs) and see how it goes. "Dozens and dozens" of **Grocers** have done this and are now handling Hillwattee only.

LUCAS, STEELE & BRISTOL,
SELLING AGENTS,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA
A blend of Pure INDIAN and CEYLON
TEA.
RICH AND DELICIOUS.
A trial will convince you of its superiority over all other Package Teas.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.
We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have **CAUGHT**

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea
Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

EVERY GROCER AND DRUGGIST.
We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.
NO SEEDS ON COMMISSION.
We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.
ALEXANDRA SEPARATORS.
Hand and power all sizes. Send for Catalogue. Address
JOHN S. PEARCE & CO.,
London, Ontario.

WM. HOOD & CO.
Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

GOOD EGGS WILL SELL IN ENGLAND.

Mr. Daniel Hislop, of the firm of Hislop & Meldrum, Montreal, has just returned after an extended visit to England and Scotland. Mr. Hislop made the trip to obtain information concerning the egg trade and assertain what prospects there were for shipping Canadian eggs this season to the English market. He gave a Gazette representative an interview, the purport of which was as follows :—

Did you find the English dealers favorably disposed towards Canadian Eggs?

I did not; in fact, some of the trade are terribly prejudiced against our eggs.

What is the reason of this?

They got a very bad dose last season. Some inexperienced men went into the shipping business and forwarded large quantities of eggs. They bought their stock from small dealers who had held them for a long while, or until they were not fit for anything. The English dealers, thinking they were receiving staple goods, piled them up in their stores, and they became even worse.

If the stock was shipped in good condition could not a good trade be worked up?

The Englishmen could make use of qute a quantity if they could get them at the proper price. To be more explicit we must buy eggs which will average 17 pounds per ten dozen at 9c. per dozen free on board cars before a successful start could be made. Our eggs at present do not average over 14 to 15 pounds per 10 dozen.

Did you do any business?

No. I tried hard to get orders but was unsuccessful. Some dealers even refuse to handle Canadian eggs except the freight was prepaid.

There will be no shipments this year then.

I do not think there will be much done as all shipments will have to be on consignment.

Did you get any new ideas as regards packing, etc.?

I did not see anything in the way of packing that is better than our style. If the steamship companies would exercise a little more care in handling our eggs there would be little or no breakage The steamers are unloaded by contract, and the men engaged in the work handle eggs in about the same manner as they would firebricks or pig iron. The result being a large percentage of breakage.

In the course of the interview Mr. Hislop spoke of the Australian egg trade. Several consignments were received while he was in England, but they did not meet with much success The Australians are pushing their butter trade, however, and have advantages which make it hard for the Canadians to compete with them. The Government not only give a bounty on the exports from Australia, but give an extra bonus if the butter sells above a certain figure, thus encouraging not only the export of butter, but the export of the best grades? This butter is packed in square boxes, which are lined with waxed paper, and is as good as any butter made in this country. There is butter made in Canada, however, which is just as good as the best entering the English market. Mr. Hislop will strongly recommend the Canadian creameries to adopt the idea of lining their tubs with wax paper, which keeps the butter in much better condition. The idea meets with much favor in England.

ADVERTISING BY RETAILERS.

The name and address of the advertiser and the statement that a "fine," a "choice," or a "select" stock of family groceries is "kept on hand," appears to satisfy many retail grocers and suit their ideas of what is demanded for a business advertisement that will do them good. It is true that, in addition to their card spaces, some dealers secure small paragraphs in the "local items" column of their town paper or papers, and such notices are usually worth all that they cost, but there is no reason why the card space should be practically wasted through being filled with poor matter which is seldom if ever changed. The great faults of retail grocers' newspaper advertising are the giving of undue prominence to staple articles and the failure to change the matter often enough. Of what use is an ad. that merely announces that good groceries can be had at John Smith's grocery store, when the said Smith has been in business at the same stand for months or years, and everybody in town is aware that he sells groceries. Let the staples sell themselves, and devote your advertising space to fancy articles and specialties. As soon as an invoice of new goods is received let the public know the fact, provided it contains articles that it will pay to advertise. At certain seasons, when certain goods are in special demand, advertise those goods, always taking care to be a little in advance of the demand that the season brings. There are, however, other effective ways of making new customers than by newspaper advertising—we have given that vehicle the first place here because it is so often poorly utilized. In former articles we have referred to the leaflet as a valuable aid to the merchant, and to the use which an experienced and intelligent subscriber to the Merchant Review makes of it. He publishes weekly, sometimes oftener, a single page circular, about 5x4 inches, with the reading matter arranged in columns, and a heading across the top, like the first page of a newspaper. In this little publication he announces the arrival of new goods, calls attention to articles which it is desirable to push, and keeps his business constantly in the public mind. This kind of advertising is not only effective but cheap, and we recommend a trial of the same to dealers who have never used the leaflet. A feature of city advertising in some retail lines, to which we have previously called attention, is the bulletin board. In the hands of several cigar dealers, this adjunct of the store has proved a very effective weapon. Placed on the sidewalk, in a conspicuous position, the bulletin can be made to attract considerable attention, especially if one of the clerks or the proprietor has any artistic ability and can represent in white or colored chalk some current topic or political event, or has talent as a caricaturist. But a plain announcement or a description of some article, with a change of matter daily will answer the purpose for most storekeepers, although it will of course possess less attraction for the passer-by than the pictorial efforts of dealers who are adepts with the crayon. Last but not least is the show window display, which, properly used, is as valuable for advertising purposes as anything that can be mentioned. The show window can be utilized in many different ways. One retailer recently informed us that he once captured the trade in oranges in his town by a very simple move. One season when oranges were very cheap and good, he purchased about a dozen barrels of choice quality fruit, and emptied several of them in his show window; filled the window with them in fact, and ticketed the pile, offering the fruit at bargain rates. The result was that he quickly disposed of the invoice, and to-day whenever the townspeople are in want of oranges they go to the same store. The dealer effectually impressed upon the mind of the public the fact that his store was headquarters for oranges, and it still retains the impression. Let every retail storekeeper ask himself: Am I using every facility available to advertise my business? Can I improve upon the advertising schemes that I am now using?—Merchants' Review.

The Vancouver Board of Trade appointed G. E. Berteaux, C. D. Rand, and John Hendry to represent it at the Congress of Chambers of Commerce to be held in London in June. The Hon. John Robson was asked to become a delegate from the province as a body, and the Boards of New Westminster, Nanaimo and Victoria were asked to unite in the appointment. At the same meeting the following motion was carried: That this Board view with satisfaction the recent expression of opinion by the Hon. Mr. Foster that the time might be near at hand when they should cement their connection with the Mother Country commercially as well as politically, and believe that any action taken by the Governmsnt tending in this direction will receive the warmest support of the inhabitants of this province. That a copy of this resolution be sent to our representative at Ottawa for the purpose of being laid before the proper authorities.

Every line of goods embodies a history and a science worth years of study to understand

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

Dealers in Teas, Coffees, Fruits, &c., &c. Staple lines a specialty.
Special care given to letter and telegraph orders.

TORONTO, ONT.

Snow Drift
Baking Powder
LEADS.

It will continue to do so because it is pure and wholesome and possesses the greatest raising power of any powder on the market.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

We keep a large assortment of

Canned Fruits at Right Price.

SEND FOR QUOTATIONS.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

ARSENIC IN AMERICAN APPLES.

Since a famous poisoning case in which a counsel learned in the law attempted to prove that the murdered man might have been killed by the poison in the pips of apples, says the Manchester Grocers' Review, no greater nonsense has been talked than has lately been the case about arsenic in American and Canadian apples. In the Times appeared an extract from a medical journal on the subject, in which an inquiry into the matter of the effect of arsenical dressings was asked for. The chemist to the Dominion Government at Ottawa has already made such an inquiry, and the result is given in the following report by Mr. Frank T. Shutt, M.A., F.C.S., chemist to the Dominion Central Experimental Farms, Ottawa, who writes :

"Some weeks ago a statement to the effect that Canadian apples are poisonous, owing to the presence of Paris green, used in the operation of spraying for codling moth, appeared in a leading English horticultural paper. As this rumor was widely circulated in the press on both sides of the Atlantic, it is only right, both in the interest of the English consumer and the Canadian grower and shipper, that its refutation should be equally made public. The suspicion that Canadian apples are poisonous is entirely without foundation, and it is hoped that the publishing of the following positive proof of the absence of arsenic in 'sprayed' apples will serve to assure the English consumer that the practice so useful for preventing the ravages of the codling moth does not result in apples dangerous to health. Mr. Thomas Fletcher, Dominion botanist and etomologist, procured a sample of apples that had undoubtedly been sprayed, and I have submitted them to a careful chemical analysis. The apples examined (Rhode Island greenings) were kindly furnished by Mr. Woolverton, editor of the Canadian Horticulturist, who personally vouches for the fact that they were twice sprayed last June with Paris green of the strength of 1 lb. of the material to 200 gallons of water. The apples, when received, were just as they had come from the tree - i.e., had not been rubbed—so that any arsenic left from the spraying would still be on the skin. The quantity tested for arsenic was 9 lbs. 7 oz., measuring about one peck. The process to which they were submitted is one that affords extremely accurate results, and is considered the most delicate of all for the detection of arsenic. If the amount of the minimum fatal dose of arsenic —2½ grains — were spread over 23,000 bushels of apples, the poison could be detected by this method. Though the analysis was conducted with the greatest care, not a trace of arsenic could be detected, thus proving the complete absence of this poison in these apples that had been twice sprayed with Paris green. I am of the opinion that further experiments would only serve to corroborate this negative result, and to prove that there are no grounds on which to base the suspicion that 'sprayed' apples are poisonous. It would be an easy matter to quote the work and opinions of eminent scientists in the United States to substantiate those results here recorded. Professors Riley, Cook, Forbes, and many others have published the results of analyses which are entirely in accord with my own. The insoluble character of this poison, precluding the assimilation by the apple (if such were possible) of the infinitesimal part of Paris green that can remain on any apple, the frequent rains subsequent to the spraying, and the fact that apples are pared before using, all go to substantiate the argument that there is not the slightest danger of poisoning in using sprayed apples. In conclusion, I quote Mr. Fletcher, who, in a recent report, says :—'Frequent inquiries are made, and occasionally misstatements appear, as to the possible danger of poisoning the consumers of fruit and crops protected by these arsenical poisons, which, it is urged, may be absorbed by plants. These statements are, however, quite inaccurate, as a very elementary knowledge of vegetable physiology will show. It should be remembered that the stigma of a flower is without any epidermis, and is exceedingly delicate, so that any corrosive poison, like arsenic, in even a very weak solution, would be much more likely to injure the stigma than to be absorbed, and further than this, even in the natural operation of fertilisation, the stigma is a passive member, and absorbs nothing. The activity is on the part of the pollen, which pushes down its fovilla-bearing pollen tubes and protrudes them through the tissues of the stigma down the style into the ovary.' This adds botanical evidence to chemical, to refute the rumour that poisoned apples result from the practice of spraying with Paris green for codling moth."

STORE CLEANING.

This is as imperative as house cleaning and should never be neglected if due regard is paid to the pecuniary advantages involved. Nothing is more detrimental to the stock than an impure atmosphere. The untidy corners, the poorly ventilated cellar, the unscrubbed floor, the dust-laden cornices and shelves, the unscalded refrigerator, all give forth unsavory smells, particularly at night, when the store is closed without proper means for its ventilation.

The store floor accumulates dirt rapidly, and we regret to say that there are some storekeepers who never think of having it scrubbed, being akin to the untidy housewife, who permits her carpets to lay undisturbed for years. Sweeping removes dust and dirt, but it is not a cleansing operation. To keep a store sweet and clean requires that the store floor should be thoroughly scrubbed and rinsed at least once every three months, and better if it is done every month. Let soap and soda be freely used.

Have the ceilings and walls kalsomined or repainted ; the cellar cleared of its rubbish and whitewashed ; closets and sinks cleansed.

A reputation for having the cleanest store in town is a perpetual and paying advertisement. A clean store is a requisite if the health of those working therein is to be kept in sound condition. Foul air damages tea, coffee, salt and other susceptible articles quite as certainly as it injures man.

The best time for a general cleaning operation is when the time has passed for fire. If stoves are used have them taken down, put in order, polished and ready for next season's use. Furnaces should not be left to be cleaned until next fall.

The only apology for the plain hints given above is that many, very many storekeepers, pay no attention to a thorough regulation of their stores—and they need it.—American Crocer.

LARGE SALES AND SMALL PROFITS.

This is the tendency of the times in all retail trade, as it has been for years the rule in the wholesale trade. Competition becomes broader and keener every day, resulting in smaller and smaller profits, particularly on fancy groceries. This may, and should, result in the net profit of a year's business being better than ever before. Lower prices for delicacies and luxuries mean an increased consumption. Retailers should aim to develop demand for fancy groceries, and nothing is better calculated to do that than pushing their sale at a fair profit because the demand is believed to be limited. The limit of the sale of an article, other than a staple, is largely governed by price.

The secret of success was recently well put by the Mayor of Rochdale, England, in addressing a company of retail grocers, in these words :

"The man who expects to make large profits out of groceries in these days is out of date—is behind the times. It is the turning of the money over, keeping the goods in good saleable condition and getting a small profit over and above the expenses, that leads to success."

Turning over the stock ten times a year at a fair profit is better than turning it over six or seven times at a large profit. The more customers, the greater the variety of goods sold ; the more extended the reputation of the store and the greater the number of self-constituted friends, every one of whom may be relied upon as an advertiser. There is a great deal of philosophy in the slang interrogatory—Where did you get that hat ? A cup of fragrant tea, delicious coffee, rich cocoa, prompts a visitor's or a friend's inquiry as to the source of supply. So with anything else that is good to eat or used in preparing food, down to a sugar coated yeast cake, or the sprinkling of spice used in seasoning. Quick sales, large sales and small profits, lead to success in merchandising.—American Grocer.

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920.

35 Wellington St. East, Toronto.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

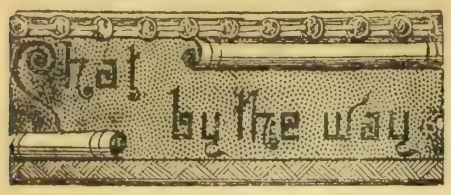
London Stoneware Pottery Works.

We want your empty Crockery crates.

If you have one or fifty let us hear from you at once and oblige

GLASS BROS. & CO.,

LONDON, ONT.



The Daily News is advocating a canning factory for Berlin.

Douglas' general store at Elkhorn, Man., was burnt on Saturday.

The Waterloo merchants have decided to close their stores at 7 p.m.

Five stores on Rideau street, Ottawa, were burglarized early on Saturday morning.

Hamilton is flooded with circulars offering "green goods" for sale. The circulars came from New York.

Every night during last week efforts were made to start fires in the rear of some big stores in St. Catharines.

Stuart Bros., wholesale grocers, Hamilton, are removing to larger and more commodious premises on Hughson street south.

A ten-year exemption from taxation has been granted to a firm in Windsor who purpose sinking salt wells and manufacturing salt.

T. J. Parsons, grocer, Omemee, Ont., was burnt out in the fire which ravaged a portion of the business quarter of that town last week.

A. Payne, general merchant, Millbrook, Ont., was among the losers in the fire which did so much damage in that village last week.

Tilsonberg merchants now close their stores at 7 p.m. on the evenings of all days but Saturdays and those immediately preceding holidays.

Ridgetown has voted a bonus to the canning and preserving company of that town. The vote was large and nearly unanimous, the by-law carrying by a large majority.

The E. B. Eddy Co. opened a branch of their business last Monday, in Montreal, in the large warehouse at 318 St. James street. There they will keep a stock of all goods manufactured in their works at Hull.

The A C. Miller canning company, Picton, are erecting a large storehouse for storage of cans and other material.

St. Johns, Que., has voted a bonus of $15,000 to the North American Tobacco Co. The payment of the bonus is conditional, the company being required to pay $25,000 per annum in wages and to employ 75 hands.

Donald Campbell died last week in Colborne, Ont., at the age of 86 years. Years ago he retired from mercantile life after making a large fortune in the general store business, pursued in Cobourg and Colborne.

At the annual general meeting of the proprietors of the Quebec Merchants' Exchange the following gentlemen were elected the committee of management for the ensuing year: William Rae, chairman, R. H. Smith, F. Billingsley, William Brodie, T. Beckett, John C. Thomson and F. Carbray.

Flynn Bros. are equipping a building in St. Catharines for a canning factory, and will commence early in June. The St. Catharines canning factory is a new concern, and will occupy the old Yale foundry, on Ontario street and commence operations about the same time.

The line along which the efforts of the Boards of Trade of Vancouver and Winnipeg have been directed for reform in the insolvency law has been abandoned by the former board. This increases the chances of commercial unanimity throughout Canada in favor of the measure submitted by the Boards of Trade of the east and centre.

The insolvency bill referred to last week has received the approval of the council of the Toronto Board of Trade. Hugh Blain, S. F. McKinnon, B. E. Walker, E. R. C. Clarkson, D. E. Thomson and S. Caldecott were appointed a committee to go to Ottawa and, together with representatives from other Canadian Boards of Trade, present the bill to the Dominion Government, and urge upon the members the necessity of adopting its principles.

Two cases under the Adulteration Act were decided at Sorel, Que., last waek, before Justice C. Dorion. Two grocers of Berthier, L. Gouette and Romeo Roch, were charged by J. J. Costigan, inspector of food for the province of Quebec, with having sold him coffee which proved on analysis to be adulterated within the meaning of the Adulteration Act, though not injurious to health. The defendants pleaded guilty and were fined $5 and costs of analysis. The fine and costs amounted to about $30 in each case.

Early on Friday morning burglars entered the stores of E. Berwick & Co. and Trewin Bros., of Shelburne, Ont. They bored the safe in Trewin Bros,, and succeeded in knocking off the combination. A considerable sum of money was in the safe, but the noise awakened several young men who room over the store, and Thomas Donkin went downstairs and the burglars left. As soon as Donkin appeared on the street several shots were fired at him, one taking effect in his leg.

In a coffee adulteration case tried before a magistrate at Huddersfield, England, the prosecutor pressed for a verdict against the clear evidence that the package sold from and the package delivered were both marked "mixed." The prosecutor claimed that the proportion of chickory (40 per cent.) was excessive, but could base his claim on no previous decisions and lost the case. One wholesale grocer for the defence said that his firm sold both pure and mixed coffee. Coffee mixed with chicory was an article of commerce, and it was commonly sold as a mixture. He never knew under 40 per cent. of chicory to be sold, and it sometimes went up to 80 per cent. French coffee invariably contained from 60 to 80 per cent. of chicory. Coffee and chicory were sold separately, and sometimes his firm recommended their customers to buy their chicory and coffee separately if they thought the mixture of chicory was greater than it ought to be.

Bart Cottam of London is visiting the European markets for the purpose of selecting the choicest bird seeds to be found in those markets. He will spend some time in going through all the principal markets for the purpose of securing the best to be found, and by personal inspection and close buying Mr. Cottam will be in a position to supply the trade with a first class article at a reasonable price, his principal object being to supply the trade with a thoroughly reliable article, one that they need not hesitate to recommend to their customers.

The Hamilton Tea Company issues a cleverly constructed circular advertising the merits and enumerating the varieties of their teas, coffees, cocoas, spices, baking powders, flavoring extracts, etc. The circular opens with the formula that usually introduces a proclamation or statutory enactment. Her Majesty, by and with the advice of the Senate and House of Commons of Canada has been pleased to honor the Hamilton Tea Co. by selecting them as representing the grocery trade, etc., to enlighten the public regarding the Adulteration Act. The other contents of the circular are the letters of Mr. Laing of that Co. to Sir John Thompson, upon the matter, and the press and trade opinions upon the treatment of the Tea Co.

The annual meeting of the St. Thomas Board of Trade was held on Friday night. The report calls attention to the continued commercial prosperity of the city, the increase in the output of its manufactures, the building of mogul engines and passenger coaches at the M. C. R. shops, the activity in the building trade, the importance of the L. and P. S. railway being disposed of in such a way as to secure the interests of the city, and the importance of a closer union between the different Boards of Trade and

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

SNIDER'S TOMATO SOUP.

SOUPS.—3 lb. Cans.
TOMATO.
MOCK TURTLE.
CHICKEN.
OX TAIL.
CONSOMME.
ETC.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI, OHIO.

For Yachting and Camping Supplies, our Soups are specially adapted.
Needs only to be heated before serving.

CHILI SAUCE.
A DELICIOUS APPETIZER.

CANADIAN AGENTS:
WRIGHT & COPP,
40 Wellington St. East,
TORONTO.

SNIDER'S HOME MADE CATSUP.

SOUPS.—3 lb. Cans.
MULLIGATAWNY.
JULLIENE.
BOULLION.
VEGETABLE.
PRINTANIER.
ETC.

Chambers of Commerce throughout the Dominion. The present membership is 72. The following officers were elected: J. McAdam, president; W. H. King, vice-president; J. W. Stewart, secretary-treasurer; George W. Suffell and S. H. Palmer, auditors; J. H. Still. J. M. Green, John Campbell (Erie Mills), J. Mickleborough and J. S. Brierly, council.

Griffiin & Co., Dunville, have started a Patron store in Ridgetown and have laid in a stock of goods.

The Patrons of Stormont County have a foundry, several tinsmiths and some merchants under contract.

Freeman & Smith have opened a grocery and hardware store on Seventh Avenue, Mount Pleasant B.C.

Arrangements have been made by the local Patrons with two merchants in Ayr, Ont., to supply goods at the 12½ per cent. margin.

Princeton (Ont.) Patrons are having salt delivered at 75 cents per barrel and land salt at $3.75 per ton. C. Culham is starting a Patrons' store.

The Patrons of Norfolk County have passed a resolution condemning the importation of United States pork in bond, and asking the Government to put a duty of 3 cents per lb. on all United States pork.

A branch of the Arcade Grocery has been started on Westminister avenue at Mount Pleasant, B. C. It is managed by Mr. J. W. Clark from whom the noted Clark's Crossing on the Saskatchewan, so well known in the North West rebellion, takes its name.

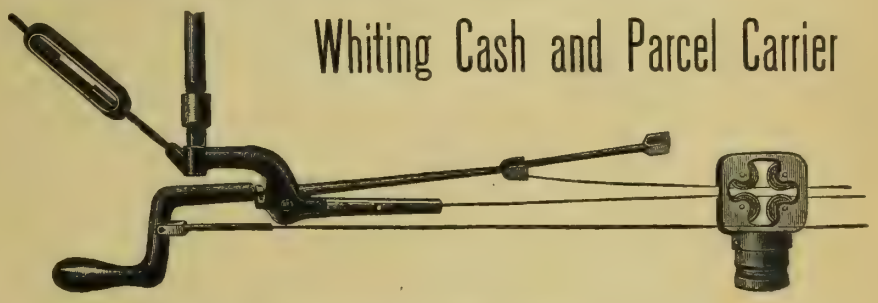
The truth never injures. The best posted buyer is the most satisfactory customer. The producer thoroughly conversant with the facts of the market is the best one to deal with. He is sure to meet market conditions without grumbling. It is the ignorant who growl about prices and take steps to check the natural operation of the law of supply and demand.—American Grocer.

Speaking at a meeting of the Middleton (England) Co-operative Society, the chairman said he should like the members to remind their wives that when they went to any of the shops of the society they should be careful to see that an equal weight of paper was put on each scale, and that they got full weight of any article without the paper. This system was commenced at the beginning of last quarter, and it had made a difference in the dividend of about 2d in the pound, or at the very least of 1¼d. in the pound. They had a turnover of about £15,000 per quarter in the grocery depertment alone, and the change meant about £100, or £8 per week less in receipts.

We would call the attention of our readers to the advertisement of the National Cash Register Co. on another page in this journal. This enterprising firm have over 40,000 of their "Silent Cashiers" in use in all classes of business, and their output exceeds 1,000 machines per month. Their cash register is becoming universally recognized as an absolutely necessary adjunct in a retail business.

The Wholesale Grocers' Association of Hamilton, at a recent meeting adopted this expression of their regret at the departure from that city of one who has earned their esteem by his uniform courtesy and attention to their interests:—That the wholesale grocers of Hamilton, having learned of the proposed removal of Mr. Harris, district general freight agent of the Grand Trunk Railway, from Hamilton to Montreal, desire to record their appreciation of his efforts on

Whiting Cash and Parcel Carrier



SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q
The Mercantile Agencies.

Don't

Wiat

Till

Your Head is Grey

Before you write to us for Price Lists.

It's 1892 now, so do not put it off any longer.

Post card costs one cent.

Try a few caddies. We will guarantee them.

Empire Tobacco Co.,

MONTREAL.

behalf of the grocery interests of this city, and wish him continued success in the larger division of the company now entrusted to his care.

Owing to an error in classifying among the Business Changes of a recent issue, the death of Mrs. H. E. Taylor was entered as an assignment. We are sorry this mistake was made, as it could not have been more at variance with the fact, Mrs. Taylor's business being a very prosperous one. By her will, the stock had to be sold, and the executors advertised it. It was bought by Wm. Rockett of Glencoe, who has retained the services of A. Taylor to manage the business for him.

The following merchants and business men of the town of Waterloo have agreed to close their respective places of business every evening (with the exception of Wednesday and Saturday evenings) at the hour of six o'clock from May the 1st and continuing throughout the warm summer months: Bricker & Diebei, A. W. Sheffield, Adolph Kern, R. Y. Fish, Chas. R. Maier, M. Devitt & Co., Chas. J. Alteman, Geo. Hasenflug, A. Pequegnat, P.P.P., Ritzer & Slater, Henry Maier, Doering Bros., J. W. Fear & Co., Geo. B. Schneider, Jacob Conrad, Philip Hohmeier.

PRICE CUTTING.

Price cutting is a well worn subject, but as merchants, both wholesale and retail, are continually meeting with new experiences, this bugbear of trade constantly furnishes food for contemplation. Nearly every line of trade is burdened with the price cutter whose operations though brief in duration continue long enough to interfere with the business of more careful merchants. The intense competition of the present day certainly reduces profits, but when a seller attempts to dispose of goods below a fair margin of profit, with a view to hold a customer for future trade, the object sought for is defeated, and this method of doing business finally attracts none but bargain hunters and the least desirable buyers, who, like hucksters at a market stall, haggle at prices and pinch and pull the wares until the goods become spoiled. It is a bad business policy to sell goods according to the buyer rather than according to cost price. A buyer will soon become suspicious, if it is noticed that the price of goods cannot be named without consulting the books regarding the price paid for the same goods on a previous occasion. The price cutter generally intends to get even some way; if he sells to a customer to-day at a loss of 10 per cent., he expects by this to secure a further opportunity when he can make a percentage of gain on some other article which will more than make good his previous loss. Experience teaches a good business man to follow correct business principles to the letter, in order to succeed. Nothing is gained by following the lead of the price cutter, who always excites suspicion and generally ends in a failure that is deserved.—Grocer and Country Merchant.

MONTREAL TRADE CHAT.

The Yarmouth market for smoked herring is in a depressed condition. Sales have been made there at 5½c. per box.

Advices from Bordeaux state that the damage to the French pea crop by frost was not as bad as indicated by cable reports received here a short time ago.

Messrs. Brown & Seccomb, of New York, sold at auction Thursday 8,000 boxes of Messina and Sorrento oranges, ex steamers Matteo Buzzio and Hindoustan, at 62½c. to $3.25, and 2,000 boxes of do. lemons at 50c. to $2.50.

The Norway lobster season ended with a catch of 39,000,000 crustacean, against 31,000,000 last year. The Finmarken catch at last mail advices was 3,000,000, against 1,000,000 at the corresponding period of 1891.

The first of the sugar ships, the steamship Edmondsley, Capt. Main, has arrived in port. The Edmondsley is from Matangas, and has a cargo of 1,760 tons of raw sugar for the St. Lawrence Refinery, which she is discharging at Hochelaga. She left Matanzas on April 14, and had a good passage across with fine weather.

A CORRECTION.

Mr. James Lumbers sends us the following letter: I notice an item in your issue of the 29th ult., in which you state "that I have received a contract to supply groceries to the Toronto Jail," and as there is no truth in the report, and the circulating of which is injurious to my business, you will kindly have the same contradicted. I may state that I do not contract for any public institutions, so if any parties should wish to circulate such rumours you can depend there is no truth in them.

A MAN'S CREDIT.

The large majority of people desire to have a reputation for good credit among their local merchants, and be able to get accommodation, if desired upon their established record for prompt payment of accounts. A good credit is something that is worth striving for, and when attained, the possessor may rightfully feel a just pride in the fact that he possesses the confidence of those with whom he deals. A good credit standing properly used is an acquisition of unlimited value to its possessor, but when it is abused it becomes one of the worst curses that can be entailed upon an individnal.

The injudicious and extravagant use of a good credit has caused more failures and made more bankrupts in business and financial circles than all other causes combined. By reason of a good credit individuals and firms become reckless in their expenditures and obligations, so much so that when the tide turns and reverses are met with, they find themselves so far from shore that they are unable to stem the tide or reach the harbor, and, as a consequence, they find themselves and their business shipwrecked, their business gone, and they themselves overwhelmed with debt.

FOR SALE.

A desirable Crockery Business. The only Crockery house in a live town of 10,000. A superior class of trade.

A stock of about $4,000, in first-class shape.

Satisfactory reasons for selling out. For particulars apply to

BOX 173.
CHATHAM, ONT.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., Wallhamstow, London, Eng., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes,
Brooms and
Woodenware.
TORONTO, ONT.

E. Lazenby & Sons,
18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO.
GEO. CHILDS & CO.
Montreal.

BALFOUR & CO.
Hamilton.

PERKINS, INCE & CO.
J. W. LANG & CO.
Toronto.

TORONTO MARKET.

TORONTO, May 5, 1892.

The changes which give any distinctiveness to this week are of a microscopic and inconsequential character. Trade is tame. Wet weather at the outset deepened the dulness that is almost inseparable from the season. Farmers are not selling anything, and therefore are not buying, but are putting in their spring crops. Though money is plentiful it is not well distributed. In fact commercial activity is necessary for the distribution of it. According to a report of the Department of Agriculture for Ontario, two-thirds of the wheat grown in this province is yet in farmers' hands. This report is based on the answers of six hundred correspondents. This lays bare the root of the dulness that has been experienced in trade since last fall. There is no exceptional activity in any line, but there is exceptional slowness in many. Canned goods hold their own, teas are interesting and firm, fine coffees are very scarce, dried fruits are fairly active but profitless, sugar is very quiet, special lines are steady. The retail stores of the country are generally said to be in a good position to buy if business does brighten up, as few of them carry heavy stocks.

COFFEES.

Good coffees can scarcely be got. Both in London and New York the scarcity of fine grades is unusually pronounced. An order for a line of fine Rios was forwarded to New York the other day but received the answer that the goods could not be shipped, being unobtainable. The market is sufficiently stocked with common coffees. Rios range from 17 to 21c., O. G. Javas 28 to 34c., Mochas 27 to 33c., Padang 27 to 31c.

DRIED FRUITS.

There appears to be no hope of recovery in the market for Valencia raisins, which continues demoralized at all centres of distribution. Prices that seem to barely or not quite realize cost are still freely quoted. This big advantage to the buyer cannot but stimulate business, as consumption must enlarge under such easy prices. Wholesalers have consequently had a very good call for Valencia raisins, but there was too narrow a margin of profit for the trade to be satisfactory. Quotations of last week bear repetition, that is, 4½ to 5½c. for fine Valencias, 3½ to 4½c. for American staples. Offers from New York contine to be exceedingly low. Currants are flat and low-priced, the lowest figure being 4½c. so far. Pruness are dull. A common rate of movement in peels is observable at 16c. for lemon, 17c. for orange and 25 to 27c. for citron. Nuts are steady and unchanged.

RICE AND SPICES.

Fairly free selling of rice is reported, the prices ruling easier than they promised a while ago, when the mills made an advance. B rice is still to be had at 3⅞c., and the attempt to make 4c. a bottom price seems not to be a success. Choice descriptions are also in request at 5½ to 6c.

Spices are dull and very featureless. The market for them affords no ground for other comment.

SUGAR.

No improvement in sugar is discernible either locally or outside, and the fundamental characteristics of the market are unchanged. While the demand here is suspended to a very considerable extent, there is a very good prospect of its early revival, supplies in both retail and wholesale hands being pretty well run down. Contracts that were made last March are now for the most part exhausted, so that whatever shipping is done from this out will represent current business. While there has been no advance at the refineries, there is evidently a feeling that values cannot be much worse, and refiners do not shade prices. Orders for 2,500 barrels fail to go through, owing to the fact that no more favorable price can be secured than is obtainable for single car loads. Jobbers' prices still range from 4½ to 4⅝c. for granulated and 3½c. upwards for yellows. It is still the fact, however, that some wholesalers prefer to remain out of the market rather than sell granulated at 4½c. Raws find fairly good sale, if the volume of the demand for them be compared with that for refined sugars. The rhubarb season helps the sale of them. They go at 3½c. and upwards.

Willett & Gray, New York, in their weekly statistical on the sugar market say: Total stock in all the principal countries, at latest uneven dates, is 1,426,983 tons, against 1,439,435 tons at same dates last year.

Raws—Refiners have bought moderately during the week, which, added to their large receipts, has given them a considerable supply over and above their requirements for meltings, so that towards the close of the week they virtually withdrew from the market. Importers have stored a considerable number of cargoes during the week. The European market had a further decline to 12s 9d per cwt free on board, but rallied at the close 1½d. The point of parity with

(Continued on page 16)

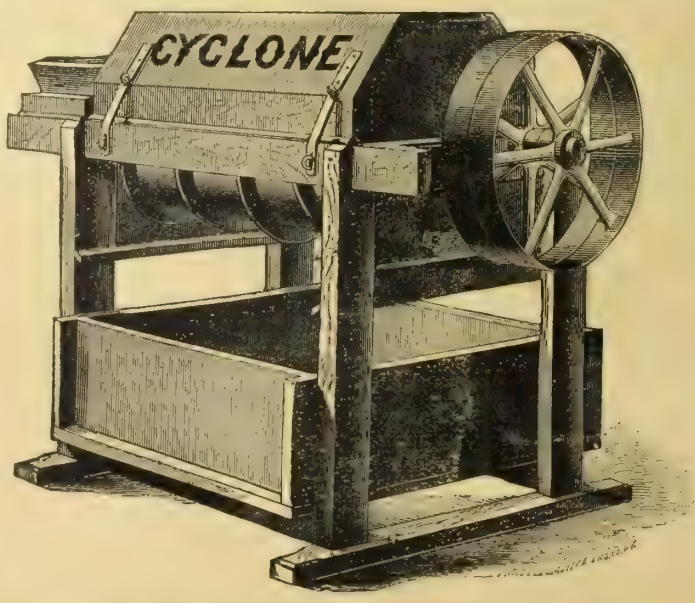
CANNED GOODS.

TORONTO.

The term 'canned goods' is understood in a limited sense these days, and nearly everybody who uses it supposes that peas, corn and tomatoes are all that it is understood to comprehend. These goods are practically all that are in living interest just now. Other vegetables are dull and neglected, fruits are at a standstill and canned fish are in little request. But the staple vegetables are selling fairly well. They could be more active without being extraordinarily brisk, but the best standard by which to try the trade in them is the trade in other lines. Compared with that, the demand for canned goods is excellent. If the business in all other grocery lines were equally good things would be booming. Prices are steady for peas, corn, and tomatoes, at $1.05 for ordinary brands and $1.10 for choice brands. Trade has depended almost solely on a sort of by-demand, canned goods being seldom ordered alone, but only as a part of general orders. Peas and tomatoes continue to be talked of as scarce lines. There is a lot of tomatoes in the hands of one holder, who refrains from quoting just now, being a believer in the future prospects of the market. Some business has been done in vegetables of next season's pack, but the price is not revealed, though it is believed to be on the low side. There is some inquiry for round lots of corn from Montreal, and a sale of a car of assorted vegetables was made to a London wholesaler early in the week.

Stanway & Bayley have got into their new premises, one door west of their former place of business. In addition to the advantages of ample space, liberal light and commanding position on the street, their new offices have elegance and convenience.

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

Partitions divide the space into a sample room, two offices and a store room, the offices and sample room being very handsomely appointed and well laid out.

MONTREAL.

The position of canned goods is unchanged and stocks in all lines are small, while business is not what can be called brisk, but an up movement is noticeable, and holders are firm. Advices from France state that the pea crop has been frozen.

MARKETS—Continued.

Continued from page 14.

Cuba for importation from Europe has not yet been touched; and, hence, there is no occasion for Cuba to reduce its prices. If this parity should not be reached during the next few weeks, it is not likely to come, except from an advance in Cuban prices in the parity of Europe later in the season, as the fact still holds good that from 100,000 to 150,000 tons of sugar from Europe will be required in the United States this year. There is no news of special interest this week from cane producing countries, with the exception that fine weather prevails in Cuba, enabling the grinding to proceed with full vigor. We do not find it necessary yet to make any change in our crop estimates, as given in our "Statistical" of March 10, 1892, with the exception of Barbados, which we have already reduced to 67,000 tons. Although quotations here are nominally unchanged for centrifugals, Cuba offered Muscovados at 2⅝c., cost and freight, and refiners have accepted a considerable amount for May shipment.

Refined—Net prices remain the same as last week. The demand still continues light for the season, and it is more and more evident that from this time on the invisible stocks of refined sugars in the hands of grocers will be kept down to much smaller proportions than last year, or in preceding years. The same remark also applies to the invisible stocks of refined in the United Kingdom and on the Continent. The refiners, however, have a very considerable stock of refined sugars still on hand waiting for a market, although on some grades they keep well sold up. There is no change in the quotations for foreign refined sugar, and no increase to be noted in the importation of Scotch yellows.

SYRUP AND MOLASSES.

Syrups are in light request and go at low prices, 1⅞c. being the inside quotation. Dark syrups appear to lead in such demand as exists. Some United States bright syrups were offered last week, but could not be brought in at the prices bid.

Jobbers have not been buyers for months of either West Indian or New Orleans molasses, and though stocks are very light they are equal to the requirements of the demand. Jobbing prices remain unchanged at quotations.

SURPRISE SOAP

Is a First-Class Laundry Soap; Not a Common Soap.

Good for all general purposes, but has besides peculiar qualities for easy and quick washing of clothes.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

TEAS.

A very fair week's business in teas is reported. A big sale of Japans was made early in the week at fair prices. Since that quotations have firmed very apparently, and all grades from medium upwards are firm and scarce on spot. The better grades of Ceylons and Indians are likewise much firmer, as are all teas that make any pretensions to liquor. Oolong teas are rising and hardening in value.

Of last week's tea sales the London Grocer says :—The only public sales of Indian tea held this week were on Monday last, when, preparatory to the market closing for the Easter holidays, no less than 13,580 packages were offered, which met a reception similar to that accorded these descriptions of teas for many weeks past, that is to say, while the small proportion of what may be called fine qualities with strength were readily taken at firm rates, the remainder, consisting of poorer and commoner sorts, found a dragging demand at cheap and here and there at ¼d. to ½d. per lb. lower prices. Calcutta advices, dated March 23, inform us that "the tea season is now over, and the market closed." In London the only arrivals this week have been the Pindari, with 24,900lbs., and the Coromandel, with 65,340lbs. Nearly 14,000 packages of Ceylon tea have been offered, and the market still retains a quiet tone. There has been little disposition to carry stock over the holidays, which has tended to depress prices. Sales have been on a liberal scale since Christmas, and the trade will be heartily glad of a short interval of rest.

MARKET NOTES.

Mr. Cutler was erroneously spoken of in this column last week as being connected with the Halifax Sugar Refinery. We should have said the Nova Scotia Sugar Refinery.

Early closing began on the street on Monday. All the houses have signed an agreement to close at 5 o'clock till further notice. It is to be hoped that further notice will not be given.

Last week Sloan & Crowther brought one of the largest lots of tea of one grade every turned over in one purchase on this market. It consisted of 1640 packages of fine Congou. The price will be in the neighborhood of 25c. A short time ago for part of the same line 30c. was paid.

Eby Blain & Co., report arrival of another lot of choice Barataria Shrimps, and Fancy Cone Oysters. They also report that their sales of Bensdorp's Royal Dutch Cocoa are increasing beyond their most sanguine expectations. The demand is on the increase wherever tried.

"Apropos of canned soups." says the New York Commercial Bulletin, "it is asked why should they be much more costly than canned tomatoes? Soups are about 90 per cent. water, and the expense of the other ingredients is by no means heavy. The processing

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

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LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

may be a little more costly, as also the labels, but it may be questioned if there is the difference of $2 per dozen or over, as in present market prices, for the respective goods."

Wilkins & Co., Adamsville, Que., expect to ship this week a carload of maple syrup to British Columbia points. Bad roads in the Eastern Townships have been a cause of delay that was hard to overcome. It must be remembered as well that the season is fully three weeks late. The determination to obtain only first-class stock necessarily makes shipping a slower matter.

PETROLEUM.

The market for both refined and other products is steady and prices are unchanged.

The Petrolia Advertiser reports: Petrolia crude $1.25 per barrel. Oil Springs crude $1,25½ per barrel. It can hardly be said that the crude oil market has improved the past week in respect to either firmness or demand. While it may be still affirmed that current quotations are about one twenty five per barrel, tolerable well authenticated reports of sales at twenty-four are reported. Painstaking investigation, however, fails to discover any sales at these figures except in small lots. So transactions at this inside figure may be both isolated and special even as a if they have occured at all. Local producers rule, are firm holders and manifest a disposition to await the course of events.

BUTTER AND CHEESE.

The butter market is easing under a greatly increased supply of large rolls, which are taken at 15 to 16c. as a rule. Better prices were paid for really prime stock. All the stock now handled is new, and the market is in a particularly healthy state owing to its freedom from any embarrassment from old butter. Good dairy tubs are scarce. Creamery tubs at from 19 to 21c. are offering, but are not readily taken owing to the sufficient supply of new roll butter at easy prices. Common butter is still in request, one reason being the firm price of lard.

Some sales of new cheese have been made at 10c. on track and 10¼ to 10½c. in smaller lots. Prime fall cheese is still firmer at 12c. in trade lots and 11¼ to 11½c. on track. Traders are not stocking freely yet.

COUNTRY PRODUCE.

APPLES—Prices play freely between $2 and $3, and barrels have to be made up frequently to prevent loss by decay, though loss is as liable to be suffered through the greater cost of re-packing.

BEANS—The market shows no evidence of improvement. Farmers who refused $1.20 and in some cases $1.25 last fall are now eager to sell at $1, which is the best price going for quantities of choice hand-picked. Common are bought at 90c. at point of shipment. Jobbers get $1.10 to $1.15.

DRIED APPLES—Large sales have been made this week at 4c., and the sellers are relieved that they have parted with the stock so advantageously. There is little demand. Stocks are scattered. They are offered by country holders at 3½c. here. One 300 barrel lot changed hands on the street the other day at 4c.

EVAPORATED APPLES—The ideas of buyers are shrinking away far from the line of value that holders have held out for, perhaps too long. There is no sale for the North West, that market having been pretty well saturated for all year last fall, when buyers believed prices were more favorable than they would afterwards be. Dealers on this market do not buy anything held above 6½c. Reports from Chicago put the possibility of an export business completely out of sight, on any higher basis. Heavy stocks are held here and in Montreal, while there is practically no demand. Jobbing prices here are 6½ to 7c.

EGGS—A fairly well balanced relation is preserved between the supply and demand. The price is 11 to 11½c., only small quantities realizing the latter price.

HIDES—No change in values or in the run of the supply is to be noted. The basis is still 4½c. for No. 1 green cars. Cured-hides are steedy at 5c.

HONEY—Buyers are few and far between. Extracted is dull at 8 to 9c., and sections are but little more active at 13 to 15c.

HOPS—Dulness is quite a marked feature. Holders' ideas form the basis of quotation. Prices are steady at 19 to 24c. for new and 16 to 18c. for yearlings.

ONIONS—Are steady at $2.25 to $2.75 per barrel.

POTATOES—Cars are in somewhat better demand at 30 to 31c. Out of store lots are steady at an outside quotation of 40c.

SKINS—Sheepskins are fairly firm at $1.15 to $1.30, lambskins at 20c., calfskins at 5 to 7c.

TALLOW—Is featureless at 5 to 5½c. for refined and 1¾ to 2c. for crude.

WOOL—There is no improvement, and little can be looked for with the season for the new clip so close at hand. Fleeces are dull at 18c.

PROVISIONS.

The course of business is about what it always is at this time of year, though an unsettled feeling is present that rather retards business. A good demand must be due in a short time now for smoked meats, also for long clear. Both are in fact in very good demand at the present moment. Prices are steady at last week's quotations.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is active at 10 to 10½c. for tubs and pails. Compound is steady at 8 to 8½c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4 to 5½c. in fore and 7 8½c. in hindquarters, yearling lamb is 10¼ to 10½c., Spring lamb is $4.50 to $5.50 per head, mutton 6 to 8c., veal 6 to 7½c

GREEN FRUIT.

Oranges are firm and prices outside have advanced from 50c. to $1 per box. The sale last week strengthened the market apparently in Mediterranean fruit, as Catenas, Messinas and Valencias are now very firm. The prices are $6 to $6.50 for Valencias, $4 to $4 50 for Messinas. Floridas will soon be off the market, but still sell at $4.50 to $5. California oranges are being received with a little more confidence now that the quality and condition are satisfactory. Prices are $2.75 to $3.75 for Seedlings and $4.50 to $5 for Navels. Some half-boxes of bloods are held here at $2.50 to $3. Oranges are higher in New York. Cool weather has had an unfavorable influence upon the trade in green fruit, particularly in lemons. The prices of lemons are easy and the trade in them is slack. Good keeping lines are steady at last

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Not much has the last week added in the way of changes in the situation. Selling is still up-hill work, and what is done is in a small way, large qantities not going out at all. Prices are easier than they were a week ago, and business is as dull as it was then. In feed the market has been stationary.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5; strong bakers', $4.50; Ontario patents, $4.60; straight roller, $4.25; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.75 to $3.95; extra, $3.50 to $3.80; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is $3.90 to $4. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $14.50 to $15.5c, mixed feed $22 to $25, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at $12.50 to $13 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

The market is very flat with little business doing. There is no improvement in the home demand, and in the absence of shipping orders even recent currencies are barely maintained. The stock in store on Saturday last showed a decrease of 2,999 barrels when compared with the same day of the week previous, a fact to be attributed to the removal from warehouse and shipment of about that quantity of bonded American flour destined for Newfoundland, and a decrease of 9,243 barrels when compared with the corresponding date last year. We quote: Patent spring, $4.90 to $5.10; patent winter, $4.60 to $4.90; straight roller, $4.35 to $4.50; extra, $4 to $4.10; superfine, $3.75 to $3.90; fine, $3.25 to $3.50; strong bakers, $4.50 to $4.85.

What little business there is passing continues to partake of a retail character and prices are reduced. The stock in store on Saturday last showed a decrease of 114 barrels, when compared with the same day of the week previous, and an increase of 4,802 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. $3.80 to $3.90; Rolled, bbls. $3.80 to $3.90; Standard, bbls. $3.75 to $3.85; Granulated in bags $1.85 to $1.90; Rolled in bags $1.85 to $1.90; Standard, in bags $1.80 to $1.85.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

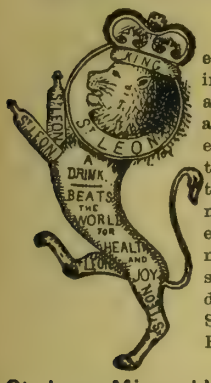
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box.
Price 65 Cents.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St

LEITCH BROS. MILLERS, OAK LAKE.

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MARKETS.—Continued.

week's prices, that is, $2.75 to $3.75. Fancy stock is slightly higher. Pineapples are very plentiful and are consigned freely to this market. Prices range from 5 to 20c. The abundance of bananas is also a cause of plenty here. In no former year was there ever so large a supply on hand by the first of May as there was this year. Prices are $1.25 to $2 for single bunches, but in 100-bunch lots they are appreciably lower. Sweet potatoes are $2.50 to $3.

MAPLE PRODUCTS.

Syrup is not plentiful, the market being short in half-gallons and gallons. The farmers are holding sugar in small lots, so that offering is not free at the moment.

The following is the wholesale price list for maple syrup in screw top cans: Tall Round Can,—say 11 lbs. gross 85c.; Half Can,—say 5¾ lbs., gross 42½c.; Small Can, say 2½ lbs., gross per doz., $2.40.

IN BULK.—Kegs. per Imp. Gal. (12 to 15 gals. each.) 90c.; Small Bbls., per Imp. Gal. 90c.

Pure Maple Sugar, in 1 lb Cakes, per lb. 9c.; Pure Maple Sugar say in 3 to 5 lb. Cakes, per lb. 8½c.

SALT.

Trade is reported much more active. The outward movement includes 3 cars coarse sacks at 70c., 3 cars barrels at $1.20, the jobbing trade is satisfactory.

FISH.

Fresh trout and white fish are quoted a half cent higher, 6½c., being the figure this week. British Columbia salmon are in fair request at 18 to 20c. Otherwise the market is unchanged.

The Victoria News-Advertiser says: The Spring salmon catch is still keeping up a good average, and heavy shipments are being made almost daily.

DRY GOODS.

A sorting up business of very fair proportions now engages the attention of the dry goods houses. Prices are steady and trade for the most part wanting in of interesting features.

MONTREAL MARKETS.

MONTREAL, May 5, 1892.

The trade here has shown a noticeable improvement during the week, and all the houses say they are sure things will improve more in the course of a few weeks. Sugar is quiet, but steady, a trifle easier in prices. The wholesale trade are cutting yet, this has a tendancy to increase the volume of trade, but it does not, as the majority of the trade are not pushing sales. The green fruit business has shown a marked change and with the sales noted in our report goes to show that Montreal is taking a place in the front ranks. The travellers are doing finely on the road and the whole tone of the market is much better. Payments are also good.

SUGAR.

The local sugar market is about the same as it was last week. The refiners here are selling at the same price as the lower province refiners, the figure now is 4⅜c. for granulated. The wholesale trade are not pushing sales in it as the cutting is still going by some of the houses, especially the French. One grocer here says that he wishes that some understanding could be arrived at to fix the price steady as there is no fun in selling goods at a loss. Cable advices from England and the States say raw beet is very quiet and so is cane sugar. The monopoly in the States is largely if not entirely responsible for this quietness in England. In our local market low grade yellows are a trifle easier and are quoted at 3 7-16c., bright yellows are scarce and the price is steady. Granulated is nominally unchanged, but we think 1-16 of a cent lower would be taken for a round lot. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

MOLASSES AND SYRUPS.

There is nothing of importance doing in syrups on spot and prices remain unchanged. Canadian bright is in fair demand, as is also American, but the demand is only local. We quote 1½ to 2½c. per pound. There is no change in the position of the molasses market. The feeling in Barbadoes is about the same, 12c. being about the idea. Several lots have been sold on Montreal account which will cost 28 to 29c. landed here. Locally the market is still dull, with only a fair jobbing trade doing. We quote as follows:—Barbadoes 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple syrup is quiet and the only business doing is a small one. Dealers state that considerable mixing of old and new stock has taken place this season, a good portion of the receipts being dark in color. Sugar is still hard to dispose of and sales have been made as low as 5c. per pound for dark stock. Choice light stock has been sold as low as 7½c. for round lots. We quote maple syrup in tins 60 to 65c. per gallon and in wood at 5 to 5½c. per pound. Maple sugar is quoted at 8 to 8½c. and fancy cakes at 9c.

TEAS.

There has been a good demand for blacks during the week in all grades, consequent upon the first consignments being near at hand. Japans are also moving out fairly well, especially in the low grades. We hear of sales being made for the States, mostly of mediums, at 17 to 22c., but some low grade stock has been placed at 10 to 12c. The following cable has been received from C. P. Low & Co., Yokohama: Market has opened, purchases made at $35 per cwt., quality inferior to last year. Indian and Ceylons are having good call with the trade here.

COFFEE.

Coffees have been in fair demand and several lots of Rios have changed hands during the week at 18 to 20c. Jamaicas are wanted at the same price, but there is little of it offering. We quote:—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The movement in rice during the week has been very good, several car load lots being shipped to the west since our last report. Advices from primary are still reported strong. Prices at this point remain unchanged. We quote Standard $4 to $4.10 Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8.

DRIED FRUIT.

In dried fruit business has been of moderate volume this week, and the only trade

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

FOR
Oranges { California Seedling / California Navels. / Messina. / Valencia.
Lemons
Bananas
AND Pines.
TRY CLEMES BROS.
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED CORN BEEF.
ARMOUR'S AND CLARK'S | 1, 2 and 14 Pound Tins; with and without key opener.
Now is the time to buy cheap.
See our Quotations.
LARD { Standard Comp'd. / Snowdrop " / Pure Kettle Ren'd } Tubs and Pails.
BEST QUALITY! LOWEST PRICES!
T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TEAS.

Just arrived, 1640 packages of fine English Breakfast Congou purchased at a very low price for cash.

Live merchants in places where our salesmen do not reach please write for samples and quotations. The value will surprise you.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits,

VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

WE ARE OFFERING

AN EXCELLENT QUALITY OF

COLUMBIA RIVER SALMON

"INDIAN BRAND"

at reasonable prices.

Write for Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

PRUNES

Sphinx Brand in Cases

—AND—

Bosnia in Casks.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

MOLASSES.

Fancy, New Crop,
Open Kettle,
High Grade.

New Orleans.

Write for Sample.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

doing is a sorting up one. New York dealers are still offering good at a low figure. We quote :—Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.

NUTS.

Nuts have only a jobbing trade, but outside of this there is not much doing. Prices remain unchanged at the old figure. We quote as follows :—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

GREEN FRUIT.

Green fruit has shown some improvement since the recent fruit sales. Valencias have advanced in value since our last report and are now held firm at $7 to $7.50, Jamaicas in barrels are still the same $6 to $7, Floridas are offered at $3.75 to $4.25 and bloods in ½ boxes at $2.75 to $3. Mesenas are selling at $4 to $4.50, Jaffas $5 per box and $3 for ½ boxes. Lemons are also having good call at easier prices. The event of the week is of course the first of the regular spring sales of Mediterranean which took place last Friday. Particulars will be found elsewhere, but Montreal can take credit from the fact, that prices were 25 to 50 per cent. better than those made at the opening sales in Boston and New York. Compared with last year the prices are low, but this is not surprising considering the general position of the fruit market here and elsewhere this year. Pineapples are having good call at easier prices, and are now offering at 7 to 15c, strawberries are selling at 50c. per box for choice stock, while inferior stock sell at 20 to 25c. Bananas have fallen in prices owing to the heavy receipts last week, and are now quoted at $1 to $1.50 per bunch.

APPLES.

The market is about over for the season and prices of old stock are very irregular and more or less nominal, and really choice stock are selling at $4 to $5 ; poor waisty fruit can be had much lower. We quote: Evaporated 6½ to 7½c. and dried 4½ to 5½c.; evaporated peaches, 12 to 13c. per tin.

HOPS.

The spot hop market is quiet but firm, and choice Canadian cannot be bought for less than 24c. and some holders want 25c. Pressed hops are also quiet but firm and are held at 16 to 17c.

FISH.

The fish market is quiet and the trade that is being done is of small dimensions. Prices are the same as they were last week. We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4 25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

We quote smoked Yarmouth bloaters, per 60 box, $1.10 to $1.25 ; St. John's bloaters, per 100 box, 90c. to $1.10; boneless cod, large boxes, 6c. to 7c.; do. small boxes 7c. to 8c.

PROVISIONS.

The general tone of the provision market is without change. Canada short cut is the only thing that has good enquiry at steady prices. There is just a fair enquiry for smoked meats and lards. We quote : Canadian short cut, per brl. $16.25 to $16.50 ; mess pork, western, per brl. $15.00 to $16.25; short cut, western, per brl. $15.50 to $16.25; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

There is only a jobbing business doing in new butter and prices are as before. We quote as follows : Creamery, 22 to 23c. ; Townships, dairy, new, 20 to 22c.; Morrisburg and Brockville, 18 to 19c. ; Western dairy, 16 to 17c.

Cheese has only a local jobbing movement at 12 to 13c.

EGGS.

The egg market is still quiet and 11 to 11½c. is about the idea now. Dealers are however firm in their ideas and above prices are being firmly held.

GRAIN.

The local grain market is quiet and without change. The following is the stocks in store here. The stocks of grain and flour in Montreal, show an increase of 34,340 bushels of wheat, 8,429 bushels of peas, 12,873 bushels of oats, 11,219 bushels of barley, and a decrease of 2,999 barrels of flour and 14 barrels of oatmeal compared with a week ago. Compared with the corresponding week last year, there is a decrease of 26,606 bushels of wheat, 8,104 bushels of corn, 9,223 barrels of flour, and an increase of 217,392 bushels of peas, 322,834 bushels of oats, 1,472 bushels of barley, 8,765 bushels of rye, and 4,802 barrels of oatmeal. We quote : No. 2 hard Manitoba, 94 to 95c; No. 3 do., 85 to 90c.; No. 1 Northern, 92 to 95c. peas, 70c. to 73c per 66 pounds; oats, 30 to 32c. per 34 pounds, corn, 55 to 60c., duty paid ; feed barley, 40 to 42c.; good malting do., nominal.

The stocks in store on the dates mentioned were as follows :

	April 30, 1892.	April 23, 1892.	May 1, 1891.
Wheat, bush.....	672,722	638,382	699,328
Corn, bush.....			8,104
Peas, bush.....	403,372	394,943	185,981
Oats, bush.....	562,753	549,880	239,919
Barley, bush.....	98,434	87,215	96,962
Rye, bush.....	39,592	39,592	30,827
Flour, brls	67,023	70,022	76,246
Oatmeal, brls.....	5,100	5,114	298

WHY DO MILLIONAIRES WORK.

It appears strange to some young men just starting out in life to see men who are worth their millions toiling away, day after day, just as hard as if they were the humblest clerks in the establishment and sometimes much harder. The young man says, "if I had as much money as that man I would not work like that," and perhaps he will do the same thing at some time in his life.

The cause of all this toil is not so hard to see after all. When the same rich merchant was beginning in life he formed the habit of working for some one else, and when he got into an establishment of his own he kept on working hard and after his fortune is made he finds it almost impossible to remain idle or even give up a little work. He has formed the habit of diligence and it is as hard to break as any habit.

In the beginning a man sets out to make money for two reasons : First, because he wants to secure an existence, second he desires to secure pleasures and luxuries. But while working for these purposes men become acquainted with great projects and problems and schemes and industries, and if they are earnest men who have more than a selfish interest in the business world about them they soon become absorbed in those things. It is not charitable to suppose that rich men cling to their business simply for the amount of money it brings in, when they already had more than they can readily spend. But there is a certain pleasure and excitement obtained from holding the rudder of a great enterprise and sending it bodily ahead through all kinds of weather. Does the old sailor love the sea because of the dollars he has made as wages or the dollars he expects to make? Not he. He loves it because his life-work has been identified with it. It is just the same way with the rich business man. His work has become a pleasure and he cannot be induced to leave it long. It is like running a large machine and seeing how well it does its work under the hand of a man of long experience, and when it is out of order he takes pleasure in putting down his hand and adjusting it so that it will run smoothly again.—Trade.

Mr. Henry Crossley, of the late firm of Wills & Crossley, has joined interest with Mr. James Simpson, recently of Hamilton, Ont., and will conduct a brokerage and commission business, handling fruits, nuts and a general line of groceries, under the firm name of Simpson & Crossley. They have secured offices at No. 96 Wall street, and will be pleased to receive their many friends and execute promptly any favors that may be entrusted to their care.—N. Y. Commercial Bulletin.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Grant, Horn & Bucknall, Winnipeg.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,
HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE C. B. CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

CARNEGIE'S BUSINESS SUCCESS.

The following article from the San Francisco Examiner may be of interest to our readers :

Andrew Carnegie and party arrived about 1 o'clock on the special car Iolanthe. They spent the afternoon in quietly looking around the city, and at night Mr. Carnegie was entertained at a dinner at the University Club.

He said that although there were many men here of exceptionally large wealth, yet he thought the field was an unnsually good one for men of energy and pluck.

"Yet, after all," said he, "it isn't the man who does the work that makes the money. It's the man who gets other men to do it."

"I remember that not long after my arrival in this country from Scotland I was a telegraph operator, and had news reports to send and copy. I for a while made copies of the report for $1 a week.

"The man above me, who was my boss," said Mr. Carnegie, closing one eye shrewdly, "didn't do any of the work, and he got $10 a week. That is the difference. It was something not to be lost sight of, and I made up my mind not to forget it."

Mr. Carnegie sat in an easy chair, now bolt upright and again reclining gracefully. He said he had pretty well outlined what he thought politically, and he could not say anything in addition, as for some days he had not been a very close reader of the papers.

"This government," he said, "is a success, and it does not make any difference what the hopes or wishes of princes and crowned heads may be, it will always be a success."

Asked to give a true story of his struggles since coming to America, the king of iron manufacturing thus laconically and epigrammatically said :

"Scotch by birth ; American every other way. Born in the village of Dumferline forty-six years ago. Schooling amounted to nothing. Parents poor. Both worked as weavers. Came to America when but 13 years old. Settled in Pittsburg. Errand boy on the Pennsylvania Railroad. Picked up telegraphy. Persevered. Became chief operator when 18—began to save money.

"Joined now with brother Tom and bought small iron foundry. Began manufacture of smelting furnaces. Called them Lucy No. 1 and Lucy No. 2. Success enormous. Extended business on all sides.

"Became a millionaire by introducing steel rails in the country. In two years monopoly of the business. Got contracts for developing all the large American systems for steel rails. Ran the price of rails from $200 down to $25 a ton to beat competitors. In latter part of '70's made money at rate of $2,000,000 a year. Now worth between $30,000,000 and $35,000,000. Besides American manufactories own syndicate of papers published in small English towns.

"Ambition ten years ago to build and own reproduction of old baronial castle in Pennsylvania. Bought the lands; had plans drawn; on death of mother abandoned the idea. Promised her when a boy never to marry while she lived. Kept promise. Married two years after her death. Wife twenty years younger; is an American lady."

Mr. Carnegie has spent hundreds of thousands in establishing trade schools, libraries, gymnaisums, etc., in small Scotch towns. All his household servants are Scotch—butler Scotch, waiters Scotch, maids, Scotch, cook Scotch, everything Scotch. At the dinners and social functions he has Scotch pipes. He believes in home rule, and hopes to live long enough to see Scotland under home rule. He intends buying a Scotch estate for the summer and south of England estate for the winter. He had made Dumfermline the most attractive town in Scotland, and glories in the fact that he was born in the village where Robert Bruce was buried.

In religion Mr. Carnegie says he is an agnostic. He is a great admirer of Herbert Spencer. Though he has no knowledge of music he is a great lover of it, and his expenditures in musical institutions aggregate over $1,000,000.

He has no children, and says he will spend every cent of his money before he dies. He has never given a penny to any church, and does not believe is churches.

CAVIAR.

Caviar, which is made from the eggs of the sturgeon, is an important article of exportation for many cities of Russia and Astrakhan, and principally Taganrok. The annual amount is estimated at 40,000 pounds (1 pound—35 pounds.) The greater part goes to Turkey, Greece. Italy and Germany, very little to England and still less to France. The fisheries are situated at the mouth of the Volga, upon the banks of which stand large store houses with basement and cellars in which are found the tubs that contain the brine used in the preparation of caviar. The most profitable fishing is done in autumn, this season yielding the largest quantity of eggs. In winter the fishermen make large holes in the ice and fish with the spear. At all other times they use nets, about 300 feet in length, to which are attached cords provided with hooks. Each of these is strong enough to hold a fish of large dimensions. Each establishment owns a fleet of boats. The fish brought on board are laid upon boards and covered with salt, and are then opened for the purpose of extracting the eggs and the entrails, which the Russians are very fond of, and which they eat in a fresh state. For exportation caviar is prepared in two different days : 1. The eggs are washed and then immersed in strong brine for three-quarters of an hour and finally allowed to drain. In this way "granular" caviar is obtained. 2. For "compact" caviar, the eggs are first cleansed, then pickled and finally allowed to dry slowly. Then they are packed closely in canvas bags which are inclosed in wooden barrels, after which they are ready for shipment. A ruder process, but one much used in the trade, consists in immersing the eggs, immediately after collection, in brine, wherein they are left for several months, after which they are dried in the sun.—La Nature.

HAMILTON MERCHANTS AND THE G. T. R.

Between the Grand Trunk Railway and the Hamilton Board of Trade a little difference has arisen on account of the action of the former in practically cutting off Halton county from any connection with the city. The Hamilton Herald says :

As a matter of fact, Hamilton has nothing to do with the matters in dispute between the Grand Trunk and the County of Halton, and Mr. Stiff's suggestion that the Board of Trade should endeavor to induce the county to abandon the position it has taken, is simply begging the question, so far as Hamilton is concerned. As Mr. Bristol pointedly remarked, the time for asking the Board's intervention was before, not after, taking action. Whatever the Board might have been disposed to do before, it cannot with decency throw itself into the breach now in an endeavor to straighten out the Grand Trunk's nasty little quarrels.

It is to be hoped the protest our merchants are making will have the desired effect, and that the company will see the wisdom of canceling the offensive order. The Grand Trunk owes a good deal of consideration to the business men of Hamilton. From year to year they spend a great deal of money with the company, and we all know that the dollars of Hamilton people go to swell the immense returns which the Grand Trunk gets out of the Toronto and Hamilton branch, the most profitable portion of the road. In return for all this patronage the company has knifed Hamilton at every convenient opportunity, has given it a wretched train service in many respects, with shabby, dirty cars and disobliging officials. It is surely time to change these tactics. The people who help support the Grand Trunk and spend thousands of dollars with it yearly, have surely some right to have their interests consulted by it to some extent.

Restore goods to their proper places as soo after using as possible

A feather duster disperses but does not remove the dust from the store.

The neglect to look after minute details in the factory is a source of great loss to many producers.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

REDUCTION IN THE PRICE

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH:
29 Front St. W.

The E. B. EDDY CO.,
Hull, Canada.

Business Changes

SALES MADE OR PENDING.

A. Selby, fruit merchant, New Glasgow, N. S., has sold out.

William Ashfield, grocer, Ottawa, has sold out to J. H. Gervan.

John Papst, grocer, Victoria, B. C., has sold out to J. H. Frank.

F. H. Matheson, general merchant, Lansdowne, N. S., has sold out

The general store stock of John Windsor, Peti Roche, N. B., is advertised for sale.

Allen McLean, grocer, New Westminister, B. C., has sold out to Donald A. McLean.

R. E. Lemon, general merchant, Revelstoke, B. C., has sold out to H. M. Cousier.

Frank Mowatt, grocer, St. Andrews, N. B., is selling off stock to close out business.

Geo. E. Bigelow, general and liquor merchant, Nelson, B. C., is closing out his general store.

W. B. Collins & Co., general and grain merchants, Wyoming, Ont., have sold out to Smith & Climie.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Maloney & Son, grocers, Montreal, have dissolved.

Vermette & Masse, grocers, Montreal, have dissolved.

Kennedy & Co, grocers, St. John's, Newfoundland, have dissolved.

Scantlion & Marshall, flour merchants, Montreal, have dissolved.

J. J. Vipond & Co., wholesale fruit merchants, Montreal, have dissolved.

Honor & Scott, grocers, Port Hope, Ont., have dissolved, J. F. Honor continuing.

REMOVALS AND DEATHS.

Timothy Covenay, grocer, Quebec is dead.

FIRES.

The Empire Tea Co., Berlin, Ont., is partially burnt out.

Samuel Brooks, general merchant, Tilton, Ont., is burnt out.

Carney & Barrett, grocers, etc., Nelson, B.C., are burnt out.

Hardy Bros., general merchants, Malega Mines, N.S., are burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. Fortier, grocer, St. Charles, Que., has assigned.

T. B. Munro, general merchant, Robinson, Que., has assigned.

W. H. Briggs, general merchant, Stanbridge East, Que., has assigned.

Thos. M. Glawson, general merchant, salmon River, N. S., has assigned.

A. Shier, grocer, St. Mary's Ont., has assigned to John Clark, St. Mary's.

Demand of assignment has been made upon Wm. Moodie, grocer, Montreal.

The estate of Peter Campbell, general merchant, Arichat, N. S., has been re-conveyed to him.

WHERE THE JOKE COMES IN.

Kansas farmer (buying goods at Alliance store)—I guess that'll be enough for this time. Forty-seven dollars and a half? All right. Charge it.

Alliance merchant—Great Scott, Mr. Bilby, we can't do business on credit? The margin of profit on these goods is less than 8 per cent gross. You know that well enough.

"Can't sell me goods on credit? Didn't I subscribe for $200 of stock to start this store?"

"Certainly, Mr. Bilby, but ——"

"Ain't I buyin' a big enough bill?"

"Of course, but——"

"That's right! I know what I'm doin'!"

"When I've traded out that $200 I'll come round and pay it b'gosh."—Chicago Tribune.

It is easy for the small boy to "make a clean breast of it," but the rub comes when you want him to wash his neck."—Kings' Jester.

Shopper—"Are those fast colors?" Clerk—"Well, I should say as much! You just wash it once, and see how they'll run."—Boston Courier.

"Mr. Grip," said the head of the firm, "we have been looking up your record for the past year, and we find that you have scarcely paid expenses. This will never do." "You seem to forget, sir," said the other, as he drew himself up to his full height, "that during the past year I have had more orders cancelled than any other traveling man you have."—Cloak Review.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER. tf

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOR SALE—GENERAL STORE BUSINESS in a growing town, excellent farming and fruit country, doing a large business. Stock about $6,000. Apply to T. A. Lytle & Co., Toronto. 20

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

Grocer Refrigerators.

Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

Autographic Cash Registers.

Before ordering any Autographic Register, see the NATIONAL. Guaranteed equal to the PECK, the STANDARD, or any other Register of this kind, and only half the price.

We make 34 different kinds of Cash and Autographic Registers

PRICES:

$15, $20, $25, $30
$50, $60, $75,
$100, $125, $150,
$175, $200,
$225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20?

THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W. Halifax, N. S., 107 Hollis Street. Montreal, P. Q., 174 Jones Street. Winnipeg, Man., Main and Queen Sts.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

DR. PRICE'S
Cream Baking Powder.
Contains neither Alum or Ammonia

Dr. Gibbon, of London, England, says: I have no hesitation in assigning the use of Alum in bread as the chief cause of frequent constipation, headaches, liver derangements, etc.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1 50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

THE
Oakville Basket Co.,
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

The Great Strength-Giver.

One Pound of Johnston's Fluid Beef contains as much real nutrition as fourteen and a quarter pounds of Prime Beefsteak.

A valuable food for ATHLETES when training.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

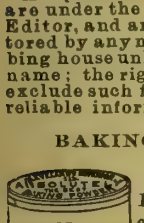
TORONTO, May 5, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	80 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro, 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

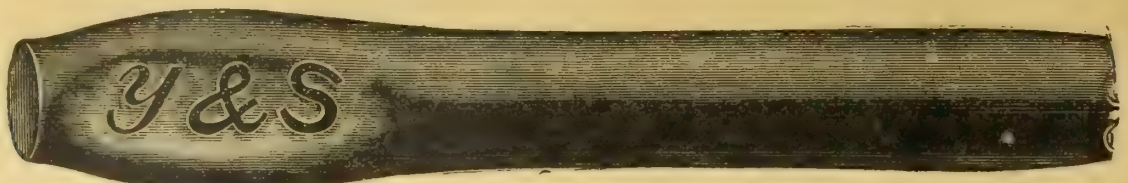
	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	1 90	2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls	....	1 45
" " flats	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	... ..	12½
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	 23	25
" " ½'s "	 33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	. ....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue.. 1 "	....	3 25
.. 2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " . 2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " . 2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " . 6 "	....	4 50

Potted Chicken, Turkey, or Game, 6 oz cans 1 60
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Devilled Tongue or Ham, ½ lb cans 1 40
Devilled Chicken or Turkey, ½ lb cans 2 25
Sandwich Ham or Tongue, ½ lb cans 1 50
Ham, Chicken and Tongue, ½ lb cans 1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces	1 00

(each box contains a bottle of high class perfume. Guaranteed first class)

Monte Cristo. (with brilliant stone ring)	180 pieces...	1 80
Sappota,	150 pieces ...	1 00
Sweet Fern,	230 " ...	0 75
Red Rose,	115 pieces ...	0 75
Magic Trick,	115 " ...	0 75
Oolah	115 " ...	0 75
Puzzle Gum	115 pieces	0 75
Bo-Kay	150 " ...	1 00
Mexican Fruit, 36 5c. bars	.....	1 20
Flirtation Gum (new)	.....	0 65

(115 pieces)

C. T. HEISEL.

	To retailers per box
Red Jacket,	115 pieces. 0 75
Royal Fruit,	36 5c. pkgs. 1 20
Digestive,	120 pieces. 0 80
Largest Heart	150 " 1 00
Globe picture	150 " 1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	..	1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00

Clock Gum comprising, 500 pieces
Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.) 3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs .	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ½'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

per doz

Gibson's Icina, 1lb { 24 lbs in case	2 25
do do ½lb {	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	..... 0 85
" 6 "	..... 1 25
" 4 " cotton bags	..... 0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 32
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	36
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ¼ and lb tins	30

DRUGS AND CHEMICALS.

Alum.....lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our

BISCUITS are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	4½ 5¾
" " ½ bbls	5 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" " ½bbls ...	6½ 6¾
" " cases ..	6¾ 6½
" Patras, bbls.....	6 7
" " ½ bbls.....	6½ 7⅛
" " cases	7½ 7⅜
" Vostizzas, cases...	7½ 9¼
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅛ 9⅝
Dates, Persian, boxes,.....	5 5½
Figs, Elemes, 14oz., per box	... 9
" 10 lb boxes	11½ 12½
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk.....	3½ 5½
Selected.....	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters.....	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" qrs.....	1 80 1 90
Lemons	2 75 3 75
Oranges, Floridas	4 50 5 00
" Valencias	6 00 6 25
" Messinas	3 75 4 00
" Seedlings.....	3 00 3 75
" Navels.....	4 50 5 00

DOMESTIC.

Apples, Dried, per lb....	0 04 0 04½
do Evaporated.....	0 07½ 0 08

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per lb	.... 0 06
Pike ..... do	0 03 0 04
White fish..... do	.... 0 06
Manitoba White fish do	.... 0 06
Salmon Trout..... do	..... 0 06
Lake herring..... do	.... 0 04
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring .... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per lb	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish :	
Finnan Haddies. per lb	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish : Haddock per lb	..... 0 05
Cod..... "	..... 0 07½
B.C. salmon ..... "	0 20 0 22
Market Cod ..... "	.... 0 04½
Frozen Sea Herrings	1 25 1 50

GRAIN.

Wheat, Fall, No 2, ...	0 82 0 83
" Red Winter, No 2	0 82 0 83
Wheat, Spring, No 2.....	0 80 0 81
" Man Hard, No 1..	..... 1 03
" " No 2..	0 94 0 95
" " No. 3...	0 85 0 86
Oats, No 2, per 34 lbs ...	31 32
Barley, No 1, per 48 lbs..	52 54
" No 2 extra.....	48 49
" No 3 "	44 45
Rye	79 81
Peas.....	59 60
Corn	47 48

HAY & STRAW.

Hay, Pressed, "on track	12 50 13 00
Straw Pressed,"	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE : Manilla	0 12½
Sisal	0 10½
New Zealand.....	0 08¾

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.	
25 lb. irons.....per lb	5½ 5⅝
No. 1 ..... " ...	5
No. 2 ..... " ..	4⅝
No. 3 ..... " ..	4
TURPENTINE : Selected packages, per gal	0 57 0 60
LINSEED OIL : per gal, raw	0 56½ 0 60
Boiled, per gal.....	0 59½ 0 63
GLUE : Common, per lb ...	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	0 08½
Fancy "	0 09
3-hoop pails.....	0 09 0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	14 15
" Tarragona	13½ 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts,.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	8 9
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto...	
Canadian	0 14 $0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	$0 24 $0 26
" dairy, tubs, choice	0 16 0 19
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 16 0 18
" large rolls	0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11½ 0 12

COUNTRY

Eggs, fresh, per doz	0 11½ 0 12
" limed	....
Beans	0 90 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 40
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	0 08½
Backs	0 10
Lard, Canadian, per lb	0 10 0 10½
Hogs	....
Tallow, refined, per lb	0 05 0 05½
" rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan	4 4½
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6½ 7½
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4½
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6⅝
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4⅜
Lily White gloss, crates	6¼
Brantford gloss, 1 lb	6⅜
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ½ lb.	10
40-lb " assorted ½ and ¼ lbs.	9⅜
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4⅜
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4⅝
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl	5⅜
Powdered, bbls	4⅞
" less than a bbl	5⅛
Extra bright refined	4¼ 4⅜
Bright Yellow	4 4⅛
Medium "	3¾ 4
Brown	3⅜ 3¾

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls. ½ bbls.
D	2 2½
M	2½ 2¾
B	2¾ 2⅞

THE HIGHEST STANDARD.

St. Lawrence. Corn Starch FOR COOKING.

Prices current, continued—

V.B.	2⅜ 2½
E.V.B.	2½ 2¾
E. Superior	2¾ 3
XX	2⅞ 3
XXX	3 3½
Crown	3½ 3½

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 40
" ½ barrels	0 44 0 4

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4½
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

BLACK.

Congou—	
Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread 16" Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 26
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case.
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $4 00
5 cases and under 10 cases 3 90
Steamship (10 gro. in case)
Single case and under 5 cs. 3 80
5 cases and under 10 cases 3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.
5c pkgs 100 in case 3 50
10c " 60 in case 4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

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BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

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- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

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MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

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RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

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RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

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Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.

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Sticky Fly Paper

IS SOLD IN

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Lyman Bros. & Co.
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MONTREAL.
Evans & Sons, Lt'd.
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QUEBEC
W Brunet & Co.
Edmund, Giroux & Bro.

KINGSTON.
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Jas. A. Kennedy & Co
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SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
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" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron . ..	" " 8

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Each steamer carries a duly qualified surgeon and experienced stewardess

Rates of Passage, Montreal to Liverpool.

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The $40 and $80 rates are per Lake Nepigon only.

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Passages and Berths can be secured on Application to the Montreal Office or any local Agent.

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H. E. MURRAY, Gen. Manager,
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THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1 25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

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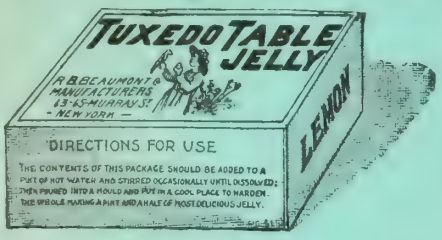

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Is Stronger and More Economical

THAN ANY OTHER BLUE.

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TELLIER, ROTHWELL & CO.

40 Bbls. Dulse.

2000 boxes Smoked Herring,

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Lowest Prices.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

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Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

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The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,

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COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

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Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

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Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

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S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, MAY 13, 1892. No. 20

ST. LAWRENCE CORN STARCH
FOR COOKING
ST. LAWRENCE IVORY GLOSS
FOR THE LAUNDRY

These brands are to-day RECOGNIZED as
THE HIGHEST STANDARD,
And are supplied by all leading GROCERS to the best
FAMILY TRADE.

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
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56 AND 58 FRONT ST. W.
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MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
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DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST

IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

BRYANT, GIBSON & Co.,

TORONTO,

Manufacturers of

This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce" 'Devonshire Relish" Raspberry Vinegar, Evaporated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

Jas. Lee & Co., Montreal.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock

130 Queen St. E.

Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MAY 13, 1892. No. 20

We beg to advise readers of a change in our premises. Our office and place of publication is now at No. 10 Front St. East, next door to the Board of Trade building. This removal, itself an improvement, enables us to add many other features that former limitations of space would not allow. Correspondents or visitors will please remember the change.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THIS WEEK'S MOTTO:

Work but don't be worked to death—this for the clerk and salesman.

Cutting is rife among the west end Toronto grocers. One leader may have many followers, and nearly any one is influential enough to be a leader in a cutting tournament. In the west end the mischief is widespread, both in the number of stores and in the number of lines it comprehends. It is not uncommon to see many stores cutting on one line, but to see many stores cutting on many lines is rather out of the ordinary. Since disaster usually has to come in the train of such wild work, it is a pity that it frequently hits the victims rather than the authors of the evil. Members of the trade complain that they are being forced into this losing game by aggressive competitors. They either have to take part in it or else allow the inaugurator of the cutting to realize his purpose of making up for small profits by very large sales. Every competitor who strikes his flag helps along the success of an unprincipled rival. The natural feeling is, therefore, that it is better to be a dog in the manger in such a case than a sheep in the hands of its shearers.

* * *

The medium-sized grocery business is the one that pays. The law of profits, that the larger the business the larger are the returns holds good only up to a certain limit. Experience controverts it after that limit is reached. Several years ago it might have been true "for any value of x," as the algebraic formula has it, but it is not to-day. The more you go above the maximum paying point, the more your profits shrink and the more your expenses grow. Hence a $25,000 business is a more paying one than a $100,000 business in the retail grocery trade of to-day. For a trade of the latter dimensions a man must have costly equipment, he must pay a rent of a couple of thousand a year, he must have a large staff of employes. His expenses are four times those of his neighbor who does a $25,000 business yearly, but his gross profits are not four times as great. Therefore his net profits will not be four times as great. The less money a man has in the retail grocery trade the better, perhaps, but it is certain that a reasonable amount of capital will do more to earn profits for the retailer than a very large capital will. The law of expenses in this case is very much like the physical law in the cooling of water. The more that water is chilled the more it shrinks in volume down to a certain point, when it begins to expand as it gets into ice. Expenses in the same way shrink in comparison to the volume of the business until that volume reaches a certain magnitude. Then they begin to swell. Of course, if a man can do a $50,000 business on a $25,000 scale of equipment he can double his returns, if cutting plays no part in the increase of volume, but landlords begin to think their property is worth a higher rent when it becomes the seat of such a business, a man must get more hands to attend to it, he naturally cherishes such a result of his enterprise, and is led to lay out money on it to keep up its growth, so that a $50,000 business on a $25,000 equipment is probably an impossibility. There is a point, therefore, at which a retailer should be content to stop, so far as volume is concerned, as, beyond that point, loss rather than gain awaits him.

* * *

The Toronto Retail Grocers' Association could not possibly have a better recruiting sergeant than its present secretary. The membership list has increased by leaps and bounds since he took hold of it. On Monday night he brought in thirty more new members. This is not the result of merely dropping a word here and there, but is the fruit of active canvassing. Often the same man has to be visited several times before he is persuaded to permit his name to be proposed. The secretary has to represent the Association most favorably, and has to convince each grocer he brings in that it is a genuine benefit to all its members. So active a worker ought to be well supported by the Association itself. When the new members attend a meeting they should find a good full delegation, therefore, of the old stand-bys, and should be enthused by the heartiness and point of the proceedings. It will not do for old members to remain at home or stray in at nine o'clock and be present in so limited number that new members will wonder what constituted the Association before they joined. Such a lukewarm attendance is the stiffest opposition the secretary has to work against. In fact the secretary is working harder for the extension of the Association than the Association itself is.

NOTES ON THE PATRON MOVEMENT

The following notes on the Patron movement have been sent in by a very fair-minded and clear-headed business man, whose facile pen is not a stranger to the pages of THE GROCER. He is one of the last to approve of making terms with the movement, but he does not believe in giving factitious strength to it by too flattering an opposition. We should be glad to have some of our readers signify how far they agree with him. He says :

It is just possible that the merchant, whose business suffers through the operations of the Patrons of Industry have not adopted the proper remedies to cure the evil. It is useless to try to obstruct the current of a popular agitation in the hands of skilful agitators. Strong opposition to the movement only acts as a dam to hold back the current for a short time, to give it head and strength to break down the barrier, whereas if the dam were not built, the current would soon run its course and abate without any more damage being done than a temporary inconvenience to those concerned.

Opposition is not only the life of trade, but it is the life of any doctrine, no matter how erroneous, that tickles the fancy of a number of the inhabitants of any country, just as persecution is the life of a sect. Opposition to any cause frequently invests that cause with the crown of martyrdom, whether it deserves it or not.

Stump orations by merchants at Patrons of Industry gatherings are of no avail in stopping the movement, but on the contrary, have a tendency in the opposite direction. The farmers, as a class, know very little about the percentage of profit required to make a business pay, and it is useless trying to educate them in the matter. Experience is the only teacher, and if left alone to work the thing out in their own way, they will in time get the same kind of experience as they got some years ago in their management of the Grange.

It is unwise for country merchants to attempt to boycott wholesale houses by withdrawing their patronage from those who sell to merchants who supply the Patrons. If the Patrons started stores of their own it would be reasonable to ask the wholesale houses to refuse to supply such stores, but it is unreasonable to ask wholesale houses to stop supplying substantial merchants who have dealt with them for years, simply because these merchants manage their business in their own way. The custom of supplying goods at an advance on cost price is not confined to the retail trade. It is not very many years since the bulk of the dry goods trade was done at an advance on the starting cost price. Cooked invoices, changes in the tariff, and the large amount of Canadian manufactures put into the market stopped this system for a time. It has however to some extent been revived of late, and staple dry goods of Canadian manufacture are now offered by some houses at an advance on cost price, so low as to be below the actual cost of the expense of doing business.

Patron stores will not last long. Those of small capital will be refused credit by the wholesale houses, who know that they can't make it pay, and those of considerable capital will very soon give up supplying the Patrons, when, after stock-taking, they find they have lost money by so doing.

The Patrons can only be strong when they have money in their pockets. Last year there was a large crop, which gave the farmers the handling of considerable money, a great deal of which, no doubt, went to Patron stores. What were the other merchants doing in the meantime ? Were they collecting the amounts which had been standing in their books for one, two, three, or more years ? A few were wise enough to do so, but it is to be feared the majority were spending more time in discussing the Patron question than in vigorous attempts to collect their accounts.

It is impossible for an individual to fight against a combine, and merchants don't appear to be able to form combines of their own. They are about the only class of people who can't.

The Patrons are a combine which the merchants can't fight as a combine. Therefore it is useless to try, but every merchant ought to be able in the interests of his own business to fight an individual farmer. Therefore let him make up his accounts, demand a speedy settlement, take the farmer into his office and talk business to him in the same way as the wholesale merchant talks to his debtor who does not pay up, and if every other means fails try the strong arm of the law on him. If the merchant can't get his money out of the Patron for fresh goods, he will have more time to attend to the collection of his book debts, and if he puts his whole energy into this he will probably reap more benefit to his business than will make up for the loss of sales during the short time the Patrons will be in existence.

If he is afraid of losing custom by taking energetic steps to collect the accounts, and quietly beholds the Patrons passing his door to leave his money, not their own, at the Patron store, he is simply strengthening the Patrons and putting a rod in their hands to whip himself with.

EXCESS BAGGAGE.

The maximum weight of baggage that a traveller's ticket entitles him to carry is 300 pounds. The railway companies should raise this limit to at least 500 pounds. This concession is due to the extensive patronage which their roads receive from the commercial travellers. The railway expenses of every house that maintains a staff of travellers figure very largely in the costs of doing business, and this is supposed to go to the benefit of the railroads. Further, though the roads impose a tax on all baggage above 300 lbs. in weight, they derive but little revenue from excess weight. Excess has to be paid for usually by the traveller, but the remuneration is small in comparison with what the road tariff provides, and seldom reaches the coffers of the company, because it very generally takes the form of a bribe. It is a means, therefore, not of swelling the receipts of the road, but of corrupting the servants of the road. It is also a cover under which now and then a traveller can run in expenses that are not strictly regular, if he be disposed to do so. A set of samples weighing 900 pounds are often carried free of charge so far as the roads are concerned, though they may net the baggage master five or ten dollars. The Boards of Trade should take this matter in hand and endeavor to obtain from the railroads a more liberal allowance for commercial baggage.

HALTON COUNTY AND THE RAILROAD.

A largely attended meeting of the Hamilton Board of Trade was held last week to protest against the action of the G. T. R. in boycotting Halton county by causing two trains per day to run through without stopping. President George E. Bristol occupied the chair, and vigorous speeches were made by A. E. Dalley, A. Turner, A. T. Wood, M. Leggat, John A. Barr and others. It was pointed out that the action of the Grand Trunk was really a blow at Hamilton's business interests by diverting the Halton trade to Toronto and away from Hamilton. On motion of W. Leggat, seconded by A. E. Dalley, a lengthy resolution was unanimously passed condemning the action of the Grand Trunk and endorsing the action of the Council of the Board appointing a committee to proceed to Montreal next week to interview Mr. Seargeant in company with the Civic Railway Committee. At a meeting of the finance committee of Hamilton's council the other day it was decided to act with the Board of Trade and send a deputation to interview General Manager Seargeant, of the Grand Trunk railway, at Montreal, as soon as possible to try and induce him to rescind the action of that railway in cutting off from the people of Halton county all communication by rail by running trains through the county without a stop. The railway people have been sued for $6,000 by Halton county and are retaliating by refusing to stop trains at any stations in Halton. The Halton people have got legal advice that the action of the railway authorities is illegal and that they can compel the latter to stop their trains. The county council of Halton consulted its solicitors, Bain, Laidlaw & Co., of Toronto, as to the legality of the action, and the lawyers have advised that the company's course is clearly illegal. The result will be that another action against the Grand Trunk will be instituted without delay unless the obnoxious order is revoked, and Halton County has so much good fortune already with its law that it is encouraged to go ahead. Hamilton merchants whose trade is suffering from the railway's policy will wish the county success in its appeal to the courts in this case, even if they do not entirely sympathize with the action which is at the root of the difficulty.

TORONTO RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday night in Richmond Hall. The proceedings began at 9:10 p.m. The following were present :—President Booth (in the chair), Messrs. Clark, Gibson, Williamson, Lindsay, McCulloch, J. S. Bond, Hambly, H. Billinghurst, W. Bird, Harris, J. F. Morrish, Roberts, Secretary Carrie, W. J. McCleary, D. Perkins, Anderson, Sykes, Mills, Sinclair, McMillan, Westren, Mulqueen, McMahon.

The minutes of last meeting were read and confirmed.

NEW MEMBERS.

The following new members were proposed by the secretary :

C. E. Batchley, King St. W. ; W. Bird, Claremont St. ; Nolan, King W. ; A. Wardell, Clinton St. ; W. J. Robinson, Avenue Road ; J. Davidson, Yonge St. ; J. V. Adams, Queen St. E. ; E. T. Britain, Bathurst St. ; F. W. Hutt, Parkdale ; E. J. Henry, Queen St. W. ; H. Corin, Spadina ; C. E. Clarke, Elm St. ; E. Roberts, Parliament St. ; G. F. Smedley, Wilton Ave. ; H. Conlin, Parliament St. ; W. R. Stewart, Queen St. E. ; H. Billinghurst, Manning Ave. ; J. McMahon, Arthur St. ; J. W. Wylie, Queen St. E. ; Lucas Bros., Little York ; W. B. Eddy, York St. ; Kelly Bros., Queen E. ; M. Swartout, Parkdale ; F. Dean, Parkdale ; T. R. Morris, Arthur St. ; Massey & Gross, Spadina Ave. ; S. Ruthven, Parliament St. ; J. S. Bond, Gerrard St. ; D. Matilda, Broadview Ave.

Moved by Mr. Williamson, seconded by Mr. Gibson, and resolved, that the above named persons be members.

COMMITTEE REPORTS.

The Executive Committee submitted a report recommending the payment of R. Stuart's and R. Mills' accounts ; noting the fact that prices were cut by certain grocers on Morse's, Dingman's and Electric soaps, and stating that they would notify the manufacturers, if it were thought necessary, for the purpose of preventing any more of this ; the question of a picnic was referred to, but it was deemed advisable that this should be dealt with by the Association.

The report was received.

Mr. Gibson reported for the committee appointed to wait on the Mayor, that his colleague, Mr. Barron, had been unable to give any time to the question, and consequently the committee had not seen the Mayor.

PACKAGE TEA IN DRY GOODS STORES.

Under the head of new business, Mr. Gibson brought up the question of package tea being sold to dry goods stores. Some brands of such tea were being pushed now among the grocers, and at the same time being placed with the dry goods trade. The Association should not take up such tea. Grocers who touched it were robbing themselves. They might think they were suffering loss by not carrying it, but he held it was better to let every customer who asked for it go away somewhere else and get it than carry a pound of it. The more the trade handled such tea the more they advertised it for the dry goods merchants.

CUTTING IN SOAP.

Under the same order of business Mr. Williamson ventured the opinion that some action should be taken to put a stop to the cutting on certain brands of soap that was going on in some quarters. It was detrimental to the trade to sell soap at 4c. that cost 4c. To his knowleege Dingman's was being sold at the rate of 6 for 25c., and the Dingman people had once passed their word to this Asssociation that they would not allow their soap to be sold below a certain price. The Morse and Electric soaps were being sacrificed in the same way, and he believed the manufacturers would not countenance such work if they knew of it. The Pure Gold Co. ought also to be advised that their borax was being sold at the rate of 6 for 25c. He therefore moved, seconded by Mr. Mills,

That the Secretary write to the manufacturers in question and inform them that their goods were being sold by some grocers below the regular prices, and that since the association as a body upheld these prices, it was thought desirable to have this practice brought under the attention of the manufacturers.—Carried.

Mr. Williamson thought that, as some of the persons doing this cutting were members of the Association, it would be well for the secretary to write to them to ask that they discontinue it, but the sense of the meeting was strongly opposed to the Association committing itself to any such step.

A BLACK LIST SCHEME.

Mr. Ryckman, representing the Retail Merchants' Exchange, was introduced and allowed a few minutes to explain the principle of that agency's scheme for compiling a list of the dead-beats of the city. He claimed that the system the Exchange would go upon was entirely different from anything of the same sort that had been projected before. The difficulty with former associations of similar pretensions was that they aimed to make money, not by the merit of their work but by the saving of expenses. Instead of establishing a proper connection or employing adequate machinery for getting information, they jotted down their ratings by guess work, and thus often were proved wide of the mark and turned out unsatisfactory to subscribers. The Retail Merchants' Exchange proposed to draw its information from its members, bers, and to comprehend all the trades, so that ultimately individuals would in self-defence be obliged to belong to it, as outsiders, not being forearmed with the Exchange's book, would be the sure prey of the dead beat fraternity. The scheme was described in detail by Mr. Ryckman, and turned out to be identical with that devised by the late secretary, J. F. Thackray, and used by the Association for two years, only that it aimed to include all trades.

When Mr. Ryckman and his associates in the deputation withdrew, Mr. Clark moved, seconded by Mr. Westren,

That the Association declines to endorse any scheme for listing bad debtors, and does not undertake to influence any of its members in such a matter, but leaves every one free to do as he wishes.

After a considerable amount of discussion, in which there was frequently expressed a desire not to throw cold water upon the project, the resolution was carried.

THE ASSOCIATION'S BLACK LIST.

While speaking to Mr. Clark's resolution above-mentioned, Mr. Mills said he had intended this evening to ask that the Secretary be given further power for the purpose of collecting and circulating all the information obtainable in the Association as to confirmed dead-beat customers. He believed in the principle of a division of experience of this sort among members of the same trade, and especially among members of the same association. There should be no antagonism on this line. He had eight or ten bad debtors and he would freely put their names at the service of his fellow members. The Association's list should be kept up.

Mr. Clark moved that a standing committee be appointed to take charge of the bad debtors' list, and improve on it.

Mr. Westren said it could not be improved on, if the members would do their part and give the information they possessed.

The motion was not seconded.

The meeting favored a revival of the list, and discussed the advisability of printing slips for making reports on, but as there was a committee on printing, that detail of the scheme was left to it.

THE PICNIC.

In regard to the yearly outing, Mr. Gibson said he disapproved of a repetition of the picnic experience they had had every year so far. He thought there was too much labor about it, and was averse to taxing the wholesalers and manufacturers for another of the same kind. He considered it a case of riding a free horse to death to ask these houses to contribute any more. A line of boats would run to Rochester, he understood, at hours very suitable for an excursion to that city, and he thought it would be a good idea for the Association to take its day off that way.

Mr. Westren thought too that more enjoyment could be got for less toil and less expense, as heretofore they spent $1,000 to get $150.

The general feeling was that a picnic on the old lines was too rough and was very unsatisfactory.

Mr. Roberts moved, seconded by Mr. Clark, that the Association should take a quieter day's outing this year, and that the

matter be referred to the Executive Committee to report upon at the next meeting.—Carried.

IN INTEREST OF THE ASSOCIATION.

Mr. Gibson felt that it would be better if the notices of meeting were sent on Saturday instead of on Monday, and in this the Association generally concurred.

The Secretary said he would prefer to send them on Saturday, but held them until Monday morning under the belief that then there would be less chance of members forgetting the meeting.

NEW MEMBERS SPEAK.

Mr. Harris was called upon, and said a few words as to the need of a good dead-beat list, but believed the adoption of a cash basis of trade was the best way for the trader to protect himself against such customers. He himself traded on a credit basis very largely. That very day he sent out a collector with accounts representing $800, and the young man came back with $1.75. The question of wholesalers selling to consumers was another one that the Association should deal with. He said he knew a wholesaler who sold tea, a brushmaker who sells feather-dusters, a wholesale produce man who sells hams, butter, etc., to consumers. If this Association can cope with these matters he believed it would be to his interest to belong to it, and it would make a name for itself among outsiders.

Mr. Bond had knowledge of instances where one of his best customers bought from wholesalers. On the peddling question his views were decided, as the pedlars bought the very refuse of the market to compete against the stationary traders with. He believed their license fees were too light.

Mr. Bird, a Briton of the old school, said he was glad he had joined the Association. He had tied his first parcel in 1836, when William the Fourth was on the throne, and had served his apprenticeship 28 miles from London. He remembered the first American cheese, how like it was to a pudding, and observed as the cheese from this side of the water kept getting better every year till at last it beat the English. He had suffered through dead-beats, having lost heavily by them the last six or eight months. He had heard a conversation between two men a few days ago. Said one: "You don't mean to say you pay your grocer, do you?" The other answered, "Of course I pay him." To this the first rejoined: "I don't; let him shift the way I do. When people want their money, I have to move to some other part. Let the grocer do the same when he gets hard up."

Mr. McMahon believed that the credit system needed restricting. The very wealthiest made trouble through their not paying cash. If you asked them to pay what they owed they would take offence. The poor were not the only troublesome debtors.

BUYING THROUGH BROKERS.

The idea was thrown out that it would be profitable for the Association to club together and make a joint order on certain staple imported goods, and have this order filled through brokers directly by the manufacturers. On Crosse & Blackwell's pickles it was shown a saving of 40c. could be effected by buying in this way through such a firm as Wright & Copp, which firm was named in the course of the discussion. It was shown that some such way of coming at the stock was necessary in order to make 30c. a bottle a paying price on the pickles named. Catsup could be bought in the same way, and the thing could be done on a small margin, as the broker would not have the trouble of collecting the orders.

Mr. Westren was opposed to this idea. It would be an inconsistent course to take after the Association had taken the attitude it assumed some time ago on the matter of wholesalers selling to consumers. For retailers to ignore the wholesalers and go a step higher for the supply, was no worse than for wholesalers to ignore retailers and go a step lower for the demand.

Mr. Roberts said one effect of the cheap buying that thus would be secured would be cheap selling, and Crosse & Blackwell pickles would be retailed at 25c. instead of at 30c. by those who got them in this way.

Mr. Gibson pointed to the fact that the leading cutters of the trade were importing these goods directly, but were they gaining anything? He was pretty sure they were not, as, though cutting was their ruling policy, they could not sell Crosse & Blackwell's pickles below 30c. He was sure that there was nothing to be gained by sending joint orders through brokers. Besides, Mr. Gibson said, no broker would take such a commission from the retailers, if he were a man of sense. A broker who should, would at once antagonize the wholesalers and disqualify himself from doing any business with them. Some time ago he wished to buy a quantity of French peas from a broker, but could not do so directly, and had to have sale made through a wholesale house. As for Crosse & Blackwell's pickles, he found the only way he could afford to sell them under 35c. was by buying them in lots of 3 and 4 dozen, instead of in barrels as he used to do, and whereby he had to stand the loss of breakage.

The meeting then adjourned.

THE U. S. SUGAR TRUST AND TRANSPORTATION.

If reports be true, the Sugar Trust is exercising its monopolistic powers in new directions. Not satisfied with controlling the price of refined sugars, it is now reported from Philadelphia that the Trust is endeavoring to force down ocean freight rates by securing control of the West Indies sugar crop. By first squeezing the planter and then the vessel owner, the Trust will be enabled to "enforce stricter economies," and so add to its already enormous profits. The recent purchase of steamships by the Trust may or may not be significant in this connection; though it is certain that Philadelphia vessel owners are fearful of losing their employment. This appears to be the usual sort of economy practiced by trusts and like combinations. Producers and consumers are each obliged to accept whatever terms such monopolies are inclined to dictate. Competitive buying and competitive selling cease to exist; and the so-called economies which are put into effect are more apt to be extra profits squeezed out of buyers and sellers who have no choice, than from improvements in methods or manufacturing. The incentives towards improvements almost invariably diminish with the growth of monopoly. It is one thing to combine for genuine economy, and quite another to band together for monopoly. The one benefits all classes alike; the other benefits only a single class, and usually ends in a stand-and-deliver attitude which in effect is simply robbery.—N. Y. Commercial Bulletin.

HE GOT AHEAD OF THE BANKER.

One of the richest of the Wall Street bankers, a gentleman of very amiable disposition usually, has conceived a violent dislike of peddlers in consequence of a smart trick that one of that class played on him a day or two ago. In defiance of the conspicuously-posted notice, "Beggars and peddlers not allowed in this office," a soiled and hungry-looking vendor of illuminated calendars pushed his way into the banker's private office and insisted that the rich man must buy a calendar to help "a starving fellow-creature." He bothered the banker with his ill-smelling presence so long that his departure was purchased for half a dollar. The banker pointed to two or three calendars hanging in his office, and said that he had no use for another one. The peddler, however, volunteered to leave one at the banker's house that evening. The banker paid no attention to that offer, but when he reached home that evening his wife informed him that a man had been there only a few minutes before and left a calendar. "He said that you sent him here," remarked the wife, "and told him to collect a dollar from me."

"Did you give him a dollar?" asked the banker, with rising choler.

"I did," said the wife.

The banker muttered a few harsh words to himself and, summoning his butler, sent him out into the street with instructions to "find that blamed peddler and bring him back." The butler overtook the peddler a couple of blocks away and bade him return to the house at once. "My master wants to see you," said he.

"Vy, yaas; I vus shust at der house and vas miss him," drawled the peddler, with sublime assurance. "But I know vat he vants. He vants a calendar. Here it is. I am in a hurry. You gif me der fifty cents and he vill bay you." The unsuspecting butler handed over the half dollar, took the calendar, and hurried back to his master with a beaming face. The beam did not retain its beaminess long.—Geyer's Stationer.

THE RAPID INCREASE in the sales of our Hillwattee Tea show that the grocers and consumers appreciate a good thing when they get it.

We do not ask you to buy Hillwattee Tea because it has had an immense sale but for the reason of its superiority over other package teas. Try a sample half chest (50 lbs) and see how it goes. "Dozens and dozens" of **Grocers** have done this and are now handling Hillwattee only.

LUCAS, STEELE & BRISTOL,
SELLING AGENTS,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA
A blend of Pure INDIAN and CEYLON
TEA.
RICH AND DELICIOUS.
A trial will convince you of its superiority over all other Package Teas.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.
We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have **CAUGHT**

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea
Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

EVERY GROCER AND DRUGGIST.
We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.
NO SEEDS ON COMMISSION.
We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.
ALEXANDRA SEPARATORS.
Hand and power all sizes. Send for Catalogue. Address
JOHN S. PEARCE & CO.,
London, Ontario.

WM. HOOD & CO.
Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.
48 & 50 LOMBARD ST., TORONTO.

LET GROCERS BE GROCERS.

To master one branch of business takes a lifetime ; to attempt to master two branches is generally a waste of labor, so far at least as practical results are concerned. In other words, the man who is a "Jack of all trades" is invariably master of none. To his friends he may appear to be an "admirable Crichton," but those who are really able to judge will soon discover that he is a mere smatterer and windbag. Now in our days there is no field for men who know more or less about several branches of business, but who have no thorough knowledge of any one branch. This is the age of specialists, and only those who recognize this fact clearly are on the sure road to success.

We emphasize this statement because we desire to call attention to the misdirected energy of a certain class of provision dealers who style themselves butchers and grocers, but who might almost with equal propriety style themselves general provision and hardware dealers. Were such dealers to be found only in thinly populated districts nothing need be said, but, strange as it may appear, they are to be found also—and in large numbers—in the principal streets of our greatest cities.

A butcher of this class sells vegetables, flowers and occasionally fruit as well as meat, and a grocer of this class sells canned meat, canned fish, vegetables, mouse-traps, hairpins and other articles of hardware as well as tea, coffee and sugar. The result is ruinous competition. Our claim is that the butcher should sell meat and nothing else, and that the grocer should sell groceries and nothing else. Otherwise each will injure the other without deriving any corresponding benefit for himself. The rule of division of labor cannot be lightly broken, and a little experience will soon convince any business man that he can best achieve success by attending strictly to his own line of business.—National Provisioner.

GROCERS AND CHILDREN BUYERS.

Our esteemed cotemporary, the Merchants' Review, remarks that "Advice on courtesy to customers the dealer can always count on receiving in large doses from his trade paper, but the crying need of the hour is such an education of the public as will prevent exhibitions of ill-breeding on the public's side of the counter."

Right you are, brother Small, but you will admit that as educators our journalistic influence is circumscribed by the limitations of trade journalism. And that however much we should delight to jump over the counter and teach good manners and decency to the boors and members of the hog family generally who comprise so large a percentage of the "public," we must content ourselves with earnest and persistent endeavors at reform behind the counter and help our subscribers and readers to educate the customers by a good example. Thus indirectly we may be enabled to help supply that "crying need of the hour" by tacking the "pressing need of the moment."

Every man—woman and child, too, for that matter—must take his medicine if he expects to succeed or to make any progress toward any desirable attainment.

Advice is not a pleasant thing to take. Criticism is extremely unpleasant to the object of it. Yet if we could know the history in its details of any one who has ever risen to distinction in any right direction we would learn that the successful stages of their advancement were marked by the giving of careful heed to cold, sharp, uncompromising criticism of crude methods, misjudgments, uncurbed passions, hasty actions or what not.

The man who contents himself with being as good as the next fellow, or turns off suggestions as to his course of procedure with : "I ain't taking advice from you,' or "Better talk to those that need it," stands about one chance in a thousand with the man who believes that anybody may give him a point on something, and who acts upon that belief.

This is not saying that everything the right-minded man hears in the way of advice is to be acted upon. If he calmly considers all suggestions, however, he will be a pretty safe judge, before long, of what is worth heeding.

A lady said to the writer this week : "I'd like to write an item for the Commercial Enquirer about the treatment of children in grocery stores."

The reply was : "Do so at once and it shall appear in this week's issue."

The speaker was taken at his word, and here follows the promised word from a mother :

"Grocers, even those most actively on the alert to win customers by courteous and pleasing attention, often seem unaware of one important factor in business success; quick attention to the wants of the little ones sent on errands.

"'Johnny, run to the store quickly and get me a cake of soap and bottle of bluing.' This said in the midst of the duties of washday means business, and Johnny knows it. Off he runs to the corner grocery and after long standing at the counter and irritation born of patience tried at home, the soap and bluing get there. Mother knows the reason for the delay to well, for time and again has she and her boy had like experiences. The child is the last one to be waited on. Obsequious and obliging to the adult customer and that, he will, when he has a convenient season, ask the little errand boy—no less a customer—'Now, sonny, what do you want?' Sonny determines—and philosophically, too—that he will not go to that store any oftner than he has to.

"Grocers would be surprised if they knew what these frequent inattentions to the little ones cost them. Indeed, were I in business I think I would feel compelled to fill the order of the little customer first in nine cases ont of ten, apologizing, if need be, to the older and independent purchaser.

"Another mistake is made in giving a child other than a first-class article—palming off on him what would not be offered to an adult. This is far from establishing a not infrequently taken his own pennies to pay the difference in prices that he may go there and be waited upon kindly and promtly. These are not exceptional instances."

It pays in any vocation—in any walk of life—to lose no opportunity to act with politeness and true courtesy to great and small high and low.

Try it, Mr. Grocer, on the little folks.—Merchants' Review.

BRAINS IN THE STORE.

It seems to me that many men who would make very respectable officers of the United States could not successfully run a country store. The anxieties of such would wear them out. Consider the varied ability that the store requires—the foresight about the markets, to take advantage of ⅛ per cent. off or on here or there, the vigilance required to keep a "full line," to dispose of goods before they spoil or the popular taste changes, suavity and integrity, duplicity, fairness, and adaptability needed to get customers and keep them, the power to bear the daily and hourly worry, the courage to face the ever present spectre of "failure" which is said to come upon ninety merchants in a hundred the tact needed to meet the whims and complaints of patrons, and the difficulty of getting the patrons who grumble most to pay in order to satisfy the creditors.

When the storekeeper awakens in the morning he feels that his business is not going to come to him spontaneously ; he thinks of his rivals, of the perilous stock, of his debts and his delinquent customers. He has no "constitution" to go by, nothing but his wits and energy to set against the world that day, and every day the struggle and the anxiety are the same. What a number of details he has to carry in his head (consider, for instance, how many different kinds of cheese there are, and how different people love and hate the same kind), and how keen must be his appreciation of the popular taste ! The complexities and annoyances of his business are excessive, and he cannot afford to make any mistakes; if he does he will lose his business, and when a man fails in business (honestly) he loses his nerve, and his career is ended. It is simply amazing, when it is considered, the amount of talent shown in what are called the ordinary businesses of life.—Exchange.

The American Grocer erroneously gives credit to the British Columbia Journal of Commerce for an article of ours on Badly Tied Parcels, part of which the former journal reprints in its last issue.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

Dealers in Teas, Coffees, Fruits, &c., &c. Staple lines a specialty.
Special care given to letter and telegraph orders.

TORONTO, ONT.

Snow Drift Baking Powder LEADS.

It will continue to do so because it is pure and wholesome and possesses the greatest raising power of any powder on the market.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Just Received.

Fresh supply of Batger's Nonpareil Jellies and Cunningham De Fourier & Co.'s Table Delicacies.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

ONE WAY TO COLLECT.

Tom O'Brien, the old boy at Baker & Hicks, stocks and bonds, had achieved his promotion.

A quiet, modest youth named Henry Briggs had been hired to fill his place, and so it fell to Tom's lot to accompany the new comer the first time he made his rounds among the offices, in order to instruct him in the ways of the business.

Tom was a sharp, precocious youngster from the East-side; and as none of the pure and noble precepts he had learned in Wall Street had touched his low sense of the proprieties, he resolved to play a dastardly trick on the novice.

"Well, Cully," he remarked, as he lit a cigarette, which he had stolen from the bookkeeper before leaving the office, "I suppose you thing yer knows how to git in dem checks? Oh, yer does, hey? Well, how'd you work it?"

"I'd go into an office and say: "Have you a check for Baker & Hicks?' began Henry. But Tom cut him short with a howl of derision.

"Oh, yer would, would yer? I'd like to see yer once! Dat's Sunday school talk; dat ain't business; dey'd know yer was green in a minute. Come wid me, and I'll show yer." And he dragged the new boy into a large office where the check-window was filled with a freckle-faced chum of his, also an East-sider. "Gimme my check!" demanded Tom, with a defiant swagger.

"Check nothin'," retorted his friend; "t'row yet outer de office first."

"Gimme dat check, or I'll climb over de fence an' break yer face in," reiterated Tom.

"How much does yer want?" asked the youth, apparently somewhat mollified.

"None of yer business!" answered Tom, and then, after a final exchange of courtesies, he secured his check and left the office.

"Dat's de way we does it," he explained to Henry.

"It seems very strange," mused the latter, doubtfully.

"Rats! Don't yer take no guff from nobody. Come, we'll try the next place." And a similar scene enacted with another of Tom's cronies convinced Henry that business methods were strange but arbitrary.

"Now, den," said Tom, wickedly, as he pointed to one of the most respectable and wealthy houses on the street, "go in dere an' let's see what yer can do."

Henry mustered up his courage; he thought he could give a good enough imitation of Tom's business-like language to escape being regarded as "green;" at any rate, he meant to try.

He entered the office. The white-haired old cashier beamed benevolently on him through the window.

* * * *

A moment later Henry darted hurriedly through the door. There was a desperate dash along the hallway, a headlong plunge down the steps; and then Wall street was treated to the spectacle of an exciting foot-race between an angry old gentleman and a badly scared youth, whose fears lent wings to his feet, and carried him rapidly out of sight.—Harry Romaine, in Puck.

WHERE THE JOKE COMES IN.

"Good morning Solomon! I see you have got two good salesmen on the road."

"I have gott no salesmans on de roat. I have gott two termometers. One writes me from down Soud, and says: 'It is too hot to sell de goods.' De otter writes from the Nordwest, and says: 'It is too cold to sell dem goods.' I write back to dem: 'Hereafter I vill consult de wedder bureau.'"—Ex.

Bill Collector—"Six times within a month have I called with this bill. Now, I warn you that I will not call again!" Editor (joyfully)—"Shake! If I can only get ten more of 'em to swear off like that I'll buy a week's groceries and celebrate."—Atlanta Constitution.

Employer—Want to go home? Where do you feel ill?

Boy—Here, sir, in the office. I guess I'll feel better when I get the air on the baseball ground.

The green domestic is always with us. She was sent out last week by her uptown mistress to give the grocer an order. "And while you are there," she was told, "hurry the meat up through the telephone; I'm afraid it will be late." The order was duly received by the grocer, who wondered at the girl's further delaying, while she cast frequent glances at the instrument behind his desk.

"Is there anything more?" he finally asked.

"Not from you," said the girl. "I'm waitin' for the beef to come through the tilliphone, as the missus bid me."

A lady who was shopping stepped up to a merchant and inquired: "What does that sign in your window mean? 'Goods sold at a sweeping reduction.'" "It means, madam, that customers are expected to raise the dust," was the suave reply.—Detroit Free Press.

"No sonny I cannot hire you," said the grocery man to the small boy; "I want a big boy." "But I'll grocer," replied the smart youth, and he got there.

Jones—"I saw a conjurer last night who would give you two different kinds of drink out of the same bottle." Brown—"That's nothing, my boy. We've a grocer in our street who can sell you three kinds of tea out of the same box."—Jury.

Man's life is a constant trial, and all his neighbors are on the jury.—Indianapolis Journal.

The man who makes a doormat of himself for people to wipe their feet upon will soon be surprised at the frequency with which he is used.—Yarmouth Register.

SUSPENDED SUCCESS.

Why is it that so large a percentage of business houses lose ground after having made a promising beginning?

It cannot be accidental, much less a business freak. Its very regularity proclaims the existence of an undeviating reason for it.

What can that reason be?

Once to discover it for a certainty is to learn how to avoid the fatal fault ever afterwards.

In the first place, the advertising that admittedly wrought prosperous results ceased to be systematic and continuous. Right at this point its assumed intelligence gave way. To falter or pause in the first flush of triumphant encouragement is to abandon the grounds of original confidence, and to confess it to be deceitful and illusive rather than trustworthy and substantial. If intelligent advertising is the one right and sure course at the start, the subsequent neglect of it can only be the wrong and fatal one.

In the second place, advertising is treated by its acknowledged beneficiare in a haphazard, hit-or-miss, run-for-luck way. It ought to require a great deal more courage to experiment as an advertiser even carelessly, much more with aimless recklessness, than after a digested method and with a defined purpose. Yet it oftener seems as if it did not, after all.

In the next place, individual conceit is too frequently born of the prosperity newly attained by advertising. A certain percentage of ambitious men in business only want a limited degree of external encouragement to lead them to think they can achieve all further success without assistance. They ignore the ineradicable fact that the law of modern trade refuses to recognize any longer the solitariness of mere individualism in the vast and restless realm of traffic. It is an increasingly social age that we live in, and trade and commerce above all else have made it so.

Finally, the business houses that fall into inevitable decay from this canse leave off advertising just at the turning point of their established prosperity. Starting out right, they stopped too soon. At this critical juncture another house comes in, inspired with the requisite amount of intelligent courage, and takes up their enterprise right where they deserted it, and propels it to phenomenal success. Is the old Suez Canal story over again.

What one party abandoned because of the cost, another party stands ready to take up at its abandoned stage and carry through triumphantly.

The Egyptian Canal experience supplies as good an illustration as anything else can of the causes of failure or decadence in business enterprises from the gradual or timid abandonment of systematic advertising. If it is true, as it now stands universally confessed, that little or nothing can be accomplished in business without its all-powerful aid, then it becomes self-evident that it should never be weakened or withdrawn so long as success forms the main object of business pursuit.

One thing at a time; the concentration of available resources; slow and growing expectations—here is the advertising secret clearly revealed.—T. H. Cahill in Advertising.

TEA-CHEST LEAD.

One of the industries in connection with the tea trade is the collection of the lead with which the tea chests are lined. China has been noted from all time for the purity of its lead and the great value of its lead mines, and this tea-chest lead, as it is called, is regarded as the finest in existence. It commands five cents and upward a pound, and finds ready buyers. There are many uses for it, and it is especially valuable in making the best kinds of solder. It is excellent for preserving furs and delicate fabrics, and is much sought for by military and naval men in which to wrap their dress uniforms, for it not only preserves the cloth but prevents the gold ornaments from tarnishing.

One would think that, where so much of this sheet lead is made use of as in China, there would be machinery employed in its production; but such is not the case, and every sheet of it is made by hand and in the most primitive fashion. A large brick is provided, the size of the sheet of lead to be made, and this brick is covered with two or three sheets of paper. On this paper the molten lead is poured, and another brick is placed on top, which flattens the lead out to the required size and thickness. The sheets are then soldered together to the size of the interior of the tea-chest, the tea packed in and the top sheet fastened in place. The workmen are very expert and turn out a vast number of sheets in the course of a day, and, where labor is so cheap at a price much less than it could be made by machinery.—Boston Journal of Commerce.

IMPORTANCE OF THE GENERAL MERCHANT IN SMALL TOWNS.

"Inexperienced travelling men are apt to underestimate a country merchant, simply because he is located at some insignificant point a dozen or so miles from the nearest railroad," says an eastern merchant. "The older men on the road, however, well understand that there are merchants so far off from the larger towns that they are seldom heard of, except by the concerns they deal with, but whom we know do an enormous business, despite their apparently unfavorable surroundings. As a matter of course, such merchants run general stores. They handle everything, almost, that is needed in the house, from the kitchen to the parlor; and everything needed on the farm, from a pair of boots to a harvesting machine. They are nearly always desirable customers; they control almost absolutely a good trade; have known their customers for many years, and know just how far it is safe to credit a man. It is true they often grant credit on what would seem long time, but they are so sure of their money that they are safe in doing so. Many a time have I made a trip of twenty-five or thirty miles over an almost impassable road, paid a big price for a rig and driver, only to visit one such merchant, and many a time have I taken an order from him that was worth as much to me as a half-a-dozen or more orders secured in the larger towns. The country merchant is a fixture. He caters to a peculiar trade, and while it may seem to us that he is far removed from civilization, nothing could be farther from the truth. Many of his customers are well-to-do and fairly well educated farmers, who enjoy life just as well as the millionaire in the city. They have their own ways of enjoying themselves, and are not afraid to spend a little money for luxuries as well as for necessities.—B. C Commercial Journal.

POLITE ATTENTION BEHIND THE COUNTER.

We have written on this subject before. We shall write of it again. It is a subject that will bear repetition a good many times. The cheapest article on the market to-day is politeness, and it is one of the best; and yet it is a commodity that a good many are sublimely and blissfully ignorant of. If a grocer does not know how to be polite himself, then he should stay in the back of the store and hide himself, and hire men at the front and behind the counter who have the inclination and can find time to be polite for him. If he will not do this, then he should go into the nickle-in-the-slot-machine business, or retire altogether. It would be for the better for the customer, and it would prove decidedly more remunerative to the grocer, were he to serve his patrons by automatic machines, rather than through the medium of inattentive and impolite clerks. How many times has a good customer been driven away on account of a surly clerk. A customer wants attention, and polite attention. It matters not who it is, be it a woman or a man, young or old, that person expects civility, at least. The writer has had many such experiences as above described, and he has ever made it a rule never to give an impolite salesman a second opportunity of exhibiting his ugliness at his expense, and there are thousands similiarly situated. It seems astonishing that a merchant who expects to succeed should overlook, or, as is often the case, care so little about who serves his customers and how they are served. It is not obsequiousness that is wanted, but a civil answer to a civil question. It is only by politeness with a desire to please and satisfy the customer, that a profitable and satisfactory trade can be built up.

We know some people who would do well to cut this out and paste it in their hat.—Grocers' Monthly Review.

Restore goods to their proper places as soon after using as possible

A feather duster disperses but does not remove the dust from the store.

STORE HINTS.

Perhaps you are in the habit of going out yourself after the store is closed, just for a "lark." If you make this your regular practice—don't.

"Keeping everlastingly at it brings success."

If your clerks are to think clearly and so limit the number of mistakes, they must have plenty of sleep. If they go out after 9 or 10 o'clock to "have some fun with the boys," it will indirectly, and sometimes directly be at your expense.

If you sell sugar at cost, and your neighbor sells it at a profit, you're pressing the button; he's doing the rest.

When you take an account of stock it will save time and trouble if each drawer has its weight marked on. The whole thing can be weighed, and you will not need to empty it every time you invoice.

It is exasperating for a customer to have to wait while the clerk seeks to find the price of an article not marked. The impatience increases when a bill has to be searched for, and finally he goes away mad because the clerk had to guess at the price. Moral: Mark everything you buy. Not only the shoe box but each pair of shoes.

PROVERBS FOR ADVERTISERS.

Spare the advertisements and spoil the business.

He is a wise man who takes a large space and puts little matter in it.

Whoso loveth a good business loveth advertising; but he that despiseth fame is an ass.

A good advertisement is like the merchant's ships; it bringeth abundance from afar.

He that payeth for advertisements with goods is a fool, for he raiseth up competition in his own market.

Every wise man advertiseth, but a fool speculateth on the Stock Exchange.

He that trusteth in a large circulation shall be wealthy, but he that believeth in cheap rates shall be busted.

The smallest circulation hath oft the loudest tongue.

A big advertiser leaveth an inheritance to his children's children's children.

A small advertisement is better than a bad traveller.

There is no worse robber than a journal that does not circulate.

It is hard to get a forty-page catalogue into an inch in a column.

An advertisement is not a luxury, but a necessity.—"Wal," in London Fame.

[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

O. G. Ireland, grocer, Trenton, Ont., was burnt out last week.

Mr. J. W. Watson, of Gelert, Ont., was in the city this week.

F. J. Woods & Co., Petrolea, Ont., have sold their stock to the different grocers in town.

The Italian fruit vendors in Kingston have to pay a license of $10 each for the privilege of selling in the city.

Mr. J. W. Watson, of Gelert, Ont., has bought the stock of J. C. Rory, of Minden, and will move from the former to the latter place.

About 8,000 tons of sugar for the Montreal refinery have been landed at St. John, N.B., during the past month and forwarded by the C. P. R.

Edward Adams & Co., wholesale grocers, London, Ont., are building a new warehouse on King street, in the rear of their present premises, to cost several thousand dollars.

Mr. Ed. Kelly, formerly in the grocery business in Port Hope, Ont., was visiting friends there the other day. Mr. Kelly is now engaged as manager of Carmichael's grocery in Petrolea.

D. Naismith, who has been with James Turner & Co., Hamilton, for six years, has left for Winnipeg to take charge of the wholesale grocery business of Turner, McKeand & Co.

Messrs. T. S. Vipond & Son, wholesale produce dealers Montreal, have removed to more commodious quarters and will hereafter occupy the store extending from 291 Commissioners street to 476 St. Paul street.

The early closing movement is being agitated again in Morris, Man., and the merchants, with one exception, have signed an agreement to that effect, closing at 7:30, commencing June 1st and lasting until September 1st.

Stephen L. Bartlett, Boston, was here this week, He is highly pleased with the way in which Bensdorp's Cocoa is selling on this market. He arranged for space for an exhibit in the main building at the Industrial fair this fall.

The first steamer from Japan ports for the season, it is said, will leave on 19th inst., and sample lots of new teas are looked for early in June, but not enough supply to make a trading market is likely to be received before the end of the month. There is just a chance that a few samples may have been crowded forward in time to catch the Oceanic, which was scheduled to leave Yokohama on 6th inst.

Some of the fruit men say that the loss on the Dracona's oranges, sold last week will be 50 per cent. in the majority of cases. The American brokers are allowing no opportunity to pass to spread their bear stories, with the object of hurting Montreal as a fruit centre.

The St. Croix Soap Mfg. Co. has established an agency in Winnipeg. Their "Surprise" Soap has made rapid headway in the favor of consumers in Quebec and Ontario since it started on its westward career of conquest. Its success is due to its merit as a laundry soap.

A deputation of soap manufacturers, consisting of Messrs. C. C. Dalton, Toronto; A. Savage, Montreal; Robert Henry, Brantford, and D. Richards, of Woodstock, has asked the Minister of Customs for a departmental ruling on certain clauses of the tariff in relation to the duties on soap. No increase of duty was sought.

Mr. Allard asked in the Quebec Legislature if it was the intention of the Covernment to pay the cultivators of sugar beet root in the province of Quebec the bounty of 50 cents per ton, granted and paid last year, and up to what amount will the Government bind itself? Hon. Mr. Beaublen said an answer would be given in a few days.

Mr. T. F. Quine, of the British Columbian Milling and Feed Company has had several interviews with the councillors of New Westminister and leading members of the Board of Trade on the subject of establishing an oat meal mill there, which are likely to result in the opening of such an enterprise at an early date. Both the Board of Trade and the Council will, it is said, give the proposed milling industry all the practical encouragement in their power.

Mr. E. H. Port, of Messrs. Port & Winch, will leave New Westminster, to-day, on the Eastern train on the C. P. R., for New York, taking through with him the second carload of frozen fish shipped from the Pacific to the Atlantic Ocean by this firm of exporters this season. The car will contain about fifteen tons of salmon, halibut and other fish of this Province, the bulk being salmon.—Vancouver News Advertiser.

Thomas Burrows, auctioneer, has been instructed to sell at his rooms in Hamilton on the 16th inst., the grocery stock belonging to the estate of Richard Bridges, Welland. It is to be sold in a block at a rate on the dollar. The value of stock is $1,070.29. Fixtures, horse, wagon, etc., bring up the value to $1,520. One-half to be cash, the balance in 60 days.

The run of spring salmon is reported as steadily improving, and large shipments of fish are being sent to the Eastern markets. A shipment of halibut will also be made shortly from New Westminster. The resources of British Columbia waters are now only just being discovered, and good prices can always be obtained for fish in Eastern markets.—News Advertiser.

The New Westminster (B.C.) city authorities have received an offer from the representative of a Victoria syndicate to put up a flour mill in the city to cost not less than $220,000 and to purchase at a reasonable cost a certain part of the late Government reserve (now city land) for the site of the proposed mill, without a bonus, and propose to guarantee the maintenance of the mill at a certain standard for at least ten years.

The Council of the Montreal Chambre de Commerce met the other day, Mr. L. E. Morin presiding. The secretary was instructed to write to the different Boards of Trade and ask them what instructions they had given to the delegates they intended sending to the congress of Chambers of Commerce of the Empire, to be held in London, Eng., in June, the idea being to secure a uniformity among the Canadian delegates. Resolutions were adopted asking the congress to adopt the metric system of weights and measures and the decimal monetary system for the entire British Empire.

The shipment of live lobsters to England promises to become an important feature of the fish trade of Nova Scotia. Hitherto all the live lobsters exported from that province have been sent to London. Last week the steamer Inchulva sailed for London, carrying 3,000 live crustaceans. They are carried in four plate iron tanks on the main deck aft of the bridge decks, and are each five feet in length, and have a depth of seven feet. They are fitted with shaves, and each is capable of holding 1,000 lobsters. The tanks are supplied with water from a reservoir on the bridge deck, which holds 600 gallons of water. Capt. McGray has had a steam pump of his own invention placed alongside of this reservoir, and this connects with the sea valve in the engine-room. The reservoir is thus supplied with water. The tanks are connected with the pipes, and the supply re-

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

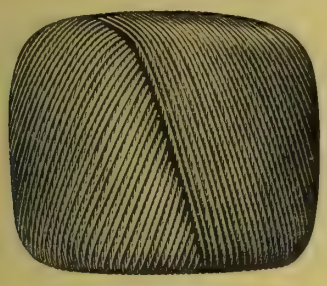
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

It ain't as pretty as manilla, but it gets there just the same.

(TRADE MARK)

"COMMON SENSE"

(DICK'S PROCESS—PATENT APPLIED FOR)



Common Sense Binder Twine.

We have a few tons remaining which we are desirous of distributing in those sections where it has not yet been introduced. We are unable to increase qnantity of any orders now booked, nor accept orders from Towns or Villages where sales for this season have already been made.

M. & L. SAMUEL, BENJAMIN & CO.,

TORONTO, ONT.

CRESCENT BRAND.

BM&Co TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

FANCY CHEESE

MacLaren's Imperial

IN GLASS JARS.

ROQUEFORT.	SWISS.
GORGONZOLA.	NEUFCHATEL.
PINEAPPLE.	CREAM.
EDAM.	Etc., Etc.

Write us for quotations.

WRIGHT & COPP,

IMPORTERS

GROCERS' SPECIALTIES,

40 Wellington St. East, TORONTO.

GROCER REFRIGERATORS.

Manufactured by KNOWLES & NOTT,

Write for Catalogue. BRANTFORD, ONT

Splendid Retail Business FOR SALE

—IN—

GELERT, ONT.

I offer my large store and house for sale or rent. A splendid opening. Removing to Minden.

J. W. WATSON,

Minden, Ont.

EMPIRE

Tell your friends about them.

Empire Tobacco Co.,

MONTREAL.

gulated by hand valves. There are holes in the upper part of the tanks which give light and air to the lobsters.

Edward Lindner's canning factory in Hamilton was damaged by fire to the extent of $1,500 to $2,000 on Sunday. It was insured for $1,100.

The seed merchants of London, Ont., were much exercised Saturday over the fact that a rival was selling seed at ridiculously low prices in the market and doing a big business. The former appealed to the city authorities, but nothing could be done as the market is free. The merchants declared it unfair that such competition should be allowed when they are compelled to pay rent and incur heavy business expenses.

A canning company with $40,000 capital has been organized in Kingsville, Ont. The stone is now on the ground for building. The building will be a two-story brick, iron roof, 32 x210 long. The farmers are now signing contracts to put in tomatoes, corn, peas, &c. 100 females will find employment. A Michigan expert will command the factory.

David Mackendric, one of the first merchants of Kincardine, died a few days ago at the age of 83. He was born in Glasgow, Scotland, and came out to America in 1850. He was for a few years postmaster of the little village which was then known as Penetangore, now the town of Kincardine, but resigned his commission in favor of his brother Matthew, who held it up to the time of his death in January last.

The right of the New England Grocer to come free through Canadian mails, a right that was questioned at only one or two customs ports, has been very clearly admitted in a note from our Postoffice Department to the Postmaster-General of the United States. The obstruction of one or two overzealous but indiscriminating officials of ours must have been annoying to our contemporary, whose passport is always written, for those who can read, in its own excellent contents.

MONTREAL TRADE CHAT.

The corner stone of the new Board of Trade building will be laid next week.

Mr. W. Masuret, president of the London Board of Trade, was in town last week, staying at the Windsor.

The Shefford Cheese Syndicate have secured the services of Mr. Macdonald, of Huntingdon, as inspector.

Out of four hundred and sixty five applications for grocery licenses, two hundred and eighty nine have been granted.

Some of the fruit men say that the loss on the Dracona's oranges sold to-day will be 50 per cent. in the majority of cases.

A new butter factory has been opened at East Franklin. The former cheese factory has been closed. A large patronage is assured. The milk is drawn from within a radius of four miles. The proprietor is to receive 3 cents per pound for making and selling.

Mr. George Hodge, of Ducket, Hodge & Co., and Mr. William Niven, butter and cheese exporters, have returned from their Old Country trip.

A big fire occured here last week at which a large lot of merchandise was burnt in the freight sheds belonging to Hamburg American Packet Company.

Messrs. T. S. Vipond & Son have removed to larger quarters, and hereafter will occupy the store from 291 Commissioner street to 476 St. Paul street.

Mr. Adams, of Adams & Carrol, grocers of Huntingdon, was called to his long home last week. The trade here speaks highly of Mr. Adams, and sympathize with his family in their bereavement.

Mr. Hatton, of the firm of D. Hatton & Co., canned goods, has left on his annual trip to the Lower provinces. He will visit all the principal packing and fish canning establishments before his return.

John Owens, of Owens & Son, Stoneville, Que., was in town to-day He bought lots of groceries for both places, especially in Japan and black teas. He says business in his part of the country is good and looking brighter.

Miss Florence E. Stewart, daughter of Wm. Stewart, of the Kingston and Montreal Forwarding Co., was united in marriage to P. McLagan, Cheese Exporter. The happy couple were recipients of a large number of valuable presents.

The tea season in Japan has just opened. The firm of John Duncan & Co. have received a cable from their Yokohama house advising shipments of new teas via San Francisco and Vancouver. The cable stated that the market opened $2 to $3 per pecul of 133⅓ lbs. higher than last season. The quality of the crop so far is fairly satisfactory. Prices are quoted as follows :—Choicest, $38; choice, $35; fine, $30.

Mr. Lynch, who is in the city promoting the development of the silver mines in the Kootenal district, B. C., will be remembered as the pioneer worker in the dairy reform. Mr. Lynch some years ago visited the chief cheese and butter making countries of Europe to observe their methods, and on his return spent much time and money in placing the very valuable information he had obtained before the dairymen and the Government.

ANSWERS TO CORRESPONDENTS.

C. B. Nanaimo.—There is no clerks' association in this city.

SUBSCRIBER, London.—The Ontario Act regulating the sale of tobacco to minors is to come into force on the first of July.

The demand for "Kent" bottled Pickles is continually increasing. The sales for this season are away ahead of any previous year. Their popularity is due, in a large measure to the great care exercised in their preparation, and the excellence of all ingredients which enter into their manufacture. The present stock being sent out is the finest in the history of their manufacturing.

The Kent Canning and Pickling Co.,
Chatham, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

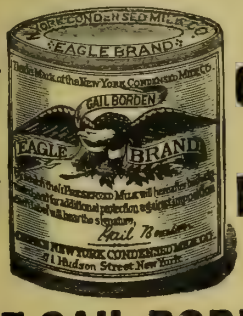
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY  ONLY
THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY,
FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes,
Brooms and
Woodenware.
TORONTO, ONT.

ARTHUR P. TIPPET & CO.,
Wholesale Agents for Canada.
1 Wellington Street East, Toronto.

TORONTO MARKET.

TORONTO, May 12, 1892.

Experiences on the street vary. Some houses report trade rather active, others report it quite dull. None say it is excellent. There is little to give occasion to change of any sort, and movement continues upon the lines traced two or three weeks ago. One manager remarked that in taking a survey of the week on Friday last for the purpose of making up a budget of news for the information of the travellers of his house, he was unable to unearth a single new feature or important event. The record is a very bald one. Sugar has eased, but no stimulus to buying has ensued. Tea keeps up its activity in all the lines that may be roughly classed as popular. Canned goods go at the old pace. Valencia raisins are showing signs of improvement in their value. Coffees are firm, and all choice grades are much higher and are scarce. As to money, it is not more plentiful than it was. The buying side of the market seems to have no more of it to spare, at all events.

COFFEES.

Good Javas, Javas in fact that have any color, are higher and scarce. Some fair sized sales have been made this week. Fancy V.O.G. would cost 34c. laid down here to any importer. Madras are unchanged. Rios are stationary for common grades at 17½c. upwards. Fine Rios are almost out of stock. New Porto Rico coffee is now on hand, shows a very good sample, and makes a nice even roast. The range for green is 28 to 30c. for choice.

DRIED FRUITS.

In Valencia raisins the demand is strong, while the price has a much firmer tone. The New York market has been improving visibly since last report. The stock here is still large, offers are still low from New York, but as the demand is good, the present stage of the situation is improvement on last week's phase of it. In prices, however, there is no amendment. Fine off stalk Valencias are steady at 4½ to 5½c., and American staples are 3½ to 4½c. Other classes of Valencias are not in request, selected being dull and layers selling only in odd spells. Currants appear to have an undertone of firmness that was not observable a week ago. This is more an effect of outside influences than of any improvement in this market. Low grades are still plentiful at 4½ to 4¾c., but the latter quotation represents the minimum with the majority of sellers. Prunes are dull, not over plentiful and steady at quotations in Prices Current. Lemon peel is steady at 16c., orange at 17c., and citron at 25 to 27c. Almonds are quiet at 14 to 15c. for Ivica, and 28 to 30c. for shelled Valencias. All other nuts are at a standstill.

The New York Bulletin reports sales of 1,100 boxes of Valencia raisins for shipment to Canada at 1⅜c. in bond.

RICE AND SPICES.

Rice is not yet in the hey-day of its market. In about a month it will begin to go out in large volume. An impulse that does not begin to operate strongly until the grazing is good is the abundance of fresh milk. On that the season's big business always has to wait. B rice still sells as low as 3⅞c. Japan rice is 5½ to 6c.

Spices pursue the normal course of their market. Just at this time of year the sales are light. In none is there any excitement or change.

SUGAR.

The price has taken a drop of ⅛c. since last week's report, the refiners lowering their quotations by that fraction. The reason for the reduction appears to be current dulness. A longer view of the market would probably warrant a stronger attitude on the part of the refiners, though of course this is still a question. The prolonged indifference of buyers has had its effect, but the reduction does not seem to have given much vigor to the demand, for selling has been painfully slow all week. It is no favor now to get granulated sugar at 4½c., that figure is now the rule. It is said to be possible to get a little inside of this figure. Yellows are quiet from 3½c. upwards. Raws move out slowly from 3½c. upwards.

Willett & Gray, New York, in their weekly sugar statistical say: "Total stock in all the principal countries, at the latest uneven dates, is 1,472,tons against 1,472,709 tons at the same dates last year.

Raws—A quite large business was done during the week in Muscovado sugars at the reduction noted at the close of last week. A decline of 1.16c. was also accepted by sellers of centrifrugals. The apparent weakness of the European markets, bringing beet sugar near to the parity of Cuba, has apparently frightened holders in Cuba, and here into selling at a reduction before there was any real need of doing so. The weakness in Europe was caused by the figures of stocks coming close to last year's, and the German market is also affected by some 30,000 tons of Austrian sugar now arriving at Hamburg. There is a large bear element in Europe

(Continued on page 16)

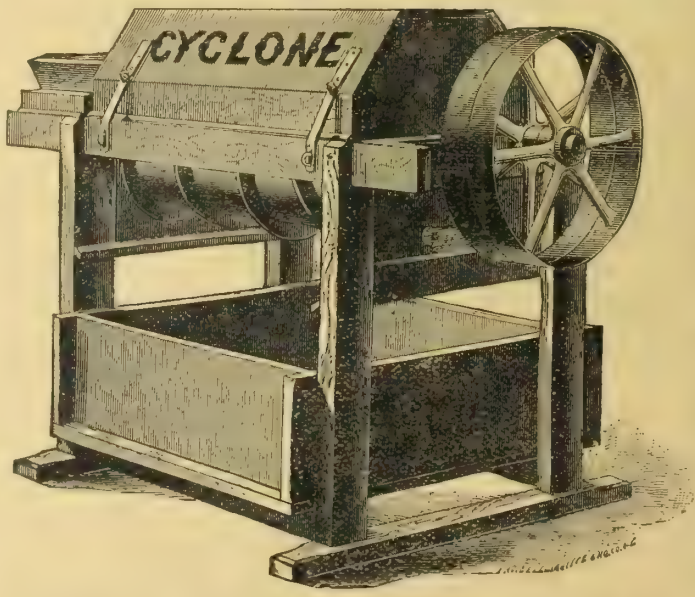
CANNED GOODS.

The call for vegetebles is well maintained, sorting up orders being continuous for small parcels. Prices are steady at former quotations, choice brands being unobtainable below $1.05 for ordinary quantities. Small lots of A 1 goods go as high as $1.10, but there is less of this business doing. A car of assorted vegetables was shipped to Kingston the other day, but the price has not been disclosed. Another car was ordered for the west, also on private terms. The season's business in futures is said to be well on. Packers have been readier to negotiate this spring than usual, a probable reason being an apprehension that the number of new competitors producing during the coming season would make business harder to get if it were let off two long. It is said that some jobbers have contracted for the greater part of their supplies already, and the prices at which they have done so make holders of last season's goods averse to carrying any over. They are unlikely to have many to carry in any case. Corn is said to be in more limited volume than it usually is at this time of year. Some retailers have purchased future supplies, a few thousand cases being reported as contracted for. In fruits there is no movement of any consequence. Prices are not changed in quotation, but they are easy, and lower figures than those quoted will effect purchase in nearly every line. Salmon is quiet, as also is lobster.

MONTREAL.

There is no change to note in the local canned goods market. Blueberries, peas, tomatoes, and corn are receiving more attention, but sales are small and confined to local trade. There is some difference of opinion concerning stocks here, but the market is evidently in good shape in this respect.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

Continued from page 14.

which is liable to become anxious on any demand from the United States, and a sharp reaction would follow.

Refined—The market remains steady and the demand moderate. The production of 25,000 tons, or 175,000 brls. per week, is still in excess of the actual requirements for consumption, and there remains a surplus of stock in the hands of refiners all the time. We think that rarely, if ever, has the grocery trade entered upon the summer fruit season with smaller stocks than now. Small fruits promise to be abundant, beginning with strawberries, which are now appearing in the market. Sugar is cheaper than last year at this time, and so cheap that there is every inducement for its free and liberal use. Refiners are taking a comparatively small profit on its manufacture, and yet their prices cannot be advanced without bringing in the foreign granulated sugar, the parity of cost being now very near together. Scotch yellows continue to arrive in moderate quantities, but the import is restricted from the fact that the Clyde refiners are quick to catch the movement to the United States, and advanced their prices on all grades suitable for America to above what they are getting at home, thus giving as an insight into what will happen if the United States are very dependent on foreign supplies as a result of the removal of the small protection given to the American industry. Any improvement in the demand for refined will be quickly noted, because even some of the large buyers are receiving their stocks with 100-bbl. orders from day to day, until the active season actually begins.

SYRUP AND MOLASSES.

No improvement in the call for syrup is to be chronicled. Values are even easier than they were, the price having weakened with the drop in sugar. Also liberal offers of Vancouver syrup have depressed values, which are represented by quotations ranging from 1⅞c. upwards.

In molasses the movement is almost at a complete standstill. Quotations are steady at the figures given in Prices Current.

TEAS.

Teas of fair quality are stiffening in the London market. Young Hysons and low grade Ceylons are both higher outside, and the benefit of the effect upon values here is perceptible in greater firmness for such Ceylons as have the bulk of the call. Low grade blacks as well as low grade Ceylons are selling freely on spot. Good Indian teas also bring full prices.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Mr. Allen N. Sexton, of the Brewster Soap Works, manufacturers of "Sunshine" Scouring Soap was in the city this week. He has completed arrangements with a wholesale house to handle their soap in Canada. This soap is said to be far superior to anything of its class on the market. Besides the price is away down, the price to the trade being six cents.

Canadian F. D. pipes have gone up 5c. a box.

The Canada Sugar Refining Company have reduced their 2-lb. and 8-lb. syrup tins ¼c. per lb.

Stocks of California evaporated fruits are nearly exhausted here, after having had a very good season, notwithstanding the abundance of domestic dried and canned fruit.

The wholesale grocers desire to give a hint to country merchants not to ship butter in large packages at this time of the year. The buyers want baskets or small packages of 30 to 50 lbs. and no more. Many country merchants send boxes of 100 to 300 lbs., and as the wholesale grocer cannot subdivide them, he has frequently to let them go at a sacrifice.

There is still a refusal to make public particulars received from Japan in regard to new teas, but intimations are given that a few peculs of choice goods were settled at extreme rates. The first settlements, it is now said, were at $35 per pecul, but that is looked upon as probably a fancy rate.—N. Y. Bulletin.

Orders have been taken for some brands of French canned peas, 1892 season pack, at prices about 2½ francs per case below those at which similar goods were opened last season. Bids ½ franc below this year's opening prices have been refused within a few days, the deduction from which is that the packers are disinclined to make any further concession.—N. Y. Commercial Bulletin.

PETROLEUM.

Few sales of importance have been made, the business of the week being at a very ordinary rate of distribution. Prices have not varied, 14 to 15c., being the range for Canada refined.

The Petrolia Advertiser reports: Petrolia crude $1.25 per barrel; Oil Springs crude $1.25½ per bbl. The crude oil market is on a firm basis of $1.25 and there is not much offered at these figures. The feeling is quiet, and has about the same tone that is generally prevalent at this season of the year. The same may be reported as to the refined article, the busy season is about over and we may not expect to see any great changes for a few months to come, when dealers will commence to purchase for their fall supply. Of course a good many things may occur before then in the trade to effect the business, and it is really too bad that the manufacturers cannot obtain a better price for their commodity. Unison of action amongst them

SURPRISE SOAP

Is a First-Class Laundry Soap; Not a Common Soap.

Good for all general purposes, but has besides peculiar qualities for easy and quick washing of clothes.

The St. Croix Soap Mf'g Co.,

Branches: St. Stephen, N. B

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS

IF THE

MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

PORK PACKER

70 and 72 FRONT ST. EAST,

Toronto, Ont.

NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.

GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

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LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

would fill the bill, but from past experience they have always agreed to disagree. The lubricating oil trade has a boyant feeling, and justly so, as nature has provided us with the raw material for manufacturing some of the finest lubricants and containing more viscous properties than any other produced in the world, Every expert knows that paraffine in solution is the best of lubricator, and we have it right here in our crude oil. Of course there have been lots of poor goods put on the market and have been ever since mineral lubricants were known.

Those consumers who are always on the look out for "bargains" were sadly taken in, and the lessons of the past few years have caused buyers to look after their interests more closely. There are still some inferior grades floating about, but the great majority find a resting place on the retired list. Improved processes for manufacture have worked a revolution in the lubricating oil line, and the increased demand of petroleum lubricants over animal or vegetable oils is assurance that this demand has come to stay. Our grades and brands are definitely established, and every barrel will be found exactly what it pretends to be

BUTTER AND CHEESE.

Large rolls are begining to be the bane of the market. They are coming to hand in such quantity as to be quotable now from 12½c. up to 14c. The difficulty with this description of butter is, that it must be consumed locally for the most part, as it has not the keeping quality to allow of its being help for an outside demand, and has not the shipping qualities necessary for it to stand handling. Hence it has to find its final outlet here or accumulate and depreciate, as indeed it is now doing. Dealers are doing what they can to encourage buying by conceeding easy prices. On Monday a lot of 2000 lbs. was turned over at 12½c. Other round lots of less magnitude changed hands at similar prices. As to tub butter there is scarcely any to be had. It is not in request yet at all events, new butter not being wanted in such packages much before June as a rule.

Cheese is quiet at 11 to 11½c. on track for fall makes. Jobbers get 12c. Offers of new cheese are taken quite freely at 9¾c. Dealers get 10½c. The signs point to lower values.

COUNTRY PRODUCE.

APPLES—All common fruit is now scarce. Only fancy stock is much in request. Good, well-preserved stock of this description is worth $3.50 to $4.

BEANS—The market is still against sellers, who find it hard to get above 90c. Reselling goes on at $1.10 to $1.15.

DRIED APPLES—The market takes no turn. Sellers can get 3½c. Jobbers get 4c.

EVAPORATED APPLES—Dulness still prevails, and the life seems to have gone out of the demand. Quotations are getting nominal at 6½c. in lots and 7½c. jobbed out.

EGGS—Purchases are now mostly made at 11c.

HIDES—No change is to be noted. No. 1 green cows' are 4½c. Cured are steady at 5c.

HONEY—Extracted is as dull as ever at 8 to 9c. Sections have a little call at 13 to 15c.

HOPS—The demand calls for small morsel only. Once in a while a brewer comes on the market, and no doubt the rarity of his visit makes prices easier for the occasion. They continue to quote still at 19 to 20c. for new, and 15 to 18c. for yearlings.

ONIONS—A quiet trade goes on at $2.25 to $2.75 per barrel.

POTATOES—Cars are still 30c. on track, end out of store prices are 40 to 42c.

SKINS—Sheepskins are $1.15 to $1.30, lambskins are 20., calfskins 5 to 7c..

TALLOW—Is very plentiful. The quotation is weak at 5½c. for rough.

WOOL—Fleeces are dull and unchanged at 18c.

PROVISIONS.

The demand is evidently pulling itself together for some buying, if inquiries may be taken as an indication. There have been some very encouraging overtures for business the past few days, which augur well for an early opening up of the trade this season. Prices are the same throughout.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 10 to 10½c. for tubs and pails. Compound is steady at 8 to 8½c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4½ to 5½c. in fore and 7 to 8½c. in hindquarters, yearling lamb is 10¼ to 10½c., Spring lamb is $4.50 to $5.50 per head, mutton 7 to 8c., veal 6 to 7c.

GREEN FRUIT.

Cool weather keeps back the demand. The Valencia oranges sold last week at the Montreal auction were very wasty. Consequently the loss was very large and prices have therefore firmed rather than eased as a consequence of this sale. We quote still $6 to $6.50 for Valencias. Messinas also quote the same as before, viz., $4 to $4.50. Catenas and Palermos are sold at the same prices as Messinas. Blood oranges are $2.25 to $2.75 in half cases. Floridas are nominal, being all but done, at $4.50 to $5. A considerable quantity of Valencias was bought for this market, several carloads having made their way here. Lemons are still low-priced, low grades being abundant. The quotations may be classed as follows: For common $2 to $2.50, choice $2.50 to $3, fancy $3 to $3.50, extra fancy $3.50 to $4. Pineapples are threatening to be excessively plentiful. Prices are 5 to 15c. The low prices and the cheapness of sugar are causing a great many to be canned this year. Bananas are $1.25 to $2.25. Sweet potatoes are somewhat scarce at $4.50

FISH.

The fish market is inactive. Market cod and sea-herring are now out of stock. Whitefish is firmer at 6½ to 7c. Movement is fairly strong in British Columbia salmon.

SALT.

The shipments of salt have been of about the usual weekly average. They include 2 cars of dairy at $1.25, 2 cars of barrels at $1.20, and one car of course sacks at 70c.

DRY GOODS.

The dry goods trade is no exception to the general rule that business is rather dull. The week's sales have been moderate in volume and for the most part inconsiderable in profit. There have been no changes of importance to make note of.

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

The market is very persistent in its sameness. The demand has nothing to draw upon apparently, or it would have toned up before this. The feeling that continued reserve on the part of buyers must end in a simultaneous call for large supplies has given way to one of hopelessness. Nobody appears to look for anything better than we have had, namely, a very small sized, intermittent demand. Feed has but little more to boast of than flour, the extent of the distribution being very limited. Prices have not developed any additions to other changes.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $5; strong bakers', $4.50; Ontario patents, $4.60; straight roller, $4.25; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.75 to $3.95; extra, $3.50 to $3.80; low grades, per bag, $1.25 to $1.75.

MEAL—Oatmeal is $3.90 to $4. Cornmeal is $4.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $14.50 to $15.5c, mixed feed $22 to $25, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at $12.50 to $13 for No.1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

The remark that business is very much below the average for the season unfortunately still holds good and weakness characterizes values all along the line. The millers, although quoting this morning $4.70 as an outside figure for strong bakers, find the demand still confined to the most imperative trade wants and complaints of dulness are general. The stock in store on Saturday last showed a decrease of 4,558 barrels when compared with the same day of the week previous, and a decrease of 16,754 barrels when compared with the corresponding date last year. We quote as follows: Patent spring, $4.90 to $5.10; patent winter, $4.60 to $4.90; straight roller, $4.35 to $4.50; extra, $4 to $4.10; superfine, $3.75 to $3.90; fine, $3.25 to $3.50; strong bakers, $4.45 to $4.70.

There is nothing new on shipping account and orders from the home trade are coming on as slowly as ever. The stock in store on Saturday last showed a decrease of five barrels, when compared with the same day of the week previous, and an increase of 4,813 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. $3.80 to $3.90; Rolled, bbls. $3.80 to $3.90; Standard, bbls. $3.75 to $3.85; Granulated in bags $1.85 to $1.90; Rolled in bags $1.85 to $1.90; Standard, in bags $1.80 to $1.85.

The market is dull and inclined to weakness. Bran is quoted at $14.50 to $15, and hard to sell. Shorts are worth $16 to $17 and mouillie $20 to $23.

ST. JOHN, N. B.

Flour—The position of the flour market is unaltered. The quantity selling is not large, prices are unchanged and present quotations are: Manitoba $5.75 to $5.85, Ontario high grade $4.90 to $5, medium patents $4.70 to $4.80.

Oatmeal—Is in fair demand. The price is unchanged at $4.10 to $4.20.

Cornmeal—Is slightly easier. Very little is selling at $2.70 to $2.75.

Oats—Medium quality are selling at 41 to 43c. Black seed oats are 43 to 45c.

A customer secured is a promise of greater salary in time.

Goods conveniently located save time, money and temper in showing.

Soap and water are cheap, but soil on goods is expensive.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

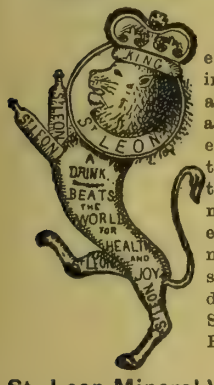
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box,
Price 65 Cents.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

N. WENGER & BROS.,

AYTON, ONT.

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(Hungarian Process)

BRANDS:

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Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MONTREAL MARKETS.

MONTREAL, May 12, 1892.

GROCERIES.

The grocery trade in general has a better movement this week, and is bound to pick up more so as the retail trade must be low in stock as they have been buying cautiously for some time back. This goes to prove that they are buying more freely as all lines are in better enquiry this week. Sugar is quiet as regards the refiners, but the trade are selling it in fair quantities, teas are also in good demand in all lines and especially in low grade Japans which are likely to advance in the near future, as new stock will cost more to lay down than old can be bought for on spot, so as soon as the old stock is out the advance will take place. Rice is in good demand and the same may be said of dried fruit, which has shown a better movement during the week. In green fruit this point is now one of the fruit centres of this continent, and the sales this spring have satisfied both owners and brokers. Travellers are out and are doing a nice trade, and of late have been sending in large orders. Payments are also good, and the whole tone of the trade is better than it has been for some time.

SUGAR.

The local sugar market is quiet as far as the refiners are concerned, and the wholesale trade are not very active as yet. One firm outside of the Guild have had several enquiries from the far west for granulated, and claim to have closed a few small deals at standard prices. They also claim that they are selling at the half and do not intend to go lower than 4⅝c. The rest of the trade here say things are still quiet and that some cutting is still being done as the season is early. The refiners are selling granulated at 4 7-16c., and low grade yellows are selling as low as 3⅜c. The majority of the wholesale trade are selling granulated at 4⅜c. Advices from Cuba state the demand for raws is dull, and that a good deal will be sent forward for sale, but the bulk of this will be shipped to England instead of the States. One of the wholesalers here state that the Woodside refinery are putting a fine line of granulated on the market, if anything it is superior to the other brands. We think this is a matter of opinion. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

MOLASSES AND SYRUPS.

Syrups remain quiet and neglected and prices are precisely nominal, and we think any reasonable offer would be accepted for a round lot. American syrup can be bought in the States at 12c., this is equal to 20c. laid down in Montreal, in fact one wholesaler was quoted above for a very fair line. The molasses market is also quiet. Barbadoes is selling here in a jobbing way at 34c. We also hear of to arrive sales being made at 29 to 30c. Advices from the Island still report a very steady market, 12c. being about the idea. The wholesale trade here report a trade doing in both lines but say it might be better. We quote as follows:—Barbadoes 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple syrup is in fair demand, and dealers claim that stocks here are lighter than they have been for ten years. Maple sugar meets with fair local enquiry at steady prices under very light stock, and business on the whole in both lines is dull and easy at unchanged prices. We quote maple syrup in tins 60 to 65c. per gallon and in wood at 5 to 5½c. per pound. Maple sugar is quoted at 8 to 8½c. and fancy cakes at 9c.

TEAS.

There has been a good demand for high grade Japans during the week, but stocks of this line are scarce and orders are hard to fill. In low grade stock there has been some sales made on a basis of 13½c. This is owing to new stock that is to come being held at higher prices. Dealers here claim that there is sure to be an advance in this line, and the tone of the market is decidedly better. The trade here that are well supplied can count themselves lucky, as the stock they hold is good, The consigned lots that were held here are pretty well cleaned out, in fact there are only a few small lots left. Low grade blacks are in good demand, but stocks on spot are very small and orders are hard to fill. Orders have also been booked for high grade blacks, and the general position of affairs is better regarding sellers.

The following has been received this day by cable from Messrs. C. P. Low & Co., Yokohama:—

S.s. Oceanic sailed yesterday, taking 3,550 packages tea, comprising—

	Pkgs.
New York	1,800
Chicago	1,500
Pacific ports	250
Total	3,550

Rate of freight per succeeding steamship City of Rio de Janeiro (May 19th), to San Francisco and rail, 3c. per lb. gross.

Market still uncertain.

R. W. FORESTER, Agent.

COFFEE.

Locelly coffee is in fair demand, and a few small sales have been noted in Rios. We also hear of a sale of 10 bags Maracaibo at full figures, this leaves the stock in that line very small in first hands. Prices remain the same as last week: Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

There is a good seasonable movement in rice. The enquiry from the west has been good and several car lots have been shipped during the week. The general tone of the market at this point is favorable. Advices from primary points are still reported strong. We quote Standard $4 to $4.10 Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8 per hundred lbs.

DRIED FRUIT.

There has been better enquiry for dried fruit during the week and a few small orders have been put through. Holders are taking a much firmer position for stock that is not poor, and buyers have hardly realized the alteration in the position. Currants here also have a better movement, and advices from New York state the market is stiffer and more active. Prices at this point are however unchanged, and we quote the same figures as last week. We quote:—Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c.

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

CLEMES BROS.
Wholesale Fruit
51 Front St. East,
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED CORN BEEF.
ARMOUR'S AND CLARK'S 1, 2 and 14 Pound Tins; with and without key opener.
Now is the time to buy cheap.
See our Quotations.
LARD { Standard Comp'd. / Snowdrop / Pure Kettle Ren'd } Tubs and Pails.
BEST QUALITY! LOWEST PRICES!
T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TEAS.

Just arrived, 1640 packages of fine English Breakfast Congou purchased at a very low price for cash.

Live merchants in places where our salesmen do not reach please write for samples and quotations. The value will surprise you.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

TEAS.

SPECIAL VALUE

DARJEELINGS and CEYLONS.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

WE ARE OFFERING

AN EXCELLENT QUALITY OF

COLUMBIA RIVER SALMON

"INDIAN BRAND"

at reasonable prices.

Write for Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW

JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

CHOICEST

PORTO RICO

COFFEE

NOW IN STORE.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

WRITE US

For the **BEST VALUES**

—IN—

Low Grade Japans

Ever seen in this Market.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MARKETS—Continued.

NUTS.

The only business doing on spot in nuts is a small jobbing one and outside of that there is nothing new to note. Prices remain the same as quoted last week. We quote as follows :—Almonds Tarragona 13 to 13½c.; Almonds, Ivica 12 to 13c. ; Almonds, common 10 to 11c.; Almonds, hardshell 7 to 8c.; Walnuts, Grenoble, new 11 to 12c. ; Walnuts, French 10 to 10½c.; Cocoanuts per 100 $4.50 to $5 ; Filberts 9 to 10c. ; Pecans 16 to 17c.; Peanuts 7 to 10c.

GREEN FRUIT.

Green fruit is in fair demand the stock on spot now is confined to Masenas and Valencias, as all the Jamacas and Floridas have been sold. Valencias are still selling at the same price for prime stock but some of the stock ex S.S. Dracona has been sold as low as 45c. this is owing to it arriving in bad order but the first class part of it sold at much better figures. Masenas are in steady demand at former prices. Montreal now can claim being one of the largest fruit centers and all the sellers are satisfied with the returns of the sales here. Lemons are meeting with steady sales as is also pineapples and bananas the receipts of the latter during the week have been large, and quite a few orders have been filled. Strawberries are in fair demand but at the present prices business cannot be expected to be large. We quote. Valencias oranges $7 to $7.50; bloods in half boxes $2.75 to $3, ; Masenas $4 to $4.50. ; Lemons $2 to $3.25 ; pineapples 7 to 15c. each, strawberries 25 to 50c. per box, bananas $1 to $1.50 per bunch.

HOPS.

The hop market is still quiet, but holders talk firm. Choice Canadian cannot be bought less than 24c. Pressed hops have the same steady movement to the wholesale grocery trade at old prices. We quote 16 to 18c. for small lots.

FISH.

The first arrivals of fresh white fish and trout from the upper lakes have been received, sales of which have been made at 7c. per lb. wholesale. British Columbia salmon in cases bring 16 to 17c. per lb. The season for pickled fish is pretty near closed up, and prices are nominal all round. In smoked fish the close of the season occurred this week, with sales of finnan haddies at 7 to 8c. Other lines are nominally quoted as follows :—Smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10 ; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6c. to 7c.; do. small boxes 7c. to 8c. ; finnan haddies, 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4 25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The little change there is to note is for the better, as more favorable accounts are given of the demand for both pork and smoked meats, and late news from Chicago has a beneficial influence upon pries. Business in lard, however, continues limited. We quote : Canadian short cut, per brl. $16.25 to $16.50 ; mess pork, western, per brl. $15.00 to $16.25; short cut, western, per brl. $15.50 to $16.25; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails, 8⅞c. to 9c ; bacon per lb. 9c. to 10c ; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

The butter market is easy in tone. New stock is coming in more freely and dealers are pushing it off as fast as possible, preferring to make concessions in order to have more in stock when the year's stock comes in. Old butter is practically off the market, holders have succeeded in clearing out their stock pretty well but at low prices. The receipts of western roll butter continue very heavy, and receivers find it very difficult to keep their stock cleaned up. The quotation is 15 to 16½c., but a reduction would no doubt be made in case of a round lot. There is very little Western in tubs coming forward, any offering brings 16½ to 17c., and nice Township and Morrisburg are quoted at 18 to 19c.

There is an easier feeling in the cheese market. A lot of Blue Star brand was bought at the boat yesterday morning at 9¾c., which about represents the idea of the market. The offerings on spot continue very small, but are beginning to increase. There were rumors to-day about a lot of 1,200 boxes of old stock being held in Ingersoll district, but they could not be confirmed.

EGGS.

The egg market is firmer to-day. The receipts continue heavy, but none too heavy for the demand, which is good. Prices range from 10¾ to 11¼c.

GRAIN.

The local grain market has shown a little better inquiry, but the sales as yet do not show the increase in the volume of business anticipated. And business on the whole is about the same as last week. We quote : No. 2 hard Manitoba, 94 to 95c; No. 3 do., 83 to 85c.; No. 1 Northern, 92 to 95c. peas, 73c. to 74c. per 66 pounds; oats, 32 to 34c. per 34 pounds, corn, 55 to 60c., duty paid ; feed barley, 40 to 42c.; good malting do., nominal.

The stocks in store show an increase of 16,546 bushelsof wheat, 2,446 bushels of peas, 4,435 bushels of barley, and a decrease of 50,612 bushels of oats, compared with a week ago. Compared with a year, ago there is an increase of 139,542 bushels of wheat, 186,935 bushels of peas, 274,850 bushels of oats, 8,795 bushels of rye,, and 4,813 barrels of oatmeal, and a decrease of 8,172 bushels of corn, and 377 bushels of barley.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows :

	May 7, 1892.	April 30, 1892.	May 9, 1891.
Wheat, bush	689,268	672,722	552,726
Corn, bush			8,172
Peas, bush	405,818	403,372	218,883
Oats, bush	512,141	562,753	237,291
Barley, bush	102,869	98,434	103,246
Rye, bush	39,592	39,592	30,797
Flour, brls	.....	67,023	76,039
Oatmeal, brls	5,095	5,100	282

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., May, 12, 1892.

A slight improvement is noticed in business since last week. Money seems to be more plentiful and as spring advances the trade channels are more opened up, and should assist in further improving business.

Molasses—The steamship Faymouth Castle arrived last week with a part cargo of Barbadoes. It is selling quite freely at 31 to 33c.

Sugar—There is very little change in the sugar market. Quotatations are : granulated 4.45 to 4⅝c. ; yellows 3¼ to 3½c. : extra 3⅝ to 3¾c.

PRODUCE.

Cheese—New stock is offered, though in small quantities, and prices are steady with a fair demand at 12 to 13c.

Butter—Is also more plentiful and prices gradually are getting lower, and 20 to 22c. seems the prevailing quotation.

Eggs—Are in good demand and sell at 10 to 11c.

Potatoes—Are still dull, very few selling.

Onions—New Bermudas are quite plentiful and sell at $2 to $2.25 a crate.

Beans—Are selling at the lowest prices for years, $1.20 to $1.35 in lots.

AN INCIDENT ON THE ROAD.

The fare was good, ay excellent,
The tables seemed to swell,
With tid-bits from the east and west,
As became a great hotel.

But the traveller seemed dissatisfied,
The reason was not plain ;
The waiters all were anxious
To have their guest explain.

Dear sir, with what can we serve you ?
Said one with grave salaam.
Why only, of course, with the choicest cut
Of Ryan's "sugar-cured ham."

Then that waiter rushed to the telephone,
As he never had rushed before,
And rang for the "central" office,
To "connect" a provision store.

The store was "raised" and the waiter explained,
That to stop all complaints of this kind,
He wished them to send without delay,
Some hams of the "Ryan" brand.

The order was filled, complaints were stilled,
And the irritated guest
Remained a week, instead of a day,
And left with regret in his breast.

Efforts are being made in Victoria, B. C., to secure by mutual arrangement the closing of retail stores at 7 p. m. except on Saturdays and on the eve of public holidays. Many leading storekeepersof Victoria have already promised their assent and co-operation.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

ONE OR TWO CAR-LOADS CANNED CORN wanted. Make offer to S. K., care GROCER. tf

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

FOR SALE—GENERAL STORE BUSINESS in a growing town, excellent farming and fruit country, doing a large business. Stock about $6,000. Apply to T. A. Lytle & Co., Toronto. 20

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER

CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

GRADING BUTTER.

W. H. Malkin, manager for Osmund Skrine, general merchant, Grenfell, Assa., writes the Commercial as follows :—

I was very glad to see your article on "butter," in your last week's issue, and as one who has tried the plan of "butter grading" as set forth in your article, I thoroughly endorse all you said. As you stated, Virden is the town in which the system was first inaugurated, and last spring the merchants of Grenfell took it up, and have carried it through the last twelve months with infinite success ; and one of the direct results is that the quality of butter made in this vicinity has manifestly improved.

Not only is the system of infinite benefit to the merchant, but the practical dairyman, who thoroughly understands his business (and this is the man we must encourage), reaps a direct benefit, in that he gets the full value for his butter, instead of losing a cent or two per pound to make up the loss the merchant must sustain on the poor butter for which he, "very foolishly," pays the same price, rather than to have a row with Mrs. Smith or Mrs. Jones. Merchants in considering the system must not only look at the benefit directly derived by themselves, but must bear in mind that the reputation of the country as a dairy-farming country is at stake, and it behooves them to look to it.

THE CLERK AND HIS EMPLOYER.

"Use no man as thy tool" should be the basis of a storekeeper's conduct towards and his treatment of, his clerks. This small quotation is capable of application in many ways, says a writer in the American Store-Keeper, and I will not attempt to put this matter of conduct on to a higher plane because we are all human, but I do think that a storekeeper has no right to expect his clerk to vouch for goods as being something they are not. Or to vouch for him personally as being something he is not. In fact he has no right to make a tool of him in any way. The best principle is to make a clerk, as far as possible, his confidant, i.e., in such a case as where he has but one. If he has numerous clerks it is bad policy to choose out one, except such a one who is in a measure superintendent of the others. If a merchant is sure of his clerk's single-heartedness of purpose, if he is sure of his being thoroughly conscientious and capable, then the sooner he makes a friend of him the better. To those who do not know human nature well, or who have not sought out the ways and wherefores of things, I may as well point out the fact, that business like a boat, goes much more successfully and speedily when all pull together evenly. I mean just this—the stress on the evenly, because it means one side doesn't pull too hard for the other. But if a storekeeper merchant or business man isn't sure of his clerk, then he should keep him simply to business and specific duties, relying on himself alone for the outside points and the spread of the interest of his business. If he feels that he is shifty, the sooner they part the better for both concerned.

Now there is a further point in which a business man has a duty towards his clerk, and that is in consideration. A merchant's dealings with his clerk do not entirely end outside his business—they do and yet they do not. They do not in so far as the ordinary goings and comings of his clerk are no business of his, though where they become likely to injure his reputation or that of his business, they undoubtedly become so. They do in that he is bound to use a certain amount of protection or any influence he may possess in favor of his clerk. For if not, where could the clerk ever get an identity for himself? It thus becomes apparent that the clerk has rights and his employer obligations towards him. Take the case of a clerk who has outside influence which may be useful to the merchant; he exerts it and the merchant profits thereby. Similarly a clerk within reason is entitled most certainly to use his position with the merchant as a means of strengthening his own position outside. Now I will speak more directly to the clerk as regards his employer.

In considering his position towards his employer he should always bear in mind this, that, unless he thoroughly identifies himself in his employer's business he is not of real value. It is the man of individual character who gets out of the run of being an automaton such as is suitable to a bank.

In the case of a general merchant or country merchant and his clerk or clerks, such a kind is not needed. People often use the phrase "a mere clerk ;" it is this movement of an automaton which makes a clerk a mere clerk, in other words, the place makes the individual what he is, instead of the individual making the place what it is. In a country or small town clerks of undoubted energy and ability can carry their employer's business on wonderfully, by entering into the spirit of the thing. And each move that they make carries them further themselves. When a clerk has discovered that his employer is a pushing, good and capable man, he should make it his aim to earn his good will. Of course, if it is his misfortune to be identified with interests of which he is ashamed, it is useless to put himself forward in connection therewith, but he should remember even in such a case to do his work thoroughly and to the best of his ability.

Clerks of all kinds should be careful of how they speak of their employers' business —especially in a small town. Their wisest course will be to avoid speaking of it at all except to say in a general way that business is good. In his dealings with his employer a clerk should always remember that a certainty is better than an uncertainty—that there are plenty as good fish in the river as were ever taken out and that very few men are indispensable in this world. However, this last remark may be justified to this extent—it is possible for a clerk to mark his individuality in a business so strongly that he practically becomes the brains of it. Clerks must remember always that they are employes of their employer, and that he does not pay them to loaf or shirk responsibility. And now I think I have written that which each may think over with mutual profit—both employer and employed, but it is after all, like all dealings between men and men, largely a question of mutual forbearance, tact and judgment. Nobody is perfect, and live and let live, is an excellent thing to remember. Anyhow it is far preferable to have confidence in each other, knowing each other's faults and failings.—Exchange.

A MILLSTONE ROUND A MAN'S NECK.

A good credit has put a burden of debt upon many a man's shoulders that is to-day dragging him down financially and socially, and in not a few instances morally also. The art of judiciously using a good credit is an accomplishment that has been acquired by a very small per cent. of the people. The use of credit in a majority of cases leads one to purchase more than they need, or more than the necessities they demand ; it leads to extravagance and debt. If it was only resorted to as an absolute necessity, a good credit would be a great blessing, and in many cases it is an absolute necessity, but its use too frequently leads a man to purchases that are far beyond his resources, and when the day of settlement comes around, the man of good credit and best of intentions finds himself confronted with more obligations than he has resources to meet.

It is far easier to contract a debt than it is to pay it. A man can get into debt almost unconsciously and without realizing the fact, but when pay-day comes round and he finds himself face to face with more creditors than he can satisfy, he then realizes his mistake when it is too late to avoid it. And thus it is that thousands of men become hopelessly involved in debt without any intention of wronging any one or of beating their creditors out of theirjust dues. It was because they had a good credit and abused it.

Another bad feature of a good credit is that the possessor of it usually pays an exorbitant price for it. As a rule, people who buy on credit pay more for their goods than the man who pays the cash. In other words the man who has a good credit pays for the privilege of using it every time. As an illusiration, one man goes to a jewelry store to purchase a watch ; he pays cash and buys his watch for $20 or $25. His neighbor, who has a good credit, buys the same kind of a watch, but buys it on time. He pays $35 or $40 for it. In short, he pays $15 for the privilege of using his good credit.

Do not think from this article that we desire to depreciate a good credit : on the contrary, we would advocate every man seeking to obtain and maintain a good credit standing. What we seek to do by this article is to warn our readers against the abuse of a good credit rating. It is an old saying that the way to keep a good credit is not to use it, and there is far more truth than poetry in the maxim. A good credit properly used is an acquirement to be proud of, but by abuse it becomes a curse to any man.—Nebraska Business Men's Journal.

REDUCTION IN THE PRICE

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

The E. B. EDDY CO.,

TORONTO BRANCH:

29 Front St. W.

Hull, Canada.

Business Changes

SALES MADE OR PENDING.

Stephen W. Westcott, general merchant, Freeport, N. S., has sold out.

N. Germain, grocery and liquor dealer, St. Boniface, Man., has sold out to A. Richard.

Bookless, Haley & Co., general merchants, Orangeville, Ont., have sold out to W. C. Dahl & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Labrecque & Hunt, grocers, Montreal, have dissolved.

W. S. Santo & Co., grocers, Nanaimo, B. C., have dissolved, W. S. Santo continuing.

REMOVALS AND DEATHS.

H. B. Titus, lobster packer, Westport, N. S., is dead.

Philippe Hebert, general merchant, St. Patrick's Hill, Que., is dead.

Wm. L. Hicks, of the firm A. & W. Hicks, general merchants, Hampton, N. B., is dead.

FIRES.

Matilda Mickel, grocer, Belleville, Ont., is burnt out.

T. J. Parsons, grocer and provision dealer, Omemee, Ont., is burnt out.

D. C. Coverly, grocer, Vancouver, B. C., is partially burnt out. Fully insured.

T. Green, flour and feed dealer, Winnipeg, is burnt out. The loss is estimated at $7,000. No. insurance.

W. Reid & Co., flour and feed dealers, Winnipeg, are burnt out. Estimated loss $1,500. No insurance.

The Winnipeg branch of the Toronto Hide Co. is burnt out. The estimated loss is $2,500. Insurance $1,000.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

William Moodie, grocer, Montreal, has assigned.

John Owens, grocer, Fredericton, N.B., has assigned.

S. H. Clark, general merchant, Millville, N.B., has assigned.

Isabella McKenny, general merchant, St. Laurent, Man., has assigned.

Wm. J. Singer, Jr., grocer, Chatham, Ont., has assigned to D. Buckley, Hamilton.

A. H. Lawson, grocer, Toronto, has assigned to Ryckman & Thompson, Toronto.

E. A. Mann, the Empire Tea Co., Toronto, has assigned to George Mann, Toronto.

Strang & Co., wholesale grocers, Winnipeg, have compromised at 50c. on the dollar.

Mr. Hatton, of the firm of D. Hatton & Co., fish dealers, Montreal, has left on his annual trip to the Lower Provinces. He will visit all the principal packing and fish canning establishments before his return.

You can lose more than we do by not subscribing for this paper.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36 38 Lombard St
TORONTO.

GOLD MEDAL, PARIS, 1878.

W. BAKER & CO.'S
Breakfast
Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

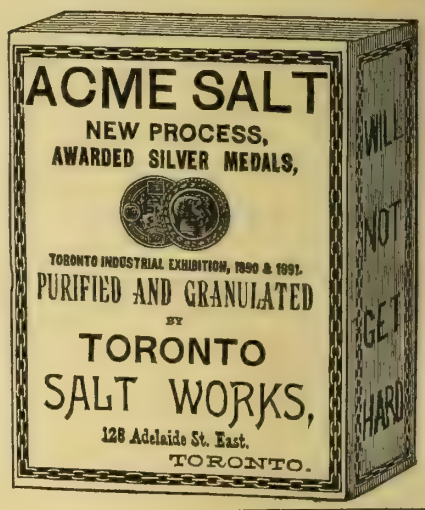
P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Statements of Affairs Prepared.
Sole Representative for Toronto, for Goldman's System for Locating Errors in Trial Balances.
No Accountant or Book-keeper should be without it. Call or write and get particulars
Office, Room 26, York Chambers,
9 Toronto St., TORONTO.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

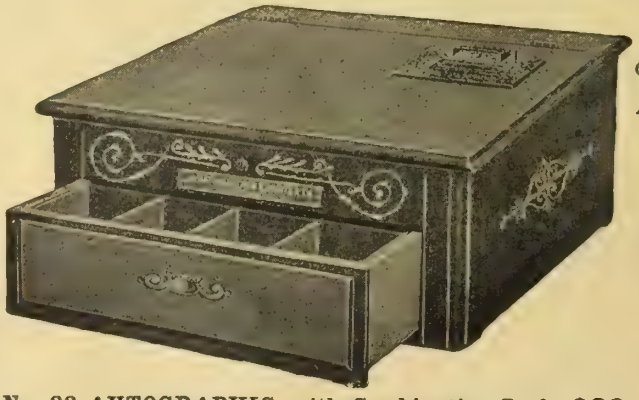
We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q
The Mercantile Agencies.



Autographic Cash Registers.

Before ordering any Autographic Register, see the NATIONAL. Guaranteed equal to the PECK, the STANDARD, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:

$15, $20, $25, $30, $50, $60, $75, $100, $125, $150, $175, $200, $225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20 ?

THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W | Halifax, N. S., 107 Holles Street. | Montreal, P. Q., 174 St. James Street. | Winnipeg, Man., Main and Queen Sts

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
11 and 16 Mincing Lane, Wellington St. W.
Toronto

DR. PRICE'S
Cream Baking Powder.

Contains neither Alum or Ammonia

Dr. Anderson, of the Medical department of the University of California, says: "It is my opinion that the American disease of Dyspepsia is due to the use of baking powders containing Ammonia and other adulterations."

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

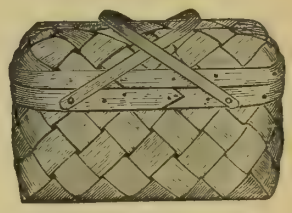
THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1.50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

THE Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Invalids, Dyspeptics and the Debilitated.
WILL GAIN
Strength, Nourishment, Stimulus
BY TAKING
JOHNSTON'S FLUID BEEF

The Great Strength-giver. An easily digested food.
A POWERFUL INVIGORATOR

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 12, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins		1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

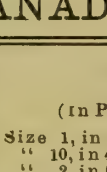
	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 12 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

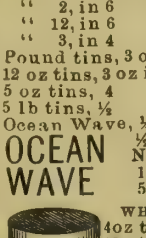
COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

OCEAN WAVE



WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15



	doz. in case	Price per doz
Dime cans,	4	$0 95
4 oz "	3	1 40
6 " "	3	2 00
8 " "	3	2 60
12 " "	1 to 4	3 90
16 " "	1 to 3	5 00
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

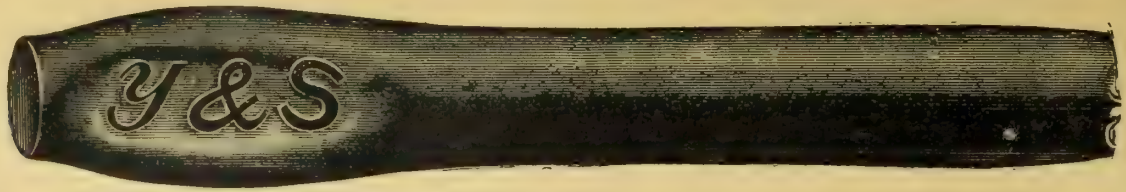
X Carpet,	4	strings,	net	$3 60
2 "	4	"	"	3 20
3 "	3	"	"	2
XXX Hurl	4	"	"	2 90
1X "	4	"	"	2 65
2X Parlor	4	"	"	2 50
3 "	3	"	"	2 25
4 "	3	"	"	1 85
5 "	2	"	"	1 50
Warehouse	4	"	"	3 25
Ship	4	"	"	4 00
1 Cable	2 wire bands,		net	3 75
2 "	3	"	"	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster. Clover Leaf	.....	2 25
" Crown	.....	2 75
" Other brands	.....	1 90 2 10
Mackerel	0 95	1 10
Salmon, Horseshoe, talls.	....	1 45
" " flats.	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	... ..	12¼
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	 23	25
" " ½'s "	 33	36
Sardines Amer, ¼'s "	.....	6½ 8
" " ½'s "	.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	. ....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue..1 "	....	3 25
" ..2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs	0 35
Premium, ½'s..6 and 12 lbs	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ½s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

	per doz
Gibson's Icina, 1 lb	2 25
do do ½ lb } 24 lbs in case	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ¼ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 [illegible]
Epsom Salts	0 01½	0 [illegible]
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER **RECKITT'S BLUE.**

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our

BISCUITS are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4¾	5¾
" " ½ bbls	5	6¼
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6½	7⅛
" " cases	7¼	7⅝
" Vostizzas, cases...	7⅜	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes, ...	5	5½
Figs, Elemes, 14oz., per box	...	9
" 10 lb boxes	11½	12½
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3½	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fig's Dehesas	5 40	5 50
" qrs.....	1 80	1 90
Lemons	2 75	3 75
Oranges, Floridas	4 50	5 00
" Valencias	6 00	6 25
" Messinas	3 75	4 00
" Seedlings.....	3 00	3 75
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb....	0 03½	0 04½
do Evaporated.....	0 06½	0 07

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	0 03	0 04
White fish..... do	....	0 06½
Manitoba White fish do	....	0 06
Salmon Trout..... do	.....	0 06
Lake herring..... do	....	0 04
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	....	0 05
Cod..... "	.....	0 07½
B.C. salmon ..... "	0 18	0 20
Market Cod ..... "	....	0 04½
Frozen Sea Herrings	1 25	1 50

GRAIN.

Wheat, Fall, No2, ...	0 82	0 83
" Red Winter, No 2	0 82	0 83
Wheat, Spring, No 2.....	0 80	0 81
" Man Hard, No 1..	0 99	1 00
" " No 2..	0 93	0 94
" " No. 3...	0 83	0 84
Oats, No 2, per 34 lbs ...	31	32
Barley, No 1, per 48 lbs..	52	54
" No 2 extra.....	48	49
" No 3 "	44	45
Rye	79	81
Peas.....	59	60
Corn	49	50

HAY & STRAW.

Hay, Pressed, "on track	12 50	13 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 60	3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 35
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 ")		4 00
ROPE : Manilla	.....	0 12½
Sisal	.....	0 10½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5¼	5⅛
No. 1 ..... "	...	5
No. 2 ..... "	..	4¾
No. 3 ..... "	..	4
TURPENTINE : Selected packages, per gal	0 54	0 56
LINSEED OIL per gal, raw	0 58	0 61½
Boiled, per gal.....	0 61	0 64½
GLUE : Common, per lb ...	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	14	15
" Tarragona	13½	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts,.....	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	8	9
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
1 to 10 bbl lots, Toronto...	
Canadian	$0 14 $0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs.	$0 18 $0 21
" dairy, tubs, choice	0 15 0 16
" " medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 16 0 17
" large rolls	0 13 0 14
" store crocks	0 13 0 14
Cheese	0 09½ 0 12

COUNTRY

Eggs, fresh, per doz	0 11 0 12
" limed	....
Beans	0 90 1 15
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 42
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	.... 0 08½
Backs	.... 0 10
Lard, Canadian, per lb	0 10 0 10½
Hogs	....
Tallow, refined, per lb	0 05 0 05½
" rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	4 4½
" Patna	4⅞ 5½
" Japan	5 6
" extra Burmah	3¾ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6¾ 7½
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4¾
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4⅜
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ½ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅜
" " Kegs	4¼
Canada Laundry	3¾
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5
" " 50 lb. boxes	5⅛
Extra Ground, bbls	5⅛
" " less than a bbl	5⅜
Powdered, bbls	4⅜
" less than a bbl	5⅛
Extra bright refined	4¼
Bright Yellow	4
Medium "	3⅞
Brown	3⅜

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	2	2¼
M	2¼	2½
B	2½	2⅝

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920.

35 Wellington St. East, Toronto.

Prices current, continued—

V.B.	2⅜	2½
E.V.B.	2⅝	2¾
E. Superior	2⅞	3
XX	2¾	3
XXX	3	3⅛
Crown	3¼	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 45
" ½ barrels	0 44	0 4

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¼
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		
Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.		
Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
2 oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.	Per lb
The Old Flag, ½ lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c

Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, "	90c
Victoria, "	75c
High Court, "	70c
Jersey Lilly, "	65c
Golden Thread 16 "Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ¼ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 25
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3 " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Glob Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.		
Matches,	5 case lots	single case.
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$4 00
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 80
5 cases and under 10 cases		3 70

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director — J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. — FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIS & KEIGHLEY,

IMPORTERS AND MANUFACTURERS,

COFFEES, SPICES, BAKING POWDER, EXTRACTS, &C.,

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Sticky Fly Paper

IS SOLD IN

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By the following Jobbers :

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Lyman Bros. & Co.
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QUEBEC
W Brunet & Co.
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Henry Skinner & Co.

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Jas. A. Kennedy & Co
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Brown & Webb.
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Martin Rosser & Co.

VICTORIA.
Moore & Co.
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BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron ..	" " 8

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess

Rates of Passage, Montreal to Liverpool.

SALOON, $40 and $50..... } According to Accom-
ROUND TRIP, $80 and $90 } modation.

The $40 and $80 rates are per Lake Nepigon only.

INTERMEDIATE, $30. STEERAGE, $20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent.

For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
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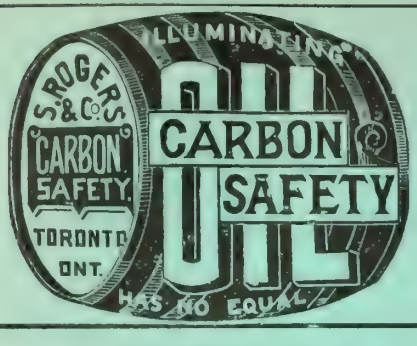
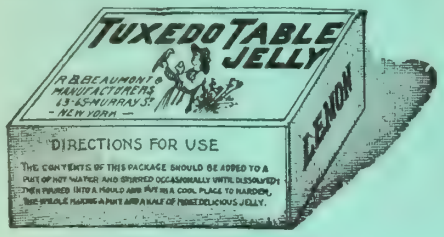
THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

RIPANS TABULES

ORDER IVORY BAR SOAP





"A Perfect Gelatine Dessert, Easily and Quickly Prepared."

"TUXEDO."

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TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

Grocers' Slicing Machine.

IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF

Economical. No waste Material.

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

PRICE $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

—· SPECIAL. ·—

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

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BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

40 Bbls. Dulse.

2000 boxes Smoked Herring,

also Choice Medium Codfish.

Lowest Prices.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

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Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, MAY 20, 1892. No. 21

ST. LAWRENCE CORN STARCH
FOR COOKING
ST. LAWRENCE IVORY GLOSS
FOR THE LAUNDRY

These brands are to-day RECOGNIZED as
THE HIGHEST STANDARD,
And are supplied by all leading GROCERS to the best
FAMILY TRADE.

ASK YOUR WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.
TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST

IS THE CHEAPEST.
Retail Price, 25c.
For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

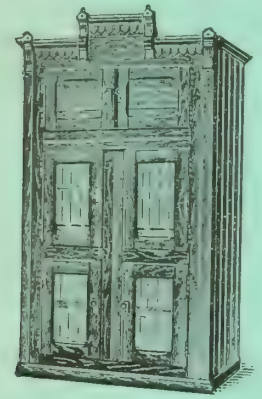
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

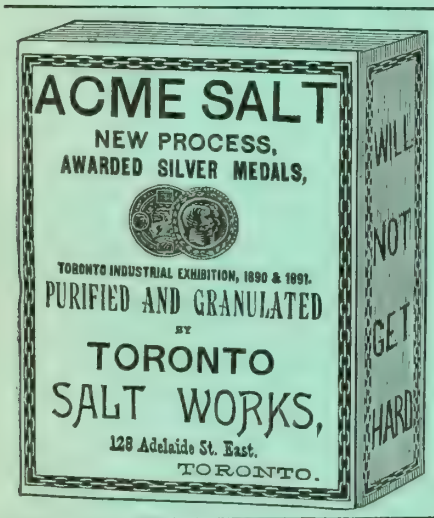
We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Agencies. Mfg Co., Hull, P.Q., The Mercantile Agencies.

GROCER REFRIGERATORS.



Manufactured by KNOWLES & NOTT, Write for Catalogue. BRANTFORD, ONT



Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

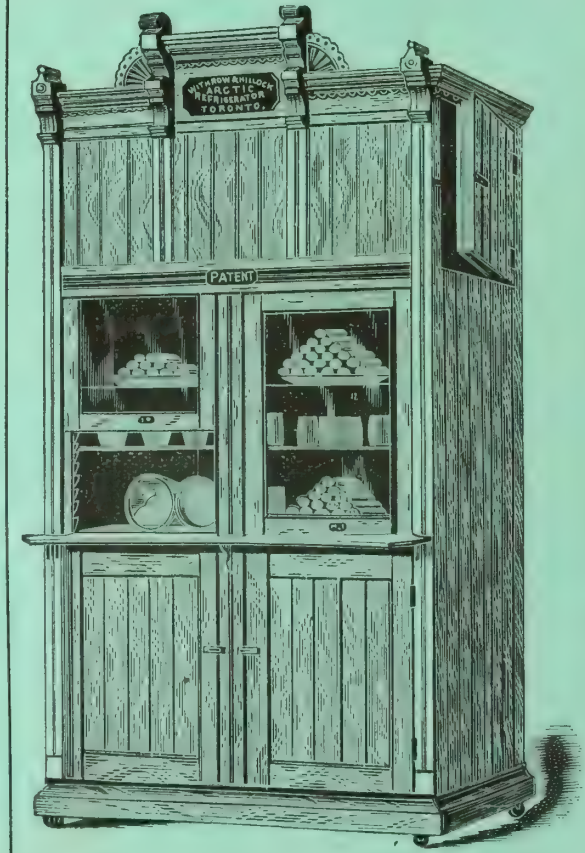
Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS



THE PATENT ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MAY 20, 1892. No. 21

☞ We beg to advise our readers of a change in our premises. Our office and place of publication is now at No. 10 Front St. East, next door to the Board of Trade building. This removal, itself an improvement, enables us to add many other features that former limitations of space would not allow. Correspondents or visitors will please remember the change.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

This paper leaves the Toronto Post Office Thursday evening. Subscribers not receiving it promptly should write us at once. Their doing so will be considered a favor.

THIS WEEK'S MOTTO:

The best way to better one's circumstances is to improve his opportunities.

On another page of this issue is copied a letter, which was published a few days ago in the Halifax Morning Chronicle. It is written by a man evidently very familiar with the class of questions insolvency legislation will have to deal with, and familiar too with the business processes that make bankrupts. It contains as well a very good statement of the grounds for whatever doubt exists as to the value of a national insolvency act. There are some people who look upon a measure of that description as statutory impertinence. They hold that failures and their consequences, unless when criminal, are the result of commercial freedom, and since the cause—excessive competition, bad buying, inexperience, depressed prices, overloading, scarcity of money, etc.—cannot be regulated by law, law should have nothing to do with the effect. That would hardly do, however, as a general principle for defining the scope of law, as a comparatively harmless initial cause is often the beginning of destructive results. It is not unlawful for a man to take a glass of whiskey, or a dozen glasses, but it is unlawful for him to murder anybody under the influence of it. Those who oppose insolvency legislation, admit that much and serious mischief results from failures and injudicious settlements, but they place the onus of this on the creditors, who are free to sell as they will, but who ought, they claim, to be responsible for any bad judgment they show in granting credit. The theory of the "freedom" argument, even if more admissable than it is, would be swept away by commercial opinion if the matter of an insolvency act were left to be settled between the two.

* * *

A market municipally free is not an unmixed good. It is sure to be a haven for fakirs and itinerant vendors, whose competition will harass stationary merchants. Mercantile influence is usually opposed to tolls, market fees, and other restrictions to the sale of agricultural products by the growers, whom it is the policy of all established traders to bring to town as often and in as large numbers as it is possible to bring them. Freedom to sell invites liberality in buying, and the money the grower gets on the market place he usually leaves in the town. But while merchants are enlightened enough to help along this sort of exchange, by supporting the abolition of fees, etc., they ought to be sufficiently alive to their own interests to lobby the Council in favor of putting a license fee on all transient traders, whether they occupy a store for a few weeks to sell off a bankrupt stock, or offer their wares on the market place. The settled trade cannot afford to see its business go to maintain a brood of parasites. The seed merchants of London, Ont., have had their business this year seriously cut into by a stranger who sold garden seeds at one cent a package. A protest of the wholesale seedsmen against this business was heard the other night before a committee of the City Council, and resulted in the introduction of an amendment to the free market by-law, which limited the application of that by-law to producers only. This was due to the tax-paying merchants of the city.

* * *

Cheap excursions to central trading points play havoc with the trade of provincial towns. They are got up for pleasure, but are usually taken advantage of by a very hard-headed lot of pleasure-seekers, who contract their purse-strings for days ahead that they may be able to bring home a lot of bargains. In this way a single day will often affect local trade for weeks both before and after it. Special passenger rates on market days also work against the welfare of small towns. The interests of the railway companies are not always identical with those of the towns along their line. Of course the larger the commerce of the smaller interior trading points the more they are a source of revenue to the railways, as they yield a big freight income if they have a big distribution. The railway companies, however, are willing to forego the slight increase in their freight returns for the sake of the greater increase in their fare returns that popular excursions can produce. A correspondent in the Times of Port Hope refers to an excursion from that town to this city, and estimates at $2,000 the purchasing power transferred from Port Hope to Toronto by that excursion. The church which got it up, he considers, made about $30. Here is a great deal of mischief done to local and substantial interests for a very small benefit. If the concerns which get up these excursions would make an estimate of what they consider the net returns derivable from a popular excursion should be, and then assess the local merchants for this, it would often be more profitable for the latter to pay it than let the excursion go on. Thirty dollars is far short of the profit the local trade should make upon an outlay of $2,000. The business men who are members of bodies that get up excursions ought to use their influence against any that are likely to be in the interests of buyers. The main point, the great drawing card nowadays with these excursions, is not solid pleasure, but solid business. A destination is not always picked out for its picturesqueness, but often for its price attractions.

"BULLETIN NO. 29---COFFEE."

Bulletin 29, prepared by the chief analysist of the Inland Revenue Department, is a certificate, not by any means flattering, to the physical and chemical character of the coffee sold in this country, and to the moral character of the vendors and grinders of it. It shows the results of the analysis and microscopical examination of 140 samples collected in Nova Scotia, New Brunswick, Quebec, Ontario and Manitoba. The date of collection, the vendor's description of the sample, the weight of the sample, the cost, the name of the vendor, and the name of the manufacturer as given by the vendor, are other details included in each of the 140 entries of the table. The samples were one or other of the following weights: 1, 1¼, 1½, and 2 lbs. The price had all manner of variations from 13 to 50c. per lb., but the commonest quotations were from 25 to 40c. Price ought to be an indicator of purity or adulteration. It is not a reliable one, according to this Bulletin, as some comparatively low priced coffees are pure, and some fifty cent coffees are adulterated. Adulteration along with high prices is more commonly found in Manitoba, where of course all prices are higher than they are here. Of 24 samples of coffee sold at 30c. a pound four turned out to be pure. Of the 17 samples sold below this price, the majority at 25c., none were pure. Of the sixty samples sold at 40c., 25 turned out to be adulterated. Of the 10 sold at 50c., 5 turned out to be adulterated. The adulterants were grain, chicory, starch, roasted grain, corn starch, beans, maize, pea meal and farinaceous matter. In New Brunswick the proportion of pure coffee is much higher than in any of the other provinces, five-sixths of the samples being classed as genuine coffee. In Nova Scotia, Quebec and Ontario respectively, about two-thirds of the samples proved to be adulterated. In Manitoba the proportion was somewhat lower. In one instance, a sample that had been described as "compound" by the salesman turned out to be perfectly pure.

The analysis shows the percentage of each sample that is moisture, the percentage of it that is fat, and the percentage of it that is water extract or alcohol extract. As it is the water extract that is obtained by the domestic method of preparing coffee for the table, the results of extraction by that method are of the most practical service. Of the 140 samples bought 31 were represented by the sellers to be compound; the others were sold tacitly or expressly as pure coffee, but only 54 of them were proved to be pure.

The following extracts from the Bulletin afford some information to the trader:

"A large number of samples of coffee were collected throughout the Dominion in October, November and December of last year, and submitted to the various district analysts for analysis. Many of them were found to be adulterated, and twenty-seven of the most flagrant cases were selected for prosecution. Fourteen of the delinquents, on being required to pay the cost of procuring and analysing the samples (as provided by sub-section 2 of section 11 of the Adulteration Act), amounting in each case to $14, complied with the demand. The remaining thirteen were sued, five of them convicted, and the remaining eight cases are still in litigation. There were, however, a great many instances in which the article was sold as a 'compound or mixture,' either verbally or having one of these words written or printed on the package. Very frequently, however, the word was placed in obscure positions and not by any means 'in conspicuous characters,' as required by the Act. These 'compounds' were very often remarkable for the very small amount of coffee they contained, and it would seem to be necessary that the public should be informed of their true character and origin, as well as of the names of the manufacturers and dealers who produce and sell a genuine coffee."

"The fat in pure coffee varies from 10 to 12½ per cent."

"The percentage of fat contained in adulterated coffees varies from 12 to 1 per cent., and as a general rule it may be assumed that the lower the percentage of fat the greater is the amount of adulterant added to the pure coffee. It would, however, be unsafe to depend entirely on this, as there is nothing to prevent the manufacturer from introducing foreign fat into the mixture, if he finds it to his interest to do so."

"According to Kœnig, the average quantity of substances removed from pure coffee by the ordinary domestic treatment is 25.5 per cent. Coffee substitutes, on the other hand, lose from 21.55 to 73.91 per cent. The figures obtained in this laboratory in treating pure coffees vary from 21.50 to 26.50, and average about 24 per cent. In the case of adulterated samples, the soluble matter varies in amount from 25 to 68 per cent, the high figures being always occasioned by the caramel, gum, soluble starch and dextrine contained in the substances which are mixed with the coffee in order to produce a cheap article.

The manufacturers of sophisticated coffee do not by any means confine themselves to the use of chicory. Roasted peas and grain are also ground in with and sold as part of the resulting 'compound.' There are, moreover, large quantities of a substance imported under the name of 'essence of coffee,' for adulterating purposes, which is a species of burnt sugar, and, from its containing dextrine, is probably made from some of the bye-products of the glucose factories. It costs in New York and Philadelphia from 3 to 5 cents per lb. As it possesses no organic structure it is apt to be overlooked in the microscopical examination. It contains about 75 per cent of matter soluble in water, which has great colouring power, and a little of it is capable of imparting a strong brown coffee colour to water. It would seem that the importation, manufacture or sale of such an article is as much deserving of prohibition as the manufacture of oleomargarine."

LONDON GROCERS' ASSOCIATION.

The London Retail Grocers' Association held its regular meeting on Wednesday, May 11, with President Ferguson in the chair.

J. M. Lord, and A. Grant, were admitted to membership.

R. A. Jones reported in behalf of the committee appointed to interview the press with regard to market report. He had waited on the Free Press and was informed that that paper had always endeavored to give as reliable a report as possible, but it was very difficult to always get an exact report, as prices varied considerably. The Free Press, however, always tried to arrive at an average price in its market report.

This report was received.

W. H. Branton, who was appointed to interview the market reporter of the Advertiser stated that he would have to apologize, as he had entirely forgotten that he was appointed to that duty.

NEW BUSINESS.

The president stated that he had been interviewed by some of the seed merchants with respect to the market by-law, and that the seed merchants intended waiting on the market committee of the city this evening with a request that a clause be inserted in the market by-law prohibiting the sale on the city market of foreign goods or produce, and he was asked to bring the matter before the matter before the Grocers' Association, and if it was thought advisable to do so that a committee be appointed to represent the association at a meeting of the market committee.

Several members expressed themselves favorable to the proposition, W. H. Branton, T. A. Rowat and R. A. Jones, and the president were appointed a committee for this purpose.

The next question proposed for discussion was that of sundry articles in the grocery line being handled by dry goods and other merchants as drawing cards or advertising mediums, and which were being sold at or below usual cost. The class of goods, consisted principally of soaps, woodenware, tea, confectionery and such goods. Several members expressed themselves very emphatically in favor of the grocers withdrawing their trade from any wholesale firm or manufacturer that would sell their goods to other than those to which these lines properly belong.

It was unanimously resolved that the members of this Association refrain from buying from any firm known to supply others than the regular grocery trade with such sundry articles as soaps, woodenware, tea, confectionery or other articles that properly belong to the grocery trade, and that all grocers gleaning any information of any firm or firms selling to such parties will give the name to the Secretary for the information of the members of this and other grocery associations; and that a copy of this resolution be sent to all kindred associations and to all the members of this Association, asking co-operation.

THE PICNIC.

It was resolved to hold a picnic on July 27th in Queen's Park, and that the Secretary solicit by circular letter subscriptions for prizes from the wholesale and manufacturing firms. The following were named a committee to strike the committees necessary to get up the picnic:—J. C. Trebilcock, R. H. Cullis, Jas. Annett, J. L. Fitzgerald and Peter McGlade.

THE INSOLVENCY QUESTION.

"Scrutator" writes as follows in the Halifax Morning Chronicle :

"Fifteen years in hell," as related by a well-known American physician, was the exclamation of a gentleman of sixty who had been born and reared in luxury and wealth, as with a stamp of the foot he dashed on the table the pen which had just made him a bankrupt and a beggar. This excellent man, in the course of business, had become involved, but had been hoping and striving, as honorable men do, to "work out of his embarrassments," and for all that long time he did work, and worked hard, allowed himself no indulgences, and sacrificed his large property freely whenever necessary to "meet an engagement." But all would not do, and he closed the strife by saying, "I am old and poor and have no home."

Another gentleman (according to the same authority) who had failed in business, but had subsequently paid all his debts and was acting in a capacity which, while it involved no pecuniary responsibility, was sufficient to enable him and his family to live comfortably, said : "I am one of the happiest men in New York and no amount of money could induce me to repeat my former career. I will not do it. The efforts to keep up the name of our firm would now eat out my mind."

Instances such as these, which are familiar enough to the ordinary observer of commercial life, illustrate clearly the innate aversiou to business-failure, which characterizes the great majority of men engaged in trade. At what precise moment of doubt or discouragement it is right and proper for the man of ordinary intelligence, in the full possession of mental and physical power, to admit that he has been beaten in the struggle for success and to surrender his effects to satisfy the just demands of creditors, is a question the solution of which underlies every mavement in the direction of insolvency legislation.

That special insolvency legislation is a product of comparatively modern development goes without saying. The general substitution of the word insolvency for the older and stricter English designation of bankruptcy is but an example of the gradual adoption of more humane methods of conserving the protection of society from the effects of the errors, misfortunes and shortcomings which at one time or another overtake such a large proportion of the ordinary run of business humanity.

The condition of the bankrupt early in the last centuary was one of extreme misery and wretchedness, as graphically portrayed in Addison's Spectator by a quotation from Otway's Venice Preserved, and can be but faintly understood in the light of our ideas on the subject at the present time.

A brief attempt to define the question may be useful in considering it. What is bankruptcy or insolvency? Is it an offence against society in the ordinary occupation of the term? At a somewhat distant period, as already stated. it almost came under the category of crime in England and was visited with severe penalties. In the present day default in payment can hardly be classed as an offence against society unless the failure is one of unusual magnitude. A great life insurance company or a large financial institution in a state of utter ruin and depletion, bringing hunger and despair to the confiding widow and orphan, would seem to approach more nearly to the average conception of injury or wrong-doing than the collapse of a trading corporation or business firm, involving comparatively the limited pecuniary interests of a circle of constituents willing at all times to assume certain risks of loss for the chance of certain expected gains.

Although not entirely unknown in the Dominion, financial disasters of large amount, with far-reaching consequences to thousands of innocent and unsuspecting persons, are of very rare occurrence, so that the definition of insolvency narrows itself down to an area sufficiently clear and plain to be easily comprehended by the general public. Unfortunately it has become too common in the every day business life of many sections in Canada than an average or percentage may be counted upon from month to month, from year to year, with discouraging regularity. Earnest attempts to analyze the causes are being made so frequently that well defined reasons for the evil are not at all difficult to find. Close competition, insufficient capital, reckless and incapable management, extravagant private expenditure, over-buying, but beyond all else indiscriminate selling on credit, are the principal factors by common consent in pushing great numbers to the wall continually.

Can anything in reason be brought forward in the direction of extenuation for the unusual proportion of those who fail, in comparison with those who escape this humiliation? Many thinking persons, who claim to be in a position to judge, have arrived at the conclusion that the thoroughly organized and elaborate arrangements to extend their operations adopted by business men in this go-ahead age, may fairly be considered as one of the most frequent causes of embarrassment to a large number of well-intentioned persons in the ranks of trade. Time and again it happens that the pushing traveller for a pushing firm succeeds in stocking up town after town, village after village, and hamlet after hamlet, with merchandise far in excess of its requirements. The argument may, of course, be advanced that dealers are not compelled to buy beyond their needs, but is it not true that in numberless instances the inducements offered really amount to a temptation, and that the shrewd enterprising traveller, thoroughly skilled by long experience, patient, persevering and determined, eventually succeeds in his object, despite all rebuffs and delays?

If a concensus of opinion could be had from Halifax to Vancouver, there is little room to doubt that it would have to be admitted that there are far more expert sellers than buyers in the country. Doubtless very many of the latter are careful, discreet and sound in their judgment, but it is no disparagement to the last to affirm that under the present conditions of business the advantage as to carrying their point is largely on the side of the former. A proper appreciation of this phase of extreme urgency in modern business methods would possibly convince the anxious enquirer that insolvency legislation with a punitive tendency is impracticable ; nay, well nigh impossible.

It is an open question whether any national insolvency law does not work more harm than good by the very recognition of insolvency as an ordinary every day possibility. Should it not be regarded rather as a most undesirable contingency, and its treatment when it does unfortunately happen, be left to the common law and existing statutes and the ordinary commercial usage of the locality. National legislation on insolvency in the United States has been tried and found unsuited to that progressive people. Advocates of a return to the system may be found there, but the relegation of the question to the local administration of each separate state in the Union has been found by experience to be on the whole more adapted to the varied interests involved in widely differing sections. A law, for instance, that would suit New York or Pennsylvania would be of little service in a thinly populated territory or state just entering on its career of advancement with limited resources and surroundings, requiring more toleration in dealing with the question than the older and more favored sections.

In the mother country an act has been on the statute book for several years, but it is by no means a pronounced success and shortly after its inception a deeds of arrangement act, otherwise an act recognizing compositions which Mr. Chamberlain's act aimed to discourage, had to be passed to relieve the tension that its working had occasioned. Modifications suggested by experience may eventually result in rendering the act at present in force in the mother country more perfect, but the question is so complex and difficult to bring within the range of modern legislation, which has an ever-increasing tendency towards forbearance in dealing with the unfortunate and distressed, that it would cause little surprise at any time if the cumbrous and expensive legislation of "Our Joe" should meet the fate of its predecessors.

In Canada, as is well known, the mercantile community, becoming exasperated a few years since at the incongruities and absurdities of the insolvent acts of 1869 and 1875,

demanded their repeal, which was promptly acceded to by the government of the day.

An agitation has arisen recently to reenact a Dominion insolvency law, and memorials and suggestions from boards of trade are continually appearing, but it is the opinion of many keen observers that it will be extremely difficult to get another act passed in the Dominion parliament. Widespread dissatisfaction seems to exist with regard to the prevalence of compositions, and in some quarters abolition of this mode of settlement by law is propounded.

A great deal is to be said on this subject, which is necessarily a pretty wide one. Viewed dispassionately, there is something essentially anti-British in attempting to interfere by legislation with a creditor's right to forgive his debtor in part or in toto if he considers it to his interest, and it would be more politic to recognize such settlements by a deed of arrangement act on the lines of the English act, providing for the registration of compositions to ensure their validity, than to make useless efforts to forbid agreements based on common sense and a due appreciation of antecedent circumstances.

The denunciations which have been hurled at preferences and voluntary assignments would seem to be based on more substantial grounds of complaint. If a railway corporation gets "hard up" an issue of preference bonds under legislative sanction, leaving previous creditors or investors out in the cold, is a matter of every day occurrence, but there is great indignation if Pater endeavors to secure himself for the hard earned cash loaned to Hopeful when Messieurs Rush Jam and Shove have loaded Hopeful up with their surplus stock in spite of his almost pleading entreaty to be left alone.

If remedies are to be applied to the abuses which undoubtedly exist, the wisest course surely would be to apply for local legislation similar to that in force elsewhere, putting an end to voluntary preferential assignments and providing for an equitable distribution of insolvent estates within a reasonable time and at reasonable charges. With regard to fraudulent practices which occasionally form such unsavory adjuncts to insolvency, if the ordinary statutes are not available a special clause could be added to operate directly against such cases.

In a very large proportion of failures in the maritime provinces, the amounts involved are not important enough to justify lengthy and expensive judicial procedure, the disgusted creditor often feeling after the first flush of irritation that life is too short to waste time and energy in following a delinquent to the bitter end. The most fertile genius of the best business talent in both hemispheres has hitherto evolved no modus operandi that can be fairly claimed as a panacea for the evils of insolvency, but there is certainly one reflection so obvious to the impartial investigator of the unwelcome topic in this meridian, that the wonder is it should be so seldom acted upon.

Our greatest English author three centuries ago delivered himself in this wise :

'To be honest, as this world goes,
" Is to be one picked out of ten thousand."

Shakespeare is conceded to have been a good judge of human nature, and although the quotation may seem that of a pessimist, yet the world has not changed so very much and there is a germ of truth in the words after all.

There would be less need of the clamor for insolvency legislation if five firms so called would adopt the expedient of cautioning their hustling representatives against crediting all the geese they are in chase of with being swans, thus setting some slight bounds to the unreasoning optimism which so often fills the left hand sides of the business ledgers of the Dominion with a sorry procession of dilatory debtors to the manifest injury of healthy trade.

THE FRUIT SALES.

The last lemon sale of the season was held on Friday afternoon in the Mechanics institute. There was a fair attendence of buyers, but hardly as large as at the last sales. Among the American buyers present were W. Spear, of Spear & Co., Boston ; A. Caron, of New Orleans ; Mr. Van Valin, of H. P. Stanley & Co,, Chicago ; Elsden A. Morris, of New York ; Henry Carrier, of Boston ; M. Edgecombe, of Thacker Bros., Chicago. The principal Canadian buyers were Messrs. Shuttleworth, London ; Cleghorn & McWilliams, Toronto ; Fowler, Brantford ; Orr Borden, Quebec, and all the local fruit merchants, The American buyers only took five or six cars, the Canadians being the principal buyers, but it is understood that several of the local firms were buying for Americans. The general opinion was that the fruit was not so good as the previous cargoes, showing signs of being heated, but the market was stronger and prices fully ¼c higher, owing to this being the last cargo this season. Prices were higher than those ruling in Boston on Wednesday, in fact they were higher than the prices quoted in any catalogue yet received. The only Americans who bought to any extent were Mr. Spear, of Boston, and Mr. Caron, the first named has become quite a favorite among the Canadians. He is well informed and was not backward in giving his opinions, which was generally very near correct, to his Canadian confreres. A general review of the different sales shows that our prices have been lower than those of last season. owing to the increase of one-third in the production and the heavy receipts at American ports. Montreal has done better than New York or Boston, however, and when we can have proper facilities for handling the fruit we will be in a position to compete with any other market for the trade. The buyers are all complaining about the limited space and the slow process of delivery, but it is to be hoped that all these defects will be remedied before another year. The Messina oranges were as a rule in a nasty condition, boxes selling at $1.50@$3.50 and halves at 75c@$1.90. Catania oranges, though wasty, were of extremely fine quality and sold at good prices, boxes bringing 75c@$3.50 and halves 50c@$2.50. Sorrentos sold from $1@$3.67½. Two small lots of halves sold at 85c. Messina lemons sold at $1.25@$3, the average price being about $2.25.—Montreal Gazette.

NOTES TAKEN ON THE ROAD.

James Watson, St. John, N.B., said that although he did not take as much time as he should to read THE CANADIAN GROCER, he thought he should help support that journal, if any, as it was in the interests of his trade alone, and he hoped to see it continue to grow in the future as it had in the past.

Alex. Porter, St. John, N.B., always welcomes the representative of THE CANADIAN GROCER. Mr. Porter has two stores, and although employing about ten clerks he is kept constantly busy. His main store on the corner of Waterloo and Union streets is one of the finest kept stores in the city, a marvel of neatness and order, and contains a stock that would challenge any metropolitan establishment in Canada.

J. E. Cowan, St. John, N.B., in renewing his subscription to THE CANADIAN GROCER, said that it was the best trade paper he had ever taken. Mr. Cowan's first subscription was a "trial" trip. He is one of St. John's enterprising citizens and a self-made man. Mr. Cowan has three stores and a large storehouse under his personal management, besides 13 tenements which are never empty. It is such men that have all the business they can attend to that take time to read their trade paper. Mr. Cowan handles flour, meal, pork, sugars, molasses, etc., in job lots, buys for cash, and never lets a "bargain" slip.

WHERE THE JOKE COMES IN.

Bob, did you ever stop to think," said a grocer recently, as he measured out half a peck of potatoes, "that these potatoes contain sugar, starch and water?" "No, I didn't." replied the boy, "but I heard mother say that you put peas and beans in your coffee, and a pint of water to every quart of milk you sold."

Stranger : "Good morning ! Is this the notary's office ?" Clerk : "No ; on the opposite side of the road." Stranger: "Thanks; good morning !" (Exit, leaving the door open.) Clerk (shouting after him) : "Won't you please shut the door ? Or do you suppose it fastens of itself ?" Stranger (re-enters) : "Allow me to show you a sample of my new patent automatic, double-spring door fastener. It will close any door noiselessly, and is perfectly self-acting, and will last a lifetime."

THE RAPID INCREASE in the sales of our Hillwattee Tea show that the grocers and consumers appreciate a good thing when they get it.

We do not ask you to buy Hillwattee Tea because it has had an immense sale but for the reason of its superiority over other package teas. Try a sample half chest (50 lbs) and see how it goes. "Dozens and dozens" of **Grocers** have done this and are now handling Hillwattee only.

LUCAS, STEELE & BRISTOL,
SELLING AGENTS,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA
A blend of Pure INDIAN and CEYLON
TEA.
RICH AND DELICIOUS.
A trial will convince you of its superiority over all other Package Teas.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.
We give special care to the execution of mail orders. Full details and quotations promptly given on application.
If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have **CAUGHT**

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea
Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

EVERY GROCER AND DRUGGIST.
We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.
NO SEEDS ON COMMISSION.
We are Canadian Agents for Thatcher's Butter Color. BEST IN THE WORLD. Parchment paper. Butter Cloth.
ALEXANDRA SEPARATORS.
Hand and power all sizes. Send for Catalogue. Address
JOHN S. PEARCE & CO.,
London, Ontario.

WM. HOOD & CO.
Importers and Manufacturers of

Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

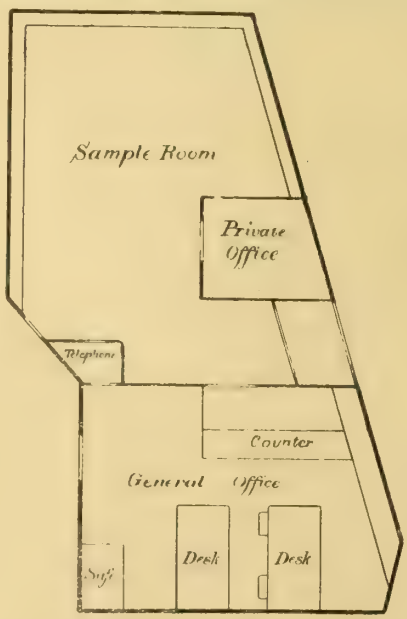
J. W. LANG & CO.

The expansion of the wholesale grocery trade of Toronto of late years has been very marked, and this city is now the centre of supply for all Ontario and the Western Provinces. The improvement in the matter of warehouses has also been noted, and Toronto can now claim first place in this respect. The enterprising firm J. W. Lang & Co. have been steadily coming to the front, and are now conceded to be one of the leading

houses of the Dominion. For some years they occupied the large premises No. 33, Front St. East. This proving to be inadequate for the requirements of their business, they secured and are now located in most convenient and commodious warehouse at Nos. 59, 61, and 63, Front St. East, at the corner of Church. This warehouse consists of four flats, the full size of the building with offices and sample rooms all fitted up in the latest style, with every necessary improvement for the saving of labor and the prompt execution of orders. The sample room (of which a sketch and diagram accompany this description,) is large and airy, and the general arrangement is so complete that the buyer can easily and with comfort inspect samples of every article offered for sale by the firm, under the guidance of two expert and attentive salesmen, who, together with their large staff of travelling salesmen, are ever on the alert for business.

The offices are very complete and supplied with every requisite for the handling of the firm's large and rapidly increasing volume of trade. They have in use the most modern and complete system of book-keeping obtainable. The basement is used for the storage of sugars, syrups, and other heavy merchandise and is furnished with two doors for receiving goods. The front floor is well laid out for storage of canned goods, of which the firm carry large lines. The greater portion of the shipping is made from the Church St. door of this flat. The shipper being immediately in rear of the offices he can always be in direct communication with salesmen and book-keepers.

On the first flat are the Customs and Excise bonds and the sundry department where goods are packed and prepared for shipment. Here will be found a complete assortment of fancy groceries, of which, unless by personal inspection, no idea can be formed of the immense variety. Notwithstanding this, the labor has been reduced to a minimum by the excellent arrangement of



the goods. Consequently the employers can furnish any needed article on demand.

On the upper flat can be found a large stock of teas, comprising all the staple lines as well as the new and attractive Indians and Ceylons, which of late are receiving so much attention. Of their special line, Cresent Brand, they carry stock enough to supply the Dominion. The firm are to be congratulated on their fine premises.

COLD FACTS ABOUT THE TRADE JOURNAL.

The trade journal has specific lines, and the editorial shoe has to toe the mark. It has to be accurate as well as specific. Two and two must always be four. With this indispensable morality in its arithmetic and make up, it is as a rule a reliable trustee of the advertiser's money and his "ad." He puts the pumpkin seed in the right hill. What it says the right man reads. It takes the fodder direct to the stable, and never, unless in want of an early death, cares to peddle silk where pig iron is wanted, or carry cotton to coal mines. Knitting needles are no use to men who never wear socks, nor door locks to men who never get into trousers or houses. In the trade journal all this foolery is severely let alone. Hence its value. It carries the match to the candle, and never is guilty of taking toothpicks to babies.—The Age of Steel.

SALMON FOR NEW YORK.

The other day Messrs. Port & Winch of this City shipped in a refrigerator car attached to the Atlantic Express, their third carload of fresh salmon to New York. These enterprising fish exporters have literally opened a new avenue of Provincial output, which has infused new life into the local fish industry. Before Messrs. Port & Winch opened the New York Market to the Fraser River spring salmon, in other words placed the finest fish in the world in as fresh a state as when they were taken out of the water, upon one of the best markets on the continent, there was only a limited local demand for the fish of the spring run, and consequently only a limited number of men were employed, but since the exporters have established a regular market, and a system of weekly carload shipments the fisherman have all found a steady sale at good prices for every fish they can catch, and that in a spring run fully up the average of any former season. Formerly the fishermen looked to the canning industry as the only department of the salmon trade to which they could look for employment in the exercise of their calling and that only lasted for a few weeks. Mr. Port would remain in New York to attend to the business on the Atlantic until the shipping season is over, which will probably be two, and possibly three months.—Vancouver News Advertiser.

One thing in particular should be impres ed upon clerks—the necessity of careful attention to small customers

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

Snow Drift Baking Powder LEADS.

It will continue to do so because it is pure and wholesome and possesses the greatest raising power of any powder on the market.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a triai order.

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Just Received.

Fresh supply of Batger's Nonpareil Jellies and Cunningham De Fourier & Co.'s Table Delicacies.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

TABLET TEA AS MADE IN KINKANG.

The Consuls in China do their best to say a word for the Chinese tea growers, and it is not their fault that the trade in China tea is not in a healthier condition. Mr. Bullock, one of the Consuls, in a recent report says something in praise of tablet tea, as it is made in Kinkang, where machinery for its manufacture has recently been erected. He says this tea is made from the very best quality of tea dust. It is formed by pressure alone into small cakes, which are perfectly strong and solid, and rather resemble chocolate in appearance. The material is not, like brick tea, moistened with steam before being compressed, and the flavour is not in any way impaired by the process of manufacture. Taking up little space and being unlikely to get spoilt or damaged, it presents the best and most convenient form of tea that one can possibly imagine for travellers, backwoodsmen, or armies in the field.

ALAS, 'TWAS BUT A DREAM.

The day was a lovely one in spring, just warm enough to give one a touch of that dreamy, delightful malady popularly known as spring fever. The violets and dandelions were peeping above the greensward, the peach and apple blossoms perfumed the air and the persistent house-fly, renewed and rejuvenated, displayed wonderful energy in tickling the nostrils of the drowsy loafers about the corner grocery.

John Easeman, dealer in dry goods, groceries, clothing, shoes, etc., had spent the greater portion of his 48 years in his present business, and he was still far from being a rich man. He sat in the easy chair in his office, reflecting on his business cares, on the dull season, the low price of some of the staple crops, on the slowness of collections, and wondering how he could tide over his financial embarrassments until the next crops were harvested.

"It's pretty tough, sure," he muttered, "to get in such straightened circumstances through no fault of my own."

The mild, warm breeze was wafted through the window, laden with the perfume of blossoms.

"This is a lazy, sleepy sort of weather," he murmured; "the farmers are all busy in their fields and the town trade is fearfully dull to-day."

He leaned back in his chair, placed his feet on his desk and in a few moments the drowsy goddess of sleep had taken full possession of his faculties. His head fell lower and lower until his chin rested on his shirt front, and a gentle snore gave conclusive evidence that all cares were drowned in oblivion.

* * * * *

"Mr. Easeman!"

"Hey!" exclaimed Easeman, rousing himself. "Oh! it's you, is it?" What do you want, Henry?" he asked his clerk.

"Several caddies of plug tobacco have just come in; what price shall we sell it for?"

"What do you ask that question for?" said Easeman irritably. "You know the manufacturers make the selling prices for retailers, and that settles it."

"You have forgotten, sir, that letter from the manufacturers permitting the retailers to make what prices they choose. Here it is."

Easeman grasped it eagerly and read it carefully.

"Well, I'll be hanged!" he ejaculated slowly. "If this thing keeps up, retailers will be allowed after awhile to say that their souls are their own. Well, sell it at 10 per cent, less than old prices."

The clerk departed and Easeman resumed his musing.

"Hey, Easeman!" exclaimed a voice. "What prices will you make me on a barrel of granulated sugar and a sack of Java coffee?"

Easeman looked around. There stood one of the leading citizens of the town, a man who had always in the past ordered groceries for his large family from a wholesale house at the nearest market.

"How do you happen to come to me?" asked Easeman. "I thought you always bought from a wholesale house?

"Read this," he replied handing him a letter.

Dear Sir.—We are sorry to have to decline your order. In compliance with the request of retailers, whose interests we desire to foster, the Wholesale Grocers' Association has decided to sell no more goods to consumers.

"Great Scott?" exclaimed Easeman. "Can it be possible? Let me read it again. Yes, it's true. Well, the millennium is near."

Easeman made satisfactory prices, sold a good bill, and had just resumed his easy chair when he heard someone enter the store.

"There comes that confounded Standoff," he muttered. "He's been owing me $80 for over two years, and it's a dead duck. I'll take 50 cents for the account."

"Howdy, Easeman, old boy," cried Standoff, cheerily.

"Tol'ble, tol'ble," responded Easeman, rather coolly: "what can I do for you?"

"Well, you can write me a receipt, if it isn't too much trouble. I owe you $80; make the receipt for $100 to cover interest," he said, counting out that amount.

Easeman gazed at him in amazement. He picked up the money, but it dropped to the floor from his trembling fingers. He picked it up again and seized a pen, but couldn't make a figure or letter.

"What the deuce is the matter with you, anyhow?" asked Standoff.

"I'm paralyzed, I think," replied Easeman, pulling himself together and writing the receipt with an effort. "Much obliged, Standoff, much obliged. Do you want any goods to-day? You can get all the time you want."

"I don't want any time. All the people in town, except the merchants, held a convention this morning, and resolved that as the interests of retail merchants must be fostered, they would pledge themselves to pay all old debts, and in the future pay cash for everything. Good day, old man, you look sick. Better go to bed."

Easeman muttered an unintelligible reply, and sank down in his chair.

"Blest if I don't believe I'm dreaming," he said. "No"—pinching himself—"I'm awake. Well, that Yale College professor is right about the millenium having come."

His clerk laid several letters on the desk which had come in the last mail. The first one he opened was from a wholesale grocery firm of whom he purchased largely:

Dear Sir.—You will doubtless be gratified to learn that at a meeting of the Sugar Trust, held yesterday, it was unaimously decided, in order to protect the interests of retailers, to dissolve the Trust. You may confidently expect a drop of 25 per cent. in prices of sugar at once. The glass, tobacco and other trusts have also announced their intention of taking similar action within the next week.

"Whoo-oo-pe!" yelled Easeman in true Comanche style, causing the clerk to look back in astonishment, and wonder if he hadn't been drinking. "Well, the world is getting good—too blamed good when those trust fellows take such a step."

He arose from his chair and paced back and forth through the store to wear off his excitement. An acquaintance who always traded with a rival, Jones, between whom and Easeman there existed a deadly enmity, entered and remarked:

"Easeman, Jones sent me here to get some canned peaches. He is out of the best brands, and says you have something first class"

"Who—sent—you?" gasped Easeman.

"Why, Jones, your competitor down the street. What's the matter with you?"

"An attack of nausea," faltered Easeman. "Here, Henry, wait on Mr. Thompson."

Easeman started back to the office, his head in a whirl. Jones, his rival, his bitter enemy, his unrelenting foe, send a customer to him? Incredible! yet true, nevertheless.

"I must rest awhile," he muttered, "and get my wits together. Confound it, there comes that Mrs. Hardcase who never knows what she wants, and consumes several hours of a man's time trying to find out. The last pair of shoes I sold her required four hours. She never knows what size she wants, what style, what last or what anything. As luck will have it, Henry is busy and I'll have to see what she wants."

"Good afternoon, Mrs. Hardcase," he said, politely. "What can I do for you?"

"I want a pair of shoes," she replied, rapidly, "a button shoe, common sense heel and toe, No. 4, D last, to cost—Great heavens! what's the matter?"

Easeman had fallen heavily to the floor.

It was the straw that broke the camel's back.

* * * * *

It was a dream.—Kansas City Grocer.

SOUPS.—3 lb. Cans.
TOMATO.
MOCK TURTLE.
CHICKEN.
OX TAIL.
CONSOMME.
ETC.

THE T. A. SNIDER PRESERVE CO.,

CINCINNATI, OHIO.

For Yachting and Camping Supplies, our Soups are specially adapted.
Needs only to be heated before serving.

CHILI SAUCE.

A DELICIOUS APPETIZER.

CANADIAN AGENTS:
WRIGHT & COPP,
40 Wellington St. East,
TORONTO.

SOUPS.—3 lb. Cans.
MULLIGATAWNY.
JULLIENE.
BOULLION.
VEGETABLE.
PRINTANIER.
ETC.

CRESCENT BRAND.

BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.
SOLE AGENTS FOR THE DOMINION OF CANADA.

London Stoneware Pottery Works.

We want your empty Crockery crates.

If you have one or fifty let us hear from you at once and oblige

GLASS BROS. & CO.,

LONDON, ONT.

[This department is made up largely of item from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

G. M. Kent, Hamilton, captured a tarantula in his store the other day.

J. E. Patmore, produce dealer, London, Ont., has arrived home from the old country.

The grocers of London, Ont., have decided to hold their annual picnic in that city on July 27th next.

The business men of Tamworth, Ont., have agreed to close at 8 o'clock every evening, beginning on the 9th inst.

Andrew Finlay is about opening a grocery in the shop at the north-west corner of Birmingham and Rottenburg streets, Halifax.

The A. C. Miller company have a number of men at excavation and foundation work at their new canning factory in Trenton.

The Hamilton Retail Grocers' Association has decided to at once enforce the by-law compelling tea peddlers to take out a license. This costs $100.

Mr. D. D. Wilson, of Seaforth, has sent out a circular intimating that after the 25th instant he will buy eggs only by weight, and other large egg dealers have done the same.

Mr. Seager, the president of the United States Canners' Association, is in Canada, the guest of W. Boulter, the president of the Canadian Packers' Association.

W. Stark, representing Marples, Jones & Co., provision and cheese importers, Liverpool, England, is in the city. Mr. Stark was formerly well known to the Canadian trade, as the manager of the late Imperial Produce Co. of this city.

An issuer of bogus fifty cent and one dollar coins has been swindling the residents of the rural villages. His modus operandi was to purchase some cheap article and tendering one of the counterfeit coins in payment get his change in good money.

W. Boulter, the president of the Canadian Canned Goods Association, attended the annual convention of the National Canned Goods Association of the United States, which met in Buffalo, on the 4th and 5th of this month. Mr. Boulter made a speech that overflowed with patriotism.

Arch. Wilson, who has for a number of years carried on a very successful grocery business in St. Catharines, has sold out to Hodgin Bros. He is now going into the commission business in Toronto, being a member of the firm of Husband Bros. & Co.' at 71 Colborne street. Mr. Wilson is well-known, which should mean success.

We would call the attention of our readers to the advertisement of the National Cash Register Co. on another page in this journal. This enterprising firm have over 40,000 of their "Silent Cashiers" in use in all classes of business, and their output exceeds 1,000 machines per month. Their cash register is becoming universally recognized as an absolutely necessary adjunct in a retail business.

The Vancouver, B. C., World of the 4th says :—"John Whyte, a noted pork-packer from Mitchell, Ont., was in the city this morning and left for the east by the Atlantic express. This is Mr. Whyte's second visit to British Columbia. Since his last one his firm has sent into the Province some 120 tons of hams and bacon, and those consuming the same have expressed the greatest satisfaction with them.

The Wholesale Grocers' Guild of Hamilton strongly protested against the change in classification of dried fruit from the fifth class in car lots to the fourth class as per supplement No. 1 of the Canadian Pacific Railway Company's freight classification as being a serious bar to inter-provincial trade, especially between Ontario and Quebec and the North-West Provinces, and asked that this grievance be redressed at the earliest possible moment. The railway men practically conceded the wishes of the grocers.

Thousands of lobster fisherman are idle by reason of the continued high winds of the past week. This is certainly very discouraging to those interested in the industry, as these men are on heavy wages. It is the opinion of a good many that the time is speedily coming when our government will find it necessary to give a bounty to encourage the promotion of this industry as is done in the case of other fish, rather than placing severe restrictions upon packers and fisherman, which will eventually kill the industry out.—Charlottetown Guardian.

Thanks to the Hamilton Board of Trade, Halton County is to get its regular train service on the G. T. R. The railway company, showed vindictiveness because of the countys success in the action to make the G. T. R. carry out the terms of the agreement under which a division of the road got a bonus from Halton. In 1878, when the Hamilton & Northwestern, subsequently amalgamated with the old Northern and renamed the Northern & Northwestern, was built, the county of Halton granted it a bonus, on condition that it should be refunded, provided the H. & N. W. did not remain an independent corporation for twenty-one years. The N. & N. W. was afterwards taken over by the Grand Trunk in 1888, and since the 1st of May the Grand Trunk has only provided one train per day between Hamilton and Barrie, instead of two, as formerly, so that the people of Halton could not reach Hamilton and transact business without spending two nights and a day in the city, thus keeping many people away, to the injury of business.

The greater part of the coffee plantations in the Dutch possessions are directly under Government management, the natives being compelled to cultivate coffee instead of paying taxes, while the Government receive the whole of the produce at a fixed price, namely, 15fl per picul. A certain amount is then disposed of in the country itself, and the remainder sold at Amsterdam or Rotterdam ; the usual practice being not to sell one year's crop in Holland until the following year, although as an exceptional to the rule, part of the crop of 1891 was sold towards the close of the year. Late advices report that in consequence of the poor returns for coffee and exhaustion of the soil, the Government is abandoning the cultivation of a great deal of territory.

Fish dealers here propose that the Government should place an export duty on fish. They complain that a Buffalo fish company in order to comply with the terms of the McKinley act, which permits the importation of fish free of duty from Canada when caught with American boats and nets every season, makes a nominal purchase of all the boats and nets along the Georgian bay, and so controls the whole of the product at the ports there, to the exclusion of Canadian fish dealers. Large quantities of fish are sent to Buffalo, but the Canadian dealers are unable to purchase fish unless at the pleasure of the Buffalo company. Instances are related where Canadian dealers have gone to the United States, bought Canadian fish and shipped them back to Canada, paying duty to get them here.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS :
WRIGHT & COPP,
40 Wellington St. East, Toronto

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

FANCY CHEESE

MacLaren's Imperial

IN GLASS JARS.

ROQUEFORT.	SWISS.
GORGONZOLA.	NEUFCHATEL.
PINEAPPLE.	CREAM.
EDAM.	Etc., Etc.

Write us for quotations.

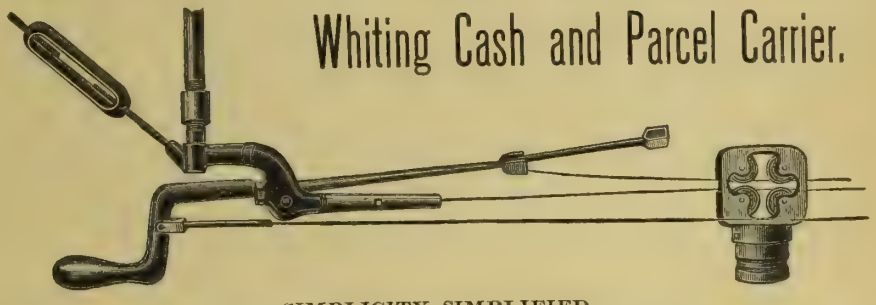
WRIGHT & COPP,

IMPORTERS

GROCERS' SPECIALTIES,

40 Wellington St. East, TORONTO.

Whiting Cash and Parcel Carrier.



SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

A WORD TO THE WISE.

Little words of business
Printed on a page,
Bring the shining shekels
In this bustling age.

Printer's ink, all potent,
Will increase your trade,
Use it and quite freely,
Dollars quick are made.

Those who sit and wonder
Why they do not rise
Should no longer ponder—
Get up—Advertise.

If you've aught to offer,
Print it where it shows;
Soon your yawning coffer
Bursts and overflows.

If your goods are worthy,
Let the truth be known,
Print their merits widely,
Let the seed be sown.

Soon the bounteous harvest
Brings its richest store;
Trade will never pass you—
CANNOT pass your door.

HEC. SECORD.

A JAR OF BUTTER.

She was one of those sassy women that knows more in a minute than a man knows in seventy hundred and eighty-four years, and she kept it constantly on display. It was about 10 o'clock in the morning when she bustled into a family grocery on Third avenue and approached an innocent looking sandy-haired clerk with a stub pencil over his ear.

"Is there butter in this jar?" she inquired tapping the vessel with her toe.

"Yes. madam," affirmed the clerk.

"I thought so," she said; "I can tell a butter jar instinctively."

"Yes'm," the clerk acquiesced.

"Is it sweet?"

"Yes'm."

"Where is it from. Western Reserve?"

"No'm."

"No?" and her feathers dropped a little. "From Michigan, I suppose?"

"Yes'm."

She smiled with satisfaction.

"I thought it must be," she confessed. "Tisn't fresh, of course: butter never is when it is put in jars."

"No'm," admitted the clerk. "It was made last fall."

"Goodness me," she exclaimed. "All that time and you say it is sweet yet."

"Yes'm. We guarantee it."

"Tisn't worth quite so much as if it was fresh, is it?" she asked with a boarding house accent.

"No'm."

"What's the price of it?"

"A dollar a gallon, ma'm."

She jumped as if a mouse had bitten her.

"A dollar a gallon!" she exclaimed. "I never heard of selling butter by the gallon."

"We always sell that kind of butter by the gallon, ma'm" said the clerk with guileless gravity.

"What kind of butter is it?" she asked in a less confident tone.

"Apple butter, ma'm," and the clerk bowed his sandy head and waited for the storm. —Detroit Free Press.

MONTREAL TRADE CHAT.

John Gardner, representing Kinlock & Lindsay, was in town last Sunday.

The sugar season this year in Hemmingford was not a productive one as compared with last season.

D. Fortin and B. Beaupre register as soap manufacturers, the new firm to be known as "The Smardon Soap Company."

J. McCulloch, representing the Pure Gold Baking Powder Co. was in town last week on his road to Sherbrooke, Que.

C. A. Soupras and A. Demers are the members of the new firm of Soupras & Demers, grocers, of Chambly Basin.

John Magor and V. E. Magor have formed a partnership as commission merchants, under the name of John Magor & Son.

W. E. Price and W. R. Chapman are registered as partners under the name of "The Hearle Soap Manufacturing Company."

Gale & Bryson's gnereal store at Chateauguay has been for a second time entered by burglars, who carried off a number of articles.

A small fire occurred in the retail grocery store of C. C. Wright in St. Dominique street last night. The fire was small and damage light.

T. J. Cooke & Co., the Canadian agents of the much advertised Hire's Root Beer, say their business, especially in the west, is increasing very rapidly.

The last of the fruit sales took place last week, and owing to the work of Mr. T. J. Potter they have all been a success with one exception, when stock arrived in bad order. There are only three or four fruit sales during the year here now, but it is said that we will soon have treble that amount, as all the owners are satisfied with the way things went. New York has one sale a week, why not we during the summer months?

The following notice regarding passengers has been posted by the G. T. R. this will to a certain extent hurt the average out of town buyers. The retail trade say it is not fair to merchants in large towns. It reads as follows: "Passengers are entitled to seat room for one. Baggage and parcels that cannot be placed under car seat, or in the passenger's portion of the parcel bracket must not be taken into the car. All baskets, baggage and parcels that cannot be stored as above, if taken into the car, will be removed"

H. P. Eckhardt & Co. have just landed a shipment of "Silver Pan" Marmalade. This marmalade stands at the head in England, but has only recently made its appearance in Canada. The sales of it have steadily increased. It is made in "silver pans," hence its name.

The demand for "Kent" bottled Pickles is continually increasing. The sales for this season are away ahead of any previous year. Their popularity is due, in a large measure to the great care exercised in their preparation, and the excellence of all ingredients which enter into their manufacture. The present stock being sent out is the finest in the history of their manufacturing.

The Kent Canning and Pickling Co.,
Chatham, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.

HALIFAX, N.S.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.,
MANUFACTURERS
Brushes,
Brooms and
Woodenware.
TORONTO, ONT.

FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,
Agents for Ontario and Northwest,
1 Wellington Street East, Toronto

TORONTO MARKETS.

TORONTO, May 19, 1892.

GROCERIES.

The improvement in the weather has not been without its effect on trade, though probably the benefit would have been realized by this as a mere matter of time, the season being at hand when buying should amount to something. Retailers have been less niggardly with their orders this week, whatever has been the cause. Travellers' reports have had a more cheerful tone, and prices in some lines have responded to the betterment in the demand. This is true in particular of teas, which are higher in all the grades that count for much in the volume of trade done here. Dried fruits are likewise firmer and in better demand. In sugar current trade is not large, but the interest that retailers manifest in advance of the fruit season is beginning to be exhibited in inquiries for quotations on car lots. Canned goods are pretty much as they were. Taken all around, the demand is losing some of its tardiness and pettiness. There have been no important events except the arrival of samples of new Japan teas.

COFFEES.

Local trade has made no new beginning along any line, no buying or receiving this week of any importance coming in for notice. The features of last week are therefore as pronounced as ever. Javas are firm at quotations, common Rios are plentiful and steady, choice Rios are scarce. Private advices from Santos report that market to be improving.

DRIED FRUITS.

The offers of Valencia raisins from New York do not appreciably differ in the quality of stock tendered, but the figures are higher and firmer than those of a week ago. A smart demand here has done much to improve the condition into which low prices and poor quality had brought the market. Off-stalk Valencia raisins of even the lowest grade have had this redeeming feature about them throughout the whole demoralized period, and that is they have sold very well. Low prices have worked up the demand quite remarkably, until now the demand is reacting on prices and working them up. The quotations here may be continued, however, at 3½ to 4½c. for fine off-stalk. Layers have gone up ½c. in New York. Currants retain their position with little variation, though what difference there is is on the way of advantage. There is not much stock obtainable below 4¾. Locally there is no other change in the fruit market, though outside prunes have gone up a trifle. In nuts the most important item of information is an advance in New York of 2c. in the price of Tarragona almonds. This makes quotations here stronger than they were. Nothing in any other class of nuts is to be added this week, the demand being of the small quiet character that it commonly is. In peels business is fairly good at 16c. for lemon; 17c. for orange and 25 to 27c. for citron.

RICE AND SPICES.

Wholesalers have virtually receded from the range 4 to 4⅛c. for B rice and have adopted one of half a cent lower, namely, 3⅞ to 4c., that is, the old quotation. The call for ordinary rice is ordinary enough, and nothing to boast of for finer grades, which continue to quote at 5½ to 6c. for Japan, and 6½ to 7c. for Java.

The spice market is devoid of features of new interest this week, the old position of all lines being all there is to report.

SUGAR.

Buying ahead has its risks, as some jobbers find who before the decline bought sugar for extended delivery. They are paying more for the sugar they are receiving now than they could buy it at to-day, and enough of them are doing this to make the cutting propensity a less general one than it was before the refiners' reduction. Yellow is not quoted below 3½c., nor granulated below 4½c. The advance symptoms of the summer sugar campaign are beginning to be observable in the nibbling inquiries for car loads. So far, however, there is not as active a movement of stock as there was this time last year, when purchasers were laying in supplies and jobbers taking orders subject to a drawback in case the duty should be reduced or removed. A good season is looked for, as buying so far has been very reserved and prices are so strongly in favor of consumers. Raw sugars on this market are getting into small compass. They quote still from 3½c. up.

Willett & Gray, New York, in their Statistical says: "Total stock of sugar in all principal countries, 1,424,872 tons, against 1,454,429 tons at the same time last year.

Raws—The market has been quiet and unchanged, and nothing has occurred to give it any feature of interest. There was a report that the principal sugar districts of Louisiana were flooded by the breaking of an important levee; but, fortunately, the disaster was avoided, as, if it had been true, the growing crop would have suffered severely.

(Continued on page 16)

CANNED GOODS.

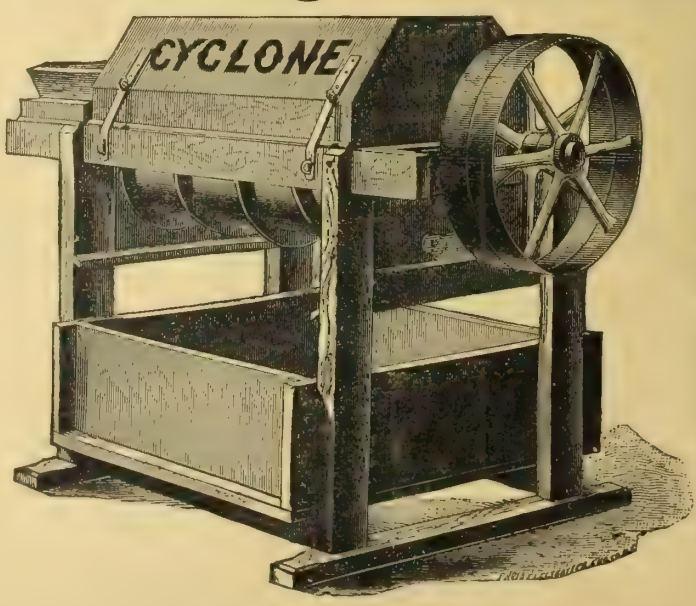
TORONTO.

The steadiness of the demand is reflected in the steadiness of prices. Usually the beginning of future business disturbs the market for spot goods, holders being disposed to take a short view of the time between contracting and stocking. So far there has been no manifestation of unsteadiness this year, and jobbers who are buyers admit that the market is strong at old quotations, one car of assorted having been bought at $1.02½ this week. This means that $1.05 is a firm inside figure for the largest lots retailers are likely to take. For tomatoes the quotation that finds most general support is $1.10 in ordinary sized lots, Future business continues to be worked up by the canners, who are offering freely at 90c. now. This price would not go a fortnight earlier, at least with one cannery, for a broker offered it for a large lot and it was refused. Salmon sells comparatively well, despite the shortage in the standard brands and the high figure, $1.45, at which they are held. A description that is spoken of as the "Indian Brand," though not considered a high class line is nevertheless a satisfactory one, and has a large place in the market just now. The price is $1.30, but for large lots this would be shaded. Canned mackerel is scarce. Lobster is quiet. In fruit there is no improvement, stocks being large, the demand low and prices weak.

MONTREAL.

The feature of business in canned goods during the last week or ten days has been the brisk movement in corn and the market is now almost if not quite bare of stock in first hands. The sale of some 600 cases to a Toronto house on private terms, but at a price believed to have been less than $1, is the last transaction of importance mentioned. Tomatoes are in excessive supply and the holder of one large lot is regretting that he refused last autumn a far more favorable offer than he could to-day hope to receive. For peas at $1.10 to $1.25 and for Boston baked beans at $1.25 to $1.35 there is a good demand. Salmon is in fair request and quoted at $1.30 to $1.35. Mackerel is offering in large lots at $3.25 to $3.40.

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas

Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTUREBS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued

The foreign markets were temporarily affected by the reports cabled abroad, and enquiries were made by return cables is to extent of damage. The weathor continues favorable in Cuba, and reports are unchanged from other countries. About the same acreage of beets is planted in Europe as last year, and the weather, thus far, is favorable for an early crop.

Refined—The only feature of interest is the reduction in price of the lowest grades of soft sugars, which have declined ⅛c for the week. There is but small demand for these grades, and an accumulation of such stock is not desirable to keep on hand, as they deteriorate in quality. It is impossible to prevent an accumulation of stock of all grades while the demand remains so limited. The country is apparently buying in the same small way as it did last year, when the duty was about to be taken off sugar, although there is not the shadow of a chance, in our opinion, of anything being done at this session of Congress. The terrible rains and floods throughout the west and south have made the roads impassable, and this has also prevented a demand. These are natural checks to business, which time will remedy. Consumers are already getting sugar at one-half the prices of one year ago. The refining of sugar is now done at a minimum cost. What Congress and everyone else should do is to stimulate the raising of raw cane and beet sugar in this country, instead of having our refiners go abroad for their supplies.

SYRUP AND MOLASSES.

Syrups are easier and are so quoted in this week's Prices Current. They have accompanied sugar in the downward movement of sweets, and have had moreover the depressing influence of United States competition, while the Vancouver product has also been a factor in producing the same results upon this market. Prices here dip as low as 1¾c. for dark syrup.

Molasses has not shifted from its position of dulness and neglect. West Indian ranges from 30 to 45c., and New Orleans from 26c. upwards.

TEAS.

Japan teas are higher. The present marks a turning point in the market, which has ruled remarkably low all winter. The stock is getting into smaller compass and fewer hands, except in low grades, which are in adequate supply. Jobbers are looking to the new crop teas now. Private advices from New York report low grade Japans a cent higher, with a strong further upward tendency noticeable. Shipping to Chicago and New York is still reported, the sale of 2,000 lbs. at 11¾c. in Montreal being one of the incidents of that trade. The new Japans are up to the usual standard of early samples. The prices are cabled higher than they were at the corresponding time in the two previous years. They are 2 to 3c. higher than they were. Oolongs and Ping Lueys are 3 to 4c. higher. Low grades of Young Hyson teas are going up with the rest. New York and London are both higher. Low grade blacks are up ½d. in London. Indian teas have the same strong call that has characterized them throughout the year so far, and are selling at steady prices.

The Indian tea market opened actively, says the Produce Markets' Review, referring to last week's sales, and nearly the whole of the 21,000 packages brought forward were sold. The lower qualities of whole leaf teas met with more attention, at prices comparing favourably with recent sales, particularly Pekoe Souchongs, which show a decidedly hardening tendency, due, no doubt, to the stock held by the trade being in a much more limited compass. For the common broken kinds, however, values have not materially changed; excepting for the more undesirable sorts, slightly lower quotations have been established. The medium and finer descriptions have been eagerly competed for at firm to advanced rates, and the market certainly points to still higher prices. It is evident from the increasing use of the better kinds of Indian tea, the supply will not be any too plentiful for some time to come, and the only possibility of a check to the upward movement in price is a good supply of fine Ceylon growth, which at the moment is not a very formidable competitor. The large sales of Ceylon teas, so long anticipated, have at last commenced, and the quantity offered this week has exceeded that of any preceding week this year. The demand has been fully equal to the supply, however, and so far no perceptible fall has occurred in the value of any descriptions, while full juicy liquoring kinds have been in special request, and higher prices have been paid for the few lots offered. The sales for next week are again large, but, considering the scarcity of fine China teas, the prospect of firm prices seems satisfactory. The quality is by no means all that could be desired, but still there has been some improvement in this respect.

McMeekin & Co.'s notes on Indian and Ceylon teas for April, say: Indian.—The offerings were 61,300 packages, against 97,000 packages in the same month of 1891. Many of the teas offered have shown a slight improvement in the cup, and for these there has continued a steady demand at hardening prices. Finest teas have been readily taken at full rates. Common kinds were barely steady before Easter, but have since met with more demand at firm prices. The average of public sale prices for the month was 8¾d. per lb., against 11¾d. per lb. for the corresponding month last year. The imports were 2,657,000 lbs., and the deliveries 9,154,000 lbs., leaving in stock on 30th April 38,592,000 lbs.

Ceylon.—The offerings were 51,900 packages, against 78,000 packages in the same month of 1891. A large proportion of the teas offered in the first fortnight were of poor quality and Pekoe Souchongs sold as low as 4¼d. per lb. There has since been a slight improvement in quality, and with more demand the sales have passed with fair spirit at firm rates. Teas with good flavour sold readily at fully previous prices. The average of public sale prices for the month was 9d. per lb. against 10¾d. per lb.

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IS THE BEST.

The St. Croix Soap Mf'g Co.,

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WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

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BROKERS AND GENERAL COMMISSION MERCHANTS.

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Evaporated Apples

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Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

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Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,

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Grain, Flour, Feed, Canned Goods, Sugars, etc.

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All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

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BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

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94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

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Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,

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70 and 72 FRONT ST. EAST,

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NEW CURING HAMS, BACON, PORK, NEW PURE LARD.

JAS. PARK & SON,

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New cheese,

Small Two Pound cheese,

Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,

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WHOLESALE FRUITS.

71 Colborne St., Toronto.

REFERENCE: Imperial Bank, Yonge and Queen.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

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Egg Carriers Supplied.

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We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

for the corresponding month of last year. The imports were 6,005,000 lbs. and the deliveries 4,968,000 lbs., leaving in stock on 30th April, 17,724,000 lbs.

Only 5,500 packages of Java teas were offered during the month, and prices were rather lower than during March. China teas have shown little change.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Brokers are asking $1.12½ to $1.15 f.o.b. for the new British Columbia salmon.

T. Kinnear & Co. are offering a line of Bosnig prunes in hogsheads at 4½c.

Our Prices Current this week show an advance in Dr. Price's Baking Powder.

Spring arrivals of kippered herring, jams, marmalade, etc., are reported by several wholesale grocers.

Eby, Blain & Co. report the arrival of 1,300 half-chests low and medium grades Japans. They advertise them in another column.

The prices of Railroad and Steamship matches have been reduced 30c. This week's Prices Current show the new quotations.

Musson & Morrow have made several shipments of Japan teas to Chicago and have realized better prices than they could get here. They have still several lots on offer in that market.

Perkins, Ince & Co. on Friday received a sample of the first pickings early crop choicest Japan tea from Hellyer & Co., Yokohama. It is part of the very earliest tea brought into Yokohama this year. The quality is well up to the average, but it is too early a sample to form an opinion on the quality of this year's crop. Musson & Morrow also received a sample from Jardine, Matheson & Co., Yokohama.

PETROLEUM.

Quotations of Canadian refined are unchanged at 14 to 14½c. for outside points and 14½ to 15c. for city delivery, but these figures are weaker than they were and could be influenced in the buyers' favor by a large order. Benzine is a product that is now much higher and is scarce at 15c. Empty oil barrels quote at 60 to 65c.

The Petrolia Advertiser reports: Petrolia crude $1.25 per barrel; Oil Springs crude $1.25½ per bbl. The crude market remains quiet, the only sales made have been those to supply current wants. Prices however remain steady at $1.25½. The refined oil business is very quiet, and more than likely to be so for some time to come. The drillers are kept very busy borh in Petrolia and Oil Springs with about the average result. Every month sees some of our best men on the drilling line leaving for various parts of the world, and we are informed that very shortly another gang of drillers will be on their way to Australia. The heavy rains that we have had for the past week or so makes the moving of drilling rigs rather difficult, but it must be a pretty bad spot where the average driller cannot find his way to.

BUTTER AND CHEESE.

Butter comes to hand more rapidly than it goes out. In large rolls the market shows signs of over-stocking. So far, however, any great excess has been prevented by decline in prices, and along with this calls for round lots have afforded timely relief. In large lots rolls go of at 12½ to 13c., but in ordinary parcels 13 to 14c. are the ruling prices. The supply is still almost entirely dependent upon large rolls. Some new tub butter has come forward and has found sale in every case where it is choice. Store tubs are not in demand and the supply is light, the stock that has any hope of selling being that packed from large rolls of the winter make, very little of which remained in storekeepers hands for packing. The accumulations of butter of current make do not yield an acceptable form of store tub. Choice dairy tubs would bring 15 to 16c. if they were to be had.

New cheese is worth 9⅞ to 10c. laid down here, and is jobbed out at 10½ to 11c. The supply of new is telling upon the demand for fall makes, which are now being sold out of dealers' hands at 11 to 11½c.

COUNTRY PRODUCE.

APPLES—Are becoming nominal, stock being hardly obtainable. Apples that are in request now will bring $4 and upwards per barrel.

BEANS—An improved tone is discernible at the moment. Under the influence of an export demand that has come into existence the market is much firmer, and stock is held by growers at $1 to $1.10. Jobbing prices range from $1.05 to $1.20.

DRIED APPLES—Some slight betterment in the local demand is noticeable since the supply of green fruit has run so low, but prices are as far down as ever. Holders cannot sell at more than 3½c., as jobbers have to be satisfied with 4c.

EVAPORATED APPLES—The price is worse rather than better, and 7½c. represents an extreme outside figure. Jobbers are generally selling at 7c. and buying at 6½c.

EGGS—The supply is good and prices are easy at 10½ to 11c.

HIDES—The market retains its old uninteresting features and its stereotyped quotations, green quoting at 4½c. for No. 1 cows'. Cured are 5 to 5⅛c.

HONEY—The approach of the season of replenishment does not strengthen prices, which have still too small support from the demand. Extracted is 8 to 9c., sections 13 to 15c.

HOPS—The finest domestic hops are 21 to 24c., with graditions downward for indifferent quality of last crop. Yearlings quote at 16 to 18c. The demand is steady.

ONIONS—The price is steady at $2.25 to $2.75 per barrel for native stock. Egyptian and Bermuda onions are now on hand. The former are $3 to $3.25 per bag of 112 lbs., and the Bermudas are $2.25 to $2.50 per crate.

SKINS—The supply is somewhat backward. Good sheepskins are $1.15 to $1.30, lambskins are 15 to 20c., calfskins 5 to 7c.

TALLOW—The price of refined is easier, buyers being unable to get more than 5¼ to 5½c., though they have generally to pay 5c. For crude the price is 2c.

WOOL—There is no trade of any moment between the growers and the merchants, but the latter are selling fairly freely from the

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

News of a disposition on the part of Newfoundland to end the trade deadlock its government had caused between itself and Canada have had a bracing effect upon the flour market here. If the duty imposed now by Newfoundland on Canadian flour were removed, Ontario millers would be able to lay down flour in Newfoundland at lower prices than United States manufacturers. This would afford some relief to the congestion of supplies at our mills, though it would have little effect on the price of flour. Some shipping is reported, though mostly in single car lots. Feed is quiet.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.95 to $5; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.65 to $3.90; extra, $3.50 to $3.80; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.90 to $4. Cornmeal is $3.75.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $14.50 to $15.50, mixed feed $22 to $25, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at $12.50 to $13 for No. 1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

The market rules tame. There is no improvement in the demand for round lots and only a moderate trade in a jobbing way, transactions being confined to the filling of very small orders. The stock in store on Saturday last showed a decrease of 1098 barrels when compared with the week previous and a decrease of 6872 barrels when compared with the corresponding date last year. We quote as follows: Patent spring, $4.90 to $5.10; patent winter, $4.60 to $4.90; straight roller, $4.35 to $4.50; extra, $4 to $4.10; superfine, $3.75 to $3.90; fine, $3.25 to $3.50; strong bakers, $4.45 to $4.70.

The demand last week was particularly slow, and there is to-day no business to report in excess of small jobbing orders to meet the current requirements of consumers. As a consequence the tone of the market is weak. The stock in store on Saturday last showed an increase of 150 barrels when compared with the same day of the week previous, and an increase of 5,046 barrels when compared with the corresponding date last year. We quote:—Granulated, bbls. $3.80 to $3.90; Rolled, bbls. $3.80 to $3.90; Standard, bbls. $3.75 to $3.85; Granulated in bags $1.85 to $1.90; Rolled in bags $1.85 to $1.90; Standard, in bags $1.80 to $1.85.

The request is slow and the market does not vary as regards prices, bran being quoted at $14 to $14.50, shorts at about $16 and mouillie at $20 to $23.

ST. JOHN, N. B.

Flour—There is no change in breadstuffs. There is very little demand and prospects are not bright for any improvement. Holders of stocks claim they are selling at cost. The present quotations are: Manitoba $5.70 to $5.75; Ontario high grade $4.90 to $5; Medium Patents $4.70 to $4.80.

Meal—Both oatmeal and cornmeal are reported higher, with only a fair demand.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y, PROPRIETORS

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,

CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM.

115 1c. Pieces in Box,
Price 65 Cents.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

N. WENGER & BROS.,

AYTON, ONT.

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(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Tilsonburg Mills

PATENT
PAN DRIED
OATMEAL

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St

LEITCH BROS.

MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

stock to the mills. Fleeces are 18c., pulled wool is 22c. for super and 25 to 26c. for extra.

PROVISIONS.

The trade is chiefly local and from hand to mouth. The interest of large dealers is kept in hand yet, so that the extent of the business in round lots is inconsiderable. The season will force the matter on the attention of traders very soon now, and the experience of last summer leads packers to expect a big call this year. Smoked meats lead in the demand that is now operating. Prices have not fluctuated in anything except hams and compound lard, which are lower.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10 to 10½c.

LARD—Pure is unchanged at 10 to 10½c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4½ to 5½c. in fore and 7½ to 8½c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is $4.50 to $6.50 per head, mutton 7 to 8c., veal 6 to 7½c.

GREEN FRUIT.

Warmer weather gives added life to the demand. Valencia oranges are higher at $6 to $7 and are scarce. Floridas are done. Messinas, Palermos and Catenas all quote alike at $4.50 to $4.75 in boxes and $2.50 to $2.75 in halves. Blood oranges are higher at $3 to $3.25 in half-boxes. Seedlings are steady at $3 to $3.75, and Navels at $4.50 to $5. Lemons are very plentiful and qualities can be had to suit almost any possible gradation of price between $2.75 to $4. Cheapness gives strength to the demand. Pineapples are abundant at 5 to 14c., bananas at $1.25 to $2. Sweet potatoes are steady at $4.50.

FISH.

Fish dealers report a very fair sale for seasonable kinds, at prices noted in Prices Current. British Columbia salmon is having a better season of it than it generally has, the price being 16 to 18c.

SALT.

Prices have not varied, though trade has declined somewhat. The sales of this week include 1 car of barrels at $1.20, and 2 cars of sacks at 70c.

DRY GOODS.

The dry goods trade is now in a state of stagnation, as sorting up orders have fallen off and the travellers are not at work upon any line in particular. Collections are very unsatisfactory.

MONTREAL MARKETS.

MONTREAL, May 19, 1892.

GROCERIES.

This week has shown no marked improvement over last, although the volume of trade has been as good. Teas are still having good enquiry, especially in low grade Japans and although stocks are light, considerable sales have been closed during the week. Blacks also have a better movement, and the same remarks apply to Indian and Ceylon which seem to meet with favor at the consumers hands, for grocers report good sales in them. Sugar is quiet and with trade still cutting prices, this to a certain extent has a deadening effect on that trade as the rest of the honest wholesale grocers say they will not do business for fun. Rice continues in good demand and the same may be said of coffee. In green fruit business has been of a large scale during the week, and all the dealers are talking further business. Other lines of general groceries also meet with good demand, as the travellers are all sending in good orders. Payments are as good as last week.

SUGAR.

The local sugar market is still dull and unchanged, and it is reported that the prices at the refiners are a trifle easier. The wholesale trade say things are very quiet, as some of the trade are still selling at ⅛c. below cost, while others are not pushing sales at all, and say they will not if they have to loose money. One house here, that is not in the cut, say that they are not likely to sell sugar when the retailers can sell it to them at the same price they are asking. It is reported that one house is offering granulated at $4.30 and yellows at $3.30. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade, 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

The demand for syrup is still small and prices are still weak, and outside of a small jobbing sale there is not much doing on spot. American syrups are said to be offered very cheap at this point, but we do not hear of any large sales.

Molasses also remains quiet, with only a fair movement to note, and no sales of any size have been reported during the week. Prices at the Island are the same as last week, with prospects pointing to a large supply. A few sales have been made on spot of Barbadoes on a basis of 34 to 35c., and at 29c. to arrive. At the Island the price is 12c. We quote as follows:—Barbadoes, 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. or choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple product is still firm under light stock, and prices are not quotably changed in either line. We quote maple syrup in tins 60 to 65c. per gallon and in wood at 5 to 5½c. per pound. Maple sugar is quoted at 8 to 8½c. and fancy cakes at 9c.

TEAS.

The market has been very active in low grade Japans during the week, but stocks of the above here are now considered very light. High grade stock has only a fair movement. Blacks are also moving more freely this week, but sales have only been small. Advices from Japan report an advance of 1 to 2c. per pound on high grade Japans, but as yet no quotations for low grade stock have been received. The market there is also reported firm. Reports from Yokohama say this year's crop will not come up to expectations, but advices from other districts state that crops are good.

COFFEE.

Coffee has its usual fair enquiry, but outside of that there is nothing new to note. Prices, however, are the same as last week. We quote:—Rio, 18 to 20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The demand for rice continues good and quite a few lots have gone forward during

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.
The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

CLEMES BROS.
Wholesale Fruit
51 Front St. East,
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED CORN BEEF.
ARMOUR'S AND CLARK'S 1, 2 and 14 Pound Tins; with and without key opener.
Now is the time to buy cheap.
See our Quotations.
LARD { Standard Comp'd. / Snowdrop / Pure Kettle Ren'd } Tubs and Pails.
BEST QUALITY! LOWEST PRICES!
T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TEAS.

Just arrived, 1640 packages of fine English Breakfast Congou purchased at a very low price for cash.

Live merchants in places where our salesmen do not reach please write for samples and quotations. The value will surprise you.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits,

VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

SPECIAL VALUE IN

- TEAS -

DARJEELINGS and CEYLONS.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

WE ARE OFFERING

AN EXCELLENT QUALITY OF

COLUMBIA RIVER SALMON

"INDIAN BRAND"

at reasonable prices.

Write for Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

TEAS.

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.

CHOICEST

PORTO RICO

COFFEE

NOW IN STORE.

PERKINS, INCE & Co.,

41-43 Front St. East.

J. F. EBY. HUGH BLAIN.

1300

HALF CHESTS

Medium and Low Grade

JAPAN TEAS

JUST RECEIVED.

Best Values in Canada. Write for samples.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

the week. One dealer here states that the demand from the west and lower provinces could not be better and that quite a few car load lots have been shipped. Locally the market is good, quite a business being done with the wholesale trade. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8 per hundred lbs.

DRIED FRUIT.

There has been quite a trade doing in dried fruit during the past week but it has been made up of small sales, no sales of any size have been reported. Holders are talking firmer, and although quotations are not changed they are firmer. We quote: Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c.

NUTS.

Nuts still meet with a fair jobbing trade, and quite a few small lots have been shipped during the past week, which has been the best for some time. Locally the trade is good and prices remain firm, as follows:—Almonds Tarragona 13 to 13½c.; almonds, Ivica, 12 to 13c.; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 11 to 12c.; walnuts, French 10 to 10½c.; cocoanuts per 100 $4.50 to $5; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

GREEN FRUIT.

The past week has shown a marked improvement in green fruit. Dealers here say that the business done has been of large dimensions. Valencia oranges have dropped in price, but with the continued good demand will no doubt stay where they are for some time to come. Large lots of all grades of oranges have been shipped this week, and on the whole dealers are well satisfied with the spring trade in all kinds of fruit. Lemons are also in big demand at unchanged prices, and now that the spring sales are all over local fruit men will no doubt realize on their recent purchases. The receipts of pineapples have been more liberal during the week, but prices for prime stock remains the same. This line also meets with good demand both for local and out of town trade. Strawberries are not very plentiful and prices remain the same as quoted last week. Bananas are having good call at old prices, and the fruit trade on the whole is booming. We quote: Valencia oranges $6 to $7; bloods in half boxes $2.75 to $3; Masenas $4 to $4.50; lemons $2 to $3.25; pineapples 7 to 15c. each, strawberries 25 to 50c. per box, bananas $1 to $1.50 per bunch.

APPLES.

Apples are scarce and prices are held high for prime stock which meets with fair sales at $4 to $4.50. Evaporated apples have met with better movement this week than for some time back, and quite a few lots have changed hands on the basis of 6½ to 7c. per pound. Dried apples also meet with good enquiry, and local dealers are satisfied with the state of trade in both them and evaporated. Evaporated peaches in tins, also have good sales at old prices. We quote apples $4 to $4.50 per barrel; evaporated 6½ to 7c.; dried 4½ to 5½c., and evaporated peaches 12 to 13c. per tin.

HOPS.

The local hop market remains the same as noted from time to time. Brewers claim to be well stocked, and if they are not it is their own fault as most of them stocked last picking time. One dealer here was offer a lot of 100 bales at 23c., which is equal to 24c. in Montreal, but he would not take hold of this offer, as he says he would have to keep them too long to realize any profit on such a deal. Pressed hops are only in fair demand, and although the dealers are still pressing them they claim their is no money in them, and that the only people that are making money is the jobber. We quote: Bulk 24 to 25c.; Pressed 16 to 18c.

FISH.

British Columbia salmon continues to meet with fair sales. Lake trout and whitefish are not as good as they might be and sales have been reported at 7c. Smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7c. to 8c.; finnan haddies, 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The general report of dealers as to the condition of the market is cheerful and encouraging. No very large business has been reported but the demand is gradually improving for pork and smoked meats and purchasers are willing to pay quoted rates. Lard remains quiet and prices are reported to be a little unsettled. We quote as follows: Canadian short cut, per brl. $16.25 to $16.50; mess pork, western, per brl. $14.00 to $14.75; short cut, western, per brl. $15.50 to $17.00; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c; bacon, per lb. 9 to 10c; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

The general impression is that the supply of creamery is likely to be large this season, it is having its due effect on city customers, and dealers find it difficult to dispose of even small quantities required for immediate consumption at more than 20c. Single tubs of Township dairy is bringing 19c., and western at 16 to 17c. Rolls are still hard to work off, but holders recognizing the necessity of forcing sales have pushed of a considerable quantity at 13 to 14c., as it will be difficult to get 10c. when the warm weather sets in. Cheese offerings on spot are so small that business is confined to a small local trade. Spot values remain as before, although 10 to 10½c. was paid for 700 boxes of white cheese at the wharf this morning. Colored is about ¼c. lower and easier, both here and in New York. We quote 10 to 10½c. as a fair range.

EGGS.

Receipts during the week have been liberal, but the demand seems to be the same. This caused prices to be held fairly steady, and 11 to 11½c. is about the figure.

GRAIN.

Wheat furnishes nothing, while the coarser grains, outside of peas and oats, furnish nothing. There has been some enquiries for the two latter at quotations.

There is a decrease of 3,801 bushels of wheat, 35,569 bushels of oats, 6,805 bushels of barley, 1,090 barrels of flour, and an increase of 27,128 bushels of peas, 419 bushels of rye and 150 barrels of oatmeal, compared with a week ago. Compared with the corresponding time last year, there is an increase of 314,377 bushels of wheat, 5,905 bushels of corn, 247,534 bushels of peas, 266,396 bushels of oats, 33,144 bushels of barley, 5,046 barrels of oatmeal, and a decrease of 574 bushels of rye and 16,872 barrels of flour. We quote as follows:—No. 2 hard Manitoba, 94 to 95c; No. 3 do., 83 to 85c.; No. 1 Northern, 92 to 95c.; peas, 70c. to 72c. per 66 pounds; oats, 35 to 36c. per 34 pounds; corn, 57 to 60c., duty paid; feed barley, 40 to 42c.; good malting do., nominal.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	May 14, 1892.	May 7, 1892.	May 16, 1891.
Wheat, bush	685,485	689,268	371,108
Corn, bush	.....	.....	5,905
Peas, bush.	432,946	405,818	185,412
Oats, bush	476,572	512,141	210,176
Barley, bush	95,064	102,869	62,920
Rye, bush	40,011	39,592	30,585
Flour, brls	61,357	62,465	78,239
Oatmeal, brls	5,245	5,095	199

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., May, 19, 1892.

There is nothing to write of, as business has got into a rut, from which it seems hard to remove it. There is little buying of any amount to speak of, and less selling. Though some houses report an improvement in trade, it is not general.

Sugar—Some large lots have lately been placed on the market, and prices have eased off somewhat. Granulated is quoted $3.35 to $3.50. Yellows are 3¾ to 3½c., extra at 3⅝ to 3¾c.

Molasses—Barbados is selling at 31 to 33c.

Canned Goods—Every one is over stocked with canned goods, and prices are being cut so that there is no profit left to the jobber. New lobsters are being offered at about $1.50 per case less than last season. Tomatoes seem a little scarce.

Fish—Dry cod are selling more readily. Medlums are quoted at $4.50 to $4.60. Large cod $4.80 to $5. Pollock $2.40 to $2.50 Piskled herring, bay, $1.60 per half barrel.

EVERY DEALER should keep
TEXAS BALSAM
The Best Healer for Corks, Galls, Scratches and all wounds on Horses and Cattle.
Sample by mail, 25 cents. Price to the Trade $1,80 per doz., express prepaid also. Write for Circulars and Testimonials.
Address, C. F. SEGSWORTH,
TERMS: 6 Wellington St. East,
Cash with order. Toronto.

Hires'
improved
Root Beer
The most Wholesome and Refreshing Temperance Beverage in the World.
Good Seller. Good Profit.
Gives Good Satisfaction.
T. J. COOK & CO., 10 St. Nicholas Street, MONTREAL—Agents.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,

Hams, Bacon, Lard,

HAMILTON.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

C. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

THE TEA TRADE.

Tea is such a universally-accepted friend and comforter to our mortal race, that those of us who have hitherto been accustomed to sip it morning and afternoon, whitout a thought, perhaps, of the vastness of the trade it represents, and the enormous capital involved therein, may be interested by a few remarks on the subject. The position of the tea trade at the present time is well worthy of attention, not only by the outside public, but by those more intimately connected with its production, importation, and sale here and elsewhere. There has been during the last few years a perfect revolution, not only in the public taste for tea, but in all that appertains to it, from the circumstances attending its plucking and manufacture to the time and manner of its being offered, either wholesale or retail, for sale on this market. The public taste has generally turned from the delicate-flavored China teas to the more full-flavored British-grown Ceylon and the strong, pungent Indian teas; for the latter are mostly of this description, although some fine, delicate invoices arrive from the Darjeeling districts. The general quality of the China teas has rapidly declined during the last five years, and the bulk of the imports remaining here, after the best chops have been selected for export, have been year by year more difficult to dispose of at profitable rates, until, during this past season, China teas may be said to have received their final coup mortel, and the average sales, especially of the medium and fine teas, have often shown very disastrous results to shippers. When last July and August imports have had to be realized, real losses of from 8d. to 10d. per lb. have not been uncommon experiences. The finest teas from Hankow twenty or thirty years ago were of rich, full Pekoe flavor, and delicious to drink, but they could not be sold under 2s. and 2s.6d. per lb. in bond, and, being in limited quantities, only reached a certain portion of the public in their pure state, the price being prohibitive. This class of tea has chiefly gone direct or been re-shipped from here to Russia, &c., the British public repuiring a much stronger drink and at a less cost. At the present time they can easily obtain this, very good to fine blends of Ceylon only or of Indian and Ceylon teas being procurable at from 2s. 4d. per lb. downwards, duty paid.

There are three special sorts of Ceylon teas —broken Pekoes, Pekoes, and Pekoe Souchongs. The leaf of the former is generally too small and the liquor too strong to drink alone, and it is, therefore, used almost entirely for blending with the two other leafy kinds, and with similar Indian or China teas. The Pekoe Souchong is generally too bold in leaf, and, like the common and medium grades of Pekoes, too light in cup for separate use ; but the finest Ceylon Pekoes, realizing now in the Mincing Lane auctions from 1s. 1d. to 1s. 4d. per lb. in bond, are mostly of delicate and choice Pekoe flavour, similar to that of the finest China Ningchows of days gone by, but possessing more body in liquor. These, again, are in small supply, and the public see little of them in their pure imported state, the general call being for something stronger, a want which is met by buying them blended. In 1882 the home cansumption of China teas was 114,462,000 lbs., and of Indian teas only 50.496,000 lbs. In 1886 the chief supply of tea to this country was still from China ; but since 1887 the importation and consumption of China teas, so far as this country is concerned,have steadily declined and during last year(1891)the total consumption of all tea was 202,500,000 lbs., of which 150,000,000lbs. were Indian and Ceylon, and only about 52,000,000 lbs. China. In 1891 the consumption of Ceylon teas alone increased 50,000,000 lbs., while that of China showed a reduction of 40,000,000 lbs. Whatever the cause, whether it is what has been termed by those only interested in China teas "the coarse taste of the average British consumer," or, more probably, the natural requirement of something more stimulating, the cry is more and more pronounced for Indian and Ceylon teas—which is highly encouraging and satisfactory to our British tea industries in those colonies. The change in the customs duty in 1890 from 6d. to 4d. per lb. has enabled grocers, and especially the principal blending firms, to give to the public by means of blending a much more useful flavoury tea than they were a few years ago able to provide. Formerly, when little else but China tea was used, the fine and finest qualities were too expensive, and the poor could only obtain the inferior sorts. Now, by this blending system, which has become of late a large industry in itself, the working classes can buy a very superior tea at much less cost than they paid a few years since for a very inferior sabstitute. The quoted prices one generally sees now range from 1s. 2d. to 1s. 6d. per lb. for good useful to medium, and from 1s. 9d. to 3s. per lb. for better to finest blended teas. When this fact, which is already attracting attention, is still more fully recognized, we shall, without doubt, see a further marked increase in the consumption of an article which, being so largely produced by British enterprise, has the good wishes of all interested in British industry.

To give an idea of the enormous extent of the tea trade here, it may be stated that about 1,250,900 packages of Indian (valued at £4,887,000), 756,000 packages of Ceylon (valued at £1,890,000), and 667,500 packages of China teas (valued at £1,223,000), were catalogued and sold last year under the hammer in Mincing-lane over and above the very large quantities sold by private contract. The auctions of Indian, Ceylon, and China teas are held, as a rule, in seperate halls in the Commercial Salesrooms, and a stranger entering during one of these sales would be scared by the thundering noise caused by some dozen or more men shouting at the very top of their voices all at once, each endeavoring to secure the attention of the selling broker to his bid first. Where a lot of low-priced tea is put up, the exact value of which is well known, the unanimous shout is like the report from a cannon, and the stranger might well come to the conclusion that the very last lot of tea available in this world were being competed for. These scenes, however, are of almost daily occurrence in Mincing Lane. It is not at all unusual in the busy seasons for some 15,000 to 20,000 chests and half-chests of a particular growth to be sold in one day, the sales generally lasting from 12 to 3 o'clock, or later. The imports from June 1 to March 31, 1891-2, were of China tea 59,975,000 lbs., Indian 107,861,000 lbs., Ceylon 52,105,000 lbs., and Java 2,538,000 lbs., as against, during the same period in 1889-90, China tea 89,171,000 lbs., Indian 96,384,000 lbs., Ceylon 26,775,000 lbs., and Java 2,412,000 lbs. The total tea delivered for home consumption in 1891-92 was 150,971,000 lbs., against 129,581,000 lbs. in 1889-90.

The Chinese for so many years had the monopoly of our tea trade that they became utterly careless of the preparation or proper maintenance of their plantations, thinking anything they sent to this country, so long as it paid them well, would do for us. They regarded the rumor of competition from other countries with ridicule, and have only just commenced to learn, by sharp and painful experience, what it is. To allow a serious and steady decline in the quality of their staple export article was a costly error, especially at a time when our British-grown teas from both India and Ceylon were arriving in quantities sufficiently large for them to be widely spread amongst, and quickly appreciated by, the British public. India, it seems probable, may remain a good tea-producing country for many years to come ; but not so Ceylon—from the fact that the soil or climate, or both combined, quickly exhaust the good qualities of the plants. From observations during the past five years, it is evident that few, if any, of the higher-class tea-producing gardens maintain a high standard of quality after three years from their first bearing, and year by year they decline into producing only common and medium teas. At present new ground is continually being opened up, so a certain fresh supply of fine teas continues to come forward; but the common invoices largely increase month by month, many being from gardens conspicuous three or four years ago for the fineness of their teas. This being so, the Chinese, if they look out, may yet have another innings. They will have time to replant, modernise their workings, learn to use machinery, get free from export taxes; and in a few years hence, when, possibly, Ceylon teas may not be regarded with the favor which they enjoy to-day, the Chinese may be ready to bring some newly-grown young China leaf of fine quality and at reasonable prices to compete with their late formidable rivals.—Financial News.

REDUCTION IN THE PRICE.

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight ofthe 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

CONSUMERS WILL BUY NO OTHER MATCHES.

TORONTO BRANCH :

29 Front St. W.

The E. B. EDDY CO.,

Hull, Canada.

Business Changes

SALES MADE OR PENDING.

Wm. Brown, grocer, Brandon, Man., has sold out.

James H. Buckley, general merchant, Guysboro, N. S., advertises his stock for sale.

P. Rigney & Co., grocers and hotel keepers, Rat Portage, Ont., have sold out their grocery business to J. L. Brown.

CHANGES IN STYLE OR PARTNERSHIP.

Perkins & Patriquin, general merchants, Norton, N.B., have dissolved.

Baldwin & Co., wholesale and retail crockery dealers, Halifax, have dissolved.

Bentley & Layton, produce and commission merchants, Halifax, have dissolved.

The style of Richard Craig & Son, grocers, Truro, N.S., has been changed to T. Craig & Co.

W. H. Parker, general merchant, Digby, N.S., has registered consent for his wife, Eliza Parker, to do business in her own name.

REMOVALS AND DEATHS.

Geo. M. Branscombe, general merchant, Young's Cove, N. B., is dead.

John Jardine of J. & T. Jardine, general merchants, Kingston, N. B., is dead.

Thomas Fraser, of Thomas Fraser & Sons, grocers, New Glasgow, N. S., is dead.

FIRES.

P. G. Ireland, grocer, Trenton, is burnt out.

M. Lindner, manufacturer of pickles, Hamilton, is burnt out.

J. E. & G. Lake, lobster packers, Fortune, Newfoundland, are burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. E. Racicot, grocer, Montreal, has assigned.

F. J. De Rouselle, grocer, Montreal, has assigned.

J. W. Powell, grocer, Toronto, has assigned to John B. Laing

H. Wilson & Co., fruit dealers, etc., Winnipeg, have assigned.

J. T. Wilson, dealer in bankrupt stocks, Winnipeg, has assigned.

C. H. Coffin, general merchant, Barrington, N.S., has assigned.

C. A. Whitman, general merchant, Trehome, Man., has assigned.

Wm. Dunn, merchant, Blenheim, Ont., has assigned to Geo. Foster.

Duncan Cameron, general merchant, St. Peters, N.S., has assigned.

H. H. Ogilvie, general merchant, Upper Stewiacke, N.S., has assigned.

John S. Funk, polish manufacturer, Berlin, Ont., has assigned to A. Erb.

Alex. Parkinson, grocer, Kemptville, Ont., has assigned to A. C. Rutherford.

E. E. Mills & Co., general merchants, Kinmount, Ont., have called a meeting of creditors.

You can lose more than we do by not subscribing for this paper.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
Grant, Horn & Bucknall, Winnipeg.

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies," and addressed to the Honourable the President of the Privy Council, Ottawa, will be received up to noon on Tuesday, 7th June, 1892.

Printed forms of tender, containing full information as to the articles and approximate quantities required, may be had on application at any of the Mounted Police Posts in the North-West, or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller, N. W. M. Police.
Ottawa, May 3rd, 1892. 22

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
" " 23	Lake Superior..	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron	" " 8

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess.

Rates of Passage, Montreal to Liverpool.

SALOON, $40 and $50..... } According to Accom-
ROUND TRIP, $80 and $90 } modation.
The $40 and $80 rates are per Lake Nepigon only.

INTERMEDIATE, $30. STEERAGE, $20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent.
For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

Autographic Cash Registers.

Before ordering any Autographic Register, see the **NATIONAL.** Guaranteed equal to the **PECK**, the **STANDARD**, or any other Register of this kind, and only half the price.

We make 34 different kinds of Cash and Autographic Registers

PRICES:

$15, $20, $25, $30,
$50, $60, $75,
$100, $125, $150,
$175, $200,
$225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20?

THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W; Halifax, N. S., 107 Holles Street; Montreal, P. Q., 174 St. James Street; Winnipeg, Man., Main and Queen Sts

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

DR. PRICE'S
Cream Baking Powder.

Owing to special processes and finest materials, is the lighest and strongest, and goes twenty per cent. further than any other.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

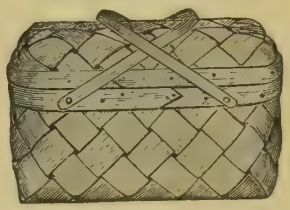
THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING
PREMIUM OFFER.

"300 WAYS TO DRESS WINDOWS." A book of 250 pages and 150 illustrations, adapted to all lines of business. Price, $1.50. Harry Harman's new novelty Pamphlet, giving the latest and best ideas on Window Dressing and Store Decorating fully explained. Price, 75c. This outfit sent to any address Post Paid for $1.50

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

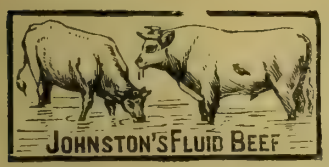
THE Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



Johnston's Fluid Beef.

It is a genuine and reliable Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the Finest Quality of Beef and supplies all the Virtues that exist in Prime Beef.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 19. 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 " .	1 30
No. 1, 2 " .	1 90
1 lb, 2 " .	2 20
5 lb, ½ " .	9 60

OCEAN WAVE

WHITE STAR.	per doz
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " ½ "	9 00
5oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p doz
Dime cans,	4	$1 00
4 oz "	4	1 50
6 " "	3	2 25
8 " "	3	3 00
12 " "	1 to 4	4 25
16 " "	1 to 3	5 75
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ½ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

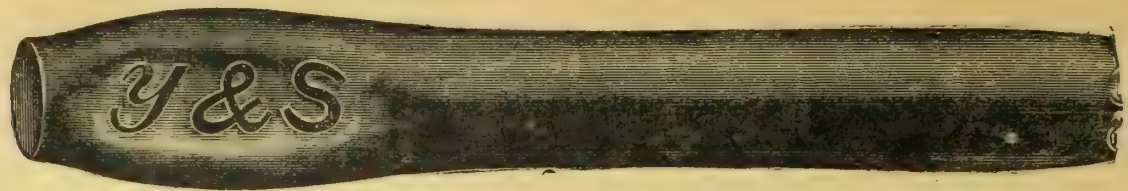
	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons		2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2		1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 25
" Crown flat	.....	2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls.	....	1 45
" " flats.	....	1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins	...	12½
" " ½'s "	.....	20
" Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	.....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue..1 "	....	3 25
" ..2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65

(115 pieces)

C. T. HEISEL.

To retailers per box

Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	12 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit,	36 5c. Bars	1 20
Pepsin (Dyspepsia),	20—5c. Bars	0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	1 0 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00

Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.) 3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s .6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00

Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs		30
" Pearl	" " "	25
" London Pearl	12 & 18 "	22
" Rock	" "	30
" Bulk, in bxs		18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	
Chocolate Parisien, in 6 lb bxs	

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs 5 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ⅛s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
	per doz
Gibson's Icina, 1lb do do ½lb } 24 lbs in case	2 25 / 1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 / 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 [illegible]
Cream Tartar	0 28	0 [illegible]
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our

BISCUITS are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4¾	5¾
" " ½ bbls	5	6¼
" " cases	6	6½
" Filiatras, bbls	6	6½
" ½bbls ...	6⅛	6¼
" " cases ..	6¼	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6½	7⅛
" " cases	7¼	7⅜
" Vostizzas, cases...	7¾	9¼
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9¼	10
" ½ case....	9⅜	9⅝
Dates, Persian, boxes, ...	5	5½
Figs, Elemes, 14oz., per box	...	..
" 10 lb boxes	11½	12½
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3½	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
qrs.....	1 80	1 90
Lemons	2 75	3 75
Oranges, Floridas	....	....
" Valencias	6 00	7 00
" Messinas	4 50	4 75
" Seedlings.....	3 00	3 75
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb....	....	0 04½
do Evaporated.....	....	0 07

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	0 03	0 04
White fish..... do	0 06½	0 07
Manitoba White fish do	....	0 06
Salmon Trout..... do	.....	0 06
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	0 05	0 06
Cod..... "	.....	0 07½
B.C. salmon ..... "	0 18	0 20
Market Cod ..... "	....	....
Frozen Sea Herrings	.....	....

GRAIN.

Wheat, Fall, No 2, ...	0 82	0 83
" Red Winter, No 2	0 82	0 83
Wheat, Spring, No 2.....	0 80	0 81
" Man Hard, No 1..	0 99	1 00
" " No 2..	0 93	0 94
" " No. 3...	0 83	0 84
Oats, No 2, per 34 lbs ...	31	32
Barley, No 1, per 48 lbs..	52	54
" No 2 extra.....	48	49
" No 3 "	44	45
Rye	79	81
Peas.....	59	60
Corn	49	50

HAY & STRAW.

Hay, Pressed, "on track	12 50	13 00
Straw Pressed,"	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20
HORSE NAILS:	
"C" 60 and 5 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg ..	3 60 3 70
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35	
2nd " (26 to 40 inches)	1 55	
3rd " (41 to 50 ")	3 40	
4th " (51 to 60 ")	3 70	
5th " (61 to 70 "	4 00	
ROPE : Manilla	0 12½	
Sisal	0 10¼	
New Zealand.....	0 08½	

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.	
25 lb. irons.....per lb 5½	5½
No. 1 ..... " ...	5
No. 2 ..... " ..	4½
No. 3 ..... " ..	4
TURPENTINE Selected packages, per gal	0 50
LINSEED OIL per gal, raw 0 56	0 56½
Boiled, per gal..... 0 59	0 59½
GLUE : Common, per lb ... 0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto' 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	13	14
" Tarragona	14	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts.....	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½	lb.	1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White..	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels,	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs.	$0 18	$0 21
" dairy, tubs, choice	0 15	0 16
" " medium	0 12	0 15
" low grades to com	0 10	0 12
Butter, pound rolls	0 16	0 17
" large rolls	0 13	0 14
" store crocks	0 13	0 14
Cheese	0 09½	0 11½
COUNTRY		
Eggs, fresh, per doz	0 10½	0 11
" limed	....	....
Beans	1 10	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 30	0 42
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	0 08½
Backs	0 10
Lard, Canadian, per lb	0 10 0 10½
Compound	0 07 0 09
Tallow, refined, per lb	0 05 0 05½
" rough, "	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	4
" Patna	4¾	5½
" Japan	5	6
" extra Burmah	3¾	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10
Grand Duke	6¾	7½
Sago	4¾	5½
Tapioca		5½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4¾
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6¼
Silver Gloss, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7
Canada Corn	6¼
Rice Starch, 1 lb	8¾

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6¼
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6¼
Rice Starch, fancy cartoons	8¼
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb.	10
40-lb " assorted ¼ and ½ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-1b boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6¼
Ivory Gloss, fancy picture, 1 lb packs	6¼
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated		4½
Paris Lump, bbls and 100 lb. bxs		5
" " 50 lb. boxes		5⅛
Extra Ground, bbls		5⅛
" " less than a bbl		5½
Powdered, bbls		4¾
" less than a bbl		5½
Extra bright refined		4½
Bright Yellow		4
Medium "		3½
Brown		3⅜

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	
	bbls.	½ bbls.
D		1½ 2
M	2	2½
B	2½	2½

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

Prices current, continued—

V.B.		2½ 2⅝
E.V.B.		2⅝ 2¾
E. Superior		2¾ 2⅞
XX		2⅞ 2¾
XXX		2¾ 3
Crown		3 3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¼
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04¾
Stanley Bar	0 04¾
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

CEYLON. BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ b. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ⅛, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2(
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved.	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

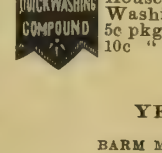
Railroad (10 gro. in case)

Single case and under 5 cs.	$3 70
5 cases and under 10 cases	3 60

Steamship (10 gro. in case)

Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

per box

5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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INSLEY & EDWARDS, Proprietors

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

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Strictly first-class. The favorite commercial house along the line of C. P. R

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Best sample rooms west of Winnipeg. Strictly first-class.

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

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IMPORTERS AND MANUFACTURERS,

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The Wm. CANE & SONS MANUFACTURING Co

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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea. Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

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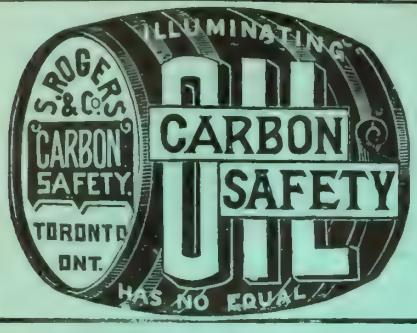

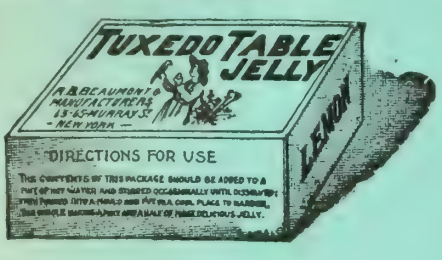

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

—· SPECIAL. ·—

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

- PARISIAN - BLUE!

Is Stronger and More Economical

THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

40 Bbls. Dulse.

2000 boxes Smoked Herring,

also Choice Medium Codfish.

Lowest Prices.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

AGENTS

GOLDEN FINNAN HADDIES.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES)

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $3.00 PER YEAR

VOL. VI. TORONTO, MAY 27, 1892. No. 22

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¾c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

ASK YOUR WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP

MATCHES

GUARANTEED

Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

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For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

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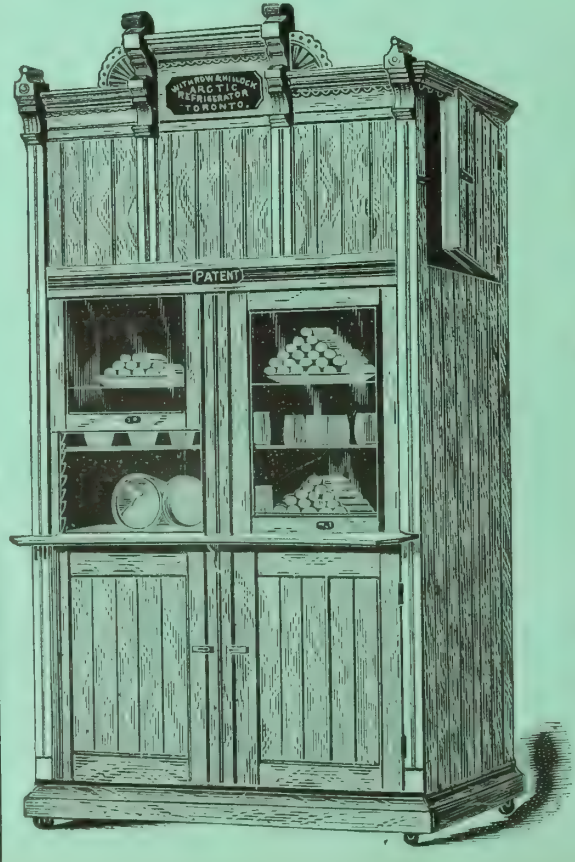
THE KING OF BLACKINGS



THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, MAY 27, 1892. No. 22

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

This paper leaves the Toronto Post Office Thursday evening. Subscribers not receiving it promptly should write us at once. Their doing so will be considered a favor.

THIS WEEK'S MOTTO:

Laziness is the mother of invention.

Tinware manufacturers report an unusually strong demand this spring for milk can trimmings. The significance of this appears to be that an increased proportion of the milk produced on the farms of the country is finding its way to cheese factories and creameries. That will reduce the production of home-made butter. Whether the raw material is made up into cheese or butter, it will yield better returns to the farmers than if it were used to produce an excess of inferior bad-keeping butter of domestic make. Last year was a comparatively satisfactory one to butter makers and butter dealers, the market being kept fairly well cleared up throughout the whole year. An exceptional export demand was the cause. The exceptional, however, cannot be depended upon as the rule, and Canadians must look to the merits of their butter for any steady support from abroad. It is a sign of improvement that farmers are giving up more and more the making of butter in their own homes. The creameries will make a marketable product. They must, as they produce for direct acceptance by the market. There is no such intermediary between them and the market as the country merchant was between the farmers and the market. The position of the country merchant could hardly be classed as a market factor. It was not independent enough to be a real market influence. It could not adjust itself to the grades of quality, or the relation of the supply and demand, as a market interest should. The country merchant had to keep other objects in view besides the value of the butter; he had to consider the customer's patronage, temper, and the danger of a transfer of that customer's trade to a rival dealer. The creamery will remove all these embarrassing circumstances from the butter trade and will consequently have to depend on merit for the sale of its product. The quality is not always first-class even when produced by creameries. In that case there is no one to bear the loss for the creameries. Last fall there was quite a large stock of creamery butter put on this market, which did not command as ready sale as good dairy butter.

* * *

The shortage of fruit jars last summer was a cause of considerable annoyance and of some loss to the retail grocers of the country. Not only could they have sold many more jars than they did, but they could also have sold much more fruit and sugar than they did. It is unlikely that there will be so great a demand this summer, as the jars sold last summer will go equally far to supply the demand this year. They do not wear out in a year, so that it is likely few more will be needed than would have sufficed to fill up last year's shortage. There is no likelihood, therefore, that an exceptional run on glass jars will be experienced.

* * *

Soon the accessories of hot weather trade will be brought into requisition. No grocer can afford to do business without some of them, and for a trade of any magnitude it pays to have all of them. The refrigerator is a necessity in all grocery stores. Ice is cheaper than any perishable article of merchandise, and the saving through the use of it will soon pay for a refrigerator. Awnings are not only a protection from excessive heat and light, but they are attractive. Wire cloth doors, to let the air in and keep the flies out, mosquito netting to cover the shelf goods, sticky fly-paper to capture the fugitives that do get in, can be made profitable use of in the hot season. With the light properly subdued, the flies kept out, the floor kept cool and a fresh atmosphere maintained through liberal ventilation, the interior of the store will be agreeable to all the senses of anyone who comes into it. The impression that it makes upon the mind of the customer is favorable to buying. The whole psychology of the frame of mind which disposes a man to purchase goods is not always to be found in the comparative cheapness of the goods. A man will often buy because he is prepossessed with something in the salesman or the store. A store that is a grateful place to drop into on a hot day will not fail to have an effect on even the steadiest supporters of a rival store, as people are more often fickle than they are loyal, and in this fact, if he does his best to please, the trader can as frequently rejoice as complain.

* * *

Last summer there were a few sales of low grade butter from this market to makers of butter substitutes in New York. The duty, however, was an insurmountable barrier when the quality of the butter was much above the lowest, and the trade was consequently limited to grades costing here not more than 11c. A decision of Acting-Secretary Spaulding will be apt to cause a wider demand this summer, however, from the same source and for generally the same grades. By that decision, the manufacturers of refined butter made in New York are allowed on all their refined product that they export, a draw-back of whatever duty they have paid for any constituent of it that they imported. Since, therefore, they can recover on exports whatever duty they pay us on rough butter, it is likely we shall hear a good deal more this season from the New York manufacturers of refined butter substitutes and compounds.

THE FRESH FRUIT TRADE.

The trade in fresh fruit ought to be a very remunerative one to grocers if a profit is made upon all of it that they sell. It would be much more remunerative if a profit were realized on all they should sell. Oranges, lemons, bananas, pineapples have for several years past been very cheap, the cost and facilities of rapid transportation having greatly improved in recent years, and removed one of the greatest obstacles in the way of general consumption. The development of the orange groves on this side of the Atlantic—in Florida and California—is another factor that has had great influence on the side of cheapness in the price of oranges. Consumption in consequence has expanded extraordinarily in the last ten years. The consumer can get a dozen good oranges for the same money he would have paid for three a few years ago. Bananas, which used to find their way only to the leading cities and in small quantities, owing to the time, cost and risk of transport, are now abundant and cheap, the establishment of steamship lines, the opening of new railways and the development of proper carriage facilities having done much to bring about the change. The enormous consumption benefited the grocer, who for years past has had a growing summer line in these and domestic fruits.

But while consumption has increased and the value of the grocers' trade correspondingly expanded, there has been one drawback. Despite the precautions taken in the packing, shipping, carriage and storage of the fruit, there would be loss through decline in quality, and re-packing would necessitate the separation of culls from choice stock. For this of course there had to be an outlet. It was considerable in quantity and far from worthless. Some one had to take it and the pedlars offered the needed relief. Here the difficulty commences. The low grade fruit and the pedlars are to the legitimate fruit trade as bankrupt stocks and bankrupts are to the hundred-cents-in-the-dollar trade. The pedlars buy this fruit at low prices. It is better to sell it to them at low prices than to allow it to become utterly unsaleable. The pedlars get the fruit, hawk it over the towns and cities, and quote prices that put the grocers out of competition with them, if comparison be limited to figures alone, and that it usually is by the consuming public. A housewife is offered a dozen of oranges for 20c., and has been charged 40c. for a dozen by her grocer. She will not compare the oranges, but will compare the prices, and the grocer's quotations will, of course, by this test be found wanting. The waywardness of human nature in trying the grocer's value on this narrow ground may be objected to, but objection to it will not correct it or turn to the grocer's counter the demand that has been warped towards the pedlar's wagon.

It is probably a fact that the inferior fruit of itself is not sufficient to keep the army of pedlars stocked all season. Their supplies have no doubt to be replenished now and then from passably good lines, but that fact does not diminish the force of the advantage pedlars have in their monopoly of the stock of inferior fruit. They are the only ones who can make anything out of such a monopoly, as their system of forced distribution is the only means of getting it into consumption in time to save it. A sprinkling of better fruit will go far to give plausibility to the pedlar's representations that his stock is as good as the grocer's. But the inferiority of the fruit is not the only cause of its cheapness at pedlars' hands. Peddling is itself a cheap way of trading. The license is low, the pedlar need not lay much out on his cart, wagon, horse or what he wears. Usually an Italian, his wants are few, supplied at the lowest cost, as a colony of them will inhabit one tenement and subsist on the barest and rudest necessaries. The grocers, being a respectable body of traders, commanding sufficient capital to carry on business, paying taxes and heavy rents, and supporting manifold social expenses, bound to behave honorably by all, as they are always in the same place and aiming to deal with the same people, cannot do business on the slender margin of profit that suffices for the Italian pedlar.

The sanitary aspect of the peddling question was touched on in an extract published in this journal some time ago, under the title "Do Pedlars Disseminate Disease?" That is now to be looked into, so far as this city is concerned, by the health authorities, and it is understood that inspectors will investigate the state of the storage and ripening rooms used by pedlars. The fruit is often stored in the same room with a crowd of Italian men, women and children, not particular as to their personal cleanliness and often having one or two sick persons breathing the atmosphere in which the fruit is kept.

Thus the health department may do something to raise the status of the fruit peddling trade, and thereby second or supersede the influence of the Markets and Health Committee. The wholesale trade cannot be expected to do anything in the matter. It is their business to sell in quantities, and if there are classes or conditions of fruit that cannot be got out of stock through the regular trade demand, it has to be sold through some other channel, and the peddling trade affords that channel.

INSOLVENCY LEGISLATION.

The draft of the proposed insolvency act, as submitted by the Montreal board of trade, is not meeting with favor in the west. The Winnipeg board has declared against the proposed act, on several grounds. It is claimed that it is not suited to Manitoba and the Territories, on account of the sparse population here, greater distances, slower means of communication, expensive nature of proceedings under the proposed act, etc. The simple and inexpensive act which has been in force in Manitoba for some years, is held by the Winnipeg board to be superior to the proposed Dominion act, so far as this part of the country is concerned.

The Vancouver board of trade has also pronounced against the proposed act, as prepared by the Montreal board, for much the same reasons as those given by the Winnipeg board. The act, the Vancouver board says, "would supercede our present inexpensive and very effective method of administering the estates of insolvent debtors," while the expense of administering the proposed act, under the conditions prevailing in British Columbia, "would be so great as to leave but little for the creditors." The only advantages of the proposed act, in the opinion of the Vancouver board, "would be the obtaining of his discharge by an insolvent debtor; the inflictment of punishment upon fraudulent debtors; and compulsory assignment in cases where a debtor refused to make a voluntary assignment." The latter, however, the Vancouver board believes is open to abuse, as it "could be made to operate harshly against deserving debtors who might be temporarily embarrassed.—Winnipeg Commercial.

CULTIVATING TRADE.

The manager, the bookkeeper, the cashier, the entry clerk, the shipping clerk, the salesman, the office boy, the porter—everyone, in fact, who is in any way connected with a business establishment should bear in mind that there is such a thing as cultivating trade, and that they, as well as the proprietors, are responsible for a share of the firms, success. Because a man is hired to fill a certain position there should be no excuse for his hesitating to do any other work which may require attention. A bookkeeper might soil his fingers by reason of stepping outside the office and waiting upon a customer if occasion required, but he would not lower himself in the estimation of his employer through thus signifying a willingness to make himself generally useful, and anyhow the dirt will wash off. To make a business grow and make it pay should be the main object of every employe, regardless of position or conditions. The day is gone when business can be conducted successfully without the undivided and best efforts of those who are responsible for it. In days gone by a merchant might succeed in a measure by sitting down and waiting for trade to come to him, but not now. In our day and generation the most persistent and systematic efforts are essential in bringing about a satisfactory result. A progressive spirit and a capacity for pleasing customers will work wonders in any business.—The Bookkeeper.

NOTES TAKEN ON THE ROAD.

Fred. R. Smith, grocer, Windsor, N. S., will soon have to move into larger premises or the citizens will have to give up the sidewalk altogether, as Fred's. orders are thronging his space and his delivery service.

W. H. Payzant, grocer, Windsor, N.S., has been put to a great deal of inconvenience this spring by the property owners taking off part of his store to add vault room to the bank adjoining, and he is undecided whether to move into the bank's old premises or put up with his cramped quarters.

W. R. Logan, grocer, Fredericton, N.B., says his trade is good and he has no reason to complain. If the time a representative of THE GROCER spent with him is any criterion, his trade is certainly good. He is interested in the articles written in THE CANADIAN GROCER and thinks every grocer should take that journal.

Scott & Co., Halifax, N.S., having effected a compromise with their creditors, are again pushing forward with renewed hope of success in the near future. The creditors have shown great sympathy for Mr. Scott, his being an old business house, and at one time quite wealthy, his present trouble being brought about by leakages that will be guarded against in the future.

Randolph & Son, Fredericton, N.B., are large dealers in flour, etc., at that point. They do a large shipping trade by rail and the River St. John, supplying many of the largest lumbering camps in the provinces. They handle the best brands of Ontario Milling as well as Manitoba Flour. They have capacious store rooms and fine offices, built of brick, and fire proof.

The oldest grocer in Windsor, N. S., is John Lynch, who has been in business there twenty-five years. Mr. Lynch can see many changes in the trade of that town in that time. He was the first grocer to put on a delivery wagon, also his was the first store to have in a plate glass front. I venture to say if a few of the rich inhabitants, in which Windsor abounds, had shown the same enterprise that he has, Windsor would have had some much finer blocks and business places than it can boast of now. But Mr. Lynch has now given the active management of the business into the hands of his sons, John and Henry, whom he has admitted to partnership, and who would be a credit in any capacity as business men and citizens. The clean, tidy well-arranged store shows the interest they take in the work before them. The first remarks of the senior member of the firm on shaking hands with the representative of the CANADIAN GROCER will suffice to illustrate one lesson to them: "Yes, boys, pay for your GROCER, and don't fail to read it.

SAWING OFF PRICES.

Some men have a mania for cutting prices, and where the habit is strongest it is the least frank and open-handed, It condescends to trickery, and is in trade relationships what Judas Iscariot was in the councils of the twelve apostles. It is, of course, impossible to manipulate business morals on a pancake basis of even justice. It may have its revivals, but these are usually restricted to sales, and leaves the sinner still unregenerated. Saints are scarce both in churches and shops, and, if a pity, it is still a fact; and if Moses fails with the ten commandments, it is not reasonable to suppose any trade law can escape the usual violation. The evil however, is none the less for being too common, for it is to this spirit of rivalry and cupidity we find so many men making meat of their noses to spoil their neighbor's face. It is this frenzy that makes competition homicidal. It simply does a butchering business and fills the modern shambles with debtors and creditors, financial skeletons and busy sheriffs. This, of course, is foolish; but as fools seldom die when young, they have to be endured in whiskers. They are pratically immortal, and never die. They co-exist with the mosquito and the wart that spoils the beauty of a Roman nose. Everybody knows that two-thirds of our business failures, bad debts and ruined creditors are traceable to these unrepentant sinners, and that their delinquencies in the long run have to be balanced in the big clearing house of the public purse. All kinds of schemes are devised to limit this business evil. We cork it up in conventions, committees and organizations, and frame all kinds of affidavits to keep the modern Annanias from his old habit of going back on his veracity. Men travel hundreds of miles, frame constitutions and employ the national mails to distribute resolutions and schedules in printed forms, but still the cat gets into the pantry and the dreaded camel gets through the needle's eye. In fact, men who would adhere to living prices and save themselves from the sheriff are frequently compelled, by the law of self-preservation, to take to the water on a plank when the bottom is kicked out of the business boat. Competition keeps its knife on the grindstone and the trader's throat, with the criminals sitting before a ledger, and their names on the official roll of fair and honest trade. It may be safely said that it would pay, with a handsome profit, to give a life pension, with board and lodging and free rides on Sundays, to this class of men, who are strangling themselves and their neighbors by undue and injudicious competition.—Ex.

The clerks in the various stores of Hamilton, are agitating for a weekly holiday, on Wednesday afternoons, through June, July and August. The Hearld has taken up their cause in a sensible editorial.

WHERE THE JOKE COMES IN.

"Your husband is a man of wealth, is he?" inquired the judge. "He's worth about $75,000," said the applicant for divorce. "He owns a baking powder factory." "M—yes. You want a separate maintenance, I presume?" "A what?" "A separate maintenance—allowance—alimony." "That's it. I want my share of his alum money."—Chicago Tribune.

Fortune-teller—You will shortly inherit a large fortune.

Schmidt—Are you sure of it?

"There is no doubt of it."

"I'm glad to hear it. Would you—ah—mind lending me $25? I'll pay you $50 just as soon as I finger that what is coming to me."

Glanders—"It is said that paper can be used effectively in keeping a person warm." Gazlay—"That is very true. I remember a thirty-day note of mine once kept me in a sweat for a month."—Brooklyn Life.

Doctor—Well, my friend, what seems to be the matter with you?

Grogan—Shure, docther, there's somethin' the matter with me jaw; I can't domesticate me food.

"Does your pastor permit himself to make any jokes in the pulpit?" said one lady to another.

"Oh, yes!" was the apologetic tone; "but they are never very good ones."

A lady came into a well-known grocery store this morning and soberly inquired when the funeral of Mr. S., the proprietor was to be.

"Why he isn't dead," answered the clerk, seriously.

"Oh, yes, I think he must be," persisted the lady.

"But he was here in the store not an hour ago,' replied the clerk, who was nevertheless growing a little anxious, for fear some sudden calamity had overtaken his employer.

"Well, I have every reason to believe that he has passed to his final reward," calmly remarked the lady. "It was about ten days ago that he assured me he would send a barrel of flour, if he was alive. The flour has not come yet."—Portland Advertiser.

"Trust men and they will be true to you," says Emerson; but any ordinary grocer could have given Emerson points on that.—Somerville Journal.

"Beg pardon, sir, but haven't I met you before? Your face seems quite familiar to me."

(With a pitying smile for the other's ignorance.)—"It ought to be if you take the papers. I'm the fellow that was cured of the seven year scratches by Hunkerson's liver pills."

"Tommy," said his mother, "you surely don't mean to say that there's a quart of milk in this pitcher. Why, there surely isn't a pint." Tommy had been sipping the lacteal fluid on his way home from the corner grocery. "Well, mom," he replied, "perhaps he gave me condensed milk."—Philadelphia Record.

DON'T CARRY YOUR BUSINESS HOME.

The American plan of business, founded as it is upon rush and push, hurry and hurrah, is at best a grinding system, wearing away the lives of participants in it, and the question arises how can some relief be found from this constant taxing to the uttermost of the strength and ability?

In no country in the world are the people living in the mental and physical strain as they are here. In every other country the relief comes to the business man and the laborer in the shorter hours occupied; the few moments' respite enjoyed with companions over the glass and the lunch, when the forenoon is but half spent, and its repetition again in the afternoon just as the burdens of the day begin to be a heavy weight; in the holidays crowded with everything which would tend to drive from the mind the cares of the bread winning, gain getting struggle of life.

The American business man, as a rule, if he is what we term "up with the times," a "hustler," does not take any holidays, and he can be found at his work early and late, without an intermission. No dropping out for a social hour with him—it would never do, for to the American heart percentage and profit, exchange and barter, dimes and dollars seem to be the synonyms for every luxury and blessing which should make life worth the living.

The average American business man has a still greater fault, which comes as a necessary result, attendant upon his daily custom of attaching a secondary value to everything which does not carry with it a tangible profit in the shape of a dividend payable in gold, and this is the fact that owing to the overwork of the day he carries home his business disappointments and failures to be vented in a pleasure-destroying petulancy, which is sure to destroy the opportunity for the rest and home comfort which tired nature so much needs and craves.

We have to work at this universally adopted rate in order to keep up with the competition of the times in any line in which we may be engaged, but even this being true, can the business man not cultivate the habit of laying off the cares of his surroundings, as he does his office coat, and go into the atmosphere of home or society, forgetting the dark cloud of the day, trusting that a brighter to-morrow's sun may dispel it, or bring a clearer sky?

It can be done. We have in our mind a character of this description, who closes the doors on every troublesome difficulty when he closes his safe, and only opens them, to public view at least, when he begins the battle of another day. He makes it a rule to never mention in his home the doubts he may entertain, nor more than mention the anticipated successes until they are fully assured facts. His home-coming is sure to bring its ray of sunshine, and he has so schooled himself in the matter of confining business to business hours, as to find many a good night's sleep upon the pillow which would bring only fretful tossing to the ordinary man.

DON'T CARRY YOUR BUSINESS HOME.

Leave it down town; wait and meet its hardships to-morrow when you have renewed strength.

Don't meet your family with a flag of despair flying at half mast, and by word and act send a chill to the hearth and hearts of your home which will destroy every chance for them to help you by the loving tenderness they would otherwise extend. It is a hard matter to accomplish, we know; there are a thousand and one things to banish from your mind which it seems impossible to do, but it can be done.

Forget when you close your ledger that your bookkeeper made a mistake which cost you a hundred dollars; forget when you close your safe that the note you hold is yet unpaid, and the money you depended on to meet the claims upon you to-morrow is not there; forget all, banish the last disagreeable business talk as you leave your friend and step from the car at your home, and if you can't carry into it the brightest sunshine, don't bring a cloud by harping on failure.

Life is worth living if its pleasures are not murdered by the missapplication of things to time and place. Let your out-of-business hours drive the wrinkles from your brow, and strengthen your manhood for the effort the future will demand.—Merchant Sentinel.

WHAT ARE YOU IN BUSINESS FOR?

As the sole aim of every man engaged in business should be money getting, so the amount of money which may reward his efforts is the sole criterion of his ability as a business man and the true test of the degree of success that he may meet with. A business man may acquire a splendid requtation for honesty, courtesy and prudence, as well as for boldness, courage and shrewdness, yet if he fails to make money he is a failure as a business man. There are men engaged in trade who do not know the meaning of the word system; who have not a spark of originality, but tamely follow in the foot-prints of competitors; who are tied to no rules as to the keeping of accounts and the granting of credit, yet make money right along, while some of their rivals, with every aid that a sound business education and painstaking zeal can give, find it difficult to keep their heads above water and often fail disastrously. The trouble with these latter persons is, no doubt, that they lose sight of the object which they should constantly keep in view, namely the accumulation of money. They desire, perhaps, to impress their community with a sense of their ability as heavy buyers—with the magnitude of their operations; or they allow sentiment to interfere with business, and give credit to undeserving people, under the delusion that the sole end in view should be a certain amount of sales per annum. A wise man does not engage in a mercantile business for the purpose of simply selling goods; the sales are but the means to an end, and if by an increase in the volume of his business the sagacious dealer cannot increase the volume of his profits, he will rest content with a modest trade.

We can imagine some of our readers expressing disgust at the above statements of perfectly obvious facts, but has the suspicion never crossed their minds that some merchants are in business either for the fun of the thing, or for some other purpose than money getting? Take the case of any "out-and-out" cutter with whom the reader may be acquainted, and it probably will appear upon investigation that the end which he originally had in view has been lost sight of in a thirst for an increased patronage, regardless of profits. We have no doubt that much of the price-cutting which occurs in the retail grocery business and kindred lines of trade would disappear, if the members of these trades would always bear in mind the object with which they at first started out. A fruitful source of loss in retail trading is over-buying. Owing to vanity, which may have been adroitly fanned by the salesman, a merchant orders a larger quantity of goods than he can handle in their season, and even if he succeeds in paying for them, runs a risk of losing by their depreciation in value through changes in fashion, damage by becoming shop-worn, &c., while the locking up of more capital than he can spare, prevents him taking advantage of market changes on other goods. Such a risk ought not to be taken, because it endangers the realization of the prime aim in business. If the goods are novel in design and there is the least doubt of their popularity they should be handled very gingerly. The merchant is not in business exclusively for the purpose of pushing new goods; that is the manufacturer's province, and the former should not sink into a mere agent of the latter, because such a capacity lessens his chances of making money. There are other ways in which the end in business is forced out of sight. But the chief are those which have been just mentioned. If every retail merchant from this time forward will resolve to constantly keep before his mental vision the money-getting end, to the exclusion of all other objects, we believe the losses from bad debts, price-cutting and over-buying will rapidly and steadily shrink to nominal figures. If a business man has other ends in view than the common one, he may be warranted in adopting the role of a philanthropist where the granting of credit is concerned, or in testing the depths of human knavery if he is philosophically inclined and doubtful parties ask him to put his trust in them. Also, if he wishes to make a grand splurge and dazzle his neighbors with the extent of his business, there may be justification for him. But there are other callings in which such men can shine much better than in trade in which sentiment has no place, and to achieve success therein the fact that it is exclusively a money-making pursuit, and that without the money-getting condition no man should enter it, must not be lost sight of.—Merchants' Review.

THE RAPID INCREASE in the sales of our Hillwattee Tea show that the grocers and consumers appreciate a good thing when they get it.

We do not ask you to buy Hillwattee Tea because it has had an immense sale but for the reason of its superiority over other package teas. Try a sample half chest (50 lbs) and see how it goes. "Dozens and dozens" of **Grocers** have done this and are now handling Hillwattee only.

LUCAS, STEELE & BRISTOL,
SELLING AGENTS,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA
A blend of Pure INDIAN and CEYLON
TEA.
RICH AND DELICIOUS.
A trial will convince you of its superiority over all other Package Teas.

NO BETTER
Baking Powder in the Market than
"DIAMOND"
NONE
as profitable both to consumer and dealer.

WRITE US.
We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

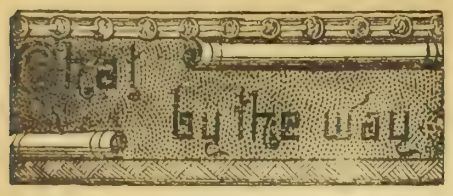
Have **CAUGHT**

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

CRESCENT BRAND.
BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF
BICARBONATE of SODA
REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.
SODA CRYSTALS
Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.
Orders for direct Importation from the Wholesale Trade Only.
WINN & HOLLAND, - - MONTREAL.
SOLE AGENTS FOR THE DOMINION OF CANADA.



[This department is made up largely of item from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday,]

Hamilton grocers are to hold their pic-nic on the 20th of July.

Mr. Jas. H. Slaughter, of Point Edward, has opened a grocery and confectionery store in Sarnia.

Read Harry Herman's advertisement this week. He publishes a book on how to dress windows. Did you ever see one.

Nearly a carload of commercial travellers reached this city from Halifax on Saturday night.—St. John Telegraph.

Bean & Westlake's biscuit factory, Woodstock, Ont., suffered considerably from fire on Saturday night. It broke out shortly after 8 o'clock in the rear of the cellar.

The Whiting Cash and Parcel Carrier is being placed in the principal business houses throughout the Dominion, and is invariably giving satisfaction. See ad. in next issue of this journal.

A large quantity of salmon arrived up by the Intercolonial railway the other morning from Dalhousie and Chatham, N. B., en route to New York. This is the first salmon consignment this season and is the earliest to arrive for a number of years past. It almost filled a freight car.

Mr. J. Walter Allison, of John P. Mott & Co., Halifax, N.S., was in the city this week on a business trip. Mr. Allison's face is a familiar one, that receives a hearty welcome by the trade everywhere. He some years ago called on the trade regularly and has many friends in the west.

The Toronto Buiscuit and Confectionery Co., whose factory is immediately opposite us, have had the street blocked one day with C. P. R. teams handling a very large shipment for Winnipeg. This house has already secured an immense trade in Canada. They have been working over time for weeks. As we said before young blood with push and energy and a get there desire regardless of fatigue and obstacles is bound to win.

Gorman, Eckert & Co., coffee and spice manufacturers, of London, are obliged on account of the increase of their business, to move to larger premises, and have secured the building lately occupied by Stevens, Glass & Clark, known as Hyman's shoe factory, Nos. 144 and 146 Carling street. The building is very suitable for spice mills, and will enable Gorman, Eckert & Co. to add the machinery necessary to supply the increasing demand for their goods. They are men of energy, and their goods are fast becaming known to the retail trade from coast to coast.

An itinerant peddler visited a shop in Deseronto and purchased some tweeds, which were old stock that the firm could not dispose of very easily. He then sold this to consumers, persuading his victims that the cloth was the genuine Scotch article, which he had smuggled in free of duty and which he would sell at a sacrifice. The bait took and the goods were purchased for three times what they were worth.

The Brandon Times says: "J. L. Bucknal, produce and commission merchant, Winnipeg, has received an enquiry for Manitoba tinned butter, from Rio de Janeiro, Brazil, and has forwarded some samples of the article to that country. Mr de la Bodairre, of the St. Malo creamery, has been the first to put up tinned butter in Manitoba, and it is through the exhibition of his article at the Jamacia exposition, and at Paris, that the enquiry came from Brazil. New Zealand tinned butter is used in Brazil largely, but there is complaint that it is not up to quality. Mr. Bucknal has also contracted with parties at Hong Kong, China, to make shipments of butter to that distant port, by each trip of the China steamers from Vancouver."

MONTREAL TRADE CHAT.

Wm. Moody, the retail grocer, has failed again. Liabilities small.

W. F. Costigan, tea merchant, has just returned from a business trip to the Southern States.

Burglars broke into the fruit store of B. Schiel, St. Catherine street, on Friday night last and stole $60 worth of fruit.

J. D. White & Co. retail grocers on Sherbrooke street, state that since they have opened business trade has been fine.

The J. B. Page Tobbaco Company have been incorporated with a capital of $25,000. Their place of business will be Montreal.

The corner stone of the new Board of Trade building was laid last week in the presence of a large assemblage of people.

Geo. Graham, Walter Paul, W. H. Gravel, W. V. Gordon, all retail grocers, have been appointed justices of the peace for this province.

The Canadian Bankers Association held its first annual meeting in the board rooms of the Merchant's Bank last week Mr Geo. Hague presiding.

A. Dionne has sold out his Sherbrooke street grocery store. As soon as he gave it up Mr. Laverty rented it. It is one of the best stands in the city.

The following notice was on Saturday posted on the Board of Trade bulletin:—In reply to enquiries, J. B. McLea has this morning received a telegram from Sir William Whileway, Premier of Newfoundland, to the effect that the difficulties regarding tariffs between Canada and that place have been arranged.

M. P. Laverty has moved to his new store on the corner of Bleury and Sherbrooke streets. Mr. Laverty has been in the grocery business in Montreal for years.

H. C. McLean, manager of the J. B. McLean Publishing Company, (Limited), publishers of THE CANADIAN GROCER, is in town on his way to England.

The Hearte Manufacturing Co. have started work at their new place of business on St. Urbain street. They are now ready to supply the trade who wish to favor them with orders for their fine line of toilet soaps.

The next trade sale of teas to be held here will be one of the largest ever held in Canada, and, like the fruit sales, will be attended by buyers from all over Canada as well as the United States. It will take place in September.

The Grand Trunk Railway gives notice of the sale at Montreal on Wednesday, the 6th day of July, of a large quantity of unclaimed freight and baggage, consisting in part of glassware, groceries, hardware, machinery, drugs, household effects and other sundries.

Amongst the arrivals in port, at Montreal, on Saturday, was the sailing vessel Baarm, which left Java on February 2nd, with a cargo of raw sugar for the Canada sugar refinery. The Baarm had an eventful passage. While passing south of the Island of Mauritius, in the Indian ocean, a terrific hurricane struck the vessel, carrying away the upper main topsail yard. The vessel, however, succeeded in weathering the hurricane. While rounding the Cape of Good Hope a heavy breaker struck her and smashed the main hatch to atoms. The vessel suffered considerably from the damage done by the waves.

John Duncan & Co., tea merchants, St. Paul street, have received the following cablegram from their buyer at Shanghai, which will be of interest to tea merchants and tea drinkers generally. "Market in Hankon opened 8th inst. Settlements two first days 20,000 half chests. Quality inferior, with prices far too high. Ningchows brought 60 taels; Kintucks and Keermuns 45 to 50 taels; bonfas, 30 to 39 taels. Many lines smoky and tarry flavored, Russians doing all the buying." This news concerning the black tea trade is considered rather disappointing. The price is altogether too dear for the market, and the bulk of the crop will have to go elsewhere. Notwithstanding this fact, however John Duncan & Co. have made a considerable purchase of fine early teas. Hankon is known as the northern market where all the fine teas come from. The firm will not hold its first tea sale before September.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

Snow Drift Baking Powder LEADS.

A traveller tells us he saw from train at highest point on Rocky Mountains a man climbing a mountain path going still higher with a five pound tin of Snow Drift Baking Powder under his arm; quite natural, its tendency is to go up.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Just Received.

Fresh supply of Batger's Nonpareil Jellies and Cunningham De Fourier & Co.'s Table Delicacies.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

PUSH IN BUSINESS.

It is an assured fact nowadays that if you intend to make money, you must, says Finance, take hold of something, you must devote your work, your skill, your experience, and whatever money you have to something. Caution is, indeed, a great thing in investment; but as in everything else, there can be too much of it. The man who is too cautious in his business policy runs a greater risk of being ruined by missing golden opportunities than one who is seemingly reckless in his undertakings. Conservatism of the genuine sort should be the characteristic of every legitimate business man; aggressiveness, however, in every line of commerce, enlarges a thousand-fold the possibilities of success, while at the same time permitting of the employment of conservative methods. The genuine business man is a speculator; he is no gambler. He takes risks, but they are warranted by the necessities of his enterprises. He also often comes to grief, but his ruin often emphasizes the mistakes that should be avoided by others. Any man who wishes to invest has lots of good chances. But he must act; and by rightly acting he will win.

TALKING TO-----?

Many a salesman who, to-day, meeting his customers face to face, is more than fairly successful, would be a total failure were he condemned to sell goods through a telephone to unseen buyers.

The advertiser is a salesman calling through a telephone, too often utterly ignorant as to whether the right man is at the other end of the wire, or if indeed there is any one there. He is continually in danger of using upon Smith the arguments which would have been effectual with Jones, of arousing unnecessary difficulties in the mind of Brown while combatting the objections of Robinson.

The good salesman finds it necessary to know his customers, to study the very whims of each one, to adapt his arguments and his persuasions to individual peculiarities. The advertiser cannot do precisely this, but he can learn a lesson from the salesman's methods as to the necessity of knowing his audience.

Too much of our advertising smacks of the closet. The writing may be grammatically perfect, the sentences terse, clean, snappy, but the whole utterly ineffectual because the writer, knowing well what he was writing about, has had no definite idea of the persons he was writing to.

All mankind have very much in common, or, as some one puts it, there is a good deal of human nature in each one of us. The advertiser who will reach the general public must appeal to qualities common to all human nature. He whose wares appeal only to a certain class needs to know something of the mode of thinking of that class. He must know, too, what interests his particular public at any given time. There are times when the public is ready to be amused. There are others—not so frequent, however, when it resents anything in the shape of fooling. We New Yorkers all remember with what effect some of our advertisers utilized the piles of snow when all the city seemed disposed to treat "the blizzard" as a huge good joke. Suppose some one had advertised in the same spirit when the angry nation had just heard of Lincoln's death, or when, years later, the people held their breath as they watched Garfield's brave struggle with death!

The attitude of the public towards one's goods needs to be carefully considered. Smith starts in business. He has something to sell which he knows to be of value, but of which the public, as yet, knows nothing. In writing his advertisement he begins with the recognized public need and then shows how his article meets the need. The name of his article becomes a household word, and wherever it is seen calls up at once all that at first it was necessary to say about it.

Brown has at this time an article to put before the public. He is an admirer of Smith's style of advertising—the later style, which consists in keeping prominently in sight everywhere the name of that which he has to sell. Brown, forgetting that the name of his new thing means nothing to outsiders, essays the same style, makes a flat failure, and connot understand why.

And the moral of it all?

Let us get out of our shells, go out among the people, learn what they are saying about other people and about us, learn to talk to definite people—not simply to talk. Get hold of an actual average man—they are not hard to find—try our arguments, our persuasions on him; note their effect and then embody in the next advertisement, as tersely, as convincingly as we can, what we have found effectual.—B. C. Nevins in Printers' Ink.

VALUE OF HARD WORK.

Time is stock in trade. One man makes use of it, another allows it to waste away; one extracts from it wondrous wisdom, the other lies in the dust. It is also life's ladder, up which one is led to honor and immortality, down to depravity and obscurity. All of us have leisure hours between the time of ordinary business, although they may be short, irregular or fragmentary. Let all cultivate the habits of punctuality, promptness and dispatch, and they will find leisure hours that may be turned to golden account. The brief and broken periods of a man's life are more important than his business moments, and are the most potent for his welfare for time and eternity. The grandest genius is the genius of plodding and hard work. Genius never did much for the world, but furnished the fireworks. Plodding and hard work have solved the greatest problems of humanity.—Ex.

SOME HINTS ABOUT SUCCESS.

"No gain is so certain as that which proceeds from the economical use of what you have."—From the Latin.

Why do men fail? Is not the question answered in the majority of cases by the above quotation? How many young clerks to-day are making an economical use of what they have? They look at the merchant who has amassed an immense fortune, and say: "That man once was as poor as I am, and what is to hinder me from making the same fortune?" Much.

That merchant once was a clerk, and at a time when the hours of labor were much longer than they now are, and the facilities for making work easy and light not as numerous as now. Yet we venture the assertion that as a clerk he was as faithful in the discharge of his duty as though the store was his own. He didn't hang around the corner until it was time to go to work; nor begin an hour before to watch the clock, in order that he should not lose a single moment of the noon hour, and then return, taking five or ten minutes of his employer's time, and showing no disposition to make the same up at the evening hour. He wasn't forever letting his employer know how essential he was to the business, and how the house would collapse in case he should leave. Plain in his dress, frugal in his expenditures, with no vices whatsoever, he laid the foundation for the immense fortune he now enjoys.

A splendid illustration of this is in a large and prominent house in New York. Years ago two young men stood side by side in this house as clerks. Their chances for promotion were equal. To-day the one is junior partner in the house, and the other is a salesman. Why are not both partners? Something must have been wrong with the one. There was a screw loose somewhere.

Here is a young clerk, who when the store is closed wends his way to the comfortable lager beer saloon, and it is midnight ere his home sees him. Here is another who can save nothing, because all he can earn goes for stylish clothes, gloves and fancy ties. Here is another whose salary is being eaten up, because he feels he is popular, belonging to a large number of organizations and so on to the end.

There is but one, and only one avenue leading to sure and permanent success in this world, and that is steady, earnest and hard work. The knowing how to save money after it is once made. Money that is made easy goes easy, and there are many paths one can take for making it easy; but each and every one is thickly crowded with dangers, and life's pathway is crowded with the wrecks. Ward was called the Napoleon of Wall street. The young man astounded the world by his bold movements. But Ward was buried, so to speak, in Sing Sing prison for a number of years. His abilities devoted to a legitimate business would have made him a rich man in time. To-day he is ruined.

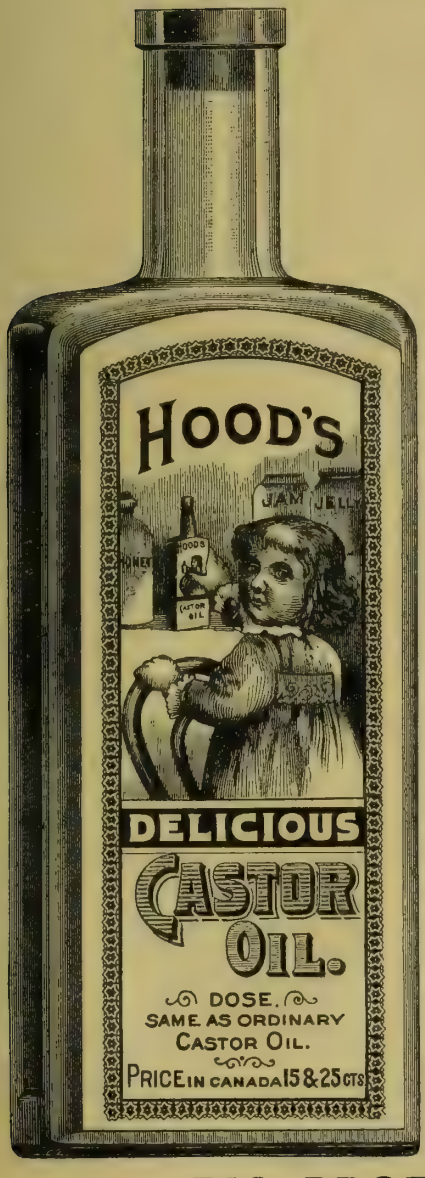
The opportunities this country offers the young man of becoming well off, are not equaled by any other on the face of the globe, and that men do not become such, is owing entirely to themselves in not starting right and then steadily pushing ahead.—American Grocer.

A NEW TRADE WINNER

— FOR —

Grocers and General Merchants.

HOOD'S DELICIOUS CASTOR OIL.



Knowing the value of Castor Oil as a medicine, peculiarly adapted to the troubles of children and women, induced many of our leading chemists, to, if possible, overcome the disagreeable and nauseous taste of it, and after years of careful research and experimenting, one of the number has succeeded in making Castor Oil, not only palatable, but pleasant to take, without in the least degree altering the essential qualities of the Oil.

The Oil so prepared will be sold as Hood's Delicious Castor Oil.

WHAT WE CLAIM FOR THE ABOVE:

(1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.

(2) It is virtually pure Castor Oil, as it contains **99 per cent.** of the **finest** Oil **procurable.**

(3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."

(4) Contains no Chloroform, Glycerine, or any injurious ingredient.

(5) Recognized and appreciated by the Medical profession wherever known.

DEMAND RAPIDLY INCREASING.

BIG PROFITS TO PUSHING RETAILERS.

Ask your Wholesale Grocer for it or write direct to the Manufacturers for Samples and Quotations.

WM. HOOD & CO., - Sole Proprietors.

48 & 50 LOMBARD ST. TORONTO.

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

AGAINST THE METRIC SYSTEM.

The system of measures having the meter for its basis has been much bepraised as theoretically and practically well-nigh perfect. But Mr. E. Noel, of England, challenges it, and also the use of ten as a basis of notation. To begin with, the meter is an inconvenient unit. It is too long to pace and too long for architectural measurements. The foot is a much more convenient unit.

The value of the metric system is supposed, however, to lie in its decimality, or use of ten, and the consequent ease of calculation, and not in the particular length of the meter. But Mr. Noel gives reasons for considering the decimal the worst possible system of notation. The reason for its use, he thinks, is our having ten fingers, not its convenience. Ten is unhandy for divisions. The half of it is five—an odd number—and its fourth is not a whole number. In business and ordinary transactions we want to halve and to quarter things; also to divide into thirds. We rarely wish to divide anything first of all into tenths. The series half, quarter, eighth and sixteenth comes more naturally and usefully to the mind than tenth, hundredth and thousandth. A system based on twelve would be better.

Then we should have halves, quarters, thirds and sixths. In multiplying we get along too fast if we have ten to start with. Ten times ten is a big jump. In measures of area and capacity we find this inconvenient. We cannot apply the decimal system conveniently to many things in practice. We do not want ten or a hundred, but twenty-four hours in a day. A circle is better with its 360 degs., with 90 in each quadrant. The pound of sixteen ounces is vastly more convenient than the kilogram (2.2) pounds, which is 1,000 grams. Nobody wants so little as a thousandth or even the hundredth part of a kilogram of sugar. We find ourselves instinctively halving and quartering the kilogram when we use it. The terms heetogram and dekagram are not used in practice. The binary system, which prevails in India, admits of continual halving; eight, sixteen or sixty-four being taken as the basis.

The Romans used duodecimals, our words ounce and inch being derived from the Latin for one-twelfth of the as. "There are," says Mr. Noel, "three main systems of the subdivision—the decimal, duodecimal and binary—and of these the decimal is the worst." A proof of the inconvenience of the French system is that the French do not themselves use it fully. They do not use the decaare, or the milliare, while the square meter they call the centiare—the one-hundredth part of a square of ten times itself. The hectare is used, but not the kiloare or myriare. The liter, the unit of capacity, is too small, being the cube of the decimeter. The milliliter is, of course, too small for use, while the kiloliter is too large, being over four hogsheads. The hectoliter is merely a name for one hundred liters, not a cubic measure.

The dekaliter and centiliter are mere names, and are not in use. Practically the liter is the only real cubic measure in use. The unit of weight is the gram, which is ridiculously too small, being about one-twenty-eighth of an ounce. Hence the use of a thousand of it, the "kilo," for a practical unit, which is too large. Myriagram is not used. Beyond that the Greek prefixes fail, and one hundred thousand grams is called a quintal. Summing up objections to the metric system, we find that, being a system of pure decimals, subdivisions are too small; that it affords only one real measure in each series, and many of its measures are nominal; that its standards are of inconvenient size; that its measures of capacity are bad and unnatural; and, finally, that the scientific connection between its measures of capacity and weight is unsatisfactory.—Baltimore Sun.

"TREATING" CUSTOMERS.

The customer who is in the habit of taking solace out of the clay pipe, may experience a beatitude through a choice Havana cigar, which will allay discordant feelings and put him in good buying humor. But it must be handled cautiously by the traveler, and it must never appear that he goes about with a case full of the article intended expressly for the purpose of giving him an audience with the trade. The dealer is not to be bought, and if the offering of a cigar carries with it the remotest intimation of anything of this sort, the traveller had better pack his grip on the spot. Should he have the faculty of casually presenting the the weed, and with the same air of unconcern and good fellowship that he would unconsciously assume when he hands a cigar to a friend of the inner circle, the act would do no harm. But this is a hard thing to do, and the man whom you may possibly never have seen before, can hardly fail to suspect your motive when you deliberately hand him a cigar. This is especially apt to be the case when the gentleman is not a smoker. As a rule, therefore, do not attempt the cigar lay. An intimate acquaintance with the customer is, unquestionably, a very decided advantage, and the nearer the traveler can get to him, in a dignified social way, the more he enhances his chances of capturing his order. The acquaintance, however, must never degenerate into familiarity. Some travelers assume the familiar manner and think they have made substantial progress when they have reached the point at which they can address the customer by his given name. This is dangerous ground to tread upon.—The Traveling Salesman.

One thing in particular should be impres ed upon clerks—the necessity of careful attention to small customers

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920.

35 Wellington St. East, Toronto.

In the smoking room of the steamship La Bourgogne, westward bound, this story was told: Mr. Isaacstein of New York returned home very late one night and Mrs. Isaacstein asked: "Shakey, where you got all dot tobacco stain on your shirt front?" "Blaying draw boker mit three shentlemen from New England, Rachel." "Vell, couldn't you turned your head to one side ven you spit?" "Not mit dose fellers."—Sun.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

EVERY DEALER should keep
TEXAS BALSAM

The Best Healer for Corks, Galls, Scratches and all wounds on Horses and Cattle.

Sample by mail, 25 cents. Price to the Trade $1,80 per doz., express prepaid also. Write for Circulars and Testimonials.

Address, C. F. SEGSWORTH,
TERMS: Cash with order. 6 Wellington St. East, Toronto.

TENDERS.

SEALED TENDERS marked "For Mounted Police Provisions and Light Supplies," and addressed to the Honourable the President of the Privy Council, Ottawa, will be received up to noon on Tuesday, 7th June, 1892.

Printed forms of tender, containing full information as to the articles and approximate quantities required, may be had on application at any of the Mounted Police Posts in the North-West, or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller, N. W. M. Police.
Ottawa, May 3rd, 1892. 22

COLLINGWOOD FISHERY.

Fresh Trout
and
Whitefish

Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.
Collingwood, Ont.

FANCY CHEESE

MacLaren's Imperial
IN GLASS JARS.

ROQUEFORT.	SWISS.
GORGONZOLA.	NEUFCHATEL.
PINEAPPLE.	CREAM.
EDAM.	Etc., Etc.

Write us for quotations.

WRIGHT & COPP,
IMPORTERS
GROCERS' SPECIALTIES,
40 Wellington St. East, TORONTO.

"CAIRN'S"
HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St
TORONTO.

HIRES'

Every Body likes it.

It sells well and pays well to sell. See prices current.

T. J. COOKE & CO., Agents.
St. Nicholas Street, Montreal.

Grocer Refrigerators.

Manufactured by KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

NEW SEASON FOR CHINA TEAS.

The news that the market at Kiukiang is on the eve of being opened, as reported by special telegram, reminds us that the period for the commencement of another season for China teas is drawing near, and that before they have advanced far into the present month the trade will be calculating the time when the first vessel with the new season's Monings will probably arrive in the Thames. But although it is formally announced, according to old-established usage, that the market for Chinese teas is opened so early this month for the year 1892-93, it does not follow that business will immediately begin, for, from what we hear, the Russians are nothing like so eager to operate as they were in 1891 or most previous years, having, on the contrary, determined to adopt very different tactics with the traders of the Flowery Land from what they did last year. Then the Russian houses made a grand demonstration in favour of the new teas, and paid as much as 2s. 2d. to 2s. 6d. and even up to 3s. per lb. for what they required—prices almost as high as the Chinese in their "hongs" were pleased to ask. This bold, not to say rash, action of theirs entirely spoiled the market for the English purchasers, whose instructions as to buying did not admit of their giving more than 1s. 6d. to 2s. per lb. at the outside for the finest chops, and the greater part of the first crop teas, as may be imagined, passed into the hands of the Muscovite merchants, who, in the excitement of the hour, no doubt fondly imagined that they had secured most, if not all, of the best bargains in new teas.

These fierce Russian operators, however, not long afterwards found out the mistake they had committed in buying hand-over-head at such extravagant figures as the above, and as the season 1891-92 progressed they discovered to their dismay that when the teas arrived at Moscow and other principal cities, and sales had to be pressed, the highest bids that could be extracted from local buyers were 1s. to 1s. 6d. per lb., or 50 per cent. below what the black and red leafs had cost in China some months back. It was generally remarked by those who held aloof that the opening rates for China tea last year were quite unwarranted, for, besides giving a deal more money themselves for the earliest shipments, the Russians not only "burnt their own fingers," as the saying is, in making their contracts, but also caused their rivals or competitors to do the same by sanctioning a range of prices which was injurious to all parties; and many London firms, wholesale dealers as well as import merchants, have had to rue the day when they rashly gave for choice Moning and Kaisow sorts quite 1s. per lb. more than they were really worth. In fact, the whole season may be said to have been wasted, so far as the European trade were concerned, by fruitless attempts to realise the 1891-92 teas at anything like remunerative rates, and a serious contraction of operations has been experienced accordingly. Instead of confidence prevailing, nothing but mistrust has been bred, and the new season for 1892-93 opens with a determination on the part of Western buyers not to purchase an ounce of tea except on pretty much their own terms. Nearly all bidders for the new teas at Hankow will now be seen playing a waiting game, as the English have already let it be clearly understood that they will not be the first to go in and buy; whilst the deplorable state of commercial affairs at home, through the ravages and distress occasioned by the rye famine last year, will prevent the Russians from taking the lead in clearing off the tea as it arrives from up the country to the shipping ports. When it is remembered that most of the China tea in London has been sold during the season now closing at marvellously cheap rates—10d. to 1s. per lb., and several pence under—it is not the least surprising to hear that the merchants this year intend adopting a strictly cautious policy, and will be careful not to plunge too deeply into engagements until other persons have satisfied their most pressing wants. This may not be until the second-crop teas come down for sale at such rates as would accord with the value here, which, at the utmost stretch of the merchants' limits, is not above 1s. 6d. to 1s. 7d. per lb. for the finest qualities; and offers on this basis will no doubt act as a great shock to the ideas of the "native Chinee," accustomed as he has been to receiving relatively fancy prices for his produce.

London statistics of China tea are favourable only has regards the quantity on hand, which is exceedingly light, and of Congou only 14,934,050 lbs., in contrast with 25,404,400lbs. last year, and 38,433,750lbs. at the end of April in 1890. Reckoning that eleven months of the 1891-92 season have elapsed, the landings of all kinds of China tea since the beginning of June last have not been more than 60,000,000lbs. in comparison with 69,497,550lbs. in 1890-91, and 89,771,100lbs. in the same period of 1889-90. The falling-off in the supply within two years is thus shown to have been no less than 29,771,100 lbs., which no amount of reasoning can prove to be otherwise than serious, especially as a great part of this deficiency is reflected in the deliveries. These in the past eleven months have shrunk more alarmingly than in the previous season, having been only 63,426,550 lbs., against 75,219,500 lbs., whereas the difference between that total and the corresponding one in 1889-90—when the delivery was 76,078,150 lbs.—was not more than 858,650 lbs. It is therefore to be hoped that the coming season will witness a recovery in the trade for China tea.—London Grocer.

It will be noticed in this issue that George Childs & Co., of Montreal, are now acting as agents for that district for Lazenby & Sons' pickles and other preparations, and have just landed a full assortment. They have got a "sure" thing this time, judging from the favorable reports that continually appear with reference to these goods.

H. N. Bate & Sons of Ottawa, with characteristic enterprise have taken the agency for the Ottawa district for Lazenby & Sons' pickles and other preparations, including the celebrated, original Bath olive biscuits, for which Lazenby & Sons are sole export agents. As the enormous trade for Lazenby's goods has grown entirely from the very superior excellence of their preparations, all consumers may rejoice at the opportunity of obtaining these goods so near at home.

THE OFFICE AND ITS WORK.

In first commencing a business, there is not only no necessity for, but it would be simple folly to provide, the elaborate arrangements to be found in businesses which are not only well established, but have been well developed. To provide separate accommodation for the principal, and also for a clerk, or clerks, is not necessary; indeed, except in rare cases, would be most unwise. What is needed is a place where private business may be transacted in a convenient and private way, with such accommodation as will produce the best results to all parties, yet not such as to tempt a neglect of business.

Such, then, will be the best office for a beginner as will answer to the following requirements:—

(a). Sufficient room for two persons, at least, to converse in comfort with one another.

(b). Provision for instantly converting the office from a purely clerical or booking department into a strictly private apartment, and vice versa.

(c). Accommodation for the use of—and, preferably, for the storage and safe custody of—all necessary books and papers for accounts, and for all catalogues, price lists, books of reference, etc.

It will be seen that these requirements, though simple, are pretty comprehensive, and may be extended almost to an unlimited degree. With the growth of a business this is not only natural but necessary; but at the outset of a new concern the more these matters can be reduced to a minimum the better, so long as efficiency can be preserved.

To be of real utility, an office must be handy to the front shop, and no arrangement will answer so well as when it commands a view of the latter. It is not always practicable to make this provision, but it is so great an advantage that some minor disadvantages as to size, shape, height, etc., may well be set aside in its favor. In after years, supposing the business to be successfully carried on, this office may be turned over to the tender mercies of a clerk or two, and the principal may seek a well-earned retirement to a more secluded spot. Even then, the nearer at hand such private office is, the better it will be for all. This is a matter, however, which need not be now discussed, as our business is only in its infancy.

So long as the office is to be used as a place for privacy, it should be capable of complete isolation, and herein many err by not having their offices carried right up to the ceiling, or, in very high-pitched shops, having them covered in at a lower level. Light, too, is a most essential point, and, wherever possible, the office should be lit by daylight, both for comfort and health's sake. Where this is obtainable, good ventilation can also generally be easily got, an advantage certainly no less than good light. Where practicable, it will be well to arrange some means of audible communication with those in the shop, thereby saving many journeys in and out. This may be provided for by a fair-sized pigeon-hole or sliding sash, generally to great advantage. It also saves leaving the office unattended when as will occasionally happen, the visitor is not to be trusted.

The demand for "Kent" bottled Pickles is continually increasing. The sales for this season are away ahead of any previous year. Their popularity is due, in a large measure to the great care exercised in their preparation, and the excellence of all ingredients which enter into their manufacture. The present stock being sent out is the finest in the history of their manufacturing.

The Kent Canning and Pickling Co.,
Chatham, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

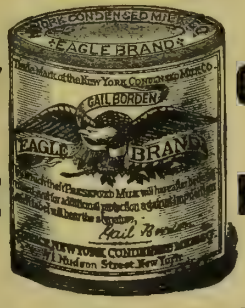
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.
Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY  ONLY
THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

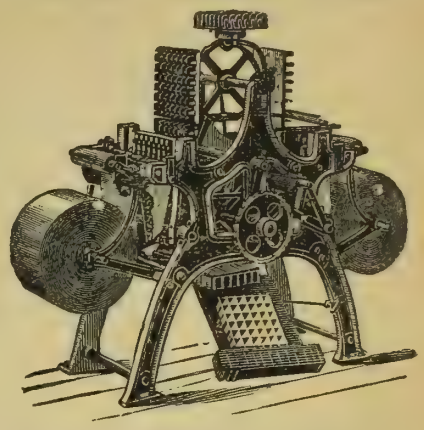
Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.

NORTHUMBERLAND PAPER AND EGG CASE CO.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.

MANUFACTURERS
Brushes,
Brooms and
Woodenware.

TORONTO, ONT.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from :—

CAVERHILL, ROSE & CO. GEO. CHILDS & CO. Montreal.	BALFOUR & CO. Hamilton.	PERKINS, INCE & CO. J. W. LANG & CO. Toronto.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

TORONTO MARKETS.

TORONTO, May 26, 1892.

GROCERIES.

A week is too short a time to observe any marked difference in trade under the present quiet action of the demand. It is like a time of slow vegetable growth, when the difference in the size of the plant in a given time is scarcely perceptible. As was last week so this week is, in the grocery trade. A moderate activity in general staples goes on. There is no revival in any line that was quiet before, if exception be made for a slight stiffening in the value of Valencia raisins. Sugar has not shown much response to the easier price and approaching midsummer call. Teas continue to grow firmer, as they usually do towards the end of the crop year. Canned goods hold their own. The holiday gave some check to trade. Little shipping was done on Monday, as nobody wanted goods for Tuesday. The travellers who came home on Saturday did not go out again until Wednesday. The street on Monday was nearly as dead as it was on Tuesday. All this made some difference between the trade which should have been done and that which was done. Of payments there is no complaint: money is apparently circulating better in the country than it was some time ago.

COFFEES.

The general tone of the market for all fine coffees is one of unaltered firmness, which stiffness in the primary markets and at leading centres of distribution is apt to maintain for some time. Common coffees are unchanged and without any decided features, prices of last week repeating exactly. Mochas are 28 to 33c. Old Government Java 28 to 35c., Padang 25 to 30c., Rios 17½ to 21c.

DRIED FRUITS.

There has been no cessation in the demand for off-stalk Valencia raisins, for which the movement this week has been good. It is having a healthful effect, which is reflected in the tone of prices, now much firmer than they have been any time during the dull period. The improvement had its beginning in New York where the prices of both off stalk and layer fruit has strengthened very materially. Canada has lent something to the influences which have caused that strength, and last week Canadian orders moved about 6,000 boxes off that market. The selling price here continues at the same figures that have been in quotation for some weeks, but the possibility of shading them as formerly is no longer implied in the quotation. Off-stalk are 3½c. upwards. Layers are 7 to 8c. Prunes are quiet at 4½ to 5¼c. in casks, and to 7½c. in cases. Currants have a steady call but without any change in prices, the bottom quotation heard being 4¾c

RICE AND SPICES.

No perceptible alteration in the volume of trade is to be noted. Common rice is quiet at 3⅞ to 4c., and Java is 5½ to 6c.

Spices have lost none of the sameness that has long characterized them, neither demand nor price having undergone any modification.

SUGAR.

The number of retailers who have placed orders for carloads so far is small. Some, believing that the market has nothing more in store for them in the way of further advantages, have contracted for the early delivery of car lots. Prices continue at 4½c. for granulated and 3½c. for yellow. Rumors of quotations ⅛c. inside of these are made and contradicted from time to time. The sugar trade, with all the influences in favor of activity in it, has so far been disappointing. The raw market continues in that state of uncertainty in which dependence upon the Sugar Trust of the United States has long kept it. The raw sugar carried in wholesale grocers' stocks on this market finds very limited sale, the cheapness of refined yellow having a depressing influence upon the sale of it.

Willett & Gray, New York, in their weekly "Statistical," say: "Total stock in all the principal countries, at the latest uneven dates is 1,478,086 tons, against 1,480,758 tons at the same uneven dates last year.

"Raws—The market holds its steady, even course, at the same quotations that have now been current for some weeks past. The fine weather in Cuba adds daily to the crop of that island, and hence there are no signs as yet of any disposition on the part of the planters to with-hold from the market that portion of their sugar which is ready for sale. Probably one reason for this is the fact that at present prices the Cuban planter is doing very well, and making a very good profit by reason of the extra production for this year. The beet fabricants are also quite well satisfied with the average prices obtained for the present beet crop. We sometimes

(Continued on page 16)

CANNED GOODS.

A sort of equation of supplies is kept up by occasional movements of car lots from the hands of jobbers who have plenty of stock to those of some others who have not. The smaller centres of distribution make calls every week for such round lots. A car this week was shipped to the west, its contents being assorted vegetables. As usual with such quantities, the sale was made on private terms. For ordinary jobbing lots prices hold at quotations now long current, $1.05 to $1.10 being the figures, according to quantity, for choice brands. Anything lower than this is paid for stock that is below first-class. The future business goes on at its usual unknown velocity, and may be well forward or not, nobody knowing anything more than relates to his own sales or his own purchases. It is believed to be as far on as it usually is at this season, though reserve in placing orders was naturally to be expected when the chances are shaping so much in favor of buyers as they appear to be this year; the number of new producers being a decided influence on the side of cheapness. As to other goods besides vegetables, they are not coming into prominence. Canned salmon is quiet from $1.30 up. Lobster is in low demand. Brokers have been offering salmon of the new pack.

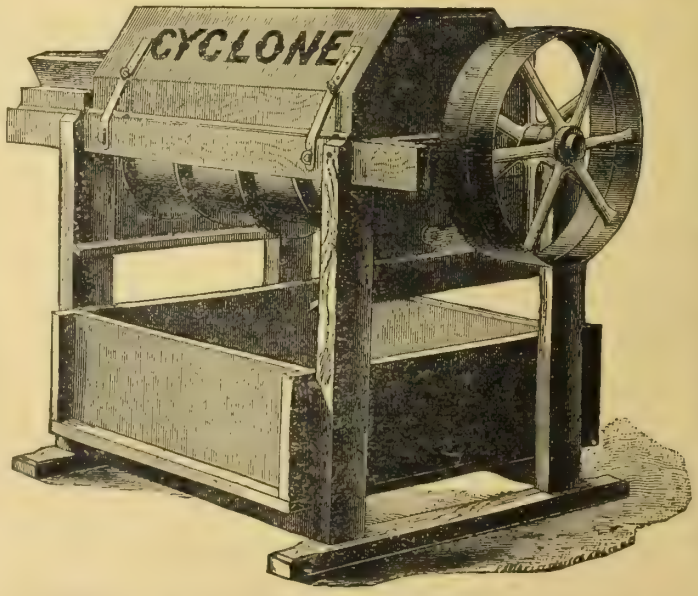
MONTREAL.

There is no change in the position of the canned goods trade since our last, which is dull but firm owing to green fruit being so plentiful at this season of the year. Baked beans and vegetables have fair sales locally.

ST. JOHN, N. B.

Prices are being slaughtered in most all lines. Gallon apples, which cost $2.26 per doz. last fall are selling at 20c. per can now. Corn, which cost $1.05, retails at 9c. All other lines in proportion, and as a consequence several jobbing houses have decided to give up selling any canned goods at all. Tomatoes are quoted higher.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

think that the profits to the producers of sugar are standing in the way of the improvement in prices which has been, and is, generally expected. It is difficult to account in any other way for the continued heavy receipts, and the readiness with which the importers dispose of their sugar at current prices. There appears to be no disposition on part of buyers to lower quotations, and we look for a steady continuonce of present prices.

"Refined—The market for refined sugar during the week has been steady and firm, and a somewhat increased demand is perceptible, partly owing to a decrease in the rate of freight to certain points westward, and partly to the increased consumption naturally expected at this season. Small fruits are beginning to be more abundant in the market, and with the commencement of our hot and dry season, we look for the consumption to increase up to last year's level at least. It is to be hoped that this will prove true, as refiners are now carrying larger stocks than usual of both raws and refined, awaiting this increased demand. Probably at no time last year was there less sugar in the hands of grocers than at the present moment.

NUTS.

The New York Commercial Bulletin says: Tarragona almonds continue to show a hardening tendency. Further sales have been made at 14c. but in most instances today 14½c was quoted as an inside price. The bulk of the stock is under good control. Ivica have further advanced, and are now held at 12c. Grenoble walnuts continue to improve. Inquiries for stock revealed 10½c as the idea of most holders, this position being taken in consequence of the strong advices received from Marsilles, where the stock is said to be very nearly exhausted.

SYRUP AND MOLASSES.

Syrup makes its way into the demand very slowly, and at the moment has small support on this market. Consumers never had so good a chance to buy low as they have now. Prices begin at the same low starting point, 1¾c. per lb. The trade in grades quoted in the neighborhood of 3c. appears to be the largest.

Molasses has had no sale of any consequence this week. Quotations are steady at 30 to 45c. for West Indian, and 26c. upwards for New Orleans.

No sooner was a circular issued by one of our wholesale grocery firms offering Barbadoes at 30c to arrive, than his competitors sent out another circular offering to sell at 1c lower, namely, 29c, although it is claimed that it costs 29.10c laid down here. It is said that wholesale houses do not expect any profits on sugar and molasses, as they look to place these articles at about cost in order to obtain orders for goods such as tea, coffee, etc., which yield liberal margins above cost. —Montreal Trade Bulletin.

TEAS.

The firmer value of Japans noted last week is well maintained. Medium teas are going up at all points of distribution and are very scarce on spot. Low grades do not by any means favor the buyer so much as they did awhile ago. The price of Pekoe Souchong Ceylons has gone up ½d. to 1d. in London, and is much firmer here in consequence. Indian teas are active and unchanged.

The London Produce Markets' Review says of Indian tea: A firm tone has prevailed in the Indian tea market, and prices generally show an upward tendency. The medium descriptions have been fairly represented in the public sales, and are distinctly firmer, at prices ranging from ¼d. to ½d. higher than in the previous auctions. This has not, however, checked the demand. which continues active, particularly for good class Pekoe Souchongs and Pekoes, while Broken Pekoes, which are not too plentifully offered, meet with an increasing inquiry at enhanced values. Finest kinds are now in an exceptionally small compass, and the few brought forward were eagerly competed for at extreme rates. The common sorts, owing to smaller supplies, have on the whole shown firmness, with an occasional slight advance, and it is not improbable that prices may harden with the prospect of decreasing quantities to come forward. The last advices from Calcutta point to a later season than usual, and that the first public sale there of new season's tea will be held on the 19th instant. At the auctions 13,863 packages were offered, and only 1,635 withdrawn. The bidding throughout was brisk, at higher prices in most cases.

London statistics of China tea are favorable as regards the quantity on hand, which is exceedingly light, and of Congou only 14,934,050 pounds in contrast with 25,404,400 pounds last year, and 38,433,750 pounds at the end of April in 1890. Reckoning that eleven months of the 1891-92 season have elapsed, the landings of all kinds of China tea since the beginning of June last have not been more than 60,000,000 pounds in comparison with 69,497,550 pounds in 1890-91, and 89,771,100 pounds in the same period of 1889-90. The falling off in the supply within two years is thus shown to have been no less than 29,771,100 pounds, which no amount of reasoning can prove to be otherwise than serious, especially as a great part of this deficiency is reflected in the deliveries. These in the past eleven months have shrunk more alarmingly than in the previous season, having been only 63,426,550 pounds against 75,219,500 pounds whereas the difference between that total and the corresponding one in 1889-90–when the delivery was 76,078,150 pounds--was not more than 858,650 pounds.—"Grocer."

The hint given in our last of a proposed sweeping up and concentration of desireable black teas is fully verified by results, and we have direct information of about 13,000 pkgs Formosa handled in execution of the deal. Some of these teas were evidently taken for speculative investment, but a very large proportion goes into the hands of regular operators who want the supply for legitimate trade purposes and are stimulated to invest by the apparent strong character of the situation.—N. Y. Commercial Bulletin.

SURPRISE
SOAP

While good for all general purposes, has peculiar qualities for easy and quick washing of clothes.

We'll send you a sample cake to test.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

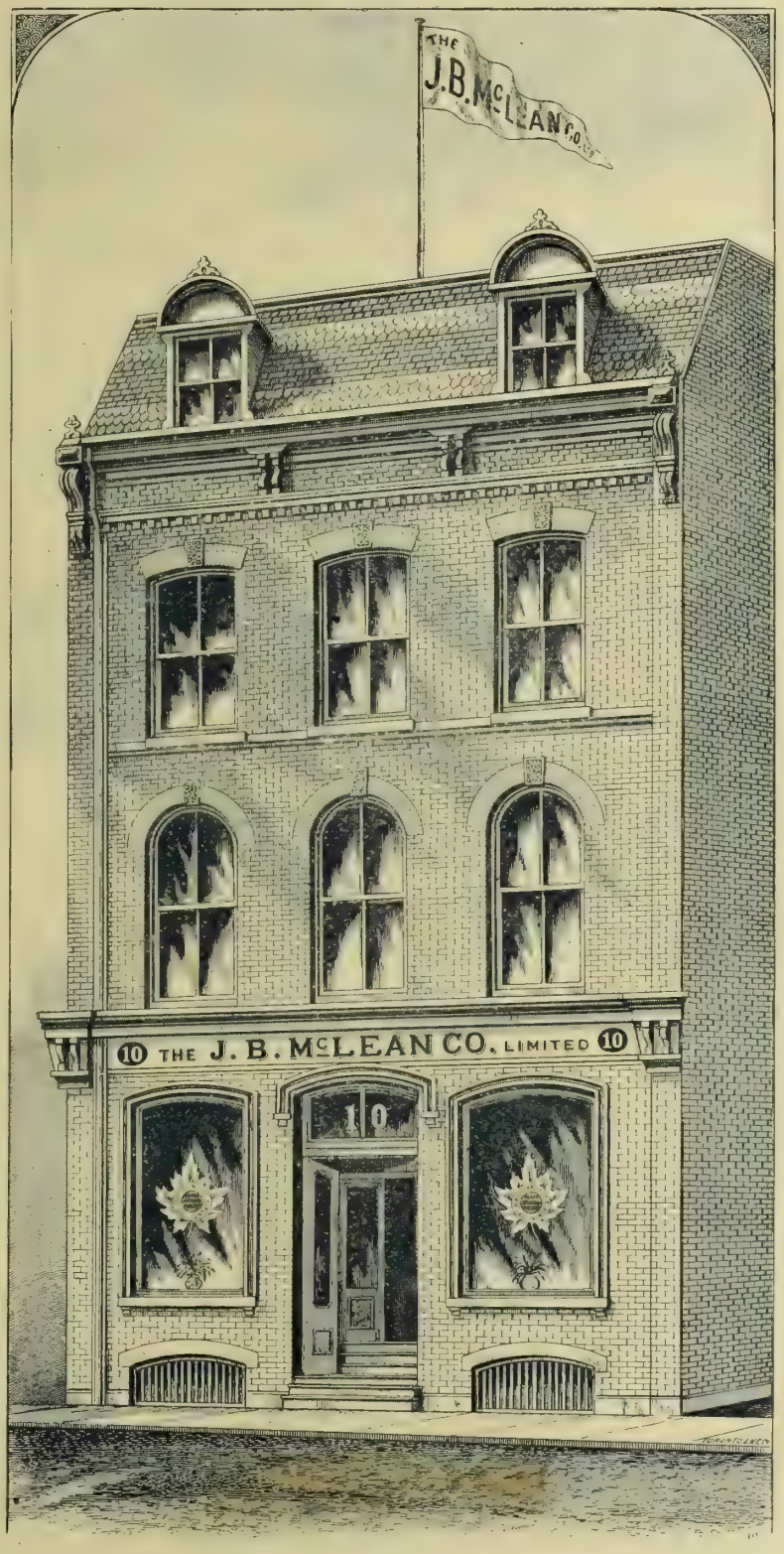
ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

An Interesting Sketch of The J. B. McLean Publishing Co., ltd.

"There is a tide in
"the affairs of men which taken at the
"flood leads on to fortune."—*Shakespeare.*

The acknowledged wisdom of the great masters finds verification in the origin and success of The J. B. McLean Publishing Co. (Ltd.), of Toronto. Two country merchants one day in the month of August, 1887, were discussing in a Front Street whole- sale grocery, the very unsatisfactory and in- adequate market reports then furnished by the daily papers, particular- ly deploring the scarcity of items relating to gro- ceries. Mr. J. B. McLean, then Commer- cial Editor of "The Mail," happening to en- ter the warehouse the matter was discussed more fully in his pres- ence, and the idea of a journal devoted exclu- sively to the interests of the Grocery and kindred trades immediately sug- gested itself to him. With him to think was to act.



Within two months of the date of discussion the first number of The General Storekeeper and Canadian Grocer and a monthly periodical, made its appearance as that were sent out to and the 10,000 copies general storekeeper in every retail grocer and it was the intention of the Dominion show that the merchants of Can- the new concern to give ada a proper vehicle for the conveyance of reli- able trade information and market reports. It must be confessed that the appeal for support that accompanied the initial copy met with anything but encourag- ing success, one solitary subscriber being the re- sult of the mountains labor. Nothing daunted however, Mr. McLean, having set himself a goal, with that sturdy pluck and persistence characteristic of his race and feeling sanguine of ultimate success, set himself more firmly to work. The next two issues consisted of 10,000 copies each, sent broad- cast over the whole Dominion with probably a little better success, though anything but encouraging. It might be stated that at this time the staff consisted of Mr. McLean only, who occupied the multi- farious positions of pro- prietor, editor, adverti- ing solicitor, book- keeper, office-boy, and general utility man; a veritable Journalistic Pooh-Bah without that distinguished Celestial's emoluments; and the office where this new aspirant for journalistic honors issued occupied the modest space of a 9 x 12 room at No. 5 Jordan St. After the November and Decem- ber issues had made their appearance it was felt that a monthly paper was of very little benefit to the trade and a weekly issue was decided on, the first of which appeared on January 6th, 1888, since which time it has regularly made its appearance, brighter, newsier, more interesting and artistic than ever, and it is safe to say that no periodical on this

Continent has made and is improving the standard of excellence set itself by its ambitious and enterprising management. About this time new blood was enfused into the concern by the entrance of Hugh C. McLean, a brother of the inceptor, a practical printer with some years experience as a business manager in this country and in New York, Boston and other American cities. . A joint stock company was formed under the style of The J. B. McLean Publishing Co. (Ltd.), with large additional capital and with Mr. J. B. McLean as President and Mr. Hugh C. McLean as Sec. Treas. and Manager, enabled the concern to increase their staff of writers, canvassers &c. and open branch offices. The ideal set themselves by the brothers was to take the lead with their publications, to conduct their business on honest business principles, to give their clients the utmost value, to gain the confidence of the trade, to live up fearlessly to their convictions and to be independent of any clique, house, association or other guild, and to allow no one to dictate the policy of their papers, to give subscribers and advertisers adequate value and impartial attention, and to resort to no schemes or use undue influences to secure advertising patronage. It was their intention to be in business for a life time and not for a day, and the confidence of the trade was desired as a permanency. To this end efforts were put forth which resulted in increased advertising patronage and large additions to the subscription list. Canvassers were sent through the whole Dominion, and thousands of dollars spent in giving the merchants of Canada a reliable guide to business and its requirements. Although their advertising rates were higher than other papers, and it was an uphill struggle against low rates and so-called trade or private papers, the new and excellently carried out ideas of advertising implanted into the firm by Mr. Hugh C. McLean,—who made that department a special study, looking after all advertisers' interests as if they were his own, the desired aim being to make the advertiser's space, no matter how large or small, profitable, ultimately a continuation of all advertisements,—at last received recognizance, and as an evidence of the proper appreciation of these ideas one need but glance at the advertisements of the largest and shrewdest business men that appear week after week in the columns of their publications. They felt that cheap advertising did not pay the advertisers, and every true business man must recognize the wisdom of this conclusion. Another point in their manner of doing business is that if a subscriber wants his paper stopped, which by the way seldom occurs, his wish is promptly complied with. Promptness and punctuality have always been one of their main attributes, and they point with pride to the fact that The Canadian Grocer has never lost a mail in over four years. This fact is commendable in itself to the country merchant, who oftentimes is at considerable pecuniary loss through lack of market news. To-day The Canadian Grocer stands at the head of trade journals, acknowledged as the most trustworthy guide for Grocers and General Storekeepers in Canada, and if the progress of the paper keeps up its remarkable growth, the merchants of Canada may well congratulate themselves on having such a reliable finger-post to point them aright through the devious ways of Trade. So much for The Canadian Grocer.

Mr. J. B. McLean
President

In 1888 the Company purchased "Books and Notions," the official organ of the Canadian Book, Stationery, Fancy Goods, Music and Wall Paper trades. Owing to the ill-health of the former owner of the paper it had been allowed to run down to almost a mere pamphlet, but the new proprietors infused into their acquisition the same push, energy and merit as was given The Grocer and to-day it is a credit to themselves, an ornament to journalism and a satisfactory index for its patrons. It is a monthly publication. -:- -:- -:-

As a great many of the subscribers to The Canadian Grocer were general dealers, and as such handlers of hardware and dry goods, and frequent representations were made to the management for information regarding these two important branches of commerce, it was decided to accede to the demands of their patrons. The courage of such a step is apparent when one reflects upon the comparatively few exclusive dealers in hardware and dry goods in Canada and that their next venture "The Hardware and Metal Merchant" at once met with appreciation and success is another evidence of the foresight and business tact and ability displayed by this young firm. The first number appeared as a monthly in February 1889, this was its only appearance as such as on March 29th, following, it came out as a weekly and is so continued. -:- -:- -:

These additional publications necessarily involved an increased staff and more commodious premises, as the small office on Jordan Street had become too crowded, consequently new and larger quarters were engaged at 6 Wellington Street West. The Hegira took place in April, 1889. Success seemed to follow them into their new home and the demands from their subscribers for information on dry goods and kindred subjects continuing to be made on them they decided once more to satisfy the requirements of another section of their clientage and on January 1st, 1891, the first copy of THE CANADIAN DRY GOODS REVIEW made its first bow. This journal, a model of typographic art, is the organ of the dry goods, hats, caps and furs, millinery and clothing trades, and the instantaneous approval and flattering reception it received confirmed the publishers in their belief that such an organ would serve a useful purpose. -:- -:- -:-

One might presume that the goal of their ambition had been reached when the entire general trade of Canada was supplied by them with their trade papers, but their fame as successful publishers had become so widely recognized and the merit of their work acknowledged by even the most reluctant and carping critics that they were recently urged by resolution of the Canadian Press Association and by members of the Toronto Employing Printer's Association to publish a journal in the interests of the printers and publishers of Canada. The first number of this latest deserving venture, THE CANADIAN PRINTER AND PUBLISHER, made its appearance in the early part of May of this year. -:- -:- -: -:-

The new publication, the acme of printers' art, issues from their new quarters at 10 Front St. East, next door to the Board of Trade, right in the centre of the city and of trade.

It was found that the accommodation at 6 Wellington Street West was too limited for their requirements and constantly growing business, and a glance at the cut of their new premises and offices will convey a fair idea of the concern.

MR. HUGH C. MCLEAN
Manager

A few words retrospectively. Starting in October, 1887, in a room 9x12 with a staff of one, now in May, 1892, the large and commodious, well-equipped establishment with their very large staff they have branch offices in staff. Besides this large home and in Montreal, Que., their canLondon, England, in New York covering the Dominion from Bras' vassers are constantly on the road, the principal Canadian cities their D'or to Victoria, B.C., while in patrons posted. The success atspecial correspondents keep their men is remarkable and an evidence tending the efforts of these young that "Concentration is the secret of the truth of Emerson's words TRADE, in short, in all the of strength in politics, in war, in It is concentration of ideas, efforts management of human affairs." in the race of trade journalism and and push that has placed this firm and most influential trade publishthe controllers of one of the largest tinent. It is their confidence in ing houses on the American conthemselves and the worthiness of their intentions and high goals that has made them so successful. "Self-trust," says Emerson, "is the first secret of success," and self-trust is the motto of the J. B. McLean Co. After reading the above, one not conversant with the amount of work and detail involved in issuing one journal, let alone five, might think that it was simply luck that placed them where they now are, and that the trades in Canada had been clamoring for years for these journals, and that as soon as issued a rush was made both by advertisers and subscribers to help the journal along. Far from it, the exact opposite was what occurred. They were not wanted, particularly by probable advertisers. Not only did thousands of dollars go out before a single dollar returned to the pockets of the publishers, but obstacles and disappointments that would have driven other men to utter despair had to be overcome. They had absolute faith in themselves and in the ultimate success of their enterprise as a beacon light which burned brighter and brighter as each fresh obstacle and each fresh disappointment was surmounted and they kept pressing onward with redoubled courage to the goal of success. Without having passed through it no one can conceive of the immense labor and worry involved in starting a journal, outside altogether of the financial aspect of the question. They have toiled unceasingly and spent their money freely in popularizing their journals, confident in a rich and bountiful return and in a brilliant and successful future.

Why it Pays to Advertise in Trade Journals

"Successful men are always safe Guides"

There is not a man in the manufacturing or wholesale business to day, of any experience, who will deny that advertising pays. We all agree on that point; except perhaps those who go on the principle that because they are an old house that everybody when they read their firm name knows all about them. When, in fact, there are lots of people who never heard about them or what they make and have to sell. Take the leading hardware, grocery, dry goods and printing trade papers of the world, and in their pages will be found the advertisements of millionaire concerns. Who thinks that these advertisers want to "create a demand" for their products? The question is "how and where to advertise?" There is no doubt about it that the trade journal is the only true medium, because every reader is a probable buyer and you can talk direct with the trade. There is no lost circulation, every copy issued carries its message direct to those who buy your goods; with daily and general commercial papers not one-quarter of their circulation is useful to you, the other three-quarters reach a class who are not at all interested in your goods. Another point is that the thousands who subscribe for their trade papers look there and there only for announcements of new goods, changes in prices and other matters relating to their trade. -:- -:- -:-

The trouble with a great many advertisers in trade journals is that they expect too much from that source. They expect the advertisement to do more work than their best travellers, whose expenses are as much in one week as the yearly cost of the advertisement. As a rule no attention is given to the advertisement except perhaps a change of wording once in six months. Imagine the big (?) orders your travellers would receive if they simply handed their card to a customer and said they would sit down and wait for an order. This is how the advertisement in the trade paper is treated. Why not change your advertisement every week or month? Speak to your customers through it the same as your traveller would talk to them, and you will soon discover that the trade paper is THE ONLY medium. The publisher of the best journal in existence can only sell you space and guarantee circulation among your probable buyers. He cannot guarantee that the advertisement will pay you. That rests with yourself. You must use the space to your best advantage and last but not least do not give your travellers all the credit for the year's business. Another mistake advertisers make is that they look too much for cheap advertising. When you are sick do you look around for the cheapest doctor? Or if you want to engage a lawyer do you look for the low priced and most obscure? Certainly not. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best paying class of advertisements. Take a look through any of the Trade Journals published by the J. B. McLean Co. and see the class of advertisements that appear week after week and year after year. It is not what you pay for an advertisement, but what it pays you.

STAR
FIRE LIGHTERS.
BIG REDUCTION.

60 5c. packages in a case. Price $1.75, profit $1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or kindling.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE
Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--
Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,
Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of
DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.
25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.
ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.
LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
70 and 72 FRONT ST. EAST,
Toronto, Ont.
NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

JAS. PARK & SON,
TORONTO.
New cheese,
Small Two Pound cheese,
Roquefort cheese.
Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,
Commission Merchants,
WHOLESALE FRUITS.
71 Colborne St., Toronto.
REFERENCE: Imperial Bank, Yonge and Queen.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO,
Solicit consignments of
TUB, LARGE and POUND ROLL
BUTTER. EGGS.
ONIONS. HONEY. APPLES.
CHEESE.
Egg Carriers Supplied.
Telephone 2557.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

H. W. Northrup & Co., are offering canned lobsters, new at $6.25 per case, f.o.b., St. John, N. B.

There is a new Brand of Washing Compound on the market, put up by the Star Mfg. Co. of London, which is having a good sale.

A line of gallon apples was sold to the wholesale trade here at $1.60. Best packers say that choice goods cannot be put up for less than $1.70.

"Staminal," made by the Johnston Fluid Beef Co., Montreal, is having an extensive sale in Norway, Sweeden and Denmark. Although the last of the fluid beefs introduced into these countries it is having the largest sale.

The Star Mfg. Co. of London have made substantial reduction in the price of the Star Fire Lighters. They are now packed 60 5c. packages in a case instead of 48 as formerly. The price is now $1.75 per case, which now makes this article a profitable one to handle.

The new Soluble Cocoa put up in ¼ lb. tins by the John P. Mott Co., Halifax, is one of the latest specialties on the market. The fine quality and attractive shelf appearance of this line ably back up the guarantee that the name "John P. Mott Co." stands for on every label that bears it.

J. S. McIndoe is showing a very fine sample of fancy open Kettle New Orleans molasses for N. W. Taussig & Co., New York & New Orleans, which should be handled with profit by the wholesale and retail trade in Canada. It can be sold wholesale in barrels at 45c.

PETROLEUM.

The market loses none of its features, or rather acquires no features, the great distinguishing condition just now being an entire absence of features. Prices quote still at 14 to 15c. for Canadian refined.

The Petrolia Advertiser reports: Petrolia crude $1.25 per barrel, Oil Springs crude $1.25½ per barrel, although a drop of a cent in crude values has taken place the past week, there can scarcely be said to be any noteworthy change in the situation in values, in fact there seems to have developed a firmer feeling the latter part of the present week, as for refined the volume of business has been larger the past season than it has been for years past, although there is a general complaint of the meagerness of profits, and the manufacturing industry is said not to be extra flourishing, but, on the contrary, in rather an impoverished condition.

BUTTER AND CHEESE.

There is no want of butter now. Free arrivals continue to be the rule, and the kind of stock coming to hand is the same as ever, roll butter. There is more of it than dealers know what to do with at the moment, and easy prices accordingly are going. The range of quotations for rolls is generally 12 to 13c., and there is nothing better than this for any grade now coming into stock. Tub butter, if obtainable or if wanted, would probably quote at 14 to 16c., but there is nothing to call for even a nominal quotation just now. There has been enough rain and the weather has just been forward enough to enable the cows to thrive on pasture: hence the production of dairy rolls is large. The demand still is confined for the most part to nearly and local consumers, though sales of half ton lots are occasionally made to dealers at a greater distance.

Cheese is in moderate request, with new leading in the local demand at 10 to 10½c. Old quote at 11 to 11½c. The English market is very firm.

COUNTRY PRODUCE.

APPLES—Such as can be had are taken at $5.

BEANS—Have sagged back into a state of stagnation, and car lots are offered under 90c. Jobbers sell at $1.05 to $1.15.

DRIED APPLES—Are worth 3½c. in round lots and 4c. in ordinary jobbing quantities.

EVAPORATED APPLES—Prices are unchanged and trade almost at a standstill, 6½ to 7c. being the quotations.

EGGS—Are in abundant supply at 10½c.

HIDES—Are rather scarce, but are no firmer, No. 1 green cows' being 4½c. Cured are 5c.

HONEY—Is still exceedingly dull and weak at 8 to 9c. for extracted and 13 to 15c. for sections.

HOPS—Quotations vary between 21 and 24c. for '91 stock. Yearlings are 16 to 18c.

ONIONS—Native stock is about done, and is nominal at $2.25 to $2.75. Egyptian are $3 to $3.25 per bag, and Bermudas $2.25 to $2.50 per crate.

POTATOES—The price remains 30 to 31c. in cars. Out of store it is hard now to get 40c.

SKINS—Sheepskins are rather scarce. Good ones are $1.25 to $1.40. Lambskins are 25c.; calfskins are 5 to 7c. for city inspected.

TALLOW—Rough is steady at 2c., refined at 5c., to re-sell at 5½c.

WOOL—Some new fleeces have come in at 16 to 17c. The factories keep up a quite steady call for super at 22c. and extra at 25c.

PROVISIONS.

The stock in packers' hands is for the most part confined to long clear bacon and smoked meats. Some have other products as well, but only some. The trade is hard to describe by any term, being somewhat desultory, now active and now dull. Prices are the same as ever.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10 to 10½c.

LARD—Pure is unchanged at 10 to 10½c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4½ to 5½c. in fore and 7½ to 8½c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is $4.50 to $6.50 per head, mutton 7 to 8c., veal 6 to 7½c.

GREEN FRUIT.

The damp weather has been rather adverse to trade, but the quantity of stock handled during the week has been satisfac-

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

It is too soon to see any good effect in the market as a consequence of the restored good feeling and friendly tariff relations between Newfoundland and Canada. The inquiry has been stronger, but no benefit to sellers in the way of a greater readiness to concede the prices asked is experinced yet. Trade is very flat, was never flatter, and everybody hopes it has got to and through its worst stage. Feed is little more active than flour.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.95 to $5; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.65 to $3.90; extra, $3.50 to $3.80; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.80. Cornmeal is $3.50.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $14 to $15, shorts $14.50 to $15.5c, mixed feed $22 to $25, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at $12.50 to $13 for No. 1 timothy and $10 to $10.50 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

The only encouraging feature to note is the settlement of the Newfoundland difficulty, which, although effected too late to materially assist the demand this spring, is hailed by merchants with satisfaction. It is still hard to sell in this market notwithstanding the low prices asked. The better tone of foreign advices recently is not maintained this morning. The stocks in store on Saturday last show an increase of 2966 barrels when compared with the same day of the week previous and a decrease of 12,971 barrels, when compared with the corresponding date last year. We quote as follows: Patent spring, $4.90 to $5.00; patent winter, $4.60 to $4.90; straight roller, $4.35 to $4.50; extra, $4 to $4.10; superfine, $3.75 to $3.90; fine, $3.25 to $3.50; strong bakers, $4.45 to $4.70.

Oatmeal is being pressed for sale and, although prices are nominally unchanged outside quotations are practically abandoned. The stock in store on Saturday last showed a decrease of 75 barrels when compared with the same day of the week previous, and an increase of 5,051 barrels when compared with the corresponding date last year. We quote as follows:—Granulated, bbls. $3.80 to $3.90; Rolled, bbls. $3.80 to $3.90; Standard, bbls. $3.75 to $3.85; Granulated in bags $1.85 to $1.90; Rolled in bags $1.85 to $1.90; Standard, in bags $1.80 to $1.85.

Feed is held about the same as last week, bran being quoted $14 to $14.50; shorts $16; Mouillie $20 to $23.

ST. JOHN, N. B.

Flour—There is very little change in the flour market. It has a firmer tone, but no actual advance. Quotations are: Manitoba $5.65 to $5.75; High Grade Ontario $4.90 to $5; Medium Patents $4.65 to $4.80.

Oatmeal has advanced somewhat at the latest quotations, being: Rolled $4.15 to $4.25; Standard $4.15.

Cornmeal is considerably higher, millers' prices to-day being $2.85 to $2.95, and they will likely be higher.

Feed is quoted at $21 to $22 per ton.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider VINEGARS.

74 Bagot Street, - Kingston, Ont.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,

CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Sells Faster Every Day

ADAMS'

FLIRTATION

CHEWING GUM

115 1c. Pieces in Box,
Price 65 Cents.

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Dominion Mills,

LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St

Tilsonburg Mills

PATENT PAN DRIED

OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

torily large. Prices keep pretty uniform with last week's quotations, Valencia oranges are $6.50 to $7.50, Messinas, Catenas and Palermos are $4.75 to $5.25 in boxes and $2.50 to $2.75 in half boxes, California Seedlings are $3.75, Navels are $4 50 to $5, Blood oranges are $3 per half box. Lemons are $2.75 to $4, bananas $1.25 to $2, pineapples are 6 to 20c., sweet potatoes are $4.50 per barrel.

FISH.

The fish market can easily enough discharge all its functions these days, there being little to embarrass it in the way either of excessive supply or demand. Prices are steady at quotations in Prices Current.

DRY GOODS.

The weather is too backward for any great headway to be made in the dry goods trade. Sorting orders are disappointing and fall business is being slowly worked up by the travellers. The complaints as to a scarcity of money are no longer heard.

SALT.

The outward movement draws no special character from conditions present this week. The sales comprise a car of barrel salt at $1.20, a car of sacks at 70c., and a car of rock salt at $12.50 per ton.

MONTREAL MARKETS.

MONTREAL, May 26, 1892.

The week has not shown any material change since our last report. However, the cold snap which we have had this last few days has to a certain extent affected some branches of the grocery trade, but not to any alarming extent. Green fruits have been quieter this week, owing to the condition of the weather. Teas have their same good enquiry in all low grade lines. Sugar is quiet, although some houses are still cutting, others are not pushing sales in it. The travellers that are out, are all doing fairly, and all the houses say that things are in better shape now than they have been for some time. The French houses are still waging war on one of the English houses. Sugar and molasses are the implements used; every cut is met promptly; it is hard to say when it will stop as both parties are well stocked. Manufacturers' agents report trade good in all their different lines. Purveyors' agents have had a busy time of it, shipping spring goods that have been arriving here in large lots lately. They say business with them is good.

SUGAR.

The sugar market is still quiet, although there is not much change in price. The refiners are still said to be selling at 4⅜c., but some seem to think sugar could be bought lower for round lots. The wholesale trade are still cutting the price, especially some of the French houses, other houses say they are not trying to sell but they would like to see some of the cutters cutting their own throats. On the whole, the local feeling in the sugar market is not very friendly, and it will continue so till some arrangement is arrived at. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows, bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

There is not much doing in syrups outside of a jobbing trade. American syrup has a fair movement at steady prices, and on the whole there is not much change in the local market. Molasses is quiet, with only a few small sales at old prices. Quite a few small lots have been sold to arrive in June, on a basis of 29c., but outside of above there is not much doing in either of these lines. Advices from the Island is steady, 12c. is the price. We quote as follows:—Barbadoes, 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c for choice, amber 40 to 45c.

One firm here issued a circular, offering molasses to arrive at 30c., and no sooner than it was out, another firm offered it to arrive at 29c., although it is said to cost laid down 29.10. According to this some of the wholesale trade do not want to make profit either on sugar or molasses, but use the both to push sales in teas and other lines of groceries.

MAPLE PRODUCTS.

Maple syrup is still firm under much lighter stock, and prices are the same as quoted last week. Sugar is firm and the same remarks apply. We quote maple syrup in tins 60 to 65c. per gallon and in wood at 5 to 5½c. per pound. Maple sugar is quoted at 8 to 8½c. and fancy cakes at 9c.

TEAS.

The market is still active in low grade Japans, but these are only being sold in small lots to our local wholesale houses. High grade stock has only fair movement. Blacks in the low grade are a little more active than a week ago, but high grade stock is quiet. Indian and Ceylon teas have the same steady sales; the retail grocers say they are meeting with better enquiry every day. Advices say that prices are higher, but with the lower rate of exchange it pretty nearly evens things up. Mail advices from New York show a strong market for both medium and low grade Japans. The local market will not be affected by new arrivals for some time, as the fourth grade crop will not be in till October. The first arrivals here are expected in June, but they will be restricted to high grade stock.

The following cable message has been received this day from Messrs. C. P. Low & Co., Yokohama:—

Steamship Empress of India sailed the 16th inst., taking—

For—	P'kgs.
New York	5,500
Chicago	5,500
Canada	2,000
Pacific ports	....
Total	13,000

Steamship City of Rio de Janeiro sailed to-day, taking—

For—	P'kgs.
New York	5,000
Chicago	4,500
Canada	250
Pacific ports	500
Total	10,250

Total export to date, 2,000,000 lbs. Freight next C. P. R. steamer, 2¼c.; steamer via San Francisco, 2½c. per lb. gross; Suez Canal, £2 15s. Exchange, 2s. 11½d.; four months credit. Market uncertain.

R. W. FORESTER, agent.

COFFEE.

Coffee furnishes a fair trade, a good enquiry coming from all points. With no important changes to mention. A few small lots have moved from first hands during the week. Advices from New York report an advance of 1 cent. We quote:—Rio, 18 to

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

J. P. CLEMES. W. H. CLEMES.
M. P. CLEMES. A. E. CLEMES.

THE BIG 4

EVERYTHING AND ANYTHING IN

=FRUITS=

Bananas, Oranges, Lemons, Pines, Onions, "Maple Leaf" brand Maple Sugar.

CLEMES BROS.
TORONTO.

CEYLON TEA.

From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

CANNED CORN BEEF.

ARMOUR'S AND CLARK'S | 1, 2 and 14 Pound Tins; with and without key opener.

Now is the time to buy cheap.
See our Quotations.

LARD { Standard Comp'd. / Snowdrop " / Pure Kettle Ren'd } Tubs and Pails.

BEST QUALITY! LOWEST PRICES!

T. B. ESCOTT & CO., London.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

TEAS.

Just arrived, 1640 packages of fine English Breakfast Congou purchased at a very low price for cash.

Live merchants in places where our salesmen do not reach please write for samples and quotations. The value will surprise you.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

COFFEES

RIOS—To arrive ex S. S. Humbolt.

IN STOCK:

East India, Java and Mocha.

EXCELLENT VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

WE ARE OFFERING

AN EXCELLENT QUALITY OF

COLUMBIA RIVER SALMON

"INDIAN BRAND"

at reasonable prices.

Write for Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

TEAS.

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.

CHOICEST

PORTO RICO

COFFEE

NOW IN STORE.

PERKINS, INCE & Co.,

41-43 Front St. East,

J. F. EBY. HUGH BLAIN.

1300

HALF CHESTS

Medium and Low Grade

JAPAN TEAS

JUST RECEIVED

Best Values in Canada. Write[illegible] mples.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

20c., Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica; 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

We have to report the continued good demand for rice from the west and other points, also a good local trade among our wholesale houses. The trade here report good sales, as quite a few car lots have gone forward since our last. Prices however remain the same. We quote Standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8 per hundred lbs.

DRIED FRUIT.

There has been a fair movement in dried fruit during the week, and the demand for good quality is brisk. Stocks here in wholesale hands are said to be light. The general tone of the market is strong and prices are firmly held. We quote: Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c.

NUTS.

The nut market is about the same as noted last week, with only a fair trade doing. Cocoanuts have droped during the week and are now held easier at prices below. We quote: Almonds Tarragona 13 to 13½c.; almonds, Ivica, 12 to 13c.; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 11 to 12c.; walnuts, French 10 to 10½c.; cocoanuts per 100 $4.00 to $4.50; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

GREEN FRUIT.

The cold snap which we have had this last few days has materially affected the green fruit trade but not to any extent. Oranges have the same movement at steady prices but shipments this week have not been as large as last. Messina oranges have a little better movement than other kinds. Lemons are in the same steady demand at firmer prices. The local demand would no doubt be large if the weather was warmer but on the whole the trade seem satisfied. Owing to large recept of pineapples the trade have been pushing sales to some extent but at old prices for prime stock. The local demand for this line has been good during the week. Bananas have met with good sales since our last report and quite a few small lots have moved off, Strawberrie stocks here are still scarce and old prices still rule. We quote: Valencia oranges $6 to $7; bloods in half boxes $2.75 to $3; Masenas $4 to $4.50; lemons $2 to $3.25; pineapples 7 to 15c. each, strawberries 25 to 50c. per box, bananas $1 to $1.50 per bunch.

APPLES.

Stocks of apples on spot are very light and prices have advanced for prime stock, which are in good demand at $5 per barrel. Evaporated apples have about the same enquiry as noted last week, the same may be said about dried. We quote apples $4.50 to $5 per barrel; evaporated 6½ to 7c.; dried 4½ to 5¼c., and evaporated peaches 12 to 13c. per tin.

HOPS.

Hops are about the same, the only business doing on spot is for actual wants, this no doubt is owing to the brewers being well stocked. Prices are the same, 24c. being about the figure. Pressed hops are having a fair jobbing movement at 16 to 18c.

FISH.

British Columbia salmon still meets with fair enquiry at former prices, this is the only line in fresh fish that has much call. Smoked and pickled fish are quiet. We quote smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7c. to 8c.; finnan haddies, 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The tone of the provision market showed a decided improvement, and dealers are beginning to feel easier. The demand for pork and smoked meats has shown a much better mark and purchasers seem satisfied to pay prices quoted. We quote as follows:—Canadian short cut, per brl. $16.25 to $16.50; mess pork, western, per brl. $14.00 to $14.75; short cut, western, per brl. $15.50 to $17.00; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c; bacon, per lb. 9 to 10c; lard, com refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

The butter market is quiet and easy this week, the only business doing is to supply local demand, even that is small. Factory men have been in town during the week offering their Fodder creamery at 20 to 21c., but the best bids they could get was 18 to 18½c. In dairy butter fine dairy is absorbed on arrival at 17 to 18c. Western is offering at 15 to 16c., but very little tub butter has yet arrived from the west. Sales of western rolls have been made during the week at 13 to 14c., and Morrisburg at 15c.

Cheese is quiet, but quite a few sales have been made for this week's steamers.

EGGS.

The egg market was steady up till a few days ago, when there were unmistakable signs of weakness and dealers found it necessary to make concessions in order to induce business. The receipts during the week were 5,984 packages against 8,690 the previous week. We quote prices nominal.

GRAIN.

The brokers continue to report that shippers are not taking the interest in the market expected at the time of year. There is no demand for wheat. For peas there is some enquiry, but bids not being up to holders' ideas of values little business results Oats are in some demand at quotations. No. 2 hard Manitoba, 94 to 95c; No. 3 do., 83 to 86c.; No. 2 Northern, 94 to 95c.; peas, 75c. to 76c. per 66 pounds; oats, 35 to 36c. per 34 pounds; corn, 57 to 60c., duty paid; feed barley, 40 to 42c.; barley, middling, nominal.

The stocks of grain and flour in store in Montreal show a decrease of 40,820 bush. of wheat, 54,862 bushels of peas, 16,403 bushels of oats, 2,966 barrels of flour, 75 barrels of oatmeal, and an increase of 4,047 bushels of barley and 635 bushels of rye, compared with a week ago. Compared with the corresponding time last year, there is an increase of 296,368 bushels of wheat, 187,931 bushels of peas, 350,878 bushels of oats, 72,124 bushels of barley, 17,138 bushels of rye, 4,973 barrels of oatmeal, and a decrease of 12,971 barrels of flour.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	May 21, 1892.	May 14, 1892.	May 23, 1891.
Wheat, bush	644,665	685,485	348,297
Corn, bush	.....	.....	5 032
Peas, bush	378,084	432,946	190,153
Oats, bush	460,169	476,572	109,291
Barley, bush	100,111	95,064	27,987
Rye, bush	40,646	40,011	23,508
Flour, brls	58,401	61,367	71,372
Oatmeal, brls	5,170	5,245	197

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., May, 25, 1892.

There is very little change in our market or business since last week. The weather has been unusually cold, and as a consequence spring work is backward.

Sugar—Is without change, our market is well supplied, and prices are the same as last week. Granulated $4.40 to $4.50; extra C. 3⅝ to 3¾c., yellows $3,35 to $3.50.

Syrups and Molasses—Are selling slowly. There seems a good demand for the latter, and prices hold steady at 31 to 33c.

Provisions—American clear pork is quoted $17 to $17.25 per barrel, mess pork $14 to $14.50, extra plate beef $13.50 to $14.

Cheese—Is selling 11 to 12c. for new.

Butter—Is lower, at 18 to 22c.

Eggs—Are steady at 10 to 11c.

Beans—Are $1.25 to $1.40.

Fish—Dry cod, large, per quintal $4.85 to $5; medium cod $4.50 to $4.70; pollock $2.50 to $2.60; shad per half barrel $5 to $6; herring, bag, half barrels $1 65 to $1.75.

The early closing movement is progressing very satisfactorily in Nanaimo, B. C.

The Aylmer Canning Company are shipping two carloads of canned apples to London, England.

Mr. H. W. Waddell, of Dresden, was in Toronto, this week, on business for his firm, which does an extensive business in that section of the Province.

The Nanaimo, (B. C.) City Council has declined to grant a bonus in aid of the proposed establishment of a local soap factory, being opposed to the principle of bonuses.

The London Free Press says:—The City Council have arranged to let space under the market bazaar to hucksters and those who rent. These will be exempt from prosecution if they buy on the market. The Council has also allotted the space north of the Covent Garden market to the florists, and hucksters who do not rent are not to have any regular space or any of the privileges in the power of the Market Clerk to give, such as allowing sample bags, etc., on the ground. After being notified the hucksters went into their old places on Saturday. For this soon the P. M. will be asked to decide whether the city own the market or not.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

STORAGE–Bond or Free
Warehouse Receipts Issued.
CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.
WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

SEPTEMBER AND OCTOBER CHEESE

Selected from the finest factories in Canada.

F. W. FEARMAN,
Hams, Bacon, Lard,
HAMILTON.

YOUR STOCK
Is not complete
without a full line of
Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,
ST. STEPHEN, N.B.

MANUFACTURERS OF THE
G. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

"SEEN IN THE PAPER."

The presiding genius of a large commercial firm in this city said to me the other day: "Within the past five years we have reduced our expenditures in newspaper advertising just about one-half. You remember, we used to be profuse advertisers in the public prints. Our reasons for retrenching in that line were owing to a system of circularizing that I invented, tried and found effective."

He then proceeded, under the promise that I would not divulge it, to explain the circularizing system which he devised and which is certainly very ingenious. But he did not convince me that he was making any more money operating thus than he did when he more liberally patronized the newspapers.

The day has gone by for circulars; at least for the kind that advertise patent medicine "fakes" and the thousand and one nostrums that the public has grown incredulous about. In some cases, doubtless, a neat circular may be used to advantage in these times, especially if it contains any announcement in which certain people are interested. On the other hand, how few there be who can spare the time to peruse every circular thrust into their hands, and how disgusted are those who, deceived by an attractive head-line and an illusory opening, wade through the dreary wilderness of hyperbole that usually is encountered in these gratuitous sheets.

A great deal is expressed in the oft heard phrase: "I saw it in the paper." It implies, first, that the matter, whether an advertisement or news, has been read; and second, it implies more or less confidence in what has been read.

How many stories are prefaced with these words: "I saw a good thing in the paper the other day"? In like manner the fair shopper enters a store and remarks: "I see by the papers that you have marked down your dress goods. I'd like to look at 'em."

All this illustrates that newspapers are deliberately read and their contents remembered. I have frequently overheard men discussing politics, theology or current affairs in some public place. As a rule, they repeat the views that they have read in their favorite newspapers, like so many parrots; for original thinkers do not seem to be wildly abundant in elevated railway trains and ferryboats.

Another thing is noticeable about newspapers, and that is that people read the advertisements in them with more interest than of yore. The evolution of advertising has been rapid within the past twenty years, and it now can be well termed an art—not perhaps the polite art by which we distinguish belles lettres, but still an art. Brains capable of producing enthralling romances and charming poetry are now engaged in writing "ads," presumably because the latter kind of composition is more lucrative. And advertisers have come to understand that there is a broad financial gulf between loosely constructed, ramshackle advertisements and those which are the very pink of perfection in arrangement and conciseness. And in order to place before the public artistic, attractive and effective advertisements in newspapers, clever thinkers and unimpeachable grammarians must be employed.

Can it be possible that in the Golden Age of our Republic the newspaper advertisement may have reached such a state of evolution that it will vie with the best news item or the most piquant bit of scandal in general interest?—L. Mead, in Printers' Ink.

THE ADVANTAGE OF FREQUENT SETTLEMENTS.

It is probably the experience of most retailers who keep a "running account" with customers that when a settlement is finally made, the customer denies the accuracy of the account and says he does not owe any such amount. Then comes a long dispute, and frequently ill feeling is engendered before the matter is settled.

A customer almost always underestimates the amount of his bill when he "carries the amount in his head." He may not intend to be inaccurate, but he cannot avoid it. But the blame should not all be upon him, for the retailer should insist upon frequent settlements so as to avoid just such difficulties.

Between retailers and wholesalers there is little chance for such disputes, for that wholesaler is a "rare bird" nowadays who does not send out his monthly statements; and if the accounts are not paid they are at least balanced, and the balance forwarded.

A good business man will insist on a settlement at stated periods, say thirty, sixty, or ninety days, and there should be a full accounting and settlement made by carrying the balance forward if the account is not paid in full. We have known retailers to have no settlement with customers for a year, and no statements rendered in the meanwhile. There is apt to be trouble in making such a settlement, and a full itemized statement might as well be made when such a settlement is undertaken. But running accounts should be shunned.—Grocers Bulletin.

A customer secured is a promise of greater salary in time.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done

"There are geniuses in trade, as well as in war, or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—Emerson.

WEAK-KNEED DOCTRINE.

Fiery Orator—Yaw, shentlemens, der tiem vas ripe for making an end to der so-called righds of private property, und——

Auditor—Lend me your pipe, Hans; you can't smoke und talk, too.

Fiery Orator (bridling)—Mine friendt, dot vas my pipe. I bought it, don'd you see!

ILLUSTRATED TESTIMONIALS.

"Tokay Rope Co. Gentlemen—I was present at a trial of your new-style hemp rope. It worked admirably. Yours truly,

"Left Hanging."

Restore goods to their proper places as soon after using as possible

A feather duster disperses but does not remove the dust from the store.

Every line of goods embodies a history and a science worth years of study to understand

Indispensable, Incomparable, Faultless.

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

Our Matches please the Public Everywhere.

TORONTO BRANCH ·
29 Front St. W.

The E. B. EDDY CO.,
Hull, Canada.

Business Changes

SALES MADE OR PENDING.

Geo. B. Maling, provision dealer, Halifax, has sold out.

H. J. Fowler, general merchant, Hampton, N. B., has sold out.

W. F. Britton, grocer, Toronto, has sold out to John Davision.

H. K. Webster, dealer in flour, meat and feed, Truro, N. S., has sold out.

C. P. Knight, general merchant, Emerson, Man., is selling out by auction.

B. Farrel, general merchant, Kentville, N. S., advertises his property for sale.

F. G. Davidson, feed merchant, Edmunton, Man., has sold out to Williams & Reed.

Reuben Harlow, general merchant, Shubenacadie, N. S., advertises his stock for sale.

CHANGES IN STYLE OR PARTNERSHIP.

McGarity & Kinsella, grocers, Montreal, have dissolved.

Steel & Campbell, flour and grain merchants, Montreal, have dissolved.

West & Rendell, provision dealers, St. John's, Nfld., have dissolved.

REMOVALS AND DEATHS.

Gregor Burgess, general merchant, Bersionis, Que., is dead.

F. C. Dube, of Dube & Fils, wholesale flour and provision merchants, Fraserville, Que., is dead.

FIRES.

John White, grocer, Midland, Ont., is burnt out.

D. Sullivan, grocer, Peterboro', Ont., is burnt out.

C. M. Bostwick, & Co., wholesale grocers and lumber manufacturers, St. John, N.B., have had their saw-mill burnt.

The following grocers were burnt out in Fairville, N.B. :—Daniel Brophy, insured ; Robert Catherwood, insured ; Mrs. Dalton, partially insured ; Geo. Ervine, insured ; Robert Ervine, partially insured ; Thomas H. Wilson, insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Joseph Trappier, grocer, Montreal, has assigned.

E. Booth, fruit dealers, Nanaimo, B. C., has assigned.

Alexis Leburn, grocer, Fraserville, Que., has assigned.

J. & A. Kent, crockery ware dealers, Halifax, have assigned.

H. N. Shaw, grocer, Ottawa, has assigned to P. Larmouth, Ottawa.

Joseph Morin, grocer, Montreal, has called a meeting of his creditors.

C. A. Mercier, general merchant, Montaguy, Que., has assigned.

Livingstone & Co., general merchants, Glenbaro, Man., have assigned.

Edward Barras, grocer, Levis, Que., has assigned to A. Carrier & Son, Levis.

Wm. Dunn, general merchant, Washington, Ont., has assigned to Geo. Foster.

Denis & Durocher, flour and feed merchants, St. Hyacinthe, Que., has assigned.

Jacob Corkam, jr., general merchant, Conqueral Bank, is offering to compromise.

E. H. Kelcey, general merchant, Loring, Ont., has assigned to Campbell & May, Toronto.

M. W. Aubin, wholesale provision merchant, Montreal, is offering to compromise at 50c. in the dollar, cash.

P. CORRIDI,
Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.
Accounts Adjusted, Statements of Affairs Prepared.
Sole Representative for Toronto, for Goldman's System for Locating Errors in Trial Balances.
No Accountant or Book-keeper should be without it. Call or write and get particulars
Office, Room 26, York Chambers,
9 Toronto St., TORONTO.

EPPS'S COCOA
¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

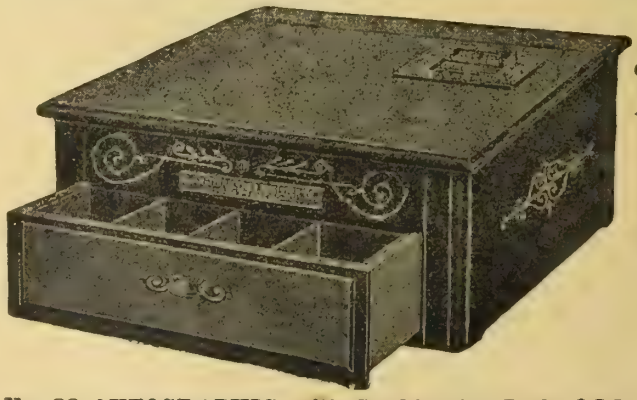
THE "MONSOON" BRAND
Pure Indian Tea
Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.
STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

TANGLEFOOT
Sticky Fly Paper
IS SOLD IN
CANADA
By the following Jobbers :

TORONTO.
Lyman Bros. & Co.
Kilgour Bros.
MONTREAL.
Evans & Sons, Lt'd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
QUEBEC.
W. Brunet & Co.
Edmund, Giroux & Bro.
KINGSTON.
Henry Skinner & Co.
LONDON.
Jas. A. Kennedy & Co
C. McCallum & Co.
HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.
WINNIPEG.
Martin Rosser & Co.
VICTORIA.
Moore & Co.
Langley & Co.
VANCOUVER.
H. McDowell & Co.
NANAIMO.
E. Pimbury & Co.
NEW WESTMINSTER.
D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

Autographic Cash Registers.
Before ordering any Autographic Register, see the NATIONAL. Guaranteed equal to the PECK, the STANDARD, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:
$15, $20, $25, $30, $50, $60, $75, $100, $125, $150, $175, $200, $225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.
Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20 ?
THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.
Canadian Salesrooms : Toronto, Ontario, 63 King Street W; Halifax, N. S., 107 Holles Street; Montreal, P. Q., 174 St. James Street; Winnipeg, Man., Main and Queen Sts

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

DR. PRICE'S Cream Baking Powder.

Owing to special processes and finest materials, is the lighest and strongest, and goes twenty per cent. further than any other.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

HOW TO DRESS YOUR WINDOWS

Is explained in my 30 page Pamphlet.

FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send $1.50 and I do the rest. A Nickle-Plated Hammer given as a Souveneir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

THE EMBODIMENT OF STRENGTH,

JOHNSTON'S FLUID BEEF
IMPARTS
Robustness, Lustiness, Vigor.

An invaluable means of developing firmness of muscle, power of endurance, and general healthfulness.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 26. 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 12 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	10

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	8 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$1 00
4 oz "	3	1 50
6 " "	3	2 25
8 " "	3	3 00
12 " "	1 to 4	4 25
16 " "	1 to 3	5 75
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

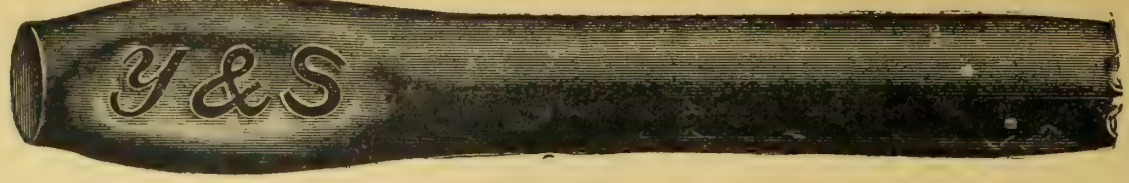
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	....	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	.....	1 00
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 10	1 15
Finnan haddies		1 50
Lobster, Clover Leaf		2 25
" Crown flat		2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls		1 45
" " flats		1 70
" white	1 10	1 25
Sardines Albert, ¼'s tins		12½
" ½'s "		20
Martiny, ¼'s "		10 10½
" ½'s "		16 17
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 35
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo. 180 pieces	1 80
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65

(115 pieces)

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ¼'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa(¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa(in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

	per doz
Gibson's Icina, 1 lb { 24 lbs in case	2 25
do do ½ lb {	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE CASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ¼ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

ALWAYS ORDER **RECKITT'S BLUE.**

TO THE MERCHANTS OF CANADA.

If you have not already done so send us a trial order. We believe our

BISCUITS

are the best made. If they are not we never expect another order.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1,1½ oz...	1 25
" " " " 2,2 oz.....	1 75
" " " " 3,3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currants, Provincial, bbls.	4¾ 5¾
" " ½ bbls	5 6¼
" " cases	6 6½
" Filiatras, bbls	6 6¼
" ½bbls ...	6⅛ 6⅝
" " cases ..	6¼ 6½
" Patras, bbls.....	6 7
" " ½ bbls.....	6½ 7⅛
" " cases	7¼ 7⅝
" Vostizzas, cases...	7½ 9¼
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅝ 9⅝
Dates, Persian, boxes,.....	5 5½
Figs, Elemes, 14oz., per box	... ...
" 10 lb boxes	11½ 12½
" Seven-Crown	16½ 17
Prunes, Bosnia, casks	5 5½
" " cases, new.	6½ 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk.....	3½ 5½
Selected.....	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
qrs.....	1 80 1 90
Lemons	2 75 3 75
Oranges, Floridas	....
" Valencias	6 00 7 00
" Messinas	4 50 4 75
" Seedlings.....	3 00 3 75
" Navels.....	4 50 5 00

DOMESTIC.

Apples, Dried, per lb....	.... 0 04½
do Evaporated.....	.... 0 07

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per lb	.... 0 06
Pike ..... do	0 03 0 04
White fish..... do	0 06½ 0 07
Manitoba White fish do	.... 0 06
Salmon Trout..... do	..... 0 06
Lake herring..... p. 100	2 00 2 50
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per lb	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish : Haddock per lb	0 05 0 06
Cod..... "	..... 0 07½
B.C. salmon ..... "	0 18 0 20
Market Cod ..... "	....
Frozen Sea Herrings	....

GRAIN.

Wheat, Fall, No 2, ...	0 82 0 83
" Red Winter, No 2	0 82 0 83
Wheat, Spring, No 2.....	0 80 0 81
" Man Hard, No 1..	0 99 1 00
" " No 2..	0 93 0 94
" " No. 3...	0 83 0 84
Oats, No 2, per 34 lbs	31 32
Barley, No 1, per 48 lbs..	52 54
" No 2 extra.....	48 49
" No 3 "	44 45
Rye	79 81
Peas.....	59 60
Corn	49 50

HAY & STRAW.

Hay, Pressed, "on track	12 50 13 00
Straw Pressed,"	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00

ROPE : Manilla	0 12½
Sisal	0 09¾
New Zealand.....	0 08¼

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04¾	05
" Screw, hook & strap. 03¾	04¾

WHITE LEAD : Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb	5½ 5½
No. 1 ..... " ...	5
No. 2 ..... " ..	4½
No. 3 ..... " ..	4

TURPENTINE Selected packages, per gal	0 50
LINSEED OIL per gal, raw	0 56 0 56½
Boiled, per gal.....	0 59 0 59½
GLUE : Common, per lb ...	0 10 0 11

INDURATED FIBRE WARE.

¼ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	0 08½
Fancy "	0 09
3-hoop pails..... 0 09	0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto 25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	13 14
" Tarragona	14 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts,.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
to 10 bbl lots, Toronto...	
Canadian	$0 14 $0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	.... 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs.	$0 17 $0 20
" dairy, tubs, choice	0 14 0 15
" " medium	0 12 0 14
" low grades to com	0 10 0 12
Butter, pound rolls	.... 0 16
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09½ 0 11½

COUNTRY

Eggs, fresh, per doz	.... 0 10½
" limed	....
Beans	1 10 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 42
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	.... 0 08½
Backs	.... 0 10
Lard, Canadian, per lb	0 10 0 10½
Compound	0 07 0 09
Tallow, refined, per lb	0 05 0 05½
" rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅞ 4
" Patna	4⅜ 5½
" Japan	5 6
" extra Burmah	3⅞ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6¾ 7½
Sago	4¾ 5½
Tapioca	5½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4⅛
Canada Laundry	3⅛
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6⅝
No 1 White, barrels & halves	4⅛
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅛
1st quality white, 3 lb. cartoons,	4⅜
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6⅝
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4⅛
" " Kegs	4⅛
Canada Laundry	3⅛
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5⅛
" " 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" less than a bbl	5⅝
Powdered, bbls	4⅜
" less than a bbl	5⅛
Extra bright refined	4¼
Bright Yellow	4 4⅛
Medium "	3⅞
Brown	3½ 3¾

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	1½	2
M	2	2¼
B	2½	2¾

ST. LAWRENCE Corn Starch
FOR COOKING.

ST. LAWRENCE Ivory Gloss
FOR THE LAUNDRY.

These brands are to-day RECOGNIZED as

THE HIGHEST STANDARD,

And are supplied by all leading GROCERS to the best

FAMILY TRADE.

Prices current, continued—

V.B.	2½ 2⅝
E.V.B.	2⅝ 2¾
E. Superior	2¾ 2⅞
XX	2⅞ 2¾
XXX	2¾ 3
Crown	3 3¼

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapollo, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ½ b. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ½, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ½ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $3 70
5 cases and under 10 cases 3 60
Steamship (10 gro. in case)
Single case and under 5 cs. 3 50
5 cases and under 10 cases 3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.
5c pkgs 100 in case 3 50
10c " 60 in case 4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99·88 per cent. of Pure Sugar It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director — J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIS & KEIGHLEY,

IMPORTERS AND MANUFACTURERS,

COFFEES, SPICES, BAKING POWDER, EXTRACTS, &C.,

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron	" " 8

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess.

Rates of Passage, Montreal to Liverpool.

SALOON, $40 and $50..... } According to Accom-
ROUND TRIP, $80 and $90 } modation.

The $40 and $80 rates are per Lake Nepigon only.

INTERMEDIATE, $30. STEERAGE, $20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent.

For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

RIPANS TABULES

ORDER IVORY BAR SOAP

"A Perfect Gelatine Dessert, Easily and Quickly Prepared."

"TUXEDO."

Canadian Agents,

Wright, & Copp.,
40 Wellington E.,
TORONTO.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

Grocers' Slicing Machine.

IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. **No waste Material.**

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

PRICE $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG Co., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Agencies. Mfg Co., Hull, P.Q. The Mercantile Agencies.

40 Bbls. Dulse.

2000 boxes Smoked Herring,

also Choice Medium Codfish.

Lowest Prices.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

AGENTS

GOLDEN FINNAN HADDIES.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

FRUIT JARS.

Don't be misled by dealers or travellers who tell you we cannot supply any Jar in the Canadian Market for we can.

We can give you the **Lightning,** Crown. Gem, Imperial or American Porcelain-Lined, and are prepared to quote best prices.

—· SPECIAL. ·—

The Manufacturers have authorized us to quote **special discounts to early buyers.** Write now and secure your season's supply at low rates.

GOWANS, KENT & CO.,
TORONTO and WINNIPEG.

ESTABLISHED 1856.

To please your customers sell **Martin's Mount Forest Oatmeals.**

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, JUNE 3, 1892. No. 23

ST. LAWRENCE CORN STARCH FOR COOKING.

ST. LAWRENCE IVORY GLOSS FOR THE LAUNDRY

These brands are to-day RECOGNIZED as

THE HIGHEST STANDARD,

And are supplied by all leading GROCERS to the best

FAMILY TRADE.

ASK YOUR WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES
GUARANTEED
Second to None.
H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.
TORONTO.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.
THE BEST

IS THE CHEAPEST.
Retail Price, 25c.
—o—
For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.
MUNGO CIGARS, EXCEPTIONALLY FINE.
MADRE E' HIJO (7 SIZES)
EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

HIRES'

Every Body likes it.

It sells well and pays well to sell. See prices current.

T. J. COOKE & CO., Agents.

St. Nicholas Street, Montreal.

Grocer Refrigerators.

Manufactured by KNOWLES & NOTT,

Write for Catalogue. BRANTFORD, ONT

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JUNE 3, 1892. No. 23

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

This paper leaves the Toronto Post Office Thursday evening. Subscribers not receiving it promptly should write us at once. Their doing so will be considered a favor.

THIS WEEK'S MOTTO:

Sell honest goods at honest prices and nobody will ask you what church you belong to.

The indefatigable secretary of the Toronto Retail Grocers' Association is testing the strength of the early closing cause, by passing round a memorandum whose subscribers thereby bind themselves to close at a uniform hour or on Wednesday afternoon. He has had some success, but the main result of his visits on this errand is the discovery that the supporters of late closing have a good many excuses for keeping open beyond a reasonable hour. The bad faith of competitors who sign an early closing agreement, the need of every hour to make sale of fruit that would have to be carried over another day in case of early closing, the plea in behalf of workmen who can do no shopping apparently before midnight—these and many more similar reasons are assigned for the continuance of a practice that all its observers condemn. On Yonge street Mr. Corrie found but six grocers who would sign an agreement to close at eight o'clock in the evening or take a half holiday on Wednesday afternoon. On Queen street west he succeeded in getting all to sign an agreement to close at 9 p.m., instead of keeping open till 11 and 12 o'clock at night. From Pape avenue to the Don all have subscribed to close at eight o'clock from the first of June to the first of August. The secretary is continuing his canvass along the eastern part of King and Queen streets.

* * *

Salesmen or others who are agitating for an early closing hour ought to try what an appeal to popular opinion, as distinct from trade opinion, will do. It is difficult to get an arrangement on foot upon the joint promises of the trade to close at a particular hour, for those promises are hard to obtain, and when obtained they are hard to enforce. It would go a long way towards disposing the trade of any given locality to consent to a uniform closing hour, if they were presented with a petition from the majority of their customers asking that a certain hour be chosen for closing up all stores. The usual plea of late closers is that the people are late buyers to a considerable extent; if the people can be led to show themselves in favor of reasonable business hours, reasonable business hours will be the rule. Let the clerks organize and get up a concert or some other entertainment to which the public are freely invited, and unless their powers of pleasing are very limited they will be sure to enlist the sympathy of the people on their side, and may depend upon a strong vote in favor of early closing.

* * *

It is as well that retailers should take note of the fact from this till the potato crop is taken up, that Paris green is not to be handled like tea or sugar. A little carelessness about the sale of this article is likely to cost more than neglect to mark mixed coffee as compound. The law is offended every time a half-pound of Paris green is put up and sent out, unless the salesman is careful to have entry made, in a book kept for the purpose, of the following particulars: The date, the quantity bought, the purpose for which it is bought, the purchaser's signature, the salesman's initials. Disregard of this important matter is punishable by a fine, which may be $20, $50, or any intermediate sum, according to the discretion of the magistrate. Hellebore is not to be sold by grocers or general merchants. Druggists alone are licensed to sell it, and to them consumers must go to get this means of exterminating the pests on their currant bushes.

* * *

A line of goods that is causing some concern to holders just now is canned fruit. There is a very considerable surplus yet unsold, a great part of which is likely to be carried into next year's stock. The great advantage of factory production over domestic production, which previous to 1891 had caused a big shrinkage in the volume of the latter that was put up yearly, was offset a year ago by the unprecedented cheapness of sugar and abundance of fruits. The readiness of holders to concede a little on prices for the sake of making sales is moderated somewhat by the belief that this summer's pack will be a very light one, the last year's experience being likely to make the canners chary of going in to put up fruits on a large scale. This likelihood furnishes ground for hoping that a surplus carried over from this year will find a good market next year. The general feeling, however, appears to be that a bird in the hand is worth two in the bush, and any chance of getting a customer now is not let slip if a few cents from the price will hold him.

* * *

One cause of cutting in staple groceries is the variety of grades or brands that are to be found in some lines. If there were but one standard in each class of goods prices would be found to be generally fairer. It is a rule with prices that they always assimilate towards that of the lowest-valued variety or grade in any line. If there were six grades of granulated sugar, and the lowest were selling at 4¼c., the higher grades would have to be quoted at figures approximate to this. Hence to-day prices rule low in Valencia raisins, sugar, canned goods, for the reason that the prices of the lowest grades are those kept most prominent by sellers.

THE VALENCIA RAISIN TRADE.

Already importers are beginning to cast their eyes across the interval between this and the incoming of the new crop of Valencia raisins, to take the measure as closely as possible of the prospects for the trade of 1892-93. Advices from Denia to hand on Monday report the promise of a fair crop, the vines now being on the point of blossoming and the weather so far favorable. The effect of the reduced consumption in the United States is expected to make prices moderate in the start-out of the season. The condition of stocks at the close of the current crop year is likely to be an influence on the same side.

The market course of the crop of 1891 has been peculiar. Prices never before ruled so low as they have done the past four months. Disturbing causes were (1) the large surplus of the Valencia crop of '90 held in New York and other centres; (2) the diversion of a great part of the United States demand to California raisins, which the abundance of the latter and the United States duty of 2c. a pound on Valencias caused; (3) the large yield of domestic fruits in all countries to which Valencia raisins are exported, notably Canada and the United States; (4) the full Valencia crop of 1891. These influences had a very depressing effect on prices, an affect felt quite early last fall and anticipated by some of the leading importers. There was therefore more than the usual degree of reserve in buying at the opening prices of the current crop year, notwithstanding that those prices were lower than the corresponding ones of a year previous. The consequence was that Canadian importations by direct steamer were 100,000 boxes less than they were a year before. The general expectation of lower prices made buying as backward on the part of retailers as of wholesalers, and the fall trade was of rather a hand-to-mouth character all around.

What tended still further to limit the quantity of our direct shipments was the fact that New York importers realized they had to sell without delay, and prices from that quarter early attracted our buyers. The surplus stock of the '90 crop on that market and the large stock of new raisins created a supply far in excess of the domestic demand, and prices went on giving way until our merchants were able to buy at as low as three-quarters of a cent a pound in bond, which made the price laid down here a little over 2¾c. per lb. Prices have recovered somewhat during the past fortnight, but they are still far below what they usually are at this time of year. These very low prices have created a greater business in the Valencia raisins between Canada and New York than was ever done in any corresponding time. Our indirect importations through that market were very large during the past winter and spring, and it was the Canadian demand that relieved the congestion in New York and brought about the betterment of fully a cent in prices that has been realized the last week or so. Heretofore our own direct importations sufficed to a greater degree than they did this year. As a rule the quality of the stock obtainable in New York has been below that called for by the requirements of the Canadian trade. The United States importers find little difficulty in getting rid of all the good fruit they bring in, and have nothing to spare for outsiders. This year the prices made the low grade stock more acceptable to our buyers.

Though the Canadian demand has been large since the opening of 1892, our consumption since the beginning of the crop year is probably not much above the average, as our merchants lost the sale of a large quantity of fruit in consequence of the prices that ruled in the fall at Denia. Since the drop, which became decided towards the end of February, the Canadian demand has counted as a heavy influence

A feature of this year's trade has been importing to keep down the average price. Thus a Canadian jobber who bought 1,000 boxes at 6c. and has that stock on hand when his competitors have got in some cheaper fruit, tries to mend matters by buying, not selling. He imports another 1,000 boxes at 5½c., aiming to be able to sell at a price obtained from the average of these to save himself from loss. This process was a continuous one this year, a firm often having the remainders of six different purchases, differing by a successive reduction of half a cent, the whole object of buying more stock before that on hand was done being to level down the average selling price by taking advantage of the latest give. It is said that there are some jobbers here who hold offstalk which cost them 6c.

The stock in Denia at about the beginning of April was 280,000 boxes, as against 20,000 a year ago. This surplus is being gradually lessened by a demand for distilling purposes, an application of Valencia raisins that their cheapness makes possible.

This has been an experimental year, so far as the United States is concerned, and the result of the experiment satisfies the trade of that country that they can depend on their domestic supply—the California yield—for raisins. It is therefore unlikely that we shall see again another year like this one, when the Canadian supply of Valencia raisins will be furnished so largely from New York, as that port will decline as a centre of distribution for Valencia raisins. Denia shippers count on it for very little demand during the coming year, and that fact makes them reasonable in their ideas as to prices. In 1890, New York took one-third of the Denia crop; in 1892, it is expected to take a very insignificant proportion.

HAVE A PURPOSE.

It is a pity that the determination to succeed in life were not as common as the hope or even the expectation of success. People have to become quite old before the early pictures of prospective wealth, fame, rank, etc., that fortune promises them begin to fade away. They cling long to the dreams of their youth. But while everybody has the desire to accomplish something for his own greater glory, pleasure or comfort, it is remarkable how few have a clearly defined object before them. There is a whole worldful of ideals, but there is a very small minority of them are objects of unflagging effort. It is the remnant who have an object in life A very inconsequential object, pursued with zeal, will do a great deal for the development of the worthier qualities, such as industry, self-denial, perseverance, temperance, patience and like virtues. All these are accessions of power, and are the strongest forces for the attaining of success, for the turning of an ideal into a real object.

A vague, shapeless notion of the work one is going to do in one's life time is not stimulating, and the man possessed of such a nebulous ambition is not likely ever to do much. Take any large business in which there is a division of labor, and let it be supposed that all but one man give the minimum attention necessary to an acceptable discharge of their duties. Let that one man aspire to some ultimate success, towards which he believes his own improvement and reputation are necessary means, and let him have the enthusiasm of that conviction. He will devote time, thought, attention and labor to his duty and will aim to outrun rather than simply keep even with what is required of him by his employer. Not merely his own department, but the whole concern will feel the good of such a man, no matter how subordinate his position may be. His example will show how much force there is in a man who is serious in his efforts to accomplish one little object. The private object may be to pay off a mortgage, to buy a little house, to become a proprietor of a business of his own, to own a railroad or to make somebody else happy. Whatever it is, if it operates upon the will of the man who is possessed of it, it is sure to make its power felt in whatever that man does or is connected with. It is hard to over-estimate the mainspring of a purpose that is at work in a healthy man's destiny.

And in the same way as the well-managed detail in a large house is felt beneficially in the whole business, so the little but persistent habit in a man's business practice will be far-reaching and probably momentous in its effects upon his prosperity. Let a trader make it a rule, for example, never to question a customer's word, and that one habit may be credited in a few years as a source of considerable revenue. Let a man resolve to note everything that he considers useful or

necessary for him to keep in mind, and in due time he will evoke a system of note-book keeping that will be of great money value to him. One small purpose consistently followed up will expand and develop in power for the benefit of him who cultivates it. And it will be found the mere beginning of system, without which everyone works at a disadvantage, and with loss both of energy and substance.

ADVERTISING AS IT IS.

A person who picks up any Canadian local weekly will find in it a variety of methods of advertising. The man who begins his advertisement with "The Great Railroad Strike is now over, but this has not prevented us getting in two more carloads of that sugar," has not ceased to exist. He still lives. He changes his advertisement regularly twice a year, once in the Christmas season and once during some other season when he seems to have a new idea. When he sits down to write an advertisement he must first have some words about something that is happening or has happened, but which has no connection with his trade. War is a favorite topic with him. He is in the same weary class as the man who is always "selling below cost," or "at slaughter prices." The firm that always claims to be "the cheapest house on earth" still survives. Such talk must cause a loss of confidence in traders among their customers. In a certain local weekly in Western Ontario may be seen an advertisement of a photographing firm, which was dissolved some five or six years ago, but the advertisement still remains like an Egyptian obelisk as a memento of the past. Truly the editor must not read his own paper. Editors who would allow such a state of affairs in their paper cannot realize the duty they owe to their readers and their advertisers to always have all their advertisements fresh and crisp. In the issue of an Ontario weekly, dated May 27, the most conspicuous advertisement on the local page was that of a grocer whose carelessness in changing his advertisement was well marked by his latest production bearing the date February 25th.

But these are only relics of the barbarous past. Advertising has been making real advancement in the points of variety and excellence. Display advertisements are still predominant, and much ingenuity and taste are displayed both by printers and advertisers. But another kind of advertising is rapidly winning its way into favor among merchants. This is an advertisement one column wide, one-third or one-half column in length, the body of which is set up in pica type, with an appropriate display heading and firm-name. The wording for such an advertisement is generally conversational in its character, that is, it talks to the reader in a straightforward, but often natty, conversational way. The dealer speaks through it directly and pointedly to his customers. Very little bombast, very few rash assertions, but sound common sense and solid phrases, which are the opposite of meaningless—these are its characteristics. This kind of advertising was made popular by the Wanamaker firm, and now the leading retail dealers in Toronto and other Canadian cities use it either exclusively or for the greater part of their newspaper advertising. It is slowly percolating to the rural dealers, and it would seem that this is to be the future advertisement. It appeals to a matter-of-fact people, to those people who read advertisements because they are accustomed to go there for information. A great many who adopt this method embellish their advertisements with small artistic cuts, which the saving in space enables them to use without any greater outlay than in using a larger display advertisement.

To write a suitable advertisement for this method requires a certain amount of care, thought and brains. A good plan for a retail dealer would be to have a scrap book, and from the leading dailies to clip the best advertisements each day and paste them into this book, not for imitation, though this would not be wrong in itself, but as models or ideals, and for the purpose of suggesting like or other ideas to the advertiser. Then when an advertisement is to be written in a hurry the book suggests ready-made ideas. Some of the men who write these advertisements for leading houses are men who have long studied advertising, and their writings are worthy of study and imitation. To advertise properly, a man must know his stock thoroughly, and he must be always ready to advertise some article particularly. Advertisements are often too general; they do not speak pointedly to the reader. A good advertisement must be brisk, conversational, thoughtful, pointed and particular.

THE SALE OF TOBACCO TO MINORS.

The grocery and general store trade in this province must keep in mind the Act passed in the last session of the Ontario Legislature to prevent the sale of tobacco to minors. As it comes in force the first of next month, its provisions ought to be known to all traders concerned. The following is the wording of the Act:

1. Any person who either directly or indirectly sells or gives or furnishes to a minor under eighteen years of age cigarettes, cigars or tobacco in any form, shall on summary conviction thereof before a justice of the peace be subject to a penalty of not less than $10, or more than $50, with or without costs of prosecution, or to imprisonment, with or without hard labor, for any term not exceeding 30 days, or to both fine with or without costs and imprisonment to the said amount and for the said term, in the discretion of the convicting magistrate. And in case of a fine, or a fine and costs being awarded, and of the same not being upon conviction forthwith paid, the justice may commit the offender to the common gaol, there to be imprisoned for any term not exceeding thirty days, unless the fine and costs are sooner paid.

2. This Act shall not apply to a sale to the minor for his parent or guardian under a written request or order of the parent or guardian.

3. A person who shall appear to the magistrate to be under 18 years of age, shall be presumed to be under that age unless it is shown by evidence that he is in fact over that age.

4. This Act shall go into effect on the 1st day of July, 1892.

The traders who hold licenses to sell tobacco in towns and cities where such sale is subject to municipal regulation, are permitted by those licenses to sell to all minors over fourteen years of age. The Municipal Act gives to towns and cities the power to regulate the tobacco trade for minors up to that age. It will therefore seem that there is a collision of authority between the Provincial and the Municipal law, the former prohibiting sale to minors between fourteen and eighteen, and the latter permitting it. In the issue of Toronto licenses it is intended that a stamp shall be placed on each license stating the provincial law on the subject, which it will be advisable for the licensed trader to give the preference to. In places where licenses are not issued to tobacco dealers there is but one course open, and that is not to sell to anybody below eighteen years of age.

A by-law is now in course of legislation by the Toronto City Council to further regulate the sale of tobacco to minors under fourteen years. It is directed against automatic means of selling cigarettes. Some dealers evaded the by-law by placing cigarettes in one of those nickel-in-the-slot machines, and allowing the machine to do the business. This by-law brings that trade under the general city by-law governing the tenure of licenses.

THE TORONTO EXEMPTION BY-LAW.

The by-law passed last month by the Toronto City Council to exempt from taxation the machinery, plant and tools of manufacturers has been pronounced by the city solicitor ultra vires so far as school rates are concerned. It is improbable that this will cause the measure to be recalled more than to the extent of so modifying it that school taxes may be excepted from its provisions.

It seems the Municipal Act does not authorize a city or town council to exempt anybody from the paying of school taxes. It might be a good thing if the power of exemption were still more closely defined, so that it would be out of the hands of a municipal corporation to exempt industries from the payment of any tax. Exemption from taxation is a form of local protection not unlike the bonus system which has been put to an end in this province after it did a great deal of mischief. To impose a tax for a bonus is the same thing on a smaller scale as to exempt somebody from taxation and impose his burden on the remainder of the public.

AN ARTFUL DODGER'S DODGE.

————"Two well-known grocers of Hamilton were served with writs yesterday, the plaintiff in each case being Her Majesty Queen Victoria, and the defendants————. The actions are for penalties for the alleged adulteration of coffee, the fine for selling same and the cost of the analysis, amounting in all to about $94 in each case. The penalty for adulterating coffee is $50, for setling same $30, and the cost of analysis $14."—The Canadian Grocer, February 26th, 1892, page 4.

Say, mister, sense you're here again alookin' up more news,
Perhaps you'll ease my mind a bit—you see I've got the blues ;
There's somethings that 'r both'rin me, an' as I'm all at sea,
Mayhap you'll take a chair a bit 'n talk a while with me.

You know I've kep' a store right here for twenty year or more,
'N always done what I thought right, 'n done it to the core,
I've worked my business honest, sir, 'n paid each lawful debt,
'N never mixed poor stock with good, nor made my sugar wet.

I've had my share of troublous times, seen war 'n death about,
'N business down to nothin' sir, 'n most men given' out,
But through it all I've tried to do my business straight 'n square,
'N old Hank Smith has always dealt each man 'n child his share.

You're wondrin' what I'm drivin' at atellin' you this stuff,
Jest wait a minute 'n I bet you'll say I've quite enough
To drive a peaceful man like me to take up arms 'n fight
Agin such laws as now are made,—which never can be right.

One eve a gent came in my store 'n smilin' shook my hand,
Spoke cheerful words of trade 'n sich, 'n praised our fruitful land,
Looked 'round the shop 'n nodded like as if he thought it right,
Then asked my clerk for Coffee,—jest a pound would do to-night.

He got the goods, put down the cash, 'n with a smile 'n bow
Departed with the coffee (I see him grinnin' now),
I might remark here, my friend, I'd sold this coffee then
For something near like seven years 'n satisfied all men.

Now mister, there aint much to say about a thing like this,
For coffee's bought most every day, why shouldn't he buy his ?
'N it aint the pound o' coffee that brings this tale about
It's the "grounds," the "settlin's" of it, that makes me swear right out.

I'd most forgot the deal when Jim, our sheriff's clerk, one day
Called 'round 'n handed me a writ 'n said I'd have to pay
A fine 'n other charges, all set down black 'n white
Upon that slip of paper, with its V. R. to the right.

Thunderashun, mister, would you believe it, there I saw
The writ with all its charges, for a breakin' of the law
"For adulteratin' coffee, 'n for sellin' of the same
'N a charge for "ANNA-LIE-SIN' to find its proper name.

The figures, friend, most staggered me, a hundred all but six,
I couldn't catch my breath a while a thinkin' of the fix
I'd got myself into that day, though innocent of blame
When Jim wrapped up that coffee for the man without a name.

Paid ? Why, yes, of course I paid it, what can a feller do,
Agin such humbug laws as these,a shelterin' of the few
'N lettin' cost 'n trouble strike the harmless, honest men
While those who put the "Compounds" up,-compound and mix again ?

I tell you, sir, there's somethin' wrong about this latest law
To stop adulteratin' things 'n here's its greatest flaw :
It fines the man who buys the goods to sell them in his store
'N lets the schemin' packer off,- That's why it hurts me sore.

Why should they rob me, that's the word, why should they take my cash
For sellin' what I bought as good 'n paid for not as trash ?
Why should I be held liable for wilful fraud 'n cheat ?
- I didn't put the chicory in, nor yet the peas 'n wheat.

'N then I don't see what's the use of all this pryin' around
'N both'rin' people, playin' spy, 'n runnin' things around
I don't know what's less harmful sir, than peas 'n roasted wheat ;
If people want this coffee who'll stop them of their treat ?

I don't know nothin' of the law, on chemistry I'm dumb,
I buy what most my neighbors want, that's why they always come ;
I deal in goods as pure as sold 'n never cheat a man,
But I've the best of "grounds" to doubt the-coffee in the can.

Say, tell your boss when you're to home, we're much obliged to him
For writin' up this glarin' fraud, Keep at it with a vim.
That old Hank Smith of Johnsville knows coffee pure ,n mixed
When next a "stranger" calls for some. that stranger's end is fixed.

HEC. SECORD.

Toronto, May 31st. 1892

The Hudson's Bay Co. got the contract from the Indian Department for the whole of Manitoba. The Lake of the Woods Milling Co. gets the contract for supplying flour for the North West agencies. Joyner & Elkington, Qu'Appelle, and Smith & Brigham, of Moosomin, G. F. & J. Galt, of Winnipeg, get a part of the groceries, including tea. The Hudson's Bay Company and T. J. Donaghue, of Kingston, also get a share. The Hudson's Bay Company, it is learned, receive the contract for bacon, including a large portion of Canadian cured, which Mr. Hughes, M. P., contended for early in the year.

PROGRESS POINTERS.

The most successful business men are those who advertise the most in trade papers.

For those things which are of general need and use, the trade journal surpasses all other vehicles for reaching just the readers wanted.

If you have a good thing advertise it, first in the trade papers to familiarize the trade with it, and then judiciously in the family newspapers.

The independent newspaper, be it political or devoted to trade matters, is always on the safe side of business and has the best show to achieve popularity.

If a merchant would only consider how a single additional customer will more than repay for an outlay in advertising he would give this subject more attention.

The advertisers in a trade paper, as a general thing, represent the best business men, who are in the field to stay and who will give dollar for dollar in every trade made with them.

When a hen succeeds in hatching a chicken from a china egg, and a soldier kills an enemy at a hundred yards with a blank cartridge, then a merchant may hope to do a successful business without advertising.

The man who says he does not believe in advertising shows to the contrary by putting a sign over his door, by the use of letter heads and bill heads, and his address on the corner of his business envelopes.

The trade journal interferes little or none with the advertising patronage of the regular newspapers. There are successful business men who claim that it can be utilized so as to take the place of the travelling salesman.

The more humble the business the more effort should be made to sell your goods ; and there is no firm so strong, so well known that it cannot be benefited by judicious advertising—advertising in a class journal representing its business.

A trade paper advertisement may occasionally be overlooked by the reader, still it makes the name and business of the man familiar, and its presence in the columns of the paper inspires confidence in the stability of the enterprise.

If each house was to present its quotations to the buyers, and was to adhere strictly to those quotations, there would be less competition of a suicidal character. The more open we are in our methods the fairer will our business become.

Never mind how poor his harvet is, a farmer never thinks to economise by sowing less seed for the next year. Yet, if he did so, he would hardly be more foolish than the merchant who, when business is dull, curtails his expenditure for advertising.

Advertising gives character and standing to a firm. Go into any community, as an entire stranger, pick up the papers published there, look for their largest advertisers and you can invariably depend upon the fact that you have found the most reliable and desirable firms in that community.—Exchange.

SOME OF THEM.

Here is a list of some of the Canned Fruits and Vegetables we are now offering at old prices, and not a few are AWAY BELOW old prices :

Tomatoes, 3 lb. tins and glass jars.
Tomato Pulp, gallons.
Peas, 2 lb.
Corn, 2 and 3 lb.
French Peas.
French Beans.
French Mushrooms.
Boston Baked Beans, 3 lb
Spring Beans, 2 lb.
Pumpkin, 3 lb.
Peaches in glass.
Peaches, 2 and 3 lb., yellow.
Peaches, " white.
Pine Apple, grated, sliced & whole.
Pine Apple, Clover Leaf, grated, sliced and whole.
Raspberries, Black and Red.
Raspberries, in glass.
Apples, 3 lb. and gallons.
Plums, 2 lb. and glass jars.
Pears, 3 lb. Bartlett.
Cherries, 1½ lb. and 2 lb.
Blackberries, glass jars.
Strawberries, 2 lb.
Gooseberries, 2 lb.
Blueberries, 2 lb.
Red Currants, 2 lb.

We have an assortment of brands and qualities in many of the above lines. Would'nt it be wise on your part to write us for quotations ? Our Travellers have the figures too.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT

ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

MacLaren's Imperial Cheese.

Large, Medium and Small,

IN GLASS JARS.

Specially adapted for Yachting and Camping

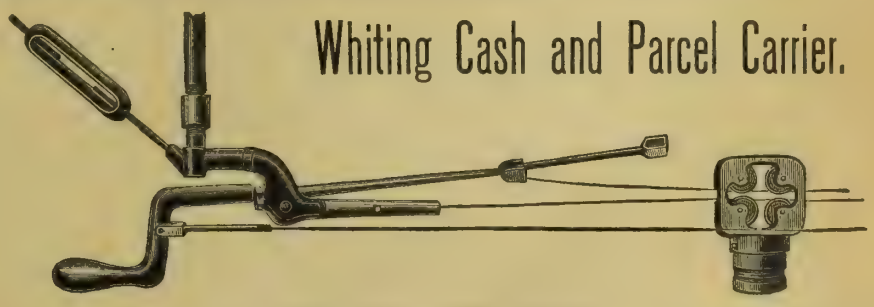
ROQUEFORT.
GORGONZOLA.
PINEAPPLE.
EDAM.
SWISS.
NEUFCHATEL.
CREAM.
Etc., Etc.

Direct shipments received weekly.
Write us for quotations.

WRIGHT & COPP,

40 Wellington St. East, TORONTO.

Whiting Cash and Parcel Carrier.



SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

BRITISH-GROWN TEA.

Messrs. Gow, Wilson, and Stanton, tea brokers, London, have issued a highly interesting circular in respect to the markets for British-grown teas. They point out that the crop of Indian and Ceylon tea for the coming season may be estimated in round numbers at about 210 million lbs. Of this quantity it is a sanguine forecast to suppose that Great Britain will consume more than 170 million lbs., and the object of the circular is to draw attention to foreign markets, in the hope that a great portion of the remaining 40 million lbs. may be absorbed by them, and that by this means a further shrinkage in prices may be avoided. From the circular, which contains two admirably prepared diagrams, we extract the following passages :—During last year about 20 million lbs. of Indian and Ceylon tea were taken by countries outside Great Britain. India contributed about 13 million of this amount and Ceylon about 7. The quantity taken in 1890 was only about 14 million lbs., being 9 million of Indian, and 5 of Ceylon. The annual consumption of all tea in Great Britain amounts to 200,000,000 lbs., and in outside markets (excluding tea-producing countries) reaches some 250,000,000 lbs. Why should not the bulk of this demand be supplied by British-grown tea? If in two years its use in foreign markets can be raised from 14 to 20 million pounds—and that at a time when prices were as inflated as during fully one half of last year—what is to prevent the chief supply of these markets being drawn from the dependencies of the United Kingdom? Aided by present low prices, British-grown tea is working its way more rapidly than in the past. It has now taken sufficient root in many countries to warrant the belief that its use must become permanent and that similar results will follow to those attained at home, viz., the gradual displacing of the poorer China teas by the richer and more economical teas of our own dependencies. Should this eventually prove to be the case, the time may not be far distant when planters will look back to the exceptionally low prices of the past six months as little short of a blessing in disguise ; for—with so large a quantity of tea taken outside Great Britain—the natural result would be a larger demand for Indian and Ceylon teas, if once a permanent foothold were obtained in foreign markets. Much thought, time and money have already been expended in efforts to open new outlets for our produce. Results have been sufficiently encouraging to justify us in still further prosecuting, with renewed vigor, our campaign in foreign countries ; but time, money and energy will be to a large extent wasted unless due regard be paid to the special requirements of the various markets. To flood them with unsuitable produce, as has on one or two occasions been done, is worse than useless. Growth can only be gradual, and may at first be extremely slow. Former experiences will doubtless be of great assistance in the prosecution of future enterprises. We are confident that with persistent and intelligent efforts, progress, though it may be gradual, will be sure. The following statistics show, as nearly as can be ascertained, the quantities of Indian and Ceylon tea taken in the undernoted countries during 1891, compared with their approximate total annual consumption :

	Indian.	Ceylon.	Total Annual Con'mptn.
	lbs.	lbs.	lbs.
Australian Colonies	4,440,000	3,211,000	30,000,000
Persia	2,400,000	500,000	.....
United States	900,900	744,000	80,000,000
Turkey	1,104,000	18,000	.....
Canada	680,000	410,000	20,000,000
*Germany	192,000	604,000	4,000,000
Holland	407,000	156,000	5,000,000
South Africa	114,000	111,000	2,000,000
South America	94,000	84,000	.....
*Austria	14,000	156,000	1,200,000
Arabia	130,000	.....	.....
France	43,000	65,000	1,200,000
Mauritius	2,000	69,000	.....
Russia	2,000	66,000	70,000,000

*Probably most of the tea sent to Germany and Austria was for Russia.

It is not surprising that Australasia should be so large a consumer. Not only are its people our own kinsfolk and countrymen, and have thus inherited similar tastes, but it was here that India made her earliest efforts at establishing a new market ; and she can now look back with grateful pride upon the work of those early days in the history of her tea industry. Here, too, Ceylon was eager in later years to find not only a near but important market—for Australians consume annually nearly 30,000,000 lbs. of tea—and her efforts have also reaped a rich reward. These colonies have now become the largest of all markets for British-grown tea outside the United Kingdom, although the demand appears still to be only in infancy. The Persian market is a source of surprise to many. It has grown and developed until it has attained its present dimensions. Its nearness to India may be one of the chief causes, but the favor in which Indian tea is there regarded is attributed by some to a preference in the locality towards the use of an article supplied by co-religionists ; and there may be some truth in the suggestion. The United States of America are so vast a territory, and the quantity of tea consumed so large, amounting annually to some 80,000,000 lbs., that it is curious so small a percentage of our teas should be used. Decided headway has been recently made, and prolonged low rates of the past few months have done much to popularize Indian and Ceylon teas. A very large amount of advertising has of late been done by the Ceylon Planters' Tea Company, who continue steadily pushing the sale of Ceylon tea, and the present demand may be partially due to their perseverance. Turkey has become an important consumer of Indian tea, and it is possible that the religion of her people may induce her to take the teas of a country which contains perhaps the largest Mahommedan population in the world. Ceylon tea is being gradually introduced and appears to be received with some favor. Canada is perhaps one of the most promising outlets. The consumption of all tea is nearly 4 lbs. per head of population, and the percentage of British grown tea is already considerable—even though little systematic attempt has been made to open up this market. Recent low rates have perhaps given the greatest impetus to the trade. Russia, although a market of considerable magnitude, and taking some 70,000,000 lbs. of China tea annually, takes but little Indian tea, and until recently Ceylons were almost unknown. During the last two or three years a distinct inquiry for Ceylon tea has sprung up, and considerable quantities are now disposed of in this country. Figures showing actual consumption of Ceylon tea are impossible to obtain, but probably the bulk of that which goes to Germany has its final destination in Russia. The work of Ceylon in pioneering this market appears to have created some demand for the finest and most flavory descriptions of her tea. Russia should prove most valuable as an outlet for high-class teas, and of much eventual assistance in maintaining, if not increasing, the value of teas with flavor and quality combined. Of other European markets Holland appears to be the most active, but there are reasons why Holland should be a tea-drinking country. She has herself fostered tea culture in her own colony of Java, and having thus acquired a taste for tea, is now one of the chief tea consumers in Europe. Germany also is likely to prove by degrees a useful outlet. Amongst those countries which as yet take but little of our tea, perhaps that of South Africa, with its rapidly increasing British population, offers the greatest encouragement for prospecting. In time this locality should naturally consume British-grown tea. South America is a consumer of British-grown tea, but the unsettled state of this continent is adverse to immediate development of the trade. Taken as a whole the export trade is in a more promising condition than ever before, and strong ground exists for anticipating a future which will go far to raise the Indian and Ceylon tea industries from the depression to which they have recently been subjected, and if only the golden opportunity afforded by the coming exhibition in Chicago be effectually taken, one of the greatest markets in the world may shortly be won over to the side of British-grown tea.

Gowans, Kent & Co., of Toronto and Winnipeg, present to our readers in their advertisement on back cover of this issue an illustration of a lamp burner, with "The Perfection Wick Trimmer" attached. It will undoubtedly be accepted by the trade as a good seller. Every merchant knows the objection their wives have to snuffing the charred end of a lamp wick with their fingers. This new attachment does away with this drawback, and being fixed to the burner is sold as cheap as those made without.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

Snow Drift Baking Powder LEADS.

A traveller tells us he saw from train at highest point on Rocky Mountains a man climbing a mountain path going still higher with a five pound tin of Snow Drift Baking Powder under his arm; quite natural, its tendency is to go up.

THE SNOW-DRIFT BAKING POWDER CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS

75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Just Received.

Fresh supply of Batger's Nonpareil Jellies and Cunningham De Fourier & Co.'s Table Delicacies.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

COMBINATION IN BUYING.

Every little while there breaks out in some large town or city the notion that a co-operative association of retailers can be formed for the purpose of buying goods. The idea is that the retailers can save the jobber's profit. As the net profit of the jobbers is only 1 per cent. on the volume of sales, one would think that their work as distributers would be free from the competition or envy of the retailers. The co-operative purchasing company cannot work any more cheaply than the regular jobbers, and must assume more or less risk in credits. This question is an active one in England and is not without interest here. A correspondent of the London Grocer asserts that the evils which afflict the large co-operative concerns in England are associated with a buying co-operative movement. He says :

Human nature is the same, whether you combine as industrial co-operators of trading co-operators, and young grocers will do well to think twice before risking money in plausible schemes to save themselves trouble. I know all the disadvantages of being a small buyer, and I can affirm that, with the advantage of being now a fairly large buyer, the proportion of profit to turnover is no better than when I bought in small quantities. Why is this? It is simply because when I was a small buyer I handled and sold all I bought myself, whereas what I buy now is handled by my assistants, and what I gain in buying is lost in transit to the customer.

The weak spot in a small trader's buying is often exactly the same weak spot from which the co-operative movement took its start, and I stated this some years ago in your columns when writing on the origin of the co-operative movement. The weak spot is this—in place of going to a first-class respectable dealer and purchasing in a small way on short credit, the system too often is to go to some second or third-rate place and run a long account. A big profit is placed on the article sold, and by-and-by the purchaser finds this out, and, rushing from one extreme to another, thinks to find salvation by joining a few others and employing some one else to do his work—for a young or old trader's work is, emphatically, to lay his own money out to the best advantage; and, speaking for myself, I have no hesitation in saying that any little success I have achieved may be ascribed to the fact that my actions have always been in accordance with the policy I advocate.

In many cases it is a positive advantage to buy in small quantities. Stock carried much in excess of nearby requirements means charges for carrying out of proportion to the extra discount gained by buying the larger quantity. Interest works night and day and Sundays, and so does insurance and depreciation. Even package goods, if kept, lose their look of freshness. Then the buyer in combination is apt to lose all of his saving through some one giving to the consumer the advantage gained, thus forcing his associates to meet a cut price.

Such co-operative buying is destructive of independence and individualism. It gives away too much of one's trade to competitors without corresponding advantage. Some are mean enough to use it to the discomfort and disadvantage of their neighbors by endeavoring to win away customers, saying, "I buy goods with him and just as cheap as he does, and I will sell them to you at a smaller profit."

The only possible advantage the advocates of the system claim is that money is saved. The question for each one to settle is whether the disadvantages are not so many and troublesome as to outweigh the saving, which is more imaginary than real, and frequently means getting a dollar at a premium.—American Grocer.

THE ADULTERATION OF PEPPER.

For some reason or other, which is not very clear, pepper for a considerable time past has been selected as one of the chief articles for direct adulteration. The price is so low, and the quantity used by any individual trader, and still more by any individual consumer, is so small that it is difficult to see what inducement there is for this practice. There can, at the same time, be no doubt of its prevalence, and indeed of its increase. We do not now speak of the inordinately large proportion of decorticated husks often mixed with black pepper, in order to lower its price, though that practice would require a great deal of defence. At the same time the addition of substances like ground rice to white pepper appears to be increasing, and is, of course, a distinct fraud upon the public. There is reason to believe also that some other substance is now being extensively added to white pepper in the process of grinding. What this substance is we do not know, but it is suspected to consist of spent ginger -that is, of the refuse ginger left after the fermentation of ginger beer.

In addition to this, an entirely new practice has lately been developed, and that is, dyeing pepper yellow, by the addition of turmeric, probably in the process of grinding. There is no doubt that a pretty yellow colour is obtained by the addition, but the question remains of why this tinge should be desired. The natural colour of Penang, Singapore, or Siam white pepper is not yellow at all, but greyish. Nor is pepper served at table in a manner in which a bright colour would be at all attractive to the consumer, that is, it is not seen in bulk at meals, as many alimentary substances are. Pepper is, of course, added to food mainly in the cooking, and if not, it is presented in a closed caster, and though this may be of glass, it does not allow minute shades of colour to be seen. The circumstance which has led to the staining of pepper, is the fact that parcels decorticated here have a somewhat yellow tinge, which has become associated in the minds of the grocers with the best qualities prepared in recent years. No doubt, therefore, it has occurred to ingenious people that it would be advantageous to dye the common qualities of pepper of a similar, or even of a richer tint, and thus enable a higher price to be obtained for what is really an inferior article.

All these objectionable practices are, it need hardly be said, not carried out by the old-established wholesale spice grinders of the country. Those who do enter into them are profuse in their guarantees of the entire purity of their wares, and in most cases they are careful not to offer their adulterated goods at a proportionate reduction in price. The grocers, therefore, are unaware of what they are buying, and are led to think that their purchases are really superior qualities. One test by which dyed pepper may be detected, is to place a little in water and to keep it for a few days when it will be found that the water in which the dyed sample has been placed, has become thick or turbid and that it has a smell similar to that of drugs, such as rhubarb. This dyeing seems to us to be entirely purposelesss, and it can readily be put a stop to, if grocers will set their faces against any artificial addition of the sort, for which there is no justification.

It may be asked what the public analysts are doing, while all these abuses are current. The reply, in London at any rate, is that so far as some of these adulterations are concerned, the vestries institute a great many prosecutions with successful results, but that the cases are not thought worth reporting by the newspapers. We are told that in some districts there are very numerous convictions for the sale of pepper adulterated with ground rice, and that hardly any of them are reported. So far as the addition of some substance at present unknown, but believed to be spent ginger, to pepper, the analysts, no doubt, having had their attention drawn to it, will take steps to find out what is amiss. The dyeing of pepper by turmeric is a difficult question, so far as the law is concerned, because the Adulteration Act allows staining or dyeing, unless the substance added be injurious to health, or unless the admixture is sold to the prejudice of the purchaser. If pepper dyeing be legal, the trade must defend itself, unless it wishes to be deluged with canary-colored parcels. The degree of yellow is simply a question of the proportion of turmeric used, for an infinitesimal addition, from the quantitative point of view, will be sufficient to dye pepper in the most brilliant way. On the other hand, the added coloring matter soon fades, and if dyed pepper is kept in stock it soon resumes more nearly its proper tint, but with an unnatural complexion.—Produce Markets' Review.

GEORGE CHILDS & CO., MONTREAL.

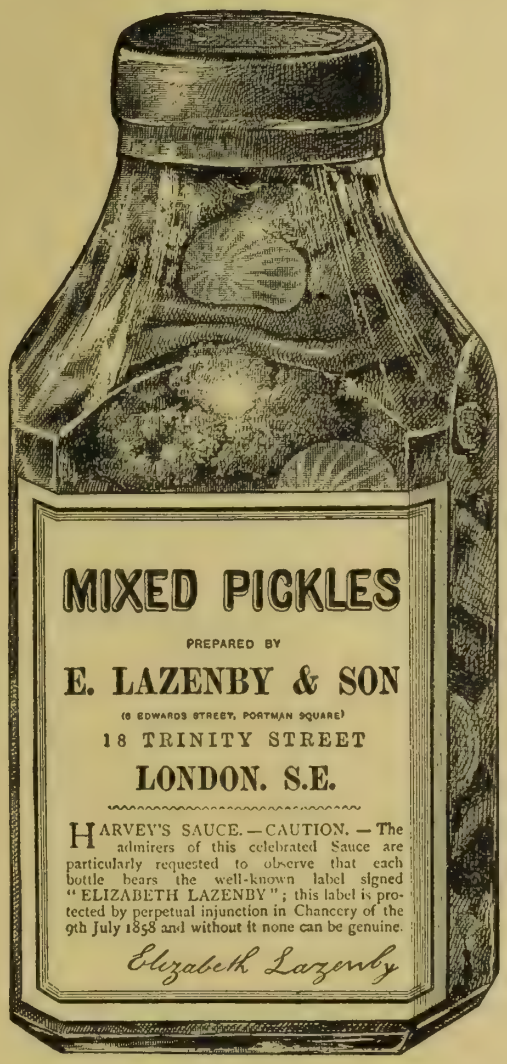
LAZENBY'S

MIXED PICKLES

CAULIFLOWER

BROWN ONIONS

RED CABBAGE



PICCALILLI

WHITE ONIONS

WALNUTS

GIRKINS

H. N. BATE & SONS, OTTAWA.

PICKLES

These Pickles are prepared with the finest Malt Vinegar, and are guaranteed free from any adulteration whatever.

These PICKLES are absolutely the BEST manufactured in the WORLD, they can be secured from the following leading houses :

TORONTO.
SLOAN & CROWTHER.
PERKINS, INCE & CO.
J. W. LANG & CO.

HAMILTON.
BALFOUR & CO.

WINNIPEG.
THOMPSON, CODVILLE & CO.

HALIFAX and ST. JOHN.

From all the Leading Wholesale Houses.

Arthur P. Tippet & Co., Toronto and St. John, Agents for Canada.

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

CUTTING IN MOLASSES.

Still further cutting is reported in molasses in Montreal, where it has been offered at 27½c. to arrive this month. The best it can be laid down for is 27.10, and that is not allowing for shrinkage, which would bring it to 29.30 or thereabouts. In talking about the cutting, one of our leading grocers says he wishes the Guild was broken, and then the best men would stay on top. Another firm that have never been members of the Guild say that if they were doing business with angels they would join, but not with such changeable beings as mortals. The outcome of the cut was a special meeting of the Wholesale Grocers' Guild in the board room of the Montreal Board of Trade on Friday last. The meeting was very stormy at times, owing to the members of one of our large French firms writing to say that if combine prices were not upheld he would leave the Guild. This seems to be the feeling of several of our prominent grocers who say they are tired of the present haggling over prices and would like to see them steady. One of our local brokers who has a lot of stock arriving soon, says he will auction it off, thereby giving all a chance to go into the fight. On the whole the market at this point for rice, sugar and molasses is very uncertain, as more or less cutting is being done in all these lines.

THE U. S. WHOLESALE TRADE AND THE SUGAR TRUST.

The wholesale grocers' associations of the United States are organizing for the purpose of sketching out a platform upon which the delegates they send to a conference with the Sugar Trust people on the 9th inst. shall represent them. A proposition suggested by a Mr. Imbusch of Milwaukee appears to find general acceptance as the basis of common action. These are its objects :

1. A uniform price for each day by all the refineries of the Trust.

2. Telegraphic advice of daily market to to every jobbing centre.

3. Equalization of prices for competitive points through a system of scheduling, or freight allowance to the retailer.

4. A rebate on monthly purchases contingent upon maintenance of the price of sugars as fixed by the schedule.

The plan proposes to establish a uniform profit at the various jobbing centres through a system of freight schedules.

The Southern Wholesalers' Association will be represented by five delegates who will attend the meeting with the following suggestions :

1. To insist upon an allowance of ½ of one cent per pound rebate.

2. That the plan as adopted, to apply with equal advantage to every point of membership of this Association as now existing, or that may exist at the time of its operation.

3. That in this movement the strength of this Association should be maintained as a unit, and its influence should not be given to any man or set of men without adequate return.

4. That the trade of cities which have not yet formally attached themselves to the Southern Wholesale Grocers' Association should definitely define their position without further procrastination, so that we may know whose interests are to be specially protected by this Association.

5. That should the Imbusch plan be adopted, the expense of its operation should be borne by the Sugar Trust, or so arranged by it that no assessments for expenses should follow.

The Trust manifests some inclination to concede.

MONTREAL TRADE CHAT.

The advices from England report an advance in sago.

The retail grocery firm of Gordon, Hall & Co., have dissolved partnership.

C. H. Binks has returned from the Lower Provinces. He says business is good.

D. Hatton, of D. Hatton & Co., canned goods men, has returned from a trip to the far west.

Tom Frasier, the Bleury street grocer, will have to move soon, as the corporation is widening the street.

M. P. Laverty is well satisfied with his new grocery store. He says he is working up a better class of custom.

T. Brouville, J. C. Rousseau and Louis Brounelle, all grocers, have all been appointed justices of the peace for Three Rivers.

The partnership heretofore existing between Alphonse Lefaivre and Charles Langlois (Canada Liquor Co.), grocers, has been dissolved.

The Union Stock and Meat Packing Co., have moved into their new offices at the corner of St. Peter and St. Paul streets. The new company have fixed up in grand style and their premises really look fine.

The retail grocers had quite a lively time last week at the City Hall. This was owing to the temperance people wanting the grocers to run their liquor trade separate from their grocery business. Mr. Demers, president of the Grocers' Association, said that the grocers were not responsible for drunkenness, and that the grocers very rarely violated the laws and he did not see the necessity of the separation.

OF THE FIRST WATER.

"Godes-Berger" is the name of a natural mineral water that is the favorite of Her Majesty the Queen, and the only natural mineral water supplied Her Majesty under Royal warrant. This water is highly recommended for table use by some of the most eminent physicians in the land, and is endorsed by England's leading medical journal, The Lancet. Already in Canada the water has had a ready sale among the better class of trade, and most of our leading grocers and liquor dealers have the same in stock. In its appearance the water is as clear as crystal, with a very pleasant and refreshing taste, and will keep good in any climate for a number of years. The purveyors of Godes-Berger claim it to be superior to ordinary sparkling waters for mixing with claret, champagne or any kind of wine or spirits. The water is bottled at the spring, near the old castle of Godesberg, opposite the Seven Mountains of the Rhine, where it has been famous for its purity since the 13th century. James Lobb, 30 Wellington street east, Toronto, is the agent for Canada, and to him all orders should be addressed.

London Stoneware Pottery Works.

We want your empty Crockery crates.

If you have one or fifty let us hear from you at once and oblige

GLASS BROS. & CO.,

LONDON, ONT.

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**

[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Pickle Manufacturer F. J. Ling is lying very low with inflammation at the Victoria Hotel, Hamilton.

The Wholesale Grocers' Association of Montreal held a meeting in the Board of Trade building last Friday afternoon.

London grocery clerks have organized a baseball club, and would be pleased to try conclusions with the shoe clerks on June 8.

Lake & Bailey, millers, now doing business at the corner of Market and Park streets, Hamilton, but whose lease will run out next December, intend erecting a four-story mill at the southwest corner of Rebecca street and Ferguson avenue.

Mr. Potter, of Potter & Ronald, left last week for England. Mr. Potter is one of the delegates from the Winnipeg Board of Trade to the Congress of Boards of Trade and Chambers of Commerce of the Empire, to be held in London in June.

A. G. Broad, of Glasgow, Scotland, representing the Directors, and E. Dowie the Manager, of the "Woodside" Refinery, paid a hurried visit to this city on Monday last. They report a satisfactory spring business, and look for higher prices in the near future.

"The latest addition to the mercantile interests of Brandon, Man., is the opening out of a branch of John Whyte & Co.'s pork packing establishment of Mitchell, Ont. Mr. John Whyle has been in the city and has secured premises in the market building to the rear of the city hall."

The Provincial authorities of Nova Scotia are to undertake the preparation of a display of the minerals and fruits of the Province for the World's Fair. The Government of Prince Edward Island has undertaken to make a very good display of the agricultural products of that Province. The fishing interests will also be represented. Quebec will make a similar exhibition.

The head-quarters of the Saint Croix Soap M'f'g. Co. is in St. Stephen, N. B. New offices have just been built by them, finished in black ash. The offices are large, airy, and bright, fitting head-quarters for "Surprise" Soap, which has gained such a reputation for itself all over Canada. The rapidly increasing business in Surprise Soap has necessitated many additions in the factory in St. Stephen, but they are now understood to be fully equipped for turning out a very large quantity of soap. It is really wonderful to see the rapid progress made by this concern.

There is considerable discussion going on in Montreal as to the early closing of saloons. A by-law was proposed, but is strongly objected to. The president of the Grocers' Association, Mr. Demers, told the committee which has charge of the matter that the proposed by-law would cause the grocers to separate their grocery and liquor business or to close their stores early, and pointed out that in the past the laws had scarcely ever been violated by the grocers, and their interests should be considered.

On the evening of the Queen's birthday Owen Tierney, of the firm of Tierney Bros., Brock street, Kingston, left the city with his family for a prolonged visit in the United States. For some little time he had been unable to meet his paper, but his credit being good his creditors were lenient with him. He meant to pay them every cent, but his business did not prosper in a way that would enable him to meet his liabilities, and he, finally becoming discouraged, threw up the sponge and left the city. He had sold his stock to his brother Patrick who was not a partner as the name of the firm implies. Patrick gave notes for a good sum, and is willing to carry on the business if of the creditors are willing. The transaction was bona fide, and not made with a view of defrauding any one. A statement of the liabilities was made out, and is now in the possession of Mr. Mundell. There are over twenty-one creditors and include Fenwick Hendry & Co., R. J. Carson, J. Tierney & Co., and many other citizins who gave accommodation notes. Other principal creditors are in Montseal. They are, Grothes & Co., cigar manufacturers ; Cortes, Galbraith & Co., Doherty & Co., Finlayson Hirsch & Co., Quintet & Sons. The sums owing run from $200 to the highest $500. He owes the separate school board sixteen hundred dollars and altogether his liabilities are $10,000.

A BRIEF HISTORY OF THE TOMATO

The tomato is by long odds the queen of the vegetable kingdom. It is the national vegetable fruit of this continent, and a popular favorite with all classes. The delicate and luscious tomato can hardly be called simply a vegetable, for it is quite as much, if not more, of a fruit. It occupies a peculiar position in the vegetable family, as not only can be eaten raw (and by many it is preferred that way), but it can be cooked as a vegetable, preserved as a fruit, or to suit the popular taste of the nation it is manufactured into that sauce of sauces, "Snider's Home-made Tomato Catsup" and Snider's Tomato Soup in cans. The tomato has here reached its acme of greatness, for it can be safely said that it will never be used to better purpose than when it appears under the label of The T. A. Snider Preserve Company, of Cincinnati, Ohio. Everyone knows what the tomato looks like, and all are, doubtless, equally well posted in regard to the appearance of the plant itself. The tomato plant is one of the most delicate and sensitive of all that class of the vegetable family. A puff of frosty air on the fragile stem of the little plant, when first it is set out, and withered away goes the sensitive little creature. The seed is invariably planted in a hot bed, where the plants are allowed to remain until they are about six inches high, when they are carefully transplanted to their future home. Taking firm and deep root in the soil (unless nipped by a forbidding frost) they rapidly grow, flourish and prosper as the proverbial green bay tree of old.

AROMA OF COFFEE.

The aroma of coffee develops especially during the process of roasting ; its fatty oil oxidizes, is burned, and is changed into essential oil, or caffeine, a species of ether that can be isolated by distillation, and which we can sometimes see with the naked eye on the surface of the ordinary infusion. But coffee, like many other natural products, such as wine, tobacco and cocoa, requires a certain length of time after being gathered before it reaches its full maturity. Experience has shown that the development of its aromatic principle is acquired by keeping it in a green state from one crop to another. But it is well known that for about the last half century the caffeine seems to be lacking in the infusion of coffee, which has no longer the exquisite qualities due to its aroma.

If now, on the one hand, we consider that the production of coffee is necessarily limited by the conditions of climate requisite for its growth, and that, on the other hand, the planter, in order to supply the demand which is constantly on the increase, is now obliged to deliver the crop as soon as it is gathered, we can do nothing but infer that the cause of the degeneration of coffee lies in the fact that it is supplied to the trade too soon, while it has not yet developed its constituent principles, and particularly its caffeine.

The inference from this is evident. If we wish that our coffee should regain the quality through which formerly it was considered such an exquisite beverage, we shall have to go back to the traditional process of only supplying it to the trade when the caffeine has acquired its full development, which can only be given to it by time, and by being kept in a green condition from one crop to the next.

We must not, however, expect that dealers are going to follow this rule, but, at any rate, consumers can do it for themselves, by only roasting and using coffee which they have kept in a green condition for at least a year.—N. Y. Herald (European Edition.)

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

THEY TAKE THE LEAD

The demand for our bottled Pickles is increasing to a gratifying extent. Sales this year have been larger than ever before, and are spread over a larger extent of Country, extending from Montreal to the Rockies. Wherever introduced they continue to please.

The Kent Canning and Pickling Co.,
Chatham, Ont.

CORTICELLI

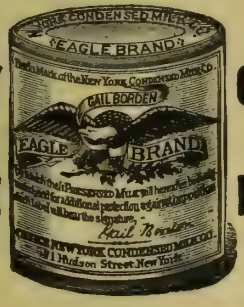
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.
Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES
Send for Quotations.

BUY  ONLY
THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

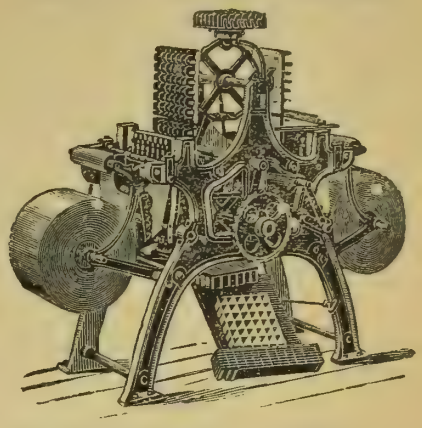
Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.

MANUFACTURERS
Brushes, Brooms and Woodenware.
TORONTO, ONT.

ARTHUR P. TIPPET & CO.,
Wholesale Agents for Canada.
1 Wellington Street East, Toronto.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

TORONTO MARKETS.

TORONTO, June 2, 1892.

GROCERIES.

It cannot be said that there is anything erratic about the course of this market, which has preserved pretty much the same general features all spring. The incidents of this week and the general bearing of tendencies are in the same drift as ever. A common place run of trade is the report on all hands. Heavy groceries are singularly slow in getting into motion. The sugar trade is backward, orders in at this time being usually large and numerous in other years, everybody aiming to have his wants registered in time for early attention, so that there may be no dead-lock when the consumers begin their midsummer clamor for supplies. Tea has quite as good sale as it commonly has so near the end of the Japan crop year. Canned goods are active, Valencia raisins are active, but this term can hardly be applied to anything else. The weather has probably been somewhat to blame because things are not farther on, and roads are anything but good in country districts. Payments are spoken of rather favorably, but the complaint of them is that they are lighter than the wholesale trade like to have them, the sales, for which they are the remittance, being under the average spring volume.

COFFEES.

Advices from Rio state that former estimates of the new crop are now being curtailed in the reports of observers, that the consumption for 1891-92 has been the largest on record, and that if the new crop is delayed beyond July the shrinkage in the world's visible supply is expected to be a telling factor on the side of firmness. On spot the stock of choice Rios is still light, but the supply of common is quite equal to any requirements of the demand, the price ranging from 17½ to 21c. Java coffee retains its strong position and quotes at 28 to 35c. Mochas are 28 to 33c., and there is some rumor that an advance is to be made in Aden.

DRIED FRUITS.

The consumption of dried fruit appears to be on the increase, if the call for Valencia raisins be taken as an index of its growth. A good week's trade has been done in off-stalk Valencias, at prices ranging from 3½c. upwards. The attempt to take advantage of the rise in New York has so far not resulted in any marked advance in prices, the quantity of stock to be sold and the nearness of the season for domestic fruits both operating to hasten business. A very considerable movement of off-stalk fruit has consequently been made. The advance in New York has not caused any cessation of buying upon that market for Canadian account, and some thousands of boxes have found their way across the line since last report. It would seem that those purchases should give firmness to local prices. A considerable proportion of the stock of Valencias held in New York (40,000 boxes, it is estimated) is said to be of undesirable quality. Currants, though in fair demand, have not developed any new strength here, the price continuing to vary upwards from 4¾c. according to quality. Prunes are quiet at from 4½c. in casks, the lowest price being something of a drive. Nuts are steady at former quotations, which appear in Prices Current.

RICE AND SPICES.

Rice is coming somewhat more freely into request, the cheapness of currants and Valencia raisins tending to animate the demand. Ordinary is steady at 3⅞ to 4c.

Spices preserve their wonted tone of indifferent strength. The trade in them is also

(Continued on page 16)

CANNED GOODS.

TORONTO.

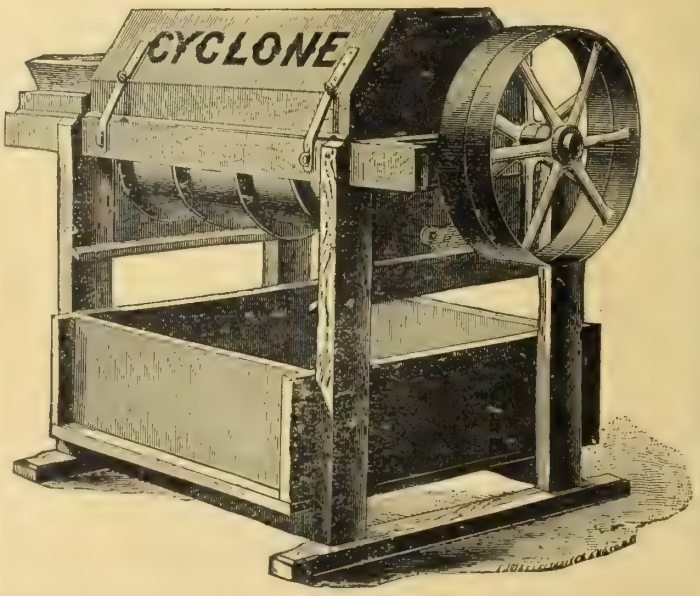
This market gains in activity and strength. Distribution is becoming concentrated, stocks in retail hands are low, and the demand is springing up from all quarters for the staple vegetables. It is easier to observe improvement now, for the reason that the supply being in much fewer hands, any increase in the call for stock is not scattered over a wide area of supply, and so is more easily perceived. Inquiry all the way from Vancouver is one of the incidents of the week's business, while a car or two have been made up also on westward account, and some good-sized parcels have been delivered by boat. Retailers have kept up their demand as well, and the bulk of the sundry invoices sent out have had their canned goods entry. The run from all hands is for assortments, but tomatoes and peas have been the largest part of the stock handled. The views of holders do not appear to have changed. They are firm at $1.05 for retailers' lots of choice brands, and though there is not much money in them at that price there seems no likelihood that they can or will be advanced. Fruits are being pushed on buyers' attention more prominently than at any former time since the last crop was put up, and as sellers are making the chief ado just now, the market must be reported in buyers' favor very decidedly. Plums, strawberries, and raspberries are being offered to jobbers at good prices. Prices Current show some changes in our quotations. Salmon is still virtually limited to one brand, which sells at $1.30 to $1.35. Lobster is quiet and steady at unchanged quotations.

The latest on American sardines says the New York Commercial Bulletin, is that packing operations on anything like a liberal scale will probably not be engaged in before July 15th. Prime quarter oils sold at $3.65 on the spot on Saturday.

J. P. CLEMES. W. H. CLEMES.
M. P. CLEMES. A. E. CLEMES.
"THE BIG 4"
EVERYTHING AND ANYTHING IN
=FRUITS=
Bananas, Oranges, Lemons, Pines, Onions,
"Maple Leaf" brand Maple Sugar.
CLEMES BROS.
TORONTO.

CEYLON TEA.
From the celebrated Gartmore estate now in stock. Teas from this estate brought recently the highest prices ever known at auction in London.
P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE **"Lion Brand"** is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued

very much of the same general character as ever.

SUGAR.

Accusations of cutting are still made in a vague way, both as to the extent of the alleged practice and the authors of it. The normal market price of granulated is undoubtedly 4½c. Any shading of this is for certain grades, as the product of the different refineries is not equable in quality, and so is quoted variably in some cases. There are houses which will not shade 4½c. for one make of sugar, who probably will do so for other makes. The quotation from Montreal is 4⅜c. Yellow is quoted here from 3½c. upwards. The price of sugar is now the lowest it has ever been. It would seem impossible almost for it to go lower, while all the chances are on the side of an advance. The chief chances are the large summer demand now approaching and the comparative shortage according to estimates in the beet root crop. The demand has not grown appreciably on this market since last week. One cause is, no doubt, the apathy of jobbers, who have little object in pushing business as compared with what they had last year. The seller's enthusiasm is lacking, and that makes a big difference in the volume of the sales.

Willett & Gray's Weekly Statistical says: Total stock in all the principal countries, at latest uneven dates, 1,482,967 tons, against 1,497,052 tons at same uneven dates last year.

Raws—The market is unchanged in price from last week, and transactions have continued to a fair extent. There is noticeable, however, more of a difference of opinion on sellers' part, for while many holders continue to meet the market, others think it for their interest to put their sugars into warehouses on a venture for better prices. In the meantime the weather in Cuba holds favorable for grinding, and stocks in the island are in excess of last year, notwithstanding the increased exports to date. Some damage has probably resulted to the Louisiana crop from the floods, but nothing like as serious as was anticipated at one time. Two regular steamers have been taken away from the West India line, shipments from some of those ports have been diverted to the United Kingdom to a larger extent this year than usual. Receipts in the United States are now running much behind last year, owing to the absence of imports from Europe.

Refined—A very notable increase in the demand is the feature of the week. Soft grades are oversold leading to a small advance. Meltings would have been increased but that deliveries of hards are helped out from warehoused sugars, which have accumulated some time ago. Grocers have preferred this season that refiners should carry the stocks until their busy season fully arrived, and now they are obliged to come into the market and rapidly renew their supplies. There is every indication of a very large business directly ahead, and to continue for several months. The National Convention of Grocers, referred to elsewhere will undoubtedly prove in the interest of an increased consumption of sugar and continued low and steady prices. No foreign granulated has been imported, and Scotch yellows only continue coming in small lots.

SURPRISE SOAP

A Laundry Soap for all Household Purposes.
Gives a Good Profit to the Grocer.

The St. Croix Soap Mf'g Co.,

Branches: St. Stephen, N. B

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

SYRUPS AND MOLASSES.

The trade in syrups is becoming like that in molasses on this market, and for some months has not counted for much either in volume or gain. A year or two ago each of the resident brokers used to sell three or four cars a month; now their sales are small in size and very few in number. Prices begin as low as ever, that is at 1¾c.

Molasses creates no interest on the part of anybody. The week's sales of New Orleans have been rather better than they were at from 26c. upward.

TEAS.

Green teas are very scarce and dear at all points, and the few grades necessary for business on this market are very firm. An evidence of the intrinsic firmness of this description of teas is shown by the fact that the New York people are buying some grades in London. Ceylons are very firm and in demand. Stocks of Japans above common are about exhausted and are firm. It will be from a fortnight to thirty days before any considerable additions are made to stocks from new crop tea. Jobbers have had a comparatively busy week of it in the tea trade. Values are not by any means so much in favor of the buyer as they were.

An exchange says the English market throughout the week has been a strong one, and competition has been brisk for all grades. Common kinds have been in better demand at harder rates, and all good liquoring teas are in request at distinct advances on late quotations. Pekoes above 9d continue scarce, and teas of this description realise full prices. The trade seems to confidently expect the present firm market to continue for some time.

According to the New York Bulletin, with fuller display and more careful examination of most samples of new crop Japan teas, the verdict is not quite so favorable as to quality, and parties who have preserved last year's samples say that so far as comparison will admit the goods range poorer. Nevertheless, there has been fair demand secured, and about 1,000 packages sold to arrive, mainly at 30 to 37c. with a few rumored somewhat higher, and one offering at 28 or 29c.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Smith & Keighley are offering choice new Porto Rico coffee at 25c.

Balfour & Co. Hamilton, are receiving a shipment of Lazenby & Sons pickles and sauces. This is the fifth shipment they have had, and they report a continually increasing demand for these goods.

The Norton Manufacturing Co., Hamilton, have recently put in machinery for the manufacture of seamless ½lb. and 1lb. flat lobster

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1862.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

STAR
FIRE LIGHTERS.
BIG REDUCTION.

60 5c. packages in a case. Price $1.75, profit $1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or kindling.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE
Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--
Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
70 and 72 FRONT ST. EAST,
Toronto, Ont.
NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

JAS. PARK & SON,
TORONTO.
New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,
Commission Merchants,
WHOLESALE FRUITS.
71 Colborne St., Toronto.
REFERENCE: Imperial Bank, Yonge and Queen.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

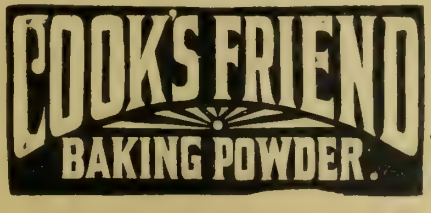
Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

cans. This will ensure to lobster packers an absolutely perfect can, at a price no greater than the old stye " piece " one.

Sloan & Crowther are landing a full assortment of Lazenby & Sons preparations, including their celebrated pickles, which have gained such a favorable reputation.

Perkins, Ince & Co. received a letter from their Patras agent on Monday, advising them that the price of currants was much firmer in first hands and quoting equal to 4⅛c. for barrels laid down here.

Eby, Blain & Co. are offering to the trade "Sunshine" Soap put up by the Brewster Soap Co., Brooklyn, N. Y. This is said to be a superior article for all household cleaning purposes, especially sinks. bath tubs, metal ware, tinware, etc.

In this issue Lucas, Steele & Bristol, Hamilton, give a list of their canned fruits and vegetables, which will be found very full, and on which the firm are prepared to give excellent value. They will furnish quotations through their travellers or by correspondence. Their figures for assorted car lots are especially attractive.

Musson & Morrow, the well-known commission merchants and grocers' brokers in this city, have dissolved partnership. The business will be continued under the firm style of George Musson & Co., who will collect all outstanding accounts and assume all liabilities of the late firm. Mr. Morrow will carry on business in Montreal under the style John Morrow & Co.

In the fruit growing districts there is reported to be a splendid show of blossoms, and in some sections the raspberries have suffered from the winter's frosts, but strawberries everywhere are looking well. There is every probability that domestic preserving will be gone into more extensively than last year. This should be a hint to canned goods packers not to go as extensively into fruit as they have in the past. Remittances are slow.

PETROLEUM.

Canadian refined is steady at 14 to 15c. according to quantity and whether delivery is outside of or within the city. Trade is very quiet.

The Petrolia Advertiser reports : Petrolia crude $1.25 per barrel ; Oil Springs crude $1.25½ per bbl. With regard to the crude market no new features of any special interest have been developed since our last issue. The general tone of the business continues to have a quiet appearance with transactions largely in accordance with actual requirements of the manufacturing interests.

BUTTER AND CHEESE.

The condition of the butter market has not changed materially, the supply being still liberal beyond the urgent necessities of the moment, though not quite so excessive as it was a week ago. Buyers that make a specialty of select butter do not find the market over-supplied. The surplus is in grades that do not rank as choice. Rolls are the form in which the bulk of butter still comes to hand. The price runs from 12 to 14c., and the lots that bring the upper figure are usually small and always first-class. Some store tubs have got into stock, but they do not sell. Holders would gladly part with all they have at a shade under 12c. Good dairy tub would be at a premium if it could be got, but it is not forthcoming. Any of it would bring 14 to 15c. if offered.

New cheese sells at 10 to 10½c., in ordinary jobbing lots. On the track good colored stock brings 9¾c. Old cheese is getting into small compass, and is worth 11 to 11½c.

COUNTRY PRODUCE.

BEANS—While the market is not essentially different this week from what it was last week, it must be noted that sellers are firmer in their ideas and refuse to accept less than $1.05 in cars even when $1 has been offered. Out of store prices are $1.10 to $1.20.

DRIED APPLES—Persist in their wearisome dulness at 3½c. in round lots and 4¼c. in retailers' lots.

EVAPORATED APPLES —Are very quiet at 6½c. for round lots and 7c. for ordinary lots.

EGGS—Are unchanged and plentiful at 10½c.

HIDES—The same quotations and the same general conditions continue, No. 1 green cows' being 4½c., and cured 5c.

HONEY—Few sales are heard of, and the price is weak at 8 to 9c. for extracted and 12 to 13c. for sections.

HOPS—A limited trade at 21 to 24c. for '91 stock has been transacted. Yearlings are steady at 16 to 18c.

ONIONS—Egyptian are $3 to $3.25 per bag and Bermudas at $2.25 to $2.50 per crate.

POTATOES—The market gets worse and worse. Cars have changed hands at 25c. a bag, and it is impossible to get more th 28c. on track, while the out of store price is 36c.

SKINS—The range is $1.25 to $1.50 for good sheepskins; Lambskins are 25c. ; Calfskius are 5 to 7c.

TALLOW—Rough is 2c,, refined 5½c.

WOOL—New fleeces are sparingly offered at 16c. Pulled quotes at 22c. for super and 25c. for extra.

PROVISIONS.

The market is very featureless. It has few transactions of moment to make note of, and prices are as steady as the movement.

BACON—Long clear is 7½ to 8c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10 to 10½c.

LARD—Pure is unchanged at 10 to 10½c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4½ to 5½c. in fore and 7½ to 8½c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is $4.50 to $6.50 per head, mutton 7 to 8c., veal 6 to 7½c.

GREEN FRUIT.

The weather until Tuesday was rather against activity in trade, but since then the sales have been generally satisfactory. The week's business has been productive of no material changes, if a stiffening in the valne of pineapples be excepted. Valencia oranges are steady at $6.50 to $7.50, Messinas, Catanias and Palermos at $4.75 to $5.25 in boxes and $2.50 to $2.75 in half boxes. California seedlings are $3.75, Navels $4.50 to $5, blood oranges $3 per half box. Lemons run at $2.75 to $4 acoordingly to quality,

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

The flour market has acquired no new features, the stagnation that has characterized it throughout the season being still a prevaling condition. Small orders and low bids from the east are all that can be credited yet to that source of the demand, while the large stocks held in store at the mills tend to co-operate with the efforts of buyers to hold down and further depress prices. Feed is in the usual rate of request, no new accession to the demand having developed from any quarter. Bran is easier, hay is higher.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $4.95 to $5 ; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are : Toronto freights—Manitoba patents, $4.95 to $5.15 ; Manitoba strong bakers' $4.45 to $4.70 ; Ontario patents, $4.00 to $4.25 ; straight roller, $3.65 to $3.90; extra, $3.50 to $3.80; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.80. Cornmeal is $3.50.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $12 to $13, shorts $14.50, mixed feed $22 to $25, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 32½c.

HAY—is fairly active at $13 to $13.50 for No.1 timothy and $10.50 to $11 for mixed.

STRAW—is steady at $6 to $6.50.

MONTREAL.

No large transactions are reported, although considerable enquiry for export is noted. We quote for local wants :— Patent spring, $4.85 to $4.95 ; patent winter, $4.55 to $4.85 ; straight roller, $4.30 to $4.45 ; extra, $3.95 to $4.05 ; superfine, $3.70 to $3.85; fine, $3.20 to $3.45; strong bakers, $4.45 to $4.70.

Western markets are firmer owing to an advance in oats, which gives a stronger tone to local values. We quote as follows :— Granulated, bbls., $3.90 to $4.00; Rolled, bbls., $3.90 to $4.00; Standard, bbls., $3.80 to $3.90; Granulated in bags, $1.90 to $2.00; Rolled in bags, $1.90 to $2.00; Standard, in bags, $1.80 to $1.90.

The feed market is fairly supplied with a good local demand and prices are firm. We quote : Bran, $14 to $14.50, shorts $16 to $17, and mouillie $22 to $24.

ST. JOHN, N. B.

Flour –The market which last week showed indications of an advance, has sagged somewhat, and prices are unchanged. In some cases concessions have been made to effect sales. Manitoba is quoted $4.65 to $4.75; High grade Family $4.90 to $5; Medium Patents $4.65 to $4.80.

Oatmeal—Is unchanged, prices ruling steady at $4.10 to $4.25.

Corn Meal—The scarcity of corn has caused some of our mills to shut down. Prices are very firm since the recent advance at $2.85 to $2.95 with a good demand.

Oats—Are higher at 43 to 45c.

FEED—Is selling at $21 to $23 per ton.

BRANDON ROLLER MILLS,
Brandon, Man.
——MANUFACTURERS OF——
Hungarian, Patent, Strong Bakers
-- FLOUR --
Also, Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

PURE CONFECTIONERY, FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

EPPS'S COCOA
¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

THE
"MONSOON"
BRAND
Pure Indian Tea
Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.
STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

For Choice Family Flour
Try the Beaver Brand
AS MANUFACTURED BY
THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

EMBRO OATMEAL MILLS.
D. R. ROSS, - - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Sells Faster Every Day
ADAMS'
FLIRTATION
CHEWING GUM
115 1c. Pieces in Box.
Price 65 Cents.
ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.
☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.
Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.
City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

ROLLED OATS.
Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.
ARCHIBALD BROS., INGERSOLL, ONT.

N. WENGER & BROS.,
AYTON, ONT.
- - MILLERS - -
(Hungarian Process)
BRANDS:
KLEBER, MAY BLOSSOM.
AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

Tilsonburg Mills
PATENT
PAN DRIED
OATMEAL
FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

LEITCH BROS.
MILLERS, OAK LAKE
LEITCH TRADE MARK OAK LAKE
Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

bananas are $1.25 to $2, the range for reds being $1.50 to $1.75. Pineapples are hard to get just now, and such as do come to hand are wasty. The price has accordingly gone up to 8c. as the inside figure, and from that the range is to 20c.

FISH.

Satisfaction is expressed by the fish men with current trade, which is fully up to the average expected at this time of year. The supply is limited to trout, whitefish and lake herring, of which the prices are given in Prices Current.

SALT.

Prices are steady, trade on the quiet side, and the indications point to the usual mild summer business. Quotations are given in Prices Current.

DRY GOODS.

Nothing materially affecting the market is the consequence of this week's business. Trade is getting into its midsummer quietude. In all lines prices are steady, and the reports of payments are unusually good.

MONTREAL MARKETS.

MONTREAL, June 2, 1892.

GROCERIES.

The tone of the grocery market on the whole has shown an improvement during the week in all lines outside of heavies. Sugar is still dull owing to the cutting still going on, and unless some settlement is arrived at we fear the Guild will have to go. Molasses has been offered during the week at 27½c. to arrive, and with this state of things going on, business in such lines is flat as the majority of dealers are not pushing sales. In general groceries the trade say they are satisfied and that orders are showing up as good as at this period last year if not better. The French houses report trade good in their part of the country. Payments are met with promptness, and outside of the cutting the market is good.

SUGAR.

The local sugar market is still quiet, refiners claim to be still selling at 4⅜c., and to prove this, it is reported around town that one of them refused 4⅜c. less 2½c. for a 1,000 barrel lot. The wholesale trade are still selling single barrel lots at above figure, and with this state of affairs the market is not expected to improve till the wholesale trade arrive at a combined price. The feeling of some of the trade on the question is that it will soon have to be patched up or the Guild will not last. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows, bright 3¾ to 4¼c.

TEAS.

The local tea market has a fair movement in both Japans and blacks but most of the buyers are waiting for the new stock samples of which will arrive here in a few days. Advices from Japan state that the market is active and that owing to the rate of exchange the prices on Japans are a shade lower than last year. Dealers here state that the London market is dry and that it is hard to fill orders in either blacks or Japans. Advices from the same place state the market is firm on old stock teas. In the local market we have to note that a few lots of low grade Japans have changed hands at an advanced price. The steamer and rail freight this year will be 2½c. per pound and the sail and rail 1½c per pound from Japan.

MOLASSES.

The state of things in the molasses market is very unsettled and the cutting is still carried on with a vengeance, the last cut being 27½c. to arrive. The best possible figure it can be laid down for is 29.30c., that is allowing for shrinkage. We hear of a lot of some 500 puncheons having arrived at Quebec on the barque Florence; also that the first lot will arrive here on or about the 4th of the month. One of the brokers here to whom the first lot is consigned says he will auction off the first lot to arrive. Advices from the Island are that prices are firmly held and 12c. is quoted. We quote as follows:—Barbadoes, 35 to 38c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple syrup and sugar have eased off in price during the week and is now held as follows under moderate business. We quote maple syrup in tins 60 to 64c. per gallon and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c. and fancy cakes at 8½c.

COFFEE.

Coffee still continues to furnish a fair jobbing trade, and quite a few small lots have changed hands during the week. Advices from New York still maintain the firmness noted in our last. We quote :—Rios, 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c Santos, 17½ to 19c.

DRIED FRUIT.

The tone of the dried fruit market has shown a decided improvement during the last few days, especially in Valencia raisins. The largest part of the demand is for old seasons stock which is scarce, and in consequence prices are firmly held, and it is unlikely that any decline will take place for some time. Stocks, in all hands, are pretty small and with the continued arrivals of fresh fruit an advance is not looked for in dried fruit. We hear of a lot of ordinary stock raisins being sold at 3c. We quote : Valencias, ordinary, 3½ to 4c.; No. 1 off stalk, 4½c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c.

GREEN FRUIT.

Since our last report the green fruit trade has shown a decided change for the better. Valencia oranges are in good demand at old prices and the same may be said of Messinas which are meeting with better enquiry. Lemons have advanced in price and are now selling at $2.00 to 3.50. The demand since our last has been good, locally the country enquiry has also shown a marked improvement. In pineapples the glut of the stock has at last been worked off, and a fair business is reported at old figures. The market is steady in strawberries and southern stock is meeting with fair sales at easier prices. Advices from the strawberry districts west, say the growers expect to have a good crop and that fine progress has been made during the past week. Bananas are firmer and meet with good sales. We quote: Valencia oranges $6 to $7; bloods in half boxes $2.75 to $3; Massinas $4 to $4.50; lemons $2 to $3.50; pineapples 7 to 15c. each, strawberries 18c. to 25c. per box, bananas $1 to $1.75 per bunch.

APPLES.

Under the present light stocks of apples are firmly held and only a fair business is being done on a basis of $4.50 to $5.00 per barrel for prime stock. There is no snap in the demand for evaporated and dried are on the same footing and prices are easier in both lines. We quote apples $4.50 to $5 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HOPS.

The hop market remains dull but dealers are talking firm as the market will not be effected till the new stock arrives in the fall. Pressed hops have shown a decidedly better tone this week as quite a few small lots have been moved. We quote bulk 24c. and pressed 16 to 18c.

FISH.

In fresh fish the only lines that are having good call is haddock and salmon. Gaspe salmon is arriving more freely and sales have been reported at 20c. per lb. in cases. British Columbia is quoted at 15c. per lb. cod and haddock is selling at 3¼ to 3½c. lake trout and white fish bring 6½ to 7c. per pound. Smoked and pickled fish is quiet. We quote smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

There has been a fair demand for Canada short cut during the week, but the volume of business still continus slow at steady prices. We quote as follows :—Canadian short cut, per brl. $16.25 to $16.50; mess pork, western, per brl. $14.00 to $14.75; short cut, western, per brl. $15.50 to $17.00; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c; bacon, per lb. 9 to 10c; lard, com. refined, per lb. 7 to 7¼c.

BUTTER.

The butter market is dull and heavy. The receipts are still confined to fodder stock, so that export business is not noted, and the jobbing demand being small the tendency is heavy. Sales of creamery are reported at 18c., while Township dairy is held at 17 to 18c. Free offerings of roll stock are another depressing factor, as they are let go at all sorts of figures, and sales have transpired during the week as low as 13c. for fresh stock. We quote creamery at 18 to 18½c., Township dairy 17 to 18c., Western dairy 14 to 15c., and rolls 13 to 13½c.

CHEESE.

The cheese market is unchanged, the difference between white and colored stock being maintained. Business on spot, apart from the dealings at the wharf, was not important, but considerable variation was noted in regard to values. However, 10⅛c to 10¼c seems to be the idea for white, and the sales at the wharf were at 10⅛c, the offerings aggregating 400 boxes. Other sales in a regular shipping way were spoken of also, but the above range will cover them. For colored stock the feeling is easy at 9⅝ to 9¾c. Mail advices speak of strong markets in Great Britain, but for all that there are those who persistently talk lower prices. This is natural enough as the slump will have to come sooner or later, of course, but

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

CANNED GOODS

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Fruits, VEGETABLES AND MEATS.

A very large and well assorted stock of these goods at low prices.

Ask for Nimkish River Salmon in tall tins and Clover Leaf Salmon in flats. These are the finest goods in the market.

STUART, HARVEY & CO.

HAMILTON.

Special Attention always given to Mail Orders.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

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MONTREAL.

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RIOS—To arrive ex S. S. Humbolt

IN STOCK:

East India, Java and Mocha.

EXCELLENT VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

EDWARD ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

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WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

"First Arrival"

PORTO RICO COFFEE,

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WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

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-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

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Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

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JAPAN TEA

NEW SEASON'S,

TO ARRIVE

Ex. S. S. Empress of India.

PERKINS, INCE & Co.,

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J. F. EBY. HUGH BLAIN.

CANNED FRUITS

At Way Down Prices.

Write us for quotations or send orders.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

in the meantime business has to be done, and salesmen in the country naturally extract the last cent, it is quite likely, though, that some recent purchasers may lose money, and if precedent goes for anything the longer prices hold up the greater will be the decline when it does come.

Ogdensburg, N. Y., May 28.—There was an exciting board here to-day, ten buyers being present and were active bidders. Offerings were 1,698 boxee; 302 at 10 1-16c., 1,204 at 10c., 192 at 9 15-16c.

London, May 28.—Twenty-two factories offered 2,552 boxes May make. Sales, 962 at 9⅛c. 260 at 9 3-16c. 100 at 9¼c.

Canton, May 28.—At this market 400 cheese sold at 9 13-16c. 1,400 at 9¾c. and 350 tubs butter at 18½c.

EGGS.

Under heavy receipts and only fair demand the egg market continues very weak, and prices rule easier, 10 to 11c. being about the figure now. Packers are busy pickling, and find it hard work to keep their stores cleaned up.

GRAIN.

In grain there is some business in the coarser lines, but wheat is nominal. No. 2 hard Manitoba, 94 to 95c; No. 3 do., 83 to 86c.; No.2 Northern, 00 to 00c.; peas, 77c. to 78c. per 66 pounds; oats, 34½ to 35½c. per 34 pounds; corn, 57 to 60c., duty paid; feed barley, 40 to 42c.; barley, middling, nominal.

The stocks of grain and flour in store in Montreal show a decrease of 21,682 bush. of wheat, 3,858 barrels of flour, and an increase of 14,512 bushels of peas, 50,950 bushels of oats, 231 bushels of barley, 109 bushels of rye, compared with a week ago. and an increase of 220,681 bushels of wheat, 187,447 bushels of peas, 333,732 bushels of oats, 74,283 bushels of barley, 19,214 bushels of rye, 4,841 barrels of oatmeal, and a decrease of 16,766 barrels of flour, compared with a year ago.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	May 28, 1892.	May 31, 1892.	May 30, 1891.
Wheat, bush	622,984	644,665	402,302
Corn, bush	.....	.....	5,032
Peas, bush	392,593	378,084	195,122
Oats, bush	511,119	460,169	177,387
Barley, bush	100,342	100,111	26,059
Rye, bush	40,755	40,646	21,541
Flour, brls	54,543	58,401	71,309
Oatmeal, brls	5,167	5,170	326

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June, 2, 1892.

GROCERIES.

In spite of the fact that last week contained only five business days there seemed more activity among the jobbers than has been noticed for several weeks, there being a good demand for all lines of grocers. The lower grades of teas are in demand, sugars are unchanged, cornmeal is somewhat higher, rice is firmer and money is circulating more freely.

Dried Fruits—Currants are in fair demand the prices having sagged off somewhat the past week. cases are selling at 5 to 5½c. as to quality. Off-stalk Valencia raisins are selling at 5 to 5½c., layers at 6½ to 7c., prunes at 6½ to 7½c.

Rice—The market has a firmer tone, though without any actual advance 3¾ to 3⅞c. being the selling prices.

Teas—There is a better demand for the lower grade teas, and stocks are getting low. In the higher grades there is no change. Oolongs are moving slowly.

Sugars—Trade in sugars the past week shows a slight improvement, without any change in values. Granulated is quoted at 4⅜ to 4½c., extra at 3⅝ to 3¾c., yellows at 3⅜ to 3½c.

COUNTRY PRODUCE.

Eggs—Find a ready sale at 9½ to 10c.

Potatoes—Are still a drug on the market. Present prices are 80c. to $1 per barrel.

Dried Apples—Are selling at 4½ to 5½c. Very few evaporated are selling; quotations are 8 to 8½c.

Onions—The kinds that are selling are Egyptian at 2¾ to 3c. per lb., Bermuda at $1.80 to $2 per crate.

Hides—Are rather weaker at 3 to 3½c.

Apples—Very few are offering. They readily sell at $3.50 to $4 for choice stock.

Butter and Cheese—Butter is lower in price at 11 to 20c. New cheese is 11 to 12c.

PROFIT IN QUICK PAYMENTS.

The question "Are quick payments profitable?" can only be answered in one way. They certainly are, both to the buyer and to the seller. For the buyer a saving of interest, at a high rate easy to be calculated, and for the seller a prompt settlement of the account. This cancels the risk, besides giving him ready money to use in his business. The interesting part of the question is, however, not whether such payments are profitable, but why we do not find more firms taking advantage of them. This opens up nearly the whole of the very large subject of general credits, if not of the conduct of business. At the present time I will undertake to discuss only that part of the subject which concerns the reason why discounts are not more often taken, rather than what is to be gained by so doing.

This, as hinted above, carries with it the discussion of methods of business. Lack of capital is, perhaps, more often assigned as a reason for inability to discount one's purchases than anything else, and this, to the man who sees no way of increasing his capital, appears an insuperable difficulty. Those persons, however, who have had the pleasure of seeing a large business grow under their hands from very small beginnings, have learned that there are other ways to practically increase capital without actually having ready cash put in from outside sources. This is, perhaps, the portion of the subject which will prove, if not the most interesting, certainly the most valuable to the ordinary retail merchant. Good collecting—the calling in of funds which have for a long time been locked up in outstanding accounts, perhaps some of them being due from what the merchant is in the habit of considering the best class of trade, and which he fears to make much of an effort to collect from, owing to the danger of incurring ill-will and perhaps losing patronage—good collecting, I repeat, is essential. He should remember that there is no money made on the sale until the account is paid, and that over it stands an interest charge which slowly but surely eats up the profit. Often in this best class of accounts are found those which for one reason or another drop into the lower class, and a fair proportion of them are never paid at all. The nearer the seller who has not an unlimited cash capital can arrange to do a strictly cash business himself, the more possible it will be for him to do his buying for cash.

Another method of increasing the ready capital at one's command is by turning old stock into cash. There are few stores, if any, in which goods do not accumulate which are not easy to sell. Changes of styles, broken assortment, to say nothing of actual mistakes in buying, all contribute to this end. A certain amount of stock must necessarily be carried, but no matter how carefully this part of the business is looked after, there are accumulated goods which originally cost money, but which it is hard to again turn into it. Every dollar of such stock that is sold furnishes the merchant with a dollar with which to buy goods which can be turned in a short time, thus giving him the cash with which to discount new purchases. Another cell in which is locked up many a good dollar is that of too large a stock. In these days when most of the business is done by travelling salesmen, who are selected in the main simply for their ability to sell the most goods, it is not always easy to confine one's purchases within the limit originally dictated by the best judgment. Added to this is the demand which every storekeeper has often had from people coming in every day and asking for an article which he has not on his shelves. It is easy at such times to think that if the wished-for article were only in his store an easy sale and sure profit might have been made. Everyone of our most successful business men has, however, learned that there are some sales which it is more profitable to lose than to make, very largely because the profit on an occasional transaction is more than compensated for by the interest on the stock of goods which he would be compelled to carry, and from which he would sell only at rare intervals.

These are only a few of the many methods of increasing an active capital which will suggest themselves to the mind of a man who gives the matter careful thought. The reward which comes to the merchant who conducts his business on a cash basis is so ample that it should stimulate an intelligent effort on the part of those who have heretofore thought it impossible to accomplish.—Ex.

An oatmeal mill is in process of erection at Westminister, B. C.

On the 31st, Trenton was visited by a disastrous fire, this time Saylor's block falling a prey to the flames. The origin of the fire is a mystery. The ground floor was occupied by W. Clarke, grocer. He is insured for $400. The building cost over $5,000, on which there was an insurance of $900 only.

We would call the attention of our readers to the advertisement of the National Cash Register Co. on another page in this journal. This enterprising firm have over 40,000 of their "Silent Cashiers" in use in all classes of business, and their output exceeds 1,000 machines per month. Their cash register is becoming universally recognized as an absolutely necessary adjunct in a retail business.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"
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PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
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Highest award, Toronto Exhibition.

FAMOUS
"STAR"
Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.
Be sure you have fresh stock.

F. W. FEARMAN,
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YOUR STOCK
Is not complete
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Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.
STEWART MUNN & CO.,
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MANUFACTURERS OF THE
C. B.
CHOCOLATES.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.
If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

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BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Business Changes

SALES MADE OR PENDING.

Daniel McKinnon, grocer, Summerside, P.E.I., has sold out.

Charles W. Busk, general merchant, Balfour, B.C., has sold out.

J. D. Teetzel, grocer, Marpeth, Ont., has sold out to A. D. Patterson.

J. S. Young, general merchant, Virden, Man., has sold out to W. C. Edgar.

L. B. Cochrane, general merchant, Medicine Hat, N.W.T., has resold his stock to Mrs. Cochrane.

Parrish & Lindsay, produce dealers, Brandon, Man., have sold out their retail branch to H. S. Ball and Wm. Knox.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

St. James & Molleur, grocers, Montreal, have dissolved.

Hachey & Chenard, general merchants, Garaquet, N. B., have dissolved.

J. A. Tombinson, flour and feed dealer, Vancouver, B. C., is succeeded by Tombinson & McTaggart.

Betts & Gynne, general merchants, Prince Albert, N. W. T., have dissolved, John F. Betts continuing.

M. C. Marshall, general merchant, Clarence, Man., has registered consent for his wife, W. G. Marshall to do business.

Allen Parks, general merchant, Port Medway, N. S., has registered consent for his wife Henrietta Parks, to do business.

R. T. Craig & Co., grocers, Truro, N. S., have registered co-partnership. Richard T. Craig is the sole member of the firm.

Jackson & Robinson, general agents, Brandon, Man., have dissolved, Jackson continuing under the style Jackson & Co.

Charles E. Creighton, grocer, Halifax, has registered consent for his wife, Alice Creighton, to do business as Creighton & Co.

S. R. Giffin, general merchant, Isaac's Harbor, N. S., has admitted Oswald J. Giffin as partner, under the style S. R. Giffin & Son.

FIRES.

Joseph White, flour and feed dealer, Toronto, is burt out.

Mrs. Jane Mitchell, grocer, Fairville, N. B., is burnt out. Insured.

REMOVALS AND DEATHS.

W. D. Spencer, grocer, Halifax, is dead.

Alph. Charlebois, general merchant, La Prairie, Man., is dead.

A. D. Ross, of Thompson & Ross, general merchants, Nesbitt, Man., is dead.

John F. Wulff, of John T. Wulff & Co., importers and manufacturers' agents, Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

John D. Ross, of Truro, grocer, has assigned.

Rhodes & Co., grocers, of Halifax, have assigned.

F. A. Millette, grocer, Windsor Mills, Que., has assigned.

T. R. Jones, general merchant, Northfield, B.C., has assigned.

Joseph Le Blanc, crockery dealer, Winnipeg, has assigned.

D. Parent & Co., hay and flour dealers, Montreal, have assigned.

Valentine McDonald, general merchant, Whitehead, N.S., has assigned.

Clementson & Patterson, general merchants, Broadview, Man., have assigned.

E. E. Mills & Co., general merchants, Kinmount, Ont., have assigned to Richard Tew, Toronto.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.

Manufacturers and Importers Mustard, Extracts, Bird Seed, Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'fg. Co.,

LONDON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St

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"CAIRN'S"

HOME MADE MARMALADE.

As supplied to Her Majesty, The Queen.

Import orders for MAY shipment of these fine goods should be placed at once.

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General Agents for Canada.

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WHOLESALE

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Indispensable, Incomparable, Faultless.

Of our "Telegraph" Matches, 30 cents per case; Our "Telephone," 30 cents per case, and our "Parlor," 10 cents per case.

Our "No. 1 Telegraph Matches" are packed in wood-board caddies, thus reducing the weight of the 10 gross case to about 60 lbs., but without reducing the quality or quantity. These caddies are printed in assorted colors and make a handsome display.

Our Matches please the Public Everywhere.

TORONTO BRANCH:
29 Front St. W.

The E. B. EDDY CO.,
Hull, Canada.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

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Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

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Sample by mail, 25 cents. Price to the Trade $1,80 per doz., express prepaid also. Write for Circulars and Testimonials.

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Edmund, Giroux & Bro.
KINGSTON.
Henry Skinner & Co.
LONDON.
Jas. A. Kennedy & Co
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Brown & Webb.
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TANGLEFOOT NEVER SPOILS.

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A. MONTGOMERY, Agent.
Collingwood, Ont.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

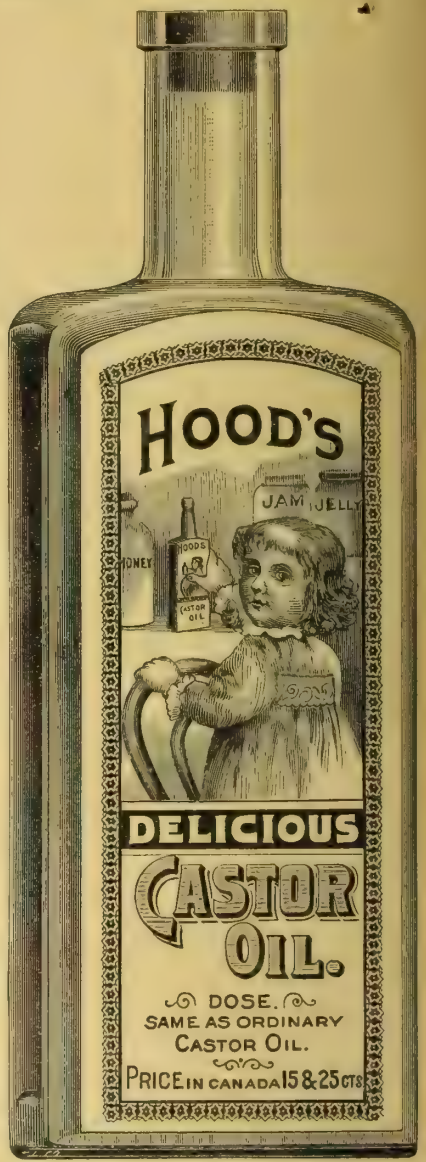
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
Grant, Horn & Bucknall, Winnipeg.

YOU

Have wished for something of this nature many a time, and we respectfully solicit your assistance in placing it before the public.

It will pay you to push Hood's Delicious Castor Oil.



What we claim for the above:

(1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.
(2) It is virtually pure Castor Oil, as it contains 99 PER CENT. of the FINEST OIL PROCURABLE.
(3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
(4) Contains no Chloroform, Glycerine, or any injurious ingredient.
(5) Recognized and appreciated by the Medical profession wherever known.

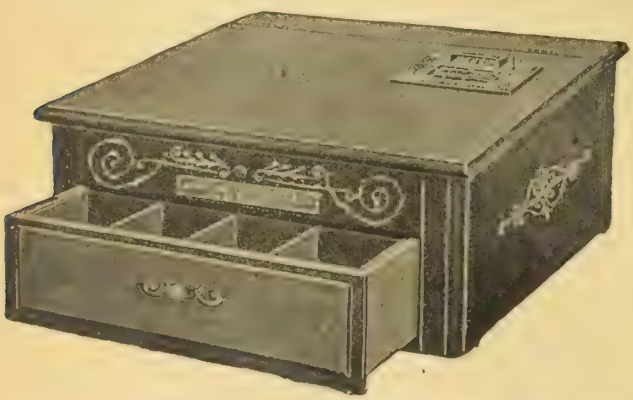
Demand Rapidly Increasing.
Big Profits to Pushing Retailers.

Ask your Wholesale Grocer for it, or write direct to the Manufacturers for Samples and Quotations

WM. HOOD & CO., Sole Proprietors,
48 & 50 Lombard St., TORONTO.

Autographic Cash Registers.

Before ordering any Autographic Register, see the **NATIONAL.** Guaranteed equal to the **PECK**, the **STANDARD**, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:

$15, $20, $25, $30, $50, $60, $75, $100, $125, $150, $175, $200, $225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20 ?

THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W
Halifax, N. S., 107 Holles Street.
Montreal, P. Q., 174 St. James Street.
Winnipeg, Man., Main and Queen Sts

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto

DR PRICE'S
Cream Baking Powder.

Contains neither Ammonia or Alum

Prof. Pettenkofer, of Munich, Germany, says: "The poisonous action of Ammonia, like that of Carbon monoxide, is due to its action upon the nervous system, and especially upon the nerve centers."

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

HOW TO DRESS YOUR WINDOWS

Is explained in my 30 page Pamphlet.

FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send $1.50 and I do the rest. A Nickle-Plated Hammer given as a Souveneir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, P. O. Box 537, Louisville, Ky.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Johnston's Fluid Beef
The Great Strength-Giver.

THE MOST PERFECT FORM OF CONCENTRATED NOURISHMENT.

Stimulating. Strengthening. Invigorating.

W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 2, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)

	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans,	4	$1 00
4 oz "	3	1 50
6 " "	3	2 25
8 " "	3	3 00
12 " "	1 to 4	4 25
16 " "	1 to 3	5 75
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" " ½ "	2 10
" " ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

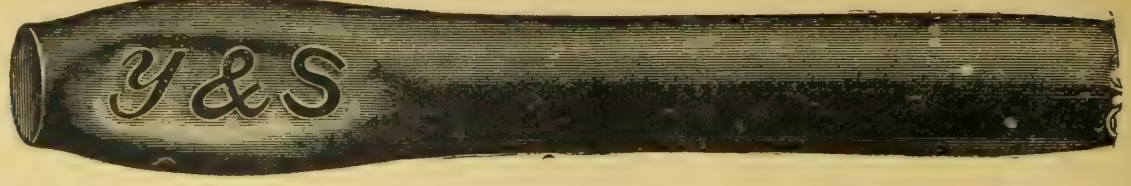
	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	1 75	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 10	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	2 75	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue,	1 65	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞ Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Pumpkins, 3's		0 90	1 00
" gallons		3 00	3 25
Raspberries, 2's		2 25	2 40
Strawberries, choice 2's		2 00	2 40
Succotash, 2's		1 50	1 65
Tomatoes, 3's		1 10	1 15
Finnan haddies			1 50
Lobster, Clover Leaf			2 75
" Crown flat			2 25
" Other brands		1 90	2 10
Mackerel		1 00	1 10
Salmon, Horseshoe, talls			1 45
" " flats			1 70
" white		1 10	1 25
Sardines Albert, ¼'s tins			12¼
" ½'s "			20
Martiny, ¼'s "			10 10½
" ½'s "			16 17
" Other brands, 9¾		11	16 17
" P & C, ¼'s tins			23 25
" ½'s "			33 36
Sardines Amer, ¼'s "			6½ 8
" ½'s "			9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 35
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs 3 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

per doz

Gibson's Icina, 1lb	2 25
do do ½lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	36
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Seasonable Goods.

Pure Fruit Syrups for Soda Fountains, in one gallon tins.

Daisy Wafers.

Something New. The correct thing to eat with

ICE CREAM.

SEND US YOUR ORDER AT ONCE.

The Toronto Biscuit and Confectionery Co.,

Phone. 528. 7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1,1½ oz...	1 25
" " " " 2,2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lt	
Currants, Provincial, bbls.	4½	5¾
" " ½ bbls	5	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6⅝	7⅛
" " cases	7½	7⅝
" Vostizzas, cases...	7⅝	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes,.....	5	5½
Figs, Elemes, 14oz., per box	...	...
" 3 lb boxes	11½	12½
" Seven-Crown	16½	17
Prunes, Bosnia, casks	5	5½
" " cases, new.	6½	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3½	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" qrs.....	1 80	1 90
Lemons	2 75	3 75
Oranges, Floridas	....	....
" Valencias	6 00	7 00
" Messinas	4 50	5 00
" Seedlings.....	3 00	3 75
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb....	....	0 04½
do Evaporated.....	....	0 07

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	0 03	0 04
White fish..... do	0 06½	0 07
Manitoba White fish do	....	0 06
Salmon Trout..... do	....	0 06
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	0 05	0 06
Cod..... "	.....	0 07½
B.C. salmon ..... "	0 18	0 20
Market Cod ..... "	....	....
Frozen Sea Herrings	.....	....

GRAIN.

Wheat, Fall, No 2, ...	0 82	0 83
" Red Winter, No 2	0 82	0 83
Wheat, Spring, No 2.....	0 80	0 81
" Man Hard, No 1..	0 99	1 00
" " No 2..	0 93	0 94
" " No. 3...	0 83	0 84
Oats, No 2, per 34 lbs ...	31	32
Barley, No 1, per 48 lbs..	52	54
" No 2 extra.....	48	49
" No 3 "	44	45
Rye	79	81
Peas.....	59	60
Corn	49	50

HAY & STRAW.

Hay, Pressed, "on track	12 50	13 00
Straw Pressed, "	6 00	6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 60	3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 35
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 "		4 00
ROPE : Manilla	.....	0 12½
Sisal	.....	0 09½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5¼	5¼
No. 1 ..... "	...	5
No. 2 ..... "	..	4¾
No. 3 ..... "	..	4
TURPENTINE Selected packages, per gal	0 48	0 50
LINSEED OIL per gal, raw	0 55	0 55½
Boiled, per gal.....	0 58	0 58½
GLUE : Common, per lb ...	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	13	14
" Tarragona	14	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts.....	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp. gal
to 10 bbl lots, Toronto...	
Canadian	0 14 $0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	.... 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, tubs.	$0 17 $0 20
" dairy, tubs, choice	.... 0 14
" " medium	.... 0 12
" low grades to com	.... 0 10
Butter, pound rolls	.... 0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09¾ 0 11½
COUNTRY	
Eggs, fresh, per doz	.... 0 10½
" limed	....
Beans	1 05 1 25
Onions, per bbl	2 25 2 75
Potatoes, per bag	0 30 0 42
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb	0 10½ 0 11
" pickled	0 09½ 0 10
Bellies	0 09½ 0 10½
Rolls	.... 0 08½
Backs	.... 0 10
Lard, Canadian, per lb	0 10 0 10½
Compound	0 07 0 09
Tallow, refined, per lb	0 05 0 05½
" rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 4
" Patna	4¾ 5½
" Japan	5 6
" extra Burmah	3⅞ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6½ 7½
Sago	4¾ 5½
Tapioca,	5½

ROOT BEER.

Hire's (Liquid) per doz	$2 00

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4½
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4⅜
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6⅜
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4⅜
" " Kegs	4⅜
Canada Laundry	3½
Ivory Gloss, six 6 lb. bozes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl	5⅝
Powdered, bbls	4½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	4
Medium "	3⅝
Brown	3½ 3¾

SALT.

Bbl salt, car lots	.... 1 20
Coarse, car lots, F.O.B.	.... 0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	.... 1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	.... 0 80
" small lots	0 95 1 00
Rock salt, per ton	.... 15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	1¾	2
M	2	2¼
B	2⅛	2¼

BARM YEAST

Beats 'em all.

It's So.

The "Barm" Yeast Manufacturing Co.,

TELEPHONE 1920. 35 Wellington St. East, Toronto.

Prices current, continued—

V.B.	2½ 2⅝
E.V.B.	2⅝ 2¾
E. Superior	2¾ 2⅞
XX	2⅞ 2¾
XXX	2¾ 3
Crown	3 3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¼
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

BLACK.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ b. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16" Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 "Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin. 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 20
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday s yield 99·90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY,

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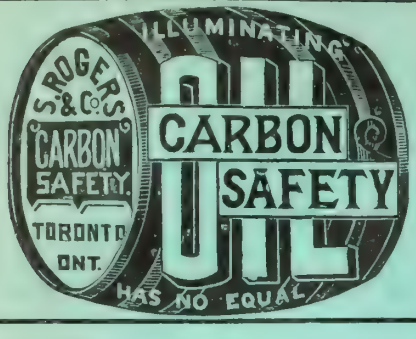

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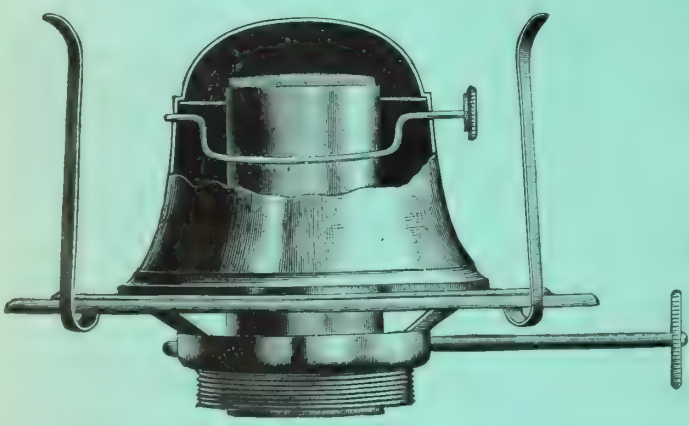

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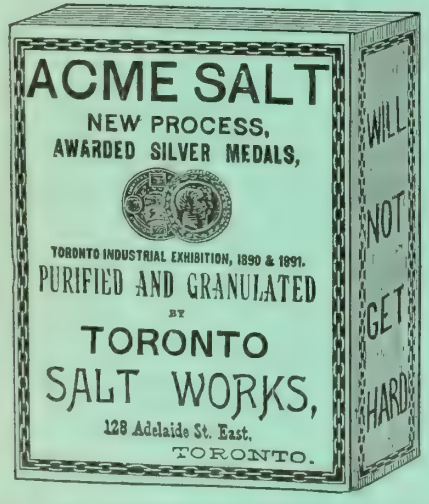

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PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JUNE 10, 1892. No. 24

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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THIS WEEK'S MOTTO:

Noise is not business.

The Toronto division of the Wholesale Grocers' Guild met on Friday evening. No very momentous question was before the meeting and the proceedings were routine and unimportant. There does not appear to be very unanimous belief in the Guild on the part of the members. Its relinquishment of the attempt to stem the tide of independence as to the price of sugars has deprived its doings of most of the interest that used to attach to them in the eyes of the retail trade. That does not detract from its usefulness, however. The regulation of credit, discount, settlements, etc., is an important function of the united wholesale trade, that can be better discharged now than it could before. There is not now cause for irritation against professed unity in support of prices, that formerly made everything the Guild did rather unpopular with the trade. An association of wholesalers may do nearly everything it ever attempts to do except fix prices, without rousing the animosity of the trade.

* * *

The effects of the little skirmish among the starch manufacturers last winter are beginning to appear among the retail trade. In that burst of generous emulation profits were foregone, not entirely for the sake of the retailers, but nevertheless to their ultimate and supposed sole advantage. But they are now admitting consumers to a participation in their bargains, and the story of retail price-cutting comes from various parts of Ontario at the same time. The experience of buyers who thus unduly loaded themselves against the future, because prices lost all their stay for the moment, points a moral, but does not particularly adorn the tale of speculative buying that goes with it. It shows what speculative buying leads to in the grocery trade now-a-days. The time was when the chief returns of the trade were derived from timely purchases of round lots. But now the secret of business is to turn over capital as often as possible, not to let it lie inert in a store of goods bought at a favorable moment. When any variation is made from this rule, it is in view either of a specially good season or a sufficient small jobbing outlet, that makes the recovery of capital a matter of short time and no uncertainty. The overladen purchasers of cheap starch have now a white property on their hands that is about as hard to push as an elephant, for who is going to buy starch simply because it is cheap? When people want starch they'll buy it; they will not be persuaded first to buy it and then want it, as they might be and frequently are in the case of sugar and other commodities whose consumption is limited by prices. But in the case of starch, the production would not be increased probably if 2c. were taken off the price. The cutting on the part of either manufacturers or retailers has not perhaps caused one man to shorten the interval between clean shirts, or made business any sprightlier at the laundries. The cut in Valencia raisins was a fertile cause of trade, but that in starch, with normal prices on the basis they were, never could develop an increase in the demand. Therefore, why do retailers not keep all the advantage of recovery to themselves?

* * *

The favorable reception which Indian and Ceylon teas have met in nearly all quarters during the past two years, is graphically and statistically shown in a circular issued by Gow, Wilson & Stanton, tea brokers, London, and handed to us by Steel, Hayter & Co. of this city. A pyramid of colored blocks on the first page exhibits the relative consumption of these teas in all the countries in the world that use them, with the exception of Great Britain, which consumes four or five times as much as all the rest of the world. Next to Great Britain last year were the Australian colonies which bought 7,651,000 lbs., considerably more than half of which were Indian teas. Canada stands fifth on the list, Great Britain being excluded, this country in 1891 having taken 1,090,000 lbs., of which 680,000 lbs. was Indian tea. In fact, in all the countries represented on this diagram, with the exception of Germany, Austria, France, Mauritius, Russia—and these countries are minor buyers—the heavy end of the consumption has been on the side of Indian, Ceylon tea not showing such large figures in any of the other countries, though in the above named it received by far the larger share of attention of the two teas. The total consumption in all countries, excluding Great Britain, was about 13,000,000 lbs. of Indian and 7,000,000 lbs. of Ceylon tea. This shows that about 20,000,000 lbs. of British grown teas were imported in 1891 by countries other than Great Britain. The year before, the quantity so distributed was but 14,000,000 lbs. This is taken as an evidence that the teas of India and Ceylon are doing in other parts of the world what they are in Great Britain, namely, displacing the poorer China teas. Large expectations are built upon the opportunity that the Chicago Exhibition will afford for introducing these teas in the United States, where their present foothold is inexplicably slight. A government grant and a liberal subscription in Ceylon have been made for a suitable representatation of that island's tea at Chicago Exhibition, but India has so far taken no steps towards making an opportunity of the same occasion. The estimated crop of Indian and Ceylon teas this year is 210,000,000 lbs., of which Great Britain is expected to take 170,000,000 lbs. Canada is looked upon as one of the most promising outlets, where the total yearly tea consumption is nearly 4 lbs. per head. The circular contains also a chromatic representation of the progress from 1890 to 1891, made by Indian and Ceylon teas in all countries outside of Great Britain. Persia, though not the largest in this list of consuming countries, made the most startling increase in its imports of Indian, having taken in 1890 not quite 700,000 lbs., and in 1891 having taken 2,400,000 lbs. All other increases, in both Indian and Ceylon, were more gradual.

CHEAP SUGAR.

If rumor errs not, there have been some very good bargains made in granulated sugar by a number of retail grocers who usually place big orders for the summer trade. The state of the local market appears to be peculiarly favorable to buyers of this calibre at the present moment. The initial cause may perhaps be traced to purchases, still in course of delivery, made by wholesalers as early as March last at 4 7-16c. and similar full prices. So far there is no sign that prices will immediately rise from the gentle declivity into which they gradually sank after that quotation had its day. Holders of contracts made then upon the expectation of an early advance have consequently to sell at current prices or not to sell at all. They cannot refrain from selling sugar if they want to do a grocery business, and this sugar, bought at 4 7-16c., is now selling at 4⅜c. This does not necessarily betoken unbelief in the prospects of better prices in the future, but means that the sellers want to be in business. Some special sales of sugar, along with other goods, are reported at very low prices, notably one at 4¼c. for a 50 barrel lot that formed part of a large mixed order. It is necessary to say of deals of this kind that the sugar is not equal in quality to the finest grades. The varieties of quality play their part in determining quotations perhaps fully as much as the quantity offered.

Sugar is sold these days for the sake of trade in other lines; if it were sold simply for its own sake it would generally be a source of loss. As in the times when the sugar clause was in force, jobbers frequently sold yellows at a loss or without a profit, in conjunction with granulated, on which they had to make a profit, so now-a-days they sell sugar with little regard to profit if they can make a little money on something else along with it. The sugar trade is making profits rather the resultant on lump purchases of balancing gains against losses than they ever were before. A wholesale salesman finds he can figure out a profit of say $50 on a composite order in which sugar is an element. It makes little odds to him how he gets at that result, whether by selling the sugar, as well as everything else called for by the order, at a normal price, or by selling the sugar at a cut price, and something else—tea for example—at a slightly advanced price. The equation of profits is what the salesman has to keep his eye on.

But while there is this means of redressing profits on a mixed order, there is nothing to help out the jobber's margin in the case of an order for sugar only, which must be taken generally without profit or let go past. One jobber may be able to buy 1,000 barrels when the market favors purchasers. His competitor may be able to take only 100 barrels then, or may have a lot of stock bought when prices were higher. But that is no reason why the latter should go out of business. He is going to sell sugar as well as he can, but he is going to sell it. To cease handling the leading staple in its most active season would mean withdrawal from business. The terms of competition on this market since the suspension of Clause 2 are a factor in favor of the buyer, which will be likely to continue on his side, no matter how much the fundamental position of sugar may change.

A FRUITFUL SUMMER LINE.

In a former article dealing with the relation of pedlars to the fruit trade, the great growth of that trade in recent years was incidentally referred to. It is a fact that the volume of the business done in this country has grown by bounds every year during the last decade. Transporting facilities have been extended and developed remarkably in that time, both at centres of production and over regions of distribution. Time, that speedy destroyer of all descriptions of unpreserved fruits, has been pretty well eliminated as a necessary condition of transit, competition and eagerness for business on the part of carriers has made freights low, careful picking and packing have enabled shippers to put sound stock upon markets two or three thousand miles from the place of growth, and all this has ministered to cheapness, this stimulated consumption, which in turn reacted upon prices and made them lower. The consequence of all this is that fruit which formerly rotted away on the trees and vines is now consumed, and orchards, groves and plantations have multiplied to keep up with the demand. Shippers have made it a rule to pick the fruit while it is on the green side, to pack it in a way that exposure to chances of bruising or other accidents is guarded against, the express companies have had special cars constructed for various kind of fruit, and all is done to put the distant consumer in the position of a native of the fruit-growing country, so far as means of getting fruit in perfect condition are concerned. A few years ago the banana shipments to this market were a matter of bunches, now they amount to five and six cars a week throughout the active consuming season.

The grocery trade is becoming every year a more considerable channel for the sale of both domestic and foreign green fruits. One store after another took it up, and none ever dropped it after once beginning it, unless to quit the grocery business. There is money in the fruit trade, and that fact has more than dawned upon the grocers, who not so many years ago looked on at the little confectioners of the country selling about all the fruit that was sold in stores outside of cities. If the grocers had not taken hold of it they would have seen those little confectioners wax prosperous with the results of a trade for the development of which there were so many agencies at work. The cheapening of sugar gave an immense impetus to the fruit trade, and doubtless gave the grocers some hint of the importance of it. Since they had so much sugar to handle without a profit deserving of the name, they might as well make a little money on the fruit for which this sugar was bought. At all events, those who took hold of it discovered its importance, and found that there was a big demand for fruits to be consumed as well as to be canned during the the shipping season. Naturally, when consumption had grown to such proportions the grocer would be looked to for stock. The lady of the house, calling at the grocery to buy her tea, coffee, sugar, etc., would think of the bananas, and other fruits that now are used on the breakfast table as generally almost or quite as is porridge.

Many leading grocers now declare that their summer fruit sales show more profitable returns for the money engaged, than anything else they handle. But these men make a special study of the business. They know that there is no other line in which they can turn over a hundred dollars so often, and every time with profit, in so short a period. But to do this with the maximum of benefit, it is necessary that a man shall know both how to buy and sell. One rule of buying is: Take only good fruit, unless you have a trade that you can depend on for the absorbing of inferior fruit. Some old well-established traders have such a connection, and can make a profitable specialty of trash or stock that tends to degenerate swiftly into that condition. But in towns and smaller places, it is wise to leave that grade alone. The loss is frequently not a mere percentage but the whole thing. You must see your customers ahead of you before touching it. The next point about buying is: Buy often rather than much. It is one of the results of the present state of transportation that a trader can do this. It is better to pay a little more and buy perishable fruit every day, than to buy twenty-four hours ahead of requirements for the sake of a discount. This is applicable to such fruits in particular as cherries, berries, plums, peaches, etc. Those traders who are so situated as to be able to see their fruit before taking it, as the majority of the grocers in this city are, have a great advantage that they cannot afford to neglect. Few of them do, as the throng to be found at the wharfs when the fruit boats come in attest.

The selling of the fruit calls for resourcefulness and care. The stock will not keep long enough for the slow man who is always going to fix up things to-morrow. It is the active man of the present moment who makes money out of fruit. He knows the value of assorting and displaying his stock. Untidiness has no place in his economy. Clean packages, nice, fresh, full fruit, with polished coats on his apples, the down on the peaches preserved as well as may be, are the

rule with his shop front. Brilliant, artistic labels cannot for a moment compare with the fruits of nature, when they are fresh, for attractiveness of effect, if a skilful stock displayer has the handling of the latter. A customer's taste or appetite is captured and his purse opens. But keep in mind always the eternal fitness of things, and do not mate a cabbage and a pear, or put alongside of each other a bunch of onions and a basket of strawberries. Some who make a specialty of their fruit trade feel that it is better to afford a handsome tray upon which to pile a few peaches to bring them out in the full templation of their beauty. Others think an old tin pan answers the purpose quite as well, but they are wrong. A rule in selling that must be acted upon promptly is : Clear out goods that begin to depreciate in quality. On Saturday night prices have usually to take in a reef, but buyers in large centres know that special prices are expected by the public on that evening, and go in for cheaper stock for the occasion.

Traders in outside towns have a better chance to make some money out of summer fruit than city grocers have, because they are less beset by pedlars. In cities, the pedlars come in handy for the taking up of dead ripe fruit, of which there is a proportion in nearly all shipments. These they dispose of on the curb at prices that naturally stagger the grocer in the store, but the difference of quality in the fruit is fully equal to the difference in price.

THE FRUIT CROP PROSPECTS.

M. P. Clemes, of Clemes Bros., wholesale fruit merchants in this city, returned on Saturday from a trip that took in the leading fruit districts of Ontario. A summary of his observations, elicited in a short talk with him, is given substantially as follows :

The outlook in the Niagara district is excellent. The weather between this and ripening is of course an unknown factor, but there is nothing in present indications to bode shortage of yield. There is considerable curly leaf on the peach trees, caused by cold east rains and raw weather afterwards. It is not apprehended though that anything will come of this, if generally good weather holds for the remainder of the season. The apple bloom is very fine. The strawberry prospects have not been affected by the cold rains. It is only in the picking season that these chill showers can harm that fruit, as then they make it soft for shipping. About Queenston the berries are large and healthy. The first shipment is expected early next week. The strawberries in the Oakville district are making a very good show for a full crop. The raspberry crop is likely to be a short one in that vicinity, as a great amount of damage was done by frost, which is likely to reduce the yield about 50 per cent. The open fall caused a growth. The circulation of sap in these thin twigs was of course at the expense of the parent plant, and the fall growth not being hardy the sap was frozen in it and the vine was damaged. Pears. cherries and plums promise well. The grape fruit has not set yet, and while the vines are in fine condition, the farmers are worrying about the cold rains. Mr. Clemes makes particular note of the fact that the quantity of tomato plants set out this spring is enormous.

REFLECTIONS ON TEA AND MEN.

Men are like Tea. Some, like the coarse-leafed wiry Ceylons or Assams, are not very artistic in appearance, but when one gets to know them thoroughly, their virtues and strength and "draw" are as potent and impressive, and one always has a desire to meet them again and see more of them.

Others again are like a fine tippy Congou, very showy and pleasant to gaze upon, produce an agreeable sensation when coming into contact with them, but for all their pleasantness they haven't the draw that makes a lasting friend, they lack grit, snap, pungency, and require a good deal of coddling, "building-up" to make them enjoyable.

And then there is the coarse, very coarse-looking Formosa Oolong. How necessary one often finds the presence of such a rough-and-ready chap with his heart full of the milk of human kindness, an absolute necessity to one's existence, some one that puts a little aroma, a little fragrance into one's prosy, matter-of-fact, money-grubbing existence, who points out the pleasant things about us, the beauties of such things as would escape us in our scramble for the almighty sheckles. I feel that we all need more fine Formosa in our tea of Life, to bring out the fragrance that lies dormant in so many of our natures. Friend, try a little Oolong in yours, and see if you will not be a little more agreeable to your business associates, your family and your friends.

I never could work up any enthusiasm on these "fishy" Japans, except possibly it be the first May pickings, just coming in, by the way. They lack the lasting qualities of the friendly blacks, seem so insipid and too delicate for a Westerner's virile constitution. They haven't body enough to sustain themselves, let alone a human being with a good digestive apparatus. I admit the first pickings look very clear and pretty in the cup, and have a certain, fascinating new-mown-hay-sort-of-a-smell, but that is all. So with some men ; on first acquaintance they are very taking,pleasant and agreeable, and one could enjoy their company for weeks continuously ; their very "freshness" is agreeable, but let them cool off and they are very, very flat, and one soon finds them a bore. They stand absolutely alone, there is nothing one can do to bring back the old enthusiasm. Now I am not a broker for a "Lunnun" house,and therefore not financially prejudiced against Japans, and although I have several times had the pleasure of tasting some of the elite of the Mikado's tea gardens, as high as $7 per pound, I am sorry to say the most of them that reach this market are low grades, without caste (the cast-withouts, in fact) and seem to fluctuate around the lumber-camp price of 25 cents. They will not blend with anything so far discovered, except possibly it be Muskoka hay. I'll bet a dollar to a doughnut it wasn't a cup of Japan tea Cowper had in mind that "Winter's Evening" when he sang

Now stir the fire, and close the shutters fast,
Let fall the curtains, wheel the sofa round,
And while the bubbling and loud-hissing urn
Throws up a steamy column, and the cups
That cheer but not inebriate, wait on each.

One often finds men like these Japan teas, unbendable and unblendable. They won't blend with anything or anybody, they are pleasant, stylish, agreeable when new, but there is a something about them that forbids the approach of a vestige of a smile, or familiar, hearty greeting, they are very stiff, reserved and proud, veritable Dombey Seniors.

Now what I do like is a mixed or blended tea, a blended man, a man whose nature is many sided and whose characteristics individually are good, and whose entity is much better, a man who has about 4 lbs. each of the fine Pekoe Congou and choice Moning of good sound judgment, 4 lbs. of the Formosa Oolong of pleasure, enjoyment and amiability, 2 lbs. of the fine Ceylon Pekoe of backbone and manliness, 1 lb. of the fine Assam Pekoe of grip and staying power,and 1 lb. best Himalayan drawing qualities, in his composition. Friend, try this mixture for your trade, and if your tea business doesn't give satisfaction, I'm not a prophet nor the son of a prophet. And, by the way, are you blended in this way ?

HEC. SECORD.

A PLEASANT SAIL.

In response to an invitation by Smith & Keighley a large number of the members of the Board of Trade and their friends enjoyed a sail on the lake on the steamship Campana, which has been undergoing extensive repairs during the past winter. Shortly after three o'clock the Campana left Geddes' wharf on her trip, going through the western channel and into the lake south of the Island, those on board having a splendid view of the boats of the Royal Canadian Yacht Club, which were out for a cruise. The improvements on the Campana's machinery have made the boat wonderfully steady, scarcely any roll or tremor being perceptible on Saturday. A lunch was served in the roomy cabin, which was greatly appreciated by the guests. It was intended that the Campana should leave for Chicago on Saturday night, but the contractors not having got through their work she did not start until Monday.

No young man can possibly have mistaken his calling who finds in it what the world wants done

NOTES TAKEN ON THE ROAD.

John Forsythe, Dartmouth, N. S., says his trade is good, and he thinks the trade of the town is still in a healthy condition.

A. S. Doyle & Co., Halifax, have opened a branch store on Lower Water street, which they have fitted up with a good deal of taste and with a full stock of groceries.

Mrs. Lawlor, Dartmouth, N. S., who has gone out of the grocery business, is not in robust health, and has considerable property in Dartmouth which needs her undivided attention, which is the cause of her selling out.

G. A. Orman, Dartmouth, N.S., says trade is fair. He keeps down expenses and does not feel a slack day like those in other places, who have lots of clerks and delivery waggons to keep whether they have trade or not.

C. W. Outhit, Halifax, is one of the leading commission merchants in that city. He handles all kinds of foreign and domestic fruits in their season, butter, cheese, eggs, etc. He says he has good trade for Ontario poultry in the fall and winter.

E. M. Walker, Dartmouth, N. S., has built a new store on the site of his old grocery stand, with large plate glass front, and all modern improvements, which make this one of the handsomest and most convenient places of business in Dartmouth.

Samuel Thomson, Dartmouth, N. S., now occupies the premises of I. Lawlor & Son, Dartmouth. Mr. Thomson is a natural salesman, and with his genial manners and pleasing attention, he will hold the late firm's trade and no doubt add many new customers to it.

John Wisdom & Son, grocers, Dartmouth, N. S., have bought out a dry goods concern, and now have two stores, the trade of which they can connect to advantage. Besides, it kept a large stock of goods from being thrown on the market, the result of which is demoralizing to the business of any town or city.

J. H. Nisbet, of the firm Nisbet & Drake, Halifax, has been confined to the house for some weeks by sickness, and he is not now fully in condition to be at the store, but his absence made them short-handed and he felt impelled to make the trial, for their business was crowding. It is to be hoped it will not prove an injudicious move on his part.

J. F. Courtney, Halifax, has a very desirable location for his grocery business, and the steady trade both permanent and transient, is very large. He carries a full line of standard and fancy groceries, canned goods of all kinds, fruits and confectionery, and being a business man, it is not surprising to find him well qualified to select THE CANADIAN GROCER as his trade paper.

The stock of teas on hand at the time of the Temple failure in Halifax, is being closed out by the British American Bank through John Mackey, St. John, N. B. Mr. Mackey has undertaken to close it out in a given time, and is giving some great bargains in teas through Nova Scotia and New Brunswick. He claims a Montreal traveller undertook to play the same role, and was warned by the bank against such misrepresentation, as Mr. Mackey had the sole charge and sale of that stock.

James A. Gass has admitted his son into partnership under the firm name of Jas. A. Gass & Son, and with that confidence in the young man's business ability, which his training has given him, he feels somewhat relieved of the responsibility which the conduct of so large a business as his has been to him. Messrs. Gass & Son carry a large stock of fine groceries in connection with one of the largest stocks of crockery, glassware, plated ware, etc., in the city. All this in the face of keen competition, by such firms as M. H. Ruggles & Co., who were located directly opposite, and who are now seeking to compromise with their creditors at 35c. secured, or 50c. on the dollar unsecured.

The assignment of J D. Ross, Truro, N. S., it is thought will be wound up without the usual detriment to trade that necessarily follows the throwing of a large stock of goods on the consumers at very low prices. The stock will be offered by tender, and no doubt the leading grocery men in town will take hold of and merge it with their own. This would seem to be a very wise move on their part, as nothing is to gained by having it closed out as a bankrupt stock at auction.

T. Gentle's grocery house, Dartmouth, N. S., is about 18 years old, having started that length of time ago to do business on business principles. It has been a success. The two brothers, who now carry on the business,pay cash for all they buy, and are thus able to make fair profits out of discounts and bargains offered to them for cash. This is a great advantage, as some grocery men are obliged to pay full prices because they must have the time, and such men are the supporters of banks and money lenders, and must in the nature of events be hard pushed at all times.

Another bad failure in Halifax is that of J. & H. Kent, dealers in tea, crockery, and light groceries. While it may be thought bad for some it has no doubt removed from among the better class of trade a source of great annoyance, for, like the Temple and Ruggles houses, they preyed on legitimate business, and very little sympathy will be felt for the wholesale houses that have fastened such rotten concerns right in the midst of some first class stores in the same lines. It would seem incredible that a note, given by J. & H. Kent as accommodation paper and endorsed by W.L. Temple, could be discounted in any bank in this city, but I learn this has often been done. In Temple's case there was some excuse for giving credit, as he had used his uncle's endorsement to the extent of $20,000 or more, but I cannot learn that this latter house ever had any backing. The original firm was Gladwin & Kent, the former selling out to the Kents, and he is now the preferred creditor for purchase money. The assignee can find no book accounts of bills payable, or notes payable, or much pretence of book keeping of any kind. Baldwin & Co. are large creditors of this firm.

D. Gunn, grocer, Truro, N. S., is pushing an enterprise in company with D. C. Slack, that will add much to the enjoyment of amusement lovers in that town, it being nothing short of a new opera house, which will be opened some time in August Applications have already been made by leading opera companies for that occasion. Mr. Gunn has successfully catered to the wants of the Truro population for the past fifteen years, and if his good judgment and taste are exercised in the selection of first-class entertainments for the new house in future as they have been in the selection of goods in the grocery line for his patrons in the past, the citizens of Truro will be more than pleased to give it their hearty support.

THE DUTY ON COAL OIL.

Dr. Mcdonald, M.P. for Huron, thinks coal oil is a burning question, and he wants some light on the subject with a view of securing more light, better light and cheaper light for the people of Canada. On Monday he moved for a return showing the quantity of coal oil imported into Canada from July, 1891,to May 1892. The total yearly consumption of coal oil in Canada is 15,000,000 gal's. of which 10,000,000 gallons is the product of our wells, and 5,000,000 is imported from the United States. The duty collected on the American oil is $364,000. Add to this the cost of inspection, barrels, profit of wholesalers and retailers on the extra outlay (over and above net cost of oil) and it increases the duty to the consumer to $783,000, or a duty of 15½ cents a gallon instead of 7 1-5 cents. If the duty were removed, a further saving of $700,000 would be effected by bringing down the price of the Canadian product to 7 cents per gallon, the price of American coal oil—or a total saving of $1,483,000. There are 270 men engaged in the coal oil industry in Canada at an average salary of $470 per year. The value of the tools and machinery is $516,000. It would pay the Canadian government to superannuate every person engaged in that industry, and give each of the 20 refiners a yearly allowance of $10,000, the 270 men their full salaries, and buy the tools and machinery at their full value, for it would still leave a balance of $647,000 to the good. Mr. Mcdonald favors a reasonable and equitable protection to that industry, so long as the National Policy is to be kept in force, but not a protection of 100 to 125 per cent, as is now the case.

A. E. P.

You can lose more than we do by not subscribing for this paper.

SOME OF THEM.

Here is a list of some of the Canned Fruits and Vegetables we are now offering at old prices, and not a few are AWAY BELOW old prices :

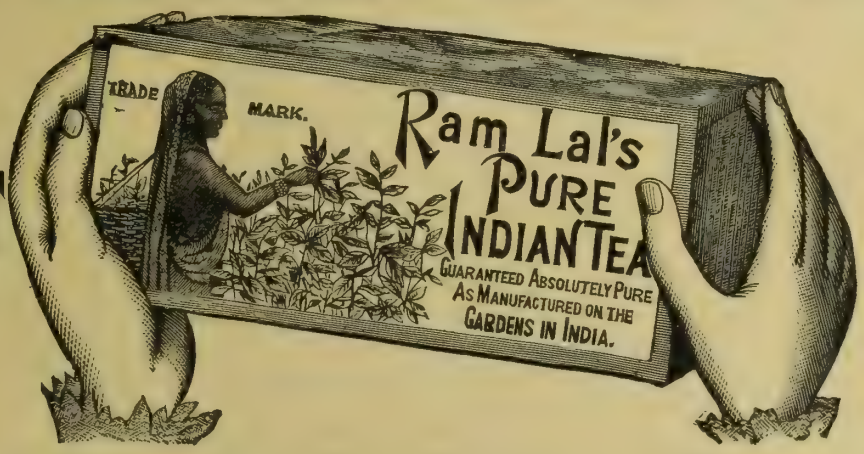
Tomatoes, 3 lb. tins and glass jars.
Tomato Pulp, gallons.
Peas, 2 lb.
Corn, 2 and 3 lb.
French Peas.
French Beans.
French Mushrooms.
Boston Baked Beans, 3 lb
Spring Beans, 2 lb.
Pumpkin, 3 lb.
Peaches in glass.
Peaches, 2 and 3 lb., yellow.
Peaches. " white.
Pine Apple, grated, sliced & whole.
Pine Apple, Clover Leaf, grated, sliced and whole.
Raspberries, Black and Red.
Raspberries, in glass.
Apples, 3 lb. and gallons.
Plums, 2 lb. and glass jars.
Pears, 3 lb. Bartlett.
Cherries, 1½ lb. and 2 lb.
Blackberries, glass jars.
Strawberries, 2 lb.
Gooseberries, 2 lb.
Blueberries, 2 lb.
Red Currants, 2 lb.

We have an assortment of brands and qualities in many of the above lines. Would'nt it be wise on your part to write us for quotations ? Our Travellers have the figures too.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have CAUGHT



ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

MacLaren's Imperial Cheese.

Large, Medium and Small,
IN GLASS JARS.
Specially adapted for Yachting and Camping

ROQUEFORT.
GORGONZOLA.
PINEAPPLE.
EDAM.
SWISS.
NEUFCHATEL.
CREAM.
Etc., Etc.

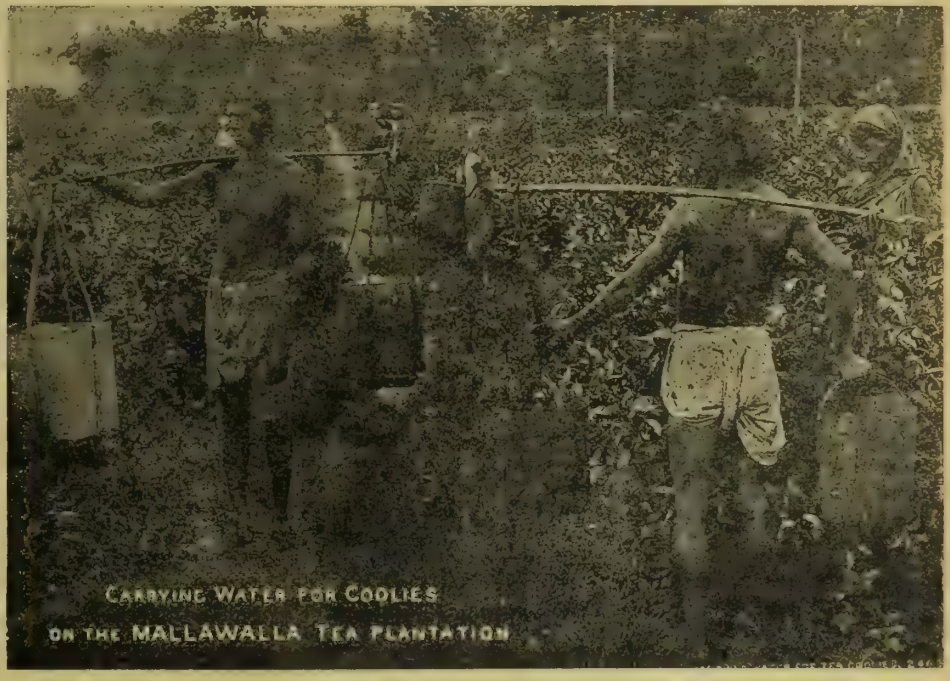
Direct shipments received weekly.
Write us for quotations.

WRIGHT & COPP,
40 Wellington St. East, TORONTO.

JOHN BURGESS & SON

SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,
Agents for Canada.

[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

F. S. Harrison's store and house at Portland, Ont., were destroyed by fire on the 1st instant

The wholesale grocers of Hamilton have decided to close at 5 o'clock during the summer months.

If our readers look at page 25 they will find a question that will be of some interest to them.

Mr. W. H. Weston, grocer, of Stanley St., London, Ont., has been appointed issuer of marriage licenses.

The Archat Warden reports that the experiment of shipping live lobsters from Arichat to Boston has proved a success.

Arthur P. Tippet, manufacturers' agent, St. John, N. B., and Toronto, is looking for some commodious offices in the latter city.

The Snow Drift Baking Powder Co. of Brantford has shortened its name, and henceforth will be known as The Snow Drift Co.

A fire took place in Oshawa, the other night, between 9 and 10 o'clock, in the rear part of Mr. Crysdale's grocery store. Mr. Crysdale's stock is very badly damaged.

The Whiting Cash and Parcel Carrier is being placed in the principal business houses throughout the Dominion, and is invariably giving satisfaction. See ad. in next issue of this journal.

A Kingston merchant makes a statement that there are only 25 per cent. of the men in business in that city who were there twelve years ago. The remaining 75 per cent. have died or left the city.

Harry Harman's address, as is noted in this week's change in his advertisement, is now Room 1204, The Temple, Chicago, Ill. There the clever exponent of art in the shop will give attention to all orders or inquiries that may be sent to him.

Another contemporary has appropriated the article on Badly Tied Parcels, written in THE GROCER several months ago. This has now been wrongly claimed by two journals and mistakenly credited twice. We cannot get our imprint on every reprint from our pages, but we humbly protest that we are entitled to the mention that courtesy usually allows in such cases.

Thos. Alton's store at Clear Creek was broken into the other night and the thief carried away upwards of $50 worth of goods. The till was broken open and loose change to the amount of $5 was also taken. The thief gained an entrance by breaking in the back storehouse door and then breaking in the door leading to the store proper. The burglar selected a good night for his work, it being dark and raining. Mr. Alton offers $25 reward for the apprehension of the thief.

What is society to do with offenders like Jane Cakebread, a wretched woman, sixty two years of age, who was charged with drunkenness at the North London police court the other day for the two hundred and forty fifth time? Disregarding Mr. Fred. Leslie's popular advice for once, we should say that instead of sticking to the whiskey she is used to, the victim to alcohol should try, say Godes-berger.—London Ev'g News and Post.

A new firm, Grant, Oxley & Co., composed of M. C. Grant and Harold Oxley, has commenced in the commission business in Halifax, N.S. Mr. Grant has just retired from the firm of Black Bros. & Co. and enters into his new relations with many years of practical experience, which will doubtless prove both beneficial to his firm and business friends. Mr. Oxley is a well-known and popular young man in the business community, and it is therefore a foregone conclusion that this firm will have a successful career.

J. P. Clemes, of Clemes Bros., met with an accident the other night from which he is suffering some painful but temporary injuries. He is fortunate in escaping more terrible consequences. During the night, some time after all the household had retired, the odor of gas led him to investigate to find out if any of the jets were open. He brought a burning match into the oven of a gas stove, and there the leak proved to be, for the instant the match was introduced an explosion followed, the flame enveloped Mr. Clemes' head and his face was badly burnt. We are glad to see he is about as usual again.

Says A. E. P.: A few days ago a boy walked to the counter of my shop and asked: "Have you any eggs?" "Yes," was my reply. "Please give me one to take home to show Grandma, as she wants to see if they are fresh." That egg stood the test to the old lady's satisfaction, and she sent the boy back for one dozen. But, alas! What must have been her humiliation and anger when she broke the eggs and found three with well developed chickens in them? Two were pretty well up in age, but the remainder were good. I must have struck a nest. The old lady herself gave us this information, and I cannot vouch for its accuracy.

At a meeting of the Toronto Board of Works a discussion took place on the areas by-law. It enacts that any person desiring to have an area under the sidewalk shall give a bond to indemnify the city against any claim for injuries sustained by persons who may receive such through faulty construction or any other cause under control of the owners of such areas. The discussion was confined to the question, "Shall the owners get this extra space free and the city run all risk for damages?" After considerable discussion it was resolved, on motion of Ald. Lamb, to exempt from the operation of the by-law areas used exclusively for light, and to insist on a bond being given for all other areas.

The merchants of Hamilton are up in arms at an order issued to the police by the chief constable, to the effect that all projecting signs must be removed without delay. It is true that a city by-law prohibits the hanging out of signs, but it has been more honored in the breach than in the observance in the past. Some years ago an attempt was made to enforce the by-law strictly on account of the petty jealousy which existed amongst some of the merchants themselves, who quietly informed on one another. As soon, however, as the grumblers found that the by-law was being applied to all alike there was a general flare up, and a not unreasonable cry was made that the signs were actual necessaries nowadays, and that their removal would be a hardship. This was the general feeling, and the efforts of the police were made in vain, as they are likely to be on the present occasion also.

MONTREAL.
RETAIL GROCERS' ASSOCIATION.

Montreal retail grocers will make a hard fight against the proposed early closing scheme, as well as the attempt to separate the liquor from the grocery business. A meeting was held in the Mechanics' hall the other night, when some thirty members of the Retail Grocers' association were present. The president, Mr. S. Demers, occupied the chair. The action taken to have the grocers close at 7 o'clock was commented upon to a great extent and the majority of the members present had their say in the matter, all condemning the project and expressing their determination to battle against it to the bitter end. After the discussion it was decided that every grocer belonging to the association should strain a point to be at the city hall when the question is brought up, to express their views and to fight against the intended separation of the liquor from the grocery trade. It is more than likely that the members will be there in force. The meeting also decided that the annual picnic should be held on July 27, and the selection of the place was left in the hands of the committee, with the understanding that the distance should not exceed one hour's ride on the railway. Last year Berthier was chosen, and, although the excursion was a most successful one, it was not convenient for the majority of those who took part.

"CAIRN'S"
HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO.,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

New Japans arriving this Week

X Empress of India.

Kindly write for Samples before purchasing.

CAVERHILL, ROSE, HUGHES & CO.,
Wholesale Grocers, Montreal, Que.

AN INTERVIEW WITH A CHINESE TEA MAN.

"Well, Awai, what's the news, and how are prospects?" I inquired, as I took a proffered seat in the great teaman's sanctum.

"Allo, that tea news b'long welly bad, London market b'long wells culio, that Mincing Lane man have got that inferlenza, Loosha man no got lice (rather a bold statement, I thought), and Melican man welly sick along that silver pidgin. Plospix! no got plospix."

In such, not very encouraging manner did the Napoleon of the tea trade commence what subsequently proved to be a rather interesting statement of his views, or so much as he cared to disclose of them, upon the present position and prospects of a trade with which his name has been identified for the past thirty years, and of which he personally has been the burning and shining light for the last quarter of a century.

Here a preliminary eructation appeared to have the double effect of clearing his throat and freeing his ingenious thoughts of that pidgin English dress with which he usually delights to clothe them, and he delivered himself of his views of the situation, much as follows :—

"There is no doubt about it, that the China tea trade is in a bad, nay in a very critical position. It is fashionable at the present moment—but fashions happily change, or they wouldn't be fashions—to place nothing but Injun and Saylong teas before the London public. To decry China tea, in fact, to cry stinking fish, is the silly inspiration of the moment. And those most guilty of this defamatory practice are the very ones who have fattened and battened upon the profits of China leaf, for many a long year past.

"Perhaps there was never a time in the history of the trade when the public got such good value in China teas for their money as they are getting to-day; clean, pure, innocuous, and yet they prefer the coarse, strong, astringent stuff, which India and Ceylon turn out by the shipload. Well, if this isn't fashion, and a very culio fashion too, I should like to know what it is."

"But you don't think the British public will take to China tea, do you?" I asked.

"Can see, can savey. This year will present one of the last chances of reviving our trade. If we send but small supplies to London our fate is sealed. What is wanted is a large crop, not necessarily of very high quality, at low cost. The attempt must be made to undersell our rivals, and so re-establish ourselves in public favor. The weather all along favors the idea of a crop, certainly not smaller than that of last year, and exchange and freights will contribute to lay it down at an unprecedently low cost. Personally I don't wish to see high prices at Hankow, and I hope foreign buyers won't pay them."

"You said just now that China could undersell India and Ceylon. Is that a fact? I inquired.

"Certainly. I hear that the average cost of the Indian crop is 8d. per lb., and of the Ceylon 8½d. The average price paid last year in China was tls. 16, Shanghai sycee, or thereabouts, and that at 4s. 2d. exchange, and a possible 25s. per ton freight, would make the lay down cost 7d. per lb."

"Do you think there is any probability of a reduction of the inland burdens China tea is called upon to bear?"

"I hope so, but I don't think so. The mandarins appear obdurate (very strong stomachs were the exact words). We native teamen want to see the taxation lightened just as much as foreigners do, but the Tsungli Yamen does not hold the Guild in very high esteem, nor does it appear to have had much regard for the elaborate reports on the question drawn up by the foreign Chaszees some two years ago.

"At the risk of being tedious let me once again show you how China tea is handicapped. The first charge on the 'made leaf' is tls. 1.25 per picul, the shoffrage, in fact, exacted by the various local authorities. Then another, tls. 1.25 per picul, is the well-known Likin tax, levied to defray the cost of protecting the article in transport, and finally there is the Customs export duty of tls. 2.50 per picul. These make a sum of five Haikuan taels a picul, or 2d. per lb. So a clean, sweet, strong Keemun at Shanghai, tls. 18 per picul, relieved of these burdens could be laid down in London at 6½d. per lb., and tls. 10 Shantam at 2¾d. per pound. And if that wouldn't knock the stuffing out of Injun and Saylong, I don't know what would."

After this little flight of fancy on Napoleon's part, I asked him what sort of preparation was being made for the coming season.

"Well," he said, opening his press copy letter book, "this is the substance of what I have written to the sixty teamen with whom I usually do business: You must be prepared for very much lower prices than you got last year, and a slower market to commence with. If you don't fire your teas with proper charcoal, tar will develop, and you must look out for squalls. Tls. 60 per picul, which after all is only 2s. 1½d. per lb., will doubtless be paid for a few crack chops, and then begins the sheer descent. And these are my ideas of safety. I give you last year's prices paid and the laying down cost in Hankow, that you should not exceed this season.

	Last year. Tls.	This year Tls.		Last year. Tls.	This year Tls.
Ningchows	..85	60	Oanfas	..60	40
"	..70	35	"	..50	30
"	..50	26	"	..40	22
"	..40	22	"	..30	18
"	..30	17	"	..20	13
"	..20	14	"	...15	10
Keemuns	..55	38	Oopacks	..58	28
"	..45	29	"	..40	22
"	..35	21	"	..30	16
"	..25	17	"	..20	12
Hohows	..25	16	Shantams	.26	18
"	..18	12	"	...18	15
"	..15	11	"	..11	9
"	..11	8	"	.. 8	7

"And do you think that your correspondents will confine themselves to your limits?"

"Well, they certainly ought to be able to buy the leaf in the country to give them a very good profit at my limits. If they exceed them, and grief arises, they will have only themselves to blame."

"As regards the size of the crop, what are your views?"

"Truly, I don't think that on the whole it will turn out to be any smaller than last year's and I hope it will be as big, to prevent our being crowded out by Indian shipments. There will be a falling off in the supply of Kiukiang teas, as only 250 hongs are opened in the Kiangsi districts against 358 hongs last year, and the falling off will be chiefly visible in the medium Ningchow kinds, which lost money heavily for both producer and shipper. The number of hongs in the Hankow districts shows an increase, but supplies will not much exceed last year.

"I look for a very large business in all teas costing from tls. 7 to tls. 17. These, then, briefly are my views; a couple of months will show how far I have been off the mark. Just tell me two things before you go, what are the Russian orders like, and how much China tea will London take this year?"

"I could well wish," I rejoined, "that you had asked me something easier. However, it is generally held that Russian orders will be for 30 per cent less tea at 30 per cent. less cost."

"Yes," he replied, "but telegrams can alter those conditions." And I was compelled to admit the possibility.

"As regards consumption," I added, "you had better keep your eye on the London Board of Trade figures. If you will look them up you will find that the year's deliveries were 233,000,000 lbs., made up of

Indian Tea.....	101,000,000
Ceylon	54,000,000
Java	4,000,000
China.....	74,000,000
Total.....	233,000,000

but as the Indian export is estimated at 120,000,000, and Ceylon 80,000,000 lbs. for 1892, unless home consumption increases, it will be a bad look out for China unless she can do the thing on the cheap. But tell me one thing more. Did the teamen lose much last year?"

"Why, of course they did, all along the line. I lost tls. 85,000 and am not afraid to own up to it."

This sum appeared to me rather a staggerer, and I dare say he observed a look of incredulity on my face, for he soon observed: "Some fiens had a little share inside that loss"—in fact I never doubted, for it must have been a cold day, indeed, when our good old friend Awai got left, I thought.

Opening a pint of the celebrated "Shun Fat," white seal, he invited me to drink to better times, and "largee chance" this season, and the general operation having been duly performed, he obsequiously bowed me out with a "smile that was childlike and bland."—North China Daily News (March 22.)

DR PRICE'S
Cream Baking Powder.
Contains neither Ammonia or Alum
Prof. Johnson, of Yale College, says: "Bread made with a Baking Powder containing Alum, must yield a soluble Alumina salt with the gastric juice, and must therefore act a a poison. The manufacture and sale of such poisons ought to be interdicted with heavy penalties."

GEORGE CHILDS & CO., MONTREAL.

H. N. BATE & SONS, OTTAWA.

LAZENBY'S

MIXED PICKLES

CAULIFLOWER

BROWN ONIONS

RED CABBAGE

PICCALILLI

WHITE ONIONS

WALNUTS

GIRKINS

PICKLES

These Pickles are prepared with the finest Malt Vinegar, and are guaranteed free from any adulteration whatever.

These PICKLES are absolutely the BEST manufactured in the WORLD, they can be secured from the following leading houses :

TORONTO.
SLOAN & CROWTHER.
PERKINS, INCE & CO.
J. W. LANG & CO.

HAMILTON.
BALFOUR & CO.

WINNIPEG.
THOMPSON, CODVILLE & CO.

HALIFAX and ST. JOHN.
From all the Leading Wholesale Houses.

Arthur P. Tippet & Co., Toronto and St. John, Agents for Canada.

EMPIRE TOBACCO COMPANY'S COLUMN

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Just at present the dry goods trade is not so active as usual, as in a few days the dating will be August 1st, and dealers are waiting to take advantage of this.

A great many of the houses have begun to receive shipments of goods for fall delivery, such as woollen underwear and flannels, consequently the houses present a busy scene to the onlooker.

Orders are coming in for October dating, and are quite encouraging and becoming increasingly so. They will continue good, if warm weather is experienced in order to allow the retailer time and opportunity to work off his present stock.

A prominent dry goods man maintains that in spite of the advance in cotton goods on account of the combination of the manufacturers, the goods being placed on the market from Canadian mills can compare favorably as regards price with the American cottons, quality and pattern considered.

Some people are complaining of the advance in colored cottons, and this in the face of a reduction of the duty on the raw produce. But it is doubtful whether the Syndicate can be condemned on that score, as the reduction on raw material was really trifling.

NOTES.

John McDonald & Co. have just received a large shipment of towels and towellings, which are of extra value.

Regatta prints in numerous patterns are being sold in very large quantities by John McDonald & Co. They are mostly used for ladies' blouses, which promise to be strongly in fashion this season.

Cashmere vests for gentlemen promise to be very fashionable this summer, and are shown in numerous styles and patterns.

The travellers of A. A. Allan & Co. are out with samples of fall and winter goods. Their range of stiff hats, gloves and furs is very large.

The hat dealers say that the sorting up for straw goods has not been equal to the trade in former years.

Wyld, Grassett & Darling are having a great demand for serges and light fancy worsteds.

Some very pretty novelties are being shown in French veilings by John McDonald & Co. The latest novelties are composition spot veilings and crepon-garuffie in the newest colors.

Drab is the prevailing color this season Fickle fashion has made her choice and the word has gone forth.

W. R. Brock & Co. are selling Hermsdorf's stainless hosiery and gloves in increasingly large quantities. They are exceptionally fine goods and are being sold at special prices. Each article bears a stamped guarantee.

The "Chic" dress lifter, which has been adopted by Royalty and by the best houses in Europe is a new device for ladies, which the modern fashion of semi-train and bell skirts has necessitated. It is a device for lifting and holding the back of the skirt. The retail price is about 45 or 50c. John McDonald & Co. have the sole agency.

We notice John McDonald & Co. show a new and improved rubber carriage rug. The improvement consists of the rubber proofing being turned over about 12 inches on the inside of the bottom of the rug, thus saving the bottom from the destruction which the feet and the wet have hitherto caused. They deal extensively in rugs of every description.

Clark's M. E. Q. spool cotton, 200 yds., 6-cord, has dropped in price from $3.80 to $3.55. This is due to the arrangements made by the manufacturers on the establishment of the central agency. When the sales of a certain line of cotton thread falls below the par line of sales, the manufacturer has the privilege of reducing the price, so as to allow the increased sales to bring the output up again to the par line of sales. This is what has happened with the M. E. Q., and some dealers maintain that this thread has not been up to the proper standard of quality, hence the lessening of the output as experienced by the manufacturers.

Wyld, Grasett & Darling report a very fair lot of orders for fall delivery, but do not expect anything unusual in regard to the fall trade.

Mr. P. R. Buchanan, of the firm of Messrs. Buchanan & Co., the well-known tea growers and importers of London, England, has been on a visit to Toronto, and has been the guest of Mr. Ross Hayter, of Steel, Hayter & Co. Mr. Buchanan's name is well-known for his philanthropical work in the East end of London, and as the originator of the workman's club, known as the "Tea-to-tums."

Bridget (at the grocer's)—The misthress is afther wantin' av—I thing it do be thricks —for the biled mutton-sauce.

Scales (the grocer)—Isn't it capers you want?

Bridget—Phat's the odds, capers or thrick's? Sure they're wan an' the same.

"Dot Cilhooly has got some galls," remarked Mose Schaumberg.

"What has he been doing now?"

"You remember yesterday when it rained so hard?"

"Yes, we had a shower."

"Vell, he comed my store in vile it wash raining. I asked him if he didn't vant to buy some umprellas, and vat you dink he says?"

"I've no idea."

"He says he vould prefer to wait in my store until dot shower vas passed over."

A reputation for truthfulness is indispensable to permanent and satisfying success.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,

OWEN SOUND, ONT.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

Errors Located in Book-keeping to Page and Account,

Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,

Accountant, Auditor, Etc.

Authorized Representative for Toronto. Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.

Office, York Chambers,
9 Toronto Street,

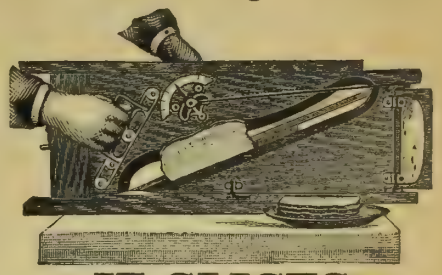
Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St.

TORONTO.

Grocers' Slicing Machine.



IT SLICES

GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. **No waste Material.**

Can be instantly changed to cut any thickness from one sixteenth of an inch up.

PRICE $4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

T. LAWRY & SON,

HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¾c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

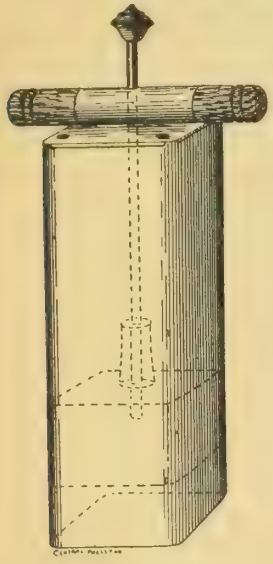
THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

NEW GOODS.

THE MODEL BUTTER CUTTER.

The Model Butter Cutter is an instrument for cutting pound rolls out of crock or tub butter. It will cut exactly one pound, at the same time shape it into a nice roll without mixing it. Its claims upon the buyer are that it cuts butter into exact pound-weights, and



cuts it into shapely pieces, it saves the grocer the trouble of exercising such nice judgment as the want of such a cutter calls for; it also does away with scraps, the parings of excess guesses, the accumulation of which forms a melange that nobody wants. Rice Lewis & Son, Toronto, are the agents in this country. The Model Butter Cutter will be sent to any address on the receipt of $1.

GILLES CHAMPAGNE FOUNTAIN.

Painchaud, Squire & Co., Hardware Manufacturers' Agents, Temple Building, Montreal, are introducing the Gilles Champagne Fountain, herewith illustrated, for drawing all sparkling liquid from bottles in quantities as wanted without removing the cork. The fountain is elegantly nickel-plated with a fine white porcelain base, and is supplied with a special gimlet. It is stated that all sparkling liquids, can be preserved for months without any alteration with this fountain, thus being as useful in private houses as in hotels, clubs, and restaurants, and it is sold at a moderate price, which should bring it into general use.

BUTTER UNDER GOVERNMENT AUSPICES.

The Provincial Commissioner of Agriculture for Quebec announced in the Legislature the other day a scheme which the Government proposes to follow for the encouragement of dairying in that province. He proposed that all the butter and cheese factories of the province should enter into a syndicate, for which system he claimed a number of advantages. All the factories would be under the control of a Government inspector, so that their products would be articles of uniform quality and value. The formation of this syndicate would be under the control of 15 inspectors, all specialists; the defect of producing so many different qualities of butter and cheese would disappear, and the articles manufactured would command the attention of the English market. They would bear the Government stamp, not upon the box which held them, but upon the articles themselves. In urging the national importance of this subject, he estimated the annual return that it should bring the province at $7,000,000. His first aim was to have one silo, one cheese or butter factory and one farm student in each parish of each county of the province. He indicated the coming establishment of a school of dairy industry at St. Hyacinthe, where the students would be instructed in the art of cheese and buttermaking. If the active aid of the clergy and the members of the House went with the efforts of the Government, he was certain that in two years the products of this province would successfully compete with those of Ontario. He expressed the hope that outside of this House each member of the same would use his endeavors to bring about the general adoption of the system of feeding dairy cattle by ensilage, the various advantages of which had been so ably and conclusively established the other day by the learned an experienced experts who had addressed the members of the Agricultural Committee. It was his earnest hope that each member would work in his own county to secure the establishment of silos in every parish, and he announced amid applause that a prize of $20 would be awarded in each parish of such county for the best kept and best worked silo. He also urged that from each parish the member for the county, assisted by the cure and other leading people, should endeavor to select and send to the school farm of the county at least one suitable pupil, who would be taught on scientific grounds the true principles of good farming. He explained what would be the working of the school farms, and said pupils would be received at them from 14 to 18 years of age, so long as they were sons of farmers or of respectable families. The idea is very popular on both sides of the House.

WHERE THE JOKE COMES IN.

Everything comes to him who weights," said the grocer as he dumped a shovelful of sand in the sugar-bin."—Washington Star.

"All there is needed for this business," said the auctioneer, "is plenty of wind and sale."—Washington Star.

"Officer, there's a big row going on around the corner." "Don't yez think I can hear it, ye chump? Move an!"—New York Press.

A Pennsylavnia sportsman blew in the barrel of his gun and the gun blew his head off. This was a case of blow for blow.—Arkansaw Traveller.

A girl in Norway must be able to bake bread before she can have a beau. The one who takes the cake as a cook is considered the flower of the family.

Mrs. Eastern—" My goodness me, Hiram, I see by the papers that a man has just died, aged 118 years." Mr. Eastern—" Waal wasn't it 'bout time, Maria?"—Life.

Mrs. Hicks—Who was that poor creature you nodded to? Hicks—When I first knew her she was as pure as Whathisname's baking powder; but now, alas! she is like the opposition brand.—New York Herald.

" The trouble with Tommy is that he is shallow." " Tommy? Nonsense. If you had ever tried to fill Tommy with champagne you'd have changed your mind about that."—New York Truth.

Waggs (to young matron with the perambulator)—Good morning. Mrs. Fullbloom! Are you taking the son out for an airing, or the heir out for a sunning? Mrs. Fullbloom—Neither, Mr. Waggs. Baby is a girl.

Jasper—"Why did the Rev. Dr. Poundtext come East?" Jumpuppe—"He was chased out of the West for teaching the golden rule in a silver State."—New York Hearald.

Mamma (reprimanding three-year-old son, who is flagrantly disregarding table etiquette)—If we were at another's table I should be so ashamed of you I would not know where to hide my head. Young Diogenes (not at all abashed)—You could put it under the table

" Mr. Tillinghast left me $50,000," remarked the interesting widow to young Hillow. " My dear Mrs. Tillinghast," replied Hillow, "you should husband your resources." " Oh, Frank, dear, this is so sudden. But if you are really sure you love me!"—Brooklyn Life.

English Tourist (wild eyed and frantic)—" Hi, there, guard! I've lost me box—me luggage! Cawn't find it anywhere! American Railway Official—" Any trousers in it like the pair you've got on? " Yes." " Then why don't you go into the baggage room and listen?"—Chicago Tribune.

THEY TAKE THE LEAD

The demand for our bottled Pickles is increasing to a gratifying extent. Sales this year have been larger than ever before, and are spread over a larger extent of Country, extending from Montreal to the Rockies. Wherever introduced they continue to please.

The Kent Canning and Pickling Co.,
Chatham, Ont.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

T. A. LYTLE & CO.,

Vinegar Manufacturers,
TORONTO.
Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES
Send for Quotations.

BUY ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Tuexdo
TABLE JELLY

Is the Best and sells the best. Improves your display and draws your customers.

PURE EXTRACT FLAVORS:
Lemon, Orange, Raspberry, Strawberry, Red Currant, Pineapple, Sherry, Maderia and Port Wine.

Wright & Copp, Agents,
40 Wellington E.,
TORONTO.

Boeckh's Standard Brushes and Brooms are Handled by all Leading Hardware Paint and Oil And Grocery Trade.

We aim to have our Goods always reliable and as represented,

Chas. Boeckh & Sons.
MANUFACTURERS
Brushes, Brooms and Woodenware.
TORONTO, ONT.

NOW READY. **NEW PACK.**
"THISTLE BRAND"
CANNED FINNAN HADDIE
TASTY. WHOLESOME. EVERY TIN WARRANTED. FRESH APPETISING.
FOR SALE BY ALL LEADING HOUSES.
THISTLE HADDIE CANNING CO.
ARTHUR P. TIPPET & CO., Sole Agents.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

TORONTO MARKETS.

TORONTO, June 9, 1892.

GROCERIES.

This market has been somewhat busier the present week than it was generally throughout May, which jobbers agree in voting rather a quiet month this year. That fact is a reason, however, for an accelerated pace to trade to-day, and though there is more business there is very little more satisfaction, the increase being rather inconsiderable and far from up to the expectations that former slowness and the lateness of the season warrant. Profits have been meagre, the dulness disposing wholesalers to divide their margin with buyers for the sake of business. The sugar trade is in the state it commonly is on the eve of the midsummer rush. Buying is not more limited than usual in early June. The tea trade is reasonably active and profitable. Dried fruit continues to have good sale. Canned goods keep on in the even tenor of their way. The country trade would undoubtedly be better if the weather were warmer and the roads better. Freshets in several parts of the country have hindered traffic. In one case a carload of canned goods could not be moved because of damage through floods. Payments are not particularly bad, nor are they anything to boast about.

COFFEE.

Nothing to cause any relaxation or diminution in the interest that attached to this commodity last week has occurred, and buying has gone its usual course. Prices have remained at quotations continued for some time. The market abounds in common grades, and is as poorly supplied as ever with the finer grades, which are also as firm as ever in Rios, Javas, Mochas, Porto Ricos, etc. Rios are 17½ to 21c. Fine Java is 28 to 35c.

DRIED FRUITS.

Though undoubted firmness has succeeded the lax condition of prices that were current some time ago for Valencia off-stalk raisins, jobbers are still selling at 3½c., a price at which they could not now lay down stock from New York, where the market increases in strength every day. The demand here is good. A shipment of 1,000 boxes arrived on Monday. Another lot of 2,000 boxes layers was bought in New York late last week at 5¾c. Layers are 6¾c. upwards here, and selected off-stalk are quoted upon a basis of 5¾c. There are no Eleme raisins now in stock, the cheapness of low grade Valencias diverting the demand to the latter. Sultanas are in considerable request by bakers at from 9c. upwards. Currants are easy everywhere, 4½c. is the inside price here, and business is rather brisk in this fruit. Stocks of figs are pretty well exhausted, seven crown constituting the bulk of the stock on spot, and these sell at 13 to 15c. Figs are wanted now, though last year they could scarcely find sale at any price. Dates are in good demand at 5 to 5½c. Case prunes are scarce, and sell from 5⅞c. upwards. Casks are quiet at from 4¾c. The regular demand is maintained for peels, at 15 to 16c. for lemon, 18c. for orange and 26 to 28c. for citron. In nuts almonds have had good sale since the advance, which makes 15c. an inside quotation on this market for Tarragona. Peanuts are also selling well.

RICE AND SPICES.

The trade in rice is slowly gaining in momentum and volume. The season of greatest consumption is yet a month or more in the future, and jobbers are laying in supplies only against the present demand. Trade is confined for the most part to common rice at 3⅞ to 4c. Fancy grades are in limited request.

Spices have still an unimportant place in

(Continued on page 16)

CANNED GOODS.

TORONTO.

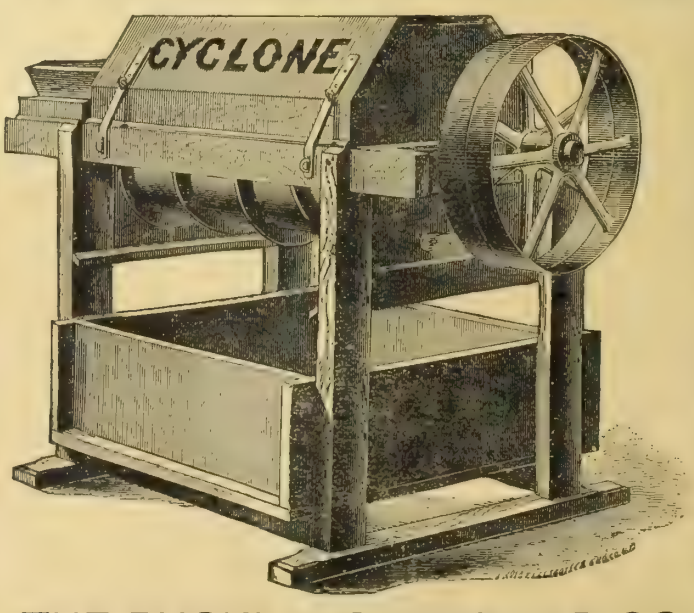
Prices do not gain anything with the advance of the season. Compared with those of last year they are low. The staple vegetables have sold very evenly ever since the opening of the market. Prices continue at $1.05 to $1.10 for assortments or separate vegetables, while a year ago they were fully $1.40 for tomatoes and peas. The real meaning of the difference is that the stocks this year are much larger than they were last, and while they are dwindling away at a fairly rapid rate of decline, they are still likely to last the season fully out. The low level of prices this year has been unfavorable to money-making on canned goods. Last year there was a good thing in them for those who had stock in spring that they had bought the previous fall, but it has been different this year. Round lots of vegetables have been called for quite freely this week for shipment to various points. It is only a very few jobbers in the country who have stock, but what they hold suffices for the needs of all. A car of assorted vegetables for Vancouver was among the sales of the week. The prospects for trade during the next crop year are not looked forward to with any degree of sanguine expectation, and jobbers generally regard it as a good year to be out of the business, the increase in the number of the canneries promising a year of over-production and sharp competition in prices. Business in futures is consequently said to be very light, so far. Farmers are generally reported to be putting in very large quantities of tomatoes. The prices of fruits are easy, but stocks in jobbers' hands are light. The canners have carried nearly their whole pack, and will have an undesirable abundance of it after operations on the new crop are due. These operations are expected to be on a very small scale, however. Canners would sell at very low prices now, but the trouble is, hardly anybody wants to buy. Easier values are quoted in Prices Current. Salmon is in small compass on spot, no stock of any consequence being held in any brand. Quotations for future are $1.12½ on the coast.

FOUR OF THEM!
CLEMES BROS.
Wholesale Fruit and Commission Men.
All Workers for Your Interest.

New California Fruits
ARE COMING THIS WEEK.
NEW VEGETABLES.
Write or Wire for Quotations.
Phone 1766. TORONTO, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.
Golden Teapot Blend
Pound and Half Pound Lead Packages.
Prices on Application.
P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

CRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

MARKETS—Continued.

Jobbers here intend to follow different tactics this year and will generally refrain from ordering far ahead of the moment for necessities. The catch of lobster so far is reported short. Quotations for the new pack are moderately firm in tone, but no important transactions have been heard of.

The British Columbia Commercial Journal says :—Mail advices from London report an improvement in the market. Three weeks ago, there was a large clearance of the 1891 pack of British Columbia salmon which sold at from 20s 6d to 21s per case. This was quite a rise, as the market had previously been at 18s. Since then, cable advices adadvise no further operations, the market being again depressed by the arrivals of large quantities of Alaska fish which is being offered at 17s. Preparations for the season's pack are progressing favorably, and everything will be in readiness at the canneries when the sockeye run commences. On account of the agreement among the canners limiting them to a half pack on the Fraser river, the preparations there are of necessity lighter than for the previous year. Two charters have already been made for this season's pack. The Chili now on the way from London by Turner, Beeton & Co., and the River Ganges, from Rio Janeiro, by Findlay, Durham & Brodie. It is said that there will only be three charters for salmon this year.

MONTREAL.

The demand for canned goods during the week has only been fair. Meats, and fish are the only lines inquired after to any extent, and they are only moving in a jobbing way. It is reported that packers will lower prices, and all are anxious to sell. The run of salmon is light and the demand very good. Consignments are being solicited by New York houses.

ST. JOHN, N. B.

Tomatoes are about the only kind that are selling readily, and as they are very scarce, the price is gradually getting higher, $1.25 to $1.30 per doz. Other kinds are in fair demand.

Continued from page 14.

the demand. The very low figures at which pepper is quoted outside should make that spice an object of some interest, but as they have been very low for two years, nobody sees anything in buying now, though an advance while unexpected would not be altogether surprising.

SUGAR.

The condition of the trade upon this market throughout the week has been rather uninteresting to sellers. The volume of business done was fair but prices were not as a rule by any means full. Grades have to be taken notice of in granulated sugar more than they ever were before, because they are made more of for the purpose of shading prices than ever they were before. The best granulated is quoted at 4½c., and few confess that they sell for anything below that. But for grades below No. 1 prices are lower, and 4⅜c. was not an uncommon quotation this week. A stronger tone outside, incidental to the advance in beet of some days ago and the big purchases of cane made by New York refiners has stiffened the ideas of refiners here, and wholesale grocers have tried to get the price up a trifle. Instructions to that end have been given to travellers, and it remains to be seen what the issue of them will be. Any buying that has been done by retail grocers has been with a speculative object in view. The restriction of payments to 30 days and the summer needs being yet some weeks in the future, owing to the fact that native strawberries are not yet ripe, cause the rank and file of the trade not to be precipitate with orders for the sake of buying on a low market. Yellows are quiet from 3.45c. upwards, and probably sales at a price below this have been made.

SYRUPS AND MOLASSES.

No trade presents a more unbroken level of dulness than does that in syrups. Nothing new is to be reported in this week's phase of the market. Stock is in store at prices as low as 1¾c., but seemingly it is not wanted.

In New Orleans molasses there has been some sale, but not a very large amount. The price goes from 26c. upwards. A grade in barrels at 30c., and in half-barrels at 32½c. is getting the largest share of attention. West India molasses is dull.

TEAS.

The event of the week is the arrival of the first shipment of new Japan, the early May pickings, which came in on Tuesday, the samples having preceeded them some days. There appears to be some dissent from the opinion at first expressed that the samples were equal in quality to those of last year. A lack of quality, style and flavor is charged. A few lots have already been sold at 30 to 40c., the range within whic prices vary for this shipment, which is no criterion of the crop, and of but limited market importance. The stock of old Japans is getting into small compass and is firmly held. Ceylons attract some interest by their firmness since the advance of ½d. in London. The Amoy tea market has opened in China, with prices beginning at about 20c. on sellers' quotations. These will not come forward till August or September. A deal in Montreal, whereby the ownership of 1,900 packages of Japans was transferred took place some time ago. The price paid was 10c., and the tea was resold at 12c. This 2c. advance was the result of the recovery that has recentiy taken place in these teas, but the purchasing price of 10c. indicates the settlement in prices that had previously taken place in Japans, this same tea having been bought early in the year at 15c.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Early May pickings of New Japan teas are now in stock.

H. P. Eckardt & Co. are offering extra value in Japan teas at 15 to 20c.

Halifax speculators, it is reported, have recently purchased a considerable quantity of

SURPRISE SOAP has peculiar qualities for easy and quick washing of clothes.

It is used the ordinary way for all household purposes.

THERE IS A GOOD PROFIT IN ITS SALE.

The St. Croix Soap Mf'g Co.,

Branches : St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

WE ARE BUYING
Dried Apples.
SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES AND QUOTATIONS.

STAR
FIRE LIGHTERS.
BIG REDUCTION.

60 5c. packages in a case. Price $1.75, profit $1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or kindling.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE
Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
185 NOTRE DAME ST., EAST
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--
Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,
Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of
DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.
25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.
ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.
LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.
New cheese,
Small Two Pound cheese,
Roquefort cheese.
Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,
Commission Merchants,
WHOLESALE FRUITS.
71 Colborne St., Toronto.
REFERENCE: Imperial Bank, Yonge and Queen.

THE PELEE ISLAND WINE & VINEYARDS CO. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

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LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

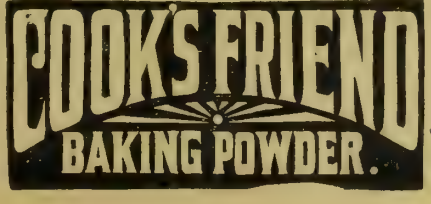
Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

canned lobster, in flat tins, and advancad prices 75c. a $1 per case, from the lowest point. Tall tins do not show a corresponding advance. Last quotations on flats were $9.50 to $9.75 per case f.o.b.

Eby. Blain & Co., report arrival of the first new pack of the celebrated "Thistle" brand flat tins Finnan Haddie.

W. G. A. Lambe & Co., this city, have completed arrangements for the sale of teas again among the wholesale trade on this market.

Thistle Haddies of this season's pack are now in the hands of most of the leading houses. This article is one of the most palatable form of canned fish packed.

"Hillwattee" brand of package tea for which Lucas, Steele & Bristol of Hamilton are selling agents in Canada, is meeting with a very large demand, the blend of both red and blue labels seeming particularly suited for the Canadian market.

W. H. Gillard & Co., wholesale grocers, Hamilton, are the sole first-hand medium in this country for the distribution of the widely-famed Mallawalla tea, having been recently appointed the head agency for the sale of that tea in Canada. Their advertisement in this issue of THE GROCER contains a picture from life on the Mallawalla tea plantation, made from the cut of a photograph taken on the spot.

One incident in the week's trade in fibreware furnishes a comment on the state of the trade in that staple. Two cars, containing 400 to 500 dozen pails and tubs, sent from the factory at Hull to Mr. Weldon, the representative of the E. B. Eddy Co. here, had to be delivered directly from the car, and then there was not enough to cover standing orders.

A cablegram from Bordeaux, France, states that drought has injured the pea crop and stopped canning operations, remarking also that supplies of the canned articles carried over are light and that prices are bound to rule higher. A good many orders were taken previous to the commencement of canning operations by various packers.

Letters from the provinces state that lobster canning will not be permitted after July 1. Last year work was carried on until July 15. This limit to the season, along with the delay caused by bad weather, seems likely to curtail the pack unless phenomenal work is done within the next 30 days.—New York Bulletin.

PETROLEUM.

The demand this week had a very ordinary support in the needs of consumers apparently, and orders were few and inconsiderable. Prices continue at 14 to 15c. for Canadian refined.

The Petrolia Advertiser reports;—Petrolia crude $1.28½ per bbl, Oil Spings crude $1.29 per bbl. While the enquiry for crude is decidely moderate and confined to a demand for small lots. it is about equal for the season of the year and the outlook on the Exchange for an early change is not very assuring. So far as the current figures show the situation warrants an improvement in the early fall, but, unless the unexpected happens, business in the raw material is liable to be rather slow till then. The range of prices the last few months has had a higher and steadier range than has occured for years past, which has to some large extent stimulated drilling operations and production which perhaps has been necessary to keep up the average output, but, the market appears to have drifted into a sort of dullness from which it is not easily extricated.

BUTTER AND CHEESE.

While not over liberal, receipts have been sufficiently large to keep prices from making any start upward. Large rolls come forward rather less freely than they did a week ago, and still afford about the only source of supply there is. They bring from 12 to 12½c. for good table butter. For lower grades there are lower prices. Dairy tub is not yet forthcoming, and there is not much store-packed butter. Such as there is generally changes hands on a lower plane of value than is indicated by the prices quoted for rolls. A good-sized lot was sold on Monday at 11c., and the quality was accounted good for butter of this description. The scarcity of store-packed butter is deplored by nobody, but is rather exceptional for the time of year. It is owing to two causes. One is a change in the policy of country merchants, who are getting into the same rule for selling as they are for buying—that is, turn over capital often rather than in large amounts. As late as two years ago they were addicted to storing butter very largely in expectation of better future prices. when they should have a large stock to put on the market. They would therefore keep their large rolls, in due time assort or not assort them, and pack them in tubs. Now they believe in realizing as soon as possible, and the rolls linger but a short time in their hands. The pressure of short credit forces them to this course and it is a good one. Another influence favoring a fully stocked market in roll butter is the cool weather we have had so far. It is noticeable that the quality of the butter received this spring is above the usual average.

Cheese is offered freely. There is still some fall stock, held mostly at 11½c., though some extra fine is quoted at 12c. New is 10 to 10½c. The quantity of white offered is larger than in former years, and is not acceptable to the trade dependent for supply on this market, though it is made in deference to a demand that is strong in England.

COUNTRY PRODUCE.

BEANS—The time is past for this crop-year when any interest is taken in cars by individual buyers on this market, unless in exceptional cases, for which no allowance is called for just now. A car divides among many buyers now; hence quotations in cars are hardly called for. At point of shipment car loads are quotable at about 90c. to $1. Fair sized lots are $1.05, and they job out at $1.10 to $1.20.

DRIED AND EVAPORATED APPLES—The virtual exhaustion of green stock has revived a demand for these products. Sun dried are in some request at 4 to 4½c. Evaporated are more active at 7c

EGGS—The price is still 10½c. Nothing is heard of shipping to England. It may be resumed this summer, but the failure of two or three firms that tried it a year ago is supposed to act as a deterrent to export business this summer. Some claim that no money can be made unless the large eggs are selected.

HIDES—The market is sufficiently stocked

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Long neglect has made the flour market take a weaker tone, and the few shipments, altogether two or three cars—that have been sent forward this week have been at easier prices. The moment is in favor of a rally in wheat, owing to the effect on the world's market of unfavorable reports of rust in the growing crops of the United States. There is a large quantity of flour in millers' hands, however, and this presses downwards upon prices more than forcasts of shortage in the next wheat crop press upwards. The Newfoundland demand appears to have been slaked for a while by supplies from the United States bought before the reconciliation between Canada and the former. Feed is easier and has fallen off in sale. Hay is lower, oats higher, straw higher.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.95 to $5; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.65 to $3.90; extra, $3.50 to $3.80; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.80. Cornmeal is $3.50.

BUCKWHEAT FLOUR—Is $4.50 per barrel.

FEED—Bran is $12, shorts $14.00, mixed feed $22, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 34½c.

HAY—Is fairly active at $13 for No. 1 timothy and $10.50 to $11 for mixed.

STRAW—Is steady at $6.50 to $7.50.

MONTREAL.

Market unchanged. A fair local trade is reported, with enquiries for lower ports. A few small lots have been purchased for the latter. Prices are fairly firm as follows:—Patent spring, $4.85 to $4.95; patent winter, $4.45 to $4.75; straight roller, $4.30 to $4.45; extra, $3.65 to $3.80; superfine, $3.30 to $3.60; fine, $3.10 to $3.35; strong bakers, $4.45 to $4.70.

There is no change to note in oatmeal. Market quiet, with a fair local demand at prices within range of quotations as follows: Granulated, bbls., $3.90 to $4.00; Rolled, bbls., $3.80 to $3.90; Standard, bbls., $3.75 to $3.85; Granulated in bags, $1.90 to $2.00; Rolled in bags, $1.90 to $2.00; Standard, in bags, $1.75 to $1.80.

A fair local trade is reported in bran and shorts, mouillie is dull and slow of sale. We quote: Bran, $14 to $14.50, shorts $15 to $17, and mouillie $20 to $23.

ST. JOHN, N.B.

FLOUR—There is nothing special to report in reference to breadstuffs except a steady demand, with prices unchanged. Manitoba is quoted at $5.65 to $5.75, high grade Ontario $4.90 to $5, medium patents $4.65 to $4.80.

OATMEAL—Is very firm and likely to advance somewhat, as there is a better demand at the present prices, $4.10 to $4.25.

CORNMEAL—Has taken another upward turn, and is now quoted strong at $2.90 to $3.

OATS—Are steady at 43 to 45c.

FEED—Is quoted at $21 to $23.

HAY—Is higher at $15.50 to $16.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.

Manufacturers and Importers Mustard, Extracts, Bird Seed, Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'fg. Co.,

LONDON, ONT.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

For Elegant Hanger Signs for your Windows, Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis St., TORONTO, ONT.

BRANDON ROLLER MILLS,

Brandon, Man.

——MANUFACTURERS OF——

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Cowan's

HYGENIC COCOA.
ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto

COLLINGWOOD FISHERY.

Fresh Trout
and
Whitefish

Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

☞ Quotations by Wire or Letter. ☜

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,

CHATHAM, ONT.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS.. INGERSOLL, ONT.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS—Continued.

with green and the outward movement of cured just suffices to prevent any congestion in the warehouses. The Chicago market is remarkably stagnant. In that city the tanneries have closed to bring up if possible the prices of their dressed products. Here the basis is 4½c. for No. 1 green cows'. Cured are 5c.

HONEY—There is no relief for the dull state of the market that over-supply has caused. Extracted is 8 to 9c. and sections are 12c.

HOPS—Conditions do not materially vary. Prices are 21 to 24c. for 91's and 16 to 18c. for yearlings. The demand is steady.

SKINS—Sheepskins are now very scarce, about done in fact, and quote at $1.25 to $1.50. Pelts are coming in and quoting at 15c., lambskins at 30c. Calfskins are 5 to 7c.

TALLOW—The supply is very liberal. Rough is worth 2c. Rendered is bought at 5c. and resold at 5½c.

VEGETABLES—Potatoes are a drug on the market at from 26c. in cars. They are getting worse as importations of Virginia new potatoes come to hand. Some of the latter are in stock to sell at $4.50 to $5 per barrel. Onions quote at last week's prices—viz., $3 to $3.25 per bag for Egyptian and $2.25 to $2.50 per crate for Bermudas. New cabbage are in and selling at $2.75 to $3 per case.

WOOL—In the fleece combing wool is worth 16 to 17c. and clothing wool is 20 to 21c. All coming to hand is of this season's clip. Pulled wool quotes steadily at 22c. for super and 25c. for extra.

PROVISIONS.

The provision trade is entitled to little notice in a market report, as it has no record of a single important transaction during the week. The functions of the market have seemingly been suspended so far as deals of any magnitude are concerned. Small purchases of smoked meats supply the links of continuity that bring the market over this week.

BACON—Long clear is 7½ to 7¾c., smoked backs are 10c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS—Are steady at 10 to 10½c.

LARD—Pure is unchanged at 9¾ to 10¼c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16 to $16.50.

DRESSED MEATS—Beef is 4 to 5c. in fore and 6½ to 8c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is $4.50 to $6.50 per head, yearling lamb 9 to 10c., mutton 7 to 8c., veal 5 to 7c.

GREEN FRUIT.

The trade needs hot weather for its full expansion. Even with the cool temperature that prevails, the movement is good and keeps the market from being clogged up by shipments from centres of production, though those shipments are numerous and large. Lemons are in a better position, an appreciable betterment having followed the removal of a lot of wasty stock, of which there was a plethora. That pedlars have helped this into consumption. Prices now quote as a consequence from a higher minimum, that is from $2.75. Fancy quoted as high as $4. Oranges are firm. California seedlings are about done, though they may still be quoted at $3.75 to $4.50. Navels are firm at $4.50 to $5. Valencias are selling at $6 to $7, and Messinas at $5 to $5.25 in cases and $2.75 in half cases. Palermo and Catania quote on the same basis. A good call for bananas is heard from. Yellows are worth $1 to $2, reds from $1.25 to $1.75. Sweet potatoes are $4.50. Pineapples, though plentiful in New York, are wasty, and acceptable stock is hard to get for this market at prices that pay for re-packing at the former centre. Jobbers here get 10 to 20c. now. They expect some of the sugar loaf variety in a day or two. It is a firmer class of fruit. Baltimore strawberries are selling at 15 to 16c. Domestic will be in stock by next week it is expected. Cherries and apricots from California were looked for to arrive before this.

FISH.

The demand begins to flag. It comes up sharp usually when strawberries are beginning to come into stock. The trade is altogether in white fish, salmon trout, lake herring and British Columbia salmon, all of which sell at unchanged prices, which are quoted in Prices Current.

SALT.

Trade is undisturbed by any new element on either side of the market. Its steadiness therefore continues. Quotations are as they were a week ago and as they appear in Prices Current.

MONTREAL MARKETS.

MONTREAL, June 9, 1892.

GROCERIES.

The week has not shown much improvement in any lines outside of dried fruit, which are firmer and in better demand. Teas are quiet and will be till the new stock arrives, as all grade stocks are low on spot. Sugar is quiet, refiners are still selling on the 4⅜c. basis. In molasses dealers cannot boom business much as stocks here are very low, and the first direct steamer will not be in before the 18th. The wholesale trade claim to be doing a good trade in all lines.

SUGAR.

The sugar market is on the same footing as it was last week. The demand is slow and refiners say trade is very quiet, but they are looking for improvement in the near future. The wholesale trade are not pushing sales, and on the whole business is very flat with them in this line. The cutting is still being carried on and when it will be stopped we cannot say.

TEAS.

The local tea market has been very quiet for the last few days. The new samples have arrived and have been shown without success, and on the whole the Japan tea market is very quiet. The new stocks will be arriving here about the end of the week. Blacks have a little better movement than Japans, but they are also quiet without a fair trade doing. London advices report the market firm.

MOLASSES.

Molasses is about on the same footing as it was last week. The stock here are all sold out and dealers are waiting for the first boat to arrive, which will be in about the 15th of the month if all goes well. Wholesale grocers have been selling single puncheon lots at 33c. and sales of round lots are reported in Quebec at 31c. The stock that has arrived here so far has all come through Quebec, and all the stock that is left there is about 100 puncheons. The wholesale trade here are still offering molasses at a loss, and when the first boat arrives we think all the dealers will be in it, as one of the brokers here has about 1,000 puncheons he is going to auction off. We quote :—Barbadoes, 35 to 38c., American 28c. ; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple product is about the same under light stocks and firm prices. We quote maple syrup in tins 60 to 64c. per gallon and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c. and fancy cakes at 8½c.

COFFEE.

The only thing there is to note in coffee is a fair jobbing trade. Quite a few small lots have been turned over during the week. New York advices still continue strong. The local trade is steady in all lines. We quote :—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. ; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c Santos, 17½ to 19c.

DRIED FRUIT.

The dried fruit market has shown an upward tendency, and although some of our quotations are not materially changed prices all round are more firmly held. Orders are coming in more freely, but they are not large as buying all round is being done cautiously. The local stock is dead low, especially in old fruit, which is about worked off. Raisins of any decent quality bring 3¾c. Currants are also firm. We quote : Valencias, ordinary, 3¾ to 4¼c.; No. 1 off stalk, 4¾c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c. ; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c.

GREEN FRUIT.

The green fruit market is a shade better all round this week all lines having freer movement. Valencia oranges have met with fair sales but dealers are complaining of the poor quality and considerable waste is experienced in re-packing. Box fruit is still being worked of at steady prices. Bloods also meet with steady sales. Lemons owing to the continued warm spell have taken a spurt and quite a few lots have moved during the week. Pineapples have a steady demand some fancy Riply bring as high as 40c. per peice. Bananas have been moving in good quantities during the week under fair receipts and at steady prices. Southern berries meet with good sales under a little easier prices. Dealers here state that the western crop will be good despite the press reports that they were damaged by frost. We have to note the first arrival of Californian apricots the fruit is small and sales are reported $3 to $3.50 for half crate. We quote: Valencia oranges $6 to $7 ; bloods in half boxes $2.75 to $3 ; Massinas $4 to $4.50 ; lemons $2 to $3.50 ; pineapples 7 to 15c. each, strawberries 18c. to 25c. per box, bananas $1 to $1.75 per bunch, apricots $3 to $3.50.

NUTS.

The nut market has shown a better movement during the last few days both locally and out of town. Dealers here report freer enquiry under steady prices. We quote: Almonds Tarragona 14 to 15c. ; almonds, Ivica, 14 to 15c. ; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 12 to 13c.; walnuts, French 10 to 10½c.; cocoanuts per 100 $4.50 to $5.00; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

APPLES.

The stock of barreled apples here is very light and dealers are firm as regards values, owing to the prices having advanced during the week. In evaporated apples the demand is only fair, a few sales having been made on

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

CANNED GOODS

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

THE

"MONSOON"

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

TEAS.

Finest Darjeeling, Doolahat, and Terai

Ever imported for Canadian Market, also

FORMOSA OOLONG.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,

Ex. Empress of India.

EDWARD ADAMS & CO,

LONDON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

"First Arrival"

PORTO RICO COFFEE,

PORTO RICO MOLASSES,

IN STORE.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

TEAS.

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.

New Season's

JAPAN TEA

Ex. S. S. Empress of India.

NOW IN STORE

PERKINS, INCE & Co.,

41-43 Front St. East,

TORONTO.

J. F. EBY. HUGH BLAIN.

EARLY MAY PICKINGS

NEW JAPAN TEAS.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL Markets continued

the basis of 6 to 7c. The dried apple market is dull, with sales hard to make at the inside figures. We quote apples $4.50 to $5 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HOPS.

A quiet trade for local wants is all we have to report outside of a sale of three bales of extra choice stock at 27c. We quote choice Canadian at 25c., yearlings 17 to 20c., old 6 to 12c., and pressed 17 to 19c., according to quantities.

FISH.

Gaspe salmon is beginning to arrive in large quantities, but prices vary from day to day according to receipts. The last sales we hear of were made at 14 to 16c. British Columbia salmon sells at 12½ to 13c., and to a certain extent keeps down the price of Gaspe. We have to note larger arrivals of lake trout and whitefish, which bring from 6 to 7c. Cod and haddock bring from 3 to 3¼c. Smoked and pickled fish is quiet. We quote smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The provision market is quiet, but business is up to the average for this season of the year. Prices are firm under a steady local demand. We quote as follows :—Canadian short cut, per brl. $16.50 to $16.75; mess pork, western, per brl. $14.50 to $15.00; short cut, western, per brl. $17.00 to $17.50; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c; bacon, per lb. 9 to 10c; lard, com refined, per lb. 7 to 7¼c.

CHEESE.

Cheese had a quiet market to-day, the easy tone still ruling, while the fact that it was a holiday in England, with no cables, made matters quiet. The only sales were those at the wharf, 1,600 "Blue Star" bringing 9½c., while the balance of the total of 2,800 offered sold at 9⅜c.

White cheese..... 9½ to 9¾c
Colored cheese..... 9⅜ to 9½c.

There was no public cable to-day.

Some people look for a change in colored between now and next week, that is in its position in relation to white. The great bulk of the receipts now coming in are white, and with the London boat sailing next week there is likely to be a call for colored that may place it at a premium over white.

OGDENSBURG—Offerings of cheese to-day were 2,500. Sales 900 at 9½c.: 880 at 9 7-16c. Balance sold on streets for best offers that could be got.

CANTON—Sales at the cheese board to-day were: 3,000 at 9¼c.; 200 at 9 5-16c.; 100 at 9⅜c.; 450 tubs butter sold at 19c.

LONDON — Thirty-five factories offered 3,694 May cheese. Sales: 180 at 9⅛c., 385 at 9c. 743 at 9 1-16c., 150 white at 9¼c. Large attendance.

BUTTER.

Butter is still quiet with only a fair jobbing trade to note. Locally the business is very good, quite a few small lots being moved to our retail grocers. We quote: Creamery 17½ to 18c.; Townships dairy 17 to 18c.; western dairy 14 to 15c.

EGGS.

The egg market continues very quiet, with large stocks receiving daily, and prices are therefore weak. We quote 10 to 10½c. for strictly fresh stock, the latter figure for single case lots. Sales have been reported as low as 9¾c. of older receipts.

GRAIN.

Wheat and the coarser grains were quiet. Peas and oats are the only lines moving, prices on both of these being steady. No. 2 hard Manitoba, 92 to 94c; No. 3 do., 83 to 84c.; No.2 Northern, 00 to 00c.; peas, 77c. to 78c. per 66 pounds; oats, 34½ to 35½c. per 34 pounds; corn, 57 to 60c., duty paid; feed barley, 42 to 45c.; barley, middling, nominal.

The stocks of grain and flour in store compared with those of a week ago show a decrease of 22,448 bush. of wheat, 6,622 bush. of peas, 8,591 bushels of rye, 1,080 barrels of flour, 322 barrels of oatmeal, and an increase of 646 bushels of corn, 1,773 bushels of oats, 52,757 bushels of barley. Compared with the corresponding date last year there is an increase of 187,277 bushels of wheat, 189,035 bushels of peas, 376,458 bushels of oats, 112,389 bushels of barley, 23,445 bushels of rye, 4,646 barrels of oatmeal, and a decrease of 19,172 bushels of corn and 16,293 barrels of flour.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows :

	June 4, 1892.	May 28, 1892.	June 6, 1891.
Wheat, bush	600,535	622,983	412,258
Corn, bush.....	646	.....	19,818
Peas, bush.....	385,974	392,596	196,939
Oats, bush.....	512,892	511,119	136,434
Barley, bush.....	153,099	100,342	40,710
Rye, bush.....	31,164	40,755	7,719
Flour, brls	53,463	54,543	69,756
Oatmeal, brls.....	4,845	5,167	199

DRY GOODS.

The last few warm days has made a wonderful change in dry goods, all lines having fair call. Quite a few buyers have been in town from the surrounding country districts during the past few days. Light summer dress goods have had good call, and the same may be said regarding cambric and fancy lines of satins and prints. Late color cashmeres also have good sales.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June, 9, 1892.

GROCERIES.

There is not much change in the market here, except in beans and cornmeal, both lines have advanced. Molasses is reported easier and sugars are weak. Trade has been fairly active, though not quite up to expectation.

TEA—The tea trade is without any special feature, the demand being still mostly for the lower grades, though some quite large lots have recently been sold of the better qualities.

SUGARS—The sugar market does not seem to have reached bottom yet, as quotations given recently were lower than had been heard of before. The demand is fairly good, especially in granulated. Prices current are: Granulated 4⅜ to 4½c.; Extra c, 3½ to 3¾c.; yellows 3¼ to 3½c.

DRIED FRUITS—The demand is not quite up to what was anticipated, and prices are somewhat easier, more especially for layer raisins, which are selling at 6¼ to 7c. Off stalk are quoted steady at 5 to 5½c. Dates are 4½ to 5c. Prunes are 6 to 7c.

COUNTRY PRODUCE.

POTATOES—Are of very dull sale, prices are steady at 80c. to $1.25 as to quality.

EGGS—Sell readily at 10c.

BUTTER—Is gradually getting lower at 18 to 19c. for choice tub.

CHEESE—Is somewhat lower at 10¾ to 11½c.

MONTREAL TRADE CHAT.

E. Neveu's grocery store was broken into on Sunday last, but owing to the arrival of the police the thieves did not get much.

The gold medal awarded to this city for the excellence of its exhibits at the Jamaica exhibition has been duly forwarded from the Department of Agriculture, Ottawa.

R. L. Gault, Chas. P. Herbert and Alfonse Turcotte left for Quebec last week, to advocate the bill on behalf of the Board of Trade. The clause that the Board of Trade is particularly desirous of having adopted is that referring to the appointment of curators. The clause reads as follows: "That the Judge shall appoint as curator or curators, inspector or inspectors, the party or parties nominated by the majority in value of the creditors present or represented at the meeting."

D. Hatton, of D. Hatton & Co., returned home last week after a month's visit to the firm's oyster beds at Bay du Vin river. The firm leased the river last year for fifteen years and set on it a large number of seed oysters. Mr. Hatton says that the bivalves have not thrived as well as they should, owing to the cold spring, but hopes, with proper care to have a good oyster bed.

There has been considerable talk in the Quebec Legislature regarding beet root sugar. The following will show what two of the leading papers in the Eastern Townships have to say on the question :

Sherbrooke Gazette :—Mr. Hackett, in his place in the Legislature, denounced the proposed appropriation of $12,000 for the encouragement of the beet industry as a waste of public money. In giving utterance to these views he simply voiced the feeling of his constituents, for it must be admitted that all the attempts to incourage the beet root sugar industry here have resulted in failure. Mr. Hackett pretty accurately represented the views of farmers in this section, and deserves thanks for his courage in opposing useless expenditure.

The St. Johns News—We admit the force of a great deal that Mr. Hackett said; it is identical with the opinions expressed by many other sensible men; but if we are to believe the declarations of another class of men of equal intellectual eminence, who have given the matter a great deal more thought and study, the conclusions of the opponents of the beet root sugar industry are founded upon an imperfect knowledge of the question. The point is not simply whether beets can be grown and converted into sugar at a price which will enable the manufactured article to compete with cane sugar. If this covered the whole issue the advocate of the sugar beet would have to give up his case at once; but it is whether the indirect as well as the direct advantages of the cultivation of the beet are sufficient to warrant the payment of a bonus on this industry.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE" BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FAMOUS "STAR" Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.
Be sure you have fresh stock.

F. W. FEARMAN, HAMILTON, ONT.

YOUR STOCK

Is not complete without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE **C. B. CHOCOLATES.**

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF
BICARBONATE of SODA
REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.
SODA CRYSTALS
Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.
Orders for direct Importation from the Wholesale Trade Only.
WINN & HOLLAND, - - MONTREAL.
SOLE AGENTS FOR THE DOMINION OF CANADA.

Business Changes.

SALES MADE OR PENDING.

Isaac Deboo, general merchant, Sussex, N. B., is sold out.

Bennett Morton, general merchant, New Germany, N. S., is sold out.

The stock of Milton Pearce, general merchant, Parry Sound, Ont,, is advertised for sale.

The grocery and dry goods stock in the estate of Jacob Wardell, Toronto, has been sold.

The real estate and book debts of M. H. Mackenzie, general merchant, Baddeck, N. S., are advertised for sale by tender.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

P. Morin & Co., grocers, Montreal, have dissolved.

Munro & Hughes, grocers, Victoria, B.C., have dissolved.

Gordon, Hall & Co., grocers, Montreal, have dissolved.

Lefaivre & Langlois, grocers, Montreal, have dissolved.

McDougall Bros., general merchants, Margaree Harbor, N. S., have dissolved.

Frank Grant is admitted partner to the firm H. C. Grant & Son, general merchants, Southampton, N.B.

Musson & Morrow, importers and commission merchants, Toronto, have dissolved, the business being continued in Toronto by Geo. Musson under the style Geo. Musson & Co.

REMOVALS AND DEATHS.

Daniel G. Davis, grocer, St. John, N.B., is dead.

Frederick Meyers, green grocer, Halifax, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

John D. Ross, grocer, Truro, N. S., has assigned.

B. W. Ralston, grocer, Amherst, N. S., has assigned.

P. W. Gruchy, fish dealer, Descouse, N. S., has assigned.

A. D. Campbell, general merchant, Sardis, B. C., has assigned.

Rhodes & Co., grocers and fruit dealers, Halifax, have assigned.

James Graham, general merchant, Brookfield, N. S., has assigned.

M. C. Collins, grocer, Peterborough, Ont., has assigned to R. R. Hall.

Richard Tees, general merchant, Moosomin, Man., has assigned.

Joseph St. Marie & Co., general merchants, St. Urbain, Que., have assigned.

Wm. Martin, grocer, Toronto, has assigned to Henry Barber & Co.

Wm. Elliott, dealer in pottery, etc., Aultsville, Ont., has assigned to D. E. McIntyre.

P. G. Marentette, general merchant, Belle River, Ont., has assigned to James Piper.

R. S. World, general merchant, Kinmount, Ont., has assigned to J. B. Lang.

John Gibson, flour and feed dealer, Toronto Junction, Ont., has assigned to A. J. Anderson.

H. B. Horton & Co., grocers, Collingwood, Ont., have assigned to Wm. Reekie, Collingwood.

Messrs. Bonnel & Cowan, grocers and shipowners, St. John, have assigned to Mr. George F. Baird.

Thomas A. Wilson, grocer and crockery dealer, Brampton, Ont., has assigned to Richard Tew, Toronto.

A TIMELY HINT.

The manager, the bookkeeper, the cashier, the entry clerk, the shipping clerk, the salesman, the office boy, the porter—everyone, in fact, who is in any way connected with a business establishment should bear in mind that there is such a thing as cultivating trade, and that they, as well as the proprietors, are responsible for a share of the firm's success. Because a man is hired to fill a certain position there should be no excuse for his hesitating to do any other work which may require attention. A bookkeeper might soil his fingers by reason of stepping outside the office and waiting upon a customer if occasion required, but he would not lower himself in the estimation of his employer through thus signifying a willingness to make himself generally useful, and anyhow the dirt will wash off. To make a business grow and make it pay should be the main object of every employe, regardless of position or conditions. The day is gone when business can be conducted successfully without the undivided and best efforts of those who are responsible for it. In days gone by a merchant might succeed in a measure by sitting down and waiting for trade to come to him, but not now. In our day and generation the most persistent and systematic efforts are essential in bringing about a satisfactory result. A progressive spirit and a capacity for pleasing customers will work wonders in any business.—The Bookkeeper.

SOMETHING NEW.

We have to thank the agents of Lazenby & Sons (A. P. Tippet & Co.) for a sample of Soup Squares, a most convenient form of putting up soups in condensed shape, and admirably adapted for camping, picnicing and kindred uses. Each square will make 1½ pints of rich soup and contains the soluble part of 1½ lbs. of beef, and a dozen squares take up less room than an ordinary tin of vegetables.

ALL OFF THE SAME HOG.

You may talk of spring chicken, and quail upon toast,
Or anything else of which epicures boast ;
But when you are hungry, and want something grand,
Try sugar cured ham of the Ryan brand.

First measure a thickness, and then as you cut
Through snowdrifts of fat as sweet as a nut,
You won't fail to notice the brand on the skin,
The letters W. R. which Ryan burns in.

Quick turn it and turn it, with many returns,
While melting fat merrily blazes and burns ;
Imparting rich flavors, red, juicy, and there
'Tis done, and by Ryan's smoked ham you swear.

Now catch it up quickly, and on a hot plate
Enjoy it at once, not a moment to wait ;
Acknowledge the truth, and then always be sure
To buy William Ryan's Toronto cure.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?

If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,

HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH : 29 Front St. West.

MONTREAL " 318 St. James St.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOR SALE.—STOCK OF GROCERIES, BOOTS and Shoes on easy terms, good opening for Dry Goods in connection with present stock; store and residence for sale or rent; pleasant locality, good stand and largest trade in village; proprietor retiring. Address, Wm. Spencer, Box 130, Hepworth, Ont. 27

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Sticky Fly Paper

IS SOLD IN

CANADA

By the following Jobbers :

TORONTO.
Lyman Bros. & Co.
Kilgour Bros.
MONTREAL.
Evans & Sons, Lt'd.
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Lyman, Knox & Co.
Kerry, Watson & Co.
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VANCOUVER.
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E. Pimbury & Co.
NEW WESTMINSTER.
D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.

Special Agent for the Dominion:

C. E. Colson, Montreal

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

SUNSHINE
Scouring Soap
The 10c. Line.

100 Cakes in Box, $6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster Soap Works, Brooklyn, N. Y., is unequalled for cleaning metals of all kinds, glass, painted and polished floors, woodwork, etc.

It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesale, or from

Lucas, Steele & Bristol, Hamilton,
Eby, Blain & Co., Toronto,

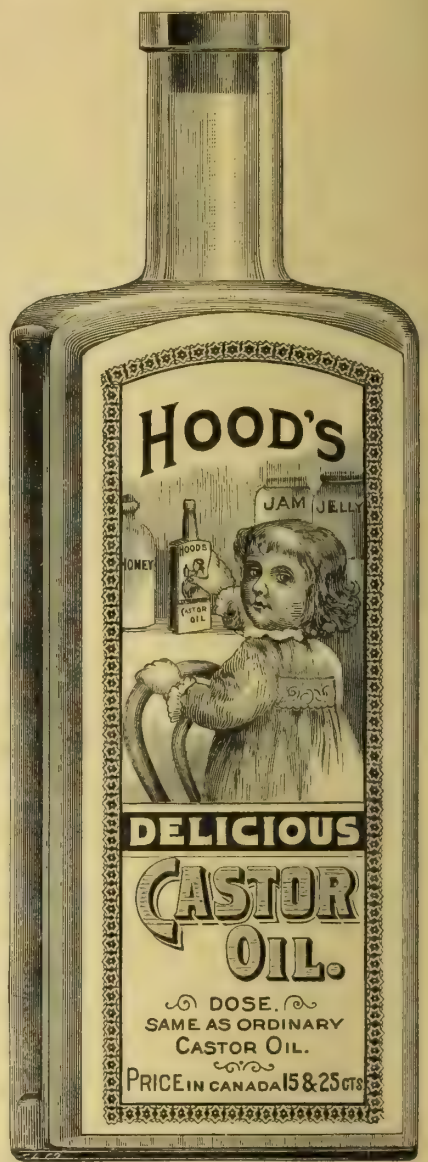
or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,
33 Wellington St. E.,
TORONTO.

YOU

Have wished for something of this nature many a time, and we respectfully solicit your assistance in placing it before the public.

It will pay you to push Hood's Delicious Castor Oil.



What we claim for the above:

(1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.
(2) It is virtually pure Castor Oil, as it contains 99 PER CENT. of the FINEST OIL PROCURABLE.
(3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
(4) Contains no Chloroform, Glycerine, or any injurious ingredient.
(5) Recgnized and appreciated by the Medical profession wherever known.

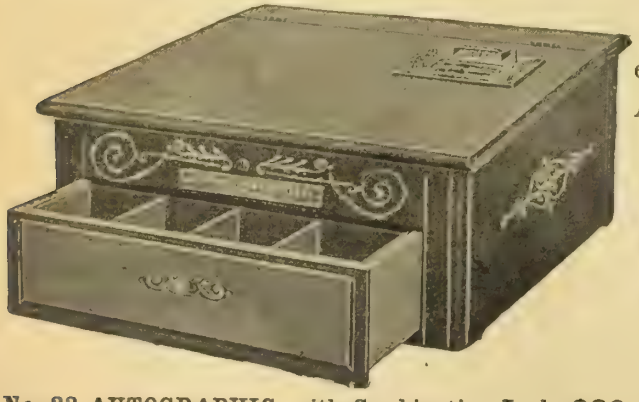
Demand Rapidly Increasing.
Big Profits to Pushing Retailers.

Ask your Wholesale Grocer for it, or write direct to the Manufacturers for Samples and Quotations

WM. HOOD & CO., Sole Proprietors,
48 & 50 Lombard St., TORONTO.

Autographic Cash Registers.

Before ordering any Autographic Register, see the **NATIONAL.** Guaranteed equal to the **PECK**, the **STANDARD**, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:

$15, $20, $25, $30,
$50, $60, $75,
$100, $125, $150,
$175, $200,
$225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

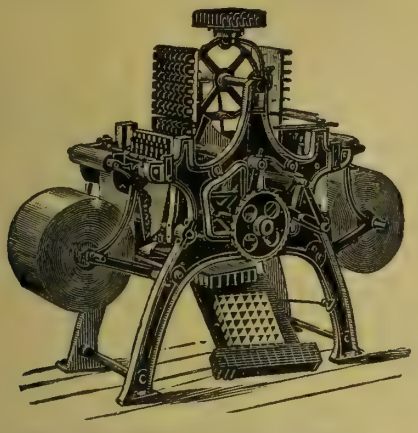
Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $15 or $20?

THE NATIONAL CASH REGISTER CO.,
DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W; Halifax, N. S., 107 Holles Street; Montreal, P. Q., 174 St. James Street; Winnipeg, Man., Main and Queen Sts.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market. Have you seen our 15 doz. Case for Farmers use? Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.

NORTHUMBERLAND PAPER AND EGG CASE CO.

We Please Them All !

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

HOW TO DRESS YOUR WINDOWS

Is explained in my 30 page Pamphlet.

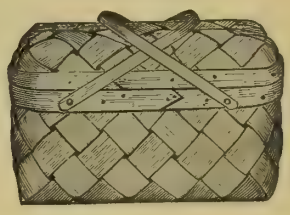
FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send $1.50 and I do the rest. A Nickle-Plated Hammer given as a Souveneir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, Room No. 1204, The Temple, Chicago, Ill.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

The Hot Weather is Weakening.

JOHNSTON'S FLUID BEEF is strengthening.

Keep up your Strength by taking it regularly.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 9, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

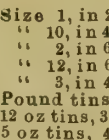
10 cent tins		1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" ¼ " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60



WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans, 4		$1 00
4 oz "	3	1 50
6 " "	3	2 25
8 " "	3	3 00
12 " "	1 to 4	4 25
16 " "	1 to 3	5 75
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

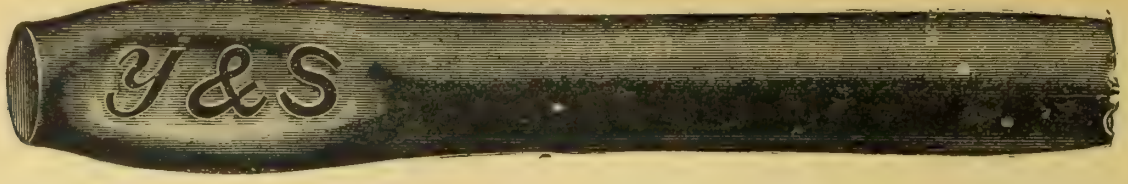
	Per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	1 75	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 00	2 25
" 3's	2 75	3 25
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 50	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	....	1 65
Tomatoes, 3's	1 05	1 11
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Crown flat	.....	2 25
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, talls	1 35	1 45
" flats.	....	1 70
Sardines Albert, ¼'s tins	... ..	12½
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	..... 6½	8
" " ½'s "	 9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	.....	1 50
" .....2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue..1 "	....	3 25
" ..2 "	6 00	6 25
" .....4 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ¼ lb cans		1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 7 5
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65

(115 pieces)

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00

Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.) 3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s .6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	$0 30
Mott's Prepared Cocoa		28
Mott's Homœopat'c Cocoa (¼s)		32
Mott's Breakfast Cocoa		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibbs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick		22&24
Mott's Confec Chocolate		22c—40
Mott's Sweet Choc. Liquors		21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	29
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs 5 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

per doz

Gibson's Icina, 1lb	24 lbs in case	2 25
do do ½lb		1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	..... 0 85
" 6 " "	..... 1 25
" 4 " cotton bags	..... 0 90

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ⅛ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER **RECKITT'S BLUE.**

Seasonable Goods, such as Syrups for Soda Fountains in 1 Gallon Tins.

Daisy Wafers.

The latest novelty to eat with Ice Cream. Sponge Cakes relegated to the back seat and Daisy Wafers introduced. Send in your orders at once. Made only by

The Toronto Biscuit and Confectionery Co.,

Phone. 528. 7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4½	5¾
" " ½ bbls	5	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" ½bbls ...	6⅛	6¾
" " cases ..	6¼	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6½	7⅛
" " cases	7½	7⅝
" Vostizzas, cases...	7¾	9½
" " ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅛	9⅝
Dates, Persian, boxes,.....	5	5½
Figs, Elemes, 14oz., per box	...	..
" 10 lb boxes	11½	12½
" Seven-Crown	13	15
Prunes, Bosnia, casks	4½	5½
" " cases, new.	6	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3½	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " " qrs.	1 25	1 30
Royal clusters	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" qrs.....	1 80	1 90
Lemons	2 75	4 00
Oranges, Floridas	....	....
" Valencias	6 00	7 00
" Messinas	5 00	5 25
" Seedlings.....	3 75	4 50
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb....	....	0 04½
do Evaporated.....	....	0 07

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	0 03	0 04
White fish..... do	0 06½	0 07
Manitoba White fish do	....	0 06
Salmon Trout..... do	.....	0 06
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish :		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	0 05	0 06
Cod..... "	.....	0 07½
B C. salmon ..... "	0 18	0 20
Market Cod ..... "	....	....
Frozen Sea Herrings	.....	....

GRAIN.

Wheat, Fall, No 2, ...	0 82	0 83
" Red Winter, No 2	0 82	0 83
Wheat, Spring, No 2.....	0 80	0 81
" Man Hard, No 1..	1 00	1 01
" " No 2..	0 93	0 94
" " No. 3...	0 83	0 84
Oats, No 2, per 34 lbs ...	32½	34
Barley, No 1, per 48 lbs..	52	54
" No 2 extra.....	48	49
" No 3 "	44	45
Rye	79	81
Peas.....	60	62
Corn	50	51

HAY & STRAW.

Hay, Pressed, "on track	....	13 00
Straw Pressed, "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS :
"C" 60 and 5 per cent. from list.

HORSE SHOES :
From Toronto, per keg .. 3 60 3 70

SCREWS : Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00

ROPE : Manilla	.....	0 11½
Sisal	.....	0 09½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES : Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5½	5⅝
No. 1 ..... " ...		5
No. 2 ..... " ..		4⅝
No. 3 ..... " ..		4
TURPENTINE Selected packages, per gal	0 46	0 48
LINSEED OIL per gal, raw	0 55	0 55½
Boiled, per gal.....	0 58	0 58½
GLUE : Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND :

In Butte Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½

60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb 0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ½ gal glass jars, $9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	13	14
" Tarragona		15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts,.....	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases		...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

	Imp. gal	
to 10 bbl lots, Toronto...		
Canadian	0 14	$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

	c. p. peel
Terry's Candied Peels.	
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs.	$0 17	$0 20
" dairy, tubs, choice	....	0 14
" " medium	....	0 12
" low grades to com	....	0 10
Butter, pound rolls	....	0 15
" large rolls	0 12	0 12½
" store crocks	0 12	0 12½
Cheese	0 09¾	0 11½
COUNTRY		
Eggs, fresh, per doz	....	0 10½
" limed	....	.....
Beans	1 00	1 25
Onions, per bbl	2 25	2 75
Potatoes, per bag	0 26	0 40
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 07	0 10
" section	0 12	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Pork, mess, p. bbl	13 00	14 00
" short cut	16 00	16 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Bellies	0 09½	0 10½
Rolls	....	0 08½
Backs	....	0 10
Lard, Canadian, per lb	0 09¾	0 10½
Compound	0 07	0 09
Tallow, refined, per lb	0 05	0 05½
" rough, "	....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅞	4
" Patna	4⅜	5½
" Japan	5	6
" extra Burmah	3⅞	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10
Grand Duke	6½	7½
Sago	4¾	5½
Tapioca,	5	5½

ROOT BEER.

Hire's (Liquid) per doz	$2 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4⅜
Canada Laundry	3⅜
Silver Gloss, crates, 6 lb. boxes	6¼
Silver Gloss, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4⅝
Benson's Canada Prepared Corn	7
Canada Corn	6¼
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅜
1st quality white, 3 lb. cartoons,	4⅜
Lily White gloss, crates	6¼
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¼
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6¼
Rice Starch, fancy cartoons	8¼
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6¼
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6¼
Ivory Gloss, fancy picture, 1 lb packs	6¼
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5¼
" 50 lb. boxes	5⅜
Extra Ground, bbls	5⅜
" " less than a bbl	5¼
Powdered, bbls	4⅞
" less than a bbl	5⅛
Extra bright refined	4½
Bright Yellow	4⅜
Medium "	3⅝
Brown	3½ 3¾

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	1¾	2
M	2	2¼
B	2⅛	2¼

BARM YEAST

A Triumph in Quality as well as Quantity!
The Best and most Economical Yeast in existence.

Our 50 cent boxes containing 2 doz. 5 cent. packages are superseding all other kinds.
Our 1 dollar box containing 2 doz. 10 cent. packages is a startler.

Ask for them or write to the Factory.

TELEPHONE 1920.

35 Wellington St. East, Toronto.

Prices current, continued—

V.B.	2½ 2⅝
E.V.B.	2⅝ 2¾
E. Superior	2¾ 2⅞
XX	2⅞ 2¾
XXX	2¾ 3
Crown	3 3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3¾
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

CEYLON.

Congou—		
Half Chests, Kaisow, Moning, Pakling	12	55
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	50
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ b. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2(
XXX, W.W	0 25
Honey Dew	0 30
Pickling	0 45
Malting	0

THE BADGEROW DIXON VINEGAR CO

French Bordeau	per gal	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 2*
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar		0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts		2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	$3 70
5 cases and under 10 cases	3 60

Steamship (10 gro. in case)

Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.
Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG. MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

ELLIS & KEIGHLEY,

IMPORTERS AND MANUFACTURERS,

COFFEES, SPICES, BAKING POWDER, EXTRACTS, &C.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool	Steamships.	From Montreal..
Sat'y, April 16	Lake Huron....	Wed'y, May 4
" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron	" " 8

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess.

Rates of Passage, Montreal to Liverpool.

SALOON, $40 and $50..... } According to Accom-
ROUND TRIP, $80 and $90 } modation.

The $40 and $80 rates are per Lake Nepigon only.

INTERMEDIATE, $30. STEERAGE, $20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent

For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Sick Headache, Skin Diseases, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c, 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O Box 672, New York.

ORDER IVORY BAR SOAP

We are booking orders for this season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

WRITE FOR PRICES.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Agencies. Mfg Co., Hull, P.Q. The Mercantile Agencies.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

Tilsonburg Mills

PATENT PAN DRIED OATMEAL

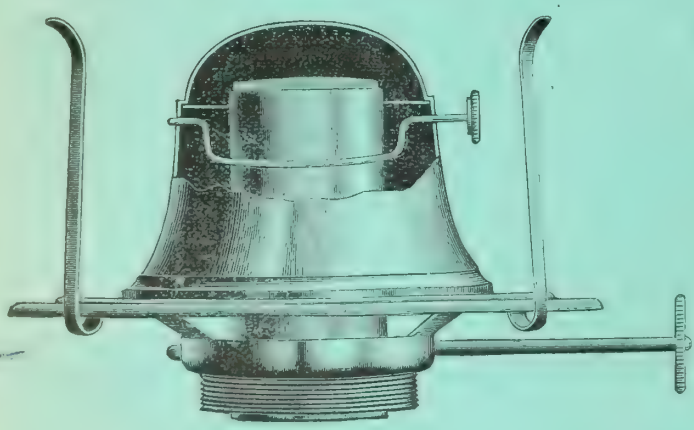
FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

The "Perfection" Wick Trimmer.



No more dirty fingers.

No more Smoky Chimneys.

No more poor light.

No more Coal Oily smell on the hands.

This clever little invention does away with everything disagreeable about the trimming of a wick. A simple "TWIST OF THE WRIST" and all the burned and charred part of the wick is removed. IT MAKES THE BURNER GIVE ONE-THIRD MORE LIGHT.

No live dealer should be without them.

GOWANS, KENT & CO.,

TORONTO and WINNIPEG. Sole Agents for Canada.

"Free from organic matter."—Lancet.
"Invaluable to blend with wines and spirits."—Civil Service Gazette
"Exquisitely pure."—Prof. Wanklyn.

JAMES LOBB,

Agent for Canada,

30 Wellington St. E., TORONTO.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VI. TORONTO, JUNE 17, 1892. No. 25

FOR COOKING.

St. Lawrence Corn Starch.

THESE BRANDS ARE

FOR THE LAUNDRY.

St. Lawrence Ivory Gloss Starch.

THE HIGHEST STANDARD.

ASK YOUR WHOLESALE GROCER —FOR— RAILROAD AND STEAMSHIP MATCHES

GUARANTEED Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR MOTT'S

DUNN'S BAKING POWDER

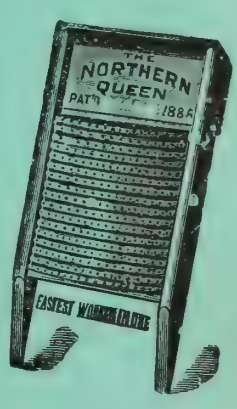
THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.

The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

USE SPANISH BLACKING

THE KING OF BLACKINGS

THE PATENT

ARCTIC REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

TORONTO.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our Patrons, and Guarantee Satisfaction.

SEND FOR ILLUSTRATED CATALOGUE.

Withrow & Hillock
130 Queen St. E.
Toronto

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JUNE 17, 1892. No. 25

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St. E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building, Roy V. Somerville, Manager.
EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

THIS WEEK'S MOTTO:

He who goes a borrowing goes a sorrowing.

During the season 1891-92 the English market took about 4,000 tons of Australian and New Zealand butter. This immense trade would be more gratifying to the Australians if it had been more profitable, but the butter appears to have been bought by the importers at prices averaging about 3c. a pound below those paid for Danish butter. According to the Provision Dealers' Gazette, however, the colonial butter was equal in quality to that of Denmark, and the proof of this is established by the fact that English provision dealers were able to dispose of it to consumers as Danish butter, and to get the same prices for it. While the provision dealers made a big margin on it, the shippers were deprived of a fair profit and the butter itself was deprived of the credit that its large sale entitled it to. It was denominated Danish butter. That it was accepted as such by consumers is a tribute to its merit that ought not to be withheld from it because provision dealers want to buy it cheap. Canadian butter wants a chance too in the English market, and the best grades of it would probably pass for good Continental butter. While this would be very flattering to our producers, it would not be satisfactory to them to feel that all the benefit of such a conquest of the English market would accrue to English merchants. The butter would taste as sweet if called by any other name than Danish, and fair play requires that it shall be called by its own name. The butter does not need to be sold under the fraudulent cover of any established name, if it will sell for as full prices as the genuine butter of that name. The experience of the Australasian butter shippers draws the attention of butter producing colonies to the part that selfish produce dealers can play in determining the profits to be realized from exporting to the English market.

* * *

As was pointed out in our market report last week, country merchants are generally following the rule of shipping butter in its fresh state instead of storing it and putting it up in packages for sale later in the year. In this they are following a wise course, but it is doubtful if they are led to it entirely from choice, or from a conviction that it is the best way to deal with their butter. The fact of the matter is they cannot afford to let capital lie in the death-like trance in which all of it spent in butter used to be locked throughout the summer. That was a speculative policy. It never yielded any money, but it was repeated every year, and would perhaps be repeated yet if the agency that did away with speculative buying had not done away with speculative selling too to a very large extent. Even if butter did not decline in value through keeping, and a fairly good fall market were assured, it would be impossible for the majority of country merchants to hold their total purchases for the whole season. They cannot do so any more than they can buy large round lots of groceries several months in advance of needs, merely to anticipate an advance in price. The short time between payments has stopped all this. Goods have to be paid for and if the retailer has sold them for butter he must sell the butter to pay for them.

* * *

There is a demand for butter in British Columbia that should prove serviceable to Ontario producers and dealers. Manitoba makers find sale there for a good part of their spare product, and butter is imported also from some of the neighboring States. Makers in this province can get butter into British Columbia in good condition and at fair prices. There is no reason why butter makers here should not make some money out of that market. The sale of a lot of 6,000 lbs. to a British Columbia buyer by a Guelph creamery a few days ago, is an evidence that this market is receiving some attention here.

* * *

Senator McPherson, of New Jersey, submitted to the United States Senate the other day the minority report of the Democratic members of the Special Sub-committee on Relations with Canada. The following extract from it shows that the McKinley Act did not make our butter trade with New York buyers any worse than it was:—In 1890 we imported 54,000 pounds of butter from Canada; in 1891 we imported from Canada 351,691 pounds of butter. In the first year of the McKinley Act the importation of butter had increased nearly 700 per cent., notwithstanding the duty had been increased fifty per cent. It will scarcely be denied in view of the large export to the United States, that our market afforded the best outlet for Canadian butter, and in order that my honorable colleagues might know who paid the duty I addressed a letter upon this subject to the well-known firm of Stephen Underhill, of New York, the largest dealers in this country in Canadian butter. The response is as follows:

"In reply to your questions in respect to our trade with the Dominion of Canada in the article of butter, I beg to say that in the year 1891 we purchased largely in Canada and the prices paid ranged from 15 to 22c. per pound, the latter for extra creamery; and that in all cases we paid the duty, and charged the duty, costs and profits upon consumers here. (Signed.) M. W. CARR."

A POLICY OF CHANCE.

Credit is like fire : it is a good servant but a bad master. When it is well bestowed it is doubly beneficent—like mercy, that in the phrase of Shakespeare "blesses both him who gives and him who takes." It has also the same twofold power to destroy, and oftener does wreck both dispenser and receiver than it prospers them. Those who mete it out take risks between these two chances in probably nine cases out of ten, having moral certainty of getting full payment in the other one chance. They get full pay of course in more than one-tenth of the number of cases, but that fact does not diminish the risk they ventured on.

The risk is not solely in the admitting of a man to credit privileges. At that stage the giving of credit is a matter of choice with the trader. But it becomes a matter of necessity very often in later stages of the trader's dealings with a customer who has been allowed to get on a time footing. You may be a wholesaler or a retailer. You have mistaken a buyer's honesty, business ability or financial standing, or you have been too eager to make a customer of him, and you let him into you for a good-sized account. He pays you a small sum and wants more goods. You are uneasy about the debt he owes you, and dread giving him offence by refusing further credit, as by doing so you will estrange his trade and, put it out of his mind ever to pay you at all. You let him in a little further. If he comes along with a margin, and has something of the manner of being conscious that he has "got you," you'll venture a little further. You finally get to a stage, if you are a wholesaler, when you desire to sell him all the goods he buys, and for fear of his going to some other wholesaler you rather press him to buy, hoping, in the extremity of your distress, that when he comes to a state of bankruptcy there may be nobody to divide up his assets with, and that you may get them all. Not infrequently, as has been hinted above, the debtor sees his advantage and shows a little impudence, being disposed to swagger on the strength of his dishonesty as the physical bully is on the supposed strength of his muscle. Many a trader knows that when he has come to a certain pass in credit, giving he has to go on or lose all he has ventured. He plays a desperate game after that and commonly loses. When a man cannot keep up he had better be dropped with all that he has been able to secure of his creditor's substance, if there is no means of recovering it.

In such cases continued credit-giving is exactly analogous to stock-gambling. You pay your ten per cent. on a venture in wheat, corn or pork ; the market goes down, but you believe it will recover, and not wishing to lose what you have in you continue paying. You get after a while to a point where you have to stop, and your name goes to swell the long list of victims who started out in the flush of their conceit in their own cleverness. Progressive credit—giving is gambling. It can be depended on to come out right in about as many cases as gambling can. A sure loss is better than an uncertain gain of much larger size.

SELF-RESPECT IN ADVERTISING.

A class of advertising that is certain not to catch a good line of custom is that in which the trader constantly obtrudes himself upon public notice. Egotism is always objectionable, but it is never more vulgar than when it defaces the space that it takes up in business advertisements. Slang, and contemptuous epithets applied to rivals, are in vile taste. People of any sense find nothing more nauseating than a constant periodical succession of such announcements as "James Lightweight is still on deck," "The People's Friend is still on the trail of the Profit Grabbers," "We're Here to Stay," "We're in it," "Honest John is still on Top." Sometimes these advertisers pose as heroes, overcoming,single-handed, great odds in the competition they have to face ; sometimes they are martyrs to great principle, usually that of selling at cut-throat prices ; sometimes they are oppressed by a combine. Their trumpet blast is always the same, the key note of their advertisement is always personal, and therefore both in bad taste and unmanly. A trader should make what capital he can out of any genuine case of boycotting or of combination specially to thwart him, but he can do it in a becoming and self-respecting manner. He certainly will not extract the full benefit of such a situation by the use of advertisements that make himself ridiculous. A man is ridiculous who imagines his affairs are of great consequence to the people, who believes that they are all keeping an eye to his fortunes on account of the immodest and bombastic stuff he sticks into print about himself. A truly diplomatic man who has the rare advantage of being leagued against by opponents will know how to use it with decency. He knows that the public interest centres in his goods, not in himself, and he will so trim his sails as to make the most direct course into buyers' favor. To pose as Hercules in each separate act of the seven labors is not the role that befits him. People make game of a man who makes such a spectacle of himself.

The very funny, excruciatingly humorous fellows that do not mind making monkeys of themselves for the diversion of the public are not all out of business yet. Here and there in the pages of a country newspaper, and here and there in the handbills cast abroad by city retailers may be seen specimens of these antics' fine work. The jokes are usually crude, devoid of point, and forced hard into some application to the advertiser, who seems to think that is the sure way of clinching an impression that will multiply customers rapidly. A little decorum would do more good, and it is wise for a man to put his trust in a less frivolous mode of announcement. The advice suits this class as well as the other : "I pray thee, allay with some cold drops of modesty thy skipping spirit."

AS TO ADVERTISING.

The advertising—day by day it grows to be more important—is a department that requires all the talents which are necessary in the man as a salesman, and it requires still more than this, it requires the knowledge of how to say a good deal in a few words, and in such a way that the persons who read will feel that the advertisement is not put in the paper for the mere sake of seeing one's name in print, but that facts are stated and goods are as represented. The art of advertising, and advertising well, is not possessed by every man who is a successful business man. This is evidenced by the fact that most of the large houses employ men whose sole work is writing, arranging, and placing the advertising. Large salaries are paid to men who have demonstrated their ability to use English in such a manner that, "he who runs may read," and be benefited thereby.

The average advertisement may be made to pay 50 per cent. better when arranged as it should be, than when arranged by a person who does not appreciate the meaning conveyed by a page full of detailed description and cuts that are, in reality, blots. Quoting an authority on the subject, we have a few practical, common sense statements that may not be amiss at this point : "The average printer does not know how to set up an attractive advertisement. He is at it constantly, and from this fact alone he is the poorest person in the world to put an advertisement in attractive form. The fewer the different styles of type used the more effective the advertisement. Do not become possessed of the idea that if your firm name is in one-inch display, the body of the "ad" is of no importance. Your name does not interest the public, and if your goods do not, certainly your name will not have any effect. Don't try to give sizes and prices, details of manufacture, and the history of your house all in two inches. Use as much space, as few words, and as little display type for headings as possible. Have a catch or head line, and if your advertisement is to be used on a page full of cuts, do not use a cut ; your advertisement will stand out more distinctly in type alone, and vice versa. The best type you can use is the style that primers for children are printed in.

Glance through any of the monthly magazines and the strength of the foregoing remrks will be obvious. The departments of a business resemble the mechanism of a watch. The firm and the salesmen take the place of the main-spring and hair-spring ; the goods are the cog wheels, and the regulator is the advertising department, without which the watch, while it may run, will be such a poor time-piece that the public place no confidence in it, and will look elsewhere for their guidance.

SUMMER WINDOW DRESSING.

In a King street grocery store may be seen a model window, dressed for the summer season. The passer is struck with its extreme simplicity, yet very taking design, while a grocer would be struck with its suitableness to the season of heat and flies. Black flies are inevitable as a thunder storm, and hence the only remedy is preparation for their arrival. The grocer who dressed the window referred to may naturally be supposed to have been fully aware of the disgust liable to be engendered in a customer's mind when he or she notices a window half full of sugar, raisins, currants, teas and such articles, and the other half cloudy with flies. He thought much as does a Queen street grocer, who is accustomed to leave his window entirely empty during the summer season, with the exception of a few pots of flowers and an attractive sign.

But this window before mentioned was filled with such articles as packages of corn starch, small bright labelled boxes of starch, washing blue and such inclosed goods. Then these were fantastically and elegantly arranged. Severe forms were there, but these were relieved by the neglige parts of the window. In arranging such goods as these, the individual can follow his own tastes and display his ingenuity for arrangement.

It's mate was filled with canned goods. Their arrangement was very novel, and reminded one of the arrangement of the pipes on a large pipe organ, or rather several of these arrangements of various sizes and constructions. These windows were extremely simple and plain, but the goods were clean, in fact looked as if polished for the occasion. Altogether, the impression left on the mind was that the grocer was a tidy man, and was very careful not to shock the feelings of his customers. At the same time common articles in his ingenious hands could be made to assume a very pretty appearance.

THE UNITED STATES SUGAR TRUST AND REBATES.

The wholesale grocers of the United States east of the Rocky Mountains held a convention in New York on Thursday and Friday of last week, of which the object was to obtain from the Sugar Trust an extension to the wholesale trade of the whole country the rebate system that now exists by agreement between the Trust and the two associations of the east—the New York association and the New England association. Besides the widening of the range covered by the rebate, the convention sought an increase of it to ¼c. per lb. To the associations named it is ⅛c. per lb. The convention was unsuccessful. President Havemeyer informed the committee that presented the resolution of the convention, that the Trust would be willing to consider proposals for a uniform rebate to the entire wholesale trade east of the Rocky Mountains if that trade would form a national association. The wholesalers had coupled with their request the proviso that the trader should sell at Trust prices to be entitled to the rebate. This evidently was not a sufficient basis of support for the Trust, which plainly aims at enlisting the united wholesale trade as an ally for the upholding of prices. The convention adjourned without doing anything further.

NOTES TAKEN ON THE ROAD.

W. J. Hapgood, Halifax, N.S., says trade is good with him, and he looks for an increased business the present year.

G. J. McLeod, Truro, N. S. has been taking a vacation which his health demanded, and the Cape Breton atmosphere seems to have done him some good.

W. T. Harris, Chatham, N.B., carries on a general merchant's trade and handles the milling products of Ontario on a considerable scale. He is also a lobster packer, and has now 200 cases which he is offering on the market.

A. A. Clay, Trenton, N. B., keeps a well assorted stock of dry goods, hats, caps, men's furnishings, etc., as well as groceries. Mr. Clay is in the centre of the large manufactories in Trenton, and as the town grows his trade will grow with it.

The patent Dominion clothes pin, manufactured by C. C. Brown, Danville, Que., is having large sale. The pin is light and durable, and can be sold at a good profit by the trade. Mr. Brown solicits correspondence. See his advertisement in this issue.

J. A. Havival, Trenton, N. S., in locating near the large works of the Nova Scotia Steel & Forge Co. will succeed in building up a good grocery trade. Being a young man and in favor with the workmen around him, he can secure a large share of the trade that formerly went to New Glasgow.

W. Wilson & Co., Chatham, N.B., welcomed the representative of THE CANADIAN GROCER and paid two years' subscription to that journal as freely as they would have bought a sack of flour or a bushel of No. 1 hard Manitoba wheat. They say it brings its value every week.

James Kavanagh, New Glasgow, N.S., is prospering in the old stand of Ray & Lockhart. He bought out that firm's stock, and added much to it. He keeps full lines of fancy groceries, foreign fruits, confectionery, etc., and is fully alive to which is the best grocery journal to subscribe for.

D. Logan, Pictou, N. S., says trade is good with him, but there is no getting away from the fact that the farmers of Nova Scotia feel the McKinley tariff keenly, and while they can all feel that it will not starve them out, it would be just as well to have that market if they could get it.

G. R. Jones, Moncton, N. B., has been in the grocery business there for about a year. Being a young man with lots of push, his trade shows satisfactory returns for that time. This young man is alive to the benefits to be derived from his trade paper, and we venture to say his judgement and pluck will carry him safely through the present depression that seems to hang over the town of Moncton.

The firm of Hogg & Craig, Pictou, N. S., are doing a nice trade in the grocery line. The business was formerly owned by the confectionery firm of Hamilton & Son. Mr. Hogg is a large packer of lobsters and ships extensively to foreign countries. Mr. Craig is an old London, Ontario, boy. In that city he travelled several years for McCormack & Co. He and his partner have been in the business here two years, and have every reason to be proud of their success and prospects for the future.

The picture that meets the eye from the deck of a steamer in Northumberland Strait is one of grandeur, sublimely beautiful. As far as the eye can reach is seen one vast garden sloping towards the sea, its ploughed fields, its growing grass and grain, making as goodly a sight as the eye wants to rest on. The beautiful city of Charlottetown, the hub of Prince Edward Island, cannot get justice done it in these columns, for this is a hurried visit of a representative of THE CANADIAN GROCER, and he must see his numerous friends and return by the morning boat. Glad he is to find all of them busy and cheerful, and ready to welcome him. P. Monaghan was too busy to give more than a passing welcome, with an order to renew the subscription to THE GROCER, and a promise of more attention next time. T. J. Morris was much pleased with THE CANADIAN GROCER, and the many good articles he found in it, and trade questions. He would join in any movement looking to early closing, black-listing, half-holidays, pic-nics, etc, such as are reported to exist in the upper province. Any organization that would bring the grocerymen together in a social and business compact for the good of all he would support. George Rackham expressed himself much in the same way as did Mr. Morris. He said everything was favorable to an association prospering in Charlottetown, if the right man could be got to organize it. Mr. Rackham was very flattering in his remarks on THE CANADIAN GROCER as a well conducted journal in the interests of the grocery trade, and he cited several instances where the diagnosis of the market conditions of the different products had been taken advantage of by him and others with profit to themselves. W. N. Coffin buys farm produce and does quite a shipping trade. He has found Cape Breton his best market this spring. Beer & Goff do a large retail and jobbing trade. They import direct from Europe and other quarters of production. They carry the best brands of flour and cornmeal, and ship throughout the Island. W. Hutchinson is the leading confectioner of the town. Fruits, foreign and domestic, in their seasons with sweet goods abound in this store, and although tempted to linger here, our representative was obliged to hasten on and make calls on R. K. Brace, Jas. Kelly, and many others before the gangplank of the steamer was pulled in for the night.

TORONTO RETAIL GROCERS' ASSOCIATION.

The transactions at the regular monthly meeting of the Toronto Retail Grocers' Association on Monday evening were, with the exception of an addition to the membership and the receipt of certain communications, rather unimportant. Notwithstanding that the membership has increased by over a hundred new names since the present secretary took office, the attendance on Monday evening was no better than ever. Though the members who attended the May meeting recognized the importance of being punctual and several promised to amend in this respect, the meeting on Monday evening was not opened till 15 minutes to 9. There was manifest a very general lack of enthusiasm, and the order of the proceedings was open to criticism at many points, some of the participants in discussion being inclined to be irregular and occasionally waggish. The hot weather and the absence of any real important question to engage the attention, had probably a good deal to do with all this. Whatever the cause, business was long drawn out.

The following members were present: The President, Mr. Booth, (who occupied the chair) Messrs. Clark, White, Sykes, Barron, Sinclair, Roberts, Mills, J. Doyle, N. H. Young, D. Perkins, J. McMahon, Mathieson, McCulloch, Williamson, Secretary Corrie.

The minutes were read and duly confirmed

NEW MEMBERS.

The Secretary submitted the names of the following grocers, who upon nomination were admitted to membership:

J. Beaton, King St. E.; J. Titterington, Northcote Ave.; J. Bond, Queen St. W.; Nicholson Bros., College St.; K. Frawley, Sackville St.; E. Boyd, Sumach St.; Frank Kelly, Yonge St.; W. Gray, Augusta Ave; A. Stirling, Eastern Ave.; —— Close, King St. W.; Gosnell Bros., Gerrard St. E.; —— Davison, Wilton Ave.; —— Squires, Church St.; W. H. Shields, Gladstone Ave.; E. Brown, Gerrard St. E.; —— Humphreys, Dovercourt; J. H. Mathieson, Bloor St. W.; T. Clark, Tecumseh St.; J. Doyle, Wellington Ave.; Chas. Hooper, Portland St.; A. N. Burns, Yonge St.; I. N. Kirkup, Yonge St.; —— Gilbert, Oak St.; Alex. Rae, Brunswick Ave.; —— Macdonald, Baldwin St.; R. Wellington, Gerrard St. E.; W. Thompson, Church St.; D. Radcliffe, College St.; T. S. Smith, Bloor St. W.; Gibb Bros., Yonge St.; F. Readman, King St. W.; J. French, Little York.

REPORTS OF COMMITTEES.

The Secretary read the report of the Executive Committee, recommending: (1), that Mr. Clark be appointed by that body its permanent chairman; (2), that certain accounts, of which the only considerable item was $55 for salary and commission to the Secretary, be paid; (3), that the Association do not get up a pic-nic or excursion of its own, but be recommended to join the City Travellers' excursion party to Niagara Falls; (4) that, to save time and labor, the night of the meeting be printed on the monthly forms sent out for the filling in of names for the dead-beat list; (5), that a summary of the law relating to the collection of debts be printed on the back of these forms; (6), that Mr. Gibson and Mr. Butcher, associate-trustees with Mr. Barron for the Special Fund, be asked to sign their names to the bond for this fund.

For the special committee appointed to look after the peddling question, Mr. Barron reported that nothing so far as he knew had been done, and said that he was not aware until he saw his name in THE GROCER, that he was on such a committee.

Mr. Mills said something should be done at once, as the change in the law relating to pedlars would come into force on the first of July.

COMMUNICATIONS.

Communications were received in reply to the complaint made to manufacturers as to cutting on certain brands of their soap. W. A. Bradshaw & Co., manufacturers of Ammonia soap, said they had been aware a certain retailer was cutting, but did not know that anybody else was. This retailer has been called upon by a representative of the company, and he has promised to desist.

Taylor & Co., manufacturers of Morse soap, said they had done their utmost to prevent cutting and had steadily avoided business with dry goods houses. They knew that Howell & Powell of College St. had been shading prices, but did not know of any one else.

The Pure Gold Co. were sorry to learn that their new process soap had been sold at the rate of 6 for 25c. They knew of no case where this was done, but would be obliged for information pointing to any dealer who did it.

With reference to this communication, the Secretary said, that in accordance with instructions given at the last meeting, he had given information when asked, in connection with these complaints, and had subsequently named the person who had cut prices of Pure Gold Soap.

A communication was sent by the London Retail Grocers' Association, which forwarded a resolution lately passed by that body declaring its intention to restrict its trade to houses which did not sell grocery lines to dealers other than grocers. The resolution further provided that all other associations should be asked to co-operate with the London body on these lines, and that with that object copies of the resolution should be sent to sister associations.

The Secretary reported but one reply to his request for answers to the list of questions drafted by the delegates who met here last fall. That reply came from Hamilton, and was to the effect that the Hamilton replies had been sent some time ago. The Secretary knew nothing of any replies to this list.

The foregoing reports and letters were then upon motion formally received.

THE EXCURSION.

The Executive's report having been received, it was decided to take it up clause by clause. Everything was assented to until the clause recommending that, instead of taking an outing of its own, the Association should attend the Travellers' Excursion to Niagara Falls.

Mr. Sykes wanted to know if the Travellers had given an invitation to warrant this recommendation, or if the Travellers had been consulted.

From the general tenor of the answers it appeared that the Travellers' mind on the matter was not known, and that there appeared no need for asking their consent to this arrangement. It was explained that the clause would not, even if passed, commit the Association to attendance at the Travellers' excursion, and in fact absolved the Association from doing anything to get up or take part in an outing, but simply suggested that those of the Association who wanted a good day's outing could not do better than attend the Travellers' excursion, as anybody who bought a ticket would be entitled and welcome to do. The Executive felt that it was acting in accordance with the wishes of the Association in not putting the work of a pic-nic or excursion upon members, and in waiving any chance to make money out of any such occasion.

Mr. Barron did not approve the idea embodied in the clause. Heretofore the Association had been able to get up successful pic-nics without joining with any other body. If any other body, such as the Travellers, desired to join with this Association, let an arrangement be adopted for a division of the proceeds.

Mr. McMahon suggested that the Association send a committee to confer with the Travellers' Association as to an arrangement for a union excursion.

Mr. Sykes thought a satisfactory arrangement could be made with the Travellers, and did not believe in paying out a lot of money for nothing. The 35 cents per ticket allowed by the boat company might be secured for the Association upon every ticket taken by grocers.

Mr. Roberts considered it wrong for this Association to disturb arrangements made by the Travellers months ago, as such arrangements had to be made months ago to get a boat for a day now. That was what stood in the way of the Association, and prevented it at this late hour getting a boat itself.

A motion was introduced by Mr. Williamson and seconded by Mr. Mills, to amend the clause by leaving out the words naming the Travellers' excursion, thereby leaving

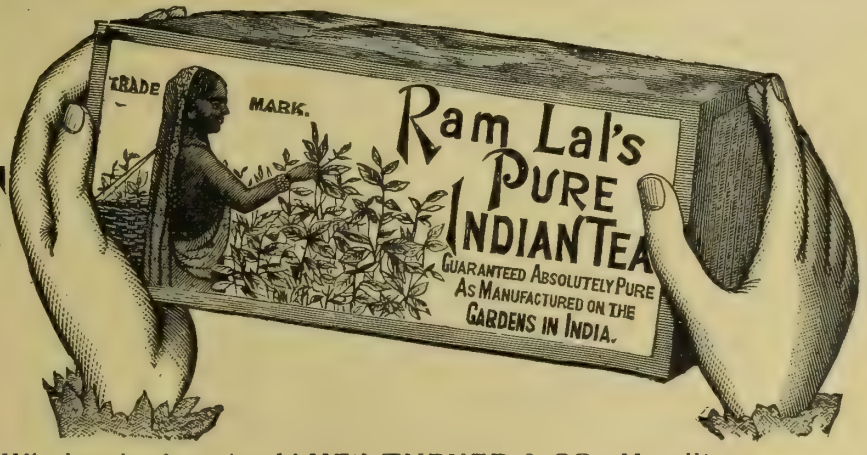
The Popular Demand For "Hillwattee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have CAUGHT



ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.

"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,
Agents for Canada.

every member free to go when and where he would for his day's outing

In amendment Mr. White moved the rejection of the clause altogether.

It was shown however that the motion, and therefore the amendment to it, as an amendment, was not in order. The President then put the question as to the clause: Shall it pass? and upon the issue of a negative vote, declared it lost. There is therefore to be no Association sanction of a joint excursion with the Travellers. The rejection of this clause also cancels the resolution of the Executive that the Association shall have no outing of its own, and virtually declares in favor of one.

OTHER CLAUSES.

The next two clauses of the Executive's report were carried without discussion.

The last, recommending that the fellow-trustees of Mr. Barron for the Special Fund, should sign the bond for it, so that no inconvenience should follow any mishap to Mr. Barron, was adopted.

THE PIC-NIC AGAIN.

Mr. Sykes, seconded by Mr. Barron, moved that the Association have an excursion of it own, and go to London. This was defeated.

Mr. Roberts, seconded by Mr. Clark, moved that the Association have an excursion next year, and make early arrangements at the end of this year or the beginning of next to secure a boat. This was defeated.

REMARKS IN INTEREST OF ASSOCIATION.

Mr. White said we had been here two hours, and not a single benefit could be pointed to as a result. He thought the proceedings should be pushed through, and time taken up after routine business to discuss matters of interest to the trade. There was too much triviality and lack of order.

Mr. Mills was also of the opinion that the time ought not to be spent in idle talk. The Association could not blame absentees if the proceedings were not more useful than they had been to-night. He could say that he had gleaned nothing at this meeting. There were many things to employ their thoughts, for instance, he believed that information should be freely imparted among members as to bad debtors and methods of collection. The slips now sent out ought to be filled in by every grocer. The bad debtors will be named but the creditors will be unknown.

The President stated that he would endeavor to enforce the rules of the Association, and gave fair warning that members who departed from the proper order might expect to be sharply rapped over the knuckles for it.

Mr. Clark moved, seconded by Mr. Sykes, that the Secretary be instructed to get out small slips for noting the address, Christian name, occupation, etc., of undesirable debtors about whom these particulars were unknown, and that letter-heads be printed to aid in collecting. Carried.

The meeting then adjourned.

WEDNESDAY AFTERNOON IN JULY AND AUGUST.

The Wednesday half-holiday has a large number of supporters in this city, as the names given below the following memorandum of agreement, to which they were subscribed, attest. These signatures have been collected by Mr. Corrie, the Secretary of the Toronto Retail Grocers' Association, and cover pretty fully the ground east of Yonge street :—

We, the undersigned grocers of Queen street, east of Yonge street to the Don River, do hereby promise to close our stores on Wednesday afternoon from the 1st July to the 1st September, 1892, until further notice.

This includes Church and other streets in the vicinity.

Kelly Bros., 90 Queen street E.
Wm. Forster, 114 Queen street E.
R. Hamilton, 144 Queen street E.
J. Cunningham, 228 Queen street E.
Chas. Lauder.
J. W. Wiby, 306 Queen street E.
Thomas Hall, 223 Parliament street.
Ellen Trigann, 225 Parliament street.
Agnes Fettes, 261 Parliament street.
T. A. Cole, 317 Parliament street.
A. G. Marmion, 399 Parliament street.
W. R. Riddell, 287 Gerrard street E.
J. Atkinson, 250 Carlton street.
Ed. Roberts, 520 Parliament street.
T. H. Miller, 228 Wellesley street.
Oliver Taylor, 237 Gerrard street E.
R. Wellington, 240 Gerrard street E.
T. W. Squire, 225 Church street.
J. S. Bond, 220 Gerrard street E.
P. J. Mulqueen, 214 Wilton avenue.
E. Hanks, 197 Wilton avenue.
P. Sheedy, 186 Wilton avenue.
G. P. Smedley, 169 Wilton avenue.
Wm. Thompson, 93 Church street.
J. D. M. Davison, 229 Church street.
J. Wilson, 160 Queen street E.
Wm. Radcliffe, corner Queen and Parliament.
H. W. McCulloch, 322 Wilton avenue.
R. H. Stewart, 362 Gerrard street E.
S. Boyd, 164 Sumach street.
K. Frawley, 187 Sackville and St. David streets.
Mrs. Keates, 185 Sumach street.
R. Kirkpatrick, 118 Sumach street.
Mrs. Stewart, 145 Sumach street.
John T. Doty, 185 Sumach street.
Mr. G. Gilbert, corner Oak and Sumach streets.
Thos. Wright, 78 Oak street.
Jas. Simpson, 297 Sackville street.

Above a week ago Chief McKinnon, of Hamilton, gave an order to the force to warn merchants having over-hanging signs in front of their premises to remove them, as the signs were erected contrary to the by-law established. So far not a single sign has been lowered, the merchants waiting one upon the other for the first movement. On Saturday over forty summonses were issued against those who disregarded the warning and the by-law.

THE ATTENTION OF THE PUBLIC

Is attracted by any new feature in newspaper advertising, but it must be strikingly novel if the advertisement is read a second time.

The display advertisements of retail merchants are artfully worded and appeal strongly to the economical housekeeper. Flat irons at seven cents and a Monday bargain sale in ribbons open the pocket books of the modern Mrs. Toodles.

The real estate agent with town lots for sale in an earthly Paradise, ten miles from the Court House, furnishes free transportation, a brass band and a free luncheon for prospective home seekers.

The railway companies do their share of contributing to the support of newspaper proprietors. Their time tables, showing arrivals and departures of trains, are paid for in cash, or in tickets which will enable the editor and his best girl to ride on the trains.

One railway company will advertise that it is a "short line to Omaha." A competing line then positively states that it is "a shorter line to Omaha than any other," and now the Chicago, Milwaukee and St. Paul Railway insists that it is "the shortest line to Omaha," and proves it.

The Chicago, Milwaukee and St. Paul Railway Co. also says that it is the "best line to St. Paul and Minneapolis," with "electric lighted trains" and reading lamps in each berth so that one can read all night long if he has a book and don't want to sleep. It brags about the "finest dining cars in the world," with the best of meals served on imported china by the most expert and civil of colored waiters, at seventy-five cents, while the lines east of Chicago charge a whole dollar.

And—once more—the Chicago, Milwaukee and St. Paul Railway opens up a new through car line from Chicago to Denver, via Omaha and Lincoln, and it isn't long before the whole world says to itself that "shortest line to Omaha," that "best line to St. Paul and Minneapolis," and that "new route to Denver," must be the only first-class railroad in the western part of the United States, and what the whole world says must be true.

All Coupon Tickets Agents in the United States and Canada sell tickets via the Chicago, Milwaukee and St. Paul R'y.

For information concerning the line, time tables, etc., address A. J. Taylor, Canadian Passenger Agt., 4 Palmer House Block, Toronto, Ont.

DR. PRICE'S
Cream Baking Powder.

Was Awarded the MEDAL for PURITY and GENERAL EXCELLENCE at the Mechanics' Institute Fair, held in San Francisco, October 1891. This was the only Baking Powder Receiving such recognition.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO,,
BRANTFORD.

PICKLES.

MIXED AND MUSTARD

In kegs of any size, also in 16 and 20 oz. bottles. Quality guaranteed to be the best.

Send us a trial order.

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

LAZY BRAZILIAN MERCHANTS

Next to indolence, the most impressive trait of Brazilian character, a correspondent writes, is morbid curiosity, and it is that which keeps him continually out of doors, perambulating a regular beat like a policeman, and which sends him to the station every morning when the train departs for Rio and every evening when it returns. Walk along any street in Brazil at any time of day, and you will observe that nearly every window is decorated with female heads and shoulders hanging over the sills, while their owners chatter with one another and minutely inspect all passersby—evidently quite as willing to be seen as to see.

Not only do women of the working classes spend most of their waking hours in this way, but the habit is universal—probably the natural outcome of the national characteristic of morbid curosity, enhanced by the Latin notion that for females "a little learning is a dangerous thing" that reading is not good for them, and that work of every kind should be left entirely to the servants. Thus, ladies of upper-tendom have not even the care of their own children to occupy their thoughts, and society ordains that they must not walk abroad unless accompanied by some male relative.

Therefore, without resources in themselves or cultivated tastes to gratify—nothing in the world to do but to eat, sleep and look as pretty as nature will allow—the poor things are driven to pass much of their useless lives lounging in balconies and hanging out of windows. The only alternative is religion and music, and in both distractions they indulge in excess without going very deeply into the whys and wherefores. Day after day, year in and out, one may hear them strumming over and over again the same lightest of French, Spanish and Portuguese operas, until the wonder grows that in crowded communities—the windows and doors being always open—the neighbors are not driven stark, staring mad; as, perhaps, they would be were not the noise partially drowned by that they are making themselves—the same airs being continually rattled on every piano all up and down the street.

Shopping in Brazil is by no means the pleasant occupation one may find it in New York. Everywhere in this country you will find the merchants blocking their own doorways, even during the busiest hours of the day, by standing in them, gazing into the street—not because they expect anything to happen, but merely from an overweening desire to see what other people are doing—the same instinct which impels them at the heatre to turn their backs upon the high-priced performance and spend the time staring at each other. If you insist upon buying something, and succeed in pinning the unwilling shopkeeper behind the counter, you cannot infuse into him any apparent interest either in your business or his.

He treats you with an air that plainly says your patronage is nothing to him. In reply to your inquiry for some desired article he is quite as likely to say he has it not, though it may be in plain sight; and should you point it out he will smile and elevate his eyebrows as if to say: "What persistent bores these foreigners are." Or perhaps, if you ask for a particular thing, he will direct you to the case or drawer where it ought to be and leave you to search for yourself while he hurries back to his street, gazing and gossiping.

No matter how much or how frequently you buy, there is never any discount, and if you object to an extortionate price the merchant smiles politely, shrugs his shoulders, and turns his entire attention to the cigarette he has all the time been smoking, as if glad to be rid of you on any terms. And then it is so exasperating to take a long walk in the broiling sun to find the shops closed, as they are about two-thirds of the time (always excepting Sundays), because it happens to be some saint's day or patriotic anniversary, or because the alleged business hours have not begun, or maybe they are over for that day, though the streets are yet thronged with possible customers.—Philadelphia Telegraph.

IS CHEAPNESS A BENIFIT?

All the staples which enter into the cost of living are selling today cheaper than ever before in the history of this country, and still the cry is for cheaper goods, from the halls of Congress and the homes of wealth down to the humble cottage and frugal fireside of the day laborer. From the halls of Congress it is the cry of the demagogue for the political effect; from the homes of wealth it is the voice of arrogant selfishness which thinks that the lavish dollars of wealth should have a greater purchasing power than the scanty dollars of toil and penury; from the humble cottage of labor it is the pleading of necessity. The universal trend of all business interchange is toward cheapness, and to-day there is scarcely an article of necessity or luxury that is not being produced and sold at less cost than ever before known in this country. A dollar to-day has a greater purchasing power in either the necessities or luxuries of life than at any time since its adoption as a measure of values.

Is this cheapness beneficial? Does it really contribute to the prosperity and comfort of the people? Does it really add to the prosperity of that class of our citizens who are supposed to be the most benefitted by it, namely, the consumers and laboring class? Is this nation as a whole, in a more prosperous condition by reason of this era of cheapness? We know that upon the impulse of the moment these interrogatories would be answered in the affirmative and that the negative proposition would seem almost a paradox yet we believe that the latter proposition would be the correct one and that the era of cheapness is being carried to too great an extreme at the present time for the good of the masses and the general business prosperity of the country at large. We believe that if profits were heavier and more assured in all lines of manufacture and business than they are at the present time that labor would be better employed and command a higher wage than it does now and that there would follow as a result a greater prosperity to all lines of business and to all classes of citizens than the country enjoys at the present time.

There is a distinction between cheapening cheapness. The former implies the lessening of price withot materially affecting the profit, while the latter indicates a lowness of price that affords little or no profit above the actual cost of production. The first may result from various causes, such as cheaper raw material, new and improved methods of manufacture, producing in larger quantities without a corresponding increase in labor and expense, etc. The second signifies the reduction of price by a reduction of the established cost of production and a sacrifice of reasonable profits. An article may be cheapened without affecting the price of the labor employed in its production, and is therefore detrimental to the prosperity of the people when its tendency becomes general.

Cheapness tends to inferiority, not only in the quality of the article produced, but also in the labor necessary to its production. It is this tendency to cheapness that has created the demand for Chinese, convict and pauper labor, and introduced child labor and the "sweating process" into the labor element of manufacture. This same tendency to cheapness leads the retail merchant to employ cheap and inexperienced help in his store, and the result is that cheapness in manufactured articles tends towards a general reduction of the price of labor.

Inferiority in the quality deceives and defrauds the customer and as a rule makes the cheap article more expensive to the purchaser, in the end, than the dearer article of better quality would have been. Cheapness always offers a premium upon inferiority and adulteration so that the consumer in the end is generally cheated more in the quality than he is benefitted in the price. Because of these results cheapness is not always desireable or beneficial.

The commercial trusts and monopolies of the present time are, we believe, largely the natural results of the tendency to cheapness that has permeated all commercial transactions.

We believe that to-day there would be a greater degree of prosperity among all classes of citizens, and a more vigorous and healthy tone to all branches of business, if the prices of all manufactured staples were not forced down so close to the actual cost of production. Cheapness may be a benefit to those who already have the dollar with which to purchase, but to him who has to acquire the dollar first, it is a detriment in that it lessens his opportunity for earning that dollar. As the latter class predominate in the citizenship of the country, therefore we take the position that cheapness is not beneficial.—Omaha Trade Journal.

N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal.
Grant, Horn & Bucknall, Winnipeg.

All Merchants should make a good

PROFIT

and at the same time

PLEASE

all those who are their

PATRONS.

You can do this by selling the

EMPIRE BAKING POWDER

—AND—

ROYAL DANDELION COFFEE

ELLIS & KEIGHLEY,

TORONTO.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

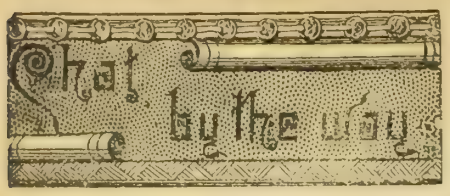
BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss
Benson's Satin
} for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, **because they sell themselves.**



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

A short watermelon crop is predicted.

John Reid, father of W. A. Reid, grocer of Woodstock, Ont., died recently at the age of 100 years.

The coffee factory and warehouses at Whitewood were completely destroyed by fire. The loss is heavy.

Strange & Co., wholesale grocers and liquor merchants, Winnipeg, are going into the commission business.

J. T. Nurses grocery, St. Johns, Nfld. was destroyed by fire a few days ago. There was $8.000 insurance, but the loss will be heavy.

A. D. Patterson, a former Blenheim editor, has gone into the grocery business at Morpeth. The paths of glory lead but to the sugar barrel!

J. H. McMillan & Son are opening in groceries at Nanaimo. They were formerly in business at Northfield and sold out to the French Syndicate.

At a meeting of the creditors of Deitch & Co., 494 Queen street west, Toronto, the stock was sold to Mrs. M. S. Deitch at fifty cents on the dollar.

One of the largest sugar refineries in Philadelphia is about to be transferred to Cuba. The proprietor says he cannot contend against the Trust.

Messrs. A. R. Green and R. C. Blacker have purchased, and are running off the stock of Allan McLean, grocer, Westminster, B.C., who recently assigned.

Harry Leaman, of J. & J. Colman, mustard manufacturers, London, England, has been in the city the last few days, visiting R S. McIndoe, Colman's Toronto agent.

The business carried on by H. F. Ladell & Co., of Port Sydney, for the past twenty-years, has passed over to Arthur H. Ladell, who will receive all accounts and meet the liabilities ss they fall due.

An order in council has been passed prescribing the new regulations under which spirits, tobacco and cigars may be ex-warehouse free of excise duty for ship stores on regular lines of trans-oceanic steamers.

The imperial authorities have requested the Government to call attention to the provisions of the Coinage Act of last year, under which light gold coins may be exchanged for coins of full value, provided they have not been illegally dealt with, that is, impaired, diminished or lightened otherwise than by fair wear and tear, or have not been defaced in any way.

Mr. J. D. Roberts, of Pure Gold fame, went East by Sunday's Atlantic Express. He made a longer stay than usual on the Coast, and will visit Revelstoke, Nelson, and other points of Kootenay District before returning to Winnipeg.—Vancouver News-Advertiser.

California green fruits ought to have a finer flavor when they get into dealers, hands this year, as the Union Pacific Road has made arrangements for very rapid transit. The first of that road's fast trains left Sacramento on Friday last and made the distance from that city to Chicago in 124 hours.

Arthur P. Tippet & Co., manufacturers' agents, St. John, N. B., and Toronto, Ont., have issued a very complete catalogue. They represent some of the finest houses on the other side of the water, whose specialties are well-known to the trade of this country. The book is one that grocers should have near at hand for ready reference. As a specimen of the printer's art the little book is a very handsome production.

A cable from Berlin announces that overtures have been made from producers of sugar in the United States to the producers of beets in Germany by which some kind of mutual action could be taken for their protection against the Sugar Trust. If an arrangement can be arrived at, it is stated that the French beet producers will also be requested to join the organization.

To the American Grocer we humbly make the amende honorable. That we do owe that journal some credit it is most true; true we did copy it, and by a rare omission left out its name. And it happened in this wise: The matter taken was a collection of notes, —very good notes too by the way; it proved to be rather lengthly for a given space, and being convenient for dividing was divided. The credit at the foot was lost sight of because the matter from our stopping point downward, the credit excepted, was deleted. Thus did we sin unwittingly, and thus do we apologize openly.

The old and reliable firm of William Davies & Co., who have carried on a vastly successful business as pork packers and exporters in Toronto for nearly 40 years, have decided on applying for letters patent of incorporation as a joint stock company, of which Mr. William Davies will be president and Mr. J. W. Flavelle (lately of the firm of Gunn, Flavelle & Co.) manager. The prominent position of this firm, whose character for integrity is universally known, makes any change in its management a distinct point of public interest. The capital stock of the new company is $250,000. Mr. Flavelle's place in the firm D. Gunn, Flavelle & Co., will be taken by Mr Dundas, and the style will continue the same.

WHERE THE JOKE COMES IN.

Mr. Larder—"Lucy, who is this man Milton that I hear you and your ma speak of?" Miss L.—"Why, father, don't you know who Milton was?" Mr. E.—"I haven't been able to learn anything about him." Miss L.—"Where did you look?" Mr. L.—"In Bradstreet's."—America.

Tommy (inquiringly)—Mamma, is this hair oil in this bottle? Mamma—Mercy, no! That's mucilage. Tommy (non-chalantly) I guess that's why I can't get my hat off.—Street and Smith's News.

Jack—I wish Miss De Rockso had a better figure.

Will—Great heavens! Isn't $3000,000 a fine enough figure to capture the heart of any man? Do you want the earth?

Money Lender—"You want to borrow a hundred pounds? Well, here's the money. I charge 5 per cent. a month, and as you want it for a year that leaves just forty pounds coming to you."

Innocent Borrower—"Then if I wanted it for two years there'd be something coming to you, I suppose, eh?"—Tid-Bits.

The deacon was snugly ensconced in his pew,
And he slept, and he snored, yet no one was disturbed,
For his wife's flower-spangled new hat was so loud
That his stertorous breathing could scarcely be heard.

Bankrupt's Wife—"All is not lost, dear; you have me left." Bankrupt—"Of course; there is no danger of any of the liabilities getting away."

Applicant—"Is there an opening here for a bright young man?"

Senior Proprietor—"What can you do?"

Applicant (confidently)—"Anything."

Proprietor—"Very well; take my chair here and tell me how to run this business on a profitable basis. We've been waiting forty years for you to be born."

Watts—"How do you think the prohibitionist ticket will run this year?" Potts—"Oh, it will run dry, of course."—Indianapolis Journal.

"CAIRN'S"
HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

LONDON RETAIL GROCERS' ASSOCIATION.

This Association met on June 8.

W. H. Branton reported that he had waited on the market reporter for the Advertiser and was informed that he visited the market daily and tried to obtain as reliable a report as possible, and thought they were pretty correct.—Report received.

A communication from the Chatham Association was read, which stated that they approved of the action of the London Retail Grocers' Association regarding manufacturers and wholesale firms selling to others than the regular trade, to which these goods properly belong, and that they endorse the resolution.

A communication was received from the Secretary of the Western Fair board granting use of their grounds for holding the Grocer's Picnic, providing the usual regulations are complied with.

It was reported that some one or two manufacturers, in addition to those reported at the last meeting, were supplying their goods to parties not in the line of business to which those goods properly belong, and the feeling of the members present was that the resolution of May 11 be carried out, and that those manufacturers be notified of the same.

Moved by J. L. Fitzgerald, seconded by R. A. Jones, That the picnic be all day, and that the procession start from the Market Square at 10 o'clock a.m. Carried.

The question was asked, Are there any new names being reported for the delinquent list? It was felt that this important part of the Association must not be overlooked or neglected even on the eve of the pic-nic. The secretary reported that he had some names to report, and if the members present had any to add he would ask them to hand them in and the list would be issued immediately.

The meeting adjourned.

SITUATION WANTED.

GROCER—THOROUGH—WANTS IMMEDIate engagement Old country training. Four years Canadian experience, best of references as to ability, etc. Apply, CANADIAN GROCER 25

-: NEW SEASON TEAS :-

NOW IN STOCK.

-: NEW EAGLE JAPANS :-

WRITE FOR SAMPLES AND PRICES.

M. MASURET & CO.,

WHOLESALE GROCERS, LONDON, ONT

London Stoneware Pottery Works.

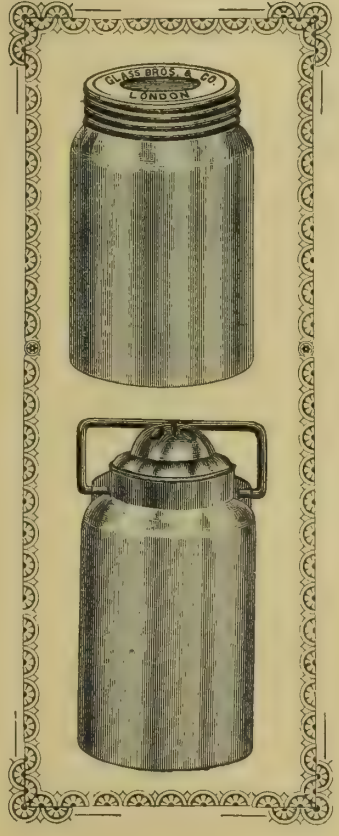
OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices Furnished on Application.

GLASS BROS. & CO.,

LONDON, ONT.

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

The sorting up trade has been quite active during the past week. The retailers have been selling their summer fabrics more actively than at any previous period during the season, due to the warm weather which has been prevalent this week. Novelties are selling well. The parcels have been small but very numerous; the retailers are still retaining the hand-to-mouth method of buying, and are trying to keep on the safe side.

Reports from the different mills engaged in manufacturing knit underwear, such as the Granite Mills, The Beaver Mills and Riverdale Mills show that these mills are running overtime in the attempt to fill their orders for woollen underwear, and the retailer who places his orders first for this class of goods is surest of having them filled, as the demand in September will undoubtedly be heavy.

During the past week a number of travellers for American trimming manufacturers, have been in the city and showing some very fine novelties in trimmings, which are equal in originality of design to any produced in France and Germany.

NOTES.

The trimmings for fall will consist mainly of silk braids, silk cords and heavy military braid. The varieties are numerous and stylish.

John Macdonald & Co. have just received a large consignment of men's neckwear for immediate delivery. Their stock is unexcelled in point of variety.

Caldecott, Burton and Spence have a large stock of the famous Sonnette corsets.

Gordon Mackay & Co. have passed into stock ten cases of their famous black worsteds, with a full range of prices.

The wide Windsors which ladies are wearing with blouses are having a very extensive sale. John Macdonald & Co. have had a very large trade in these.

Judging from its demand, the untearable silk glove sold by Caldecott, Burton and Spence, is becoming a universal favorite with the ladies for summer wear.

W. R. Brock & Co. report a large demand for navy dress serges and also for cravenettes, their waterproof dress goods.

John Macdonald & Co. have placed their prints with light grounds for sale at clearing prices. They have just received a shipment of flannelettes, art muslins and cretons.

In cream brown challies, all wool printed delaines and black and colored henriettas, Wyld, Grasett & Darling are having a strong demand. They have the newest patterns and their stock is excellent.

Gordon Mackay & Co. have made a large purchase of ladies Windsor ties and are offering exceptional value in this line.

John Macdonald & Co. are showing a beautiful line of new American crepe challies in sateen patterns, with light and dark grounds.

Gordon Mackay & Co. are clearing desirable lines of hot weather goods, yard wide challies, delaines, embroidered flouncing, etc., at heavy discounts.

W. R. Brock & Co. are showing some fine lines of lawn tennis flannels in spots, checks, and plains, also a new worsted fabric for summer suitings which is quite taking.

Among the coming lines for fall trimmings are gimps and French trimming braids. Caldecott, Burton & Spence are showing some beautiful lines in these. They have also an extensive line of jet trimmings which are being so widely used at present.

John Macdonald & Co. are showing a very large line of men's fancy drill vests of the dest English makes. These are very stylish goods.

A fresh lot of net veilings in black, cream and fawns are being shown by W. R. Brock & Co. They are also showing some beautiful lines of boating shawls and evening wraps.

An extensive shipment of muslin and cambric flouncing embroideries has arrived this week for John Macdonald & Co. In the narrow widths the patterns are good and the variety large, while in forty and forty-five inch flouncings they have some very beautiful goods. This shipment includes also children's flouncings in various widths.

Some special lines of Derby and Knot scarfs are being shown by Wyld, Grasett & Darling at $2.25 and $4 per dozen. They are also receiving some very large orders for fall delivery in umbrellas. There are many new novelties in handles this season, mostly in natural woods, the oxidized and horn handles have been retired from active demand.

BUTTER FOR THE BRITISH MARKET.

The Government of Canada resolved about a year ago to establish experimental dairy stations in the different provinces of the Dominion, the chief object being to effect an improvement in the quality of Canadian butter. For this purpose the premises of two cheese factories, one at Woodstock, the other at Mount Elgin, Ontario, were altered and specially fitted, and the farmers of the district have been giving their hearty support to the project. The chief part of the produce is designed for export, and the Canadian Government hope within a short time to see the trade enlarged until it equals that of the growing cheese industry. The first shipment of the winter-made butter, amounting to 10,000 lbs., has just been received by Messrs. Clement & Co., of Glasgow. The butter, which is light salted, is of good body and flavour, and is cleanly packed in handy little tubs containing about a stone weight and upwards.—London Provision Trades Gazette.

Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

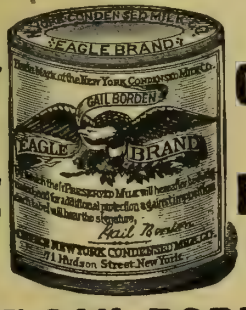
Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

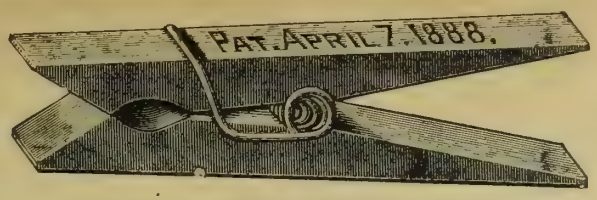
T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.
Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY ONLY THE BEST



THE GAIL BORDER
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.



Dominion Clothes Pin
They are the Best.
Send for Prices in Case Lots.
C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.

It is guaranteed Pure and Unskimmed.
An excellent Food for Infants.
We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES
BROOMS
WOODEN WARE

We manufacture every description for Household Purposes viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality. We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with Corrugated Hoops, and these goods are Better and Cheaper than Fibre Ware, also Improved Globe Washboards, Package Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,
Manufacturers,
Toronro.

NOW READY. NEW PACK.

"THISTLE BRAND"
CANNED HADDIES

EVERY TIN WARRANTED. ALWAYS RELIABLE.

FOR SALE BY ALL LEADING HOUSES.

ARTHUR P. TIPPET & CO., Sole Agents.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

The Markets

TORONTO MARKETS.

TORONTO, June 16, 1892.

GROCERIES.

The most trite remark heard these days in wholesale houses is that there is scarcely anything made on any article that is sold. Prices on all lines are far below what they were a year ago, and a greater part of the shrinkage is borne by the wholesaler than by any other party to the previous handling of the goods. Sugar, tea, dried fruits, canned goods, spices, syrups, are all very low-priced, and the general consent of sellers seems to be on the side of keeping them down quite as much as is the policy of buyers. Trade may have its off and on spells, but prices have no variety beyond what is imparted to them by further ventures downward. The extent of the week's business shows that progress is being made in volume, at all events, as orders are freer and manifestly total up a larger aggregate than did those of last week. Sugar has sold better, dried fruit has held its own, canned goods have been more active and general groceries all around have had a better week of it. The improved weather has toned trade up somewhat, and low prices have not been without their effect as well. Nobody has anything unusually good to say about payments, and several pronounce them very backward. Partial payments and renewals are a feature of the week's experience.

COFFEE.

Good grades of coffee are very firm and not in sufficient supply to make holders uneasy about the chances of getting full prices for them. In New York the situation of these grades is strong. Rios here are worth from 17½c. upwards. A first class Porto Rico coffee is offering at 23 to 25c. Mochas run from 29 to 32c., Padang from 28c. upwards and Javas from 30 to 35c.

DRIED FRUITS.

A well-sustained demand for off-stalk Valencia raisins is as prominent a fact as there is in the market at the moment. Though prices have advanced in New York and are firm there now, and though the next two months are reckoned upon for a very large consumption, quotations dip as low as ever here, the range being from 3½ to 5½c. for off-stalks. For layer Valencias it is 6½ to 7½c. A very good movement of the latter is reported. Currants have no advance to their credit as a result of the week's business, grades being obtainable at 4½c. in barrels. Prunes are generally reported to be in a better condition and to be in rather limited compass as regards cases. The prices range from 5¾ to 7c. Casks run from 4½c. up. There is a scarcity on spot of candied lemon peel in 7 lb. boxes. Wholesalers are buying at 15c. to keep themselves going. Hence the price to retailers is firm at 16c. Orange peel is 18c., and citron is 26 to 28c. Valencia almonds are firm and likewise selling among the wholesalers, who pay as high to 13 and 14c.

RICE AND SPICES.

Rice is growing in importance as a selling commodity. Fair-sized and frequent orders come to hand now. There is no spur to buying in large round lots, as the market is tranquil and shows no sign of any excitement near at hand. "B" rice is worth 3⅞ to 4c. Japan rice, foreign-milled, is 5½c., and home-milled is 5c. It has very good sale as likewise has Java at 6½ to 7c. An advance of 1s. in tapioca is one of the week's changes in London, where the price is now 14s. 9d.

The spice market has had little added to its history by the course of trade this week,

(Continued on page 16)

CANNED GOODS.

TORONTO.

Nobody who has corn, peas, and tomatoes to sell can find fault with the buying, which affords a steady outlet to the market. Orders for sorting up lots continue to come in in good volume, and car lots occasionally vary the business, while for smaller round lots there is a good demand. Houses on the street buy from each other in lots of 25 to 50 cases, and there is a considerable amount of this business going on, owing to the few holders of quantities on the market. From the west a good demand comes daily. A car of assorted vegetables was shipped north on Monday, The price at which jobbers sell is fairly firm at $1.05. According to the views of some, corn and peas are in smaller supply than tomatoes, but it is not supposed that the stock of tomatoes will do more than fill out the remainder of the time before the new pack is due. Other vegetables, as beans, pumpkin, etc., are going out at the usual rate at unchanged prices. As to fruits, there is little to stimulate buying, while there is everything to stimulate selling. Buyers and sellers remain apart, though, despite the accommodating spirit of the latter, who only want a fair offer and they will cheerfully part with all they have. Glass goods are in small supply. Salmon is active, the supply is small in any one brand, and the price is steady at $1.30 to $1.40. Lobster has more active sale at from $1.35 upwards. The consumption of canned fish has improved since the weather became so hot.

The N.Y. Commercial Bulletin says: Sales were reported of new pack Province canned lobster at $9.75 per case f.o.b. at packing point.

The Vancouver News-Advertiser's Westminster correspondent says: The Syndicate canneries have commenced making cans for preserving the salmon pack of the coming season. The number finished in advance

TO CLEAR OUT

OUR STOCK OF

Canned Vegetables.

We will quote low prices. Want the room for

FRESH FRUITS.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

THE SALADA TEA CO., L'TD.

CEYLON.

Golden Teapot Blend

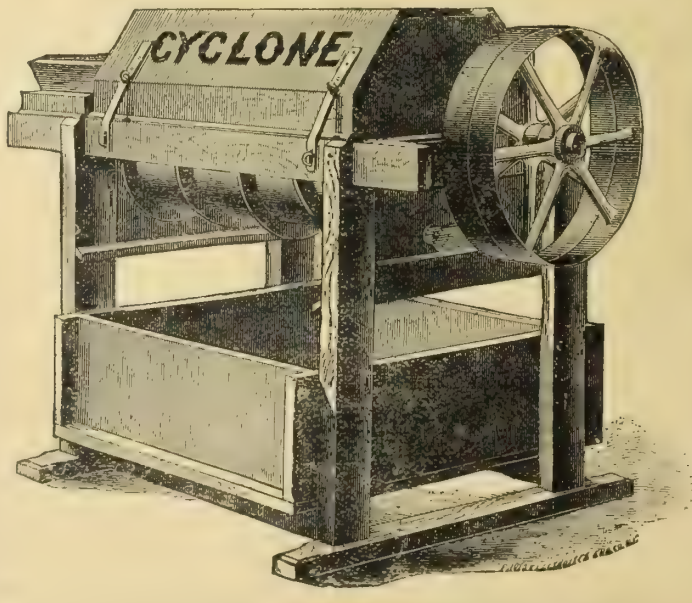
Pound and Half Pound Lead Packages. Prices on Application.

P. C. LARKIN & Co.,

WHOLESALE AGENTS,

TORONTO.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

Don't be Sidetracked

Insist on your Wholesale House supplying our goods. You know the old story: "here is a Brand Just as Good and Cheaper."

There is no Brand so Good that's Cheaper.

Our Strawberries, Raspberries, English Morello Pitted Cherries, Gage Plums and Yellow Peaches are all selected Fruit, Preserved in Pure Granulated Sugar. Each Label has a Maple Leaf which Guarantees the Quality. Test them and prove the assertion.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: DELHI AND NIAGARA.

will be from calculations on the basis of a poor year's anticipations.

The British Columbia Commercial Journal says: The canneries are all prepared for the season. The tins are all made, and some of the northern packers will commence this month, although the heaviest run of fish there is not expected until July. Word has been received of the arrival of the consignment shipped to London by steamer via Hong Kong. The fish arrived in good condition, but the freight rates by this route are too high to compete with sailing ship via Cape Horn.

ST. JOHN, N.B.

Certain lines have been in good demand, such as corn and peas at $1.10 per doz., tomatoes at $1.25, gallon apples at $2.10 to $2.25, and salmon at $1.45 to $1.60 per doz. These are ruling prices. Some brands will bring more, others less.

Continued from page 14.

which closes with no change. In most lines there are always varieties of quality in ground spices that make an advance a matter of simple adjustment in quotations.

SUGAR.

An attempt to get up prices ended in failure and quotations stand just where they were, nominally 3½c. upwards for yellows and 4½c. for granulated, but really as close to these prices as it is possible to get. The number of refineries making sugar, the number of jobbers selling it, and the number of people who will want large quantities of it very soon, intensify competition and make full prices hard to get. The unsettling influence of variety in the grades of granulated sugar on the market helps also to make prices vary. The jobbers endeavor to get 4½c. here for granulated, or 4⅜c. ex refinery for car lots, but sales have been made at 4¼c. ex refinery and 4⅜c. here. While 4½c. is susceptible of shading for any grade of granulated if quantities are taken, the Moncton and Nova Scotia refineries' sugars are said to be especially so. The price of Moncton granulated at the refinery is reported to be 4.15c. Trade is still behind the expectations of sellers, who looked for quite a run for car lots by this time. There has been some business on this scale, but it was limited. The market needs the tonic of an advance or a sudden acquisition of firmness to accelerate the flow of orders and convince buyers that the present advantage is not assured to them till they have the sugar. Low prices may last, but it would not be surprising if they should suddenly take on a little deposit of advance. Nobody is making any money now to boast of. The refiners are not making any great things out of present prices, and it is not a time of smooth sailing with all of them, if the haste with which their drafts are presented, sometimes days in advance of delivery, is to be taken as an evidence. The coming in of domestic strawberries may give a start to trade and perhaps to prices.

SURPRISE SOAP

Has 100 Cakes in each box.
Each cake is guaranteed full value.
HAVE SOME.

The St. Croix Soap Mf'g Co.,

Branches: St. Stephen, N. B

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.

SYRUPS AND MOLASSES.

There is enough syrup offering to supply a very large demand, the eastern refineries, the British Columbia refinery and United States houses quoting low prices and showing good value. But the quantity jobbing out is small. United States syrup is not selling, Canadian syrup being quoted at prices to meet those of the United States houses. A very good grade of British Columbia syrup is selling here at 2c.

Molasses is even duller than syrups. Brokers give little attention to business, because it is of so small account even when secured.

TEAS.

The new Japans did not get into the hands of all the importers here until pretty well on in this week, only one firm being reported to have received its shipment, though the whole lot came on the same vessel, the Empress of India. A few sales at from 30 to 40c. have been made. The market in Yokohama has fallen about 5c. Low grade Japans of the old crop are good stock and hold firmly at the higher prices of the last few weeks. A better demand for China teas has sprung up at prices from 16c. downward. Common green tea is firmer, having advanced 2c. in New York. Black is very low and offers some good bargains just now. Ceylons have advanced from ½d. to 1d. in London, and Indian have gone up from ½d. to 2d.

McMeekin & Co's. notes on Indian and Ceylon teas, give the following statement for the month of May.

Indian.—The offerings were 77,000 packages, against 32 packages in the same month of 1891. The teas consisted largely of odd remnants printed to close accounts for the season, and included a good number of second-hand parcels from dealer's stocks. Throughout the month the market was very firm for all descriptions, and any teas of useful character, either in leaf or liquor, were briskly competed for at, in many cases, a considerable advance. Even the common grades, which have been so long neglected, shared in the improvement, and were taken readily at an advance of ½d. to 1d. per lb. A good trade was done generally during the month, and the deliveries for home consumption and export show a very large total. The average of public sale prices for the month was 8½d. per lb. against 11¼d per lb. for the corresponding month last year. The imports were 416,000 lbs., and the deliveries 9,591,000 lbs., leaving in stock on 31st May 29,305,000 lbs. The auctions have opened in Calcutta for the new season and some teas of fair quality have been sold. It is estimated that the crop will show an increase of 10,000,000 lbs. available for shipment to the United Kingdom. Efforts are being made to secure an adequate representation of Indian Tea at the World's Fair in Chicago by a combined effort on the part of producers.

Ceylon.—The offerings were 100,000 packages, against 58,000 packages in the same month of 1891. The improvement in quality continued, and many very desireable lots passed through sale during the month. A general advance in prices was established of ½d. to 2d. according to grade. It is evident that a satisfactory business has been passing to work off so easily the large offer-

Liverpool Salt.

ESTABLISHED 1860.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Liverpool Salt.

STAR
FIRE LIGHTERS.
BIG REDUCTION.

60 5c. packages in a case. Price $1.75, profit $1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or kindling.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE
Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
185 NOTRE DAME ST., EAST
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,
Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.
New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,
Commission Merchants,
WHOLESALE FRUITS.
71 Colborne St., Toronto.
REFERENCE: Imperial Bank, Yonge and Queen.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
GRAIN SHIPPER.
P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Baffles Human Conception.

Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

ings at advancing prices. The average of public sale prices for the month was about 9½d. per lb. against 9¾d. per lb. for the corresponding month of last year. The imports were 6,031,000 lbs. and the deliveries 5,997,000 lbs., leaving in stock on 31st May, 17,761,000 lbs. About 2,000 packages of Java sold, and some high prices were realised for teas raised from Assam seed. In China teas more business has been passing, and the lowest grades of common tea are now somewhat scarce.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

T. Kinnear & Co. are prepared to fill orders for cask prunes at 4½c.

A. P. Tippet & Co., St. John, N. B., have recently made large shipments of Thistle Haddies to points West.

J. Cleghorn & Son have some fancy J. C. & S. lemons, November cut Messinas, that they can sell at good prices.

W. T. Harris, Chatham, N.B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Sloan & Crowther's line of English Breakfast Congou teas is having an exceptionally good run at prices ranging from 22 to 25c.,at which the teas are special value.

It is reported that the cocoa crop of Ecuador has failed again this year, and it is also thought that shipments of Guayaquil will be considerably reduced, owing to troubles caused by yellow fever.

Libby, McNeal & Libby have advanced their price for 2-lb. canned corned beef to $1.60 per dozen. Reports from the west state that the packing is comparatively light at present, owing to scant supply of stock.

Eby, Blain & Co., expect arrival shortly of the Cunningham & De Fourier Co., London and Paris, potted meats and game delicacies. These goods are now particularly seasonable for camping parties, pic-nics, excursions, etc.

The Daily Commercial Bulletin of New York says: official returns show that $1,407,676 worth of canned fruit were exported from the United States during the ten months ending April 30, 1892. The value of exports during the corresponding period last year is given as $755,241. The increase is large in California goods.

The new season's Japan teas received and shipped by Lucas, Steel & Bristol, of Hamilton, last week, are proving very satisfactory, liquor and make being excellent. This firm still offer the large assortment of canned goods advertised in THE GROCER for the past two weeks, with the exception of glass goods, which are now sold out.

P. C. Larkin & Co. are the wholesale agents for the Golden Tea Plot Blend of Ceylon teas, put up in in pound and half-pound lead packages to retail at 35 and 18c respectively. The demand has already outstripped the supply. In addition to being a surprisingly good tea for the money, it yields a liberal margin to the trade.

Golden Finnan haddies are claimed to be superior to all others. Attention is called to H. W. Northrup & Co's advertisement in another column. They are agents for these goods.

McWilliam & Everist, commission merchants, Toronto, send out a circular to the trade bespeaking consignments of home-grown fruits for another season. They justly point to their past record for the title to the full confidence of the trade. Each day that consigners ship the firm advise them what their fruit sells at and will send account sales with proceeds by registered letter weekly. They promise to use their best efforts to return all wooden berry boxes, so that the shipper may suffer as little loss as possible, but they strongly recommend the 24-quart basket crate or the one-trip 54-quart case, both of which are said to be coming into use and are not returnable. Shipping address labels are furnished on application. Traders are advised not to ship on holidays, as the fruit is sure to catch a poor market. Shipping on late trains and boats is also to be avoided. Morning and early afternoon receipts are the best. The firm's commission is 10 per cent.

PETROLEUM.

Trade is quite spiritless, there being little selling in a large way and prices being easy. The quotation on Canadian refined is 14 to 15c.

The Petrolia Advertiser reports: Petrolia crude $1.28½ per barrel; Oil Springs crude $1.29 per bbl. The price of crude remains the same as last week and we might say is nominal, as very little business has been done.

BUTTER AND CHEESE.

The coming on of hot weather has been attended by a change in the character of the butter deliveries as well as in the quantity of them. The receipts of large rolls have fallen off very largely and very suddenly, as the heat made shipping in this form next to impossible. Good rolls, being much scarcer, are consequently firmer, and quote from 12 to 13½c. The place of the large rolls has to a considerable extent been taken by tub butter, which is now fairly plentiful, but mostly of the store-packed variety. Good select store tubs bring as high as 14c., but tubs of a lower grade, or in which uniformity of quality has not been kept in view, go at from 12½ to 13c. Dairy tubs can hardly be looked for yet, after so long a spell of free selling in large rolls. Good dairy tub is wanted and is worth 14 to 15c. Supply and demand balance each other very well at the moment, the difference, if there is any, being on the side of the demand. This is not likely to last long, however, but the good prices may be depended on by those who have good butter to sell. The deals taking place on the street these days are restricted in magnitude by the supply, and none are heard of in lots of more than 25 or 40 tubs. There appears to be a general feeling that a good export trade will be done this year.

Cheese holds its own but does not sell more than ordinarily freely. Some choice Septembers are held at 12c., the fall makes

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Selling has not picked up materially, the demand keeping the same cautious attitude and closing no deals unless a concession is allowed. The condition of the flour market is thus unchanged. Feed is easier in tone.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.95 to $5; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.15; Manitoba strong bakers' $4.45 to $4.70; Ontario patents, $4.00 to $4.25; straight roller, $3.65 to $3.90; extra, $3.50 to $3.80; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.80. Cornmeal is $3.50.

FEED—Bran is $12, shorts $14.00, mixed feed $22, cracked corn $1.10, feeding corn 50 to 52, oats 32 to 34½c.

HAY—Is fairly active at $13 for No. 1 timothy and $10.50 to $11 for mixed.

STRAW—Is steady at $6.50 to $7.

MONTREAL.

The flour market continues very quiet; a few small lots have been shipped to the other side, and little trading is noted for Lower Ports account, outside of local wants; business is dull, stocks in store on the 11th inst. were heavier than the week previous by 2139 barrels, but compared with same date last year 12,362 barrels less. Prices as follow:—Patent spring, $4.85 to $4.95; patent winter, $4.45 to $4.75; straight roller, $4.30 to $4.45; extra, $3.65 to $3.80; superfine, $3.30 to $3.60; fine, $3.10 to $3.35; strong bakers, $4.45 to $4.70.

Values are nominally unchanged, but easy; outside of home wants the demand is small; stocks in store are a little less than a week ago, but show an increase of some 3,900 bbls. over same date last year. Quotations are: Granulated, bbls., $3.90 to $4.00; Rolled, bbls., $3.80 to $3.90; Standard, bbls., $3.75 to $3.85; Granulated in bags, $1.90 to $2.00; Rolled in bags, $1.90 to $2.00; Standard, in bags, $1.75 to $1.80.

A steady local trade is reported in bran and shorts. Mouillie is dull of sale. We quote: Bran, $14 to $14.50, shorts $15 to $17, and mouillie $20 to $23.

ST. JOHN, N. B.

A somewhat easier tone is noticed in the flour market. The demand is light, with nothing to indicate any immediate change. Manitoba is quoted at $5.65 to $5.75; High grades family $4.90 to $5; medium patents $4.65 to $4.85.

Oatmeal is firm at recent advances, with a fair demand at $4 10 to $4.20.

Cornmeal is steady and a fair demand. Millers' prices are $2.90 to $3.

Hay is very firm and in good demand at $16 to $16.50.

Oats are without change at 42 to 45c..

Feed is $21 to $23 per ton.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.

Manufacturers and Importers Mustard, Extracts, Bird Seed, Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'fg. Co.,

LONDON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

For Elegant Hanger Signs for your Windows, Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis St., TORONTO, ONT.

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,

CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,

GALT.

Cowan's

HYGENIC COCOA.

ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W.

Toronto

COLLINGWOOD FISHERY.

Fresh Trout

and

Whitefish

Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.

Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

LEITCH BROS. MILLERS, OAK LAKE. LEITCH TRADE MARK OAK LAKE Grinders of MANITOBA WHEAT EXCLUSIVELY.

MARKETS.—Continued

at 11½ to 11¾c., and new cheese at 10c. The stock of fall cheese is very limited. Thomas Nesbitt & Co's (London) last report notes a scarcity of old cheese in the English market, and that new cheese is in small supply.

COUNTRY PRODUCE.

BEANS.—Holders of good hand-picked stock are not disposed to sell it at less than $1.05 in carloads, and though cars are not wanted by individual houses these days, it is at that price car lots of strictly good beans are divided up on the street. There are grades bought below 90c., but they are not of first quality. Out of store prices are $1.10 to $120.

DRIED AND EVAPORATED APPLES.—The favorable turn on which the market made a slight start a week ago has not gone on, and prices are as easy and business as low as ever. Sun dried are as low as 3½c. in round lots, and re-sell at from 4 to 4½c. Evaporated are 6½ to 7c. A London report notes a scarcity of evaporated apple rings on that side of the water, rapid selling incidental to low prices having cleaned out stocks. The export price continues low, however.

EGGS—Buyers find the supply adequate at 10½c. Seconds are quoted at 9½c. This class of eggs is simply the residuum after culling the large sizes for the English market, for which some shipments are now being made up.

HONEY—The quantity of extracted offering increases, and honey is a drug on the market. Some commission merchants are offering at as low as 5c., but cannot make sale. The price ranges from 7 to 9c. for the best grades, but this is rather nominal, and transactions could be effected with advantage to the buyer. Sections are easy at 12c.

HOPS—There is an easier feeling in the hop market, the result of brewers showing some independence and being able to make purchases below the ideas of some leading holders. Last crop stock is 21 to 22c., yearlings 15 to 16c.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Depression in the hide market at all its centres makes any falling off in the supply a matter of satisfaction to buyers. The receipts of green are probably somewhat lower this week. The prices are the same, viz. : Cows' No. 1, 4½c., No. 2, 3½c., No. 3, 2½c. Steers are 1c. higher. Cured hides move out slowly at 5c.

SKINS—Sheepskins are becoming scarce. The quotation is $1.30 to $1.50. Pelts are plentiful at 15c. Lambskins are also in freer receipt at 30 to 35c. There is no change in calfskins, except that they are somewhat less plentiful at 5 to 7c.

TALLOW—There is an ample supply. Rough brings 2c. Dealers pay 5c. for rendered and re-sell at 5½c.

WOOL—Farmers are bringing in a considerable quantity of fleece wool, which quotes at 17c. for combing wool and 20 to 22c. for clothing wool. Pulled sells slowly at 22c. for super and 25c. for extra.

VEGETABLES

POTATOES—The market is altogether as buyers determine, for there is clearly an excess of stock and it is freely offered at 25 to 26c. in cars. Out of store prices are 32 to 35c. The small quantity of new Virginia potatoes that sell for fancy consumption go ar $4 per barrel.

CABBAGES—Are $2 to $2 50 per crate and selling quite freely.

CUCUMBERS—Are plentiful and easy at $2.50 per crate.

TOMATOES—Have a limited call at $3.50 to $4 per crate.

ONIONS—Native are done. Bermudas are easy at $3 per bag for Egyptians and $2 to $2.25 per crate for Bermudas.

PROVISIONS.

A rather more active demand for smoked meats has been heard from. Salt and dried meats are very quiet. Barrel pork is not in strong request. The quantity of new United States mess pork held here is considerable, some buying having been done on the eve of the budget, as a change in the duty was then expected. Prices are firmer on smoked meats.

BACON—Long clear is 7¾ to 8c., smoked backs are 10 to 10½c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10¼c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16.

DRESSED MEATS—Beef is 3½ to 5c. in fore and 7½ to 8c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is 13 to 14c. per lb., yearling lamb 8 to 9½c., mutton 7 to 8c., veal 5 to 7c.

GREEN FRUIT.

Lemons have gone up. All the wasty stock has been cleared off, and $3.75 to $4 represent the prices now going, with the probability of another dollar being added for next week. Oranges are in a very good position. Valencias are practically done, some few being still held at $6 to $7. Palermos, Messinas and Catenas are unchanged at $5 in boxes and $2.75 in halves. Riverside seedlings are getting into small compass and have ruled low in quality this season. They are $5. Navels are done. Blood oranges are $6 per box, $3 per half-box. The stock of oranges held here is very small. Maoris will be in soon. In pineapples the only kind offering is the sugar loaf. Extras are 15c., large 20c. Havana pines are about done. A shipment of 100 barrels came in the other day and only about 20 barrels were acceptable. There are no red bananas of any consequence. Nor in yellows are there any firsts. The quality in stock is the very best for shipping and for trade, however, being of "steamer run" average. The price is $1.65 to $2. Yellows are preferred by the trade because they run better count to the bunch for about the same money. The erection of banana flour mills in the United States stiffens prices. A few native strawberries have come in and sell at 20 to 22c. Maryland berries are 16 to 17c. California cherries are $2.50 per 10-lb. box, apricots $3 per 4-basket crate, peaches $2.50 per crate. New Canadian gooseberries have come in and sell at $1 to $1.25 per basket. They are small.

FISH.

The fish trade is more active, the hot weather causing a falling-off in the consumption of fresh meats. Stocks are quite full. Salmon trout and white fish are 6½c., lake herring $2, salmon 14c.

SALT.

The trade in salt is of smaller proportions. There is no change in quotations as they appeared in last week's Prices Current.

MONTREAL MARKETS.

MONTREAL, June 16, 1892.

GROCERIES.

The continued warm weather has the effect of keeping up the improvement in almost every line of the grocery trade. Travellers out are doing a nice trade, and outside of the cutting in the heavies the grocery business on the whole has shown a marked improvement. Green fruits have met with good sales during the past week, and stocks in all lines are very light on spot. Teas have been a little quieter than usual but a fair trade is being done in them. Dried fruit is still held firm at prices quoted in our report. Canners and packers agents report good business, and say this year is better than the same period last year. Payments are coming in a satisfactory manner.

SUGAR.

The local sugar market is still dull. The demand is still slow and refiners report trade as only being fair and prices very low. It is reported that one of the refiners filled quite a few orders last week. Some of the wholesale trade are still said to be selling at low figures, while some of the houses are not pushing sales. We quote : Granulated 4½ to 4 9 16c.; yellows, low grade 3½ to 3¾c., and yellows, bright 3¾ to 4¼c.

TEAS.

The new stocks of Japans have arrived, but not to any extent, and nearly all that has come so far was sold to arrive. Old stock teas are nearly all worked off, and the Japan tea market on the whole has been dull during the week. Blacks in the cheap grade stock are very scarce in London, but some dealers say there is enough to fill the demand, which is small. London advices still report the market firm.

MOLASSES.

The arrival of the barque Spes will, no doubt, make a boom in molasses, as the old stocks are all cleared out. Dealers are waiting for the above boat, which will arrive here about the 18th inst. with the following cargo: —999 puncheons, 73 hogsheads, 79 barrels, half of which has been already sold and the balance, the broker says, will be auctioned off on the wharf. So with this outlook we may be certain of cutting next week. The market during the week has been quiet on above account. We quote :—Barbadoes, 29 to 31c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple syrup stocks in store are light and are being worked off slowly at old prices. The same may be said regarding sugar, of which stocks are very light on spot. We quote maple syrup in tins 60 to 64c. per gallon and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c. and fancy cakes at 8½c.

RICE.

Rice still continues in good demand, both locally and out of town. Quite a few car lots have gone forward during the past week. Prices are still unchanged. We quote standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8 per hundred pounds.

COFFEES.

There is still a fair jobbing demand in coffees at former prices and quite a few small lots have changed hands during the week. New York advices still report strong market. Trade is steady in all lines. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. ; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c Santos, 17½ to 19c.

DRIED FRUIT.

The dried fruit market still continues to maintain a strong feeling and although the lots sold are only small, there has been quite a few cleared off. Valencia raisins are pretty well cleaned out at this point. The same remarks apply to currants. We quote: Valencias, ordinary, 3¾ to 4¼c.; No. 1 off stalk, 4¾c. ; layers, 6c. to 6¼c.; Patras currants, 5

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

CANNED GOODS

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Fruits Glace

We are now booking for fall delivery, direct import orders for French Glace fruits, also French Vegetables with your name on label, if desired.

WRIGHT & COPP,

AGENTS,

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

New Japans

Special Arrangements enable us to offer the Trade the FIRST and ONLY arrivals.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,

Ex. Empress of India.

EDWARD ADAMS & CO,

LONDON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

"First Arrival"

PORTO RICO COFFEE,

PORTO RICO MOLASSES,

IN STORE.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

TEAS.

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.

New Season's

JAPAN TEA

Ex. S. S. Empress of India.

NOW IN STORE

PERKINS, INCE & Co.,

41-43 Front St. East,

TORONTO.

J. F. EBY. HUGH BLAIN.

"SUNSHINE" SCOURING SOAP

For Household, Office, Shop, Factory.

DOES NOT INJURE THE HANDS

Removes Ink, Tar, Rust, Tarnish, Stains,

WILL NOT WASH CLOTHES.

Ask your Grocer for it.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL Markets continued

to 5¼c; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c. Prunes 5¼ to 5½c.

GREEN FRUIT.

The green fruit market is still firm and most of the lines have advanced during the week. Valencia oranges are all sold out and the only orange in stocks here now is bloods and Massinas and they are very scarce and held at an advance. Lemons have met with big sales during the week at advanced price, one dealer says he sold 3,000 boxes in the last twenty-four hours and that other big sales have been closed by other dealers. Stocks here are light in above line and prices range from $2.75 to $3.50. Pineapples are getting scarce and prices are about the same for choice fruit. The only berries in so far are southern and they meet with fair sales. Advices from the Ontario fruit districts say that large crops are coming on. Sales of California apricots have been very small owing to the small size of the fruit. Bananas are very scarce only one car lot arriving during the last few days and most of the dealers are out of stock prices have advanced and are now quoted as below. We quote: bloods in half boxes $3; Massinas $4 to $4.75; lemons $2.75 to $3.50; pineapples 7 to 15c. each, strawberries 18c. to 25c. per box, bananas $1.50 to $2 per bunch, apricots $3 to $3.50 per half crate.

NUTS.

Nuts are about the same as they were last week with only a jobbing trade doing, and prices not materially changed. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 $5.00 to $5.50; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

APPLES.

The stock of barrel apples here are light, and controled by one or two dealers. Prices during the week have advanced and are now quoted at $5.50 to $6. Evaporated and dried are about the same as last week. We quote apples $5.50 to $6 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HONEY.

The honey market is very quiet, stocks are in excess of demand and prices are weak. We quote strained 7 to 8½c. per lb., and comb 9 to 11c. per lb.

HOPS.

The local hop market is still quiet, but prices are held firm, a small jobbing trade is all there is to report. We quote choice Canadian at 25c., and pressed 17 to 19c. per lb.

FISH.

The fish market during the week has only had fair movement. Gaspe salmon was 17 to 18c. in the early part, but owing to large arrivals prices are now quoted 16c. for round lots. British Columbia salmon is all cleared out of this market. Lake trout and white fish are still meeting with fair sales at 6 to 7c. per pound. Cod and haddock are arriving in fair quantities and selling at 3 to 3¼c. Smoked and pickeled fish are unchanged. There has been some business done in dry cod during the week at $5 to $5.50. We quote smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

The market for hog products generally is fairly firm. A fair steady jobbing trade is reported in pork, especially in Canada short cut mess, which is held in a few hands. Smoked meats are in good enquiry for home wants. We quote as follows:—Canadian short cut, per brl. $16.50 to $16.75; mess pork, western, per brl. $14.50 to $15.00; short cut, western, per brl. $17.00 to $17.50; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c; bacon, per lb. 9 to 10c; lard, com refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Cheese was irregular to-day, with values as hard to get at as ever. Some were talking at 9c. market and others 8¾c. to 8⅞c. and, no doubt, the latter is nearer the market than the higher figure. The easy tone is undeniable and private cables to-day, as well as the public, were on a lower basis. Around 44s. 6d. is now purchasers' ideas on the other side, expressed over the cable, and it is not near the present spot basis. The only available deals to-day on which to describe the spot position were the purchases of French country stock at the wharf. It was a mixture of May and June, numbering some 2,200 odd boxes. For the pick some 1,600 "blue stars," 8¾c. was bid for a certainty, but what the actual figure was could not be learned. However it was nearer 8⅞c. than 9c. without a doubt, and if the present hot weather keeps up a fraction less may have to be quoted before the Brockville board on Thursday.

LONDON—Twenty-eight factories offered 2,451 boxes May; sales, 48 at 8⅜c., 1,204 at 8⅝c., 639 at 8¾c., 125 at 8 13-16c., 120 at 8⅞c. Market active.

OGDENSBURG—Offerings to-day, 2,757 boxes cheese. Sales, 289 at 8½c., 342 at 8 9-16c., 2,126 at 8⅝c., all to Canadian buyers.

CANTON—Sales to-day, 2,200 at 8½c., and 1,200 at 8⅜c.; 100 tubs butter at 20c.

The butter market is still inactive, with only a small jobbing trade doing. Export possibilities are still an unknown quantity on the whole. The factories are said to be holding their June creamery for 18½c., avowing their intention to "stay" to the end of the month; but although there are reports to the effect that it has actually been made in some instances. we cannot learn so on any reliable authority. We quote: Creamery 17½ to 18c.; Townships dairy 17 to 17½c.; western dairy 14 to 15c.

EGGS.

The egg market is still weak. The stores here are well filled up and dealers are working day and night landing stock. The buyers in the country have been told to reduce their prices and lower prices are expected in consequence. The demand here is very slow and no sales have been made above 10c.

GRAIN.

In wheat the spot market continues a purely nominal one in the absence of quotations. Advices from the Northwest to-day speak of an easier tendency. In the coarser grains the western influence has operated against business, and there is little doing in either peas or oats, which are duller. No. 2 hard Manitoba, 92 to 94c; No. 3 do., 83 to 84c.; No. 2 Northern, 00 to 00c.; peas, 77c. to 78c. per 66 pounds; oats, 35 to 35½c. per 34 pounds; corn, 65 to 67c., duty paid; feed barley, 40 to 42c.; barley, middling, nominal.

The stocks of grain and flour in store show an increase of 14,529 bush. of wheat, 69,196 bush. of oats, 2,019 bushels of rye, 2,139 barrels of flour, and a decrease of 646 bushels of corn, 15,496 bushels of peas, 23,238 bushels of barley. 733 barrels of oatmeal, compared witha week ago; and an increase of 217,407 bushels of wheat, 156,241 bushels of peas, 89,973 bushels of barley, 24,497 bushels of rye, 3,913 barrels of oatmeal, and a decrease of 13,453 bushels of corn and 12,362 barrels of flour, compared with a year ago.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	June 11, 1892.	June 4, 1892.	June 13, 1891.
Wheat, bush	615,164	600,535	397,757
Corn, bush	.....	646	13 453
Peas, bush	369,488	385,974	213,247
Oats, bush	582,028	512,892	133,341
Barley, bush	129,891	153,099	39,888
Rye, bush	33,183	31,164	8,686
Flour, brls	55,602	53,463	67,964
Oatmeal, brls	4,112	4,845	199

DRY GOODS.

Dry goods during the past week has shown a marked improvement over the previous one, all lines having better call. Travellers are out and doing well, and say all the retail trade report good showing, so stock with them must be low, this to some extent helps the traveller. Our local retail trade are doing a big business in all lines of light summer dress goods, and on the whole trade in dry goods has picked up wonderfully since the early spring.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June, 16, 1892.

GROCERIES.

The week has passed without any material change in values. Sugars are selling at prices a shade lower. Syrups in 2 lb. cans are in demand. Stocks of canned apples, tomatoes, and corn are rapidly getting smaller, and a fair trade is being done in flour, meal, etc. There still seems a scarcity of money, which has a depressing effect in all lines.

TEAS—In teas there is very little doing. All the jobbing houses are carrying full stocks, and as eveybody wants to sell there are very few buyers.

SUGARS—Granulated is moving slowly, and dealers say at ruinously low prices. It is quoted 4¼ to 4½c. Yellows are in fair demand. Present prices are: Extra at 3½ to 3¾c. and yellows at 3¼ to 3½c.

SYRUPS—There has been quite a call for 2 lb. cans, and the market is very bare, though well supplied with bulk syrup, which is moving slowly.

MOLASSES—No change in values. Barbadoes is selling at 30 to 32c.

COUNTRY PRODUCE.

EGGS—Are somewhat higher, 10½c. being obtained lately.

BUTTER—Recent large arrivals have caused prices to drop to 16 to 18c. for tubs.

CHEESE—Also is quoted lower at 10 to 11c.

POTATOES—Are somewhat fitmer at 80c. to $1.25. They are in fair demand.

FISH.

Bay is the only kind of pickled herring on the market at present, and sells at $2.75 to $3 per bbl. Drycod are lower. Mediums are $3.75 to $4, large $4 to $4.25 per quintal. Pollock $2.25 to $2.60. Shad, last fall's pack, are offering at $4.50 to $5.50.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock.

F. W. FEARMAN,

HAMILTON, ONT.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,

22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

SALES MADE OR PENDING.

C. F. Black, grocer, Amherst, N.S., has sold out.

B. W. Ralston, grocer, Amherst, N.S., has sold out.

Huntley Bros., grocers, Parrsboro, N.S., have sold out.

H. A. Muirhead & Co., ship chandlers, Chatham, N. B., have sold out.

H. Beese, general merchant, Mildmay, Ont., is selling out and removing.

The general store stock in the estate of S. K. Holmes, Parrsboro, N.S., is sold.

James A. Sinnott & Co., general merchants, Apohaqui, N.B., have sold out.

A. J. Charlebois, wholesale and retail grocer, Montreal, has sold out to A. Demers.

The stock in the general store of T. A. Jones, Northfield, B. C., has been sold by assignee.

Whitemarsh & Haig, ginger ale manufacturers, Ottawa, have sold out to Joseph Rowan & Co.

C. F. Bennett & Co., general merchants and fish dealers, St. John's Newfoundland, have sold out.

Thomas Brownlow's stock at Winnipeg was sold to Mr. George Clements for 49½ cents on the dollar.

The estate of Jacob Wardell, Temperance street, Toronto, recently placed under assignment, in the hands of Richard Tew, has been disposed of at 60 cents on the dollar.

CHANGES IN NAME OR COMPOSITION OF FIRM.

Moisan & Fils, grocers, Quebec, have dissolved.

Mickle & Grice, grocers, Victoria, B. C., have been succeeded by Joseph Grice & Co.

James H. Buckley, general merchant, Guysboro, N. S., has registered consent for his wife, M. J. Buckley, to transact business.

Wilfred W. Sneath has been admitted a partner with A. Sneath & Co., grocers, Penetanguishene, and the style of the new firm is A. Sneath & Son.

REMOVALS AND DEATHS.

M. E. Dodd, grocer, Victoria, B. C., has gone out of business.

G. F. Atherton, grocer, Woodstock, N. B., has removed to Fredericton.

Wm. Chadsey, general merchant, Chilliwack, B. C., is succeeded by A. B. Irwin.

FIRES.

F. S. Harrison, general merchant, Portland, Ont., is burnt out. Partially insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Bonnell & Cowan, grocers, St. John, N.B., have assigned.

Geo. Taylor, grocer, Bobcaygeon, Ont., has assigned to Elijah Bottum.

Thomas Pardoe, grocer, Ingersoll, Ont., has assigned to Edward A. Cleghorn.

W. J. Morrow, grocer, Peterboro', Ont., has assigned to H. Rush, Peterboro'.

Leon Larochelle, general merchant, St. Henri (Levis Co.), Que, has assigned.

L. O. H. Langlois, general merchant, St. Hughes, Que., is asking an extension.

J. G. Wegenast & Co., general merchants, Plattsville, Ont., is offering to compromise.

T. A. Wilson, grocer and crockery dealer, Brampton, Ont., is offering to compromise.

Walsh & Co., flour and feed, Toronto, have just got through a compromise with their creditors.

E. N. Levallee, general merchant, St. Phillippe de Nery, Que., has assigned to H. A. Bedard, Que.

In the insolvency of E. E. Mills, Kinmount, who assigned in this city, an offer has been made of 60c. in the dollar, which will probably be accepted.

The creditors of T. A. Wilson, general dealer, Brantford, met at Richard Tew's office under an assignment made last week. No offer of composition was made, but an adjournment was ordered to allow the debtor to make proper arrangements to repossess the stock. The liabilities reach $7,000, with assets $3,000.

MONTREAL TRADE CHAT.

A.L. Williams reports fair sales of Brand's preserved meats in this market.

J. R. Grant says Mott's cocoas have been selling well, as has also Walter Baker's.

J. A. and H. Dussault will do business as grocers under the style of J. A. Dussault & Co.

I. Albert and Emile Cadieux will do business as dairymen, under the style of Cadieux Fils.

Louis Cote, grocer, had a horse and express wagon burnt in the Rochon fire last Friday.

Hire's Root Beer has had several enquiries since it was advertised in THE CANADIAN GROCER.

Jas. Porter is the other delegate from Winnipeg. They both sail on the S.S., Oregon.

A small fire occurred in the grocery store of Revas Freres. The damage done was slight.

Jenny Ward, wife of C. W. Boon, will carry on business as trader alone, under the name C. W. Boon & Co.

The old firm of Gordon, Hall & Co. has been dissolved, Mr. Hall continuing under the name of R. B. Hall.

Mrs. S. Demers, wife of S. Demers, president of the Montreal Retail Grocers' Association, is seriously ill. THE CANADIAN GROCER join the rest of the grocery trade here in wishing her a speedy recovery. The committee meeting of the retail grocers was adjourned on account of Mrs. Demers' sickness.

L. O. H. Langlois, general merchant of St Hughes, is asking an extension of a year, he claims a surplus of $5,000.

The tickets for the retail grocers' pic-nic will soon be out, and when they come let us hope they will have good sales.

The Johnston Fluid Beef Co. have been getting their offices retouched with paint and generally brightened up.

The firm of Stuart & Herbert has been dissolved. A new firm has been formed by Stuart, Heibert and E. J. Herbert, under the same name.

Wm. V. Gordon, one of Montreal's oldest grocers, has gone out of business. Mr. Gordon was connected with the grocery trade here for years.

Detective Carpenter of the Citizens' League has seized a lot of root beer. The first bottle taken, labelled "Temparence Root Biere," was found to contain ordinary ale.

The hay and feed store of H. Rochon was burnt on Friday, the fire spread to the stable and burnt four valuable horses. Mr. Rochon's total loss will be about $6,000.

Vipond, McBride & Co., fruit merchants, say business this spring with them has been up to their expectations. Mr. Vipond, of the firm, has gone out of town with his family to his summer residence.

J. E. Steen, publisher of the Winnipeg Commercial and president of the Winnipeg Board of Trade, is in town on his way to England where he will attend the congress of the Boards of Trades and Chambers of Commerce of the British Empire.

ROYAL APPOINTMENT.

(Extract from Paisley Gazette of 28th May.)

"Our townsman, Mr. Alexander Cairns, of the St. George Preserve Works, Paisley, has been appointed, by warrant of date 14th instant, Purveyor of Marmalade to Her Majesty the Queen. For the past fifteen years Mr. Cairns has had the honor of supplying, by command, marmalade to Her Majesty at the various Royal residences which she from time to time was occupying. The recognition of excellence of manufacture which the warrant indicates is proof of the satisfaction which is felt by the Royal household in its use."

Messrs. Blaiklock Bros., No. 17 Common street, Montreal, are Mr. Cairns' agents for Canada, the Toronto agents being Wright & Copp, Wellington street east.

The Indian tea planters are at last taking active steps to have their industry properly represented at the Chicago Exhibition. Subscriptions are being collected, and it has been proposed that they should agree to levy a cess of two annas per acre on all gardens to meet the expenses.—London Grocer.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?

If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,

HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH : 29 Front St. West.

MONTREAL " 318 St. James St.

FAIR TRADERS.

Lady friend of my wife's wants us to "try her tea"! Seems she's started (with two other Ladies) as Firm of Tea Merchants in City. What are we coming to? Or rather, what are male Tea Merchants coming to? Mr. Registrar Brougham, most likely. In incautious moment—as I was out—wife promised to give her an order for a couple of pounds of her "best Ceylon Mixture."

Tried it. Never tasted such vile stuff! Wife agrees, and asks me to call at the Firm's Offices and see if they haven't got anything with more Ceylon and less Mixture in it. Don't much like the job. How can one blow up a woman whom one will have to meet in one's own drawing-room, calling?

Have looked in. Must say that Tea-dealeress is better than her tea. Really quite an attractive person. The three of them gave me afternoon tea in a little sanctum behind the shop, and chatted most pleasantly. My wife's friend the head of the Firm. Said the Ceylon Mixture was a mistake—really intended for kitchen use—but as they've only just started business, their stocks have got jumbled together. She hoped—quite penitently—that I would "overlook the error." What could I say? What I did was to order a whole box of their "Incomparable Congou," at four shillings a pound.

Wife (when I tell her of this) seems surprised. Says "she won't send me shopping again." But can one call this cosy—this tea-cosy—social visit to three accomplished women by the vulgar term "shopping"?

Wife incautiously mentions that she is "out of Coffee." Gives me an excuse to call on Firm again, and see if they sell coffee too. Yes, they do. Head of Firm more fascinating than ever. Asks me "if I would mind, as a very great favour, mentioning her tea to all my City friends? She knows I have great influence in the City." Says this with winning smile. Query—Is not Mincing Lane rather an appropriate locality for Lady Tea-dealers?

Later. Wife has forbidden my ever going to Mincing-lane again! Says the box of "Incomparable Congou" was mere "dust." So are my hopes!—Punch.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Hires' improved Root Beer

Always gives satisfaction to Dealer and Consumer. Order from your wholesale house, or address

T. J. COOKE & CO., Agents,
St. Nicholas Street, Montreal,

SUNSHINE
Scouring Soap
The 10c. Line.

100 Cakes in Box, $6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster Soap Works, Brooklyn, N. Y., is unequalled for cleaning metals of all kinds, glass, painted and polished floors, woodwork, etc.

It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesaler or from

Lucas, Steele & Bristol, Hamilton,
Eby, Blain & Co., Toronto,

or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,
33 Wellington St. E.,
TORONTO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

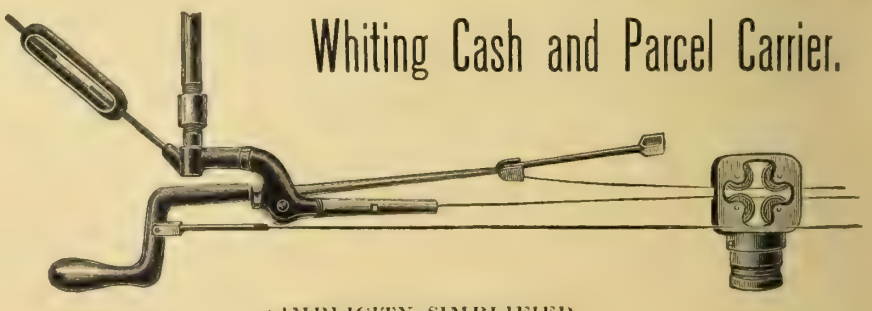
HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

T. LAWRY & SON,
HAMILTON, ONT.
Curers of **L & S** and **Imperial**
Brands of Fine Sugar Cured Meats.
SUMMER CURING NOW READY.



Whiting Cash and Parcel Carrier.

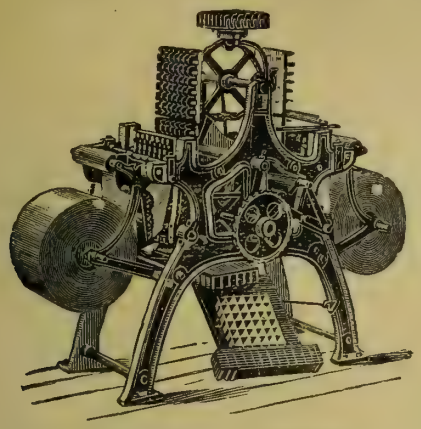
SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market. Have you seen our 15 doz Case for Farmers use? Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.

NORTHUMBERLAND PAPER AND EGG CASE CO.

Tuxedo Table Jelly

The best Table Jelly in the Market to-day.

Write us for Samples and Quotations.

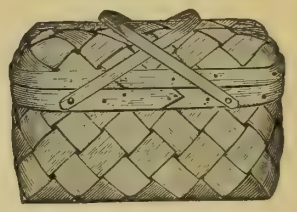
Wright & Copp, Agents,

40 Wellington E.,

TORONTO.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

WHEN A

Strength-Giving Food

IS NEEDED

Always Use

Johnston's Fluid Beef.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 16, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb. "	1 50
6 oz. "	2 20
½ lb. "	2 80
12 oz. "	4 25
1 lb. "	5 50
5 lbs. "	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ½ lb, 4 doz cases	75
OCEAN WAVE No. 1, 2 "	1 30
1 lb, 2 "	1 90
5 lb, ½ "	2 20
	9 60

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

	doz. in case	Price p. doz
Dime cans, 4		$1 00
4 oz " 3		1 50
6 " 3		2 25
8 " 3		3 00
12 " 1 to 4		4 25
16 " 1 to 3		5 75
2½ lbs " ½ or 1		12 00
4 " ½ or 1		18 25
5 " ½ or 1		22 75
10 " ½		44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅓ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz
X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	1 75	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 00	2 25
" 3's	2 75	3 25
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 50	1 90

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOR SALE.—STOCK OF GROCERIES, BOOTS and Shoes on easy terms, good opening for Dry Goods in connection with present stock; store and residence for sale or rent; pleasant locality, good stand and largest trade in village; proprietor retiring. Address, Wm. Spencer, Box 130, Hepworth, Ont. 27

TANGLEFOOT
Sticky Fly Paper
IS SOLD IN
CANADA
By the following Jobbers :

TORONTO.
Lyman Bros. & Co.
Kilgour Bros.
MONTREAL.
Evans & Sons, Lt'd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
QUEBEC
W Brunet & Co.
Edmund, Giroux & Bro.
KINGSTON.
Henry Skinner & Co.
LONDON.
Jas. A. Kennedy & Co
C. McCallum & Co.
HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.
WINNIPEG.
Martin Rosser & Co.
VICTORIA.
Moore & Co.
Langley & Co.
VANCOUVER.
H. McDowell & Co.
NANAIMO.
E. Pimbury & Co.
NEW WESTMINSTER.
D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

EPPS'S COCOA
¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

HOW TO DRESS YOUR WINDOWS
Is explained in my 30 page Pamphlet.
FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send $1.50 and I do the rest. A Nickle-Plated Hammer given as a Souveneir if this AD comes with order.
HARRY HARMAN, Window Dresser and Decorator, Room No. 1204, The Temple, Chicago, Ill.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	....	1 65
Tomatoes, 3's	1 05	1 11
Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Crown flat	.....	2 25
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, talls	1 35	1 45
" " flats	....	1 70
Sardines Albert, ¼'s tins	..	12½
" " ½'s "	...	20
Martiny, ¼'s "	10	10½
" ½'s "	16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11

CANNED MEATS.
(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef 1 "	....	1 50
" 2 "	2 60	2 75
" 4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue 2 "	7 85	8 00
Luneh Tongue 1 "	....	3 25
" 2 "	6 00	6 25
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 35
" 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 75

CHEWING GUM.
ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 25 5c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 114 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—	
Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	5
Spanish Tablets, 100 in box, 12 bxs in case	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb
(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼'s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ⅛s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30

per doz

Gibson's Icina, 1 lb (24 lbs in case)	2 25
do do ½ lb	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 08
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Seasonable Goods, such as Syrups for Soda Fountains in 1 Gallon Tins.

Daisy Wafers.

The latest novelty to eat with Ice Cream. Sponge Cakes relegated to the back seat and Daisy Wafers introduced. Send in your orders at once. Made only by

The Toronto Biscuit and Confectionery Co.,

Phone. 528. 7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross	$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.

	c. per lt
Currants, Provincial, bbls.	4¾ 5¾
" " ½ bbls	5 6½
" " cases	6 6½
" Filiatras, bbls	6 6½
" " ½bbls ...	6½ 6¾
" " cases ..	6¾ 6½
" Patras, bbls.....	6 7
" " ½ bbls.....	6½ 7½
" " cases	7½ 7⅝
" Vostizzas, cases...	7⅞ 9½
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	9½ 10
" ½ case....	9⅛ 9⅝
Dates, Persian, boxes,.....	5 5½
Figs, Elemes, 14oz., per box	... ...
" 10 lb boxes	11½ 12½
" Seven-Crown	13 15
Prunes, Bosnia, casks	4½ 5½
" " cases, new.	6 7½
Raisins, Valencia, off stalk old	3 4
" New off stalk.....	3½ 5½
Selected.....	7 8
Layers	7 8
Raisins, Sultanas	11 13
" Eleme	... ...
" Malaga:	
London layers	2 25 2 65
Loose muscatels.....	2 00 2 25
Imperial cabinets	2 75 3 00
Connoisseur clusters ...	3 50 3 80
Extra dessert "	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters	..... 5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 00 3 50
" " qrs	1 10 1 30
Blue "	4 00 4 25
Fine Dehesas	5 40 5 50
" qrs.....	1 80 1 90
Lemons	3 50 4 00
Oranges, Floridas	....
" Valencias	6 00 7 00
" Messinas	5 00 5 25
" Seedlings.....	3 75 4 50
" Navels.....	4 50 5 00

DOMESTIC.

Apples, Dried, per lb....	.... 0 04½
do Evaporated.....	.... 0 07

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickerel .....per lb	.... 0 06
Pike ..... do	0 03 0 04
White fish..... do	.... 0 06½
Manitoba White fish do	....
Salmon Trout..... do	..... 0 06½
Lake herring..... p. 100	.... 2 00
Pickled and Salt Fish :	
Labrador herring, p.bbl	6 00 6 25
Shore herring ..... "	..... 5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish :	
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish .....per lb	..... 0 04½
Boneless cod..... "	0 06½ 0 08
Smoked Fish :	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring..... "	..... 0 15
Sea Fish : Haddock per lb	0 05 0 06
Cod..... "	..... 0 07½
B.C. salmon ..... "	..... 0 14
Market Cod ..... "	....
Frozen Sea Herrings	....

GRAIN.

Wheat, Fall, No 2, ...	0 82 0 83
" Red Winter, No 2	0 82 0 83
Wheat, Spring, No 2.....	0 80 0 81
" Man Hard, No 1..	1 00 1 01
" " No 2..	0 93 0 94
" " No. 3...	0 83 0 84
Oats, No 2, per 34 lbs ...	32½ 34
Barley, No 1, per 48 lbs..	52 54
" No 2 extra.....	48 49
" No 3 "	44 45
Rye	79 81
Peas.....	60 62
Corn	50 51

HAY & STRAW.

Hay, Pressed, "on track	13 00
Straw Pressed,"	6 50 7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg ..	3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00

ROPE : Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½

WHITE LEAD : Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb	5½ 5¾
No. 1 ..... " ...	5
No. 2 ..... " ..	4¾
No. 3 ..... " ..	4

TURPENTINE Selected packages, per gal	0 46 0 48
LINSEED OIL per gal, raw	0 55 0 55½
Boiled, per gal.....	0 58 0 58½
GLUE : Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	0 08½
Fancy "	0 09
3-hoop pails.....	0 09 0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars,	$9 50
Ditto '25 and 40 lb pails, per lb.	12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net....	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	13 14
" Tarragona	... 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.	40 45
" " Canary ...	28 30
Brazil	10 12½
Cocoanuts.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

	Imp gal
to 10 bbl lots, Toronto...	
Canadian	0 14 $0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	.... 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" ½ pt bottles, per doz	....
" ½ pt bottles, per doz. (according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" ½ pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels.	c. p. peel
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S.

	per doz.
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50

LAZENBY & SONS

	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, tubs	$0 17 $0 20
" dairy, tubs, choice	.... 0 14
" " medium	.... 0 12
" low grades to com	.... 0 10
Butter, pound rolls	.... 0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09¾ 0 11½

COUNTRY

Eggs, fresh, per doz	.... 0 10½
" limed	....
Beans	1 00 1 20
Onions, per crate	2 00 2 25
Potatoes, per bag	0 26 0 40
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 07 0 10
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07¾ 0 08
Pork, mess, p. bbl	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb	.... 0 11
" pickled	0 09½ 0 10
Bellies	.... 0 11
Rolls	.... 0 08½
Backs	.... 0 10
Lard, Canadian, per lb	0 10 0 10½
Compound	0 07 0 09
Tallow, refined, per lb	0 05 0 05½
" rough, "	.... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 4
" Patna	4¾ 5½
" Japan	5 6
" extra Burmah	3¾ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10
Grand Duke	6¾ 7½
Sago	4¾ 5½
Tapioca	5 5½

ROOT BEER.

Hire's (Liquid) per doz	$2 00

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12½ $0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	.. 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.

	c. per lb
No. 1 White, 4 lb cartoons	4¾
Canada Laundry	3¾
Silver Gloss, crates, 6 lb. boxes	6¼
Silver Gloss, 1 lb chromos	6¼
Satin, Starch 1 lb chromos	6¾
No 1 White, barrels & halves	4¾
Benson's Canada Prepared Corn	7
Canada Corn	6¼
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4¾
1st quality white, 3 lb. cartoons,	4¾
Lily White gloss, crates	6¼
Brantford gloss, 1 lb	6¾
Lily White gloss, 1 lb chromo	6¾
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6¼
Rice Starch, fancy cartoons	8½
" cubes	7¼

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4¾
" " Bbls	4⅝
" " Kegs	4⅝
Canada Laundry	3¾
Ivory Gloss, six 6 lb. bozes, sliding covers	6¼
Ivory Gloss, fancy picture, 1 lb packs	6¼
Patent Starch, fancy picture, 1 lb. cartons	6¾
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5½
" 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" less than a bbl	5¾
Powdered, bbls	4¾
" less than a bbl	5¼
Extra bright refined	4¼
Bright Yellow	4
Medium "	3⅝
Brown	3½ 3¾

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	1¾	2
M	2	2¼
B	2¼	2½

BARM YEAST

A Triumph in Quality as well as Quantity!
The Best and most Economical Yeast in existence.

Our 50 cent boxes containing 2 doz. 5 cent. packages are superseding all other kinds.
Our 1 dollar box containing 2 doz. 10 cent. packages is a startler.

Ask for them or write to the Factory.

TELEPHONE 1920.

35 Wellington St. East, Toronto.

Prices current, continued—

V.B.	2½ 2⅝
E.V.B.	2⅝ 2¾
E. Superior	2¾ 2⅞
XX	2⅞ 2¾
XXX	2¾ 3
Crown	3 3½

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" ½ barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4⅝
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3⅝
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz. Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz. "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou— BLACK.

Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ b. in 51 b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅛, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 "glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " ⅛ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2(
XXX, W.W	0 25
Honey Dew	0 3(
Pickling	0
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 34
Tarragona "	0 32
Triple "	0 30
Fruit Vinegar "	0 27
Pickling "	0 28
XXX "	0 25
Extra XX "	0 22
XX "	0 20
X "	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts	2 00
Methylated Spirits	2 00 to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear No 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $3 70
5 cases and under 10 cases 3 60
Steamship (10 gro. in case)
Single case and under 5 cs. 3 50
5 cases and under 10 cases 3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

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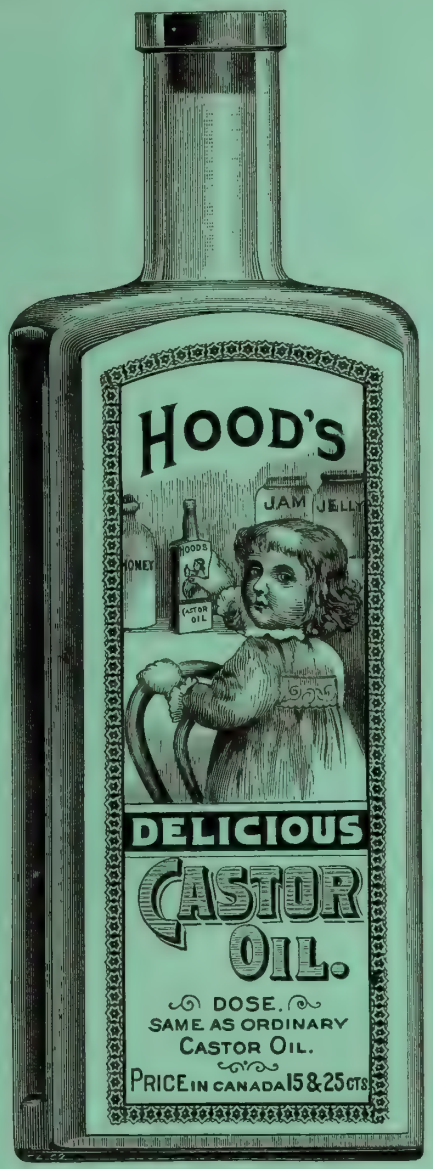
Have wished for something of this nature many a time, and we respectfully solicit your assistance in placing it before the public.

It will pay you to push Hood's Delicious Castor Oil.



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Ask your Wholesale Grocer for it, or write direct to the Manufacturers for Samples and Quotations

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SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

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" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
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Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess.

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The $40 and $80 rates are per Lake Nepigon only.

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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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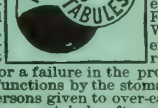
THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhœa, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Rheum, Scald Head, Scrofula, Skin Diseases, Sick Headache, Stomach, Sour Stomach, Tired Feeling, Torpid Liver, Ulcers, Water Brash and every other disease that symptom or disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross $2, 1-2 gross $1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



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These goods were awarded highest Honors at International Exhibition held in our city 1891.

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The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

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SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

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CORTICELLI SILK CO., ST. JOHNS, P. Q.

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PATENT PAN DRIED OATMEAL

FLOUR High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

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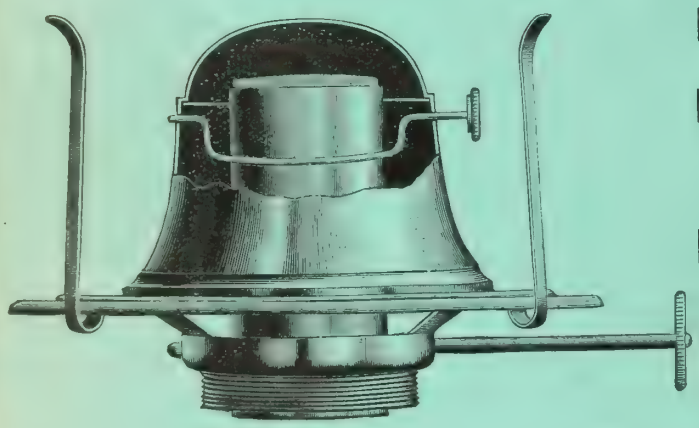

No more dirty fingers.

No more Smoky Chimneys.

No more poor light.

No more Coal Oily smell on the hands.

This clever little invention does away with everything disagreeable about the trimming of a wick. A simple "TWIST OF THE WRIST" and all the burned and charred part of the wick is removed. IT MAKES THE BURNER GIVE ONE-THIRD MORE LIGHT.

No live dealer should be without them.

GOWANS, KENT & CO.,

TORONTO and WINNIPEG. Sole Agents for Canada.

"Free from organic matter."—Lancet.

"Invaluable to blend with wines and spirits."—Civil Service Gazette

"Exquisitely pure."—Prof. Wanklyn.

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Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

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S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER
PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VI. TORONTO, JUNE 24, 1892. No. 26

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CORN STARCH.

THESE BRANDS ARE

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St. Lawrence
IVORY GLOSS STARCH.

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ASK YOUR WHOLESALE GROCER
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JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
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Largest Sale in Canada.

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THE BEST

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Retail Price, 25c.
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ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

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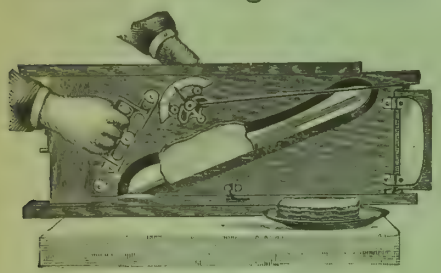

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GREEN DRIED BEEF,
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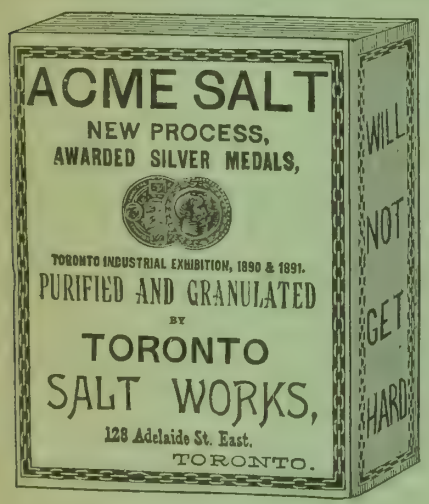

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Delicious Mince Pies every day in the year.

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Sells at all seasons.

Will not ferment in warm weather.

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THE KING OF BLACKINGS

THE PATENT
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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VI. TORONTO, JUNE 24, 1892. No. 26

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

THIS WEEK'S MOTTO:

Live and let live.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

It is probable that it will not be very long until letters will be carried for one cent from any point to any other point in the United States. That low rate of postage is being agitated, and the idea is of course popular. Two cents has been the rate for several years in the United States, and a penny has been the rate in England since the days of Sir Rowland Hill. Why is it that letters are taxed three cents in Canada? For a long time an agitation was kept up by Canadian newsdealers and booksellers to get the postage on periodicals reduced from 4c. to 1c. per lb., the latter being the price in the United States and that concession was granted the other day. But the reason that was made most of by the Post-office department during the time it contained that rate, was the necessity to make all the revenue it could from the carriage of such matter, to offset in some degree the heavy expense of carrying newspapers ever since they have been handled free of charge by the postal service of the country. Probably that reason would be advanced in support of a 3c. postage on letters. The postage account of any house that does a considerable business is a very considerable item in the year's expenditure, and would mean in many cases the saving of hundreds of dollars. It would take a very considerable burden off business if all the letters sent from both ends of the trade connections were sent at a third less than they now cost. The saving for the year ending the 30th June 1891, would have been $705,628, if all letters carried during that year for three cents had paid but 2c. The bulk of this would have been divided among a comparatively few, as the mass of the people do not send a very large number of letters; hence business correspondence would have felt the benefit very perceptibly. As to post cards, nobody uses them for any purpose that information is necessary to. The net revenue from the Post Office Department last fiscal year was $2,515,823.44. It would have been still close to two millions if there had been no more letters carried and the rate had been 2c. instead of 3c. on letters. It is probable that the revenue would have been increased, however, as the result of such a change, owing to the impulse given to corresponding by the reduction in the postage.

* * *

The postal service in some countries, notably in England and Germany, is an important distributing system. The parcel post of the latter country is both cheap and efficient, and bulky packages which would be considered out of all reason as postal parcels in this country are carried all over the land at a trifling cost. Delivery vans are provided by the Government in Germany for the purpose of carrying the goods right to the house of the buyer. Of course this is an extension of the postal system that is scarcely possible in a country where express companies exist and are willing to do business on a reasonable margin. And perhaps it is not desirable that postal carriage should thus compete with private carriers. Such a development of our parcel postage system would aggravate a result that the railways have already brought about to a considerable extent—namely, the concentration of trade at leading centres of commerce, and tend still further to draw business away from interior points. But a more liberal parcel post than we have would facilitate and cheapen the transportation of small parcels that the trader has now to pay full charges on. Many times in the year a retailer would send in for some little article if it could be forwarded at a reasonable rate by mail: whereas now he waits till he wants something else, or pays the express charges on the single article.

* * *

The member for East York, J. F. McLean, proposes an amendment to the Midland Railway Bill, defining the maximum passenger rate on that branch of the G. T. R. at 2c. a mile. Mr. McLean thus aims to get the thin end of the wedge inserted, and if successful in effecting the change on that line, he will follow up the advantage by moving that the amendment shall apply to every railway bill that comes before the House. He aims also to have the same clause incorporated in the bill now before the House for the amendment of the General Railway Act. Mr. McLean in his speech upon the 2c. postage question cites the experience of New York State and of England, and of course has a powerful argument in the record of the New York Central. It is undoubted that a reduction to a 2c. maximum rate would give an immense impulse to railway travelling and would benefit business. There would be much more going to and fro between country and city on the part of retailers, if the 2c. rate were generally adopted, and every trader knows it pays him well to visit the market frequently. Freights have fallen remarkably during the last score of years, and the result

of every reduction has been a huge gain in the volume of the business done by the roads. The same effect would follow the lowering of the passenger rate by one-third, and a very material part of the advantage would accrue to mercantile interests.

* * *

The advantage of Chicago as a half-way stopping point for California green fruit in transit to this market, is that the bulk of the wasty fruit is stopped there and goes into consumption at that centre. The shippers' agents take advantage of re-shipping to sort the stock, choosing only what is in the most promising condition to come sound into the hands of Toronto importers. Herein is shown the value of an adequate peddling system. The fruit that is of the most doubtful keeping quality is disposed of at once to the pedlars, and in perhaps six or eight hours after getting into their hands is all in the homes of consumers. If it were not for this agency of swift sale, that class of fruit might be hard to get rid of in Chicago, and the condition of receipts here might be much less satisfactory than it is. Of course it is to the interest of shippers to forward good stock, but it is also to their interest to distribute good stock to the buyers at Chicago, and they are of immeasurably more importance in the matter of business than our buyers. Further, it was to the interest of California shippers to send us oranges in good condition, but did that fact guarantee us good fruit? Let the condition of some of this spring's shipments of Riverside seedlings answer. The pedlars of Chicago are the buffing apparatus between our fruit merchants and the shippers.

* * *

The honey market is in a condition of utter stagnation. Last year's business was unsatisfactory enough to most people who had anything to do with honey, and more of it was offered on commission than was ever so put on the market before. But this year's experience is still worse. There is more honey produced than ever before, and less consumed, both relatively and absolutely, than there has been for years. People are not less fond of honey than they ever were, and it is not therefore to a declining taste for the commodity that the decline in its sale is chargeable, but to high prices. Honey must follow the same rule as the staple sweets—sugar and syrups—and as the latter have gone down remarkably in the last few years so honey should have gone down for its sales to continue in anything like a constant relation to the sales of sugar and the preserved products of sugar, fruits, etc. But honey-raisers have kept up their prices, and in the last five years have varied little more than half a cent in their opening quotations, while sugar is three cents lower. It is impossible for the producers to make anything by the attempt to keep honey a luxury. Like everything else, it has most to gain by being made a necessary, and its producers should have endeavored to make it more of a staple than they have done. Some of the agencies that have cheapened the price of sugar have been at work on a small scale in reducing the cost of honey-production, and inventions and ideas in bee-keeping have done much to lessen the primary cost of honey. We have had good weather, too, so that loss through the perishing of hives has counted for little the last few years. Once honey is got on a parity with sugar, the market will become steady and sales will be larger, as there cannot fail to be a demand for this delectable article. This year's flow is reported good. The bloom is rich, the weather damp and warm—just what is required to be for abundant storage—and dealers are doing an immense business, according to their report, in selling supplies to bee-keepers. But prices must be quoted on a much lower plane if producers expect to sell their honey.

* * *

The quantity of bananas and pineapples handled on this market since the opening of the present season has been tremendous. For several weeks the receipts of bananas alone have exceeded fifteen car loads per week. The quantity of pineapples handled by one house in one day was greater than the same house handled in the whole of the season three years ago. Shippers show wisdom in selecting stock for this point, the bulk of the bananas coming in being of "steamer run" average, which is surer to yield better satisfaction all around than firsts. Reds are declining year by year, they being handicapped by their lower count, though the bunches weigh but little less, must therefore take up about as much car room, pay as much freight and cost about as much. Hence they are being left in the race, and fewer are seen here every year.

* * *

The Methodist conference, by the stand it took on Saturday early closing, out of regard for the better observance of Sunday, has put its influence on the side of the early closing movement to that extent. There is need of reform here. Saturday is a day of slavery to the majority of employes who serve in a store that does a business of any magnitude. The hours of labor are from 8 a. m. till 10 or 11 p. m., and often till midnight on that day of the week, in stores where they keep open on Saturday night. This is calculated to make of Sunday a day of rest surely, a day so wholly given up to physical restoration that there can not be time or disposition for anything else. Church synods, assemblies and conferences would do well to discourage this practice, as business can as well be kept within reasonable hours on Saturday as on any other day. The legislative committee of the Toronto Trades and Labor Council has endorsed the action of the Conference in this matter.

* * *

A man's good faith is not always to be measured by his readiness to put his name to a written engagement. There are people who will sign an agreement to close early, when their only object in putting their hand to such a compact is to induce competitors to do the same thing, thereby committing those competitors to a course which they feel bound in honor to follow, while the insincere signatories are all the time calculating on the big advantage they will reap by their repudiation of the agreement when all the rest are bound. This dishonorable stratagem,—if it can be dignified by a name suggestive of cleverness—is very frequently resorted to, the man who takes to it going on the supposition that he is the only unprincipled party to the league, and that he will be allowed to enjoy the fruits of his own bad faith. He never seems to reason that every other party feels absolved the moment an agreement is broken by one party to it. Hence everybody is free to close when he pleases as soon as one man elects to do so. That admits everybody to the privilege of trading till late hours and extinguishes the special advantage. Then what is gained by such disgraceful practices? The grocers of a section of this city had bound themselves in an agreement to close at a certain time, but when that time came one refused to close, and rather boasted of his "smartness" in leading everybody to believe him a man of his word. This is the kind of men who make it impossible in some districts for traders to come to agreement on any matter.

THE LABORER IS WORTHY OF HIS HOLIDAY.

The industrial dispensation we are living under at this end of the century makes an annual holiday a necessity with a very large body of workers. Half a century ago commerce might be said to wait on men : to-day it hurries men along, and waits on nobody. It is like a new physical force called into being and applied to the social system, a force gaining in momentum every year. The steam engine, the telegraph, the telephone, the wide extension of railroads, the progress of invention, have brought the forces of nature under man's service to minimize or almost nullify time and distance, and now man no longer fixes the pace, but the agencies that he has called into his service do so. Hence the pace is a stiff one, and he who keeps it up at any point where the pulse of trade is strong lives fast. All the labor saving devices that have been invented in recent times have been taken advantage of, not to save work but to multiply power to do work, and the amount of effort expended in industry to-day makes the total labor of the hard manual workers of a generation ago sink into insignificance. Men were slaves in those days, they did not spare themselves, but they had not learned where to place the fulcrum to do the most effective work. We do not tackle the same tasks they accomplished, but we have to submit to the high pressure that is moving everything around us. There has to be despatch in business nowadays, and it has to be kept up all the year round. We are out of the era when vessels took six months to go to China and return with a cargo of tea, and when the tea had to be paid for at prices agreed upon before it was grown. Storm and drought would have ample time to destroy a crop while vessels were making their slow way toward the shores of production in the days before steam became a force in navigation. Even after steam was in use for some time, the machinery was so crude that the quantity of coal necessary to be carried over long voyages made it impossible to carry very large cargoes of anything else. But the instrumentalities of production, distribution and commerce have undergone a revolution in the last quarter of a century such as the world never saw the like of before. It has wrought a vast difference in the methods of retail traders, who have to be on the alert to take every advantage of the commercial mechanism. Retailers can no longer content themselves with buying twice a year. They must be alive to every break in the market, and must never be hampered so as to be unable to take full advantage of it. Worry, unceasing work and constant study to run his business at a minimum of cost, keep the trader steadily engaged year in and year out.

The holiday is therefore a part of the system. It makes an opening in the year that is like the safety valve in the engine, and prudence requires that the force shall be blown off once in a while. A man must rest, or in other words diversify his occupation, once in the year, if he is an earnest worker and if he wants himself to last. Custom is bringing its powerful influence to bear on the side of holiday-taking, and that is good, for custom usually prevails more than reason. Nobody needs a demonstration of the value of a holiday for arduous all-the-year-round workers. They know it themselves. The employer should take a jaunt and spend the time as he wills, and when he returns should send away his assistant for a week or a fortnight. The pay that goes on during the time of absence does more good than if it were given for services rendered during the same time in the store. The same everlasting tread-mill sort of existence makes machines of people, unless they can get away from it once in a while to see life under some other conditions. Nothing so benumbs a man's faculties, so narrows and cramps his mind, and so unfits him to enjoy life and therefore do acceptable service, as unbroken and unvarying routine.

OVERHANGING SIGNS.

The police authorities in Hamilton started a crusade against overhanging signs a short time ago, and only stirred the depths of a commercial sentiment that looked smooth and tranquil, but turned out to be deep and strong. The traders cherished their signs as if they had been shrines, and no desecrating axe should be laid to the props which held them up. The old Covenanters were not more ominously quiet on the eve of resistance than were Hamilton's traders when the last straw just appeared about to be laid on the patient camel's back, and they were notified to hew down the abominations. The streets of Hamilton without their signs would be like the woods of Killingworth without their birds, and the stout burghers wouldn't like anything so desolate. Their sullen refusal to do away with their signs had its way, and the public find the spot still marked where each man sells his wares.

Overhanging signs may be dangerous and may not be picturesque, but they have a value in the trader's eyes that counterbalances all this. A merchant wants his whereabouts to speak up for itself, and therefore wants his sign to be seen from as many points of view and at as great a distance away as possible. A sign placed on the plane of his shop-front appeals to the eye only of people across the road, and perhaps is not seen from that standpoint if the street is narrow. The wide-awake merchant feels that his name must be prominently marked on his premises if he is to look for more than chance trade, and rightly studies how to make his sign read from all directions. A sign with but one aspect does not give the name all the prominence it should have. Where a customer can look down the street and see the name directing him, he will be certain to go there, if he has had previous satisfactory dealings there. The sign is a valuable property to a good stand, and civic by-laws do more than demolish so much wood work when they sweep signs away. They might as well attack a man's goodwill as suppress his sign. The signs are the ancient landmarks, and ought not to be removed without compensation to the owner.

The overhanging sign ought to be secure, however. The public have a right to protection, and it does not console a man to know that in case he is killed by one of those projections, damages can be collected by his representatives from the trader whose sign did the mischief. It is prudent for the trader to provide against the liability to be put in for such damages, and the best provision he can make is to put good strong braces and bolts in the framework of his overhanging sign. It is due to the people who have the use of the streets that they should not be exposed to danger to life and limb through any loose work in the hanging.

A QUEBEC EARLY CLOSING BILL.

A bill is before the Quebec Legislature which is a very thorough-going effort in the behalf of early closing. It is rather too much so in fact, and is a case of applying law where free will should prevail. It proposes to require that shops in cities and towns of more than three thousand inhabitants shall be closed every evening except Saturdays from 6 o'clock p.m. till 7 o'clock a.m. from the 1st of October till the 1st of April, and from 7 o'clock p.m. till 7 o'clock a.m. during the other months of the year. It provides for the imposition of a fine or imprisonment upon any merchant or clerk who, contrary to the proposed act, under any circumstances, sells any goods in any shop or its dependencies. There is no need of anything so drastic as this, nor anything so impracticable, for convictions under such an act would be certain to be reversed by the courts. Such laws as this savor of the days of paternal legislation, of times when the degree of legal encroachment upon personal liberty was a matter of tyrannical caprice. There is no analogy between such a measure and a factory act, or any law passed for the protection of employes. People must not put their faith in law for the amelioration of everything in their condition. It is desirable that an early closing hour should be established, but it is not desirable that law should take away the right of trading citizens to do as they please about conforming to an early closing hour.

A BANKER'S OBSERVATIONS ON TRADE.

In the course of his address before the last annual meeting of the Merchants' Bank, the General Manager, George Hague, made the following references to some features and phases of current trade :

"The day has gone by forever when almost anybody could make money or make a living by opening a store and selling goods. It can't be done. Men only waste their time and energies in carrying on the business of storekeeping without previous training. But even with this thorough knowledge of the goods he sells, the retailer often splits on the rocks of giving too much credit. After doing an apparently successful business for years, he finds himself brought to a stand because his books are full of uncollectable debts. The most successful retail merchants are those whose rule is to do business for cash, and who make credit an exception."

The axiom that, competition is the life of trade must be taken to refer to such as is legitimate. There is a style of competition both in general business and banking, which does not serve the public, but injures it. When there are too many traders in a given town or locality, their competition in cheapening goods generally leads to extravagance on the part of purchasers, or, if it leads to giving longer credit, to their customers getting deeper and deeper into debt. Many a private individual has been impoverished for years by this style of competition, and many a farmer has become overloaded with debt and lost his farm. Too many bankers in a given district produce a greater mischief still.

The result is a cheapening of the rate of money, which leads to extravagance in the use of it, undermines economy, introduces loose habits of business, and is responsible in many instances for bankruptcy.

When, under the influence of bank competition, extended credit is given to persons of small capital, they are generally induced to attempt more than they can profitably manage, to erect too expensive buildings, or to launch out into a speculative style of business, to the detriment of their prudent neighbors who trade within their means. There are localities in Canada which were almost ruined for a series of years by the lavish style in which money was spread abroad by bank managers, who were bent upon extending business at all risks. The losses of the banks from this style of competition have amounted to millions, and left traces of devastation behind them which have taken years of industry and economy to efface.

The experience of Scotland in this matter is worthy of consideration. Many years ago the evils of reckless bank competition were such that the banks were compelled to devise means to protect themselves and the community from it. After thorough discussion a plan was matured by which, under mutual agreement, a number of branches were closed in places where they were redundant and measures taken to prevent the establishment of unnecessary branches in the future. A committee was formed under whose regulations all the banks in Scotland have worked their business, from time to time, with uniform rates for deposits, discount, and exchange, according to the circumstances of the money market. This arrangement has been in force for years, and has given satisfaction. Its operations have been beneficial to the community. No man desires to go back to the days of unlimited competition, and it cannot be denied that the producing, manufacturing, and trading classes of Scotland are as prosperous as any community of similar size in the world. There is competition, but it is the competition, not who shall scatter the most money, or take the poorest securities, but as to who shall be the most attentive, courteous, and vigilant in carrying on his business. This competition benefits all parties concerned. But of the other kind Canada has had far more that enough, and has lost millions of money by it.

All our leading exports are in articles of prime necessity, and the expense of handling is small. The risks of the business are in the fluctuations of the market. In giving credit there is rarely loss. The masses of bills that we handle in connection with the export trade are almost invariably good. In the importing trade the fluctuations in the value of goods are slow, but the expense of selling them, as compared with the export trade, is probably 20 to 1, and is increasing. Then there is the never-ceasing liability to loss by giving credit. It is certain that the bulk of our wholesale merchants in the leading lines of imports, but especially in dry goods, have made slender profits in the past few years. It is increasingly true that no man can hope to succeed in the importing trade without adequate capital, thorough knowledge of business, close buying in the best markets, together with incessant industry, sharp economy in details, and above all, rigid supervision of credits. Every failure that has taken place of late years had its origin in neglect of one or more of these matters. The attempts made to curtail unreasonable credit are worthy of all support by bankers. But until we have such a continued scarcity of money as to compel heavy curtailment of discounts, we can scarcely hope that anything we can do will have much effect."

SHORT WEIGHT.

The ruinous cutting of prices which is unfortunately almost universal leads to all sorts of means being used in order to sell and still make a profit. And among these expedients is the sending out of short weight. Some firms are apparently in the habit of sending out a less quantity of goods than they invoice, and if any purchaser is sufficiently business-like to check the weight on receiving the goods and find fault, the mistake (?) is instantly rectified without any re-weighting by the seller. Of course mistakes can easily occur, but when a seller, on receiving a complaint of shortage in weight, at once sends an altered invoice without in any way standing by his own weight, or having the disputed figures tested, it appears very much as if he knew that a wrong weight had been invoiced and that he knew he was running the risk of being found out. His adoption of short weights of course injures honest firms who are above such meanness, and allows dishonorable firms to cut in with lower prices in the expectation that they may succeed in making up the price by fictitious weight. But it even goes further than this, and encourages a dishonest buyer to claim for short weights where they do not really exist. Very often these claims are allowed, even when the seller is convinced they are unfounded, because it is inconvenient to send a man to the purchaser's place to check the weight. One firm in the city has found a very simple way of avoiding such claims for short weight or inferior quality—they get a certificate of the weights from the public weigher who also keeps a sample of the goods. The result is that the firm has had no demand for short weight or inferior quality but what has been dropped. A New York firm purchased a large line of goods, and after receiving them sent in a complaint on the ground of weakness, accompanied by what professed to be the copy of an analysis, and charged the seller $5.00 for the latter. He at once wrote saying that sealed samples were in a public officer's hands, and he would have them analysed if they insisted on their claim. But instead of pressing their claim, the buyers sent a check in payment of the account.—Montreal Trade Bulletin.

SURPRISING FIGURES.

Pop corn is expected to yield a revenue to the World's Columbian Exposition Company of $217,000. This estimate may seem exorbitant, but it is made by Secretary Crawford of the ways and means committee, and is doubtless correct.

Mr. Crawford has based his figures on the receipts from this concession of the Centennial. In 1876 there were 8,004,000 admissions to the grounds at Philadelphia. Of those who entered the gates one in four purchased pop corn. The gross receipts were about $100,000.

The pop corn habit, remarks the Chicago Inter-Ocean, has grown upon the public as the years have gone past, and more than one in four will purchase next year. But in order that no over-estimate may be made, Mr. Crawford has clung to the old figures. It is estimated that at least 28,000,000 individuals will enter the World's Fair gates next year, and that 7,000,000 will spend 5 cents each for pop corn.

If these figures are correct, $350,000 will be expended for pop corn by those who visit the Fair. This will net the Exposition company $210,000, and that is why the members of the ways and means committee are happy.

Pop corn is not considered a standard article of diet. The concession was once offered for $20,000, and as it now brings ten times that sum there is general rejoicing.—New England Grocer.

The Popular Demand For "Hillwattee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have **CAUGHT**

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.

"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,
Agents for Canada.

PURE SPICES.

BRANTFORD, Ont., June 20th, 1892.

EDITOR CANADIAN GROCER.

SIR,—In your issue of June 3rd, you have an article copied from The Produce Markets Review on the adulteration of pepper. The statements in this article are so far from the facts, that we cannot allow it to go unchallenged, and ask the privilege of questioning and correcting these statements.

It opens by stating that for some reason, which is not clear, pepper is selected as one of the chief articles for direct adulteration. Our own experience is the very opposite of this. All goods sent out by us, unless ordered compound, are sent out pure, and adulterated goods are rarely asked for from us or our travellers. We handle tons of pepper, seldom carrying a less stock of the whole goods than from eight to ten tons, and after looking into this matter carefully there does not go out from our house one pound of adulterated pepper, either black or white, for every thousand pounds that goes out strictly pure. This article goes on to say there is no doubt of its prevalence, meaning its adulteration, and also that it is on the increase; our experience is the very opposite. The sale of adulterated goods has been rapidly decreasing with us, and has almost ceased. We know no reason why the experience of other manufacturers in this country should not be similar to ours. As manufacturers we simply supply what is asked for, and we prefer to sell straight goods, and have instructed our travellers to advocate pure goods only to the trade. What we have said in reference to the adulteration of pepper holds good in all other lines of spices; in fact the adulteration of ginger, cassia, allspice, cloves, with us is a thing of the past. This knowing writer also speaks of the dyeing of pepper with turmeric; surely he is drawing on his imagination. We have been in the spice business a good many years; we think we know something about it; we never heard of such a thing. We have asked others of experience; they state it is nonsense, and we are inclined to think this man has been writing of something he knows nothing about. He also states there are a great many prosecutions and convictions of the trade for selling adulterated goods, but the newspapers do not think them worth reporting. Are not newspapers only too glad to get such items for the spicing up of their paper? We would like him to give us the names and dates of a few of these convictions. Again, we are inclined to think this writer has been drawing upon a fertile imagination. The facts are that the generality of grocers buy direct from the spice mills and handle only pure goods, running no risk of being fined for selling adulterated food preparations.

There may be some snide houses in the country supplying this class of goods, but we think they are few, and that their goods go to the smaller concerns in our cities and towns and the country grocer. But it as a well-known fact that all first-class grocery men to-day prefer to buy their coffees and spices direct from reliable manufacturers, in which case they get exactly what they have ordered, and we take pleasure in saying ("and to their credit be it said") they order nothing but pure goods.

Our purpose in writing this article is to correct any misapprehension that may arise in the minds of the trade in reference to the character of the goods they are selling, and we trust our words may have this effect.

And we remain, yours, etc.,

THE SNOW DRIFT CO.

DRY GOODS.

During the past week the sorting-up trade has been more active than usual. The sales are fairly large, especially the letter orders, and more numerous than usual. Light dress materials, collars, ties, and novelties have been in good demand, while staple goods have also had their share of attention. The orders received from travellers for fall and winter goods are far in advance of last year, some houses having nearly one-third of an increase in the volume of orders. This has created a very firm and decided feeling among the wholesale trade, and the outlook for the future is very bright Fall goods are being received, and shipping is commencing. The houses are mostly well filled with these goods at present.

There has been an advance on skirt and waist linings and silecias. It came somewhat unexpectedly on the jobbers, and the stocks were quite light. The advance varies from one-eighth to one-half cent, and was due to the Cotton Syndicate going out of the manufacture of this class of goods, and thus leaving the Montreal Cotton Co. in undisputed possession of the manufacturing field. Prices are now firm at the advanced rates.

The fingering and other yarns of domestic manufacture have gradually displaced the foreign makes. With the exception of the Baldwin, no other foreign brand has any very great sale, while there is a good market for domestic yarns.

The demand for jet trimmings has been enormous and still continues strong. The stocks in several of the houses is depleted, and this class of goods is hard to procure at present.

NOTES.

John Macdonald & Co. are handling a new article called the Twin dress stay: it is well adapted for the purpose and surpasses other kinds in quality.——They are also showing dress shields, for wearing under the arms, in stockenette and silk, both of domestic and French manufacture.——They have just received large shipments of Baldwin's fingering yarns, and in domestic yarns are selling Queen City and Standard, which brands can be readily distinguished by the Royal British Standard.——Among other recent shipments received by this firm are, 10 cases pearl buttons direct from Austria; and German and American curling irons; and they expect a shipment of jet trimmings in a few days.

In tweeds, John Macdonald & Co. have received some very extensive shipments of Canadian goods, also 54-inch tweed suitings, black worsted trouserings and 54-inch black and colored Italians.—This house is showing a splendid stock of Swiss lace curtains, and expect a shipment of a special line of Nottingham lace curtains, an imitation of Swiss goods, for which they have had a strong demand this season, and of which they disposed of all their stock.——They have also a new line of tapestry table covers which are very attractive and splendid value.

Perhaps the finest stock of black worsted trouserings ever offered to the trade is now being shown by W. R. Brock & Co. They have these goods at twelve different prices with a number of patterns and qualities at each price. The range is very extensive, the value is good and the stock is well worthy of examination.——This firm are having a large sale for their Swiss ribbed cotton underwear for ladies, also for lace mits, muslins, and flouncings.——The sale of woollen underwear and flannels for the fall and winter trade is the largest in the history of the firm.

A goodly shipment, consisting of 15 cases of black cashmeres, has just been received and opened by Gordon, MacKay & Co. The variety is immense, and they claim to have the best value offered to the trade. This house is also showing a very extensive range of the new brown Scotch suitings, which are going to be in strong demand for the fall trade. They should have a ready sale for these goods.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

DR. PRICE'S
Cream Baking Powder.
Contains neither Ammonia, Alum or other Deleterious Substances.
The Indianopolis Board of Health, in its report on Baking Powders, November 12th, 1891, says that Dr. Price's Cream Baking Powder is free from all deleterious ingredients and may be recommended for use in every home.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our othergoods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO,,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. TEAS. { Barbadoes and Cuba } MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers
—AND—
Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.
Wholesale Grocers, Montreal.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

CAVERHILL, ROSE, HUGHES & CO., Montreal.

SYSTEM IN BUSINESS.

Every storekeeper realizes the necessity of having a system, by which an accurate account can be kept of his receipts and disbursements. Various plans have been tried, the most general of which is that of keeping a book, in which the sales are recorded and the various amounts put down as they are paid out of the cash drawer. That such a system is not a good one, almost every merchant who has tried it will admit. Mistakes are constantly made, clerks, and even the proprietor himself, often forget to make the proper entries. The result is, in the majority of cases, the cash does not balance, the accounts cannot be made to come out straight, and, where the cash is short, as it frequently happens, clerks are unjustly suspected of dishonesty. A bill of $5 may be paid out of the drawer by a clerk when he is very busy. He intends to make an entry of it, but, starting to wait on a customer, forgets about it. When the cash is balanced that night there is a shortage. A customer may pay $10 on account. The clerk puts the money in the cash drawer, and, while he is about to credit this customer with the amount, is interrupted, called away perhaps, to another part of the store, and forgets the transaction. At the end of the month the customer is angered, when paying his bill, at finding that he has not been credited with the $10. From this one thing alone a storekeeper loses many customers. Then again, how often it happens when goods are sold on credit, that they are sent out of the store, and no account kept of them. The purchaser either does not remember that he bought the goods, or does not notify the storekeeper of the mistake in not charging them. Here the system is again to blame. It does not do what it is absolutely necessary that it should do, to make any system perfect, and that is, to force the clerk to make a record of every transaction. A system that depends upon memory to make it a success can be of no use. Memory is an uncertain factor. It is dangerous and cannot be relied upon. The human mind has so many things to take care of, that it many times forgets those that are of the most importance. It should not, therefore, be burdened with the task of remembering things where other and more reliable means can be employed. What, then, is there that can take the place of memory, and provide a perfect system? The answer is, "The National Cash Register."

WHAT IS THE NATIONAL CASH REGISTER?

The National Cash Register is a machine, made in either metal or wood, according to the taste of the purchaser, designed to take care and make a record of every possible transaction that may occur in a store during the course of a day's business. It records the amounts paid in, the amounts paid out, and makes a record of credit sales, money received on account, and the number of times the drawer has been opened to change a coin or bill of accommodation.

CONSTRUCTION.

A number of keys project from the front of the register, each key having a separate amount on it, these amounts ranging from 1 cent to $20, or higher, in case it is so desired. There are also keys for goods "charged," money "paid out," money "received on account," "no sale," and any other special key that a storekeeper may need. The "no sale" key is used when a coin or bill is changed for accommodation. At the lower part of the machine is a large and conveniently arranged cash drawer, which is automatically locked when closed, and which is thrown open when a key is pressed.

OPERATION.

When a cash sale is made, say of 25 cents, the clerk takes the money to the cash register, which is set in a convenient place and where everyone in the store can see it, and presses down the 25 cent key. As he presses the key, a metal slide, termed an indicator, comes into view in a glass opening at the top of the register, the cash drawer is thrown open, the bell rings loud enough to be heard by every one, and the 25 cents is added inside the register to the total amount of all sales previously made on that key. As the metal slide appears, the slide or indictor, which exhibited the amount of the previous sale, drops down out of view. The last indicator exhibited always remains in sight until the next sale is made, and cannot drop down, or in any way be disturbed until the next sale is registered. The clerk is forced to put the correct amount in the cash drawer, because the cash must balance or agree with the amount shown by the adding mechanism inside the register. This adding mechanism is accessible only to the proprietor or to an authorized person. A clerk will not make a mistake and register the wrong amount, because the indicator shows to the customer and clerk the amount that has been registered. The invariable rule, after every transaction, is to go to the register, and press the proper key or keys. Each sale is indicated and recorded as it occurs. By the old system of throwing money into the cash drawer, and paying some out without keeping a record of it, the storekeeper never knew whether the amount he found there at the end of the day was the amount that should be there. With the National Cash Register System nothing is taken for granted. The proprietor knows the exact amount that should be in the cash drawer, the amount paid out and to whom paid, the goods sold on credit and the persons purchasing them, the amount of money paid on account and the names of those who paid it, besides all other transactions.

IS THE NATIONAL CASH REGISTER IN EXTENSIVE USE?

Up to June, 1892, over 43,000 National Cash Registers have been sold. During May, 1892. 1502 registers were shipped from the factory.

SIZES AND KINDS OF REGISTERS.

The National Cash Register is made in many different sizes and styles. The uses for which the register is required determine the kind to be adopted. Full information regarding the various styles, with the manner of operating and using them, will be sent free of charge to any one making application to The National Cash Register Co., Dayton, Ohio, U. S. A.

THE WANT OF BETTER TRAINED MEN.

The Manchester Grocers' Review says: Glancing through a copy of our highly esteemed contemporary THE CANADIAN GROCER the other day, we came across a notion which arrested our attention by reason of its boldness and originality. It appears that across the water, as here, the tradesman is considerably harassed by the authorities in regard to the law bearing upon adulteration. A recent judgment seems to make it incumbent upon the grocer to judge of the purity or otherwise of the goods he sells, and, really, by means of labels and the like, to protect his customers against getting other than the absolute article they ask for. Into the fairness or unfairness of this decision we are not now concerned to inquire. The point which arises, and to which we invite attention, is that, noting the onerous duty thus thrown upon the grocer, and the necessity of his having a higher training than has hitherto been regarded as necessary, a gentleman named Clark, a member of the Toronto Retail Grocers' Association, has broached the idea of incorporating the trade, and instituting entrance examinations for those who desire to join the ranks.

It appears to us that we have here a considerable amount of sense, but mixed with a not inconsiderable leavening of something not far from nonsense. From a concluding paragraph we gather that our contemporary scarcely views seriously the proposition of incorporating a trade such as that of the grocer, and we ourselves think it may be dismissed without much consideration. But the cry for better trained and better equipped men in the trade is one that cannot be too loudly raised. Taken all round, the members of the trade are far behind what we should desire to see them, and what they ought to be. By all means let our young men aim at a higher standard, and not in one direction only but in many directions strive to make themselves better grocers and better citizens. But will they do this? Looking round at the singular and deplorable apathy which characterises our assistants, we feel almost inclined to despair of them. Young John should be a better man than old John, but, in homely phrase, he does not shape well. Again we urge them to earnest thought and action.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

Works at Belleville, Ont.

Special discounts on assorted package. Write for prices.

THE SUGAR INDUSTRY IN FRENCH WEST INDIES.

France as an out and out protectionist, fair trading, reciprocitarian, and "trading within the empire," country, has an elaborate system of encouraging the French sugar Colonies. A large bounty, some 6s. per cwt. is allowed on their sugar production, but it is, of course, necessary that it should be shipped to the mother country only, and in French ships: in which the latter freight is excessive, in consequence of the monopoly caused by the shipping bounty. On arrival there is only one customer, namely France, for French West Indian sugar, and that customer is already glutted with sugar produced at home, far beyond the natural demand, in consequence of similar bounties. Nor is the French consumer allowed to consume his sugar, on which he has paid such a price to encourage the production. On the contrary, a protectionist country has to protect its refiners also, and to recoup the £6,000,000 or £8,000,000 a year, given in bounties to home and Colonial sugar. The result is that a Frenchman has to pay from two to three times as much for his own sugar, as an Englishman does for sugar grown in France and exported here. So far as the French colonist is concerned, the result is disastrous; he pays dearly for everything he buys or uses, and his machinery and wages are dear, all because of Protection; while from the same cause he is compelled to pay extravagant freights, and to sell his sugar to a single buyer. This state of things may be recommended to the study of our own "Fair Traders" and "Empire Trading" leagues, both here and in the West Indies. The British colonists are free from all these restraints.—Produce Markets' Review.

All Merchants should make a good

PROFIT

and at the same time

PLEASE

all those who are their

PATRONS.

You can do this by selling the

EMPIRE BAKING POWDER

—AND—

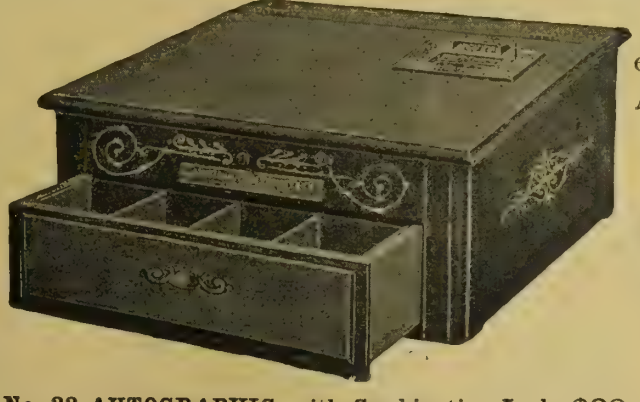
ROYAL DANDELION COFFEE

ELLIS & KEIGHLEY,

TORONTO.

Autographic Cash Registers.

Before ordering any Autographic Register, see the **NATIONAL.** Guaranteed equal to the **PECK**, the **STANDARD**, or any other Register of this kind, and only half the price.



We make 34 different kinds of Cash and Autographic Registers

PRICES:

$12, $20, $25, $30, $50, $60, $75, $100, $125, $150, $175, $200, $225 and $250.

No. 33 AUTOGRAPHIC, with Combination Lock, $20.

Why pay others $30 or $40 for an Autographic Register when we will sell you one superior to any other made, for $12 or $20?

THE NATIONAL CASH REGISTER CO.,

DAYTON, OHIO, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W; Halifax, N. S., 107 Holles Street. Montreal, P. Q., 174 St. James Street. Winnipeg, Man., Main and Queen Sts

[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Letters of Credit—I. O. U.

A canning factory is to be started at Port Elgin.

The contract for supplying groceries to the Kingston penitentiary has been awarded to J. Halligan & Co. The Rathburn Co. will supply the flour.

Chas. Hudson, grocer, of Belleville, claims $3,000 for damages sustained on account of a defective road between Thurlow and Sidney in May last.

The Ridgetown Canning and Preserving Company, limited, has been incorporated with a capital stock of $25,000, divided into 1000 shares of $25 each.

A. P. Tippet & Co., St. John and Toronto, have removed to more convenient offices at 43½ Wellington St. E. Mr. W. H. Tippet will be the resident manager.

The creditors of O. Tierney, Kingston, have placed his stock of groceries and liquors in charge of the sheriff. The stock will be offered for sale by tender.

A new store on Front street, Sarnia, is being fitted up for the occupancy of W. Kirton, who will open out in it with a full stock of groceries, provisions and crockery.

The Empress of Japan arrived at Vancouver on Saturday morning having left Hong Kong June 4, and Yokohama June 7. She brings a full cargo largely new teas.

The Whiting Cash and Parcel Carrier is being placed in the principal business houses throughout the Dominion, and is invariably giving satisfaction. See ad. in next issue of this journal.

Travellers, take the train to Lindsay Francis & Co., Thornhill Village, where you can always get an order; also a first-class livery to take you to all points where the railway does not touch.

The Town Council of Whitby, Ont., has decided to deed the old town hall property to the Lowell Evaporating Works, on condition that they employ 65 hands every year for 10 years, and annually pay out $3,000 in wages, except when there is a failure in the fruit crop.

We are pleased to see the rapid advance made by Messrs Gorman, Eckert & Co., spice, coffee, and extract manufacturers. In their advertisement is shown a cut of their handsome new premises (formerly occupied by Messrs. C. S. Hyman & Co.) They have put in a complete spice plant, second to none in the Dominion. With the motto, pure goods of first quality, and satisfaction to their customers, continued success is assured them.

Daisy wafers, manufactured only by The Toronto Buscuit and Confectionery Co., are having a good sale. These take the place of sponge cake, to be eaten with ice cream. They are also tempting to excursionists and pic-nic parties. Every groeer should stock them.

The City Travellers have completed arrangements for their excursion. The date is the 27th of July, and the trip will be by boat to Buffalo and Niagara Falls. No pains will be spared to make it an occasion of genuine enjoyment, and it is to be hoped no conditions will be lacking to make the general cup of happiness full for every one of the pleasure seekers.

Since the recent meeting of the grocery jobbing trade to consider the matter of uniform prices for refined sugars, a step in the right direction has been taken by the American Sugar Refining Company. The "combine" have decided to bill goods from date of delivery, instead of date of orders as heretofore.

W. H. Rowley, manager of the E. B Eddy Co., was in the city on Tuesday on his way back from Banff, where he went to drink in health. His looks indicate that he has got that thirst pretty well quenched. Mr. Rowley needs a good measure of physical strength, for hisplace when he is at work is right in the vortex of affairs.

The Chatham Grocers' Association will take into consideration the fact that Mr. J. W. Burriss (formerly of London) is offering heliotrope toilet soap, made by the well-known Morse Soap Co., for nine cents a cake, or three for twenty-five cents. The Planet says :—"In consequence of this it is said that several soap houses have been boycotted by the grocers, and that extreme measures will be resorted to protect their interests."

John Cameron left last Tuesday morning for all points of Western Ontario, where he purposes for the next two months to push his canvas for THE CANADIAN GROCER of Toronto, with his usual energy. Already he has met with the most gratifying success, and so rapidly has the circulation increased, that the firm has it under their consideration to send him across the continent to British Columbia to represent their interest there. We wish Mr. Cameron every success in his work.—Durham Review.

The regulations for the salmon fisheries in British Columbia have been completed and the details have been decided on. They are different in a few important points from previous regulations, but so far as they concern the canneries are practically unchanged. Every bona fide fisherman, being a British subject, will receive one license. Canneries will receive 20 licenses each, and freezers will receive 7 licenses each. The license fee for each boat will be $20, and this fee will be uniform throughout the Province, the same on the Skeena as the Fraser River.

R. H. Cullis, London, is just settling down in his new store. It is a fine three-storey building.

J. Gauder, of Merritton, Ont., paid THE GROCER a call this week. He was in the city doing some buying.

The firm of Dawson & Co., of Brampton, are extending their business and opening a branch at 32 West Market street in this city. This firm was founded some 28 years ago by C. Dawson, sr., and have done a successful fruit and commission business in Brampton during these times. They solicit consignments in fruits, etc., and are open for correspondence.

An ingenius way of buying the necessaries of life is reported from the neighborhood of Berlin. A peasant woman with a large basket on her back entered the grocer's shop of that place. In the circular basket was a large earthenware jar. The woman bespoke about five dollars' worth of things, which she carefully packed in the earthern jar, then tied up the mouth, and asked permission to leave the jar in the corner. She would return in an hour, she said, fetch the things and pay for them. The grocer, having granted her wish, she carefully put the jar in a corner and retired—not to return. After many hours the shopman proceeded to examine the large earthenware jar. It had no bottom!

WHERE THE JOKE COMES IN.

Venus Armstron—"But these berries are all mashed!" Harry Devere (licensed)—"Mashed is it? Faith, and why wouldn't they get mashed when they have had a peep at your eyes?" Venus (coldly and sternly)—"I will take two boxes."

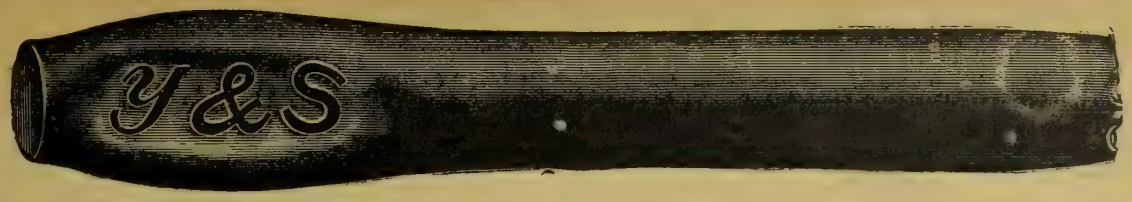
Little Clara was out with her mother taking dinner at a neighbor's house; and the hostess, in an attempt to be entertaining, asked her if she liked kittens. The little Miss shocked those gathered at the table by looking suspiciously at the chicken pot-pie and replying, "I dess not—dess I drather have cake."—Harper's Bazar.

"CAIRN'S"
HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL,
General Agents for Canada.

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

MONTREAL TRADE CHAT.

The Hon. S. H. Holmes, vice president of the Truro Canning Co., is in town staying at the Windsor. Mr. Holmes in talking of the canning trade says the company's business is increasing every year.

J. D. McKay, manager of the Truro Canning Co., is in Montreal on his wedding tour. Mr. and Mrs. McKay will not be back in Truro for about two weeks.

The Truro Canning Co. are putting a new brand of condensed coffee on the market, called the Reindeer brand. They are also getting up a new brand of condensed milk called the Beaver brand.

Frasier, Viger & Co., retail grocers, have got all their suburban teams running, and are now doing a big out of town trade.

The American brand of bird seed is selling well now.

Geo. Forbes, of Ransom, Forbes & Co., wholesale grocers, left for his ground on Monday evening.

Blacklock Bros. have been doing a big business in Cairn's home-made marmalade.

THE ATTENTION OF THE PUBLIC

Is attracted by any new feature in newspaper advertising, but it must be strikingly novel if the advertisement is read a second time.

The display advertisements of retail merchants are artfully worded and appeal strongly to the economical housekeeper. Flat irons at seven cents and a Monday bargain sale in ribbons open the Pocket books of the modern Mrs. Toodles.

The real estate agent with town lots for sale in an earthly Paradise, ten miles from the Court House, furnishes free transportation, a brass band and a free luncheon for prospective home seekers.

The railway companies do their share of contributing to the support of newspaper proprietors. Their time tables, showing arrivals and departure of trains, are paid for in cash, or in tickets which will enable the editor and his best girl to ride on the train.

One railway company will advertise that it is a "short line to Omaha." A competing ne then positively states that it is a "shorter line to Omaha than any other," and now the Chicago, Milwaukee and St. Paul Railway insists that it is "the shorteset line to Omaha," and proves it.

The Chicago, Milwaukee and St. Paul Railway Co. also say that it is the "best line to St. Paul and Minneapolis," with "electric lighted trains" and reading lamps in each berth so that one can read all night long if he has a book and don't want to sleep. It brags about the "finest dining cars in the world," with the best of meals served on imported China by the most expert and civil of colored waiters, at seventy-five cents, while the lines east of Chicago charge a whole dollar.

And—once more—the Chicago, Milwaukee and St. Paul Railway opens up a new through car line from Chicago to Denver, via Omaha and Lincoln, and it isn't long before the whole world says to itself that "shortest line to Omaha," that "best line to St. Paul and Minneapolis," and that "new route to Denver," must be the only first-class railroad in the western part of the United States, and what the whole world says must be true.

All Coupon Tickets Agents in the United States and Canada sell tickets via the Chicago' Milwaukee and St. Paul R'y.

For information concerning the line, time tables, etc., address A. J. Taylor, Canadian Passenger Agt., 4 Palmer House Block To-, ronto, Ont.

CROSSE & BLACKWELL'S

CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY

ALL GROCERS IN CANADA.

EMPIRE TOBACCO COMPANY'S COLUMN

E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

RUNDOWN'S BOARD OF TRADE.

The little town of Rundown lay sprawling on the plain,
A dust cloud in the sunshine and a mud lake in the rain ;
The little town of Rundown was a town of no renown,
For the little town of Rundown was a very rundown town.

But Rundown was contented, as all rundown places be ;
"What was good enough for gran'sir," said each man, "is good for me,—
Good for gran'sir, and his grand'sir, and his great-great-great grand-dad,
What upstart sacrilege, for me to say that it is bad."

There is a worthy kind of man, with cobwebs in his head,
Who lives in sweet communion with the ages that are dead :
Another says, "How happy my contemporaries be
That they happen to be living simultaneously with me."
A bold wight of this latter class, whom naught could make afraid,
Once shamelessly suggested they should start a board of trade.
So that Rundown rot no longer in its somnolent decay,
Firmly anchored to the graveyard, waiting for the Judgment Day.

Long and bitter waged the battle, epithets flew fast and free.
The dead past and the living present grappling for the mastery ;
But when to-day fights yesterday, it always wins the raid,—
And so decrepit Rundown organized its board of trade.

Then the Rip Van Winkle hamlet first began to stretch and yawn,
And above its drowsy mountains see the rosy steps of dawn ;
For the cemetery dawdlers were compelled to drop the reins,
Which were seized by modern live men with new eras in their brains.

They beckoned for the railroad, with its steeds of smoke and flame,
The railroad thirty miles away—they motioned—and it came,
And when the road came into town, with all its rush and roar,
The mediæval deadness of the place returned no more

For twenty men of purpose a town can recreate,
A hundred men in earnest can organize a state ;
And empires of wide renown have, like a seed, lain curled,
Within a single strong man's skull—then burst—and filled the world.

As new banks, the florid arteries the blood of wealth flows through ;
New papers, wise evangels of the modern and the new ;
New halls, new schools, new homes, indeed, a new and second birth,
The Rundown board of trade brought down a new heaven and earth.

And thus the town progressed apace and never ceased to thrive,
A witness to what man can do when he is once alive ;
Thus Rundown, it was rescued from its slow, decaying doom,
And in its place a city sprung the glorious town of Boom.

—[Sam Walter Foss in Yankee Blade.

A BROOM SPECULATION.

A six-foot Yankee, seated upon a load of brooms, drove his team up before the door of an establishment where he expected to find a purchaser. Jumping from his seat, he entered the store, and the following colloquy took place :

Yankee—Can't I sell you a load of brooms to-day, mister?

Dealer—No ; I don't want any.

Yankee—Better take 'em—sell 'em dog-cheap.

Dealer—Don't want 'em ; got enough brooms.

Yankee—I'll tell you what I'll do. If you'll take the lot, I'll let 'em go for $1 a dozen. You know they're wuth double that.

The dealer stroked his chin for a moment, as if in deep thought, and then replied :—

"Well, I don't want any brooms, as I told you, but I don't mind making a trade with you."

Yankee—What sort of a trade?

Dealer—Well, I'll take the whole load at $1 a dozen, and pay you one-half cash, you to take the other half in trade.

Yankee—No you don't mister ! You'll charge me with such an all-fired profit on the other half that I might come out at the little end of the horn.

Dealer—Oh, no, I promise you that you shall have the goods just at what they cost me.

Yankee—Wall, mister, that's what I call squre dealin'. It's a bargain.

And he commenced to unload the brooms in a pile on the sidewalk. When he got through he walked into the store.

"There you are mister ; 14 dozen, which I calcurlate makes just $7 comin' to me."

Dealer—Yes, that's right ; there's the money. Now what goods do you want for the other $7?

Yankee—Wall, I dunno. You see, mister, I hain't much posted in your other truck, so I guess I'll take brooms !

LET THE FROZEN LIQUID PAY.

There is no reason why the ice trade should be conducted at a loss ; and if, in places where competition has cut the life out of the trade, a profit can be made in no other way than by a consolidation of interests, or, at least, by local agreements on a price list which shall enable individuals to earn a reasonable profit in serving the public, it is the obvious duty of individuals to proceed on those lines, keeping, of course, the law relating to trusts in view. Self-preservation is a primitive law of nature, and in trade is as universal as common sense in men. There are, of course, plenty of men in this world, and in the ice trade, who are devoid of that blessing of nature or education, but the sooner they are rooted out of the ice trade the better for themselves and the business as a whole. The ice trade is no business for a man who is in business merely for his health—he ought to be sawing wood on a farm in the Canadian backwoods where "ozone" is plenty.—Ice Refrigeration.

Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

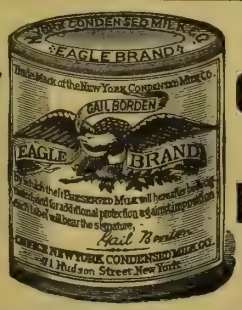
Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND
PICKLES

Send for Quotations.

BUY  **ONLY THE BEST**

THE GAIL BORDEN
Eagle Brand Condensed Milk
Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

NOW READY. NEW PACK.

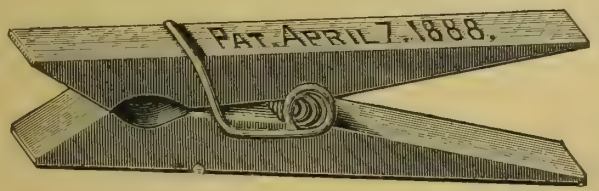
"THISTLE BRAND"

CANNED HADDIES

EVERY TIN WARRANTED. ALWAYS RELIABLE.

FOR SALE BY ALL LEADING HOUSES.

ARTHUR P. TIPPET & CO., Sole Agents.



Dominion Clothes Pin
They are the Best.
Send for Prices in Case Lots.
C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.

It is guaranteed Pure and Unskimmed.
An excellent Food for Infants.
We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES
BROOMS
WOODEN WARE

We manufacture every description for Household Purposes viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality. We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with Corrugated Hoops, and these goods are Better and Cheaper than Fibre Ware, also Improved Globe Washboards, Package Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,
Manufacturers,
Toronro.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

TORONTO MARKETS.

TORONTO, June 23, 1892.

GROCERIES.

There is a singular sameness in the reports of travellers of different houses, both on city and on country routes. They agree in voting this a season of small orders. All the conditions observable on the surface would warrant the inference that trade is just of the opposite tendency, and would be a matter of large orders. These conditions are: abundance of money, lower prices in everything than we ever had before, and the dawn of a strong season of demand. There is the money to buy, the goods are to be had unprecedentedly cheap, and they are about to be widely wanted. But the business is a matter of morsel-purchases because the money, though cheap and plentiful, is not in circulation. There is no real estate selling, no boom in building, no public works going on, no railway in course of construction, and capital has had an experience of many applications that makes it chary of venturing into new industrial or commercial schemes, and the money lies in the banks on low interest. Hence merchants are carrying accounts, their purchasing power is hampered thereby, and they cannot reach out very generally for advantages that must fade away when the demand begins to mass itself for midsummer wants. It is undoubtedly a good time to buy, but it seems a bad time to pay. As one traveller put it, "If you offer a favored customer a snap he won't take it." With all this reserve in the buying attitude, there is a very hopeful feeling in business, and as might be expected a general soundness that is assuring. Conservatism is a healthy element in the situation.

COFFEE.

No new factors have come into the situation. The scarcity of choice Rios is a more decided feature. Advices from Rio on Tuesday reported that the bulk of the stock at that part was of low grade, ranking for the most port in Nos. 7, 8, 9 and 10. Common Rios are worth from 17½ to 19c here, and nothing valued above this is in stock just now. Javas are exceedingly firm. Even greenish stock is unobtainable below 32c., good colory coffee is from 34c. up, while very fine Old Government Java is 36 to 38c. unroasted. Mochas are firm at 30c. upwards. The variations in the demand from week to week do not affect prices on this market, as there is just so much stock carried at a time, and as buyers know how to gauge the demand they are never troubled over a week of few sales.

DRIED FRUITS.

Valencia raisins are the central object of attention. They are moving freely and are picking up in tone. Since New York relieved itself of excess stocks and prices have stiffened there, a better feeling has been experienced here and is being influential now in strengthening values. Very few dealers will take 3½c. now, 3¾c. being the inside price with the majority, and not all are open to business even at that figure. It is foreseen that the next two months will call for a large stock, quite as much as the Christmas demand calls for, and it is felt that there will not be much to spare if those wants are to be filled. Hence the firmer tone. Though sales of off-stalk are large, not all are making money, as many jobbers paid full prices for a good part of the stock they are now dealing out at easy prices. The outside price for off-stalk is 5½c. It is reported that there are only 8,000 boxes of Valencias held for shipment in New York. There is nothing there now below 2¼c. in bond, and this minimum price is an advance of 1¼c. on what ruled six weeks ago. Opening orders for the new crop of Valencia raisins come in slowly, local representatives of Denia houses report.

(Continued on page 16)

CANNED GOODS.

TORONTO.

The market continues to discharge itself of stock at the same steady moderate rate it has kept up throughout the spring and summer so far. Though stocks are confessedly in a very controllable shape, owing to the few hands in which they are held, there appears to be a wise disposition to let well enough alone, and to do nothing to interrupt the present action of the demand which perhaps will need to have full play to clear the market for next year's pack. At this date a year ago staple vegetables were good for $1.40 to $1.50, and stocks were all but exhausted. Now they are $1,05 and though stocks are not well divided up they are plainly not near depletion. The demand has worked in calls for lots ranging form 2 to 40 cases in magnitude, and keeps up a running succession of these that in their aggregate volume make a fair showing. The condition of the market is about as fair as it is possible to be. Buying and selling are entirely uninfluenced by speculative views as to future possibilities. Opinions as to the supply and the demand frequently do more to give a turn or a spell of excitment to a market than the real relation of the supply and demand do. The canned vegetable market discharges its functions like a machine, entirely devoid apparently of speculative motive. The scarcity of canned salmon is getting near the vanishing point in many houses, and on Tuesday there was a general moving up of prices to $1.50 for the best brands, Horse Shoe being held at that figure as well as one or two other labels. Jobbers evince more interest in new pack salmon since the rapid disappearance of spot goods, and are further moved to buy as a result of reported firmness at the coast, consequent upon a great improvement in the English market and a good run of English orders. Shipments are being contracted for on English account at $4.80

MONTREAL.

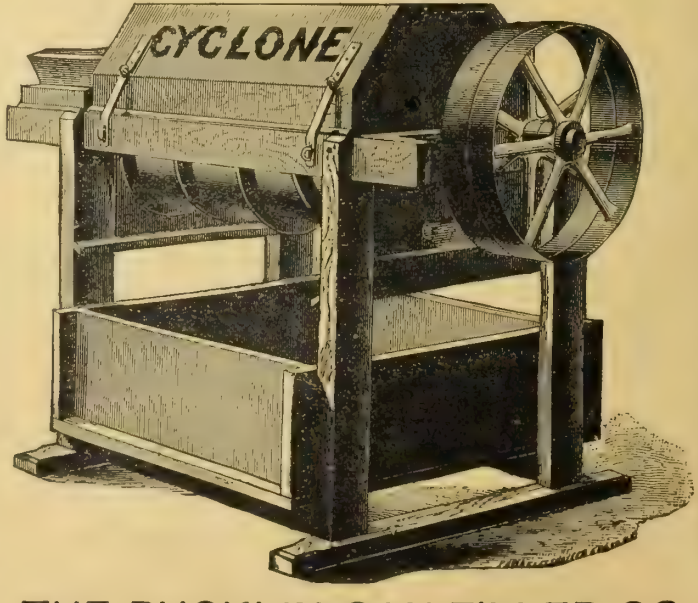
There is no change in the position of the canned goods market. Tomatoes are still offering freely at low figures. A fair demand is reported for canned meats.

A London report bearing date of June 4th

TO CLEAR OUT
OUR STOCK OF
Canned Vegetables.
We will quote low prices. Want the room for
FRESH FRUITS.
CLEMES BROS.
Phone 1766. TORONTO, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.
Golden Teapot Blend
Pound and Half Pound Lead Packages.
Prices on Application.
P. C. LARKIN & Co.,
WHOLESALE AGENTS.
TORONTO.

To Canning Men.—OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address
THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers "Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,

SIMCOE, ONT.

It always pays to

Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

B. R. Nelles,

GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

---

12 Years Experience

Convinces us that it pays to can and preserve the best goods possible. Sales for 1891 2 doubled those of preceeding year.

We have our Factories thoroughly renovated and are in position to improve if possible the standard of our goods this season. We can furnish New Preserved Strawberries July 1st, Raspberries early June and Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are guaranteed.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

says : " The latest accounts of the French sardine fishing are unfavorable, both as to the smallness of the catch and the high prices paid at the opening of the season. These have varied greatly, say from 17 up to 60 and even 70 francs per 1.000 fish, which have been sold to local buyers rather than to the packers, who cannot afford to put up sardines at such extravagant figures. At one part of the coast a single boat sold its take of 1,000 fish at 70 francs, at another the price was 60 francs, at a third place it was 45, and at a fourth only 17 ; but the average quotation may be regarded as 25 francs."

ST. JOHN, N.B.

Apples, peas, and tomatoes are very scarce, and prices somewhat firmer. Other kinds are still plentiful, though the demand seems to be increasing.

Continued from page 14.

Wholesalers had a surfeit of early purchasing last year, having dropped money on their early orders. Moreover, everybody expects low prices as a consequence of the United States being reckoned on as a non-purchaser. Currants display no strength or activity of importance. Stock as low as 4½c. is still to be had, but business is spiritless. Currants and Valencia raisins have just reversed positions since a year ago, when the former was feverishly active and the latter dull. Prunes are in small compass, many houses being virtually sold out. The demand as well has about exhausted itself. The price of casks continues from a basis of 4½c., and of cases from 5¾c. up. Candied lemon is still scarce at 16 to 17c., orange is steady at 18c. and citron at 26 to 28c. Valencia shelled almonds have advanced at the primary market equal to a cent on previous prices. The cause is a supposed shortage in the next crop, owing to frosts. Sicily shelled almonds are also reported to be higher in Messina.

RICE AND SPICES.

The demand for rice is held in abeyance somewhat till requirements get closer. Such business as is transacted is only of small moment. "B" rice is quoted yet at from 3⅞ to 4c., and Japan 5 to 5½c. The rice market is not in any state that may be considered transitional in any respect.

Spices have little claim to a market report. The persistence of long-established conditions is all that can be remarked on. Prices are very low in most descriptions. Trade is of about the dimensions of that done last week.

SUGAR.

There is no continuity to the demand yet. It makes an effort or is roused to make an effort, and then when the jobbers get themselves ready for a drain on their shipping facilities the thing flattens out. Now and then a start is made by the sale of a carload, but there the matter ends for the time being.

SURPRISE SOAP

Has 100 Cakes in each box.
Each cake is guaranteed full value.
HAVE SOME.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.

A fairly good number of these carloads have been sold during the last ten days, principally on western account, but it is hinted that every one of them represents a concession made on the professed price. That price is 4½c. for granulated and 3½c. upwards for yellows, but no one gets them on large lots without a good deal of negotiating. The lowest price admitted for granulated is 4.42c., but this is not the lowest alleged. It is certain, however, that some houses have refused good large orders at 4⅜c. It is not certain that all houses have refused such offers. The sugar market has undoubted elements of strength in it. Raw sugar which has all along been kept low in Cuba simply because there was but one buyer—the Trust—has firmed up with the appearance of European buyers. The firm position of the beet sugar holders has turned European refiners to the cane market, and has thus strengthened the position of the raw material of our refineries. Some considerable loss to stored supplies has also caused an appreciation in the value put on the raw in the West Indies. The sugar trade is also on the eve of its briskest season, which is strong circumstance in favor of better prices. These are the bearings of indications, whatever may be the issue of them.

SYRUP AND MOLASSES.

Syrup takes no turn for the better. An odd sale of a small quantity now and then falls to every house sooner or later in the course of the week. The refineries have plenty of stock at attractive prices, and jobbers can sell from 1¾c. up, but that does not signify if buyers are not wanting the syrup, and it appears undeniable that they do not unless in a very small way.

Molasses has little selling power, and as nobody is loaded up with it the absence of demand is not seriously felt. New Orleans grades go from 26c. upwards, and West Indian from 35c. in barrels.

TEAS.

Common teas, especially of Indian or Ceylon growth, are dearer. All low grade teas, excepting in Congous, are firm. Congou teas are plentiful and still yield good value to buyers. There is consequently a fair amount of selling in them as well as in low grade Indian and Ceylon. Good Young Hyson teas, saleable at 15 to 18c., find ready sale Of the finer varieties of tea there is a scarcity, very few autumn-flavored teas being obtainable. The new Japan teas that have reached this market are generally voted about up to the average of first picking. They are selling at 30 to 40c., going for the most part in small parcels, a chest or two to individual buyers who make it a rule to have the season's pick in everything that's going.

Mail advices from Calcutta, May 19, announce the opening of the market with a small sale of 1,400 packages new season's tea, some of which brought extreme prices. Arrivals are now rapidly accumulating. Anticipations of a large crop seem likely to be realized ; first flushes have been successfully gathered, and there is little doubt the season's out-turn will be a very considerable one. The quality of such as has arrived is satisfactory, and the errors of last season in sacrificing quality to quantity being generally recognized, are not likely again to make themselves so apparent.

Liverpool Salt.

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

Liverpool Salt.

STAR
FIRE LIGHTERS.
BIG REDUCTION.

60 5c. packages in a case. Price $1.75, profit $1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or kindling.

Send for free sample.

STAR MFG. CO., London.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
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Robertson, Thompson & Co.,
Wholesale Commission Merchants,
Grain, Flour, Feed, Canned Goods, Sugars, etc.
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TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--
Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,
TELEPHONE 645. Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angelos, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
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Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.
New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,
Commission Merchants,
WHOLESALE FRUITS.
71 Colborne St., Toronto.
REFERENCE: Imperial Bank, Yonge and Queen.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

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We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

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LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

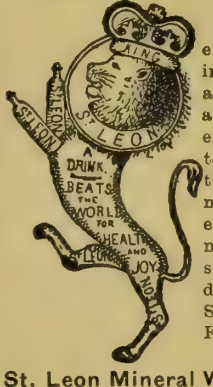
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

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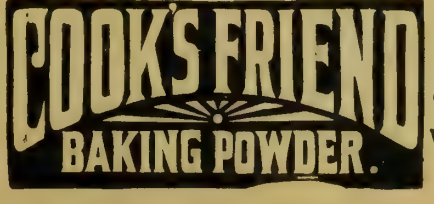
McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

The apple orchards in the State of New York give poor promise of an average crop.

Warren Bros. & Boomer are the largest holders of Horse Shoe salmon on this market.

The sugar trade so far this year shows that yellow is receding in popular favor before the advance of granulated.

Tees & Persse are now the agents at Winnipeg of J. H. Todd & Son, canners of the Horse Shoe brand of salmon.

Warren Bros. & Boomer find the city call particularly good for a very choice line of Dargjeeling tea that they are selling at 60c.

Commission merchants report trade in maple syrup literally at a standstill, and some of them have returned lots to the owners because of the inability to make sales.

The pack of French peas in the Bordeaux district has been very small this season, and some canners who are unable to fill orders are paying 5 francs per case to have contracts canceled.

Perkins, Ince & Co. were advised on Monday that the first crop Moning Congous are estimated at about 80,000 half-chests below the yield of last year, and that the second crop will be about 58,000 half chests less.

The stiff price at which salmon is held on spot at the moment has been resorted to too late to do much good. The bulk of the stocks handled in this year's trade were sold off at little above bare cost, allowances for all charges being admitted.

The scarcity of lemons is very general, and is particularly marked in the West. Last week McWilliams & Everist of this city sold three cars to Chicago merchants. McWilliams & Everist had a large lot stored in Montreal since the spring sales, at which they were the largest buyers of oranges and lemons.

The London Produce Markets' Review says: The efforts that are now being made to push Ceylon growths in Canada, the States, and the Continent would be largely aided by growers packing their teas in half-chests of about 60 lbs. nett. It cannot be too clearly pointed out that the foreign buyer objects to chests, and will not handle them if he can avoid it, but takes naturally to the smaller packages equal in weight to half-chests of China tea, to which he has always been accustomed.

The following notes are from the New York Daily Commercial Bulletin: According to recently prepared official figures, the Trinidad cocoa crop of the past season, 1890-91, was the largest ever gathered, the total having reached 20,764,942 lbs. or 2,247,525 lbs. in excess of the highest figures on record. Taking the figures of the two quinquennial periods forming the decade, the average crop of the second period will be found to have been 17,607,502 lbs. as against 13,200.165 lbs. for the first period, or an increase of 33.4 per cent. During the second quinquennial period, 1887 to 1891, the chief cocoa customers of the colony have increased their trade with it in the following proportions: United Kingdom, 11 per cent; France, 46 per cent; United States, 86 per cent.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

The mail from England brings the following: "There are disquieting accounts concerning the mustard crop from south Lincolnshire, Tydd Fell, and other important agricultural centres, where the ravages of the mustard beetle are causing considerable anxiety. In the vicinity of Crowland a large portion of the crop has been well-nigh destroyed by the pests referred to, whilst the outlook all over the Fen district is far from encouraging to the mustard growers."

J. H. Todd & Son, writing to THE GROCER say: The salmon market on the Pacific coast, and especially in British Columbia, is very firm, and prices have advanced from 25 to 50c. a case in consequence of the strong demand and recent advance in England and Australia of from 1s. 6d. to 2s. 6d. per case for choice standard goods, also very large sales have been made and those who have bought early have bought well and should make good profit out of their purchases. The agreement as to limitation of lack is being relegiously kept, and will be to the end of the chapter.

PETROLEUM.

No acceleration to the pace of business for refined is to be expected when daylight is at its longest. Prices are remarkably steady at 14 to 14½c.

The Petrolia Advertiser reports:—Petrolia crude $1.27½ per barrel; Oil Springs crude $1.28 per bbl. No new features of special interest have been developed since our last report, and the general market continues to present a quiet appearance, with transactions largely in accordance with actual requirements. A little spirit of business during the past few days has served to stimulate the expectations of a few manufacturers of refined oil, and to lead them to believe that a better condition of things were at hand, but a little enquiry shows that the purchasing that has been done lately is simply to cover small requirements. There is no disposition shown to buy in a large way for a couple of months to come, yet on the other hand there is no anxiety among the stronger refining firms to take long running contracts for oil, at least so far as opinions have been expressed. There are several firms who are willing to take all the business they can get at certain prices, but their figures are a little above the market. For choice brands good prices can be obtained and very good orders can be had; for anything else there is a fluctuating demand. We must not overlook the fact that our refiners here to a certain extent are dependent on the Oil Springs crude to mix with our own for distillation. Oil Springs oil has and rightly should have a slight premium over Petrolia oil as it is a lighter gravity and is much clearer oil for distilling, yielding when run by itself a larger percentage of number one distillate.

BUTTER AND CHEESE.

Current wants are little more than met by current shipping. The storekeepers are forwarding tubs of their own packing and are

(Continued on page 20)

FLOUR AND FEED.

TORONTO.

Business in flour does not pick up, and the ideas of buyers predominate in prices, as reductions in this week's shipping quotations show. The volume of trade since last week has been small. Feed has likewise show weakness, and has had a shrunken muster of orders to its credit.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.95 to $5; strong bakers', $4.50; white wheat patents, $4.80; straight roller, $4.40; low grades, per bag, $1.25 to $1.50.

Car prices are: Toronto freights—Manitoba patents, $4.95 to $5.00; Manitoba strong bakers' $4.45 to $4.60; Ontario patents, $4.00 to $4.25; straight roller, $3.50; extra, $3.35 to $3.40; low grades, per bag, $1.00 to $1.50

MEAL—Oatmeal is $3.80. Cornmeal is $3.50.

FEED—Bran is $11 50 to $12, shorts $13 $14.00, mixed feed $22, feeding corn 50 to 52, oats 32 to 34½c.

HAY—Is fairly active at $12 to $12 50 for No. 1 timothy and $10.50 to $11 for mixed.

STRAW—Is steady at $6.50 to $7.

MONTREAL.

The flour trade outside of home demand is quiet. There is a slight improvement in export enquiry, but the close margins have, as yet, prevented its development into importance. Values remain nominally the same. Stocks in store on 18th inst. show an increase of some 2,800 barrels over the week previous. Quotations are as follows: Patent spring, $4.85 to $4.95; patent winter, $4.80 to $4.90; straight roller, $4.30 to $4.45; extra, $3.80 to $3.95; superfine, $3.25 to $3.50; fine, $3.10 to $3.35; strong bakers, $4.45 to $4.65.

Oatmeal remains quiet, with very little doing outside of demand for local wants. Returns of stocks in store on 18th inst. show some 3,964 brls. over same date last year. Prices are about steady. We quote: Granulated, bbls., $3.90 to $4.00; Rolled, bbls., $3.80 to $3.90; Standard, bbls., $3.75 to $3.85; Granulated in bags, $1.90 to $2.00; Rolled in bags, $1.90 to $2.00; Standard, in bags, $1.75 to $1.80.

Bran and shorts are in fair local demand. Mouillie is dull of sale. Quotations are unchanged. Bran, $14 to $14.50, shorts $15 to $17, and mouillie $20 to $23.

ST. JOHN, N.B.

FLOUR AND FEED—There seems a better demand for breadstuffs, which will likely keep good for a few weeks. Prices are unchanged except for cheaper grades, and they are quoted lower. Manitoba is quoted at $5.60 to $5.70, Ontario high grade $4.85 to $4.95, medium patents $4.60 to $4.75.

OATMEAL—Is in good demand. Prices rule steady at $4.15 to $4.20.

CORNMEAL—There seems no life in the cornmeal market. Whether the recent rise in prices caused a decrease in consumption or not is hard to tell, but the fact remains there is very little money. The price is $2.90 to $3.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.

Manufacturers and Importers Mustard, Extracts, Bird Seed, Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'fg. Co.,

LONDON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

For Elegant Hanger Signs for your Windows, Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis St., TORONTO, ONT.

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,

CHATHAM, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

GROCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,

GALT.

Cowan's

HYGENIC COCOA.

ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,

14 and 16 Mincing Lane, Wellington St. W. Toronto

COLLINGWOOD FISHERY.

Fresh Trout

and

Whitefish

Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal, Pot Barley, etc.

Quotations by Wire or Letter.

HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.

Wharves, No. 1 and 2 : False Creek, Westminster Avenue,

VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

LEITCH BROS. MILLERS, OAK LAKE

LEITCH TRADE MARK OAK LAKE

Grinders of MANITOBA WHEAT EXCLUSIVELY

MARKETS.—Continued

getting 12½ to 13c., while dairy tubs of the right kind are good for 14c. in a few select cases. There is not much dairy tub coming in yet, though. Store and dairy crocks are numerous at from 12½ to 13½c., but large rolls have virtually ceased to come forward. The above-quoted prices relate to the grades that are deemed acceptable for table use. There are lower grades coming into stock and selling for 10c. These are rather plentiful. Any accumulations that collect in the warehouses are never allowed to become of more than a few days' standing, as there are offers always open for such medium-sized quantities. A considerable cleaning up takes place every now and then for western account, and then a moment of firmness succeeds. There is never enough stock on hand at once to figure largely in an export way.

Cheese is quiet, new being steady at 10c., while fall cheese is 11½ to 12c., the latter being for prime September, which is purchasable only in small quantities.

COUNTRY PRODUCE.

BEANS—Sellers are unaccountably firm in their ideas. An inquiry for a car at the beginning of the week elicited $1.15 as the inside quotation at Chatham for choice hand-picked stock. Less desirable, but still good bright stock, is held at $1.05. Lower quotations are made, down in fact to 90c., but there is nothing said as to quality. It is undoubted that stock is plentiful and the demand is not over eager.

DRIED AND EVAPORATED APPLES—The unsold stocks of sun-dried and evaporated are important enough in respect to volume to make holders take an interest in the growing apple crop, and to regulate their views as to value of stock on hand by their opinions of the green apple prospect Some bullish reports have already been circulated. But sun dried apples quote still from 3¼c., and evaporated from 6½c.

EGGS—Good fresh stock goes for 11c. and seems to have no trouble in exchanging for that. Seconds are quoted at 10c.

HONEY—The market is in the utmost dulness. Extracted quotes from 5 to 7c. and can hardly attract a customer. Sections are scarce, only second class stock being in store, and is held at 12 to 14c. The new flow is said to be very profuse.

HONEY—Some business has been done with the smaller up country brewers this week, a few sales of five and six bag lots being reported at 23c. Yearlings are 16 to 18c.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Stock goes out about as fast as it comes in, but there is a very slender margin to anybody, green being worth 4½c. for No. 1 cows' and a cent off for each one of the two lower grades. Steers' are a cent higher than this scale of prices. Cured are 5c. in car lots, a car a day being the rate of shipment.

SKINS—There are no sheepskins. Pelts are up to 20c. Lambskins are 35c. Calfskins are 5 to 7c.

TALLOW—Rough is plentiful at 2c., and rendered is bought at 5c. and sold at 5½c.

WOOL—Combing fleeces are 17c., clothing fleeces 20 to 22. In pulled wool, super is 22c., extra 25c.

VEGETABLES.

Potatoes are demoralized, cars quoting 22 to 25c., and out of store lots 30 to 32c.——New potatoes are $3 to $4 per brl., and slow of sale on account of cheapness of old stock.——Cabbage is scarce at $2.——Cucumbers are $2 per crate.——Tomatoes are $2.50 to $3 per crate.——Onions: Bermudas are $2 yer crate, Egyptian $2.75 per bag, green are 8c. per lb.——Melons are 40c.——Lettuce is 15 to 20c.

The following letter is from one of the largest, if not the largest watermelon grower in Georgia. * * * "South Georgia melon shipments are now moving freely, but the stock is inferior, much smaller in size, on account of the severe drought, which has prevailed for nearly ten weeks. The average up to date is only 18 to 19 lbs., while in past seasons it has run from 23 to 25 lbs. Another calamity which has overtaken the melon crop is 'blight.' A large grower has lost fully 25 per cent of his crop from this cause alone, and some melon fields are now planted in corn and cotton. It is safe to say that Georgia shipments this year will not exceed one-half of last year's crop. A large proportion of the shipments thus far have been eagerly taken by buyers as soon as loaded at prices varying from $150 to $200 per car load of 24,000 lbs. Pelham, which is the largest shipping point in the melon belt, is now loading about 15 carloads per day. The receipts next week are expected to run about 30 carloads per day, and then we may expect better fruit and somewhat lower prices."—N. Y. Commercial Bulletin.

PROVISIONS.

Smoked meats are in request, but not in quantities, no sales of car lots being reported. Smoked long clear has had better sale so far this summer than it usually has. It sells at 8½c., chiefly for the coast trade. A half car was shipped one day early in the week. Long clear moves in case lots, but not otherwise.

BACON—Long clear is 7¾ to 8c., smoked backs are 10 to 10½c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10¼c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is $13 to $14, Canadian $15. short cut $16.

DRESSED MEATS—Beef is 3½ to 5c. in fore and 7½ to 8c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is 13 to 14c. per lb., yearling lamb 8 to 9½c., mutton 7 to 8c., veal 5 to 7c.

GREEN FRUIT.

The weather has been decided in its temperature, and as it has been on the side of heat since last report the lemon trade has been active and prices threaten to go out of sight. They are now $4.50 to $5.50, and will be higher before they are lower. In all quarters the stocks are low. Some shipments have been made from this market to Chicago, and now we can spare no more, 3,000 boxes being estimated as the total remainder on this market. Oranges are getting into very small compass, Mediterranean sweets being the mainstay of the supply just now and selling at $5.50. Bananas are $1.40 to $1.85 for yellows and $1.50 to $2 for red. Pineapples are scarcer. A car load of small Key Wests came in the other day and are selling at 8 to 10c. The bulk of the supply is of the sugar loaf variety, which sell at 15 to 20c. In California fruits cherries are $1.50 to $1.75, apricots $2.25 to $2.50, peaches $2.25 to $2.50, plums $3.75. Strawberries made a sudden drop on Tuesday to 7c., having quoted at 17c. on Monday.

FISH.

British Columbia salmon at 14c., salmon trout and whitefish at 6½c., lake herring at $1.50 to $1.75, are moving rather slowly. The strawberry trade draws off attention from fish.

SALT.

The salt market has no new features. Prices and business are steady.

MONTREAL MARKETS.

MONTREAL, June 23, 1892.

GROCERIES.

The state of trade in the grocery market is about the same as it has been for the past few weeks. Green fruit are firm, and stocks in all lines are considered very light. The orange season is about over; but lemons are plentiful and are selling at good prices. Teas are quiet and will be so till August. Dried fruit meet with fair sales in a small way and on the whole the state of trade is satisfying.

SUGAR.

There is only a fair trade doing in sugar, business being by no means brisk. The refiners, however, look for a good demand in course of a week or so, when the fruit preserving commences. The local wholesale market is also quiet, with a few sales at slaughtered prices. The wholesale trade are still cutting to induce buying of other goods. Advices from London report the market unchanged, while New York advices report an advance. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

TEAS.

There is not much movement in teas on this market both lines being very quiet and brokers say the market will not improve till the August sailing vessels come in. Japan tea stocks on spot are confined to the new stocks that arrived the other day, these teas at the prices asked do not seem to meet with much favor. Japan advices report firmer market and higher prices this no doubt is due to the advance in rate of exchange. Remarks about Japans apply to blacks. Two sailing vessels from Japan on the 18th for this port, are expected here in 60 days.

MOLASSES.

Molasses, at this point, is dull and quiet, owing to the non-arrival of stock here as yet. Quebec has been favored with two boats and two were to have been in here on the 18th, and are expected every day. The wholesale trade here are still offering Barbadoes to arrive at 29c., and we hear of a Quebec house offering 2nd quality stock at 27½c. The best grade of this stock can be laid down in car lots is 29c. The two steamers that are expected here carry 1,000 puncheons each. We quote: Barbadoes 29 to 31c., American 28c.; syrups are quoted at 25 to 28c for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple product is very quiet and stock at this point are almost cleared out. Prices, however, remain the same. We quote maple syrup in tins 60 to 64c. per gallon, and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c., and fancy cakes at 8½c.

RICE.

Rice is still in good demand, orders coming in freely from both Ontario and other points. We have to note the sales of quite a few carloads. We quote standard $4 to $4.10, Japan $4.50 to $5, Patnas $4.50 to $5, and Carolinas $7 to $8 per hundred pounds.

COFFEES.

A fair jobbing demand at unchanged prices is all we have to note in coffees. We quote: —Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c Santos, 17½ to 19c.

DRIED FRUIT.

There is a very small movement in dried fruit under light stock. Valencia raisins are about sold out, and the stock that is held

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

CANNED GOODS

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Fruits Glacé

We are now booking for fall delivery, direct import orders for French Glacé fruits, also French Vegetables with your name on label, if desired.

WRIGHT & COPP,

AGENTS,

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,

MONTREAL.

VALENCIAS.

PRIME QUALITY.

Cheapest Fruit purchased for Canada this Season.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,

Ex. Empress of India.

EDWARD ADAMS & CO,

LONDON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,

HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound Send for Prices.

"First Arrival"

PORTO RICO COFFEE,

PORTO RICO MOLASSES,

IN STORE.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam

TEAS.

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.

-Just Received-

Shipment of our Very Old Government Java Coffee.

PERKINS, INCE & Co.,

41-43 Front St. East,

TORONTO.

J. F. EBY. HUGH BLAIN.

Pic-Nics

EXCURSIONS.

Camping Parties, Etc.

We carry in stock full lines of Canned Meats, Fish, Game, and Fruits. If there is anything inquired for you haven't got in stock. WRITE US. We can supply you.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL MARKETS—Continued.

here is all in jobbers hands. Stocks are lighter on spot now than they have ever been before. We quote as follows : Valencias, ordinary, 3¾ to 4¼c.; No. 1 off stalk, 4¾c. ; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c; Vostizzas, in cases, 7½ to 8c. ; provincial currants, 4⅞ to 5½c.; do. in half barrels, 5 to 6c. Prunes 5¼ to 5½c.

GREEN FRUIT.

The green fruit market is very firm under light stock in mostly all lines. The western strawberries are now arriving in fair quantities and meet with good demand. Southern berries are all cleaned out, the last lot which cost 25c. had to be sold at 10c. as they were in such bad condition. Oranges are very low here now and the demand continues good at prices noted last week. Lemons are plentiful and are being held firm under good sales, while pineapples are nearly out. Bananas are meeting with good enquiry, and when the two boats arrive they will no doubt take a drop, as each of the steamers carry 10,000 bunches. California peaches, apricots and cherries, which are high yet meet with fair sales. We hear of a few thousand boxes of lemons being shipped to the States. We quote: Bloods in half boxes $3; Massinas $4 to $4.75; lemons $2.75 to $3.50 ; pineapples 7 to 15c. each, strawberries 10 to 12c. per box, bananas $1.50 to $2 per bunch, apricots $3 to $3.50 per half crate. Cherries $1.00 to $1.25 per 8 lb. baskets, peaches $3 per box.

NUTS.

Nuts meet with fair sales both locally and out of town. Prices are held the same as that of last week at this time. We quote : Almonds Tarragona 14 to 15c. ; almonds, Ivica, 14 to 15c. ; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 $5.00 to $5.50; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

APPLES.

The apple stock here is now about done and what stock there is on the market is held firm. Evaporated and dried stock has been very quiet this week. We quote apples $5.50 to $6 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HONEY.

The honey market is lifeless, stocks are heavy and values weak. Prices are easier this week. We quote strained 7 to 8½c. per lb., and comb 8½ to 10c. per lb.

FISH.

Large receipts of Gaspe salmon has caused the price to depreciate, and sales have been made during the week as low as 10 to 11c. for case lots. Lake trout and whitefish sell at 6 to 7c. per lb., cod and haddock at 2¾ to 3c. In pickled fish we have to note a drop in the price of dry cod, which is now $4.75 to $5. We quote smoked Yarmouth bloaters, per 60 box, $1.00 to $1.10; St. John's bloaters, per 100 box, 80c. to $1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c. ; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., $4.50 to $4.60; lake trout, per half brl., $4.00 to $4.25; sea trout, per bbl., $8.25 to $8.75; codfish, green, No. 1, per bbl. $4.75 to $5.00.; do. No. 2, per bbl., $4.25 to $4.50; codfish, dried, per bbl., $4.25 to $4.50; salmon, B.C., per bbl., $13 to $13.50; do., Nfld., No. 1, per tee, $22.50 to $23; do. do., No. 2, per tee, $21 to $21.50; do. do., No. 3, per tee, $20 to $20.50.

PROVISIONS.

Hog products continue steady and firm, especially in Canada short cut mess, which is held in few hands. Smoked meats are in good demand for home wants. Lard quiet and unchanged. We quote as follows:—Canadian short cut, per brl. $16.50 to $16.75 ; mess pork, western, per brl. $14.50 to $15.00; short cut, western, per brl. $17.00 to $17.50; hams, city cured, per lb. 10c. to 10½c; lard, Canadian, in pails 8⅞ to 9c ; bacon, per lb. 9 to 10c ; lard, com refined, per lb. 7 to 7¼c.

CHEESE.

Cheese rules irregular, and aside from the purchases made at the wharf to-day, little was done in spot. The public cable was lower, at 46 to 48s., and private cables talked lower limits, but we allow our quotations to stand unchanged as yet. The offerings at the boat comprised 3,500 boxes, of which 1,700 "blue stars" brought 8¼c., values on the others ranging down to 8⅝c.

	c.	c.
Finest Western colored	8⅞	to 9
" Easter "	8⅝	to 8¾
" Western white	8½	to 8⅝
" Eastern "	o	to 8½
Uunder grades	o	to 8¼
Cable	16s. 6d.	to 48s. 6d.
Freight, Liverpool, London and Glasgow	25s.	
Freight, Bristol	30s.	

LONDON.—At the cheese market twenty factories offered 3,312 boxes. Sales : 342 at 8¾c, 678 at 8⅞c, 475 at 8 1-16c., 285 at 9c.

OGDENSBURG.—The total number of boxes offered 2,997. Sixteen lots, 1,502 at 8 11 16c; nine lots, 1084, at 8¾c ; one lot 64, at 8½c; all Canadian buyers.

CANTON.—Offerings to-day, 4,300. All were sold at 8⅜cents also 500 tub butter, at 20¼ cents ; and 400 tubs at 20 cents.

UTICA—To-day's cheese market was quite active and steady ; sales aggregated about 15,850 boxes, prices ranging from 8 to 8⅝c. with ruling price at 8½c.

LITTLE FALLS—Cheese sales to-day :—28 boxes at 7¼c. 78 boxes at 7½c. 2,473 boxes at 8c. 3,588 boxes at 8¼c. 609 boxes at 8½c. 1,570 boxes on commission, 830 boxes of dairy at 7⅜ to 8¼c.

BUTTER.

The butter market remains as before with very little doing outside of an ordinary jobbing trade. Factorymen have not been offering creamery to any extent since the transactions we noted on Tuesday. We quote : Creamery 18 to 18½c ; Townships dairy 17 to 17½c ; Western dairy 14 to 15c.

EGGS.

The local egg market continues weak. The demand being very fair, and as dealers have restricted their buyers in the country, stocks are being reduced, but the range is still held at 9½ to 10c.

GRAIN.

In grain wheat and the coarser sorts continue quiet on spot, with no change to mention.

The stocks of grain and flour in Montreal compared with those of a week ago show a decrease of 62,878 bush. of wheat, 43,383 bushels of peas, 12,460 bushels of barley, 12,448 bushels of rye, and an increase of 12,865 bush. of oats, 2,802 barrels of flour, 51 barrels of oatmeal.

Compared with a year ago there is an increase of 49,294 bushels of wheat, 275,316 bushels of peas, 537,198 bushels of oats, 20,735 bushels of rye, 79,146 bushels of barley, 3,964 barrels of oatmeal, and a decrease of 58,500 bushels of corn, 5,967 barrels of flour. We quote as follows: No. 2 hard Manitoba, 92 to 94c; No. 3 do., 83 to 84c.; No.2 Northern, 00 to 00c.; peas, 76c. to 00c. per 66 pounds; oats, 35 to 35½c. per 34 pounds; corn, 70 to 00c., duty paid ; feed barley, 35 to 40c.; barley, middling, nominal.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows :

	June 18, 1892.	June 11, 1892.	June 20, 1891.
Wheat, bush	552,286	615,164	502,992
Corn, bush	.....	.....	58 500
Peas, bush	326,105	369,488	150,789
Oats, bush	575,093	582,028	137,895
Barley, bush	117,401	129,861	38,256
Rye, bush	20,735	33,183	.....
Flour, brls	58,404	55,602	64,371
Oatmeal, brls	4,163	4,112	199

DRY GOODS.

Dry goods during the week has been about the same as noted in our report of last week. Travellers are still doing fairly on the road, and on the whole the trade here are satisfied with the state of affairs. Our local retailers claim to be doing a good business in all light lines for summer wear. The gents furnishing houses are also doing a large business. Payments are the only thing that is not up to the standard, but the trade is not complaining.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June, 23, 1892.

GROCERIES.

A slight improvement is noticed in trade, which may broaden more during the next few weeks. Sugars are in good demand, though prices will be low. Certain lines of canned goods are very scarce. Eggs are scarce and higher. Butter is quiet and dull of sale. Cheese is quoted lower.

SYRUPS—Are moving very slowly. There is still a demand for 2-lb. tins, which seem scarce. Maple is in fair demand for small cans, and the stock is held by one or two houses.

SUGARS—There seems a better demand for all grades of sugars, and though the price is a shade lower it is only a matter of a few weeks before an upward move may be expected. Granulated is quoted at 4¼ to 4⅜c., extra at 3½ to 3¾c., and yellows at 3¼ to 3½c.

MOLASSES—Some say molasses is lower, but quotations given were unchanged. Barbadoes, 30 to 32c.

COUNTRY PRODUCE.

EGGS—Are scarce and prices somewhat higher, 10½ to 11c. being paid for choice stock.

BUTTER—Is without change. All are well supplied, and while roll is hard to dispose of, small tubs sell readily. Prices are 16 to 18c.

CHEESE—Very little doing. Prices steady. Will likely be lower. Now 10 to 10½c.

BEANS—Fair demand. Market firm at $1.25 to $1.40 as per quality.

DRIED APPLES—Dull sale. Prices are lower at 4¾ to 5½c.

EVAPORATED APPLES—Fair demand at 8 to 8½c.

DAWSON & CO.,
Wholesale Fruit and Comimssion Merchants,
32 WEST MARKET ST.,
TORONTO.
Consignments Solicited, Correspondence Invited.
Also BRAMPTON, ONT.

HALIFAX SUGAR REFINERY, (LTD.)

"WOODSIDE"

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **"WOODSIDE"** and do not confound us with other firms.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,

HAMILTON, ONT.

YOUR STOCK

Is not complete

without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food. Packed in 2 lb. bricks. Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,

packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,

22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE

G. B.

CHOCOLATES.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

SALES MADE OR PENDING.

J. Lavery, grocer, Hamilton, has sold out to W. G. Hooks.

The stock of Thomas Pardo, grocer, Ingersoll, Ont., is sold.

P. McConnell, grocer, etc., Deloraine, Man., has sold out to T. H. Evans.

L. H. Johnson, grocer and crockery dealer, Berlin, Ont., has sold out to P. Thompson.

The grocery stock in the estate of William Martin (deceased) Toronto, is advertised for sale by tender.

Samuel Parrish, grocer and flour and feed dealer, Calgary, Alberta, has sold out to W. Putnam & Co.

The stock of A. J. Winch, general merchant, Sutton West, Ont., is advertised for sale on the 28th inst.

The general store stock in the estate of P. G. Marentelle, Amherstburg, Ont., was advertised to be sold by auction.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Wm. Blair, grocer Victoria, B. C., is succeeded by Blair & Gardon.

Walker & Co., general merchants, High Bluff, Man., have dissolved partnership.

McKinnell & Co., wholesale liquor dealesr, Nanaimo, B. C., have admitted D. Wolf as partner.

Smalley & Chantler, general merchants, Westbourne, Man., have dissolved, A. E. Smalley continuing.

G. C. King & Co., general merchants, Calgary, Alberta, have admitted Mr. Leaky under the style King, Leaky & Co.

T. Allice & Co., wholesale provision and commission merchants, Victoria, B. C., have admitted F. O. Mickle as partner.

IN WIFE'S NAME.

Mrs. F. J. Meyer continues the business of the estate of F. J. Meyer, green grocer, at Halifax.

FIRES.

Mrs. C. T. Hill, general merchant, Eldorado, Ont., is burnt out.

Hiram Chapman, general merchant, Northport, N.S., is burnt out.

P. & T. Hearn, commission merchants, St. John's, Newfoundland, are burnt out. Insured.

Thomas J. Nurse, grocer, St. John's, Newfoundland, is burnt out. Insured.

The Richilieu French Coffee Co., Whitewood, Man., is burnt out. Loss estimated at $4,000.

REMOVALS AND DEATHS.

James Davies, of Wm. Davies & Co., pork packers, Toronto, is dead.

Peter Humson, crockery dealer, Toronto, is closing cp and commencing business in Berlin.

W. H. Bishop, general merchant, Port William Station, N. S., has removed to Port William Village, and is succeeded by E. D. Bishop.

Mrs. Thomas Brown, general merchant, Keenansville, Ont., has been succeded by W. & C. Brown.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Geo. H. Leslie, grocer, Ottawa, has assigned to J. H. Gorden.

Berteaux & Co., grocers, Vancouver, B.C., are asking an extension.

George Latour, dealer in bankrupt stocks, Joliette, Que., has assigned.

L. O. H. Langlois, general merchant, St. Hughes, Que., has assigned.

A. McDonald, tea merchant, Bloomfield, has assigned to Thomas H. Morgan.

Thos. Nixon, miller, Bluevale, Ont., has assigned to John Burgess and John Farrow.

Wm. McColl, dry goods and grocery merchant, New Westminster, B.C., has assigned.

E. M. Stewart, general merchant, Kinburn, (Constance P. O.) Ont., has assigned to Edgar Sampson, Toronto.

A. W. Stevenson has been appointed curator to the estate of Walff & Co., manufacturers agents, Montreal.

A meeting of the creditors of Bryant, Gibson & Co., pickle manufacturers, 83 Jarvis street, has been held. It is understood that an offer of 40c. for the stock and machinery was made but refused. The firm's liabilities amount to about $3,000. Assets, consisting of stock and machinery, are valued at $3,500.

The patrons of industry will lay down salt at Napanee for $1.01 and at Kingston for 98 cents per barrel, freight paid.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4⅜c
Kegs, 100 lbs	4⅜c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¾c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

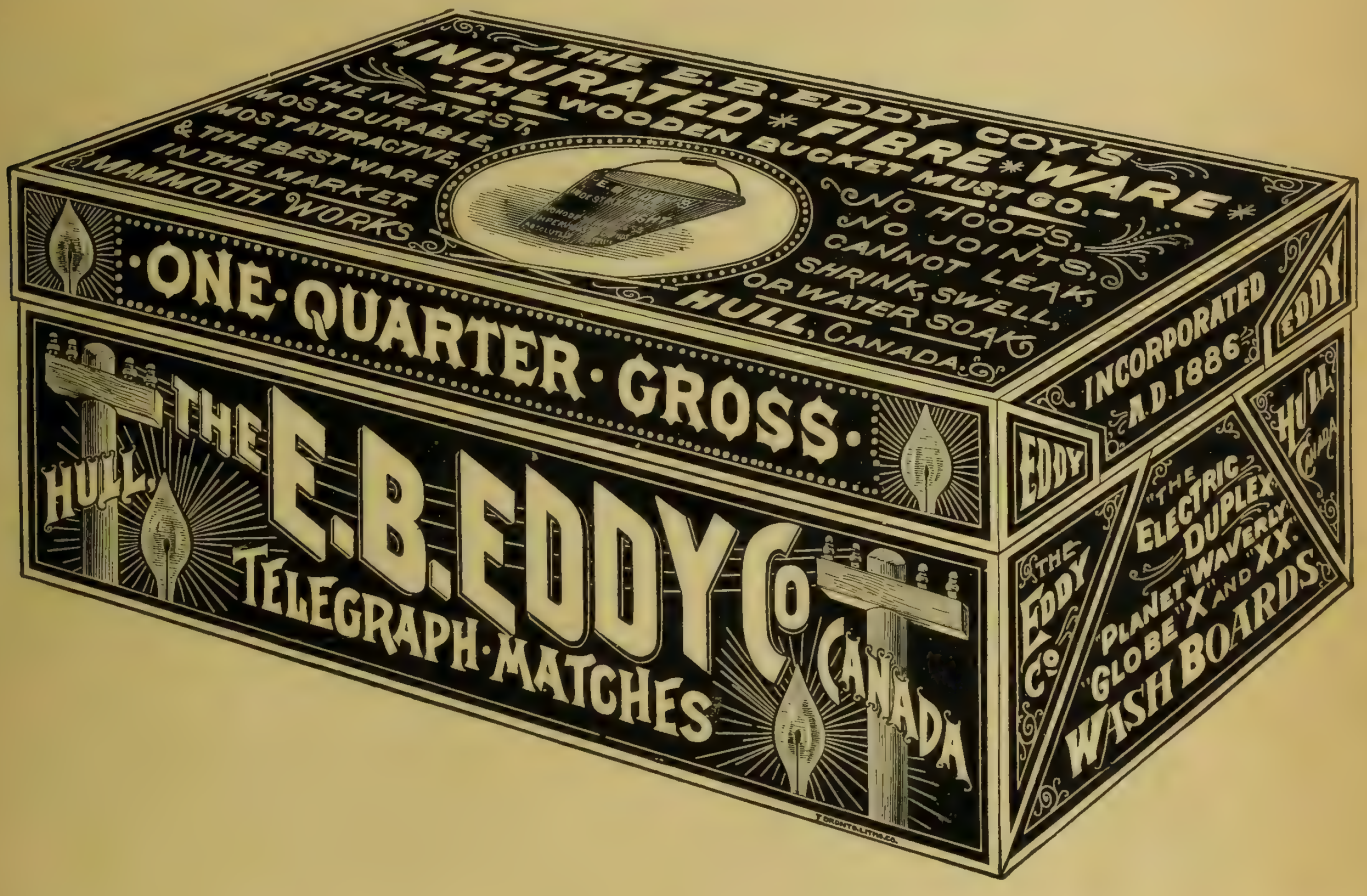
Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,

HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH : 29 Front St. West.

MONTREAL " 318 St. James St.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SITUATION WANTED.

GROCER—THOROUGH — WANTS IMMEDIate engagement Old country training. Four years Canadian experience, best of references as to ability, etc. Apply, CANADIAN GROCER 25

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREign manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOR SALE.—STOCK OF GROCERIES, BOOTS and Shoes on easy terms, good opening for Dry Goods in connection with present stock; store and residence for sale or rent; pleasant locality, good stand and largest trade in village; proprietor retiring. Address, Wm. Spencer, Box 130, Hepworth, Ont. 27

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

Errors Located in Book-keeping to Page and Account,

Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,
Accountant, Auditor, Etc.

Authorized Representative for Toronto. Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.
Office, York Chambers,
9 Toronto Street.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Sample 25c. postpaid. Toronto.

SUNSHINE
Scouring Soap
The 10c. Line.

100 Cakes in Box, $6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster Soap Works, Brooklyn, N. Y., is unequalled for cleaning metals of all kinds, glass, painted and polished floors, woodwork, etc.

It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesale, or from

Lucas, Steele & Bristol, Hamilton,
Eby, Blain & Co., Toronto,

or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,
33 Wellington St. E.,
TORONTO.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

T. LAWRY & SON,

HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

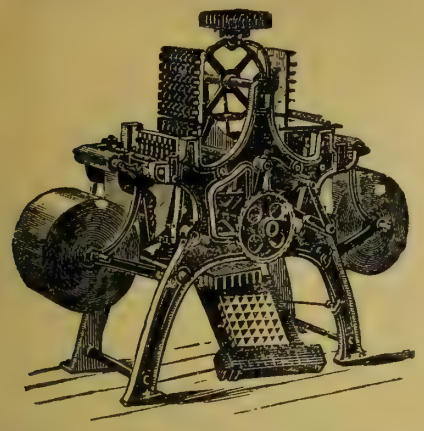
SUMMER CURING NOW READY.

We have removed to our new premises, No. 146 & 148 Carling St. Call and see us when in our City.

GORMAN, ECKERT & CO.,
LONDON.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.

NORTHUMBERLAND PAPER AND EGG CASE CO.

Tuxedo Table Jelly

The best Table Jelly in the Market to-day.

Write us for Samples and Quotations.

Wright & Copp, Agents,
40 Wellington E.,
TORONTO.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

Fortify Yourself against the Hot Weather by Strengthening up.

THE REGULAR USE OF

JOHNSTON'S FLUID BEEF

Has a wonderful effect in keeping the system well nourished.

The best safeguard against disease is to keep strong.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

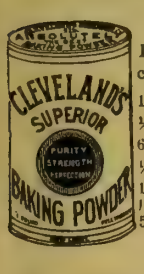
TORONTO, June 23. 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	.....	1 00
¼ lb.	"	1 50
6 oz.	"	2 20
½ lb.	"	2 80
12 oz.	"	4 25
1 lb.	"	5 50
5 lbs.	"	25 50

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

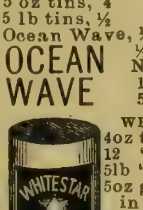
	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" ½ " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

OCEAN WAVE

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½ "	9 00
5 oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15



	doz. in case	Price p.doz
Dime cans,	4	$1 00
4 oz "	3	1 50
6 " "	3	2 25
8 " "	3	3 00
12 " "	1 to 4	4 25
16 " "	1 to 3	5 75
2½ lbs "	½ or 1	12 00
4 " "	½ or 1	18 25
5 " "	½ or 1	22 75
10 " "	½	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb "	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... $1 80

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross.. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb..13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net	$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

LONDON BROOM FACTORY.

Parlor Brooms, per doz	2 75
No. 1 Climax "	2 50
No. 1 Carpet "	2 40
XX "	1 75
No. 1 Mill "	3 50

CANNED GOODS.

	Per doz	
Apples, 3's	$0 85	$1 00
" gallons	1 75	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 00	2 25
" 3's	2 75	3 25
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 60	1 90

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

HIRES'

ROOT BEER.

The Great Temperance Drink.

Order from your wholesale dealer or address

T. J. COOK & CO., 10 St. Nicholas Street, MONTREAL—Agents.

See prices current.

TANGLEFOOT Sticky Fly Paper

IS SOLD IN

CANADA

By the following Jobbers :

TORONTO.
Lyman Bros. & Co.
Kilgour Bros.

MONTREAL.
Evans & Sons, Lt'd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.

QUEBEC.
W Brunet & Co.
Edmund, Giroux & Bro.

KINGSTON.
Henry Skinner & Co.

LONDON.
Jas. A. Kennedy & Co
C. McCallum & Co.

HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.

WINNIPEG.
Martin Rosser & Co.

VICTORIA.
Moore & Co.
Langley & Co.

VANCOUVER.
H. McDowell & Co.

NANAIMO.
E. Pimbury & Co.

NEW WESTMINSTER.
D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.

Special Agent for the Dominion:

C. E. Colson, Montreal

HOW TO DRESS YOUR WINDOWS

Is explained in my 30 page Pamphlet.

FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send $1.50 and I do the rest. A Nickle-Plated Hammer given as a Souveneir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, Room No. 1204, The Temple, Chicago, Ill.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	....	1 65
Tomatoes, 3's	1 05	1 11
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Crown flat	.....	2 25
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, talls	1 35	1 45
" " flats.	....	1 70
Sardines Albert, ¼'s tins	... ..	12½
" " ½'s "	....	20
Martiny, ¼'s "	. 10	10½
" ½'s "	. 16	17
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	 23	25
" " ½'s "	 33	36
Sardines Amer, ¼'s "	..... 6½	8
" " ½'s "	 9	11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 65
" " 2 "	2 55	2 70
" " 4 "	4 80	5 00
" " 6 "	8 00	8 25
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	.....	2 60
Roast Beef.....1 "	. ....	1 50
" ..2 "	2 60	2 75
" .....4 "	.....	4 75
Par Ox Tongue, 2½ "	$8 00	8 25
Ox Tongue..... 2 "	7 85	8 00
Lunch Tongue..1 "	....	3 25
" ..2 "	6 00	6 25
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	....	1 35
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	.....	1 60
Potted Ham, Tongue or Beef, 6 oz cans	.....	1 35
Devilled Tongue or Ham, ½ lb cans	.....	1 40
Devilled Chicken or Turkey, ½ lb cans	.....	2 25
Sandwich Ham or Tongue, ½ lb cans	.....	1 50
Ham, Chicken and Tongue, ½ lb cans	.....	1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65
(115 pieces)	

C. T. HEISEL.

	To retailers per box
Red Jacket, 115 pieces.	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces.	0 80
Largest Heart 150 "	1 00
Globe picture 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—	Per lb.
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs..	0 35
Premium, ½'s..6 and 12 lbs...	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs .	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.	18

BENSDORP'S ROYAL DUTCH COCOA.

¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	22c—40
Mott's Sweet Choc. Liquors	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet) "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	3
Eagle, sweet & spiced, bxs 12 lbs each	55
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3
Spanish Tablets, 100 in box, 12 bxs in case	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, ½ lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, ½ lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, ½ lb. tins	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, ¼s	0 30
Dr. Clarke's Cocoa, ½'s and ¼s, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do " "	0 22
Sydney Gibson's Chocolate, ¼s. and ⅛s	0 30
Gibson's Rock do ½s	0 28
Dr. Clarke's do ¼s.	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
	per doz
Gibson's Icina, 1lb / 24 lbs in case	2 25
do do ½lb /	1 25

Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	17½, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	33
Our Own "	31
Laguayra "	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs	30
Standard Imperial in sealed tins, 25 and 50 lbs	32
Standard Blend in sealed tins, 25 and 50 lbs	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 75
Carbolic Acid	0 30	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

ALWAYS ORDER RECKITT'S BLUE.

Daisy Wafers INSTEAD OF Sponge Cakes

FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

GEO. W. BOOTH.
HENRY C. FORTIER.
CHAS. J. PETER.

The Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross $1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

	c. per lb	
Currants, Provincial, bbls.	4½	5¾
" " ½ bbls	5	6½
" " cases	6	6½
" Filiatras, bbls	6	6½
" " ½bbls ...	6⅛	6¾
" " cases ..	6¾	6½
" Patras, bbls.....	6	7
" " ½ bbls.....	6½	7⅛
" " cases	7½	7⅝
" Vostizzas, cases...	7⅞	9½
" ½ cases	8½	10
" 5-crown Excelsior (cases)	9½	10
" ½ case....	9⅝	9⅝
Dates, Persian, boxes, ...	5	5½
Figs, Elemes, 14oz., per box	...	...
" 10 lb boxes	11½	12½
" Seven-Crown	13	15
Prunes, Bosnia, casks	4½	5½
" " cases, new.	6	7½
Raisins, Valencia, off stalk old	3	4
" New off stalk.....	3½	5½
Selected.....	7	8
Layers	7	8
Raisins, Sultanas	11	13
" Eleme	...	...
" Malaga:		
London layers	2 25	2 65
Loose muscatels.....	2 00	2 25
Imperial cabinets	2 75	3 00
Connoisseur clusters ...	3 50	3 80
Extra dessert "	4 25	4 75
" " qrs.	1 25	1 30
Royal clusters.....	.....	5 00
Fancy Vega boxes	6 75	6 80
Black baskets	3 00	3 50
" " qrs	1 10	1 30
Blue "	4 00	4 25
Fine Dehesas	5 40	5 50
" qrs.....	1 80	1 90
Lemons	3 50	4 00
Oranges, Floridas	....	....
" Valencias	6 00	7 00
" Messinas	5 00	5 25
" Seedlings.....	3 75	4 50
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb....	....	0 04½
do Evaporated.....	....	0 07

FISH.

Oysters, per gallon	1 25	1 30
" select, per gallon	1 60	1 70
Pickerel .....per lb	....	0 06
Pike ..... do	0 03	0 04
White fish..... do	....	0 06½
Manitoba White fish do	....	....
Salmon Trout..... do	.....	0 06½
Lake herring..... p. 100	....	2 00
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring ..... "	.....	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish :		
Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fish .....per lb	.....	0 04½
Boneless cod..... "	0 06½	0 08
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring..... "	.....	0 15
Sea Fish : Haddock per lb	0 05	0 06
Cod..... "	.....	0 07½
B.C. salmon ..... "	....	0 14
Market Cod ..... "	....	....
Frozen Sea Herrings	.....	....

GRAIN.

Wheat, Fall, No 2, ...	0 82	0 83
" Red Winter, No 2	0 82	0 83
Wheat, Spring, No 2.....	0 80	0 81
" Man Hard, No 1..	1 00	1 01
" " No 2..	0 93	0 94
" " No. 3...	0 83	0 84
Oats, No 2, per 34 lbs ...	32½	34
Barley, No 1 per 48 lbs..	52	54
" No 2 extra.....	48	49
" No 3 "	44	45
Rye	79	81
Peas.....	60	62
Corn	50	51

HAY & STRAW.

Hay, Pressed, "on track	12 00	12 50
Straw Pressed,"	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis.
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 35
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 "		4 00
ROPE : Manilla	.....	0 11½
Sisal	.....	0 09½
New Zealand.....	....	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.		
25 lb. irons.....per lb	5½	5⅝
No. 1 ..... " ...		5
No. 2 ..... " ..		4⅝
No. 3 ..... " ..		4
TURPENTINE Selected packages, per gal	0 46	0 48
LINSEED OIL per gal, raw	0 55	0 55½
Boiled, per gal.....	0 58	0 58½
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butte Tubs	.....	0 08½
Fancy "	.....	0 09
3-hoop pails.....	0 09	0 09½
60 lb. cases of 3 lb., 5lb., and 10 lb. tins, per lb	.....	0 10

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans...	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 " .	0 72½	
Imitation Calabria, 5 lb bxs p lb.....	0 25	

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, ½ gal glass jars, $9 50
Ditto' 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	13	14
" Tarragona	...	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan.	40	45
" " Canary ...	28	30
Brazil	10	12½
Cocoanuts,.....	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	12	13
" Chilis.....	12	13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	$2 25
" Rolled Oats..	4 "	2 25
Snow Flake Barley.....	3 "	2 25
Desiccated Rolled Wheat	3 "	2 25
Buckwheat Flour, S. R...	5 "	2 25
Prepared Pea Flour.....	2½ "	2 00
Baravena Milk Food.....	1 "	2 50
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....1½ lb.		1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp gal	
Canadian	$0 14	$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	....	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow pts	2 15
John Bull, mixed and Chow Chow, qts	3 40
John Bull, mixed and Chow Chow, 16 gal	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents,)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce pts	4 50
" ½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy — Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25	
" ½ pt bottles, per doz	....	
" ¼ pt bottles, per doz. (according to quantity) 90c. to	1 00	
Devonshire Relish, kegs per gal	1 75	
" " ½ pt bottles, per doz	1 25	
Niagara Tomato, kegs, per gal	1 25	
" " Reputed pts	1 25	
Raspberry Vinegar, per doz	2 25	
Raspberry Syrup and Vinegar	2 25	

Terry's Candied Peels.	c. p. peel
Lemon, 7 lb. boxes	....
Orange, "	....
Citron, "	....

LEA & PERRIN'S. per doz.

Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50

LAZENBY & SONS Per doz

Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, tubs.	$0 17	$0 20
" dairy, tubs, choice	....	0 14
" " medium	....	0 12
" low grades to com	....	0 10
Butter, pound rolls	....	0 15
" large rolls	0 12	0 13
" store crocks	0 12	0 13
Cheese	0 09½	0 11½

COUNTRY

Eggs, fresh, per doz	....	0 11
" limed	....	.....
Beans	1 00	1 20
Onions, per crate	2 00	2 25
Potatoes, per bag	0 22	0 35
Hops, 1890 crop	0 13	0 18
" 1891 "	0 18	0 25
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 07¾	0 08
Pork, mess, p. bbl	13 00	14 00
" short cut	16 00	16 50
Hams, smoked, per lb	....	0 11
" pickled	0 09½	0 10
Bellies	....	0 11
Rolls	....	0 08¾
Backs	....	0 10
Lard, Canadian, per lb	0 10	0 10½
Compound	0 07	0 09
Tallow, refined, per lb	0 05	0 05½
" rough, "	....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	4
" Patna	4¼	5½
" Japan	5	6
" extra Burmah	3¾	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10
Grand Duke	6½	7½
Sago	4¾	5½
Tapioca,	5	5½

ROOT BEER.

Hire's (Liquid) per doz	$2 00

SPICES.

GROUND Per lb.

Pepper, black, pure	$0 12½	$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	..	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartoons	4½
Canada Laundry	3½
Silver Gloss, crates, 6 lb. boxes	6½
Silver Gloss, 1 lb chromos	6½
Satin, Starch 1 lb chromos	6½
No 1 White, barrels & halves	4½
Benson's Canada Prepared Corn	7
Canada Corn	6½
Rice Starch, 1 lb	8½

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4⅝
1st quality white, 3 lb. cartoons,	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb	6½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8¼
20-lb " "	8¼

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4⅝
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivorine Starch in cases of 40 packages	$5 00

SUGAR.

c. per lb

Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5⅝
Extra Ground, bbls	5⅝
" " less than a bbl	5⅝
Powdered, bbls	4⅝
" less than a bbl	5⅛
Extra bright refined	4½
Bright Yellow	4 4⅛
Medium "	3⅝
Brown	3½ 3¾

SALT.

Bbl salt, car lots	....	1 20
Coarse, car lots, F.O.B.	....	0 70
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	....	0 80
" small lots	0 95	1 00
Rock salt, per ton	....	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls.
D	1¾	2
M	2	2¼
B	2¼	2½

BARM YEAST

A Triumph in Quality as well as Quantity!
The Best and most Economical Yeast in existence.

Our 50 cent boxes containing 2 doz. 5 cent. packages are superseding all other kinds.
Our 1 dollar box containing 2 doz. 10 cent. packages is a startler.

Ask for them or write to the Factory.

TELEPHONE 1920.

35 Wellington St. East, Toronto.

Prices current, continued—

V.B.	2½ 2⅝
E.V.B.	2⅝ 2¾
E. Superior	2¾ 2⅞
XX	2⅞ 2¾
XXX	2¾ 3
Crown	3 3½

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Cuba to Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" ½ barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars per lb	5½
Do. 2, 6-16 and 3 lb bars "	5
Primrose, 4½ lb bars, wax W "	4½
" 1 " " "	4¾
John A, cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3lb bars per lb	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolio, ½ gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04½
Eclipse "	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto 12 oz Per doz	0 50
Ruby, 10 oz "	0 30
Monster, 8 oz "	0 24
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 00
" " " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
	Per doz
Royal Magnum	0 25
" " 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS

	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU— BLACK.

Half Chests, Kaisow, Moning, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50½
Prince of Wales, in caddies	51½
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
The Old Flag, ⅛ b. in 5 l b. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " ½ " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " ⅕ "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " ½ " "	41c
" " 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " ⅕ 6 "	68c
" " 1 fancy tins	68c
" " ½ " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, ½, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - " "	90c
Victoria, - - - " "	75c
High Court, - " "	70c
Jersey Lilly, - " "	65c
Golden Thread 16 " Foil in, 1-½ gro boxes, per gross	9 05
Solace " 1-16 " Foil in ½ gro. boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W	0 2(
XXX, W.W	0 25
Honey Dew	0 3(
Pickling	0 (
Malting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeau per gal	0 3
Tarragona "	0 3
Triple "	0 3
Fruit Vinegar "	0 2
Pickling "	0 2
XXX "	0 2
Extra XX "	0 2
XX "	0 2
X "	0 1
Cider Vinegar 0 16 to	0 1
Honey Vinegar	0 2
Eng. Malt Vinegar 0 50 to	0 6
Bottled Malt Vinegar, qts.	2 0
Methylated Spirits 2 00 to	2 2

WOODENWARE. per doz

Pails, 2 hoop, clear No 1	$1 7(
" 3 " "	1 9(
Pails, 2 hoops, clear No. 2	1 6(
" 3 " "	1 8(
" 3 " painted	1 8(
Tubs, No. 0	9 5(
" 1	8 0(
" 2	7 0(
" 3	6 0(
Washboards, Globe	$1 90 2 0(
" Water Witch	1 4(
" Northern Queen	2 2(
" Planet	1 7(
" Waverly	1 6(
" X X	1 5(
" X	1 3(
" Single Crescent	1 8(
" Double "	2 7(
" Jubilee	2 2(
" Globe Improved	1 9(
" Quick and Easy	1 8(
" World	1 7(
" Rattler	1 3(

per case.

Matches,	5 case lots.	single cases
Parlor	1 60	$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $3 70
5 cases and under 10 cases 3 60
Steamship (10 gro. in case)
Single case and under 5 cs. 3 50
5 cases and under 10 cases 3 40

per doz

Mops and Handles, comb.	1 25
Butter tubs	$1 60 $3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

per box

5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED
AND YELLOWS
AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be mad
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accomodation for Travelers. Rates, $2.00 and $2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop FRED. SPRADO, Mgr

Grand Pacific Hotel

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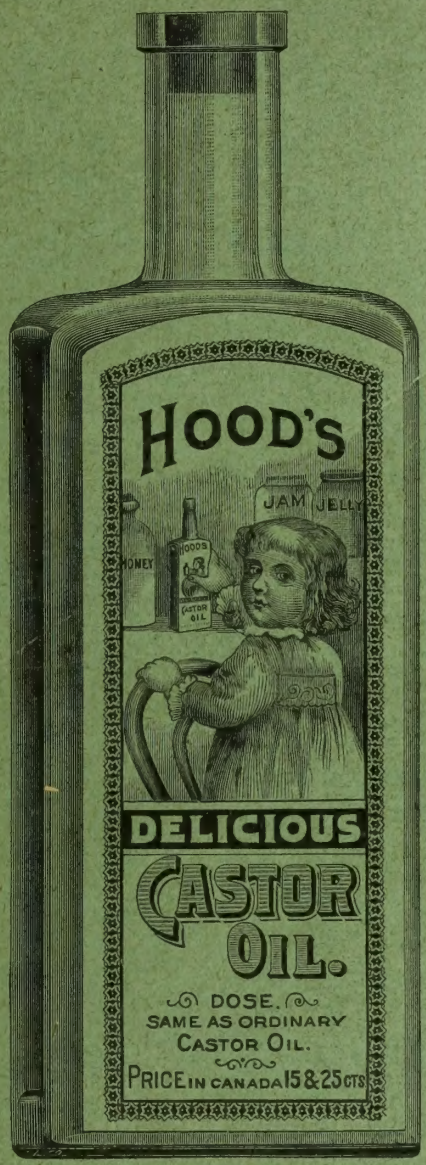

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